

# Anant Raj

**BSE Sensex** 77,470  
**S&P CNX** 23,996



|                       |             |
|-----------------------|-------------|
| Bloomberg             | ARCP IN     |
| Equity Shares (m)     | 360         |
| M.Cap.(INRb)/(USD\$b) | 221.8 / 2.3 |
| 52-Week Range (INR)   | 744 / 403   |
| 1, 6, 12 Rel. Per (%) | 16/20/12    |
| 12M Avg Val (INR M)   | 2224        |

## Financials & Valuations (INR b)

| Y/E Mar         | FY26  | FY27E | FY28E |
|-----------------|-------|-------|-------|
| Sales           | 25.1  | 29.9  | 35.2  |
| EBITDA          | 6.6   | 9.4   | 12.4  |
| EBITDA (%)      | 26.1  | 31.6  | 35.3  |
| Adj PAT         | 5.5   | 7.5   | 9.3   |
| Cons. EPS (INR) | 15.4  | 20.7  | 25.9  |
| EPS Growth (%)  | 30.4  | 34.4  | 24.8  |
| BV/Share (INR)  | 160.8 | 180.8 | 205.9 |

## Ratios

|            |       |       |       |
|------------|-------|-------|-------|
| Net D/E    | (0.1) | (0.1) | (0.0) |
| RoE (%)    | 9.6   | 11.5  | 12.6  |
| RoCE (%)   | 9.5   | 12.2  | 13.7  |
| Payout (%) | 6.5   | 3.6   | 2.9   |

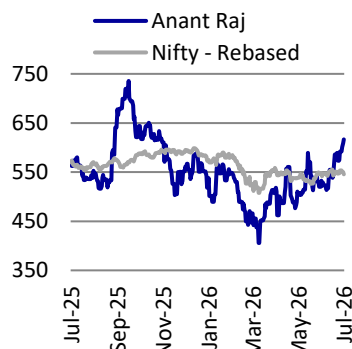
## Valuations

|               |      |      |      |
|---------------|------|------|------|
| P/E (x)       | 40.0 | 29.7 | 23.8 |
| P/BV (x)      | 3.8  | 3.4  | 3.0  |
| EV/EBITDA (x) | 33.1 | 22.9 | 17.7 |
| Div Yield (%) | 0.2  | 0.1  | 0.1  |

## Shareholding Pattern (%)

| As On    | Jun-26 | Mar-26 | Jun-25 |
|----------|--------|--------|--------|
| Promoter | 57.4   | 57.4   | 60.1   |
| DII      | 4.6    | 4.8    | 6.2    |
| FII      | 10.7   | 10.9   | 10.6   |
| Others   | 27.3   | 26.9   | 23.1   |

## Stock's performance



**CMP: INR616**

**TP: INR710 (+15%)**

**Buy**

## Plans to demerge the data center business

The Board of Anant Raj (ARL) has approved a composite scheme arrangement to demerge its data center (DC) and cloud businesses into Ashok Cloud Pvt Ltd (ACPL). ARL shareholders will receive one ACPL share for every ARL share held. ACPL would offer a pure play on the DC business, which is a key value generator, while ARL would continue to reap the economic benefits due to its holding in the resulting company. Post-demerger, the shareholding of the promoter group in ACPL would be 79.14%; this could likely trigger a stake dilution to bring down this shareholding to 75% or below. Proceeds could be utilized to fund the growth capex of the DC business.

As a merged entity, the existing mode of operations involves utilization of the free cash flow from the real estate business to scale up the capex-heavy DC business. With the demerger being planned, we anticipate future capex in ACPL to be met through the rental income generated by the operational capacity (28MW as of FY26) and fund transfer from ARL (earmarked for the DC business). A likely fundraising from the promoter stake dilution in ACPL post-demerger could be an additional avenue to fund the DC growth capex. Management's roadmap on the demerger process, utilization of free cash from the real estate business in ARL after the demerger, and capex funding plans for the DC business in ACPL remain some of the key monitorables. We reiterate our BUY rating with a revised SoTP-based TP of INR710.

