26 October 2026
2QFY27 Results Update | Sector: Oil & Gas

BPCL

Estimate change	↓
TP change	↓
Rating change	↔

Bloomberg	BPCL IN
Equity Shares (m)	4339
M.Cap.(INRb)/(USDb)	1259.9 / 13.2
52-Week Range (INR)	392 / 267
1, 6, 12 Rel. Per (%)	-4/-1/0
12M Avg Val (INR M)	2856

Financials & Valuations (INR b)

Y/E March	FY27E	FY28E	FY29E
Sales	5,351	4,565	4,580
EBITDA	49	308	301
Adj. PAT	1	177	168
EPS (INR)	0	41	39
EPS Gr.%	-99.6	15549.5	-4.7
BV/Sh. (INR)	235	262	288
Ratios			
Net D:E	0.3	0.5	0.5
RoE (%)	0.1	16.6	14.3
RoCE (%)	-0.6	11.6	9.7
Payout (%)	0.0	33.6	33.5
Valuation			
P/E (x)	1097.2	7.0	7.4
P/BV (x)	1.2	1.1	1.0
EV/EBITDA (x)	25.5	4.0	4.1
Div. yield (%)	0.0	4.8	4.6
FCF yield (%)	-4.1	-6.7	1.1

Shareholding pattern (%)

As On	Sep-26	Jun-26	Sep-25
Promoter	53.0	53.0	53.0
DII	22.4	21.9	22.3
FII	16.7	16.8	16.5
Others	7.9	8.3	8.3

FII Includes depository receipts

CMP: INR290 **TP: INR280 (-4%)** **Neutral**

Weak marketing outlook to offset refining tailwinds

- BPCL reported GRM of USD32.5/bbl during the quarter. GRM adjusted for SAED stood at USD14/bbl. Blended gross marketing margin (ex-LPG losses) (including inv.) stood at negative ~INR2.5/lit. LPG under-recovery amounted to INR34.3b (vs. INR53.8b in 1Q), while LPG under-recovery per cylinder stood at ~INR255/cyl (est.: INR375/cyl). Standalone EBITDA/PAT stood lower than est. at INR94b/50b (est.: INR114/76b).
- **Marketing margins to remain under pressure** on three counts: 1) Brent has averaged ~USD105/bbl in Oct'26 MTD, sharply increasing under-recoveries on regulated auto fuels and LPG. **MS/HSD gross marketing losses stood at ~INR18/INR31 per lit in Oct'26 MTD;** 2) **diesel GRMs are likely to remain elevated** (3x long-term avg. in Oct'26), with the IEA expecting high diesel cracks until 1HCY27, further weighing on HSD marketing margins; and 3) **there is limited room for a steep auto-fuel price hike before the UP elections.** The UP Assembly's term ends on 22nd May'27, with polls widely expected in Feb-Mar'27 and potentially brought forward to avoid clash with the Census exercise. Punjab, Goa, Uttarakhand, and Manipur are also scheduled to hold elections in CY27, with their respective assembly terms ending in Mar'27. The ECI has yet to announce the dates. **Given this, we see little room for a steep pump-price increase over the next 4-5 months.**
- **Refining gains partly offset by freight**: Realized refining margins are likely to be lower than the headline GRMs suggest, as elevated shipping freight costs would offset part of the margin gains.
- **Earnings cut primarily driven by marketing segment weakness:** Despite a stable 2QFY27 performance, we cut our full-year FY27E standalone estimates. We now expect an EBITDA of INR49b for FY27 (earlier EBITDA estimate: INR232b). This reflects: 1) higher 2HFY27E gross marketing margin (GMM) losses of INR7.5/ltr on MS and INR3/ltr on HSD (positive GMM of INR4.5/lit earlier); and 2) LPG under-recovery of INR150/cylinder in 2HFY27 (nil earlier). The cut is partly offset by our higher 2HFY27E GRM assumption of USD17/bbl (vs. USD8/bbl earlier).
- **Risk from our crude assumption**: We note that our FY28/FY29 crude assumption of USD75/bbl remains conservative. Any upward revision would lead to further earnings cuts for HPCL.
- **Valuation and view:** BPCL currently trades at 1.1x FY28 P/B (FY28E RoE: 16.6%). We reiterate our Neutral rating with an SoTP-based valuation of INR280/share.

Miss led by weaker-than-expected refining performance

- Standalone EBITDA stood below our estimate at INR93.7b (est. EBITDA: INR113.9b).
  - Reported GRM stood 19% below our estimate at USD32.5/bbl (Note: Reported GRMs exclude the impact of SAED).
  - Forex loss stood at INR4b.

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Motilal Oswal research is available on www.motilaloswal.com/Institutional-Equities, Bloomberg, Thomson Reuters, Factset and S&P Capital.

