

Estimate change 

TP change

Rating change 

**CMP: INR294**

**TP: INR265 (-10%)**

**Neutral**

**Weak near-term earnings outlook; capex intensity rising**

Bloomberg	BPCL IN
Equity Shares (m)	4339
M.Cap.(INRb)/(USDdb)	1274.4 / 13.2
52-Week Range (INR)	392 / 267
1, 6, 12 Rel. Per (%)	-4/-10/-2
12M Avg Val (INR M)	2915

**Financials & Valuations (INR b)**

Y/E March	FY26	FY27E	FY28E
Sales	4,552	4,159	3,812
EBITDA	428	186	270
Adj. PAT	261	100	157
EPS (INR)	61	23	37
EPS Gr.%	92.1	-61.9	57.9
BV/Sh. (INR)	234	250	274

**Ratios**

Net D:E	0.3	0.4	0.4
RoE (%)	28.8	9.6	14.0
RoCE (%)	20.3	6.9	9.8
Payout (%)	28.9	32.7	34.1

**Valuation**

P/E (x)	4.8	12.6	8.0
P/BV (x)	1.3	1.2	1.1
EV/EBITDA (x)	2.9	6.8	4.7
Div. yield (%)	6.0	2.6	4.3
FCF yield (%)	22.7	-6.4	-2.0

**Shareholding pattern (%)**

As On	Mar-26	Dec-25	Mar-25
Promoter	53.0	53.0	53.0
DII	19.0	20.0	23.2
FII	19.6	18.5	14.6
Others	8.5	8.6	9.3

FII Includes depository receipts

■ **Strong 4Q performance driven by marketing:** BPCL's reported GRM came in line with our est. at ~USD17.9/bbl (our est. USD18/bbl) in 4QFY26. Marketing margin (including inv.) stood at INR5.6/lit (est.: INR1.3/lit). Both refining throughput/marketing volumes came in line with our estimates at 10.4mmt/13.9mmt. Consequently, standalone EBITDA/APAT came in 34%/31% above our estimate at INR110.0b/INR64.5b. Clean PAT, adjusted for forex loss, marketing inventory gain and impairment loss, stood 25% above our est. at INR62b.

■ **Key things we liked about the result:** 1) BPCL posted a strong marketing performance, fueled by inventory gains (INR0.8/lit), with a blended gross marketing margin of INR5.6/lit (est. INR1.3/lit). 2) BPCL aims to achieve 6.5-7mmtpa of crude production capacity (group level). INR22.5b equity shall be infused in Bharat PetroResources (BPRL) in FY27. 3) The company continues to diversify its crude basket, with Russian crude share rising to 31% in 4QFY26 from 25% in 3QFY26 (current: 40%-45%). Crude supply till Jul'26 has already been secured.

■ **Key monitorables:** 1) Domestic LPG losses have widened sharply recently to ~INR670/cylinder in May'26 (vs. ~INR170/cylinder in Apr'26 and ~INR80+/cylinder in 4QFY26). 2) After the INR4/lit petrol/diesel retail price hike, gross auto-fuel marketing losses are still in the range of INR10-20/lit. We see the possibility of another INR2-3/lit MS/HSD retail price hike if the situation continues. 3) With OMCs making huge marketing losses, we believe that some form of government compensation/support is possible. 4) Bina petrochemical and refinery expansion project has achieved 23% progress vs. 32% planned. Delays are primarily due to geopolitical developments and supply-chain disruptions.

■ **Key assumption:** In FY27, we model consol. EBITDA/APAT of INR103b/INR98b (declining 71%/62% YoY), as we assume: 1) gross MS and HSD marketing margin losses of INR5/INR2.5 per lit in 1QFY27/2QFY27 (normalizing to INR4.5/lit in 2HFY27-FY28). 2) LPG under-recovery per cylinder of INR200/100 in 1QFY27/2QFY27. 3) GRM of USD15/14 per bbl in 1QFY27/2QFY27 (normalizing to USD7-8/bbl in 2HFY27-FY28).

■ **Valuation and view:** BPCL currently trades at 1.2x 1yr. fwd. P/B vs. 10-year average of 1.8x. We reiterate our Neutral rating with an SoTP-based valuation of INR265/share.

**Beat driven by higher-than-expected blended gross marketing margin**

■ BPCL's reported GRM came in line with our est. at ~USD17.9/bbl (our est. USD18/bbl) in 4QFY26. Marketing margin (including inv.) stood at INR5.6/lit (est.: INR1.3/lit).

■ Standalone EBITDA at INR110b beat our estimate by 34%.

■ Forex loss stood at INR9.4b and marketing inventory gain was INR12.8b.

■ Clean PAT, adjusted for forex loss, marketing inventory gain and impairment loss, stood 25% above our est. at INR62b.

■ LPG under-recovery amounted to INR13.4b (INR4.7b in 3Q).