## The Board approves the demerger of the DC business

Under the approved Composite Scheme of Arrangement, Anant Raj Cloud Pvt Ltd (ARCPL), a wholly owned subsidiary of ARL, will first be merged into ARL and consequently cease to exist, resulting in the consolidation of the entire DC and Cloud business within ARL. Subsequently, the consolidated DC and cloud business will be demerged into ACPL; this will remain a subsidiary of ARL and will be listed separately. As part of the demerger, ARL shareholders will receive one ACPL share for every ARL share held. This demerger is subject to necessary approvals of relevant stakeholders.

## Promoters to retain effective control of the DC business

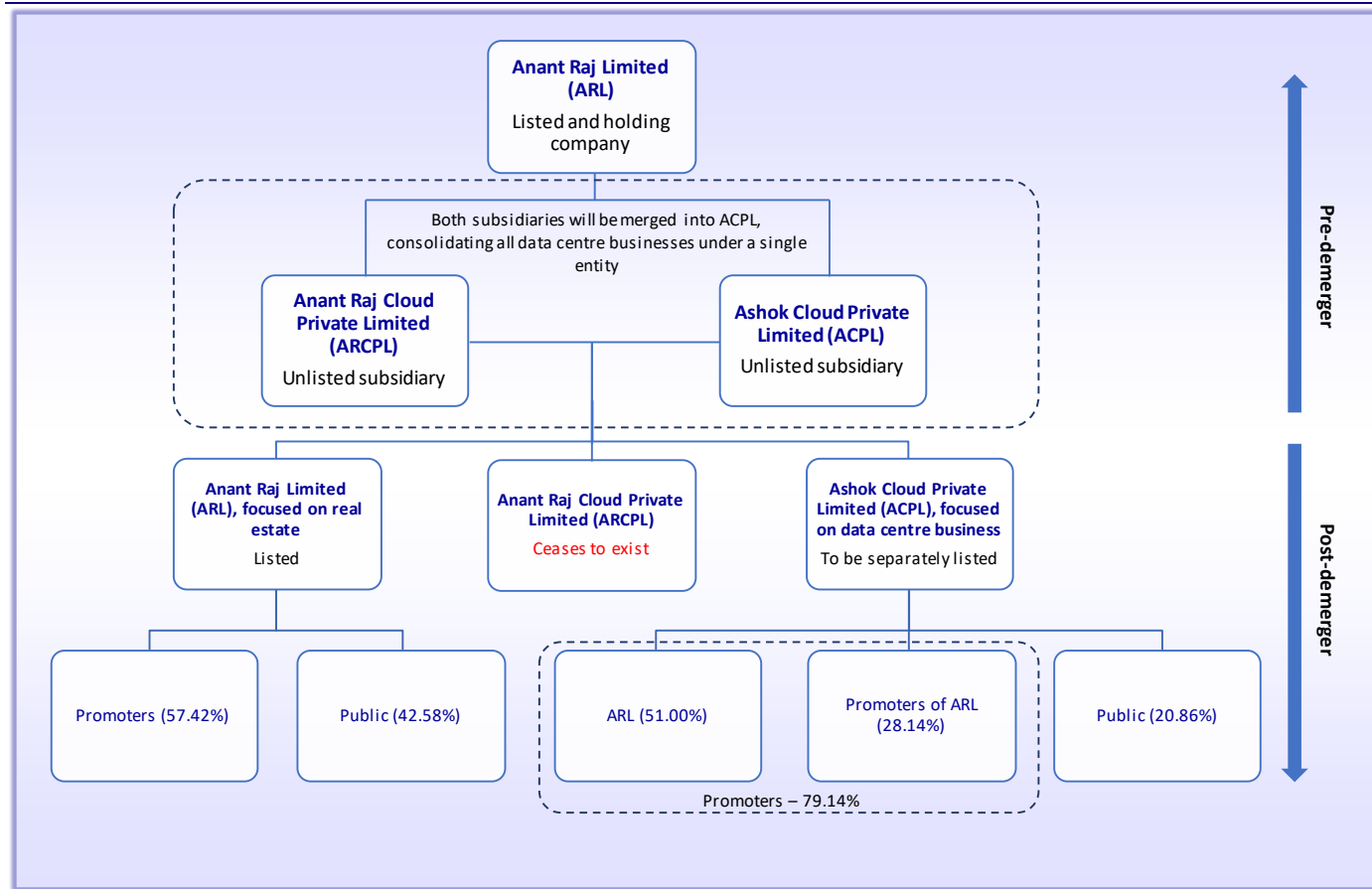
Since ACPL will be the subsidiary of ARL after the demerger, 51% of ACPL's shareholding will be held by ARL. The remaining 49% in ACPL will be held by the shareholders of ARL proportionate to their stake in ARL. Currently, the promoters hold a 57.43% stake in ARL. Consequently, as per the arrangement, the promoter's stake in ACPL after the demerger will be 79.14% (51% + 28.14%). This would likely trigger stake dilution by the Promoter Group to bring down the shareholding to 75% or below (regulatory norms); the proceeds could be utilized to fund the growth capex of the DC business. The proposed ownership structure preserves strategic control of the DC and cloud platform while enabling the business to operate as a separately listed entity.

