

Equitas Small Finance Bank

Estimate change	↑
TP change	↔
Rating change	↔

Bloomberg	EQUITASB IN
Equity Shares (m)	1144
M.Cap.(INRb)/(USD\$)	83.7 / 0.9
52-Week Range (INR)	84 / 50
1, 6, 12 Rel. Per (%)	-3/10/25
12M Avg Val (INR M)	266

Financials & Valuations (INR b)

Y/E March	FY26	FY27E	FY28E
NII	33.9	43.1	50.7
OP	12.6	17.5	21.8
NP	1.0	7.7	10.6
NIM (%)	6.8	7.4	7.3
EPS (INR)	0.9	6.8	9.3
BV/Sh. (INR)	54	58	66
ABV/Sh. (INR)	52	56	64

Ratios

RoA (%)	0.2	1.2	1.4
RoE (%)	1.7	12.2	15.1

Valuations

P/E(X)	80.8	10.8	7.8
P/BV (X)	1.4	1.3	1.1
P/ABV (X)	1.4	1.3	1.1

Shareholding Pattern (%)

As On	Jun-26	Mar-26	Jun-25
Promoter	0.0	0.0	0.0
DII	51.3	50.9	47.1
FII	15.7	14.7	16.3
Others	33.0	34.4	36.6

FII includes depository receipts

CMP: INR73

TP: INR90 (+23%)

Buy

Margin contracts 12bp QoQ; maintains 1.5% exit RoA guidance

Asset quality improves

- Equitas SFB (EQUITASB) reported 1QFY27 PAT of INR1.8b (16% beat) amid healthy other income and controlled provisioning.
- NII grew 31% YoY/5% QoQ to INR10.3b (in line). NIM contracted 12bp QoQ to 7.24%, led by an 11bp QoQ increase in cost of funds to 7.05%.
- Net advances grew healthy at 28.8% YoY/4.6% QoQ to INR447b. MFI business grew 4.6% QoQ. Deposits grew 10.4% YoY/grew 5.2% QoQ. CASA ratio moderated 108bp QoQ to 25.1%.
- Slippages increased to INR4.0b from INR3.5b in 4QFY26 (up 16% YoY/down 40% QoQ). GNPA/NNPA ratios improved 19bp/1bp QoQ to 2.42%/0.71%. PCR declined to 71.0%.
- We have increased our earnings estimates by 10%/7% in FY27/FY28 and estimate an RoA/RoE of 1.2%/12.2% by FY27. **Reiterate BUY with a TP of INR90 (1.4x FY28E ABV).**

Growth guidance at 20% YoY; NIM contracts 12bp QoQ

- EQUITASB reported 1QFY27 PAT of INR1.8b (16% beat), aided by healthy other income and controlled provisions.
- NII grew 31% YoY/5% QoQ to INR10.3b (in line). NIM contracted 12bp QoQ to 7.24% in 1QFY27, as CoF increased 11bp QoQ to 7.05% following upward revisions in SA and TD rates during the quarter, despite a 23bp improvement in yield on gross advances.
- Other income declined 12% YoY/3% QoQ to INR2.6b (6% beat). Treasury income stood at INR310m in 1QFY27. Total revenue, thus, grew 19% YoY/3.3% QoQ to INR12.8b (broadly in line).
- Opex grew 15.4% YoY/4.6% QoQ to INR8.8b (in line). Provisions declined 74% YoY/declined 30% QoQ to INR1.6b (5% lower than MOFSLe). PPOp, thus, stood at INR3.7b (up 92% YoY and down 8% QoQ, 6% beat).
- Advances grew by a healthy 28.8% YoY/4.6% QoQ to INR447b. MFI (inc DA) grew 4.6% QoQ. HF posted healthy growth, rising 4.5% QoQ. VF loan grew 15% YoY/3% QoQ, led by 6.7% QoQ growth in used cars. New CVs declined by 2% QoQ/15% YoY.
- Deposits grew 10.4% YoY/5.2% QoQ. CASA ratio moderated 108bp QoQ to 25.1%. As result, CD ratio declined marginally to 91.3%. Disbursements declined to INR67.8b (up 93% YoY and down 7.7% QoQ).
- On the asset quality front, slippages increased to INR4.0b from INR3.5b in 4QFY26. GNPA/NNPA ratios improved 19bp/1bp QoQ to 2.42%/0.71%. PCR declined to 71.0% from 73.0%. Credit costs rose to 1.37% from 1.11% in 4Q, driven by seasonality in the vehicle and MFI book.

Research Analyst: Nitin Aggarwal (Nitin.Aggarwal@MotilalOswal.com) | Dixit Sankharva (Dixit.sankharva@motilaloswal.com)

Research Analyst: Akshay Badlani (akshay.badlani@motilaloswal.com) | Devansh Jani (Devansh.Jani@motilaloswal.com)

Investors are advised to refer through important disclosures made at the last page of the Research Report.

Motilal Oswal research is available on www.motilaloswal.com/Institutional-Equities, Bloomberg, Thomson Reuters, Factset and S&P Capital.

Highlights from the management commentary

- The company has maintained its FY27 RoA guidance of 1.2%, with an exit RoA guidance of ~1.5%. The bank suggested that there could be an upward revision in the guidance next quarter.
- Increase in TD and SA rates is expected to drive higher CoF. NIM is expected to settle at ~7.1% over the next two to three quarters.
- Loan growth is expected to remain strong at ~20% YoY.
- Management reiterated that no stress has emerged from geopolitical developments, while the secured portfolio continues to benefit from extensive guarantee cover.

Valuation and view: Reiterate BUY with a TP of INR90

EQUITASB reported a steady quarter with healthy earnings, driven by other income and lower provisions. Margin contracted 12bp QoQ, driven by an increase in funding costs. The bank expects to sustain full-year NIM at ~7.1 %, with CoF likely having peaked following SA and TD rate hikes. Operating expenses may see some moderation in the coming quarters, driving an increase in RoA. Advances growth was healthy, led by traction in MFI, VF, SBL, and HL segments. The bank also expects the CD ratio to be maintained at current levels. The decline in CASA ratio could exert some pressure on NIMs. On asset quality, GNPA and NNPA ratios improved, with credit costs expected to remain broadly stable. There has been no immediate impact from the West Asia conflict, although the bank remains cautious about rising fuel costs, given its standard asset provision in the MFI segment. We have increased our earnings estimates by 10%/7% in FY27/FY28 and expect RoA/RoE of 1.2%/12.2% by FY27E. Reiterate BUY with a TP of INR90 (1.4x FY28E ABV).