- BPCL's investment in its wholly owned upstream subsidiary BPRL with a gross carrying value of INR154.3b has been impaired due to changed block prospects. BPCL, therefore, recognized an impairment loss of INR43.5b.
- Resulting standalone PAT, adjusted for impairment loss, came in 31% above our estimate at INR64.5b.
- Other income and interest costs came in above our estimates.
- The MoP&NG, through letters dated 3rd/24th Oct'25, approved a compensation of INR75.9b to the company for under-recoveries on the sale of domestic LPG up to 31st Mar'25, and those expected up to 31st Mar'26. The amount would be released in 12 equal monthly instalments, with accruals recognized on a monthly basis starting Nov'25. Accordingly, three equal monthly instalments, totaling INR19b have been recognized in 4Q.
- **Operational details:**
  - Refining throughput came in line with our estimate at 10.4mmt (-2% YoY).
  - Marketing volumes, excluding exports, were in line with our est. at 13.9mmt (+3% YoY).
  - As of Mar'26, BPCL had a cumulative negative net buffer of INR123.2b due to the under-recovery on LPG cylinders (INR128.8b as of Dec'25).
  - BPCL (standalone) has become net cash positive with a cash & bank surplus of INR64b over its total borrowings.

#### Valuation and view

- BPCL's GRMs have been at a premium to SG GRMs because of the continuous optimization of refinery production, product distribution, and crude procurement. The use of advanced processing capabilities of Bina and Kochi refineries allows BPCL to process 100% of high-sulfur crude and 50% of Russian crude.
- While valuation appears reasonable, weak near-term marketing outlook and the commencement of a new capex cycle emerge as key concerns.
- BPCL currently trades at 1.3x 1yr. fwd. P/B vs. 10-year average of 1.8x. We reiterate our Neutral rating with an SoTP-based valuation of INR265/share.

#### SoTP-based valuation

Particulars	Amount/Particulars	Multiple	Amount
Dec'27E EBITDA (INR m)	2,45,532	5.5	13,62,457
FY28E CGD EBITDA (INR m)	3,245	14.0	45,427
(-) Dec'27E Net Debt (INR m)			4,87,534
<b>Core business value (INR m)</b>			<b>9,20,349</b>
(/) shares outstanding			4,273
<b>Core business value (INR/share)</b>			<b>215</b>
<b>Add: Investments (INR/share)</b>			
Listed investment (IGL, PLNG & OINL)	@25% discount to CMP		20
Mozambique Upstream Area 1	@40% discount to transaction value		15
Other upstream investments	Reserve based valuation @USD7/boe		6
Unlisted CGD entities	@12x FY24 P/E		9
<b>Target price (INR/share)</b>			<b>265</b>
CMP			294
Upside / (Downside) (%)			-10%

**Valuation of Mozambique Upstream Area 1**

Particulars	Unit	Amount
Total Energy acquired 26.5% stake in Sep'19	USD m	3,900.0
(x) Exchange rate	INR/USD	71.0
Total Energy acquired 26.5% stake in Sep'19	INR m	276,900.0
Total Energy's stake (%)		26.5
BPRL's stake (%)		10.0
<b>Transaction value for BPRL</b>	<b>INR m</b>	<b>104,490.6</b>
<b>Transaction value for BPRL</b>	<b>INR/share</b>	<b>24.5</b>
<b>Discount</b>	<b>%</b>	<b>0.4</b>
<b>Discounted transaction value for BPRL</b>	<b>INR/share</b>	<b>14.7</b>

**Standalone - Quarterly Earning Model**

(INR b)

