19 October 2026
2QFY27 Results Update | Sector: Cement

UltraTech Cement

Estimate change	⇄
TP change	⇄
Rating change	⇄

Bloomberg	UTCEM IN
Equity Shares (m)	295
M.Cap.(INRb)/(USDb)	3138.3 / 33.1
52-Week Range (INR)	12848 / 10118
1, 6, 12 Rel. Per (%)	-1/-4/-3
12M Avg Val (INR M)	3669

Financial Snapshot (INR b)

Y/E MARCH	FY26	FY27E	FY28E
Sales	885	1,030	1,137
EBITDA	170	191	221
Adj. PAT	83	93	109
EBITDA Margin (%)	19	19	19
Adj. EPS (INR)	281	315	372
EPS Gr. (%)	35	12	18
BV/Sh. (INR)	2,600	2,675	2,897
Ratios			
Net D:E	0.2	0.2	0.2
RoE (%)	11.2	12.0	13.3
RoCE (%)	10.1	10.7	11.7
Payout (%)	85.5	47.6	43.1
Valuations			
P/E (x)	37.8	33.7	28.6
P/BV (x)	4.1	4.0	3.7
EV/EBITDA(x)	18.7	16.8	14.3
EV/ton (USD)	169	158	143
Div. Yield (%)	2.3	1.4	1.5
FCF Yield (%)	1.9	1.6	2.5

Shareholding Pattern (%)

As On	Sep-26	Jun-26	Sep-25
Promoter	58.5	59.3	59.2
DII	20.9	19.7	16.7
FII	12.9	13.0	16.0
Others	7.7	7.9	8.1

FII includes depository receipts

CMP: INR10,650 TP: INR13,220 (+24%) Buy

Strong volume growth; pricing recovery gaining traction

Cost pressure to persist in near term; planning next phase of expansion

- UltraTech Cement (UTCEM) reported in-line 2QFY27 earnings, led by strong volume growth. Consolidated revenue/EBITDA increased ~19%/20% YoY to INR233b/INR37b. EBITDA/t increased ~7% YoY to INR974 (est. INR948). OPM expanded ~20bp YoY to ~16%. Adjusted PAT grew ~22% YoY to INR15b.
- Management remains constructive on the medium-term cement demand outlook. Cement prices strengthened in Sep-Oct'26, resulting in spot prices increasing ~5% vs. 2QFY27 average. However, near-term cost pressure persists due to elevated input material costs. The company is evaluating its next phase of organic capacity expansion beyond 240mtpa (by FY28E), with detailed plans to be announced before FY27-end. It is scaling up its C&W business, with a focus on product availability and execution.
- We maintain our earnings estimates for FY27/FY28. We value UTCEM at 18x FY28E EV/EBITDA to arrive at a TP of INR13,220. **Reiterate BUY.**

Sales volume up ~13% YoY; blended realization up ~5% YoY to INR6,095

- Consol. revenue/EBITDA/adj. PAT stood at INR233b/INR37b/INR15b (+19%/+20%/+22% YoY and +6%/+5%/+2% vs. our estimates) in 2QFY27. Overall volume grew ~13% YoY to 38.2mt (in line). RMC revenue grew ~29% (+17% vs. estimate) and white cement revenue grew ~4% YoY (in line). Other operating income/t stood at INR71 vs. INR70/INR44 in 2QFY26/1QFY27.
- Blended realization rose ~5% YoY/2% QoQ. Grey cement domestic realization increased ~2% YoY (down ~1% QoQ). Opex/t increased ~5% YoY (+8% QoQ), led by ~8%/3%/2% increase in variable/freight cost/other expenses per ton, while staff cost/t declined ~3% YoY. EBITDA/t increased ~7% YoY to INR974. Depreciation/interest costs rose ~6%/20% YoY, while other income declined ~36% YoY. ETR was 27.0% vs. 25.1%/25.2% in 2QFY26/1QFY27.
- In 1HFY27, revenue/EBITDA/PAT grew 17%/16%/18% YoY to INR479.4b/INR87.4b/INR41.1b. OPM contracted 20bp YoY to ~18%. EBITDA/t increased 3% YoY to INR1,099. OCF stood at INR69.1b vs. INR55.7b in 1HFY26. Capex stood at INR57.7b vs. INR48.0b in 1HFY26. FCF stood at INR11.4b vs. INR7.7b in 1HFY26. Net debt stood at INR235b vs INR166b in Mar'26.

