25 October 2026
2QFY27 Result Update | Sector: Oil & Gas

HPCL

Estimate change	↓
TP change	↓
Rating change	↓

Bloomberg	HPCL IN
Equity Shares (m)	2128
M.Cap.(INRb)/(USDb)	719.2 / 7.6
52-Week Range (INR)	508 / 316
1, 6, 12 Rel. Per (%)	-2/-4/-11
12M Avg Val (INR M)	2574

Financials & Valuations (INR b)

Y/E March	FY27E	FY28E	FY29E
Sales	5,120	4,552	4,632
EBITDA	-110	248	282
Adj. PAT	-153	109	147
Adj. EPS (INR)	-72	51	69
EPS Gr. (%)	-185	-172	34
BV/Sh.(INR)	236	267	312
Ratios			
Net D:E	1.5	1.2	1.0
RoE (%)	-26.4	20.4	23.8
RoCE (%)	-10.4	11.1	12.5
Payout (%)	0.0	39.8	35.5
Valuations			
P/E (x)	-5.1	7.1	5.3
P/BV (x)	1.5	1.4	1.2
EV/EBITDA (x)	-13.7	6.0	5.1
Div. Yield (%)	0.0	5.6	6.7
FCF Yield (%)	-26.3	17.3	19.7

Shareholding pattern (%)

As Of	Sep-26	Jun-26	Sep-25
Promoter	54.9	54.9	54.9
DII	22.1	22.9	22.3
FII	13.1	13.6	14.5
Others	9.9	8.7	8.4

FII includes depository receipts

CMP: INR338 TP: INR335 (-1%) Downgrade to Neutral

Marketing outlook remains challenging

- HPCL reported a standalone EBITDA of INR93.7b (est. EBITDA: INR17b), due to lower-than-estimated marketing losses. Reported GRM (excluding the impact of SAED) stood 8% below our estimate at USD32.2/bbl. Blended gross marketing margin (including inventory) stood at negative ~INR0.1/lit (est. negative INR7.2/lit). LPG under-recovery stood at INR36.2b (vs. INR56b in 1Q). Standalone PAT above our est. at INR34.8b.
- **Marketing margins to remain under pressure** on three counts: 1) Brent has averaged ~USD105/bbl in Oct'26 MTD, which sharply raises under-recoveries on regulated auto fuels and LPG. **MS/HSD gross marketing losses have been ~INR18/INR31 per lit in Oct'26 MTD;** 2) **diesel GRMs are likely to remain elevated** (3x long-term avg. in Oct'26), with the IEA expecting high diesel cracks until 1HCY27, which has mounted pressure on HSD marketing margins; and 3) **there is limited room for a steep auto-fuel price hike before the UP elections.** The UP Assembly's term ends on 22nd May'27. Polls are widely expected in Feb-Mar'27 and could be advanced to avoid clashing with the Census exercise. Punjab, Goa, Uttarakhand, and Manipur also go to polls in CY27, with their assembly terms ending in Mar'27. The ECI has not yet announced dates. **Given this, we see little room for a steep pump-price increase over the next 4-5 months.**
- **Refining gains partly offset by freight**: Realized refining margins are likely to be lower than the headline GRMs suggest, as elevated shipping freight costs would offset part of the margin gains.
- **Earnings cut primarily driven by marketing segment weakness:** Despite a significant beat in 2QFY27 standalone EBITDA, we cut our full-year FY27E standalone estimates. We now expect an operating loss of INR110b for FY27 (earlier operating loss estimate: INR19b). This reflects: 1) higher 2HFY27E gross marketing margin (GMM) losses of INR7.5/ltr on MS and INR3/ltr on HSD (positive GMM of INR4.5/lit earlier); and 2) LPG under-recovery of INR150/cylinder in 2HFY27 (nil earlier). The cut is partly offset by our higher 2HFY27E GRM assumption of USD16/bbl (vs. USD6.7/bbl earlier).
- **Risk from our crude assumption**: We note that our FY28/FY29 crude assumption of USD75/bbl remains conservative. Any upward revision would lead to further earnings cuts for HPCL.
- **Valuation and view:** HPCL currently trades at 1.5x FY27E P/B. We estimate the company to deliver RoE of 20.4% in FY28 and a 5.6% FY28E dividend yield. We have not assumed any significant benefit from the start-up of a bottom-upgradation unit and Project Samriddhi. **Considering the above factors, we downgrade HPCL to Neutral, with an SoTP-based TP of INR335.**

Beat driven by lower-than-estimated marketing losses

- HPCL's standalone EBITDA stood above our estimate at INR93.7b (our EBITDA est.: INR17b, consensus est.: EBITDA loss of INR1.4b), due to lower-than-estimated marketing losses.

