

Punjab National Bank

Estimate change	↑
TP change	↔
Rating change	↔

Bloomberg	PNB IN
Equity Shares (m)	11493
M.Cap.(INRb)/(USDb)	1215.6 / 12.6
52-Week Range (INR)	135 / 99
1, 6, 12 Rel. Per (%)	-4/-15/-4
12M Avg Val (INR M)	2224

Financials & Valuations (INR b)

Y/E March	FY26	FY27E	FY28E
NII	419.6	463.9	540.5
OP	292.9	330.9	393.4
NP	169.0	220.1	245.4
NIM (%)	2.3	2.4	2.5
EPS (INR)	14.7	19.2	21.4
EPS Gr. (%)	-0.5	30.2	11.5
BV/Sh. (INR)	120	134	151
ABV/Sh. (INR)	115	129	145

Ratios

RoA (%)	0.9	1.1	1.1
RoE (%)	13.3	15.4	15.3

Valuations

P/E(X)	7.2	5.5	5.0
P/BV (X)	0.9	0.8	0.7
P/ABV (X)	0.9	0.8	0.7

Shareholding pattern (%)

As of	Mar-26	Dec-25	Mar-25
Promoter	70.1	70.1	70.1
DII	16.1	16.1	14.7
FII	6.4	5.9	5.7
Others	7.5	7.9	9.5

FII includes depository receipts

CMP: INR106 **TP: INR135 (+28%)** **Buy**

Revenue & PPOP in line; controlled LLP fuels earnings beat

The asset quality ratio improves further

- Punjab National Bank (PNB) reported a 1QFY27 PAT of INR52.5b (up 214% YoY/1% QoQ; 9% beat), fueled by lower provisioning.
- NII grew 2.1% YoY (up 4% QoQ) to INR108b (in line), driven by a 3bp QoQ NIM improvement to 2.5%.
- Other income declined 17.7% YoY/up 4.1% QoQ to INR43.3b (in line) amid lower treasury gains, while fee income growth was healthy (up 19.6% QoQ). Total revenue thus declined 4.5% YoY/up 4.1% QoQ to INR151.3b.
- Loan book grew 13.7% YoY (1.3% QoQ), while deposits grew 8.5% YoY (+0.8% QoQ). The CD ratio increased to 72% from 71.6% in 4QFY26.
- Slippages declined to INR20.8b from INR27.6b in 4QFY26 (up 10.3% YoY). GNPA/NNPA ratios declined by 17bp/1bp QoQ to 2.78%/0.28%. The PCR ratio remained stable at 90.3% during the quarter.
- **We tweak our earnings estimates by +8.5%/+4.0% for FY27/FY28 and project an FY27E RoA/RoE of 1.06%/15.4%. Reiterate BUY with a TP of INR135 (premised on 0.9x FY28E ABV).**

C/I ratio likely to improve to ~48%; RoA guided at >1%

- PNB reported a PAT of INR52.5b (up 214% YoY/1% QoQ, 9% beat) amid lower provisions, while NII was in line.
- NII grew 2.1% YoY/4% QoQ, as NIMs increased by 3bp QoQ to 2.5%. The NIMs expansion was largely led by a decline in the cost of funds (down 8bp QoQ to 4.36%), led by FCNR (b) mobilization and deposit repricing, while yield on advances improved 2bp QoQ to 7.53% with a focus on moving to higher-yielding assets.
- Other income dipped 17.7% YoY/rose 4.1% QoQ to INR43.3b amid lower treasury income, while fee income was robust with increased pricing power.
- Opex declined 13.1% YoY/grew 8.1% QoQ to INR76.1b (in line) amid a spike in bond yields (lowering AS-15 provisions to INR4.9b) and a dip in PSLC costs. The C/I ratio thus declined 500bp YoY/rose 188bp QoQ to 50.3%.
- PPOP largely stood flat QoQ (up 6.2% YoY; in line). Provisions rose 27.7% QoQ, led by additional floating provisions of INR3.9b, eventually to support the ECL transition. The bank expects the ECL transition to be largely manageable and sustains its RoA of 1% despite the implementation of ECL.
- The loan book grew 13.7% YoY (1.3% QoQ) to INR12.4t amid slower growth in corporate (-0.4% QoQ), while agri (-0.2% QoQ) and MSME loans (+4.1% QoQ) reported healthy growth. Retail (incl. IBPC) grew 9% YoY/1.8% QoQ.
- Deposits grew 8.5% YoY/0.8% QoQ to INR17.25t. The CASA ratio declined to 36.7% (down 30bp QoQ). The CD ratio thus increased to 72%.

- On the asset quality front, slippages declined 24.6% QoQ to INR20.8b (up 10.3% YoY). The GNPA/NNPA ratios thus declined 17bp/1bp QoQ to 2.78%/0.28%, while the PCR ratio was stable at 90.3%. SMA-2 (above INR50m) increased to 0.12% of loans vs. 0.04% in 4QFY26.

Highlights from the management commentary

- The estimated one-time provisioning requirement on ECL transition remains around INR95-100b, with an ongoing quarterly impact of around 10-12bps thereafter. Floating provisions increased to INR24.4b, including an additional INR3.9b created during the quarter.
- The gold loan portfolio more than doubled to INR31.8b from INR15.7b last year (up 103% YoY). PNB targets a portfolio of INR590-600b by the end of FY27.
- FCNR(B) mobilization has reached USD425m against the FY27 target of USD2.5b, which is expected to further reduce funding costs. Around USD200m of FCNR(B) mobilization has been through the leverage product.
- PSLC costs declined to INR3.6b from INR8.9b in the corresponding quarter last year. Management aims to become a net seller of PSLC and has internally set a target of around INR100b in PSL.

Valuation and view: Reiterate BUY with a TP of INR135

PNB reported a mixed quarter, with earnings beat led by controlled provisions and opex, while margins improved 3bp QoQ. Provisions came in lower, reflecting strong asset quality, while opex was lower due to fewer AS-15 provisions and a decline in PSLC costs. Business growth remained modest, and management guided for loan growth of ~12-13% in FY27. Asset quality trends were healthy, with slippages showing a dip with no significant stress. PNB guided an RoA of >1% for FY27, while credit costs are guided at <0.4%. **We estimate an FY27 RoA/RoE of 1.06%/15.4%. We reiterate our BUY rating with a TP of INR135 (based on 0.9x FY28E ABV).**

