

Estimate changes



TP change



Rating change



	SIEM IN
Bloomberg Equity Shares (m)	356
M.Cap.(INRb)/(USD\$b)	1381.3 / 14.4
52-Week Range (INR)	3930 / 2826
1, 6, 12 Rel. Per (%)	1/26/21
12M Avg Val (INR M)	1548

Financials Snapshot (INR b)

Y/E MAR	18M26	12M27E	12M28E
Net Sales	248.5	206.6	236.1
EBITDA	28.2	24.8	31.2
PAT	28.3	20.7	25.8
EPS (INR)	79.4	58.2	72.4
GR. (%)	39.9	-26.6	24.3
BV/Sh (INR)	388.8	447.0	519.4

Ratios

ROE (%)	20.4	13.0	13.9
RoCE (%)	17.4	13.2	14.1

Valuations

P/E (X)	48.9	66.6	53.6
P/BV (X)	10.0	8.7	7.5
EV/EBITDA (X)	46.9	53.0	41.6

Shareholding pattern (%)

As of	Mar-26	Dec-25	Mar-25
Promoter	75.0	75.0	75.0
DII	8.6	8.4	7.3
FII	6.8	6.9	8.2
Others	9.6	9.8	9.5

FII includes depository receipts

CMP: INR3,879

TP: INR3,500 (-10%)

Neutral

Forex and RM volatility play spoilsport

Siemens' results for the quarter and full year stood largely in line with our estimates, adjusted for the sale of the LVM business. Margin performance was hit by a steep RM price inflation and rupee depreciation, and with the short cycle nature of the contracts, these could not be passed on to the end users despite price hikes taken twice during the year by the company in select segments. Order inflow has ramped up in the last two quarters, and the overall order book grew 9% for 18MFY26. This is also supported by a large order from the parent for the mobility division. The company is experiencing a strong demand outlook across segments, particularly data centers, electrification, and private capex. Going ahead, we expect Siemens to benefit from 1) improvement in order inflows for smart infra and digital industries and 2) locomotive delivery ramp-up in the mobility segment, thereby driving operating leverage. However, we expect forex and currency volatility to affect its margin performance for a few more quarters despite likely improvement in the smart infrastructure segment over the medium to long term. We revise our estimates by -1%/+4% for FY27/28 and revise our TP to INR3500 based on 45x P/E two-year forward earnings. Reiterate Neutral.

In-line revenue/PAT, a miss on EBITDA

Siemens reported 6QFY26 results with revenue and PAT broadly in line with our estimates, while EBITDA came in below expectations. Revenue grew 15% YoY to INR46b (excluding the LVM business). Gross margin came in at 26.2% (vs. our est. of 28.8%), resulting in a dip in EBITDA margin to 9.6% (vs. our est. of 11.1%) due to higher commodity costs, INR depreciation, and elevated other expenses. Despite margin pressure, PAT remained broadly in line with estimates, aided by a lower tax rate, though it declined 9% YoY to INR3.7b. Order inflow remained strong, rising 33% YoY to INR67b, resulting in a 9% increase in the order book to INR450b. For 18MFY26, revenue/EBITDA/PAT stood at INR248b/INR28b/INR28b vs. INR161b/INR21b/INR20b for 12MFY24, while OCF/FCF saw an outflow of INR5b/INR11b compared to an inflow of INR17b/INR16b in 12MFY24.

Smart infra outlook strong; margins affected

Smart infra continued to deliver strong momentum, with order inflow rising 18% YoY to INR30b in 6QFY26, driven by power utilities, renewables, and data centers, while revenue grew 15% YoY to INR26b, led by electrification, automation, and electrical products. EBIT margin contracted 410bp to 11.1% in 6QFY26 due to elevated commodity prices, particularly copper, silver, and aluminum, while forex impact was relatively lower given ~70-75% localization in the business. The company has undertaken two rounds of price hikes across low-voltage products, while medium-voltage and project businesses continue to negotiate pricing on an order-by-order basis to offset input cost inflation. We expect growth momentum to remain healthy, supported by continued investments and healthy ordering activity.

The mobility segment witnesses a strong inflow and the commencement of locomotive deliveries

Mobility segment revenue grew 14% YoY in 6QFY26, and EBIT margin stood at 6.6%. The company commenced the delivery of 9,000HP locomotives from 6QFY26 and delivered 40 locos. We expect the next two years' deliveries to ramp up to 80 each year. The mobility segment also benefited from a significant order inflow of INR18b from the parent for the supply of bogies, traction motors, and gearboxes. Siemens is part of the global supply chain for the parent, and whenever there is any allocation to be done, the company is eligible to receive the orders. We expect revenue growth and margins to improve from the mobility segment as locomotive deliveries ramp up. Along with this, the company is adequately protected against commodity inflation with necessary price escalation clauses, particularly for this locomotive order, which forms nearly INR260b out of the total order book of INR450b.

Digital industries' revenue jumps due to the ramp-up of inflows

The digital industries segment has started witnessing healthy growth in revenues from the last two quarters, mainly due to the ramp-up in inflows over the past two quarters. Inflows in this segment grew 17% YoY for 6MFY26 vs. the similar period last year. Key sectors such as metals, mining, food and beverage, and cement drove inflows. We expect a similar trend to continue in the coming quarters for this segment. However, margin performance in this segment was impacted by sharp rupee depreciation vs. the Euro, which was reflected in a weak EBIT margin of 2.3% for 6QFY26 and 5.2% for 18MFY26. The scope of localization in this segment is limited, as the company relies on the parent for the sourcing of PLC, localization of which depends on the scale, which is currently not there with Siemens India. Hence, we expect this segment's margins to remain volatile in line with currency changes.

Overall margin performance contingent on commodity and forex movement

The company took two price hikes in the smart infrastructure and digital industries segment during the year. However, the entire increase in the RM prices, particularly copper, silver, and other commodities, along with nearly 18% Euro appreciation vs. INR, could not be passed on to the end users as most contracts were short-cycle contracts. We expect this impact to remain for a few more quarters on the short-cycle contracts until RM and currency volatility remain, while we do see upside from better operating leverage in the mobility and smart infrastructure segment. We still believe that in overall margin performance, mobility and DI segment margins will continue to remain far lower than smart infrastructure segment margins. We expect the overall EBIT margin to improve to 10.7%/11.9% for FY27/FY28 vs. 9.7% in 18MFY26. We expect an EBITDA margin of 12%/13.2% for FY27/FY28.

Scope of opportunities from the data center for Siemens

The data center is the fastest-growing sector in the smart infrastructure vertical. With a likely increase in the data center capacity to 9GW by 2030 and 18-20GW thereafter in a few years, a lot of conversion is happening on the ground, and

various hyperscalers are scaling up investments. Siemens has around 12-15% of the order book from data centers, and the company can target 10-20% of the BoM of data centers via electrification and integrated building management, designing the data center, and even some part of the software management. The company is currently in the top 2 in the DC market when comparing its offerings with other players.