- Blended gross marketing margin (ex-LPG losses) (including inv.) stood at negative ~INR2.5/lit.
- LPG under-recovery amounted to INR34.3b (INR53.8b in 1QFY27). LPG under-recovery per cylinder stood at ~INR255/cyl (est.: INR375/cyl).
- Resulting standalone PAT stood below our est. at INR49.9b (est. PAT: INR76b).
- Depreciation & finance costs were above our estimates, while other income was below estimate.
- The MoP&NG, through letters dated 3/24 Oct'25, approved a compensation of INR75.9b to the company for under-recoveries on the sale of domestic LPG up to 31st Mar'25, and those expected up to 31st Mar'26. The amount would be released in 12 equal monthly instalments, with accruals recognized on a monthly basis starting Nov'25. Accordingly, six equal monthly instalments totaling INR38b have been recognized during the quarter.
- The Board has approved the incorporation of a wholly owned subsidiary (authorized share capital of up to INR49b) for the proposed greenfield refinery & petrochemical complex at Ramayapatnam, Andhra Pradesh.
- The project's feasibility reports are being finalized, with investment decisions and financial commitments to be considered separately.
- Total standalone debt (excluding IND AS 116 Liabilities) increased to INR152.5b as of 2QFY27 (vs. INR105b as of Mar'26).
- **Operational details:**
- Refining throughput was in line at 10.4mmt.
- Marketing volumes, excluding exports, stood 4% below our estimate at 13.5mmt.
- As of Sep'26, BPCL had a cumulative negative net buffer of INR173b due to LPG cylinder under-recoveries (INR158b as of Jun'26).

Valuation and view

- BPCL's GRMs have been at a premium to SG GRMs due to the continuous optimization of refinery production, product distribution, and crude procurement. The use of advanced processing capabilities of Bina and Kochi refineries allows BPCL to process 100% of high-sulfur crude and 50% of Russian crude.
- While valuation appears reasonable, weak near-term marketing outlook and the commencement of a new capex cycle emerge as key concerns.
- BPCL currently trades at 1x one-year forward P/B vs. 10-year average of 1.6x. We reiterate our Neutral rating with an SoTP-based valuation of INR280/share.

SoTP-based valuation

Particulars	Amount/Particulars	Multiple	Amount
Dec'27E EBITDA (INR m)	2,40,150	6	14,36,099
FY28E CGD EBITDA (INR m)	3,245	12	37,347
(-) Dec'27E Net Debt (INR m)			4,84,130
Core business value (INR m)			**9,89,317**
(/) shares outstanding			4,273
Core business value (INR/share)			**232**
Add: Investments (INR/share)			
Listed investment (IGL, PLNG & OINL)	@25% discount to CMP		20
Mozambique Upstream Area 1	@40% discount to transaction value		15
Other upstream investments	Reserve based valuation @USD7/boe		6
Unlisted CGD entities	@12x FY24 P/E		9
Target price (INR/share)			**280**
CMP			290
Upside / (Downside) (%)			-3%

Valuation of Mozambique Upstream Area 1

Particulars	Unit	Amount
Total Energy acquired 26.5% stake in Sep'19	USD m	3,900.0
(x) Exchange rate	INR/USD	71.0
Total Energy acquired 26.5% stake in Sep'19	INR m	276,900.0
Total Energy's stake (%)		26.5
BPRL's stake (%)		10.0
Transaction value for BPRL	**INR m**	**104,490.6**
Transaction value for BPRL	**INR/share**	**24.5**
Discount	**%**	**0.4**
Discounted transaction value for BPRL	**INR/share**	**14.7**