Quarterly performance

Y/E March	FY26				FY27E				FY26A	FY27E	FY27E V/s our	
	1Q	2Q	3Q	4Q	1QA	2QE	3QE	4QE			1QE	Est
Net Interest Income	105.8	104.7	105.3	103.8	108.0	111.3	118.3	126.3	419.6	463.9	107.3	1%
% Change (YoY)	1.0	-0.5	-4.5	-3.5	2.1	6.3	12.3	21.6	-1.9	10.6	1.4	
Other Income	52.7	43.4	50.2	41.6	43.3	45.1	46.4	49.3	187.9	184.2	43.7	-1%
Total Income	158.5	148.1	155.5	145.4	151.3	156.5	164.7	175.6	607.5	648.1	150.9	0%
Operating Expenses	87.6	75.8	80.7	70.4	76.1	77.4	84.4	79.3	314.6	317.1	76.0	0%
Operating Profit	70.8	72.3	74.8	75.0	75.2	79.1	80.3	96.3	292.9	330.9	74.9	0%
% Change (YoY)	7.6	5.5	13.0	10.7	6.2	9.4	7.4	28.4	9.2	13.0	5.8	
Provisions	3.2	6.4	11.5	4.2	5.4	8.3	9.4	14.2	25.4	37.4	10.4	-48%
Profit before Tax	67.6	65.8	63.3	70.8	69.8	70.7	70.9	82.1	267.5	293.5	64.5	8%
Tax	50.8	16.8	12.3	18.5	17.2	17.7	17.7	20.7	98.5	73.4	16.1	7%
Net Profit	16.8	49.0	51.0	52.3	52.5	53.1	53.2	61.4	169.0	220.1	48.3	9%
% Change (YoY)	-48.5	13.9	13.1	14.4	213.6	8.2	4.3	17.5	1.6	30.2	188.6	
Operating Parameters												
Deposits	15,894	16,171	16,603	17,111	17,248	17,693	18,071	18,566	17,111	18,566	17,479	
Loans	10,920	11,338	11,962	12,253	12,414	12,890	13,304	13,846	12,253	13,846	12,563	
Deposit Growth (%)	12.9	10.9	8.5	9.2	8.5	9.4	8.8	8.5	9.2	8.5	10.0	
Loan Growth (%)	11.0	11.2	11.8	13.7	13.7	13.7	11.2	13.0	13.7	13.0	15.0	
Asset Quality												
Gross NPA (%)	3.8	3.5	3.2	3.0	2.8	2.6	2.5	2.4	2.9	2.4	2.8	
Net NPA (%)	0.4	0.4	0.3	0.3	0.3	0.3	0.2	0.2	0.3	0.2	0.3	
PCR (%)	90.3	90.0	90.2	90.3	90.3	90.4	90.2	90.2	90.3	90.2	90.1	

Quarterly snapshot

	FY26				FY27 1Q	Change (%)	
	1Q	2Q	3Q	4Q		YoY	QoQ
Profit and Loss, INRb							
Net Interest Income	105.8	104.7	105.3	103.8	108.0	2	4
Other Income	52.7	43.4	50.2	41.6	43.3	-18	4
Trading profits	16.1	16.1	11.6	1.6	7.7	-52	374
Total Income	158.5	148.1	155.5	145.4	151.3	-5	4
Operating Expenses	87.6	75.8	80.7	70.4	76.1	-13	8
Employee	51.6	47.5	50.9	37.5	45.4	-12	21
Others	36.0	28.4	29.9	32.9	30.8	-15	-7
Operating Profits	70.8	72.3	74.8	75.0	75.2	6	0
Core Operating Profits	54.7	56.1	63.2	73.4	67.5	23	-8
Provisions	3.2	6.4	11.5	4.2	5.4	67	28
Others	3.3	19.5	0.9	-6.0	-2.5	-176	-58
PBT	67.6	65.8	63.3	70.8	69.8	3	-1
Taxes	50.8	16.8	12.3	18.5	17.2	-66	-7
PAT	16.8	49.0	51.0	52.3	52.5	214	1
Balance Sheet, INRb							
Loans	10,920	11,338	11,962	12,253	12,414	14	1
Deposits	15,894	16,171	16,603	17,111	17,248	9	1
CASA Deposits	5,686	5,832	5,922	6,096	6,131	8	1
-Savings	4,980	5,090	5,158	5,303	5,338	7	1
-Current	707	742	764	793	793	12	0
Loan Mix (%)							
Retail	24.3	24.4	24.2	23.5	23.7	-55	21
Agri	16.6	16.5	16.4	16.8	16.6	0	-18
Corporate	43.4	43.2	43.3	43.4	42.8	-61	-55
MSME	15.7	16.0	16.1	16.3	16.9	116	52
Asset Quality, INRb							
GNPA	427	403	393	371	354	-17	-5
NNPA	41	40	38	36	34	-17	-5
Slippages	19	20	19	28	21	10	-25
Asset Quality Ratios (%)							
	1Q	2Q	3Q	4Q	1Q	YoY(bp)	QoQ(bp)
GNPA	3.8	3.5	3.2	3.0	2.8	-100	-17
NNPA	0.4	0.4	0.3	0.3	0.3	-10	-1
PCR (Cal.)	90.3	90.0	90.2	90.3	90.3	-4	0
PCR (Incl. TWO)	96.9	96.9	97.0	97.1	97.2	35	9
Credit Cost	0.2	-0.2	0.5	0.3	0.2	3	-13
Business Ratios (%)							
CASA	37.0	37.3	37.1	37.0	36.7	-29	-30
Loan/Deposit	68.7	70.1	72.0	71.6	72.0	327	36
Fees to Total Income	23.1	18.4	24.8	27.5	23.5	43	-396
Cost to Total Income	55.3	51.2	51.9	48.4	50.3	-500	188
Cost to Total Assets	0.5	0.4	0.4	0.4	0.4	-10	3
Tax Rate	75.2	25.5	19.4	26.2	24.7	-5,050	-145
Capitalization Ratios (%)							
Tier-1	14.6	14.4	14.1	15.2	16.0	141	88
- CET 1	13.0	12.8	12.5	13.6	14.5	157	90
CAR	17.5	17.2	16.8	17.7	18.1	63	39
LCR	147.7	141.7	130.2	125.0	0.0	-14,772	-12,500
RWA to Total Assets	0.5	0.5	0.5	0.5	0.5	0	1
Profitability Ratios (%)							
Yield on loans	8.1	7.9	7.7	7.5	7.5	-61	2
Yield on Funds	7.0	6.8	6.7	6.6	6.5	-53	-6
Cost of Deposits	5.3	5.2	5.1	5.1	5.0	-34	-6
Cost of Funds	4.7	4.6	4.5	4.4	4.4	-34	-8
Margins	2.70	2.60	2.52	2.47	2.50	-20	3
Other Details							
Branches	10,209	10,288	10,261	10,324	10,359	150	35
ATM	11,240	11,187	11,109	11,065	10,605	-635	-460



Highlights from the management commentary

Opening remarks

- The bank continued to deliver steady performance in 1QFY27 with a growth strategy centered on the higher-yielding RAM portfolio, while maintaining focus on profitability, digital transformation and operational efficiency.
- Management reiterated that improving profitability remains the core agenda, with RoA sustaining above 1%, currently at 1.04%.
- Global business increased 10.2% YoY to INR29.98t, while the CD ratio improved to 73.8%.
- CASA deposits grew 9.3% YoY, supported by steady customer acquisition and stronger customer engagement.
- The cost-to-income ratio improved sharply to 50.3% from 55.3% a year ago, reflecting continued focus on operating efficiency.
- The bank plans to open 250 new branches during FY27 while continuing to strengthen its digital capabilities.
- Digital lending continues to gain traction, with every second loan now being sanctioned digitally compared with every third loan a year ago.
- Management indicated that there has been no material geographical stress on the loan book and the SMA pool remains under control.
- Slippages remained well below guidance at 0.68% against the full-year guidance of 0.9%.

