Market snapshot

Equities - India	Close	Chg .%	CY25.%
Sensex	85,440	-0.4	9.1
Nifty-50	26,250	-0.3	10.5
Nifty-M 100	61,266	-0.2	5.7
Equities-Global	**Close**	**Chg .%**	**CY25.%**
S&P 500	6,902	0.6	16.4
Nasdaq	23,396	0.7	20.4
FTSE 100	10,005	0.5	21.5
DAX	24,869	1.3	23.0
Hang Seng	9,148	-0.2	22.3
Nikkei 225	51,833	3.0	26.2
Commodities	**Close**	**Chg .%**	**CY25.%**
Brent (US$/Bbl)	63	3.3	-15.7
Gold ($/OZ)	4,449	2.7	64.6
Cu (US$/MT)	13,033	4.2	43.9
Almn (US$/MT)	3,058	2.2	17.5
Currency	**Close**	**Chg .%**	**CY25.%**
USD/INR	90.3	0.1	5.0
USD/EUR	1.2	0.0	13.4
USD/JPY	156.4	-0.3	-0.3
YIELD (%)	**Close**	**1MChg**	**CY25 chg**
10 Yrs G-Sec	6.6	0.03	-0.2
10 Yrs AAA Corp	7.4	0.03	0.1
Flows (USD b)	**5-Jan**	**MTD**	**CYTD**
FIIs	0.00	-2.64	-18.8
DIIs	0.20	9.05	90.1
Volumes (INRb)	**5-Jan**	**MTD***	**CYTD***
Cash	1,127	1033	1033
F&O	3,03,740	1,85,513	1,85,513

Note: Flows, MTD includes provisional numbers. *Average

Today's top research idea

Billionbrains Garage Ventures | Initiating Coverage: Groww-ing India's Wealth!

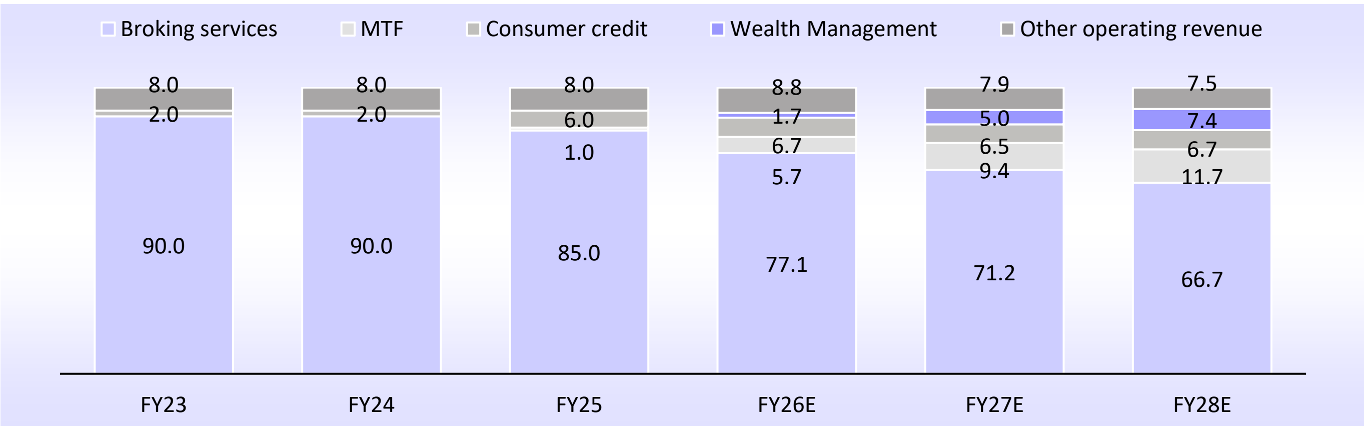
- GROWW has scaled rapidly to emerge as the largest retail broking platform (on the NSE Active clients basis) within almost four years of its launch. It held a market share of 26.8% in Nov'25. Originally a niche mutual fund platform, it now commands a meaningful market share in stocks (~25.8%) and derivatives (~17.3%). GROWW has evolved into a full-stack investment platform spanning broking, commodities, MTF, credit, and wealth management, with 14.8m active users across products by the end of 1HFY26. We expect GROWW's broking revenue contribution to dip to 67% in FY28 from 85% in FY25.
- We believe GROWW is well-positioned to compound earnings in a structurally underpenetrated Indian capital markets ecosystem. Rising cash yields-driven by MTF and higher minimum brokerage-along with product depth fueling growth in non-derivative revenue and monetization levers targeting the affluent base through the wealth management platform, should reduce earnings volatility. Meanwhile, robust cost efficiency enhances return metrics. We expect GROWW's FY25-28 revenue/EBITDA/PAT CAGR at 25%/30%/30%. We initiate coverage on the stock with a BUY rating and a one-year TP of INR185 (based on 28x FY28E P/E - ~30% discount to Robinhood).

