21 October 2026
2QFY27 Results Update | Sector: Financials

Piramal Finance

Bloomberg	PIRAMALF IN
Equity Shares (m)	227
M.Cap.(INRb)/(USDb)	461.4 / 4.9
52-Week Range (INR)	2328 / 1235
1, 6, 12 Rel. Per (%)	-13/22/-

Financials & Valuations (INR b)

Y/E March	FY26	FY27E	FY28E
PPOP	22.9	37.1	57.1
PAT	16.7	23.8	36.6
PAT (ex exceptional)	0.0	23.8	36.6
EPS	74	100	150
EPS Gr. (%)	243	35	50
Consol BV/Sh. (INR)	1,247	1,378	1,523
RoA (%)	1.6	2.0	2.5
RoE (%)	6.0	7.8	10.4
Valuation			
P/E (x)	26.4	19.5	13.0
P/BV (x)	1.6	1.4	1.3
Dividend yield (%)	0.6	1.2	1.5

Shareholding pattern (%)

As On	Sep-26	Jun-26
Promoter	44.2	46.2
DII	21.8	18.6
FII	15.6	15.7
Others	18.4	19.5

FII includes depository receipts

CMP: INR1,950 TP: INR2,470 (+27%) Buy

Levers in place to improve profitability; guidance intact

Asset quality stable; potential impact on insurance commissions manageable

- Piramal Finance (Piramal)'s 2QFY27 PAT rose 67% YoY to ~INR5.45b (in line). NII rose 42% YoY to ~INR14.5b in 2Q (in line). Other income grew ~3% YoY to INR3.2b (~15% miss).
- Credit costs dipped to ~INR303m (vs. MOFSLe of ~INR473m), led by write-backs from the legacy wholesale portfolio. This translated into credit costs of ~1.1% for 2QFY27 (PQ: 1.8%; PY: 1.1%). PPOP grew ~64% YoY to ~INR8.5b (~10% miss).
- Piramal expects margins to gradually improve to ~6.8%, driven by a favorable business mix, declining CoB, and the continued run-down of the legacy book, which now accounts for ~1.5% of total AUM. The increasing share of unsecured lending, targeted to reach 25-26% of AUM (from 21% currently), should support portfolio yields. The refinancing of maturing higher-cost debt at a lower cost of ~8.4-8.5% and the upgrade in its credit ratings to AA+, will help it manage its borrowing costs better (relative to peers) in a rising interest rate cycle. We expect Piramal's NIM to improve to 5.3%/5.6% in FY27E/FY28E (FY26: 4.7%), also partly aided by the equity raise in 1HFY27.
- Piramal's target of achieving a 2.5% RoAUM by 4QFY27 is underpinned by operating leverage, a favorable business mix, and lower funding costs. The company's calibrated expansion in higher-yielding unsecured lending, supported by granular risk-based underwriting and healthy asset quality, should enable growth while maintaining credit discipline. The execution of these strategic priorities will be key to driving a sustained improvement in profitability and delivering the company's medium-term return aspirations.
- The stock currently trades at ~1.3x FY28E P/BV. We estimate an AUM CAGR of ~28% and a PAT CAGR of 48% over FY26-FY28, with an RoA/RoE of 2.5%/10.4% in FY28E. **We reiterate our BUY rating on the stock with a TP of INR2,470 (based on Sep'28E SoTP; refer to Exhibit 1).**

Sustained growth momentum; AUM targeted to double by FY28

- Total AUM grew 24% YoY and ~6% QoQ to INR1.13t. Wholesale 2.0 AUM grew ~24% YoY to INR140b while Wholesale 1.0 AUM declined to INR17b. The growth-to-legacy AUM mix has improved to 98.5%:1.5% in Sep'26.
- Retail AUM grew ~30% YoY to INR975b with its share in the loan book remaining stable sequentially at ~86%. Retail disbursements grew ~34% YoY to INR146b.
- Piramal aims to sustain strong growth, targeting ~25% AUM expansion in FY27 and doubling AUM every three years, implying a loan book of INR1.5t by FY28. Growth is expected to be driven by its expanding customer base of ~6.5m, deeper penetration and cross-selling, which contributes ~30% of unsecured disbursements and offers lower operating costs and better credit risk metrics than open-market sourcing. We expect Piramal to deliver an AUM CAGR of ~28% over FY26-28.

