1 November 2026
2QFY27 Results Update | Sector: Oil & Gas

Reliance Industries

Estimate change	↑
TP change	↓
Rating change	↔

Bloomberg	RELIANCE IN
Equity Shares (m)	13533
M.Cap.(INRb)/(USDb)	15746.3 / 165.8
52-Week Range (INR)	1612 / 1152
1, 6, 12 Rel. Per (%)	-4/-15/-11
12M Avg Val (INR M)	20497

Financials & Valuations (INR b)

Y/E Mar	FY26	FY27E	FY28E
Sales	10,572	12,718	12,807
EBITDA	1,789	2,129	2,202
Adj PAT	719	919	901
EPS (INR)	53.1	67.9	66.6
EPS Gr. (%)	3.2	27.9	-1.9
BV/Sh. (INR)	668	729	789
Ratios			
Net D/E	0.4	0.3	0.2
RoE (%)	8.2	9.7	8.8
RoCE (%)	8.0	9.1	8.9
Valuations			
P/E (x)	22.0	17.2	17.5
P/BV (x)	1.7	1.6	1.5
EV/EBITDA (x)	10.8	8.8	8.3
Div Yield (%)	0.5	0.6	0.6

Shareholding pattern (%)

As On	Sep-26	Jun-26	Sep-25
Promoter	49.6	49.6	49.1
DII	21.5	20.9	20.1
FII	18.0	18.6	20.1
Others	10.9	10.9	10.7

FII Includes depository receipts

CMP: INR1,166 TP: INR1,520 (+30%) Buy

Bumper O2C profitability drives record-high EBITDA and PAT

- RIL reported a bumper 2QFY27 with consolidated EBITDA rising 19% QoQ (+23% YoY) to INR566b (10% beat), driven by record-high profitability in O2C.
- Consol. O2C EBITDA rose ~48% QoQ (+68% YoY) to a record INR252b (26% beat), fueled by stronger refining cracks and polyester chain deltas (three-year highs).
- Reliance Retail (RRVL)'s net revenue grew modest ~6% YoY on a comparable basis (5% miss), hurt by the festive shift. Segment EBITDA declined ~10% YoY (-3% QoQ, 9% miss) as digital commerce investments, input cost inflation and festive shift weighed on margins.
- Digital services EBITDA rose ~5% QoQ (+18% YoY, 3% ahead), supported by steady net adds, one additional day QoQ, scale of digital services under JPL and robust ~88% incremental margins in RJio.
- Consol. E&P EBITDA declined 1% QoQ (-2% YoY, 14% beat) led by higher condensate and CBM realizations, offset by lower KG-D6 volume.
- Attributable 2Q PAT grew 41% YoY (+22% QoQ) to INR256b (11% beat), driven by record EBITDA, partly offset by lower other income.
- Committed capex remained largely stable QoQ at INR382b, while reported net debt moderated by ~INR58b QoQ to INR1.17t.

Performance summary: 1HFY27

- RIL's 1H consolidated EBITDA grew 17% YoY to INR1.04t, while adjusted attributable PAT rose 28% YoY to INR465b, driven by strength in O2C.
- RIL's 1H committed capex increased ~10% YoY to INR768b, while cash capex moderated ~9% YoY to INR527b (~53% lower YoY cash capex in RJIL).
- Calculated net debt (including spectrum liabilities and creditors for capex etc.) inched up ~INR16b in 1HFY27 to INR2.83t on our estimates.
- Consol. 1HFY27 FCF stood at INR175b (vs. INR309b YoY, boosted by ~INR89b from the Asian Paints stake sale). Robust FCF generation in RJio (INR184b vs. INR63b YoY), was offset by weaker FCF generation in RIL standalone.
- We raise our FY27E EBITDA and PAT by 8-10% and FY28E EBITDA and PAT by 4-7%, driven by improved profitability in the Energy business and better margin delivery in JPL. Overall, we build in a CAGR of 11-12% in RIL's consolidated EBITDA/adj. PAT over FY26-28E, driven largely by Digital and O2C.
- **We reiterate our BUY rating with a revised TP of INR1,520 (earlier INR1,560).** At CMP, we estimate that RIL is currently trading at a ~54% holdco discount (Exhibit 3) on its 64.5% stake in JPL, which we believe is excessive. The energy segment drives a near-term earnings upgrade; however, we view recovery in RRVL's growth and profitability as the key driver of RIL's stock price.

Reliance Retail: Soft 2Q amid a festive shift and strategic reset

- RRVL's net revenue rose ~6% YoY on a comparable basis (vs. ~12% YoY in 1Q; 5% miss) due to the festive shift and a strategic reset for scaling the online business.
- The quick commerce (QC) offering, JioMart, continued to scale, with B2C online grocery revenue rising 42% YoY on higher order values (units per order +24%). The online share in B2C grocery revenue rose 270bp YoY, as the network expanded to 5,000+ stores across 1,000+ cities.
- RRVL rationalized its store network with net 222 store closures (~525 gross closures). Retail area was also rationalized to 77.5msf (-0.9msf QoQ).

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- Adjusted operating EBITDA declined 11% YoY (8% miss), as margins contracted 140bp YoY to 7.3% (~25bp miss) due to the absorption of input cost inflation and planned investments in the scale-up of the online business and the shift in the festive calendar.
- Management reiterated its target of doubling EBITDA over the next three years with its focus shifting to monetizing the online scale from FY28-29 onwards.
- **Reliance Consumer Brands** (RIL's FMCG arm) delivered INR83b in revenue (1.6x YoY), taking the 1HFY27 revenue to INR169b (1.8x YoY). Campa-led beverages surpassed ~INR52.5b in 1H (2.1x YoY), sustaining double-digit market share in key markets. Independence-led daily essentials posted revenue of ~INR70b (1.7x YoY).
- RRVL is strategically resetting by rejigging its stores and supply chain networks to aggressively prioritize online expansion, which has led to a dilution in near-term margins, while the festive shift weighed on growth as well as margins during 2Q.
- We expect a pickup in store additions and increased momentum in QC to support a recovery to double-digit revenue growth for RRVL from FY28. However, profitability could be under pressure over FY27-28 due to the scale-up of digital commerce. We model an EBITDA margin of ~7.3% over FY27-29 (vs. ~7.8% in FY26).
- We cut our FY27-29E reported EBITDA estimates by ~3-5% to factor in continued investments in digital commerce. We now project a CAGR of ~9%/7% in RRVL's revenue/reported EBITDA over FY26-29E.

JPL: Strong margin delivery; FCF inflection underway

- JPL reported in-line consolidated revenue growth in 2QFY27 (~3% QoQ, +11% YoY), driven by 1.5% QoQ ARPU uptick (one additional day QoQ), ~9m subscriber net adds, and a scale-up in Digital services (+4% QoQ, +16% YoY).
- Its 2QFY27 reported EBITDA grew 5% QoQ (+15.5% YoY, 3% ahead), driven by a robust ~88% incremental margin in RJio (vs. our estimated 57% and 72% in 1Q) and 8% QoQ (+48% YoY) growth in digital services reported EBITDA.
- JPL's 1HFY27 consolidated cash capex moderated sharply to INR106b (from INR207b YoY), leading to an inflection in FCF generation to INR189b (vs. INR61b YoY) and a decline in effective net debt by ~INR207b YoY to INR1.38t.
- We raise RJio's standalone FY27-29E reported EBITDA by 2-5%, driven by higher incremental margin (~70% over FY27-29E vs. ~64% earlier). Our FY27-29E JPL consolidated EBITDA rises by ~3-5% and PAT by ~7-11%, driven by accelerated FCF generation and consequent deleveraging.
- We expect RJio's capex to remain rangebound, which should enable JPL to generate a cumulative FCF of INR1.68t over FY27-29 and achieve net cash status by FY29.

Standalone: Bumper quarter driven by record-high O2C profitability

- Revenue stood at INR1,724b (+36.5% YoY). EBITDA came in 6% above our estimate at INR224b (est. INR211b; +56% YoY). Reported PAT also stood 5% above our estimate at INR154b (+68% YoY).
- **O2C SA:** The 2QFY27 EBITDA surged ~2x YoY to INR199b, driven by unprecedented strength in transportation fuel cracks and an improvement in downstream chemical margins. Fuel cracks surged 3-3.7x YoY, while polyester chain margins recovered sharply to a 3-year high, led by improved PX and PTA

deltas. However, earnings growth was partly offset by continued SAED-related costs. O2C EBITDA (incl. other income) increased 68% YoY to INR252b.

- Production meant for sale stood flat YoY at 18.1mmt. Jio-bp's combined MS and HSD volumes grew 4.2% YoY to 1.83m KL in 2QFY27.

- **E&P:** Revenue was flat YoY in 2QFY27, primarily due to lower KG-D6 production and gas price realizations, partly offset by higher condensate prices and improved CBM realizations and volumes. KG-D6 gas realization declined to USD8.88/mmbtu from USD9.97/mmbtu YoY, while CBM realization increased to USD13.24/mmbtu from USD9.53/mmbtu. Average KG-D6 production stood at 24.0mmscmd of gas and ~15,903bbl/day of oil/condensate during the quarter. EBITDA declined 2% YoY to INR49b, owing to lower revenue and higher GoI levies, partly offset by favorable forex movements.
- We raise our FY27/FY28 standalone EBITDA estimates by 13%/7%, driven by upward revisions to our refining and upstream assumptions. We raise our GRM assumptions for 2HFY27/1HFY28 by ~USD3/1 per bbl, respectively, and increase our 1HFY28 KG-D6 gas price realization estimate to USD10.5/mmbtu from USD8.9/mmbtu earlier.

Valuation and view

- We raise our FY27E EBITDA and PAT by 8-10% and FY28 EBITDA and PAT by 4-7%, driven by improved profitability in the Energy business and better margin delivery in JPL.
- We expect Digital to remain the biggest growth driver (with ~80% contribution to RIL's incremental EBITDA), with 18% EBITDA CAGR over FY26-28E, driven by the tariff hike (~15% in 4Q), market share gains in wireless, and the continued ramp-up of Homes and Enterprise offerings.
- We expect RRVL to deliver ~10% revenue CAGR over FY26-29E, driven by a mix of store rollouts, improved productivity and scale-up of hyper-local offerings. However, the faster ramp-up of lower-margin businesses could weigh on blended EBITDA margin, driving ~7% EBITDA CAGR over FY26-29E.
- RIL's O2C segment is benefitting from dislocations in the energy markets and better capture of elevated product cracks. We expect record-high profitability for O2C in FY27 and then a gradual dip. However, our FY28 O2C EBITDA remains higher than that of the past few years (excluding FY27).
- Overall, we build in a CAGR of ~11-12% in RIL's consolidated EBITDA and PAT over FY26-28E, driven by Digital and O2C segments.
- We model an annual consolidated capex of INR1.3t for RIL over FY26-28E, as we believe the peak of capex is likely behind, which should lead to healthy FCF generation (~INR1.1t over FY26-28E) and a corresponding deleveraging, largely driven by capex moderation and FCF inflection in JPL.
- For **RRVL**, we ascribe a 25x Dec'28E blended EV/EBITDA multiple (~27x for core retail and ~7x for connectivity) to arrive at an EV of ~INR7.7t for RRVL and an attributable value of INR446/share for RIL's stake in RRVL. Sustained double-digit revenue growth in RR remains the key trigger for RIL's stock price.
- We ascribe a 25% holding company discount to our TP of INR1,515 for JPL to arrive at an attributable equity value of INR499/share for RIL's ~64.5% stake.
- Using the SoTP method, we value the O2C/E&P segments at 7.5x/5x Mar'28E EV/EBITDA to arrive at an enterprise value of INR6.1t (or ~INR452/sh) for the

standalone business. We ascribe an attributable equity valuation of INR499/sh (after 25% holdco discount) and INR446/sh to RIL's stake in JPL and RRVL, respectively. We reduce our New Energy business valuation to INR90/sh (~INR1.2t equity value, vs. INR174/share earlier), and ascribe INR26/sh (~INR350b) to RIL's stake in JioStar and INR38/sh (~INR520b, based on 2x FY28 gross sales) to RCPL (RIL's FMCG arm).

- **We reiterate our BUY rating with a revised TP of INR1,520 (earlier INR1,560)**. At CMP, we estimate that RIL is currently trading at a ~54% holdco discount (Exhibit 3) on its 64.5% stake in JPL, which we believe is excessive. The energy segment drives a near-term earnings upgrade; however, we view recovery in RRVL's growth and profitability as the key driver of RIL's stock price.

Consolidated – Quarterly earnings summary

Y/E March	FY26				FY27E				FY26	FY27E	FY27 2QE	vs. Est (%)
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE				
Net Sales	**2,436**	**2,546**	**2,649**	**2,941**	**3,095**	**3,306**	**3,392**	**2,926**	**10,572**	**12,718**	**2,993**	**10.5%**
YoY Change (%)	5.1	10.0	10.4	12.5	27.0	29.8	28.0	-0.5	9.6	20.3		
EBITDA	**429**	**459**	**460**	**441**	**475**	**566**	**536**	**551**	**1,789**	**2,129**	**514**	**10.2%**
Margins (%)	17.6	18.0	17.4	15.0	15.4	17.1	15.8	18.8	16.9	16.7	17.2	
Depreciation	138	144	146	148	151	153	160	168	577	632	157	**-2.6%**
Interest	70	68	66	66	83	85	83	84	271	335	85	**0.3%**
Other Income	62	45	49	44	66	58	62	72	200	258	67	**-14.0%**
PBT before EO expense	**282**	**291**	**297**	**272**	**306**	**386**	**355**	**371**	**1,142**	**1,420**	**340**	**13.7%**
Extra-Ord expense	-89	0	0	0	0	0	0	0	-89	0	0	
PBT	**371**	**291**	**297**	**272**	**306**	**386**	**355**	**371**	**1,232**	**1,420**	**340**	**13.7%**
Rate (%)	17.4	24.0	25.4	24.2	24.9	24.2	24.7	25.0	22.4	24.7	24.6	
MI & Profit/Loss of Asso. Cos.	36.9	39.8	35.2	36.5	20.6	37.0	46.9	49.6	148.4	150.7	26.5	
Reported PAT	**270**	**182**	**186**	**170**	**209**	**255**	**221**	**229**	**808**	**919**	**230**	**11.3%**
Adj PAT	**181**	**182**	**186**	**170**	**209**	**255**	**221**	**229**	**719**	**919**	**230**	**11.3%**
YoY Change (%)	19.4	9.7	0.6	-12.6	15.9	40.6	18.4	34.9	3.2	27.9	26.4	
Margins (%)	7.4	7.1	7.0	5.8	6.8	7.7	6.5	7.8	6.8	7.2	7.7	

Exhibit 1: RIL – SoTP valuation (INR/share)

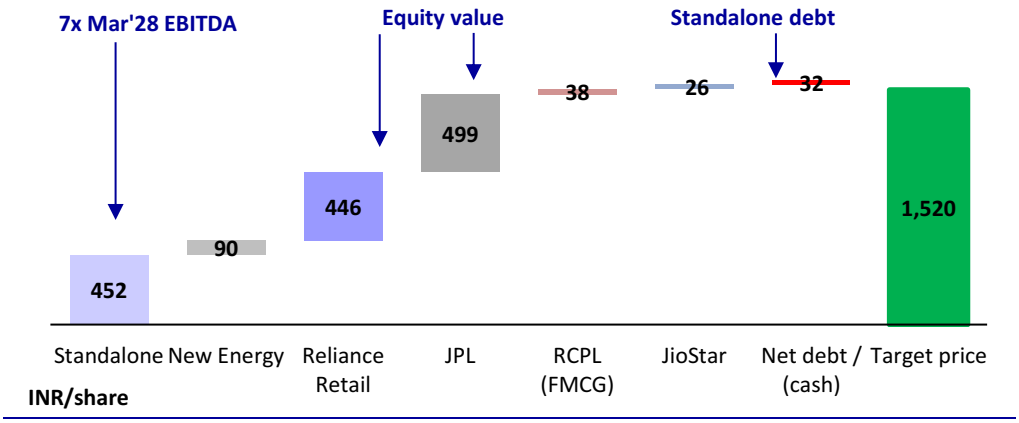


Exhibit 2: We ascribe a TP of INR1,520/share for RIL based on an SoTP valuation

EV based valuation	EBITDA (INR b)	Multiple (X)	Value (INR b)	Value (INR/share)	Value (USD b)
Energy			**7,337**	**542**	**77**
Consol O2C+E&P	877	7.0	6,120	452	64
New Energy			1,217	90	13
Digital services			**6,853**	**506**	**72**
JPL	1,165	12.2	14,171	1,047	149
Minority interest			(5,033)	(372)	(53)
Holdco discount		25%	(2,284)	(169)	(24)
Organized retail			**6,429**	**475**	**68**
RRVL	308	25	7,698	569	81
Minority interest			(1,269)	(94)	(13)
RCPL (FMCG)			**520**	**38**	**5**
JioStar			**347**	**26**	**4**
Total Enterprise Value			**21,486**	**1,588**	**226**
Consol attributable net debt			924	68	10
Equity value			**20,563**	**1,520**	**216**