Research covered

Cos/Sector	Key Highlights
Billionbrains Garage Ventures	Initiating Coverage: Groww-ing India's Wealth!
3QFY26 Preview	a. Cement; b. Oil & Gas
Other Updates	HDFC Bank | Kotak Mahindra Bank | Axis Bank | Trent | Dabur | IndusInd Bank | L&T Finance

Chart of the Day: Billionbrains Garage Ventures (Groww-ing India's Wealth!)

Contribution from broking expected to decline with diversification



Source: Company, MOFSL

Research Team (Gautam.Duggad@MotilalOswal.com)

In the news today

Kindly click on textbox for the detailed news link

1

Mahindra launches XUV 7XO at ₹13.66 lakh with DAVINCI suspension, triple screens, Level 2 ADAS

Mahindra & Mahindra has launched the XUV 7XO in India, with prices starting at ₹13.66 lakh, ex-showroom.

2

CaratLane appoints Jigar Vyas as CFO

Jewellery brand CaratLane, a Tata Group company, has appointed Jigar Vyas as its new Chief Financial Officer. With over 16 years of experience in finance and strategy, Vyas will spearhead the company's financial operations and support its expansion.

3

IEX electricity trade volume surges 11% to over 34 BU in October-December

Electricity trade on the Indian Energy Exchange saw a significant rise of 11.9 percent in the October to December quarter.

4

Leela Palaces incorporates new subsidiary for luxury hotels, resorts

Leela Palaces Hotels and Resorts has established a new company. This subsidiary, Leela Imperial Suites Private Ltd, will focus on luxury hotels and resorts.

5

Avanse Financial Services raises Rs 1,200 crore via rights issue

This capital raise underscores strong shareholder confidence and Avanse's disciplined approach to building a diversified funding base, aligned to its strategy to raise capital in a calibrated manner

6

Fresh curbs on insurance commissions likely as expense breaches mount in FY25

Insurance regulators are concerned about rising distribution costs inflating premiums. This follows the removal of product-wise commission caps.

7

ONGC joins hands with Japan's Mitsui OSK Lines to enter ethane shipping operations

Oil and Natural Gas Corporation has partnered with Japanese shipping major Mitsui OSK Lines. This collaboration aims to boost ONGC's specialized energy transport capabilities.

Billionbrains Garage Ventures

BSE SENSEX	S&P CNX
85,440	26,250

CMP: INR156 **TP: INR185 (+19%)** **Buy**

Stock Info

Bloomberg	GROWW IN
Equity Shares (m)	6174
M.Cap.(INRb)/(USDb)	960.2 / 10.6
52-Week Range (INR)	194 / 112
1, 6, 12 Rel. Per (%)	3/-/-
12M Avg Val (INR M)	20318
Free float (%)	72.2

Financial Snapshot

Y/E March	2026E	2027E	2028E
Revenue	45.8	62.4	79.8
Opex	18.2	21.4	25.8
PBT	26.9	40.3	53.2
PAT	20.2	30.2	39.9
EPS (INR)	3.3	4.9	6.5
EPS Gr. (%)	10.5	49.8	32.1
BV/Sh. (INR)	16.0	20.9	27.3
Ratios (%)			
Operating margin	58.2	64.2	66.4
PAT margin	44.0	48.4	50.0
RoE	27.4	26.5	26.8
Valuations			
P/E (x)	47.8	31.9	24.1
P/BV (x)	9.8	7.5	5.7

Groww-ing India's Wealth!