Highlights from the management commentary

- Regional volume growth stood strong in the North at over 20%, followed by ~15%-20% in the South, ~10% each in the West and Central regions, and ~5% in the East.
- Management believes cement prices typically adjust with a lag to reflect structural cost increases. It expects cement prices to improve further in the near term, driven by the need to offset higher input costs.

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- In C&W, immediate focus is on ramping up production. With an annualized copper consumption capacity of 78,000 ton, UltraVolt ranks second in its space in terms of installed capacity and does not require further investment to maintain its position as a number two player in terms of installed capacity.

Valuation and view

- UTCEM's 2QFY27 performance was in line with our estimates. The company reported robust volume growth and witnessed strong improvement in capacity utilization. Cement prices have recovered since Sep'26 and seen improvement in early-Oct'26. However, cost pressure remains a key near-term challenge. UTCEM continues to extend its lead over peers across capacity, market share, cost leadership, and cash flow generation.
- We estimate a CAGR of 13%/14%/15% in consolidated revenue/EBITDA/PAT over FY26-28. We estimate its consolidated volume CAGR at ~10% and EBITDA/t of INR1,130/INR1,186 in FY27/FY28 vs. INR1,103 in FY26. The net debt-to-EBITDA ratio is estimated to remain range-bound between 0.8x and 1.0x. We estimate its RoE/RoCE to increase to ~13%/12% by FY28 from ~11%/10% in FY26, led by an improvement in profitability and lower costs for expansions.
- The stock is currently trading at 17x/14x FY27E/FY28E EV/EBITDA. We value UTCEM at 18x FY28E EV/EBITDA to arrive at a TP of INR13,220. **Reiterate BUY.**

Consolidated quarterly performance **(INR b)**

	FY26				FY27E				FY26	FY27E	FY27	Var.
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	(%)
Net sales	**212.8**	**196.1**	**218.3**	**258.0**	**246.5**	**233.0**	**256.3**	**294.3**	**885.1**	**1,030.1**	**219.8**	**6**
YoY change (%)	13.1	20.3	22.8	11.9	15.9	18.8	17.4	14.1	16.5	16.4	12.1	
Total expenditure	168.7	165.1	179.1	202.0	196.3	195.7	213.7	233.1	714.9	838.9	184.3	**6**
EBITDA	**44.1**	**30.9**	**39.2**	**56.0**	**50.2**	**37.2**	**42.6**	**61.2**	**170.2**	**191.2**	**35.5**	**5**
YoY Change (%)	46.2	52.6	35.3	21.3	13.7	20.3	8.9	9.3	35.5	12.3	14.7	
Margins (%)	20.7	15.8	17.9	21.7	20.3	16.0	16.6	20.8	19.2	18.6	16.2	(20)
Depreciation	11.1	11.5	11.8	12.1	12.0	12.1	12.5	13.6	46.4	50.2	12.3	(1)
Interest	4.3	4.6	4.9	4.9	4.5	5.5	5.7	5.4	18.7	21.2	4.8	15
Other income	1.8	1.7	1.4	0.9	1.3	1.1	1.2	1.8	5.8	5.4	1.3	(15)
PBT before EO expense	**30.5**	**16.6**	**23.8**	**39.9**	**34.9**	**20.7**	**25.6**	**44.0**	**110.8**	**125.2**	**19.7**	**5**
Extra-ord expense	0.4	-	0.9	0.1	0.1	0.1	-	-	1.4	0.2	-	
PBT after EO Expense	**30.1**	**16.6**	**22.9**	**39.8**	**34.8**	**20.6**	**25.6**	**44.0**	**109.4**	**125.0**	**19.7**	**5**
Tax	7.9	4.2	5.5	9.8	8.8	5.6	6.6	11.1	27.4	32.0	5.0	
Prior period tax adjustment	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Rate (%)	26.1	25.1	24.2	24.6	25.2	27.0	25.6	25.2	25.0	25.6	25.6	
Reported PAT	**22.3**	**12.4**	**17.3**	**30.0**	**26.0**	**15.0**	**19.1**	**32.9**	**82.0**	**93.0**	**14.6**	**3**
Minority interest	0.0	0.1	0.1	0.2	0.0	0.1	0.1	0.1	-0.4	-0.3	0.0	
Adj. PAT	**22.5**	**12.3**	**17.9**	**29.9**	**26.1**	**15.0**	**19.0**	**32.8**	**82.7**	**92.9**	**14.6**	**2**
YoY change (%)	44.0	75.2	31.9	20.1	15.7	21.7	6.0	9.7	35.2	12.3	18.9	