Source: MOFSL, Company

Exhibit 3: At CMP, the implied holdco discount for RIL's ~64.5% stake in JPL is 54%, which we believe is excessive

	EBITDA (INR b)	Multiple (x)	INR b	INR/share	USD b	Comments
Current market cap			**15,765**	**1,165**	**166**	
Equity valuation						
Energy equity value			**6,633**	**490**	**70**	
O2C	**694**	**7.5**	**5,208**	**385**	**55**	**7.5x FY28 EBITDA**
E&P	**182**	**5.0**	**912**	**67**	**10**	**5x FY28 EBITDA**
Standalone net debt			437	32	5	
New Energy			**950**	**70**	**10**	**USD10b EV vs. USD12b in our SoTP**
Implied RRVL attributable equity value			**4,334**	**320**	**46**	
Net debt			465	34	5	
RRVL implied EV	**283**	**20**	**5,654**	**418**	**60**	**20x FY28 EV/EBITDA vs. 25x in our SoTP**
Minority interest			856	63	9	
Other segments			**867**	**64**	**9**	
JioStar attributable			347	26	4	Transaction value
FMCG (RCPL) attributable	312	2	520	38	5	2x FY28 gross sales
Implied digital services attributable equity value			**3,931**	**291**	**41**	
JPL equity value			**13,178**	**974**	**139**	**At CMP of INR1,431**
Minority interest			4,681	346	49	
Holdco discount			4,566	337	48	
Implied holdco discount (%)			**54**			**vs. 25% ascribed by us in SoTP**

Source: MOFSL, Company

Exhibit 4: RIL's consolidated EBITDA surged ~19% QoQ, led by record-high profitability in O2C

	1QFY26	2QFY26	3QFY26	4QFY26	1QFY26	2QFY26	YoY	QoQ	4QFY26E	vs. estimate
Consol. EBITDA (INR b)										
O2C	145	150	165	145	170	252	67.9	48.2	200	26.1
E&P	50	50	49	42	50	49	(2.0)	(1.4)	43	14.4
Retail	64	68	69	69	63	61	(10.2)	(3.0)	66	(7.6)
Digital	183	189	193	200	213	222	17.7	4.6	215	3.3
Others	26	28	28	27	19	28	0.2	49.6	27	2.7
Segmental EBITDA	**468**	**485**	**504**	**484**	**514**	**612**	**26.3**	**19.1**	**551**	**11.1**
Eliminations	(39)	(26)	(43)	(43)	(39)	(46)			(37)	
Reported EBITDA	**429**	**459**	**460**	**441**	**475**	**566**	**23.4**	**19.1**	**514**	**10.2**

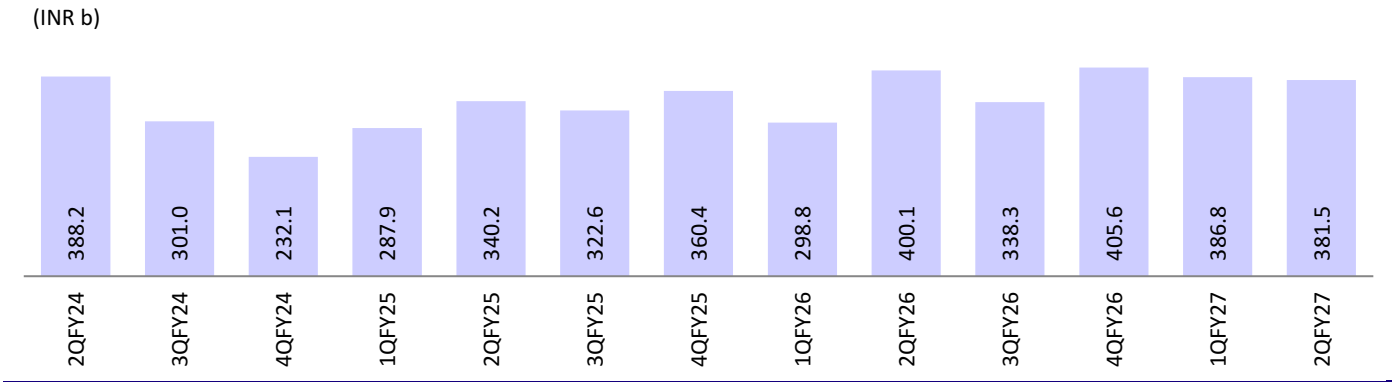
Source: MOFSL, Company

Exhibit 5: RIL's reported net debt declined ~INR58b QoQ to INR1.2t

INR b	Jun'24	Sept'24	Dec'24	Mar'25	June'25	Sept'25	Dec'25	Mar'26	June'26	Sept'26
Gross Debt	3,049	3,363	3,505	3,475	3,384	3,482	3,469	3,744	3,697	3,850
Cash & Cash equivalent	1,926	2,199	2,350	2,304	2,209	2,297	2,298	2,497	2,468	2,678
Net Debt	1,123	1,164	1,155	1,171	1,176	1,185	1,171	1,247	1,229	1,171

Source: MOFSL, Company

Exhibit 6: RIL's reported consolidated capex was broadly stable QoQ at INR381.5b (down ~5% YoY)



Source: MOFSL, Company

Exhibit 7: RIL's calculated consolidated net debt inched up ~INR16b YoY to INR2.83t as the increase in standalone net debt offsets the reduction in RJio's net debt

Debt analysis (INR b)	Consolidated		Standalone		RJio		Other subsidiaries (incl. RRVL)	
	FY26	1HFY27	FY26	1HFY27	FY26	1HFY27	FY26	1HFY27
Borrowings	3,744	3,850	2,314	2,452	678	558	752	840
Deferred payment liabilities	996	967	-	-	1,045	1,019	(50)	-51
Other financial liabilities	1,261	1,304	797	832	336	346	128	127
Gross debt	**6,000**	**6,121**	**3,110**	**3,284**	**2,059**	**1,922**	**831**	**915**
Cash and equivalents	1,460	1,817	1,082	1,145	97	96	281	576
Investments	1,037	680	505	269	250	312	282	99
Other financial assets	685	790	574	721	67	68	44	1
Net debt	**2,818**	**2,834**	**949**	**1,149**	**1,646**	**1,446**	**224**	**239**
Net change	58	16	287	200	(223)	(200)	321	15

Source: MOFSL, Company

Exhibit 8: RIL's consolidated FCF post-interest and leases stood at INR175b, as capex moderation in RJio was more than offset by weaker FCF generation (even adjusting for one-off boost from Asian Paints stake sale in base)

Cashflow analysis (INR b)	Consolidated			Standalone			RJio			Other subsidiaries (incl. RRVL)		
	1HFY26	FY26	1HFY27	1HFY26	FY26	1HFY27	1HFY26	FY26	1HFY27	1HFY26	FY26	1HFY27
Operational cashflows	**897**	**1,796**	**981**	**285**	**537**	**353**	**340**	**699**	**386**	**272**	**560**	**243**
Interest + leases	-230	-465	-261	-56	-111	-55	-109	-180	-100	-65	-174	-105
Change in working capital	94	125	-50	184	253	-17	48	52	14	-138	-181	-47
OCF post interest and leases	**762**	**1,456**	**670**	**413**	**679**	**281**	**279**	**571**	**299**	**69**	**206**	**91**
Capex	-605	-1,277	-555	-146	-341	-254	-224	-372	-121	-235	-563	-180
Interest income	153	226	59	136	187	45	7	15	5	10	25	8
FCF post interest and leases	**309**	**406**	**175**	**403**	**525**	**72**	**63**	**213**	**184**	**-156**	**-332**	**-81**

Source: MOFSL, Company

Exhibit 9: RIL's consolidated cash capex dipped 9% YoY to INR527b, led by moderation in RJio and other subsidiaries incl. RRVL, while gross block additions were also lower at INR756b (-5% YoY), largely due to lower additions in RJio and other subsidiaries

Capex analysis (INR b)	CONSOL			Standalone			RJio			Other subsidiaries (incl. RRVL)		
	1HFY26	FY26	1HFY27	1HFY26	FY26	1HFY27	1HFY26	FY26	1HFY27	1HFY26	FY26	1HFY27
Cash capex	577	1,221	527	146	341	254	200	324	94	232	555	179
Gross block additions	799	1,545	756	281	683	444	251	412	128	267	450	184

Source: MOFSL, Company

Exhibit 10: RIL Consolidated – summary of changes to our estimates (INR b)

RIL Consol	FY26	FY27E	FY28E
Revenue			
Old		12,244	12,666
Actual/New	10,572	12,718	12,807
Change (%)		4%	1%
EBITDA			
Old		1,979	2,115
Actual/New	1,789	2,129	2,202
Change (%)		8%	4%
PAT			
Old		836	841
Actual/New	719	919	901
Change (%)		10%	7%

Source: Company, MOFSL

Exhibit 11: RIL Standalone – summary of changes to our estimates (INR b)

RIL Standalone	FY26	FY27E	FY28E
Revenue			
Old		6,002	5,494
Actual/New	5,056	6,549	5,676
Change (%)		9%	3%
EBITDA			
Old		700	574
Actual/New	544	789	617
Change (%)		13%	7%
PAT			
Old		473	379
Actual/New	349	535	415
Change (%)		13%	10%

Source: Company, MOFSL

Exhibit 12: RJio – summary of changes to our estimates (INR b)

Rjio	FY26	FY27E	FY28E
Revenue (INR b)			
Old		1,412	1,646
Actual/New	1,289	1,423	1,668
Change (%)		1%	1%
EBITDA (INR b)			
Old		773	929
Actual/New	698	790	974
Change (%)		2%	5%
EBITDA margin (%)			
Old		54.7	56.5
Actual/New	54.2	55.5	58.4
Change (bp)		79	192
PAT (INR b)			
Old		298	398
Actual/New	282	315	439
Change (%)		6%	10%

Source: Company, MOFSL

Exhibit 13: RRVL – summary of changes to our estimates

RRVL - (INR b)	FY26	FY27E	FY28E
Revenue			
Old		3,549	3,940
Actual/New	3,271	3,476	3,899
Change (%)		-2%	-1%
EBITDA			
Old		268	297
Actual/New	257	255	283
Change (%)		-5%	-5%
EBITDA margin (%)			
Old		7.5	7.5
Actual/New	7.84	7.3	7.3
Change (bps)	-	(20)	(28)
PAT			
Old		133	147
Actual/New	137	122	135
Change (%)		-8%	-8%

Source: Company, MOFSL

Exhibit 14: We expect ~11% CAGR in RIL's consolidated EBITDA over FY26-28, largely driven by Digital services

RIL EBITDA build-up	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E	FY26-28 CAGR
O2C	382	527	621	624	550	605	841	694	7.1
E&P	3	55	136	202	212	191	192	182	-2.1
Digital services	340	403	503	567	650	766	898	1,105	20.2
Organized retail	98	124	180	231	251	270	272	300	5.3
Others	63	79	56	86	85	109	93	109	0.4
Segment EBITDA	**886**	**1,187**	**1,495**	**1,710**	**1,748**	**1,940**	**2,296**	**2,391**	**11.0**
Eliminations	-79	-83	-74	-88	-94	-151	-168	-189	12.0
Reported EBITDA	**807**	**1,105**	**1,422**	**1,622**	**1,654**	**1,789**	**2,129**	**2,202**	**10.9**

Source: MOFSL, Company

RIL – story in charts

Exhibit 15: Sequential quarterly EBITDA movement

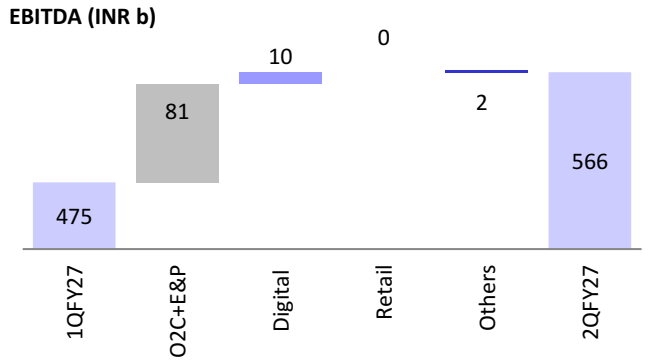


Exhibit 16: Consumer businesses contributed ~46% of RIL's segmental EBITDA in 2QFY27

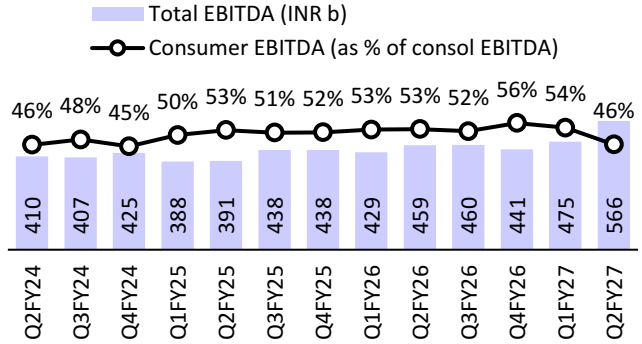


Exhibit 17: Annual EBITDA movement over FY26-28E

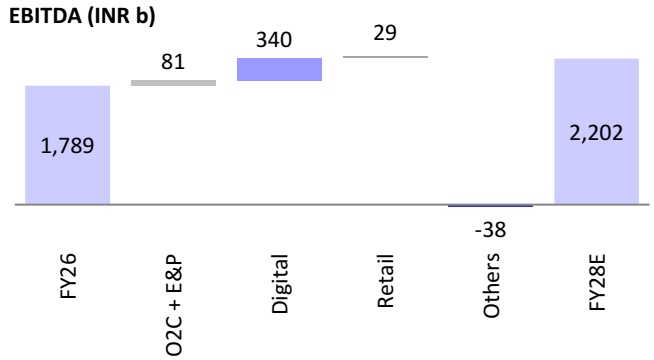


Exhibit 18: Share of consumer businesses in EBITDA to dip in FY27 before rising to ~59% by FY28

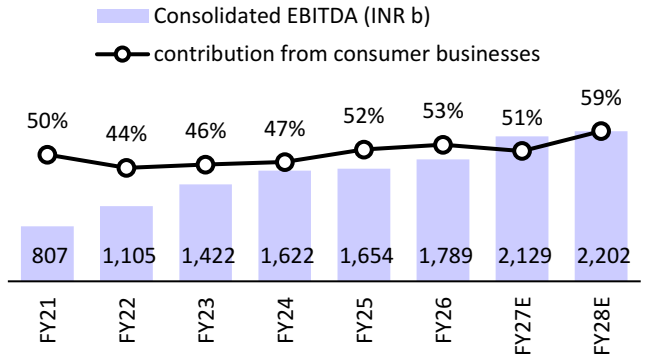


Exhibit 19: Expect ~12% consolidated adjusted PAT CAGR over FY26-28E

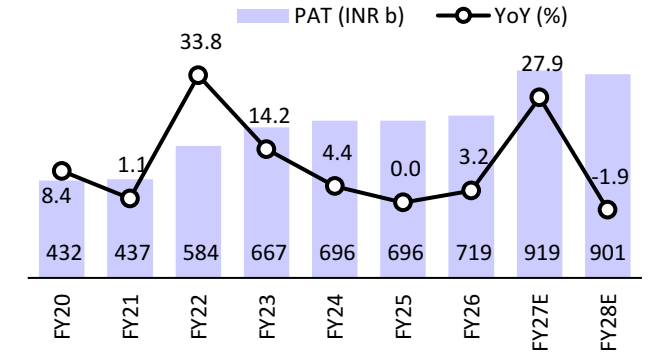


Exhibit 20: Model ~INR1.3t capex annually over FY26-28E

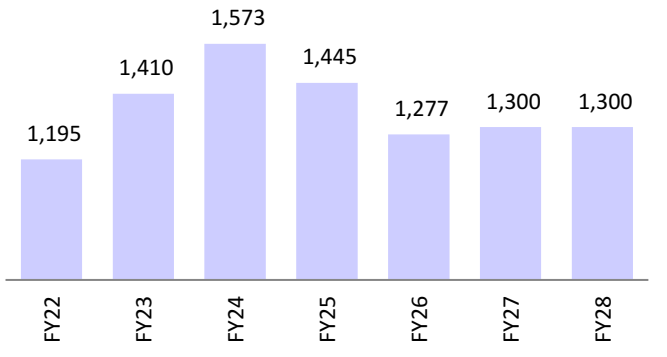
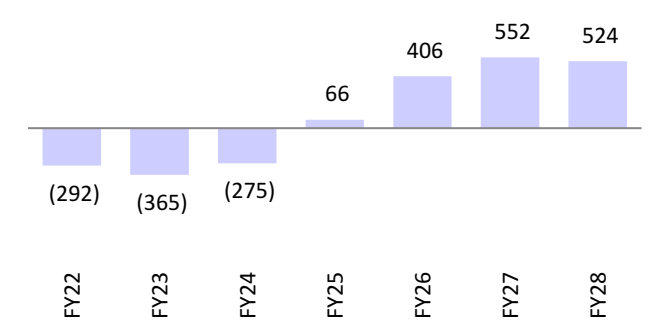
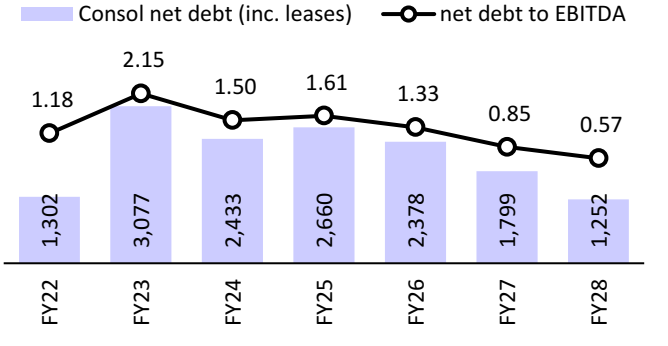


