

# Power Finance Corporation

Estimate change



TP change



Rating change



|                       |               |
|-----------------------|---------------|
| Bloomberg             | POWF IN       |
| Equity Shares (m)     | 3300          |
| M.Cap.(INRb)/(USDb)   | 1363.8 / 15.1 |
| 52-Week Range (INR)   | 444 / 330     |
| 1, 6, 12 Rel. Per (%) | 14/-4/-7      |
| 12M Avg Val (INR M)   | 2854          |

## Financials & Valuations (INR b)

| Y/E March      | FY26E | FY27E | FY28E |
|----------------|-------|-------|-------|
| NII            | 221   | 238   | 263   |
| PPP            | 232   | 258   | 287   |
| PAT            | 195   | 201   | 225   |
| EPS (INR)      | 59.0  | 60.9  | 68.3  |
| EPS Gr. (%)    | 12    | 3     | 12    |
| BV/Sh. (INR)   | 317   | 359   | 407   |
| ABV/Sh. (INR)  | 273   | 315   | 363   |
| RoAA (%)       | 3.2   | 3.1   | 3.0   |
| RoAE (%)       | 19.9  | 18.0  | 17.8  |
| Div Payout (%) | 30.1  | 30.0  | 30.0  |

## Valuations

|               |     |     |     |
|---------------|-----|-----|-----|
| P/E (x)       | 7.0 | 6.8 | 6.1 |
| P/BV (x)      | 1.3 | 1.2 | 1.0 |
| Core P/E (x)  | 5.1 | 5.0 | 4.4 |
| Core P/BV (x) | 1.1 | 0.9 | 0.8 |
| Div. Yld (%)  | 4.3 | 4.4 | 4.9 |

## Shareholding pattern (%)

| As On    | Dec-25 | Sep-25 | Dec-24 |
|----------|--------|--------|--------|
| Promoter | 56.0   | 56.0   | 56.0   |
| DII      | 15.5   | 16.0   | 17.2   |
| FII      | 18.3   | 18.8   | 18.0   |
| Others   | 10.2   | 9.1    | 8.8    |

FII includes depository receipts

**CMP: INR413**

**TP: INR500 (+21%)**

**Buy**

## In-line quarter with controlled run-downs; asset quality improves

### Loan book rises 13% YoY; merger of PFC and REC remains a key monitorable

- PFC's 3QFY26 PAT grew ~15% YoY to INR47.6b (in line). 3Q NII grew ~19% YoY to ~INR56.1b (~5% higher than est.). Other operating income grew ~14% YoY to ~INR6.8b (~16% higher than est.), which included dividend income of ~INR6.7b. PFC reported exchange losses of INR1.3b (PQ: loss of INR5b).
- Opex grew ~8% YoY to ~INR2b (inline). The cost-to-income ratio improved ~10bp QoQ to ~3.55%. The company stated that there is no material impact of the new labor code policy. PPOP grew ~16% YoY to INR59.6b.
- Provisions in 3QFY26 declined to INR52m (PQ: INR2.4b and PY: INR745m). This translated into insignificant credit costs in 3Q (PY: ~1bp and PQ: ~4bp).
- Yields (calc.) were broadly stable at ~10%, while reported CoB was also stable QoQ at ~7.4%, resulting in spreads (calc.) remaining stable QoQ at ~2.55%. Reported NIM for 3QFY26 rose ~5bp QoQ to ~3.65% (PQ: 3.6%).
- **We estimate a disbursement/advances/PAT CAGR of 11%/13%/8% over FY26-FY28, an RoA/RoE of 3%/18%, and a dividend yield of ~4.9% in FY28. We reiterate our BUY rating with an SoTP (Dec'27E)-based TP of INR500 (premised on a 1x target multiple for the PFC standalone business and INR144/share for PFC's stake in REC after a hold-co discount of 20%).**

## Govt. of India announces the merger of PFC and REC

- On 1<sup>st</sup> Feb'26, the Hon'ble Finance Minister, in the Union Budget 2026-27, outlined a "Viksit Bharat" roadmap for Public Sector NBFCs, with explicit targets for credit growth and technology adoption. The GoI also proposed the restructuring of PFC and REC. Following the Budget announcement, PFC's Board considered the proposal and granted in-principle approval for a merger between PFC and REC, while affirming that the merged entity would continue to be classified as a "Government Company".
- While there remains uncertainty around the finer details of the merger, we believe the combination should deliver meaningful operating synergies through the rationalization of overlapping functions and stronger bargaining power with lenders. Competitive intensity, at least between PFC and REC, is also likely to ease, with the merged entity emerging as a dominant, government-backed power financier with greater scale and stability.

## Disbursements rise ~15% YoY; loan book grows ~1.5% QoQ

- The loan book stood at INR5.7t and grew 13% YoY/1.5% QoQ. Repayments during the quarter stood at ~22% (PQ: 28% and PY: ~19%).
- Disbursements grew ~15% YoY to INR394b. Disbursements to the infrastructure sector formed ~3% of the total disbursements in 3QFY26. The renewables segment in the loan mix was stable at 16%.

### Asset quality improves due to the resolution of TRN energy

- GS3 declined ~25bp QoQ to ~1.64%, while NS3 declined ~10bp QoQ to 0.26%. Asset quality improvement was attributable to the resolution of TRN Energy, with an outstanding exposure of INR11.4b.
- Standard assets (Stage 1 + 2) PCR rose ~3bp QoQ to 104bp (PQ: 101bp and PY: 83bp). PCR on Stage 3 improved ~4pp QoQ to 84%.
- PFC has ~21 projects that are classified as NPA. Resolutions in ~11 NPA projects is being pursued under NCLT, and the remaining ~10 NPA projects are being pursued outside NCLT.