Key operating parameters

Income Statement (INR/t)	FY26				FY27E				FY26	FY27E	FY27	Var.
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	(%)
Volume (mt)	36.8	33.9	38.9	44.7	41.3	38.2	41.7	48.0	154.3	169.2	37.4	2
Change (YoY %)	9.7	15.3	28.0	9.0	12.2	12.9	7.2	7.4	13.6	9.7	10.6	
Realization (including RMC)	**5,777**	**5,792**	**5,616**	**5,770**	**5,967**	**6,095**	**6,151**	**6,130**	**5,738**	**6,088**	**5,874**	4
Change (YoY %)	3.0	4.4	-4.1	2.6	3.3	5.2	9.5	6.2	2.6	6.1	1.4	
RM cost	1,037	1,149	1,133	1,135	1,139	1,220	1,190	1,154	1,114	1,174	1,120	9
Power and fuel	1,320	1,313	1,254	1,211	1,312	1,442	1,560	1,430	1,270	1,436	1,342	7
Staff cost	264	314	268	243	268	304	273	251	270	273	310	(2)
Freight and forwarding	1,262	1,219	1,224	1,260	1,261	1,258	1,264	1,244	1,243	1,257	1,248	1
Other expenditure	696	882	730	668	773	897	841	776	737	819	907	(1)
Total expenditure	**4,579**	**4,878**	**4,609**	**4,518**	**4,753**	**5,121**	**5,128**	**4,855**	**4,635**	**4,958**	**4,925**	4
EBITDA	**1,197**	**914**	**1,007**	**1,253**	**1,214**	**974**	**1,023**	**1,275**	**1,103**	**1,130**	**948**	3
YoY change (%)	33.2	32.4	5.7	11.3	1.4	6.5	1.6	1.8	19.3	2.4	3.7	

Sources: Company reports, MOFSL estimates



Highlights from the management commentary

Demand trends

- Cement demand is estimated to have grown by ~10% YoY in 2QFY27, while UTCEM reported volume growth of 13.8%, indicating market share gains.
- Capacity utilization increased to ~71% in 2QFY27 vs ~66% in 1QFY26, supported by strong volume growth. Capacity utilization stood at ~70%+ in both North and South, while ~70% in West. Utilization in the Central and Eastern regions was at ~60%, primarily due to prolonged and heavy monsoon activity in the East.
- Demand and pricing momentum in the South remain encouraging, supported by improving market conditions. The company commissioned a new greenfield cement capacity in the region, positioning it to capitalize on the improving demand environment.
- It expects construction activity to accelerate from mid-Nov, following Chhath Puja and the complete withdrawal of the monsoon.
- A weak monsoon could affect agricultural incomes and, with a lag, rural housing demand. However, non-agricultural activities, including MSMEs and other rural industries, contribute ~40% of the rural economy, providing a cushion against agricultural weakness. The preceding four years of favorable monsoon should also offer some support. Urban housing, infrastructure, and private sector capex are expected to remain strong.
- It expects demand in Bihar and West Bengal to improve as several infrastructure projects move forward. The anticipated pickup in construction activity could improve capacity utilization in the East region.
- Its trade sales ratio has remained broadly at ~65%-67%, indicating that IHB and retail housing continue to contribute significantly to demand. Meanwhile, industrial volumes are growing at a faster pace.

Cement price trends

- Pan-India trade prices remained broadly stable QoQ in 2QFY27, with the quarterly average declining ~1%-1.5% QoQ, mainly due to softness in Aug'26. However, trade prices increased by INR7-10/bag in 2H-Sep'26, taking exit prices to ~3% above the 1QFY27 average. Prices strengthened further in Oct'26, increasing spot prices by ~5% vs. 2QFY27 average.
- Prices typically adjust with a lag to reflect structural cost increases. The company expects prices to improve further in the near term, driven by the need to offset higher input costs.
- Southern markets witnessed the strongest momentum in pricing, volumes, and capacity utilization. In the West, Mumbai posted ~3%-4% increase in bag/bulk prices in Sep'26, while Maharashtra saw a recovery following a marginal Aug'26 dip. Eastern markets have also witnessed price recovery since early Oct'26, while North remained stable and Central markets relatively muted.