Standalone - Quarterly Earning Model **(INR b)**

Y/E March	FY26				FY27				FY26	FY27E	FY27	Var.
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	(%)
Net Sales	**1,125.1**	**1,049.1**	**1,190.0**	**1,186.5**	**1,512.3**	**1,490.4**	**1,219.8**	**1,126.5**	**4,550.8**	**5,349.0**	**1,255.4**	**19%**
YoY Change (%)	-0.5	2.1	5.2	6.7	34.4	42.1	2.5	-5.1	3.4	17.5	19.7	
EBITDA	**96.6**	**103.4**	**118.4**	**110.0**	**-40.8**	**93.7**	**-36.0**	**31.5**	**428.4**	**48.4**	**113.9**	**-18%**
Margins (%)	8.6	9.9	10.0	9.3	-2.7	6.3	-3.0	2.8	9.4	0.9	9.1	
Forex loss	-0.2	5.6	1.7	9.4	-3.5	4.0	0.0	0.0	16.4	0.5	0.0	
Depreciation	18.8	19.5	19.7	20.4	20.7	20.9	22.4	22.0	78.4	85.9	20.1	4%
Interest	3.7	4.2	3.6	4.8	4.2	6.6	7.9	7.3	16.3	26.0	4.8	38%
Other Income	7.3	11.9	7.5	10.6	9.1	4.7	7.2	9.3	37.3	30.2	12.5	-63%
PBT before EO expense	**81.6**	**86.0**	**100.9**	**86.1**	**-53.1**	**66.9**	**-59.1**	**11.5**	**354.5**	**-33.8**	**101.5**	**-34%**
Extra-Ord expense	0.0	0.0	0.0	43.5	0.0	0.0	0.0	0.0	43.5	0.0	0.0	
PBT	**81.6**	**86.0**	**100.9**	**42.6**	**-53.1**	**66.9**	**-59.1**	**11.5**	**311.0**	**-33.8**	**101.5**	**-34%**
Tax Rate (%)	24.9	25.0	25.2	25.0	25.3	25.3	25.2	25.2	25.1	25.1	25.2	
Reported PAT	**61.2**	**64.4**	**75.5**	**31.9**	**-39.6**	**49.9**	**-44.2**	**8.6**	**233.0**	**-25.3**	**76.0**	**-34%**
Adj PAT	**61.2**	**64.4**	**75.5**	**64.5**	**-39.6**	**49.9**	**-44.2**	**8.6**	**265.6**	**-25.3**	**76.0**	**-34%**
YoY Change (%)	103.1	168.7	62.3	41.7	PL	-22.5	PL	-86.6	81.8	PL	17.9	
Key Assumptions												
Refining throughput (mmt)	10.4	9.8	10.5	10.4	10.2	10.4	10.2	10.4	41.2	40.9	10.7	-3%
Reported GRM (USD/bbl)	4.9	10.8	13.4	17.5	41.4	32.5	19.0	15.0	11.7	22.2	40.0	-19%
Marketing sales volume excld exports (mmt)	13.6	12.7	14.1	13.9	13.6	13.5	14.6	14.4	54.2	54.2	12.9	4%
Marketing GM incld inv (INR/litre)	8.3	7.2	6.2	5.7	-16.3	-3.1	-7.3	-1.9	6.9	-7.2	-9.2	-66%

Key assumptions

Y End: March 31	FY19	FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E	FY29E
Exchange Rate (INR/USD)	70.0	70.9	74.3	74.5	80.4	82.8	84.6	88.3	95.7	98.0	98.0
Crude cost (USD/bbl)	70.1	61.2	44.4	80.5	96.1	83.0	78.6	70.2	89.4	75.0	75.0
Domestic Market Sales (mmt)	43.1	43.1	38.7	42.5	48.9	51.0	52.4	54.2	56.1	58.4	60.7
YoY (%)	5%	0%	-10%	10%	15%	4%	3%	3%	4%	4%	4%
Reported GRM (USD/bbl)	**4.6**	**2.5**	**4.1**	**9.5**	**20.3**	**14.1**	**6.8**	**11.7**	**22.2**	**10.2**	**9.1**
Singapore GRM (USD/bbl)	4.9	3.2	0.5	5.0	10.7	6.6	3.8	6.5	15.8	7.0	7.0
Prem/(disc) (USD/bbl)	(0.3)	(0.7)	3.6	4.5	9.6	7.6	3.0	5.1	6.4	3.2	2.1
Refinery throughput (mmt)	31.0	31.9	26.4	34.1	38.5	39.9	40.5	41.2	41.1	41.6	41.6
YoY (%)	9%	3%	-17%	29%	13%	4%	1%	2%	0%	1%	0%
Marketing Margin (INR/ltr)											
Blended gross marketing margin incld inventory	4.8	4.7	6.9	5.0	(1.4)	6.1	6.0	6.9	(7.2)	3.9	5.0
Consolidated EPS	**20.0**	**11.7**	**31.0**	**25.5**	**4.6**	**63.3**	**31.8**	**61.2**	**0.3**	**41.4**	**39.4**



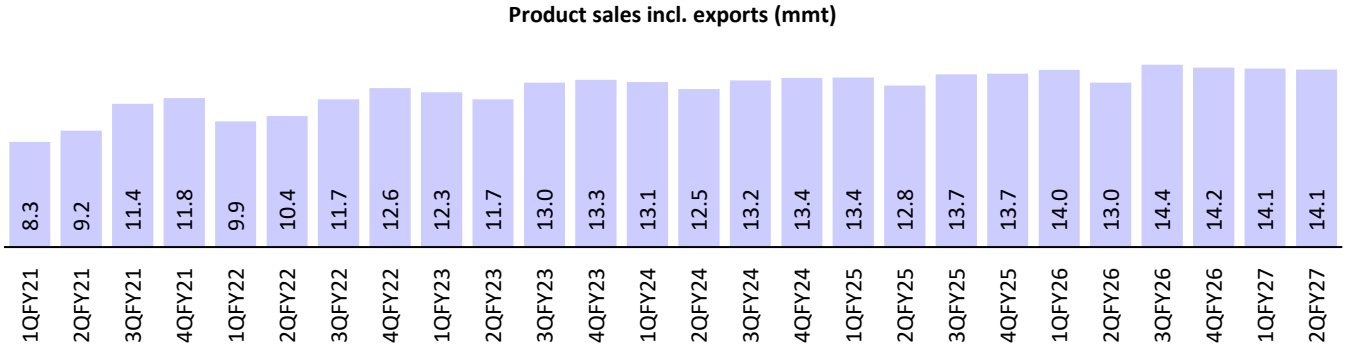
Key highlights from the management commentary