### Valuation and view

- PFC delivered a mixed quarter with earnings in line, while loan growth remained muted at <2% QoQ. Asset quality continued to improve, aided by the resolution of TRN Energy, which kept credit costs benign. Reported 9MFY26 NIM expanded by ~3bp (v/s that in 1HFY26).
- PFC (standalone) trades at 0.9x FY27E P/BV and ~5x FY27 P/E, which we view as attractive, and we therefore **reiterate our BUY rating** with an SoTP (Dec'27E)-based TP of INR500 (premised on a 1x target multiple for the PFC standalone business and INR144/sh for PFC's stake in REC after a hold-co discount of 20%).
- **Key risks:** 1) weaker loan growth driven by higher prepayments; 2) an increase in exposure to power projects without PPAs; 3) compression in spreads and margins due to an aggressive competitive landscape; and 4) any slowdown in the offtake of renewable energy projects.

#### PFC: SoTP - Dec'27

|                                 | Stake | Target Multiple | Value (INR B) | INR per share | % To Total | Rationale       |
|---------------------------------|-------|-----------------|---------------|---------------|------------|-----------------|
| PFC Standalone                  | 100   | 1.0             | 1,171         | 356           | 71         | ❖ 1x Dec'27 PBV |
| REC Stake (Pre-holdCo)          | 53    | 1.0             | 596           | 181           |            | ❖ 1x Dec'27 PBV |
| Hold Co Discount (20%)          |       |                 | 119           |               |            |                 |
| <b>REC Stake (Post Hold-CO)</b> |       |                 | <b>477</b>    | <b>144</b>    | <b>29</b>  |                 |
| <b>Target Value</b>             |       |                 | <b>1,648</b>  | <b>500</b>    | <b>100</b> |                 |

### Quarterly Performance

(INR m)

| Y/E March                     | FY25          |               |               |               | FY26E         |               |               |               | FY25            | FY26E           | 3Q FY26E      | v/s Est. |
|-------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|-----------------|-----------------|---------------|----------|
| Particulars                   | 1Q            | 2Q            | 3Q            | 4Q            | 1Q            | 2Q            | 3Q            | 4QE           |                 |                 |               |          |
| Interest Income               | 1,18,270      | 1,19,090      | 1,24,172      | 1,37,215      | 1,37,389      | 1,34,728      | 1,39,359      | 1,42,263      | 4,98,747        | 5,53,739        | 1,36,345      | 2        |
| Interest Expenses             | 74,990        | 75,007        | 77,231        | 78,109        | 82,697        | 81,835        | 83,294        | 84,947        | 3,05,380        | 3,32,773        | 82,735        | 1        |
| <b>Net Interest Income</b>    | <b>43,280</b> | <b>44,083</b> | <b>46,942</b> | <b>59,106</b> | <b>54,692</b> | <b>52,893</b> | <b>56,065</b> | <b>57,316</b> | <b>1,93,367</b> | <b>2,20,966</b> | <b>53,609</b> | <b>5</b> |
| YoY Gr %                      | 23.5          | 18.2          | 12.9          | 39.5          | 26.4          | 20.0          | 19.4          | -3.0          | 23.7            | 14.3            | 14.2          |          |
| Other Income                  | 3,160         | 14,655        | 5,971         | 11,309        | 2,016         | 11,829        | 6,827         | 12,996        | 35,096          | 33,668          | 5,880         | 16       |
| <b>Net Operational Income</b> | <b>46,440</b> | <b>58,738</b> | <b>52,913</b> | <b>70,415</b> | <b>56,708</b> | <b>64,722</b> | <b>62,892</b> | <b>70,312</b> | <b>2,28,463</b> | <b>2,54,634</b> | <b>59,490</b> | <b>6</b> |
| YoY Gr %                      | 41.1          | 19.4          | 11.5          | 42.1          | 22.1          | 10.2          | 18.9          | -0.1          | 27.6            | 11.5            | 12.4          |          |
| Exchange gain/(loss)          | 589           | -3,100        | 457           | -2,614        | -6,546        | -4,972        | -1,276        | -1,406        | -4,668          | -14,200         | -2,200        | -42      |
| <b>Total Net Income</b>       | <b>47,029</b> | <b>55,639</b> | <b>53,370</b> | <b>67,801</b> | <b>50,162</b> | <b>59,750</b> | <b>61,616</b> | <b>68,907</b> | <b>2,23,795</b> | <b>2,40,434</b> | <b>57,290</b> | <b>8</b> |
| YoY Gr %                      | 24.6          | 15.9          | 18.0          | 34.9          | 6.7           | 7.4           | 15.4          | 1.6           | 23.5            | 7.4             | 7.3           |          |
| Operating Expenses            | 1,016         | 2,355         | 1,832         | 2,341         | 1,848         | 1,932         | 1,991         | 2,470         | 7,500           | 8,241           | 2,071         | -4       |
| <b>Operating Profit</b>       | <b>46,013</b> | <b>53,284</b> | <b>51,538</b> | <b>65,460</b> | <b>48,313</b> | <b>57,819</b> | <b>59,625</b> | <b>66,436</b> | <b>2,16,295</b> | <b>2,32,193</b> | <b>55,219</b> | <b>8</b> |
| YoY Gr %                      | 25.3          | 13.7          | 16.8          | 39.8          | 5.0           | 8.5           | 15.7          | 1.5           | 23.9            | 7.4             | 7.1           |          |
| Provisions                    | 620           | -1,241        | 745           | 4,447         | -6,818        | 2,420         | 52            | -1,326        | 4,571           | -5,672          | -2,500        | -102     |
| <b>PBT</b>                    | <b>45,393</b> | <b>54,525</b> | <b>50,793</b> | <b>61,013</b> | <b>55,132</b> | <b>55,399</b> | <b>59,573</b> | <b>67,762</b> | <b>2,11,724</b> | <b>2,37,866</b> | <b>57,719</b> | <b>3</b> |
| Tax                           | 8,214         | 10,821        | 9,244         | 9,924         | 10,117        | 10,780        | 11,940        | 10,455        | 38,202          | 43,292          | 10,389        | 15       |
| Tax Rate %                    | 18.1          | 19.8          | 18.2          | 16.3          | 18.3          | 19.5          | 20.0          | 15.4          | 18.0            | 18.2            | 18.0          |          |
| <b>PAT</b>                    | <b>37,179</b> | <b>43,704</b> | <b>41,549</b> | <b>51,090</b> | <b>45,015</b> | <b>44,619</b> | <b>47,633</b> | <b>57,306</b> | <b>1,73,522</b> | <b>1,94,574</b> | <b>47,330</b> | <b>1</b> |
| YoY Gr %                      | 23.6          | 13.6          | 23.0          | 23.5          | 21.1          | 2.1           | 14.6          | 12.2          | 20.6            | 12.3            | 13.9          |          |

