2 August 2026

1QFY27 Results Update | Sector: Oil & Gas

GAIL

Estimate change	⟷
TP change	⟷
Rating change	⟷

Bloomberg	GAIL IN
Equity Shares (m)	6575
M.Cap.(INRb)/(USDb)	1193 / 12.5
52-Week Range (INR)	187 / 134
1, 6, 12 Rel. Per (%)	2/12/4
12M Avg Val (INR M)	1888

Financials & Valuations (INR b)

Y/E March	FY26	FY27E	FY28E
Sales	1,386.0	1,316.3	1,413.4
EBITDA	103.3	142.4	155.6
Adj. PAT	64.4	94.3	104.1
Adj. EPS (INR)	9.8	14.3	15.8
EPS Gr. (%)	-31.9	46.5	10.5
BV/Sh.(INR)	116.6	124.6	134.7
Ratios			
Net D:E	0.2	0.2	0.2
RoE (%)	9.6	12.3	12.6
RoCE (%)	7.7	10.0	10.3
Payout (%)	51.9	44.0	36.0
Valuations			
P/E (x)	17.8	12.1	11.0
P/BV (x)	1.5	1.4	1.3
EV/EBITDA (x)	8.5	6.4	5.7
Div. Yield (%)	3.2	3.6	3.3
FCF Yield (%)	2.4	3.7	6.0

Shareholding pattern (%)

As of	Jun-26	Mar-26	Jun-25
Promoter	51.5	51.5	51.5
DII	26.6	27.9	26.4
FII	15.4	13.6	15.5
Others	6.5	6.9	6.6

FII includes depository receipts

CMP: INR181 TP: INR206 (+14%) Buy

Gas trading gains underpin earnings beat

- In 1QFY27, GAIL's standalone EBITDA came in 86% above our estimate at INR63.8b. The beat in results was largely attributed to strong performance in natural gas trading and LPG & liquid HC segments. GAIL's 1QFY27 gas transmission EBIT came in line with our estimate, while EBIT from the Marketing segment and LPG & Liquid hydrocarbon segments came in at 3.2x/4.4x of our est. The operating loss of the petchem segment came in 62% below our est. at INR1.2b. Reported PAT stood significantly above our estimate at INR42.9b (est.: INR20.7b), as other income came above our estimates.
- **Things we liked about the result:** 1) Pata was operating at 50% from mid-May'26 (closed till then in 1Q). Now, it is operating at 100% utilization, and management expects breakeven in FY27. 2) Natural gas transmission was strong at 122mmscmd in 1QFY27, beating our estimates by 4%. Further, management has upgraded FY27 transmission volume guidance to 123mmscmd (vs. 119mmscmd earlier). 3) Cross-index sale enabled GAIL to achieve 77% of its FY27 gas trading guided EBIT in 1QFY27 itself.
- **Key investor concerns:** 1) Petchem and LPG realizations have declined since 1QFY27, which could result in lower segmental profitability QoQ. 2) Despite achieving 77% of its FY27 gas trading EBIT guidance in 1Q, management has maintained FY27 guidance of INR45b+, citing persistent geopolitical uncertainty. Further, a) lower Henry Hub-linked gas availability for gas trading as the Pata plant returns to 100% utilization, and b) the gradual reversal of the GCC-to-Brent pricing swap benefit shall weigh on gas marketing profitability. 3) A potential increase in System Use Gas pricing could impact profitability of the gas transmission segment.
- **Key monitorables:** 1) KKBPL Phase II, Gurdaspur–Jammu, and C2/C3 pipelines completion. 2) The 1.25mmtpa PTA plant at GMPL is in the advanced stage of commissioning and is expected to commence production shortly, while the 500 ktpa PDH/PP project is slated for commissioning in FY28. 3) Any update on the INR15/mmbtu tariff hike petition, which could act as a key trigger for the stock.
- **Valuation and view:** GAIL's valuations have corrected sharply from their Sep'24 highs, and the stock now trades close to its historical averages at ~1x one-year forward core P/B (ex-investment value), offering a limited downside, driven by attractive dividend yield and robust FCF outlook. Reiterate BUY with a TP of INR206.

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Beat driven by gas trading and LPG & liquid HC segments

- In 1QFY27, GAIL's standalone EBITDA came in 86% above our estimate at INR63.8b. The beat in results was largely attributed to strong performance in natural gas trading and LPG & liquid HC segments.
  - GAIL's 1QFY27 gas transmission EBIT came in line with our estimate, while the EBIT of the Marketing segment and LPG & Liquid hydrocarbon segments came in at 3.2x/4.4x of our est. The operating loss of the petchem segment came in 62% below our est. at INR1.2b. Unallocated segment EBIT stood at 1.9x our est. at INR2b.
- Reported PAT stood significantly above our estimate at INR42.9b (est.: INR20.7b), as other income came above our estimates.
- **Operational performance:**
  - Natural gas transmission volume came 4% above our estimate at 122mmscmd.
  - NG marketing volume came in 12% above our estimate at 94mmscmd.
  - Petchem sales were 83% below our estimate at 37tmt.