- **Crude sourcing mix – 2QFY27:**
  - 2Q crude sourcing mix comprised Russia (37%), Abu Dhabi (17%), Saudi Arabia (19%), Oman (6%), and US (9%), with the balance sourced from other countries.
  - Middle Eastern crude volumes improved in 2Q vs 1Q, with similar levels expected in Oct-Nov'26, supported by higher Saudi volumes following the Yanbu pipeline correction and cargoes from ADNOC. Iraqi and Kuwaiti volumes remain below normal levels.
  - Russian crude stood at 37% in 2Q.
  - Russian crude procurement is expected to decline significantly in Nov'26 due to higher freight costs and weaker commercial viability. Dec'26 procurement may improve as Russian crude premiums have moderated, potentially enabling a few cargo purchases.
  - Oct'26 Russian crude premium was as high as USD10-12/bbl (now down to USD2-3/bb; extremely volatile).
  - Crude supplies are tied-up till Dec'26
  - **Procurement cost:** Delivered crude cost remains at a **premium of USD10-12/bbl** to the benchmark, reflecting elevated freight and insurance costs. The premium varies by origin, with Fujairah cargoes being cheaper to land than Yanbu cargoes.
  - Overall, crude sourcing decisions are increasingly driven by relative landed costs, including premiums and freight, rather than origin alone.
- **LPG sourcing and inventories:**
  - Arab Gulf supplies improved during the quarter
  - Inventory days: 32 days inventory including transit
  - US LPG accounted for 48% of LPG imported in 2QFY27.
- **Capex and project updates:**
  - **Bina** Petrochemicals and Refinery Expansion Project achieved 40.2% progress as of Sep'26, while the Kochi polypropylene project reached 55%;
  - Approved project cost of INR433.67b (excluding taxes), with cumulative capex of INR75.66b incurred as of Sep'26. Project progress stood at 40%, with commissioning targeted for mid-2028; timelines remain unchanged.
  - **Kochi polypropylene project:** Approved capex of INR48.5b, with INR11.78b incurred as of Sep'26. Project progress stood at 55.1%, with major tendering activities completed and prices frozen. Commissioning is scheduled for Oct'27.

- The Petroleum Residue Fluid Catalytic Cracking project at **Mumbai refinery** is also progressing.
- It approved project cost of INR136.26b, with INR1.3b incurred up to 2QFY27. Project progress stood at 9.2%, with FY27 capex planned at INR15b and commissioning targeted for Sep'29.
- **IDPF pipeline project**: After delays of 7-8 years, the project has gained momentum, with completion expected by Dec'26-Jan'27. Other ongoing projects are progressing broadly as scheduled.
- **SAF**: Signed India's first co-processing licensing agreement for the sustainable aviation fuel (SAF) project at Mumbai refinery in Oct'26. Phase 1 involves revamping the existing kerosene hydrotreater unit, targeted for commissioning by Jan'27, ahead of India's SAF blending requirements for international flights (1% in 2027, increasing to 5% by 2030).
- The Board has approved the incorporation of a wholly-owned subsidiary as a dedicated project company for the Andhra Pradesh refinery and petrochemical complex, with an initial authorized share capital of up to INR49b, subject to requisite approvals. Detailed feasibility reports are in the final stages, following which a final investment decision is expected shortly.
- **Configuration (tentative)**: 10mmtpa refinery with ~33% petrochemical integration. 3-4 months shall be required for all approvals.
- **Target capital structure:** 70% debt/30% equity. Peak debt/equity ratio shall be 1.1x (during peak capex).
- **Upstream projects: Mozambique project achieved 47% completion as of Sep'26**, with gas production expected by **mid-2028**. In Brazil, the BMC-11 project is progressing as planned following the FPSO tender award in May'26.
- **Mozambique:**
- Project progress reached 47% as of Sep'26, with first gas expected in Jun'28; timelines remain unchanged.
- Phase 1 comprises two trains with total capacity of 13 MMTPA, of **which BPCL's 10% share translates to 1.3 MMTPA**. Subject to reserves and subsequent development of additional trains, **BPCL's potential share could increase to 4.2–4.5 MMTPA.**
- BPCL has signed an **SPA for 1 MMTPA of gas for India and began marketing volumes in 2QFY27.** Customer tie-ups have commenced for small volumes, with the company expecting to complete marketing arrangements over the next 2–3 quarters.
- **Cumulative investment** in Mozambique stands at **USD2.8b,** with an additional **USD1.8b** of committed capex expected over the next couple of years. Total project investment is estimated at **USD4.5-4.6b,** including exploration, through first gas in mid-2028.
- Project financing has been arranged through a consortium of 8–9 banks, with interest rates ranging from 6% to 8.5-9%, depending on lender terms and conditions.
- The increase in **investments under the equity method is primarily attributable to Mozambique,** as assets under development were **transferred from the project holding structure to the asset company over the past two quarters**. Consequently, expenditure previously reflected under capex/intangibles under development is now reflected under investments accounted for using the equity method.
- **Against the FY27 capex target of INR250b, the company incurred INR137.5b in 1HFY27, including INR93b in 2Q.**