Y/E March	FY25				FY26				FY25	FY26	FY26	Var. (%)
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q				
<b>Net Sales</b>	<b>1,131.0</b>	<b>1,027.6</b>	<b>1,131.4</b>	<b>1,111.8</b>	<b>1,125.1</b>	<b>1,049.1</b>	<b>1,190.0</b>	<b>1,186.5</b>	<b>4,401.7</b>	<b>4,550.8</b>	<b>1,125.4</b>	<b>5%</b>
YoY Change (%)	0.1	-0.2	-2.0	-4.6	-0.5	2.1	5.2	6.7	-1.8	3.4	1.2	
<b>EBITDA</b>	<b>56.5</b>	<b>45.1</b>	<b>75.8</b>	<b>78.1</b>	<b>96.6</b>	<b>103.4</b>	<b>118.4</b>	<b>110.0</b>	<b>255.6</b>	<b>428.4</b>	<b>81.9</b>	<b>34%</b>
Margins (%)	5.0	4.4	6.7	7.0	8.6	9.9	10.0	9.3	5.8	9.4	7.3	
Forex loss	-0.2	0.4	2.7	0.5	-0.2	5.6	1.7	9.4	3.3	16.4	0.0	
Depreciation	16.8	17.7	18.0	19.7	18.8	19.5	19.7	20.4	72.3	78.4	21.4	
Interest	4.4	4.7	4.3	5.5	3.7	4.2	3.6	4.8	18.9	16.3	4.4	
Other Income	4.8	9.6	11.0	7.9	7.3	11.9	7.5	10.6	33.4	37.3	9.9	
<b>PBT before EO expense</b>	<b>40.3</b>	<b>31.9</b>	<b>61.8</b>	<b>60.4</b>	<b>81.6</b>	<b>86.0</b>	<b>100.9</b>	<b>86.1</b>	<b>194.4</b>	<b>354.5</b>	<b>66.0</b>	<b>30%</b>
Extra-Ord expense	0.0	0.0	0.0	17.7	0.0	0.0	0.0	43.5	17.7	43.5	0.0	
<b>PBT</b>	<b>40.3</b>	<b>31.9</b>	<b>61.8</b>	<b>42.6</b>	<b>81.6</b>	<b>86.0</b>	<b>100.9</b>	<b>42.6</b>	<b>176.6</b>	<b>311.0</b>	<b>66.0</b>	<b>-35%</b>
Tax Rate (%)	25.2	24.9	24.7	24.6	24.9	25.0	25.2	25.0	24.8	25.1	25.2	
<b>Reported PAT</b>	<b>30.1</b>	<b>24.0</b>	<b>46.5</b>	<b>32.1</b>	<b>61.2</b>	<b>64.4</b>	<b>75.5</b>	<b>31.9</b>	<b>132.8</b>	<b>233.0</b>	<b>49.4</b>	<b>53%</b>
<b>Adj PAT</b>	<b>30.1</b>	<b>24.0</b>	<b>46.5</b>	<b>45.5</b>	<b>61.2</b>	<b>64.4</b>	<b>75.5</b>	<b>64.5</b>	<b>146.1</b>	<b>265.6</b>	<b>49.4</b>	<b>31%</b>
YoY Change (%)	-71.4	-71.8	36.9	-18.3	103.1	168.7	62.3	41.7	-47.8	81.8	8.5	
<b>Key Assumptions</b>												
Refining throughput (mmt)	10.1	10.3	9.5	10.6	10.4	9.8	10.5	10.4	40.5	41.2	10.4	0%
Reported GRM (USD/bbl)	7.9	4.4	5.6	9.2	4.9	10.8	13.4	17.9	6.8	11.7	18.0	-1%
Marketing sales volume exclud exports (mmt)	13.2	12.4	13.4	13.4	13.6	12.7	14.1	13.9	52.4	54.2	14.0	-1%
Marketing GM incld inv (INR/litre)	4.8	5.8	7.4	6.0	8.3	7.2	6.2	5.6	6.0	6.8	1.3	335%

**Key assumptions**

Y End: March 31	FY19	FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
Exchange Rate (INR/USD)	70.0	70.9	74.3	74.5	80.4	82.8	84.6	88.3	91.0	94.0
Crude cost (USD/bbl)	70.1	61.2	44.4	80.5	96.1	83.0	78.6	69.7	75.0	65.0
Domestic Market Sales (mmt)	43.1	43.1	38.7	42.5	48.9	51.0	52.4	54.2	56.3	58.6
YoY (%)	5%	0%	-10%	10%	15%	4%	3%	3%	4%	4%
<b>Reported GRM (USD/bbl)</b>	<b>4.6</b>	<b>2.5</b>	<b>4.1</b>	<b>9.5</b>	<b>20.3</b>	<b>14.1</b>	<b>6.8</b>	<b>11.7</b>	<b>11.2</b>	<b>7.0</b>
Singapore GRM (USD/bbl)	4.9	3.2	0.5	5.0	10.7	6.6	3.8	6.3	7.5	6.0
Prem/(disc) (USD/bbl)	(0.3)	(0.7)	3.6	4.5	9.6	7.6	3.0	5.4	3.7	1.0
Refinery throughput (mmt)	31.0	31.9	26.4	34.1	38.5	39.9	40.5	41.2	40.8	40.8
YoY (%)	9%	3%	-17%	29%	13%	4%	1%	2%	-1%	0%
<b>Marketing Margin (INR/ltr)</b>										
Blended gross marketing margin incld inventory	4.8	4.7	6.9	5.0	(1.4)	6.1	6.0	6.8	2.0	5.0
<b>Consolidated EPS</b>	<b>20.0</b>	<b>11.7</b>	<b>31.0</b>	<b>25.5</b>	<b>4.6</b>	<b>63.3</b>	<b>31.8</b>	<b>61.2</b>	<b>23.3</b>	<b>36.8</b>