### Key Parameters (Calc., %)

|                |      |        |      |      |        |      |      |        |  |  |  |
|----------------|------|--------|------|------|--------|------|------|--------|--|--|--|
| Yield on loans | 9.9  | 9.8    | 10.0 | 10.7 | 10.3   | 9.9  | 10.0 | 9.9    |  |  |  |
| Cost of funds  | 7.4  | 7.3    | 7.4  | 7.0  | 7.1    | 7.0  | 7.0  | 6.9    |  |  |  |
| Spread         | 2.5  | 2.5    | 2.6  | 3.7  | 3.1    | 2.9  | 3.0  | 3.0    |  |  |  |
| NIM            | 3.56 | 3.57   | 3.76 | 4.51 | 3.93   | 3.73 | 3.89 | 3.84   |  |  |  |
| C/I ratio      | 2.3  | 5.34   | 3.90 | 4.0  | 3.38   | 3.65 | 3.55 | 4.3    |  |  |  |
| Credit cost    | 0.01 | (0.03) | 0.01 | 0.08 | (0.12) | 0.04 | 0.00 | (0.02) |  |  |  |

### Balance Sheet Parameters

|                              |       |       |       |       |       |       |       |       |  |  |  |
|------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|--|--|--|
| <b>Disbursements (INR b)</b> | 195   | 467   | 342   | 680   | 362   | 498   | 394   | 631   |  |  |  |
| Growth YoY (%)               | (15)  | 42    | 45    | 40    | 86    | 7     | 15    | (7)   |  |  |  |
| <b>AUM (INR b)</b>           | 4,750 | 4,934 | 5,038 | 5,431 | 5,498 | 5,612 | 5,696 | 5,985 |  |  |  |
| Growth YoY (%)               | 10    | 10    | 10    | 13    | 16    | 14    | 13    | 10    |  |  |  |

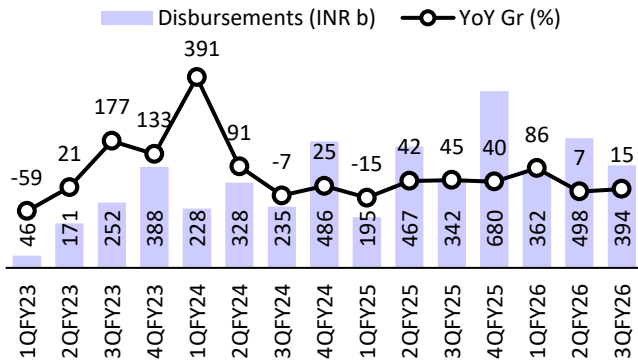
### Asset Quality Parameters

|              |      |      |      |      |      |      |      |  |  |  |
|--------------|------|------|------|------|------|------|------|--|--|--|
| GS 3 (INR B) | 161  | 134  | 135  | 105  | 105  | 105  | 93   |  |  |  |
| GS 3 (%)     | 3.4  | 2.71 | 2.68 | 1.9  | 1.92 | 1.87 | 1.64 |  |  |  |
| NS 3 (INR B) | 41.1 | 35.3 | 35.9 | 20.9 | 20.8 | 20.8 | 14.7 |  |  |  |
| NS 3 (%)     | 0.9  | 0.7  | 0.7  | 0.4  | 0.4  | 0.4  | 0.3  |  |  |  |
| PCR (%)      | 74.4 | 73.6 | 73.4 | 80.1 | 80.3 | 80.2 | 84.2 |  |  |  |