Valuation and view

- **We reiterate our BUY rating on GAIL with our SoTP-based TP of INR206**. Over FY26-28, we estimate a 27% CAGR in PAT, driven by:
  - an increase in natural gas transmission volumes to 127mmscmd in FY28 from 122mmscmd in FY26;
  - healthy profitability in the gas marketing business, supported by management's FY27 PBT guidance of at least INR45b.
- We expect RoE to stabilize at ~12.6% in FY28, with a healthy FCF generation of INR110b over FY27-28, which we believe can support its valuations.

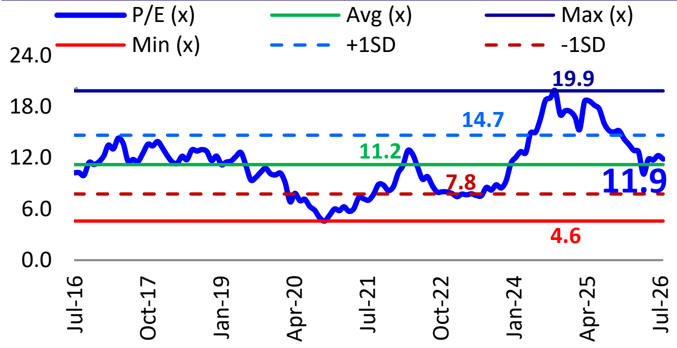
Our SoTP-based valuation for GAIL

Business	EBITDA (INR b)	Target multiple (x)	Value (INR b)
Gas transmission	81	8.5	691
Gas trading	52	6.5	338
LPG transmission	5	7.5	37
Petrochemicals	5	6.5	31
LPG	11	6.5	73
Investments			355
Enterprise value			**1,524**
Net Debt			172
Implied Equity value			**1,352**
Value (INR/sh)			**206**

Standalone quarterly performance (INR m)

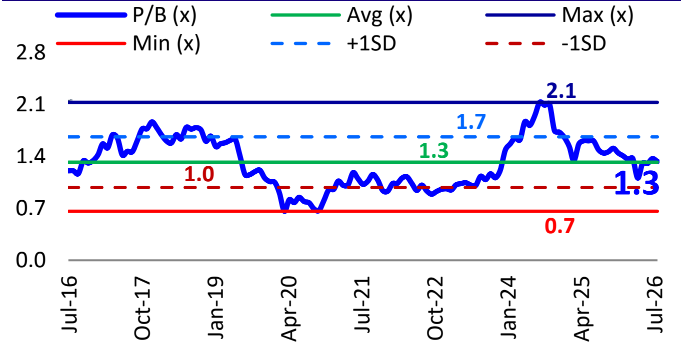
Y/E March	FY26				FY27E				FY26	FY27E	FY27	Var.
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE			1QE	(%)
Net Sales	**3,47,689.3**	**3,50,081**	**3,40,515**	**3,47,725**	**3,89,527**	**3,07,258**	**3,12,836**	**3,06,713**	**13,86,010**	**13,16,334**	**3,15,781**	**23%**
Change (%)	3.3	6.4	-2.5	-2.6	12.0	-12.2	-8.1	-11.8	1.0	-5.0	-9.2	
EBITDA	**33,336.7**	**31,906**	**26,552**	**11,524**	**63,758.1**	**27,554**	**28,521**	**22,587**	**1,03,319**	**1,42,421**	**34,198**	**86%**
% of Net Sales	9.6	9.1	7.8	3.3	16.4	9.0	9.1	7.4	7.5	10.8	10.8	
Depreciation	8,827.8	9,302	10,543	10,306	8,648	9,547	9,399	12,297	38,979	39,890	8,563	
Interest	2,093.8	2,298	2,504	2,526	3,097	2,230	2,431	1,387	9,421	9,146	2,033	
Other Income	2,919.2	7,926	6,795	10,228	5,719	8,441	7,236	8,283	27,868	29,679	3,109	
Extraordinary item	0.0	0	0	6,850	0	0	0	0	6,850	0	0	
PBT	**25,334.3**	**28,232**	**20,300**	**15,771**	**57,732.3**	**24,218**	**23,928**	**17,186**	**89,637**	**1,23,064**	**26,712**	**116%**
Tax	6,471	6,060	4,274	3,149	14,809	5,619	5,551	2,945	19,954	28,924	6,039	
Rate (%)	25.5	21.5	21.1	20.0	25.7	23.2	23.2	17.1	22.3	23.5	22.6	
PAT	**18,863.4**	**22,172**	**16,026**	**12,622**	**42,923.3**	**18,599**	**18,377**	**14,241**	**69,683**	**94,140**	**20,673**	**108%**
Change (%)	-30.8	-17.0	-58.6	-38.4	127.5	-16.1	14.7	12.8	-38.4	35.1	9.6	
Extraord.: Tax Prov. Write Back	0.0	0	0	0	-127.2	0	0	0	0	-127	0	
Adj PAT	**18,863.4**	**22,172**	**16,026**	**5,772**	**43,050.5**	**18,599**	**18,377**	**14,241**	**80,347**	**94,267**	**20,673**	**108%**
Change (%)	-30.8	-17.0	12.3	-71.8	128.2	-16.1	14.7	146.7	-9.4	17.3	9.6	
Key Assumptions												
Gas Trans. volume (mmscmd)	120.6	123.6	125.5	119.0	122.4	122.8	122.8	115.2	122.2	120.8	117.8	4%
Petchem sales ('000MT)	177.0	209.0	218.0	180.0	37.0	239.9	239.9	362.9	196.0	219.9	219.9	-83%