Business related

- Credit growth continued to be driven by RAM segments, despite an ongoing reduction in low-yielding PSLC/IBPC exposures.
- Retail advances (core retail) grew 17.5% YoY, MSME 20%, Agriculture 16.4%, while Corporate advances grew around 10%.
- Overall loan book growth stood at 12.7% YoY, with management attributing the moderation to conscious portfolio rebalancing.
- The bank has already reduced around INR220b of PSLC exposure while maintaining credit growth.
- On the IBPC portfolio, management indicated that ~80% of the outstanding book is earning attractive yields.
- Around INR70-80b will mature during the current quarter and will be exited, while the remaining outstanding of INR160-170b (with 90-120 days) is currently at favorable pricing.
- Management highlighted that nearly INR15-17b of low-yielding advances could not be repriced competitively and were allowed to run off, creating room for higher-yielding replacement assets.
- Gold loan portfolio more than doubled to INR31.8b from INR15.7b last year (up 103% YoY). With RBI regulations in place, an additional 3,400 branches will start originating gold loans, with the bank targeting a portfolio of INR590-600b by FY27-end.
- Personal loan portfolio remains largely salaried-focused, with no meaningful exposure to non-salaried personal loans; outstanding book stands at around INR235b.

- MSME growth is expected to be around 25%, with most of the MSME loans under the CGTMSE coverage.

Margins and deposits

- FCNR(B) mobilization has reached USD425m against the FY27 target of USD2.5b, which is expected to further reduce funding costs.
- Around USD200m of FCNR(B) mobilization has been through the leverage product.
- Deposit repricing remains the key driver for margin stability, with the cost of deposits already improving by around 34bp.
- Management reiterated that the bank is not aggressively participating in the bulk deposit market despite maintaining healthy deposit growth of 8.5%.
- Bulk deposits constitute around 18% of total deposits.

Asset quality

- Asset quality continued to remain stable with no visible stress emerging across geographies.
- Total SMA pool declined to around 2.9% of advances, comprising SMA-0 at 1.59%, SMA-1 at 0.64% and SMA-2 at 0.75%.
- Estimated one-time provisioning requirement on ECL transition remains around INR95-100b, with an ongoing quarterly impact of around 10-12bps thereafter.
- Floating provisions increased to INR24.4b, including an additional INR3.9b created during the quarter, and management expects these provisions to largely support the eventual ECL transition.
- The bank continues to hold INR10b provision against the Tamil Nadu Power exposure and currently has no plans to utilize the provision.

Fee income, treasury, and operating expenses

- Processing fee income grew 27% YoY to INR9.4b from INR7.3b, driven by faster turnaround time and stronger pricing power.
- Treasury income guidance remains healthy at around INR9-10b per quarter.
- Lower PSLC purchase costs significantly supported operating expenses, with PSLC costs declining to INR3.6b from INR8.9b in 1QFY26.
- Management aims to become a net seller of PSLC and has internally set a target of around INR100b in PSL.
- The cost-to-income ratio is expected to improve further to 47-48% over the medium term.
- Employee costs were lower due to a decline in AS-15 provisions to INR4.9b versus around INR10b earlier.

Recovery and provisions

- Under ECLGS, the bank had around INR400b of eligible loans, with sanctions of INR158b against applications of around INR200b and disbursements of INR123.4b.
- Recovery guidance for FY27 has been maintained at around INR130b, of which nearly INR40b is expected through technically written-off (TWO) accounts.
- Management reiterated that underwriting standards have materially improved, particularly after the ECLGS period.

Technology and digital

- Digital transformation remains one of the bank's highest strategic priorities.
- FY27 digital capex budget has been earmarked at around INR34b for technology initiatives, including a new data center and investments in Quantum AI capabilities.
- Last year's technology budget stood at INR35b, of which around 82-84% was utilized.
- Improvement in digital loan processing and turnaround time continues to support both customer acquisition and fee income growth.

Others

- LCR improved further to around 135%, providing an ample liquidity cushion.
- Infrastructure accounts for around 9% of the corporate loan book, followed by metals (8%) and energy (4%).
- The bank reiterated that it has no plans to increase stakes in subsidiaries and remains focused on maximizing value from existing investments.

Guidance

- FY27 slippage guidance maintained at around 0.9%; 1QFY27 slippages at 0.68% remain comfortably within the guidance.
- GNPA is expected to remain below 2.5%, while NNPA is guided around 0.3%.
- MSME advances are expected to grow by around 25% during FY27.
- Gold loan portfolio is targeted to nearly double further to INR590-600b by FY27-end.
- The cost-to-income ratio is expected to improve further to 47-48%.
- Treasury income is expected to remain around INR9-10b per quarter.
- FCNR(B) mobilization target for FY27 remains USD2.5b.

Story in charts

Exhibit 1: Loan book grew 13.7% YoY (1.3% QoQ) to INR12.4t

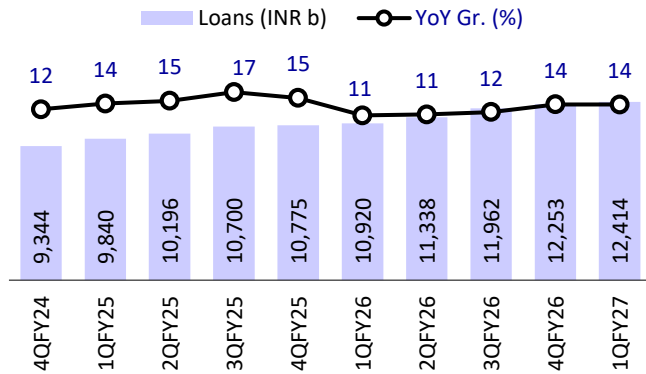


Exhibit 2: Deposits grew 8.5% YoY (up 0.8% QoQ)