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Motilal Oswal research is available on www.motilaloswal.com/Institutional-Equities, Bloomberg, Thomson Reuters, Factset and S&P Capital.

- Reported GRM stood 8% below our estimate at USD32.2/bbl (note: reported GRMs exclude the impact of SAED).
- Blended gross marketing margin (including inv.) stood at negative ~INR0.1/lit (est. negative INR7.2/lit).
- Refining throughput was in line at 6.2mmt. Marketing volumes were also in line with our estimate at 12.7mmt.
- LPG under-recovery stood at INR36.2b (vs. INR55.9b in 1Q). LPG under-recovery per cylinder stood at ~INR255/cyl (est.: INR375/cyl).
- Standalone PAT also stood above our est. at INR34.8b.
- Other income, finance costs, and depreciation were above our estimates. Forex loss stood at INR3b.
- As of Sep'26, HPCL had a cumulative negative net buffer of INR180.4b due to the under-recovery on LPG cylinders (INR164b as of Jun'26).
- The MoP&NG, through letters dated 3/24 Oct'25, approved a compensation of INR79.2b to the Company for under-recoveries on the sale of domestic LPG up to 31st Mar'25, and those expected up to 31st Mar'26. The amount would be released in 12 equal monthly instalments, with accruals recognized on a monthly basis starting Nov'25. Accordingly, six equal monthly instalments aggregating to INR39.6b have been recognized.
- Total standalone borrowings (incl. current maturities) increased to INR654.6b as of 2Q (vs. INR476b as of Mar'26).

Valuation and view

- Despite a significant beat in 2QFY27 standalone EBITDA, we cut our full-year FY27E standalone estimates. We now expect an EBITDA loss of INR110b for FY27 (earlier EBITDA estimated loss: INR19b). This reflects: 1) higher 2HFY27E gross marketing margin (GMM) losses of INR7.5/ltr on MS and INR3/ltr on HSD (positive GMM of INR4.5/lit earlier); and 2) LPG under-recovery of INR150/cylinder in 2HFY27 (nil earlier). The cut is partly offset by our higher 2HFY27E GRM assumption of USD16/bbl (vs. USD6.7/bbl earlier).
- HPCL currently trades at 1.5x FY27E P/B. We estimate the company to deliver RoE of 20.4% in FY28 and a 5.6% FY28E dividend yield. We have not assumed any significant benefit from the start-up of a bottom-upgradation unit and Project Samriddhi. **Considering the above factors, we downgrade HPCL to Neutral, with an SoTP-based TP of INR335.**

Standalone - Quarterly Earnings Model (INR b)

Y/E March	FY26				FY27				FY26	FY27E	FY27	Var
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	(%)
Net Sales	**1,108**	**1,008**	**1,151**	**1,148**	**1,405**	**1,344**	**1,206**	**1,161**	**4,414**	**5,117**	**1,387**	**-3%**
YoY Change (%)	-2.7	0.9	4.1	4.9	26.8	33.4	4.8	1.1	1.8	15.9	37.6	
EBITDA	**77**	**76**	**73**	**104**	**-161**	**94**	**-53**	**11**	**330**	**-110**	**17**	**451%**
Margins (%)	6.9	7.6	6.3	9.1	-11.5	7.0	-4.4	0.9	7.5	-2.1	1.2	
Depreciation	15	16	16	24	18	18	18	18	71	73	17.9	
Forex loss	1	7	2	14	0	3	0	0	25	3	0.0	
Interest	7	8	7	10	8	12	8	2	31	30	7.3	
Other Income	5	5	7	9	13	7	6	4	27	30	5.0	
PBT	**58**	**51**	**54**	**65**	**-174**	**68**	**-73**	**-6**	**229**	**-185**	**-3**	**-2245%**
Tax rate (%)	25.0	25.2	24.8	25.2	33.9	48.5	25.2	25.2	25.0	24.9	25.2	
Adj PAT	**44**	**38**	**41**	**49**	**-115**	**35**	**-55**	**-4**	**172**	**-139**	**-2**	**-1575%**
YoY Change (%)	1,128.5	506.9	34.7	46.1	PL	-9.1	PL	PL	133.2	PL	PL	
Key Assumptions												
Refining throughput (mmt)	6.7	6.6	6.4	6.4	6.5	6.2	6.5	6.5	26.0	25.8	6.4	-3%
Reported GRM (USD/bbl)	3.1	8.9	8.9	14.5	23.8	32.2	18.0	14.0	8.8	87.9	35.0	-8%
Marketing sales volume incl exports (mmt)	13.0	12.1	13.3	13.0	13.1	12.7	13.5	13.2	51.5	52.6	12.3	3%
Marketing GM incl inv (INR/liter)	7.0	5.8	5.4	6.2	-14.9	-0.1	-6.5	-1.5	6.1	-5.8	-7.2	-98%