E: MOFSL Estimates

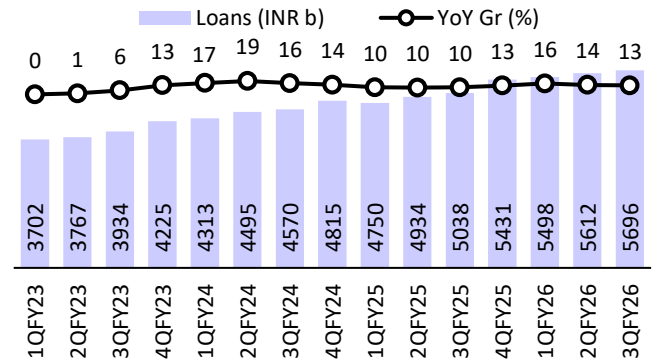
## Key exhibits

**Exhibit 1: Disbursements grew ~15% YoY**



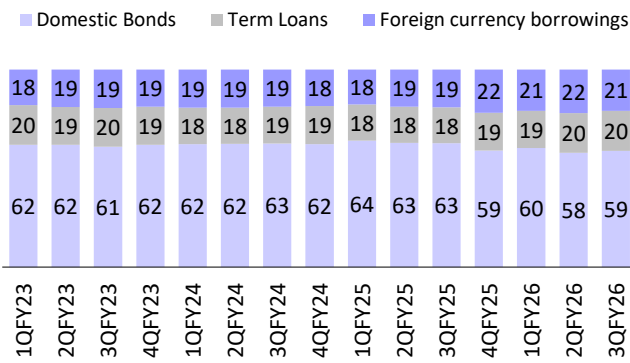
Source: MOFSL, Company

**Exhibit 2: Loan book grew 13% YoY and 1.5% QoQ**



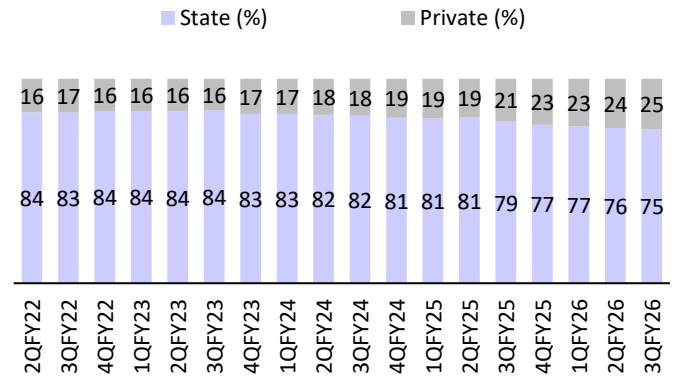
Source: MOFSL, Company

**Exhibit 3: Borrowing mix (%)**



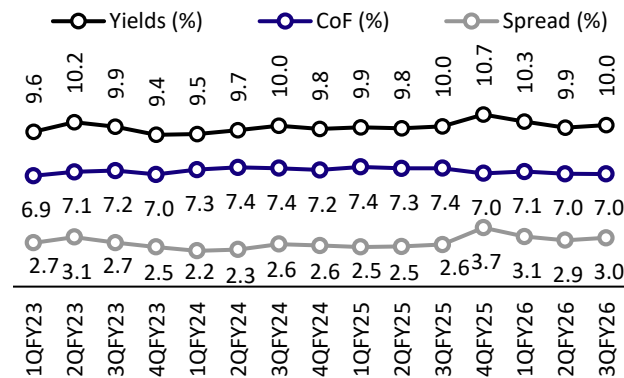
Source: MOFSL, Company

**Exhibit 4: ~25% of loans disbursed to private players (%)**



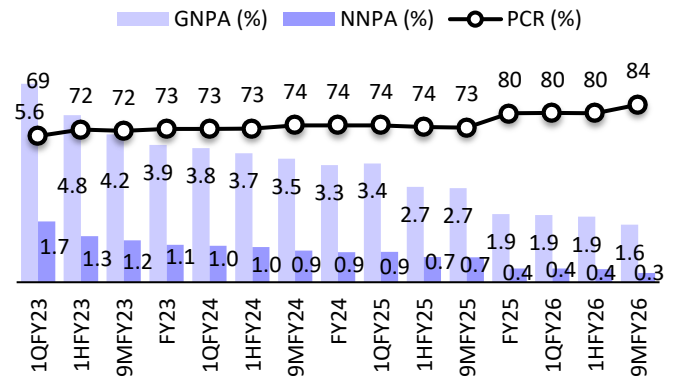
Source: MOFSL, Company

**Exhibit 5: Calc. Yields rose ~15bp QoQ**



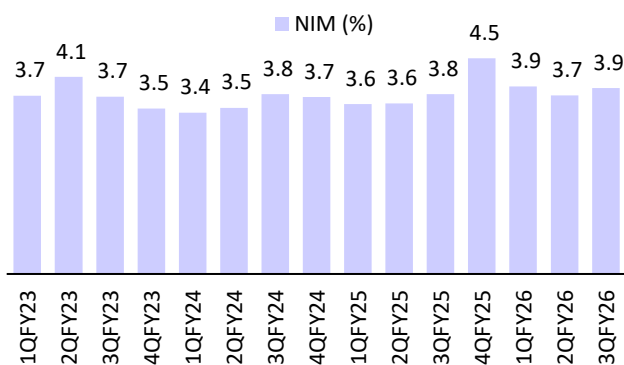
Source: MOFSL, Company

**Exhibit 6: Asset quality improved QoQ**



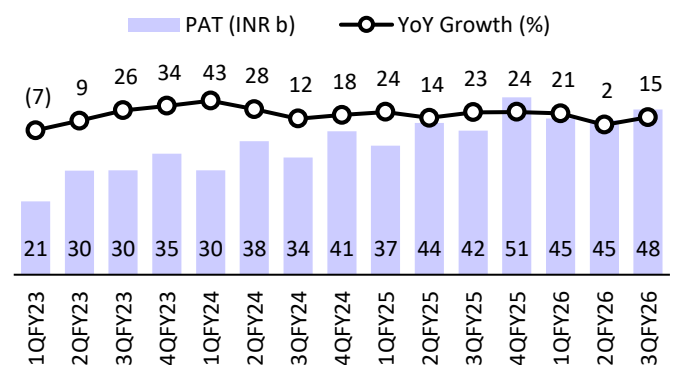
Source: MOFSL, Company

**Exhibit 7: Calc. NIM expanded ~15bp QoQ (%)**



Source: MOFSL, Company

**Exhibit 8: PAT grew ~15% YoY**

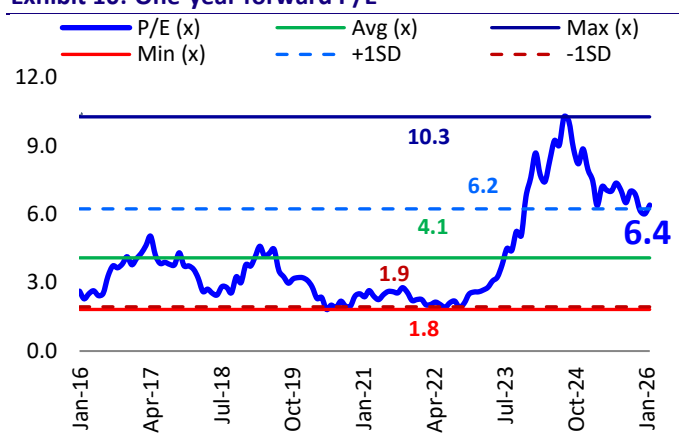


Source: MOFSL, Company

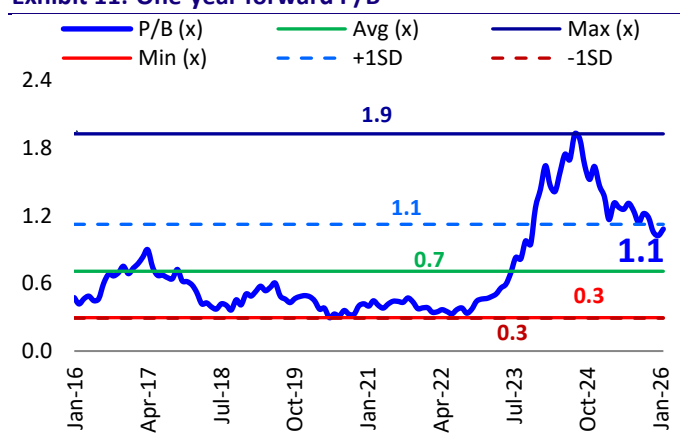
**Exhibit 9: We keep our FY26/FY27/FY28 EPS estimates broadly unchanged**

| INR B                    | Old Est.     |              |              | New Est.     |              |              | % Change   |            |            |
|--------------------------|--------------|--------------|--------------|--------------|--------------|--------------|------------|------------|------------|
|                          | FY26         | FY27         | FY28         | FY26         | FY27         | FY28         | FY26       | FY27       | FY28       |
| NII                      | 215.7        | 237.4        | 262.5        | 221.0        | 238.0        | 262.9        | 2.4        | 0.2        | 0.1        |
| Other Income             | 14.9         | 29.4         | 33.1         | 19.5         | 29.5         | 34.0         | 30.3       | 0.5        | 2.8        |
| <b>Net Income</b>        | <b>230.7</b> | <b>266.8</b> | <b>295.6</b> | <b>240.4</b> | <b>267.5</b> | <b>296.9</b> | <b>4.2</b> | <b>0.3</b> | <b>0.4</b> |
| Operating Expenses       | 8.2          | 9.1          | 10.0         | 8.2          | 9.1          | 10.0         | 0.0        | 0.0        | 0.0        |
| <b>Operating Profits</b> | <b>222.4</b> | <b>257.7</b> | <b>285.6</b> | <b>232.2</b> | <b>258.4</b> | <b>286.9</b> | <b>4.4</b> | <b>0.3</b> | <b>0.4</b> |
| Provisions               | -9.8         | 17.4         | 12.9         | (5.7)        | 12.8         | 11.7         | -42.1      | -26        | -10        |
| <b>PBT</b>               | <b>232.2</b> | <b>240.3</b> | <b>272.7</b> | <b>237.9</b> | <b>245.5</b> | <b>275.2</b> | <b>2.4</b> | <b>2.2</b> | <b>0.9</b> |
| Tax                      | 42.3         | 43.5         | 49.4         | 43.3         | 44.4         | 49.8         | 2.4        | 2.2        | 0.9        |
| <b>PAT</b>               | <b>190.0</b> | <b>196.8</b> | <b>223.3</b> | <b>194.6</b> | <b>201.1</b> | <b>225.4</b> | <b>2.4</b> | <b>2.2</b> | <b>0.9</b> |