#### Valuation and view

- We have discounted the residential business cash flow at a 12.4% WACC, while assigning a 25% premium to capture the growth potential, since the company is aggregating land in Sector 63A, Gurugram.
- The commercial business cash flow is discounted at a capitalization rate of 8.0%, while delivering a 4% terminal growth rate.
- The data center business is valued on a DCF basis.
- **We reiterate our BUY rating on the stock with a revised TP of INR710, based on our SoTP valuation.**

## Story in charts

**Exhibit 1: Pre-demerger and post-demerger structure of ARL**



Source: MOFSL, Company

**Exhibit 2: ARL shareholding: Pre- and post-demerger**

| Shareholding of ARL | Pre-demerger |               | Post-demerger |               |
|---------------------|--------------|---------------|---------------|---------------|
|                     | Shares (m)   | % holding     | Shares (mn)   | % holding     |
| Promoter            | 206.7        | 57.42         | 206.7         | 57.42         |
| Public              | 153.2        | 42.58         | 153.2         | 42.58         |
| <b>Total</b>        | <b>359.9</b> | <b>100.00</b> | <b>359.9</b>  | <b>100.00</b> |

Source: MOFSL, Company

**Exhibit 3: ARCPL shareholding: Pre- and post-demerger**

| Shareholding of ARCPL | Pre-demerger |               | Post-demerger |             |
|-----------------------|--------------|---------------|---------------|-------------|
|                       | Shares       | % holding     | Shares        | % holding   |
| ARL                   | 2.5          | 100.00        | 0             | 0.00        |
| <b>Total</b>          | <b>2.5</b>   | <b>100.00</b> | <b>0</b>      | <b>0.00</b> |