No. 1 player in brokerage; multiple optionalities at play

- **Billionbrains Garage Ventures (GROWW) has scaled rapidly to emerge as the largest retail broking platform (on the NSE Active clients basis) within almost four years of its launch. It held a market share of 26.8% in Nov'25, about 9% higher than the second-largest player. Originally a niche mutual fund platform, it now commands a meaningful market share in stocks (~25.8%) and derivatives (~17.3%).**
- **From a zero-revenue MF distributor, GROWW has evolved into a full-stack investment platform spanning broking, commodities, MTF, credit, and wealth management, with 14.8m active users across products by the end of 1HFY26. The company's strong product adoption over the years has led to a ~3x surge in its revenue from FY23 to FY25; we further expect its revenue to double over FY25-28.**
- **GROWW is increasingly building optional growth levers to diversify revenues and improve earnings quality. The rapid expansion of MTF, a fast-growing commodities franchise, along with the growth of the credit portfolio through LAS and the entry into wealth management, collectively reduce dependence on the volatile broking segment. This aids a structurally more resilient earnings profile. We expect GROWW's broking revenue contribution to dip to 67% in FY28 from 85% in FY25.**
- **The company acquires more than 80% of its customers organically, keeping CAC low and payback periods short. The fully in-house tech stack lowers cost-to-serve while enabling rapid feature deployment and high platform uptime. As incremental revenue scales across new businesses and fixed costs remain largely stable, we expect its EBITDA margin to expand to 66% by FY28 from 59% in FY25.**
- **We believe GROWW is well-positioned to compound earnings in a structurally underpenetrated Indian capital markets ecosystem. Rising cash yields—driven by MTF and higher minimum brokerage—along with product depth fueling growth in non-derivative revenue and monetization levers targeting the affluent base through the wealth management platform, should reduce earnings volatility. Meanwhile, robust cost efficiency enhances return metrics.**
- **We expect GROWW's FY25-28 revenue/EBITDA/PAT CAGR at 25%/30%/30%. We initiate coverage on the stock with a BUY rating and a one-year TP of INR185 (based on 28x FY28E P/E – ~30% discount to Robinhood).**

Capital markets – structural shift towards discount brokers

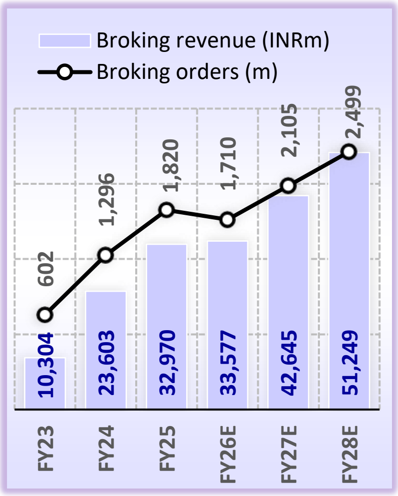
- In our Capital Market thematic last year, we highlighted that there will be a notable opportunity for the capital market ecosystem due to the low penetration of demat accounts in India at ~14% (vs. 62% for the US) despite stellar growth.
- Platforms such as Groww, Zerodha, Angel One, etc. have disrupted the markets, offering a wide range of investment options, savings, and investment services through user-friendly mobile apps. The NSE Active clients' market share of digital-first platforms has gone up to 76-78% from 6-8% in FY15.
- Retail participation has accelerated meaningfully since FY20, with retail cash ADTO surging 2x from the FY20 levels. NSE Active clients in the F&O segment doubled from 2.5m in Apr'23 to 5.3m by Jun'24 before stabilizing back to 3.4m post F&O regulations.
- As retail investors mature, participation is expanding beyond cash and F&O into commodities, MFs, MTFs, AIF/PMS, etc. The combination of an underpenetrated, improving market infrastructure and evolving investor behavior continues to reshape the industry landscape. This reinforces a long-term shift towards digital and low-cost brokerage platforms.

Large part of GROWW's costs is fixed in nature with only 9-10% costs being variable, resulting in robust operating margins (59% in FY25).