Our SoTP-based valuation

Particulars	Earning metric		Val metric	Multiple	Amount (INR m)
HPCL standalone	Dec'27E EBITDA	1,58,907	EV/EBITDA	6.0	9,48,675
(-) Standalone Dec'27E Net Debt					5,90,429
Standalone Market Cap					**3,58,246**
+ MRPL	25% disc. to CMP	39,215			39,215
+ HMEL	FY27E PAT	19,500	P/E	6.0	1,17,000
+ Chhara Terminal	Book Value	12,232	P/B	0.5	6,116
+ HRRL	Equity invested till date		P/B	0.8	1,90,702
SoTP					**7,11,279**
(/) shares outstanding					**2,128**
TP (INR/share)					**335**

Key Assumptions- HPCL

Particulars	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E	FY29E
Exchange Rate (INR/USD)	74.3	74.5	80.4	82.8	84.6	88.3	95.3	97.0	98.0
Brent Crude (USD/bbl)	44.4	80.5	96.1	83.0	78.6	70.2	89.4	75.0	75.0
Market Sales (MMT)	36.6	39.1	43.5	46.8	49.8	51.5	52.6	54.7	56.9
YoY (%)	(8)	7	11	8	6	3	2	4	4
GRM (USD/bbl)	3.9	7.2	12.1	9.1	5.7	8.8	19.8	10.9	9.8
Singapore GRM (USD/bbl)	0.5	5.0	10.7	6.6	3.8	6.5	15.8	7.0	7.0
Prem/(disc) (USD/bbl)	3	2	1	2	2	2	4.1	3.9	2.8
Total Refinery throughput (MMT)	16.4	14.0	19.1	22.3	25.3	26.0	25.8	26.1	26.1
YoY (%)	-4%	-15%	37%	17%	13%	3%	-1%	1%	0%
Refining capacity utilization (%)	104%	88%	85%	91%	103%	106%	105%	106%	106%
Blended marketing margin incld inventory (INR/lit)	6.3	4.3	(0.8)	5.4	4.4	6.1	(5.8)	4.3	5.3
Consolidated EPS	**50.1**	**34.3**	**-32.8**	**75.2**	**31.6**	**84.8**	**-71.7**	**51.3**	**68.9**



Key highlights from the management commentary

- **Rajasthan Refinery (HRRL):**
  - **Utilization ramp-up on track:** Refinery operating at ~60% utilization, with two secondary units pending hot synchronization; throughput expected to reach an 8-9 MMTPA run rate by Dec'26 (HRRL could produce up to 4mmtpa of Diesel).
  - **GRMs improving with stabilization:** GRM stood at USD12/bbl in 2Q; current-month GRM is USD16+/bbl, with management expecting USD20+/bbl in 4Q upon switching to high-Sulphur crude.
  - **Petchem commissioning on track:** First petrochemical units expected to start operations in 4QFY27.
  - **Debt restructuring to lower interest costs:** Refinancing of INR520b debt reduced borrowing costs by ~105bps, translating into annual interest savings of INR4.7-5b.
  - **Equity infusion to further ease interest burden:** Rajasthan government infused INR15b, while HPCL converted ~INR43b of subordinate loans into equity. Further equity infusions are expected to lower annual interest costs by ~INR10b versus last year.
  - **Working capital support improves liquidity:** Rajasthan **government committed INR11b of interest-free loans annually**, with the first tranche of INR3.8b received.
  - **Early profitability in sight:** October product shipments are expected to exceed 400 TMT, translating into revenue of over **INR40b**; management expects the **refinery to report monthly PBT profitability in Oct'26,** though this is not formal guidance.
- **RUF unit (bottom upgradation):**

- **Gradual operational stabilization:** RUF is consistently operating at 60-70% capacity as HPCL continues to improve its understanding of the first-of-its-kind global technology.
- **Margin uplift below target:** The unit is yet to deliver the targeted USD2-3/bbl uplift; **Oct'26 uplift is expected at USD0.65-0.70/bbl.**
- **Project Samriddhi:**
- **Benefits accruing despite delayed start:** Samriddhi commenced in 2QFY27, with INR3.3b of accrued benefits.
- **Annual targets remain achievable:** Management has locked in INR6-7b of benefits on a run-rate basis and remains confident of meeting its stated guidance
- **LPG under-recovery:** Oct/Nov'26: INR245/INR327 per cyl
- HPCL carried more inventories at 1QFY27-end which was market to market leading to low input cost during the quarter. The company had very strong performance in Jul/Aug'26.
- HMEL 1HFY27 PAT (HPCLs share): INR13b
- Crude tanker freight rates:
- **Freight costs nearly doubled QoQ:** Freight rates almost doubled in 2QFY27 vs. 1QFY27, with freight for Suezmax crude increasing from ~USD4/bbl to as high as USD9/bbl.
- **Limited pass-through to landed crude costs:** Higher freight costs may be partly offset by lower producer netbacks on stranded or difficult-to-place crude cargoes, allowing refiners to negotiate better landed prices.
- **Shift towards landed-cost procurement:** HPCL is evaluating most crude cargoes on a landed-cost basis, partly to mitigate shipping risks and freight volatility.
- **Compressed Biogas (CBG):**
- Building a dedicated CBG platform, with 10-11 projects filed
- 5 under construction and 6 additional projects expected to progress.
- **EV Charging:**
- Weekly charging revenues have increased **3x since the beginning of FY27** across its ~5,500 EV charging stations, albeit from a low base.
- **Renewable Energy:**
- Developing a **1-GW-plus captive renewable portfolio** over the next two years:
- ✓ 275MW operational
- ✓ ~270MW under construction
- ✓ ~500MW under development.
- **HP Pay:**
- Became **the first PSU and OMC to receive TPAP status**, enabling UPI payments.
- ✓ Plans to expand HP Pay beyond fuel payments into a broader digital payments and lifestyle platform