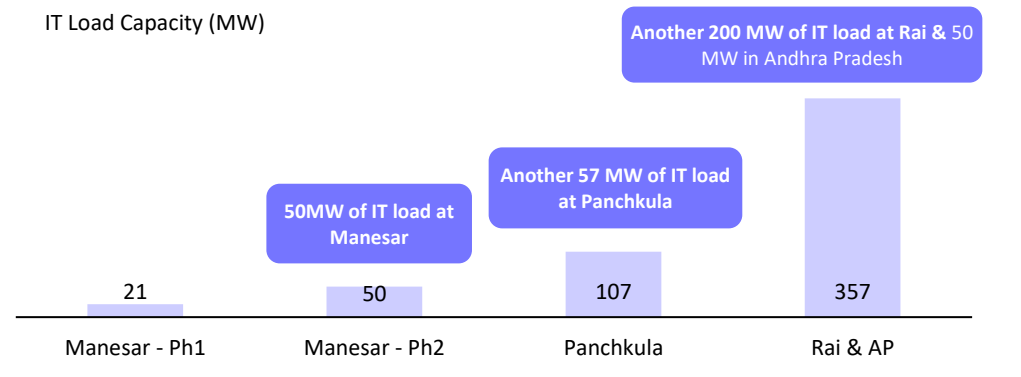
Source: MOFSL, Company

**Exhibit 4: ACPL shareholding: Pre- and post-demerger**

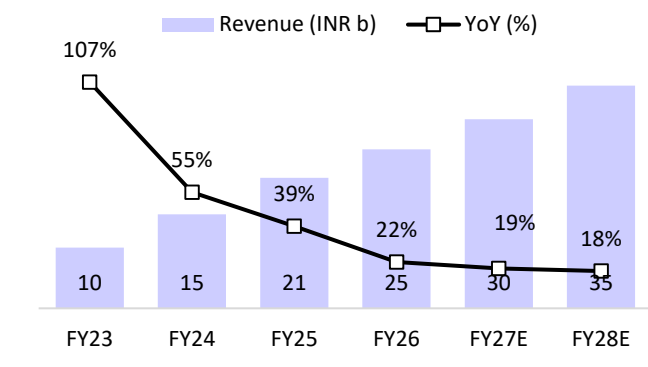
| Shareholding of ACPL | Pre-demerger |               | Post-demerger |            |
|----------------------|--------------|---------------|---------------|------------|
|                      | Shares       | % holding     | Shares        | % holding  |
| ARL                  | 374.6        | 100.00        | 374.6         | 51.00      |
| Promoters of ARL     | 0.0          | 0.00          | 206.7         | 28.14      |
| Public               | 0.0          | 0.00          | 153.2         | 20.86      |
| <b>Total</b>         | <b>374.6</b> | <b>100.00</b> | <b>734.4</b>  | <b>100</b> |

Source: MOFSL, Company

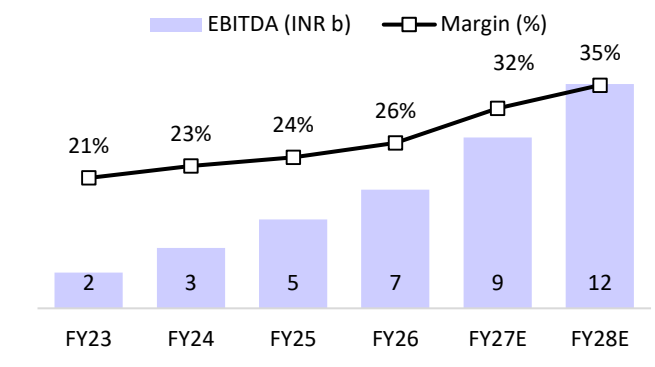
**Exhibit 5: IT load capacity roadmap by FY32E**



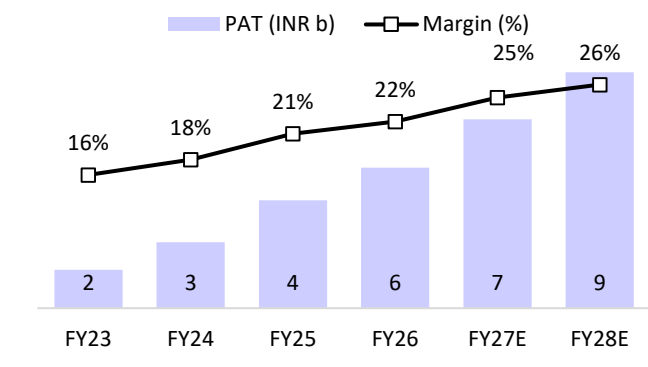
**Exhibit 6: Revenue to post an 18% CAGR over FY26-28E**



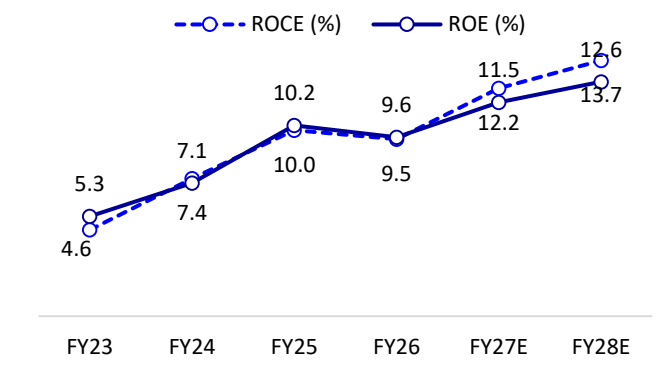
**Exhibit 7: EBITDA to reach INR12b, with 35% margin in FY28E**