## Key highlights from the management commentary

### Operational performance:

#### ■ Refining:

- ✓ BPCL continues to diversify its crude basket, with **Russian crude share rising to 31% in 4QFY26 vs. 25% in 3QFY26 (current: 40%-45% at premium)**, while sourcing grades such as WTI, Venezuelan, and various spot cargoes.
- ✓ Crude procurement visibility remains **secured through Jul'26**, supporting near-term operational stability.
- ✓ **Crude sourcing split:** BPCL had initially planned for ~55% of crude procurement through term contracts at the start of the year. However, due to supply constraints, **actual term volumes were lower at ~45-46%, leading to a higher reliance on spot purchases. Consequently, spot sourcing increased to ~50% of the crude basket** vs. the originally planned ~45%, with Russian crude remaining a key contributor in the spot market.
- ✓ Crude inventory days: 25-30 days
- ✓ **FY26 refining performance:** Capacity utilization: 116%; Distillate yield: 84.54%; GRM: USD11.74/bbl (some inventory gains were there in 4QFY26).
- ✓ Total **fuel & loss** across BPCL's refining system stood at 8.41%, with refinery-wise levels at 6.48% for Kochi, 5.64% for Mumbai refinery and 9.01% for Bina.
- ✓ Current crude spot premiums: USD10-12/bbl (vs. USD4-5/bbl pre-war).

#### ■ Marketing:

- ✓ BPCL's domestic sales volume grew 3.5% YoY to 54.18mmt in FY26, driven by healthy growth in petrol (+5.7%) and ATF (+11.4%) sales, while diesel volumes increased 1% YoY.
- ✓ The company maintained industry-leading throughput per retail outlet among peers, with average throughput of 143kl/month during 4QFY26.
- ✓ BPCL's retail market share stood at 30.02% in MS and 29.61% in HSD in Apr'26.
- ✓ BPCL added 1691 new retail outlets (ROs) in FY26 (25,223 ROs in total).
- ✓ Product inventory days: ~25 days; LPG inventory days: ~15-20 days (volatile).
- ✓ LPG under-recovery is higher due to high spot premiums and freight costs.

#### ■ Gas business:

- ✓ BPCL's gas business delivered strong momentum in FY26, with sales volumes rising 26.5% YoY to 2.29mmt.
- ✓ CGD sales volumes stood at 248tmt, registering a robust 62.1% YoY growth.
- ✓ The company also achieved 100% utilization of its regasification capacity booked with Petronet LNG, marking the first time BPCL has fully utilized its LNG import capacity since entering the business.
- ✓ De-aromatized solvent project in Mumbai (200tmt) was commissioned in 4Q.

### Update on key projects:

- **Bina petrochemical and refinery expansion project has achieved 23% progress vs. 32% planned**, with ~INR47b incurred and ~INR254b already committed.
  - Delays are primarily due to geopolitical developments and supply-chain disruptions impacting equipment manufacturing and delivery timelines.
  - Management highlighted that all major packages have been awarded by Feb'26 and critical long-lead items remain on track, while mitigation measures are being implemented to limit the impact of Middle East-related disruptions on project timelines.

- ✓ **The proposed Andhra Pradesh refinery and petrochemical complex (9mmtpa)** is progressing as planned, with environmental and technical studies completed and detailed engineering and financial appraisal currently underway, supported by state government incentives.
- ✓ **Other key projects:** The PRFC project at Mumbai, Kochi polypropylene project and POL/lube installations at Rasayani **are progressing broadly in line** with planned commissioning schedules.

#### Capex escalation due to INR depreciation:

- BPCL reiterated that its key projects - Bina Petrochemical Complex (~INR498b), Kochi PP project (~INR50b) and Mumbai refinery expansion remain on track, with management expecting completion within approved costs (+/-10%) despite INR depreciation and inflation concerns.
- At Bina, only ~INR65b of the project cost is forex-linked, limiting currency impact, while ~INR250b worth of contracts have already been awarded on fixed-price terms, reducing cost escalation risk.
- Kochi PP project has already awarded ~85-90% of contracts and is expected to be completed within the original approved cost.
- Management does not foresee any major capex rationalization despite near-term operating cash flow pressures, with most remaining projects being shorter-duration infrastructure and pipeline-related projects with limited escalation risk.

#### Upstream segment updates:

- **Mozambique:**
- ✓ The force majeure was resolved in Nov'25.
- ✓ The project is now 42% complete with ~6,000 employees deployed on-site, and the **first LNG cargo remains targeted by mid-CY28**.
- **BPRL impairment:** Major impairment was **against Brazil project**. The project was delayed by 1-2 years, leading to impairment.
- ✓ BRPL current carrying value: INR41b
- **BPCL has three major upstream projects:**
- ✓ Mozambique: 70tcf reserve size; 10% share; Phase 1 complete 42% - reserve size in phase 1: 13ctf
- ✓ Brazil: USD6.4b total capex - USD2.4b BPCL share (40%). BPCL will invest USD1.2b over 3-4 years; expected crude production: 88kb/d
- ✓ UAE blocks: Already producing -- 10% share
- **Short-term target:** BPCL aims to achieve 6.5-7.0mmt of crude exploration capacity (group level).