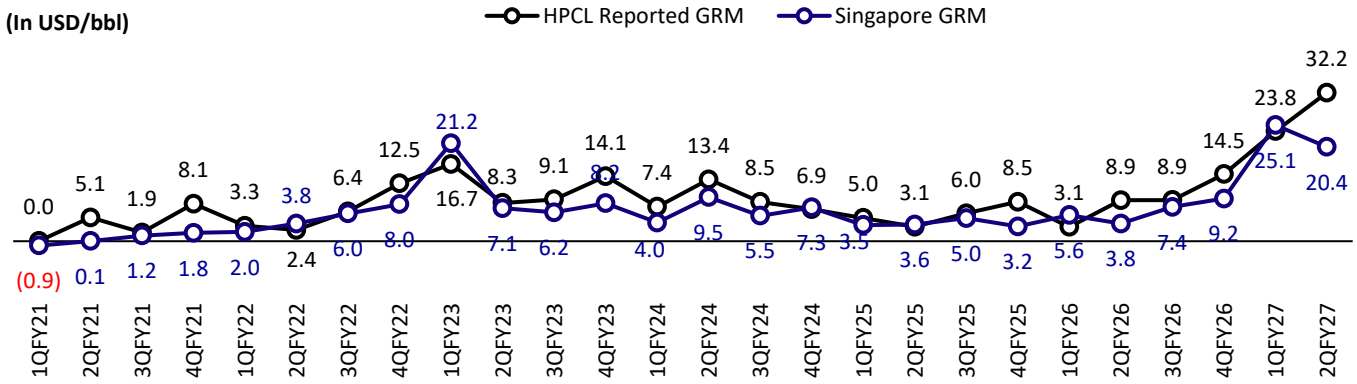
Press release KTAs

- **Operational Performance:**
- **Refining Performance**: Refineries processed **6.2mmt** of crude during 2QFY27, running at **100% of capacity**.
- ✓ Visakh Refinery recorded crude throughput of **3.6mmt,** operating at **95% of capacity.**
- ✓ Mumbai Refinery recorded crude throughput of **2.6mmt**, operating at **109% of capacity.**
- **For 1HFY27,** crude throughput stood at **12.72mmt**, with refineries operating at **104% of capacity**.
- ✓ Visakh Refinery processed **7.57mmt**, operating at **101% of capacity**.