Broking business gaining market share; new segments to drive momentum

- GROWW's cash ADTO market share is robust at 25.8%, while the derivatives market share has grown to 17.3%, despite regulatory headwinds. Despite a price increase (minimum brokerage of INR5 from INR2), active users in the cash segment have been on an increasing trend across segments, indicating price inelasticity and a pricing lever to offset any future impacts.
- Groww has recently launched commodities as a product, which should provide incremental broking revenue. The company is launching new trading tools aimed at "power traders" to deepen engagement. Backed by innovation, the higher-value customer segment is expanding, leading to larger order sizes and higher monetization potential. While we expect brokerage revenue contribution to decline to 67% by FY28 from 85% in FY25, the absolute revenue is likely to record a CAGR of 16% over FY25-28.
- The recently launched MTF product has reached a book of INR17b but still has a long way to go (~2% market share). GROWW aims to expand its market share to double digits. With a yield of ~15% and brokerage of 0.1% of order value, MTF adoption will boost cash realizations, drive ARPU uplift, and also attract new users. Revenue contribution from MTF is likely to reach 12% by FY28 from 1% in FY25.

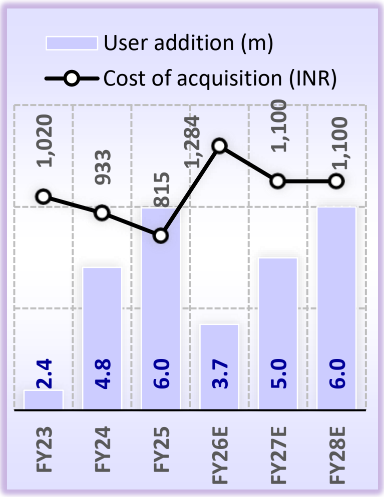
Broking business to retain its momentum



Existing affluent customer base to support wealth management entry

- **GROWW's affluent user base has grown ~2x faster than the platform, with ~0.3m affluent customers holding ~33% of the assets. This has provided opportunities for multi-product engagement, deepening of wallet share, and long-duration wealth relationships**.
- The acquisition of Fisdom, a wealth management platform, adds strategic scale to this opportunity. GROWW plans to run a tech-driven wealth platform, ensuring scalability and integrating offerings such as MF advisory, PMS, AIF, PE, unlisted securities, etc. into their product offerings, especially for affluent customers.
- The key differentiator is existing technology and product scaling capabilities. The wealth management will be focusing on product discovery (a single platform laying out all PMS/AIFs of India), onboarding (digital first and tech first), and an online payment layer. We expect the wealth management business to contribute ~7% of revenue by FY28.

CAC to remain stable amid growing transacting user base



Synergies in credit business through LAS/LAMF

- GROWW held USD30b worth of assets on the platform, which creates a notable monetization opportunity through Loan against Securities (LAS) and Loan against Mutual Funds (LAMF). Credit products enhance overall ARPU and profitability, with low incremental acquisition costs (since customers are already on GROWW).
- Both LAS and LAMF align directly with GROWW's investor base, providing a natural adjacency to the broking and wealth platforms. While personal loan disbursals have recently been hit by tighter regulations for credit distribution, the introduction of these products can improve the disbursal growth trajectory. We expect the company's credit revenue to clock a CAGR of 30% over FY25-28, backed by strong contribution from LAS and LAMF.
- Credit products naturally tie into affluent and wealthy customers who can pledge assets for liquidity. Together, LAS, LAMF, and MTF create a holistic credit ecosystem within the company. Credit business provides profit accretion and engagement stickiness, transforming GROWW into a brokerage, wealth, and credit platform.

The recently launched MTF product has reached a book of INR17b but still has a long way to go (~2% of market share). The company aims to expand the market share to double digits.

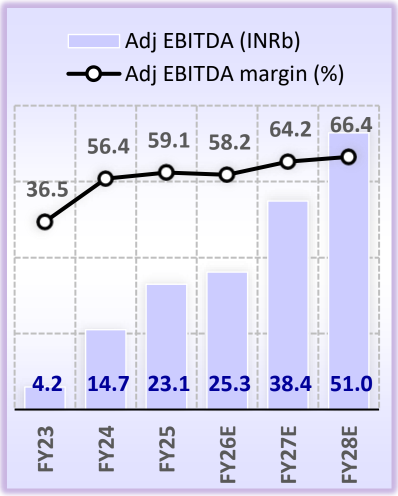
Robust operational efficiency and strong profitability metrics