Exhibit 1: One-year forward P/E ratio



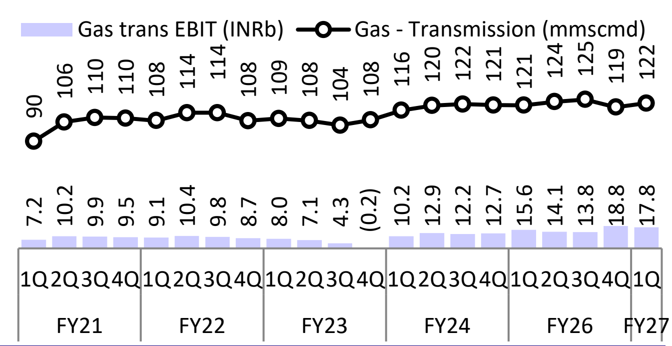
Source: Company, MOFSL

Exhibit 2: One-year forward P/B ratio



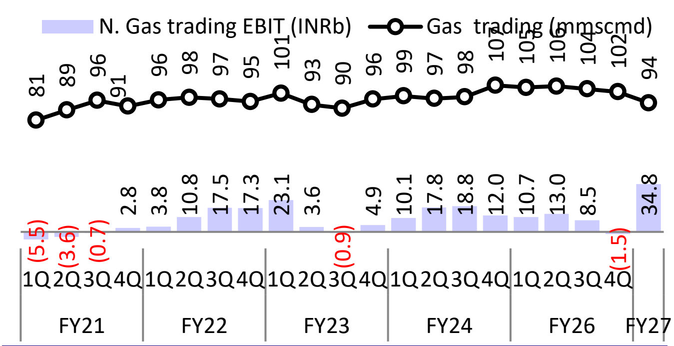
Source: Company, MOFSL

Exhibit 3: Transmission volumes flat YoY



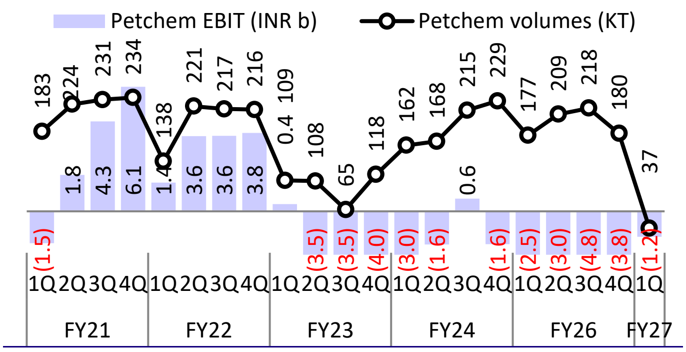
Source: MOFSL, Company

Exhibit 4: Trading volumes down 11% YoY



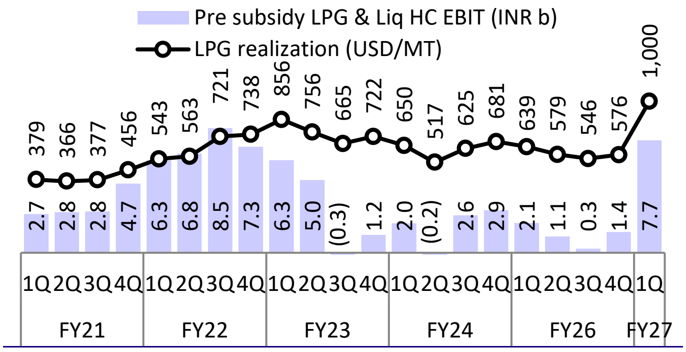
Source: MOFSL, Company

Exhibit 5: Petchem segment performance remains weak



Source: MOFSL, Company

Exhibit 6: Realization from LPG up 74% YoY



Source: MOFSL, Company

Exhibit 7: Segment-wise performance details (INR m)

GAIL: Segment-wise performance details (INR m) (INR m)