Quarterly Performance

Y/E March (INR b)	INRb											
	FY26				FY27E				FY26	FY27E	FY27E	v/s
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE			1QE	Est
Net Interest Income	7.9	7.7	8.5	9.8	10.3	10.6	10.9	11.3	33.9	43.1	10.2	1%
% Change (YoY)	-2.0	-3.6	4.1	18.2	31.0	37.1	28.5	15.3	4.3	27.2	29.9	
Other Income	2.9	2.3	2.9	2.6	2.6	2.7	2.9	3.0	10.7	11.2	2.4	6%
Total Income	10.8	10.0	11.4	12.4	12.8	13.3	13.8	14.3	44.6	54.3	12.6	2%
Operating Expenses	7.6	7.6	8.3	8.4	8.8	9.0	9.4	9.7	32.0	36.9	8.8	0%
Operating Profit	3.1	2.4	3.1	4.0	4.0	4.3	4.5	4.7	12.6	17.5	3.8	5%
% Change (YoY)	-7.5	-31.2	-7.7	29.3	28.6	77.8	44.9	16.3	-5.2	38.0	21.9	
Provisions	6.1	2.1	1.9	1.2	1.6	1.8	1.8	1.9	11.4	7.1	1.7	-7%
Profit before Tax	-3.0	0.3	1.1	2.8	2.4	2.5	2.6	2.8	1.3	10.4	2.1	16%
Tax	-0.7	0.1	0.2	0.7	0.6	0.6	0.7	0.7	0.3	2.6	0.5	14%
Net Profit	-2.2	0.2	0.9	2.1	1.8	1.9	2.0	2.1	1.0	7.7	1.6	16%
% Change (YoY)	-968.7	87.4	35.8	405.2	NA	680.0	118.8	-3.1	-29.9	651.6	-170.6	
Operating Parameters												
Deposits	444	441	437	465	490	502	526	554	465	554	481	2%
Loans	347	364	398	428	447	462	484	508	428	508	442	1%
Deposit Growth (%)	18.3	10.6	7.2	7.9	10.4	13.8	20.5	19.0	7.9	19.0		
Loan Growth (%)	8.8	7.0	12.6	18.1	28.8	27.1	21.4	18.8	18.1	18.8		
Asset Quality												
Gross NPA (%)	2.92	2.92	2.75	2.60	2.42	2.37	2.28	2.25	2.60	2.25	2.58	
Net NPA (%)	0.98	0.98	0.92	0.72	0.71	0.70	0.67	0.67	0.72	0.67	0.72	
PCR (%)	67.0	66.9	67.1	73.0	71.0	71.2	71.0	70.8	73.0	70.8	72.7	

E: MOFSL Estimates

Quarterly Snapshot

Profit and Loss, INRb	FY26				FY27	Change (%)	
	1Q	2Q	3Q	4Q	1Q	YoY	QoQ
Net Interest Income	7.9	7.7	8.5	9.8	10.3	31	5
Other Income	2.9	2.3	2.9	2.6	2.6	-13	-3
Trading profits	1.2	0.3	0.3	0.0	0.3	-74	-1,133
Total Income	10.8	10.0	11.4	12.4	12.8	19	3
Operating Expenses	7.6	7.6	8.3	8.4	8.8	15	5
Employee	4.6	4.7	5.2	5.1	5.5	19	7
Others	3.0	2.9	3.2	3.3	3.3	9	1
Operating Profits	3.1	2.4	3.1	4.0	4.0	29	1
Core Operating Profits	1.9	2.1	2.7	4.1	3.7	92	-8
Provisions	6.1	2.1	1.9	1.2	1.6	-74	29
PBT	-3.0	0.3	1.1	2.8	2.4	NA	-12
Taxes	-0.7	0.1	0.2	0.7	0.6	NA	-8
PAT	-2.2	0.2	0.9	2.1	1.8	NA	-14
Balance Sheet							
Loans	347	364	398	428	447	29	5
AUM's	376	391	433	462	476	27	3
Deposits	444	441	437	465	490	10	5
CASA Deposits	131	136	129	122	123	-6	1
-Savings	108	119	116	107	110	2	3
-Demand	23	18	13	15	13	-42	-15
Loan mix (%)							
MFI	9.4	8.7	11.9	12.5	12.6	323	16
Vehicles	25.3	25.1	23.4	23.0	23.0	-231	-4
Small Business loans (incl HF)	57.5	56.9	53.4	52.7	53.1	-443	36
MSE Finance	4.5	4.7	4.7	4.5	4.6	6	4
Corporate loans	1.5	2.8	4.4	4.2	3.7	224	-47
Others	0.8	0.9	0.8	1.1	0.9	10	-18
Asset Quality (INRb)							
GNPA	10.4	10.8	11.2	11.3	11.0	6	-3
NNPA	3.4	3.6	3.7	3.1	3.2	-7	4
Slippages	6.6	6.0	5.2	3.4	4.0	-40	16
Asset Quality Ratios (%)							
GNPA (%)	2.92	2.92	2.75	2.60	2.42	-50	-18
NNPA (%)	0.98	0.98	0.92	0.72	0.71	-27	-1
PCR (Calc, %)	67.0	66.9	67.1	73.0	71.0	399	-201
Slippage ratio	8.0	6.8	5.5	3.3	4.0	-394	69
Business Ratios (%)							
Loan/Deposit	78.3	82.4	91.2	91.9	91.3	1,305	-54
CASA	29.4	30.9	29.5	26.2	25.1	-428	-108
Cost to Income	70.8	76.0	73.1	67.6	68.5	-229	86
Cost to Assets	6.1	5.9	6.3	5.8	6.0	-12	17
Tax Rate	24.8	28.0	20.8	23.6	24.8	0	119
Capitalization Ratios (%)							
Tier-1 (incl profit)	17.2	16.4	16.6	16.7	16.0	-115	-67
- CET 1 (incl profit)	17.2	16.4	16.6	16.7	16.0	-115	-67
CAR (incl profit)	20.5	20.7	20.5	20.3	19.4	-104	-87
LCR	179.6	170.9	137.0	138.5	143.0	-118	4,001
Profitability Ratios (%)							
Yield on gross advances	16.0	15.7	15.4	15.5	15.7	-27	23
Cost of Funds	7.5	7.4	7.1	6.9	7.1	-44	11
Margins	6.4	6.3	6.8	7.4	7.2	87	-12
Other Details							
Branches	1,035	1,042	1,053	1,060	1,063	28	3
Employees (K)	25.9	27.1	28.5	28.1	27.7	1,855	-338