Overall outlook on capex growth

Overall capex outlook remains healthy, with strong momentum across electrification, railways, and data centers. Electrification continues to witness strong ordering from power utilities and renewables, while data centers are emerging as one of the fastest-growing segments. The industry capacity is likely to increase from ~1.5GW currently to ~9GW officially over the next few years, with management indicating potential to reach 18-20GW over time. Railways' outlook also remains strong across metros, signaling, electrification, and exports, supported by a broad pipeline, while the company continues to ramp up execution under the 9,000 HP locomotive project and global mobility orders. Private capex continues to grow across chemicals, pharma, food & beverages, automotive, commercial buildings and residential infrastructure, with management indicating capex growth of ~8-10% across these segments. While inflation, rupee depreciation, and fiscal pressures remain the key monitorables, the company stated that it has not yet witnessed any slowdown in either public or private capex ordering activity.

Financial outlook and valuation

We revise our estimates by -1%/+4% for FY27/28 to factor in 6QFY26 performance and now expect a CAGR of 16%/25%/26% in revenue/EBITDA/PAT over 12MFY26-FY28. The stock is currently trading at 66.6x/53.6x P/E on FY27/28E earnings. **We reiterate our Neutral rating** on the stock with a revised TP of INR3,500 (vs. INR3,150 earlier), based on 45x two-year forward earnings.

Key risks and concerns

Key risks: 1) a slowdown in order inflows from key government-focused segments, 2) aggression in bids to procure large-sized projects would adversely impact margins, and 3) related-party transactions with parent group entities at lower-than-market valuations would weigh on the stock performance.

Quarterly performance (Consol)

(INR m)

Income Statement Y/E March	12FY24 (Y/E Sep)				18FY26 (Y/E Mar)						12M24	18M26	FY26E	Est
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	5Q	6Q			6QE	Var %
Net Sales	37,095	41,524	37,626	44,572	33,601	40,292	41,077	49,004	38,307	46,175	160,817	248,456	43,636	6
Change (%)					-9.4	-3.0	9.2	9.9	14.0	14.6		54.5	2.5	
Expenses	32,565	35,155	32,773	39,122	29,735	35,843	35,902	42,910	34,088	41,736	139,615	220,214	38,773	8
EBITDA	4,530	6,369	4,853	5,450	3,866	4,449	5,175	6,094	4,219	4,439	21,202	28,242	4,863	(9)
Change (%)					-14.7	-30.1	6.6	11.8	9.1	-0.2		33.2	4.0	
As of % Sales	12.2	15.3	12.9	12.2	11.5	11.0	12.6	12.4	11.0	9.6	13.2	11.4	11	
Depreciation	605	629	697	625	664	660	687	688	714	738	2,556	4,151	716	3
Interest	28	212	46	154	31	21	47	42	56	141	440	338	34	313
Other Income	1,618	3,253	1,569	2,331	1,720	1,514	1,239	1,211	843	1,003	8,771	7,530	998	1
PBT pre EO items	5,515	8,781	5,679	7,002	4,891	5,282	5,680	6,575	4,292	4,563	26,977	31,283	5,111	(11)
Extra-ordinary Items	0	0	0	0	0	0	0	0	-743	0	0	-743	0	
PBT	5,515	8,781	5,679	7,002	4,891	5,282	5,680	6,575	3,549	4,563	26,977	30,540	5,111	(11)
Tax	1,399	2,289	1,309	1,776	1,259	1,353	1,457	1,765	861	1,011	6,773	7,706	1,265	(20)
Effective Tax Rate (%)	25.4	26.1	23.0	25.4	25.7	25.6	25.7	26.8	24.3	22.2	25.1	25.2	25	
MI & Disc. Operations	0	0	0	0	2,511	1,891	7	39	85	149	0	4,682	(90)	
Reported PAT	4,116	6,492	4,370	5,226	6,143	5,820	4,230	4,849	2,773	3,701	20,204	27,516	3,756	(1)
Adj PAT	4,116	6,492	4,370	5,226	6,143	5,820	4,230	4,849	3,516	3,701	20,204	28,259	3,756	(1)
Margin (%)	11.1	15.6	11.6	11.7	18.3	14.4	10.3	9.9	9.2	8.0	12.6	11.4	8.6	
Change (%)	NA	NA	NA	NA	49.2	-10.4	-3.2	-7.2	-42.8	-36.4		39.9	(7.9)	

INR m	12FY24 (Y/E Sep)				18FY26 (Y/E Mar)						12M24	18M26	FY26E	Est
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	5Q	6Q			6QE	Var %
Segmental revenue														
Smart infrastructure	18,523	21,655	19,700	22,701	19,549	22,640	23,789	27,247	21,230	25,942	82,579	1,40,397	25,080	3
Mobility	6,597	7,573	6,168	8,823	6,364	7,309	8,273	11,352	8,154	8,326	29,161	49,778	8,791	(5)
Digital industry	10,379	10,419	9,644	10,519	7,901	10,236	9,156	10,655	9,024	11,750	40,961	58,722	9,841	19
Low Voltage Motors	2,219	2,171	2,370	2,606	0	0	0	0	0	0	9,366	0	0	NA
Others	161	275	215	385	239	459	460	563	451	612	1,036	2,784	454	35
Less : Intersegmental	-784	-569	-471	-462	-452	-352	-601	-813	-552	-455	-2,286	-3,225	-530	(14)
Total Revenues	37,095	41,524	37,626	44,572	33,601	40,292	41,077	49,004	38,307	46,175	1,60,817	2,48,456	43,636	6
Segmental EBIT														
Smart infrastructure	1,964	3,097	2,772	3,046	2,346	3,439	3,190	3,552	3,065	2,888	10,879	18,480	3,260	(11)
Margin %	10.6	14.3	14.1	13.4	12.0	15.2	13.4	13.0	14.4	11.1	13.2	13.2	13.0	
Mobility	492	698	160	723	511	456	318	1,261	348	547	2,073	3,441	527	4
Margin %	7.5	9.2	2.6	8.2	8.0	6.2	3.8	11.1	4.3	6.6	7.1	6.9	6.0	
Digital industry	1,313	1,721	908	988	482	466	984	749	87	274	4,930	3,042	295	(7)
Margin %	12.7	16.5	9.4	9.4	6.1	4.6	10.7	7.0	1.0	2.3	12.0	5.2	3.0	
Low Voltage Motors	142	214	278	151	0	0	0	0	0	0	785	0	0	NA
Margin %	6.4	9.9	11.7	5.8							8.4			
Others	14	10	38	27	11	54	32	45	33	45	89	220	36	24
Less- Demerger related expenses	0	0	0	-110	-148	-626	-36	-201	-28	-53	-110	-1,092	28	(289)
Total EBIT	3,925	5,740	4,156	4,825	3,202	3,789	4,488	5,406	3,505	3,701	18,646	24,091	4,147	-11
Margin %	10.6	13.8	11.0	10.8	9.5	9.4	10.9	11.0	9.1	8.0	11.6	9.7	9.5	