Particulars	FY25				FY26				FY27	1QFY27 (%)	
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	YoY	QoQ
Exchange Rate (INR/USD)	83.4	83.8	85.6	85.5	87.3	89.1	89.1	94.7	91.0	4%	-4%
Gas transmission business											
Volumes (mmscmd)	132	131	126	121	121	124	125	119	122	1%	3%
Gross Revenues	28,651	28,459	27,547	26,026	28,054	27,354	27,608	29,044	30,421	8%	5%
Opex	8,991	10,399	9,727	9,266	8,364	9,054	8,388	10,214	9,001	8%	-12%
EBITDA	19,660	18,060	17,820	16,760	19,690	18,300	19,220	18,830	21,420	9%	14%
Depreciation	5,191	4,032	4,117	4,076	4,114	4,161	5,459	14	3,594	-13%	25206%
EBIT	14,469	14,028	13,703	12,684	15,576	14,139	13,761	18,816	17,827	14%	-5%
Average tariff (INR/mscm)	2,389	2,368	2,378	2,393	2,556	2,405	2,392	2,712	2,762	8%	2%
Opex (INR/mscm)	750	865	840	852	762	796	727	954	817	7%	-14%
EBITDA (INR/mscm)	1,639	1,503	1,538	1,541	1,794	1,609	1,665	1,758	1,945	8%	11%
Depreciation (INR/mscm)	433	335	355	375	375	366	473	1	326	-13%	24509%
EBIT (INR/mscm)	1,206	1,167	1,183	1,166	1,419	1,243	1,192	1,757	1,619	14%	-8%
LPG Transmission Business											
Volumes ('000 MT)	1,065	1,124	1,157	1,132	1,131	1,167	1,188	1,114	1,077	-5%	-3%
Gross Revenues	1,798	1,855	2,459	2,237	2,265	2,317	2,337	2,243	2,265	0%	1%
Opex	798	805	879	887	875	827	837	1,413	875	0%	-38%
EBITDA	1,000	1,050	1,580	1,350	1,390	1,490	1,500	830	1,390	0%	67%
Depreciation	193	195	180	198	187	202	196	69	161	-14%	135%
EBIT	808	855	1,400	1,152	1,203	1,288	1,304	761	1,229	2%	61%
Average tariff (INR/MT)	1,688	1,651	2,125	1,976	2,002	1,986	1,967	2,013	2,103	5%	4%
Opex	749	716	760	783	773	709	705	1,268	812	5%	-36%
EBITDA	939	934	1,366	1,193	1,229	1,277	1,263	745	1,291	5%	73%
Depreciation	181	173	156	175	166	173	165	62	150	-10%	143%
EBIT	758	761	1,210	1,018	1,063	1,103	1,097	683	1,141	7%	67%
Gas Trading Business											
Volumes (mmscmd)	99	97	103	107	105	106	104	102	94	-11%	-8%
Revenues	2,94,368	2,87,467	3,06,252	3,16,030	3,10,031	3,14,227	3,06,054	3,12,132	3,44,376	11%	10%
EBIT	20,328	13,288	4,410	12,037	10,716	13,041	8,532	-1,513	34,813	225%	-2401%
Revenues (INR/mscm)	32,521	32,346	32,175	32,962	32,447	32,242	31,995	34,041	40,784	26%	20%
EBIT (INR/mscm)	2,246	1,495	463	1,255	1,122	1,338	892	-165	4,123	268%	-2598%
Petrochemicals Business											
Volumes ('000 MT)	169	226	221	229	177	209	218	180	37	-79%	-79%
Gross Revenues	16,315	21,760	20,705	22,102	16,812	20,016	20,209	18,708	6,461	-62%	-65%
Opex	15,075	18,950	19,415	22,082	18,082	21,466	23,659	22,618	6,571	-64%	-71%
EBITDA	1,240	2,810	1,290	20	-1,270	-1,450	-3,450	-3,910	-110	-91%	-97%
Depreciation	1,655	1,235	1,243	1,600	1,216	1,542	1,376	-133	1,115	-8%	-939%
EBIT	-415	1,575	47	-1,580	-2,486	-2,992	-4,826	-3,777	-1,225	-51%	-68%
Realization (USD/MT)	1,157	1,149	1,094	1,129	1,088	1,075	1,040	1,098	1,919	76%	75%
Realization (INR/kg)	97	96	94	97	95	96	93	104	175	84%	68%
Opex (INR/kg)	89	84	88	96	102	103	109	126	178	74%	41%
EBITDA (INR/kg)	7	12	6	0	-7	-7	-16	-22	-3	-59%	-86%
Depreciation (INR/kg)	10	5	6	7	7	7	6	-1	30	339%	-4183%
EBIT (INR/kg)	-2	7	0	-7	-14	-14	-22	-21	-33	136%	58%
LPG & Liquid Hydrocarbons Business											
Volumes ('000 MT)	218	253	282	198	198	223	200	195	224	13%	15%
Gross Revenues	11,706	12,963	15,613	11,520	11,054	11,502	9,734	10,643	20,392	84%	92%
Opex	9,046	10,193	11,533	8,220	8,714	10,072	9,074	8,953	12,372	42%	38%
EBITDA	2,660	2,770	4,080	3,300	2,340	1,430	660	1,690	8,020	243%	375%
Depreciation	362	281	295	380	290	312	374	251	295	2%	17%
EBIT	2,299	2,489	3,785	2,920	2,050	1,118	286	1,439	7,725	277%	437%
EBIT (Post-Subsidy)	2,299	2,489	3,785	2,920	2,050	1,118	286	1,439	7,725	277%	437%
Realization (USD/MT)	644	612	647	681	639	579	546	576	1,000	56%	74%
Realization (INR/MT)	53,695	51,236	55,366	58,183	55,828	51,578	48,672	54,579	91,036	63%	67%
Opex (INR/MT)	41,494	40,287	40,898	41,517	44,010	45,166	45,372	45,912	55,233	25%	20%
EBITDA (INR/MT)	12,202	10,949	14,468	16,667	11,818	6,413	3,300	8,667	35,804	203%	313%
Depreciation (INR/MT)	1,658	1,109	1,048	1,921	1,464	1,400	1,869	1,288	1,317	-10%	2%
EBIT (INR/MT)	10,544	9,840	13,421	14,746	10,354	5,013	1,432	7,379	34,487	233%	367%
EBIT post Subsidy (INR/MT)	10,544	9,840	13,421	14,746	10,354	5,013	1,432	7,379	34,487	233%	367%