- A large part of GROWW's costs is fixed in nature, with only 9-10% of the costs being variable. This led to a robust operating margin of 59% in FY25.
- The cost to serve (tech + transaction-related) has been 12-14% of the operating revenue with continuous investments towards enhancing capabilities. With most investments in place, we expect these costs to record an FY25-28 CAGR of 13%, with the contribution margin inching closer to 90% going forward.
- The organically built customer acquisition funnel and product expansion, which have been driving engagement, resulted in a low CAC of USD6-10 and short payback periods. These reflected significant cost efficiencies with scale. We expect the cost to grow (marketing expenses) to record an FY25-28 CAGR of 11% amid a gradually growing transacting user base.
- Cost to operate (largely employee expenses) is expected to clock an FY25-28 CAGR of 27%. We believe the company's EBITDA margin will expand meaningfully to 66.4% by FY28, backed by the sustained momentum of core broking revenue, scale-up of non-broking revenue, and robust cost efficiency.

Valuation and view: Initiate coverage with a BUY rating

- GROWW has organically built a customer acquisition funnel by gaining trust as a zero-commission mutual fund platform (80%+ organic client acquisition). Users are staying longer, becoming wealthier, and adopting multiple products, thereby creating a compounding effect on AUM and ARPU.
- The brokerage business is experiencing an improving market share across segments with multiple additional levers, such as MTF, price hikes, commodities, et al., yet to fuel the growth. The rising affluent customers unlock wealth management opportunities for the company, with the Fisdom acquisition giving a further boost to the same. The founders' tech-first, customer-centric vision has made technology and customer experience core differentiators for GROWW.
- Despite the regulatory action at the end of FY25 on F&O, we expect GROWW to report an earnings growth of 10% in FY26 and follow it up with a stronger growth of 50%/32% in FY27/FY28. Further F&O regulations and increased competitive intensity are key risks. The tech-led model provides a lean cost structure, due to which we expect the EBITDA margin to expand to 66.4% by FY28 and the FY25-28 PAT CAGR to be 30%. **We initiate coverage on the stock with a BUY rating and a one-year TP of INR185 (based on 28x FY28E P/E).**
- GROWW (at ~22x FY28E P/E) is valued at a meaningful discount to global peers such as Robinhood (at ~40x CY27E P/E). As Groww's revenue mix diversifies beyond broking (~85% vs ~55–60% for Robinhood in FY25) towards MTF, credit and wealth, we expect the valuation gap to narrow over time.

EBITDA margin to reach ~66% by FY28, due to cost efficiency



Cement

Company
ACC
Ambuja Cements
Birla Corporation
Dalmia Bharat
Grasim Industries
India Cements
JK Cement
JK Lakshmi Cement
JSW Cement
The Ramco Cements
Shree Cement
UltraTech Cement

Robust volume supports earnings growth

Demand recovery seen; prices remained weak sequentially in 3Q

- We estimate our cement coverage universe (incl. GRASIM) to post ~19%/42%/ 65% YoY growth in revenue/EBITDA/PAT in 3QFY26. Aggregate cement volume is likely to grow ~17% YoY to 108mt, aided by inorganic growth. However, on a like-to-like basis, volume growth is estimated at ~13% YoY. Blended realization is estimated to grow ~1% YoY (down ~2% QoQ) to INR5,359/t. We estimate EBITDA/t to rise ~21% YoY (down ~1% QoQ) to INR890. Average EBITDA margin (ex-GRASIM) is estimated to expand 2.7pp YoY (flat QoQ) to ~17%.
- Cement prices were under pressure in 3QFY26 and declined across regions, with higher correction seen in East and South regions, followed by West, North and Central regions. The non-trade price corrected sharply after GST rate cut, while the trade price was relatively steady. This also led to a higher gap between trade and non-trade prices. However, after a gradual recovery in cement demand over Nov-Dec'25, the price hike attempt in non-trade segment has been effective in select markets (North and South). Moreover, cement demand was initially weak due to the festive season and labor shortages. However, demand picked up at Nov'25 end and remained strong during Dec'25. Non-trade demand witnessed a strong pickup in the South and West regions amid higher government spending. In North and Central regions, demand uptick was still muted. We estimate industry volume growth in high single digits YoY in 3QFY26. Average grinding capacity utilization (on expanded capacity) is estimated at ~77% vs. ~77%/74% in 3QFY25/2QFY26.
- GRASIM's revenue is estimated to increase ~20% YoY. VSF volume is estimated to inch up ~1% YoY and realization is likely to increase ~6%. Chemical volume is likely to grow ~2% YoY and realization may increase ~5%. Revenue from high-growth businesses (Opus and Birla Pivot) may rise ~3% QoQ to INR27.2b (up ~71% YoY). Overall EBITDA is estimated to grow ~44% YoY to INR3.9b, and OPM is likely to improve 70bp YoY to ~4%. GRASIM is estimated to report a net loss of INR1.3b vs. a net loss of INR1.7b in 3QFY25.