2024 data is for 12 months Sep Y/E; 2026 data is for 18 months Mar Y/E



Key highlights from the management commentary

- Demand environment:** Management highlighted that there are currently no signs of slowdown across either private or public capex, with continued momentum visible across power utilities, railways, chemicals, pharma, food & beverages, commercial buildings, residential infrastructure and data centers. The company highlighted that the order pipeline remains broad-based across electrification, signalling, rolling stock and utility projects. However, management cautioned that inflation, rupee depreciation and higher interest rates could impact ordering trends over the next three to six months, particularly if commodity and oil price volatility persists.
- Smart infrastructure:** Management highlighted continued strong momentum in smart infrastructure, supported by healthy demand from power utilities, renewables, electrification, automation and data centers. The business remains largely localized at ~70-75%, reducing direct forex exposure, though commodity inflation remains a key challenge. In low-voltage products, price hikes are

implemented through list price revisions, while medium-voltage and project businesses involve order-specific negotiations to pass on higher input costs.

- **Digital industries:** Demand in digital industries remained healthy across sectors such as metals & mining, cement, food & beverages, and automotive. DI margins continued to remain under pressure due to euro appreciation, given the higher dependence on imported products from Germany. Localization opportunities for core DI products such as PLCs remain limited due to insufficient domestic scale, although selective localization initiatives like flowmeters are being pursued.
- **Mobility division:** The first 40 locomotives under the 9,000 HP locomotive project were dispatched to Indian Railways within contractual timelines. Deliveries are expected to ramp up to 80 locomotives annually over the next two years, before increasing further in later phases. The company also received an INR18b export order for bogie traction motors and gearboxes from the parent company, strengthening Aurangabad's integration into Siemens AG's global mobility manufacturing network.
- **Data centers:** Management highlighted data centers as one of the fastest-growing opportunities for Siemens in India, driven by increasing hyperscaler investments and rapid domestic capacity additions. The company stated that it is well positioned across electrification, automation, simulations, cybersecurity, and IT-OT integration solutions for data centers. Management also indicated that data center-related orders account for around 12-15% of the order book (excluding the large bogie order, subject to confirmation).
- **Commodity inflation & forex impact:** Profitability continued to be impacted by elevated commodity prices and forex volatility during the quarter. Smart infrastructure was primarily affected by higher copper, silver, and aluminum prices, while Digital industries faced a significant impact from euro appreciation due to higher imports from Germany.
- **Price escalation:** The company has implemented two rounds of price increases across DI and SI businesses to partially offset rising input costs. However, it acknowledged that it is not possible to fully pass on sharp increases in forex and commodity prices to customers immediately, with price hikes typically reflecting in profitability after a lag of three to four months. For long-duration mobility contracts such as locomotives and bogie supplies, escalation clauses and price variation mechanisms are in place to protect margins against commodity inflation over the contract period.
- **Capacity expansion:** Management stated that the company is evaluating expansion requirements at its Aurangabad and Nashik mobility facilities in view of the strong order backlog and future pipeline visibility. Capacity additions are being assessed for bogie manufacturing and propulsion equipment, particularly after receiving large export allocations from the parent company. On metro rolling stock, management said it continues to evaluate domestic ordering visibility before taking any major investment decisions, while also exploring alternative and flexible business models.
- **Net working capital:** The increase in working capital was primarily due to higher inventory levels maintained to mitigate supply chain disruptions arising from the West Asia crisis. Receivables and contract assets also increased due to strong mobility execution, as revenues were recognized before customer invoicing in long-duration railway projects. However, overdue receivables remain stable, and there are no material concerns regarding collections or customer payments.

Key Exhibits

Exhibit 1: Order book increased 9% YoY (INR b)

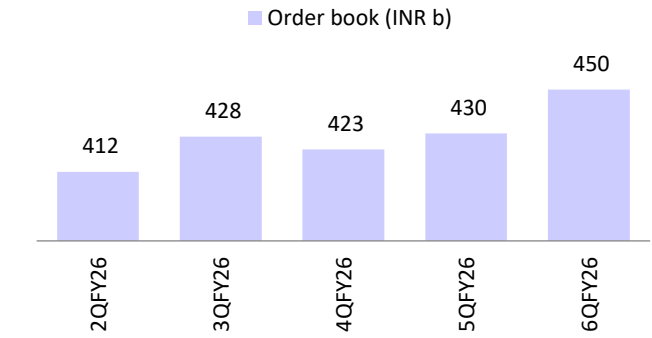


Exhibit 2: Order inflow increased 33% YoY (INR b)

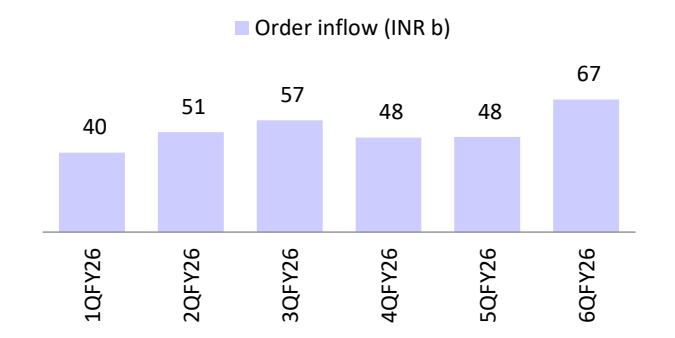


Exhibit 3: Revenue grew 15% YoY (INR m)

