

# Jio Financial Services

Estimate change 

TP change 

Rating change 

Bloomberg	JIOFIN IN
Equity Shares (m)	6353
M.Cap.(INRb)/(USDdb)	1549.3 / 16.7
52-Week Range (INR)	339 / 223
1, 6, 12 Rel. Per (%)	-1/-16/-3
12M Avg Val (INR M)	4280

## Financials & Valuations (INR b)

Y/E March	FY26	FY27E	FY28E
NII	11.6	20.2	35.0
PPP	16.3	27.0	44.4
PAT	15.3	23.3	35.1
EPS (INR)	2.4	3.4	5.1
EPS Gr. (%)	-5.0	41	51
BV/Sh. (INR)	211	234	257

## Ratios (%)

NBFC NIM	3.5	3.8	4.2
NBFC C/I ratio	43.9	31.2	22.8
Consol. core RoA	2.0	2.0	2.4
Consol. core RoE	6.7	5.7	8.9

## Valuation

P/E (x)	101.2	71.7	47.6
P/BV (x)	1.2	1.04	0.95
Div. Yield (%)	0.0	0.0	0.0

## Shareholding pattern (%)

As of	Dec-25	Sep-25	Dec-24
Promoter	47.1	47.1	47.1
DII	15.6	15.0	12.6
FII	11.6	11.8	15.6
Others	25.8	26.1	24.6

FII includes depository receipts

**CMP: INR244**

**TP: INR315 (+29%)**

**Buy**

## Credit-led scale-up continues; newer businesses ramp up

### NBFC AUM up ~35% QoQ; consol. PAT declines 14% YoY

- Jio Financial Services (JIOFIN)'s 4QFY26 consolidated NII grew ~28% YoY to INR3.4b (PY: ~INR2.7b). Other income grew 55% YoY to INR3.8b. This included investment income of ~INR1.5b (PY: INR1.8b).
- Opex surged ~188% YoY to INR3.9b (PY: ~INR1.4b). Within this, employee expenses jumped ~136% YoY to INR1.3b. PPop declined ~12% YoY to INR3.3b (PY: INR3.7b). For FY26, the PPop grew 2% YoY to INR16.3b.
- Credit costs in 4QFY26 stood at INR274m (vs. INR239m in 4QFY25).
- The share of profit of JV & Associates dipped ~16% YoY to ~INR388m (PY: ~INR461m). Jio Payments Bank, which was earlier a JV, is now a wholly-owned subsidiary of JIOFIN and is consolidated in JIOFIN's financials.
- JIOFIN's 4QFY26 consol. PAT declined ~14% YoY to ~INR2.7b (PY: INR3.2b). FY26 PAT declined ~3% YoY to INR15.6b.

### NBFC Lending: Strong disbursement traction; AUM up 35% QoQ

- NBFC AUM grew ~35% QoQ to ~INR257b as of Mar'26 (vs. ~INR190b in Dec'25). Disbursements in 4QFY26 grew ~49% YoY and 23% QoQ to INR10.6b. NII in the NBFC business jumped ~150% YoY and stood at INR2b with PAT of INR710m, which surged ~305% YoY and 20% QoQ.
- Jio Credit's Average CoF was broadly stable QoQ at 7% in 4QFY26 (vs. 6.99% in 3QFY26). Management shared that despite a volatile macro environment, the company was able to keep its cost of funds broadly stable.
- Portfolio mix remains balanced, with home loans at ~45%, loan against securities (LAS) at ~11%, and corporate lending at ~44%. The company plans to further diversify the asset mix by entering new segments and deepening its presence across key markets.
- CRAR stood at 25.91% with a D/E ratio of 3.05x as of Mar'26.
- We expect earnings momentum to strengthen every year, driven by a disciplined scale-up of business and a strong focus on profitability. We expect AUM CAGR of 85% and PAT CAGR of 162% over FY26-FY28E, with an RoA/RoE of 2.1%/11.7% in FY28E.

### AMC: AUM at INR152b; rapid product expansion underway

- AMC AUM stood at INR152b (vs. INR150b as of Dec'25) with participation from 400+ institutional and 1.1m+ individual investors.
- JIOFIN shared that ~50% of its investors have active SIPs with the company, and over 20% of its investors are new to mutual funds.
- The product suite is expanding rapidly, with launches across short-duration, low-duration, thematic, and large-cap funds during the quarter, along with instant redemption features for liquid/overnight funds.
- Strategic intent includes building a full-stack investment platform, integrating mutual funds, ETFs, structured products, GIFT City offerings, and upcoming broking + wealth management.