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Asset quality holds firm; underwriting remains disciplined

- GS3 remained stable QoQ at ~2.4% while NS3 increased ~10 bp QoQ to ~1.7%. Stage 3 PCR remained stable QoQ at ~31.4%.
- Retail business 90+ dpd remained stable QoQ at 0.7% (PY: 0.8%). Growth business credit costs declined to ~1.5% (PQ: 1.6%).
- Piramal maintained stable and healthy asset quality across its retail and wholesale businesses, with credit decisions in unsecured lending guided by subsegment-level risk and delinquency trends. While the company continues to monitor stress among home loan customers employed in the IT sector in South India, the stress has not spread to adjacent customer segments. Similarly, the weak monsoon has not materially affected agricultural-income customers, with bounce rates remaining stable sequentially and below 2QFY26 levels. We expect credit costs to moderate to 1.4%/1.6% for FY27E/FY28E (vs ~2.9% in FY26).

Highlights from the management commentary

- Piramal indicated that implementation of the IRDAI consultation paper in its current form from Apr'27 could reduce insurance commissions, resulting in an estimated gross impact of ~18-24bp on FY28 RoA. Any improvement in Pramerica Life Insurance's economics would flow proportionately back to Piramal Finance through consolidation, providing a natural offset to the potential reduction in commissions.
- Prepayments in the wholesale business remained elevated, with the company receiving INR18.9b during the quarter, equivalent to ~72% of disbursements.

Valuation and view

- Piramal delivered a healthy operational performance in 2QFY27, with a 30% YoY rise in its Growth business AUM and a 69% YoY decline in the legacy book, which now accounts for just ~1.5% of total AUM. Business momentum remained strong across secured and unsecured lending, supported by an expanding customer franchise and stable asset quality. Continued operating efficiencies, stable borrowing costs, and a favorable business mix are expected to drive profitability, with the company retaining its target of achieving RoAUM of 2.5% in the Growth business by 4QFY27.
- We estimate an AUM CAGR of ~28% and a PAT CAGR of 48% over FY26-FY28, with an RoA/RoE of 2.5%/10.4% in FY28E. **We reiterate our BUY rating on the stock with a TP of INR2,470 (based on Sep'28E SoTP; refer to Exhibit 1).**

Exhibit 1: SoTP valuation – Sep 2028

	Value (INR B)	Value (USD B)	INR per share	% To Total	Rationale
Lending Business	518	5.4	2,289	93	❖ 1.5x Sep'28E PBV
Shriram Group	24	0.3	106	4	❖ Based on its stake in General Insurance Businesses
Life Insurance	8	0.1	34	1	
Alternatives	9	0.1	40	2	
Target Value	**559**	**5.8**	**2,470**	**100**	

Source: Company, MOFSL

Quarterly Performance (INR m)

Y/E March	FY26				FY27E				FY26	FY27E	2QFY27E	v/s Est.
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q				
Interest Income	24,038	25,894	27,430	29,176	30,934	32,756	34,853	37,743	1,06,537	1,36,285	32,790	0
Interest Expenses	14,940	15,698	16,505	16,759	17,363	18,276	19,282	20,788	63,902	75,709	18,023	1
Net Interest Income	**9,098**	**10,197**	**10,924**	**12,416**	**13,571**	**14,480**	**15,571**	**16,955**	**42,635**	**60,577**	**14,767**	**-2**
YoY Growth (%)	*21.4*	*30.4*	*30.0*	*45.8*	*49.2*	*42.0*	*42.5*	*36.6*	*32.3*	*42.1*	*44.8*	
Other income	3,276	3,086	3,874	3,142	3,360	3,190	3,565	3,842	13,379	13,956	3,764	-15
Total Income	**12,374**	**13,283**	**14,798**	**15,559**	**16,931**	**17,669**	**19,136**	**20,796**	**56,013**	**74,533**	**18,532**	**-5**
YoY Growth (%)	*27.1*	*16.8*	*29.3*	*16.1*	*36.8*	*33.0*	*29.3*	*33.7*	*21.9*	*33.1*	*39.5*	
Operating Expenses	8,122	8,129	8,205	8,621	8,894	9,214	9,467	9,816	33,078	37,391	9,116	1
Operating Profit	**4,252**	**5,154**	**6,593**	**6,938**	**8,037**	**8,456**	**9,669**	**10,980**	**22,936**	**37,142**	**9,415**	**-10**
YoY Growth (%)	*57.5*	*30.0*	*83.9*	*24.5*	*89.0*	*64.1*	*46.7*	*58.3*	*45.0*	*61.9*	*82.7*	
Provisions & Loan Losses	2,025	2,481	3,703	17,872	4,596	3,025	3,629	4,595	26,080	15,844	4,734	-36
Profit before Tax	**2,227**	**2,673**	**2,891**	**-10,934**	**3,441**	**5,431**	**6,040**	**6,386**	**-3,144**	**21,298**	**4,681**	**16**
Tax Provisions	247	-776	-731	30	-180	346	0	0	-1,231	0	0	
PAT (before associate income)	**1,980**	**3,449**	**3,622**	**-10,964**	**3,621**	**5,085**	**6,040**	**6,386**	**-1,913**	**21,298**	**4,681**	**9**
Associate Income	784	631	389	86	989	369	295	803	1,889	2,456	840	-56
PAT (before exceptional)	**2,764**	**4,080**	**4,010**	**-10,877**	**4,610**	**5,454**	**6,335**	**7,189**	**-24**	**23,754**	**5,522**	**-1**
Exceptional items	0	-810	0	15,895	0	0	0	0	16,705	0	0	
PAT (after exceptional)	**2,764**	**3,270**	**4,010**	**5,018**	**4,610**	**5,454**	**6,335**	**7,189**	**16,681**	**23,754**	**5,522**	**-1**
YoY Growth (%)	52.3	100.7	940.0	389.4	66.8	66.8	58.0	43.3	244	42	69	