- ✓ Mumbai Refinery processed **5.15mmt**, operating at **108% of capacity**.
- ➢ **Marketing and Sales Performance:** 2QFY27 sales (including exports) stood at 12.73mmt (up 5.5% YoY), with domestic sales growing 4.9%.
- ✓ Combined sales of Petrol (MS) and Diesel (HSD) stood **at 7.78mmt (up 10.0% YoY).**
- ✓ Total LPG sales stood at **2.03mmt.**
- ✓ Pipeline throughput came in at **6.99 mmt**.
- ➢ **For 1HFY27**, sales (including exports) reached 25.85mmt (up 2.9% YoY), with domestic sales growing 2.3%.
- ✓ Combined sales of Petrol (MS) and Diesel (HSD) stood **at 16.55mmt (up 9.0% YoY).**
- ✓ Total LPG sales stood at **3.76mmt.**
- ✓ Pipeline throughput stood at **13.83mmt.**
- ■ **Strategic Investments and Infrastructure Development:**
- ➢ **2QFY27 Capex:** INR20.85b was incurred in 2Q, taking cumulative 1HFY27 capex to **INR38.19b,** focused on strengthening refining and marketing infrastructure and improving operating efficiencies.
- ➢ **HPCL Rajasthan Refinery Limited (HRRL):**
- ✓ HRRL refinanced/repriced debt arrangements of **INR519.7b** with lenders at a lower cost.
- ➢ **LPG Pipeline:**
- ✓ Mechanically completed the **201-km Haldia-Panagarh LPG pipeline** in West Bengal during 2QFY27
- ✓ The project is currently in the pre-commissioning stage.
- ➢ **Airport Infrastructure:** Commissioned an Open Access Fuel Farm facility at Bhogapuram Airport and commenced refueling operations.
- ■ **Network Expansion and Outreach (as of 30 Sep'26):**
- ➢ **Retail Outlets:** 25,245
- ➢ **LPG Distributors:** 6,394
- ➢ **PNG Connections:** 77,984
- ■ **New Initiatives**
- ➢ **Samriddhi 2.0:** The EBITDA improvement program generated accruals of **INR3.27b in 1HFY27,** equivalent to **USD0.18/bbl.**
- ➢ **HP Green R&D Centre (HPGRDC):** As of 30 Sep'26, HPGRDC had filed **800 patents,** of which **339 have been granted.**
- ➢ **Blue Hydrogen**: Commissioned India's first refinery-based Blue Hydrogen unit at Visakh Refinery, leveraging patented Higas Technology and HP Novel Amine.
- ➢ **LPG and Q-Commerce:** Launched **HP Navya**, a 10-kg composite LPG cylinder, and partnered with Swiggy Instamart to enter the quick-commerce ecosystem, with **36,000 new connections** released till Sep'26.
- ➢ **Lubricants:** Expanded HPCL's international lubricants footprint to **35 countries,** with sales commencing in Turkey and Sudan.
- ■ **Sustainability and Energy Transition**
- ➢ **Retail Energy Transition** as of 30 Sep'26**:**
- ✓ **CNG Outlets:** 2,296
- ✓ **Solarized Retail Outlets:** 24,172, with **96% of outlets powered by renewables**
- ✓ **EV Charging Stations:** 5,880
- ➢ **HP Renewable & Green Energy Ltd. (HPRGEL):**
- ✓ Secured Consent to Establish (CTE) from State Pollution Control Boards for **9 compressed biogas (CBG) projects.**
- ✓ Obtained Central Electricity Authority (CEA) approval for the **70-MWp Gaaliveedu Solar Project.**