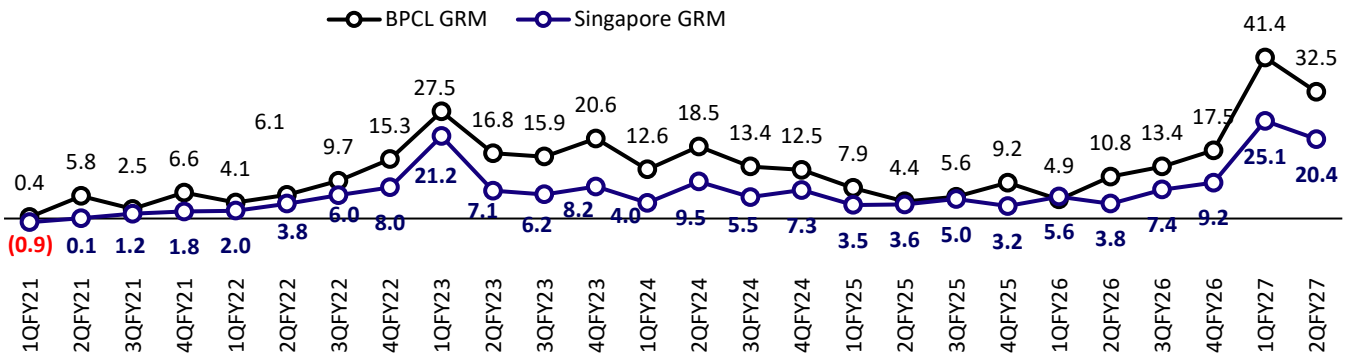
- FY27 capex guidance has been maintained, but could potentially increase by 5-10% as project execution accelerates.
- **FY28-29:** Annual capex is expected at **INR400-450b**, subject to project progress and cash flow requirements.
- **2QFY27 operational performance:**
- **Refining and marketing**
- Refinery throughput stood at 10.4 MMT in 2Q, with capacity utilization of 117%.
- GRM stood at USD32.53/bbl, **while GRM adjusted for SAED was ~USD14/bbl.**
- Reason for decline in GRM QoQ: 1) Russian crude discount which were available in 1Q were not present in 2Q; 2) crude freight increase significantly in 2Q.
- Distillate yield remained strong at 84.38%.
- Domestic marketing sales volumes stood at 13.47 MMT in 2Q vs 13.62 MMT in 1Q.
- Retail outlets increased to 25,592 from 25,485 at the end of 1Q.
- Speed 97 conversion stood at 5.21%; speed 100 was available at 162 outlets, while the BKFA network expanded to 234 locations.
- **LPG and gas**
- Commissioned the 30 TMT p.a. LPG plant in Assam, the company's first LPG bottling plant in the state.
- Bulk gas sales reached a record 970 TMT in H1, up 53% YoY, while CGD sales grew 65% YoY to 177 TMT.
- The Gobardhan scheme is improving the attractiveness of CBG projects; the company is pursuing opportunities through owned plants and JVs.
- CBG blending reached 6.5% in 1H, more than double the mandated target of 3%.
- **LPG under-recoveries and compensation**
- Average domestic LPG under-recovery declined to ~**INR290/cylinder in 2Q from INR507/cylinder in 1Q,** aided by softer Saudi CP prices.
- Oct/Nov'26: 245/328 per cyl.
- The company remains hopeful of continued government support for domestic LPG compensation.
- **Sharp rise in other expenses in 2QFY27:**
- Elevated refining spreads resulted in INR13b of MTM losses on advance hedges covering operating expenses and throughput.
- Management expects potential reversal over the next six months if spreads normalize.
- **Refinery throughput and planned turnarounds**
- Refinery throughput has consistently remained above 110% utilization in recent quarters. However, utilization may moderate in 2HFY27 due to planned maintenance shutdowns.
- Mumbai refinery: ~30-day shutdown planned in 3QFY27.
- Bina refinery: Short shutdown of ~4.5 days planned.
- Kochi refinery: ~30–40-day shutdown planned for maintenance of three units.
- Excluding the impact of planned shutdowns, management expects refinery throughput to sustain levels similar to recent quarters.

