Market snapshot

Equities - India	Close	Chg .%	CYTD.%
Sensex	73,599	0.0	-13.6
Nifty-50	22,750	0.0	-12.9
Nifty-M 100	57,030	1.0	-5.7
Equities-Global	**Close**	**Chg .%**	**CYTD.%**
S&P 500	7,723	0.6	12.8
Nasdaq	26,478	1.2	13.9
FTSE 100	10,687	-0.8	7.6
DAX	25,591	0.7	4.5
Hang Seng	7,767	-0.5	-12.9
Nikkei 225	63,268	1.7	25.7
Commodities	**Close**	**Chg .%**	**CYTD.%**
Brent (US$/Bbl)	121	-5.9	93.3
Gold ($/OZ)	4,060	1.1	-6.0
Cu (US$/MT)	14,670	1.1	17.8
Almn (US$/MT)	3,115	1.9	4.9
Currency	**Close**	**Chg .%**	**CYTD.%**
USD/INR	95.1	-0.1	5.8
USD/EUR	1.1	-0.4	-5.3
USD/JPY	158.0	0.3	0.8
YIELD (%)	**Close**	**1MChg**	**CYTD chg**
10 Yrs G-Sec	7.4	-0.05	0.8
Flows (USD b)	**27-Oct**	**MTD**	**CYTD**
FIIs	0.45	-3.44	-32.1
DIIs	-0.13	6.16	74.1
Volumes (INRb)	**27-Oct**	**MTD***	**YTD***
Cash	1,294	1229	1334
F&O	6,83,324	2,85,324	2,54,418

ote: Flows, MTD includes provisional numbers.
Average

Today's top research idea

Jio Platforms - Initiating Coverage: The gateway of digital India!

- Jio Platforms (JPL) is India's largest digital connectivity platform, with its material subsidiary, Reliance Jio (RJio), a leader in India's wireless and home broadband (HBB) markets, serving ~533m subscribers (as of Jun'26).
- We expect RJio to extend its market leadership in wireless (with its revenue market share (RMS) rising ~100bp over FY26-29 to 43.3%) and HBB (accounting for ~73% of incremental industry net adds over FY26-29).
- Scaling up its digital platforms (including cloud, enterprise communications, IoT, and managed services, along with international tie-ups for its 5G/UBR technology) will offer the next leg of growth beyond the connectivity business. We model a CAGR of 14%/15%/20% in JPL's consolidated revenue/reported EBITDA /PAT over FY26-29. Rising profitability and range-bound capex should generate a cumulative FCF of INR1.46t over FY26-29 and enable JPL to achieve a net cash position by FY29.
- We **initiate coverage with a BUY rating and a TP of INR1,350** (implying 21% upside to the IPO price), based on a DCF-backed 11.5x FY29E reported EBITDA. At the IPO price/CMP, JPL trades at par with our estimated valuation of Bharti's India business (excluding Indus and BHL's minority interests). We believe JPL could trade at a premium to Bharti's India business over the near term, driven by its market leadership, greater influence over industry tariffs, and low liquidity (free float of less than 3%)

Research covered

Cos/Sector	Key Highlights
Jio Platforms	Initiating Coverage: The gateway of digital India!
Other Updates	Larsen & Toubro | Maruti Suzuki | Bajaj Auto | SBI Life Insuran. | Tata Capital | Cipla | One 97 | JSW Infra | JK Cement | ACC | KFin Tech | UTI AMC | Indiamart Inter. | Sunteck Realty | Financials | Telecom | Flash (Indus Towers; S A I L; Radico Khaitan; Max Financial; Star Health Insu; United Breweries; Piramal Pharma; JSW Cement; L T Foods; Home First Finan; Gravita India; Unimech Aero.; Transport Corp.)

Chart of the Day: Jio Platforms - Initiating Coverage: The gateway of digital India!

Ascribe a TP of INR1,350 to JPL, based on ~11.5x FY29 EV/EBITDA

Jio Platforms (INR b)	FY29 EBITDA (INR b)	Implied multiple (x)	Value (INR b)	Value (USD b)
RJIL standalone	**1,041**	**11.5**	**11,957**	**124**
Wireless	914	11.5	10,505	109
Home Broadband (FTTH + FWA)	126	11.5	1,452	15
JPL ex- RJIL standalone	**71**	**11.5**	**817**	**8**
Enterprise value	**1,112**	**11.5**	**12,773**	**132**
Net debt			332	3
Equity value			**12,442**	**129**
Share count (m)			9,219	
Target price (INR/share)			**1,350**	
CMP (INR/share)			1,119	
Upside (%)			**21**	

Source: Company, MOFSL

Research Team

Investors are advised to refer through important disclosures made at the last page of the Research Report.
Motilal Oswal research is available on www.motilaloswal.com/Institutional-Equities, Bloomberg, Thomson Reuters, Factset and S&P Capital.

In the news today

Kindly click on textbox for the detailed news link

1

Indira IVF in talks to acquire Sabine in nearly Rs 1,300 crore deal

Indira IVF is considering an acquisition of Sabine Hospital and Research Centre valued at ₹1,200-1,300 crore.

2

HCLTech-Rapidus Partnership: Two India Centres to Support Japan's Next-Generation Chip Ambitions

Japan's Rapidus has partnered with HCLTech to strengthen its semiconductor engineering ecosystem as it pursues next-generation chip manufacturing.

3

L&T secures ₹5,000 crore-plus orders for Dhaka Metro Line 1 systems

Larsen & Toubro (L&T) transportation business vertical has secured major design-and-build orders for two key system packages of the Dhaka Mass Rapid Transit Development Project (Line 1), or Dhaka Metro, in Bangladesh.

4

Wabtec developing India as a global centre of excellence for export

American rail equipment maker Wabtec Corporation is strengthening India's position as a global manufacturing and engineering hub, with plans to serve both domestic customers and international markets, including Europe and the US.

5

PhonePe launches Tatkal NPS, lets users open pension accounts with ₹250

Walmart-owned fintech firm PhonePe said it had launched 'Tatkal NPS' (National Pension System) on its platform, partnering with prominent banking institutions to democratise long-term retirement planning.

6

OpenAI Launches GPT-6.1 Terra With 50% Lower API Pricing, And Improved Capabilities

OpenAI has introduced GPT-6.1 Terra, it's latest artificial intelligence model that promises faster performance, improved accuracy and significantly lower costs.

7

Amazon expects India EV fleet to cross 20,000 vehicles over next year

Amazon expects its electric vehicle (EV) fleet in India to cross 20,000 over the next year, from more than 15,000 currently, as it expands electric trucking and charging infrastructure.

Jio Platforms

BSE SENSEX	S&P CNX
73,599	22,750

Offer Price: INR1,119 TP: INR1,350 (+21%) Buy

Financials Snapshot (INR b)

Y/E MARCH	FY27E	FY28E	FY29E
Net Sales	1,637	1,923	2,159
EBITDA	818	987	1,112
Adj. PAT	319	427	521
EBITDA Margin (%)	50.0	51.3	51.5
Adj. EPS (INR)	34.6	46.3	56.6
EPS Gr. (%)	6.2	33.7	22.1
BV/Sh. (INR)	433.5	479.8	536.4
Ratios			
Net D:E	0.2	0.1	-0.1
RoE (%)	8.7	10.1	11.1
RoCE (%)	7.5	9.6	11.4
Payout (%)	-	-	-
Valuations			
EV/EBITDA (x)	14.5	11.3	9.6
P/E (x)	32.3	24.2	19.8
P/BV (x)	2.6	2.3	2.1
Div. Yield (%)	-	-	-

At the IPO price/CMP, JPL trades at par with our estimated valuation of Bharti's India business (ex-Indus and BHL's minority).

JPL could trade at a premium to Bharti's India business over the near term.

JPL remains well positioned to benefit from the rising adoption of digital services by consumers (INR800b+) and enterprises (INR5.1t).

The gateway of digital India!

- Jio Platforms (JPL) is India's largest digital connectivity platform, with its material subsidiary, Reliance Jio (RJio), a leader in India's wireless and home broadband (HBB) markets, serving ~533m subscribers (as of Jun'26).
- We expect RJio to extend its market leadership in wireless (with its revenue market share (RMS) rising ~100bp over FY26-29 to 43.3%) and HBB (accounting for ~73% of incremental industry net adds over FY26-29).
- Scaling up its digital platforms (including cloud, enterprise communications, IoT, and managed services, along with international tie-ups for its 5G/UBR technology) will offer the next leg of growth beyond the connectivity business.
- We model a CAGR of 14%/15%/20% in JPL's consolidated revenue/reported EBITDA /PAT over FY26-29, driven by 1) robust subscriber net additions, 2) the flow-through of ~15% tariff hikes from Mar'27, 3) continued acceleration in the HBB subscriber base, and 4) the scaling up of digital platform offerings.
- Rising profitability and range-bound capex should generate a cumulative FCF of INR1.46t over FY26-29 and enable JPL to achieve a net cash position by FY29.
- We **initiate coverage with a BUY rating and a TP of INR1,350** (implying 21% upside to the IPO price), based on a DCF-backed 11.5x FY29E reported EBITDA.
- At the IPO price/CMP, JPL trades at par with our estimated valuation of Bharti's India business (excluding Indus and BHL's minority interests). We believe JPL could trade at a premium to Bharti's India business over the near term, driven by its market leadership, greater influence over industry tariffs, and low liquidity (free float of less than 3%).

Leadership in a large market across connectivity and digital services

- RJio's entry into the Indian telecom industry was a seminal event, which changed the rules of the game from minutes to megabytes, forcing the sector to consolidate from 12+ telcos before RJio's launch to a 3+1 market structure.
- After bottoming out in FY19, India's wireless industry revenue clocked a CAGR of ~12% over FY19-26, reaching ~INR3t by FY26.
- RJio is the market leader in the Indian wireless industry in terms of both its consumer wireless subscriber base (~41.4%) and wireless revenue (~42.3%).
- We expect India's wireless industry to deliver a CAGR of ~10% over FY26-29, reaching ~INR4t, with RJio extending its market leadership.
- RJio has been the key catalyst in driving growth in India's HBB market (with the industry's HBB subs base rising ~3.6x to 68m since JioFiber's launch in Sep'19).
- The company's affordable offerings, coupled with JioAirFiber's technological superiority, have helped RJio achieve an industry-leading HBB subscriber base of ~30m.
- We believe there is still substantial headroom to increase HBB penetration and improve monetization (with unlimited data priced at less than USD5/ month, among the lowest rates globally), which should drive a robust ~18% CAGR in industry revenue to INR570b by FY29.
- Beyond connectivity, JPL remains well positioned to benefit from the rising adoption of digital services by consumers (INR800b+) and enterprises (INR5.1t), driven by its vast scale in connectivity and proprietary technology.

Expect RJio to deliver a CAGR of ~11%/13% in wireless revenue/EBITDA over FY26-29.

Wireless: RJio's leadership to expand as the industry grows to INR4t by FY29

- RJio is the undisputed market leader in the Indian wireless industry in terms of both its consumer wireless subscriber base (~41.4%) and wireless revenue (~42.3%).
- With recent postpaid tariff hikes by Bharti, JPL's listing, and Vi being close to securing a debt raise, we believe smartphone tariff hikes are imminent. We model ~15% smartphone tariff hike in Mar'27, which, along with ~50m consumer wireless net adds, should drive ~10% CAGR in industry revenue to INR4t by FY29.
- We expect RJio to deliver a CAGR of ~11%/13% in wireless revenue/EBITDA over FY26-29, extending its market leadership in consumer wireless subs and wireless revenue by ~120bp/~100b over FY26-29E.
- We value RJio's wireless segment at an EV of INR10.5t, based on a DCF-implied multiple of 11.5x FY29 reported EBITDA (broadly in line with our multiple for Bharti's India wireless business).

Expect RJio's HBB dominance to increase further, accounting for ~73% of incremental HBB industry net adds over FY26-29

HBB: RJio is the category creator, not just the market leader

- Present (exceeding the entire industry's subscriber base before RJio's launch).
- Driven by relatively low penetration in India (~4-5% vs. ~40%+ for leading nations) and some of the lowest tariffs globally (with unlimited data priced at less than USD5/month), we expect HBB to remain the biggest growth driver for telcos over next the few years.
- With the launch of JioAirFiber (FWA on 5G and UBR), RJio accounted for ~65% of the industry's incremental HBB net adds over FY23-26. We expect RJio's dominance to increase further, accounting for ~73% of the industry's incremental net adds over FY26-29, reaching ~50m HBB subs by FY29.
- We expect RJio's HBB revenue to deliver a CAGR of ~27% over FY26-29, with its contribution rising to ~12% of RJio's revenue by FY29 (from ~8% currently).

Digital services: Modest contribution currently, large untapped opportunity

- Digital services (JPL ex-RJIL) contributed ~INR180b /INR36b to JPL's consolidated revenue/reported EBITDA. Of this revenue, we estimate that revenue from external customers within JPL standalone accounted for a modest ~INR40b, with the remainder derived from either related parties or JPL/RJIL subsidiaries.
- However, the addressable markets for digital services for consumers (INR800b+) and enterprise (INR5.1t+) remain immense.
- JPL is pursuing a multi-pronged strategy leveraging its technology development capabilities, deep customer insights (access to 533m customers) and connectivity relationships with enterprises to develop scalable digital platforms that address consumer and enterprise needs and create monetization opportunities beyond telecom connectivity.

Robust profitability and range-bound capex to drive FCF inflection

- We expect RJio standalone to deliver a CAGR of ~12%/14% in revenue/reported EBITDA over FY26-29, led by 1) ~36m consumer wireless net adds, taking the subscriber base to 510m by FY29, 2) ~7.7% CAGR in consumer wireless ARPU, driven by the flow-through of ~15% smartphone tariff hike in Mar'27, 3) ~23m HBB net adds, taking the subs base to 50m by FY29, and 4) ~64% incremental margins.
- With rising profitability and likely range-bound capex, we expect RJio standalone to generate a cumulative FCF of ~INR1.4t over FY26-29, which, along with IPO proceeds should enable RJio to achieve a net cash position by FY29.

- Driven by strong operating and financial leverage, we expect RJio to deliver a CAGR of ~20% in net income over FY26-29.
- RJio standalone currently accounts for ~88%/95%/94% of JPL's consolidated revenue/reported EBITDA/PAT. However, we expect digital services to deliver a CAGR of ~23%/26%/27% in revenue/reported EBITDA/PAT over FY26-29.

Initiate coverage with a BUY rating and a TP of INR1,350 (implying 21% upside to the IPO price).

Valuation and view

- JPL's market leadership in the Indian wireless and HBB segments along with rising traction in its platform businesses, positions it as the gateway of digital India.
- We model a CAGR of 14%/15%/20% in JPL's consolidated revenue/reported EBITDA /PAT over FY26-29, driven by 1) robust subscriber net additions, 2) the flow-through of ~15% tariff hikes from Mar'27, 3) continued acceleration in the HBB subscriber base, and 4) the scaling up of digital platform offerings.
- JPL's cash capex moderated to ~INR340b in FY26, following the completion of pan-India 5G rollouts. We expect capex to remain range-bound (~INR340-360b) over the medium term, leading to **cumulative FCF generation (after interest and leases) of INR1.46t** over FY26-29. Robust FCF generation and IPO proceeds should enable JPL to become a **net cash company by FY29.**
- We value RJIL's wireless business using a DCF (WACC: 10.5%; terminal growth: 4.5%) to arrive at an **enterprise value of INR10.5t. This implies an ~11.5x FY29 EV/EBITDA multiple.** We also apply the same ~11.5x FY29 EV/EBITDA multiple to RJIL's HBB business, arriving at an **enterprise value of INR1.45t.** Our overall enterprise value for **RJIL (wireless + HBB) stands at ~INR12t.** We ascribe an enterprise value of **INR817b (~USD8b) to JPL's digital platforms**/ non-RJIL businesses under JPL, based on ~11.5x FY29 EV/EBITDA.
- Our **overall EV for JPL stands at ~INR12.8t**. After factoring in JPL's net debt and IPO proceeds, we arrive at an **equity value of INR12.4t**. **We initiate coverage on JPL with a BUY rating and a TP of INR1,350, implying ~21% upside.**
- At the IPO price/CMP, JPL trades at par to Bharti's India business (excluding Indus and BHL's minority interests), based on our estimates. We believe JPL could trade at a premium to Bharti's India business over the near term, driven by its market leadership, greater influence over industry tariffs, and low liquidity (free float of less than 3%).
- Our estimates of JPL's earnings and valuation are highly sensitive to wireless ARPU growth. For every INR10/month change in wireless ARPU, JPL's consol. EBITDA changes by ~INR38–39b (~4%), and its TP could change by INR 58/share (~4%).
- We believe the risk-reward remains compelling, with a **bull-case TP of INR1,690** and a **bear-case TP of INR1,035**.
- We do not currently factor in any notable contribution from JPL's international ambitions (5G tech stack, FWA UBR, JioBharat phones). A successful scale-up of these initiatives could provide further upside to our earnings and valuation estimates.
- Further delays in implementing tariff hikes (vs. our current assumption of Mar'27), increased competitive intensity, an acceleration in capex intensity, and a weaker-than-expected ramp-up in the digital platform business could pose downside risks to earnings and valuations.

Key risks and concerns

- Intense competition and highly capital-intensive business.
- Technology disruption and regulatory risks.
- Dependence on RIL group entities with material related party transactions
- NIL cash tax with significant deferred tax liabilities (INR410b+).

STORY IN CHARTS

GROWTH DRIVERS

TARIFF UPSIDE: ~15% tariff hike from Mar 27 to drive revenue growth through healthy ARPU expansion.

SCALE-UP OF DIGITAL PLATFORM OFFERINGS: Scale up of Cloud, Enterprise Communications, IoT, Managed services and global 5G/UBR technology tie-ups unlocks the next leg of profitable growth

We initiate coverage with a BUY rating and a TP of INR1,350 (implying 21% upside to the IPO price), based on a DCF-backed 11.5x FY29E reported EBITDA.

ROBUST SUBSCRIBER NET ADDITIONS: Continued leadership in wireless and HBB drives strong scale and network effects.

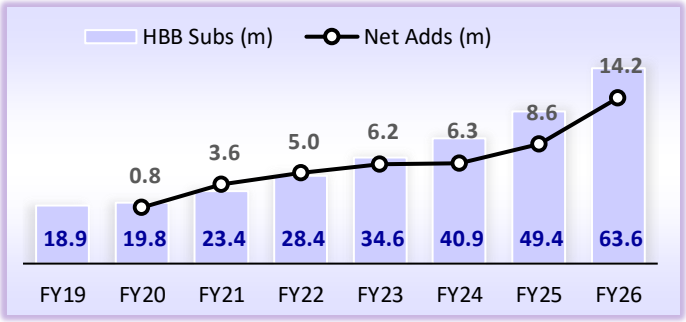
HBB ACCELERATION: Continued acceleration in HBB subscriber base; Jio to account for ~73% incremental industry net adds over FY26-29

MARKET LEADERSHIP & PRICING POWER: Leadership in both wireless and HBB strengthens Jio's ability to influence industry tariffs and sustain profitability

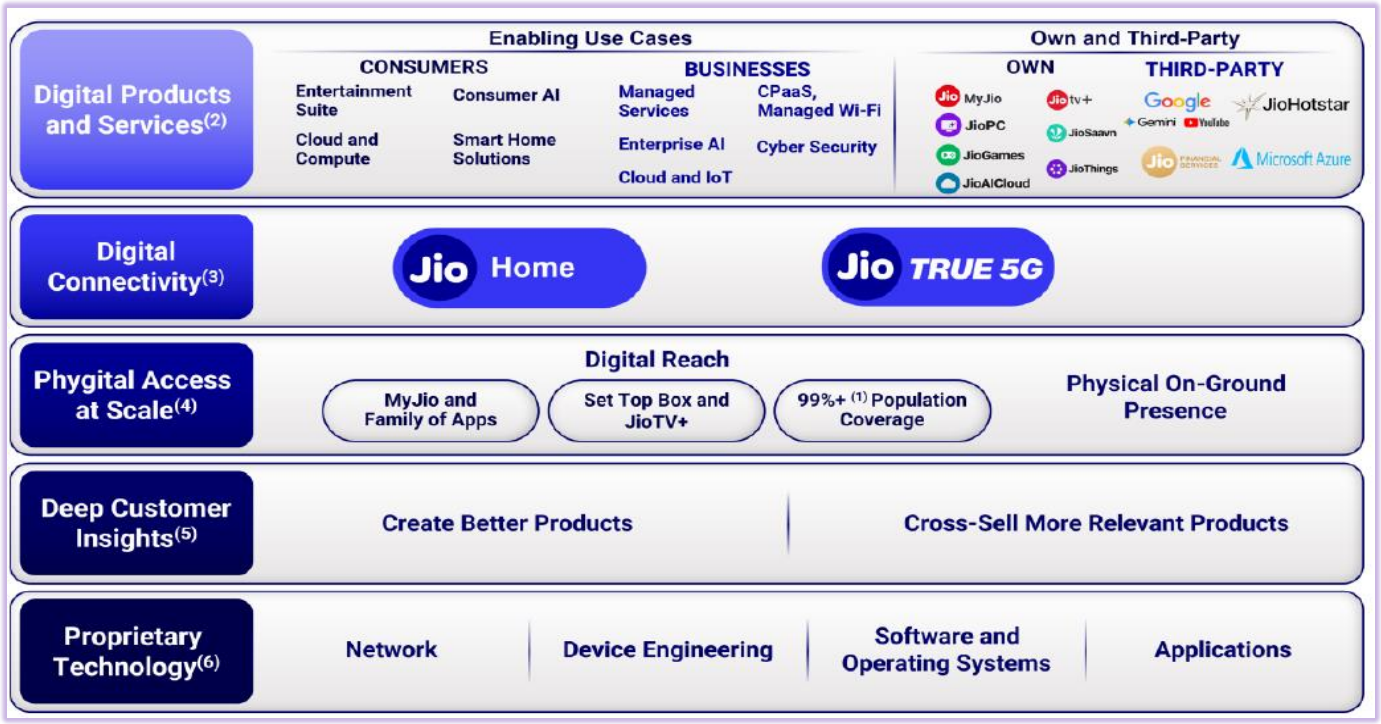
Evolution of India's wireless industry over the last 10 years

Key metrics	FY16	FY19	FY26
MBB subs (m)	132.2	543.6	1,002.3
4G subs (m)	<10	478.4	573.0
5G subs (m)	-	-	426.7
Non MBB subs (m)	900.9	616.9	263.5
Data usage (GB/month)	<0.2	9.1	26.7
Average Data Outgo (INR/GB)	228.0	8.0	7.5
Industry revenue (INR b)	1,773	1,330	2,990
Telco spends as % of GDP	1.3%	0.7%	0.9%

JioFiber's launch in Sep'19 led to an explosive growth in India's HBB market



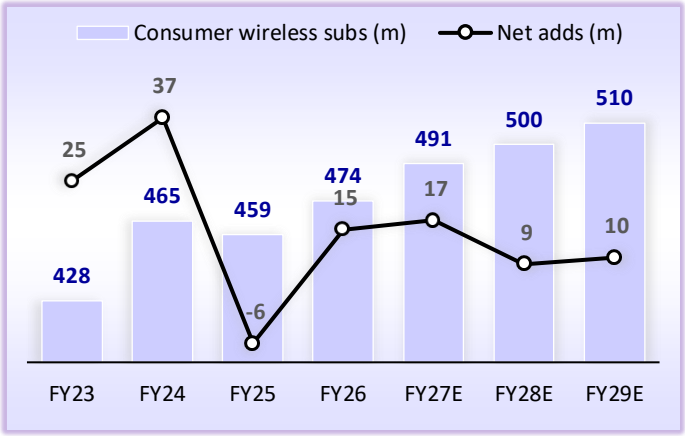
JPL is looking to replicate its leadership in digital connectivity to digital products and services for consumers and enterprises



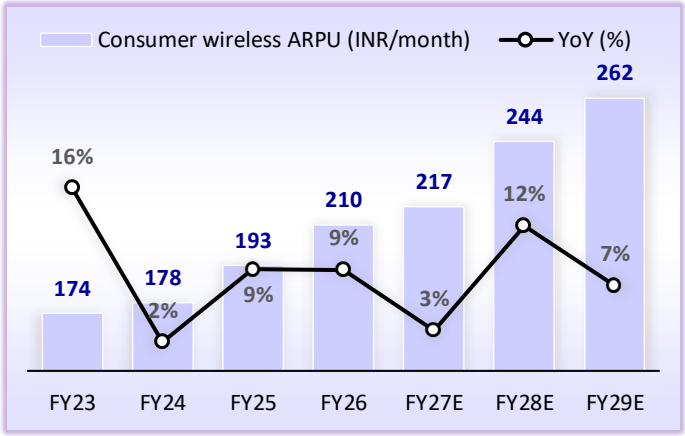
Expect a CAGR of ~11% over FY26-29 in wireless AGR for RJio (vs. ~10% CAGR for the industry)

TRAI AGR (INR b)	FY23	FY24	FY25	FY26	FY27E	FY28E	FY29E	FY23-26 CAGR	FY26-29 CAGR
Bharti	793	887	1,046	1,176	1,286	1,477	1,599	14.0%	10.8%
RJio	**905**	**992**	**1,129**	**1,265**	**1,361**	**1,574**	**1,723**	**11.8%**	**10.8%**
Vi	377	378	381	394	410	449	477	1.5%	6.6%
Others	149	150	153	155	160.7	172.3	179.6	1.3%	5.1%
Industry	**2,223**	**2,407**	**2,709**	**2,990**	**3,218**	**3,672**	**3,978**	**10.4%**	**10.0%**
YoY (%) Jio - Bharti									
Bharti	16.0	11.8	18.0	12.5	9.4	14.8	8.2		
RJio	**17.5**	**9.6**	**13.8**	**12.0**	**7.6**	**15.6**	**9.5**		
Vi	6.6	0.5	0.8	3.3	4.1	9.5	6.2		
Others	6.9	0.7	2.0	1.3	3.9	7.2	4.3		
Industry	**14.2**	**8.3**	**12.6**	**10.4**	**7.6**	**14.1**	**8.3**		
RMS (%)									
Bharti	35.7	36.8	38.6	39.3	40.0	40.2	40.2	367	86
RJio	**40.7**	**41.2**	**41.7**	**42.3**	**42.3**	**42.9**	**43.3**	**161**	**98**
Vi	16.9	15.7	14.1	13.2	12.7	12.2	12.0	-376	-119
Others	6.7	6.2	5.6	5.2	5.0	4.7	4.5	-151	-66

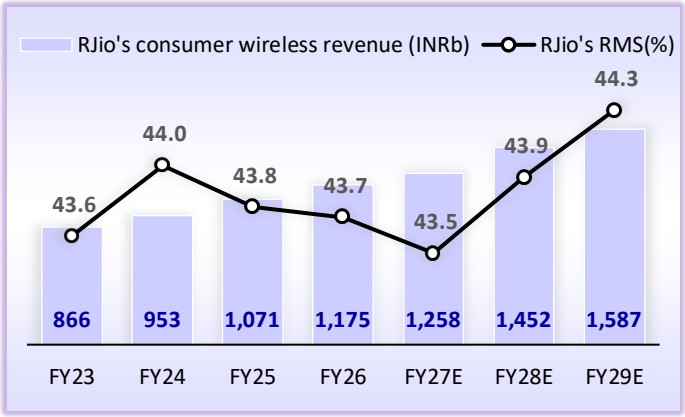
Expect ~36m consumer wireless net adds over FY26-29



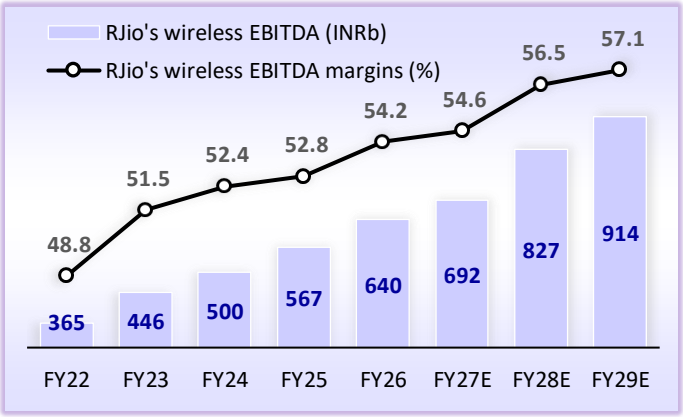
Expect 7.7% CAGR in consumer wireless ARPU over FY26-29



RJio's consumer wireless revenue to clock ~10.5% CAGR over FY26-29, with RMS rising ~60bp to 44.3% by FY29



RJio's wireless EBITDA to clock ~12.5% CAGR over FY26-29, with reported EBITDA margin expanding ~285bp by FY29

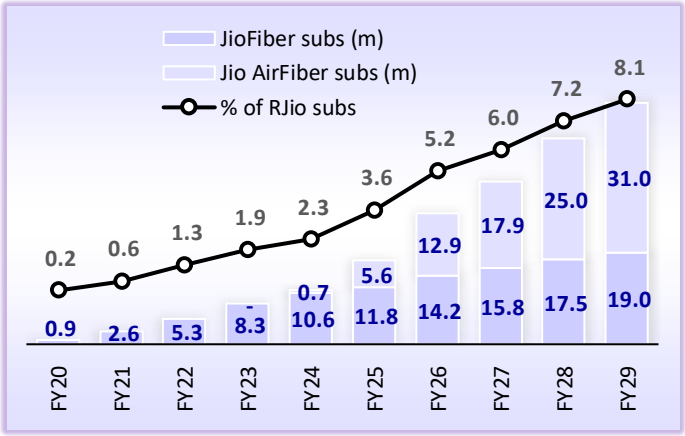


*RMS among the private telcos

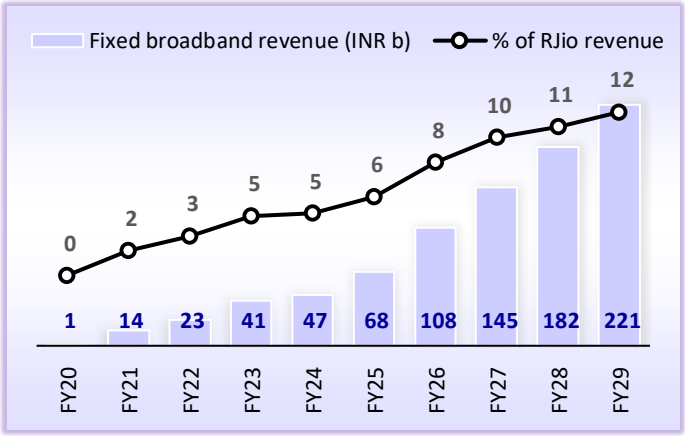
We value Bharti and RJio's wireless businesses broadly at ~11.5x FY29 EV/EBITDA

Key DCF assumptions (INR b)	RJio	Bharti	Vi	RJio vs. Bharti
WACC (%)	10.5%	10.5%	11.0%	
PV of FCF (FY29-38)	**4,289**	**4,865**	**1,425**	**-12**
Terminal growth (%)	4.5%	4.5%	4.5%	
PV of Terminal value	**6,216**	**6,722**	**1,969**	**-8**
EV of wireless business	**10,505**	**11,587**	**3,394**	**-9**
FY29 reported EBITDA	914	994	244	**-8**
Implied FY29 EV/EBITDA (x)	**11.5**	**11.7**	**13.9**	**-1**

Expect RJio to reach ~50m broadband subs by FY29, driven by the ramp up of FWA (JioAirFiber)…



…with fixed broadband to account for ~12% of RJio's overall revenue by FY29 (vs. ~7-8% currently)



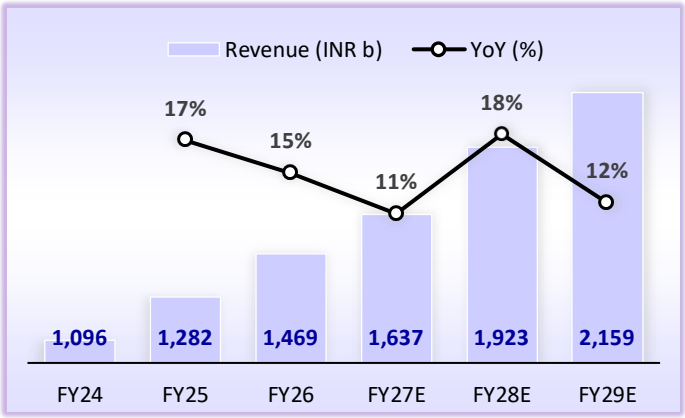
Ascribe ~INR1.45t EV to RJio's HBB business, accounting for ~11% of JPL's EV

HBB valuation	FY29 EBITDA (INR b)	Implied FY29 EV/ EBITDA multiple (x)	Enterprise value		% of overall EV
			INR b	INR/share	
Bharti	60	11.7	697	112	5.0
RJio	**126**	**11.5**	**1,452**	**157**	**11.4**

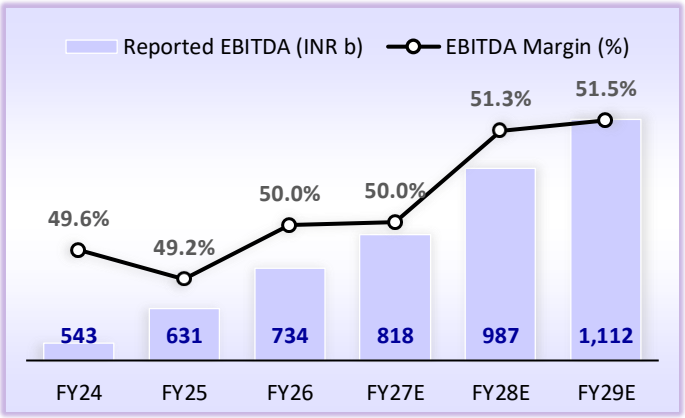
Revenue & EBITDA build-up for JPL consolidated; eliminations likely pertain to RJIL's contribution to JPL's standalone revenue