**Exhibit 8: PAT to post a 30% CAGR over FY26-28E**



**Exhibit 9: RoE and RoCE to improve**



### Valuation and view

- We have discounted the residential business cash flow at 12.4% WACC, while assigning a 25% premium to capture the growth potential, since the company is aggregating land in Sector 63A, Gurugram.
- The commercial business cash flow is discounted at a capitalization rate of 8.0%, while delivering a 4% terminal growth rate.
- The DC business is valued on a DCF basis.
- **We reiterate our BUY rating on the stock with a revised TP of INR710, based on our SoTP valuation.**

**Exhibit 10: Our SoTP-based valuation table**

| NAV Calculation                  | Rationale                                                       | INR b      | Per share (INR) | (%)        |
|----------------------------------|-----------------------------------------------------------------|------------|-----------------|------------|
| Residential                      | ❖ Assigned 25% premium to NAV considering the growth visibility | 101        | 281             | 40         |
| Commercial                       | ❖ 4% Terminal growth; 8.0% Cap rate                             | 26         | 73              | 10         |
| DC & Cloud                       | ❖ Assigned 25% premium to NAV considering the growth visibility | 123        | 341             | 48         |
| <b>GAV</b>                       |                                                                 | <b>250</b> | <b>695</b>      | <b>98</b>  |
| Less: Net Debt                   |                                                                 | -4         | -10             | 2          |
| <b>Net Asset Value (rounded)</b> |                                                                 | <b>254</b> | <b>710</b>      | <b>100</b> |
| CMP                              |                                                                 |            | 616             |            |
| Upside/downside                  |                                                                 |            | <b>15%</b>      |            |

Source: MOFSL estimates

## Financials and valuations

| Consolidated – Income Statement     |              |              |               |               |               | (INR m)       |               |
|-------------------------------------|--------------|--------------|---------------|---------------|---------------|---------------|---------------|
| Y/E March                           | FY22         | FY23         | FY24          | FY25          | FY26          | FY27E         | FY28E         |
| <b>Total Income from Operations</b> | <b>4,619</b> | <b>9,569</b> | <b>14,833</b> | <b>20,600</b> | <b>25,116</b> | <b>29,874</b> | <b>35,154</b> |
| Change (%)                          | 85.0         | 107.2        | 55.0          | 38.9          | 21.9          | 18.9          | 17.7          |
| <b>Total Expenditure</b>            | <b>3,860</b> | <b>7,599</b> | <b>11,495</b> | <b>15,683</b> | <b>18,559</b> | <b>20,431</b> | <b>22,762</b> |
| % of Sales                          | 83.6         | 79.4         | 77.5          | 76.1          | 73.9          | 68.4          | 64.7          |
| <b>EBITDA</b>                       | <b>759</b>   | <b>1,971</b> | <b>3,338</b>  | <b>4,917</b>  | <b>6,557</b>  | <b>9,443</b>  | <b>12,392</b> |
| Margin (%)                          | 16.4         | 20.6         | 22.5          | 23.9          | 26.1          | 31.6          | 35.3          |
| Depreciation                        | 167          | 165          | 181           | 305           | 489           | 748           | 1,419         |
| <b>EBIT</b>                         | <b>592</b>   | <b>1,806</b> | <b>3,157</b>  | <b>4,612</b>  | <b>6,068</b>  | <b>8,695</b>  | <b>10,973</b> |
| Int. and Finance Charges            | 271          | 318          | 346           | 110           | 124           | 124           | 124           |
| Other Income                        | 394          | 479          | 374           | 403           | 675           | 709           | 744           |
| <b>PBT bef. EO Exp.</b>             | <b>715</b>   | <b>1,967</b> | <b>3,186</b>  | <b>4,905</b>  | <b>6,619</b>  | <b>9,280</b>  | <b>11,594</b> |
| EO Items                            | 0            | 0            | 0             | 0             | 0             | 0             | 0             |
| <b>PBT after EO Exp.</b>            | <b>715</b>   | <b>1,967</b> | <b>3,186</b>  | <b>4,905</b>  | <b>6,619</b>  | <b>9,280</b>  | <b>11,594</b> |
| Total Tax                           | 231          | 523          | 540           | 690           | 1,083         | 1,856         | 2,319         |
| Tax Rate (%)                        | 32.2         | 26.6         | 17.0          | 14.1          | 16.4          | 20.0          | 20.0          |
| Minority Interest/Profit from JV    | 64           | 67           | 14            | 41            | 12            | 35            | 35            |
| <b>Reported PAT</b>                 | <b>549</b>   | <b>1,511</b> | <b>2,659</b>  | <b>4,257</b>  | <b>5,549</b>  | <b>7,459</b>  | <b>9,310</b>  |
| <b>Adjusted PAT</b>                 | <b>549</b>   | <b>1,511</b> | <b>2,659</b>  | <b>4,257</b>  | <b>5,549</b>  | <b>7,459</b>  | <b>9,310</b>  |
| Change (%)                          | 415.5        | 175.3        | 76.0          | 60.1          | 30.4          | 34.4          | 24.8          |
| Margin (%)                          | 11.9         | 15.8         | 17.9          | 20.7          | 22.1          | 25.0          | 26.5          |