Exhibit 1: Product sales at 14.1mmt (up 8% YoY)



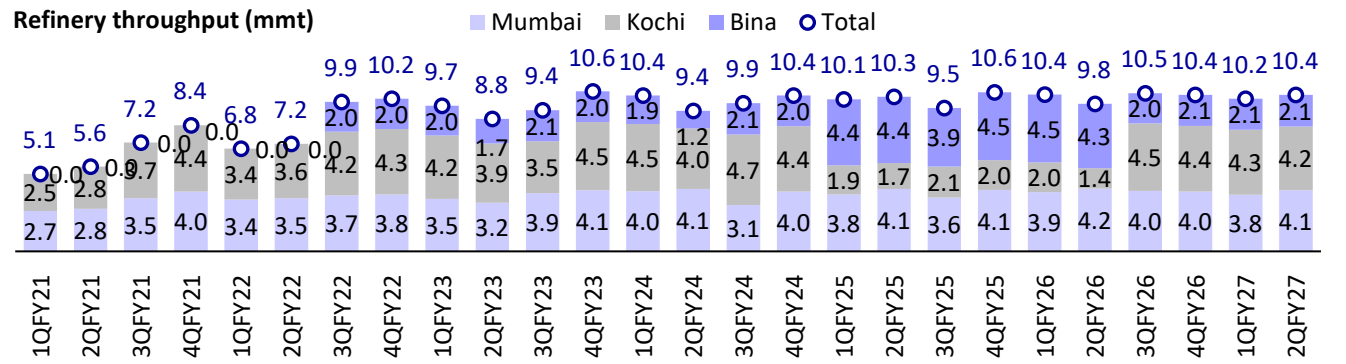
Source: Company, MOSFL

Exhibit 2: Reported GRM at USD32.5/bbl in 2QFY27 vs. USD10.8/bbl in 2QFY26



Source: Company, MOSFL

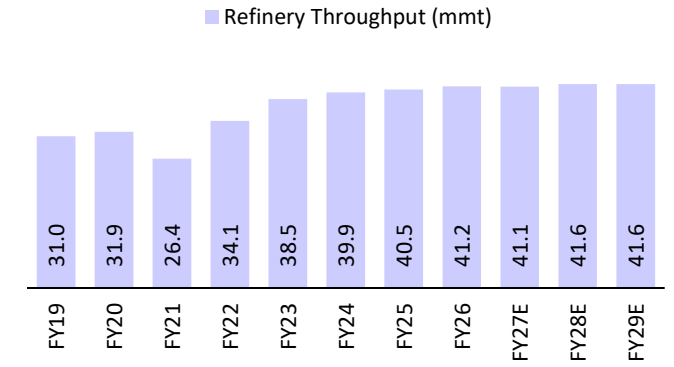
Exhibit 3: Total refinery throughput was up 6% YoY



Source: Company, MOSFL

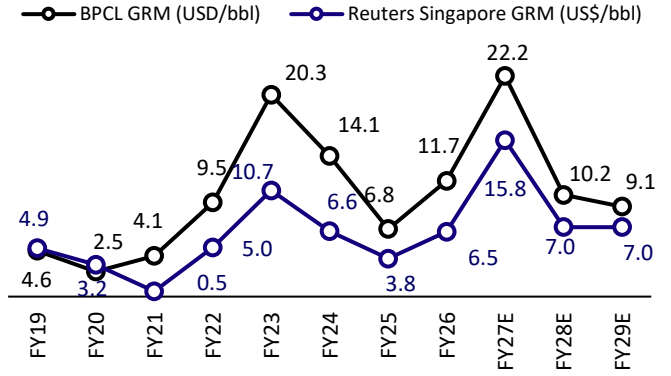
Story in charts

Exhibit 4: Throughput (mmt)