Revenue reconciliation (INR b)	FY24	FY25	FY26	EBITDA reconciliations (INR b)	FY24	FY25	FY26
JPL consolidated	**1,096**	**1,282**	**1,469**	**JPL consolidated**	**543**	**631**	**734**
RJIL standalone	**1,001**	**1,141**	**1,289**	**RJio standalone**	**524**	**603**	**698**
JPL ex- RJIL standalone	**94**	**141**	**180**	**JPL ex- RJIL standalone**	**19**	**28**	**36**
RJIL subsidiaries	15	28	37	RJIL subsidiaries	3	6	7
JPL subsidiaries ex-RJIL	27	33	43	JPL subsidiaries ex-RJIL	3	4	6
JPL standalone	**76**	**119**	**162**	**JPL standalone**	**14**	**19**	**24**
Eliminations	(23)	(40)	(61)	Eliminations	(1)	(1)	(2)
% of JPL standalone's revenue	*-30*	*-33*	*-38*	*% of JPL standalone's EBITDA*	*-4*	*-6*	*-8*

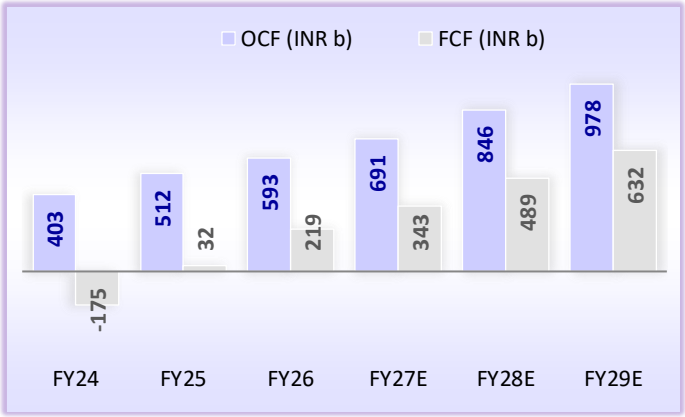
Expect ~14% CAGR in JPL's consolidated revenue over FY26-29



Expect ~15% CAGR in JPL's reported EBITDA over FY26-29, with margins likely to expand ~150bp by FY29

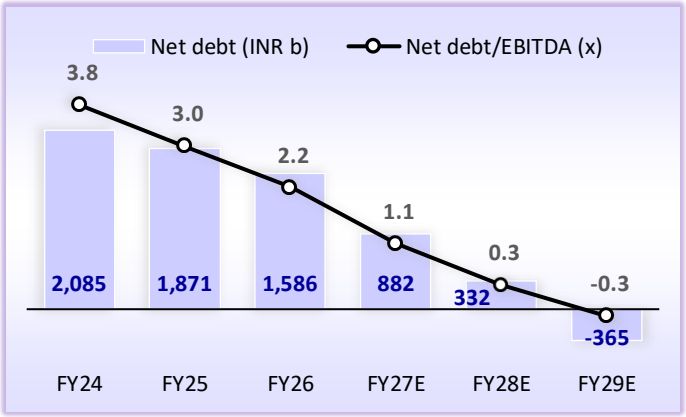


Expect JPL to deliver ~INR1.46t FCF (after interest and leases) over FY26-29



Source: MOFSL, Company

Expect JPL consolidated to turn net cash by FY29



Source: MOFSL, Company

Ascribe a TP of INR1,350 to JPL, based on ~11.5x FY29 EV/EBITDA

Jio Platforms (INR b)	FY29 EBITDA (INR b)	Implied multiple (x)	Value (INR b)	Value (USD b)
RJIL standalone	**1,041**	**11.5**	**11,957**	**124**
Wireless	914	11.5	10,505	109
Home Broadband (FTTH + FWA)	126	11.5	1,452	15
JPL ex- RJIL standalone	**71**	**11.5**	**817**	**8**
Enterprise value	**1,112**	**11.5**	**12,773**	**132**
Net debt			332	3
Equity value			**12,442**	**129**
Share count (m)			9,219	
Target price (INR/share)			**1,350**	
CMP (INR/share)			1,119	
Upside (%)			**21**	

Source: Company, MOFSL

At the IPO price; JPL is largely at par with our estimated current valuation of Bharti's India business (excluding its stake in Indus Towers and adjusting for the 30% minority stakes in Bharti Hexacom) at 11.3x FY28E EV/EBITDA

Valuation comparisons at CMP/IPO price	FY28 EBITDA (INR b)	Market cap (INR b)	Net debt (INR b)	EV (INR b)	Implied EV/EBITDA (x)
Reported EBITDA					
Bharti India (ex-Indus & BHL minority)	**1,065**	**11,169**	**878**	**11,187**	**11.3**
JPL	**987**	**10,305**	**882**	**11,187**	**11.3**
Vi	224	1,307	2,026	3,333	14.9
Bharti Hexacom	69	835	42	877	12.8
Pre-IND AS EBITDA					
Bharti India (ex-Indus & BHL minority)	**977**	**11,169**	**447**	**11,616**	**11.9**
JPL	**901**	**10,305**	**735**	**11,040**	**12.3**
Vi	112	1,307	1,555	2,862	25.7
Bharti Hexacom	62	835	4	839	13.6

Source: Company, MOFSL

JPL and Bharti's India business (ex-stake in Indus and minority in BHL) are broadly at par at our TPs of INR1,350 and INR2,360

Valuation comparisons at our TPs	FY29 EBITDA (INR b)	Market cap (INR b)	Net debt (INR b)	EV (INR b)	Implied EV/EBITDA (x)
Reported EBITDA					
Bharti India (ex-Indus & BHL minority)	**1,183**	**13,304**	**139**	**13,443**	**11.4**
JPL	**1,112**	**12,442**	**332**	**12,773**	**11.5**
Vi	244	1,192	2,203	3,394	13.9
Bharti Hexacom	78	1,010	11	1,021	13.2

Source: Company, MOFSL

Larsen & Toubro

Estimate changes	⟷
TP change	⟷
Rating change	⟷

Bloomberg	LT IN
Equity Shares (m)	1376
M.Cap.(INRb)/(USDb)	5042.9 / 53
52-Week Range (INR)	4440 / 3288
1, 6, 12 Rel. Per (%)	-4/-4/6
12M Avg Val (INR M)	9575

Financials Snapshot (INR b)

Y/E MARCH	FY27E	FY28E	FY29E
Net Sales	3,108.8	3,565.3	4,118.5
EBITDA	300.6	362.6	422.4
PAT	203.8	246.7	281.7
EPS (INR)	148.2	179.4	204.9
GR. (%)	19.8	21.0	14.2
BV/Sh (INR)	895.1	1,016.3	1,154.7
Ratios			
ROE (%)	17.5	18.8	18.9
RoCE (%)	9.9	10.0	9.7
Valuations			
P/E (X)	24.8	20.5	17.9
P/BV (X)	4.1	3.6	3.2
EV/EBITDA (X)	16.8	13.9	11.9
Div Yield (%)	1.3	1.6	1.8

Shareholding pattern (%)

As On	Sep-26	Jun-26	Sep-25
Promoter (%)	0.0	0.0	0.0
DII (%)	42.7	42.9	43.1
FII (%)	20.0	19.9	20.3
Others (%)	37.4	37.3	36.5

FII Includes depository receipts

CMP: INR3,665 TP: INR4,400 (+20%) Buy

Continues to outperform expectations

LT's 2QFY27 results on consolidated and core EPC segment were ahead of our estimates on better-than expected execution, higher other income and lower tax rate despite weakness seen at margin level. Outperformance was seen across 1) Core E&C order inflows (up 32% YoY), 2) core E&C revenue growth (up 20% YoY) with healthy execution seen across both domestic and international revenues, 3) sharp improvement in NWC to 1.7% of sales, and 4) RoE of 16.7%. Margin weakness was offset by higher other income on higher surplus funds and improved yields. With a prospect pipeline of INR10t, LT's historical win rate of >20% and 1HFY27 inflows at INR2.1t, we believe that LT is rightly positioned to meet its inflow target of INR3.9-4t for FY27. Despite supply chain challenges, execution growth has ramped up sharply for the company, thereby giving confidence on revenue growth going ahead. We revise our estimates to bake in higher other income and slightly lower margin and expect LT's core EPC revenue/EBITDA/PAT to grow at 14%/15%/20% CAGR over FY26-29. We maintain BUY with an unchanged SoTP-based TP of INR4,400, valuing core business at 25x Dec'28 estimates.

Results ahead of estimates

LT reported consolidated revenue/PAT of INR787b/INR52b, which grew 16%/33% YoY, and were 9%/21% ahead of our estimates. Absolute consolidated EBITDA remained broadly flat YoY at INR68b, slightly below our estimates, while EBITDA margin stood at 8.7% vs our estimate of 10%. Core E&C revenue came at INR586b (up 20% YoY), 12% above our estimates mainly due to better-than-expected execution across segments. Domestic revenue grew by 18% YoY, while international revenue grew by 21% YoY. Core E&C EBITDA margin stood at 7.2% vs. our estimate of 7.8%. NWC to revenue ratio improved 850bp YoY to 1.7%, whereas RoE (TTM) stood at 16.7% (vs. 17.2% in the previous year) which includes 100bp impact on labor code provision in 3QFY26. Order inflow grew 32% YoY to INR1.3t taking the core E&C order book to ~INR8.6t (+29% YoY). Beat on inflows was driven mainly by higher-than-expected inflows in Energy division. LT booked several high-value orders during the quarter in Hydrocarbon – Offshore & Onshore, CarbonLite Solutions, Public Spaces & Airports, and Power Transmission & Distribution businesses.

Segmental margin performance was led by energy and manufacturing segment

For 2QFY27, core E&C EBITDA margin (including realty) contracted 80bp YoY to 7.2% (vs. our estimate of 7.8%.), mainly due to cost pressures in the water and effluent treatment projects, increased supply chain costs, and higher proportion of projects yet to reach the margin recognition threshold.

- **Infrastructure** segment margin contracted 50bp YoY to 5.8%, mainly due to cost pressures and change in sales mix.
- **Energy** segment margin stood at 7.4% versus 7.3% in 2QFY26.
- **Manufacturing & Products** segment's margin stood at 15.7% vs 13.5% last year, supported by a more favorable execution profile of projects within the portfolio.

- **Realty** segment's margin stood at 54.3% vs 67.6% last year mainly due to fewer residential unit handovers during the quarter.

Middle East ordering and execution ramping up despite supply chain issues

LT has indicated that bidding activity is very strong in the Middle East, and during 1HFY27 itself, the company announced several mega and ultra-mega projects from the Middle East on hydrocarbon, offshore projects, infrastructure and BESS. Ordering was slow across renewable projects, which is likely to pick up from 2HFY27. Along with this, LT is also selected as one of four contractors under a six-year EPC framework agreement with Petroleum Development Oman. This can open up TAM of USD6-7b for LT over next three to four years. Execution growth has picked up sharply from 2QFY27 and international revenues were up 21% YoY for LT. Hydrocarbon was the least impacted segment followed by power T&D in GCC region despite supply chain challenges as company has adopted for offshore fabrication. Solar project execution was slow and may remain impacted by supply chain issues and higher costs associated with execution. We bake in core E&C order inflows/revenue CAGR at 10%/14% over FY26-29.

EBITDA margin was impacted by water segment, offset by higher other income

LT specified that margins were impacted by 40-50bp due to delays in water project, supply chain costs and some projects not reaching revenue recognition threshold. It has been able to improve margins in the hydrocarbon, private sector projects and manufacturing division. The company is discussing incremental logistics and insurance costs with customers and is hopeful of recovering additional costs. Impact of weaker margin seen during 1HFY27 was also offset by higher other income on surplus cash and improved NWC. Higher customer advances and improved collections have led to NWC improving to 1.7% of sales. Domestic project working capital intensity has improved to around 12-13% of revenue, from historically higher levels of ~15%, partly due to a greater contribution from private sector projects. International projects working capital remains healthy at around -8% to -9% of sales, as the company has benefitted from customer advances and timely milestone payments. To bake in 1HFY27 performance, we slightly reduce our margin estimates by 15-45bp, along with lowering of NWC, and correspondingly increase other income estimates. We expect core E&C margin (including realty) of 8.0%/8.4%/8.6% for FY27/28/29.

Prospect pipeline remains strong INR10.3t for 6MFY27

Prospect pipeline for the remaining 6MFY27 stands at INR10.3t, similar to last year. Under the new segment classification, infrastructure and utility prospects stand at INR5.84t (vs. INR5.81t last year), within which the share of transportation is 24%, heavy civil is 19%, power T&D is 17%, B&F is 18%, water is 9%, and metals and minerals is 14%. Prospect pipeline for energy conventional is INR2.1t (vs. INR3.4t last year) spread across hydrocarbon at INR1.67t and carbon lite at INR0.4t. Green energy prospect pipeline is INR2t (vs. INR0.9t last year) spread across solar EPC at INR1.5t, onshore at INR0.2t and offshore at INR0.4t. Manufacturing and product prospects stand at INR0.33t (vs. INR0.29t last year).

Guidance for the year

Management maintained its FY27 guidance despite geopolitical uncertainties. The company continues to target 10-12% order inflow growth, 10-12% revenue growth, 7.8% PP&M EBITDA margin, while net working capital-to-sales ratio target has been revised to be less than 10% (vs ratio of 10% earlier).

Financial outlook

We revise our estimates to bake in higher other income and slightly lower margin and expect LT's core EPC revenue/EBITDA/PAT to grow at 14%/15%/20% CAGR over FY26-29.

Valuations and view

At the current price, for core E&C (adjusted with subsidiary valuations), LT is trading at 24x/21x/18x P/E on FY27/28/29E earnings. **We maintain our SoTP-based TP of INR4,400, based on 25x on Dec'28E earnings for core business and a 25% holding company discount to subsidiaries.**

Key risks and concerns

A slowdown in order inflows, delays in the completion of mega and ultra-mega projects, a sharp rise in commodity prices, an increase in working capital, and increased competition are a few downside risks to our estimates.

Consolidated - Quarterly Earning Model (INR b)

Y/E March - INR b	FY26				FY27E				FY26	FY27E	FY27E	Est
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	Var (%)
Net Sales	**637**	**680**	**714**	**828**	**679**	**787**	**801**	**841**	**2,859**	**3,109**	**722**	**9**
YoY Change (%)	15.5	10.4	10.5	11.3	6.7	15.8	12.1	1.6	11.8	8.7	6.2	
Total Expenditure	**574**	**612**	**640**	**742**	**618**	**719**	**726**	**745**	**2,567**	**2,808**	**650**	
EBITDA	**63**	**68**	**74**	**86**	**61**	**68**	**75**	**96**	**292**	**301**	**72**	**-5**
YoY Change (%)	12.5	7.0	18.6	5.0	-3.2	0.6	1.6	11.1	10.3	3.1	6.0	
Margins (%)	9.9	10.0	10.4	10.4	9.0	8.7	9.4	11.4	10.2	9.7	10.0	
Depreciation	10	11	11	12	10	10	11	13	44	45	10	3
Interest	8	8	6	7	5	5	5	5	28	19	5	2
Other Income	14	14	14	16	24	23	20	16	58	82	10	129
PBT before EO expense	**59**	**63**	**72**	**83**	**69**	**76**	**79**	**94**	**277**	**319**	**67**	**13**
Extra-Ord expense	-	-	13	-1	-	-	-	-	13	-	-	
PBT	**59**	**63**	**58**	**84**	**69**	**76**	**79**	**94**	**264**	**319**	**67**	**13**
Tax	15	16	20	21	19	17	21	27	73	84	17	
Rate (%)	26.2	26.0	34.2	24.9	28.0	22.6	26.0	28.5	27.5	26.4	25.5	
MI & P/L of Asso. Cos.	7	8	6	10	9	7	8	8	31	31	7	
Reported PAT	**36**	**39**	**32**	**53**	**41**	**52**	**51**	**60**	**161**	**204**	**43**	**21**
Adj PAT	**36**	**39**	**41**	**54**	**41**	**52**	**51**	**60**	**170**	**204**	**43**	**21**
YoY Change (%)	29.8	15.6	22.1	4.5	14.0	32.5	24.3	11.0	15.9	19.8	9.7	
Margins (%)	5.7	5.8	5.7	6.5	6.1	6.6	6.4	7.1	5.9	6.6	6.0	

Maruti Suzuki

Estimate change	↓
TP change	↔
Rating change	↔

Bloomberg	MSIL IN
Equity Shares (m)	314
M.Cap.(INRb)/(USDb)	3599.9 / 37.8
52-Week Range (INR)	17372 / 10984
1, 6, 12 Rel. Per (%)	-3/-8/-18
12M Avg Val (INR M)	6473

Financials & valuations (INR b)

Y/E MARCH	2026	2027E	2028E
Sales	1,833	2,180	2,427
EBITDA	215	207	268
Adj. PAT	144	135	179
EPS (INR)	459	429	570
EPS Gr. (%)	1.0	-6.6	32.8
BV/Sh. (INR)	3,343	3,622	4,043
Ratios			
RoE (%)	13.7	11.8	14.1
RoCE (%)	18.0	15.4	18.3
Payout (%)	32.6	34.9	35.1
Valuations			
P/E (x)	24.9	26.7	20.1
P/BV (x)	3.4	3.2	2.8
EV/EBITDA (x)	13.2	13.5	10.2
Div. Yield (%)	1.3	1.3	1.7

Shareholding pattern (%)

As of	Sep-26	Jun-26	Sep-25
Promoter	58.7	58.7	58.3
DII	25.4	25.2	22.6
FII	12.4	12.8	15.8
Others	3.4	3.4	3.3

FII includes depository receipts

CMP: INR11,450 TP: INR14,800 (+29%) Buy

Strong operating performance, outlook positive

Records 10% domestic growth in 2H; margins recover gradually

- Maruti Suzuki (MSIL)'s 2QFY27 PAT was below our estimate due to MTM losses, resulting in lower other income. However, EBITDA margin at 8.9% was higher than our est. of 8.1%, fueled by gross margin expansion.
- We expect MSIL to sustain its outperformance in FY27, aided by a healthy launch pipeline, recovery in domestic passenger vehicle demand, lean channel inventory, and capacity ramp-up at its two new facilities. Continued market share gains should support further re-rating, in our opinion. Sustained commodity inflation, an adverse export mix and limited scope for further price hikes are expected to weigh on near-term margins. Consequently, we have cut our FY27E earnings estimates by 7%. However, we still expect gradual margin improvement as raw material costs moderate and volumes scale up. We expect MSIL to deliver a 11% earnings CAGR over FY26–28E. **Reiterate BUY with a TP of INR14,800, valuing the stock at 26x FY28E EPS.**

Margins recover sequentially in 2Q, likely to normalize going ahead

- MSIL's 2QFY27 revenue grew 26% YoY to INR533.4b (in line). Revenue growth was driven entirely by volume growth (+26% YoY), while realizations remained flat YoY.
- EBITDA margin expanded 70bp QoQ to 8.9% (above est of 8.1%), largely led by improvement in gross margins. On a QoQ basis, margins improved ~70bp. Margin recovery was led by higher ASP (+80bp), cost-reduction initiatives (+20bp), favorable fixed-cost absorption due to inventory accretion (+60bp), and lower employee costs (+30bp). These benefits were partly offset by higher commodity costs of ~30bp, adverse foreign exchange movements of 40bp, and higher other expenses of 50bp.
- EBITDA declined 6% YoY to INR47.6b (9% above est).
- Non-operating income came in at ~INR4.3b (vs. our est. of INR10b) due to MTM losses on invested surplus.
- Due to significantly lower-than-expected other income, PAT came in 10% below our estimate at INR24.1b (down 27% YoY).

Key highlights from the management commentary

- The small-car portfolio falling under the 18% GST category grew 35.9% YoY, while the portfolio under the 40% GST category grew 39.6% YoY in 2Q. MSIL's PV market share increased 220bp to 40.8% in 2Q.
- Retail sales remained robust and were largely in line with wholesale volumes in 2Q. Inventory levels stood at 17 days at the end of 2Q.
- Pending customer orders increased from ~200k units at the end of Sep'26 to 270k units by Dussehra (20th Oct'26).

- Management expects domestic sales volume growth of ~10% in 2HFY27, supported by strong demand, a healthy order backlog, and increasing production capacity. With exports expected to remain broadly flat to marginally higher, overall volume growth is projected at 7-10% in 2HFY27. Full-year total volume growth could reach the mid-teens.
- The company has undertaken three rounds of price increases, aggregating to slightly over 1%, while continuing to implement cost-control measures. Despite strong demand, the company has refrained from aggressive near-term price hikes.

Valuation and view

We expect MSIL to sustain its outperformance in FY27, aided by a healthy launch pipeline, recovery in domestic passenger vehicle demand, lean channel inventory, and capacity ramp-up at its two new facilities. Continued market share gains should support further re-rating, in our opinion. Sustained commodity inflation, an adverse export mix and limited scope for further price hikes are expected to weigh on near-term margins. Consequently, we have cut our FY27E earnings estimates by 7%. However, we still expect gradual margin improvement as raw material costs moderate and volumes scale up. We expect MSIL to deliver a 11% earnings CAGR over FY26–28E. **Reiterate BUY with a TP of INR14,800, valuing the stock at 26x FY28E EPS.**

S/A Quarterly Performance (INR M)

Y/E March	FY26				FY27E				FY26	FY27E	2QE	Var (%)
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE				
Volumes ('000 units)	527.9	550.9	667.8	676.2	682.7	696.7	721.2	720.2	2,422.7	2,820.8	696.7	
Change (%)	1.1	1.7	17.9	11.8	29.3	26.5	8.0	6.5	8.4	16.4	26.5	
Realizations (INR/car)	7,31,121	7,68,457	7,47,137	7,75,637	7,68,330	7,65,663	7,73,287	7,83,681	7,56,450	7,72,858	7,76,142	
Change (%)	7.4	11.9	9.2	14.6	5.1	-0.4	3.5	1.0	10.6	2.2	1.0	
Net operating revenues	**3,85,930**	**4,23,323**	**4,98,915**	**5,24,493**	**5,24,557**	**5,33,402**	**5,57,687**	**5,64,426**	**18,32,661**	**21,80,072**	5,40,702	-1.4
Change (%)	8.6	13.8	28.7	28.2	35.9	26.0	11.8	7.6	19.9	19.0	27.7	
RM Cost (% of sales)	70.9	71.9	72.7	73.4	76.9	76.1	75.0	73.1	72.3	75.2	77.0	
Staff Cost (% of sales)	5.3	4.8	4.2	4.3	4.7	4.4	4.6	5.2	4.9	4.7	4.7	
Other Cost (% of sales)	11.8	11.2	10.7	10.6	10.2	10.6	10.6	10.9	11.0	10.6	10.2	
EBITDA	**46,206**	**50,848**	**61,656**	**61,569**	**43,111**	**47,633**	**54,500**	**61,267**	**2,14,502**	**2,06,512**	**43,640**	9.2
EBITDA Margins (%)	12.0	12.0	12.4	11.7	8.2	8.9	9.8	10.9	11.7	9.5	8.1	
Change (%)	2.6	15.1	21.7	27.1	-6.7	-6.3	-11.6	-0.5	6.5	-3.7	-14.2	
Depreciation	15,557	17,028	17,343	17,477	17,800	19,596	18,900	19,251	67,405	75,547	18,200	
EBIT	**30,649**	**33,820**	**44,313**	**44,092**	**25,311**	**28,037**	**35,600**	**42,017**	**1,47,097**	**1,30,965**	**25,440**	10.2
EBIT Margins (%)	7.9	8.0	8.9	8.4	4.8	5.3	6.4	7.4	8.0	6.0	4.7	
Interest	468	572	617	730	635	677	500	336	2,387	2,148	530	
Non-Operating Income	18,879	9,661	10,543	4,998	18,737	4,298	13,000	10,405	43,919	46,440	10,000	
PBT	**49,060**	**42,909**	**48,300**	**48,360**	**43,413**	**31,658**	**48,100**	**52,085**	**1,88,629**	**1,75,257**	**34,910**	
Effective Tax Rate (%)	23.4	23.0	21.4	25.8	22.8	23.7	23.0	22.7	23.4	23.0	23.0	
PAT	**37,581**	**33,028**	**37,940**	**35,905**	**33,521**	**24,149**	**37,037**	**40,240**	**1,44,454**	**1,34,948**	**26,881**	
Adjusted PAT	**37,581**	**33,028**	**42,488**	**35,905**	**33,521**	**24,149**	**37,037**	**40,240**	**1,49,002**	**1,34,948**	**26,881**	-10.2
Change (%)	3.0	7.6	16.1	-6.9	-10.8	-26.9	-12.8	12.1	4.2	-9.4	-19	

Bajaj Auto

Estimate change	↑
TP change	↔
Rating change	↔

Bloomberg	BJAUT IN
Equity Shares (m)	275
M.Cap.(INRb)/(USDb)	2855.2 / 30
52-Week Range (INR)	12470 / 8605
1, 6, 12 Rel. Per (%)	-7/13/27
12M Avg Val (INR M)	3654

Financials & Valuations (INR b)

Y/E MARCH	2026	2027E	2028E
Sales	587	772	875
EBITDA	120.2	162.0	185.4
EBITDA (%)	20.5	21.0	21.2
Adj. PAT	98.2	131.2	150.9
EPS (INR)	352	478	549
EPS Gr. (%)	17.4	35.9	15.0
BV/Sh. (INR)	1,251	1,245	1,455
Ratios			
RoE (%)	29.3	37.9	40.7
RoCE (%)	28.1	36.7	39.1
Payout (%)	42.7	62.8	61.9
Valuation			
P/E (x)	29.6	21.8	18.9
P/BV (x)	8.3	8.3	7.1
Div. Yield (%)	1.4	2.9	3.3
FCF Yield (%)	2.9	4.0	4.5

Shareholding pattern (%)

As of	Sep-26	Jun-26	Sep-25
Promoter	56.0	55.0	55.0
DII	13.3	13.5	12.8
FII	8.9	9.0	9.7
Others	21.9	22.4	22.5

FII includes depository receipts

CMP: INR10,390 **TP: INR12,600 (+21%)** **Buy**

Margins remain stable despite headwinds

Promising outlook across segments

- Bajaj Auto's (BJAUT) 2QFY27 margins remained largely stable QoQ at 20.9% (in line) as benefits from favorable currency movements, price hikes, and an improved export mix helped to offset a surge in input costs. However, PAT beat our exp, up 35% YoY to INR33.5b, primarily on account of strong revenue growth.
- On the back of its healthy launch pipeline, we expect BJAUT to gradually recover market share in the domestic motorcycle market. Export outlook continues to be healthy, with management targeting 250k+ units per month in the near term. It continues to outperform even in EVs, both 2Ws and 3Ws. Given a better-than-expected topline performance in 2Q due to higher PLI income and exports incentives, we raise our EPS estimates by 5% for FY27. Overall, we expect BJAUT to deliver a CAGR of 22%/24%/24% in revenue/ EBITDA/PAT over FY26-28E. Given the strong earnings forecast, healthy return ratios, among-the-best dividend payouts and a resilient business model, valuations at 21.8x/18.9x FY27E/FY28E EPS appear attractive. We reiterate our BUY rating with a TP of INR12,600, **based on 24x FY28E core EPS.**

Earnings beat led by strong revenue performance

- BJAUT's 2QFY27 revenue beat our estimates, growing 34% YoY to INR200b. Volumes were up ~20% YoY at 1.5m units and realizations were up 12% YoY at ~INR129k/unit. Strong growth across powertrains, markets and vehicle categories, coupled with judicious pricing action, richer sales mix and favourable currency realization, led to this upbeat performance.
- EBITDA margins grew 40bp YoY to 20.9% (flat QoQ), in line with our estimate. Margins were stable QoQ despite a surge in input costs and were driven by currency tailwinds, operating leverage and cost control, coupled with a partial recovery via pricing actions.
- As a result, EBITDA grew ~37% YoY to INR41.7b, beating our estimates.
- PAT was up 35% YoY at INR33.5b, beating our estimates, aided by strong revenue growth.
- For 1HFY27, CFO stood at INR67.9b, while free cashflow was INR64.5b.
- Change in cash for 1HFY27 stood at a negative INR8.2b, with the company remaining net cash positive with INR4.2b.

Highlights from the management commentary

- BJAUT's comprehensive Pulsar refresh is expected to support market-share recovery in the 125cc and 150cc+ segments, with new launches and upgrades driving a higher share of refreshed models in the portfolio. Further launches across the Pulsar and Dominar ranges, alongside two new brands in the 125–250cc segment in FY27, should help BJAUT sustain product-led growth.

- New launches accounted for 7% of the 125cc+ portfolio in Aug'26, increasing to 26% in Sep'26 and 33% during the first 16 days of the festive period, indicating improving traction.
- Near-term margins remain exposed to elevated commodity and component inflation, with Oct'26 price hikes expected to cover only ~30% of estimated 3Q inflation. However, calibrated pricing, cost optimization and operating leverage should provide partial mitigation, while a stronger INR vs. 2Q levels could weigh on export realizations. Additionally, rising EV 2W contribution remains dilutive to overall entity margins.
- BJAUT aims to sustain exports at ~750k units per quarter, supported by market-share gains across Africa and Latin America, new product segments and entry into additional markets over the next 12-18 months. However, seasonally softer 3Q shipments, elevated freight costs and uneven demand across geographies may constrain near-term growth.

Valuation and view

BJAUT demonstrated business resilience once again in 2Q as the company sustained its high margins despite the surge in input costs. Considering its healthy launch pipeline, we expect BJAUT to gradually recover market share in the domestic motorcycle market. Export outlook continues to be healthy, with management targeting 250k+ units of exports per month in the near term. It continues to outperform even in EVs, both 2Ws and 3Ws. Given a better-than-expected topline performance in 2Q due to higher PLI income and exports incentives, we raise our EPS estimates by 5% for FY27. Overall, we expect BJAUT to deliver a CAGR of 22%/24%/24% in revenue/ EBITDA/PAT over FY26-28E. Given the strong earnings forecast, healthy return ratios, among-the-best dividend payouts and a resilient business model, valuations at 21.8x/18.9x FY27E/FY28E EPS appear attractive. We reiterate our BUY rating with a TP of INR12,600 per share, **based on 24x FY28E core EPS.**

Quarterly Performance INR m

	FY26				FY27E				FY26	FY27E		Var.
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	(%)
Volumes ('000 units)	1,111	1,294	1,341	1,371	1,438	1,549	1,569	1,579	5,118	6,135	1,549	
Growth YoY (%)	0.8	5.9	9.5	24.3	29.4	19.7	17.0	15.2	10.0	19.9	19.7	
Realization (INR/unit)	113,247	115,307	113,479	116,739	119,894	129,147	127,096	126,651	114,764	125,811	121,072	6.7
Growth YoY (%)	4.6	7.3	8.5	6.0	5.9	12.0	12.0	8.5	6.7	9.6	5.0	
Net Sales	**125,845**	**149,221**	**152,203**	**160,057**	**172,437**	**200,034**	**199,447**	**199,979**	**587,325**	**771,898**	**187,526**	6.7
Change (%)	5.5	13.7	18.8	31.8	37.0	34.1	31.0	24.9	17.4	31.4	25.7	
EBITDA	**24,818**	**30,517**	**31,605**	**33,227**	**35,953**	**41,708**	**42,153**	**42,201**	**120,166**	**162,016**	**39,203**	6.4
Growth YoY (%)	2.7	15.1	22.5	35.6	44.9	36.7	33.4	27.0	19.0	34.8	28.5	
EBITDA Margins (%)	19.7	20.5	20.8	20.8	20.9	20.9	21.1	21.1	20.5	21.0	20.9	-10bp
Other Income	4,308	3,692	3,420	4,210	5,118	4,193	4,150	4,458	15,629	17,920	4,250	-1.3
Interest	141	144	26	49	43	80	95	82	359	300	75	6.9
Depreciation	1,109	1,117	1,119	1,137	1,181	1,247	1,205	1,164	4,482	4,796	1,190	4.8
PBT after EO	**27,875**	**32,948**	**33,266**	**36,627**	**39,848**	**44,575**	**45,003**	**45,414**	**130,870**	**174,839**	**42,188**	5.7
Effective Tax Rate (%)	24.8	24.7	24.8	25.0	25.1	24.8	24.9	24.9	21.3	33.6	24.8	
Adj. PAT	**20,960**	**24,797**	**25,488**	**27,180**	**29,828**	**33,538**	**33,781**	**34,094**	**98,309**	**131,241**	**31,726**	5.7
Change (%)	5.4	11.9	20.9	32.6	42.3	35.2	32.5	25.4	18.3	33.5	27.9	

SBI Life Insurance

Estimate change	
TP change	
Rating change	

Bloomberg	SBILIFE IN
Equity Shares (m)	1003
M.Cap.(INRb)/(USDb)	1638.6 / 17.2
52-Week Range (INR)	2133 / 1608
1, 6, 12 Rel. Per (%)	-5/-4/-2
12M Avg Val (INR M)	2154

Financials & Valuations (INR b)

Y/E MARCH	FY26	FY27E	FY28E
Net Premiums	1,000	1,139	1,297
Surplus / Deficit	33	35	47
Sh.PAT	25	28	39
NBP gr- APE (%)	13.9	14.7	14.2
Premium gr (%)	19.2	14.0	13.9
VNB margin (%)	27.5	28.0	28.5
RoE (%)	13.7	13.6	16.8
RoIC (%)	13.8	13.6	16.8
RoEV (%)	15.0	17.7	17.6
Total AUM (INRt)	4.9	5.9	6.9
VNB	67	78	91
EV per share	805	951	1,119
Valuations			
P/EV (x)	2.0	1.7	1.5
P/EVOP (x)	11.9	11.3	9.6

*VNB, VNB margins based on ETR

Shareholding Pattern (%)

As On	Sep-26	Jun-26	Sep-25
Promoter	55.3	55.3	55.4
DII	20.1	19.7	18.7
FII	20.7	21.0	21.9
Others	3.9	4.1	4.1

FII includes depository receipts

CMP: INR1,633 TP: INR2,100 (+29%) Buy

Product mix shift drives a 170bp beat in VNB margin

- SBI Life Insurance (SBILIFE) reported new business APE of INR63.7b (in line), growing 7% YoY. For 1HFY27, APE grew 18% YoY.
- Absolute VNB grew 12% YoY to INR18.6b (in line), reflecting a VNB margin of 29.2% for the quarter vs 27.9% in 2QFY26 (vs our est. of 27.5%). For 1HFY27, VNB grew 19% YoY, with a VNB margin of 27.9% (27.8% in 1HFY26).
- SBILIFE reported 11% YoY growth in shareholder PAT to INR5.5b (10% miss). For 1HFY27, PAT grew 17% YoY. EV at the end of 1HFY27 stood at INR873.5b, rising 15% YoY (INR807.9b at the end of FY26).
- Agency channel growth is expected to normalize over the next couple of months while supporting the overall FY27 growth target of 14–15%. Excluding the GST impact, VNB margin would have been 28.8% in 1HFY27 and 30% in 2QFY27. The company has maintained FY27 guidance for VNB margin at 26–28%.
- We retain our APE estimates but increase our VNB margin by 50bp in FY27, considering the 2QFY27 performance. However, we maintain our EV estimates with operating RoEV at ~18% for FY27/28. **We reiterate our BUY rating with a revised TP of INR2,100 (based on 1.9x FY28E P/EV).**

Protection business maintains momentum

- SBILIFE reported a gross premium of INR271.2b (in line), reflecting growth of 8% YoY, driven by 13% YoY growth in renewal premium and 9% YoY growth in first year premium.
- The total cost ratio was 11.4% vs. 11.0% in 2QFY26, with the commission ratio at 5.1% and opex ratio at 6.3%. Excluding the GST impact, the operating expense ratio stood at 5.8% in 1HFY27, broadly in line with the previous year.
- On the product front, ULIP APE improved 4% YoY; however, its contribution to total APE declined to 56.0% (57.8% in 2QFY26). Par APE declined 4% YoY, while its contribution declined to 4.2%. Non-par savings rose 27% YoY. Individual protection grew 14% YoY. The annuity segment witnessed a 28% YoY growth. Favorable product mix shift benefited VNB margin by 0.8% YoY in 1HFY27.
- On the distribution front, the agency channel posted 7% YoY growth, driven by 7%/53% YoY growth in par/non-par, while the ULIP segment declined 13% YoY. Agency productivity has reached INR250,000. Individual APE in the bancassurance channel improved 10% YoY, with ULIP/non-par rising 13%/6% YoY, while the par segment declined 30% YoY. Other channels (brokers, digital, etc.) witnessed 26% YoY growth in individual APE, driven by 37% growth in the non-par segment, while ULIP and par segments remained stable.
- The company witnessed improvement in persistency across 13M/25M/49M/61M cohorts to 85.8%/77.8%/68.9%/58.0% (vs. 85.4%/75.7%/68.0%/56.2% in 2QFY26), while the 37M persistency declined to 71.4% (vs. 68.1% in 2QFY26).
- AUM grew 9% YoY to INR5.3t. The solvency ratio remained at 1.97x.