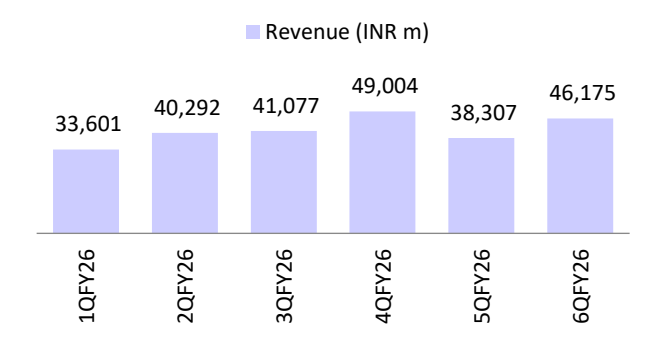


Exhibit 4: EBITDA margin contracted 140bp YoY

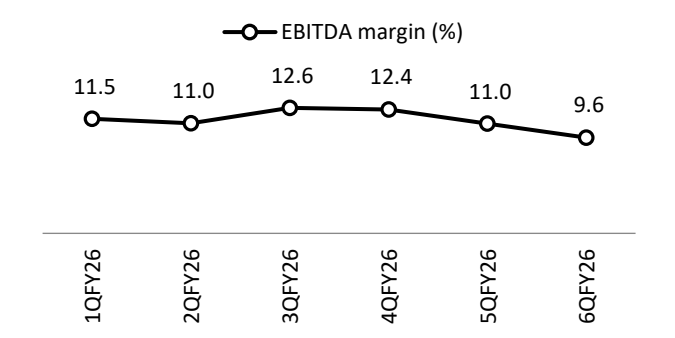


Exhibit 5: Smart infra segment's margin contracted 410bp YoY due to higher commodity prices

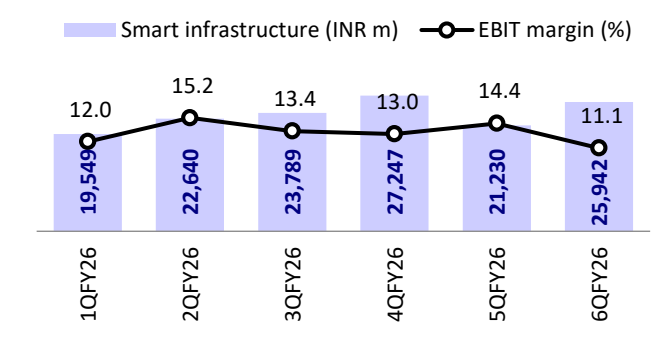


Exhibit 6: Mobility segment's revenue grew 14% YoY, and margin expanded 40bp YoY

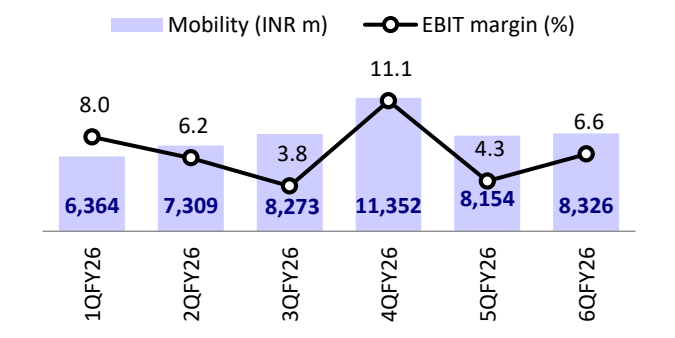


Exhibit 7: Digital industry revenue increased 15% YoY, and margin was weak at 2.3%

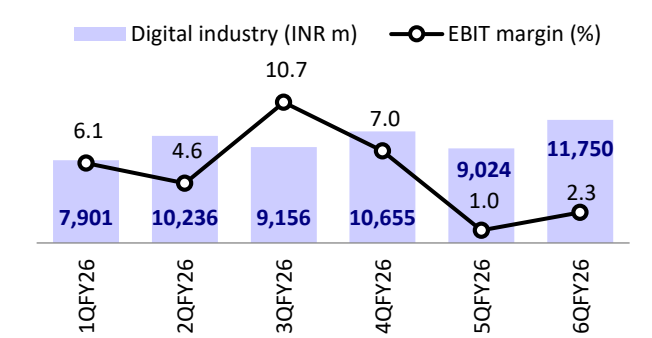
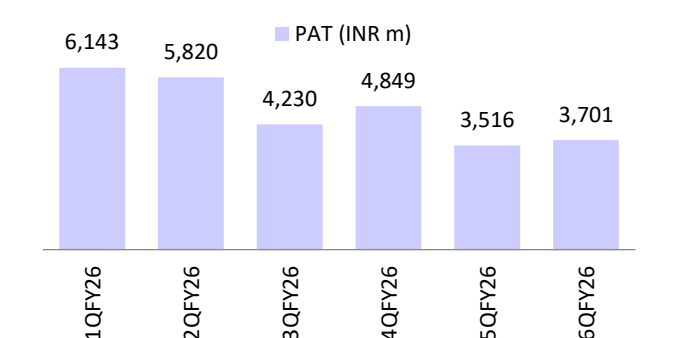


Exhibit 8: PAT declined 36% YoY due to higher commodity prices and INR depreciation



Source: Company, MOFSL

Source: Company, MOFSL

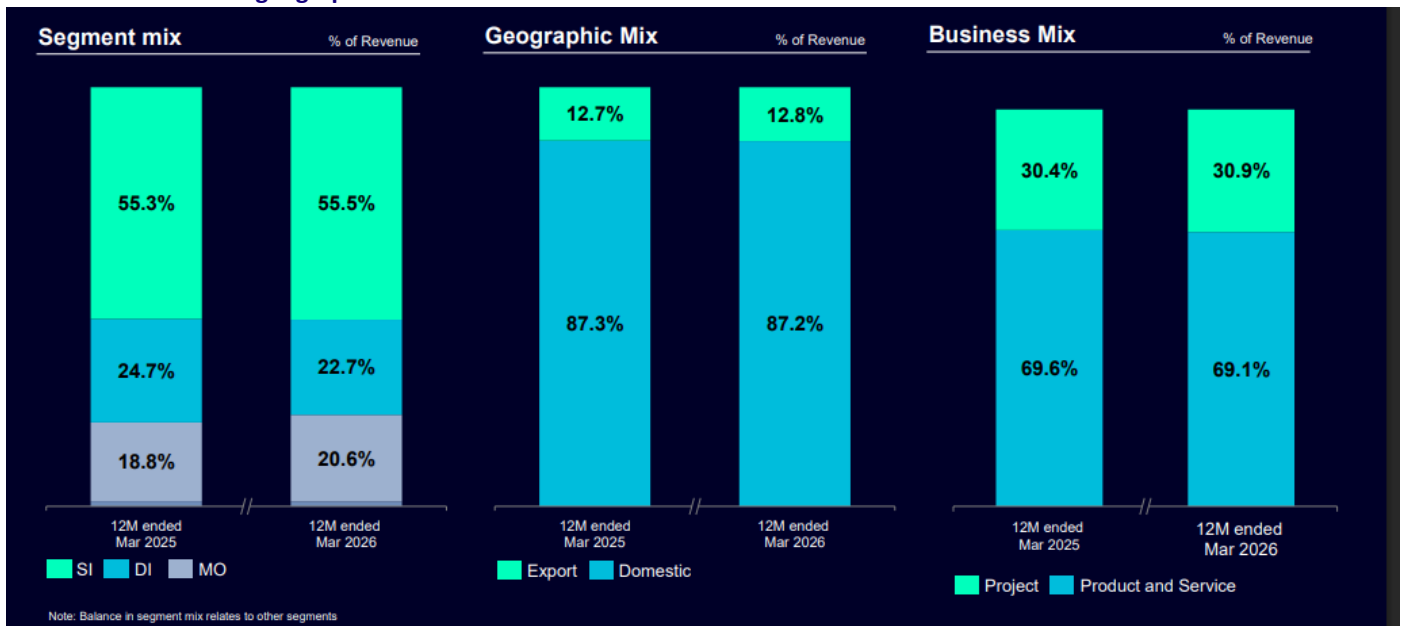
Exhibit 9: 6QFY26 profitability was affected by higher material costs on account of higher commodity prices