CONFERENCE CALL

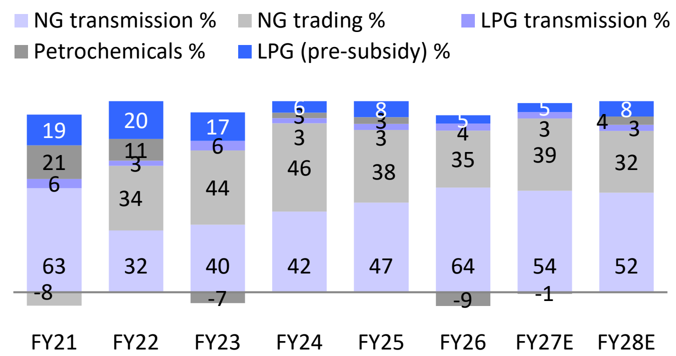
Key takeaways from the management commentary

- **Gas marketing segment:**
  - Qatar force majeure and disruption of **seven additional cargoes** impacted LNG supplies; GAIL procured **eight spot cargoes** to bridge the shortfall.
  - Gas marketing volumes stood at **93.8mmscmd** (including **8.8mmscmd** international sales).
  - Marketing spreads remained strong, driven by favorable gas price movements and pricing gains on **Henry Hub** (5.8mmtpa (21mmscmd) contract, 50% is tied on back-to-back basis and 20% was for own consumption, rest 30% is available for cross-index sale) **and GCC-linked** (2.4mmtpa contract; pricing: purchase at 9m average Brent price with a lag of 2 months, sale at 3m average Brent price) LNG sourcing. Management expects the benefit from favorable gas index movements **to normalize as pricing averages converge over time.**
  - **FY27 gas marketing guidance maintained:** Due to continued volatility, GAIL retained its **FY27 gas marketing PBT guidance of INR45b.**
- **Gas transmission segment:**
  - 1QFY27 transmission volumes stood at 122.4mmscmd.
  - FY27 transmission volume guidance: **~123mmscmd** (assuming the current geopolitical situation persists) (previous guidance: 119mmscmd).
  - Demand outlook beyond FY27:
    - As per PNGRB, India's gas demand shall be 297mmscmd by CY30 (current: 200mmscmd) driven by CGD > Fertilizer (10-12mmscmd incremental volumes by CY30) > Power (9-10mmscmd incremental volumes by CY30).
  - Gas sourcing:
    - Current: 16.5mmtpa portfolio; 7-8mmtpa additional by CY30, out of which 2.5mmtpa has been fixed.
  - System uses gas: GAIL uses HP-HT gas. Going forward, PNGRB has come up with a regulation to fix a three-plus-year contract for SUG.
- **Petrochemicals (Polymers)**
  - At Pata complex, average landed gas cost was USD10.54/mmbtu in 1QFY27.
    - At a selling price of 1.3lakh/ton and gas landed cost of USD13-14/mmbtu, there shall be no profit – no loss.
  - Polymer production stood at 51tmt in 1QFY27, impacted by diversion of natural gas to priority sectors.
  - In 1QFY27, the segment reported an INR1.3b loss.
  - Pata was operating at 50% from mid-May'26 (closed till then in 1Q). Now, it is **currently operating at 100% utilization, and management expects breakeven in FY27.**
  - Per unit profitability could be lower in 2QFY27 as prices have come off QoQ.
  - GAIL is pursuing a shift from natural gas to ethane feedstock to improve long-term profitability.
- **LPG & Liquid Hydrocarbon (LHC)**
  - LPG transmission volumes declined 3% QoQ to 1,077tmt, impacted by disruptions in LPG imports due to the West Asia crisis.
  - 1QFY27 price: INR90,796/ton (this is crude linked, not Saudi CP), Current NG feedstock: 0.6mmscmd + 1.32mmscmd (1.12mmscmd APM gas, rest NW gas)
    - Production shall be similar QoQ in 2QFY27.