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Investors are advised to refer through important disclosures made at the last page of the Research Report.

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### Progress in other businesses

- **Wealth and Broking:** The wealth management business launched its website and an early access campaign, while the product roadmap and GTM strategy for broking remain under development.
- **Jio Payments Bank (JPBL):** Its CASA customers stood at ~3.7m (PQ: 3.2m), and it expanded the business correspondents (BC) network to ~378k (PQ: 287k). Deposits stood at INR5.44b as of Mar'26 (PQ: INR5.07b).
- **Jio Payment Solutions (JPSL):** Transaction processing volume has declined 8% QoQ to INR150b (PQ: INR163b). JPSL continues to focus on unit-level profitability, with net processing margin expanding to 12bp. Gross fee and commission income dipped 13% QoQ to INR840m in 4Q. The company received a payment aggregator-cross-border license from the RBI to settle global payments.
- **Jio Insurance Broking:** Premiums of INR2.7b were facilitated in 4QFY26.

### Key highlights from the management commentary

- Management indicated that treasury performance was impacted by rising yields due to the relatively large treasury book; excluding this impact, underlying PPOP growth would have been stronger.
- Broking is not yet fully operational at scale, but it is a key upcoming pillar within the investment ecosystem. It will likely act as a high-engagement product, improving user stickiness and increasing cross-sell opportunities across lending, AMC, and derivatives of investment products.

### Valuation and view

- JIOFIN reported a mixed performance, with the NBFC segment scaling well and AUM crossing INR 250bn; however, other segments witnessed slower traction, while overall profitability remained impacted by continued investments in new businesses and the impact on the treasury book amid macro volatility.
- JIOFIN offers a compelling long-term runway for growth, supported by the breadth of its financial services platform and multiple embedded value-creation levers. While current valuations reflect a part of the medium-term growth potential, we believe they do not fully capture the scale opportunity across lending, asset management, insurance, and digital financial services as these businesses transition from incubation to meaningful profitability.
- JIOFIN trades at 1x FY27E P/BV. We model a consolidated PAT CAGR of 50% over FY26-FY28 and reiterate our BUY rating on the stock with a TP of INR315 (based on Mar'28E SoTP). Our SoTP does not factor in valuation from businesses like insurance manufacturing, wealth management, broking, and marketplace, which are still in their incubation phase.

**Jio Financial: SoTP – Mar'28E**

	Stake	Value (INR B)	INR per share	% To Total	Target multiple	Rationale
Jio Standalone	100	152	24	8	1.0	Based on 1x FY28E P/BV
Jio Credit	100	342	54	17	2.2	Based on 2.2x FY28E P/BV
Jio Insurance Broking	100	47	7	2	25	Based on 25x FY28E EPS
Jio Payment Solutions	100	52	8	3	5.0	Based on 5x FY28E sales
Jio Payment Banks	100	9	1	0	1.8	Based on 1.8x FY28E P/BV
Jio Blackrock AMC	50	24	4	1	8%	Based on 8% of FY28E AUM
RIIHL and RSHL (Investments in RIL)	6.1	1,300	205	65	1.0	Target value of 6.1% stake held in Reliance Industries (based on MOFSL's TP on RIL); 10% Holding discount
Cash and investments of RIIHL	NA	89	13	4		
<b>Target Value</b>		<b>2,016</b>	<b>315</b>	<b>100</b>		

**JIOFIN's Consolidated Quarterly performance**

(INR m)