| Consolidated - Balance Sheet        |               |               |               |               |               | (INR m)       |               |
|-------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Y/E March                           | FY22          | FY23          | FY24          | FY25          | FY26          | FY27E         | FY28E         |
| Equity Share Capital                | 590           | 648           | 684           | 687           | 720           | 720           | 720           |
| Total Reserves                      | 25,801        | 27,603        | 35,880        | 40,921        | 57,167        | 64,357        | 73,397        |
| <b>Net Worth</b>                    | <b>26,391</b> | <b>28,251</b> | <b>36,564</b> | <b>41,608</b> | <b>57,887</b> | <b>65,076</b> | <b>74,116</b> |
| Minority Interest                   | 353           | 332           | 282           | 279           | 301           | 286           | 271           |
| Total Loans                         | 9,681         | 11,011        | 6,472         | 4,948         | 6,966         | 6,975         | 6,984         |
| Deferred Tax Liabilities            | 251           | 374           | 512           | 378           | 268           | 318           | 368           |
| Other non-current liabilities       | 1,696         | 1,845         | 1,804         | 1,005         | 354           | 856           | 873           |
| <b>Capital Employed</b>             | <b>38,373</b> | <b>41,813</b> | <b>45,634</b> | <b>48,217</b> | <b>65,776</b> | <b>73,511</b> | <b>82,612</b> |
| Gross Block                         | 15,185        | 15,270        | 15,527        | 16,261        | 20,484        | 26,381        | 37,684        |
| Less: Accum. Deprn.                 | 2,084         | 2,217         | 2,389         | 2,694         | 3,182         | 3,930         | 5,349         |
| <b>Net Fixed Assets</b>             | <b>13,100</b> | <b>13,053</b> | <b>13,138</b> | <b>13,567</b> | <b>17,302</b> | <b>22,451</b> | <b>32,335</b> |
| Other Non-current Assets            | 4,130         | 3,951         | 4,931         | 8,687         | 12,490        | 14,093        | 19,838        |
| Capital WIP                         | 476           | 185           | 215           | 363           | 394           | 409           | 424           |
| <b>Total Investments</b>            | <b>4,602</b>  | <b>4,603</b>  | <b>3,018</b>  | <b>3,107</b>  | <b>1,833</b>  | <b>1,633</b>  | <b>1,682</b>  |
| <b>Curr. Assets, Loans&amp;Adv.</b> | <b>21,542</b> | <b>21,774</b> | <b>27,380</b> | <b>26,620</b> | <b>36,668</b> | <b>39,155</b> | <b>38,053</b> |
| Inventory                           | 11,349        | 11,967        | 14,159        | 11,513        | 10,576        | 12,107        | 13,006        |
| Account Receivables                 | 218           | 513           | 996           | 1,258         | 1,785         | 2,046         | 2,408         |
| Cash and Bank Balance               | 308           | 691           | 3,212         | 3,461         | 9,115         | 9,657         | 7,142         |
| Other current assets                | 9,666         | 8,603         | 9,013         | 10,389        | 15,192        | 15,344        | 15,497        |
| <b>Curr. Liability &amp; Prov.</b>  | <b>5,477</b>  | <b>1,753</b>  | <b>3,049</b>  | <b>4,128</b>  | <b>2,911</b>  | <b>4,230</b>  | <b>9,719</b>  |
| Account Payables                    | 60            | 136           | 192           | 201           | 455           | 409           | 482           |
| Other Current Liabilities           | 5,408         | 1,608         | 2,846         | 3,914         | 2,441         | 3,806         | 9,221         |
| Provisions                          | 10            | 9             | 11            | 13            | 14            | 15            | 16            |
| <b>Net Current Assets</b>           | <b>16,064</b> | <b>20,021</b> | <b>24,331</b> | <b>22,493</b> | <b>33,757</b> | <b>34,924</b> | <b>28,334</b> |
| <b>Appl. of Funds</b>               | <b>38,373</b> | <b>41,813</b> | <b>45,634</b> | <b>48,217</b> | <b>65,776</b> | <b>73,511</b> | <b>82,612</b> |