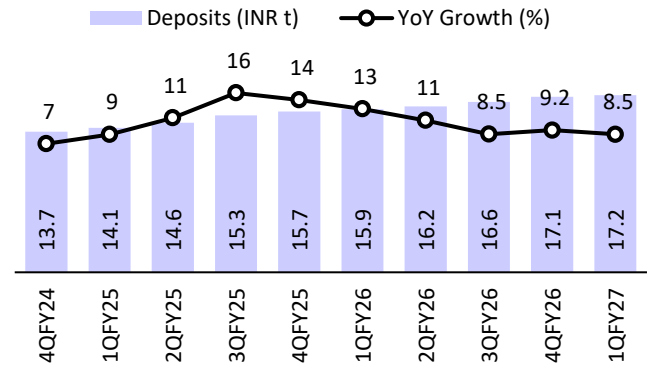


Exhibit 3: Domestic NIM moderated 3bp QoQ to 2.64%

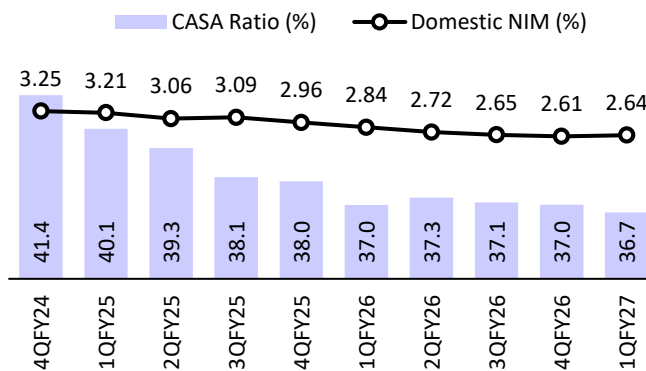


Exhibit 4: Yields improved 2bp QoQ; CoD down 6bp QoQ

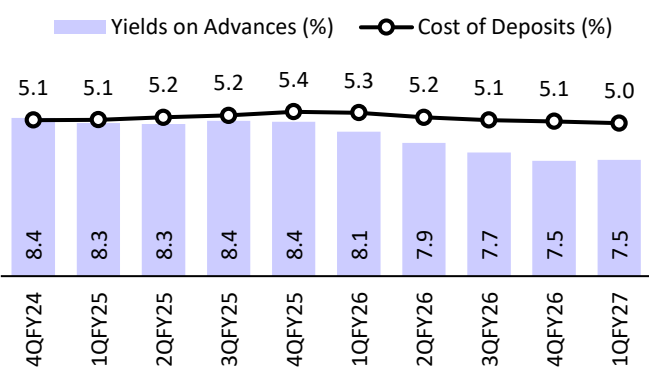


Exhibit 5: C/I ratio increased to 50.3% in 1QFY27

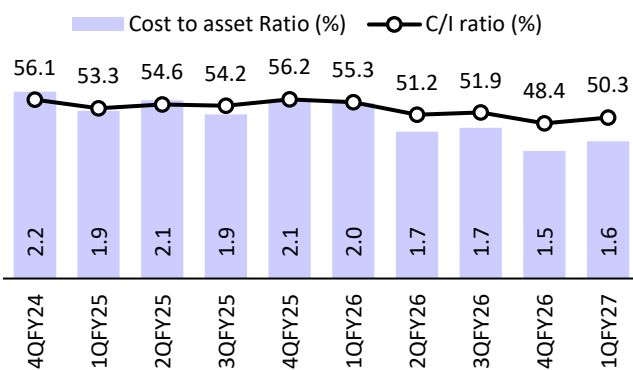


Exhibit 6: O/s loan mix: RAM constituted ~57% of total loans

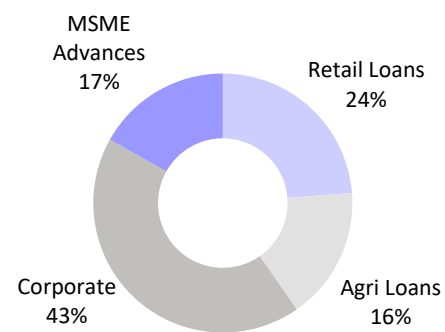


Exhibit 7: Slippage ratio declined to 0.8% due to seasonality

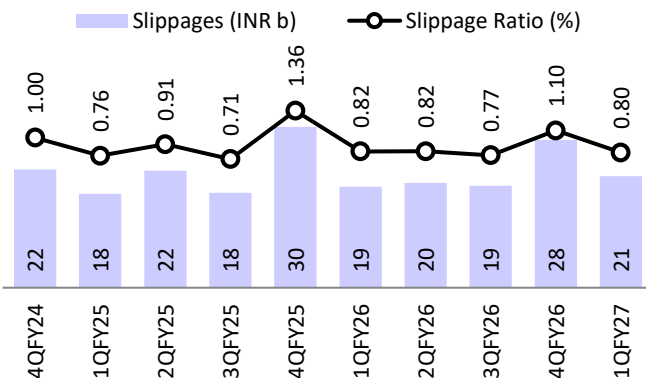
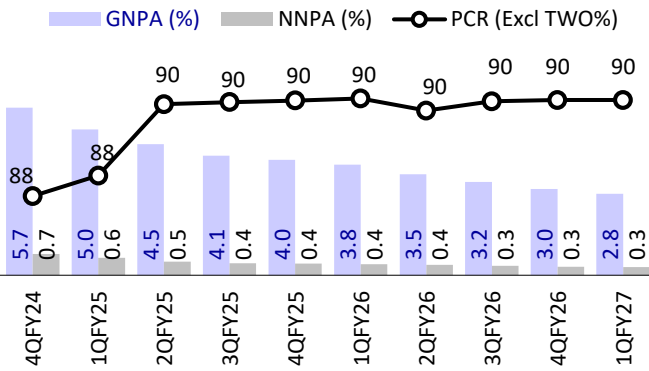


Exhibit 8: GNPA/NNPA ratios improved 17bp/1bp QoQ



Source: MOFSL, Company

Source: MOFSL, Company

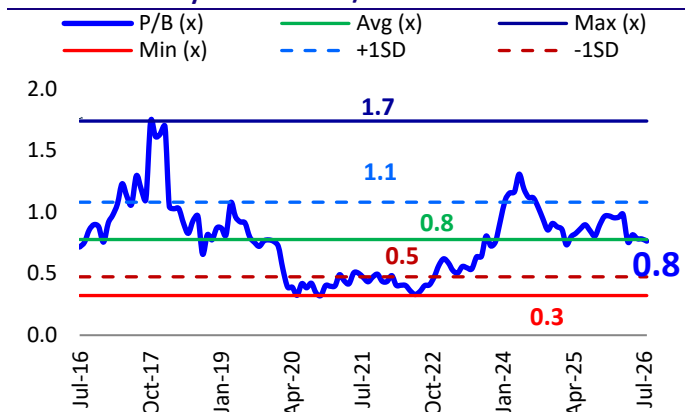
Valuation and view: Reiterate BUY with TP of INR135