Exhibit 21: Expect ~INR1.1t+ FCF generation over FY26-28



Source: Company, MOFSL

Exhibit 22: Expect net debt to decline over FY26-28



Source: Company, MOFSL

Strong margin delivery; FCF inflection underway

- RJio's standalone revenue of INR353b, grew 3.2% QoQ (+10.8% YoY, in line) driven by 9.1m overall net adds (in line) while ARPU rose ~1.5% QoQ to INR219 (vs. our est. INR218) driven largely by one additional day QoQ.
- Among key expenses, network opex declined ~1% QoQ (+3.4% YoY, 3% lower), while SG&A and other costs rose ~4% QoQ (+19% YoY, 3% above). Interconnect charges rose 9.5% QoQ (~15% YoY), and employee costs fell ~3% QoQ (+6% YoY).
- Reported EBITDA rose 5% QoQ (+14% YoY) to INR197b (2% ahead). EBITDA margin expanded ~105bp QoQ to 55.7% (+150bp YoY, 100bp ahead).
- Incremental EBITDA margin for 2QFY27 was robust at ~88% (vs. 71.2% in 1QFY27, higher than our estimate of ~57%).
- D&A expenses at INR71.4b rose ~2% QoQ (+11.8% YoY, 2% lower), while interest cost at INR29.9b inched up 1% QoQ (+41% YoY, ~1% below).
- Reported PAT at INR77.2b grew 7.7% QoQ (+11% YoY, 5% ahead).
- For 1HFY27, RJio's revenue/EBITDA/PAT grew 11%/13%/9%, driven by ~18m net subscriber additions and modest ~3% YoY ARPU growth.
- The calculated net debt (including leases, other financial liabilities and DPL) declined by ~INR200b during 1HFY27 to INR1.45t (INR345b dip YoY).
- RJio's 1HFY27 cash capex moderated significantly to INR94b (vs. INR200b YoY), which led to an inflection in FCF (after interest and leases) to INR184b (vs. INR214b in FY26 and INR63b in 1HFY26).
- For 2HFY27, the ask-rate for revenue/EBITDA/PAT is ~10%/13%/15%.

Operating metrics: Robust net adds; ARPU rises ~1.5% QoQ to INR219

- Overall EoP subscriber net adds came in at ~9.1m (vs. our estimate of 8.8m QoQ), taking the total subscriber base to 542.4m.
- The company's 5G user base increased further to 300m (from 285m QoQ), with 5G now accounting for ~56% of overall wireless traffic.
- Home Broadband net adds stood at ~1.4m, taking the subscriber base to ~30m. Jio AirFiber user base rose to ~15.1m (vs. 14m QoQ).
- Blended ARPU rose ~1.5% QoQ (~3.5% YoY) at INR219/month (vs. our est. INR218), largely driven by one additional day QoQ
- Overall data traffic (including HBB) was up 3% QoQ (+22% YoY), driven by rising customer base on 5G and continued FWA ramp-up. Data usage per subscriber per month rose to 44.2GB/month (vs. 43.7GB/month QoQ).
- Voice consumption was flat QoQ (+1.3% YoY) with MoU per subscriber per month moderating to 942 mins (vs. 958 mins QoQ).

Digital services: JPL's consol. (ex-RJIL) revenue/EBITDA up 16%/48% YoY

- JPL's consolidated revenue of INR405b grew 3.3% QoQ (11.4% YoY, in line).
- Reported EBITDA rose ~5% QoQ (15.5% YoY) to INR209b (~3% ahead), as EBITDA margin expanded ~100bp QoQ to 51.6% (+180bp YoY, ~150bp beat)
- JPL's non-mobility revenue (ex-RJIL) grew ~4% QoQ to reach INR52b (up ~16% YoY, 5% below).
- JPL's non-mobility EBITDA at INR12.3b surged ~8% QoQ (+48% YoY, 9% beat) as EBITDA margin expanded ~90bp QoQ to 23.7% (+520bp YoY, 300bp beat), driven by operating leverage.

- Non-mobility business now accounts for ~13%/6% of JPL's consolidated revenue/reported EBITDA.
- JPL's effective net debt (including spectrum debt and creditors for capex), declined INR207b to INR1.38t in 1HFY27.
- The company's 1HFY27 cash capex (incl. changes in creditors for capex and principal of spectrum repayments) moderated to INR106b (vs. INR207b YoY)
- Gross block additions (a proxy for committed capex) in 1HFY27 stood at INR143b (vs. INR429b in FY26).
- 1HFY27 FCF (after interest, leases and spectrum repayments) inflected to INR189b (vs. INR61b YoY), driven largely by moderation in cash capex.

JPL consolidated: Digital services' (ex-RJIL) revenue up 4% QoQ and EBITDA rises ~8% QoQ, driven by higher margins

- JPL's consolidated revenue at INR405b grew 3.3% QoQ (11.4% YoY, in line). EBITDA grew ~5% QoQ (11.4% YoY) to INR209b (~3% ahead), as EBITDA margin expanded ~100bp QoQ to 51.6% (flat YoY, ~150bp beat)
- JPL's non-mobility revenue grew ~4% QoQ to reach INR52b (up ~16% YoY, 5% below).
- JPL's non-mobility EBITDA of INR12.3b grew ~8% QoQ (+39% YoY, 9% beat) as EBITDA margin expanded ~90bp QoQ to 23.7% (~400bp YoY, 300bp beat), driven by operating leverage.
- Non-mobility business now accounts for 12.8%/6.1% of JPL's consolidated revenue/EBITDA.

Valuation and View:

- We raise RJio standalone FY27-29E reported EBITDA by 2-5%, driven by higher incremental margin (~70% over FY27-29E vs. ~64% earlier). Our FY27-29E JPL consolidated EBITDA rises by ~3-5% and PAT by ~7-11%, driven by accelerated FCF generation and consequent deleveraging.
- We expect RJio's capex to remain rangebound, which should enable JPL to generate a cumulative FCF of INR1.68t over FY27-29 and achieve net-cash status by FY29.
- We **reiterate our BUY rating on JPL with a revised TP of INR1,515 premised on a DCF-backed ~12.2x FY29 reported EBITDA**, driven by higher incremental EBITDA margins and faster-than-expected inflection in FCF. We ascribe a 25% holdco discount to our TP for JPL to arrive at an attributable value of INR499/share for RIL's ~66.5% stake in JPL.

Exhibit 23: A 25% holdco discount to our TP for JPL implies ~INR499/share attributable equity value for RIL's ~66.5% stake

Digital services (Mar'29 basis)	EBITDA	Implied multiple	Value (INR b)	Value (USD b)
RJIL	**1,091**	**12.2**	**13,272**	**140**
Wireless	966	12.2	11,744	124
Homes	126	12.2	1,528	16
JPL and others	**74**	**12.2**	**899**	**9**
Enterprise value	**1,165**	**12.2**	**14,171**	**149**
Net debt			204	2
Equity value			**13,967**	**147**
Attributable to RIL (66.48% stake)			9,006	93
RIL's stake value (INR/share)			**666**	
Holdco discount			166	
Attributable value in RIL's TP (INR/sh)			**499**	

Source: Company, MOFSL

JPL: Key takeaways from the management commentary

JPL's growth strategy centered on proprietary technology, digital distribution, enterprise, and international opportunities

- Management outlined four key growth pillars: proprietary technology, gateway to digital India, enterprise and international opportunities.
- Under proprietary technology, JPL aims to leverage integrated capabilities across network technology, devices, operating systems and digital applications, enabling faster innovation and reducing external dependence.
- Through its digital gateway, JPL aims to distribute proprietary and partner products and services at scale through its phygital distribution capabilities across entertainment, AI, financial services and productivity.
- In enterprise, JPL plans to extend connectivity relationships into end-to-end managed services, combining connectivity, cloud, CPaaS, IoT, and cybersecurity. **The company does not plan to restrict its Enterprise plans to providing connectivity to select large corporates. It is looking to create a new market in Enterprise services, similar to its past precedents in wireless and HBB.**
- Internationally, JPL aims to monetize proprietary technology developed and deployed at scale in India through an asset-light, platform-based approach, partnering with local players and providing technology and managed services. The company is in conversations with CEO/CTO of global companies for international partnership and would look to close few contracts soon.
- **Growth will be the first pillar of the company's capital allocation policy, while it is open to distributing a part of FCF as dividends over the medium term, in line with the Reliance group's philosophy of rewarding shareholders.**

Strong subscriber additions; 5G adoption continues to scale with higher data consumption

- RJio's total customer base increased to ~542.4m in Q2FY27, with net additions of 9.1m QoQ and 36m YoY.
- The company's 5G subscriber base increased to ~300m, with net additions of 15m QoQ and 66m YoY. ~60%+ market share in 5G subscribers, with RJio remaining the world's largest 5G operator outside China.
- RJio continued to report strong active mobility net additions, with additions at 2x the industry in Q2FY27.
- **Management remains open to pulling the tariff hike lever at some point. However, the company remains confident of delivering ~4-5% organic ARPU growth even in absence of tariff hike through bundling of value-added services. The company's philosophy of providing higher value to its customers (vs. peers) remains unchanged despite the listing and the management believes, the financial metrics will follow if company is able to provide higher value to its customers.**
- Data traffic increased to 71.3b GB in Q2FY27 (vs. 58.4b GB in Q2FY26), while monthly per capita data consumption increased to 44.2GB (vs. 43.7GB QoQ and 38.7GB YoY).
- Management highlighted that RJio's superior 5G SA network, offering faster speeds, wider coverage and low latency, alongside digital services, is driving higher customer engagement and stickiness.

AirFiber driving home broadband growth

- RJio's fixed broadband customer base reached ~30m in Q2FY27, with Jio AirFiber (including UBR) subscribers increasing to ~15.1m (vs. 14m in Q1FY27).
- RJio added ~1.4m AirFiber subscribers during 2Q, taking the base to ~15.1m.
- RJio's net additions were 2x higher than the nearest competitor over the past three months.
- Management highlighted that RJio continues to be the world's largest FWA provider and is the only operator with a UBR solution offering point-to-multipoint access.

Enterprise expanding beyond connectivity through integrated digital solutions

- JPL is positioning itself as an integrated partner for enterprises, with offerings across security, platforms, cloud computing and connectivity.
- The portfolio includes security solutions such as SD-WAN, firewall, unified threat management and security operations center; platforms spanning communication, SaaS, IoT and video analytics; and enterprise, hybrid and multi-cloud solutions.
- Management highlighted the opportunity to extend connectivity relationships into end-to-end managed services by combining connectivity, cloud, CPaaS, IoT and cybersecurity around enterprise-specific needs and workflows.
- JPL aims to expand wallet share with existing enterprises and reach underserved small businesses through JioAirFiber.

Digital ecosystem driving customer engagement; focus on building a gateway to digital India

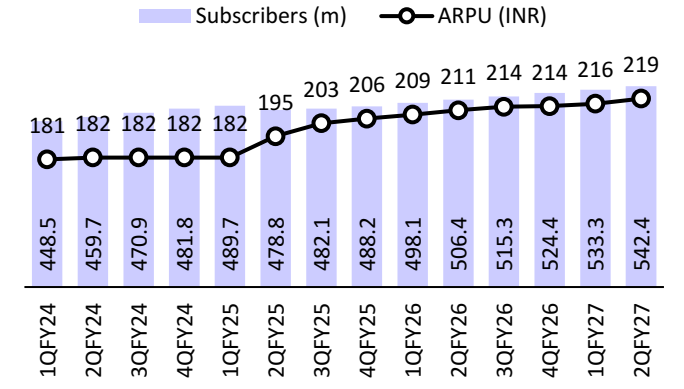
- JPL is leveraging its connectivity platform and distribution capabilities to offer both proprietary and partner-led products and services across entertainment, AI, financial services and productivity.
- The digital ecosystem includes JioHotstar, JioTV+, JioSaavn, Gemini AI Pro, Jio Financial Services, JioBlackRock, JioPC, and Canva.
- Management highlighted that deep customer understanding is central to building Jio's digital gateway, with the objective of driving deeper engagement and monetization beyond connectivity.
- Jio's superior 5G SA network, combined with digital services such as streaming, music, live sports, education and productivity tools, is supporting higher customer engagement. Monthly data consumption per customer was ~1.3x that of its nearest competitor over the past three months.

Exhibit 24: RJio – Quarterly performance

Quarterly performance	2QFY26	1QFY27	2QFY27	YoY%	QoQ%	2QFY27E	Var (%)
Revenue	**318.6**	**342.1**	**353.1**	***10.8***	***3.2***	**351.2**	***0.5***
Interconnect	6.5	6.8	7.5	*14.7*	*9.5*	7.5	*-0.5*
LF/SUC	29.2	31.1	31.6	*8.3*	*1.6*	31.8	*-0.7*
Network operating costs	84.4	88.0	87.3	*3.4*	*-0.8*	90.3	*-3.4*
Employee costs	4.8	5.2	5.0	*5.9*	*-3.3*	5.1	*-0.6*
SG&A and other costs	21.0	24	25	*19.0*	*4.1*	24.3	*2.8*
EBITDA	**172.8**	**187.1**	**196.8**	***13.9***	***5.2***	**192.2**	***2.4***
Other income	6.0	8.8	8.3	*38.4*	*-5.9*	9.5	*-12.7*
Finance cost	21.2	29.6	29.9	*41.0*	*0.9*	30.2	*-1.0*
Depreciation and amortization	63.9	70.0	71.4	*11.8*	*2.1*	72.8	*-1.9*
Profit before taxes	**93.7**	**96.3**	**103.8**	***10.8***	***7.7***	**98.8**	***5.0***
Deferred tax	23.9	24.7	26.5	*10.9*	*7.6*	25.2	*5.3*
Net income	**69.7**	**71.7**	**77.2**	***10.8***	***7.7***	**73.6**	***4.9***
Adjusted net income	**69.7**	**71.7**	**77.2**	***10.8***	***7.7***	**73.6**	***4.9***
Operational metrics							
EOP subscribers (m)	506.4	533.3	542.4	*7.1*	*1.7*	542.1	*0.1*
Average subscribers (m)	502.3	528.9	537.9	*7.1*	*1.7*	537.7	*0.0*
ARPU (INR/month)	211.4	215.6	218.8	*3.5*	*1.5*	217.7	*0.5*
EBITDA margins (%)	54.2	54.7	55.7	*150 bps*	*104 bps*	54.7	*99 bps*
Data consumption inc. FTTH (b GB)	58.4	69.4	71.3	*22.1*	*2.7*	72.2	*-1.2*
Data consumption inc. FTTH per user (GB/month)	38.8	43.7	44.2	*14.0*	*1.0*	44.7	*-1.2*
Voice consumption (b min)	1,500	1,520	1,520	*1.3*	*0.0*	1,535	*-1.0*
Voice consumption per user (min/month)	996	958	942	*-5.4*	*-1.7*	952	*-1.0*
Net subscriber additions (m)	8.3	8.9	9.1			8.8	
Incremental EBITDA margin	60.0	71.7	88.3			56.8	