JIOFIN - Consolidated P&L Statement (INR m)	FY25				FY26E				FY25	FY26	4Q FY26E	v/s Est.
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q				
Interest Income	1,617	2,050	2,101	2,757	3,629	3,924	5,041	6,425	8,525	19,019	7,204	-11
Interest Expenses	0	0	0	77	988	1,358	2,124	2,981	77	7,451	2,880	3
<b>Net Interest Income</b>	<b>1,617</b>	<b>2,050</b>	<b>2,101</b>	<b>2,681</b>	<b>2,641</b>	<b>2,566</b>	<b>2,918</b>	<b>3,444</b>	<b>8,449</b>	<b>11,568</b>	<b>4,323</b>	<b>-20</b>
YoY growth (%)	-16	10	-22	-5	63	25	39	28	-9	37	61	
Other Income	2,561	4,889	2,388	2,426	2,566	6,100	3,969	3,772	12,264	16,407	3,844	-2
<b>Total Income</b>	<b>4,178</b>	<b>6,939</b>	<b>4,489</b>	<b>5,107</b>	<b>5,207</b>	<b>8,666</b>	<b>6,887</b>	<b>7,216</b>	<b>20,713</b>	<b>27,975</b>	<b>8,167</b>	<b>-12</b>
Operating Expenses	790	1,423	1,184	1,371	1,547	2,874	3,350	3,945	4,768	11,717	3,313	19
YoY growth (%)	81	99	20	35	96	102	183	188	51	146	142	
<b>Operating Profit</b>	<b>3,388</b>	<b>5,515</b>	<b>3,305</b>	<b>3,736</b>	<b>3,659</b>	<b>5,791</b>	<b>3,537</b>	<b>3,271</b>	<b>15,944</b>	<b>16,259</b>	<b>4,854</b>	<b>-33</b>
YoY growth (%)	-6	3	5	18	8	5	7	-12	4	2	30	
Provisions & Loan Losses	3	38	123	239	70	132	186	274	404	662	326	-16
Share of profit of JV & Associate	619	2,257	591	461	315	2,172	360	388	3,928	3,234	690	-44
<b>Profit before Tax</b>	<b>4,004</b>	<b>7,735</b>	<b>3,772</b>	<b>3,958</b>	<b>3,904</b>	<b>7,831</b>	<b>3,711</b>	<b>3,385</b>	<b>19,469</b>	<b>19,117</b>	<b>5,218</b>	<b>-35</b>
Tax Provisions	878	844	824	797	943	880	1,021	663	3,343	3,508	1,095	-39
<b>Net Profit</b>	<b>3,126</b>	<b>6,891</b>	<b>2,948</b>	<b>3,161</b>	<b>2,961</b>	<b>6,950</b>	<b>2,690</b>	<b>2,722</b>	<b>16,126</b>	<b>15,609</b>	<b>4,123</b>	<b>-34</b>
YoY growth (%)		3	0	2	-5	1	-9	-14	1	-3	30	
<b>Key Parameters</b>												
<b>NBFC AUM (INR b)</b>	2.2	12.1	42.0	101	116.7	147.1	190.5	257				
QoQ growth (%)	25	456	248	139	16	26	29	35				
<b>NBFC ratios Calc. (%)</b>												
Yields			9.4	6.7	9.2	9.1	9.5	9.3				
CoF					6.3	6.2	6.7	6.7				
Spreads					3.0	2.9	2.8	2.6				
NIMs			9.2	4.5	4.3	4.2	3.9	3.6				
<b>Jio Payments Bank</b>												
CASA customers	1.0	1.5	1.9	2.3	2.6	3.0	3.2	3.7				
Deposits (INR m)	1,170	2,090	2,610	2,950	3,580	4,210	5,070	5,440				
Business correspondent (In '000)	2	3	7	20	51	199	287	379				
<b>Jio Payments Solutions</b>												
Transaction processing volume (INR b)	40	51	64	60	77	136	163	150				
Growth QoQ (%)	-	27	25	-6	29	76	20	-8				
<b>AMC</b>												
<b>AUM (INR b)</b>	-	-	-	-	179	160	150	152				
QoQ growth (%)							-6	2				

E: MOFSL Estimates



## Highlights from the management commentary

### Jio Credit Limited (NBFC)

- Disbursements in 4QFY26 grew ~49% YoY to INR106b, driven entirely by organic originations
- The NBFC business has reached an inflection point, with AUM scaling to INR257b, supported by a well-diversified asset mix.
- Portfolio mix remains balanced, with home loans at ~45%, loan against securities (LAS) at ~11%, and corporate lending at ~44%
- The holding company infused ~INR20b to maintain a strong capital adequacy, and JCL is well capitalized for growth.
- Despite a volatile macro environment, average borrowing costs remained well controlled at ~7%.
- The company plans to further diversify the asset mix by entering new segments and deepening its presence across key markets.
- PPOP increased to INR1.2b (vs. ~INR990m in 3QFY26), while FY26 PAT more than doubled to INR2.2b (vs. INR1.1b in FY25).

### Jio Payments Bank

- Payment banks launched UPI-based cash withdrawal services and expanded product offerings.
- Total income stood at INR870m (vs. INR610m in 3QFY26), reflecting steady momentum.
- CASA customer base scaled to ~3.7m, with deposits growing to INR5.4b
- Average deposit per customer increased ~20% YoY to INR1,439
- Transaction banking throughput grew ~66% QoQ, aiding fee diversification
- The bank is operational across 18 toll plazas in 8 states, supporting fee-based revenue streams

### Jio Payment Solutions

- Received RBI approval for Payment Aggregator – Cross Border license, enabling global payment settlements. Expanded merchant network across 26 states.
- TPV (Total Payment Value) for 4QFY26 stood at ~INR150b
- Net fee and commission income stood at INR170m, supported by strong TPV growth
- Net processing margins improved to ~12 bp (vs. ~10 bp in 3QFY26)
- Growth from merchants outside the ecosystem increased ~15% YoY, indicating diversification
- Strategic focus remains on scaling enterprise, SMB, and cross-border segments to drive sustainable profitability

### Insurance business

- Insurance broking business scaled strongly with total premium at INR9b in FY26, showing sharp growth from a low base (INR8.9b in FY25)
- Growth is increasingly retail-led, with a sharp shift in mix driving 124% YoY growth in fee and commission income in 4QFY26, indicating improving monetization quality.