- Apart from the benefit of a favorable product mix, VNB witnessed a positive impact to the tune of INR5.1b owing to volume growth and INR0.9b due to a change in economic assumptions. This was offset by an INR0.6b impact of change in operating assumptions and an INR1.1b impact due to GST 2.0.
- EV at the end of 2QFY27 stood at INR873.5b, rising 15% YoY. The impact of GST is expected to be fully mitigated by 3QFY27.

Highlights from the management commentary

- Regulatory changes could create opportunities to gain share as the industry adjusts to the new operating environment.
- Significant headroom remains in deferred annuities, with planned product launches in the segment expected to further boost margins.
- ULIPs accounted for 62% of the product mix in 1HFY27, against management's FY27 target of reducing the contribution to 63% supported by new traditional product launches.

Valuation and view

- SBILIFE's 2Q VNB margin benefited from the favorable product mix, rising rider attachment rates, and strong business volumes. Going forward, steady traction in non-linked products and resilient protection demand are expected to drive VNB margins at the upper end of the 26-28% guidance band.
- Continued investments in agency and digital channels are likely to drive overall growth, supported by a gradual growth recovery in the bancassurance channel.
- We retain our APE estimates but increase our VNB margin by 50bp in FY27, considering the 2QFY27 performance. However, we maintain our EV estimates with operating RoEV at ~18% for FY27/28. **We reiterate our BUY rating with a revised TP of INR2,100 (based on 1.9x FY28E P/EV).**

Quarterly Performance

Policyholder's A/c	FY26				FY27				FY26	FY27E	FY27E	V/s est
(INRb)	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	
First year premium	35.4	52.9	79.2	50.9	49.5	57.6	86.9	57.2	218.4	251.2	59.5	(3.3)
Growth (%)	12%	8%	23%	5%	40%	9%	10%	12%	13%	15%	13%	
Renewal premium	105.5	140.0	174.7	167.1	123.8	157.6	194.6	195.1	587.3	671.2	154.4	2.1
Growth (%)	24%	19%	21%	14%	17%	13%	11%	17%	19%	14%	10%	
Single premium	37.3	57.9	50.6	61.3	39.5	56.0	64.9	71.5	207.1	232.0	55.7	0.5
Growth (%)	-4%	53%	24%	37%	6%	-3%	28%	17%	28%	12%	-4%	
Gross premium income	**178.1**	**250.8**	**304.5**	**279.4**	**212.9**	**271.2**	**346.5**	**323.8**	**1,012.9**	**1,154.3**	269.6	0.6
Growth (%)	14%	23%	22%	16%	20%	8%	14%	16%	19%	14%	7%	
PAT	**5.9**	**4.9**	**5.8**	**8.0**	**7.2**	**5.5**	**6.2**	**8.7**	**24.7**	**27.6**	6.1	(9.9)
Growth (%)	14%	-7%	5%	-1%	22%	11%	8%	8%	2%	12%	23%	
Key metrics (INRb)												
New Business APE	39.7	59.5	86.0	57.5	53.8	63.7	94.7	66.3	242.7	278.5	65.1	(2.2)
Growth (%)	9%	10%	24%	6%	36%	7%	10%	15%	13%	15%	9%	
VNB	10.9	16.6	22.9	16.3	14.1	18.6	26.1	19.2	66.7	78.0	17.9	3.9
Growth (%)	12%	14%	22%	-2%	29%	12%	14%	17%	12%	17%	8%	
AUM	4,758	4,815	5,117	4,872	5,249	5,271	5,587	5,855	4,872	5,855	5,458	(3.4)
Growth (%)	15%	10%	16%	9%	10%	9%	9%	20%	9%	20%	13%	
Key Ratios (%)												
VNB margin (%)	27.4	27.9	26.6	28.3	26.2	29.2	27.6	28.9	27.5	28.0	27.5	170

Tata Capital

Estimate change	⟷
TP change	↓
Rating change	⟷

Bloomberg	TATACAP IN
Equity Shares (m)	4245
M.Cap.(INRb)/(USDb)	1275.4 / 13.4
52-Week Range (INR)	390 / 296
1, 6, 12 Rel. Per (%)	-10/-4/4
12M Avg Val (INR M)	984

Financials & Valuations (INR b)

Y/E March	FY26	FY27E	FY28E
NII	126.7	153.8	199.2
PPP	96.2	123.7	158.6
PAT	48.9	68.2	86.7
EPS (INR)	11.6	16.2	20.6
EPS Gr. (%)	19	39	27
BV/Sh. (INR)	109	126	147
Ratios (%)			
NIM	5.2	5.1	5.3
C/I ratio	38.3	35.1	33.2
RoA	1.8	2.1	2.2
RoE	12.4	13.8	15.1
Valuation			
P/E (x)	25.9	18.5	14.6
P/BV (x)	2.8	2.4	2.0
Div. Yield (%)	0.2	0.3	0.3

Shareholding pattern (%)

As On	Sep-26	Jun-26
Promoter	85.4	85.4
DII	4.0	3.6
FII	5.6	5.8
Others	5.0	5.2

FII Includes depository receipts

CMP: INR300 **TP: INR340 (+13%)** **Neutral**

Strong AUM growth; earnings supported by non-interest income

NIM contracted ~10bp QoQ; Motor Finance remained a drag on profitability

- Tata Capital's (TATACAP) consolidated 2QFY27 PAT (post-NCI) grew 51% YoY to INR16.6b (in line). NII in 2QFY27 grew 23% YoY to ~INR37b (in line). Other income rose ~27% YoY to ~INR9.8b (~7% higher than estimate). This included a gain of INR1.86b on derecognition of associates (PQ and PY: NIL).
- Opex grew ~10% YoY to ~INR16.5b (in line). Cost to income declined ~110bp QoQ to 35.3% (PY: 39.7% and PQ: 36.4%). PPoP stood at INR30.3b and grew 33% YoY (inline). Credit costs stood at ~INR6.5b (in line), translating into annualized credit costs of ~0.85% (PQ: 0.95% and PY: 1.3%).
- TATACAP shared that it remains confident of meeting its FY28 guidance across growth, cost-to-income, credit costs, RoA, and RoE, supported by diversified growth, resilient asset quality, and operating leverage. The company reiterated its medium-term AUM growth guidance of 23-25%. We model AUM growth of ~25% in FY27E.
- Management shared that TATACAP and Tata Capital Housing Finance (TCHFL) raised PLRs by 25bp and 20bp, respectively, effective 1st Nov'26. With 66% of assets and 48% of liabilities linked to floating rates, the company is relatively well-positioned to navigate further repo rate hikes. The company expects NIM plus fees to remain stable or improve marginally in 3Q, with a stronger recovery in 4QFY27, driven by pricing actions and an improving product mix. We model NIMs of ~5.1%/5.3% in FY27/FY28E.
- The company shared that the Motor Finance business recovery is lagging 2-3 quarters behind its expectations, although credit costs, slippages, and cost-to-income are improving. Within Motor Finance, the portfolio run-off moderated in 2QFY27 (vs 1QFY27 and 4QFY26), and the book is expected to stabilize in 3QFY27 and return to growth from 4Q onwards, supported by expansion across markets and dealerships.
- We believe TATACAP is well positioned to sustain healthy growth, supported by diversified lending, strong disbursement momentum, and improving operating leverage. While rising funding costs pose near-term risks to the cost of borrowings, timely pricing actions, a favorable asset-liability mix, and a rising contribution from high-margin businesses should support NIM recovery and RoA improvement.
- We estimate a CAGR of 24%/34% in AUM/PAT over FY26-28, with RoA/RoE of ~2.2%/15% in FY28. **Reiterate Neutral with a TP of INR340 (based on 2.2x Sep'28E BVPS).**

Consol. AUM grows ~26% YoY; unsecured disbursements gain traction

- AUM (excl. motor finance) grew ~32% YoY and ~6.9% QoQ to INR2.84t, while AUM (incl. motor finance) grew ~26% YoY and ~6% QoQ to INR3.08t.
- Retail/SME/Corporate segment grew 17% YoY/34% YoY/54% YoY, respectively. Management shared that SME growth during the quarter was driven by term loans and particularly strong momentum in supply chain financing.

- TCHFL's AUM grew 26% YoY/6.4% QoQ to INR951b as of Sep'26
- Motor Finance's net loan book declined ~17% YoY and ~3% QoQ to INR236b as of Sep'26 (PQ: INR244b), while disbursements stood at INR24b in 2QFY27 (PQ: INR20b).

Asset quality broadly stable; credit costs decline sequentially

- Consolidated GNPA/NNPA was stable QoQ each at 1.9%/0.8%, respectively. GNPA (excl. motor finance) declined ~10bp QoQ. Motor finance GS3 rose ~80bp QoQ to 8.7% (PQ: 7.9%). Asset quality remained stable or improved across all products, including unsecured, SME, and corporate segments.
- CRAR stood at 17.3% with Tier 1 capital of 14.7%. D/E ratio stood at 5.5x.
- TATACAP highlighted that slippage remained benign across secured and unsecured retail, housing, SME, corporate, and motor finance, supported by disciplined underwriting and strong collections, with management continuing to monitor macroeconomic risks. We estimate credit costs (as % of avg. loans) of ~0.9%/1% in FY27/FY28.

NIM contracts ~10bp QoQ, partly driven by an increase in borrowing costs

- Yield (calc.) was broadly stable QoQ at 11.2%, while CoB (calc.) rose ~15bp QoQ to 7.4%, leading to a 15bp QoQ decline in spreads to 3.8%. NIMs (calc.) contracted ~10bp QoQ to 4.95%.
- Disbursals for high margin products (PL, BL, MFI, Affordable, micro-LAP, 2W, and Vehicle finance) grew 40% YoY in 2QFY27, while AUM for high-margin products for the corresponding period recorded growth of 14% YoY. Management expects AUM growth in high-margin products to catch up with disbursal growth over the next few quarters.

Key highlights from the management commentary

- Rural exposure is limited to microfinance at less than 1% of the overall book, with improving growth and asset-quality trends. With no exposure to tractor or farm loans and negligible microfinance presence in Maharashtra, management does not anticipate any material impact from drought conditions.
- Flexi loans account for ~2-2.5% of the overall book, with ~90% of this portfolio catering to SME/MSME customers. More than half could potentially be migrated to products without revolving functionality; pilot testing is underway, with alternative products to be tested from Nov'26.

Valuation and view

- TATACAP delivered a healthy quarter with strong AUM growth, supported by broad-based momentum across retail, SME, and housing finance. Asset quality was broadly stable during the quarter, leading to a sequential decline in credit costs. While NIMs moderated amid CoF pressure and pressure on yields in the housing business, management remains confident of margin expansion, supported by a rising contribution from higher-yielding product segments and PLR hikes (to offset the impact of rise in borrowing costs) in the coming quarters.
- TATACAP currently trades at 2x FY28E P/BV. We estimate a CAGR of 24%/34% in AUM/PAT over FY26-28, with RoA/RoE of ~2.2%/15% in FY28E. While the

outlook remains favorable, we believe the current valuations adequately reflect the company's near-term growth and earnings potential. We reiterate our **Neutral rating on the stock with a TP of INR340,** based on 2.2x Sep'28E P/BV.

Quarterly Performance **(INR M)**

Y/E March	FY26				FY27				FY26	FY27E	2QFY27E	v/s Est.
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q				
Interest Income	69,318	69,795	72,424	74,940	79,409	83,761	89,792	96,995	2,86,522	3,49,957	83,300	1
Interest Expenses	40,656	39,756	39,276	40,165	43,699	46,800	50,544	55,146	1,59,853	1,96,189	46,277	1
Net Interest Income	**28,662**	**30,040**	**33,148**	**34,775**	**35,710**	**36,961**	**39,248**	**41,849**	**1,26,669**	**1,53,768**	**37,022**	0
YoY Growth (%)	16.8	17.3	20.5	18.8	24.6	23.0	18.4	20.3	18.4	21.4	23.2	
Other Income	7,598	7,701	7,362	6,683	8,845	9,800	9,594	8,649	29,304	36,888	9,175	7
Total Income	**36,260**	**37,741**	**40,510**	**41,458**	**44,555**	**46,761**	**48,842**	**50,498**	**1,55,973**	**1,90,656**	**46,197**	1
YoY Growth (%)	20.2	7.9	23.7	16.8	22.9	23.9	20.6	21.8	16.9	22.2	22.4	
Operating Expenses	13,347	14,974	15,546	15,861	16,206	16,506	17,018	17,270	59,729	67,000	16,577	0
Operating Profit	**22,913**	**22,767**	**24,965**	**25,597**	**28,349**	**30,255**	**31,824**	**33,228**	**96,244**	**1,23,656**	**29,621**	2
YoY Growth (%)	42.8	12.3	29.7	16.8	23.7	32.9	27.5	29.8	24.2	28.5	30.1	
Provisions & Loan Losses	9,086	7,732	7,589	5,822	6,764	6,451	6,980	6,999	30,229	27,193	6,672	-3
Profit before Tax	**13,827**	**15,035**	**17,376**	**19,775**	**21,585**	**23,804**	**24,844**	**26,230**	**66,016**	**96,463**	**22,949**	4
Share of Profit/Loss from Associate	-6	35	9	10	6	32	10	10	49	58	**10**	
Profit before Tax (post income from Associate)	**13,822**	**15,070**	**17,385**	**19,785**	**21,591**	**23,836**	**24,854**	**26,240**	**65,624**	**96,521**	**22,959**	
Tax Provisions	3,413	3,881	4,300	5,122	5,309	5,517	6,310	7,268	16,715	24,405	5,829	-5
Profit After Tax (incl. minority interest)	**10,409**	**11,190**	**13,085**	**14,663**	**16,282**	**18,319**	**18,544**	**18,972**	48,909	72,116	17,130	7
Non-controlling interest (MI)	510	217	79	-358	808	1,720	800	572	448	3,900	450	
PAT (post MI)	**9,899**	**10,973**	**13,007**	**15,020**	**15,474**	**16,599**	**17,744**	**18,400**	**48,461**	**68,216**	**16,680**	0
YoY Growth (%)	109.6	-3.1	23.8	50.2	56.3	51.3	36.4	22.5	32.6	40.8	52.0	
Key Parameters (Calc., %)												
Yield on loans	11.85	11.60	11.5	11.14	11.19	11.20	11.3	11.5				
Cost of funds	7.74	7.49	7.3	7.05	7.26	7.39	7.5	7.6				
Spread	4.11	4.11	4.2	4.10	3.93	3.80	3.8	3.9				
NIM	4.90	4.99	5.3	5.17	5.03	4.94	4.9	5.0				
C/I ratio	36.81	39.68	38.4	38.26	36.37	35.30	34.8	34.2				
Credit cost	1.55	1.28	1.2	0.87	0.95	0.86	0.9	0.8				
Tax rate	24.68	25.81	25.4	25.90	24.60	23.18	25.4	27.7				
Balance Sheet Parameters												
AUM (INR b)	**2,375**	**2,439**	**2,607**	**2,773**	**2,905**	**3,080**	**3,265**	**3,462**				
Growth (%)	0.0	0.0	0.0	20.3	22.3	26.3	25.2	24.9				
Borrowings (INR b)	**2,119**	**2,129**	**2,199**	**2,360**	**2,455**	**2,608**	**2,788**	**2,986**				
Growth (%)	15.7	11.0	11.0	13.2	15.9	22.5	26.8	26.5				
Asset Quality Parameters												
GS 3 (INR B)	47.9	52.8	56.6	54.7	54.4	57.7						
GS 3 (%)	2.1	2.2	2.2	2.0	1.9	1.9						
NS 3 (INR B)	22.1	24.9	26.2	23.9	23.5	23.9						
NS 3 (%)	1.0	1.1	1.0	0.9	0.8	0.8						
PCR (%)	53.9	52.8	53.6	56.2	56.9	58.6						

E: MOFSL estimates

Cipla

Estimate change	⟷
TP change	↓
Rating change	⟷

CMP: INR1,350 TP: INR1,450 (+7%) Neutral

Earnings decline at trough; expect revival going forward

Ramp-up of NA portfolio remains a key monitorable

- Cipla delivered a largely in-line revenue in 2QFY27. EBITDA was better than expected (5% beat) due to higher-than-expected gross margin (GM) and lower-than-expected R&D spent for the quarter. Earnings were in line as higher-than-expected EBITDA was offset by lower other income and a higher tax rate.
- India business growth was driven by strong offtake in chronic therapies, improved industry growth in acute therapies, robust execution in consumer health and sequential improvement in trade generics.
- NA sales gradually improved QoQ to USD172m in 2QFY27. Management is confident of achieving a sales run rate of USD250m from 4QFY27 onward, aided by the scale-up of respiratory and peptide products.
- In South Africa, Cipla reported subdued performance YoY due to tender weakness and accounting changes.
- We largely maintain our FY27/FY28 earnings estimates. Earnings are likely to remain under pressure in FY27 for the second year in a row, while incremental contributions from upcoming launches could support a recovery in FY28.
- We value Cipla at 22x 12-month forward earnings to arrive at a TP of INR1,450. The current valuation provides limited upside. Maintain Neutral.

Product mix and lower operating leverage weigh on margin YoY

- 2Q revenue decreased 2.4% YoY to INR74b (in line with estimate).
- Gross margin contracted 265bp YoY to 64.4%.
- EBITDA margins contracted 620bp YoY to 18.7% (our est. 17.7%). Other expenses/employee costs increased (up 235bp/260bp YoY), partially offset by decrease in R&D expenses (down 140bp YoY).
- EBITDA declined 27%YoY to INR13.9b (our est. INR13.2b).
- Adj. PAT declined 35% YoY to INR8.8b (in line with estimate).
- For 1HFY27, revenue was stable YoY at INR145b, while EBITDA/PAT declined 30%/36% YoY to INR25.8b/INR17b.

US softness weighs on growth despite strong domestic performance

- US sales (22% of sales) declined 19.4% YoY to INR16.4b (USD172m, down 26% in CC terms).
- API and Other sales (1% of sales) declined 59% YoY to INR1.1b.
- India sales (47% of sales) grew 11.8% YoY to INR35.2b.
- SAGA sales (16% of sales) were stable YoY at INR11.7b.
- EM sales (13% of sales) were stable YoY at INR9.7b.

Bloomberg	CIPLA IN
Equity Shares (m)	808
M.Cap.(INRb)/(USDb)	1090.6 / 11.5
52-Week Range (INR)	1599 / 1166
1, 6, 12 Rel. Per (%)	-2/8/-2
12M Avg Val (INR M)	2233

Financials & Valuations (INR b)

Y/E MARCH	FY26	FY27E	FY28E
Sales	281.6	305.2	353.8
EBITDA	59.2	58.0	73.5
Adj. PAT	40.9	38.2	50.0
EBIT Margin (%)	16.7	14.5	16.8
Cons. Adj. EPS (INR)	50.7	47.3	62.0
EPS Gr. (%)	-19.2	-6.8	31.1
BV/Sh. (INR)	426.6	471.0	525.3
Ratios			
Net D:E	0.0	0.0	0.0
RoE (%)	11.9	10.0	11.8
RoCE (%)	12.8	10.6	12.3
Payout (%)	12.5	12.9	10.0
Valuations			
P/E (x)	26.6	28.6	21.8
EV/EBITDA (x)	20.5	21.0	16.5
Div. Yield (%)	0.4	0.4	0.4
FCF Yield (%)	0.8	-0.7	0.3
EV/Sales (x)	4.3	4.0	3.4

Shareholding pattern (%)

As On	Sep-26	Jun-26	Sep-25
Promoter	29.1	29.1	29.1
DII	34.8	34.5	30.2
FII	20.5	20.5	24.8
Others	15.6	15.9	15.9

FII includes depository receipts

Key highlights from the management commentary

- Compared to 2Q NA sales of USD172m, Cipla maintained its guidance to hit USD1b in annualized (quarterly USD250m) run rate from 4QFY27 onward.
- Ventolin scale-up, along with three respiratory approvals/one peptide approval, would drive up NA sales run rate from 2HFY27 onward.
- While ramp-up of g-Advair/g-Ventolin is happening gradually, Cipla expects scale-up of subsequent products would be faster.
- Through partnership with Qilu Pharma, Cipla expects to be in the first wave of launch for pembrolizumab biosimilar.
- Cipla maintained its EBITDA margin guidance of 18.5%-20% for FY27 vs. 17.7% in 1HFY27.

Quarterly Performance

Y/E March	FY26				FY27E				FY26	FY27E	Est.	% Var
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	
Net Revenues	**69,575**	**75,894**	**70,745**	**65,412**	**71,193**	**74,039**	**80,186**	**79,738**	**281,626**	**305,156**	**74,405**	**-0.5**
YoY Change (%)	3.9	7.6	0.0	-2.8	2.3	-2.4	13.3	21.9	2.2	8.4	-2.0	
Total Expenditure	51,793	56,947	58,194	55,442	59,270	60,162	64,630	63,073	222,377	247,134	61,235	
EBITDA	**17,781**	**18,948**	**12,551**	**9,970**	**11,923**	**13,878**	**15,556**	**16,665**	**59,249**	**58,022**	**13,170**	**5.4**
YoY Change (%)	3.6	0.5	-36.9	-35.2	-32.9	-26.8	23.9	67.2	-16.9	-2.1	-30.5	
Margins (%)	25.6	25.0	17.7	15.2	16.7	18.7	19.4	20.9	21.0	19.0	17.7	
Depreciation	2,527	2,970	2,784	3,829	3,042	3,449	3,607	3,587	12,110	13,685	3,329	
Interest	141	132	140	131	170	167	98	97	544	533	90	
Other Income	2,586	2,690	2,063	1,482	2,109	1,512	1,650	1,800	8,820	7,071	1,950	
Profit before Tax	**17,699**	**18,535**	**11,690**	**7,491**	**10,819**	**11,773**	**13,501**	**14,781**	**55,416**	**50,875**	**11,701**	
One-time (expense)/income	0	0	-2,759	-420	0	0	0	0	-3,179	0	0	
PBT after EO expense	**17,699**	**18,535**	**8,931**	**7,071**	**10,819**	**11,773**	**13,501**	**14,781**	**52,236**	**50,875**	**11,701**	
Rate (%)	27.0	27.0	18.7	21.0	27.3	27.2	26.0	26.2	24.4	26.6	25.5	
Minority Interest	-55.7	19.0	-12.4	-45.3	-19.5	-210.2	-18.6	-18.6	-94.4	-267.0	-18.6	
Reported PAT	**12,976**	**13,512**	**6,758**	**5,547**	**7,891**	**8,775**	**10,010**	**10,927**	**38,792**	**37,603**	**8,736**	
Adj PAT	**12,976**	**13,512**	**8,780**	**5,663**	**8,134**	**8,775**	**10,145**	**11,105**	**40,931**	**38,158**	**8,794**	**-0.2**
YoY Change (%)	10.2	3.7	-35.6	-53.6	-37.3	-35.1	15.5	96.1	-19.2	-6.8	-34.9	

E: MOSL Estimates;

One 97 Communications

Estimate change	
TP change	
Rating change	

Bloomberg	PAYTM IN
Equity Shares (m)	642
M.Cap.(INRb)/(USDb)	1028.8 / 10.8
52-Week Range (INR)	1857 / 931
1, 6, 12 Rel. Per (%)	-3/47/35
12M Avg Val (INR M)	5159

Financials & Valuations (INR b)

Y/E	FY26	FY27E	FY28E
Revenue from Op	84.4	109.4	155.8
Contribution Profit	48.6	60.0	87.8
EBITDA	5.0	11.0	28.2
PAT	5.5	10.4	26.5
EPS (INR)	11.5	15.8	39.6
EPS Gr. (%)	NM	37.2	150.3
Ratios			
Contribution Margin (%)	57.6	54.8	56.4
EBITDA Margin (%)	5.9	10.0	18.1
RoE (%)	8.0	10.0	18.1
RoA (%)	4.8	6.4	15.4
Valuations	3.3	4.2	10.1
P/E(X)			
P/BV (X)	141.5	103.1	41.2
P/Sales (X)	6.5	6.5	6.1

Shareholding pattern (%)

As On	Sep-26	Jun-26	Sep-25
Promoter	0.0	0.0	0.0
DII	29.5	24.9	20.0
FII	43.5	48.1	51.7
Others	27.0	27.1	28.4

FII includes depository receipts

CMP: INR1,602 **TP: INR1,850 (+16%)** **Neutral**

Revenue growth steady; EBITDA margin expands

GMV growth flat QoQ

- One 97 Communications (Paytm) reported a net profit of INR2.25b (18% miss to our estimate of INR2.7b), owing to higher indirect expenses and taxes, even as revenue growth was robust despite flat QoQ GMV growth.
- Strong revenue growth of 28% YoY/8% QoQ to INR26.5 (in line) was aided by steady growth in merchant base, number of transactions, device subscription, and payment margin expansion.
- Financial services revenue grew strongly by 34% YoY/7% QoQ, while marketing services revenue grew 26% YoY/20% QoQ.
- Net payment margin grew 8% YoY/7% QoQ to INR6.4b (9bp of GMV vs. 8bp/9bp in 1Q/4QFY26) amid contained growth in payments processing charges (1% QoQ). Payment processing margin (PPM) sustained above 4bp amid higher growth in profitable MDR-bearing instrument such as CC on UPI, and postpaid. Management has indicated ~2.5bp rise in overall PPM owing to UPI on MDR.
- Contribution margin expanded to 55.9% (in line), aided by healthy revenue and controlled expense.
- **We align our earnings estimates to factor in potential MDR impact on UPI, building in a PAT of INR10.4b/INR26.5b in FY27/28E. We value Paytm at INR1,850, based on 38x FY28E EV/EBITDA. We reiterate our Neutral rating.**

EBITDA and contribution margin expand

- Paytm reported PAT growth of INR2.25b (est. INR2.7b), as strong revenue was partially offset by flat GMV growth (25% YoY), higher software and data related expenses, and higher taxes.
- Revenue growth was robust at 28% YoY/8% QoQ to INR26.5b (in line), led by strong growth in payments and financial services (up 34% YoY/7% QoQ). Separately, financial services grew 49% YoY/12% QoQ.
- Revenue from marketing service grew 26% YoY/20% QoQ to INR2.9b, while MTU rose 13% YoY/6% QoQ to 85m.
- Net payment margin grew 8% YoY/7% QoQ to INR6.4b (9bp of GMV vs. 8bp/9bp in 1Q/4QFY26) amid contained growth in payments processing charges (1% QoQ).
- Contribution profit, thus, grew healthy at 23% YoY/10% QoQ to INR14.8b (in line). Contribution margin rose to 55.9% vs 55.1% in 1QFY27 (higher than MOFSLe of 55.4%).
- EBITDA increased 90% YoY/33% QoQ to INR2.7b (MOFSLe of INR2.9b, a slight miss owing to higher software, cloud, and data center expenses). EBITDA margin expanded 10.2% vs 8.3% in 1QFY27. Paytm expects EBITDA margin to expand, led by operating leverage, low indirect expenses, and AI-led efficiency gains.
- The number of registered merchants grew by 11% YoY/4% QoQ to 52m, while payment devices grew by 2% YoY/4% QoQ to 16.4m.

Highlights from the management commentary

- Paytm continues to prioritize high-quality merchants and threshold-based pricing. The non-renewal of a large insurance-company contract weighed on GMV growth but supported an improvement in net payment margin.
- Under the proposed 0.4% MDR cap on select payments above INR2,000 for non-industry merchants, Paytm estimates an indicative improvement of ~2.5bp in overall PPM, based on its current GMV mix and excluding any platform fee.
- Software, cloud, and data-center costs increased due to higher AI usage and consolidation of online and offline technology platforms. Elevated costs are expected to continue in 3QFY27, with AI-led efficiencies expected to drive operating leverage over time.
- AI monetization is expected to be reflected primarily in cloud and marketing services revenue, with initial contributions anticipated over the next two to three quarters.

Valuation and view: Reiterate Neutral with a revised TP of INR1,850

- Paytm reported a steady quarter, supported by robust revenue growth and disciplined management, even as PAT was a miss due to higher indirect expenses and taxes. Management expects indirect expenses to grow at less than half the rate of revenue.
- The company continues to make healthy progress toward sustainable profitability and improving operating leverage, even while GMV was flat QoQ owing to festive season getting pushed to 3Q.
- Contribution margin stood healthy at 56%, while the software, cloud, data center expenses and taxes were higher than expected. On the proposed MDR on select UPI transactions >INR2,000, the company has indicated ~2.5bp rise in overall PPM.
- **We align our earnings estimates to factor in potential MDR impact on UPI, building in a PAT of INR10.4b/INR26.5b in FY27/28E. We value Paytm at INR1,850, based on 38x FY28E EV/EBITDA. We reiterate our Neutral rating.**

Quarterly Performance (INR b)

	FY26				FY27E				FY26	FY27E	FY27E	V/s our
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	Est
Revenue from Operations	**19.2**	**20.6**	**21.9**	**22.6**	**24.5**	**26.5**	**28.4**	**30.0**	**84.4**	**109.4**	**26.3**	**1%**
% Change (Y-o-Y)	27.7	24.2	20.0	18.4	27.7	28.4	29.5	32.7	22.3	29.7	27.7	
Direct Expenses	7.7	8.6	9.5	10.1	11.0	11.7	12.8	13.9	35.8	49.4	11.8	-1%
Contribution Profit	**11.5**	**12.1**	**12.5**	**12.5**	**13.5**	**14.8**	**15.6**	**16.1**	**48.6**	**60.0**	**14.6**	**1%**
% Change (Y-o-Y)	52.5	35.0	30.2	16.9	17.2	22.5	24.6	28.5	32.2	23.4	20.8	
Indirect Expenses	10.5	10.3	10.9	11.2	11.5	12.1	12.7	12.8	41.8	49.0	11.7	3%
EBITDA	**0.7**	**1.4**	**1.6**	**1.3**	**2.0**	**2.7**	**2.9**	**3.3**	**5.0**	**11.0**	**2.9**	
Adj. PAT	**1.4**	**2.1**	**2.3**	**1.6**	**2.2**	**2.3**	**2.8**	**3.2**	**7.4**	**10.4**	**2.7**	**-16%**
PAT	**1.2**	**0.2**	**2.3**	**1.8**	**2.2**	**2.3**	**2.8**	**3.2**	**5.5**	**10.4**	**2.7**	**-18%**
Operating Parameters												
GMV (INRt)	5.4	5.7	6.2	6.5	7.1	7.1	7.7	8.1	23.8	30.0	7.5	-6%
GMV Growth (%)	26.8	27.5	23.0	27.5	31.5	24.6	23.7	24.9	25.9	26.0	32.0	
Profitability												
Contribution Margin (%)	60.1	58.5	56.9	55.4	55.1	55.9	54.8	53.6	57.6	54.8	55.4	
EBITDA Margin (%)	3.7	6.9	7.1	5.8	8.3	10.2	10.2	11.1	5.9	10.0	11.0	

E: MOFSL Estimates

JSW Infrastructure

Estimate change	⟷
TP change	⟷
Rating change	⟷

Bloomberg	JSWINFRA IN
Equity Shares (m)	2330
M.Cap.(INRb)/(USDb)	739.3 / 7.8
52-Week Range (INR)	376 / 233
1, 6, 12 Rel. Per (%)	-11/17/20
12M Avg Val (INR M)	852

Financial Snapshot (INR b)

Y/E MARCH	2026	2027E	2028E
Sales	53.6	66.6	103.3
EBITDA	26.0	29.5	46.9
Adj. PAT	16.0	17.6	27.4
EBITDA Margin (%)	48.6	44.2	45.4
Adj. EPS (INR)	7.6	7.5	11.8
EPS Gr. (%)	9.4	-1.2	56.0
BV/Sh. (INR)	51.8	80.9	91.6
Ratios			
Net D:E	0.4	0.1	0.3
RoE (%)	15.6	11.8	13.6
RoCE (%)	11.7	9.4	11.1
Payout (%)	13.1	13.3	8.5
Valuations			
P/E (x)	41.5	42.0	26.9
P/BV (x)	6.1	3.9	3.5
EV/EBITDA(x)	27.1	25.5	17.0
Div. Yield (%)	0.3	0.3	0.3

Shareholding pattern (%)

As of	Sep-26	Jun-26	Sep-25
Promoter	73.9	73.9	83.6
DII	8.5	9.2	2.5
FII	12.7	11.5	8.2
Others	4.9	5.4	5.7

FII includes depository receipts

CMP: INR317 TP: INR400 (+26%) Buy

Muted volume growth amid Fujairah disruption; expansion projects to drive the next growth phase

- JSWINFRA's consolidated revenue grew 17% YoY to INR14.8b (5% above our estimate). Revenue growth was driven by volume growth, an increase in ancillary services, and rupee depreciation.
- EBITDA grew 11% YoY to INR6.7b (in line). EBITDA margin was 45.5% (vs. our estimate of 45.9%). The margin dipped ~270bp YoY and~110bp QoQ.
- APAT was up ~18% YoY to INR4.3b (21% above our estimate) due to higher other income of ~INR1.9b.
- During 2QFY27, the company's India cargo volumes grew 8% YoY, while the total cargo volumes stood at 29.4m tonnes (up 2% YoY). The increase in volume was driven by improved capacity utilization at Paradip Coal, Ennore Bulk, and Mangalore Coal terminals and was further supported by the interim operations at the Tuticorin Bulk Terminal and Kolkata Container Terminal. The overall growth was partially offset by a challenging operating environment at Fujairah Liquid Terminal, along with lower volumes at Jaigarh Port and Paradip Iron Ore Terminal.
- Port revenue grew 9% YoY to INR12b. The logistics segment recorded revenue of INR2.8b.
- In 1HFY27, its revenue/EBITDA/APAT grew by 18%/13%/8% YoY.
- The company reported muted volume growth in 2QFY27, with revenue growth driven by currency depreciation and ancillary services. Going forward, port volumes are expected to improve as new projects come on stream and logistics revenues are expected to scale up. We raise our FY27E estimates, factoring in higher other income, while maintaining our FY28E estimates. **We estimate a volume/revenue/EBITDA/APAT CAGR of 19%/39%/34%/31% over FY26–28. We reiterate our BUY rating with a TP of INR400, based on 19x FY28E EV/EBITDA.**

Muted volume growth

- JSWINFRA handled cargo volumes of 29.4MT in 2QFY27 (+2% YoY), while India operations grew 8% YoY. Growth was driven by improved capacity utilization at Paradip Coal, Ennore Bulk, Mangalore and Tuticorin terminals, along with interim operations at Kolkata.
- Port revenue grew 9% YoY to INR12b. Meanwhile, the logistics segment reported revenue of INR2.8b.
- Third-party cargo volumes were flat YoY, with their share declining to 45% in 2QFY27 (vs. 54% in 2QFY26) primarily due to subdued performance at third-party ports, including no contribution from Fujairah and lower iron ore volumes at Paradip.
- Navkar delivered a healthy performance, with EXIM volumes reaching 88,000 TEUs (+12% YoY), while domestic cargo volumes stood at 0.459m tons (+16% YoY).