	Q2 FY2026		Q6 FY2026	
	INR bn	% Revenue	INR bn	% Revenue
Revenue	40.3	100%	46.2	100%
(-) Material Cost	27.9	69%	34.1	74%
(-) Other Costs ¹⁾	7.3	18%	7.6	17%
EBITDA	5.1	13%	4.5	10%
(+) Other Income	1.5	4%	1.0	2%
(-) Dep. and amortization	0.7	2%	0.7	2%
(-) Finance costs	0.0	0%	0.1	0%
(-) Demerger Expenses	0.6	2%	0.1	0%
Profit before tax	5.3	13%	4.6	10%

Source: Company, MOFSL

Note: Other costs exclude demerger expenses

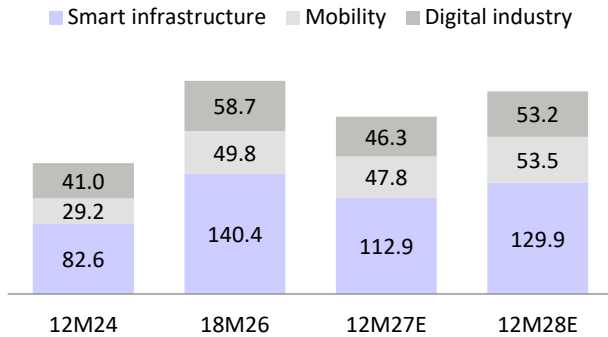
Exhibit 10: Diversified geographical and business mix



Source: Company, MOFSL

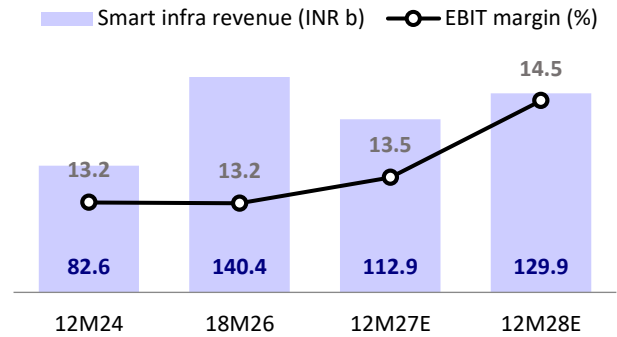
Financial outlook

Exhibit 11: We expect overall revenue to clock a CAGR of 16% over 12MFY26-FY28 (INR b)



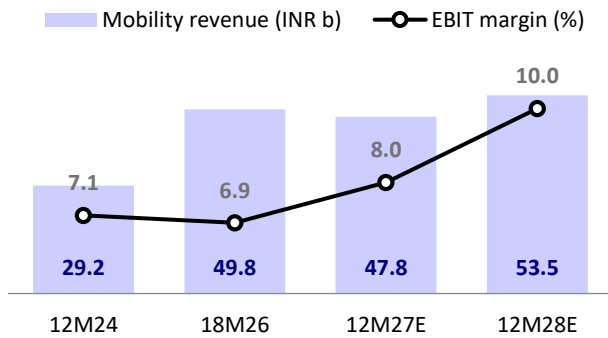
Source: Company, MOFSL

Exhibit 12: We expect Smart Infra to record a CAGR of 15%, while its margin is expected to be stable at 14-15%



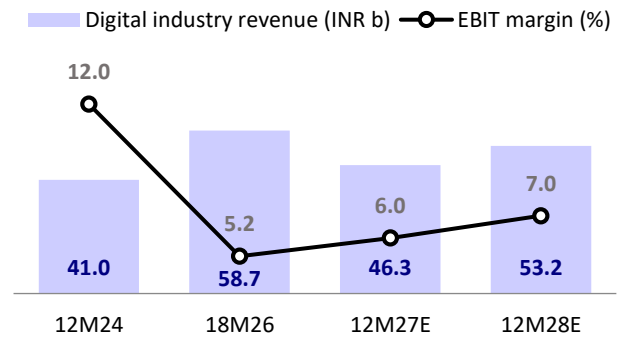
Source: Company, MOFSL

Exhibit 13: We expect the mobility segment to post a CAGR of 22%, and the margin to expand on better execution



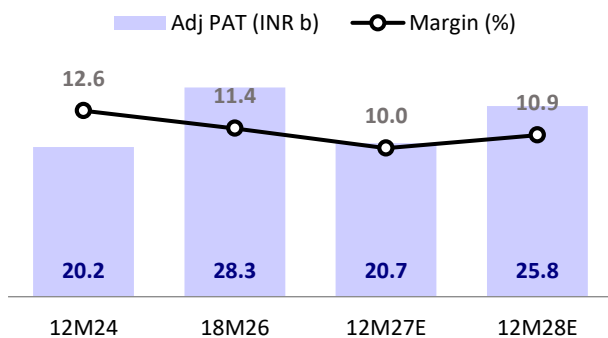
Source: Company, MOFSL

Exhibit 14: We expect the digital industry to register a CAGR of 14%, and margins are also likely to remain weak



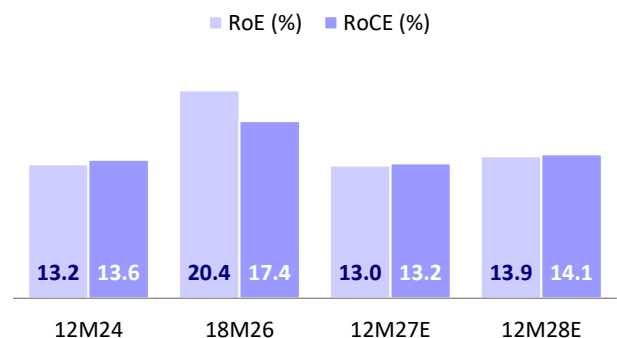
Source: Company, MOFSL

Exhibit 15: We expect PAT to reflect the improvement in EBITDA margin



Source: Company, MOFSL

Exhibit 16: We expect RoE and RoCE to broadly range between 13% and 14%



Source: Company, MOFSL

Exhibit 17: We revise our estimates by -1%/+4% for FY27/28 to factor in the 6QFY26 performance