Exhibit 2: Key products with average ticket size and disbursement yields in 2QFY27

Product Segments	Products	Average disbursement ticket size (₹ lakh)	Disbursement yield	Share in disbursements	AUM yield	Share in AUM*
Housing	Mass affluent housing Affordable housing Budget housing	24	11.7%	20.2%	11.7%	35.0%
Secured MSME (LAP)	LAP plus Loan against property (LAP) Secured business loan Micro LAP	29	12.9%	26.1%	13.0%	31.3%
Other Secured	Used car loans	6.8	15.5%	5.9%	15.3%	6.2%
	Loan against securities (LAS)	31	9.7%	1.4%	10.0%	1.8%
	Gold loan	1.4	16.6%	-	16.0%	-
Salaried PL	Salaried personal loans	5.5	16.6%	13.1%	17.0%	9.4%
Business loan	Unsecured business loans (UBL)	5.2	18.6%	7.3%	19.1%	6.7%
	Rural micro loans	0.6	21.4%	4.2%	20.2%	1.8%
Digital loan	Large ticket personal loans Merchant cash advance Small ticket personal loans	0.9	14.9%	21.5%	15.1%	6.5%
Total / weighted average		**14.3**	**14.2%**		**13.6%**	

Source: Company, MOFSL



Highlights from the management commentary

Guidance

- Piramal reiterated its target of achieving 2.5% RoAUM in the growth business by 4QFY27 (compared with RoAuM of ~2% in 2QFY27). Over the longer term, the company aims to increase RoAuM to >3%.
- Management expects AUM to grow ~25% in FY27 and anticipates doubling AUM every three years over the medium term, implying an AUM of INR1.5t by FY28.
- Its margins are expected to move towards ~6.8%, as the legacy book runs down, supported by a favourable business mix, declining CoB and continued operating efficiency gains.
- Opex-to-AUM is expected to decline further in FY27, with an additional 30-35bp improvement anticipated over the next six quarters.
- Piramal expects to achieve further growth in unsecured lending, with unsecured products gradually increasing to ~25-26% of AUM (from the current 21%), supporting margin expansion over the coming quarters.

Business updates and opening remarks

- The company appointed Mr. Dinesh Kumar Khara as an independent director for a five-year term.
- India's financial sector has remained resilient despite geopolitical disruptions, with NBFC gross NPAs declining significantly over the past few years alongside robust credit growth, particularly among larger institutions.
- India's economic outlook remains supportive, with international institutions such as the IMF revising GDP growth projections for FY27 and FY28 upwards, driven by resilient consumption, capital expenditure and stable foreign exchange reserves.
- Rising global inflation is expected to exert pressure on India's cost of capital, with borrowing costs likely to increase broadly in 2HFY27 in line with the RBI's shift from a neutral stance towards calibrated tightening. The company does not anticipate a meaningful slowdown in borrowing activity, given adequate liquidity conditions.
- Asset quality remained stable and healthy across both retail and wholesale businesses during the quarter.