## Financials and valuations

### Ratios

| Y/E March                 | FY22       | FY23       | FY24       | FY25        | FY26        | FY27E       | FY28E       |
|---------------------------|------------|------------|------------|-------------|-------------|-------------|-------------|
| <b>Basic (INR)</b>        |            |            |            |             |             |             |             |
| <b>EPS</b>                | <b>1.5</b> | <b>4.2</b> | <b>7.2</b> | <b>11.8</b> | <b>15.4</b> | <b>20.7</b> | <b>25.9</b> |
| Cash EPS                  | 2.0        | 4.7        | 7.8        | 12.7        | 16.8        | 22.8        | 29.8        |
| BV/Share                  | 73.3       | 78.5       | 101.6      | 115.6       | 160.8       | 180.8       | 205.9       |
| DPS                       | 0.1        | 0.5        | 0.7        | 0.7         | 1.0         | 0.8         | 0.8         |
| Payout (%)                | 7.9        | 11.9       | 10.1       | 6.2         | 6.5         | 3.6         | 2.9         |
| <b>Valuation (x)</b>      |            |            |            |             |             |             |             |
| P/E                       | 404.1      | 146.8      | 85.0       | 52.1        | 40.0        | 29.7        | 23.8        |
| Cash P/E                  | 310.0      | 132.3      | 79.5       | 48.6        | 36.7        | 27.0        | 20.7        |
| P/BV                      | 8.4        | 7.9        | 6.1        | 5.3         | 3.8         | 3.4         | 3.0         |
| EV/Sales                  | 49.1       | 23.8       | 15.0       | 10.7        | 8.6         | 7.3         | 6.2         |
| EV/EBITDA                 | 298.6      | 115.4      | 66.5       | 44.7        | 33.1        | 22.9        | 17.7        |
| FCF per share             | 11.9       | -0.3       | 2.5        | -0.3        | -14.1       | 0.7         | -7.9        |
| <b>Return Ratios (%)</b>  |            |            |            |             |             |             |             |
| RoE                       | 2.1        | 5.3        | 7.1        | 10.2        | 9.6         | 11.5        | 12.6        |
| RoCE                      | 1.6        | 4.6        | 7.4        | 10.0        | 9.5         | 12.2        | 13.7        |
| <b>Turnover Ratios</b>    |            |            |            |             |             |             |             |
| Asset Turnover (x)        | 0.1        | 0.2        | 0.3        | 0.4         | 0.4         | 0.4         | 0.4         |
| Inventory (Days)          | 897        | 456        | 348        | 204         | 154         | 148         | 135         |
| Debtor (Days)             | 17         | 20         | 25         | 22          | 26          | 25          | 25          |
| Creditor (Days)           | 5          | 5          | 5          | 4           | 7           | 5           | 5           |
| <b>Leverage Ratio (x)</b> |            |            |            |             |             |             |             |
| Current Ratio             | 3.9        | 12.4       | 9.0        | 6.4         | 12.6        | 9.3         | 3.9         |
| Interest Cover Ratio      | 2.2        | 5.7        | 9.1        | 42.0        | 49.1        | 70.4        | 88.8        |
| Net Debt/Equity           | 0.4        | 0.4        | 0.1        | 0.0         | -0.1        | -0.1        | 0.0         |