- The direct-to-consumer (D2C) channel is a key growth driver, with business volumes growing ~11x YoY, supported by improved digital journeys and higher conversion rates.
- The company has built a digital POSP (Point-of-Sale Person) network, which delivered over INR1b in premium in its first year, highlighting scalable distribution economics. The distribution network has expanded with POSP presence across 22 states and 2 UT.
- Product innovation is emerging as a differentiator, including segment-specific solutions such as a dedicated commercial vehicle insurance platform, improving customer targeting.
- The business benefits from deep integration with the Jio Finance app, enabling embedded insurance distribution and higher cross-sell potential across a large user base.
- Institutional capability is being strengthened via the Allianz partnership, with reinsurance JV approvals received (in Mar'26) and broader underwriting for life and general insurance under development.

### **Asset Management Business**

- QAAUM reached ~INR167b in Q4FY26 (up 21% QoQ), though flows were partially impacted by market volatility during the quarter.
- The platform has built a diversified investor base with 400+ institutional and ~1.1m retail investors, demonstrating balanced participation.
- Importantly, ~20% of investors are first-time mutual fund investors, and ~40% of retail AUM comes from beyond the top 30 cities, highlighting incremental market expansion rather than share capture.
- Product suite is expanding rapidly, with launches across short-duration, low-duration, thematic, and large-cap funds during the quarter, along with instant redemption features for liquid/overnight funds.
- The AMC has received regulatory clearance (NOC from SEBI) for SIF, enabling further product diversification.
- Strategic intent includes building a full-stack investment platform, integrating mutual funds, ETFs, structured products, GIFT City offerings, and upcoming broking + wealth management.

### **Wealth management and Broking**

- Jio has formally entered wealth management (launched Feb'26) as part of its broader "Invest" vertical, expanding beyond mutual funds into holistic advisory. The strategy is to build a full-stack wealth platform, integrating mutual funds, alternative investments, and advisory under a unified offering.
- The business is currently in the investment/incubation phase, with near-term focus on product build-out, team, and platform capabilities rather than profitability.
- Integration with the Jio Finance app enables AI-driven, personalized advisory, positioning wealth as a goal-based, outcome-oriented service rather than transaction-led.
- Management intends to serve investors across the maturity spectrum, from first-time investors to affluent/HNI segments, through differentiated offerings.
- Broking is not yet fully operational at scale, but it is a key upcoming pillar within the investment ecosystem.

- Broking will likely act as a high-engagement product, improving user stickiness and increasing cross-sell opportunities across lending, AMC, and derivatives of investment products.

### Financial highlights

- Consolidated total income grew ~78% YoY to INR32.7b in FY26.
- 4QFY26 income stood at ~INR10b (vs. ~INR5b in 4QFY25), reflecting strong scale-up.
- Net income from core operations rose sharply (~272% YoY) to INR13.9b, contributing ~54% of total income (vs. ~20% in FY25).
- Continued investments in scaling growth-stage businesses and incubating new ventures weighed on near-term profitability.
- Treasury performance was impacted by rising yields, given the relatively large treasury base; excluding this, underlying PPOP growth would have been stronger.
- Operating expenses rose in line with business scale and expansion.
- Share of associates/JVs stood at INR390m (vs. INR 460m YoY), reflecting ongoing investments in scaling asset management, wealth, broking, and reinsurance ventures (with BlackRock and Allianz).

### Platform vision & positioning

- The company is building a deeply integrated, AI-first financial ecosystem anchored on personalization, transparency, and efficiency.
- JIOFS is transitioning from a traditional, product-centric financial services model to a continuous, context-aware, and outcome-driven ecosystem, focused on aligning offerings with individual customer goals and behaviors.
- Strong emphasis on N=1 personalization, leveraging multiple data sources to serve highly tailored financial solutions
- Long-term ambition is to build a comprehensive, one-stop financial platform covering the entire customer lifecycle.