Highlights from the management commentary

- In Fujairah, eight tanks are under commissioning, and operations are expected to commence in the first week of Nov'26. However, demand for storage tanks remains weak amid geopolitical disruptions. The terminal reported an EBITDA loss of ~INR160m in 1HFY27 due to fixed overheads, against an EBITDA contribution of INR1.34b in 1HFY26.
- The Ports EBITDA margin stood at 49.4% in 2QFY27 vs 53.1% in 2QFY26. Margin contraction was primarily attributable to the absence of Fujairah volumes and a higher contribution from lower-margin coal terminals at Paradip, Mangalore, and Tuticorin.
- Management expects India cargo growth to remain in the 8% to 10% range in 2HFY27, despite a planned 30-day shutdown at Tuticorin for berth commissioning.
- Execution remains on track across major port and logistics infrastructure projects, with total planned capex expected at INR165b for FY27 and FY28 (INR130b for ports and INR35b for logistics).

Valuation and view

- Management revised its FY27 guidance to revenue of INR66b and EBITDA of INR30b. Its long-term target includes expanding the port capacity to 400MTPA by FY30 and building a logistics platform delivering INR80b in revenue and a 25% EBITDA margin. Backed by aggressive yet disciplined capex, customer diversification, and multimodal infrastructure expansion, JSWINFRA remains well-positioned for structural growth across India's maritime and logistics value chain.
- We expect JSWINFRA to strengthen its market dominance, driven by incremental volume from Jaigarh and Dharamtar ports following the commissioning of the Dolvi Steel plant's new capacity. This, along with a healthy rise in logistics revenue, is expected to drive a 39% CAGR in revenue and a 34% CAGR in EBITDA over the same period. **We reiterate our BUY rating on the stock with a TP of INR400 (based on 19x FY28 EV/EBITDA).**

Quarterly snapshot — INR m

Y/E March (INR m)	FY26				FY27E				FY26	FY27E	FY27	Var.
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	vs Est
Net Sales	**12,239**	**12,656**	**13,497**	**15,223**	**14,448**	**14,809**	**17,669**	**19,683**	**53,614**	**66,610**	**14,171**	**5**
YoY Change (%)	21.2	26.4	14.2	18.6	18.1	17.0	30.9	29.3	19.8	24.2	12.0	
EBITDA	**5,812**	**6,097**	**6,437**	**7,692**	**6,738**	**6,745**	**7,527**	**8,450**	**26,037**	**29,460**	**6,504**	**4**
Margins (%)	47.5	48.2	47.7	50.5	46.6	45.5	42.6	42.9	48.6	44.2	45.9	
YoY Change (%)	12.9	17.1	9.8	20.0	15.9	10.6	16.9	9.9	15.1	13.1	6.7	
Depreciation	1,435	1,485	1,640	1,582	1,658	1,751	1,900	2,051	6,141	7,360	1,700	
Interest	913	993	789	871	948	1,081	1,100	1,093	3,566	4,222	1,150	
Other Income	899	1,067	597	897	568	1,886	1,600	1,655	3,460	5,708	800	
PBT before EO expense	**4,363**	**4,686**	**4,605**	**6,136**	**4,701**	**5,798**	**6,127**	**6,960**	**19,790**	**23,586**	**4,454**	
Extra-Ord expense	-363	53	214	1,158	73	1,486	0	0	1,062	1,559	0	
PBT	**4,726**	**4,633**	**4,392**	**4,978**	**4,628**	**4,312**	**6,127**	**6,960**	**18,728**	**22,027**	**4,454**	
Tax	830	945	743	742	1,052	1,029	1,544	1,761	3,259	5,386	846	
Rate (%)	17.6	20.4	16.9	14.9	22.7	23.9	25.2	25.3	17.4	24.5	19.0	
Minority Interest	-48.9	-75.7	-57.5	-53.8	-109.7	-103.1	-55.0	31.9	-235.9	-235.9	-55.0	
Reported PAT	**3,847**	**3,612**	**3,591**	**4,183**	**3,466**	**3,180**	**4,528**	**5,231**	**15,233**	**16,406**	**3,553**	**(11)**
Adj PAT	**3,575**	**3,652**	**3,751**	**5,051**	**3,521**	**4,295**	**4,528**	**5,231**	**16,029**	**17,575**	**3,553**	**21**
YoY Change (%)	19.7	38.9	-14.9	13.6	-1.5	17.6	20.7	3.6	10.8	9.6	-2.7	
Margins (%)	29.2	28.9	27.8	33.2	24.4	29.0	25.6	26.6	29.9	26.4	25.1	

J K Cement

Estimate change	⟷
TP change	⟷
Rating change	⟷

Bloomberg	JKCE IN
Equity Shares (m)	77
M.Cap.(INRb)/(USDb)	377.7 / 4
52-Week Range (INR)	6473 / 4670
1, 6, 12 Rel. Per (%)	-1/-7/-11
12M Avg Val (INR M)	506

Financial Snapshot (INR b)

Y/E MARCH	FY26	FY27E	FY28E
Sales	137.2	164.4	189.8
EBITDA	23.7	25.0	30.9
Adj. PAT	10.3	9.9	11.5
EBITDA Margin (%)	17.3	15.2	16.3
Adj. EPS (INR)	132.1	127.1	148.0
EPS Gr. (%)	27.6	(3.8)	16.4
BV/Sh. (INR)	911	1,018	1,147
Ratios			
Net D:E	0.6	0.9	0.9
RoE (%)	15.6	13.2	13.7
RoCE (%)	10.4	9.2	9.7
Payout (%)	15.6	15.7	13.5
Valuations			
P/E (x)	37.2	38.7	33.2
P/BV (x)	5.4	4.8	4.3
EV/EBITDA(x)	17.3	17.0	14.3
EV/ton (USD)	124	128	111
Div. Yield (%)	0.4	0.4	0.4
FCF Yield (%)	(1.0)	(4.2)	(0.9)

Shareholding pattern (%)

As On	Sep-26	Jun-26	Sep-25
Promoter	45.7	45.7	45.7
DII	22.4	23.8	21.8
FII	18.3	16.8	18.6
Others	13.7	13.8	14.0

FII Includes depository receipts

CMP: INR4,889 **TP: INR5,950 (+22%)** **Buy**

Strong volume-led growth; North expansion on track

Cost pressures intensify; further price hikes needed

- JK Cement's (JKCE) 2QFY27 earnings were in line with our estimate. Consol. revenue/EBITDA grew 24%/14% YoY to INR37.3b/INR5.1b. Overall volume increased ~19% YoY to 6.0mt (in line). EBITDA/t declined ~5% YoY to INR848 (est. INR830) and OPM contracted 1.2pp YoY to ~14%. PAT grew ~8% YoY to INR1.7b.
- Management reiterated its FY27 volume guidance of 23mt, backed by healthy demand and capacity expansion. Power and fuel costs are expected to increase by INR80-100/t in 3Q/4QFY27 (each), considering the current prevailing prices. An average price hike of INR20/bag was taken in Sep-Oct'26, with further increases required to offset input cost pressures. Net debt is expected to peak at ~INR60b as the company progresses toward its 50mtpa capacity target by FY30. Net debt-to-EBITDA ratio is projected to peak at 2.25–2.35x by end-FY27, with the company targeting to reduce it to ~1.5x by FY29-30E.
- We maintain our estimates for FY27/FY28E. We value JKCE at 17x FY28E EV/EBITDA to arrive at a TP of 5,950. **Reiterate BUY.**

Grey/white cement volume up ~22%/flat YoY

- JKCE's consol. revenue/EBITDA/PAT stood at INR37.3b/INR5.1b/INR1.7b (+24%/+14%/+8% YoY and +1%/+2%/+1% vs. our estimates) in 2QFY27. Overall sales volume grew ~19% YoY to 6.0mt, led by robust grey cement volume growth (up 22% YoY to 5.4mt). White cement volume was flat YoY at 0.6mt. Blended realization rose 4% YoY/2% QoQ (+1% vs. estimate). Grey cement realization increased 3% YoY (flat QoQ). White cement realization rose 11% YoY/2% QoQ.
- Opex/t rose ~5% YoY/QoQ (+1% vs. estimate), led by ~8%/5%/4% growth in freight cost/variable cost/other expenses per ton. Employee cost/t was flat YoY. Depreciation/interest costs grew 14% YoY each. Other income fell ~26% YoY.
- In 1HFY27, revenue/EBITDA grew 22%/2% YoY, while PAT declined 7% YoY. Volume/realization increased ~18%/3% YoY; however, EBITDA/t fell ~14% YoY to INR918. OCF stood at INR6.5b vs. INR5.1b in 1HFY26. Capex stood at INR17.4b vs. INR10.1b in 1HFY26. Net cash outflow was at INR10.9b vs. INR5.0b in 1HFY26.

Highlights from the management commentary

- Growth in North and Central India remained healthy, with the company maintaining market share in the North and gaining share in Central India. The Eastern region witnessed weaker demand.
- Maharashtra and Karnataka, which contribute ~15% of total volumes, remain largely sold out, with only a marginal impact expected from drought conditions.

- Capex is pegged at INR35b in FY27, followed by an annual capex of ~INR25b in the coming years. The company plans to add ~5-6mtpa cement capacity at Panna and Muddapur (each) in its next leg of growth plan (brownfield expansion).

Valuation and view

- JKCE's 2Q performance was in line with our estimate. It posted robust volume growth, backed by capacity expansion. However, margins remain under pressure due to higher input costs and weak pricing. While prices have improved, the sustainability of current price hikes needs to be monitored. The company has targeted to reach 40mtpa/50mtpa grey cement capacity by FY28/FY30-31, which is estimated to drive continued strong volume growth.
- We estimate JKCE's consol. revenue/EBITDA/PAT CAGR at ~18%/14%/6% over FY26-28. We anticipate the company's consolidated volumes to post ~15% CAGR over FY26-28. We estimate OPM to remain lower at ~15%/16% in FY27/FY28 vs. ~17-18% during FY24-26, driven by cost pressure and rising competition in its core markets (north and central). Net debt-to-EBITDA ratio is estimated at 2.7x/2.5x in FY27/FY28 vs. 1.9x in FY26.
- The stock is trading at 17x/14x FY27E/FY28E EV/EBITDA. We value JKCE at 17x FY28E EV/EBITDA to arrive at our revised TP of INR5,950. Reiterate BUY.

Consolidated quarterly performance (INR b)

Y/E March	FY26				FY27				FY26	FY27E	FY27	Var.
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	(%)
Net Sales	**33.5**	**30.2**	**34.6**	**38.9**	**40.3**	**37.3**	**41.3**	**45.4**	**137.2**	**164.4**	**37.0**	**1**
YoY Change (%)	19.4	17.9	18.2	8.6	20.3	23.7	19.4	16.9	15.5	19.8	22.5	
Total Expenditure	26.6	25.7	29.1	32.0	33.8	32.3	35.3	38.0	113.5	139.4	32.0	1
EBITDA	**6.9**	**4.5**	**5.6**	**6.8**	**6.5**	**5.1**	**6.0**	**7.4**	**23.7**	**25.0**	**5.0**	**2**
YoY Change (%)	41.4	57.3	13.3	-10.8	-5.8	13.6	7.5	8.8	17.1	5.2	11.6	
Margin (%)	20.5	14.8	16.1	17.6	16.1	13.6	14.5	16.4	17.3	15.2	13.5	12
Depreciation	1.5	1.5	1.7	1.8	1.7	1.7	1.9	2.0	6.5	7.2	1.7	(2)
Interest	1.1	1.1	1.1	1.0	1.1	1.2	1.2	1.3	4.2	4.8	1.1	9
Other Income	0.6	0.5	0.5	0.4	0.4	0.4	0.4	0.5	1.9	1.7	0.4	(5)
PBT before EO expense	**4.9**	**2.4**	**3.2**	**4.4**	**4.1**	**2.6**	**3.3**	**4.7**	**14.9**	**14.7**	**2.6**	**0**
Extra-Ord. expense	-	-	0.5	-	-	-	-	-	0.5	-	-	
PBT	**4.9**	**2.4**	**2.7**	**4.4**	**4.1**	**2.6**	**3.3**	**4.7**	**14.4**	**14.7**	**2.6**	**0**
Tax	1.6	0.8	0.9	1.1	1.3	0.9	1.1	1.6	4.6	4.8	0.8	
Profit from associate and MI	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	0.0	(0.0)	(0.1)	(0.0)	
Rate (%)	33.7	34.5	35.3	25.4	32.4	33.8	33.0	33.1	31.6	33.0	33.0	
Reported PAT	**3.2**	**1.6**	**1.7**	**3.3**	**2.8**	**1.7**	**2.2**	**3.1**	**9.9**	**9.9**	**1.7**	**13**
Adj. PAT	**3.2**	**1.6**	**2.1**	**3.3**	**2.8**	**1.7**	**2.2**	**3.1**	**10.3**	**9.9**	**1.7**	**13**
YoY Change (%)	75.1	346.8	9.7	(7.9)	(14.5)	7.8	8.3	(6.3)	32.9	(3.7)	6.9	
Margin (%)	9.7	5.3	6.0	8.6	6.9	4.6	5.4	6.9	7.5	6.0	4.6	

Consolidated quarterly performance

Y/E March	FY26				FY27E				FY26	FY27E	FY27	Var.
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	(%)
Grey Cement (mt)	5.1	4.5	5.4	6.2	6.0	5.4	5.9	6.8	21.0	24.1	5.4	0
Growth (%)	16.8	16.2	24.5	11.3	18.6	21.6	9.9	9.9	16.8	14.5	21.2	
As a percentage of total volume	90.2	88.8	89.2	90.5	90.9	90.6	89.7	90.8	89.7	90.5	90.0	
White Cement (mt)	0.6	0.6	0.6	0.6	0.6	0.6	0.7	0.7	2.4	2.5	0.6	(6)
Growth (%)	8.7	5.4	13.2	7.9	9.7	0.2	4.0	6.1	8.8	5.0	6.8	
As a percentage of total volume	9.8	11.2	10.8	9.5	9.1	9.4	10.3	9.2	10.3	9.5	10.0	
Per ton analysis (INR/t)												
Net realization	**5,974**	**6,018**	**5,773**	**5,718**	**6,102**	**6,241**	**6,306**	**6,098**	**5,858**	**6,182**	**6,162**	1
RM Cost	983	926	1,023	894	1,182	858	1,100	1,088	959	1,062	1,000	(14)
Employee Expenses	441	494	432	429	435	496	460	423	448	451	481	3
Power, Oil, and Fuel	1,066	1,211	1,092	1,086	1,019	1,395	1,350	1,254	1,114	1,251	1,310	6
Freight and handling	1,363	1,299	1,370	1,335	1,379	1,397	1,420	1,392	1,348	1,397	1,390	1
Other Expenses	896	1,198	928	971	1,107	1,247	1,062	944	994	1,082	1,151	8
Total Exp.	**4,748**	**5,128**	**4,844**	**4,714**	**5,122**	**5,393**	**5,392**	**5,101**	**4,863**	**5,243**	**5,332**	1
EBITDA	**1,225**	**890**	**929**	**1,004**	**980**	**848**	**914**	**997**	**1,017**	**939**	**830**	2

Source: Company, MOFSL estimates

ACC

Estimate change	⟷
TP change	⟷
Rating change	⟷

Bloomberg	ACC IN
Equity Shares (m)	188
M.Cap.(INRb)/(USDb)	215.5 / 2.3
52-Week Range (INR)	1987 / 1115
1, 6, 12 Rel. Per (%)	-6/-15/-26
12M Avg Val (INR M)	345

Financials & Valuations (INR b)

Y/E Dec	FY26	FY27E	FY28E
Sales	257.7	256.5	271.9
EBITDA	29.0	22.2	28.7
Adj. PAT	12.9	10.9	13.8
EBITDA Margin (%)	11.3	8.7	10.6
Adj. EPS (INR)	68.7	58.0	73.2
EPS Gr. (%)	-3.5	-15.6	26.2
BV/Sh. (INR)	1,086	1,133	1,197
Ratios			
Net D:E	-0.0	-0.0	-0.1
RoE (%)	6.7	5.2	6.3
RoCE (%)	10.3	5.5	6.5
Payout (%)	6.2	16.6	12.3
Valuations			
P/E (x)	16.6	19.7	15.6
P/BV (x)	1.1	1.0	1.0
EV/EBITDA(x)	6.5	8.9	6.6
EV/ton (USD)	46	46	39
Div. Yield (%)	0.7	0.8	0.8
FCF Yield (%)	-11.7	0.9	7.4

Shareholding Pattern (%)

As On	Sep-26	Jun-26	Sep-25
Promoter	56.7	56.7	56.7
DII	21.1	21.3	22.7
FII	5.8	5.8	5.1
Others	16.4	16.2	15.6

FII includes depository receipts

CMP: INR1,148 TP: INR1,170 (+2%) Neutral

Operating performance in line; volume continues to be weak

Near-term cost pressure persists; adds 3.2mtpa cement capacity in 2Q

- ACC's 2QFY27 operating performance was in line. Revenue/EBITDA declined ~5%/54% YoY to INR56.4b/INR3.7b. EBITDA/t declined ~51% YoY to INR360 (vs. our est. of INR341). OPM dipped 7.2pp YoY to 6.6% (est. 6.4%). Adjusted PAT was down ~51% YoY to INR1.6b (~86% beat; fueled by higher other income and lower effective tax rate vs. our estimates).
- Management indicated that 2QFY27 performance was impacted by geopolitical uncertainties, monsoon conditions, seasonal shutdowns and elevated energy costs. While the medium-term demand outlook remains constructive, management remained focused on improving operational efficiencies, premiumization, renewable energy share, and logistics optimization to mitigate cost pressures. Green power share rose to ~34%, while premium products contributed ~47% of sales. It added 3.4mtpa of cement capacity during the quarter.
- We maintain our FY27/FY28 EBITDA estimates, while raising our FY27E PAT by ~11%, factoring in higher interest income. The revision reflects an INR44b ICD extended to the holding company (ACEM) at an 8% coupon, repayable on or before 31st Mar'27. We maintain our PAT estimates for FY28. The stock is trading fairly at 9x/7x FY27E/FY28E EV/EBITDA. We value the stock at 7x FY28E EV/EBITDA to arrive at our TP of INR1,170. **Reiterate Neutral.**

Sales volume down ~7% YoY; EBITDA/t at INR360 (est. INR341)

- ACC's 2QFY27 revenue/EBITDA/PAT came in at INR56.4b/INR3.7b/INR1.6b (-5%/-54%/-51% YoY and -1%/+3%/+86% vs. our estimates). Sales volume was down ~7% YoY at 10.4mt. Cement realization remained flat YoY (down ~1% QoQ; ~1% below our estimate). RMC revenue grew ~27% YoY to INR5.7b.
- Opex/t was up ~11% YoY, led by an increase in other expenses/variable cost per ton by ~34%/9%. Freight cost/employee cost per ton increased ~7%/2% YoY. EBITDA/t declined 51% YoY to INR360. Depreciation remained flat YoY, and finance cost increased ~39% YoY. Other income surged 6.8x YoY. The effective tax rate was 21.7% (est. 25.6%) vs. 41.7% in 2QFY26.
- In 1HFY27, revenue/EBITDA/PAT declined 5%/49%/54% YoY to INR114.0b/ INR8.1b/INR3.2b. OPM contracted 6.2pp YoY to ~7%. EBITDA/t declined 46% YoY to INR382. OCF stood at INR49.1b vs. an operating cash outflow of INR22.3b in 1HFY26. Capex stood at INR5.8b vs. INR6.4b in 1HFY26. Net cash inflow stood at INR43.2b vs. a net cash outflow of INR28.7b in 1HFY26.

Key highlights from the management commentary

- After shareholder approval, the proposed merger of ACC with ACEM will now proceed to the NCLT for final approval.
- Green power share stood at 34% vs. 30%/31% in 2QFY26/1QFY27. Premium products as a % of sales stood at 47% vs. 47%/44% in 2QFY26/1QFY27
- The company has commissioned a 2.4mtpa greenfield cement grinding unit at Salai Banwa, Uttar Pradesh.

Valuation and view

- **ACC reported an in-line operating performance in 2QFY27. ACC's stock price will largely reflect the movement in ACEM's stock. The share swap ratio was decided at 328 shares of ACEM (FV: INR 2) for every 100 shares of ACC (FV: INR10). Shareholders of ACC approved this merger scheme by a majority vote at the meeting convened on 29th Sep'26. Further, the companies are awaiting approvals from the NCLT and other regulatory authorities.**
- We estimate a CAGR of 3% in revenue/PAT each over FY26-28. We estimate a volume CAGR of ~2% **over** FY26-28. We estimate EBITDA/t at INR472/INR582 in FY27/FY28 vs. INR599 in FY26. The stock has seen significant valuation de-rating due to continuing weak profitability. We value the stock at 7.0x FY28E EV/EBITDA to arrive at our TP of INR1,170. **Reiterate Neutral.**

Standalone quarterly performance **INR b)**

Y/E March	FY26				FY27E				FY26	FY27E	FY27	Var.
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	(%)
Cement Sales (mt)	11.45	11.20	12.70	13.10	10.75	10.40	12.07	13.78	48.5	47.0	10.6	(2)
Change (YoY %)	12.3	20.4	18.7	10.1	(6.1)	(7.1)	(5.0)	5.2	15.1	(3.0)	(5.0)	
Net Sales	**60.7**	**59.3**	**64.6**	**70.8**	**57.7**	**56.4**	**66.1**	**76.3**	**257.7**	**256.5**	**57.1**	**(1)**
Change (YoY %)	16.7	28.0	21.8	16.8	(4.9)	(4.9)	2.4	7.8	22.1	(0.5)	(3.7)	
EBITDA	**7.7**	**8.2**	**6.9**	**6.2**	**4.3**	**3.7**	**5.4**	**8.7**	**29.0**	**22.2**	**3.6**	3
Margin (%)	12.7	13.8	10.6	8.7	7.5	6.6	8.1	11.5	11.3	8.7	6.4	28
Change (YoY %)	14.1	90.9	45.4	(23.0)	(43.8)	(54.4)	(21.8)	41.8	26.9	(23.5)	(55.7)	
Depreciation	2.4	2.6	2.9	2.6	2.4	2.6	2.7	2.7	10.4	10.4	2.7	(3)
Interest	0.3	0.3	0.3	0.3	0.3	0.4	0.2	0.2	1.1	1.1	0.3	60
Other Income	0.7	0.2	0.6	0.5	0.6	1.2	1.0	1.3	2.0	4.0	0.4	205
PBT before EO Item	**5.7**	**5.5**	**4.3**	**3.8**	**2.2**	**2.0**	**3.4**	**7.1**	**19.5**	**14.7**	**1.1**	**77**
EO Income/(Expense)	0.0	2.1	1.6	0.0	-0.2	-0.7	0.0	0.0	3.6	-1.0	0.0	
PBT after EO Item	**5.7**	**7.6**	**6.0**	**3.8**	**2.0**	**1.3**	**3.4**	**7.1**	**23.1**	**13.7**	**1.1**	**14**
Tax	1.9	-3.6	0.5	1.3	0.5	0.3	0.9	1.9	0.2	3.6	0.3	
Rate (%)	33.0	41.7	22.5	34.6	25.3	21.7	26.0	26.8	0.8	25.9	25.6	
Reported PAT	**3.8**	**11.1**	**5.4**	**2.5**	**1.5**	**1.0**	**2.5**	**5.2**	**22.9**	**10.2**	**0.8**	**20**
Adjusted PAT	**3.8**	**3.2**	**3.3**	**2.5**	**1.7**	**1.6**	**2.5**	**5.2**	**12.9**	**10.9**	**0.8**	**86**
Margin (%)	6.3	5.4	5.2	3.6	2.9	2.8	3.8	6.8	5.0	4.3	1.5	
Change (YoY %)	5.0	37.3	48.5	(51.0)	(56.8)	(51.2)	(25.6)	106.4	(3.5)	(15.6)	(73.8)	

Source: MOSFL, Company

KFin Technologies

Estimate change	↓
TP change	↑
Rating change	↔

Bloomberg	KFINTECH IN
Equity Shares (m)	173
M.Cap.(INRb)/(USDb)	150.3 / 1.6
52-Week Range (INR)	1217 / 784
1, 6, 12 Rel. Per (%)	0/-4/-13
12M Avg Val (INR M)	1037

Financials & Valuations (INR b)

Y/E March	2026	2027E	2028E
Revenue	13.0	16.2	18.8
EBITDA	5.3	6.5	7.7
PAT	3.6	4.2	5.0
EPS	20.9	24.3	29.2
EPS Grw. (%)	7.3	16.3	19.8
BVPS	85.9	94.2	104.3
RoE (%)	26.0	27.0	29.4
Div. Pay out (%)	57.4	57.5	56.6
Valuations			
P/E (x)	41.5	35.7	29.8
P/BV (x)	10.1	9.2	8.3
Div. Yield (%)	1.4	1.6	1.9

Shareholding Pattern (%)

As of	Sep-26	Jun-26	Sep-25
Promoter	14.1	22.8	22.9
DII	37.5	27.3	24.8
FII	20.1	20.7	25.5
Others	28.3	29.2	26.8

FII includes depository receipts

CMP: INR870 TP: INR1,100 (+27%) BUY

Beat on MF, but international business misses our est.

- **KFin Technologies (KFin)'s operating revenue grew 30% YoY/13% QoQ to INR4b in 2Q (in line). For 1HFY27, its revenue grew 30% YoY. Revenue from domestic MF solutions rose 8% YoY (7% beat), issuer solutions grew 16% YoY (in line), while international solutions witnessed 158% YoY growth (20% miss).**
- **Total operating expenses grew 39% YoY/3% QoQ to INR2.4b (in line), as employee expenses jumped 43% YoY to INR1.6b and other expenses rose 31% YoY to INR778m. EBITDA grew 19% YoY/32% QoQ to INR1.6b, with the EBITDA margin at 40.1% vs. 43.9% in 2QFY26 (MOFSLe of 40.1%).**
- **KFin reported a net profit of INR1b, up 8% YoY/33% QoQ (in line). For 1HFY27, its PAT grew 3% YoY.**
- **EBITDA margin, including Ascent, reached 40% in 2QFY27, and management expects to end FY27 with a similar margin, backed by productivity improvements and a higher-margin trajectory at Ascent as it scales.**
- **We cut our FY27/FY28 earnings estimates by 5%/1% due to slower-than-expected growth in international business, offset by improving cost efficiencies and strong growth in issuer solutions. We expect KFin to deliver a revenue/EBITDA/PAT CAGR of 20%/20%/18% over FY26–28. We reiterate our BUY rating on the stock with a one-year TP of INR 1,100 (based on 38xFY28E P/E).**

MF AUM growth continues to outpace the industry; yields improve QoQ

- KFin's total MF AAUM serviced during the quarter rose 15% YoY/6% QoQ to INR28.8t. Equity AAUM, at 58% of total MF AAUM, grew 14% YoY/8% QoQ to ~INR16.7t, reflecting a market share of 32.8% (33.0% in 2QFY26).
- MF revenue growth (8% YoY) was lower than AUM growth (15% YoY) due to weaker equity MTM gains and KFin's higher exposure to passive funds than that of the industry.
- MF revenue contribution declined to 52%, in line with management guidance of reducing it further to <50% over the next three quarters.
- MF yields stood at 3.2bp in 2QFY27 (vs. 3.5bp in 2QFY26/3.2bp in 1QFY27). The sequential improvement in yield (2%) was supported by individual AMC growth and asset mix, while pricing remained consistent.
- Issuer solutions revenue grew 16% YoY/58% QoQ to INR562m due to higher corporate actions. The target for the segment is 20% YoY growth, supported by increasing folios from large IPOs and corporate actions from new issuers.
- The mainboard IPO market share (based on issue size) declined sequentially to 49.7% in 2QFY27 from 79.2% in 1QFY27 despite surge in the number of IPOs handled (31 vs. 8 in 1QFY27).

- KFin continues to leverage its technology platform globally while also bringing international product capabilities into India, particularly through GIFT City.
- Ascent continues to grow at over 30%, despite challenging conditions in the Middle East. The target is to achieve double-digit EBITDA margin over the next two quarters and reach Kfin-level margin in 3-4 years.
- In the alternates and wealth business, KFin's AUM grew 13% YoY/was flat QoQ, while revenue and yields rose despite sequentially flat-to-lower AUM. Its market share was 37.2% and is likely to approach ~40%, based on the committed wins.
- The NPS business reached breakeven around three quarters ago, while growth continues to exceed industry levels. The pension business grew 42% vs. industry growth of ~12–13%.
- Total operating expenses grew 39% YoY/3% QoQ to INR2.4b (in line), with employee expenses growing 43% YoY to INR1.6b and other expenses rising 31% YoY to INR778m. The cost-to-income ratio was at 59.9% (56.1% in 2QFY26).
- Other income stood at INR82m vs MOFSLe at INR60m.

Key takeaways from the management commentary

- Pricing is likely to remain stable going forward with all negotiations completed.
- Management expects 20% YoY growth in issuer solutions, aided by increasing folios with large IPOs and corporate actions from new issuers.
- Ascent is expected to achieve double-digit margins over the next couple of quarters, followed by 20%+ margins next year, with convergence towards KFin's margin levels over the next 3–4 years.