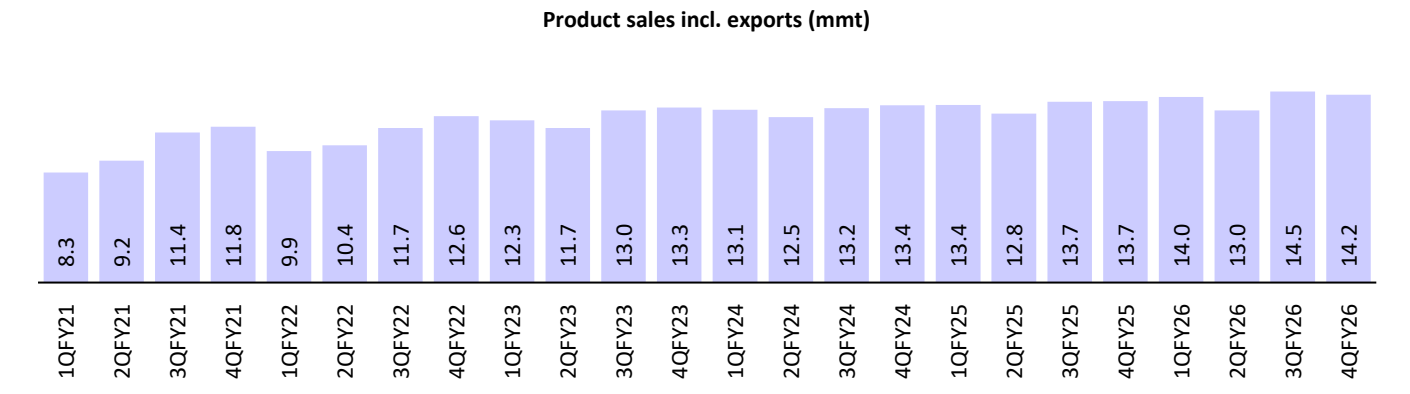
#### Green Energy:

- Planned capital outlay: **INR15.7b**.
- Progress: BPCL has 251MW installed capacity and another 100MW is under execution.

#### Capex:

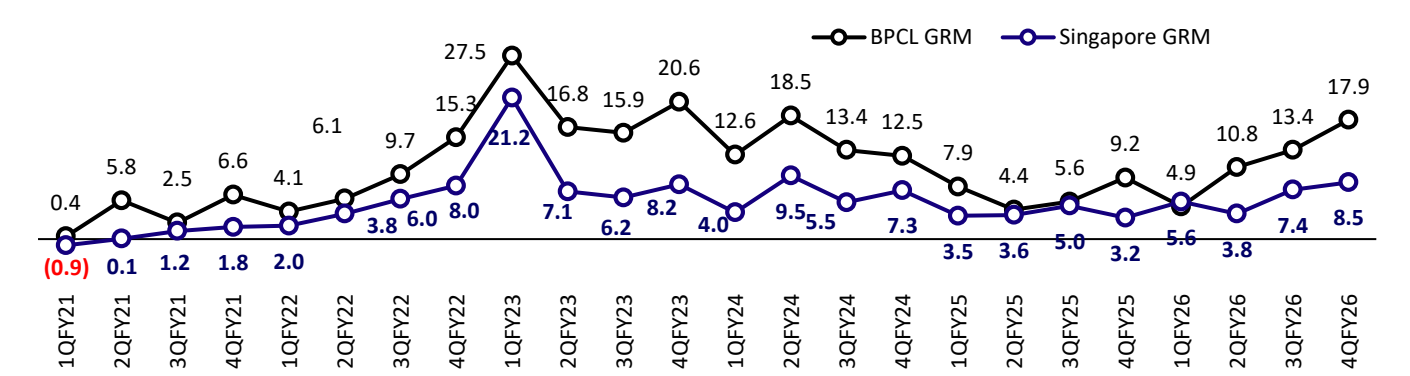
- BPCL incurred capex of INR204b in FY26.
- FY27 target capex is INR250b.
- ✓ Refinery + Petchem: INR110b; Marketing: INR100b; BPRL: INR22.5b equity infusion.