| Loans                    | 5,951        | 6,697        | 7,565        | 5,985        | 6,730        | 7,599        |            |            |            |
| <b>RoAA (%)</b>          | <b>3.2</b>   | <b>3.0</b>   | <b>3.0</b>   | <b>3.2</b>   | <b>3.1</b>   | <b>3.0</b>   |            |            |            |

Source: MOFSL, Company

**Exhibit 10: One-year forward P/E**


Source: MOFSL, Company,

**Exhibit 11: One-year forward P/B**


Source: MOFSL, Company

**Exhibit 12: Du Pont Analysis**

| Du Pont Analysis           | FY20        | FY21        | FY22        | FY23        | FY24        | FY25        | FY26E       | FY27E       | FY28E       |
|----------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Interest income            | 9.0         | 9.6         | 9.3         | 9.0         | 9.2         | 9.2         | 9.2         | 8.9         | 8.7         |
| Interest expenses          | 6.2         | 6.2         | 5.8         | 5.5         | 5.9         | 5.6         | 5.6         | 5.3         | 5.2         |
| <b>Net Interest Income</b> | <b>2.9</b>  | <b>3.4</b>  | <b>3.6</b>  | <b>3.4</b>  | <b>3.3</b>  | <b>3.6</b>  | <b>3.7</b>  | <b>3.6</b>  | <b>3.5</b>  |
| Other Operating Income     | 0.6         | 0.3         | 0.5         | 0.5         | 0.5         | 0.6         | 0.6         | 0.5         | 0.5         |
| Other Income               | -0.7        | 0.0         | -0.2        | -0.5        | 0.0         | -0.1        | -0.2        | -0.1        | -0.1        |
| <b>Total Income</b>        | <b>2.7</b>  | <b>3.8</b>  | <b>3.8</b>  | <b>3.5</b>  | <b>3.8</b>  | <b>4.1</b>  | <b>4.0</b>  | <b>4.1</b>  | <b>4.0</b>  |
| Operating expenses         | 0.1         | 0.1         | 0.1         | 0.1         | 0.1         | 0.1         | 0.1         | 0.1         | 0.1         |
| <b>Operating profits</b>   | <b>2.6</b>  | <b>3.6</b>  | <b>3.7</b>  | <b>3.3</b>  | <b>3.7</b>  | <b>4.0</b>  | <b>3.9</b>  | <b>3.9</b>  | <b>3.9</b>  |
| Provisions                 | 0.3         | 0.9         | 0.6         | -0.1        | 0.0         | 0.1         | -0.1        | 0.2         | 0.2         |
| <b>PBT</b>                 | <b>2.3</b>  | <b>2.7</b>  | <b>3.1</b>  | <b>3.4</b>  | <b>3.7</b>  | <b>3.9</b>  | <b>4.0</b>  | <b>3.7</b>  | <b>3.7</b>  |
| Taxation                   | 0.7         | 0.5         | 0.6         | 0.6         | 0.7         | 0.7         | 0.7         | 0.7         | 0.7         |
| <b>RoA</b>                 | <b>1.6</b>  | <b>2.2</b>  | <b>2.5</b>  | <b>2.8</b>  | <b>3.0</b>  | <b>3.2</b>  | <b>3.2</b>  | <b>3.1</b>  | <b>3.0</b>  |
| Leverage (x)               | 8.0         | 7.7         | 7.0         | 6.6         | 6.4         | 6.4         | 6.1         | 5.9         | 5.9         |
| <b>RoE</b>                 | <b>12.8</b> | <b>17.3</b> | <b>17.9</b> | <b>18.2</b> | <b>19.5</b> | <b>20.4</b> | <b>19.9</b> | <b>18.0</b> | <b>17.8</b> |