(INR M)	12MFY27E			12MFY28E		
	Rev	Old	Chg (%)	Rev	Old	Chg (%)
Net Sales	2,06,612	1,92,239	7.5	2,36,075	2,18,829	7.9
EBITDA	24,817	25,711	(3.5)	31,164	30,259	3.0
EBITDA (%)	12.0	13.4	-136 bps	13.2	13.8	-63 bps
Adj. PAT	20,731	21,029	(1.4)	25,767	24,887	3.5
EPS (INR)	58.2	59.1	(1.4)	72.4	69.9	3.5

Source: MOFSL

Financials and Valuation

Consolidated Income Statement				(INR m)
Y/E March	2024	18M2026	12M2027E	12M2028E
Net Sales	1,60,817	2,48,456	2,06,612	2,36,075
Change (%)	NA	54.5	-16.8	14.3
Raw Materials	1,12,891	1,74,521	1,42,562	1,62,892
Gross Profit	47,926	73,935	64,050	73,183
Employee Cost	14,557	25,454	20,661	23,608
Other Expenses	12,167	20,239	18,571	18,412
Total Expenditure	1,39,615	2,20,214	1,81,795	2,04,912
% of Net Sales	86.8	88.6	88.0	86.8
EBITDA	21,202	28,242	24,817	31,164
Margin (%)	13.2	11.4	12.0	13.2
Depreciation	2,556	4,151	2,769	3,027
EBIT	18,646	24,091	22,048	28,137
Interest	440	338	225	225
Other Income	8,771	7,530	5,892	6,536
PBT Before EO Exp	26,977	31,283	27,716	34,448
EO Items	0	-743	0	0
PBT After EO Exp	26,977	30,540	27,716	34,448
Tax	6,773	7,706	6,984	8,681
Rate (%)	25.1	24.6	25.2	25.2
MI & P/L of Asso. Cos	0	4,682	0	0
Reported PAT	20,204	27,516	20,731	25,767
Change (%)	NA	36.2	-24.7	24.3
Adjusted PAT	20,204	28,259	20,731	25,767
Change (%)	NA	39.9	-26.6	24.3
Margin (%)	12.6	11.4	10.0	10.9

Consolidated Balance Sheet				(INR m)
Y/E March	2024	18M2026	12M2027E	12M2028E
Share Capital	712	712	712	712
Reserves	1,52,855	1,37,690	1,58,421	1,84,188
Net Worth	1,53,567	1,38,402	1,59,133	1,84,900
Minority Interest	94	112	112	112
Loans	0	0	0	0
Deferred Tax Liability	-2,776	-1,501	-1,501	-1,501
Capital Employed	1,50,885	1,37,013	1,57,744	1,83,511
Gross Fixed Assets	25,885	27,719	31,519	35,519
Less: Depreciation	12,492	16,643	19,412	22,439
Net Fixed Assets	13,393	11,076	12,107	13,080
Capital WIP	1,033	2,489	2,489	2,489
Investments	653	629	629	629
Curr. Assets	2,35,138	1,96,436	2,33,928	2,71,757
Inventory	26,305	25,886	32,142	36,726
Debtors	44,484	39,316	48,818	55,779
Cash & Bank Balance	95,679	56,118	65,359	85,617
Loans & Advances	4,618	8,382	10,408	11,892
Other Current Assets	64,052	66,734	77,202	81,743
Current Liab. & Prov.	99,332	73,617	91,409	1,04,444
Creditors	47,045	40,765	50,617	57,835
Other Liabilities	33,603	22,620	28,087	32,092
Provisions	18,684	10,232	12,705	14,517
Net Current Assets	1,35,806	1,22,819	1,42,519	1,67,313
Application of Funds	1,50,885	1,37,013	1,57,744	1,83,511

2024 data is for 12 months Sep Y/E, 2026 data is for 18 months Mar Y/E, 2027/2028 is for 12 months Mar Y/E

Financials and Valuation

Ratios

Y/E March	2024	18M2026	12M2027E	12M2028E
Basic (INR)	56.8	77.3	58.2	72.4
Adjusted EPS	56.8	79.4	58.2	72.4
Growth (%)	NA	39.9	-26.6	24.3
Cash EPS	63.9	91.0	66.0	80.9
Book Value	431.4	388.8	447.0	519.4
Valuation (x)				
P/E	68.4	48.9	66.6	53.6
Cash P/E	60.7	42.6	58.8	48.0
EV/EBITDA	60.6	46.9	53.0	41.6
EV/Sales	8.0	5.3	6.4	5.5
Price/Book Value	9.0	10.0	8.7	7.5
Profitability Ratios (%)				
RoE	13.2	20.4	13.0	13.9
RoCE	13.6	17.4	13.2	14.1
RoIC	25.6	22.6	18.0	21.6
Turnover Ratios				
Debtors (Days)	101	86	86	86
Inventory (Days)	60	57	57	57
Creditors. (Days)	107	89	89	89
Asset Turnover (x)	1.1	1.8	1.3	1.3
Fixed Asset turnover (x)	6.2	9.0	6.6	6.6
Leverage Ratio				
Net Debt/Equity (x)	-0.6	-0.4	-0.4	-0.5

Consolidated Cash Flow Statement

Y/E March	18M2026	12M2027E	(INR m) 12M2028E
PBT before EO Items	36,842	27,716	34,448
Add : Depreciation	4,422	2,769	3,027
Interest	413	225	225
Less : Direct Taxes Paid	11,244	6,984	8,681
(Inc)/Dec in WC	29,930	10,460	4,535
Others	-5,857	-5,892	-6,536
CF from Operations	-5,354	7,373	17,948
(Inc)/Dec in FA	-5,525	-3,800	-4,000
Free Cash Flow	-10,879	3,573	13,948
(Pur)/Sale of Investments	34,357	0	0
Others	8,049	5,892	6,536
CF from Investments	36,881	2,092	2,536
(Inc)/Dec in Net Worth	-1,729	0	0
(Inc)/Dec in Debt	-1,528	0	0
Less : Interest Paid	0	225	225
Dividend Paid	4,286	0	0
Others	-25,478	0	0
CF from Fin. Activity	-33,021	-225	-225
Inc/Dec of Cash	-1,494	9,241	20,258
Add: Beginning Balance	95,679	56,118	65,359
Other Bank Balances	-38,067	0	0
Closing Balance	56,118	65,359	85,617

Investment in securities market are subject to market risks. Read all the related documents carefully before investing

Explanation of Investment Rating	
Investment Rating	Expected return (over 12-month)
BUY	>=15%
SELL	< - 10%
NEUTRAL	< - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

*In case the recommendation given by the Research Analyst is inconsistent with the investment rating legend for a continuous period of 30 days, the Research Analyst shall be within following 30 days take appropriate measures to make the recommendation consistent with the investment rating legend.