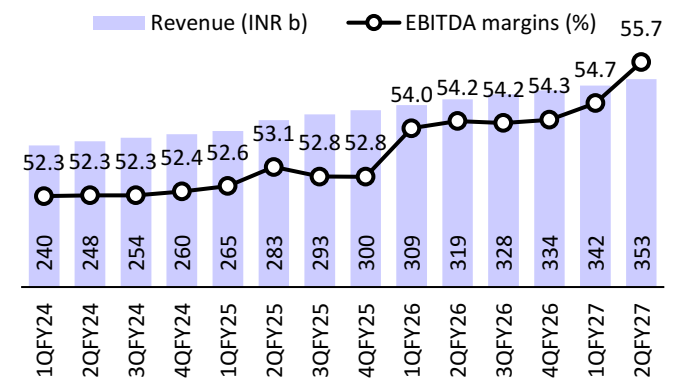
Source: MOFSL, Company

Exhibit 25: ARPU improved QoQ to INR219; overall subscriber base inched up to 542.4m (+9.1m net adds)



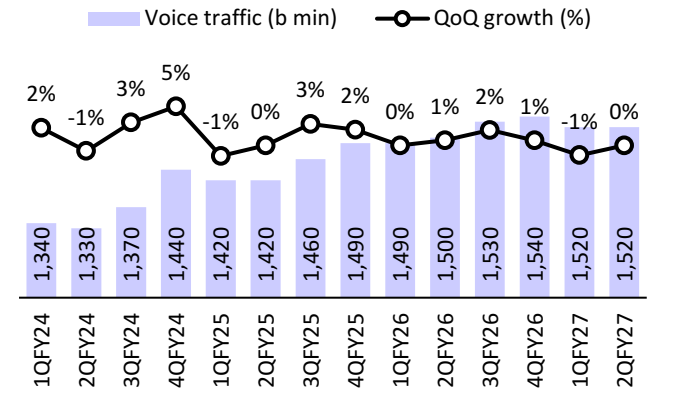
Source: MOFSL, Company

Exhibit 26: Revenue grew ~3% QoQ; EBITDA margin improved ~100bp QoQ



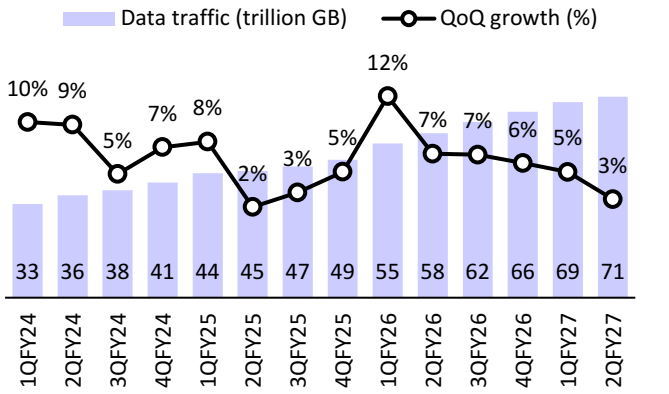
Source: MOFSL, Company

Exhibit 27: RJio – Voice traffic was flat QoQ



Source: MOFSL, Company

Exhibit 28: RJio – Data traffic inched up 3% QoQ



Source: MOFSL, Company

Exhibit 29: JPL's non-mobility revenue rose ~16% YoY, while EBITDA surged ~48% YoY

JPL consolidated P&L	2QFY26	1QFY27	2QFY27	*YoY%*	*QoQ%*	2QFY27E	*Var (%)*
Revenue	**363.3**	**391.7**	**404.8**	**11.4**	**3.3**	**405.8**	**-0.3**
EBITDA	**181.0**	**198.4**	**209.0**	**15.5**	**5.4**	**203.5**	**2.7**
EBITDA Margins (%)	49.8	50.6	51.6	*181 bp*	*99 bp*	50.2	*148 bp*
Other income	6.5	10.3	9.8	*49.5*	*-4.6*	9.5	*2.9*
Finance Cost	21.5	29.8	30.1	*40.3*	*1.0*	30.4	*-1.1*
Depreciation and Amortization	66.8	74.6	76.1	*14.0*	*2.1*	77.5	*-1.8*
Profit Before Taxes	99.4	104.3	112.6	*13.3*	*8.0*	105.1	*7.2*
Net Income	**73.8**	**77.7**	**83.9**	**13.7**	**8.0**	**78.3**	**7.2**
Non-mobility contribution							
Non-mobility revenue	**44.8**	**49.6**	**51.7**	**15.5**	**4.2**	**54.6**	**-5.3**
Non-mobility EBITDA	**8.3**	**11.3**	**12.3**	**47.9**	**8.4**	**11.3**	**8.5**
Non-mobility EBITDA margin	18.5	22.8	23.7	*520 bp*	*92 bp*	20.7	*302 bp*
Non-mobility PAT	**4.1**	**6.0**	**6.7**	***63.4***	***11.4***	**4.7**	***41.7***
Non-mobility as % of JPL revenue	12.3	12.7	12.8	*45 bp*	*10 bp*	13.5	*(69)bp*
Non-mobility as % of JPL EBITDA	**4.6**	**5.7**	**5.9**	***129 bp***	***16 bp***	**5.5**	***31 bp***
Non-mobility as % of JPL PAT	5.5	7.7	7.9	*241 bp*	*24 bp*	6.0	*193 bp*

Source: MOFSL, Company

Exhibit 30: Financial snapshot of RIL's digital services segment (excluding JPL)

	1QFY26	2QFY26	3QFY26	4QFY26	1QFY27	2QFY27	YoY (%)	QoQ (%)
Digital services (INR b)								
Gross revenues	419.5	436.2	446.5	459.5	469.0	484.9	11.2	3.4
EBITDA	183.1	188.8	193.3	200.4	212.6	222.2	17.7	4.6
DD&A	69.0	68.2	72.1	74.3	76.9	79.7	17.0	3.7
EBIT	114.2	120.7	121.2	126.1	135.6	142.5	18.1	5.1
Digital services (ex-JPL)								
Revenue	8.9	9.7	9.7	10.2	9.4	10.0	3.7	6.6
EBITDA	1.8	1.2	0.2	(0.2)	3.9	3.4	175	(12)
EBITDA margin (%)	19.8	13.0	2.3	(1.9)	41.6	34.4	*2,141 bps*	*(722)bps*

Source: MOFSL, Company

Exhibit 31: RJio – summary of the changes to our estimates

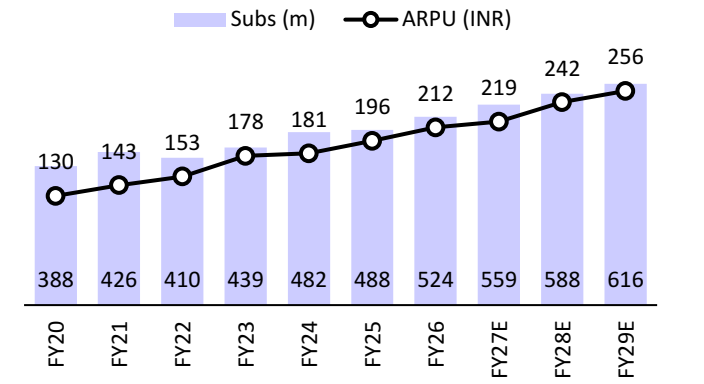
	FY27E	FY28E	FY29E
Total subs (m)			
Old	557.4	587.5	615.0
Actual/New	558.5	588.5	616.5
Change (%)	0%	0%	0%
Overall ARPU (INR)			
Old	217	240	253
Actual/New	219	242	256
Change (%)	1%	1%	1%
Revenue (INRb)			
Old	1,412	1,646	1,824
Actual/New	1,423	1,668	1,849
Change (%)	1%	1%	1%
EBITDA (INRb)			
Old	773	929	1,041
Actual/New	790	974	1,091
Change (%)	2%	5%	5%
EBITDA margin (%)			
Old	54.7	56.5	57.1
Actual/New	55.5	58.4	59.0
Change (bp)	79	192	198
Net Profit (INRb)			
Old	298	398	483
Actual/New	315	439	523
Change (%)	6%	10%	8%

Exhibit 32: Key operating and financial trends and forecasts for RJio standalone

RJio standalone key metrics	FY23	FY24	FY25	FY26	FY27E	FY28E	FY29E	CAGR FY23-26	CAGR FY26-29E
EoP wireless subs (m)	**431**	**471**	**471**	**497**	**525**	**546**	**566**	**4.9**	**4.4**
Consumer wireless Subs (m)	**428**	**465**	**459**	**474**	**492**	**502**	**512**	**3.4**	**2.6**
M2M subs (m)	3	6	12	23	33	45	55	103.7	33.3
Wireless ARPU (incl. M2M) (INR/month)	**173**	**176**	**190**	**203**	**208**	**231**	**244**	**5.5**	**6.3**
Consumer wireless ARPU (ex-M2M) (INR/month)	**174**	**178**	**193**	**210**	**219**	**247**	**265**	**6.6**	**8.1**
EoP Home Broadband subs (m)	**8**	**11**	**17**	**27**	**34**	**42**	**50**	**48.2**	**22.6**
Home Broadband ARPU (INR/month)	503	399	395	406	398	399	399	-6.9	-0.6
Overall subscribers at end-period (m)	**439**	**482**	**488**	**524**	**559**	**588**	**616**	**6.1**	**5.5**
Blended ARPU (INR/month)	**178**	**181**	**196**	**212**	**219**	**242**	**256**	**6.0**	**6.4**
Key financials									
Revenue (INR b)	**908**	**1,001**	**1,141**	**1,289**	**1,423**	**1,668**	**1,849**	**12.4**	**12.8**
Consumer wireless revenue	**866**	**953**	**1,071**	**1,175**	**1,270**	**1,475**	**1,614**	**10.7**	**11.2**
M2M revenue	1	1	3	5	8	12	15	104.7	41.4
Home Broadband revenue	**41**	**47**	**68**	**108**	**145**	**181**	**220**	**38.2**	**26.6**
EBITDA (INR b)	**467**	**524**	**603**	**698**	**790**	**974**	**1,091**	**14.4**	**16.1**
EBITDA margin (%)	*51.4*	*52.4*	*52.8*	*54.2*	*55.5*	*58.4*	*59.0*	*277.1*	*485.7*
Net income	**182**	**205**	**248**	**282**	**315**	**439**	**523**	**15.7**	**22.9**
Balance Sheet									
Net-worth	2,160	2,364	2,614	2,846	3,436	3,875	4,398		
Effective net debt	**1,979**	**2,090**	**1,869**	**1,646**	**939**	**335**	**-408**		
Invested capital	4,682	5,299	5,762	6,177	6,480	6,839	7,204		
Cashflow									
Operating cash flow	**404**	**351**	**436**	**519**	**610**	**805**	**924**		
Working capital	-2	30	58	52	51	33	35		
Capital expenditure inc. DPL repayments	**-335**	**-533**	**-461**	**-372**	**-330**	**-343**	**-352**		
Free cash flow	**67**	**-151**	**40**	**214**	**368**	**541**	**677**		
Return ratios (%)									
RoAE	**8.8**	**9.0**	**10.0**	**10.3**	**10.0**	**12.0**	**12.6**		
RoACE	**5.9**	**5.4**	**6.2**	**7.2**	**8.3**	**11.0**	**13.0**		

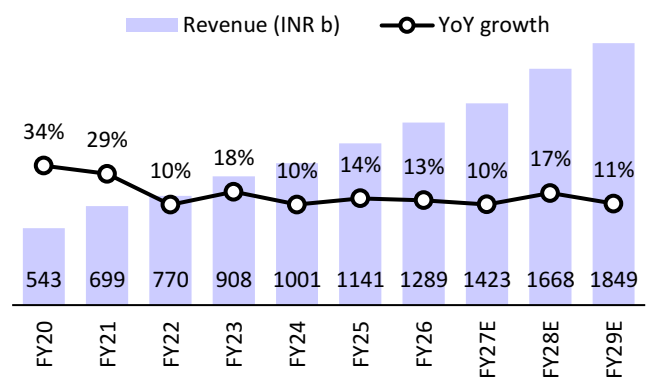
Source: MOFSL, Company

Exhibit 33: Expect ~6% CAGR in Subs and ARPU each over FY26-29



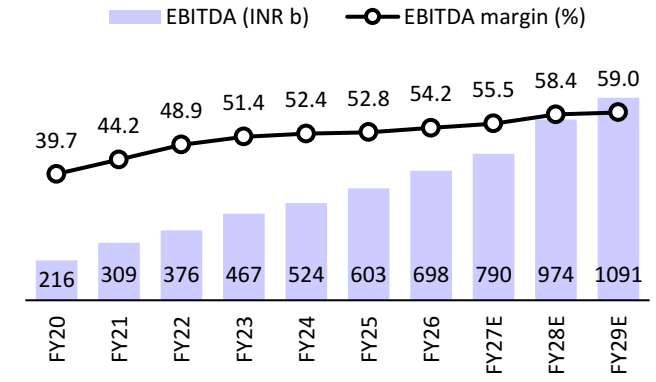
Source: MOFSL, Company

Exhibit 34: Expect RJio's standalone revenue CAGR of ~13% over FY26-29



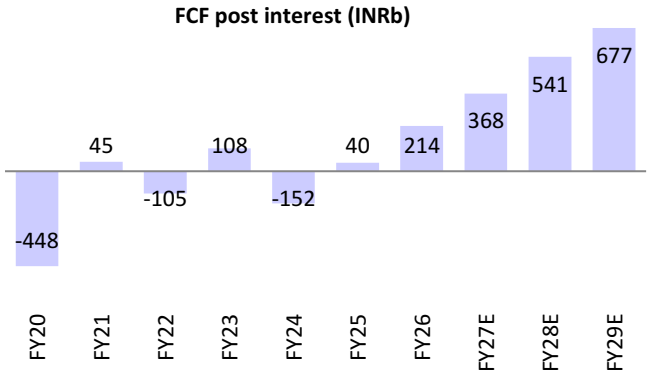
Source: MOFSL, Company

Exhibit 35: Expect 16% CAGR in RJio standalone EBITDA over FY26-29



Source: MOFSL, Company

Exhibit 36: Expect ~INR1.59t cumulative FCF generation for RJio standalone over FY26-29



Source: MOFSL, Company

Soft 2Q amid a festive shift and strategic reset

- Reliance Retail (RRVL)'s consolidated net revenue grew 5.8% YoY to INR802b (after adjusting for the RCPL demerger), and came in ~5% below our estimate.
  - Despite the festive shift, RRVL delivered 3% LFL growth in Grocery and Fashion & Lifestyle, with Consumer Electronics posting a higher 8% LFL growth. The company also absorbed part of the input-cost inflation.
  - Digital commerce continued to scale, with B2C online grocery revenue rising 42% YoY on larger baskets (units per order up 24%). Online share rose 270bp YoY in B2C grocery and 100bp in apparel & footwear, while B2B revenue grew 10% YoY.
  - During 2Q, Reliance Retail **opened 303 stores but exited 525 underperforming ones,** leading to a net reduction of 222 stores, taking the network to 19,947 stores. Retail area declined 1% QoQ to 77.5m sq. ft (flat YoY).
  - **Transactions inched up 7% YoY**, reflecting the festive shift, while the registered customer base crossed 400m (+10% YoY).
- Operating **EBITDA declined 11% YoY (-1% QoQ) to INR58.9b (8% miss),** as the EBITDA margin **contracted 140bp YoY to 7.3% (~25bp miss).**
- Margins were hurt by the planned investment phase in digital commerce, input-cost inflation, and the festive shift.
- Reported PAT declined 24% YoY to INR26b. Adjusted for ~INR1.1b impairment pertaining to 7-Eleven, PAT declined 21% YoY (-3% QoQ) to INR27b (9% miss).
- Management reiterated its strategy to scale up the online business in FY27 and drive profitability in FY28–29, with store profits funding digital commerce investments. Margin recovery will be driven by higher store productivity, sharper assortment, vendor consolidation and greater own-brand mix, alongside improved dark-store order density.
- JioMart continued to scale, with its network expanding to 5,000+ stores across 1,000+ cities
- Reliance Consumer Products (RCPL, FMCG arm demerged from RR) delivered ~INR83b in gross revenue during 2Q (1.6x YoY), with 1HFY27 revenue of ~INR169b (up 1.8x YoY).
- Campa-led beverages crossed INR52.5b sales in 1HFY27 (~90% of FY26 sales), making RCPL India's #3 NARTD player. Independence-led daily essentials reached ~INR70b sales in 1HFY27 (1.7x YoY).