- LPG prices have dropped in 2QFY27 QoQ, which shall result in a decrease in the segment profitability in 2Q.
- **Capex and project timelines:**
  - **Pipeline projects:** KKBPL Phase II, Gurdaspur–Jammu and C2/C3 pipelines are on track for completion in FY27; Vijaipur–Bina pipeline augmentation is targeted for FY28.
    - Mumbai Nagpur Jharsuguda Pipeline became operational on 30th May'26.
      - Current volumes: 0.5mmscmd. Both fertilizer plants (after 3-4years) shall also help in ramp-up over the long term.
  - **Petrochemicals:** The 1.25mmtpa PTA plant at GMPL is in the advanced stage of commissioning and is expected to commence production shortly, while the 500 ktpa PDH/PP project is slated for commissioning in FY28.
  - **Capex:** GAIL incurred INR61.7b of capex in 1QFY27 and maintained its **FY27 capex guidance of ~INR115b.**
- **Depreciation and interest:**
  - Depreciation: INR32b p.a. run-rate expected
    - Depreciation for the Petchem complex is estimated at 4% (PDH-PP plant shall add INR3.1b post-commissioning).
  - Finance cost: INR12-13b p.a. run-rate expected
- **Others:**
  - During the quarter, Konkan LNG Ltd (Dabhol) became a wholly-owned subsidiary of GAIL.
    - Ambient heating system shall be completed by Jun'27.
  - PNGRB approved three LPG pipeline projects (total ~1,800 km) on 14 Jul'26, involving a combined capex of INR67b to be executed over the next three years.