Opex/t down ~2% QoQ, offsetting the impact of weak realization

- Cement volume growth for our coverage companies is estimated at ~17% YoY in 3QFY26, aided by inorganic growth. However, volume growth on a like-to-like basis is estimated at ~13% YoY. JKCE volume is estimated to grow ~14% YoY. We estimate volume growth of ~21% YoY for UTCEM (including ICEM and Kesoram cement volume). However, on a like-to-like basis, UTCEM's volume growth is estimated at ~13% YoY. ACEM's consol. volume may grow ~13% YoY (incl. Penna Cement and Orient Cement volumes), while on a like-to-like basis, it is likely to grow ~5% YoY. Volume growth is estimated at ~12% YoY for ACC/ICEM, followed by ~9% for DALBHARA/JSWC, ~6% for BCORP/JKLC/SRCM and ~5% for TRCL.
- Average opex/t for our coverage universe is estimated to decline ~2% YoY/QoQ (each), led by lower freight cost/employee expenses/other expenses per ton, whereas variable cost/t is estimated to remain flat YoY. Average imported

petcoke (US) price was up ~19% YoY/5% QoQ, while average imported coal (South Africa) price was down ~22% YoY/5% QoQ. The spot imported coal (South Africa) price at USD87/t inched up ~1% vs. 3QFY26 average, while spot imported petcoke (US) price at USD111/t fell ~4% vs. 3QFY26 average.

- We estimate aggregate EBITDA/t of our cement coverage universe to increase ~21% YoY to INR890 (down ~1% QoQ). We estimate EBITDA/t of INR1,077 for SRCM (the highest in our coverage universe), INR1,009 for UTCEM, INR996 for JKCE and INR953 for ACEM. EBITDA/t is estimated to be in the range of INR620-850 for the remaining players (ACC/BCORP/DALBHARA/JKLC/TRCL/JSWC), except for ICEM, which should post INR251/t.
- We estimate ACEM to report EBITDA growth of ~100% YoY, albeit on a low base, followed by ACC at ~59% and UTCEM/BCORP/JKLC at ~28-29%. EBITDA growth for DALBHARA is estimated at ~20% YoY, JKCE/JSWC/TRCL at ~12-15% and SRCM at ~6%. ICEM is estimated to report EBITDA of INR587m, compared to the operating loss of INR1.9b in 3QFY25.

Sector outlook and recommendation

- We estimate demand to remain healthy in 4QFY26 given the peak construction period. Further, demand improvement could lead to price hike announcements as well in the near term. However, a strong pipeline of capacity addition in the near to medium term (expect capacity addition of ~150-160mtpa till FY28 end) could restrict a sustainable material price hike in the medium term.
- Given expected muted growth in realization amid aggressive capacity addition, we have cut our EBITDA estimates (aggregate) for cement coverage companies by ~2%/4%/4% for FY26/FY27/FY28. Accordingly, we cut our PAT estimates by ~3%/7%/9% owing to higher leverage. We prefer UTCEM in the large-cap space and JKCE and DALBHARA in the mid-cap space.