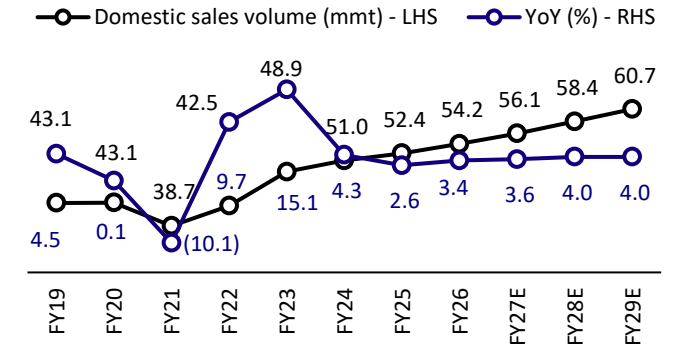
Source: Company, MOFSL

Exhibit 5: GRM trend



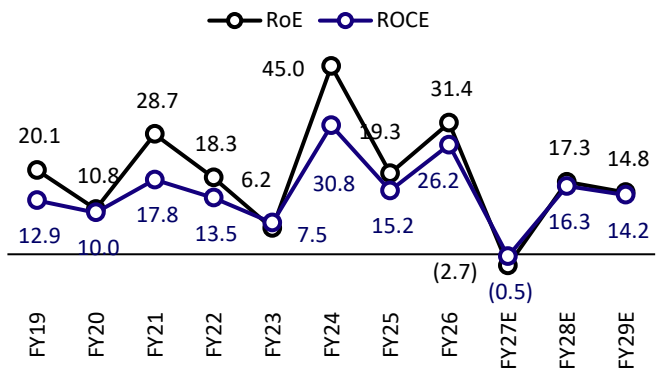
Source: Company, MOFSL

Exhibit 6: Domestic marketing sales volume



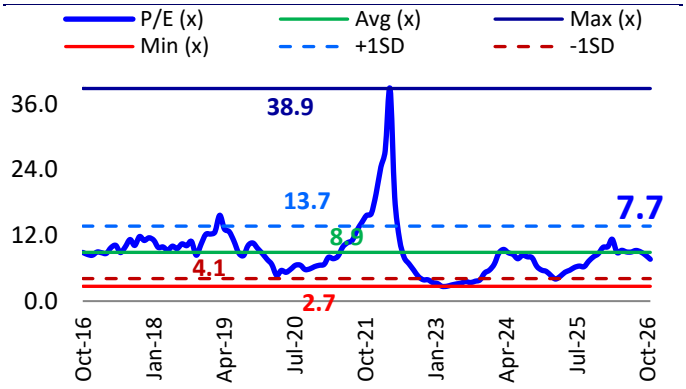
Source: Company, MOFSL

Exhibit 7: Standalone return ratios (%)



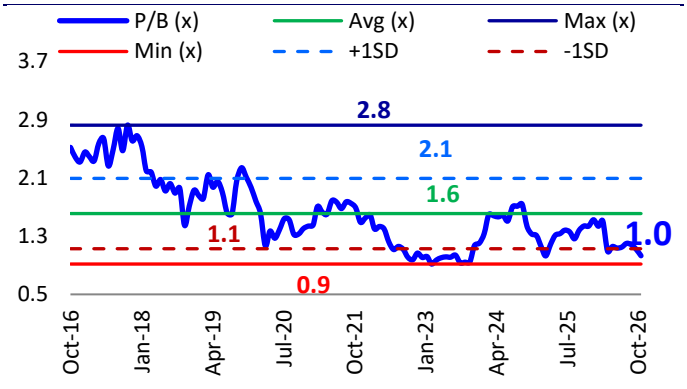
Source: Company, MOFSL

Exhibit 8: One-year forward P/E



Source: Company, MOFSL

Exhibit 9: One-year forward P/B



Source: Company, MOFSL

Financials and valuations (Consolidated)

Consolidated - Income Statement							(INR b)
Y/E March	**FY23**	**FY24**	**FY25**	**FY26**	**FY27E**	**FY28E**	**FY29E**
Total Income from Operations	**4,732**	**4,481**	**4,403**	**4,552**	**5,351**	**4,565**	**4,580**
Change (%)	*36%*	*-5%*	*-2%*	*3%*	*18%*	*-15%*	*0%*
EBITDA	**94**	**443**	**254**	**428**	**49**	**308**	**301**
Margin (%)	*2.0*	*9.9*	*5.8*	*9.4*	*0.9*	*6.8*	*6.6*
Depreciation	64	68	73	79	86	88	91
EBIT	**30**	**375**	**181**	**350**	**-37**	**220**	**210**
Net forex loss	-15	2	0	16	1	0	0
Int. and Finance Charges	37	41	36	30	39	41	44
Other Income	15	22	27	33	26	30	32
PBT bef. EO Exp.	**23**	**354**	**172**	**337**	**-51**	**209**	**198**
EO Items	-16	-3	-4	-4	0	0	0
PBT after EO Exp.	**6**	**351**	**169**	**333**	**-51**	**209**	**198**
Tax Rate (%)	*109.7*	*26.6*	*28.7*	*26.9*	*25.2*	*25.2*	*25.2*
Minority Interest/Share of JVs/associates	22	11	13	15	40	20	20
Reported PAT	**21**	**269**	**133**	**258**	**1**	**177**	**168**
Adjusted PAT	**20**	**271**	**136**	**261**	**1**	**177**	**168**
Change (%)	*-82%*	*1272%*	*-50%*	*92%*	*-100%*	*15549%*	*-5%*
Margin (%)	*0.4*	*6.0*	*3.1*	*5.7*	*0.0*	*3.9*	*3.7*