Valuation and view: Ascribe ~INR7.7t EV to RRVL (INR446/share for RIL)

- RRVL is strategically resetting by rejigging its stores and supply chain networks to aggressively prioritize online expansion, which has led to a dilution in near-term margins, while the festive shift weighed on growth as well as margins during 2Q.
- We expect a pick-up in store additions and increased momentum in QC to support a recovery to double-digit revenue growth for RRVL from FY28. However, profitability could be under pressure over FY27-28 due to the scale-up of digital commerce. We model an EBITDA margin of ~7.3% over FY27-29 (vs. ~7.8% in FY26).
- We cut our FY27-29 reported EBITDA estimates by ~3-5% to factor in continued investments in digital commerce. We now project a CAGR of ~9%/7% in RRVL's revenue/reported EBITDA over FY26-29E.
- We ascribe a 25x Dec'28E blended EV/EBITDA multiple (~27x for core retail and ~5x for connectivity) to arrive at an EV of ~INR7.7t for RRVL and an attributable

value of INR446/share for RIL's stake in RRVL. Sustained double-digit revenue growth with margins bottoming out in RRVL remains the key trigger for RIL's stock price.

Exhibit 37: Ascribe an EV of INR7.7t to RR, implying INR446/share valuation for RIL's stake

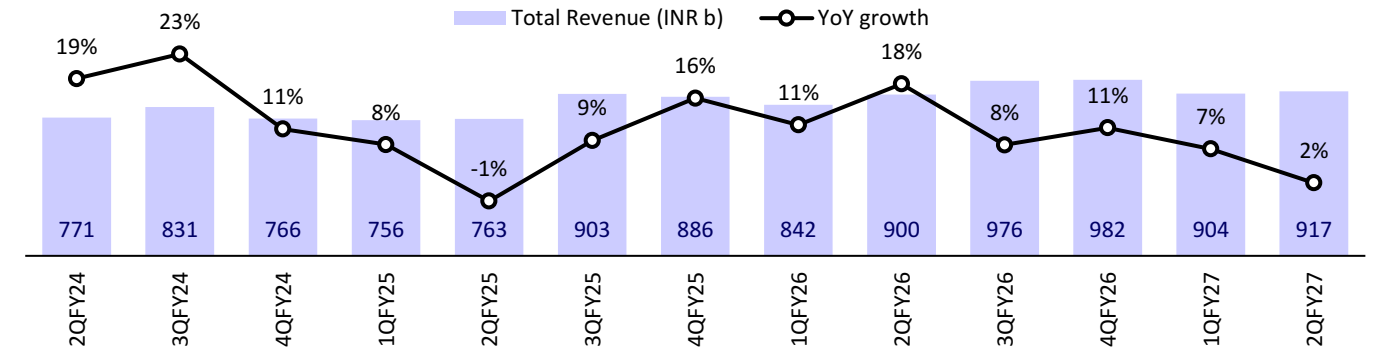
RRVL valuation (Dec'28)	EBITDA (INR b)	multiple (x)	Value
Core EBITDA	**277**	**27.0**	**7,479**
Connectivity	31	7.0	220
Enterprise Value (INR b)	**308**	**25.0**	**7,698**
Less Net Debt			465
Equity Value (INR b)			**7,233**
No of Shares (b)			13.5
Equity value (INR/sh)			**535**
RIL stake in RRVL			83.5%
RRVL value in RIL SOTP (INR/sh)			**446**

Exhibit 38: Quarterly performance of RRVL

(INR b)	2QFY26	1QFY27	2QFY27	YoY%	QoQ%	2QFY27E	v/s est %
Net Revenue*	**758**	**797**	**802**	***5.8***	***0.6***	**848**	***-5.4***
Reported EBITDA	**68.2**	**63.1**	**62.3**	***-8.6***	***-1.3***	**66.2**	***-6.0***
Operating EBITDA	**66.2**	**59.4**	**58.9**	***-11.1***	***-0.8***	**64.3**	***-8.4***
EBITDA Margin (%) - blended	**8.7%**	**7.4%**	**7.3%**	***-140bps***	***-11bps***	**7.6%**	***-25bps***
Retail Area (in m sqft)	**77.8**	**78.4**	**77.5**	***-0.4***	***-1.1***	**79.1**	***-2.0***
Stores	**19,821**	**20,169**	**19,947**	***0.6***	***-1.1***	**20,369**	***-2.1***
PAT	**34.4**	**28.1**	**26.2**	***-23.8***	***-6.5***	**30.0**	***-12.5***

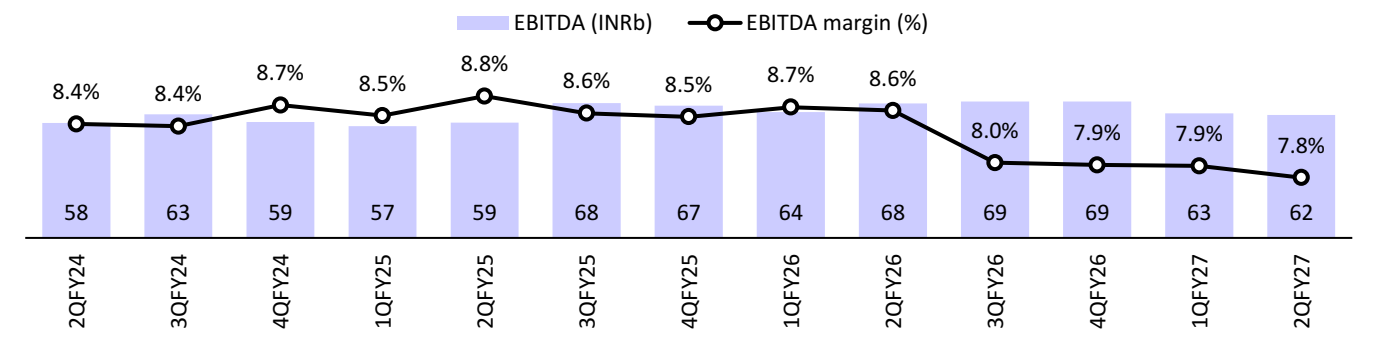
*-adjusted for RCPL demerger E: MOFSL estimates

Exhibit 39: RRVL – net revenue grew ~2% YoY; adjusted for RCPL, de-merger growth stands at 6%



Source: Company, MOFSL

Exhibit 40: RRVL – reported EBITDA (incl. investment income) declined 9% YoY, as margins hurt by the ramp-up of QC offerings



Source: Company, MOFSL

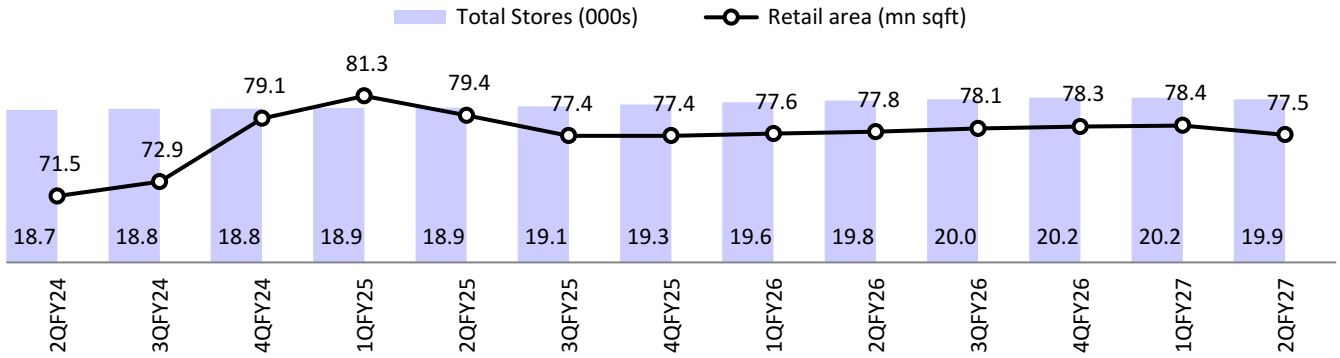
RRVL – Key takeaways from the management meeting

- **Growth:** RRVL delivered a 6.4% YoY gross revenue growth, affected by the festive calendar shift to 3QFY27. Registered customers crossed 400m (+10% YoY), while transactions grew 7% YoY, with growth across all consumption baskets.
- The network was rationalized, with 303 store openings offset by closures of 525 underperforming stores, bringing the total store count to 19,947 with 77.5m sqft. (flat YoY) of retail space.
- **JioMart continued** to scale rapidly, with B2C online grocery revenue rising 42% YoY. Online penetration increased 270bp in Grocery and 100bp in Apparel & Footwear. Units per order grew 24%, while dark-store productivity and cost per order remain key priorities rather than vanity metrics such as GMV and OPD.
- **Adjusted operational EBITDA declined 9% YoY with margin contracting 120bp to 7.8%.** Planned investments in Digital Commerce, input-cost inflation and the festive shift weighed on margins. The focus area for FY27 remains on building online scale, with FY28-29 targeted for monetization.
- **Fashion & Lifestyle delivered 3% LFL growth,** despite the absence of major festive sales. Own-brand contribution increased 710bp YoY, while AJIO's catalogue expanded 23% to 3.3m options. Improving space productivity, assortment and own-brand mix remain key margin levers.
- **Consumer Electronics delivered 8% LFL growth**, aided by improved availability, competitive pricing and promotions. Distribution revenue grew 20% YoY, led by Mobiles and Laptops, while resQ services improved.
- **Grocery delivered 3% LFL growth,** while B2B revenue grew 10% YoY, supported by higher transaction volumes and average bill value. Margin recovery remains contingent on better space productivity, assortment optimization and vendor rationalization.

RCPL gains scale across core categories

- **RCPL** continued its strong growth trajectory, with 2**QFY27 gross revenue rising 1.6x YoY to INR82.7b and 1HFY27 revenue reaching INR169b (1.8x YoY)**.
  - **Beverages:** Campa-led beverages crossed INR52.5b in 1HFY27 sales, achieving over 90% of FY26 sales. The non-alcoholic ready to drinks portfolio grew 2.1x YoY, establishing **RCPL as India's third-largest player**, with double-digit market share across several states.
  - **Daily Essentials:** The category grew 1.7x YoY, generating ~INR70b in 1HFY27 sales, led by Independence and Good Life. Dry fruits, edible oils and pulses remained key growth drivers.
  - **Other FMCG categories:** HPC gained traction through range extensions and national scale-up, led by Glimmer. Packaged Foods expanded through consumer-centric innovations, while RCPL entered the dairy category with ice creams, positioned as an accessible premium offering.

Exhibit 41: RRVL – Area declined by 0.9m sq. ft sequentially (flat YoY)



Source: Company, MOFSL

Exhibit 42: Key assumptions for RRVL (INR b)

Key financial metrics	FY23	FY24	FY25	FY26	FY27E	FY28E	FY29E
Gross revenue	**2,604**	**3,068**	**3,309**	**3,700**	**3,921**	**4,400**	**4,897**
Core retail	1,514	1,866	1,938	2,152	2,212	2,397	2,677
Connectivity	1,090	1,202	1,371	1,548	1,709	2,003	2,221
Net revenue	**2,309**	**2,731**	**2,910**	**3,271**	**3,476**	**3,899**	**4,342**
Core retail	1,383	1,710	1,746	1,957	2,025	2,198	2,456
Connectivity	926	1,021	1,164	1,314	1,451	1,701	1,886
EBITDA	**174**	**219**	**239**	**257**	**255**	**283**	**317**
Core retail	159	202	220	235	231	254	285
Connectivity	15	17	19	22	24	28	31
YoY revenue gr. (%)							
Gross revenue	**30.4**	**17.8**	**7.9**	**11.8**	**6.0**	**12.2**	**11.3**
Core retail	41.1	23.3	3.8	11.1	2.8	8.4	11.7
Connectivity	17.9	10.3	14.1	12.9	10.4	17.2	10.9
Net revenue	**32.0**	**18.3**	**6.6**	**12.4**	**6.3**	**12.2**	**11.4**
Core retail	43.4	23.6	2.1	12.1	3.5	8.5	11.8
Connectivity	17.9	10.3	14.0	12.9	10.4	17.2	10.9
EBITDAM on net revenue (%)	**7.5**	**8.0**	**8.2**	**7.8**	**7.3**	**7.3**	**7.3**
Core retail	11.5	11.8	12.6	12.0	11.4	11.6	11.6
Connectivity	1.7	1.7	1.7	1.7	1.7	1.7	1.7

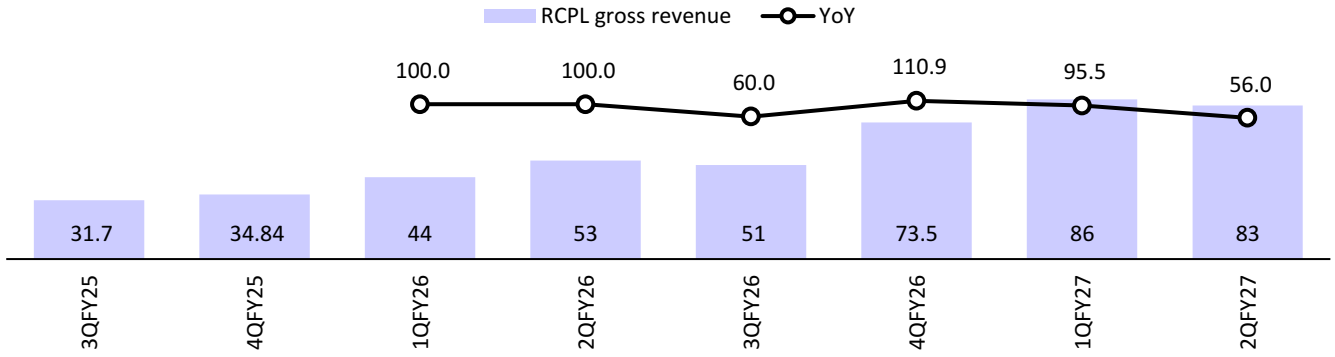
Source: MOFSL, Company

Exhibit 43: RRVL – Summary of our revised estimates

(INR b)	FY27E	FY28E	FY29E
Revenue			
Old	3,549	3,940	4,327
Actual/New	3,476	3,899	4,342
Change (%)	*-2.1*	*-1.1*	*0.3*
EBITDA			
Old	268	297	327
Actual/New	255	283	317
Change (%)	*-4.7*	*-4.7*	*-3.2*
EBITDA margin (%)			
Old	7.55	7.53	7.56
Actual/New	7.35	7.25	7.30
Change (bp)	*(20)*	*(28)*	*(26)*
Net Profit			
Old	131	146	161
Actual/New	121	134	152
Change (%)	*-7.8*	*-8.1*	*-5.5*

Source: MOFSL, Company

Exhibit 44: RCPL's gross revenue growth remains robust at ~56% YoY



Source: MOFSL, Company

Standalone: O2C-driven outperformance continues

O2C: Strong 2Q performance led by refining; Jio-BP soft in 2Q

- **O2C EBITDA up 44% YoY in 2QFY27**: RIL's O2C revenue grew 44.2% YoY to INR2,316b in 2QFY27 (exports up 46.9% YoY to INR1,043b), led by a 40.6% rise in crude prices, a 50-78% rise in transportation fuel prices and 25-35% higher prices for most downstream chemicals. Segment EBITDA increased 67.9% YoY (+48.2% QoQ) to a record INR252b, with margin up 160bp YoY to 10.9%. Total throughput/production meant for sale stood at 20.6/18.1mmt (-1.0%/flat YoY). Production mix: transportation fuels 12.0mmt (vs 12.1), polymers 1.6mmt (vs 1.7), intermediates and polyesters 2.0mmt (vs 2.2), others 2.5mmt (vs 2.1).
- Earnings were supported by:
  - Transportation fuel cracks up 3-3.7x YoY to historic highs
  - Polyester chain margin up 33% YoY (3-year high), led by PX and PTA deltas
  - Sustained ethane cracking advantage over naphtha
  - Firm domestic demand (diesel +7.5%, gasoline +8.5% YoY)
  - A higher share of TC vessels, which mitigated high freight rates
- **On a QoQ basis,** lower crude basket cost from switching between East and West of Suez sources, improved margin capture and higher asset availability
- However, gains were partly offset by DTA margins capped at normal levels due to the SAED levy on MS, HSD and ATF, higher crude oil premiums, elevated freight and insurance, under-recoveries in domestic fuel retail, and dampened margins from lower alkylate and petchem output.