AUM growth and business mix

- Growth AUM rose 30% YoY, while the legacy book declined 69% YoY. Growth AUM now accounts for ~98.5% of total AUM, positioning the company to achieve its FY27 and FY28 growth targets.
- Since the DHFL merger in Sep'21, the company has transformed its business franchise, expanding from mortgages and real estate lending into more than 10 product categories across secured and unsecured retail and mid-market corporate lending.
- Over the five years since the DHFL acquisition, AUM in the growth business has increased fivefold from INR230b to ~INR1.1t, while the branch network and employee base have each expanded threefold.
- Piramal is witnessing stronger growth opportunities in mass-affluent housing loans and larger-ticket LAP within its housing and LAP portfolios. The recent

credit rating upgrade has further strengthened its ability to serve these customer segments.

- With risk performance remaining under control, all four unsecured product categories, personal loans, unsecured business loans, digital loans and rural microfinance loans, gained growth momentum.
- The customer franchise expanded 26% YoY to ~6.5m customers. Cross-sell sourcing accounted for ~30% of unsecured disbursements, and the company expects this share to improve over the coming years. Cross-sold loans also carry lower opex and credit risk than open-market sourcing.

Insurance commission regulations

- Piramal currently distributes life insurance products exclusively from Pramerica Life Insurance, in which it holds a 50% promoter stake.
- If the consultation paper is implemented in its current form with effect from Apr'27, the company estimates a gross reduction in insurance commissions that could affect FY28 RoA by ~18-24bp.
- Any improvement in Pramerica Life Insurance's economics would flow proportionately back to Piramal Finance through consolidation, providing a natural offset to the potential reduction in commissions. Additional mitigating measures include rationalizing sales incentives for insurance distribution and implementing other product-related claw backs. Piramal believes these levers could substantially cushion the net impact on profitability in FY28 and beyond.

Branch expansion and distribution network

- Piramal did not add any full-service urban branches in 2QFY27, instead prioritizing expansion in gold loans and rural lending.
- The gold loan branch network expanded to 100 branches (from 67 in the previous quarter), with the company targeting 200 branches by Mar'27. The rural lending network increased to 203 branches (from 178 in the previous quarter).
- Total branch network stood at 838 as on Sep'26.

Liabilities, CoB and Interest Rate Outlook

- Following domestic credit rating upgrades to AA+ between Jan and Mar'26, the company's incremental cost of long-term borrowings declined from 9.36% in 1HFY26 to 8.67% in 2HFY26 and further to 8.46% in 1HFY27.
- Around ~INR375b of long-term borrowings are due to mature over the next 18 months. As these liabilities, currently carrying a cost of ~9.1%, mature and are refinanced at the incremental borrowing cost of ~8.4–8.5%, the company expects a continued reduction in its cost of funds.
- The improvement in credit ratings has lowered credit spreads relative to most competitors, providing an additional tailwind to borrowing costs. The company expects this benefit to continue as higher-cost debt is retired.
- Market-linked borrowings account for less than one-third of total borrowings. ~60% of borrowings are floating-rate liabilities, compared with ~50% of assets, although variable-rate assets remain higher than variable-rate liabilities in absolute terms.
- The company indicated that any increase in lending rates would depend on the actual movement in borrowing costs. Given the lagged transmission observed in

the previous cycle, when the impact on borrowing costs took nearly a year to materialize, any corresponding change in lending rates would also take time.

- Piramal does not expect to increase customer lending rates without a corresponding increase in its cost of borrowings. Similarly, any reduction in lending rates would depend on the extent and timing of the decline in borrowing costs.

Margins and profitability

- The reported decline in yields and NIM was partly attributable to one additional day in the quarter, which reduced calculated retail yields by ~11bp. Given the predominantly retail composition of the portfolio, this also affected reported NIM.
- Over the medium term, profitability is expected to improve through three key levers: a lower contribution from the legacy book, continued operating efficiency gains and a gradual shift towards a higher share of unsecured lending.

Asset Quality and Credit Underwriting

- Piramal continues to monitor emerging risks among home loan customers employed in the IT sector in South India. However, the stress has not spread to adjacent customer segments.
- The weak monsoon has not materially affected agricultural-income customers so far. The bounce rate for this segment remained at the 1QFY27 level and was lower than in 2QFY26.
- Credit decisions in unsecured lending remain driven by the risk profile and delinquency trends of individual subsegments rather than broader macroeconomic developments. Improvements in several subsegments have supported higher growth, while underwriting filters are designed to automatically moderate growth if risk trends deteriorate.
- More than 90% of digital lending disbursements are covered under FLDG arrangements, providing protection against credit losses in the segment.
- In gold loans, ~15-23% of gross industry disbursements over the past year reportedly went to customers who were more than 90 days past due in some or the other product segments. Piramal Finance's corresponding share was below 1% in October, as the company does not extend gold loans to customers with more than 90 days of delinquency.