Valuation and view

- Structural tailwinds in the MF industry, coupled with increasing diversification into international, issuer solutions, alternates, and pension businesses, are expected to drive KFin's long-term growth. Its technology-led, asset-light platform model, improving global fund administration capabilities through Ascent, and continued focus on operational efficiency position the company well to capitalize on opportunities across both Indian and global markets.
- We cut our FY27/FY28 earnings estimates by 5%/1% due to slower-than-expected growth in international business, offset by improving cost efficiencies and strong growth in issuer solutions. We expect KFin to deliver a revenue/EBITDA/PAT CAGR of 20%/20%/18% over FY26–28. **We reiterate our BUY rating on the stock with a one-year TP of INR 1,100 (based on 38xFY28E P/E).**

Quarterly Performance (INR m)

Y/E March	FY26				FY27				FY26	FY27E	2Q FY27E	Act v/s Est. (%)	YoY	QoQ
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE						
Revenue from Operations	2,741	3,092	3,709	3,473	3,565	4,018	4,224	4,354	13,015	16,161	4,130	-2.7	30%	13%
Change YoY (%)	15.4	10.3	27.9	22.9	30.1	29.9	13.9	25.4	19.3	24.2	33.6			
Employee expenses	1,117	1,140	1,476	1,518	1,608	1,630	1,679	1,699	5,251	6,616	1,640	-0.6	43%	1%
Other Expenses	485	595	716	671	738	778	802	766	2,467	3,084	834	-6.7	31%	5%
Total Operating Expenses	1,602	1,735	2,193	2,189	2,346	2,408	2,481	2,466	7,718	9,700	2,473	-2.7	39%	3%
Change YoY (%)	16.2	12.7	37.5	36.4	46.4	38.7	13.2	12.7			42.5			
EBITDA	**1,139**	**1,357**	**1,516**	**1,285**	**1,220**	**1,610**	**1,743**	**1,888**	**5,297**	**6,461**	**1,657**	-2.8	19%	32%
Other Income	100	108	66	150	104	82	120	119	424	424	60	36.7	-24%	-21%
Depreciation	176	184	233	269	273	284	319	327	863	1,203	333	-14.7	54%	4%
Finance Cost	11	11	12	13	14	16	16	16	47	62	14	13.1	46%	16%
PBT	**1,052**	**1,270**	**1,338**	**1,152**	**1,037**	**1,392**	**1,528**	**1,663**	**4,812**	**5,620**	**1,370**	1.7	10%	34%
Change YoY (%)	14.5	6.3	9.6	0.8	-1.4	9.7	14.2	44.4	7.5	16.8	7.9			
Tax Provisions	276	336	332	296	282	386	382	417	1,241	1,467	342	12.8	15%	37%
Net Profit	**773**	**933**	**920**	**811**	**752**	**1,003**	**1,146**	**1,247**	**3,571**	**4,153**	**1,027**	-2.3	8%	33%
Change YoY (%)	13.5	4.5	2.0	-4.6	-2.6	7.5	24.5	53.6	7.3	16.3	10.1			
Key Operating Parameters (%)														
Revenue / AUM (bps)	4.7	4.9	5.6	5.3	5.2	5.6	5.6	5.5	5.1	5.5	6.0	-42bp	63bp	35bp
Opex / AUM (bps)	2.7	2.8	3.3	3.3	3.4	3.3	3.3	3.1	3.0	3.3	3.6	-25bp	57bp	-10bp
PBT / AUM (bps)	1.8	2.0	2.0	1.7	1.5	1.9	2.0	2.1	1.9	1.9	2.0	-6bp	-10bp	41bp
PAT / AUM (bps)	1.3	1.5	1.4	1.2	1.1	1.4	1.5	1.6	1.4	1.4	1.5	-10bp	-10bp	29bp
Cost to Operating Income Ratio	58.5	56.1	59.1	63.0	65.8	59.9	58.7	56.6	59.3	60.0	59.9	3bp	381bp	-587bp
EBITDA Margin	41.5	43.9	40.9	37.0	34.2	40.1	41.3	43.4	40.7	40.0	40.1	-3bp	-381bp	587bp
PBT Margin	38.4	41.1	36.1	33.2	29.1	34.7	36.2	38.2	37.0	34.8	33.2	149bp	-641bp	558bp
Tax Rate	26.3	26.5	24.8	25.7	27.2	27.7	25.0	25.0	25.8	26.1	25.0	275bp	127bp	54bp
PAT Margin	28.2	30.2	24.8	23.4	21.1	25.0	27.1	28.6	27.4	25.7	24.9	10bp	-520bp	388bp
Opex Mix (%)														
Employee expenses	69.7	65.7	67.3	69.3	68.5	67.7	67.7	68.9	68.0	68.2	66.3	140bp	201bp	-84bp
Other Expenses	30.3	34.3	32.7	30.7	31.5	32.3	32.3	31.1	32.0	31.8	33.7	-140bp	-201bp	84bp

Changes to our estimates

INR b	New estimates		Old Estimates		Change in Estimates	
Y/E March	2027E	2028E	2027E	2028E	2027E	2028E
Revenue	16.2	18.8	16.7	19.4	-3%	-3%
EBITDA	6.5	7.7	6.8	7.8	-5%	-2%
PAT	4.2	5.0	4.4	5.0	-5%	-1%
EPS	24.3	29.2	25.7	29.3	-5%	-1%
EPS Grw. (%)	16.3	19.8	23.0	14.0		
BVPS	94.2	104.3	95.6	105.9	-1%	-1%
RoE (%)	27.0	29.4	28.3	29.1	-133 bps	27 bps
Div. Payout (%)	57.5	56.6	54.4	56.3		
Valuations						
P/E (x)	35.7	29.8	31.1	27.3		
P/BV (x)	9.2	8.3	8.4	7.5		
Div. Yield (%)	1.6	1.9	1.8	2.1		

UTI AMC

Estimate change	
TP change	
Rating change	

Bloomberg	UTIAM IN
Equity Shares (m)	129
M.Cap.(INRb)/(USDb)	104.1 / 1.1
52-Week Range (INR)	1345 / 782
1, 6, 12 Rel. Per (%)	-9/-11/-26
12M Avg Val (INR M)	172

Financials & Valuations (INR b)

Y/E Mar	FY26	FY27E	FY28E
AAUM	3,804	4,128	4,669
MF Yield (bp)	32.3	30.9	29.4
Rev from Ops	15.4	16.0	17.4
Core PAT	3.4	5.2	5.5
PAT	4.7	8.1	8.3
PAT (bp as AAUM)	15	20	18
Core EPS	27	41	43
EPS	37	63	66
EPS Grw. (%)	-42	71	3
BVPS	354	373	393
RoE (%)	10	17	17
Div. Payout (%)	94	70	70
Valuations			
Mcap/AUM (%)	2.7	2.5	2.2
P/E (x)	21.8	12.8	12.4
P/BV (x)	2.3	2.2	2.1
Div. Yield (%)	4.9	5.4	5.6

Shareholding pattern (%)

As On	Sep-26	Jun-26	Sep-25
Promoter	0.0	0.0	0.0
DII	59.1	59.6	59.7
FII	6.7	6.9	7.6
Others	34.2	33.5	32.7

FII includes depository receipts

CMP: INR810 **TP: INR1,040 (+28 %)** **Buy**

MF yields improve; cost efficiency drives EBITDA beat

- UTI AMC's 2QFY27 revenue from operations came in at INR4b (in line), up 2% YoY and 5% QoQ. Yield on management fees came in at 39.6bp vs. 38.6bp in 1QFY27. For 1HFY27, revenue grew 1% YoY.
- Total opex came in at INR2.1b, down 14% YoY/up 4% QoQ (6% lower than our est.). EBITDA was INR1.9b (18% beat due to lower expenses). EBITDA margin stood at 47.7% vs. 38.1% in 2QFY26 and 46.9% in 1QFY27.
- PAT stood at INR1.3b (32% beat due to lower operating expenses and better-than-expected yields). PAT margins came in at 33.2% vs. 33.9% in 2QFY26. For 1HFY27, PAT grew 10% YoY.
- Flexi cap has seen improved fund performance in the recent months, which can result in better inflows going forward. Employee expense run rate is expected to be INR1.3b per quarter, with a few employees expected to join soon.
- We have raised our earnings estimates by 9%/3% for FY27/FY28 to factor in improvement in yield and cost efficiency seen in 2QFY27 performance. **We reiterate our BUY rating with a one-year TP of INR1,040, based on 24x FY28E core EPS.**

MF AUM market share declines slightly YoY to 4.6%

- Overall, MF QAAUM grew 6% YoY/2% QoQ to INR4t.
- Hybrid/ETFs/Index grew 14%/15%/17% YoY, while liquid funds remained flat YoY and equity/debt funds declined 1%/18% YoY.
- Equity QAAUM (incl. hybrid) contributed 32% to the mix in 2QFY27 vs. 33% in 2QFY26. Debt/Liquid schemes contributed 5%/13% to the mix in 2QFY27 (7%/14% in 2QFY26). ETFs/Index contributed 34%/12% to the mix (32%/11% in 2QFY26).
- MF segment's yield improved on a sequential basis to ~32bp from ~31bp, and declined from ~33bp in 2QFY26 as the contribution from equity fell. Overall, net inflows for UTI were INR57.2b vs. INR57.0b in 2QFY26 and INR143.2b in 1QFY27.
- Equity/Income outflows for the quarter were INR11.2b/INR27.3b, while ETFs & Index/Liquid schemes garnered inflows of INR59.8b/INR35.9b, supported by healthy retail participation.
- Gross inflows mobilized through SIPs stood at INR25.8b in 2QFY27, with the SIP AUM increasing to INR456b (+8% YoY). Live folios increased sequentially to 14.7m as of Sep'26 end.
- The overall MF AAUM market share declined to 4.6% from 4.9% in Sep'25. UTI AMC's market share in Passive/NPS AUM was largely stable QoQ at 12%/24%. The market share in Equity/Hybrid/Cash & Arbitrage/Debt Funds stood at 3%/4%/4%/3% in Sep'26.
- The distribution mix in QAAUM remained largely stable in 2Q, with the direct channel dominating the mix at 74%, followed by MFDs at 19% and BND at 8% share. However, with respect to equity AUM, MFDs contributed 52% to the distribution mix.

- As bp of QAAUM, opex stood at 20.7bp in 2QFY27 (vs. 25.5bp in 2QFY26 and 20.5bp in 1QFY27), and the cost-to-income ratio increased sequentially to 52.3% (from 53.1% in 1QFY27).
- Employee costs declined 19% YoY to INR1.3b during 2Q. Employee expense run rate is expected to be INR1.3b per quarter, with a few employees expected to join soon.
- Other expenses declined 4% YoY to INR788m vs. INR817m in 2QFY26.
- Other income came in at INR16m vs. our est. at negative INR100m and INR314m in 2QFY26.
- Total investments as of Sep'26 declined to INR43.3b, with 65%/14%/5%/7%/9% being segregated into MFs/Offshore/Venture Funds/G-Sec/Fixed deposits.
- The number of digital transactions during the quarter grew 23% YoY to 8.7m, while online gross sales were at ~89.7%.

Yields improve across UTI International, Capital, PMS & pension segments

- Total Group AUM declined 27% YoY/21% QoQ to INR16.2t, primarily due to EPFO-related asset transfers in the PMS business (down 47%/36% YoY/QoQ).
- UTI Capital AUM grew 48% YoY to INR40b, while UTI Pension AUM increased 11% YoY to INR4.3t. UTI International AUM declined 32% YoY to INR161b. UTI International plans to launch select products by the end of 3QFY27 or in 4QFY27 potentially boosting the revenue trajectory.
- Yields on international business/Capital/PMS and pension improved YoY to 60bp/89bp/0.3bp/4.2bp vs. 58bp/75bp/0.2bp/3.9bp in 2QFY26.

Key takeaways from the management commentary

- Yields were 73-74bp for equity and hybrid funds, 20-21bp for fixed income, 11bp for arbitrage and 8bp for ETFs.
- UTI AMC plans to launch its first SIF, a hybrid long-short strategy, in 3QFY27.
- UTI AMC's SIP book has a relatively mature investor base, with SIP closure at 70% compared with approximately 80% for the industry.

Valuation and view

- UTI AMC's core franchise continues to be supported by a diversified product portfolio, healthy SIP inflows, stable yields, and disciplined cost management. Performance of a few key funds has improved and they are in top 2 quartiles. Management remains focused on gaining industry flows under Mission 2031, centered on AUM growth, SIPs, distribution, digital capabilities and investor outcomes.
- We have raised our earnings estimates by 9%/3% for FY27/FY28 to factor in improvement in yield and cost efficiency seen in 2QFY27 performance. **We reiterate our BUY rating with a one-year TP of INR1,040, based on 24x FY28E core EPS.**

Quarterly Performance (INR m)

Y/E March	FY26				FY27				FY26	FY27E	2Q FY27E	Act v/s Est. (%)	YoY	QoQ
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE						
Revenue from Operations	3,793	3,900	3,947	3,749	3,787	3,984	4,083	4,153	15,389	16,008	3,824	4.2	2.2	5.2
Change YoY (%)	12.6	4.6	5.2	4.1	-0.1	2.2	3.4	10.8	6.5	4.0	-2.0			
Fees & Commission	8	8	10	12	11	15	14	14	38	54	14	3.6	88.3	28.3
Employee Expenses	1,292	1,588	1,327	1,320	1,216	1,282	1,346	1,379	5,527	5,223	1,301	-1.5	-19.3	5.4
Other expenses	770	817	811	944	782	788	820	841	3,342	3,230	900	-12.5	-3.6	0.8
Total Operating Expenses	2,069	2,413	2,148	2,276	2,009	2,084	2,180	2,233	8,907	8,507	2,215	-5.9	-13.6	3.7
Change YoY (%)	16.2	26.9	16.3	10.1	-2.9	-13.6	1.5	-1.9	17.2	-4.5	-8.2			
EBITDA	**1,724**	**1,487**	**1,799**	**1,473**	**1,778**	**1,900**	**1,903**	**1,920**	**6,483**	**7,501**	**1,608**	**18.1**	27.7	6.8
EBITDA margin (%)	45.4	38.1	45.6	39.3	46.9	47.7	46.6	46.2	42.1	46.9	42	562 bp	955 bp	74 bp
Other Income	1,693	314	1,232	-1,476	2,065	16	800	804	1,763	3,685	-100	-116.2	-94.8	-99.2
Depreciation	123	127	127	132	131	131	135	142	509	539	133	-1.4	3.2	0.3
Finance Cost	34	33	33	32	33	33	35	38	132	139	34	-3.8	-1.2	-0.3
PBT	**3,260**	**1,641**	**2,871**	**-167**	**3,679**	**1,752**	**2,533**	**2,544**	**7,605**	**10,508**	**1,341**	**30.6**	6.8	-52.4
Exceptional item (VRS & Labour costs)	**-**	**-**	**1,089**			**0**	**0**		**1,089**	**0**	**0**			
Tax Provisions	722	319	405	346	741	429	633	635	1,792	2,438	335	27.9	34.4	-42.1
Net Profit	**2,539**	**1,322**	**1,378**	**-514**	**2,939**	**1,323**	**1,900**	**1,909**	**4,725**	**8,070**	**1,006**	**31.5**	0.1	-55.0
Change YoY (%)	-7.5	-49.7	-20.6	-150.4	15.8	0.1	37.8	-471.4	-41.9	70.8	-23.9			
Core PAT	**1,220**	**1,069**	**1,408**	**962**	**1,289**	**1,311**	**1,300**	**1,305**	**3,377**	**5,240**	**1,081**	**21.3**	22.6	1.7
Change YoY (%)	5.2	-19.1	1.9	5.1	5.7	22.6	-7.7	35.7	-29.3	55.2	1.1			
Key Oper. Parameters (%)														
Revenue / AUM (bps)	42.0	41.2	40.1	38.6	38.6	39.6	38.9	38.0	40.5	38.8	38	176 bp	-162 bp	103 bp
Opex / AUM (bps)	22.9	25.5	21.8	23.4	20.5	20.7	20.8	20.4	23.4	20.6	22	-121 bp	-478 bp	25 bp
PAT / AUM (bps)	28.1	14.0	14.0	-5.3	29.9	13.2	18.1	17.5	12.4	19.5	10	320 bp	-82 bp	-1678 bp
Cost to Operating Income Ratio	54.6	61.9	54.4	60.7	53.1	52.3	53.4	53.8	57.9	53.1	57.9	-562 bp	-955 bp	-74 bp
EBITDA Margin	45.4	38.1	45.6	39.3	46.9	47.7	46.6	46.2	42.1	46.9	42.1	562 bp	955 bp	74 bp
Tax Rate	22.1	19.4	14.1	-206.8	20.1	24.5	25.0	25.0	23.6	23.2	25.0	-52 bp	504 bp	435 bp
PAT Margin	66.9	33.9	34.9	-13.7	77.6	33.2	46.5	46.0	30.7	50.4	26.3	690 bp	-69 bp	-4438 bp
Core PAT Margin	32.2	27.4	35.7	25.7	34.0	32.9	31.8	31.4	21.9	32.7	28.3	463 bp	549 bp	-114 bp
Opex Mix (%)														
Fees & Commission	0.4	0.3	0.5	0.5	0.6	0.7	0.6	0.6	0.4	0.6	0.6	6 bp	38 bp	13 bp
Employee Expenses	62.4	65.8	61.8	58.0	60.5	61.5	61.7	61.7	62.1	61.4	58.7	276 bp	-431 bp	97 bp
Others	37.2	33.9	37.7	41.5	38.9	37.8	37.6	37.6	37.5	38.0	40.6	-282 bp	393 bp	-111 bp
Key Parameters														
QAUM (INR b)	3,609	3,784	3,938	3,885	3,927	4,023	4,194	4,370	3,804	4,128	4,041	-0.4	6.3	2.5

IndiaMART

Estimate change	⟷
TP change	⟷
Rating change	⟷

Bloomberg	INMART IN
Equity Shares (m)	60
M.Cap.(INRb)/(USDb)	97.9 / 1
52-Week Range (INR)	2490 / 1539
1, 6, 12 Rel. Per (%)	1/-18/-21
12M Avg Val (INR M)	271

Financials & Valuations (INR b)

Y/E Mar	FY26	FY27E	FY28E
Sales	15.7	17.1	18.9
EBITDA	5.3	6.0	6.4
Adj. PAT	4.7	5.2	6.4
Adj. EPS (INR)	77.4	86.9	105.6
Adj. EPS Gr. (%)	-16%	12%	22%
BV/Sh. (INR)	398.7	426.0	471.4
Ratios			
RoE (%)	20.7	21.1	23.5
RoCE (%)	23.1	23.6	25.9
Payout (%)	77.1	69.1	56.8
Valuations			
P/E (x)	21.0	18.7	15.4
P/BV (x)	4.1	3.8	3.5

Shareholding pattern (%)

As On	Sep-26	Jun-26	Sep-25
Promoter	49.1	49.1	49.2
DII	9.6	12.1	13.0
FII	20.3	19.9	21.6
Others	21.0	18.9	16.3

FII includes depository receipts

CMP: INR1,628 **TP: INR2,000 (+23%)** **Buy**

A steady quarter

Premium cohorts remain resilient; silver churn constrains additions

- IndiaMART (INMART) reported a 2QFY27 revenue growth of 9.6% YoY vs. our estimate of 7.4% YoY growth. Deferred revenue rose 16% YoY to INR20.3b. EBITDA margin expanded ~180bp QoQ to 37.1%, above our estimate of 34.2%. Adj. PAT was INR908m, up 9.4% YoY, below our estimate of INR1,196m due to higher-than-expected other income.
- For 1HFY27, revenue/EBITDA/adj. PAT grew 10.5%/16.2%/11.4% YoY. We expect revenue/EBITDA/adj. PAT to grow 7.1%/9.4%/8.8% YoY in 2HFY27. **We reiterate our BUY rating on the stock, citing undemanding valuations, with a TP of INR2,000.**

Our view: Margins to remain elevated in the near term

- **Collections growth remains ARPU-led; volume recovery is yet to materialize: Consolidated collections grew 9% YoY and deferred revenue grew 16%. The paying supplier base declined by 615 QoQ to 217k, with growth continuing to be driven by ARPU expansion and upsell rather than supplier additions. A recovery in supplier additions remains contingent on lower Silver-tier churn. We model collections growth of 8%/9% over FY27/FY28E.**
- **Margins remain above the long-term target; customer acquisition spends could increase as churn improves: INMART's standalone EBITDA margin was ~40% in 2QFY27, well above its long-term margin guidance of 33%. However, the quarterly margin is not indicative of the steady-state level, given sales and acquisition costs are incurred upfront, while the associated revenue is recognized after a lag of ~18 months . As visibility on Silver-tier churn improves, higher sales and customer acquisition spends are expected to moderate margins. We model EBITDA margins of 35%/34% for FY27/FY28E.**
- **Silver-tier churn remains the key constraint on supplier additions: The decline in the paying supplier base was attributed to elevated churn among silver-tier customers. Gross additions are being calibrated until renewal behavior improves, with the focus remaining on lead quality, buyer verification, service levels, and customer targeting. Gold and Platinum customers account for ~50% of the supplier base and ~75% of revenue, with retention and upsell continuing to support collections. We believe sustained improvement in net supplier additions will depend on the effectiveness of these initiatives in reducing silver-tier churn.**
- **Buyer activity remains affected by traffic changes: Unique business inquiries stood at ~27m in 2Q, while active buyers and inquiries have been declining over the past two quarters. This was partly attributed to tighter controls on data access and reduced visibility on search engines and AI platforms, including Google AI overviews. ~10% of inquiries are estimated to be generated through paid advertising, with spends focused on higher-value categories and targeted buyer segments.**

- **AI presents both opportunities and risks to the existing business model: AI is being deployed across matchmaking, cataloguing, buyer verification, voice-based applications, and internal processes, with voice AI serving ~80k–100k buyers daily. However, AI-led search and agentic applications could reduce direct platform traffic, while also creating opportunities to monetize proprietary data and improve buyer-supplier matching. Investments are being expensed as incurred, with near-term benefits being reinvested into further development.**

Valuation and changes to our estimates

- We continue to view INMART as a key beneficiary of growing technology adoption by India's MSME universe. **We have kept our estimates largely unchanged, with the only revision being a 120bp increase in our FY27 EBITDA margin estimate**, primarily reflecting the beat in 1Q and 2Q and standalone EBITDA margins of **~40% in both quarters**. We expect INMART to deliver a 10% revenue CAGR over FY26–28 and estimate EBITDA margins of 35%/34% for FY27/FY28.
- Currently, INMART is trading at an undemanding valuation, in our view, as the valuations reflect uncertainties surrounding the churn rate, product-market fit, and subscriber growth. We value INMART on a DCF basis to arrive at our TP of INR2,000. **Reiterate BUY**.

Beat on revenues and margins; ARPU grew 10% YoY

- INMART reported 2QFY27 revenue of INR4.3b, growing 9.6% YoY, above our estimate of 7.4%.
- Collections stood at INR4.4b (+9% YoY). Deferred revenue rose 16% YoY to INR20.3b.
- Paying subscribers declined by 0.6k QoQ. ARPU grew 10% YoY to INR72k.
- EBITDA margin was 37.1%, up 8.9% QoQ and above our estimate of 34.2%, driven by decreased manpower cost.
- Adj. PAT was INR908m, up 9.4% YoY and below our estimate of INR1,196m.
- Total suppliers on the platform stood at 8.9m, up 4% YoY.
- Total cash and investments stood at INR3.2b.

Highlights from the management commentary

- Paying suppliers declined by ~615 QoQ to ~217k (-2% YoY), led by elevated churn in the Silver subscription.
- Gold and Platinum form ~50% of customers and ~75% of revenue, with healthy upsell and retention. The top 10% of suppliers contribute ~51% of revenue.
- Unique business inquiries were ~27m, down ~14% YoY but up ~1m QoQ. Active buyers declined ~7% YoY to ~40m.
- Management maintained its long-term EBITDA margin guidance of ~33% for INMART standalone, vs ~40% in 2QFY27, as costs are incurred upfront while the associated revenue is recognized over ~18 months.

Valuation and view

- We are confident of strong fundamental growth in operations, propelled by: 1) higher growth in digitization among SMEs; 2) the need for out-of-the-circle buyers; 3) a strong network effect; 4) over 70% market share in the underlying industry; 5) the ability to improve ARPU on low price sensitivity; and 6) higher operating leverage.
- We value INMART on a DCF basis to arrive at our TP of INR2,000. **Reiterate BUY**.

Consolidated - Quarterly perf. (INR m)

Y/E March	FY26				FY27E				FY26	FY27E	Estimate	Var.
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QFY27	(% / bp)
Gross Sales	**3,721**	**3,910**	**4,016**	**4,043**	**4,144**	**4,286**	**4,301**	**4,328**	**15,690**	**17,059**	**4,198**	**2.1**
YoY Change (%)	12.3	12.5	13.4	13.9	11.4	9.6	7.1	7.1	13.0	8.7	7.4	220bp
Total Expenditure	2,390	2,610	2,670	2,720	2,680	2,694	2,802	2,907	10,390	11,083	2,761	-2.4
EBITDA	**1,331**	**1,300**	**1,346**	**1,323**	**1,464**	**1,592**	**1,498**	**1,421**	**5,300**	**5,976**	**1,438**	**10.7**
Margins (%)	35.8	33.2	33.5	32.7	35.3	37.1	34.8	32.8	33.8	35.0	34.2	290bp
Depreciation	69	72	73	70	64	64	70	70	284	269	96	-33
Interest	10	7	7	6	5	5	5	5	30	20	5	0
Other Income	924	102	1,354	-339	1,067	-76	515	535	2,041	2,041	429	NA
PBT before EO expense	**2,176**	**1,323**	**2,620**	**908**	**2,462**	**1,447**	**1,938**	**1,881**	**7,027**	**7,728**	**1,766**	**-18.1**
Extra-Ord expense	0	0	85	0	0	0	0	0	85	0	0	
PBT	**2,176**	**1,323**	**2,535**	**908**	**2,462**	**1,447**	**1,938**	**1,881**	**6,942**	**7,728**	**1,766**	**-18.1**
Tax	504	359	587	282	595	386	465	452	1,732	1,898	424	-9
Rate (%)	23.2	27.1	23.2	31.1	24.2	26.7	24.0	24.0	24.9	24.6	24.0	270bp
Minority Interest & Profit/Loss of Asso. Cos.	141	134	146	127	146	153	153	153	548	605	146	
Reported PAT	**1,531**	**830**	**1,802**	**499**	**1,721**	**908**	**1,320**	**1,277**	**4,662**	**5,226**	**1,196**	**-24.1**
Adj PAT	**1,531**	**830**	**1,887**	**499**	**1,721**	**908**	**1,320**	**1,277**	**4,747**	**5,226**	**1,196**	**-24.1**
YoY Change (%)	34.5	-38.6	56.0	-72.3	12.4	9.4	-30.1	155.9	-13.7	10.1	44.1	-3480bp
Margins (%)	41.1	21.2	47.0	12.3	41.5	21.2	30.7	29.5	30.3	30.6	28.5	-730bp

Key Perfor. Indicators

Y/E March	FY26				FY27		FY26
	1Q	2Q	3Q	4Q	1Q	2Q	
Revenue Indicators							
Paid Suppliers ('000)	218.0	222.0	221.0	220.0	218.0	217.0	220.0
ARPU ('000)	64.0	65.0	67.0	67.0	69.0	72.0	65.9
Cost Indicators							
Employees	6,315	6,477	6,353	6,222	6,066	6,098	6,222
Other Expenses (INR M)	590	900	850	940	940	984	3,280

Sunteck Realty

Estimate change	⟷
TP change	↓
Rating change	⟷

Bloomberg	SRIN IN
Equity Shares (m)	147
M.Cap.(INRb)/(USDb)	41.1 / 0.4
52-Week Range (INR)	473 / 258
1, 6, 12 Rel. Per (%)	1/-16/-23
12M Avg Val (INR M)	171

Financials & Valuations (INR b)

Y/E Mar	FY26	FY27E	FY28E
Sales	11.2	12.2	15.2
EBITDA	3.0	3.6	4.7
EBITDA (%)	27.1	29.6	30.7
PAT	2.0	2.4	3.2
EPS (INR)	14.0	16.1	21.9
EPS Gr. (%)	36.0	15.2	36.3
BV/Sh. (INR)	246.5	261.1	281.5
Ratios			
Net D/E	0.2	0.2	0.2
RoE (%)	5.9	6.3	8.1
RoCE (%)	6.3	6.4	7.7
Payout (%)	10.8	9.4	6.9
Valuations			
P/E (x)	20.1	17.4	12.8
P/BV (x)	1.1	1.1	1.0
EV/EBITDA (x)	15.7	13.5	10.3
Div Yield (%)	0.5	0.5	0.5

Shareholding pattern (%)

As On	Sep-26	Jun-26	Sep-25
Promoter	63.1	63.2	63.3
DII	5.2	5.3	6.4
FII	17.4	18.1	19.4
Others	14.2	13.4	10.9

CMP: INR280 **TP: INR415 (+48%)** **Buy**

Growth momentum to persist

Pre-sales growth driven by sustenance sales

Sunteck Realty (SRIN)'s pre-sales grew 17% YoY to INR8.2b in 2QFY27, which was largely in line with our estimates. Premium luxury drove quarterly pre-sales, contributing 51% (INR4.2b), while uber-luxury and aspirational luxury segments contributed equally to the remaining INR4.0b. For 1HFY27, SRIN's bookings grew 19% YoY to INR16.1b, despite no launches during the period. SRIN's strong launch pipeline worth INR70b, including projects at Sunteck Belvedere Park, Mira Road (INR12-14b GDV), and Andheri (INR12-15b) is likely to boost its pre-sales in FY27. Management reiterated its 25% pre-sales growth guidance for the current year. We maintain a 25% CAGR in pre-sales, reaching INR49b over FY26-28E.

New BD to propel future growth; launch pipeline remains strong for 2H

The company has acquired a new land parcel at Borivali West, taking its total GDV in the micro-market to INR80b. With this new acquisition, the company's current upcoming launch GDV stands at INR253b. During the quarter, the company spent INR2.2b on BD/LO/JDA vs. INR1.7b in 1QFY27, reflecting its focus on expansion. For FY27, the company targets to continue investing towards BD to further enhance growth visibility. Additionally, the Dubai project (INR90b GDV) remains launch-ready; however, the timeline is currently uncertain due to the macroeconomic environment in the region. Beyond this, it has projects with a GDV of INR139b upcoming for launch, of which, INR70b (excluding the Dubai project) is slated for FY27.

Balance sheet remains sturdy

In 2QFY27, SRIN's collections grew 12% YoY to INR3.7b, and they are expected to improve in the coming quarters. Further, it generated a net OCF (NoCF) surplus of INR1.5b, which translated into an NOCF-to-collections ratio of 42%. Despite the sequential rise in net debt by INR1.3b, SRIN's net debt-to-equity remained low at 0.09x (excluding loans to JDA partners), led by the continued BD activity. Backed by continued pre-sales growth and healthy project execution, we expect collections to record a 23% CAGR to INR22b over FY26-28, which would keep leverage under check despite continuing BD activity.

P&L highlights

In 2QFY27, SRIN's revenue grew 27% YoY to INR3.2b. EBITDA grew 14% YoY to INR886m. EBITDA margin stood at 27.6%. Adj. PAT rose 19% YoY to INR582m (in line). The company's PAT margin was 18.1%.

In 1HFY27, SRIN's revenue increased 16% YoY to INR5.1b. The company's EBITDA also rose 24% YoY to INR1.6b. EBITDA margin stood at 30%. Adj. PAT rose 22% YoY to INR1b. Its PAT margin stood at 19.6%.

Valuation and view

- Given the strong performance in 2QFY27 and a healthy launch pipeline ahead, we expect SRIN to deliver a 25% pre-sales CAGR over FY26-28. The recent land acquisition and forthcoming BD would support growth over the medium term. Growth in collections and healthy cash flows would support business development while keeping leverage at healthy levels in the coming years.
- We value SRIN's residential segment at its NAV. We have increased the WACC rate for the residential portfolio and recalibrated the margins for select projects in the portfolio. This has led to a decline in the NAV. Although the Dubai project is launch-ready, we are currently not factoring its contribution of ~INR5b in the NAV given the uncertainty of launch in the region.
- Further, we value the commercial segment at an 8.5% cap rate.
- **The stock is trading at a ~35% discount to its NAV (ex-Dubai project). We reiterate our BUY rating on the stock at a TP of INR415, implying a 48% upside potential. The inclusion of the Dubai project's NAV, apart from the growth premium, can provide further upside.**

Quarterly performance **(INR m)**

Y/E March	FY26				FY27E				FY26	FY27	FY27 2Q Est.	2QE Variance (%/bp)
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q				
Net Sales	**1,883**	**2,524**	**3,441**	**3,390**	**1,916**	**3,208**	**3,120**	**3,978**	**11,238**	**12,221**	**3,495**	**-8**
YoY Change (%)	-40.5	49.3	112.7	64.5	1.7	27.1	-9.3	17.3	31.7	8.7	38.5	
Total Expenditure	1,406	1,745	2,626	2,424	1,246	2,322	2,310	2,731	8,190	8,609	2,477	
EBITDA	**477**	**778**	**815**	**967**	**670**	**886**	**810**	**1,246**	**3,048**	**3,612**	**1,019**	**-13**
Margins (%)	25.4	30.8	23.7	28.5	35.0	27.6	26.0	31.3	27.1	29.6	29.1	-152.0
Depreciation	34	36	37	38	39	39	44	87	145	208	40	
Interest	149	194	117	202	216	212	188	120	673	735	226	
Other Income	132	98	119	98	105	130	125	110	448	470	98	
PBT before EO expense	**426**	**646**	**780**	**826**	**520**	**765**	**703**	**1,151**	**2,678**	**3,139**	**851**	**-10**
Extra-Ord expense	0	0	0	0	0	0	0	0	0	0	0	
PBT	**426**	**646**	**780**	**826**	**520**	**765**	**703**	**1,151**	**2,678**	**3,139**	**851**	**-10**
Tax	92	159	212	197	105	195	200	362	659	785	255	
Rate (%)	21.6	24.5	27.1	23.9	20.2	25.5	28.4	31.5	24.6	25.0	30.0	
MI & P/L of Asso. Cos.	0	-2	-13	-9	-8	-12	0	20	-25	0	25	
Reported PAT	**334**	**490**	**582**	**638**	**423**	**582**	**503**	**769**	**2,044**	**2,355**	**571**	**2**
Adj PAT	**334**	**490**	**582**	**638**	**423**	**582**	**503**	**769**	**2,044**	**2,355**	**571**	**2**
YoY Change (%)	46.7	41.4	36.9	26.5	26.5	18.8	-13.5	20.6	36.0	15.2	16.6	
Margins (%)	17.8	19.4	16.9	18.8	22.1	18.1	16.1	19.3	18.2	19.3	16.3	

Source: Company, MOFSL

KEY HIGHLIGHTS:

- **Credit Growth**: ICRA expects credit growth of 15.1–15.9% in FY27, supported by healthy retail demand and improving corporate credit offtake.
- **Liquidity**: ~USD133b FCNR(B) inflows supported deposit growth and eased CD ratios; liquidity remains comfortable.
- **Asset Quality**: GNPA is estimated at 1.7–1.8% by Mar'27, with localized stress in MSME and unsecured segments.
- **Profitability**: NIM recovery is expected in 2HFY27; credit costs remain benign at 0.4%/0.8% for PSBs/PVBs.
- **Outlook**: Sector outlook remains stable with FY27 RoA/RoE of 1.27–1.34%/13.8–14.6%. ECL transition and rate hikes remain key monitorables.

ICRA webinar on the Indian banking sector: FY27 credit growth to remain healthy at 15.1–15.9%

Asset quality comfortable; rate hikes to support margin recovery in 2HFY27

ICRA hosted a webinar to discuss the banking sector's growth, asset quality, and profitability outlook for FY27. The webinar was presented by Mr. Ashish Modani (Group Head & Senior VP, ICRA), Mr. Sachin Sachdeva (VP, Financial Sector Ratings, ICRA), and Mr. Sohil Mehta (AVP, ICRA). ICRA maintained its stable outlook for the banking sector, supported by healthy credit growth, comfortable asset quality, and improving margin prospects. Following are the key insights from the session.

FCNR(B) inflows support deposit growth; liquidity conditions remain comfortable

- Banking system credit growth accelerated to 21.4% YoY as of Sep'26, while deposit growth increased sharply to 20.6% YoY, supported by FCNR(B) inflows. The CD ratio moderated from its recent peak of ~82.1% to ~80.6%, following the sharp improvement in systemic liquidity.
- Banks mobilized ~USD133b through FCNR(B) deposits, accounting for ~93% of the total ~USD144b mobilized under FCNR(B), OFCR, and ECB facilities. A significant portion of inflows was concentrated in longer-tenor deposits, supporting banks' asset-liability management.
- System liquidity has subsequently normalized as funds were absorbed through RBI operations, currency withdrawals, and SLR investments. Sustaining granular domestic deposit growth remains a key monitorable once the available liquidity is deployed.