## Financials and valuations

| Income Statement                             |            |            |            |            |              |              |            |            | (INR b)    |
|----------------------------------------------|------------|------------|------------|------------|--------------|--------------|------------|------------|------------|
| Y/E March                                    | FY20       | FY21       | FY22       | FY23       | FY24         | FY25         | FY26E      | FY27E      | FY28E      |
| Interest on loans                            | 320        | 361        | 367        | 376        | 436          | 499          | 554        | 585        | 646        |
| Interest exp & other charges                 | 219        | 232        | 227        | 233        | 280          | 305          | 333        | 347        | 383        |
| <b>Net Interest Income</b>                   | <b>101</b> | <b>130</b> | <b>140</b> | <b>144</b> | <b>156</b>   | <b>193</b>   | <b>221</b> | <b>238</b> | <b>263</b> |
| Change (%)                                   | 6.9        | 28.3       | 8.3        | 2.4        | 8.8          | 23.7         | 14.3       | 7.7        | 10.5       |
| Other operating income                       | 21         | 11         | 19         | 21         | 23           | 35           | 33         | 36         | 39         |
| Exchg Gain/(loss) on Forex loans             | -26        | 2          | -9         | -20        | 2            | -5           | -14        | -7         | -5         |
| Other Income                                 | 0          | 0          | 0          | 0          | 0            | 0            | 0          | 0          | 0          |
| <b>Net Income</b>                            | <b>96</b>  | <b>142</b> | <b>150</b> | <b>145</b> | <b>181</b>   | <b>224</b>   | <b>240</b> | <b>267</b> | <b>297</b> |
| Change (%)                                   | 2.6        | 48.4       | 5.7        | -3.6       | 25.2         | 23.5         | 7.4        | 11.2       | 11.0       |
| Employee Cost                                | 2          | 2          | 2          | 2          | 2            | 3            | 3          | 3          | 3          |
| Administrative Exp                           | 2          | 3          | 3          | 4          | 4            | 5            | 5          | 6          | 6          |
| Depreciation                                 | 0          | 0          | 0          | 0          | 0            | 0            | 0          | 0          | 0          |
| <b>Operating Income</b>                      | <b>92</b>  | <b>137</b> | <b>144</b> | <b>139</b> | <b>175</b>   | <b>216</b>   | <b>232</b> | <b>258</b> | <b>287</b> |
| Change (%)                                   | 2.7        | 49.2       | 5.4        | -4.0       | 25.8         | 23.9         | 7.4        | 11.3       | 11.0       |
| <b>Total Provisions</b>                      | <b>10</b>  | <b>35</b>  | <b>22</b>  | <b>-3</b>  | <b>-2</b>    | <b>5</b>     | <b>-6</b>  | <b>13</b>  | <b>12</b>  |
| % to operating income                        | 10.8       | 25.5       | 15.4       | -2.1       | -1.0         | 2.1          | -2.4       | 5.0        | 4.1        |
| <b>PBT</b>                                   | <b>82</b>  | <b>102</b> | <b>122</b> | <b>142</b> | <b>176</b>   | <b>212</b>   | <b>238</b> | <b>246</b> | <b>275</b> |
| Prior period Adjustments                     | 0          | 0          | 0          | 0          | 0            | 0            | 0          | 0          | 0          |
| <b>PBT (post-prior-period adj)</b>           | <b>82</b>  | <b>102</b> | <b>122</b> | <b>142</b> | <b>176.3</b> | <b>211.7</b> | <b>238</b> | <b>246</b> | <b>275</b> |
| Tax (Incl Deferred tax)                      | 25         | 18         | 22         | 26         | 33           | 38           | 43         | 44         | 50         |
| Tax Rate (%)                                 | 31.0       | 17.3       | 18.0       | 18.1       | 18.5         | 18.0         | 18.2       | 18.1       | 18.1       |
| <b>PAT</b>                                   | <b>57</b>  | <b>84</b>  | <b>100</b> | <b>116</b> | <b>144</b>   | <b>174</b>   | <b>195</b> | <b>201</b> | <b>225</b> |
| Change (%)                                   | -18.7      | 49.3       | 18.7       | 15.8       | 23.8         | 20.8         | 12.1       | 3.4        | 12.1       |
| Extraordinary item                           | 0          | 0          | 0          | 0          | 0            | 0            | 0          | 0          | 0          |
| <b>Reported PAT</b>                          | <b>57</b>  | <b>84</b>  | <b>100</b> | <b>116</b> | <b>144</b>   | <b>174</b>   | <b>195</b> | <b>201</b> | <b>225</b> |
| <b>Adjusted PAT (Excluding REC Dividend)</b> | <b>53</b>  | <b>82</b>  | <b>98</b>  | <b>113</b> | <b>139</b>   | <b>168</b>   | <b>189</b> | <b>195</b> | <b>219</b> |
| Change (%)                                   | -28.2      | 56.7       | 18.7       | 15.4       | 23.5         | 20.6         | 12.3       | 3.3        | 12.5       |
| Proposed Dividend (Incl Tax)                 | 25         | 26         | 32         | 35         | 45           | 52           | 59         | 60         | 68         |