Wholesale Lending

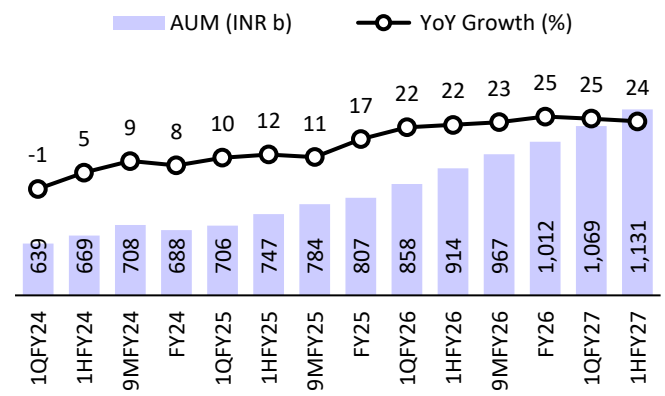
- Prepayments in the wholesale business remained elevated, with the company receiving INR18.9b during the quarter, equivalent to ~72% of disbursements.
- The sustained pace of prepayments over recent quarters has constrained net AUM growth in wholesale lending, although it also reflects healthy portfolio performance.

Capital Adequacy and Fundraising

- During 2QFY27, the company completed an equity fundraise of INR38.5b, comprising a QIP of INR21b and a preferential warrant allotment of INR17.5b to the promoter group. This was the company's first fundraise under the Piramal Finance name.
- The company also has ~INR160b of assessed carried-forward tax losses, largely arising from DHFL, which remain available as a tax shield.

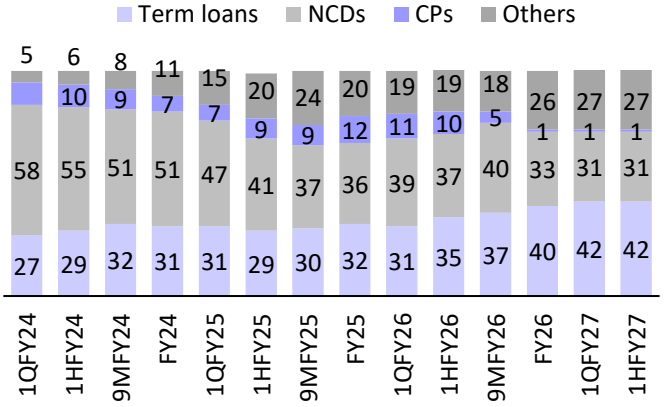
Key exhibits

Exhibit 3: Consol. AUM grew 24% YoY (%)



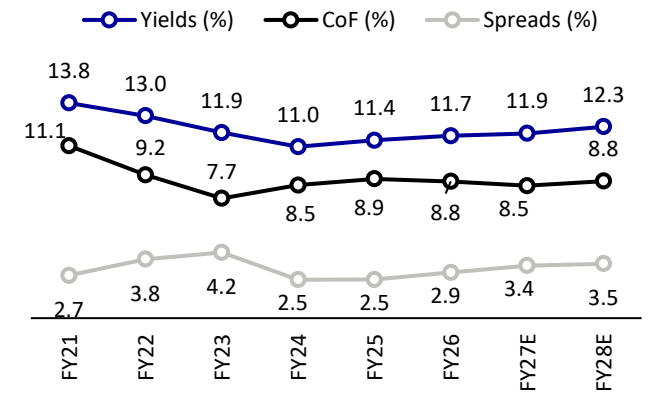
Source: MOFSL, Company

Exhibit 4: Borrowing mix (%)