**Exhibit 1: Product sales at 14.2mmt (up 4% YoY)**



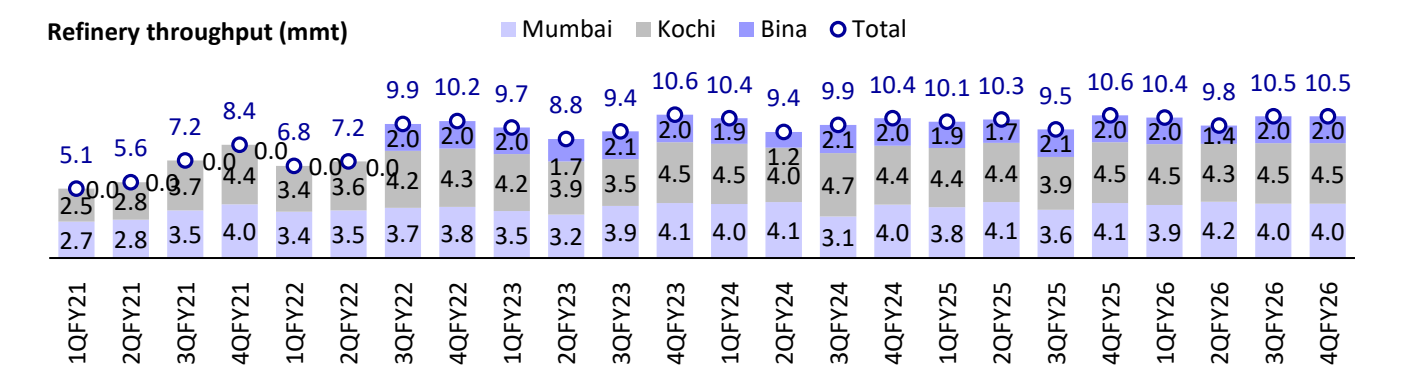
Source: Company, MOSFL

**Exhibit 2: Reported GRM at USD17.9/bbl in 4QFY26 vs. USD9.2/bbl in 4QFY25**



Source: Company, MOSFL

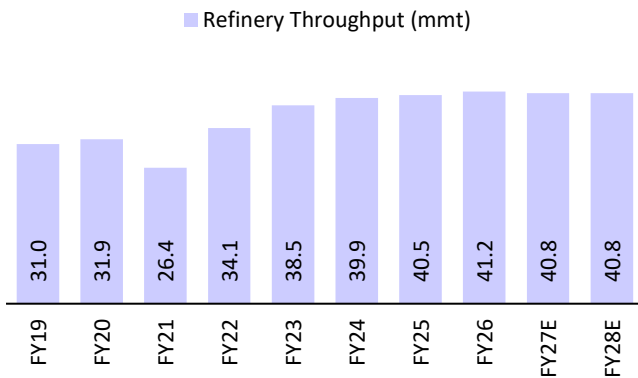
**Exhibit 3: Total refinery throughput was down 2% YoY**