Credit growth to remain healthy at 15.1–15.9% in FY27

- ICRA expects banking system credit growth of 15.1–15.9% in FY27, translating into incremental credit of INR32.3–33.8t and outstanding credit of INR245.2–246.7t.
- Retail remains the primary growth driver, while industrial credit has witnessed a healthy pickup, contributing ~40% to incremental credit during 5MFY27. Rising corporate bond yields, with the 10-year G-Sec yield now rising beyond 7.4%, are expected to support the shift toward bank borrowings.
- Incremental FCNR(B) liquidity is likely to be deployed across Retail, MSME, and Corporate segments, while banks are expected to maintain a cautious stance on unsecured lending.
- However, elevated geopolitical uncertainties, inflationary pressures, and the narrowing differential between bank lending rates and bond yields could moderate credit demand. Sustainability of corporate credit growth and healthy domestic deposit mobilization remain key monitorables.

Asset quality to remain comfortable; GNPA estimated at 1.7–1.8%

- ICRA expects the banking sector's GNPA ratio to remain comfortable at 1.7–1.8% by Mar'27, compared with 1.7% in Jun'26. PSBs' GNPA ratio is expected to improve to 1.8% from 1.9%, while private banks may witness a marginal increase to 1.5% from 1.4%. Fresh NPA generation rates are expected to remain contained at ~0.8% for PSBs and ~1.6% for private banks in FY27.

- Asset quality stress remains concentrated in unsecured retail and select MSME portfolios, with limited spillover to the broader banking system. Rising borrowing costs, inflationary pressures, and localized drought conditions could weigh on borrower repayment capacity.
- MSMEs remain vulnerable to higher input costs and stretched working capital cycles. While previous ECLGS support helped contain delinquencies, stress could emerge in select borrower segments as liquidity support moderates.
- Monsoon-related stress is expected to remain geographically concentrated rather than broad-based. **ICRA expects NBFCs to witness an incremental credit cost impact of ~20–30bp over FY27–FY28 from geopolitical and monsoon-related disruptions, with a more pronounced impact likely in 4QFY27.**

NIMs likely to recover in 2HFY27; profitability to remain healthy

- NIMs remained under pressure through FY26 and 1QFY27, with margins at ~2.5% for PSBs and ~3.5% for private banks. However, the reversal in the interest rate cycle is expected to support asset yields and drive a gradual NIM recovery during 2HFY27.
- Credit costs are expected to remain benign at ~0.4% for PSBs and ~0.8% for private banks in FY27, remaining significantly below historical levels. ICRA expects sector RoA of 1.27–1.34% and RoE of 13.8–14.5% in FY27, supported by healthy core operating profitability and manageable provisioning requirements.

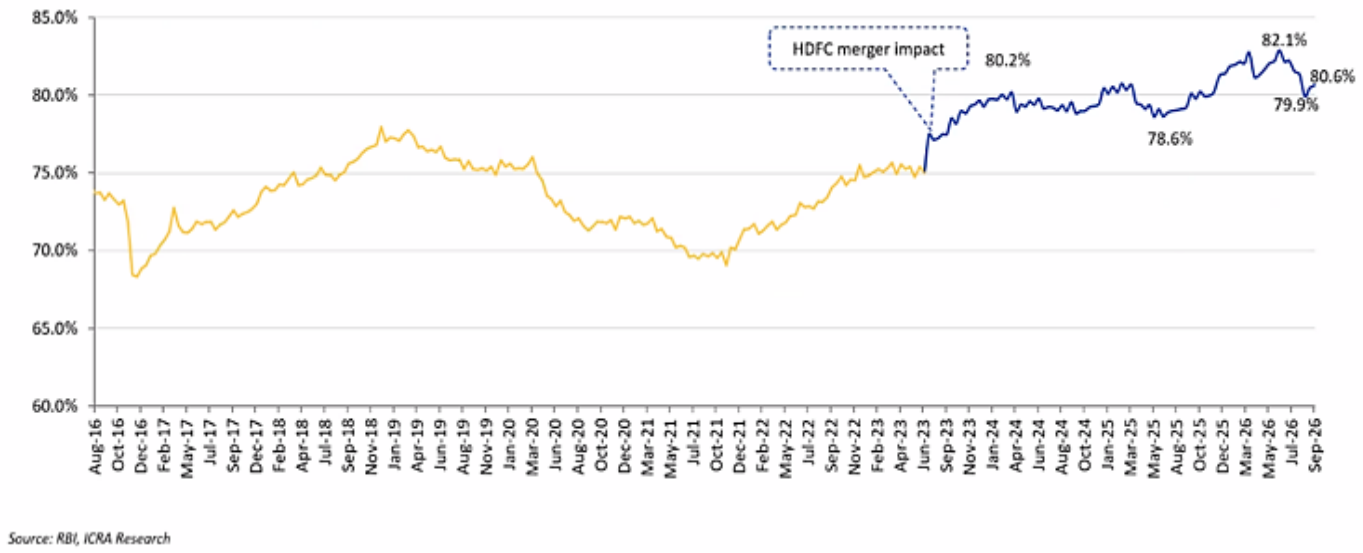
Regulatory developments and key sector monitorable

- **ECL transition:** ICRA indicated that higher stage-wise credit flows could necessitate additional **provisions under the proposed ECL framework, with an estimated one-time impact of ~150bp on banks' CRAR.** The availability of a regulatory glide path could help smoothen the transition, **while steady-state provisioning impact can be 10-15bp.**
- **Bancassurance regulations:** Proposed IRDAI changes to insurance distribution commissions are expected to adversely affect fee income. **Bancassurance income contributes ~2% of PAT for PSBs, ~5% for private banks, and ~6–7% for NBFCs. Higher business volumes and alternative fee streams could partially offset the impact.**
- **Gold loans**: ICRA has not observed meaningful evidence of evergreening in banks' gold loan portfolios. Banks typically maintain LTVs of ~60–65%, compared with ~65–70% for NBFCs. **Growth is expected to remain healthy, supported by increasing borrower participation and gold tonnage.**

Outlook for FY27 – Stable

ICRA maintained its stable outlook for the banking sector, supported by healthy credit growth, comfortable asset quality, and a gradual recovery in NIMs. The GNPA/NNPA ratios are expected at 1.7–1.8%/0.4–0.5% by Mar'27, while Tier-1 capital is projected at 15.4–16.0%, suggesting limited incremental capital requirements. Despite emerging risks in select retail and MSME portfolios, benign credit costs and improving operating efficiencies are expected to sustain healthy profitability, with sector RoA/RoE estimated at 1.27–1.34%/13.8–14.6% in FY27.

Exhibit 1: CD ratio improves to 80.6% from its recent peak of 82.1% due to FCNR (B) led liquidity



Source: ICRA, MOFSL

Exhibit 2: Credit growth accelerated to 21.4% YoY in Sep'26



Source: ICRA, MOFSL

Telecom

Companies	Rating	TP	CMP
Reliance Inds.	Buy	1,560	1,196
JPL	Buy	1,350	1,119
Bharti Airtel	Buy	2,360	1,979
Bharti Hexacom	Buy	2,020	1,666
Vodafone Idea	Neutral	11.0	12.1

JPL listing a re-rating catalyst for Bharti and RIL

Jio Platforms' (JPL) listing is likely to be a seminal event for the Indian telecom sector and is likely to have significant implication for two of the India's largest companies by market cap – Bharti Airtel and RIL. After the recent run-up, Bharti's India business' estimated valuation at CMP (on FY28E reported EBITDA) has now converged with JPL's, based on its IPO price (INR1,119). For RIL, we estimate a holding company discount of ~29% currently (with 7x/20x EV/EBITDA for Energy/Retail) for its ~66.4% stake in JPL at its IPO price (vs. our ascribed 25% holdco discount). A strong listing for JPL (say 20%) could potentially expand the valuation gap between JPL and Bharti India to ~19% and widen the holdco discount for RIL's JPL stake to ~41%. As such JPL can trade at a premium to Bharti in the near term, driven by its market leadership, greater influence on industry tariffs, lower liquidity (limited free float of less than 3%). However, we believe a strong listing will also have a rub-off impact on both Bharti and RIL. Reiterate our BUY ratings on Bharti (TP INR2,360) and RIL (TP INR1,560).

JPL listing can potentially re-rate Bharti and RIL

- As highlighted in our recent note, JPL IPO could drive potential re-rating of multiples for Bharti and RIL. Since then, Bharti Airtel is up ~9% (vs. zero returns for Nifty 50), while RIL stock price is largely flat.
- After the recent run-up, we estimate that Bharti's India business (ex-Indus stake and BHL minorities) now trades at par with JPL on FY28 basis, based on its IPO price of INR1,119.
- We believe JPL could command a premium over the near term, driven by its market leadership, greater influence over industry tariffs and low liquidity (free float of less than 3%).
- However, a significant listing gain for JPL could lead to further re-rating of multiples for Bharti as we fundamentally do not see a case for any significant discount for Bharti India (vs. JPL), given its superior FCF and higher RoCE.
- Additionally, Bharti also provides exposure to data centers (through ~60% stake in Nxtra), high-growth Africa market (~80% stake in Airtel Africa) and financial services (both in India and Africa).

JPL IPO provides headroom for potential value unlocking in RIL

- We estimate that RIL stock price is currently factoring in a holding company discount of ~29% (vs. 25% ascribed by us in our SoTP) for its ~64.4% stake in JPL (at IPO price of INR1,119), based on 7x/20x EV/EBITDA for Energy/Retail.
- A significant listing gain for JPL could further widen the holdco discount on RIL to as high as ~41% (if JPL lists at ~20% premium).
- Given limited free float for JPL in the first six month, we believe RIL continues to remain a play on Indian telecom sector, besides being the India's largest retailer and largest integrated energy company, along with several other growth optionality (such as New Energy, Data Center, AI, and FMCG).
- Earnings upgrade on the back of stronger refining/petchem cycle, recovery in retail revenue growth and profitability remains the key medium-term trigger for the stock.

Case for a tariff hike strengthens after JPL IPO

- A delay in implementing a tariff hike (vs. initial expectations of Dec'25) has been a key reason for the muted performance of telcos in CY26TD, in our view.
- Given the delays in tariff hikes, Bharti has recently discontinued its entry-level INR299 daily unlimited data pack to support organic ARPU increases.
- RJio also re-launched its JioPrime membership to provide revenue uptick, while signaling a tariff hike could be imminent.
- Recently, Bharti also implemented a hike on its postpaid bundles. We note that in the past tariff hikes, prepaid smartphone tariff hikes have followed postpaid tariff hikes in next six months.
- After the JPL IPO and impending Vi's fund raise, we believe the case for a tariff hike is stronger. However, we now build in a smartphone tariff hike of ~15% (INR50 increase on RJio's INR299/28-day plan) from Mar'27 (vs. Dec'26 earlier). A faster-than-expected tariff hike could provide upsides to our estimates.
- Further, we believe there is a case to discontinue unlimited 5G offering now as 5G penetration has reached 50%+ for RJio. We note unlimited 5G offerings act as a headwind to monetization of higher data consumption packs through data top-ups and higher data allowance plans.
- A discontinuation of unlimited 5G offering could provide near-term tailwind for driving ARPU growth, while we await broader smartphone tariff hikes.

View: Remain constructive on Bharti, BHL, and RIL; initiate JPL with BUY

We have marginally cut our FY27-29 estimates and revised our TPs for telcos and RIL as we defer smartphone tariff hike assumption to Mar'27 (vs. Dec'26 earlier). Further, we no longer assume any tariff hike in home broadband (vs. INR50 hike from FY28 earlier), given the focus on driving penetration-led growth. We remain constructive on the Indian telecom space and reiterate **our BUY rating on Bharti** (improved FCF, deleveraging, continued premiumization), **BHL** (pure-play exposure to high growth wireless and HBB businesses, lower capital allocation risks vs. Bharti), and **RIL** (closer to bear case valuations, likely higher O2C earnings in the near term). We initiate coverage on **JPL with BUY and a TP of INR1,350**. Reiterate a Neutral stance on Indus, Tata Communications and Vi.

Indus Towers

BSE SENSEX	S&P CNX
73,599	22,750

Conference Call Details



Date: 28th October 2026
Time: 02:30pm IST

Financials & Valuations (INR b)

INR b	FY27E	FY28E	FY29E
Net Sales	347.2	367.2	384.3
EBITDA	185.2	195.4	205.1
Adj. PAT	72.0	76.4	82.4
EBITDA Margin (%)	53.3%	53.2%	53.4%
Adj. EPS (INR)	27.3	28.9	31.2
EPS Gr. (%)	3.9	6.0	8.0
BV/Sh. (INR)	160.1	168.8	174.9
Ratios			
Net D:E	-0.2	-0.2	-0.2
RoE (%)	17.4	17.2	17.8
RoCE (%)	20.6	20.5	20.9
Valuations			
EV/EBITDA (x)	6.2	5.8	5.4
P/E (x)	14.1	13.3	12.3
P/BV (x)	2.4	2.3	2.2
Div. Yield (%)	5.2	6.5	7.8

CMP: INR385 — Neutral

In-line 2Q; tenancy additions improve meaningfully

- Indus' 2QFY27 result was broadly in line, as recurring EBITDA (excluding provisions) rose ~2% QoQ to INR47.5b.
- Operationally, tenancy additions picked up notably to ~7.9k (vs. 4.2k QoQ) likely due to on acceleration in Vi's rollouts.
- Indus' reported capex surged ~40% QoQ; however, cash capex moderated ~9% QoQ, which led to healthy FCF generation of INR13.8b (vs. ~INR28b in 1HFY27). The decline in net cash level was largely due to dividend payouts.

In-line quarter; recurring EBITDA up ~2% QoQ

- Consolidated reported revenue grew 1% QoQ to INR85.2b (+4% YoY, vs. our est. INR87.3b).
  - Service revenue came in at INR54.4b (+1.3% QoQ, +4% YoY, in line).
  - Energy reimbursements stood at INR30.7b (+0.5% QoQ, +4% YoY) and came in ~6% below our est.), due to lower than expected increase in power and fuel costs.
- Consolidated reported EBITDA rose ~2.5% QoQ to INR45.9b (flat YoY; in line).
  - Adjusted service EBITDA at INR46.9b (+1% QoQ, +4% YoY) was largely in line with our estimate of INR47.2b.
  - Energy under-recovery was lower at INR1.1b (vs. our estimate of INR1.2b and INR1.4b YoY).
  - Indus reported a prior-period bad-debt reversal of INR101m (vs. a bad-debt provision of INR233m QoQ and reversal of INR1.95b YoY). We did not build in any bad debt provision reversal for 2QFY27.
- Adjusted for bad-debt provisions, recurring EBITDA at INR45.7b (+1.8% QoQ, +4.6% YoY) was in line with our estimate of INR45.9b.
- Reported PAT at INR17.9b grew ~3% QoQ (-2.5% YoY). Adjusted PAT at INR17.9b inched up ~1% QoQ (+5% YoY) and was in line.

Significant pick-up in tenancy additions; ARPT dips ~2% YoY

- Net macro tower adds slightly moderated to 2,869 (vs. 3,097 QoQ, though ahead of our estimate of 2,500); EoP macro tower count stood at ~270.5k.
- Indus' net leaner tower count inched up by 13 QoQ (vs. a decline of ~20 QoQ in 1Q); the overall leaner tower count stood at ~14.04k.
- For the 10th successive quarter, net macro tenancy additions were higher than tower adds at 7,903 (notable pick-up from 4,236 QoQ in 1Q and above our est. of 6k). Indus' total macro tenants count rose to ~440.2k.
- The end-period tenancy ratio inched up to 1.63x (vs. 1.62x QoQ), with the incremental tenancy ratio at 2.75x, among the highest in the last several quarters.
- Reported ARPT was stable QoQ at INR41k (-2% YoY, our est. INR41.3k).

Other highlights: Healthy FCF generation despite elevated capex; net cash declines largely due to dividend payouts

- Indus' receivables moderated by ~INR1.4b QoQ to INR47.9b.
- Reported capex surged ~40% QoQ to INR24b, likely due to capex for accommodating second tenant and battery replacement program. However, cash capex moderated to INR16.3 (from INR18b QoQ).
- Reported adjusted fund from operations (EBITDA net of lease payment and maintenance capex) at INR30.2b rose ~1% QoQ.
- Net debt including lease liabilities increased ~INR34b QoQ to INR175.2b (vs. ~INR153b at the end of FY26); while excluding lease liabilities, the company's net cash decreased ~INR29.7b QoQ to ~INR34.3b (vs. ~INR49.3b net cash as of end-FY26), largely due to dividend payment.
- Indus' reported healthy FCF generation of INR13.8b in 2Q (INR28.1b in 1HFY27 vs. INR37.6b generated in FY26).

Indus Towers - quarterly results (INR m)

	2QFY26	1QFY27	2QFY27	QoQ	YoY	2QFY27E	vs. est
Service revenues	**52,417**	**53,716**	**54,410**	**1.3**	**3.8**	**54,641**	**(0.4)**
Energy reimbursements	29,453	30,540	30,696	0.5	4.2	32,654	(6.0)
Exit / one-off revenue	12	55	50			-	
Reported revenue	**81,882**	**84,311**	**85,156**	**1.0**	**4.0**	**87,295**	**(2.5)**
Power and fuel	(30,869)	(31,953)	(31,832)	(0.4)	3.1	(33,904)	(6.1)
Employee expenses	(2,051)	(2,151)	(2,314)	7.6	12.8	(2,133)	8.5
Other costs	(5,193)	(5,193)	(5,208)	0.3	0.3	(5,325)	(2.2)
Bad debt provision reversals	**1,952**	**(233)**	**101**			**-**	
Total operating costs	(36,161)	(39,530)	(39,253)	(0.7)	8.6	(41,362)	(5.1)
EBITDA	**45,721**	**44,781**	**45,903**	**2.5**	**0.4**	**45,933**	**(0.1)**
Service EBITDA	**45,173**	**46,372**	**46,888**	**1.1**	**3.8**	**47,183**	**(0.6)**
Energy EBITDA	(1,416)	(1,413)	(1,136)	(19.6)	(19.8)	(1,250)	(9.1)
One-offs (Exit revenue/ provision write-offs)	**1,964**	**(178)**	**151**			**-**	
D&A	(18,008)	(18,936)	(19,438)	2.7	7.9	(19,219)	1.1
EBIT	**27,713**	**25,845**	**26,465**	**2.4**	**(4.5)**	**26,714**	**(0.9)**
Net finance costs and other income	(2,929)	(2,371)	(2,353)	(0.8)	(19.7)	(2,913)	(19.2)
PBT	**24,784**	**23,474**	**24,112**	**2.7**	**(2.7)**	**23,802**	**1.3**
Provision for taxes	(6,391)	(6,016)	(6,184)			(5,991)	
Recurring PAT	**16,932**	**17,685**	**17,852**	**0.9**	**5.4**	**17,811**	**0.2**
EO items	1,952	(304)	51			-	
Reported PAT	**18,393**	**17,458**	**17,928**	**2.7**	**(2.5)**	**17,811**	**0.7**
Recurring EPS (INR/share)	**6.4**	**6.7**	**6.8**	**0.9**	**5.4**	**6.8**	**0.2**

Core operational performance analysis	**2QFY26**	**1QFY27**	**2QFY27**	**QoQ**	**YoY**	**2QFY27E**	**vs est**
Revenue	**81,870**	**84,256**	**85,106**	**1.0**	**4.0**	**87,295**	**(2.5)**
EBITDA	**43,757**	**44,959**	**45,752**	**1.8**	**4.6**	**45,933**	**(0.4)**
EBIT	25,749	26,023	26,314	*1.1*	*2.2*	26,714	*(1.5)*
PBT	22,820	23,652	23,961	*1.3*	*5.0*	23,802	*0.7*
PAT	**16,932**	**17,685**	**17,802**	**0.7**	**5.1**	**17,811**	**(0.0)**
Key operating metrics	**2QFY26**	**1QFY27**		**QoQ**	**YoY**	**2QFY27E**	**vs est**
Total towers (#)	**2,56,074**	**2,67,611**	**2,70,480**	**1.1**	**5.6**	**2,70,111**	**0.1**
Total tenants (#)	**4,15,717**	**4,32,250**	**4,40,153**	**1.8**	**5.9**	**4,38,250**	**0.4**
Tenancy ratio (end-period)	1.62	1.62	1.63			1.62	
Sharing revenue per operator (INR/month)	**41,714**	**41,082**	**41,036**	**(0.1)**	**(1.6)**	**41,313**	**(0.7)**
Sharing revenue per tower (INR/month)	67,924	66,416	66,532	*0.2*	*(2.0)*	68,713	*(3.2)*
Margins (%)							
Overall EBITDA	**55.8**	**53.1**	**53.9**	**79 bps**	**(193)bps**	**52.6**	**129 bps**
Service EBITDA (inc. one-offs)	**86.2**	**86.4**	**86.3**	**(16)bps**	**6 bps**	**86.4**	**(8)bps**
EBIT	33.8	30.7	31.1	42 bps	(277)bps	30.6	48 bps
PAT	20.7	21.0	21.0	(1)bps	29 bps	20.4	56 bps
Effective tax rate	25.8	25.6	25.6			25.2	

SAIL

BSE SENSEX	S&P CNX
73,599	22,750

CMP: INR171 BUY

Conference Call Details



Date: 28 October 2026
Time: 10:30 am IST
Registration: Diamond Pass
Dial in:
+91 22 6280 1123
+91 22 7115 8024

In-line performance

- SAIL reported in-line revenue of INR320b (+20% YoY and 21% QoQ), driven by strong volume growth and healthy NSR during the quarter.
- EBITDA stood at INR42b (+67% YoY and -6% QoQ), in line with our estimate. This translated into EBITDA/t of INR8,170/t (against our est. of INR8,700/t). The QoQ moderation was largely led by a sequential NSR moderation during monsoon and cost inflation.
- Adj. PAT came largely in line at INR18b in 2QFY27, compared to INR19.8b in 1QFY27 and INR6.7b in 2QFY26.
- The crude steel production stood at 4.9mt (+4% YoY and +2% QoQ), whereas sales volume stood at 5.2mt (+5% YoY and +24% QoQ), in line with our estimates.
- ASP for the quarter stood at INR62,000/t, which grew 14% YoY but declined 3% QoQ due to steel price volatility during the quarter.

SAIL Consolidated Quarterly Performance (INR b)

Y/E March	FY26				FY27		FY26	FY27E	FY27 2QE	vs Est (%)
	1Q	2Q	3Q	4Q	1Q	2Q				
Sales (m tons)	**4.6**	**4.9**	**5.2**	**5.3**	**4.2**	**5.2**	**19.9**	**21.5**	**5.0**	**4.2**
Change (YoY %)	13.5	19.8	16.3	(0.2)	(8.6)	5.1	11.5	7.9		
Realization (INR per ton)	**56,590**	**54,387**	**53,148**	**57,920**	**63,833**	**62,011**	**55,503**	**63,715**	**62,133**	**(0.2)**
Change (YoY %)	(5.4)	(3.2)	(3.9)	5.3	12.8	14.0	(1.6)	14.8		
Net Sales	**257.5**	**267.0**	**273.7**	**308.1**	**265.5**	**320.0**	**1,106.4**	**1,369.9**	**307.6**	**4.0**
Change (YoY %)	7.3	15.9	11.8	5.1	3.1	19.8	9.7	23.8		
Change (QoQ %)	(12.2)	3.7	2.5	12.6	(13.8)	20.5				
Total Expenditure	**231.5**	**241.8**	**250.8**	**264.0**	**220.9**	**277.8**	**988.1**	**1,186.9**		
EBITDA	**26.0**	**25.3**	**22.9**	**44.1**	**44.6**	**42.2**	**118.3**	**183.0**	**43.0**	**(2.0)**
Change (YoY %)	16.9	98.2	13.0	26.5	71.9	66.8	31.3	54.7		
Change (QoQ %)	(25.5)	(2.6)	(9.3)	92.2	1.2	(5.5)				
EBITDA per ton (INR)	**5,704**	**5,149**	**4,455**	**8,287**	**10,725**	**8,171**	**5,934**	**8,511**	**8,692**	**(6)**
Interest	5.9	4.8	5.5	5.3	4.9	5.2	21.6	24.0		
Depreciation	14.4	14.5	15.2	15.8	15.6	16.1	59.9	62.3		
Other Income	1.6	2.1	1.7	3.5	2.1	2.3	8.9	9.4		
Share of Asso/JV/investments	0.7	1.0	0.7	1.8	0.3	0.8	4.3	5.5		
PBT (before EO Inc.)	**7.9**	**8.9**	**4.8**	**28.3**	**26.4**	**24.0**	**50.0**	**111.6**		
EO Income(exp)	1.7	(3.4)	-	(3.3)	(4.5)	(0.7)	(4.9)	(5.3)		
PBT (after EO Inc.)	**9.7**	**5.6**	**4.8**	**25.0**	**21.9**	**23.2**	**45.1**	**106.3**		
Total Tax	2.2	1.4	1.1	6.7	5.4	5.7	11.3	28.2		
% Tax	23.1	24.7	22.0	26.6	24.8	24.7	25.1	26.5		
Reported PAT	**7.4**	**4.2**	**3.7**	**18.4**	**16.4**	**17.5**	**33.7**	**78.1**		
Adjusted PAT	**5.7**	**6.7**	**3.7**	**20.7**	**19.8**	**18.0**	**36.8**	**82.1**	**19.0**	**(5.1)**
Change (YoY %)	75.7	(277.1)	229.9	61.4	247.4	167.8	175.1	122.7		
Change (QoQ %)	(55.4)	17.8	(44.4)	452.4	(4.0)	(9.2)				

Radico Khaitan

BSE SENSEX	S&P CNX
73,599	22,750

Conference Call Details



Date: 29th October 2026
Time: 3:00pm IST
Dial-in details:
Diamond Pass Registration

Financials & Valuations (INR b)

Y/E March	2027E	2028E	2029E
Sales	70.2	79.8	91.0
Sales Gr. (%)	16	14	14
EBITDA	14.3	16.7	19.7
EBITDA Margin (%)	20.4	21.0	21.7
PAT	9.2	11.1	13.4
EPS (INR)	69.0	83.2	100.3
EPS Gr. (%)	52	21	21
BV/Sh.(INR)	298	365	445
Ratios			
RoE (%)	23.2	22.8	22.6
RoIC (%)	26.9	29.2	32.7
Payout (%)	20.0	20.0	20.0
Valuations			
P/E (x)	61.9	51.4	42.6
P/BV (x)	14.3	11.7	9.6
EV/EBITDA (x)	39.8	33.7	28.2

CMP: INR4,275 TP: INR5,350 (+25%) Buy

Robust earnings continue; positive guidance revision

- Standalone net sales delivered strong 17% YoY growth to INR17.5b (est. INR16.8b) in 2QFY27.
- P&A volume grew 36% YoY to 5.3m cases (est: 5.1m), while overall IMFL volumes grew 7% YoY (est. 6%).
- P&A volume growth was led by 49% growth in the vodka portfolio to 2.96m cases, alongside strong growth in the whisky portfolio.
- Regular portfolio volumes declined 10% YoY to 4.6m cases on a high base (+79% in 2QFY26), while royalty cases declined 57% YoY to 0.2m cases. The decline in regular portfolio volumes was attributed to a higher base of 2QFY26 following a route-to-market change in Andhra Pradesh, as well as the impact of policy changes in Maharashtra and Karnataka.
- IMFL revenue grew 23% YoY, led by the premium portfolio. Non-IMFL revenue grew 1% YoY.
- Management highlighted that vodka's share of the IMFL industry increased to 6.3% in 2QFY27 (6.2% in 1HFY27 vs 4.5% in FY26; 3.7% in FY25). As the clear market leader, Magic Moments is well positioned to capitalize on this opportunity, delivering an impressive 49% volume growth during the quarter. Flavored vodka accounted for 75% of industry volumes. RDCK's flavor-led innovation is expanding the category and drawing in a new generation of consumers, reinforcing the brand's clear leadership.
- Gross margin expanded 440bp YoY (-110bp QoQ) to 48% (est. 49%). To largely mitigate the impact of increasing grain prices, RDCK had built up higher stock levels, which supported its performance in 2QFY27.
- Despite the uncertain macro environment, RDCK remains confident of its margin expansion trajectory in FY27.
- Employee costs rose 13%, other expenses rose 15% YoY, while S&D rose 19%. Management alluded that in 2QFY27, A&SP was 6.6% of IMFL sales compared to 6.1% in 2QFY26. It expects to maintain A&SP spend at around 6% to 8% of IMFL revenue.
- **EBITDA margin expanded 460bp YoY to 20.5% (est: 20.5%), benefiting from robust GM expansion**.
- **EBITDA grew by a robust 50% YoY (est: 43%) to INR3.6b.**
- PBT/APAT grew 65%/66% YoY in 2QFY27.
- In 1HFY27, revenue/EBITDA/APAT grew 14%/50%/64% YoY, with EBITDA margin at 20.6% vs 15.7% in 1HFY26.
- Net debt stood at INR1.75b, implying a reduction of INR0.7b since Mar'26. The company aspires to become net debt free in 2HFY27**.**

- **RDCK expects its P&A portfolio to continue delivering strong growth. Management has further raised the P&A volume growth guidance to 30% for FY27 (from 25% earlier). It expects to deliver an EBITDA margin of ~20% for full-year FY27.**

Others

- Magic Moments is the fifth largest vodka globally and the largest in India with ~60% market share.
- Vodka volumes in India are estimated to have increased at a CAGR of over 20% between FY22 and FY26; growth has accelerated further in the last 3-4 quarters.
- Vodka growth is increasingly visible beyond metros, particularly in states such as Uttar Pradesh (19% of IMFL industry is now vodka), Rajasthan (12%), and Madhya Pradesh (14%), indicating broader category acceptance.
- In whisky, the contemporary new look of After Dark Blue is resonating well with consumers in the largest segment of the market. 8PM Premium Black continues to gain momentum and market share in key states.
- RDCK is expanding its global footprint and is now the first Indian spirits company to mark its presence across four major UK airports.
- With around 70 travel retail outlets currently, the company is steadily progressing toward its target of 100 outlets in the coming years.

Standalone Quarterly Performance (INRm)

Y/E March	FY26				FY27E				FY26	FY27E	FY27E	Var.
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	(%)
IMFL volume growth %	**37.5**	**37.7**	**16.6**	**4**	**2.9**	**7.1**	**11.3**	**17.1**	**22.2**	**9.5**	**5.9**	
P&A volume growth (%)	**40.7**	**21.6**	**25.9**	**27.9**	**35.9**	**35.7**	**28**	**23.8**	**28.5**	**30.5**	**30**	
Regular volume gr. (%)	**51.8**	**79.4**	**32.8**	**-10.2**	**-14.9**	**-9.7**	**-5**	**5.7**	**31**	**-6.4**	**-13**	
Total revenues	**15,060**	**14,939**	**15,467**	**15,037**	**16,847**	**17,451**	**18,323**	**17,611**	**60,504**	**70,232**	**16,827**	**4%**
YoY change (%)	32.5	33.8	19.5	15.3	11.9	16.8	18.5	17.1	24.7	16.1	12.6	
Gross Profit	**6,477**	**6,520**	**7,194**	**7,218**	**8,277**	**8,384**	**8,978**	**8,914**	**27,409**	**34,554**	**8,245**	**2%**
Margin (%)	*43*	*43.6*	*46.5*	*48*	*49.1*	*48*	*49*	*50.6*	*45.3*	*49.2*	*49*	
EBITDA	**2,322**	**2,378**	**2,672**	**2,845**	**3,489**	**3,573**	**3,667**	**3,599**	**10,215**	**14,327**	**3,405**	**5%**
Margins (%)	*15.4*	*15.9*	*17.3*	*18.9*	*20.7*	*20.5*	*20*	*20.4*	*16.9*	*20.4*	*20.2*	
EBITDA growth (%)	*55.8*	*45.7*	*45.2*	*60.2*	*50.3*	*50.2*	*37.2*	*26.5*	*51.6*	*40.3*	*43.3*	
Depreciation	363	374	372	422	412	432	420	463	1,530	1,727	415	
Interest	159	163	164	154	117	114	100	103	640	434	120	
Other income	47	24	26	58	54	50	40	31	154	175	40	
PBT	**1,846**	**1,865**	**2,162**	**2,327**	**3,014**	**3,077**	**3,187**	**3,064**	**8,199**	**12,342**	**2,910**	**6%**
Tax	443	474	515	576	754	768	800	778	2,008	3,100	730	
Rate (%)	24	25.4	23.8	24.7	25	25	25.1	25.4	24.5	25.1	25.1	
Extraordinary inc/(Exp)	-70	0	-96	0	0	0	0	0	-166	0	0	
Reported PAT	**1,473**	**1,391**	**1,742**	**1,752**	**2,260**	**2,309**	**2,387**	**2,286**	**6,356**	**9,242**	**2,179**	**6%**
Adj.PAT	**1,403**	**1,391**	**1,647**	**1,752**	**2,260**	**2,309**	**2,387**	**2,286**	**6,066**	**9,242**	**2,179**	**6%**
YoY change (%)	83.9	69.3	71.6	93.1	61.1	66	45	30.5	75.7	52.4	56.8	

Key operational metrics

Revenue Split (Rs Mn)	1QFY25	2QFY25	3QFY25	4QFY25	1QFY26	2QFY26	3QFY26	4QFY26	1QFY27	2QFY27
P&A	4,995	5,780	6,479	6,148	7,132	7,184	8,383	7,937	9,700	9,960
Regular	2,363	1,766	2,294	3,440	3,499	3,228	2,952	2,945	2,893	2,927
Royalty	96	93	158	104	65	62	62	104	32	35
IMFL	**7,454**	**7,639**	**8,931**	**9,692**	**10,696**	**10,474**	**11,397**	**10,986**	**12,625**	**12,922**
Non IMFL	***3,911***	***3,523***	***4,011***	***3,349***	***4,364***	***4,465***	***4,070***	***4,050***	***4,222***	***4,529***
Total	***11,365***	***11,162***	***12,942***	***13,041***	***15,060***	***14,939***	***15,467***	***15,036***	***16,847***	***17,451***
Rev Growth YoY (%)										
P&A	*19%*	*18%*	*25%*	*22%*	*43%*	*24%*	*29%*	*29%*	*36%*	*39%*
Regular	*-15%*	*-12%*	*15%*	*101%*	*48%*	*83%*	*29%*	*-14%*	*-17%*	*-9%*
Royalty	*25%*	*16%*	*58%*	*-16%*	*-32%*	*-33%*	*-61%*	*0%*	*-51%*	*-44%*
IMFL	***6%***	***9%***	***22%***	***41%***	***43%***	***37%***	***28%***	***13%***	***18%***	***23%***
Non IMFL	***57%***	***56%***	***-7%***	***-14%***	***12%***	***27%***	***1%***	***21%***	***-3%***	***1%***
Total	***19%***	***21%***	***11%***	***21%***	***33%***	***34%***	***20%***	***15%***	***12%***	***17%***

IMFL Volume details (Mn Cases)	1QFY25	2QFY25	3QFY25	4QFY25	1QFY26	2QFY26	3QFY26	4QFY26	1QFY27	2QFY27
Prestige & Above	2.7	3.2	3.7	3.4	3.8	3.9	4.6	4.4	5.2	5.3
Regular	3.6	2.8	3.5	5.3	5.4	5.0	4.7	4.8	4.6	4.6
Royalty	0.8	0.8	1.2	0.5	0.5	0.4	0.4	0.4	0.2	0.2
Total	**7.1**	**6.8**	**8.4**	**9.1**	**9.7**	**9.4**	**9.8**	**9.5**	**10.0**	**10.0**
Change YoY (%)										
Prestige & Above	14%	13%	18%	16%	41%	22%	26%	28%	36%	36%
Regular	-14%	-12%	13%	78%	52%	79%	33%	-10%	-15%	-10%
Royalty	-7%	-16%	14%	-65%	-40%	-46%	-63%	-9%	-63%	-57%
Total	**-4%**	**-2%**	**15%**	**27%**	**37%**	**38%**	**17%**	**4%**	**3%**	**7%**

Max Financial Services

BSE SENSEX	S&P CNX
73,599	22,750

CMP: INR1,231 — Buy

Beat on VNB margin by 100bps

- Axis Max Life Insurance's (MAXLIFE) gross premium income grew 15% YoY to INR104.6b (in-line) driven by 17% YoY growth in renewal premium, 15% YoY for single premium and 9% YoY for first year premium.
- Total new business APE grew 8% YoY to INR27.2b (in-line). For 1HFY27, APE grew 12% YoY.
- VNB grew 15% YoY to INR7.3b (in-line), resulting in a VNB margin of 27% (MOSLe of 26%) vs 25.5% in 2QFY26. For 1HFY27, VNB grew 21% YoY with VNB margin at 25.4% (23.3% in 1HFY26)
- Solvency ratio stood at 197% in 2QFY27 vs 208% in 1HFY26.
- EV of INR314.4b reflected operating RoEV of 17.3% (16.3% in 1HFY26).
- AUM grew 11% YoY to ~INR2.1t.
- The company reported PBT of INR1.4b (+46% YoY).
- **Valuation and view:** We have a BUY rating on the stock with a TP1,690. We will review our estimates and TP after the earnings call scheduled for 28th Oct'26.