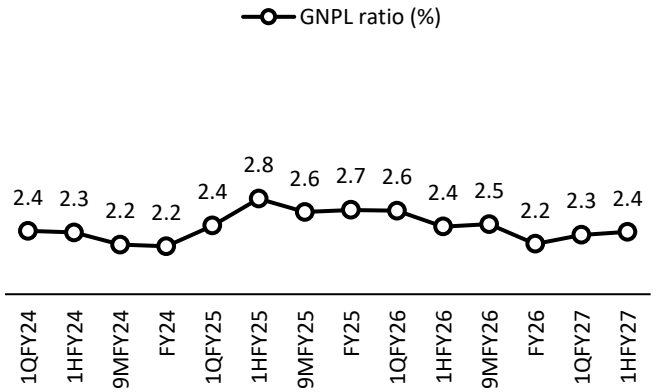
Source: MOFSL, Company

Exhibit 5: Expect spreads to expand in FY27 and FY28



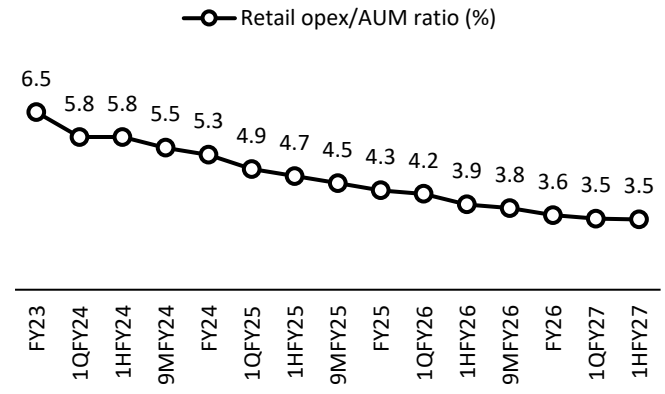
Source: MOFSL, Company

Exhibit 6: GNPA increased ~10bp QoQ to 2.4% (%)



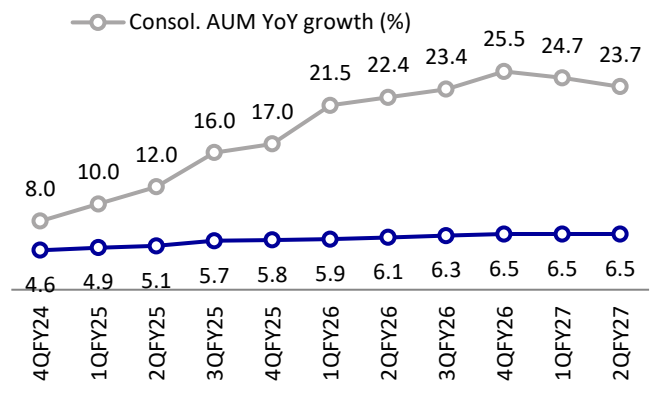
Source: MOFSL, Company

Exhibit 7: Opex/AUM improved ~5bp QoQ



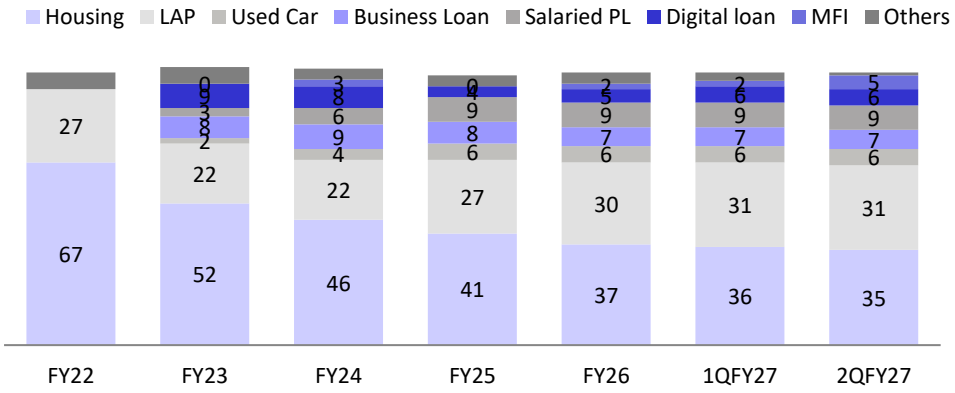
Source: MOFSL, Company

Exhibit 8: Consolidated NIM remains stable QoQ



Source: MOFSL, Company

Exhibit 9: Retail AUM mix (%)