Highlights from the management commentary

Opening remarks

- Gross advances grew 27% YoY, reflecting steady business momentum despite geopolitical uncertainties.
- CASA ratio stood at 25.1%, while CASA + retail deposits contributed 66% to total deposits.
- Deposit growth is expected to improve meaningfully from 2QFY27 onwards.
- NIM stood at 7.24%, based on the revised methodology using daily average interest earning assets (IEA).
- The bank continues to target MFI at ~10% of the loan book (currently 12.6%).
- The strategic focus remains on used CVs and used cars within the vehicle finance portfolio.
- Credit cost stood at 1.37%; adjusting for the provision reversal in 4QFY26, it remained broadly stable QoQ.
- Deposits grew 5% QoQ despite higher SA/TD pricing, with CoF increasing 11bp QoQ to 7.05%.
- Treasury performance was impacted by Rupee depreciation, although RBI's FCNR(B) relaxation helped soften the impact through improved system liquidity.
- Management reiterated that there is no visible stress in the loan portfolio arising from the ongoing West Asia conflict.

Advances and deposits

- Bulk deposits increased during the quarter, though the bank plans to gradually move towards a 70:30 (or 72:28) mix between individual/HNI and institutional deposits over the coming quarters.
- Deposit franchise continues to strengthen, with the Elite portfolio reaching INR185b, contributing nearly 40% of total deposits.
- The bank is focused on adding around INR2b of monthly deposits from NTB customers and INR1b every month from Elite accounts.
- Gold loan expansion remains a key focus, with the bank targeting a portfolio of ~INR16b by FY27-end.
- Sequential moderation in the gold loan portfolio was attributed to branch expansion, with 120 new branches planned by 4QFY27, after which growth is expected to accelerate.
- Excess liquidity drag is expected to reduce as surplus liquidity is deployed and IBPC/refinance balances normalize.
- CD ratio remains comfortable at 93%, while on a daily average basis, LCR stood at a healthy 143%.

Yields, cost of funds, margins, and opex

- Yield on gross advances improved 23bp QoQ to 15.74%, while non-MFI yields increased 4bp QoQ to 14.89%.
- Increase in lending yields partially offsets the rise in funding costs during the quarter.
- Cost of funds increased 11bp QoQ, primarily due to higher SA and TD rates, while the effective funding cost is expected to remain broadly around current levels.
- Funding through refinance continues to remain attractive due to CRR and SLR benefits, lowering the effective funding cost.

- Management expects NIM to moderate to around 7.1% over the next 2-3 quarters, compared with 7.24% in 1QFY27.
- Improvement in RoA going forward is expected to be driven by higher fee income, lower operating expenses, and stable credit costs.

Asset quality

- Non-MFI slippages stood at ~INR1.2b, improving on a YoY basis despite seasonal factors.
- Total gross slippages were INR4.0b, comprising INR0.4b from MFI and INR3.6b from non-MFI.
- Provisioning during the quarter included INR1.26b for non-MFI and INR0.34b for MFI.
- Standard asset provisions of INR0.4b are available for the MFI portfolio, with a possibility of it being reversed over the next couple of quarters if the MFI industry's conditions normalize.
- Write-offs included INR1.44b from MFI and the rest from vehicle finance, all of which was fully provided for.
- Management reiterated that no stress has emerged from geopolitical developments, while the secured portfolio continues to benefit from extensive guarantee cover.

Others:

- Capital optimization initiatives continue, including INR5b of direct assignment in affordable housing.
- Around 87% of the MFI portfolio (excluding DA) is covered under CGFMU, supporting capital efficiency.
- The bank is evaluating a Tier-1 capital raise of INR12.5b by 4QFY27, subject to business requirements.
- The MFI DA book currently stands at INR8.4b and is expected to reduce to nearly INR1.5b by 4QFY27.
- The bank continues to evaluate the universal banking license, while the remaining is compliant with regulatory requirements; no timeline for application has been provided.
- Employee count declined marginally due to limited branch additions during the quarter. Management expects to add around 300 to 400 in liabilities franchise and a total of 500 employees during FY27.
- The insurance distribution strategy will increasingly focus on health and life insurance products going forward.

Guidance and outlook:

- FY27 RoA guidance is maintained at ~1.2%, with an exit RoA target of ~1.5%.
- Management indicated that guidance could be revised upward by the next quarter if current trends continue.
- NIM is expected to settle at around ~7.1% over the next two to three quarters.
- The MFI portfolio mix will gradually reduce to ~10% of the overall loan book.
- Credit cost is expected to remain at steady-state levels or improve marginally.
- Deposit growth is expected to strengthen from 2QFY27, supported by retail and Elite customer acquisition.