| Balance Sheet                  |              |              |              |              |              |              |              |              | (INR b)      |
|--------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Y/E March                      | FY20         | FY21         | FY22         | FY23         | FY24         | FY25         | FY26E        | FY27E        | FY28E        |
| Capital                        | 26           | 26           | 26           | 26           | 33           | 33           | 33           | 33           | 33           |
| Reserves & Surplus             | 425          | 498          | 567          | 656          | 759          | 876          | 1,012        | 1,153        | 1,311        |
| <b>Net Worth</b>               | <b>452</b>   | <b>524</b>   | <b>594</b>   | <b>682</b>   | <b>792</b>   | <b>909</b>   | <b>1,045</b> | <b>1,186</b> | <b>1,344</b> |
| Deferred Tax Liability         | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0            |
| <b>Networth (incl DTL)</b>     | <b>452</b>   | <b>524</b>   | <b>594</b>   | <b>682</b>   | <b>792</b>   | <b>909</b>   | <b>1,045</b> | <b>1,186</b> | <b>1,344</b> |
| Interest subsidy from the Govt | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0            |
| <b>Borrowings</b>              | <b>3,103</b> | <b>3,330</b> | <b>3,274</b> | <b>3,704</b> | <b>4,164</b> | <b>4,755</b> | <b>5,032</b> | <b>5,633</b> | <b>6,349</b> |
| Change (%)                     | 5.1          | 7.3          | -1.7         | 13.1         | 12.4         | 14.2         | 5.8          | 11.9         | 12.7         |
| <b>Total Liabilities</b>       | <b>3,618</b> | <b>3,921</b> | <b>3,944</b> | <b>4,448</b> | <b>5,056</b> | <b>5,782</b> | <b>6,208</b> | <b>6,963</b> | <b>7,852</b> |
| Investments                    | 165          | 160          | 161          | 173          | 202          | 207          | 218          | 228          | 240          |
| Change (%)                     | -0.7         | -3.0         | 0.7          | 7.6          | 16.9         | 2.5          | 5.0          | 5.0          | 5.0          |
| <b>Loans</b>                   | <b>3,341</b> | <b>3,601</b> | <b>3,609</b> | <b>4,108</b> | <b>4,699</b> | <b>5,328</b> | <b>5,847</b> | <b>6,592</b> | <b>7,459</b> |
| Change (%)                     | 10.2         | 7.8          | 0.2          | 13.8         | 14.4         | 13.4         | 9.7          | 12.7         | 13.2         |
| Forex monetary reserves        | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0            |
| Net Fixed Assets               | 1            | 1            | 1            | 1            | 1            | 1            | 1            | 1            | 1            |
| Net Current Assets             | 2            | 48           | 40           | 16           | 2            | 68           | 26           | 21           | 25           |
| <b>Total Assets</b>            | <b>3,618</b> | <b>3,921</b> | <b>3,944</b> | <b>4,448</b> | <b>5,056</b> | <b>5,782</b> | <b>6,208</b> | <b>6,963</b> | <b>7,852</b> |

E: MOFSL Estimates

## Financials and valuations

| Loans and Disbursements | FY20  | FY21  | FY22  | FY23  | FY24  | FY25  | FY26E | FY27E | FY28E |
|-------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Gross Loans (INR b)     | 3,449 | 3,708 | 3,731 | 4,225 | 4,815 | 5,431 | 5,985 | 6,730 | 7,599 |
| YoY Growth (%)          | 10    | 7     | 1     | 13    | 14    | 13    | 10    | 12    | 13    |
| Disbursements (INR b)   | 680   | 883   | 512   | 858   | 1,277 | 1,683 | 1,885 | 2,092 | 2,343 |
| YoY Growth (%)          | 0     | 30    | -42   | 67    | 49    | 32    | 12    | 11    | 12    |