Source: MOFSL, Company

Financials and valuations

Income statement							INR m
Y/E March	**FY22**	**FY23**	**FY24**	**FY25**	**FY26**	**FY27E**	**FY28E**
Interest Income	75,228	77,986	73,139	85,410	1,06,537	1,36,285	1,80,280
Interest Expended	42,817	40,412	44,004	53,174	63,902	75,709	97,984
Net Interest Income	**32,411**	**37,574**	**29,135**	**32,236**	**42,635**	**60,577**	**82,296**
Change (%)	17.1	15.9	-22.5	10.6	32.3	42.1	35.9
Other Income	3,881	12,881	10,561	13,726	13,379	13,956	16,737
Net Income	**36,292**	**50,455**	**39,695**	**45,962**	**56,013**	**74,533**	**99,033**
Change (%)	31.1	39.0	-21.3	15.8	21.9	33.1	32.9
Operating Expenses	11,718	22,148	27,740	30,143	33,078	37,391	41,955
PPoP	**24,574**	**28,307**	**11,955**	**15,820**	**22,936**	**37,142**	**57,078**
Change (%)	15.3	15.2	-57.8	32.3	45.0	61.9	53.7
Provisions/write offs	8,299	51,801	60,115	10,737	26,080	15,844	23,451
PBT	**16,275**	**-23,494**	**-48,160**	**5,083**	**-3,144**	**21,298**	**33,627**
Tax	4,062	-39,781	-15,949	1,594	-1,231	0	0
Tax Rate (%)	25.0	161.4	47.3	31.4	-9.7	0.0	0.0
PAT (before associate income)	**12,213**	**16,287**	**-32,211**	**3,488**	**-1,913**	**21,298**	**33,627**
Associate Income	5,939	3,886	1,537	1,366	1,889	2,456	2,947
PAT (before exceptional)	**18,152**	**20,173**	**-30,674**	**4,855**	**-24**	**23,754**	**36,575**
Exceptional items	-1,836	-81,813	15,116	0	16,705	0	0
PAT (after exceptional)	**16,316**	**-61,640**	**-15,558**	**4,855**	**16,681**	**23,754**	**36,575**
Change (%)	5.1	-477.8	-74.8	-131.2	243.6	42.4	54.0

Balance sheet							INR m
Y/E March	**FY22**	**FY23**	**FY24**	**FY25**	**FY26**	**FY27E**	**FY28E**
Capital	477	477	449	451	452	476	489
Reserves & Surplus	3,54,414	3,10,114	2,65,121	2,70,509	2,81,034	3,27,652	3,71,639
Net Worth	**3,68,369**	**3,10,591**	**2,65,571**	**2,70,959**	**2,81,915**	**3,28,128**	**3,72,127**
Borrowings	5,54,510	4,95,828	5,34,020	6,54,840	7,99,892	9,81,490	12,45,425
Change (%)	48	-11	8	23	22	23	27
Other liabilities	39,549	23,891	24,274	20,681	20,975	16,780	13,424
Total Liabilities	**9,98,729**	**8,37,522**	**8,26,050**	**9,49,434**	**11,05,465**	**13,26,398**	**16,30,976**
Loans and advances	**4,93,180**	**4,63,946**	**5,49,434**	**6,57,918**	**8,48,380**	**10,78,560**	**13,83,806**
Change (%)	-2	-6	18	20	29	27	28
Investments	**2,48,565**	**2,23,318**	**1,25,130**	**1,25,387**	**98,138**	**88,324**	**79,492**
Net Fixed Assets	86,715	7,385	6,232	4,931	4,290	3,003	2,102
Cash and Cash equivalents	71,872	46,491	44,468	62,759	55,679	59,234	69,170
Deferred tax assets	13,679	18,472	28,756	27,404	27,674	27,674	27,674
Other assets	84,719	77,910	72,030	71,036	71,303	69,603	68,733
Total Assets	**9,98,729**	**8,37,522**	**8,26,050**	**9,49,434**	**11,05,465**	**13,26,398**	**16,30,976**

E: MOFSL Estimates

Financials and valuations

Ratios							
Y/E March	**FY22**	**FY23**	**FY24**	**FY25**	**FY26**	**FY27E**	**FY28E**
Spreads Analysis (%)							
Yield on loans	13.0	11.9	11.0	11.4	11.7	11.9	12.3
Cost of funds	9.2	7.7	8.5	8.9	8.8	8.5	8.8
Spread	3.8	4.2	2.5	2.5	2.9	3.4	3.5
Net Interest Margin	5.6	5.7	4.4	4.3	4.7	5.3	5.6
Profitability Ratios (%)							
RoE	5.9	-18.2	-5.4	1.8	6.0	7.8	10.4
RoA	2.0	-6.7	-1.9	0.5	1.6	2.0	2.5
C/I ratio	32.3	43.9	69.9	65.6	59.1	50.2	42.4
Opex/AUM ratio		3.4	4.2	4.0	3.6	3.3	2.9
Asset Quality (%)							
Gross NPA	22,270	20,550	14,300	19,510	19,700	23,934	29,245
Gross NPA (% of AUM)	3.6	3.3	2.2	2.7	2.2	2.1	2.0
Net NPA	9,980	10,380	4,960	12,540	13,870	16,754	20,179
Net NPA (% of AUM)	1.7	1.8	0.8	1.8	1.6	1.5	1.4
PCR (%)	55.2	49.5	65.3	35.7	29.6	30.0	31.0
Credit costs (%)	1.4	7.9	9.1	1.4	2.9	1.4	1.6