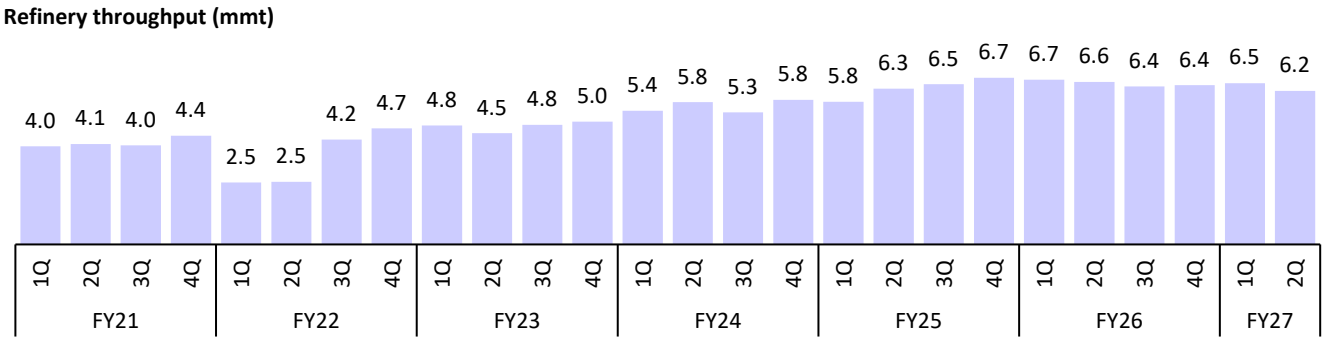
Story in charts – 2QFY27

Exhibit 1: Reported GRM stood at USD32.2/bbl in 2QFY27 vs. USD8.9/bbl in 2QFY26



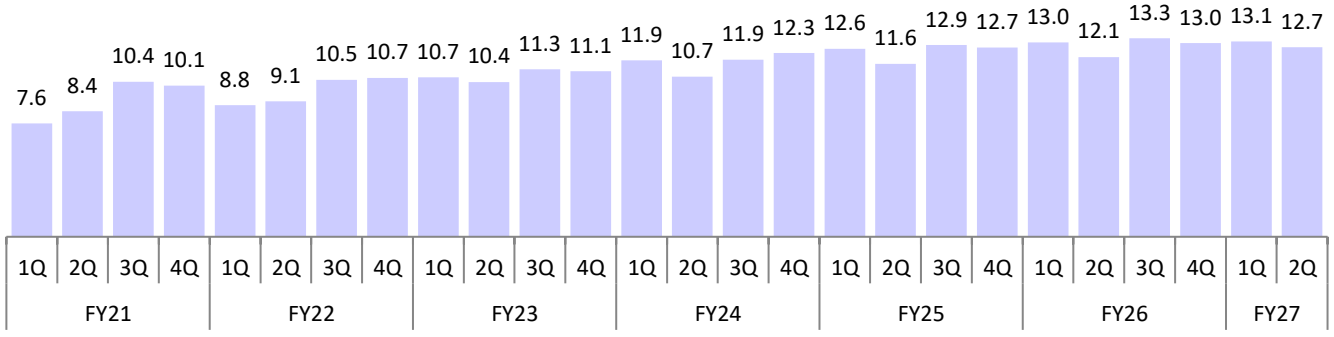
Source: Company, MOFSL

Exhibit 2: Throughput was 6.2mmt, down ~6% YoY



Source: Company, MOFSL

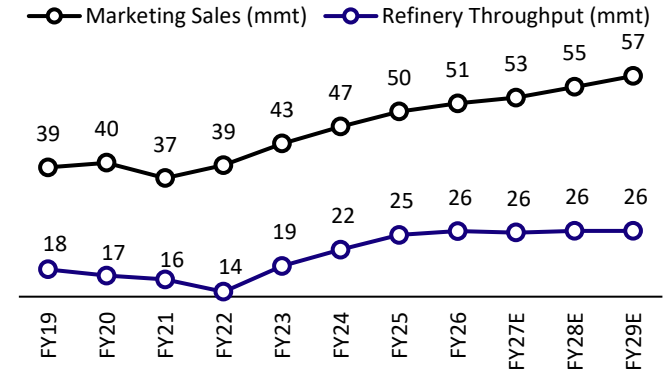
Exhibit 3: Marketing volumes grew ~5% YoY to 12.7mmt



Source: Company, MOFSL

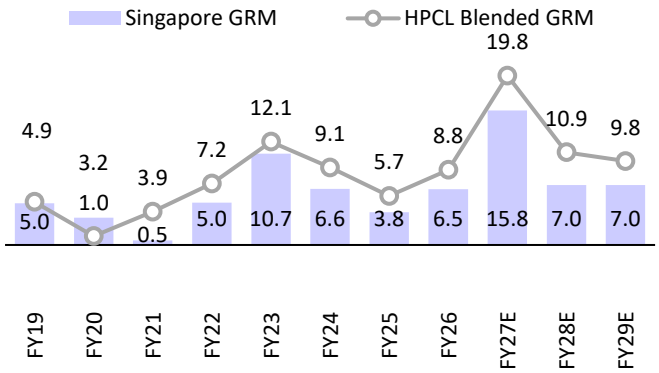
Story in charts

Exhibit 4: Refining throughput/marketing sales of HPCL



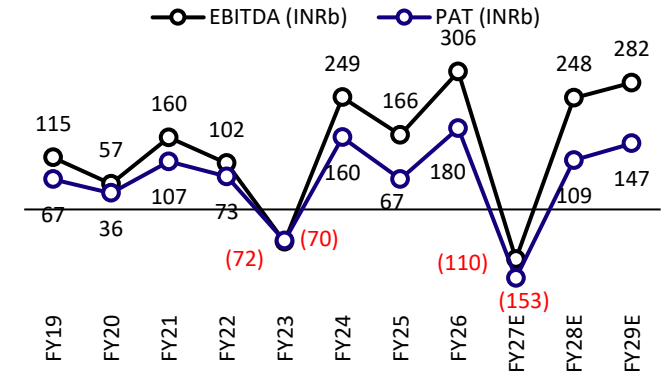
Source: Company, MOFSL

Exhibit 5: GRM trend of HPCL



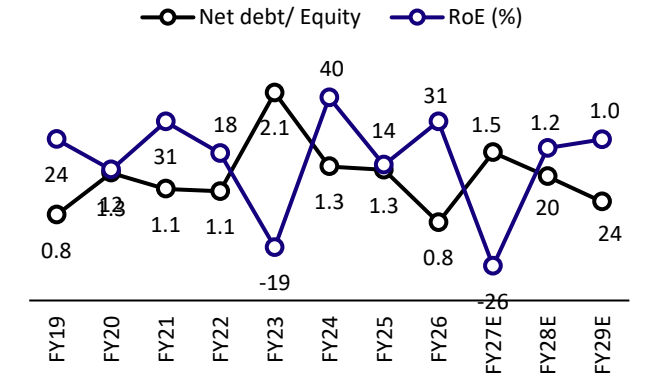
Source: Company, MOFSL

Exhibit 6: EBITDA vs. PAT (standalone)