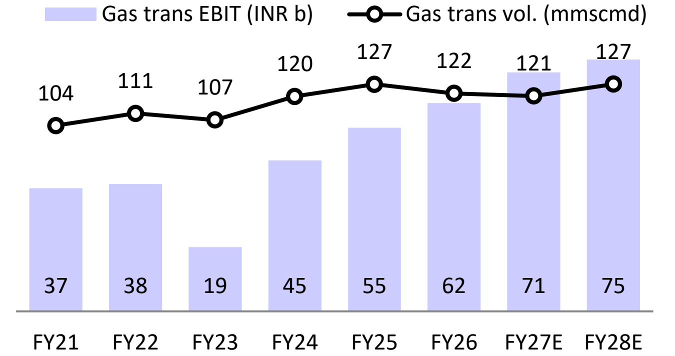
Story in charts

Exhibit 8: Transmission to be the major contributor to EBITDA



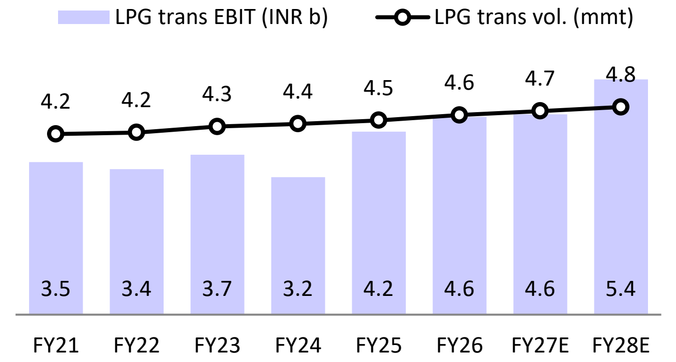
Source: Company, MOFSL

Exhibit 9: Expect gas transmission volumes to grow in FY28



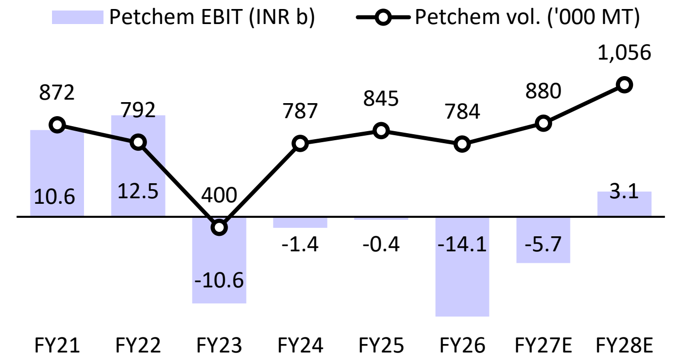
Source: Company, MOFSL

Exhibit 10: LPG transmission segment



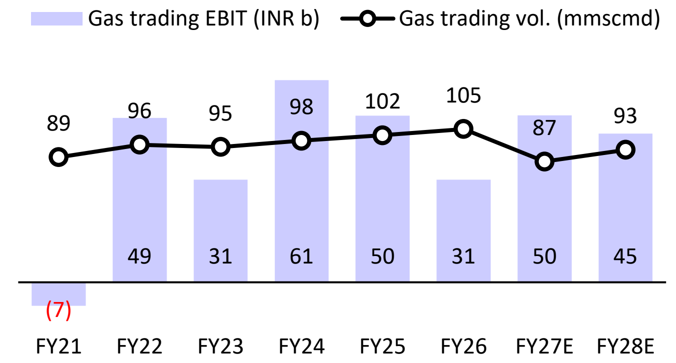
Source: Company, MOFSL

Exhibit 11: Petchem segment



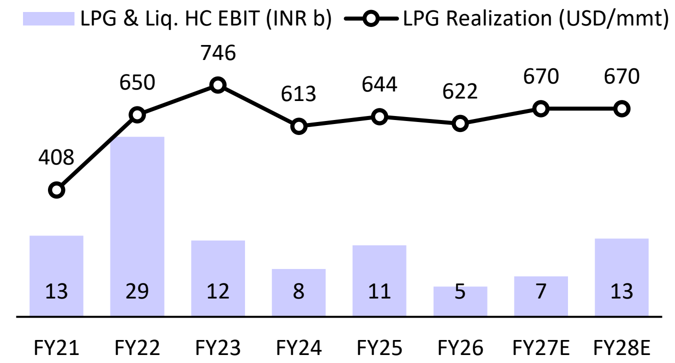
Source: Company, MOFSL

Exhibit 12: Gas trading segment



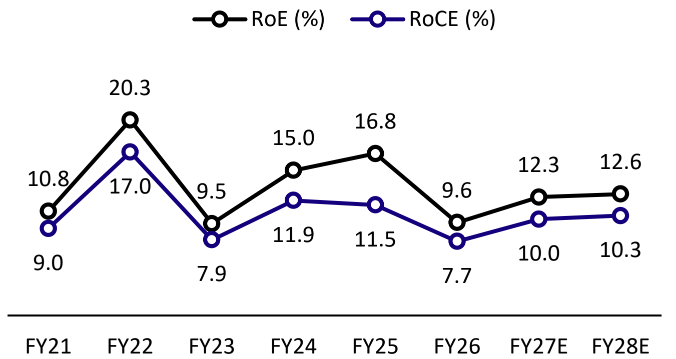
Source: Company, MOFSL

Exhibit 13: EBIT from LPG and Liquid HC



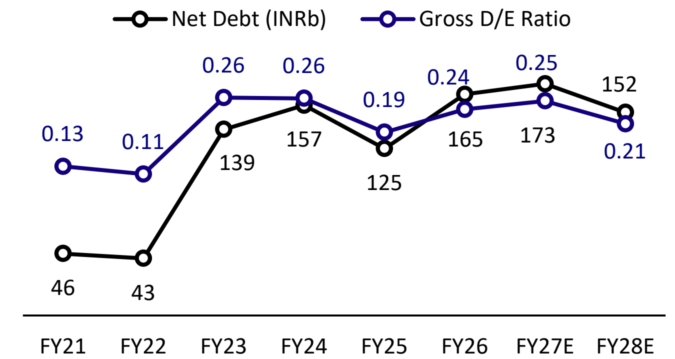
Source: Company, MOFSL

Exhibit 14: Expect return ratios to recover



Source: Company, MOFSL

Exhibit 15: Expect the D/E ratio to remain below 0.3x



Source: Company, MOFSL

Financials and valuations

Income Statement						(INR b)
Y/E March	**FY23**	**FY24**	**FY25**	**FY26**	**FY27E**	**FY28E**
Net Sales	**1,443.0**	**1,306.4**	**1,372.1**	**1,386.0**	**1,316.3**	**1,413.4**
Change (%)	*57.5*	*-9.5*	*5.0*	*1.0*	*-5.0*	*7.4*
EBITDA	**67.0**	**134.8**	**143.3**	**103.3**	**142.4**	**155.6**
% of Net Sales	*4.6*	*10.3*	*10.4*	*7.5*	*10.8*	*11.0*
Depreciation	24.9	33.3	36.0	39.0	39.9	42.0
Interest	3.1	7.0	7.4	9.4	9.1	9.3
Other Income	26.8	22.8	24.0	27.9	29.7	31.6
EO Items (net)	0.0	0.0	24.4	6.9	0.0	0.0
PBT	**65.8**	**117.3**	**148.2**	**89.6**	**123.1**	**136.0**
Tax	12.8	27.2	35.1	20.0	28.8	31.8
Rate (%)	19.5	23.2	23.7	22.3	23.4	23.4
Reported PAT	**53.0**	**90.2**	**113.1**	**69.7**	**94.3**	**104.1**
Adjusted PAT	**53.0**	**90.2**	**94.5**	**64.4**	**94.3**	**104.1**
Change (%)	-48.8	70.1	4.8	-31.9	46.5	10.5