Y/E March	**FY22**	**FY23**	**FY24**	**FY25**	**FY26**	**FY27E**	**FY28E**
AUM (INR m)	6,68,900	6,39,890	6,88,460	8,06,890	10,12,300	12,84,000	16,47,388
YoY growth (%)	37	-4	8	17	25	27	28
AUM Mix (%)							
Wholesale	67.8	49.8	30.4	19.9	15.2	12.4	11.2
Retail	32.2	50.2	69.6	80.1	84.8	87.6	88.8
Total	**100.0**	**100.0**	**100.0**	**100.0**	**100.0**	**100.0**	**100.0**
Wholesale Loans (INR m)	4,53,380	3,18,450	2,09,190	1,60,370	1,53,450	1,58,877	1,84,336
YoY growth (%)	4.0	-29.8	-34.3	-23.3	-4.3	3.5	16.0
Retail Loans (INR m)	2,15,520	3,21,440	4,79,270	6,46,520	8,58,850	11,25,124	14,63,051
YoY growth (%)	306.4	49.1	49.1	34.9	32.8	31.0	30.0
Total Loan Book	**6,68,900**	**6,39,890**	**6,88,460**	**8,06,890**	**10,12,300**	**12,84,000**	**16,47,388**
YoY growth (%)	36.8	-4.3	7.6	17.2	25.5	26.8	28.3

VALUATION	**FY22**	**FY23**	**FY24**	**FY25**	**FY26E**	**FY27E**	**FY28E**
Book Value (INR)	1,544	1,301	1,182	1,202	1,247	1,378	1,523
Price-BV (x)	**1.3**	**1.5**	**1.6**	**1.6**	**1.6**	**1.4**	**1.3**
EPS (INR)	68.4	84.5	-69.3	21.5	73.8	99.8	149.7
EPS Growth YoY	-1	24	-182	-131	243	35	50
Price-Earnings (x)	**28.5**	**23.0**	**-28.1**	**90.4**	**26.4**	**19.5**	**13.0**
Dividend per share (INR)		31.0	10.0	11.0	11.0	23.9	29.9
Dividend yield (%)		**1.6**	**0.5**	**0.6**	**0.6**	**1.2**	**1.5**

Du-pont	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
Interest income	9.4	8.5	8.8	9.6	10.4	11.2	12.2
Interest expense	5.3	4.4	5.3	6.0	6.2	6.2	6.6
NII	**4.0**	**4.1**	**3.5**	**3.6**	**4.1**	**5.0**	**5.6**
Fee and other income	0.5	1.4	1.3	1.5	1.3	1.1	1.1
Total income	**4.5**	**5.5**	**4.8**	**5.2**	**5.5**	**6.1**	**6.7**
Operating expense	1.5	2.4	3.3	3.4	3.2	3.1	2.8
PPOP	**3.1**	**3.1**	**1.4**	**1.8**	**2.2**	**3.1**	**3.9**
Provisions (annualized)	1.0	5.6	7.2	1.2	2.5	1.3	1.6
PBT	**2.0**	**-2.6**	**-5.8**	**0.6**	**-0.3**	**1.8**	**2.3**
Tax	0.5	-4.3	-1.9	0.2	-0.1	0.0	0.0
ROA (before associate and exceptional)	**1.5**	**1.8**	**-3.9**	**0.4**	**-0.2**	**1.8**	**2.3**
Consol RoA (including associate and exceptional)	**2.0**	**-6.7**	**-1.9**	**0.5**	**1.6**	**2.0**	**2.5**
Assets-to-equity	2.9	2.7	2.9	3.3	3.7	4.0	4.2
Consol ROE (PAT)	**5.9**	**-18.2**	**-5.4**	**1.8**	**6.0**	**7.8**	**10.4**

E: MOFSL Estimates

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