Source: Company, MOSFL

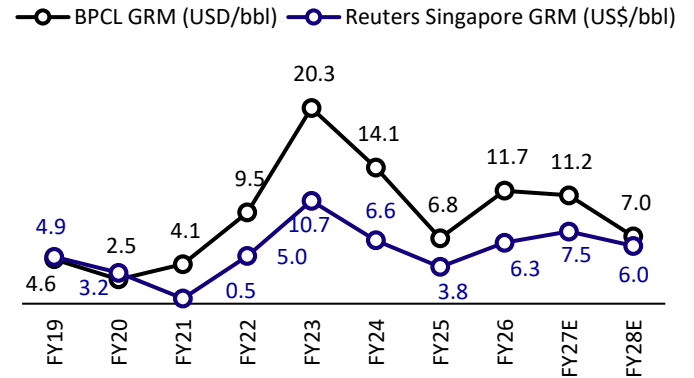
# Story in charts

**Exhibit 4: Throughput (mmt)**



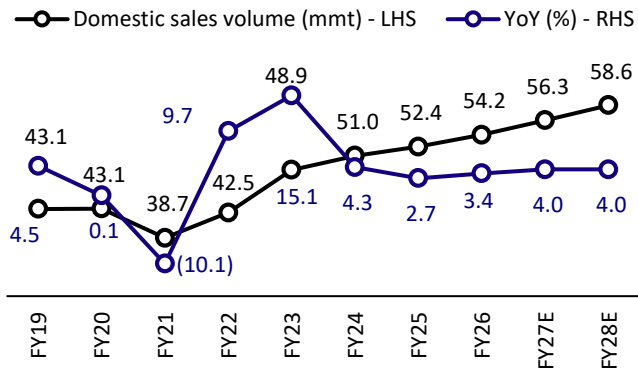
Source: Company, MOFSL

**Exhibit 5: GRM trend**



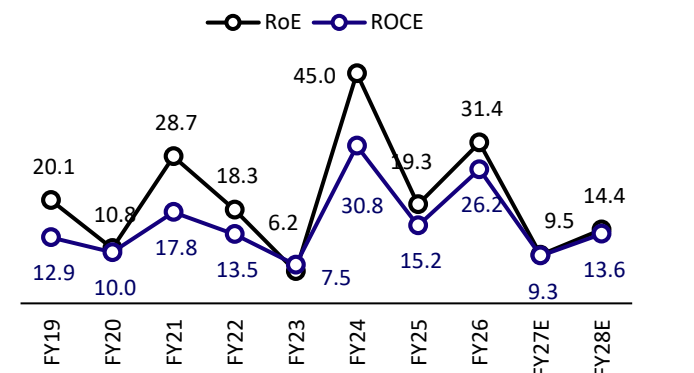
Source: Company, MOFSL

**Exhibit 6: Domestic marketing sales volume**



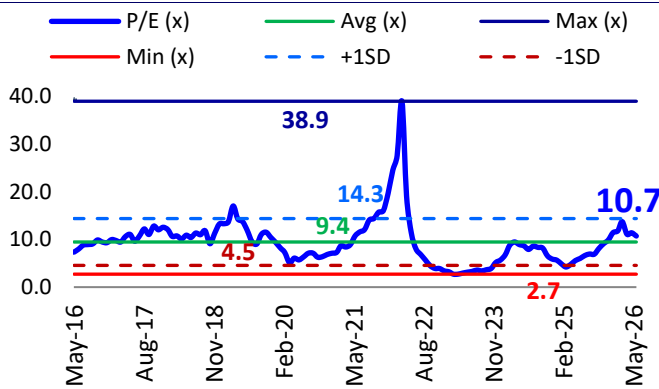
Source: Company, MOFSL

**Exhibit 7: Standalone return ratios (%)**



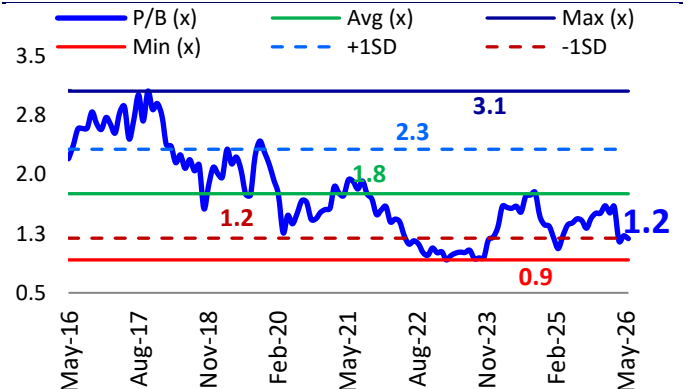
Source: Company, MOFSL

**Exhibit 8: One-year forward P/E**



Source: Company, MOFSL

**Exhibit 9: One-year forward P/B**



Source: Company, MOFSL

## Financials and valuations (Consolidated)

### Consolidated - Income Statement

(INR b)

Y/E March	FY23	FY24	FY25	FY26	FY27E	FY28E
<b>Total Income from Operations</b>	<b>4,732</b>	<b>4,481</b>	<b>4,403</b>	<b>4,552</b>	<b>4,159</b>	<b>3,812</b>
Change (%)	36%	-5%	-2%	3%	-9%	-8%
<b>EBITDA</b>	<b>94</b>	<b>443</b>	<b>254</b>	<b>428</b>	<b>186</b>	<b>270</b>
Margin (%)	2.0	9.9	5.8	9.4	4.5	7.1
Depreciation	64	68	73	79	83	85
<b>EBIT</b>	<b>30</b>	<b>375</b>	<b>181</b>	<b>350</b>	<b>103</b>	<b>185</b>
Net forex loss	-15	2	0	16	0	0
Int. and Finance Charges	37	41	36	30	32	35
Other Income	15	22	27	33	36	38
<b>PBT bef. EO Exp.</b>	<b>23</b>	<b>354</b>	<b>172</b>	<b>337</b>	<b>107</b>	<b>187</b>
EO Items	-16	-3	-4	-4	0	0
<b>PBT after EO Exp.</b>	<b>6</b>	<b>351</b>	<b>169</b>	<b>333</b>	<b>107</b>	<b>187</b>
Tax Rate (%)	109.7	26.6	28.7	26.9	25.2	25.2
Minority Interest/Share of JVs/associates	22	11	13	15	20	17
<b>Reported PAT</b>	<b>21</b>	<b>269</b>	<b>133</b>	<b>258</b>	<b>100</b>	<b>157</b>
<b>Adjusted PAT</b>	<b>20</b>	<b>271</b>	<b>136</b>	<b>261</b>	<b>100</b>	<b>157</b>
Change (%)	-82%	1272%	-50%	92%	-62%	58%
Margin (%)	0.4	6.0	3.1	5.7	2.4	4.1

### Consolidated - Balance Sheet

(INR b)

Y/E March	FY23	FY24	FY25	FY26	FY27E	FY28E
Equity Share Capital	21	21	43	43	43	43
Total Reserves	514	735	771	959	1,026	1,130
<b>Net Worth</b>	<b>535</b>	<b>756</b>	<b>814</b>	<b>1,002</b>	<b>1,069</b>	<b>1,173</b>
Total Loans	605	455	511	435	515	625
Deferred Tax Liabilities	79	80	83	82	82	82
<b>Capital Employed</b>	<b>1,219</b>	<b>1,291</b>	<b>1,407</b>	<b>1,519</b>	<b>1,666</b>	<b>1,879</b>
Gross Block	1,735	1,491	1,582	1,711	1,762	1,822
Less: Accum. Deprn.	567	635	707	786	842	914
<b>Net Fixed Assets</b>	<b>1,168</b>	<b>856</b>	<b>874</b>	<b>925</b>	<b>920</b>	<b>908</b>
Capital WIP	162	202	264	329	501	698
<b>Total Investments</b>	<b>64</b>	<b>266</b>	<b>265</b>	<b>301</b>	<b>301</b>	<b>301</b>
<b>Curr. Assets, Loans&amp;Adv.</b>	<b>486</b>	<b>700</b>	<b>780</b>	<b>931</b>	<b>876</b>	<b>814</b>
Inventory	381	428	453	533	510	455
Account Receivables	67	43	93	50	83	79
Cash and Bank Balance	26	63	105	178	112	109
Cash	23	23	6	78	13	10
Bank Balance	3	40	99	99	99	99
Loans and Advances	13	166	130	171	171	171
<b>Curr. Liability &amp; Prov.</b>	<b>662</b>	<b>733</b>	<b>776</b>	<b>968</b>	<b>933</b>	<b>842</b>
Account Payables	633	700	750	941	901	803
Provisions	29	33	27	27	32	38
<b>Net Current Assets</b>	<b>-176</b>	<b>-33</b>	<b>4</b>	<b>-37</b>	<b>-57</b>	<b>-28</b>
<b>Appl. of Funds</b>	<b>1,219</b>	<b>1,291</b>	<b>1,407</b>	<b>1,519</b>	<b>1,666</b>	<b>1,879</b>