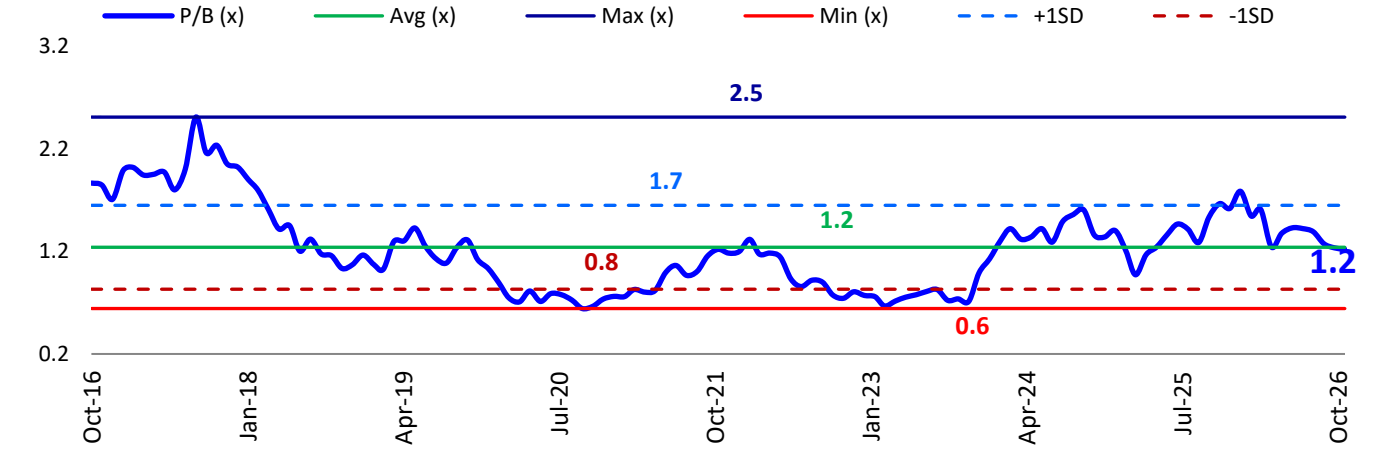
Source: Company, MOFSL

Exhibit 7: Standalone ratios



Source: Company, MOFSL

Exhibit 8: HPCL – One-year forward P/B trades at 1.2x (long-term P/B average at 1.2x)



Source: Company, MOFSL

Financials and valuations

Consolidated - Income Statement							(INR b)
Y/E March	**FY23**	**FY24**	**FY25**	**FY26**	**FY27E**	**FY28E**	**FY29E**
Total Income from Operations	**4,407**	**4,339**	**4,341**	**4,418**	**5,120**	**4,552**	**4,632**
Change (%)	26%	-2%	0%	2%	16%	-11%	2%
EBITDA	**-72**	**249**	**166**	**306**	**-110**	**248**	**282**
Margin (%)	-1.6	5.7	3.8	6.9	-2.2	5.4	6.1
Depreciation	46	56	62	73	82	88	93
EBIT	**-118**	**193**	**104**	**233**	**-193**	**160**	**189**
Interest Charges (incld forex)	22	26	34	34	41	42	40
Other Income	15	19	21	23	25	27	29
PBT bef. JVs/associates EO	**-125**	**187**	**91**	**221**	**-209**	**146**	**178**
JV and Associate Income	25	18	-1	15	5	0	18
PBT after EO Exp.	**-100**	**205**	**90**	**236**	**-204**	**146**	**196**
Tax Rate (%)	30.1	21.9	25.2	23.7	25.2	25.2	25.2
Reported PAT	**-70**	**160**	**67**	**180**	**-153**	**109**	**147**
Change (%)	PL	LP	-58%	168%	PL	LP	34%
Margin (%)	-1.6	3.7	1.6	4.1	-3.0	2.4	3.2

Consolidated - Balance Sheet							(INR b)
Y/E March	**FY23**	**FY24**	**FY25**	**FY26**	**FY27E**	**FY28E**	**FY29E**
Equity Share Capital	14	14	21	21	21	21	21
Total Reserves	308	455	490	634	482	547	642
Net Worth	**323**	**469**	**511**	**656**	**503**	**569**	**663**
Total Loans	671	628	664	509	748	711	675
Deferred Tax Liabilities	29	69	77	80	80	80	80
Capital Employed	**1,023**	**1,167**	**1,253**	**1,245**	**1,332**	**1,360**	**1,419**
Net Fixed Assets	**681**	**795**	**859**	**1,003**	**1,020**	**1,033**	**1,040**
Capital WIP	256	201	180	79	114	149	184
Total Investments	**189**	**295**	**270**	**280**	**280**	**280**	**280**
Curr. Assets, Loans&Adv.	**447**	**489**	**596**	**625**	**708**	**649**	**672**
Inventory	296	342	383	396	459	408	415
Account Receivables	68	93	118	74	86	76	78
Cash and Bank Balance	7	5	3	2	10	11	26
Cash	5	3	2	1	10	11	25
Bank Balance	2	2	1	0	0	0	0
Loans and Advances	11	13	53	91	91	91	91
Others	64	36	40	62	62	62	62
Curr. Liability & Prov.	**591**	**661**	**695**	**785**	**835**	**795**	**801**
Account Payables	229	273	298	312	362	321	327
Other Current Liabilities	334	353	360	434	434	434	434
Provisions	28	35	36	39	39	39	39
Net Current Assets	**-144**	**-172**	**-99**	**-161**	**-127**	**-146**	**-129**
Appl. of Funds	**1,023**	**1,167**	**1,253**	**1,245**	**1,332**	**1,360**	**1,419**