### Neural Agent marketplace (core architecture)

- **Neural engine:** Utilizes consented data (account aggregators, bureaus, behavioral inputs) to deliver highly contextual and personalized recommendations for each user.
- **Agent layer:** Natural language interface and agent-led workflows that simplify decision-making, reduce cognitive overload, and guide users toward optimal outcomes.
- **Marketplace layer:** Wide product suite across insurance, credit, investments, and deposits, enabling customers to access relevant solutions within a single ecosystem.

### Customer value proposition

- Unbiased and transparent advisory, with recommendations driven purely by customer interest rather than commission economics.
- Hyper-personalized insights based on individual financial profiles, life stage, and behavioral patterns.

- Seamless intent-to-execution journey, enabling users to move from discovery to transaction in a frictionless, conversational manner.
- Integrated rewards ecosystem (Jio Points) providing tangible benefits and enhancing engagement across transactions.
- Low-ticket entry points (e.g., small-ticket gold investments) aimed at improving accessibility and driving financial inclusion.

### Supplier (partner) value proposition

- Access to high-quality, intent-qualified leads improves conversion rates and funnel efficiency.
- Enhanced risk assessment capabilities through proprietary analytics, such as the upcoming financial fitness index.
- Significant reduction in customer acquisition costs, supported by the platform's scale, digital reach, and data-driven targeting.

### Scale & traction

- The platform has scaled to ~23m users, with ~9.3m monthly active users, indicating strong engagement momentum.
- Increasing adoption of open finance, with ~244K users linked via the account aggregator framework.
- Rewards ecosystem is gaining traction, with ~1.2m users benefiting and over 31m points issued.
- Broad product coverage, including 82 insurance plans, 53 credit card variants, along with partnerships across deposits and lending products.

### Upcoming initiatives

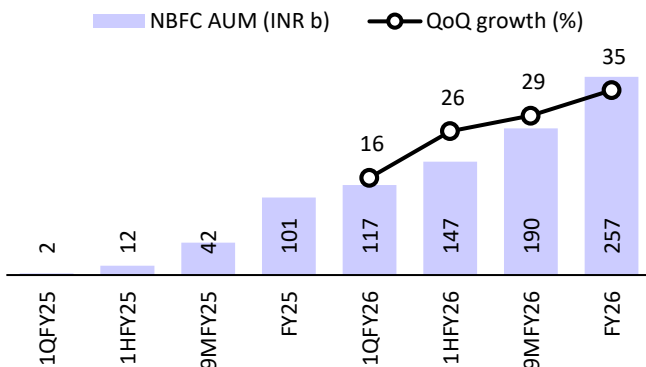
- Value-back membership program aimed at redistributing intermediary savings back to customers through better pricing, rewards, and fee benefits.
- Launch of AI-driven "Personal CFO", a proactive financial assistant that continuously monitors financial health, identifies gaps, and provides actionable recommendations.

### AI-led operating model

- **Customer experience transformation:** High degree of automation with bot-driven interactions, significantly improving resolution time and engagement levels
- **Operational efficiency:** Automation of key workflows, including settlements and partner payments, leading to lower cost-to-serve and improved scalability
- **Risk & fraud management:** Deployment of ML models for predictive risk monitoring, with a growing share of fraud detection and AML processes being automated
- **Marketing & growth:** Fully AI-driven content generation and hyper-personalized campaigns, driving superior targeting and conversion efficiency