Operational and other highlights

- Lead distance stood at 358km in 2Q (down 8km YoY/2km QoQ). C:C ratio stood at 1.48x in 2QFY27 vs 1.48 in 2QFY26. The green power mix stood at ~45.4% in 2QFY27 vs. 41.6%/45.6% in 2QFY26/1QFY27 and targets ~85% by FY30.

- The trade mix stood at ~65.1% in 2QFY27 vs. ~65.7%/66.3% in 2QFY26/1QFY27. Direct dispatched stood at ~60.8% in 2QFY27. The road/rail/sea mix stood at ~77%/21%/2% in 2QFY27.
- The captive thermal power mix stood at ~31.4% vs ~36.8% in 2QFY26, while renewable power mix stood at ~25.1% vs ~21.1% in 2QFY26. The alternative fuel/WHRS mix stood at ~7.2%/22% vs 7.0%/18% in 2QFY26.
- Fuel costs rose from INR45/bag to INR51.5/bag. Fuel consumption cost was INR2.09/Kcal vs. INR1.80/INR1.90 per kcal in 2QFY26/1QFY27. Fuel cost could increase to INR2.2/kcal, assuming no further major escalation in the West Asia conflict. Petcoke consumption declined to ~25% vs. 45%/36% in 2QFY26/1QFY27 as prices rose to USD170–180/t. Domestic coal availability has tightened as Coal India prioritizes supplies to the power sector. Industrial diesel prices have also risen to record levels, increasing mining, transportation, and raw material costs. It expects cost pressures from the West Asia crisis to persist in the near term.
- During 2QFY27, it added 116MW of renewable power capacity and 10MW of waste heat recovery (WHR) capacity. Non-fossil fuel sources met ~47% of its power requirements, while it achieved 2GW of renewable power capacity for captive consumption.
- The company commissioned alternative fuel and raw material systems at two plants, taking its thermal substitution rate (TSR) to ~7.2%.
- India Cements delivered EBITDA/t of INR500, expecting substantial cost savings to drive profitability toward the four-digit mark going ahead. Planned kiln shutdowns and upgrades, including WHRS installation, cooler improvements, and pre-heater-height enhancements, are likely to improve operating efficiency.
- ~25% of UTCEM's trade sales are routed through its UBS network. It established 6,500 UBS stores and targets expansion to 10,000 stores over by FY28-29. The expanding network is expected to strengthen retail reach and support incremental cement sales.

C&W update

- It launched its C&W business under the UltraVolt brand in Sep'26, leveraging its existing channel network and construction-industry relationships. Of the planned INR18b investment, INR11b has been spent, with the balance expected to be deployed in 2HFY27.
- More than 1,500 UltraTech Building Solutions (UBS) channel partners have signed up as UltraVolt dealers, while retail reach has crossed 80,000 outlets. The supply chain comprises a manufacturing facility at Jagadia, Gujarat, one mother warehouse, five regional distribution centers, and 16 branch warehouses.
- Production and sales of house wires, panel wires, and multicore cables has commenced, while the remaining power and control cable lines are expected to be commissioned in 2HFY27.
- The immediate focus is shifting from network expansion to improving product availability, replenishment, credit discipline, and secondary-sales tracking to ensure sustainable channel throughput.
- It indicated that the initial market response to the C&W business has been impressive. Given the encouraging feedback, it intends to scale up the business and grow at a faster pace than initially envisaged, although it refrained from

providing further details. A more mature operating performance is expected from FY28.

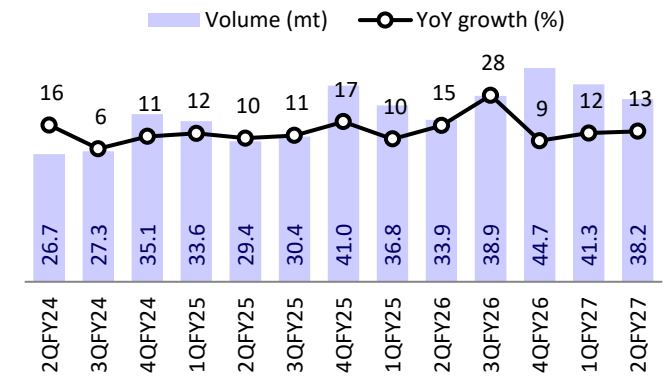
- Its strategy is centered on product differentiation rather than undercutting competitors on pricing. It has introduced differentiated offerings, including Class 5 insulation and E-beam technology-based products, which command a premium. It is also developing PVC conduits as an adjacent product category.
- The immediate focus is on ramping up production, with output targeted to double from current levels. At an annualized copper consumption capacity of 78,000 ton, it is already the second-largest player in the industry by installed capacity and does not require additional investment to achieve this position.