Disclosures

The following Disclosures are being made in compliance with the SEBI Research Analyst Regulations 2014 (herein after referred to as the Regulations).

Motilal Oswal Financial Services Ltd. (MOFSL) is a SEBI Registered Research Analyst having registration no. INH000000412. MOFSL, the Research Entity (RE) as defined in the Regulations, is engaged in the business of providing Stock broking services, Depository participant services & distribution of various financial products. MOFSL is a listed public company, the details in respect of which are available on www.motilaloswal.com. MOFSL (erstwhile Motilal Oswal Securities Limited - MOSL) is registered with the Securities & Exchange Board of India (SEBI) and is a registered Trading Member with National Stock Exchange of India Ltd. (NSE) and Bombay Stock Exchange Limited (BSE), Multi Commodity Exchange of India Limited (MCX) and National Commodity & Derivatives Exchange Limited (NCDEX) for its stock broking activities & is Depository participant with Central Depository Services Limited (CDSL) National Securities Depository Limited (NSDL), NERL, COMRIS and CCRL and is member of Association of Mutual Funds of India (AMFI) for distribution of financial products and Insurance Regulatory & Development Authority of India (IRDA) as Corporate Agent for insurance products. Details of associate entities of Motilal Oswal Financial Services Limited are available on the website at <http://online.reports.motilaloswal.com/Dormant/documents/List%20of%20Associate%20companies.pdf>

MOFSL and its associate company(ies), their directors and Research Analyst and their relatives may; (a) from time to time, have a long or short position in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein. (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies) or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.

MOFSL and / or its affiliates do and seek to do business including investment banking with companies covered in its research reports. As a result, the recipients of this report should be aware that MOFSL may have a potential conflict of interest that may affect the objectivity of this report. Compensation of Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions. Details of pending Enquiry Proceedings of Motilal Oswal Financial Services Limited are available on the website at <https://galaxy.motilaloswal.com/ResearchAnalyst/PublishViewLitigation.aspx>

A graph of daily closing prices of securities is available at www.nseindia.com, www.bseindia.com. Research Analyst views on Subject Company may vary based on Fundamental research and Technical Research. Proprietary trading desk of MOFSL or its associates maintains arm's length distance with Research Team as all the activities are segregated from MOFSL research activity and therefore it can have an independent view with regards to Subject Company for which Research Team have expressed their views.

Regional Disclosures (outside India)

This report is not directed or intended for distribution to or use by any person or entity resident in a state, country or any jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL & its group companies to registration or licensing requirements within such jurisdictions.

For Hong Kong:

This report is distributed in Hong Kong by Motilal Oswal capital Markets (Hong Kong) Private Limited, a licensed corporation (CE AYY-301) licensed and regulated by the Hong Kong Securities and Futures Commission (SFC) pursuant to the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) "SFO". As per SEBI (Research Analyst Regulations) 2014 Motilal Oswal Securities (SEBI Reg. No. INH000000412) has an agreement with Motilal Oswal capital Markets (Hong Kong) Private Limited for distribution of research report in Hong Kong. This report is intended for distribution only to "Professional Investors" as defined in Part I of Schedule 1 to SFO. Any investment or investment activity to which this document relates is only available to professional investor and will be engaged only with professional investors." Nothing here is an offer or solicitation of these securities, products and services in any jurisdiction where their offer or sale is not qualified or exempt from registration. The Indian Analyst(s) who compile this report is/are not located in Hong Kong & are not conducting Research Analysis in Hong Kong.

For U.S.

Motilal Oswal Financial Services Limited (MOFSL) is not a registered broker - dealer under the U.S. Securities Exchange Act of 1934, as amended (the "1934 act") and under applicable state laws in the United States. In addition MOFSL is not a registered investment adviser under the U.S. Investment Advisers Act of 1940, as amended (the "Advisers Act" and together with the 1934 Act, the "Acts"), and under applicable state laws in the United States. Accordingly, in the absence of specific exemption under the Acts, any brokerage and investment services provided by MOFSL, including the products and services described herein are not available to or intended for U.S. persons. This report is intended for distribution only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the Exchange Act and interpretations thereof by SEC (henceforth referred to as "major institutional investors"). This document must not be acted on or relied on by persons who are not major institutional investors. Any investment or investment activity to which this document relates is only available to major institutional investors and will be engaged in only with major institutional investors. In reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act") and interpretations thereof by the U.S. Securities and Exchange Commission ("SEC") in order to conduct business with Institutional Investors based in the U.S., MOFSL has entered into a chaperoning agreement with a U.S. registered broker-dealer, Motilal Oswal Securities International Private Limited. ("MOSIPL"). Any business interaction pursuant to this report will have to be executed within the provisions of this chaperoning agreement.

The Research Analysts contributing to the report may not be registered /qualified as research analyst with FINRA. Such research analyst may not be associated persons of the U.S. registered broker-dealer, MOSIPL, and therefore, may not be subject to NASD rule 2711 and NYSE Rule 472 restrictions on communication with a subject company, public appearances and trading securities held by a research analyst account.

For Singapore

In Singapore, this report is being distributed by Motilal Oswal Capital Markets (Singapore) Pte. Ltd. ("MOCMSPL") (UEN 201129401Z), which is a holder of a capital markets services license and an exempt financial adviser in Singapore. This report is distributed solely to persons who (a) qualify as "institutional investors" as defined in section 4A(1)(c) of the Securities and Futures Act of Singapore ("SFA") or (b) are considered "accredited investors" as defined in section 2(1) of the Financial Advisers Regulations of Singapore read with section 4A(1)(a) of the SFA. Accordingly, if a recipient is neither an "institutional investor" nor an "accredited investor", they must immediately discontinue any use of this Report and inform MOCMSPL .

In respect of any matter arising from or in connection with the research you could contact the following representatives of MOCMSPL. In case of grievances for any of the services rendered by MOCMSPL write to grievances@motilaloswal.com.