### Consolidated – Cash Flow Statement

| Y/E March                        | FY22          | FY23        | FY24         | FY25         | FY26          | FY27E          | FY28E          |
|----------------------------------|---------------|-------------|--------------|--------------|---------------|----------------|----------------|
| OP/(Loss) before Tax             | 715           | 1,967       | 3,186        | 4,905        | 6,619         | 9,280          | 11,594         |
| Depreciation                     | 167           | 165         | 181          | 305          | 489           | 748            | 1,419          |
| Interest & Finance Charges       | 261           | 308         | 326          | 98           | 112           | 124            | 124            |
| Direct Taxes Paid                | -231          | -523        | -540         | -690         | 1,083         | -1,856         | -2,319         |
| (Inc)/Dec in WC                  | 3,617         | -1,159      | -3,068       | -3,300       | -9,379        | 7,182          | 8,188          |
| <b>CF from Operations</b>        | <b>4,530</b>  | <b>759</b>  | <b>84</b>    | <b>1,318</b> | <b>-1,076</b> | <b>15,477</b>  | <b>19,005</b>  |
| Others                           | -297          | -430        | -339         | -352         | -509          | -659           | -694           |
| <b>CF from Operating incl EO</b> | <b>4,233</b>  | <b>329</b>  | <b>-255</b>  | <b>966</b>   | <b>-1,586</b> | <b>14,819</b>  | <b>18,311</b>  |
| (Inc)/Dec in FA                  | 36            | -419        | 1,142        | -1,080       | -3,503        | -14,561        | -21,148        |
| <b>Free Cash Flow</b>            | <b>4,270</b>  | <b>-90</b>  | <b>887</b>   | <b>-114</b>  | <b>-5,088</b> | <b>258</b>     | <b>-2,836</b>  |
| Others                           | 269           | 216         | 666          | 359          | 675           | 709            | 744            |
| <b>CF from Investments</b>       | <b>305</b>    | <b>-203</b> | <b>1,808</b> | <b>-721</b>  | <b>-2,828</b> | <b>-13,853</b> | <b>-20,404</b> |
| Issue of Shares                  | 0             | 0           | 0            | 0            | 0             | 0              | 0              |
| Inc/(Dec) in Debt                | -5,205        | -40         | -4,070       | -782         | 1,322         | 100            | 100            |
| Interest Paid                    | -261          | -308        | -326         | -98          | -112          | -124           | -124           |
| Dividend Paid                    | -30           | -35         | -162         | -250         | -251          | -270           | -270           |
| Others                           | 884           | 404         | 5,714        | 1,135        | 11,314        | -15            | -15            |
| <b>CF from Fin. Activity</b>     | <b>-4,613</b> | <b>20</b>   | <b>1,156</b> | <b>5</b>     | <b>12,274</b> | <b>-308</b>    | <b>-308</b>    |
| <b>Inc/Dec of Cash</b>           | <b>-74</b>    | <b>146</b>  | <b>2,709</b> | <b>250</b>   | <b>7,860</b>  | <b>658</b>     | <b>-2,401</b>  |
| Opening Balance                  | 269           | 194         | 341          | 3,050        | 3,300         | 11,161         | 11,818         |
| <b>Closing Balance</b>           | <b>194</b>    | <b>341</b>  | <b>3,050</b> | <b>3,300</b> | <b>11,161</b> | <b>11,818</b>  | <b>9,418</b>   |

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## NOTES

| Explanation of Investment Rating |                                                                                              |
|----------------------------------|----------------------------------------------------------------------------------------------|
| Investment Rating                | Expected return (over 12-month)                                                              |
| BUY                              | >=15%                                                                                        |
| SELL                             | < - 10%                                                                                      |
| NEUTRAL                          | < - 10 % to 15%                                                                              |
| UNDER REVIEW                     | Rating may undergo a change                                                                  |
| NOT RATED                        | We have forward looking estimates for the stock but we refrain from assigning recommendation |

\*In case the recommendation given by the Research Analyst is inconsistent with the investment rating legend for a continuous period of 30 days, the Research Analyst shall be within following 30 days take appropriate measures to make the recommendation consistent with the investment rating legend.

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