Story in Charts

Exhibit 1: AUM grew 26.7% YoY (up 3.2% QoQ) to IN476b

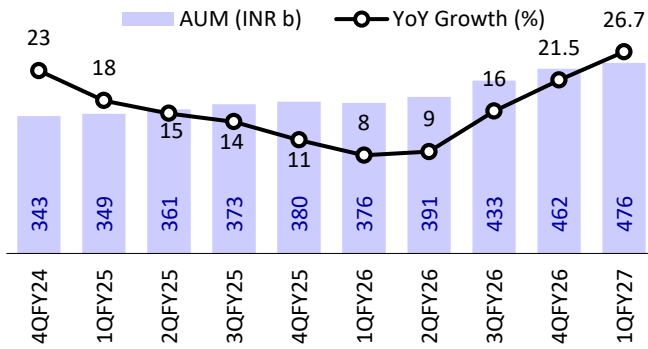


Exhibit 2: Loans/deposits grew 28.8%/10.4% YoY in 1QFY27

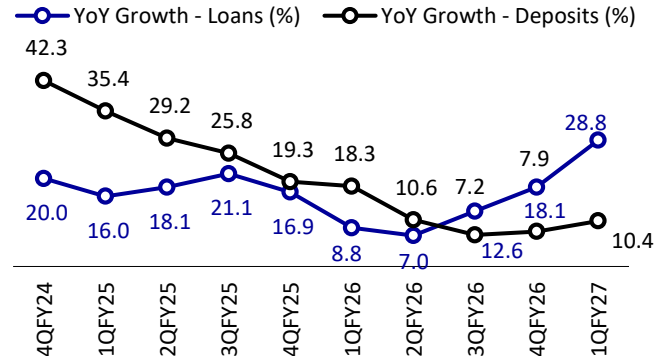


Exhibit 3: NIM contracted 12bp QoQ to 7.24%

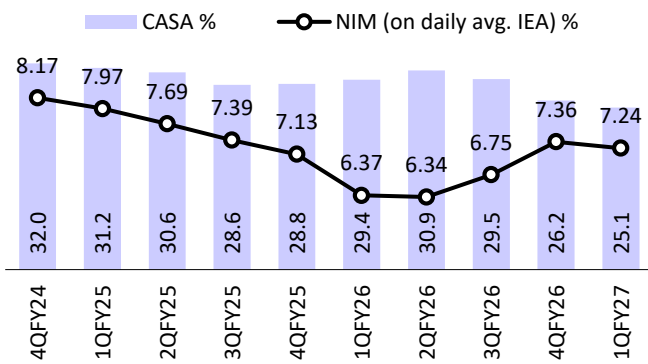


Exhibit 4: YoA increased to 15.74% and CoF rose to 7.05%

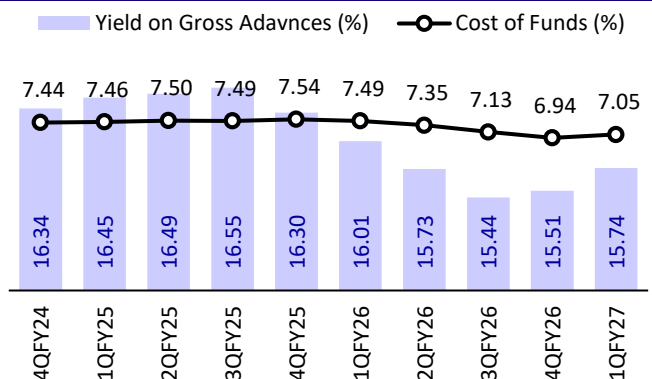


Exhibit 5: CD ratio increased to 91.3%; avg. LCR ratio at 143%

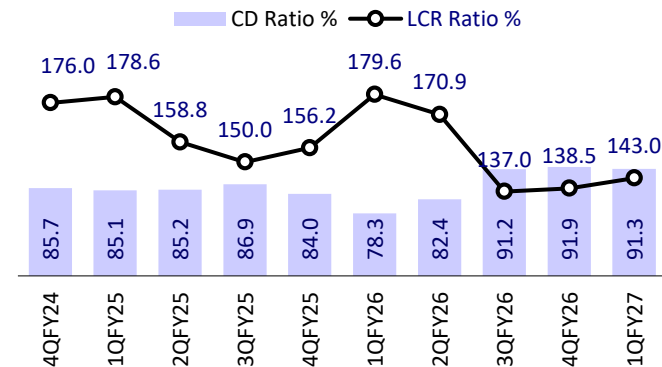


Exhibit 6: C/I ratio increased to 68.5% in 1QFY27

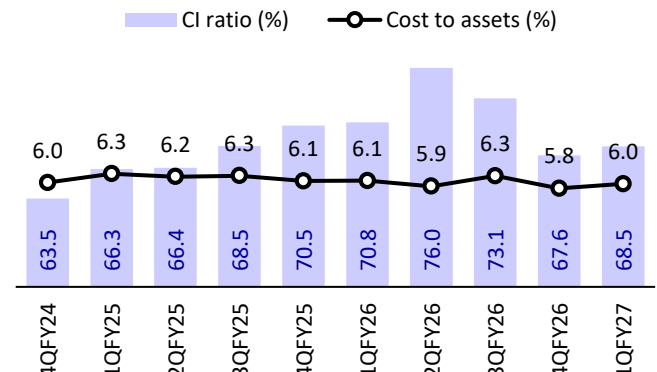


Exhibit 7: Credit costs increased to 1.37% vs. 1.11% in 4QFY26

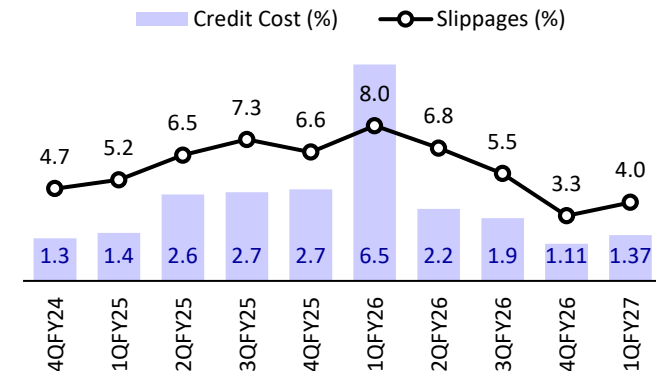
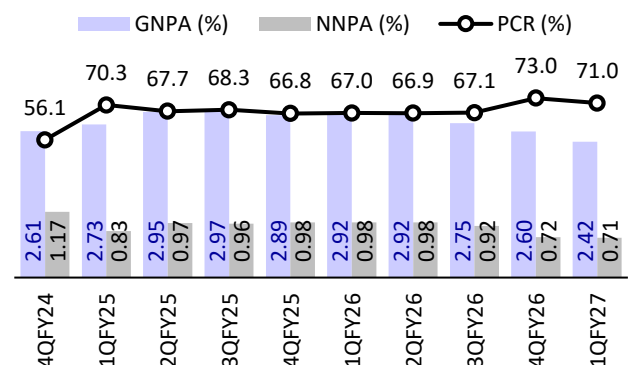


Exhibit 8: GNPA/NNPA ratios improved 18bp/1bp QoQ



Source: MOFSL, Company

Source: MOFSL, Company

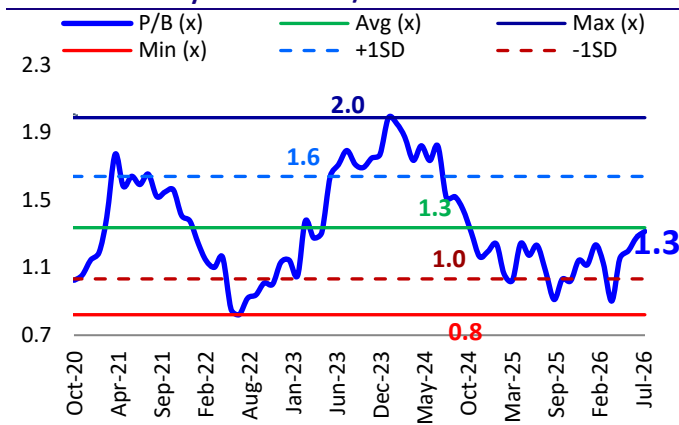
Valuation and view: Reiterate BUY with a TP of INR90