- PNB reported a mixed quarter, with earnings beat led by controlled provisions and opex, while margins improved 3bp QoQ.
- Provisions came in lower, reflecting strong asset quality, while opex was lower due to fewer AS-15 provisions and a decline in PSLC costs.
- Business growth remained modest, and management guided for loan growth of ~12-13% in FY27.
- Asset quality trends were healthy, with slippages showing a dip with no significant stress.
- PNB guided an RoA of >1% for FY27, while credit costs are guided at <0.4%.
- **We estimate an FY27 RoA/RoE of 1.06%/15.4%. We reiterate our BUY rating with a TP of INR135 (based on 0.9x FY28E ABV).**

Exhibit 9: Changes to our estimates

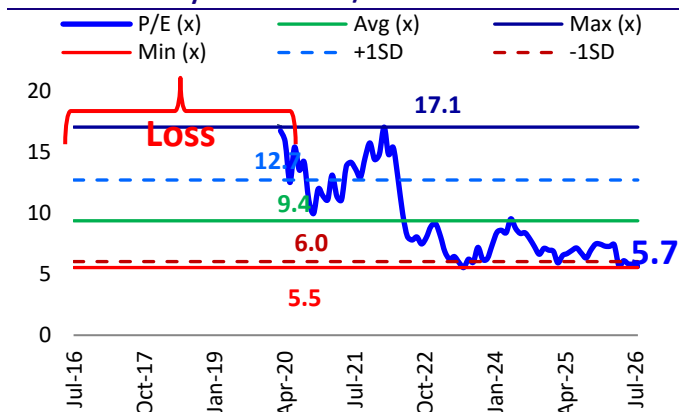
(INR bn)	Old Est.		Revised Est.		Chg. (%) /bps	
	FY27	FY28	FY27	FY28	FY27	FY28
Net Interest Inc	453.9	526.6	463.9	540.5	2.2	2.6
Other Income	184.2	203.5	184.2	203.5	0.0	0.0
Total Income	638.1	730.1	648.1	744.0	1.6	1.9
Operating Exp	320.1	347.7	317.1	350.7	-0.9	0.9
Operating Profit	318.0	382.4	330.9	393.4	4.1	2.9
Provisions	47.4	67.9	37.4	66.1	-21.2	-2.6
PBT	270.6	314.5	293.5	327.2	8.5	4.0
Tax	67.6	78.6	73.4	81.8	8.5	4.0
PAT	202.9	235.9	220.1	245.4	8.5	4.0
Loans	13,883	15,646	13,846	15,577	-0.3	-0.4
Deposits	19,045	21,006	18,566	20,422	-2.5	-2.8
Margins (%)	2.3	2.4	2.4	2.5	6	7
Credit Cost (%)	0.4	0.4	0.3	0.4	-7	-1
RoA (%)	0.97	1.01	1.06	1.08	9	6
RoE (%)	14.3	14.9	15.4	15.3	112	39
EPS	17.7	20.5	19.2	21.4	8.5	4.0
BV	132.9	148.4	134.4	150.7	1.1	1.6
ABV	127.1	141.6	128.7	144.6	1.2	2.1

Exhibit 10: One-year forward P/B ratio



Source: MOFSL, Company

Exhibit 11: One-year forward P/E ratio



Source: MOFSL, Company

Exhibit 12: DuPont Analysis – Return ratios to improve gradually

Annual DuPont	FY23	FY24	FY25	FY26	FY27E	FY28E
Interest Income	6.13	7.07	7.20	6.74	6.76	6.84
Interest Expense	3.65	4.42	4.67	4.54	4.53	4.47
Net Interest Income	2.48	2.65	2.53	2.21	2.23	2.37
Fee income	0.96	0.84	0.73	0.94	0.83	0.83
Trading and others	-0.08	0.05	0.23	0.05	0.06	0.06
Other Income	0.87	0.89	0.97	0.99	0.89	0.89
Total Income	3.36	3.54	3.50	3.19	3.12	3.27
Operating Expenses	1.74	1.89	1.91	1.65	1.53	1.54
Employees	1.07	1.22	1.26	1.06	1.00	1.02
Others	0.67	0.66	0.65	0.60	0.53	0.52
Operating Profits	1.62	1.65	1.59	1.54	1.59	1.73
Core operating Profits	1.70	1.60	1.36	1.49	1.54	1.67
Provisions	1.31	0.78	0.10	0.13	0.18	0.29
NPA	1.14	0.82	0.11	0.12	0.18	0.27
Others	0.17	-0.04	-0.01	0.02	0.00	0.02
PBT	0.31	0.87	1.49	1.41	1.41	1.44
Tax	0.13	0.33	0.50	0.52	0.35	0.36
RoA	0.18	0.55	0.98	0.89	1.06	1.08
Leverage (x)	14.9	16.0	15.6	15.0	14.6	14.2
RoE	2.7	8.7	15.3	13.3	15.4	15.3

Source: MOFSL, Company

Financials and valuations

Income Statement						(INR b)
Y/E March	FY23	FY24	FY25	FY26	FY27E	FY28E
Interest Income	851.4	1,069.0	1,217.6	1,282.2	1,404.5	1,558.3
Interest Expense	506.5	668.2	789.8	862.6	940.6	1,017.8
Net Interest Income	344.9	400.8	427.8	419.6	463.9	540.5
- Growth (%)	20.2	16.2	6.7	-1.9	10.6	16.5
Non-Interest Income	121.4	133.8	163.1	187.9	184.2	203.5
Total Income	466.3	534.7	590.9	607.5	648.1	744.0
- Growth (%)	13.7	14.7	10.5	2.8	6.7	14.8
Operating Expenses	241.1	285.4	322.6	314.6	317.1	350.7
Pre Provision Profits	225.3	249.3	268.3	292.9	330.9	393.4
- Growth (%)	8.5	10.7	7.6	9.2	13.0	18.9
Core PPoP	236.7	242.4	229.1	283.1	319.2	379.2
- Growth (%)	32.8	2.4	-5.5	23.6	12.7	18.8
Provisions (excl tax)	182.4	117.4	16.7	25.4	37.4	66.1
PBT	42.9	131.9	251.6	267.5	293.5	327.2
Tax	17.8	49.5	85.3	98.5	73.4	81.8
Tax Rate (%)	41.5	37.5	33.9	36.8	25.0	25.0
PAT	25.1	82.4	166.3	169.0	220.1	245.4
- Growth (%)	-27.5	228.8	101.7	1.6	30.2	11.5