Capacity expansion, leverage, and other highlights

- Net debt/EBITDA increased to 1.26x at Sep'26-end from 0.94x at Mar'26-end. It expects the ratio to decline to below 1x by Mar'27.
- It commissioned 4.6mtpa of capacity in Sep'26, taking domestic cement capacity to 204.7mtpa. It remains on track to achieve its planned capacity of 240mtpa.
- It is preparing its next phase of organic capacity expansion beyond the planned 240mtpa. Detailed planning is underway and will be announced before FY27-end.

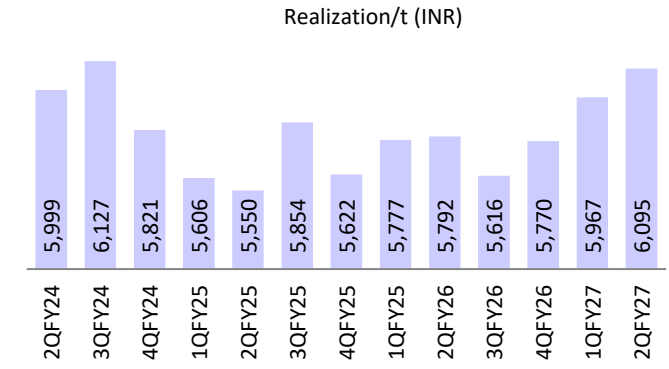
Story in charts

Exhibit 1: Sales volume grew ~13% YoY



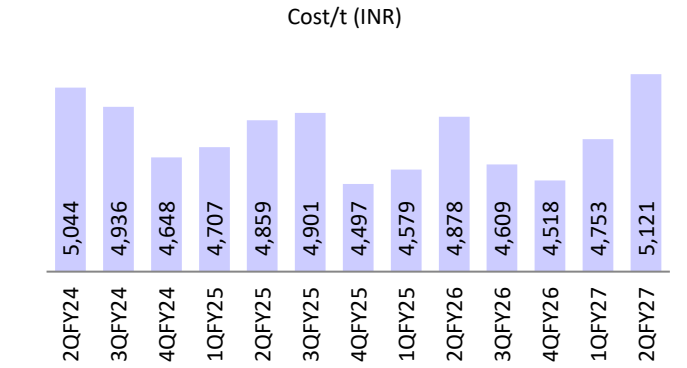
Sources: Company, MOFSL

Exhibit 2: Blended realizations increased 5% YoY/ 2% QoQ



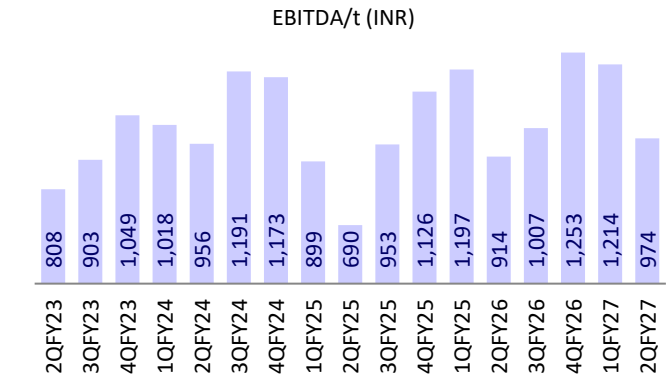
Sources: Company, MOFSL

Exhibit 3: Opex/t increased 5% YoY/ 8% QoQ



Sources: Company, MOFSL

Exhibit 4: EBITDA/t increased ~7% YoY/declined 20% QoQ



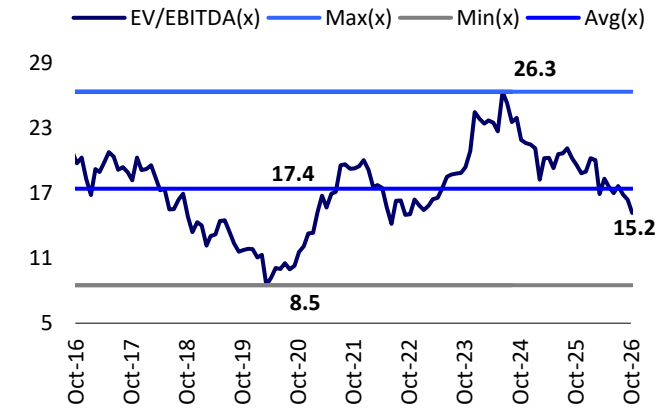
Sources: Company, MOFSL

Exhibit 5: Trends in key operating parameters

INR/t	2QFY27	2QFY26	YoY (%)	1QFY27	QoQ (%)
Realization	**6,095**	**5,792**	**5%**	**5,967**	**2%**
RM cost	1,220	1,149	6%	1,139	7%
Power and fuel	1,442	1,313	10%	1,312	10%
Staff cost	304	314	-3%	268	14%
Freight and forwarding	1,258	1,219	3%	1,261	0%
Other expenditure	897	882	2%	773	16%
Total expenditure	**5,121**	**4,878**	**5%**	**4,753**	**8%**
EBITDA	**974**	**914**	**7%**	**1,214**	**-20%**

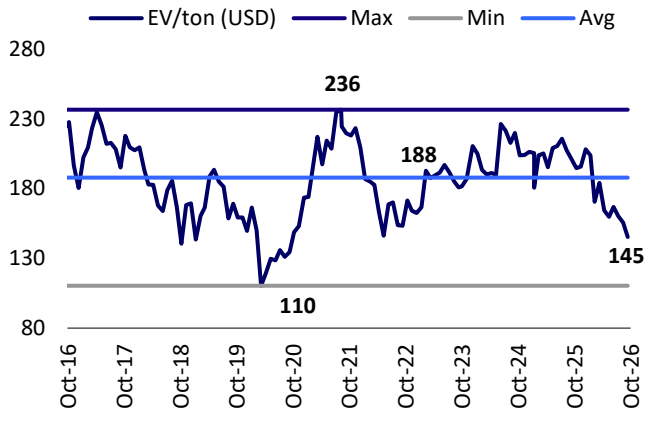
Sources: Company reports, MOFSL

Exhibit 6: One-year forward EV/EBITDA (x) trend



Sources: Company reports, MOFSL

Exhibit 7: One-year forward EV/t trend



Sources: Company reports, MOFSL

Financials and Valuations

Consolidated - Income Statement (INR M)

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