- EQUITASB reported a steady quarter with healthy earnings, driven by other income and lower provisions. Margins contracted 12bp QoQ due to an increase in funding costs.
- The bank expects to sustain full-year NIM at ~7.1 %, with CoF likely having peaked following SA and TD rate hikes. Operating expenses may see some moderation in the coming quarters, driving an increase in RoA.
- Advances growth was healthy, led by traction in the MFI, VF, SBL, and HL segments. The bank also expects the CD ratio to be maintained at current levels. The decline in the CASA ratio could exert some pressure on NIMs.
- On asset quality, GNPA and NNPA ratios improved, with credit costs expected to remain broadly stable. There has been no immediate impact from the West Asia conflict, although the bank remains cautious about rising fuel costs, given its standard asset provision in the MFI segment.
- We have increased our earnings estimates by 10%/7% in FY27/FY28 and expect RoA/RoE of 1.2%/12.2% by FY27. **Reiterate BUY with a TP of INR90 (1.4x FY28E ABV).**

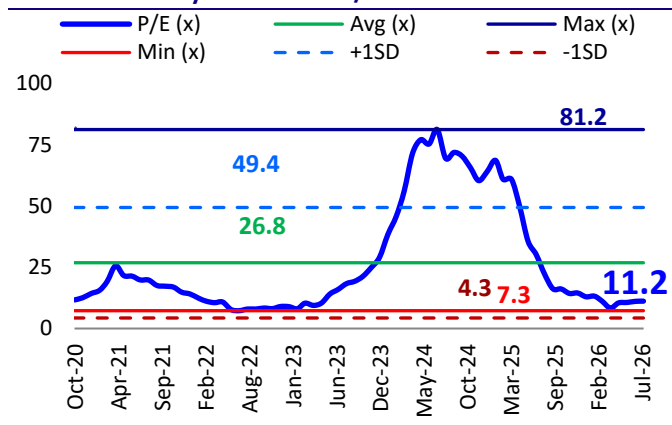
Exhibit 9: We largely maintain our earnings estimate

(INR b)	Old Est.		Rev. Est.		Chg. (%) /bps	
	FY27	FY28	FY27	FY28	FY27	FY28
Net Interest Income	42.4	50.0	43.1	50.7	1.8	1.5
Other Income	11.2	13.1	11.2	13.1	0.0	0.0
Total Income	53.6	63.1	54.3	63.8	1.4	1.2
Operating Expenses	36.9	42.0	36.9	42.0	0.0	0.0
Operating Profit	16.7	21.1	17.5	21.8	4.5	3.5
Provisions	7.3	7.7	7.1	7.6	-2.5	-1.9
PBT	9.4	13.3	10.4	14.2	9.8	6.7
Tax	2.4	3.4	2.6	3.6	9.8	6.7
PAT	7.1	10.0	7.7	10.6	9.8	6.7
Loans	503	595	508	606	0.9	1.9
Deposits	554	659	554	659	0.0	0.0
Credit Cost (%)	1.5	1.4	1.5	1.3	-5	-5
RoA (%)	1.1	1.3	1.2	1.4	9	5
RoE (%)	11.1	14.3	12.2	15.1	103	74
EPS	6.2	8.7	6.8	9.3	9.8	6.7
BV	57.3	64.6	57.9	65.7	1.1	1.8
ABV	55.4	62.6	55.8	63.9	0.8	2.2

Source: Company, MOFSL

Exhibit 10: One-year forward P/B ratio


Source: MOFSL, Company

Exhibit 11: One-year forward P/E ratio


Source: MOFSL, Company

Exhibit 12: DuPont analysis

	FY23	FY24	FY25	FY26	FY27E	FY28E
Interest Income	13.4	13.7	12.9	12.0	12.6	12.4
Interest Expense	5.2	6.0	6.2	6.0	6.1	5.9
Net Interest Income	8.22	7.67	6.63	5.98	6.52	6.44
Fee income	2.09	1.73	1.56	1.79	1.60	1.59
Trading and others	0.07	0.26	0.29	0.10	0.09	0.07
Other Income	2.16	1.99	1.86	1.89	1.69	1.66
Total Income	10.38	9.66	8.48	7.87	8.20	8.10
Operating Expenses	6.58	6.23	5.76	5.64	5.57	5.33
Employees	3.54	3.41	3.30	3.32	3.24	3.10
Others	3.04	2.82	2.46	2.33	2.33	2.23
Operating Profits	3.80	3.43	2.72	2.23	2.64	2.77
Core operating Profits	3.73	3.17	2.42	2.13	2.55	2.70
Provisions	1.32	0.75	2.31	2.00	1.07	0.96
PBT	2.48	2.68	0.41	0.23	1.56	1.80
Tax	0.63	0.69	0.11	0.04	0.39	0.45
RoA	1.85	1.99	0.30	0.18	1.17	1.35
Leverage (x)	6.58	7.21	8.15	9.30	10.40	11.16
RoE	12.20	14.36	2.44	1.69	12.17	15.07

Source: Company, MOFSL

Financials and valuations

Income Statement						(INRb)
Y/E March	FY23	FY24	FY25	FY26	FY27E	FY28E
Interest Income	41.6	54.9	63.1	67.9	83.7	97.6
Interest Expense	16.2	24.1	30.6	34.0	40.5	46.8
Net Interest Income	25.4	30.8	32.5	33.9	43.1	50.7
-growth (%)	24.8	21.0	5.6	4.3	27.2	17.6
Non Interest Income	6.7	8.0	9.1	10.7	11.2	13.1
Total Income	32.1	38.8	41.6	44.6	54.3	63.8
-growth (%)	24.8	20.7	7.3	7.2	21.6	17.5
Operating Expenses	20.4	25.0	28.3	32.0	36.9	42.0
Pre Provision Profits	11.8	13.8	13.3	12.6	17.5	21.8
-growth (%)	34.9	17.1	-3.1	-5.2	38.0	24.9
Core PPOp	11.5	12.7	11.9	12.1	16.9	21.2
-growth (%)	39.2	10.3	-6.6	1.6	39.8	25.7
Provisions	4.1	3.0	11.4	11.4	7.1	7.6
PBT	7.7	10.8	2.0	1.3	10.4	14.2
Tax	2.0	2.8	0.5	0.3	2.6	3.6
Tax Rate (%)	25.4	25.7	26.0	19.6	25.2	25.2
PAT	5.7	8.0	1.5	1.0	7.7	10.6
-growth (%)	104.3	39.3	-81.6	-29.9	651.6	37.2