Balance Sheet

Y/E March	FY23	FY24	FY25	FY26	FY27E	FY28E
Share Capital	22	22	23	23	23	23
Equity Share Capital	22.0	22.0	23.0	23.0	23.0	23.0
Reserves & Surplus	976.5	1,042.7	1,250.6	1,403.5	1,567.0	1,754.6
Net Worth	998.6	1,064.8	1,273.6	1,426.5	1,590.0	1,777.6
Deposits	12,811.6	13,697.1	15,666.2	17,111.3	18,565.7	20,422.3
- Growth (%)	11.8	6.9	14.4	9.2	8.5	10.0
of which CASA Dep	5,380.2	5,525.0	5,735.4	6,228.5	7,055.0	8,128.1
- Growth (%)	0.8	2.7	3.8	8.6	13.3	15.2
Borrowings	512.9	504.3	837.8	823.1	942.3	1,004.6
Other Liabilities & Prov.	295.2	352.2	404.1	498.0	572.7	658.6
Total Liabilities	14,618.3	15,618.4	18,181.7	19,858.9	21,670.8	23,863.1
Current Assets	1,551.1	1,291.0	1,487.2	1,619.5	1,588.0	1,564.2
Investments	3,960.0	4,203.2	4,973.1	4,941.1	5,306.8	5,747.2
- Growth (%)	6.4	6.1	18.3	-0.6	7.4	8.3
Loans	8,308.3	9,344.3	10,774.7	12,252.9	13,845.8	15,576.5
- Growth (%)	14.1	12.5	15.3	13.7	13.0	12.5
Fixed Assets	120.5	123.2	130.5	155.8	168.2	180.0
Other Assets	678.4	656.6	816.1	889.6	762.0	795.1
Total Assets	14,618.3	15,618.4	18,181.7	19,858.9	21,670.8	23,863.1

Asset Quality	FY23	FY24	FY25	FY26	FY27E	FY28E
GNPA	773.3	563.4	440.8	371.2	340.2	358.0
NNPA	225.9	68.0	42.9	36.1	33.2	34.3
Slippages	160.3	58.3	67.6	85.0	117.4	147.1
GNPA Ratio	8.7	5.7	4.0	2.9	2.4	2.3
NNPA Ratio	2.7	0.7	0.4	0.3	0.2	0.2
Slippage Ratio	2.1	0.7	0.7	0.9	0.9	1.0
Credit Cost	2.34	1.33	0.17	0.19	0.28	0.42
PCR (Excl Tech. write off)	70.8	87.9	90.3	90.3	90.2	90.4

E: MOFSL Estimates

Financials and valuations

Ratios

Y/E March	FY23	FY24	FY25	FY26	FY27E	FY28E
Yield and Cost Ratios (%)						
Avg. Yield- on Earning Assets	6.5	7.5	7.6	7.1	7.1	7.1
Avg. Yield on loans	7.4	8.6	8.6	7.7	7.9	7.9
Avg. Yield on Investments	6.7	6.9	6.8	6.8	6.6	6.6
Avg. Cost of Int. Bear. Liab.	4.0	4.9	5.1	5.0	5.0	5.0
Avg. Cost of Deposits	3.9	4.7	5.0	5.0	4.9	4.8
Interest Spread	2.5	2.6	2.4	2.1	2.1	2.2
Net Interest Margin	2.6	2.8	2.7	2.3	2.4	2.5
Capitalisation Ratios (%)						
CAR	15.5	16.0	17.1	16.2	16.4	16.5
Tier I	12.7	13.2	14.1	13.1	13.7	14.0
CET-1	11.2	11.1	12.4	10.9	11.4	11.7
Tier II	2.8	2.8	3.0	3.1	2.7	2.5
Business Ratios (%)						
Loans/Deposit Ratio	64.8	68.2	68.8	71.6	74.6	76.3
CASA Ratio	42.0	40.3	36.6	36.4	38.0	39.8
Cost/Assets	1.6	1.8	1.8	1.6	1.5	1.5
Cost/Total Income	51.7	53.4	54.6	51.8	48.9	47.1
Cost/Core income	2.0	-4.5	-0.8	-3.4	-2.9	-2.6
Int. Expense/Int.Income	59.5	62.5	64.9	67.3	67.0	65.3
Fee Income/Total Income	28.5	23.7	21.0	29.3	26.6	25.5
Non Int. Inc./Total Income	26.0	25.0	27.6	30.9	28.4	27.4
Empl. Cost/Total Expense	61.4	64.8	66.2	63.8	65.2	66.0
Efficiency Ratios (INRm)						
Employee per branch (in nos)	10.3	10.1	10.1	10.1	10.1	10.1
Staff cost per employee	1.4	1.8	2.1	1.9	1.9	2.1
CASA per branch	534.0	545.1	562.9	591.2	656.5	741.5
Deposits per branch	1,271.5	1,351.3	1,537.6	1,624.2	1,727.7	1,863.2
Business per Employee	202.8	225.1	257.3	275.9	298.5	325.1
Profit per Employee	0.2	0.8	1.6	1.6	2.0	2.2

Valuation ratios

RoE	2.8	8.7	15.3	13.3	15.4	15.3
RoA	0.2	0.5	1.0	0.9	1.1	1.1
RoRWA	0.4	1.2	2.1	1.9	2.3	2.3
Book Value (INR)	86	93	107	120	134	151
- Growth (%)	3.9	7.0	15.4	12.4	11.8	12.1
Price-BV (x)	1.2	1.1	1.0	0.9	0.8	0.7
Adjusted BV (INR)	68	84	101	115	129	145
Price-ABV (x)	1.5	1.3	1.1	0.9	0.8	0.7
EPS (INR)	2.3	7.5	14.8	14.7	19.2	21.4
Price-Earnings (x)	46.6	14.2	7.2	7.2	5.5	5.0
Dividend Per Share (INR)	0.7	1.5	2.9	3.0	3.9	5.1
Dividend Yield (%)	0.6	1.4	2.7	2.8	3.7	4.8

E: MOFSL Estimates

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

NOTES

Explanation of Investment Rating	
Investment Rating	Expected return (over 12-month)
BUY	>=15%
SELL	< - 10%
NEUTRAL	< - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

*In case the recommendation given by the Research Analyst is inconsistent with the investment rating legend for a continuous period of 30 days, the Research Analyst shall be within following 30 days take appropriate measures to make the recommendation consistent with the investment rating legend.

Disclosures

The following Disclosures are being made in compliance with the SEBI Research Analyst Regulations 2014 (herein after referred to as the Regulations).