### Ratios

| Y/E March                          | FY20 | FY21 | FY22 | FY23  | FY24  | FY25 | FY26E | FY27E | FY28E |
|------------------------------------|------|------|------|-------|-------|------|-------|-------|-------|
| <b>Spreads Analysis (%)</b>        |      |      |      |       |       |      |       |       |       |
| Avg. Yields                        | 10.0 | 10.4 | 10.2 | 9.8   | 9.9   | 9.9  | 9.9   | 9.4   | 9.2   |
| Avg Cost of funds                  | 7.2  | 7.2  | 6.9  | 6.7   | 7.1   | 6.8  | 6.8   | 6.5   | 6.4   |
| Interest Spread                    | 2.8  | 3.2  | 3.3  | 3.1   | 2.79  | 3.10 | 3.11  | 2.9   | 2.8   |
| NIM                                | 2.3  | 3.8  | 3.6  | 3.2   | 3.6   | 3.8  | 3.7   | 3.7   | 3.7   |
| <b>Profitability Ratios (%)</b>    |      |      |      |       |       |      |       |       |       |
| RoE                                | 12.8 | 17.3 | 17.9 | 18.2  | 19.5  | 20.4 | 19.9  | 18.02 | 17.82 |
| RoA                                | 1.6  | 2.2  | 2.5  | 2.8   | 3.0   | 3.2  | 3.2   | 3.1   | 3.0   |
| <b>Efficiency Ratios (%)</b>       |      |      |      |       |       |      |       |       |       |
| Int. Expended/Int.Earned           | 68.4 | 64.2 | 61.8 | 61.8  | 64.2  | 61.2 | 60.1  | 59.3  | 59.3  |
| Other operating Inc./Net Inc.      | 22.0 | 7.6  | 12.3 | 14.3  | 12.5  | 15.6 | 13.9  | 13.5  | 13.0  |
| Other Income/Net Income            | 0.1  | 0.2  | 0.3  | 0.1   | 0.1   | 0.1  | 0.1   | 0.1   | 0.1   |
| Op. Exps./Net Income               | 4.2  | 3.6  | 3.8  | 4.2   | 3.7   | 3.4  | 3.4   | 3.4   | 3.4   |
| Empl. Cost/Op. Exps.               | 48.5 | 37.9 | 37.1 | 36.3  | 36.3  | 35.8 | 35.2  | 34.4  | 33.7  |
| <b>Asset-Liability Profile (%)</b> |      |      |      |       |       |      |       |       |       |
| Loans/Borrowings Ratio (x)         | 108  | 108  | 110  | 111   | 113   | 112  | 116   | 117   | 117   |
| Assets/Networth (x)                | 8.0  | 7.5  | 6.6  | 6.5   | 6.4   | 6.4  | 5.9   | 5.9   | 5.8   |
| Debt/Equity (x)                    | 6.9  | 6.4  | 5.5  | 5.4   | 5.3   | 5.2  | 4.8   | 4.7   | 4.7   |
| <b>Asset Quality (%)</b>           |      |      |      |       |       |      |       |       |       |
| Gross Stage 3                      | 8.1  | 5.7  | 5.6  | 3.9   | 3.3   | 1.9  | 1.5   | 1.2   | 0.9   |
| Net Stage 3                        | 3.8  | 2.1  | 1.8  | 1.1   | 0.9   | 0.4  | 0.2   | 0.2   | 0.1   |
| PCR                                | 47.1 | 63.4 | 68.6 | 72.7  | 74.4  | 80.1 | 85.0  | 85.0  | 85.0  |
| Credit costs                       | 0.31 | 1.01 | 0.62 | -0.08 | -0.04 | 0.09 | -0.10 | 0.21  | 0.17  |

### Valuations

|                           |             |             |             |            |            |            |            |            |            |
|---------------------------|-------------|-------------|-------------|------------|------------|------------|------------|------------|------------|
| Book Value (INR)          | 171         | 198         | 225         | 258        | 240        | 276        | 317        | 359        | 407        |
| BV Growth (%)             | 4.3         | 16.0        | 13.3        | 14.9       | -7.1       | 14.8       | 15.0       | 13.5       | 13.3       |
| Price-BV (x)              | <b>2.4</b>  | <b>2.1</b>  | <b>1.8</b>  | <b>1.6</b> | <b>1.7</b> | <b>1.5</b> | <b>1.3</b> | <b>1.2</b> | <b>1.0</b> |
| Adjusted Book Value (INR) | 116         | 144         | 170         | 203        | 196        | 232        | 273        | 315        | 363        |
| ABV Growth (%)            | -22.8       | 23.6        | 18.4        | 19.7       | -3.6       | 18.1       | 17.8       | 15.6       | 15.2       |
| Price-ABV (x)             | <b>2.5</b>  | <b>2.1</b>  | <b>1.7</b>  | <b>1.4</b> | <b>1.5</b> | <b>1.3</b> | <b>1.1</b> | <b>0.9</b> | <b>0.8</b> |
| EPS (INR)                 | 21.4        | 32.0        | 38.0        | 44.0       | 43.5       | 52.6       | 59.0       | 60.9       | 68.3       |
| EPS Growth (%)            | -18.7       | 49.3        | 18.7        | 15.8       | -1.0       | 20.8       | 12.1       | 3.4        | 12.1       |
| Price-Earnings (x)        | <b>19.3</b> | <b>12.9</b> | <b>10.9</b> | <b>9.4</b> | <b>9.5</b> | <b>7.9</b> | <b>7.0</b> | <b>6.8</b> | <b>6.1</b> |
| Core EPS (INR)            | 19.9        | 31.2        | 37.0        | 42.8       | 42.3       | 50.9       | 57.2       | 59.1       | 66.5       |
| Adj Core EPS Growth (%)   | -28.2       | 56.7        | 18.7        | 15.4       | -1.2       | 20.6       | 12.3       | 3.3        | 12.5       |
| Adj. Price-Core EPS (x)   | <b>14.8</b> | <b>9.4</b>  | <b>7.9</b>  | <b>6.9</b> | <b>7.0</b> | <b>5.8</b> | <b>5.1</b> | <b>5.0</b> | <b>4.4</b> |
| DPS                       | 9.5         | 10.0        | 12.0        | 13.3       | 13.5       | 15.8       | 17.7       | 18.3       | 20.5       |
| Dividend Yield (%)        | <b>2.3</b>  | <b>2.4</b>  | <b>2.9</b>  | <b>3.2</b> | <b>3.3</b> | <b>3.8</b> | <b>4.3</b> | <b>4.4</b> | <b>4.9</b> |

E: MOFSL Estimates

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## NOTES

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|----------------------------------|----------------------------------------------------------------------------------------------|
| Investment Rating                | Expected return (over 12-month)                                                              |
| BUY                              | >=15%                                                                                        |
| SELL                             | < - 10%                                                                                      |
| NEUTRAL                          | < - 10 % to 15%                                                                              |
| UNDER REVIEW                     | Rating may undergo a change                                                                  |
| NOT RATED                        | We have forward looking estimates for the stock but we refrain from assigning recommendation |

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