Balance Sheet						
Y/E March	FY23	FY24	FY25	FY26	FY27E	FY28E
Equity Share Capital	11.1	11.3	11.4	11.4	11.4	11.4
Reserves & Surplus	40.5	48.3	49.3	49.8	54.7	63.6
Net Worth	51.6	59.7	60.7	61.2	66.1	75.0
Deposits	253.8	361.3	431.1	465.3	553.7	659.0
-growth (%)	33.9	42.3	19.3	7.9	19.0	19.0
-CASA Dep	107.3	115.5	124.1	119.1	142.3	175.3
-growth (%)	8.9	7.6	7.4	-4.0	19.5	23.2
Borrowings	29.7	17.9	21.4	57.7	70.4	88.0
Other Liabilities & Prov.	14.5	14.2	15.2	21.8	27.9	34.9
Total Liabilities	349.6	453.0	528.4	606.1	718.2	856.9
Current Assets	12.4	35.8	55.4	56.7	65.5	78.4
Investments	66.6	90.7	92.9	101.5	120.2	143.0
-growth (%)	49.8	36.0	2.5	9.3	18.4	19.0
Loans	258.0	309.6	362.1	427.5	507.9	606.4
-growth (%)	33.2	20.0	16.9	18.1	18.8	19.4
Fixed Assets	3.8	6.0	7.0	7.2	8.3	9.3
Other Assets	8.7	10.9	11.1	13.3	16.2	19.7
Total Assets	349.6	453.0	528.4	606.1	718.2	856.9
Total AUM	278.6	343.4	379.9	448.5	532.8	636.2
-growth (%)	35.3	23.2	10.6	18.1	18.8	19.4

Asset Quality	FY23	FY24	FY25	FY26	FY27E	FY28E
GNPA (INR m)	7.2	8.2	10.7	11.3	11.6	10.3
NNPA (INR m)	3.1	3.6	5.3	3.1	3.4	2.9
Slippage (INR m)	10.9	11.4	20.3	21.3	17.3	16.7
GNPA Ratio	2.76	2.61	2.91	2.60	2.25	1.68
NNPA Ratio	1.21	1.17	1.48	0.72	0.67	0.49
Slippage Ratio	4.81	4.01	6.05	5.00	3.70	3.00
Credit Cost	1.43	0.90	2.88	2.91	1.45	1.30
PCR (Excl Tech. write off)	56.9	56.1	50.0	73.0	70.8	71.5

Financials and valuations

Ratios

Y/E March	FY23	FY24	FY25	FY26	FY27E	FY28E
Yield and Cost Ratio (%)						
Avg. Yield- on Earning Assets	14.8	15.1	14.6	13.7	14.4	14.0
Avg. Yield on loans	16.7	17.3	16.6	15.1	15.5	15.3
Avg. Yield on Investments	5.7	6.9	7.1	6.8	6.8	6.7
Avg. Cost of Int. Bear. Liab.	6.5	7.3	7.4	7.0	7.1	6.8
Avg. Cost of Deposits	6.1	7.0	7.3	6.9	6.7	6.5
Interest Spread	8.3	7.8	7.3	6.7	7.3	7.2
NIM (on IEA)	9.0	8.5	7.5	6.8	7.4	7.3

Capitalisation Ratios (%)

CAR	23.8	21.7	20.6	20.3	19.1	18.6
Tier I	23.1	20.7	17.8	16.7	15.9	15.7
CET 1	23.1	20.7	17.8	16.0	15.6	15.6
Tier II	0.7	1.0	2.8	3.6	3.2	2.9

Business Ratios (%)

Loans/Deposit Ratio	101.6	85.7	84.0	91.9	91.7	92.0
CASA Ratio	42.3	32.0	28.8	25.6	25.7	26.6
Cost/Assets	5.8	5.5	5.4	5.3	5.1	4.9
Cost/Total Income	63.4	64.5	68.0	71.7	67.9	65.8
Cost/Core income	-11.2	-2.5	-2.0	-6.1	-7.2	-8.4
Int. Expense/Int.Income	38.9	43.9	48.5	50.1	48.4	48.0
Fee Income/Total Income	20.2	17.9	18.4	22.8	19.5	19.6
Other Inc./Total Income	20.8	20.6	21.9	24.0	20.6	20.5
Empl. Cost/Total Expense	53.8	54.7	57.3	58.8	58.2	58.2

Efficiency Ratios (INRm)

Employee per branch (in nos)	22.3	23.7	25.6	26.5	28.5	30.7
Staff cost per employee	0.5	0.6	0.6	0.7	0.7	0.7
CASA per branch	116.4	119.8	124.9	112.4	127.9	150.0
Deposits per branch	275.3	374.8	433.7	439.0	497.5	563.9
Business per Employee (INR m)	24.9	29.4	31.2	31.8	33.5	35.3
Profit per Employee (INR m)	0.3	0.3	0.1	0.0	0.2	0.3

Profitability Ratios and Valuation

RoA	1.9	2.0	0.3	0.2	1.2	1.4
RoE	12.2	14.4	2.4	1.7	12.2	15.1
Book Value (INR)	46	53	53	54	58	66
-growth (%)	36.9	13.2	1.3	0.8	7.9	13.5
Price-BV (x)	1.6	1.4	1.4	1.4	1.3	1.1
Adjusted BV (INR)	44	50	50	52	56	64
Price-ABV (x)	1.6	1.4	1.5	1.4	1.3	1.1
EPS (INR)	4.9	7.1	1.3	0.9	6.8	9.3
-growth (%)	106.8	46.6	-81.8	-30.1	651.3	37.2
Price-Earnings (x)	15.0	10.3	56.5	80.8	10.8	7.8

E: MOFSL Estimates

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

Explanation of Investment Rating	
Investment Rating	Expected return (over 12-month)
BUY	>=15%
SELL	< - 10%
NEUTRAL	< - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

*In case the recommendation given by the Research Analyst is inconsistent with the investment rating legend for a continuous period of 30 days, the Research Analyst shall be within following 30 days take appropriate measures to make the recommendation consistent with the investment rating legend.

Disclosures

The following Disclosures are being made in compliance with the SEBI Research Analyst Regulations 2014 (herein after referred to as the Regulations).