Jio-BPs' combined MS and HSD volumes grew 4.2% YoY

- **Jio-BP: Operational performance remains resilient; earnings under pressure**
  - RBML's network stood at 2,304 retail outlets, 5,943 EV charge points (1,100+ locations), 200 CBG/CNG stations and 184 convenience stores. The entire network stayed fully stocked and retailed at parity with the industry.
  - Combined MS and HSD volumes grew 4.2% YoY to 1.83m KL. Market share rose to 5.46% in HSD and 3.86% in MS (with market effectiveness of 2.34x and 1.72x, respectively). ATF volumes were 36.3 TKL (1.3% market share) as RBML regained key airport allocations.
  - Under Jio-BP Pulse, EV charging volumes grew 60% YoY to 15.8 GWh, with ~95% charger uptime and partnerships with all major EV OEMs.
- **The operating environment remained challenging in 2QFY27:**
- Global oil demand declined by 3.4 mb/d YoY to 102.5 mb/d, with diesel/gasoline/jet demand down 0.35/~0.3/0.13 mb/d. Dated Brent averaged USD97/bbl (up 40.6% YoY) on Strait of Hormuz (SoH) disruptions and the temporary shutdown of Saudi Arabia's East-West pipeline.
- Global refinery throughput fell 3.5 mb/d YoY to 80.9 mb/d, with attacks on refining infrastructure in the Middle East and Russia. Global refinery outages stood at 11.8 mb/d, and SoH crude transit stood at 7.1 mb/d vs 16 mb/d pre-conflict.
- Gasoline and diesel inventories stood 6-10% below the five-year average.
- Domestic oil demand was flat YoY at 57.1 MMT, as resilient petrol and diesel offset weak LPG and naphtha (ATF +1.0% YoY).

Standalone - Quarterly Earnings (INR b)

Y/E March	FY26				FY27E				FY26	FY27E	FY27 2QE	Var (%)
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE				
Net Sales	**1,163**	**1,263**	**1,212**	**1,418**	**1,636**	**1,724**	**1,675**	**1,513**	**5,056**	**6,549**	**1,485**	**16%**
YoY Change (%)	*-10.4*	*-2.9*	*-2.6*	*6.7*	*40.6*	*36.5*	*38.3*	*6.7*	*-2.3*	*29.5*	*17.5*	
EBITDA	**132**	**144**	**149**	**120**	**195**	**224**	**186**	**183**	**544**	**789**	**211**	**6%**
Margin (%)	*11.3*	*11.4*	*12.3*	*8.4*	*11.9*	*13.0*	*11.1*	*12.1*	*10.8*	*12.0*	*14.2*	
Depreciation	41	45	44	41	42	40	43	47	171	172	45	
Interest	22	18	15	15	18	20	19	20	69	78	18	
Other Income	45	34	34	34	41	39	42	46	148	168	44	
PBT before EO expense	**114**	**116**	**124**	**98**	**176**	**203**	**166**	**162**	**452**	**707**	**192**	**6%**
Extra-Ord expense / (gain)	-89	0	0	0	0	0	0	0	-89	0	0	
PBT	**203**	**116**	**124**	**98**	**176**	**203**	**166**	**162**	**541**	**707**	**192**	**6%**
Tax	24	25	30	24	43	50	40	39	102	172	46	
Rate (%)	*11.8*	*21.2*	*24.2*	*24.1*	*24.6*	*24.5*	*24.0*	*24.0*	*18.9*	*24.3*	*24.0*	
Reported PAT	**179**	**91**	**94**	**74**	**133**	**154**	**126**	**123**	**439**	**535**	**146**	**5%**
Adj PAT	**90**	**91**	**94**	**74**	**133**	**154**	**126**	**123**	**349**	**535**	**146**	**5%**
YoY Change (%)	*18.0*	*18.4*	*7.7*	*-33.8*	*47.8*	*68.2*	*34.3*	*65.8*	*-1.0*	*53.3*	*59.8*	
Margin (%)	*7.7*	*7.2*	*7.8*	*5.2*	*8.1*	*8.9*	*7.5*	*8.1*	*6.9*	*8.2*	*9.8*	
Key Assumptions												
Production meant for sale (mmt)	17.3	18.1	18.2	17.2	15.6	18.1	17.7	17.7	70.8	71.2	17.7	2%

Exhibit 45: O2C operating performance

Feedstock (mmt)	2QFY25	3QFY25	4QFY25	1QFY26	2QFY26	3QFY26	4QFY26	1QFY27	2QFY27	YoY % change
Throughput	20.2	20.2	20.3	19.1	20.8	20.6	19.5	18.1	20.6	-1%
Production meant for sale	**17.7**	**17.9**	**17.9**	**17.3**	**18.1**	**18.2**	**17.2**	**15.6**	**18.1**	**0%**
Transportation fuels	11.2	11.9	12	11.4	12.1	12.2	11.1	9.6	12	-1%
Polymers	1.5	1.5	1.6	1.5	1.6	1.6	1.4	1.4	1.6	0%
Fiber Intermediates	0.8	0.8	0.8	0.7	0.8	0.7	0.9	2.0	2.0	33%
Polyesters	0.7	0.7	0.7	0.7	0.7	0.6	0.7	0.0	0	
Chemicals and Others	3.5	3.0	2.8	3.0	2.9	3.1	3.1	2.6	2.5	-14%

Source: Company, MOFSL

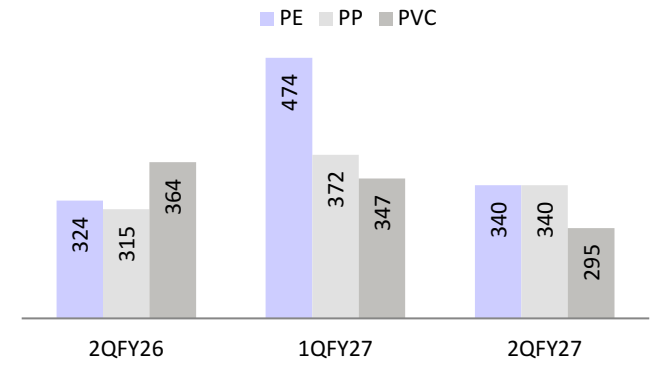
Petchem: Ethane cracking continues to boost margins

PE/PP margins expanded 5%/8% YoY, while PVC margin contracted 19% YoY in 2QFY27.

- In India, **polymer** demand declined 3.5% YoY (PVC impacted by seasonality and lower import availability), while domestic **polyester** demand fell 6.1% YoY. PET demand grew 5.3%, supported by beverage demand despite a weaker monsoon. Domestic demand is expected to stay resilient, driven by inventory replenishment, the festive season and healthy agriculture and infrastructure demand. Textile and polyester export opportunities should improve as India's FTAs with key countries take effect.
- Globally, geopolitical disruptions and feedstock volatility continue to weigh on product prices and deltas. Overcapacity is expected to persist, particularly in Asia, as new cracker capacity starts up in China.
- **Margin environment – Downstream deltas were mixed:** higher product prices following ME supply disruptions were partly offset by higher feedstock costs. Naphtha (USD815/MT) and EDC prices rose 43% and 57% YoY, respectively, while US ethane averaged 24.3 cpg, up 5% YoY.
  - PE/PP deltas were USD340/MT each (+5%/+8% YoY), PVC delta was USD295/MT (-19% YoY, as the 13% price rise lagged the sharp EDC increase), and the polyester chain delta was USD573/MT (+33% YoY).
  - Naphtha AG-to-Japan freight averaged USD122/MT, up ~3x YoY, rising from USD86/MT in Jul'26 to USD186/MT in Sep'26. Global cracker operating rates were 71% (ME&A 48%, US 90%).

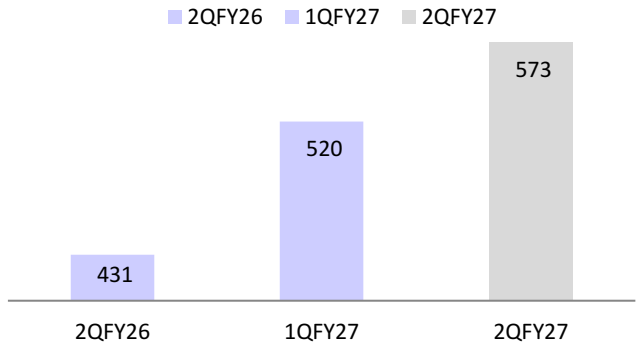
- **Ethane remains the most competitive feedstock:** the ethane vs. naphtha cracking differential widened to USD557/MT in 2QFY27, reaching 2.3x the CY25 average. RIL is focusing on high asset utilization and a product mix aligned with domestic demand, with higher ethane sourcing through new VLECs (with one new vessel operational and the second received in Oct'26).

Exhibit 46: Polymer deltas for the quarter (USD/mt)



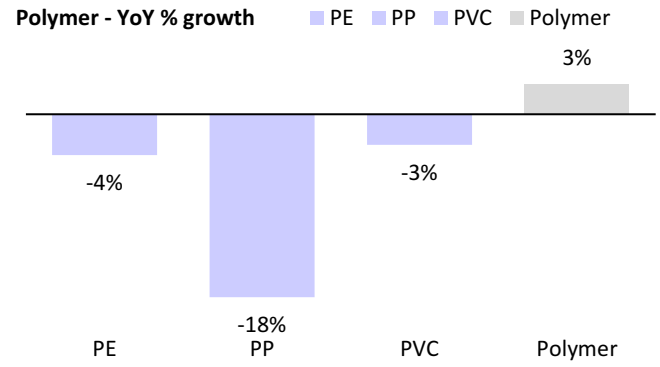
Source: Company, MOFSL

Exhibit 47: Polyester chain margins in 1QFY27 (USD/mt)



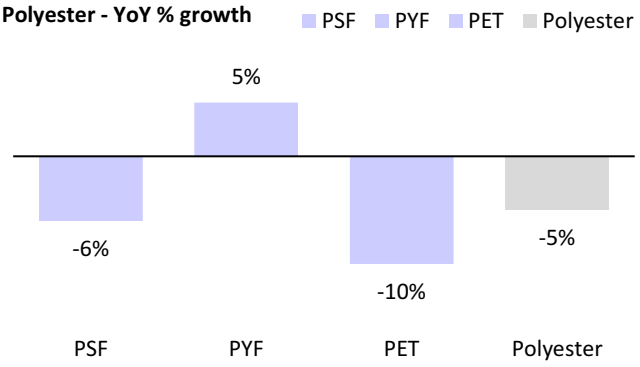
Source: Company, MOFSL

Exhibit 48: Domestic demand growth – Polymer



Source: Company, MOFSL

Exhibit 49: Domestic demand growth – Polyester



Source: Company, MOFSL

E&P: KG-D6 production decline continues; realization outlook strengthens

At KGD6, average production stood at 24mmscmd of gas and ~15,903 bbl/day of oil and condensate.

- RIL's E&P segment revenue declined 0.6% YoY to INR60.2b in 2QFY27, as lower KG-D6 production and gas price realization were offset by higher condensate prices and better CBM price and volumes. EBITDA declined 2.0% YoY to INR49.0b, with margin down 120bp to 81.4%, on lower revenue and higher GoI levies, partly offset by a favorable exchange rate.
- KG-D6 gas realization declined to USD8.88/mmbtu (vs USD9.97/mmbtu in 2QFY26), while CBM gas realization improved to USD13.24/mmbtu (vs USD9.53/mmbtu). Oil/condensate realization rose 38.9% YoY to USD98.9/bbl (vs USD71.2/bbl).
- KG-D6 production averaged 24.0 mmscmd of gas and ~15,903 bpd of oil/condensate during 2QFY27. KG-D6 production fell 9.0% YoY to 57.8 BCFe, while CBM production rose 21.4% to 3.4 BCFe.
- In CBM, the second phase of the multi-lateral well campaign is progressing, with 37 of 40 wells drilled and 35 wells connected to the production system. CBM

production currently stands at 1.04 mmscmd, with significant contribution from new wells.

Exhibit 50: Gas production profile and unit price realization

Particulars	2QFY25	3QFY25	4QFY25	1QFY26	2QFY26	3QFY26	4QFY26	1QFY27	2QFY27	YoY change	QoQ change
Revenue (INR b)	62.2	63.7	64.4	61.0	60.6	58.3	58.7	63.0	60.2	-1%	-4%
EBITDA (INR b)	52.9	55.7	51.2	50.0	50.0	48.6	42.0	49.7	49.0	-2%	-1%
EBITDA margin (%)	*85.0%*	*87.4%*	*79.5%*	*81.9%*	*82.6%*	*83.3%*	*71.5%*	*79.0%*	*81.4%*	-1%	3%
Production- BCFe (RIL share)											
KG D6	69.3	68.5	63.7	63.9	63.5	61.8	59.6	59.6	57.8	-9%	-3%
CBM	2.6	2.7	2.7	2.8	2.8	2.8	2.9	2.9	3.4	24%	17%
Price Realization											
KG D6 (GCV) (USD/mmbtu)	9.6	9.7	10.1	10.0	10.0	9.7	9.6	8.9	8.9	-11%	0%
CBM (GCV) (USD/mmbtu)	11.4	10.6	10.4	9.9	9.5	9.3	9.0	12.0	13.2	39%	10%
Condensate (USD/bbl)	80.9	75.2	75.2	69.9	71.2			107.4	98.9	39%	-8%

Source: Company, MOFSL

New Energy: Building scale across the renewable energy value chain

- The new energy business is progressing well and remains on track with the targets indicated earlier.
- **Solar:** Module manufacturing capacity currently stands at 6GW and is expected to increase to 20GW early next year. Solar cell manufacturing capacity stands at 5GW, with plans to scale it up to 20GW by 1H next year.
  - Management highlighted that development of the ingot-wafer and polysilicon facilities is progressing.
- **Battery:** BESS pack and container manufacturing capacity is targeted to reach 40GWh next year. Battery cell manufacturing capacity of 40GWh is expected to be commissioned in 2H CY27.
- **Module Installation and Project Development:** Project development activities have gathered pace. The new energy complex is expected to start contributing revenue from FY28 onward.

Strong O2C performance likely to continue in the near term

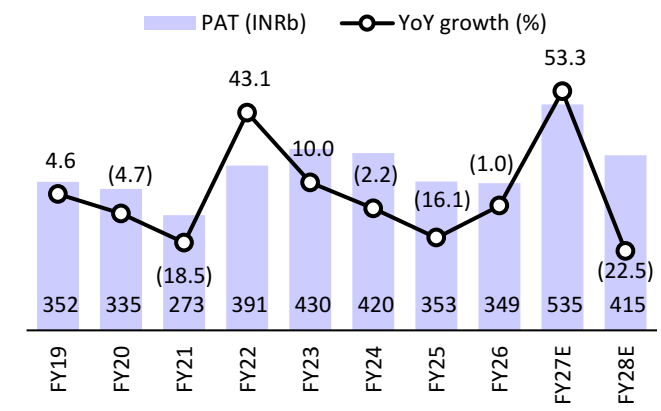
- **Refining performance to remain strong in the near term:** We remain constructive on RIL's O2C outlook. **Refining margins are expected to remain healthy in the near term**, supported by structurally tight product inventories, elevated middle-distillate cracks and ongoing geopolitical disruptions impacting global refining capacity and trade flows. Reflecting this strength, **Oct'27 middle-distillate cracks remain ~2-3x above long-term averages**.
- **Ethane cracking to support margins:** On the petrochemicals side, RIL's structural ethane feedstock advantage is set to strengthen further, with the share of gas-based cracking expected to increase to **~80%** (from ~70% currently) once all three Very Large Ethane Carriers (VLECs) are operational, supporting margin expansion. Over the longer term, rationalization and capacity closures in China are expected to tighten the petrochemical market, providing an additional tailwind to product spreads by **end-FY28/early-FY29.** We are not building in any earnings contribution from new petchem expansion projects until FY28.
- **KG-D6 gas price realization increase to support 2HFY27 E&P performance:** We are building in a slight decline in production volumes from KG-D6, given the

natural decline. We model KG-D6 gas realization at USD9.89/mmbtu in 2HFY27, and increase our 1HFY28 realization estimate to USD10.5/mmbtu, owing to currently elevated crude oil prices.