## Financials and valuations

### Ratios

Y/E March (INR)	FY23	FY24	FY25	FY26	FY27E	FY28E
<b>Basic (INR)</b>						
<b>EPS</b>	<b>4.6</b>	<b>63.3</b>	<b>31.8</b>	<b>61.2</b>	<b>23.3</b>	<b>36.8</b>
Cash EPS	19.5	79.2	48.8	79.6	42.7	56.7
BV/Share	125.3	177.0	190.5	234.4	250.2	274.4
DPS	5.0	21.0	10.0	17.5	7.6	12.6
Payout (%)	100.2	33.4	32.0	28.9	32.7	34.1
<b>Valuation (x)</b>						
P/E	63.7	4.6	9.2	4.8	12.6	8.0
Cash P/E	15.1	3.7	6.0	3.7	6.9	5.2
P/BV	2.3	1.7	1.5	1.3	1.2	1.1
EV/Sales	0.3	0.3	0.3	0.3	0.3	0.3
EV/EBITDA	13.4	2.8	4.9	2.9	6.8	4.7
Dividend Yield (%)	1.7	7.1	3.4	6.0	2.6	4.3
FCF per share	9.2	61.7	20.1	66.7	-18.8	-5.7
<b>Return Ratios (%)</b>						
RoE	3.7	41.9	17.3	28.8	9.6	14.0
RoCE	-0.4	24.8	11.7	20.3	6.9	9.8
RoIC	-0.3	31.9	16.9	34.5	10.5	18.2
<b>Working Capital Ratios</b>						
Fixed Asset Turnover (x)	2.7	3.0	2.8	2.7	2.4	2.1
Asset Turnover (x)	3.9	3.5	3.1	3.0	2.5	2.0
Inventory (Days)	29	35	38	43	45	44
Debtor (Days)	5	3	8	4	7	8
Creditor (Days)	49	57	62	75	79	77
<b>Leverage Ratio (x)</b>						
Current Ratio	0.7	1.0	1.0	1.0	0.9	1.0
Interest Cover Ratio	0.8	9.0	5.1	11.8	3.2	5.2
Net Debt/EBITDA	6.2	0.9	1.6	0.6	2.2	1.9
Net Debt/Equity	1.1	0.5	0.5	0.3	0.4	0.4

### Consolidated - Cash Flow Statement

Y/E March	FY23	FY24	FY25	FY26	FY27E	FY28E
OP/(Loss) before Tax	28	362	182	333	107	187
Depreciation	64	68	73	79	83	85
Direct Taxes Paid	-8	-88	-40	-89	-27	-47
(Inc)/Dec in WC	-2	-12	9	113	-45	-32
<b>CF from Operations</b>	<b>125</b>	<b>359</b>	<b>237</b>	<b>479</b>	<b>170</b>	<b>245</b>
(Inc)/Dec in FA	-85	-96	-151	-194	-250	-270
<b>Free Cash Flow</b>	<b>39</b>	<b>264</b>	<b>86</b>	<b>285</b>	<b>-80</b>	<b>-25</b>
(Pur)/Sale of Investments	-3	-33	-64	-36	0	0
<b>CF from Investments</b>	<b>-78</b>	<b>-105</b>	<b>-192</b>	<b>-230</b>	<b>-250</b>	<b>-270</b>
Inc/(Dec) in Debt	14	55	47	-76	80	110
Dividend Paid	-13	-53	-66	-75	-33	-54
CF from Fin. Activity	-45	-254	-62	-176	15	21
<b>Inc/Dec of Cash</b>	<b>2</b>	<b>0</b>	<b>-17</b>	<b>73</b>	<b>-65</b>	<b>-3</b>
Opening Balance	22	23	23	6	78	13
<b>Closing Balance</b>	<b>23</b>	<b>23</b>	<b>6</b>	<b>78</b>	<b>13</b>	<b>10</b>

(INR b)

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## NOTES

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BUY	>=15%
SELL	< - 10%
NEUTRAL	< - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

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