Nainesh Rajani

Email: nainesh.rajani@motilaloswal.com

Contact: (+65) 8328 0276

Specific Disclosures

- Research Analyst and/or his/her relatives do not have a financial interest in the subject company(ies), as they do not have equity holdings in the subject company(ies).
MOFSL has financial interest in the subject company(ies) at the end of the week immediately preceding the date of publication of the Research Report: Yes.
Nature of Financial interest is holding equity shares or derivatives of the subject company
- Research Analyst and/or his/her relatives do not have actual/beneficial ownership of 1% or more securities in the subject company(ies) at the end of the month immediately preceding the date of publication of Research Report.
MOFSL has actual/beneficial ownership of 1% or more securities of the subject company(ies) at the end of the month immediately preceding the date of publication of Research Report: No
- Research Analyst and/or his/her relatives have not received compensation/other benefits from the subject company(ies) in the past 12 months.
MOFSL may have received compensation from the subject company(ies) in the past 12 months.
- Research Analyst and/or his/her relatives do not have material conflict of interest in the subject company at the time of publication of research report.
MOFSL does not have material conflict of interest in the subject company at the time of publication of research report.
- Research Analyst has not served as an officer, director or employee of subject company(ies).
- MOFSL has not acted as a manager or co-manager of public offering of securities of the subject company in past 12 months.
- MOFSL has not received compensation for investment banking /merchant banking/brokerage services from the subject company(ies) in the past 12 months.
- MOFSL may have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company(ies) in the past 12 months.
- MOFSL may have received compensation or other benefits from the subject company(ies) or third party in connection with the research report.
- MOFSL has not engaged in market making activity for the subject company.

The associates of MOFSL may have:
financial interest in the subject company

actual/beneficial ownership of 1% or more securities in the subject company at the end of the month immediately preceding the date of publication of the Research Report or date of the public appearance. received compensation/other benefits from the subject company in the past 12 months any other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report. acted as a manager or co-manager of public offering of securities of the subject company in past 12 months be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies) received compensation from the subject company in the past 12 months for investment banking / merchant banking / brokerage services or from other than said services. Served subject company as its clients during twelve months preceding the date of distribution of the research report. The associates of MOFSL has not received any compensation or other benefits from third party in connection with the research report Above disclosures include beneficial holdings lying in demat account of MOFSL which are opened for proprietary investments only. While calculating beneficial holdings, It does not consider demat accounts which are opened in name of MOFSL for other purposes (i.e holding client securities, collaterals, error trades etc.). MOFSL also earns DP income from clients which are not considered in above disclosures. Analyst Certification The views expressed in this research report accurately reflect the personal views of the analyst(s) about the subject securities or issues, and no part of the compensation of the research analyst(s) was, is, or will be directly or indirectly related to the specific recommendations and views expressed by research analyst(s) in this report.

Terms & Conditions:

This report has been prepared by MOFSL and is meant for sole use by the recipient and not for circulation. The report and information contained herein is strictly confidential and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of MOFSL. The report is based on the facts, figures and information that are considered true, correct, reliable and accurate. The intent of this report is not recommendatory in nature. The information is obtained from publicly available media or other sources believed to be reliable. Such information has not been independently verified and no guaranty, representation of warranty, express or implied, is made as to its accuracy, completeness or correctness. All such information and opinions are subject to change without notice. The report is prepared solely for informational purpose and does not constitute an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments for the clients. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. MOFSL will not treat recipients as customers by virtue of their receiving this report.

Disclaimer:

The report and information contained herein is strictly confidential and meant solely for the selected recipient and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent. This report and information herein is solely for informational purpose and may not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Nothing in this report constitutes investment, legal, accounting and tax advice or a representation that any investment or strategy is suitable or appropriate to your specific circumstances. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient. This may not be taken in substitution for the exercise of independent judgment by any recipient. Each recipient of this document should make such investigations as it deems necessary to arrive at an independent evaluation of an investment in the securities of companies referred to in this document (including the merits and risks involved), and should consult its own advisors to determine the merits and risks of such an investment. The investment discussed or views expressed may not be suitable for all investors. Certain transactions -including those involving futures, options, another derivative products as well as non-investment grade securities - involve substantial risk and are not suitable for all investors. No representation or warranty, express or implied, is made as to the accuracy, completeness or fairness of the information and opinions contained in this document. The Disclosures of Interest Statement incorporated in this document is provided solely to enhance the transparency and should not be treated as endorsement of the views expressed in the report. This information is subject to change without any prior notice. The Company reserves the right to make modifications and alternations to this statement as may be required from time to time without any prior approval. MOFSL, its associates, their directors and the employees may from time to time, effect or have effected an own account transaction in, or deal as principal or agent in or for the securities mentioned in this document. They may perform or seek to perform investment banking or other services for, or solicit investment banking or other business from, any company referred to in this report. Each of these entities functions as a separate, distinct and independent of each other. The recipient should take this into account before interpreting the document. This report has been prepared on the basis of information that is already available in publicly accessible media or developed through analysis of MOFSL. The views expressed are those of the analyst, and the Company may or may not subscribe to all the views expressed therein. This document is being supplied to you solely for your information and may not be reproduced, redistributed or passed on, directly or indirectly, to any other person or published, copied, in whole or in part, for any purpose. This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL to any registration or licensing requirement within such jurisdiction. The securities described herein may or may not be eligible for sale in all jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction. Neither the Firm, nor its directors, employees, agents or representatives shall be liable for any damages whether direct or indirect, incidental, special or consequential including lost revenue or lost profits that may arise from or in connection with the use of the information. The person accessing this information specifically agrees to exempt MOFSL or any of its affiliates or employees from, any and all responsibility/liability arising from such misuse and agrees not to hold MOFSL or any of its affiliates or employees responsible for any such misuse and further agrees to hold MOFSL or any of its affiliates or employees free and harmless from all losses, costs, damages, expenses that may be suffered by the person accessing this information due to any errors and delays.

This report is meant for the clients of Motilal Oswal only.

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors.

Registered Office Address: Motilal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai-400025; Tel No.: 022 - 71934200 / 71934263; www.motilaloswal.com.

Correspondence Address: Palm Spring Centre, 2nd Floor, Palm Court Complex, New Link Road, Malad (West), Mumbai- 400 064. Tel No: 022 71881000. Details of Compliance Officer: Neeraj Agarwal, Email Id: na@motilaloswal.com, Contact No.:022-40548085.

Grievance Redressal Cell:

Contact Person	Contact No.	Email ID
Ms. Hemangi Date	022 40548000 / 022 67490600	query@motilaloswal.com
Ms. Kumud Upadhyay	022 40548082	servicehead@motilaloswal.com
Mr. Ajay Menon	022 40548083	am@motilaloswal.com

Registration details of group entities.: Motilal Oswal Financial Services Ltd. (MOFSL): INZ000158836 (BSE/NSE/MCX/NCDEX); CDSL and NSDL: IN-DP-16-2015; Research Analyst: INH000000412 . AMFI: ARN : 146822. IRDA Corporate Agent – CA0579. Motilal Oswal Financial Services Ltd. is a distributor of Mutual Funds, PMS, Fixed Deposit, Insurance, Bond, NCDs and IPO products.

Customer having any query/feedback/ clarification may write to query@motilaloswal.com. In case of grievances for any of the services rendered by Motilal Oswal Financial Services Limited (MOFSL) write to grievances@motilaloswal.com, for DP to dpgrievances@motilaloswal.com.