Motilal Oswal Financial Services Ltd. (MOFSL) is a SEBI Registered Research Analyst having registration no. INH000000412. MOFSL, the Research Entity (RE) as defined in the Regulations, is engaged in the business of providing Stock broking services, Depository participant services & distribution of various financial products. MOFSL is a listed public company, the details in respect of which are available on www.motilaloswal.com. MOFSL (erstwhile Motilal Oswal Securities Limited - MOSL) is registered with the Securities & Exchange Board of India (SEBI) and is a registered Trading Member with National Stock Exchange of India Ltd. (NSE) and Bombay Stock Exchange Limited (BSE), Multi Commodity Exchange of India Limited (MCX) and National Commodity & Derivatives Exchange Limited (NCDEX) for its stock broking activities & is Depository participant with Central Depository Services Limited (CDSL) National Securities Depository Limited (NSDL), NERL, COMRIS and CCRL and is member of Association of Mutual Funds of India (AMFI) for distribution of financial products and Insurance Regulatory & Development Authority of India (IRDA) as Corporate Agent for insurance products. Details of associate entities of Motilal Oswal Financial Services Limited are available on the website at <http://online.reports.motilaloswal.com/Dormant/documents/List%20of%20Associate%20companies.pdf>

MOFSL and its associate company(ies), their directors and Research Analyst and their relatives may; (a) from time to time, have a long or short position in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein. (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies) or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.

MOFSL and / or its affiliates do and seek to do business including investment banking with companies covered in its research reports. As a result, the recipients of this report should be aware that MOFSL may have a potential conflict of interest that may affect the objectivity of this report. Compensation of Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions. Details of pending Enquiry Proceedings of Motilal Oswal Financial Services Limited are available on the website at <https://galaxy.motilaloswal.com/ResearchAnalyst/PublishViewLitigation.aspx>

A graph of daily closing prices of securities is available at www.nseindia.com, www.bseindia.com. Research Analyst views on Subject Company may vary based on Fundamental research and Technical Research. Proprietary trading desk of MOFSL or its associates maintains arm's length distance with Research Team as all the activities are segregated from MOFSL research activity and therefore it can have an independent view with regards to Subject Company for which Research Team have expressed their views.

Regional Disclosures (outside India)

This report is not directed or intended for distribution to or use by any person or entity resident in a state, country or any jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL & its group companies to registration or licensing requirements within such jurisdictions.

For Hong Kong:

This report is distributed in Hong Kong by Motilal Oswal capital Markets (Hong Kong) Private Limited, a licensed corporation (CE AYY-301) licensed and regulated by the Hong Kong Securities and Futures Commission (SFC) pursuant to the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) "SFO". As per SEBI (Research Analyst Regulations) 2014 Motilal Oswal Securities (SEBI Reg. No. INH000000412) has an agreement with Motilal Oswal capital Markets (Hong Kong) Private Limited for distribution of research report in Hong Kong. This report is intended for distribution only to "Professional Investors" as defined in Part I of Schedule 1 to SFO. Any investment or investment activity to which this document relates is only available to professional investor and will be engaged only with professional investors." Nothing here is an offer or solicitation of these securities, products and services in any jurisdiction where their offer or sale is not qualified or exempt from registration. The Indian Analyst(s) who compile this report is/are not located in Hong Kong & are not conducting Research Analysis in Hong Kong.

For U.S.

Motilal Oswal Financial Services Limited (MOFSL) is not a registered broker - dealer under the U.S. Securities Exchange Act of 1934, as amended (the "1934 act") and under applicable state laws in the United States. In addition MOFSL is not a registered investment adviser under the U.S. Investment Advisers Act of 1940, as amended (the "Advisers Act" and together with the 1934 Act, the "Acts"), and under applicable state laws in the United States. Accordingly, in the absence of specific exemption under the Acts, any brokerage and investment services provided by MOFSL, including the products and services described herein are not available to or intended for U.S. persons. This report is intended for distribution only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the Exchange Act and interpretations thereof by SEC (henceforth referred to as "major institutional investors"). This document must not be acted on or relied on by persons who are not major institutional investors. Any investment or investment activity to which this document relates is only available to major institutional investors and will be engaged in only with major institutional investors. In reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act") and interpretations thereof by the U.S. Securities and Exchange Commission ("SEC") in order to conduct business with Institutional Investors based in the U.S., MOFSL has entered into a chaperoning agreement with a U.S. registered broker-dealer, Motilal Oswal Securities International Private Limited. ("MOSIPL"). Any business interaction pursuant to this report will have to be executed within the provisions of this chaperoning agreement.

The Research Analysts contributing to the report may not be registered /qualified as research analyst with FINRA. Such research analyst may not be associated persons of the U.S. registered broker-dealer, MOSIPL, and therefore, may not be subject to NASD rule 2711 and NYSE Rule 472 restrictions on communication with a subject company, public appearances and trading securities held by a research analyst account.

For Singapore

In Singapore, this report is being distributed by Motilal Oswal Capital Markets (Singapore) Pte. Ltd. ("MOCMSPL") (UEN 201129401Z), which is a holder of a capital markets services license and an exempt financial adviser in Singapore. This report is distributed solely to persons who (a) qualify as "institutional investors" as defined in section 4A(1)(c) of the Securities and Futures Act of Singapore ("SFA") or (b) are considered "accredited investors" as defined in section 2(1) of the Financial Advisers Regulations of Singapore read with section 4A(1)(a) of the SFA. Accordingly, if a recipient is neither an "institutional investor" nor an "accredited investor", they must immediately discontinue any use of this Report and inform MOCMSPL.

In respect of any matter arising from or in connection with the research you could contact the following representatives of MOCMSPL. In case of grievances for any of the services rendered by MOCMSPL write to grievances@motilaloswal.com.

Nainesh Rajani

Email: nainesh.raiani@motilaloswal.com

Contact: (+65) 8328 0276

Specific Disclosures

- Research Analyst and/or his/her relatives do not have a financial interest in the subject company(ies), as they do not have equity holdings in the subject company(ies).
MOFSL has financial interest in the subject company(ies) at the end of the week immediately preceding the date of publication of the Research Report: Yes.
Nature of Financial interest is holding equity shares or derivatives of the subject company
- Research Analyst and/or his/her relatives do not have actual/beneficial ownership of 1% or more securities in the subject company(ies) at the end of the month immediately preceding the date of publication of Research Report.
MOFSL has actual/beneficial ownership of 1% or more securities of the subject company(ies) at the end of the month immediately preceding the date of publication of Research Report: No
- Research Analyst and/or his/her relatives have not received compensation/other benefits from the subject company(ies) in the past 12 months.
MOFSL may have received compensation from the subject company(ies) in the past 12 months.
- Research Analyst and/or his/her relatives do not have material conflict of interest in the subject company at the time of publication of research report.
MOFSL does not have material conflict of interest in the subject company at the time of publication of research report.
- Research Analyst has not served as an officer, director or employee of subject company(ies).
- MOFSL has not acted as a manager or co-manager of public offering of securities of the subject company in past 12 months.