Financials and valuations

Ratios							
Y/E March	**FY23**	**FY24**	**FY25**	**FY26**	**FY27E**	**FY28E**	**FY29E**
Basic (INR)							
EPS	**-32.8**	**75.2**	**31.6**	**84.8**	**-71.7**	**51.3**	**68.9**
Cash EPS	-11.4	101.5	60.6	119.3	-33.2	92.5	112.6
BV/Share	151.6	220.5	240.3	308.0	236.3	267.2	311.7
DPS	0.0	21.0	10.5	24.5	0.0	20.4	24.5
Payout (%)	0.0	27.9	33.2	28.9	0.0	39.8	35.5
Valuation (x)							
P/E	-10.3	4.5	10.7	4.0	-4.7	6.6	4.9
Cash P/E	-29.7	3.3	5.6	2.8	-10.2	3.7	3.0
P/BV	2.2	1.5	1.4	1.1	1.4	1.3	1.1
EV/Sales	0.3	0.3	0.3	0.3	0.3	0.3	0.3
EV/EBITDA	-19.2	5.4	8.3	4.0	-13.2	5.7	4.9
Dividend Yield (%)	0.0	6.2	3.1	7.2	0.0	6.1	7.2
FCF per share	-60.2	65.3	22.5	131.1	-88.9	58.4	66.7
Return Ratios (%)							
RoE	-19.0	40.4	13.7	30.9	-26.4	20.4	23.8
RoCE	-7.8	15.9	8.2	16.7	-10.4	11.1	12.5
RoIC	-16.2	24.4	10.6	21.1	-15.9	13.0	15.3
Working Capital Ratios							
Fixed Asset Turnover (x)	4.6	3.9	3.5	3.0	3.3	2.7	2.6
Asset Turnover (x)	4.3	3.7	3.5	3.5	3.8	3.3	3.3
Inventory (Days)	24	29	32	33	33	33	33
Debtor (Days)	6	8	10	6	6	6	6
Creditor (Days)	19	23	25	26	26	26	26
Leverage Ratio (x)							
Current Ratio	0.8	0.7	0.9	0.8	0.8	0.8	0.8
Interest Cover Ratio	-5.4	7.6	3.1	6.9	-4.6	3.8	4.7
Net Debt/Equity	2.1	1.3	1.3	0.8	1.5	1.2	1.0

Consolidated - Cash Flow Statement							(INR b)
Y/E March	**FY23**	**FY24**	**FY25**	**FY26**	**FY27E**	**FY28E**	**FY29E**
OP/(Loss) before Tax	-100	205	90	236	-204	146	196
Depreciation	46	56	62	73	82	88	93
Interest expense	22	26	34	34	41	42	40
Interest income and dividend	-4	-4	-4	-3	0	0	0
Direct Taxes Paid	-2	-3	4	-40	51	-37	-49
MI and others	-10	-13	1	10	0	0	0
(Inc)/Dec in WC	13	-28	-44	50	-25	20	-3
CF from Operations	**-35**	**239**	**142**	**361**	**-54**	**259**	**277**
(Inc)/Dec in FA	-93	-99	-94	-82	-135	-135	-135
Free Cash Flow	**-128**	**139**	**48**	**279**	**-189**	**124**	**142**
Others	12	4	-31	-59	0	0	0
CF from Investments	**-114**	**-130**	**-106**	**-114**	**-135**	**-135**	**-135**
Inc/(Dec) in Debt	213	-100	26	-153	239	-37	-36
Interest Paid	-32	-41	-44	-38	-41	-42	-40
Dividend Paid	-20	-21	-23	-33	0	-44	-52
CF from Fin. Activity	**151**	**-111**	**-38**	**-247**	**198**	**-123**	**-128**
Inc/Dec of Cash	**3**	**-2**	**-1**	**0**	**9**	**1**	**14**
Opening Balance	2	5	3	2	1	10	11
Closing Balance	**5**	**3**	**2**	**1**	**10**	**11**	**25**

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BUY	>=15%
SELL	< - 10%
NEUTRAL	< - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

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