Conference Call Details



Date: 28th Oct'26
Time: 10:00am IST
Dial-in details:
Link for the call

Financials & Valuations (INR b)

Y/E MARCH	FY26	FY27E	FY28E
Gross Premium	388.8	451.8	521.6
PAT	2.8	4.3	5.4
APE	105.0	116.8	135.4
VNB margin (%)	25.2	26.0	26.5
Op. RoEV (%)	18.7	18.5	18.5
AUM (INRb)	1,898	2,176	2,502
VNB(INRb)	26.5	30.4	35.9
EV per Share	677	793	938
Valuations			
P/EV (x)	1.8	1.6	1.3
P/EVOP (x)	11.2	9.9	8.4

Policy holder's A/c	FY26				FY27		FY26	FY27E	FY27E	A v/s E
(INR b)	1Q	2Q	3Q	4Q	1Q	2Q			2QE	
First year premium	15.5	23.4	25.1	34.9	18.1	25.6	97.8	111.5	25.3	1%
Growth (%)	*23.3%*	*14.1%*	*22.6%*	*17.2%*	*16.5%*	*9.4%*	*19.3%*	*14.0%*	*8.3%*	
Renewal premium	38.7	56.3	60.5	88.2	46.4	66.1	243.7	287.6	64.7	2%
Growth (%)	*16.6%*	*19.2%*	*15.8%*	*13.4%*	*19.8%*	*17.4%*	*15.8%*	*18.0%*	*14.9%*	
Single premium	9.7	11.3	11.5	13.7	11.6	12.9	47.2	52.6	12.9	0%
Growth (%)	*19.0%*	*16.5%*	*20.4%*	*23.9%*	*19.3%*	*14.9%*	*18.8%*	*11.5%*	*14.6%*	
Gross premium income	**64.0**	**90.9**	**97.1**	**136.8**	**76.1**	**104.6**	388.8	451.8	**102.9**	**2%**
Growth (%)	*18.5%*	*17.5%*	*18.0%*	*15.3%*	*18.9%*	*15.0%*	*17.0%*	*16.2%*	*13.2%*	
PAT	**0.7**	**1.0**	**0.8**	**2.0**	**0.9**	**1.4**	2.8	4.6	**0.9**	**56%**
Growth (%)	*-52.5%*	*-29.7%*	*8.9%*	*3233.3%*	*23.0%*	*45.9%*	*-31.8%*	*65.6%*	-6.3%	
Key metrics (INRb)										
New Business APE	16.7	25.1	27.3	35.9	19.2	27.2	105.0	116.8	27.1	0%
Growth (%)	*14.8%*	*15.5%*	*29.6%*	*18.3%*	*15.2%*	*8.3%*	*19.7%*	*11.2%*	0.1	
VNB	3.4	6.4	6.6	10.1	4.5	7.3	26.5	30.4	7.1	4%
Growth (%)	*31.9%*	*24.8%*	*34.8%*	*19.0%*	*33.1%*	*14.9%*	*25.6%*	*14.7%*	0.1	
AUM	1,832.1	1,853.4	1,926.9	1,898.0	2,026.2	2,057	1,898	2,176	2,087	-1%
Growth (%)	*13.7%*	*8.9%*	*12.2%*	*8.5%*	*10.6%*	*11.0%*	*8.4%*	*14.7%*	0.1	
Key Ratios (%)										
VNB Margin (%)	20.1	25.5	24.1	28.2	23.2	27.0	25.2	26.0	26.0	

Star Health

BSE SENSEX	S&P CNX
73,599	22,750

Conference Call Details



Date: 28th October 2026

Time: 08:30am IST

Link for the call

Financials & Valuations (INR b)

Y/E March	2026	2027E	2028E
Revenue	180.0	207.9	239.0
Service result	13.3	17.7	20.1
PBT	12.3	20.8	23.7
PAT	9.1	15.5	17.8
Ratios (%)			
Claims	68.2	67.7	68.0
Expense	30.2	29.5	29.2
CISR	98.4	97.2	97.2
RoE	10.0	15.0	14.8
EPS (Rs)	15.5	26.4	30.2
Valuations			
P/E (x)	35.3	20.7	18.1
P/BV (x)	3.4	2.9	2.5

CMP: INR547 — Buy

Investment income drives a PAT beat

- Insurance revenue grew 15% YoY to INR50.7b in 2QFY27.
- Claims at INR5b grew 11% YoY (in line), reflecting a claims ratio of 69% (MOFSLe of 70%).
- Operating expenses grew 15% YoY to INR11.7b (in line).
- Insurance service result stood at INR3.8b, growing 95% YoY.
- Combined insurance service ratio at 98% (MOFSLe of 99.3%) improved 290bp YoY.
- Investment income at INR2.7b was 19% above estimates, growing 62% YoY.
- Beat on investment income drove a PAT beat, which stood at INR2.6b (+233%YoY).

Valuation and view

We have a BUY rating on Star Health with a TP of INR690. We will review our estimates and TP after the concall on 28th Oct'26.

Quarterly Performance

Y/E March	FY26				FY27		FY26	FY27E	2Q FY27E	Act v/s Est. (%)	YoY (%)	QoQ (%)
	1Q	2Q	3Q	4Q	1Q	2Q						
Insurance revenue	**43,364**	**43,958**	**45,619**	**46,711**	**48,566**	**50,738**	**179,986**	**207,867**	**50,264**	0.9	15.4	4.5
YoY growth (%)	14.4	11.0	11.5	13.9	12.0	15.4	12.9	15.5	13.5			
Claims	29,714	31,433	31,271	30,171	33,184	34,986	122,744	140,726	35,184	-0.6	11.3	5.4
Operating expenses	10,183	10,115	10,908	11,193	11,339	11,677	42,399	48,641	11,611	0.6	15.4	3.0
Insurance service exps	**39,896**	**41,549**	**42,179**	**41,364**	**44,523**	**46,663**	**165,144**	**189,367**	**46,795**	-0.3	12.3	4.8
Net reinsurance expenses	589	449	200	301	180	244	1,538	831	201	21.3	-45.7	35.1
Insurance service result	**2,878**	**1,960**	**3,240**	**5,046**	**3,863**	**3,831**	**13,304**	**17,669**	**3,267**	17.3	95.4	-0.8
Investment income	5,864	1,651	5,687	-2,296	6,437	2,676	10,908	16,925	2,244	19.2	62.1	-58.4
Finance cost	425	-	171	173	-	-	948	1,516	380	-100.0		
Other expenses	2,437	2,495	2,816	3,174	2,883	2,990	10,924	12,324	3,055	-2.1	19.9	3.7
PBT	5,881	1,116	5,940	-597	7,417	3,516	12,340	20,754	2,076	69.4	215.1	-52.6
Tax	1,499	321	1,453	-43	1,920	868	3,230	5,230	519	67.3	170.9	-54.8
PAT	**4,382**	**796**	**4,487**	**-554**	**5,497**	**2,648**	**9,110**	**15,524**	**1,557**	70.1	232.8	-51.8
YoY growth (%)	43.7	-36.4	409.8	NA	25.5	232.8	15.8	70.4	97.1			
Ratios (%)												
Claims ratio	68.5	71.5	68.5	64.6	68.3	69.0	68.2	67.7	70.0	-104.5	-255	63
CISR	98.7	100.9	98.8	95.7	97.7	98.0	98.4	97.2	99.3	-125.6	-286	33

United Breweries

BSE SENSEX	S&P CNX
84,997	26,054

Conference Call Details



Date: 28th Aug 2026

Time: 2:00 PM

Dial-in details:

+91 22 6280 1234 /
+91 22 7115 8135

Diamond Pass Registration

Financials & Valuations (INR b)

Y/E MAR	FY26	FY27E	FY28E
Net Sales	92.3	104.2	115.3
Sales Gr. (%)	3.7	12.8	10.7
EBITDA	8.1	9.7	12.4
Margin (%)	8.7	9.3	10.7
Adj. PAT	3.7	5.2	7.3
Adj. EPS (INR)	14.1	19.6	27.7
EPS Gr. (%)	-19.9	38.4	41.3
BV/Sh. (INR)	170.9	181.3	196.2
Ratios			
RoE (%)	8.4	11.1	14.7
RoCE (%)	9.5	12.5	15.6
Valuations			
P/E (x)	81.3	58.7	41.6
P/BV (x)	6.7	6.3	5.9
EV/EBITDA (x)	37.0	30.3	23.5

CMP: INR1,432

Overall beat; volume up 16%

- UBBL's standalone net sales grew 24% YoY to INR25.4b (est. INR23.6b) in 2QFY27 on a favorable base (-3% in 2QFY26, 10% three-year CAGR).
- Volume growth was 16% vs. est. 12% (-3% in 2QFY26, 4% three-year CAGR).
- Premium portfolio delivered 38% volume growth.
- South region delivered 24% volume growth, followed by 21% in west, 10% in north and 7% in east.
- Gross margin expanded 190bp YoY and 375bp QoQ to 44.7% (est. 42%). The quarterly GM variation has been noticed in previous quarters as well.
- Company structural interventions offset the Middle East war impact.
- Other expenses rose 19% and employee expenses increased 11% YoY.
- EBITDA margin expanded 390bp YoY to 10.3% (est. 8% | 9.2% in 1QFY27).
- EBITDA doubled YoY to INR2.6b (est. INR1.9b) on a favorable baes (-43% in 2QFY26). Three-year EBITDA CAGR is 12%.
- Interest cost was up ~93% YoY at 283m (est. INR210m).
- Other income included INR360m in one-off interest income.
- APAT was up 133% YoY at INR1,093m (est. INR850m).

Other highlights

- Beer category sustained double-digit growth, with further acceleration during the quarter.
- Heineken Silver (+67%) and Kingfisher Ultra (+44%) led premium growth.
- UBBL gained share in profitable markets, led by Karnataka.

Standalone Quarterly Performance (INRm)

Y/E March	FY26				FY27E				FY26	FY27E	FY27 2QE	Variance
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE				
Volume growth (%)	**11**	**-3**	**-1**	**4**	**9**	**16**	**8**	**3**	**3**	**9**	**12**	
Net Sales	**28,624**	**20,511**	**20,714**	**22,478**	**30,649**	**25,359**	**23,614**	**24,537**	**92,327**	**104,158**	**23,587**	7.5%
YoY Change (%)	15.7	-3.0	3.7	-3.2	7.1	23.6	14.0	9.2	3.7	12.8	15.0	
Gross Profit	**12,176**	**8,779**	**9,393**	**10,209**	**12,563**	**11,345**	**10,508**	**10,268**	**40,557**	**44,684**	9,907	14.5%
Margin (%)	42.5	42.8	45.3	45.4	41.0	44.7	44.5	41.8	43.9	42.9	42.0	
EBITDA	**3,105**	**1,301**	**2,255**	**1,391**	**2,827**	**2,600**	**2,906**	**1,370**	**8,053**	**9,702**	1,868	39.2%
YoY Change (%)	9.1	-42.6	59.8	-25.3	-9.0	99.8	28.9	-1.6	-4.0	20.5	43.5	
Margins (%)	10.8	6.3	10.9	6.2	9.2	10.3	12.3	5.6	8.7	9.3	7.9	
Depreciation	628	640	689	759	857	892	825	676	2,716	3,250	825	
Interest	112	147	169	290	230	283	200	137	717	850	210	
Other Income	110	150	109	78	506	53	300	441	446	1,300	300	
PBT before EO expense	**2,475**	**665**	**1,506**	**420**	**2,246**	**1,478**	**2,181**	**997**	**5,066**	**6,902**	1,133	30.4%
Tax	638	196	510	144	582	479	545	120	1,487	1,726	283	
Rate (%)	25.8	29.4	33.9	34.2	25.9	32.4	25.0	12.0	27.3	25.0	25.0	
Reported PAT	**1,837**	**469**	**808**	**1,017**	**1,664**	**1,359**	**1,636**	**878**	**4,132**	**5,177**	**850**	
Adj PAT	**1,837**	**469**	**932**	**530**	**1,664**	**1,093**	**1,636**	**878**	**3,741**	**5,177**	850	28.6%
YoY Change (%)	6.0	-64.5	45.6	-45.6	-9.4	132.8	75.5	65.7	-19.9	38.4	81.0	
Margins (%)	6.4	2.3	4.5	2.4	5.4	4.3	6.9	3.6	4.1	5.0	3.6	

E: MOFSL Estimates

Piramal Pharma

BSE SENSEX	S&P CNX
73,599	22,681

Conference Call Details



Date: 28th Oct 2026
Time: 10:00 am IST
Dial-in details:
Zoom Link

Financials & Valuations (INR b)

Y/E MARCH	FY26	FY27E	FY28E
Sales	88.7	105.8	119.6
EBITDA	9.2	14.4	16.9
Adj. PAT	(1.3)	2.0	3.3
EBIT Margin (%)	1.0	4.6	5.8
Cons. Adj. EPS (INR)	(1.0)	1.5	2.5
EPS Gr. (%)	NA	NA	69.6
BV/Sh. (INR)	68.4	70.0	72.8
Ratios			
Net D:E	0.5	0.5	0.5
RoE (%)	(1.6)	2.4	3.9
RoCE (%)	4.2	2.4	3.5
Payout (%)	-	17.6	17.6
Valuations			
P/E (x)	NA	134.2	79.1
EV/EBITDA (x)	33.3	21.4	18.3
Div. Yield (%)	-	0.1	0.2
FCF Yield (%)	0.0	0.0	0.0
EV/Sales (x)	3.5	2.9	2.6

CMP: INR198

Broad-based beat, driven by growth across segments

- PIRPHARM's revenue grew 28.1% YoY to INR26.2b for the quarter (vs. our est: INR23.5b)
- CDMO segment's (54% of total sales) revenue grew 36% YoY to INR14.2b.
- Complex Hospital Generics segment's (CHG; 33% of total sales) revenue grew 32% YoY to INR8.5b.
- India Consumer Healthcare segment's (ICH; 13% of total sales) revenue grew 13% YoY to INR3.6b.
- Gross margin contracted 20bp YoY to 65.4%.
- However, EBITDA margin expanded 550bp YoY to 13.3% (our est: 9.5%), largely driven by a dip in employee costs (down 260bp YoY) and other expenses (down 310bp) as a % of sales.
- EBITDA grew 119.8% YoY to INR3.5b (vs. our est: INR2.2b).
- Adjusted PAT came in at INR50m vs our estimated loss of INR684m, driven by better operational leverage.
- For 1HFY27, revenue/EBITDA grew 23%/105% YoY to INR48.9b/5.4b, while the net loss declined by INR1.4b.

Other highlights

- **CDMO:**
  - Innovation-related revenue grew 24% YoY, while on-patent commercial manufacturing revenue increased 39% in 1HFY27.
  - ADC services revenue grew 51% YoY in 1HFY27, with 22 new customers added during the period.
  - The phase III pipeline increased to 28 molecules from 25 in Mar'26.
  - Lexington expansion remains on track, adding sterile fill-finish capabilities to the integrated ADC offering.
- **CHG:**
  - The company maintained a 48% value share in the US Sevoflurane market, retaining its market leadership.
  - PPL retained its #1 position in the US Intrathecal Baclofen market.
  - Kenalog began contributing to revenue in 2QFY27 and is expected to support FY27 growth.
  - The company continued to invest in 505(b)(2) products, complex generics, branded products, and co-development.
- **ICH:**
  - Power Brands grew 21% YoY in 1HFY27, contributing 53% of segment sales.
  - E-commerce revenue grew 32% YoY, accounting for 28% of ICH sales in 1HFY27.
  - Media and trade promotion expenses stood at approximately 11% of ICH sales.
  - The Bayer distribution agreement expires in Dec'26, with no material impact expected on FY27 guidance.

Consl. Income Statement (INRm)

	FY26				FY27E				FY26	FY27E	FY27E	% var
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	
Revenues	**19,337**	**20,437**	**21,399**	**27,518**	**22,699**	**26,171**	**24,883**	**32,028**	**88,691**	**1,05,781**	**23,548**	**11%**
growth YoY(%)	*-0.9*	*-8.8*	*-2.9*	*-0.1*	*17.4*	*28.1*	*16.3*	*16.4*	*-3.1*	*19.3*	*15.2*	
CDMO	9,970	10,440	11,660	17,080	11,870	14,240	13,059	19,471	49,150	58,640	11,797	
CHG	6,370	6,440	6,680	7,550	7,430	8,490	8,016	8,909	27,040	32,845	8,114	
ICH	3,020	3,190	3,340	3,200	3,470	3,590	3,808	3,648	12,750	14,516	3,637	
EBITDA*	**1,067**	**1,587**	**1,957**	**4,605**	**1,952**	**3,487**	**3,359**	**5,605**	**9,216**	**14,404**	**2,237**	**56%**
margin (%)	*5.5*	*7.8*	*9.1*	*16.7*	*8.6*	*13.3*	*13.5*	*17.5*	*10.4*	*13.6*	*9.5*	
growth YoY(%)	*-47.8*	*-53.5*	*-42.0*	*-17.9*	*82.9*	*119.8*	*71.6*	*21.7*	*-36.2*	*56.3*	*41.0*	
Depreciation	1,973	2,028	2,127	2,184	2,236	2,332	2,312	2,679	8,312	9,558	2,244	
EBIT	**-906**	**-441**	**-170**	**2,421**	**-283**	**1,156**	**1,047**	**2,926**	**904**	**4,845**	**-7**	
Other income	584	656	432	461	894	359	520	530	2,133	2,303	510	
Interest expense	862	824	892	830	881	876	938	938	3,408	3,632	938	
Share from Asso. Co	186	148	103	136	196	177	150	181	572	704	140	
PBT	**-998**	**-462**	**-527**	**2,188**	**-75**	**816**	**779**	**2,700**	**201**	**4,221**	**-294**	
EO Expenses/(gain)	(207)	-	411	1,758	-	-	-	-	1,961	-	-	
Taxes	**27**	**530**	**423**	**518**	**619**	**766**	**343**	**540**	**1,499**	**2,268**	**390**	
Tax Rate (%)	*-3.4*	*-114.9*	*-45.1*	*120.5*	*-830.2*	*93.8*	*44.0*	*20.0*	*-85.1*	*53.7*	*-132.5*	
Reported PAT	**-817**	**-992**	**-1,362**	**-88**	**-694**	**50**	**436**	**2,160**	**-3,259**	**1,952**	**-684**	**-107%**
Adj. PAT	**-1,031**	**-992**	**-950**	**1,670**	**-694**	**50**	**436**	**2,160**	**-1,304**	**1,952**	**-684**	
Change (%)	*NA*	*NA*	*NA*	*8.8*	*-32.7*	*-105.1*	*-145.9*	*29.3*	*NA*	*NA*	*-31.0*	

JSW Cement

BSE Sensex	S&P CNX
73,599	22,750

Conference Call Details



Date: 28 October 2026
Time: 10:30 IST
Dial-in details:
+ 91 22 6280 1143
+ 91 22 7115 8044
Link for the call

Consol. Financials Snapshot (INR b)

Y/E MARCH	FY26	FY27E	FY28E
Sales	65.1	81.5	93.4
EBITDA	12.4	13.5	17.3
Adj. PAT	4.9	4.9	6.1
EBITDA Margin (%)	19.0	16.6	18.5
Adj. EPS (INR)	3.3	3.5	4.3
EPS Gr. (%)	n/m	3.7	25.7
BV/Sh. (INR)	48.8	51.7	55.2
Ratios			
Net D:E	0.5	0.7	0.9
RoE (%)	10.0	6.9	8.1
RoCE (%)	7.9	6.4	7.2
Payout (%)	15.0	15.4	16.0
Valuations			
P/E (x)	33.4	32.3	25.7
P/BV (x)	2.3	2.2	2.0
EV/EBITDA(x)	14.1	14.0	11.7
EV/ton (USD)	77	75	64
Div. Yield (%)	0.4	0.5	0.6
FCF Yield (%)	-5.3	-7.0	-5.4

CMP: INR117 **Buy**

EBITDA in line; EBITDA/t at INR707 (est. INR766)

- JSW Cement's (JSWC) 2QFY27 operating performance was in line, as higher volume growth offset higher costs. EBITDA rose ~4% YoY to INR2.8b (in line). OPM contracted 4.1pp YoY to ~15% (est. ~16%). EBITDA/t fell ~18% YoY to INR707 (est. INR766). PAT dipped ~1% YoY to INR853m (in line).
- The company commissioned the 1.0mtpa GU at Nagaur, taking capacity to 3.5mtpa, along with 3.3mtpa clinker capacity in this unit. Work has commenced on an additional 2.5mtpa GU, which will raise grinding capacity to 6.0mtpa. The WHRS and alternate fuel handling systems were also commissioned to improve cost efficiency.

Sales volume up 26% YoY; blended realization/t up 5% YoY

- Consolidated revenue/EBITDA/Adj PAT stood at INR19.1b/INR2.8b/ INR853m (+33%/+4%/-1% YoY and +6%/in line/in line vs. estimates). Sales volume rose 26% YoY to 3.9mt (7% beat). Of this, cement volume was 2.29mt (up 39% YoY) and GGBS was 1.47mt (+7% YoY). Blended realization/t rose 5% YoY/fell 2% QoQ to INR4,866/t (1% below our est.).
- Opex/t increased ~11% YoY (down ~1% QoQ) to INR4,159 (in line). Variable cost/t increased 19% YoY/down 2% QoQ (-1% vs. our estimate). Other cost/t increased ~7%/1% YoY/QoQ (+5% vs. estimates). Freight expenses/t increased ~3%/were flat YoY/QoQ (in line).
- In 1HFY27, revenue/EBITDA/PAT stood at +27%/-2%/+5% YoY to INR38.1b/ INR5.8b/INR2.1b. OPM contracted 4.5pp YoY to ~15%. EBITDA/t declined 19% YoY to INR745. OCF stood at INR4.2b vs. INR5.1b in 1HFY26. Capex stood at INR8.2b vs. INR9.6b in 1HFY26. Net cash outflow stood at INR4.0b vs. INR4.6b in 1HFY26.

Highlights from the management commentary

- Fuel consumption cost stood at INR1.84/kcal vs. INR1.50/INR1.80 in 2QFY26/1QFY27. Lead distance declined to 294km from 283km/285km in 2QFY26/1QFY27.
- Green power share increased to ~41% in 2QFY27 vs. ~30% in 1QFY27.
- Net debt increased to INR42.8b vs. INR38.6b as of Jun'26. Net debt-to-EBITDA (TTM) ratio stood at 3.26x vs. 2.95x as of Jun'26.

Valuation and view

- JSWC delivered in line results, as higher volume growth offset higher costs. However, net debt jumped QoQ. During the conference call, we will seek management's guidance on the sustainability of its profitability. We have a **BUY** rating on the stock. However, we will review our assumptions after the conference call on 28th Oct'26 (Concall Link).

Quarterly performance (consolidated)

(INR b)

Y/E March	FY26				FY27E				FY26	FY27E	FY27	Var.
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	(%)
Sales Volumes (mt)	3.3	3.1	3.6	4.0	3.8	3.9	4.7	4.2	14.0	16.7	3.7	7
YoY Change (%)	7.8	14.8	14.1	7.0	15.1	26.4	32.5	6.2	10.6	19.5	18.0	
Net Sales	**15.6**	**14.4**	**16.2**	**18.9**	**19.0**	**19.1**	**20.4**	**23.0**	**65.1**	**81.5**	**18.1**	**6**
YoY Change (%)	7.8	17.4	13.2	10.9	21.6	33.1	25.7	21.4	12.0	25.1	26.0	
EBITDA	**3.2**	**2.7**	**2.9**	**3.7**	**3.0**	**2.8**	**1.9**	**5.9**	**12.4**	**13.5**	**2.8**	**-1**
YoY Change (%)	38.8	65.2	33.4	46.0	-7.5	3.8	-33.7	61.3	44.5	9.2	-79.2	
Margin (%)	20.7	18.6	17.6	19.3	15.7	14.5	9.3	25.6	19.0	16.6	15.5	-101
Depreciation	0.8	0.8	0.8	0.8	1.0	1.0	1.2	1.6	3.2	4.7	1.1	-10
Interest	1.0	1.0	0.9	0.9	1.0	1.1	1.2	1.0	3.8	4.3	1.0	12
Other Income	0.2	0.2	0.3	0.2	0.2	0.2	0.2	0.2	1.0	0.8	0.2	-12
PBT before EO expense	**1.6**	**1.1**	**1.5**	**2.1**	**1.2**	**0.8**	**-0.2**	**3.6**	**6.4**	**5.4**	**0.9**	**-8**
Extra-Ord. expense	14.7	-	-0.2	0.0	-0.6	-	-	-	14.5	-0.6	-	
PBT after EO expense	**-13.0**	**1.1**	**1.7**	**2.1**	**1.8**	**0.8**	**-0.2**	**3.6**	**-8.1**	**5.9**	**0.9**	**-8**
Tax	0.6	0.5	0.5	-1.5	0.4	0.2	-0.1	0.9	0.2	1.4	0.2	6
Prior period tax adj.	-	-	-	-2.1	-	-	-	-	-2.1	-	-	
Rate (%)	-5.0	41.2	31.6	30.9	30.0	28.6	25.0	23.9	-28.2	23.6	25.0	
Reported PAT	**-13.7**	**0.7**	**1.2**	**3.6**	**1.4**	**0.6**	**-0.2**	**2.7**	**-8.3**	**4.5**	**0.7**	**-12**
Share of loss/(profit) from JV	-0.0	-0.1	-0.1	-0.1	-0.1	-0.2	-0.1	-0.1	-0.3	-0.5	-0.1	
Minority Interest	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1	-0.4	-0.3	-0.1	
Adj. PAT	**1.1**	**0.9**	**1.3**	**1.6**	**1.2**	**0.9**	**0.0**	**2.8**	**4.9**	**4.9**	**0.8**	**2**
YoY Change (%)	1,087.9	NA	NA	291.4	10.7	-1.2	-97.3	74.1	NA	NA	-3.4	
Per ton analysis (INR)												
Net realization	**4,712**	**4,619**	**4,554**	**4,749**	**4,977**	**4,866**	**4,323**	**5,431**	**4,662**	**4,881**	**4,932**	**-1**
RM Cost	1,206	1,024	1,164	1,250	1,321	1,106	1,200	1,345	1,167	1,243	1,271	-13
Employee Expenses	245	271	254	215	256	255	215	230	245	238	269	-5
Power, Oil, and Fuel	642	726	664	593	801	976	800	797	652	841	841	16
Freight and Handling Outward	1,098	1,056	1,053	1,114	1,090	1,089	1,090	1,103	1,082	1,093	1,085	0
Other Expenses	547	682	618	662	725	733	618	566	628	656	699	5
Total Expenses	**3,738**	**3,759**	**3,753**	**3,834**	**4,194**	**4,159**	**3,922**	**4,041**	3,774	4,070	**4,166**	-0
EBITDA	**975**	**860**	**801**	**915**	**784**	**707**	**401**	**1,390**	**888**	**811**	**766**	-8

LT Foods

BSE SENSEX	S&P CNX
73,599	22,750

CMP: INR391 — Buy

Conference Call Details



Date: 28th Oct, 2026
Time: 16:00 hrs IST
Concall link:
Click here

Earnings below our estimates

- Revenue: INR32.3b (+17% YoY, +3% QoQ) (est. in line).
- EBITDA: INR3.4b (+10% YoY, -4% QoQ) (est. INR3.7b).
- EBITDA margin: 10.5% (-70bp YoY, -70bp QoQ) (est 11.4%) as a 190bp YoY contraction in gross margin was offset by a 90bp YoY decline in other expenses.
- Adj. PAT: INR1.8b (+10% YoY, -2% QoQ) (est. INR2.1b).
- Revenue/EBITDA/APAT grew 22%/21%/9% YoY to INR63.9b/INR6.9b/INR3.6b in 1HFY27.
- CFO grew 98% YoY to INR13.7b in 1HFY27. Gross debt stood at INR10.9b in 1HFY27 vs INR9.7b as of 1HFY26.

Consolidated - Quarterly Earning (INRm)

Y/E March	FY26				FY27				FY26	FY27E	FY27	Var
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	
Gross Sales	**24,639**	**27,657**	**28,092**	**29,067**	**31,518**	**32,341**	**31,487**	**33,129**	**1,09,456**	**1,28,476**	**32,394**	**0%**
YoY Change (%)	19.0	31.2	23.5	30.4	27.9	16.9	12.1	14.0	26.1	17.4	17.1	
Total Expenditure	21,985	24,563	24,949	26,372	27,980	28,948	27,806	29,250	97,869	1,13,983	28,712	
EBITDA	**2,654**	**3,094**	**3,143**	**2,695**	**3,539**	**3,394**	**3,682**	**3,879**	**11,587**	**14,493**	**3,682**	**-8%**
Margins (%)	10.8	11.2	11.2	9.3	11.2	10.5	11.7	11.7	10.6	11.3	11.4	
Depreciation	523	599	629	698	741	769	760	765	2,449	3,034	750	
Interest	280	280	349	399	403	344	200	196	1,309	1,143	336	
Other Income	371	67	28	309	95	184	220	250	775	748	160	
PBT before EO expense	**2,221**	**2,283**	**2,193**	**1,907**	**2,490**	**2,465**	**2,942**	**3,167**	**8,604**	**11,064**	**2,756**	
Extra-Ord expense	0	0	0	0	0	0	0	0	0	0	0	
PBT	**2,221**	**2,283**	**2,193**	**1,907**	**2,490**	**2,465**	**2,942**	**3,167**	**8,604**	**11,064**	**2,756**	
Tax	598	653	630	529	665	671	800	862	2,410	2,997	682	
Rate (%)	26.9	28.6	28.7	27.7	26.7	27.2	27.2	27.2	28.0	27.1	24.7	
MI & Profit/Loss of Asso. Cos.	-62	-8	-11	22	-9	-8	-5	-5	-59	-27	-5	
Reported PAT	**1,685**	**1,639**	**1,574**	**1,357**	**1,834**	**1,802**	**2,146**	**2,310**	**6,254**	**8,093**	**2,079**	
Adj PAT	**1,685**	**1,639**	**1,574**	**1,357**	**1,834**	**1,802**	**2,146**	**2,310**	**6,254**	**8,093**	**2,079**	**-13%**
YoY Change (%)	10.0	10.4	9.8	-15.5	8.9	10.0	36.4	70.3	3.3	29.4	26.9	
Margins (%)	6.8	5.9	5.6	4.7	5.8	5.6	6.8	7.0	5.7	6.3	6.4	

HomeFirst Finance

BSE SENSEX	S&P CNX
73,599	22,750

Concall details:
Date: 28 Oct'26
Link for the call
Time: 5:30 PM IST
Dial-in: +91 22 6280 1382 / +91 22 7115 8300



Financials & Valuations (INR b)

Y/E March	FY26	FY27E	FY28E
NII	8.7	11.1	13.6
PPoP	7.6	9.9	11.3
PAT	5.4	7.0	8.2
EPS (INR)	51.8	67.6	78.3
EPS Gr. (%)	22.1	30.4	15.9
BV/Sh. (INR)	418	481	554
ABV/Sh. (INR)	404	464	534
Ratios			
NIM (%)	6.1	6.2	6.0
C/I ratio (%)	32.4	31.4	32.6
RoAA (%)	3.9	4.2	4.0
RoAE (%)	15.7	15.0	15.1
Valuations			
P/E (x)	19.6	15.1	13.0
P/BV (x)	2.4	2.1	1.8
P/ABV (x)	2.5	2.2	1.9
Div. yield (%)	0.4	0.4	0.4

CMP: INR1,017 — Buy

Healthy disbursements and AUM growth; asset quality stable

NIM remained flat QoQ; BT-OUTs moderate further

- HomeFirst's 2QFY27 PAT grew 29% YoY to INR1.7b (in line). NII in 2QFY27 grew 29% YoY to INR2.7b (in line). Other income grew 8% YoY to INR758m (in line).
- Opex grew 19% YoY to INR1.05b (~5% lower than MOFSLe).
- PPoP rose ~26% YoY to INR2.4b (in line). Credit costs stood at INR154m (in line), translating into annualized credit costs of ~43bp (PQ: ~47bp and PY: ~53bp).