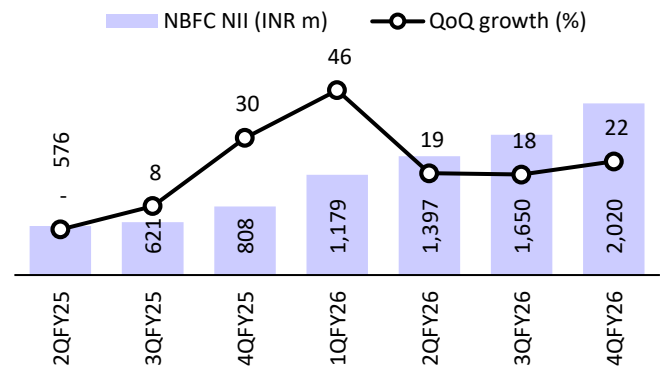
## Key exhibits

**Exhibit 1: NBFC AUM grew ~35% QoQ to INR257b**



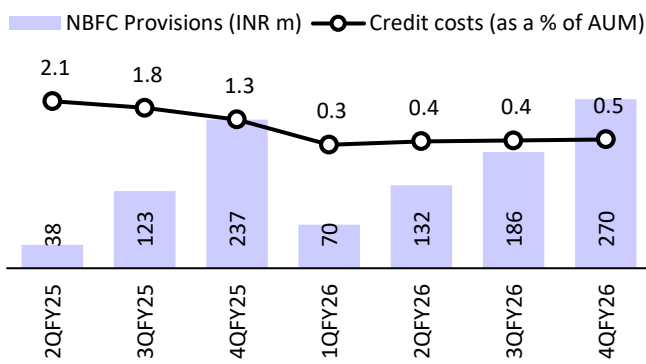
Source: MOFSL, Company

**Exhibit 2: Strong growth in NBFC NII**



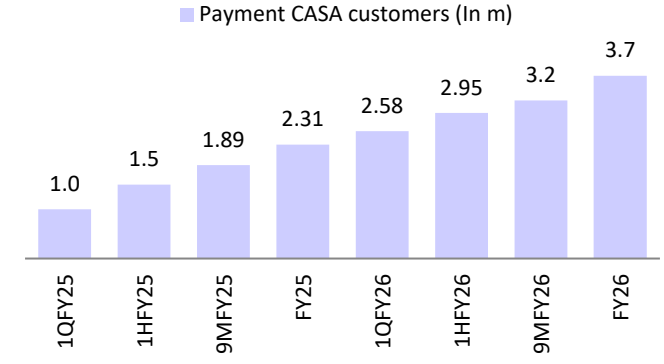
Source: MOFSL, Company

**Exhibit 3: NBFC credit costs remained benign**



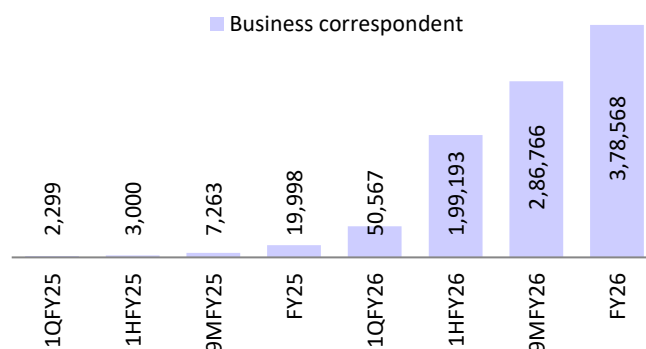
Source: MOFSL, Company

**Exhibit 4: CASA customers continued to rise**



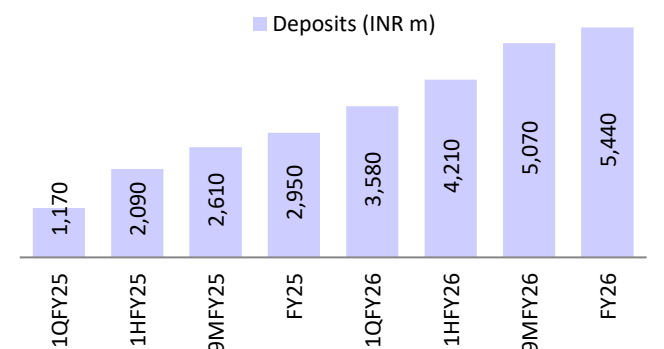
Source: MOFSL, Company

**Exhibit 5: BC network stood at 378k as of Mar'26**



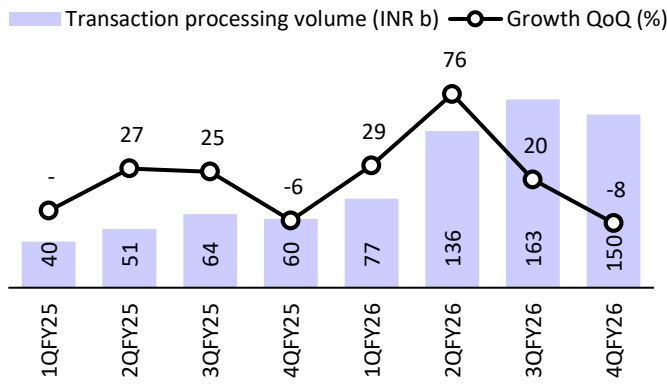
Source: MOFSL, Company,

**Exhibit 6: Deposit base stood at INR5.4b as of Mar'26**



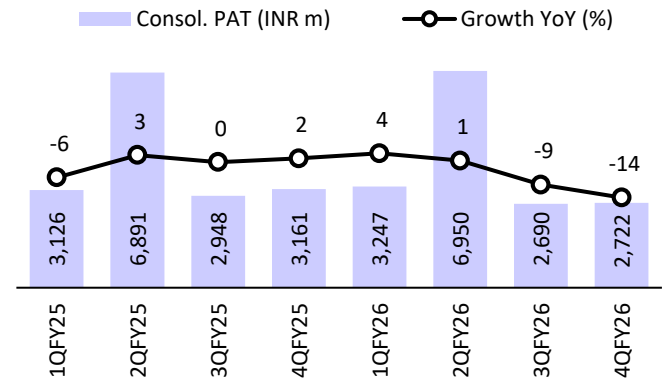
Source: MOFSL, Company

**Exhibit 7: TPV declined ~8% QoQ**



Source: MOFSL, Company,

**Exhibit 8: Consolidated PAT declined ~14% YoY**



Source: MOFSL, Company

**Exhibit 9: We cut our FY27/FY28 EPS estimates by 7%/4% to factor in slightly lower interest income**

INR B	Old Est.		New Est.		Change (%)	
	FY27	FY28	FY27	FY28	FY27	FY28
NII	21.1	35.3	20.2	35.0	-4.0	-0.8
Other Income	24.5	34.6	23.2	32.6	-5.6	-5.8
<b>Total Income</b>	<b>45.6</b>	<b>69.9</b>	<b>43.4</b>	<b>67.6</b>	<b>-4.9</b>	<b>-3.3</b>
Operating Expenses	16.5	23.4	16.4	23.2	-0.8	-0.8
<b>Operating Profits</b>	<b>29.1</b>	<b>46.5</b>	<b>27.0</b>	<b>44.4</b>	<b>-7.2</b>	<b>-4.5</b>
Provisions	1.9	4.2	1.9	4.1	0.9	-0.8
Share of profit in assoc. & JV	4.0	4.1	4.0	4.1	-0.2	0.0
<b>PBT</b>	<b>31.2</b>	<b>46.5</b>	<b>29.1</b>	<b>44.4</b>	<b>-6.8</b>	<b>-4.5</b>
Tax	6.3	9.7	5.8	9.3	-7.8	-4.9
<b>PAT</b>	<b>25.0</b>	<b>36.7</b>	<b>23.3</b>	<b>35.1</b>	<b>-6.6</b>	<b>-4.4</b>

Source: MOFSL, Company

## Financials and valuations

<b>Income Statement</b>						INR m
Y/E March	FY23	FY24	FY25	FY26	FY27E	FY28E
Interest Income	383	9,377	8,525	19,019	39,260	70,770
Interest Expenses	0	103	77	7,451	19,011	35,765
<b>Net Interest Income</b>	<b>383</b>	<b>9,275</b>	<b>8,449</b>	<b>11,568</b>	<b>20,249</b>	<b>35,005</b>
Change (%)		2,319	-9	37	75	73
Other Income	65	9,169	12,264	16,407	23,163	32,570
<b>Total Income</b>	<b>448</b>	<b>18,444</b>	<b>20,713</b>	<b>27,975</b>	<b>43,412</b>	<b>67,575</b>