Total Income from Operations	**4,47,258**	**5,25,988**	**6,32,400**	**7,09,081**	**7,59,551**	**8,85,115**	**10,30,094**	**11,37,250**
Change (%)	5.4	17.6	20.2	12.1	7.1	16.5	16.4	10.4
Raw Materials	70,858	79,650	97,150	1,19,029	1,37,037	1,71,884	1,98,641	2,22,007
Employees Cost	23,530	25,347	27,390	30,376	36,046	41,624	46,115	51,300
Other Expenses	2,37,191	3,05,848	4,01,662	4,29,991	4,60,894	5,01,405	5,94,124	6,43,422
Total Expenditure	**3,31,579**	**4,10,845**	**5,26,201**	**5,79,396**	**6,33,977**	**7,14,913**	**8,38,880**	**9,16,728**
% of Sales	74.1	78.1	83.2	81.7	83.5	80.8	81.4	80.6
EBITDA	**1,15,679**	**1,15,144**	**1,06,199**	**1,29,686**	**1,25,575**	**1,70,202**	**1,91,213**	**2,20,521**
Margin (%)	25.9	21.9	16.8	18.3	16.5	19.2	18.6	19.4
Depreciation	27,002	27,148	28,880	31,453	40,150	46,445	50,178	58,541
EBIT	**88,677**	**87,996**	**77,319**	**98,233**	**85,425**	**1,23,758**	**1,41,035**	**1,61,980**
Int. and Finance Charges	14,857	9,447	8,227	9,680	16,505	18,717	21,172	21,618
Other Income	7,342	5,078	5,031	6,170	7,442	5,775	5,382	7,258
PBT bef. EO Exp.	**81,162**	**83,627**	**74,122**	**94,722**	**76,361**	**1,10,816**	**1,25,245**	**1,47,621**
EO Items	-2,607	0	0	-720	-974	-1,386	-195	0
PBT after EO Exp.	**78,555**	**83,627**	**74,122**	**94,002**	**75,387**	**1,09,430**	**1,25,050**	**1,47,621**
Total Tax	25,387	11,901	23,429	24,183	14,885	27,388	32,013	37,791
Tax Rate (%)	32.3	14.2	31.6	25.7	19.7	25.0	25.6	25.6
Minority Interest	-34	-118	54	-231	111	385	270	350
Reported PAT	**53,202**	**71,844**	**50,640**	**70,050**	**60,391**	**81,656**	**92,767**	**1,09,480**
Adjusted PAT	**54,967**	**56,665**	**50,640**	**70,572**	**61,171**	**82,699**	**92,904**	**1,09,480**
Change (%)	31.0	3.1	-10.6	39.4	-13.3	35.2	12.3	17.8
Margin (%)	12.3	10.8	8.0	10.0	8.1	9.3	9.0	9.6