Disbursement momentum remains strong; BT-OUTs ease further

- Disbursements grew 32% YoY/5% QoQ to ~INR17b, which led to AUM growth of 27% YoY/6.3% QoQ to ~INR180b.
- BT-OUT rate (annualized) in 2QFY27 declined to ~4.4% (PQ: ~4.5% and PY ~7.6%).

Reported NIMs stable QoQ; yields decline ~10bp sequentially

- Reported yields declined ~10bp QoQ to ~12.9%. The reported CoF remained stable QoQ at ~7.8%. Overall spreads declined ~10bp QoQ to 5.1%.
- Incremental CoF and origination yield in 2QFY27 stood at 7.5% (PQ: 7.6%) and 13% (PQ: 13%), respectively. Reported NIM remained stable QoQ at 6%.

Asset quality stable; October bounce rates inch up

- GS3 declined ~10bp QoQ to 1.7%, and NS3 declined ~10bp QoQ to 1.3%. S3 PCR improved ~20bp QoQ to ~23.6%.
- 1+dpd was stable QoQ at 4.7%. Bounce rates declined ~70bp to ~15.6% in 2QFY27 (vs ~16.3% in 1QFY27). **Oct'26 bounce rates increased to 16.6%.**
- Capital adequacy stood at 39.8% (Tier 1: 39.4%) as of Sep'26.

Valuation and view

- HomeFirst delivered a healthy performance in 2QFY27, supported by strong loan growth, steady NIMs, and stable asset quality. Going forward, we will closely monitor loan growth trends, asset quality developments considering the potential impact of El Nino, and the trajectory of margins in a potential interest rate hike scenario. The recent uptick in October bounce rates will also warrant monitoring for any early signs of stress in the underlying portfolio. These aspects will be the key areas of focus during the company's scheduled call on 28th Oct at 5:30 PM.

Quarterly Performance (INR m)

Y/E March	FY26				FY27E				FY26	FY27E	2Q FY27E	Act V/s Est
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q				
Interest Income	3,944	4,091	4,288	4,317	4,620	4,913	5,237	5,458	16,640	20,228	4,865	1
Interest expenses	2,003	2,026	1,941	1,953	2,084	2,246	2,401	2,395	7,923	9,127	2,176	3
Net Interest Income	**1,941**	**2,065**	**2,347**	**2,364**	**2,535**	**2,667**	**2,836**	**3,063**	**8,717**	**11,101**	**2,689**	-1
YoY Growth (%)	32.6	31.8	43.9	37.0	30.6	29.1	20.8	29.6	36.5	27.3	30.2	
Other Income	609	699	549	730	779	758	800	934	2,587	3,271	785	-3
Net Income	**2,550**	**2,764**	**2,896**	**3,094**	**3,314**	**3,424**	**3,636**	**3,997**	**11,304**	**14,372**	**3,474**	**-1**
YoY Growth (%)	38.2	39.1	34.8	37.0	30.0	23.9	25.6	29.2	37.2	27.1	25.7	
Operating Expenses	868	879	926	984	1,079	1,048	1,152	1,238	3,658	4,516	1,098	-5
Operating Profit	**1,682**	**1,885**	**1,970**	**2,110**	**2,235**	**2,376**	**2,485**	**2,759**	**7,646**	**9,855**	**2,375**	0
YoY Growth (%)	41.2	49.5	41.1	44.9	32.9	26.1	26.1	30.8	44.2	28.9	26.0	
Provisions and Cont.	117	152	142	158	159	154	160	167	569	640	154	0
Profit before Tax	**1,565**	**1,732**	**1,828**	**1,952**	**2,076**	**2,222**	**2,325**	**2,592**	**7,078**	**9,215**	**2,221**	0
Tax Provisions	376	414	426	457	478	520	546	621	1,674	2,165	522	0
Net Profit	**1,189**	**1,318**	**1,402**	**1,494**	**1,599**	**1,702**	**1,778**	**1,971**	**5,404**	**7,049**	**1,699**	0
YoY Growth (%)	35.5	43.0	44.0	42.7	34.5	29.1	26.8	31.9	41.4	30.4	28.9	
Key Operating Parameters (%)												
Other income to Net Income Ratio	23.9	25.3	18.9	23.6	23.5	22.1	22.0	23.4				
Credit Cost	0.43	0.53	0.47	0.50	0.47	0.43	0.42	0.41				
Cost to Income Ratio	34.0	31.8	32.0	31.8	32.5	30.6	31.7	31.0				
Tax Rate	24.0	23.9	23.3	23.4	23.0	23.4	23.5	24.0				
Balance Sheet Parameters												
AUM (INR b)	**134.8**	**141.8**	**149.2**	**158.8**	**169.4**	**180.1**	**190.6**	**201.1**				
Change YoY (%)	28.6	26.3	24.9	24.9	25.7	27.0	27.7	26.6				
Loans (INR b)	**112.5**	**118.1**	**123.5**	**131.3**	**139.9**	**149.2**	**158.2**	**166.3**				
Change YoY (%)	27.9	25.0	22.7	23.3	24.3	26.4	28.1	26.6				
Borrowings (INR b)	**118.5**	**119.7**	**124.5**	**132.8**	**137.2**	**152.9**	**130.1**	**133.0**				
Change YoY (%)	24.6	13.1	12.8	14.9	15.8	27.7	4.5	0.1				
Loans/Borrowings (%)	95.0	98.6	99.2	98.9	101.9	97.6	121.6	125.0				
Asset Quality Parameters (%)												
GS 3 (INR m)	2,082	2,297	2,551	2,404	2,496	2,620						
Gross Stage 3 (% on Assets)	1.84	1.93	2.05	1.82	1.77	1.74						
NS 3 (INR m)	1,623	1,815	1,990	1,829	1,911	2,002						
Net Stage 3 (% on Assets)	1.43	1.53	1.60	1.38	1.36	1.33						
PCR (%)	22.0	21.0	22.0	23.9	23.4	23.6						
ECL (%)	0.77	0.77	0.81		0.78	0.78						
Return Ratios (%)												
ROAA (Rep)	3.7	3.8	4.0	4.1	4.2	4.2						
ROAE (Rep)	14.9	13.4	13.7	14.0	14.5	14.9						

E: MOFSL Estimates

Gravita India

BSE SENSEX	S&P CNX
73,599	22,750

Conference Call Details



Date: 28th Oct'26

Time: 3:00 PM IST

Dial-in details:

click here

CMP: INR1,340 **BUY**

Operating performance in line with estimates

- Consol. revenue grew 38% YoY to INR14.3b (est. in line) in 2QFY27.
- Gross margins contracted by 50bp YoY to 18.3%.
- Adjusted EBITDA grew 28% YoY to INR1.4b (est. in line).
- Adjusted EBITDA margins contracted ~75bp YoY to 10% (est. 10.4%).
- Adj. PAT grew 6% YoY to INR1 (est. in line).
- EBITDA is adjusted for INR50m M2M gain of hedging and INR44m of ECL reversal of last year.
- In 1HFY27, revenue/adj. EBITDA/adj. PAT grew 40%/29%/10% YoY.
- Gross debt stood at INR8.7b as of Sep'26 vs. INR7.3b as of Sep'25.

Segmental performance

- Lead business revenue declined 10% YoY to INR8.4b as volume fell 11% YoY to 39.2KMT. EBITDA/MT stood at INR22,620 (-2% YoY) for the quarter.
- Copper business revenue stood at INR4.2b, volume stood at 4.2KMT, and EBITDA/MT was INR84,671.
- Aluminum business revenue grew 46% YoY to INR1.4b. Volumes stood at 4.8KMT, up 7% YoY. EBITDA/MT grew 80% YoY to INR26,664.
- Plastic business revenue grew 2.2x YoY to INR283m, volume grew 96% YoY to 4KMT, and EBITDA/MT was flat YoY at INR10,334.

Consolidated - Quarterly Earning

(INR m)

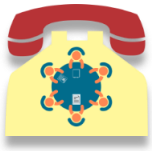
Y/E March	FY26				FY27				FY26	FY27E	FY27E	Var
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	%
Sales	**10,399**	**10,355**	**10,171**	**11,728**	**14,751**	**14,274**	**15,883**	**17,371**	**42,653**	**62,278**	**13,846**	**3**
YoY Change (%)	14.5	11.7	2.1	13.1	41.8	37.8	56.2	48.1	10.2	46.0	33.7	
Total Expenditure	9,282	9,237	9,010	10,598	13,305	12,840	14,375	15,626	38,128	56,147	12,411	
Adjusted EBITDA	**1,117**	**1,118**	**1,161**	**1,129**	**1,445**	**1,434**	**1,507**	**1,745**	**4,525**	**6,131**	**1,436**	**0**
Margins (%)	10.7	10.8	11.4	9.6	9.8	10.0	9.5	10.0	10.6	9.8	10.4	
Depreciation	87	92	98	111	145	139	153	154	388	591	150	
Interest	61	78	65	44	115	139	130	130	248	514	120	
Other Income	190	165	154	85	127	86	80	80	594	373	80	
PBT before EO expense	**1,159**	**1,113**	**1,151**	**1,060**	**1,313**	**1,242**	**1,304**	**1,541**	**4,483**	**5,400**	**1,246**	
PBT	**1,159**	**1,113**	**1,151**	**1,060**	**1,313**	**1,242**	**1,304**	**1,541**	**4,483**	**5,400**	**1,246**	
Tax	229	153	176	141	249	222	233	275	699	979	187	
Rate (%)	19.7	13.8	15.3	13.3	19.0	17.9	17.9	17.9	15.6	18.1	15.0	
MI & Profit/Loss of Asso. Cos.	-2	0	-2	-1	0	0	-2	-2	-5	-4	-1	
Reported PAT	**933**	**960**	**977**	**919**	**1,064**	**1,020**	**1,073**	**1,267**	**3,788**	**4,425**	**1,059**	
Adj PAT	**933**	**960**	**977**	**919**	**1,064**	**1,020**	**1,073**	**1,267**	**3,788**	**4,425**	**1,059**	**-4**
YoY Change (%)	38.5	33.3	25.3	-3.4	14.1	6.3	9.9	37.9	21.3	16.8	10.4	
Margins (%)	9.0	9.3	9.6	7.8	7.2	7.1	6.8	7.3	8.9	7.1	7.7	

Unimech Aerospace

BSE Sensex	S&P CNX
73,599	22,750

CMP: INR1,692 **BUY**

Conference Call Details



Date: 28 October 2026
Time: 11:00am IST
Diamond pass link

Strong quarter; order book up 8x YoY and provides robust growth visibility

- Unimech Aerospace (UNIMECH) reported a robust set of results in 2QFY27, with its revenue/EBITDA/PAT surging 98%/164%/103% YoY.
- Revenue was 7% ahead of our estimate and was supported by healthy demand and robust execution.
- EBITDA beat our estimate by 15%, driven by a robust margin of 40% highlighting operational excellence, a high-margin order mix, and strong operating leverage.
- Consequently, PAT was 28% above our estimate. PAT margin stood high at ~26%.
- The company generated a robust INR535m in OCF during 1H.
- A strong order book of INR8.5b (up 8x YoY) provides robust growth visibility.

Quarterly performance

(INR m)

	FY26				FY27E				FY26	FY27E	FY27	Var
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	%
Net Sales	**630**	**620**	**337**	**818**	**1,076**	**1,230**	**1,227**	**1,532**	**2,405**	**4,988**	**1,153**	**7**
YoY Change (%)	6	1	-37	20	71	98	264	87	-1	107	86.0	
Total Expenditure	432	434	322	466	684	740	785	965	1,654	3,173	726	
EBITDA	**198**	**185**	**15**	**352**	**393**	**490**	**442**	**568**	**751**	**1,814**	**426**	**15**
Margins (%)	31.4	29.9	4.6	43.1	36.5	39.8	36.0	37.0	31.2	36.4	37.0	
Depreciation	59	63	69	72	80	90	95	100	263	366	85	
Interest	11	14	16	113	19	20	30	30	154	100	30	
Other Income	114	99	109	148	73	70	10	10	470	163	20	
PBT before EO expense	**242**	**207**	**40**	**316**	**367**	**449**	**326**	**447**	**804**	**1,512**	**332**	
Extra-Ord expense	0	0	0	0	0	0	0	0	0	0	0	
PBT	**242**	**207**	**40**	**316**	**367**	**449**	**326**	**447**	**804**	**1,512**	**332**	**35**
Tax	50	49	15	53	87	124	80	110	167	400	81	
Rate (%)	20.8	23.7	37.5	16.8	23.7	27.6	24.5	24.5	20.8	26.5	24.5	
Minority Interest	0	0	0	0	0	0	0	-172	0	-172	0	
Profit/Loss of Asso. Cos.	0	-1	-1	-2	-1	-8	-8	-8	-4	-24	-1	
Reported PAT	**191**	**157**	**24**	**261**	**279**	**318**	**239**	**502**	**633**	**1,260**	**249**	**28**
Adj PAT	**191**	**157**	**24**	**261**	**279**	**318**	**239**	**502**	**633**	**1,260**	**249**	**28**
YoY Change (%)	-7.3	3.2	84.7	10.6	45.7	102.8	901.4	92.3	-24.2	99.1	59.0	
Margins (%)	30.4	25.3	7.1	31.9	25.9	25.8	19.5	32.8	26.3	25.3	21.6	

Transport Corp

BSE SENSEX	S&P CNX
73,599	22,750

Conference Call Details



Date: 30 October 2026
Time: 04:00 pm IST
Conference call details: Link

Financials & Valuations (INR b)

Y/E MARCH	2026	2027E	2028E
Sales	49.2	55.2	63.0
EBITDA	5.2	5.8	6.7
Adj. PAT	4.6	4.7	5.4
EBITDA Margin (%)	10.5	10.5	10.6
Adj. EPS (INR)	59.2	61.1	69.5
EPS Gr. (%)	10.6	3.3	13.7
BV/Sh. (INR)	332.8	385.9	447.5
Ratios			
Net D:E	0.0	0.0	0.1
RoE (%)	19.0	16.8	16.5
RoCE (%)	18.2	15.9	15.8
Payout (%)	13.5	13.1	11.5
Valuations			
P/E (x)	14.3	13.9	12.2
P/BV (x)	2.5	2.2	1.9
EV/EBITDA(x)	11.9	10.7	9.3
Div. Yield (%)	0.9	0.9	0.9
FCF Yield (%)	0.5	-1.3	-1.4

CMP: INR847 — Buy

In-line performance

- Revenue grew ~15% YoY to INR13.9b in 2QFY27 (in-line).
- EBITDA margin came in at 10.4% in 2QFY27 (-10 bps YoY and -40 bps QoQ) against our estimate of 10.6%.
- EBITDA grew ~14% YoY at INR1.44b (in-line) while APAT grew 3% YoY to ~INR1.16b (in-line).
- Supply chain revenues grew 11% YoY while freight division and seaways division reported 12%/29% YoY growth respectively.
- EBIT margin for Freight division/Supply chain/Seaways division stood at 2.4%/5.7%/32.6% respectively in 2QFY27. EBIT margin for the Freight, supply chain business rose 10bps each YoY while seaways business margin contracted 490 bps YoY.

Quarterly snapshot — INR m

Y/E March (INR m)	FY26				FY27		FY26	FY27E	FY27 2QE	Var. vs Est
	1Q	2Q	3Q	4Q	1Q	2Q				
Net Sales	**11,393**	**12,049**	**12,488**	**13,238**	**12,485**	**13,880**	**49,168**	**55,153**	**13,354**	**4**
YoY Change (%)	9.0	7.5	8.9	12.3	9.6	15.2	9.5	12.2	10.8	
EBITDA	**1,210**	**1,267**	**1,270**	**1,424**	**1,352**	**1,443**	**5,171**	**5,783**	**1,416**	**2**
Margins (%)	10.6	10.5	10.2	10.8	10.8	10.4	10.5	10.5	10.6	
YoY Change (%)	16.6	8.2	7.2	17.0	11.7	13.9	12.1	11.8	11.7	
Depreciation	288	305	322	358	361	387	1,273	1,477	365	
Interest	54	59	57	58	70	73	228	205	55	
Other Income	113	125	121	123	63	99	482	496	122	
PBT before EO expense	**981**	**1,028**	**1,012**	**1,131**	**984**	**1,082**	**4,152**	**4,597**	**1,118**	
Extra-Ord expense	0	0	0	0	0	0	0	0	0	
PBT	**981**	**1,028**	**1,012**	**1,131**	**984**	**1,082**	**4,152**	**4,597**	**1,118**	
Tax	106	125	79	79	102	130	400	644	168	
Rate (%)	10.8	12.2	7.8	7.0	10.4	12.0	9.6	14.0	15.0	
Minority Interest	-7.0	-9.0	-11.0	-9.0	-9.0	-11.0	-36.0	-30.0	-7.0	
Profit/Loss of Asso. Cos	197	232	225	193	184	217	847	791	205	
Reported PAT	**1,065**	**1,126**	**1,147**	**1,236**	**1,057**	**1,158**	**4,563**	**4,714**	**1,148**	
Adj PAT	**1,065**	**1,126**	**1,147**	**1,236**	**1,057**	**1,158**	**4,563**	**4,714**	**1,148**	**1**
YoY Change (%)	17.0	5.8	13.7	8.2	-0.8	2.8	10.6	3.3	1.9	
Margins (%)	9.3	9.3	9.2	9.3	8.5	8.3	9.3	8.5	8.6	

	2QFY25	3QFY25	4QFY25	1QFY26	2QFY26	3QFY26	4QFY26	1QFY27	2QFY27
Segment Revenue (INR m)									
Freight	5,442	5,799	5,736	5,388	5,700	5,952	6,504	5,870	6,380
Supply chain	4,418	4,455	4,801	5,020	5,810	5,580	5,579	5,523	6,443
Seaways	1,633	1,554	1,597	1,575	1,423	1,689	1,848	1,672	1,836
Energy	20	4	8	14	18	5	5	13	21
Net segment Revenue	**11,513**	**11,812**	**12,142**	**11,997**	**12,951**	**13,226**	**13,936**	**13,078**	**14,680**
Growth YoY(%)									
Freight	13.0	19.4	3.3	4.9	4.7	2.6	13.4	8.9	11.9
Supply chain	13.1	14.8	22.2	22.5	31.5	25.3	16.2	10.0	10.9
Seaways	20.6	9.0	7.0	11.3	-12.9	8.7	15.7	6.2	29.0
Energy	-4.8	-42.9	-27.3	7.7	-10.0	25.0	-37.5	-7.1	16.7
Net segment Revenue	**14.0**	**16.1**	**10.5**	**12.5**	**12.5**	**12.0**	**14.8**	**9.0**	**13.4**
Revenue Share									
Freight	47	49	47	45	44	45	47	45	43
Supply chain	38	38	40	42	45	42	40	42	44
Seaways	14	13	13	13	11	13	13	13	13
Energy	0	0	0	0	0	0	0	0	0
Total Revenue Share	**100**	**100**	**100**	**100**	**100**	**100**	**100**	**100**	**100**
Segmental EBIT Margin(%)									
Freight	2.7	2.4	2.3	2.4	2.3	1.9	1.8	2.2	2.4
Supply chain	5.9	6.1	6.0	5.6	5.6	5.2	5.4	5.5	5.7
Seaways	31.2	32.7	36.4	36.9	37.5	40.6	39.1	34.7	32.6
Energy	70.0	-75.0	12.5	35.7	50.0	-120.0	0.0	46.2	42.9
Total	**8.1**	**7.8**	**8.3**	**8.3**	**7.7**	**8.2**	**8.2**	**7.8**	**7.7**



Eris Lifesciences | 13% Revenue Growth In Q2FY27; Margin Slips
Amit Bakshi, CMD

- Q2 revenue grew 13%, with consolidated margins near 35%.
- Margins expected to improve 150–200 bps in H2.
- Semaglutide sales show promise; diabetes market could double next year.
- Exports remain subdued; overall revenue growth guidance stays at 13%.

Read More

Bank of Maharashtra | Bank Sees 4-5 Bps NIM Improvement For Every 25 Bps RBI Rate Hike
Nidhu Saxena, MD & CEO

- Domestic credit growth stood at 23%, excluding GIFT City business.
- GIFT City business reached $2 billion, double the 12-month target.
- Bank plans to open around 200 branches annually.
- Agricultural loan growth was 34%, driven largely by gold-backed loans.

Read More

Brigade Hotel | Expects Stronger Performance In Q3 & Q4
Nirupa Shanka, MD

- Expect stronger performance in Q3 and Q4, with mid-teens growth aspiration intact
- Q1 impacted by West Asia crisis and cancellations, followed by strong growth in Q2
- Looking at acquisitions of ready-to-operate assets
- Plan to expand leisure hotel presence beyond South India

Read More

Sona BLW | Battery EV Market Revenue Share Will Increase To 80%
Vivek Vikram Singh, MD & CEO

- BEV revenue contribution crossed 50% of automotive revenue, with management targeting 80% by decade-end.
- Company is expanding into physical AI, robotics, humanoids and autonomous mobile robots.
- Robotics contributes 1% of revenue and 4% of the order book; capital allocation remains in single digits.
- Management maintains 23–25% margin guidance despite commodity inflation; Denso JV closure remains on track.

Read More

Investment in securities market are subject to market risks. Read all the related documents carefully before investing

NOTES

Explanation of Investment Rating	
Investment Rating	**Expected return (over 12-month)**
BUY	>=15%
SELL	< - 10%
NEUTRAL	> - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

*In case the recommendation given by the Research Analyst is inconsistent with the investment rating legend for a continuous period of 30 days, the Research Analyst shall within following 30 days take appropriate measures to make the recommendation consistent with the investment rating legend.

Disclosures:
The following Disclosures are being made in compliance with the SEBI Research Analyst Regulations 2014 (herein after referred to as the Regulations).

Motilal Oswal Financial Services Ltd. (MOFSL) is a SEBI Registered Research Analyst having registration no. INH000000412 and BSE enlistment no. 5028. MOFSL, the Research Entity (RE) as defined in the Regulations, is engaged in the business of providing Stock broking services, Depository participant services & distribution of various financial products. MOFSL is a listed public company, the details in respect of which are available on www.motilaloswal.com. MOFSL is registered with the Securities & Exchange Board of India (SEBI) and is a registered Trading Member with National Stock Exchange of India Ltd. (NSE) and Bombay Stock Exchange Limited (BSE), Multi Commodity Exchange of India Limited (MCX) and National Commodity & Derivatives Exchange Limited (NCDEX) for its stock broking activities & is Depository participant with Central Depository Services Limited (CDSL) National Securities Depository Limited (NSDL),NERL, COMRIS and CCRL and is member of Association of Mutual Funds of India (AMFI) for distribution of financial products and Insurance Regulatory & Development Authority of India (IRDA) as Corporate Agent for insurance products and is a member of Association of Portfolio Managers in India (APMI) for distribution of PMS products. Details of associate entities of Motilal Oswal Financial Services Ltd. are available on the website at http://onlinereports.motilaloswal.com/Dormant/documents/Associate%20Details.pdf

Details of pending Enquiry Proceedings of Motilal Oswal Financial Services Limited are available on the website at https://galaxy.motilaloswal.com/ResearchAnalyst/PublishViewLitigation.aspx

MOFSL, it's associates, Research Analyst or their relatives may have any financial interest in the subject company. MOFSL and/or its associates and/or Research Analyst or their relatives may have actual beneficial ownership of 1% or more securities in the subject company at the end of the month immediately preceding the date of publication of the Research Report or date of the public appearance. MOFSL and its associate company(ies), their directors and Research Analyst and their relatives may have any other potential conflict of interests at the time of publication of the research report or at the time of public appearance, however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report..

In the past 12 months, MOFSL or any of its associates may have:
received any compensation/other benefits from the subject company of this report
managed or co-managed public offering of securities from subject company of this research report,
received compensation for investment banking or merchant banking or brokerage services from subject company of this research report,
received compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company of this research report.

MOFSL and it's associates have not received any compensation or other benefits from the subject company or third party in connection with the research report.
Subject Company may have been a client of MOFSL or its associates during twelve months preceding the date of distribution of the research report.
Research Analyst may have served as director/officer/employee in the subject company.
MOFSL and research analyst may engage in market making activity for the subject company.
MOFSL and its associate company(ies), and Research Analyst and their relatives from time to time may have:
a) a long or short position in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein.
(b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies) or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.
Above disclosures include beneficial holdings lying in demat account of MOFSL which are opened for proprietary investments only. While calculating beneficial holdings, It does not consider demat accounts which are opened in name of MOFSL for other purposes (i.e holding client securities, collaterals, error trades etc.). MOFSL also earns DP income from clients which are not considered in above disclosures.
To enhance transparency, MOFSL has incorporated a Disclosure of Interest Statement in this document. This should, however, not be treated as endorsement of the views expressed in the report. MOFSL and / or its affiliates do and seek to do business including investment banking with companies covered in its research reports. As a result, the recipients of this report should be aware that MOFSL may have a potential conflict of interest that may affect the objectivity of this report.

Terms & Conditions:
This report has been prepared by MOFSL and is meant for sole use by the recipient and not for circulation. The report and information contained herein is strictly confidential and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of MOFSL. The report is based on the facts, figures and information that are considered true, correct, reliable and accurate. The intent of this report is not recommendatory in nature. The information is obtained from publicly available media or other sources believed to be reliable. Such information has not been independently verified and no guaranty, representation of warranty, express or implied, is made as to its accuracy, completeness or correctness. All such information and opinions are subject to change without notice. The report is prepared solely for informational purpose and does not constitute an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments for the clients. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. MOFSL will not treat recipients as customers by virtue of their receiving this report.
Analyst Certification
The views expressed in this research report accurately reflect the personal views of the analyst(s) about the subject securities or issues, and no part of the compensation of the research analyst(s) was, is, or will be directly or indirectly related to the specific recommendations and views expressed by research analyst(s) in this report.

Disclosure of Interest Statement
Analyst ownership of the stock No
A graph of daily closing prices of securities is available at www.nseindia.com, www.bseindia.com. Research Analyst views on Subject Company may vary based on Fundamental research and Technical Research. Proprietary trading desk of MOFSL or its associates maintains arm's length distance with Research Team as all the activities are segregated from MOFSL research activity and therefore it can have an independent view with regards to subject company for which Research Team have expressed their views.

Regional Disclosures (outside India)
This report is not directed or intended for distribution to or use by any person or entity resident in a state, country or any jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL & its group companies to registration or licensing requirements within such jurisdictions.

For Hong Kong:
This report is distributed in Hong Kong by Motilal Oswal capital Markets (Hong Kong) Private Limited, a licensed corporation (CE AYY-301) licensed and regulated by the Hong Kong Securities and Futures Commission (SFC) pursuant to the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) "SFO". As per SEBI (Research Analyst Regulations) 2014 Motilal Oswal Financial Services Limited (SEBI Reg No. INH000000412) has an agreement with Motilal Oswal capital Markets (Hong Kong) Private Limited for distribution of research report in Hong Kong. This report is intended for distribution only to "Professional Investors" as defined in Part I of Schedule 1 to SFO. Any investment or investment activity to which this document relates is only available to professional investor and will be engaged only with professional investors." Nothing here is an offer or solicitation of these securities, products and services in any jurisdiction where their offer or sale is not qualified or exempt from registration. The Indian Analyst(s) who compile this report is/are not located in Hong Kong & are not conducting Research Analysis in Hong Kong.

For U.S.
MOTILAL Oswal Financial Services Limited (MOFSL) is not a registered broker - dealer under the U.S. Securities Exchange Act of 1934, as amended (the"1934 act") and under applicable state laws in the United States. In addition MOFSL is not a registered investment adviser under the U.S. Investment Advisers Act of 1940, as amended (the "Advisers Act" and together with the 1934 Act, the "Acts), and

under applicable state laws in the United States. Accordingly, in the absence of specific exemption under the Acts, any brokerage and investment services provided by MOFSL, including the products and services described herein are not available to or intended for U.S. persons. This report is intended for distribution only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the Exchange Act and interpretations thereof by SEC (henceforth referred to as "major institutional investors"). This document must not be acted on or relied on by persons who are not major institutional investors. Any investment or investment activity to which this document relates is only available to major institutional investors and will be engaged in only with major institutional investors. In reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act") and interpretations thereof by the U.S. Securities and Exchange Commission ("SEC") in order to conduct business with Institutional Investors based in the U.S., MOFSL has entered into a chaperoning agreement with a U.S. registered broker-dealer, Motilal Oswal Securities International Private Limited. ("MOSIPL"). Any business interaction pursuant to this report will have to be executed within the provisions of this chaperoning agreement.

The Research Analysts contributing to the report may not be registered /qualified as research analyst with FINRA. Such research analyst may not be associated persons of the U.S. registered broker-dealer, MOSIPL, and therefore, may not be subject to NASD rule 2711 and NYSE Rule 472 restrictions on communication with a subject company, public appearances and trading securities held by a research analyst account.

For Singapore
In Singapore, this report is being distributed by Motilal Oswal Capital Markets (Singapore) Pte. Ltd. ("MOCMSPL") (UEN 201129401Z), which is a holder of a capital markets services license and an exempt financial adviser in Singapore.This report is distributed solely to persons who (a) qualify as "institutional investors" as defined in section 4A(1)(c) of the Securities and Futures Act of Singapore ("SFA") or (b) are considered "accredited investors" as defined in section 2(1) of the Financial Advisers Regulations of Singapore read with section 4A(1)(a) of the SFA. Accordingly, if a recipient is neither an "institutional investor" nor an "accredited investor", they must immediately discontinue any use of this Report and inform MOCMSPL .
In respect of any matter arising from or in connection with the research you could contact the following representatives of MOCMSPL. In case of grievances for any of the services rendered by MOCMSPL write to grievances@motilaloswal.com.
Nainesh Rajani
Email: nainesh.rajani@motilaloswal.com
Contact: (+65) 8328 0276

Disclaimer:
This report is intended for distribution to Retail Investors.

The report and information contained herein is strictly confidential and meant solely for the selected recipient and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent. This report and information herein is solely for informational purpose and may not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Nothing in this report constitutes investment, legal, accounting and tax advice or a representation that any investment or strategy is suitable or appropriate to your specific circumstances. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient. This may not be taken in substitution for the exercise of independent judgment by any recipient. Each recipient of this document should make such investigations as it deems necessary to arrive at an independent evaluation of an investment in the securities of companies referred to in this document (including the merits and risks involved), and should consult its own advisors to determine the merits and risks of such an investment. The investment discussed or views expressed may not be suitable for all investors. Certain transactions -including those involving futures, options, another derivative products as well as non-investment grade securities - involve substantial risk and are not suitable for all investors. No representation or warranty, express or implied, is made as to the accuracy, completeness or fairness of the information and opinions contained in this document. The Disclosures of Interest Statement incorporated in this document is provided solely to enhance the transparency and should not be treated as endorsement of the views expressed in the report. This information is subject to change without any prior notice. The Company reserves the right to make modifications and alternations to this statement as may be required from time to time without any prior approval. MOFSL, its associates, their directors and the employees may from time to time, effect or have effected an own account transaction in, or deal as principal or agent in or for the securities mentioned in this document. They may perform or seek to perform investment banking or other services for, or solicit investment banking or other business from, any company referred to in this report. Each of these entities functions as a separate, distinct and independent of each other. The recipient should take this into account before interpreting the document. This report has been prepared on the basis of information that is already available in publicly accessible media or developed through analysis of MOFSL. The views expressed are those of the analyst, and the Company may or may not subscribe to all the views expressed therein. This document is being supplied to you solely for your information and may not be reproduced, redistributed or passed on, directly or indirectly, to any other person or published, copied, in whole or in part, for any purpose. This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL to any registration or licensing requirement within such jurisdiction. The securities described herein may or may not be eligible for sale in all jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction. Neither the Firm, not its directors, employees, agents or representatives shall be liable for any damages whether direct or indirect, incidental, special or consequential including lost revenue or lost profits that may arise from or in connection with the use of the information. The person accessing this information specifically agrees to exempt MOFSL or any of its affiliates or employees from, any and all responsibility/liability arising from such misuse and agrees not to hold MOFSL or any of its affiliates or employees responsible for any such misuse and further agrees to hold MOFSL or any of its affiliates or employees free and harmless from all losses, costs, damages, expenses that may be` suffered by the person accessing this information due to any errors and delays.

This report is meant for the clients of Motilal Oswal only.

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

Registration granted by SEBI, enlistment as RA with Exchange and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors

Registered Office Address: Motilal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai-400025; Tel No.: 022 - 71934200 / 71934263; www.motilaloswal.com. Correspondence Address: Palm Spring Centre, 2nd Floor, Palm Court Complex, New Link Road, Malad (West), Mumbai- 400 064. Tel No: 022 71881000. Details of Compliance Officer: Neeraj Agarwal, Email Id: na@motilaloswal.com, Contact No.:022-40548085.

Grievance Redressal Cell:

Contact Person	Contact No.	Email ID
Ms. Hemangi Date	022 40548000 / 022 67490600	query@motilaloswal.com
Ms. Kumud Upadhyay	022 40548082	servicehead@motilaloswal.com
Mr. Ajay Menon	022 40548083	am@motilaloswal.com
Mr. Neeraj Agarwal	022 40548085	na@motilaloswal.com
Mr. Siddhartha Khemka	022 50362452	po.research@motilaloswal.com

Registration details of group entities.: Motilal Oswal Financial Services Ltd. (MOFSL): INZ000158836 (BSE/NSE/MCX/NCDEX); CDSL and NSDL: IN-DP-16-2015; Research Analyst: INH000000412, BSE enlistment no. 5028 . AMFI: ARN .: 146822. IRDA Corporate Agent – CA0579, APMI: APRN00233. Motilal Oswal Financial Services Ltd. is a distributor of Mutual Funds, PMS, Fixed Deposit, Insurance, Bond, NCDs and IPO products.

Customer having any query/feedback/ clarification may write to query@motilaloswal.com. In case of grievances for any of the services rendered by Motilal Oswal Financial Services Limited (MOFSL) write to grievances@motilaloswal.com, for DP to dpgrievances@motilaloswal.com.