7. MOFSL has not received compensation for investment banking /merchant banking/brokerage services from the subject company(ies) in the past 12 months.
8. MOFSL may have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company(ies) in the past 12 months.
9. MOFSL may have received compensation or other benefits from the subject company(ies) or third party in connection with the research report.
10. MOFSL has not engaged in market making activity for the subject company.

The associates of MOFSL may have:

- financial interest in the subject company
- actual/beneficial ownership of 1% or more securities in the subject company at the end of the month immediately preceding the date of publication of the Research Report or date of the public appearance.
- received compensation/other benefits from the subject company in the past 12 months
- any other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.
- acted as a manager or co-manager of public offering of securities of the subject company in past 12 months
- be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies)
- received compensation from the subject company in the past 12 months for investment banking / merchant banking / brokerage services or from other than said services.
- Served subject company as its clients during twelve months preceding the date of distribution of the research report.

The associates of MOFSL has not received any compensation or other benefits from third party in connection with the research report

Above disclosures include beneficial holdings lying in demat account of MOFSL which are opened for proprietary investments only. While calculating beneficial holdings, It does not consider demat accounts which are opened in name of MOFSL for other purposes (i.e holding client securities, collaterals, error trades etc.). MOFSL also earns DP income from clients which are not considered in above disclosures.

Analyst Certification

The views expressed in this research report accurately reflect the personal views of the analyst(s) about the subject securities or issues, and no part of the compensation of the research analyst(s) was, is, or will be directly or indirectly related to the specific recommendations and views expressed by research analyst(s) in this report.

Terms & Conditions:

This report has been prepared by MOFSL and is meant for sole use by the recipient and not for circulation. The report and information contained herein is strictly confidential and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of MOFSL. The report is based on the facts, figures and information that are considered true, correct, reliable and accurate. The intent of this report is not recommendatory in nature. The information is obtained from publicly available media or other sources believed to be reliable. Such information has not been independently verified and no guaranty, representation of warranty, express or implied, is made as to its accuracy, completeness or correctness. All such information and opinions are subject to change without notice. The report is prepared solely for informational purpose and does not constitute an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments for the clients. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. MOFSL will not treat recipients as customers by virtue of their receiving this report.

Disclaimer:

The report and information contained herein is strictly confidential and meant solely for the selected recipient and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent. This report and information herein is solely for informational purpose and may not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Nothing in this report constitutes investment, legal, accounting and tax advice or a representation that any investment or strategy is suitable or appropriate to your specific circumstances. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient. This may not be taken in substitution for the exercise of independent judgment by any recipient. Each recipient of this document should make such investigations as it deems necessary to arrive at an independent evaluation of an investment in the securities of companies referred to in this document (including the merits and risks involved), and should consult its own advisors to determine the merits and risks of such an investment. The investment discussed or views expressed may not be suitable for all investors. Certain transactions -including those involving futures, options, another derivative products as well as non-investment grade securities - involve substantial risk and are not suitable for all investors. No representation or warranty, express or implied, is made as to the accuracy, completeness or fairness of the information and opinions contained in this document. The Disclosures of Interest Statement incorporated in this document is provided solely to enhance the transparency and should not be treated as endorsement of the views expressed in the report. This information is subject to change without any prior notice. The Company reserves the right to make modifications and alternations to this statement as may be required from time to time without any prior approval. MOFSL, its associates, their directors and the employees may from time to time, effect or have effected an own account transaction in, or deal as principal or agent in or for the securities mentioned in this document. They may perform or seek to perform investment banking or other services for, or solicit investment banking or other business from, any company referred to in this report. Each of these entities functions as a separate, distinct and independent of each other. The recipient should take this into account before interpreting the document. This report has been prepared on the basis of information that is already available in publicly accessible media or developed through analysis of MOFSL. The views expressed are those of the analyst, and the Company may or may not subscribe to all the views expressed therein. This document is being supplied to you solely for your information and may not be reproduced, redistributed or passed on, directly or indirectly, to any other person or published, copied, in whole or in part, for any purpose. This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL to any registration or licensing requirement within such jurisdiction. The securities described herein may or may not be eligible for sale in all jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction. Neither the Firm, nor its directors, employees, agents or representatives shall be liable for any damages whether direct or indirect, incidental, special or consequential including lost revenue or lost profits that may arise from or in connection with the use of the information. The person accessing this information specifically agrees to exempt MOFSL or any of its affiliates or employees from, any and all responsibility/liability arising from such misuse and agrees not to hold MOFSL or any of its affiliates or employees responsible for any such misuse and further agrees to hold MOFSL or any of its affiliates or employees free and harmless from all losses, costs, damages, expenses that may be suffered by the person accessing this information due to any errors and delays.

This report is meant for the clients of Motilal Oswal only.

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors.

Registered Office Address: Motilal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai-400025; Tel No.: 022 - 71934200 / 71934263;

www.motilaloswal.com. Correspondence Address: Palm Spring Centre, 2nd Floor, Palm Court Complex, New Link Road, Malad (West), Mumbai- 400 064. Tel No: 022 71881000. Details of Compliance Officer: Neeraj Agarwal, Email Id: na@motilaloswal.com, Contact No.:022-40548085.

Grievance Redressal Cell:

Contact Person	Contact No.	Email ID
Ms. Hemangi Date	022 40548000 / 022 67490600	query@motilaloswal.com
Ms. Kumud Upadhyay	022 40548082	servicehead@motilaloswal.com
Mr. Ajay Menon	022 40548083	am@motilaloswal.com

Registration details of group entities: Motilal Oswal Financial Services Ltd. (MOFSL): INZ000158836 (BSE/NSE/MCX/NCDX); CDSL and NSDL: IN-DP-16-2015; Research Analyst: INH000000412 . AMFI: ARN : 146822. IRDA Corporate Agent – CA0579. Motilal Oswal Financial Services Ltd. is a distributor of Mutual Funds, PMS, Fixed Deposit, Insurance, Bond, NCDs and IPO products.

Customer having any query/feedback/ clarification may write to query@motilaloswal.com. In case of grievances for any of the services rendered by Motilal Oswal Financial Services Limited (MOFSL) write to grievances@motilaloswal.com, for DP to dpgrievances@motilaloswal.com.