Change (%)		4,013	12	35	55	56
<b>Total Operating Expenses</b>	<b>56</b>	<b>3,150</b>	<b>4,768</b>	<b>11,717</b>	<b>16,419</b>	<b>23,190</b>
Change (%)		5,565	51	146	40	41
Employee Expenses	0	1,160	2,149	3,873	5,092	6,814
Depreciation	0	215	225	294	340	413
Other Operating Expenses	56	1,774	2,394	7,550	10,987	15,964
<b>Operating Profit</b>	<b>393</b>	<b>15,294</b>	<b>15,944</b>	<b>16,259</b>	<b>26,993</b>	<b>44,386</b>
Change (%)		3,794	4	2	66	64
<b>Total Provisions</b>	<b>-101</b>	<b>21</b>	<b>404</b>	<b>662</b>	<b>1,884</b>	<b>4,123</b>
% Loan loss provisions to Avg loans ratio	-24.5	1.9	0.8	0.4	0.5	0.6
<b>PBT before share of profit/loss in associates and JV</b>	<b>493</b>	<b>15,274</b>	<b>15,541</b>	<b>15,597</b>	<b>25,109</b>	<b>40,262</b>
Add: Share of profit in associate and Joint ventures	0	4,285	3,928	3,234	3,983	4,145
<b>Profit before tax</b>	<b>493</b>	<b>19,559</b>	<b>19,469</b>	<b>19,117</b>	<b>29,091</b>	<b>44,407</b>
Tax Provisions	181	3,513	3,343	3,508	5,775	9,260
Tax Rate (%)	36.7	23.0	21.5	22.5	23.0	23.0
<b>PAT</b>	<b>313</b>	<b>16,046</b>	<b>16,126</b>	<b>15,609</b>	<b>23,316</b>	<b>35,147</b>
Change (%)		5,035	1	-3	49	51
<b>Balance Sheet</b>						
Y/E March	FY23	FY24	FY25	FY26	FY27E	FY28E
Equity Share Capital	63,556	63,533	63,531	63,531	68,531	68,531
Reserves & Surplus	10,77,647	13,27,944	11,71,434	12,75,005	15,31,728	16,94,615
<b>Net Worth</b>	<b>11,41,203</b>	<b>13,91,477</b>	<b>12,34,965</b>	<b>13,38,536</b>	<b>16,00,259</b>	<b>17,63,147</b>
<b>Borrowings</b>	<b>7,428</b>	<b>0</b>	<b>39,700</b>	<b>2,17,684</b>	<b>4,24,822</b>	<b>7,63,465</b>
Change (%)	#DIV/0!	-100.0	#DIV/0!	448.3	95.2	79.7
Other liabilities	666	57,153	60,434	78,751	61,460	62,560
<b>Total Liabilities</b>	<b>11,49,297</b>	<b>14,48,630</b>	<b>13,35,099</b>	<b>16,34,971</b>	<b>20,86,541</b>	<b>25,89,172</b>
Investments	10,81,409	13,32,922	11,89,103	13,30,887	15,10,563	16,55,964
<b>Loans</b>	<b>411</b>	<b>1,733</b>	<b>1,00,531</b>	<b>2,57,108</b>	<b>4,88,832</b>	<b>8,72,554</b>
Change (%)		321.8	5,700.7	155.7	90.1	78.5
Other assets	68,664	1,15,413	47,016	46,976	87,147	60,653
<b>Total Assets</b>	<b>11,50,484</b>	<b>14,50,068</b>	<b>13,36,651</b>	<b>16,34,971</b>	<b>20,86,541</b>	<b>25,89,172</b>