- **New Energy can be a significant growth driver post-FY30:** RIL's new energy rollout remains on track. The **Kutch renewable project** is scheduled to begin installation **post-monsoon**, with power exports commencing **this year**. The company targets execution of **55 MWp/day of solar** and **150 MWh/day of battery capacity** by next year. Its integrated giga-factory is scaling up to **20 GWp of annual HJT module capacity** and **120 GWh of annual battery capacity**, with **40 GWh** to be commissioned **next year**. We revise our New Energy business valuation to factor in more conservative operating assumptions. For the cell manufacturing business, we moderate our EBITDA margin and selling price assumptions and now value the business at 12x FY29E EBITDA (earlier 15x FY28E EBITDA), implying a valuation of INR45/share. Similarly, for the battery manufacturing business, we moderate our EBITDA margin assumptions and apply a 12x FY29E EBITDA multiple (earlier 15x FY28E EBITDA), translating into a valuation of INR45/share.
- Consequently, our valuation for RIL's New Energy business declines to INR90/share from INR174/share earlier. We estimate the business to generate EBITDA of INR120b by FY30, contributing ~5.5% of consolidated FY28 EBITDA, and believe it could emerge as a meaningful growth driver beyond FY30 as the business scales up.
- ***We raise our FY27/FY28 standalone EBITDA estimates by 13%/7%, driven by upward revisions to our refining and upstream assumptions. We raise our GRM assumptions for 2HFY27/1HFY28 by ~USD3/1 per bbl, respectively, and increase our 1HFY28 KG-D6 gas price realization estimate to USD10.5/mmbtu from USD8.9/mmbtu earlier.***

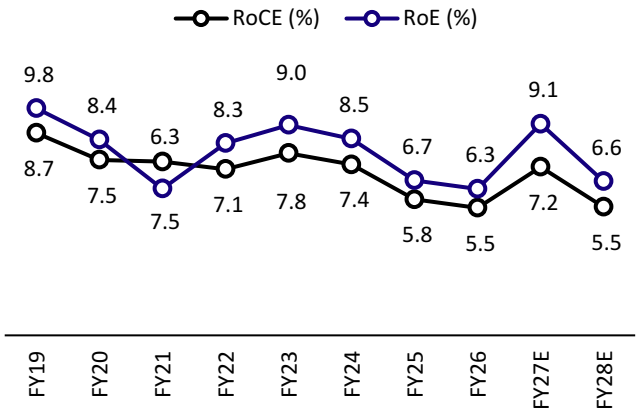
Standalone business – Story in charts

Exhibit 51: Standalone PAT profile



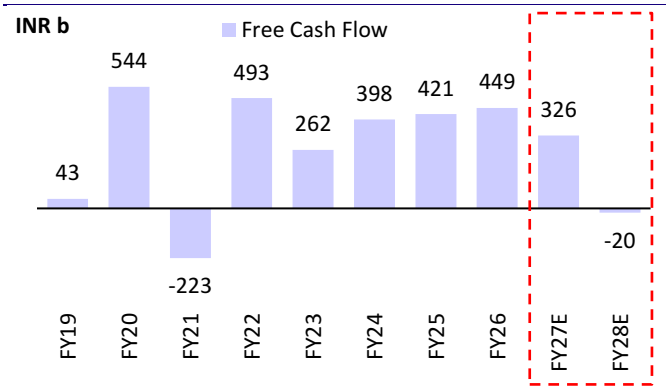
Source: Company, MOFSL

Exhibit 52: Return ratios to stabilize going forward



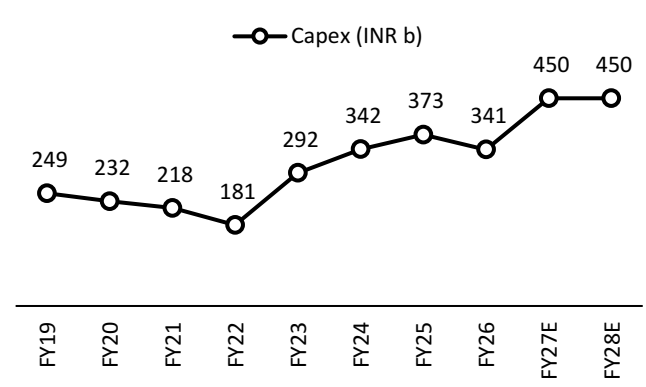
Source: Company, MOFSL

Exhibit 53: Standalone business FCF trend over FY19-28E



Note: includes investments in New Energy for FY27/28
Source: Company, MOFSL

Exhibit 54: INR450b capex to be incurred p.a. in FY27/28



Note: includes investments in New Energy for FY27/28
Source: Company, MOFSL

Reliance Jio Infocomm: Financials and valuations

Consolidated - Income Statement (INR b)

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
Total Income from Operations	**699**	**770**	**908**	**1,001**	**1,141**	**1,289**	**1,423**	**1,668**
Change (%)	28.7	10.1	17.9	10.3	14.0	12.9	10.4	17.2
Tower Rental Cost	221	250	285	306	329	341	354	379
Spectrum and License Costs	78	91	91	92	105	117	128	150
Access and Roaming Charge	46	8	9	11	17	25	29	29
Employees Cost	13	14	16	19	20	20	21	22
Other Expenses	32	30	39	49	68	87	101	115
Total Expenditure	**390**	**393**	**441**	**477**	**539**	**590**	**633**	**694**
% of Sales	55.8	51.1	48.6	47.6	47.2	45.8	44.5	41.6
EBITDA	**309**	**376**	**467**	**524**	**603**	**698**	**790**	**974**
Margin (%)	44.2	48.9	51.4	52.4	52.8	54.2	55.5	58.4
Depreciation	115	136	185	214	231	260	292	334
EBIT	**194**	**240**	**281**	**310**	**372**	**439**	**498**	**640**
Int. and Finance Charges	38	44	41	40	48	86	112	97
Other Income	5	2	4	5	9	25	37	47
PBT after EO Exp.	**161**	**199**	**244**	**275**	**333**	**378**	**423**	**589**
Total Tax	41	50	62	70	85	97	108	150
Tax Rate (%)	25.3	25.4	25.5	25.5	25.5	25.6	25.5	25.5
Reported PAT	**120**	**148**	**182**	**205**	**248**	**282**	**315**	**439**
Adjusted PAT	**120**	**148**	**182**	**205**	**248**	**282**	**315**	**439**
Change (%)	116.0	23.3	22.9	12.4	21.2	13.6	11.8	39.2
Margin (%)	17.2	19.2	20.1	20.4	21.7	21.9	22.1	26.3

Consolidated - Balance Sheet (INR b)

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
Equity Share Capital	450	450	450	450	450	450	450	450
Total Reserves	1,380	1,528	1,710	1,914	2,164	**2,396**	**2,986**	**3,425**
Net Worth	**1,830**	**1,978**	**2,160**	**2,364**	**2,614**	**2,846**	**3,436**	**3,875**
Total Loans	300	797	1,529	1,656	1,922	1,861	1,441	1,242
Capital Employed	**2,129**	**2,775**	**3,689**	**4,020**	**4,536**	**4,707**	**4,878**	**5,117**
Gross Block	1,965	2,555	2,867	3,031	4,315	5,605	5,960	6,325
Less: Accum. Deprn.	253	389	615	828	953	1,202	1,494	1,828
Net Fixed Assets	**1,712**	**2,165**	**2,252**	**2,203**	**3,363**	**4,403**	**4,466**	**4,497**
Capital WIP	170	479	1,660	2,079	1,110	222	222	222
Total Investments	**15**	**17**	**17**	**36**	**204**	**261**	**261**	**261**
Curr. Assets, Loans&Adv.	**604**	**524**	**529**	**556**	**564**	**606**	**813**	**1,184**
Account Receivables	14	43	24	15	10	12	23	43
Cash and Bank Balance	6	6	9	14	63	97	363	754
Loans and Advances	584	475	496	527	491	497	427	387
Curr. Liability & Prov.	**371**	**410**	**768**	**855**	**705**	**785**	**884**	**1,047**
Account Payables	22	20	34	43	43	43	43	43
Other Current Liabilities	323	313	595	601	366	348	340	353
Provisions	26	78	140	210	296	393	501	651
Net Current Assets	**233**	**114**	**-240**	**-299**	**-141**	**-179**	**-71**	**137**
Appl. of Funds	**2,129**	**2,775**	**3,689**	**4,020**	**4,536**	**4,707**	**4,878**	**5,117**

Reliance Jio Infocomm: Financials and valuations

Ratios

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
Basic (INR)								
EPS	**2.7**	**3.3**	**4.0**	**4.5**	**5.5**	**6.3**	**7.0**	**9.7**
Cash EPS	5.2	6.3	8.2	9.3	10.6	12.0	13.5	17.2
BV/Share	40.7	44.0	48.0	52.5	58.1	63.2	76.4	86.1
Valuation (x)								
FCF per share	1.5	0.6	3.2	0.4	0.7	4.8	8.2	12.0
Return Ratios (%)								
RoE	6.8	7.8	8.8	9.0	10.0	10.3	10.0	12.0
RoCE	6.9	7.4	6.6	6.1	6.6	7.2	8.3	11.0
RoIC	7.6	8.5	9.8	11.9	11.0	9.0	9.1	12.0
Working Capital Ratios								
Fixed Asset Turnover (x)	0.4	0.3	0.3	0.3	0.3	0.2	0.2	0.3
Asset Turnover (x)	0.3	0.3	0.2	0.2	0.3	0.3	0.3	0.3
Debtor (Days)	7	20	10	6	3	3	6	9
Creditor (Days)	12	10	13	16	14	12	11	9
Leverage Ratio (x)								
Current Ratio	1.6	1.3	0.7	0.7	0.8	0.8	0.9	1.1
Interest Cover Ratio	5.0	5.5	6.9	7.8	7.7	5.1	4.4	6.6
Net Debt/Equity	0.2	0.4	0.7	0.7	0.6	0.5	0.2	0.1

Consolidated - Cash Flow Statement

(INR b)

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
OP/(Loss) before Tax	161	199	244	275	333	378	423	589
Depreciation	115	136	185	214	231	260	292	334
Interest & Finance Charges	38	44	41	40	48	86	112	97
Direct Taxes Paid	-1	-1	13	-1	1	-1	-	-
(Inc)/Dec in WC	19	-64	-2	30	58	52	51	33
CF from Operations	**332**	**313**	**482**	**558**	**671**	**775**	**878**	**1,053**
Others	-38	-144	-80	-176	-170	-189	-180	-169
CF from Operating incl EO	**295**	**169**	**402**	**382**	**501**	**586**	**697**	**884**
(Inc)/Dec in FA	-257	-481	-335	-533	-461	-372	-330	-343
Free Cash Flow	**37**	**-312**	**67**	**-151**	**40**	**214**	**368**	**541**
(Pur)/Sale of Investments	14	-1	1	-16	-162	-53	0	0
Others	0	0	0	0	0	0	0	0
CF from Investments	**-243**	**-482**	**-334**	**-549**	**-624**	**-425**	**-330**	**-343**
Issue of Eq/Pref.Shares	0	0	0	0	0	-50	275	0
Inc/(Dec) in Debt	-120	314	-66	172	172	-77	-377	-150
CF from Fin. Activity	**-120**	**314**	**-66**	**172**	**172**	**-127**	**-102**	**-150**
Inc/Dec of Cash	**-69**	**0**	**2**	**5**	**50**	**34**	**266**	**391**
Opening Balance	71	2	2	4	10	59	93	359
Closing Balance	**2**	**2**	**4**	**10**	**59**	**93**	**359**	**750**
Other Bank Balance	4	4	4	4	4	4	4	4
Total balance	**6**	**6**	**9**	**14**	**63**	**97**	**363**	**754**

Reliance Retail Ventures: Financials and valuations

Consolidated - Income Statement (INR b)

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
Total Income from Operations	**1391**	**1750**	**2309**	**2731**	**2910**	3271	3476	3899
Change (%)	-4.9	25.8	32.0	18.3	6.6	12.4	6.3	12.2
Total Expenditure	**1,308**	**1,642**	**2,135**	**2,512**	**2,671**	**3,015**	**3,221**	**3,616**
% of Sales	94.0	93.8	92.5	92.0	91.8	92.2	92.7	92.7
EBITDA	**83**	**108**	**174**	**219**	**239**	**257**	**255**	**283**
Margin (%)	6.0	6.2	7.5	8.0	8.2	7.8	7.3	7.3
Depreciation	18	22	40	56	60	62	74	84
EBIT	**65**	**86**	**135**	**163**	**179**	**194**	**181**	**199**
Int. and Finance Charges	5	7	18	26	25	23	35	35
Other Income	15	16	4	12	11	14	17	17
PBT bef. EO Exp.	**75**	**95**	**121**	**149**	**166**	**185**	**163**	**181**
EO Items	0	0	0	0	0	0	-1	0
PBT after EO Exp.	**75**	**95**	**121**	**149**	**166**	**185**	**162**	**181**
Total Tax	19	25	29	38	42	47	41	46
Tax Rate (%)	26.1	25.8	24.5	25.5	25.3	25.3	25.0	25.2
Reported PAT	**55**	**71**	**91**	**111**	**124**	**138**	**121**	**135**
Adjusted PAT	**55**	**71**	**92**	**111**	**123**	**137**	**121**	**134**
Change (%)	1.1	27.8	29.1	20.8	11.2	11.7	-11.7	10.7
Margin (%)	4.0	4.0	4.0	4.0	4.2	4.2	3.5	3.4

Consolidated - Balance Sheet (INR b)

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
Equity Share Capital	69	69	69	70	70	70	70	70
Total Reserves	747	817	901	1181	1289	1,388	1,509	1,644
Net Worth	**816**	**910**	**998**	**1282**	**1393**	**1,494**	**1,615**	**1,750**
Total Loans	90	223	495	456	589	588	588	588
Capital Employed	**934**	**1150**	**1518**	**1776**	**2037**	**2,174**	**2,295**	**2,430**
Gross Block	229	393	896	1204	1292	1,409	1,609	1,819
Less: Accum. Deprn.	62	89	129	185	245	307	381	465
Net Fixed Assets	**168**	**303**	**767**	**1019**	**1047**	**1,102**	**1,228**	**1,354**
Capital WIP	115	251	268	208	340	453	453	453
Total Investments	**437**	**275**	**166**	**212**	**311**	**311**	**311**	**311**
Curr. Assets, Loans&Adv.	**295**	**468**	**490**	**604**	**596**	**610**	**630**	**682**
Inventory	131	215	271	243	223	246	261	293
Account Receivables	62	91	61	63	51	56	60	67
Cash and Bank Balance	5	6	6	109	166	17	23	23
Loans and Advances	96	156	152	189	157	291	286	299
Curr. Liability & Prov.	**101**	**175**	**201**	**294**	**284**	**330**	**355**	**397**
Account Payables	70	138	165	253	227	265	286	320
Other Current Liabilities	30	35	34	38	50	51	54	61
Provisions	1	2	2	3	6	14	15	16
Net Current Assets	**195**	**293**	**289**	**310**	**313**	**280**	**276**	**285**
Appl. of Funds	**934**	**1150**	**1518**	**1776**	**2037**	**2,174**	**2,295**	**2,430**

Reliance Retail Ventures: Financials and valuations

Ratios

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
Basic (INR)								
EPS	**9.2**	**11.8**	**15.3**	**18.4**	**20.5**	**22.9**	**20.2**	**22.4**
Return Ratios (%)								
RoE	11.0	8.2	9.6	9.7	9.2	9.5	7.8	8.0
RoCE	10.3	7.4	8.0	8.1	7.6	7.7	6.9	7.1
RoIC	18.0	13.1	12.4	10.7	11.1	11.4	9.6	9.7
Working Capital Ratios								
Inventory (Days)	34	45	43	32	28	27	27	27
Debtor (Days)	16	19	10	8	6	6	6	6
Creditor (Days)	18	29	26	34	29	30	30	30
Leverage Ratio (x)								
Current Ratio	2.9	2.7	2.4	2.1	2.1	1.8	1.8	1.7
Interest Cover Ratio	12.4	13.0	7.3	6.3	7.3	8.5	5.1	5.6
Net Debt/Equity	-0.4	-0.1	0.3	0.1	0.1	0.2	0.2	0.1

Consolidated Cashflow Statement

(INR b)