Motilal Oswal Financial Services Ltd. (MOFSL) is a SEBI Registered Research Analyst having registration no. INH000000412 and BSE enlistment no. 5028. MOFSL, the Research Entity (RE) as defined in the Regulations, is engaged in the business of providing Stock broking services, Depository participant services & distribution of various financial products. MOFSL is a listed public company, the details in respect of which are available on www.motilaloswal.com. MOFSL is registered with the Securities & Exchange Board of India (SEBI) and is a registered Trading Member with National Stock Exchange of India Ltd. (NSE) and Bombay Stock Exchange Limited (BSE), Multi Commodity Exchange of India Limited (MCX) and National Commodity & Derivatives Exchange Limited (NCDEX) for its stock broking activities & is Depository participant with Central Depository Services Limited (CDSL) National Securities Depository Limited (NSDL), NERL, COMRIS and CCRL and is member of Association of Mutual Funds of India (AMFI) for distribution of financial products and Insurance Regulatory & Development Authority of India (IRDA) as Corporate Agent for insurance products and is a member of Association of Portfolio Managers in India (APMI) for distribution of PMS products. Details of associate entities of Motilal Oswal Financial Services Ltd. are available on the website at <http://onlinereports.motilaloswal.com/Dormant/documents/Associate%20Details.pdf>

MOFSL and its associate company(ies), their directors and Research Analyst and their relatives may; (a) from time to time, have a long or short position in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein. (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies) or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.

MOFSL and / or its affiliates do and seek to do business including investment banking with companies covered in its research reports. As a result, the recipients of this report should be aware that MOFSL may have a potential conflict of interest that may affect the objectivity of this report. Compensation of Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions. Details of pending Enquiry Proceedings of Motilal Oswal Financial Services Limited are available on the website at <https://galaxy.motilaloswal.com/ResearchAnalyst/PublishViewLitigation.aspx>. As per Regulatory requirements, Research Audit Report is uploaded on www.motilaloswal.com > MOFSL-Important Links > MOFSL Research Analyst Compliance Audit Report.

A graph of daily closing prices of securities is available at www.nseindia.com, www.bseindia.com. Research Analyst views on Subject Company may vary based on Fundamental research and Technical Research. Proprietary trading desk of MOFSL or its associates maintains arm's length distance with Research Team as all the activities are segregated from MOFSL research activity and therefore it can have an independent view with regards to Subject Company for which Research Team have expressed their views.

Regional Disclosures (outside India)

This report is not directed or intended for distribution to or use by any person or entity resident in a state, country or any jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL & its group companies to registration or licensing requirements within such jurisdictions.

For Hong Kong:

This report is distributed in Hong Kong by Motilal Oswal capital Markets (Hong Kong) Private Limited, a licensed corporation (CE AYY-301) licensed and regulated by the Hong Kong Securities and Futures Commission (SFC) pursuant to the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) "SFO". As per SEBI (Research Analyst Regulations) 2014 Motilal Oswal Securities (SEBI Reg. No. INH000000412) has an agreement with Motilal Oswal capital Markets (Hong Kong) Private Limited for distribution of research report in Hong Kong. This report is intended for distribution only to "Professional Investors" as defined in Part I of Schedule 1 to SFO. Any investment or investment activity to which this document relates is only available to professional investor and will be engaged only with professional investors." Nothing here is an offer or solicitation of these securities, products and services in any jurisdiction where their offer or sale is not qualified or exempt from registration. The Indian Analyst(s) who compile this report is/are not located in Hong Kong & are not conducting Research Analysis in Hong Kong.

For U.S.

Motilal Oswal Financial Services Limited (MOFSL) is not a registered broker - dealer under the U.S. Securities Exchange Act of 1934, as amended (the "1934 act") and under applicable state laws in the United States. In addition MOFSL is not a registered investment adviser under the U.S. Investment Advisers Act of 1940, as amended (the "Advisers Act" and together with the 1934 Act, the "Acts"), and under applicable state laws in the United States. Accordingly, in the absence of specific exemption under the Acts, any brokerage and investment services provided by MOFSL, including the products and services described herein are not available to or intended for U.S. persons. This report is intended for distribution only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the Exchange Act and interpretations thereof by SEC (henceforth referred to as "major institutional investors"). This document must not be acted on or relied on by persons who are not major institutional investors. Any investment or investment activity to which this document relates is only available to major institutional investors and will be engaged in only with major institutional investors. In reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act") and interpretations thereof by the U.S. Securities and Exchange Commission ("SEC") in order to conduct business with Institutional Investors based in the U.S., MOFSL has entered into a chaperoning agreement with a U.S. registered broker-dealer, Motilal Oswal Securities International Private Limited. ("MOSIPL"). Any business interaction pursuant to this report will have to be executed within the provisions of this chaperoning agreement. The Research Analysts contributing to the report may not be registered /qualified as research analyst with FINRA. Such research analyst may not be associated persons of the U.S. registered broker-dealer, MOSIPL, and therefore, may not be subject to NASD rule 2711 and NYSE Rule 472 restrictions on communication with a subject company, public appearances and trading securities held by a research analyst account.

For Singapore

In Singapore, this report is being distributed by Motilal Oswal Capital Markets (Singapore) Pte. Ltd. ("MOCMSPL") (UEN 201129401Z), which is a holder of a capital markets services license and an exempt financial adviser in Singapore. This report is distributed solely to persons who (a) qualify as "institutional investors" as defined in section 4A(1)(c) of the Securities and Futures Act of Singapore ("SFA") or (b) are considered "accredited investors" as defined in section 2(1) of the Financial Advisers Regulations of Singapore read with section 4A(1)(a) of the SFA. Accordingly, if a recipient is neither an "institutional investor" nor an "accredited investor", they must immediately discontinue any use of this Report and inform MOCMSPL.

In respect of any matter arising from or in connection with the research you could contact the following representatives of MOCMSPL. In case of grievances for any of the services rendered by MOCMSPL write to grievances@motilaloswal.com.

Nainesh Rajani

Email: nainesh.rajani@motilaloswal.com

Contact: (+65) 8328 0276

Specific Disclosures

- Research Analyst and/or his/her relatives do not have a financial interest in the subject company(ies), as they do not have equity holdings in the subject company(ies). MOFSL has financial interest in the subject company(ies) at the end of the week immediately preceding the date of publication of the Research Report: Yes.
Nature of Financial interest is holding equity shares or derivatives of the subject company
- Research Analyst and/or his/her relatives do not have actual/beneficial ownership of 1% or more securities in the subject company(ies) at the end of the month immediately preceding the date of publication of Research Report.
MOFSL has actual/beneficial ownership of 1% or more securities of the subject company(ies) at the end of the month immediately preceding the date of publication of Research Report: No
- Research Analyst and/or his/her relatives have not received compensation/other benefits from the subject company(ies) in the past 12 months.
MOFSL may have received compensation from the subject company(ies) in the past 12 months.
- Research Analyst and/or his/her relatives do not have material conflict of interest in the subject company at the time of publication of research report.
MOFSL does not have material conflict of interest in the subject company at the time of publication of research report.
- Research Analyst has not served as an officer, director or employee of subject company(ies).
- MOFSL has not acted as a manager or co-manager of public offering of securities of the subject company in past 12 months.
- MOFSL has not received compensation for investment banking /merchant banking/brokerage services from the subject company(ies) in the past 12 months.
- MOFSL may have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company(ies) in the past 12 months.
- MOFSL may have received compensation or other benefits from the subject company(ies) or third party in connection with the research report.
- MOFSL has not engaged in market making activity for the subject company.