Consolidated - Balance Sheet							(INR b)
Y/E March	**FY23**	**FY24**	**FY25**	**FY26**	**FY27E**	**FY28E**	**FY29E**
Equity Share Capital	21	21	43	43	43	43	43
Total Reserves	514	735	771	959	960	1,077	1,189
Net Worth	**535**	**756**	**814**	**1,002**	**1,003**	**1,120**	**1,232**
Total Loans	605	455	511	435	465	645	735
Deferred Tax Liabilities	79	80	83	82	82	82	82
Capital Employed	**1,219**	**1,291**	**1,407**	**1,519**	**1,550**	**1,847**	**2,049**
Gross Block	1,735	1,491	1,582	1,711	1,762	1,822	1,882
Less: Accum. Deprn.	567	635	707	786	842	914	988
Net Fixed Assets	**1,168**	**856**	**874**	**925**	**920**	**908**	**894**
Capital WIP	162	202	264	329	498	721	944
Total Investments	**64**	**266**	**265**	**301**	**301**	**301**	**301**
Curr. Assets, Loans&Adv.	**486**	**700**	**780**	**931**	**1,066**	**920**	**926**
Inventory	381	428	453	533	682	547	550
Account Receivables	67	43	93	50	96	87	88
Cash and Bank Balance	26	63	105	178	118	115	118
Cash	23	23	6	78	19	16	19
Bank Balance	3	40	99	99	99	99	99
Loans and Advances	13	166	130	171	171	171	171
Curr. Liability & Prov.	**662**	**733**	**776**	**968**	**1,235**	**1,004**	**1,017**
Account Payables	633	700	750	941	1,203	965	971
Provisions	29	33	27	27	32	38	46
Net Current Assets	**-176**	**-33**	**4**	**-37**	**-170**	**-84**	**-91**
Appl. of Funds	**1,219**	**1,291**	**1,407**	**1,519**	**1,550**	**1,847**	**2,049**

Financials and valuations

Ratios

Y/E March (INR)	FY23	FY24	FY25	FY26	FY27E	FY28E	FY29E
Basic (INR)							
EPS	**4.6**	**63.3**	**31.8**	**61.2**	**0.3**	**41.4**	**39.4**
Cash EPS	19.5	79.2	48.8	79.6	20.4	62.0	60.8
BV/Share	125.3	177.0	190.5	234.4	234.7	262.2	288.3
DPS	5.0	21.0	10.0	17.5	0.0	13.9	13.2
Payout (%)	100.2	33.4	32.0	28.9	0.0	33.6	33.5
Valuation (x)							
P/E	62.8	4.6	9.1	4.7	1,097.2	7.0	7.4
Cash P/E	14.9	3.7	5.9	3.6	14.2	4.7	4.8
P/BV	2.3	1.6	1.5	1.2	1.2	1.1	1.0
EV/Sales	0.3	0.3	0.3	0.3	0.2	0.3	0.3
EV/EBITDA	13.2	2.8	4.9	2.9	25.5	4.0	4.1
Dividend Yield (%)	1.7	7.2	3.4	6.0	0.0	4.8	4.6
FCF per share	9.2	61.7	20.1	66.7	-11.9	-19.3	3.1
Return Ratios (%)							
RoE	3.7	41.9	17.3	28.8	0.1	16.6	14.3
RoCE	-0.4	24.8	11.7	20.3	-0.6	11.6	9.7
RoIC	-0.3	31.9	16.9	34.5	-4.2	24.5	22.5
Working Capital Ratios							
Fixed Asset Turnover (x)	2.7	3.0	2.8	2.7	3.0	2.5	2.4
Asset Turnover (x)	3.9	3.5	3.1	3.0	3.5	2.5	2.2
Inventory (Days)	29	35	38	43	47	44	44
Debtor (Days)	5	3	8	4	7	7	7
Creditor (Days)	49	57	62	75	82	77	77
Leverage Ratio (x)							
Current Ratio	0.7	1.0	1.0	1.0	0.9	0.9	0.9
Interest Cover Ratio	0.8	9.0	5.1	11.8	-1.0	5.4	4.8
Net Debt/EBITDA	6.2	0.9	1.6	0.6	7.1	1.7	2.0
Net Debt/Equity	1.1	0.5	0.5	0.3	0.3	0.5	0.5

Consolidated - Cash Flow Statement

(INR b)

Y/E March	FY23	FY24	FY25	FY26	FY27E	FY28E	FY29E
OP/(Loss) before Tax	28	362	182	333	-51	209	198
Depreciation	64	68	73	79	86	88	91
Direct Taxes Paid	-8	-88	-40	-89	13	-53	-50
(Inc)/Dec in WC	-2	-12	9	113	73	-88	10
CF from Operations	**125**	**359**	**237**	**479**	**199**	**217**	**313**
(Inc)/Dec in FA	-85	-96	-151	-194	-250	-300	-300
Free Cash Flow	**39**	**264**	**86**	**285**	**-51**	**-83**	**13**
(Pur)/Sale of Investments	-3	-33	-64	-36	0	0	0
CF from Investments	**-78**	**-105**	**-192**	**-230**	**-250**	**-300**	**-300**
Inc/(Dec) in Debt	14	55	47	-76	30	180	90
Dividend Paid	-13	-53	-66	-75	0	-59	-56
CF from Fin. Activity	-45	-254	-62	-176	-9	80	-10
Inc/Dec of Cash	**2**	**0**	**-17**	**73**	**-60**	**-3**	**3**
Opening Balance	22	23	23	6	78	19	16
Closing Balance	**23**	**23**	**6**	**78**	**19**	**16**	**19**

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NEUTRAL	< - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
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