Consolidated - Balance Sheet (INR M)

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
Equity Share Capital	2,887	2,887	2,887	2,887	2,947	2,947	2,947	2,947
Total Reserves	4,38,860	5,01,466	5,40,359	5,99,388	7,04,121	7,63,289	7,85,469	8,50,747
Net Worth	**4,41,747**	**5,04,353**	**5,43,245**	**6,02,275**	**7,07,068**	**7,66,235**	**7,88,416**	**8,53,694**
Minority Interest	57	-31	556	559	31,866	40,889	40,889	40,889
Total Loans	2,04,878	1,02,028	99,008	1,02,984	2,30,310	2,27,807	2,62,807	2,52,807
Deferred Tax Liabilities	60,407	60,332	62,601	64,478	95,794	98,901	98,901	98,901
Capital Employed	**7,07,089**	**6,66,683**	**7,05,411**	**7,70,296**	**10,65,038**	**11,33,832**	**11,91,012**	**12,46,290**
Gross Block	6,08,332	6,33,795	7,00,914	7,62,404	11,06,057	11,92,522	12,87,522	13,82,522
Less: Accum. Deprn.	1,16,414	1,41,421	1,68,417	1,97,083	2,37,232	2,83,677	3,33,855	3,92,396
Net Fixed Assets	**4,91,918**	**4,92,374**	**5,32,497**	**5,65,321**	**8,68,824**	**9,08,845**	**9,53,667**	**9,90,126**
Goodwill on Consolidation	62,199	62,502	63,293	63,455	76,818	79,091	79,091	79,091
Capital WIP	16,867	47,847	40,404	68,112	62,342	87,423	92,423	97,423
Current Investment	1,08,939	49,633	58,366	54,848	28,591	37,356	**37,356**	**37,356**
Non-Current Investment	12,842	13,725	14,604	27,642	22,974	30,039	30,039	30,039
Curr. Assets, Loans & Adv.	**1,59,034**	**1,71,938**	**2,04,460**	**2,28,444**	**2,75,395**	**2,68,941**	**2,94,741**	**3,22,644**
Inventory	40,180	55,956	66,118	83,297	95,630	96,943	1,12,887	1,24,630
Account Receivables	25,717	30,716	38,670	42,782	58,903	60,288	70,554	77,894
Cash and Bank Balance	20,076	3,592	11,496	7,832	16,734	13,844	11,039	17,398
Loans and Advances	73,061	81,674	88,175	94,533	1,04,129	97,867	1,00,261	1,02,722
Curr. Liability & Prov.	**1,52,307**	**1,71,595**	**2,08,459**	**2,37,724**	**2,71,934**	**2,79,929**	**2,98,378**	**3,12,470**
Account Payables	46,993	58,628	72,093	84,783	93,275	1,02,367	1,19,134	1,31,527
Other Current Liabilities	96,441	1,04,309	1,28,080	1,43,660	1,66,236	1,64,664	1,66,310	1,67,974
Provisions	8,873	8,658	8,286	9,281	12,423	12,898	12,933	12,969
Net Current Assets	**6,727**	**343**	**-3,999**	**-9,280**	**3,462**	**-10,988**	**-3,637**	**10,174**
Deferred Tax assets	72	164	66	49	651	610	618	626
Net Assets held for sale	7,526	95	180	149	1,377	1,457	1,457	1,457
Appl. of Funds	**7,07,089**	**6,66,683**	**7,05,411**	**7,70,296**	**10,65,038**	**11,33,832**	**11,91,012**	**12,46,290**