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
OP/(Loss) before Tax	75	95	121	149	166	185	162	181
Depreciation	18	22	40	56	60	62	74	84
Interest & Finance Charges	-2	-9	14	18	17	15	18	18
Direct Taxes Paid	-17	-20	-28	-25	-17	3	-41	-46
(Inc)/Dec in WC	-66	-75	-58	124	3	6	11	-10
CF from Operations	**9**	**14**	**88**	**322**	**229**	**271**	**224**	**228**
Others	-7	0	0	-3	-3	-4	0	0
CF from Operating incl EO	**2**	**15**	**88**	**319**	**226**	**267**	**224**	**228**
(Inc)/Dec in FA	-100	-271	-457	-210	-186	-288	-200	-210
Free Cash Flow	**-98**	**-256**	**-369**	**109**	**40**	**-21**	**24**	**18**
(Pur)/Sale of Investments	0	241	89	-31	-4	-1	0	0
Others	-465	-87	36	-45	-64	-138	17	17
CF from Investments	**-565**	**-116**	**-333**	**-286**	**-254**	**-426**	**-183**	**-193**
Issue of Shares	612	0	0	171	0	0	0	0
Inc/(Dec) in Debt	44	109	267	-53	131	61	0	0
Interest Paid	-5	-7	-22	-47	-44	-44	-35	-35
Others	-88	0	36	-5	-5	-6	0	0
CF from Fin. Activity	**563**	**103**	**281**	**66**	**82**	**12**	**-35**	**-35**
Inc/Dec of Cash	**0**	**1**	**36**	**99**	**54**	**-147**	**6**	**-1**
Opening Balance	5	5	6	6	109	166	20	26
Closing Balance	**5**	**6**	**42**	**105**	**163**	**20**	**26**	**25**
Other Bank Balances	**0**	**0**	**0**	**4**	**4**	**-2**	**-2**	**-2**
Net Closing balance	**5**	**6**	**42**	**109**	**167**	**17**	**23**	**23**

RIL: Standalone financials and valuations

Standalone - Income Statement						(INR b)
Y/E March	**FY23**	**FY24**	**FY25**	**FY26**	**FY27E**	**FY28E**
Total Income from Operations	**5,393**	**5,345**	**5,173**	**5,056**	**6,549**	**5,676**
Change (%)	*27.3*	*-0.9*	*-3.2*	*-2.3*	*29.5*	*-13.3*
EBITDA	**668**	**743**	**581**	**544**	**789**	**617**
Margin (%)	*12.4*	*13.9*	*11.2*	*10.8*	*12.0*	*10.9*
Depreciation	112	177	180	171	172	183
EBIT	**556**	**566**	**401**	**373**	**617**	**433**
Int. and Finance Charges	126	134	101	69	78	78
Other Income	111	121	161	148	168	190
PBT bef. EO Exp.	**541**	**553**	**461**	**452**	**707**	**546**
EO Items	12	0	0	89	0	0
PBT after EO Exp.	**553**	**553**	**461**	**541**	**707**	**546**
Total Tax	111	132	109	102	172	131
Tax Rate (%)	*20.1*	*23.9*	*23.6*	*18.9*	*24.3*	*24.0*
Reported PAT	**442**	**420**	**353**	**439**	**535**	**415**
Adjusted PAT	**430**	**420**	**353**	**349**	**535**	**415**
Change (%)	*10.0*	*-2.2*	*-16.1*	*-1.0*	*53.3*	*-22.5*
Margin (%)	*8.0*	*7.9*	*6.8*	*6.9*	*8.2*	*7.3*

Standalone - Balance Sheet						(INR b)
Y/E March	**FY23**	**FY24**	**FY25**	**FY26**	**FY27E**	**FY28E**
Equity Share Capital	68	68	135	135	135	135
Total Reserves	4,723	5,083	5,296	5,527	5,975	6,295
Net Worth	**4,791**	**5,151**	**5,431**	**5,662**	**6,110**	**6,430**
Total Loans	2,158	2,118	1,988	2,314	2,314	2,314
Deferred Tax Liabilities	340	363	374	363	363	363
Capital Employed	**7,289**	**7,631**	**7,793**	**8,340**	**8,787**	**9,108**
Gross Block	4,481	4,831	5,125	5,257	5,822	6,202
Less: Accum. Deprn.	1,658	1,835	2,015	2,186	2,363	2,547
Net Fixed Assets	**2,823**	**2,996**	**3,110**	**3,071**	**3,458**	**3,655**
Capital WIP	544	616	824	1,376	1,266	1,336
Total Investments	**3,511**	**3,701**	**3,904**	**4,146**	**4,146**	**4,146**
Curr. Assets, Loans&Adv.	**2,298**	**2,040**	**2,174**	**2,859**	**3,562**	**3,130**
Inventory	848	851	892	1,049	1,256	933
Account Receivables	241	147	156	166	216	187
Cash and Bank Balance	610	692	825	1,082	1,411	1,410
Loans and Advances	599	349	301	561	679	601
Curr. Liability & Prov.	**1,887**	**1,722**	**2,219**	**3,112**	**3,646**	**3,160**
Account Payables	1,864	1,695	2,190	3,068	3,588	3,110
Provisions	23	27	29	44	57	50
Net Current Assets	**411**	**318**	**-45**	**-253**	**-84**	**-30**
Appl. of Funds	**7,289**	**7,631**	**7,793**	**8,340**	**8,787**	**9,108**

RIL: Standalone financials and valuations

Ratios						
Y/E March	**FY23**	**FY24**	**FY25**	**FY26**	**FY27E**	**FY28E**
Basic (INR)						
EPS	**31.8**	**31.1**	**26.1**	**25.8**	**39.6**	**30.7**
Cash EPS	40.0	44.1	39.3	38.5	52.3	44.2
BV/Share	354.0	380.7	401.3	418.4	451.5	475.2
Valuation (x)						
P/E	36.7	37.5	44.7	45.1	29.4	38.0
Cash P/E	29.1	26.4	29.6	30.3	22.3	26.3
P/BV	3.3	3.1	2.9	2.8	2.6	2.5
EV/Sales	3.2	3.2	3.3	3.4	2.5	2.9
EV/EBITDA	25.9	23.1	29.2	31.2	21.1	27.0
Dividend Yield (%)	0.3	0.4	0.5	0.5	0.6	0.6
FCF per share	19.3	29.4	31.1	33.2	24.1	-1.5
Return Ratios (%)						
RoE	9.0	8.5	6.7	6.3	9.1	6.6
RoCE	7.8	7.4	5.8	5.5	7.2	5.5
RoIC	18.0	16.4	12.6	15.2	25.2	15.8
Working Capital Ratios						
Fixed Asset Turnover (x)	1.2	1.1	1.0	1.0	1.1	0.9
Asset Turnover (x)	0.7	0.7	0.7	0.6	0.7	0.6
Inventory (Days)	57	58	63	76	70	60
Debtor (Days)	16	10	11	12	12	12
Creditor (Days)	126	116	155	221	200	200
Leverage Ratio (x)						
Current Ratio	1.2	1.2	1.0	0.9	1.0	1.0
Interest Cover Ratio	4.4	4.2	4.0	5.4	8.0	5.6
Net Debt/Equity	0.3	0.3	0.2	0.2	0.1	0.1

Standalone - Cash Flow Statement						(INR b)
Y/E March	**FY23**	**FY24**	**FY25**	**FY26**	**FY27E**	**FY28E**
OP/(Loss) before Tax	556	553	461	541	707	546
Depreciation	112	177	180	171	172	183
Interest & Finance Charges	126	134	101	69	78	78
Direct Taxes Paid	-49	-92	-92	-83	-172	-131
(Inc)/Dec in WC	-60	78	296	253	160	-55
Others	-131	-110	-152	-161	-168	-190
CF from Operations	**553**	**740**	**794**	**791**	**776**	**430**
(Inc)/Dec in FA	-292	-342	-373	-341	-450	-450
Free Cash Flow	**262**	**398**	**421**	**449**	**326**	**-20**
(Pur)/Sale of Investments	-10	-170	-100	-311	0	0
Others	223	129	192	148	168	190
CF from Investments	**-78**	**-383**	**-281**	**-505**	**-282**	**-260**
Inc/(Dec) in Debt	117	-44	-167	157	0	0
Interest Paid	-140	-169	-146	-111	-78	-78
Dividend Paid	-51	-61	-68	-74	-88	-95
CF from Fin. Activity	-74	-275	-381	-29	-165	-172
Inc/Dec of Cash	**401**	**82**	**132**	**257**	**329**	**-1**
Opening Balance	217	610	692	825	1,082	1,411
Closing Balance	**610**	**692**	**825**	**1,082**	**1,411**	**1,410**

RIL: Consolidated financials and valuations

Consolidated - Income Statement								(INR b)
Y/E March	**FY21**	**FY22**	**FY23**	**FY24**	**FY25**	**FY26**	**FY27E**	**FY28E**
Total Income from Operations	**4,669**	**7,000**	**8,795**	**9,011**	**9,647**	**10,572**	**12,718**	**12,807**
Change (%)	-21.8	49.9	25.6	2.5	7.1	9.6	20.3	0.7
EBITDA	**807**	**1,105**	**1,429**	**1,622**	**1,654**	**1,789**	**2,129**	**2,202**
Margin (%)	17.3	15.8	16.2	18.0	17.1	16.9	16.7	17.2
Depreciation	266	298	403	508	531	577	632	700
EBIT	**542**	**807**	**1,026**	**1,114**	**1,123**	**1,213**	**1,497**	**1,502**
Int. and Finance Charges	212	146	196	231	243	271	335	326
Other Income	163	149	118	161	180	200	258	291
PBT bef. EO Exp.	**493**	**810**	**948**	**1,043**	**1,060**	**1,142**	**1,420**	**1,468**
EO Items	56	28	0	0	0	89	0	0
PBT after EO Exp.	**549**	**839**	**948**	**1,043**	**1,060**	**1,232**	**1,420**	**1,468**
Total Tax	17	163	207	257	252	276	350	362
Tax Rate (%)	3.1	19.4	21.8	24.6	23.8	22.4	24.7	24.7
Minority Interest	41	69	74	90	111	148	151	204
Reported PAT	**491**	**607**	**667**	**696**	**696**	**808**	**919**	**901**
Adjusted PAT	**437**	**584**	**667**	**696**	**696**	**719**	**919**	**901**
Change (%)	1.1	33.8	14.2	4.4	0.0	3.2	27.9	-1.9
Margin (%)	9.4	8.3	7.6	7.7	7.2	6.8	7.2	7.0

Consolidated - Balance Sheet								(INR b)
Y/E March	**FY21**	**FY22**	**FY23**	**FY24**	**FY25**	**FY26**	**FY27E**	**FY28E**
Equity Share Capital	64	68	68	68	135	135	135	135
Total Reserves	6,937	7,727	8,144	7,867	8,297	8,905	9,736	10,543
Net Worth	**7,002**	**7,795**	**8,212**	**7,935**	**8,432**	**9,040**	**9,871**	**10,678**
Minority Interest	993	1,095	1,130	1,323	1,664	1,818	1,969	2,173
Total Loans	2,426	3,192	4,524	4,590	4,787	5,025	4,975	4,922
Deferred Tax Liabilities	370	496	603	722	835	980	980	980
Capital Employed	**10,790**	**12,578**	**14,469**	**14,570**	**15,718**	**16,863**	**17,796**	**18,753**
Gross Block	7,802	8,938	10,289	11,321	13,981	15,773	18,324	19,875
Less: Accum. Deprn.	2,492	2,790	3,193	3,701	4,233	4,810	5,442	6,141
Net Fixed Assets	**5,310**	**6,148**	**7,096**	**7,620**	**9,749**	**10,963**	**12,883**	**13,733**
Goodwill on Consolidation	102	130	137	150	245	285	285	285
Capital WIP	1,260	1,725	2,938	3,389	2,624	2,377	1,125	875
Total Investments	**3,648**	**3,943**	**3,366**	**2,257**	**1,355**	**2,483**	**2,483**	**2,483**
Curr. Assets, Loans&Adv.	**2,892**	**3,051**	**3,598**	**4,145**	**4,796**	**3,481**	**4,392**	**4,833**
Inventory	817	1,078	1,400	1,528	1,461	1,669	1,986	1,930
Account Receivables	190	236	285	316	421	585	697	702
Cash and Bank Balance	174	362	747	972	1,065	1,460	1,989	2,483
Loans and Advances	1,711	1,375	1,167	1,329	1,849	-233	-280	-282
Curr. Liability & Prov.	**2,422**	**2,419**	**2,666**	**2,990**	**3,051**	**2,726**	**3,373**	**3,456**
Account Payables	1,089	1,593	1,472	1,784	1,868	1,588	1,742	1,754
Other Current Liabilities	1,277	788	1,157	1,164	1,113	868	1,306	1,375
Provisions	56	38	38	42	70	270	325	327
Net Current Assets	**470**	**632**	**932**	**1,155**	**1,745**	**755**	**1,019**	**1,377**
Appl. of Funds	**10,790**	**12,578**	**14,469**	**14,570**	**15,718**	**16,863**	**17,796**	**18,753**

RIL: Consolidated financials and valuations

Ratios								
Y/E March	**FY21**	**FY22**	**FY23**	**FY24**	**FY25**	**FY26**	**FY27E**	**FY28E**
EPS	**33.9**	**43.2**	**49.3**	**51.4**	**51.5**	**53.1**	**67.9**	**66.6**
Cash EPS	51.9	65.2	79.1	89.0	90.7	95.7	114.6	118.3
BV/Share	543.2	576.1	606.8	586.4	623.1	668.1	729.5	789.1
DPS	3.2	3.5	3.9	5.0	5.5	6.0	6.5	7.0
Payout (%)	8.4	7.8	8.0	9.7	10.7	10.1	9.6	10.5
Valuation (x)								
P/E	34.4	27.0	23.7	22.7	22.7	22.0	17.2	17.5
Cash P/E	22.5	17.9	14.7	13.1	12.9	12.2	10.2	9.9
P/BV	2.1	2.0	1.9	2.0	1.9	1.7	1.6	1.5
EV/Sales	3.9	2.7	2.2	2.2	2.0	1.8	1.5	1.4
EV/EBITDA	22.3	16.8	13.7	12.0	11.8	10.8	8.8	8.3
Dividend Yield (%)	0.3	0.3	0.3	0.4	0.5	0.5	0.6	0.6
FCF per share	-57.1	-4.2	-12.4	12.4	27.0	48.2	34.5	28.4
Return Ratios (%)								
RoE	7.6	7.9	8.3	8.6	8.5	8.2	9.7	8.8
RoCE	8.0	7.5	7.5	7.6	7.7	8.0	9.1	8.9
RoIC	10.7	10.6	11.5	10.9	9.2	8.9	9.9	9.0
Working Capital Ratios								
Fixed Asset Turnover (x)	0.6	0.8	0.9	0.8	0.7	0.7	0.7	0.6
Asset Turnover (x)	0.4	0.6	0.6	0.6	0.6	0.6	0.7	0.7
Inventory (Days)	64	56	58	62	55	58	57	55
Debtor (Days)	15	12	12	13	16	20	20	20
Creditor (Days)	85	83	61	72	71	55	50	50
Leverage Ratio (x)								
Current Ratio	1.2	1.3	1.3	1.4	1.6	1.3	1.3	1.4
Interest Cover Ratio	2.6	5.5	5.2	4.8	4.6	4.5	4.5	4.6
Net Debt/Equity	0.3	0.4	0.5	0.5	0.4	0.4	0.3	0.2

Consolidated - Cash Flow Statement								(INR b)
Y/E March	**FY21**	**FY22**	**FY23**	**FY24**	**FY25**	**FY26**	**FY27E**	**FY28E**
PBT	555	839	948	1,043	1,060	1,232	1,420	1,468
Depreciation	266	298	403	508	531	577	632	700
Tax paid	-32	-38	-207	-257	-252	-276	-350	-362
Change in deferred tax liability	0	0	0	119	112	145	0	0
Change in net working capital	-507	7	-196	64	237	125	215	84
Misc	-19	1	202	110	98	118	-151	-204
Operating cash flow	**262**	**1,107**	**1,150**	**1,588**	**1,787**	**1,921**	**1,767**	**1,685**
Capex	-1,035	-1,163	-1,318	-1,420	-1,422	-1,268	-1,300	-1,300
Change in investments	-473	3	294	170	-118	31	0	0
Misc	92	-124	154	107	164	226	0	0
Investing cash flows	**-1,416**	**-1,285**	**-870**	**-1,143**	**-1,375**	**-1,011**	**-1,300**	**-1,300**
Change in borrowings	-837	99	381	266	163	-37	0	0
Misc	-241	-285	-231	-372	-414	-553	151	204
Issuance of equity	2,136	402	5	0	0	0	0	0
Others	1,895	117	-225	-372	-414	-553	151	204
Dividend paid	-39	-43	-51	-61	-68	74	-88	-95
Financing cash flow	**1,019**	**173**	**105**	**-166**	**-319**	**-515**	**63**	**110**
Net change in cash	-135	-5	385	278	93	395	529	494
Closing cash balance	**174**	**169**	**747**	**972**	**1,065**	**1,460**	**1,989**	**2,483**

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Explanation of Investment Rating	
Investment Rating	**Expected return (over 12-month)**
BUY	>=15%
SELL	< - 10%
NEUTRAL	< - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

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