Balance Sheet						(INR b)
Y/E March	**FY23**	**FY24**	**FY25**	**FY26**	**FY27E**	**FY28E**
Share Capital	65.8	65.8	65.8	65.8	65.8	65.8
Reserves	490.8	576.0	639.9	675.0	727.8	794.4
Net Worth	**556.5**	**641.8**	**705.6**	**740.7**	**793.5**	**860.2**
Loans	143.1	164.1	135.8	174.1	199.1	179.1
Deferred Tax	46.6	49.6	50.9	59.0	59.0	59.0
Capital Employed	**746.3**	**855.5**	**892.3**	**973.9**	**1,051.7**	**1,098.3**
Net Fixed Assets	**422.7**	**453.8**	**465.5**	**551.1**	**612.7**	**610.8**
Capital WIP	136.6	158.6	188.4	159.0	152.5	207.5
Investments	148.3	210.9	231.0	254.6	254.6	254.6
Current Assets						
Inventory	52.8	52.9	60.1	49.1	46.6	50.1
Debtors	114.1	106.5	102.5	82.8	78.6	84.4
Cash & Bank Balance	4.0	7.0	11.0	8.9	26.0	27.3
Cash	1.7	5.9	8.9	7.3	24.4	25.8
Bank Balance	2.3	1.1	2.2	1.5	1.5	1.5
Loans/Adv. & Other Assets	82.8	105.5	100.4	120.3	120.3	120.3
Current Liab. & Prov.						
Liabilities	198.1	219.8	247.1	242.5	230.3	247.3
Provisions	16.9	20.0	19.6	9.2	9.2	9.2
Net Current Assets	**38.7**	**32.2**	**7.4**	**9.2**	**31.9**	**25.5**
Application of Funds	**746.3**	**855.5**	**892.3**	**973.9**	**1,051.7**	**1,098.3**

Financials and valuations

Ratios

Y/E March	FY23	FY24	FY25	FY26	FY27E	FY28E
Basic (INR)						
EPS	**8.1**	**13.7**	**14.4**	**9.8**	**14.3**	**15.8**
Cash EPS	11.8	18.8	22.7	16.5	20.4	22.2
Book Value	93.5	101.8	111.5	116.6	124.6	134.7
DPS	4.0	5.5	7.5	5.5	6.3	5.7
Payout (incl. dvd tax)	49.6	40.1	43.6	51.9	44.0	36.0
Valuation (x)						
P/E	21.6	12.7	12.1	17.8	12.1	11.0
Adj. P/E (for investments)	14.9	8.8	8.4	12.3	8.4	7.6
Cash P/E	14.7	9.3	7.7	10.5	8.5	7.8
EV / EBITDA	12.5	7.3	6.7	8.5	6.4	5.7
EV / Sales	0.8	0.9	0.8	0.8	0.8	0.8
Price / Book Value	1.9	1.7	1.6	1.5	1.4	1.3
Dividend Yield (%)	2.3	3.2	4.3	3.2	3.6	3.3
Profitability Ratios (%)						
RoE	9.5	15.0	16.8	9.6	12.3	12.6
RoCE	7.9	11.9	11.5	7.7	10.0	10.3
RoIC	8.1	16.7	17.4	9.9	13.4	14.2
Turnover Ratios						
Debtors (No. of Days)	29	30	27	22	22	22
Fixed Asset Turnover (x)	1.9	1.5	1.5	1.4	1.3	1.3
Leverage Ratio						
Net Debt / Equity (x)	0.2	0.2	0.2	0.2	0.2	0.2

Cash Flow Statement **(INR b)**

Y/E March	FY22	FY24	FY25	FY26	FY27E	FY28E
OP/(Loss) before Tax	65.8	115.5	148.2	89.6	123.1	136.0
Depreciation	24.9	33.3	36.0	32.1	39.9	42.0
Interest charge	3.1	7.0	7.4	9.4	9.1	9.3
Tax paid	-15.2	-27.5	-23.5	-16.9	-28.8	-31.8
(Inc)/Dec in Wkg. Capital	-30.9	5.5	8.5	4.1	-5.6	7.7
CF from Op. Activity	**28.1**	**118.5**	**155.7**	**98.8**	**137.7**	**163.1**
(Inc)/Dec in FA & CWIP	-73.4	-70.4	-69.0	-71.8	-95.0	-95.0
Free Cash Flow	**-45.3**	**48.1**	**86.7**	**27.0**	**42.7**	**68.1**
(Pur)/Sale of Investments	-10.6	-9.9	-6.0	-15.9	0.0	0.0
CF from Inv. Activity	**-65.5**	**-80.0**	**-60.6**	**-77.5**	**-95.0**	**-95.0**
Interest charge	-5.8	-10.9	-10.8	-9.6	-9.1	-9.3
Inc / (Dec) in Debt	79.6	21.0	-28.4	38.4	25.0	-20.0
Dividends Paid	-30.7	-36.2	-42.7	-39.4	-41.5	-37.5
CF from Fin. Activity	**25.5**	**-34.3**	**-92.1**	**-22.9**	**-25.6**	**-66.8**
Inc / (Dec) in Cash	**-11.9**	**4.1**	**3.0**	**-1.6**	**17.1**	**1.4**
Add: Opening Balance	13.7	1.7	5.9	8.9	7.3	24.4
Closing Balance	**1.7**	**5.9**	**8.9**	**7.3**	**24.4**	**25.8**

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SELL	< - 10%
NEUTRAL	< - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

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