The associates of MOFSL may have:

- financial interest in the subject company
 - actual/beneficial ownership of 1% or more securities in the subject company at the end of the month immediately preceding the date of publication of the Research Report or date of the public appearance.
 - received compensation/other benefits from the subject company in the past 12 months
 - any other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.
 - acted as a manager or co-manager of public offering of securities of the subject company in past 12 months
 - be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies)
 - received compensation from the subject company in the past 12 months for investment banking / merchant banking / brokerage services or from other than said services.
 - Served subject company as its clients during twelve months preceding the date of distribution of the research report.
- The associates of MOFSL has not received any compensation or other benefits from third party in connection with the research report
- Above disclosures include beneficial holdings lying in demat account of MOFSL which are opened for proprietary investments only. While calculating beneficial holdings, It does not consider demat accounts which are opened in name of MOFSL for other purposes (i.e holding client securities, collaterals, error trades etc.). MOFSL also earns DP income from clients which are not considered in above disclosures.

Analyst Certification

The views expressed in this research report accurately reflect the personal views of the analyst(s) about the subject securities or issues, and no part of the compensation of the research analyst(s) was, is, or will be directly or indirectly related to the specific recommendations and views expressed by research analyst(s) in this report.

Terms & Conditions:

This report has been prepared by MOFSL and is meant for sole use by the recipient and not for circulation. The report and information contained herein is strictly confidential and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of MOFSL. The report is based on the facts, figures and information that are considered true, correct, reliable and accurate. The intent of this report is not recommendatory in nature. The information is obtained from publicly available media or other sources believed to be reliable. Such information has not been independently verified and no guaranty, representation of warranty, express or implied, is made as to its accuracy, completeness or correctness. All such information and opinions are subject to change without notice. The report is prepared solely for informational purpose and does not constitute an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments for the clients. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. MOFSL will not treat recipients as customers by virtue of their receiving this report.

Disclaimer:

The report and information contained herein is strictly confidential and meant solely for the selected recipient and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent. This report and information herein is solely for informational purpose and may not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Nothing in this report constitutes investment, legal, accounting and tax advice or a representation that any investment or strategy is suitable or appropriate to your specific circumstances. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient. This may not be taken in substitution for the exercise of independent judgment by any recipient. Each recipient of this document should make such investigations as it deems necessary to arrive at an independent evaluation of an investment in the securities of companies referred to in this document (including the merits and risks involved), and should consult its own advisors to determine the merits and risks of such an investment. The investment discussed or views expressed may not be suitable for all investors. Certain transactions -including those involving futures, options, another derivative products as well as non-investment grade securities - involve substantial risk and are not suitable for all investors. No representation or warranty, express or implied, is made as to the accuracy, completeness or fairness of the information and opinions contained in this document. The Disclosures of Interest Statement incorporated in this document is provided solely to enhance the transparency and should not be treated as endorsement of the views expressed in the report. This information is subject to change without any prior notice. The Company reserves the right to make modifications and alternations to this statement as may be required from time to time without any prior approval. MOFSL, its associates, their directors and the employees may from time to time, effect or have effected an own account transaction in, or deal as principal or agent in or for the securities mentioned in this document. They may perform or seek to perform investment banking or other services for, or solicit investment banking or other business from, any company referred to in this report. Each of these entities functions as a separate, distinct and independent of each other. The recipient should take this into account before interpreting the document. This report has been prepared on the basis of information that is already available in publicly accessible media or developed through analysis of MOFSL. The views expressed are those of the analyst, and the Company may or may not subscribe to all the views expressed therein. This document is being supplied to you solely for your information and may not be reproduced, redistributed or passed on, directly or indirectly, to any other person or published, copied, in whole or in part, for any purpose. This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL to any registration or licensing requirement within such jurisdiction. The securities described herein may or may not be eligible for sale in all jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction. Neither the Firm, nor its directors, employees, agents or representatives shall be liable for any damages whether direct or indirect, incidental, special or consequential including lost revenue or lost profits that may arise from or in connection with the use of the information. The person accessing this information specifically agrees to exempt MOFSL or any of its affiliates or employees from, any and all responsibility/liability arising from such misuse and agrees not to hold MOFSL or any of its affiliates or employees responsible for any such misuse and further agrees to hold MOFSL or any of its affiliates or employees free and harmless from all losses, costs, damages, expenses that may be suffered by the person accessing this information due to any errors and delays.

This report is meant for the clients of Motilal Oswal only.

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

Registration granted by SEBI, enlistment as RA with Exchange and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors

Registered Office Address: Motilal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai-400025; Tel No.: 022 - 71934200 / 71934263; www.motilaloswal.com. Correspondence Address: Palm Spring Centre, 2nd Floor, Palm Court Complex, New Link Road, Malad (West), Mumbai- 400 064. Tel No: 022 71881000. Details of Compliance Officer: Neeraj Agarwal, Email Id: na@motilaloswal.com, Contact No.:022-40548085.

Grievance Redressal Cell:

Contact Person	Contact No.	Email ID
Ms. Hemangi Date	022 40548000 / 022 67490600	query@motilaloswal.com
Ms. Kumud Upadhyay	022 40548082	servicehead@motilaloswal.com
Mr. Ajay Menon	022 40548083	am@motilaloswal.com
Mr. Neeraj Agarwal	022 40548085	na@motilaloswal.com
Mr. Siddhartha Khemka	022 50362452	po.research@motilaloswal.com

Registration details of group entities.: Motilal Oswal Financial Services Ltd. (MOFSL): INZ000158836 (BSE/NSE/MCX/NCDX); CDSL and NSDL: IN-DP-16-2015; Research Analyst: INH000000412, BSE enlistment no. 5028, AMFI registered Mutual Fund Distributor and SIF Distributor: ARN : 146822. IRDA Corporate Agent – CA0579, APMI: APRN00233. Motilal Oswal Financial Services Ltd. is a distributor of Mutual Funds, PMS, Fixed Deposit, Insurance, Bond, NCDs and IPO products.

Customer having any query/feedback/ clarification may write to query@motilaloswal.com. In case of grievances for any of the services rendered by Motilal Oswal Financial Services Limited (MOFSL) write to grievances@motilaloswal.com, for DP to dpgrievances@motilaloswal.com.