Financials and Valuations

Ratios

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
Basic (INR)								
EPS	**190.4**	**196.3**	**175.4**	**244.5**	**207.6**	**280.6**	**315.3**	**371.5**
Cash EPS	284.0	290.3	275.4	353.4	343.8	438.2	485.6	570.2
BV/Share	1,530.4	1,747.2	1,881.8	2,086.2	2,399.4	2,600.2	2,675.5	2,897.0
DPS	37.0	38.0	38.0	70.0	77.5	240.0	150.0	160.0
Payout (%)	19.4	19.4	21.7	28.6	37.3	85.5	47.6	43.1
Valuation (x)								
P/E	55.8	54.1	60.5	43.4	51.2	37.8	33.7	28.6
Cash P/E	37.4	36.6	38.6	30.1	30.9	24.2	21.9	18.6
P/BV	6.9	6.1	5.6	5.1	4.4	4.1	4.0	3.7
EV/Sales	7.0	5.8	4.8	4.3	4.3	3.7	3.2	2.9
EV/Ton (Cap-USD)	277	270	243	218	183	169	157	143
EV/EBITDA	26.0	26.1	28.1	22.8	25.5	18.7	16.8	14.3
Dividend Yield (%)	0.3	0.4	0.4	0.7	0.7	2.3	1.4	1.5
FCF per share	369.4	127.4	102.6	69.7	58.5	197.0	166.2	255.4
Return Ratios (%)								
RoE	13.2	12.0	9.7	12.3	9.3	11.2	12.0	13.3
RoCE	10.3	12.7	9.0	11.5	9.1	10.1	10.7	11.7
RoIC	10.2	13.4	9.1	11.8	8.6	9.5	10.3	11.2
Working Capital Ratios								
Inventory (Days)	33	39	38	43	46	40	40	40
Debtor (Days)	21	21	22	22	28	25	25	25
Creditor (Days)	38	41	42	44	45	42	42	42
Leverage Ratio (x)								
Current Ratio	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
Interest Cover Ratio	6.0	9.3	9.4	10.1	5.2	6.6	6.7	7.5
Net Debt/Equity	0.2	0.1	0.1	0.1	0.3	0.2	0.3	0.2

Consolidated - Cash Flow Statement (INR M)

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
OP/(Loss) before Tax	78,576	83,627	74,122	94,002	75,387	1,09,430	1,25,050	1,47,621
Depreciation	27,002	27,148	28,880	31,453	40,150	46,445	50,178	58,541
Interest & Finance Charges	14,857	9,447	8,227	9,680	16,505	18,717	21,172	21,618
Direct Taxes Paid	-12,910	-15,549	-11,243	-16,505	-13,006	-13,007	-32,021	-37,799
(Inc)/Dec in WC	23,264	-4,730	-3,370	-4,811	-6,711	-2,332	-10,156	-7,451
CF from Operations	**1,30,789**	**99,943**	**96,617**	**1,13,819**	**1,12,325**	**1,59,253**	**1,54,224**	**1,82,529**
Others	-5,785	-7,110	-5,932	-4,844	-5,591	-6,095	-5,245	-7,258
CF from Operating incl EO	**1,25,004**	**92,832**	**90,685**	**1,08,975**	**1,06,734**	**1,53,159**	**1,48,978**	**1,75,271**
(Inc)/Dec in FA	-18,389	-56,062	-61,056	-88,841	-89,506	-95,106	-1,00,000	-1,00,000
Free Cash Flow	**1,06,615**	**36,771**	**29,629**	**20,135**	**17,228**	**58,053**	**48,978**	**75,271**
(Pur)/Sale of Investments	-70,949	76,888	-13,642	-653	11,702	-1,768	0	0
Others	774	1,744	2,827	1,612	-87,240	2,073	5,382	7,258
CF from Investments	**-88,565**	**22,570**	**-71,871**	**-87,881**	**-1,65,045**	**-94,801**	**-94,618**	**-92,742**
Issue of Shares	70	44	47	19	20	0	0	0
Inc/(Dec) in Debt	-25,149	-1,12,232	-3,632	1,047	86,334	-17,422	35,000	-10,000
Interest Paid	-14,805	-2,227	-1,894	-8,535	-14,790	-18,687	-21,172	-21,618
Dividend Paid	-3,748	-10,650	-10,913	-10,944	-20,117	-22,734	-70,723	-44,202
Others	68	87	81	-843	-690	-693	-270	-350
CF from Fin. Activity	-43,565	-1,24,979	-16,310	-19,257	50,758	-59,536	-57,165	-76,170
Inc/Dec of Cash	**-7,125**	**-9,577**	**2,504**	**1,838**	**-7,553**	**-1,178**	**-2,805**	**6,360**
Opening Balance	27,201	13,169	8,992	5,994	24,286	15,021	13,844	11,039
Closing Balance	**20,076**	**3,592**	**11,496**	**7,832**	**16,734**	**13,844**	**11,039**	**17,398**

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