E: MOFSL Estimates

## Financials and valuations

AUM Mix	FY23	FY24	FY25	FY26	FY27E	FY28E
<b>NBFC AUM</b>	<b>0</b>	<b>1,730</b>	<b>1,00,530</b>	<b>2,57,110</b>	<b>4,88,509</b>	<b>8,79,316</b>
Change (%)			5,711	156	90	80
<b>NBFC Ratios (%)</b>						
Y/E March	FY23	FY24	FY25	FY26	FY27E	FY28E
Avg. Yield on Loans	0.0	0.7	3.3	8.1	9.0	9.5
Avg Cost of Funds	0.0	0.0	1.3	6.0	6.1	6.1
Spread of loans	0.0	0.7	1.9	2.1	2.9	3.4
NIM (on loans)	0.0	53.7	3.1	3.5	3.8	4.2
<b>Profitability Ratios (%)</b>						
Consolidated RoE	0.0	6.2	5.6	6.7	5.7	8.9
Consolidated RoA	0.0	4.4	3.4	2.0	2.0	2.4
NBFC Cost/Income	15.6	22.2	41.9	43.9	31.2	22.82
NBFC Opex to avg. assets	0.0	1.6	1.8	1.4	1.2	1.0
<b>Asset quality</b>						
	FY23	FY24	FY25	FY26	FY27E	FY28E
GNPA (%)	0.00	0.13	0.00	0.13	0.96	1.66
NNPA (%)	0.00	0.11	0.00	0.06	0.42	0.75
PCR (%)	0.00	17.39	-15.79	57.00	56.00	55.00
Credit costs (as a % of avg. assets)	0.00	0.05	0.54	0.32	0.45	0.57
<b>Valuation</b>						
	FY23	FY24	FY25	FY26	FY27E	FY28E
<b>No. of Shares (m)</b>	<b>6,356</b>	<b>6,353</b>	<b>6,353</b>	<b>6,353</b>	<b>6,853</b>	<b>6,853</b>
EPS	0.0	2.5	2.5	2.5	3.4	5.1
EPS Growth (%)		5,036.4	0.5	-3.2	38.5	50.7
<b>Price-Earnings (x)</b>	<b>4,962</b>	<b>97</b>	<b>96</b>	<b>99</b>	<b>72</b>	<b>48</b>
Book Value (INR)	180	219	194	211	234	257
BV Growth (%)		22	-11	8	11	10
<b>Price-BV (x)</b>	<b>1.4</b>	<b>1.1</b>	<b>1.3</b>	<b>1.2</b>	<b>1.0</b>	<b>0.9</b>
DPS (INR)	0.0	0.0	0.0	0.0	0.0	0.0
<b>Dividend yield (%)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

E: MOSL Estimates

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SELL	< - 10%
NEUTRAL	< - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

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