Summary of our 3QFY26 estimates

	CMP		Sales (INR m)			EBITDA (INR m)			PAT (INR m)		
Companies	**(INR)**	**Rating**	**Dec-25**	**YoY (%)**	**QoQ (%)**	**Dec-25**	**YoY (%)**	**QoQ (%)**	**Dec-25**	**YoY (%)**	**QoQ (%)**
ACC	1,749	Neutral	61,854	17.6	5.7	7,503	58.8	(8.4)	4,047	79.6	26.0
Ambuja Cements	565	Buy	99,432	16.9	8.4	17,719	100.1	0.6	5,801	40.2	3.9
Birla Corporation	1,110	Buy	24,212	7.3	9.7	3,189	28.6	4.6	1,089	249.2	20.4
Dalmia Bharat	2,146	Buy	34,647	8.9	1.4	6,141	20.2	(11.8)	1,704	188.9	(27.8)
Grasim Industries	2,858	Buy	97,365	19.9	1.3	3,895	43.9	6.3	(1,264)	NM	NM
India Cements	446	Sell	10,514	16.4	(5.9)	587	NM	NM	(277)	NM	NM
J K Cements	5,570	Buy	32,543	11.1	7.8	5,525	12.3	23.7	2,410	27.4	50.1
JK Lakshmi Cem.	798	Buy	16,988	13.5	10.9	2,573	27.5	23.6	1,090	83.5	34.7
JSW Cement	123	Neutral	15,336	7.0	6.8	2,448	14.5	(8.5)	380	NM	(56.0)
Shree Cement	27,027	Neutral	48,756	15.1	13.3	10,055	6.2	14.9	3,480	51.7	18.6
Ramco Cements	1,057	Neutral	21,997	11.3	(1.6)	3,139	12.3	(18.9)	253	695.8	(65.9)
Ultratech Cement	11,895	Buy	2,11,064	18.7	7.6	37,050	28.0	19.7	16,438	20.9	33.5
Cement			**6,74,706**	**19.1**	**6.2**	**99,823**	**42.3**	**7.3**	**35,152**	**64.5**	**(10.6)**

Oil & Gas

Result Preview

OMCs to drive earnings in 3QFY26

- **We expect our coverage universe to report: 1) 4% decline in sales YoY (+3% YoY excluding OMCs), 2) 16% YoY growth in EBITDA (+3% YoY excluding OMCs), and 3) 25% YoY growth in PAT (down 2% YoY excluding OMCs) in 3QFY26.**
- **RIL: Consol. EBITDA is expected to grow 9% YoY to INR479b. We estimate EBITDA of INR161b (up 6% YoY) for the standalone business, INR178b (up 15% YoY) for RJio, and INR68b (up 4% YoY) for the retail business. Production meant for sale is likely to stand at 17.7mmt (flat YoY), with standalone PAT at INR99b (up 14% YoY).**
- **OMCs: Standalone EBITDA for HPCL/BPCL/IOCL is expected to increase 9-18% QoQ, due to strong refining margins and receipt of LPG compensation. SG GRM averaged USD7.5/bbl in 3Q (vs. USD3.8/bbl in 2Q), while MS/HSD marketing margins were down 3%/8% QoQ.**
- **CGDs: We estimate 12%/5% YoY volume growth for MAHGL (incl. UEPL)/IGL and a 10% YoY volume decline for GUJGA. With Brent correcting ~USD5.4/bbl QoQ in 3Q, IGL and GUJGA are likely to see a QoQ improvement in EBITDA/scm margins. In contrast, MAHGL is expected to report a QoQ decline in EBITDA/scm, given its higher exposure to Henry Hub (HH) linked R-LNG, with HH prices rising 23% QoQ. Spot LNG prices declined to USD10.9/mmbtu in 3QFY26 (vs. USD 11.8/mmbtu in 2QFY26). Additionally, INR depreciation of ~2% QoQ is likely to put pressure on margin expansion.**
- **Upstream: For ONGC and OINL, we expect oil & gas sales volumes to remain largely flat QoQ and YoY, while oil realizations are likely to see a sharp YoY/QoQ decline for both companies.**

Retain our bearish view on crude price

- In 3QFY26, Brent crude oil prices fell by USD5.4/bbl QoQ to USD63.6/bbl, as global oversupply from high OPEC+ output outpaced weak demand growth, exacerbated by US-China trade tensions and economic slowdown concerns.
- IEA now estimates global oil supply growth to exceed demand growth by ~2.2/1.5mbpd in CY25/CY26. Hence, we remain bearish on crude prices and maintain our Brent price forecast of USD60/bbl for FY27/28.

SG GRM up 97% QoQ in 3Q; Long-term refining outlook remains soft

- SG GRM rose 97% QoQ in 3Q owing to supply disruptions due to Russian export sanctions, Ukrainian strikes, and US/Middle East issues tightening product availability. Moreover, diesel and gasoline cracks improved 30-40% QoQ, which shall support refining margins for Indian players. However, note that diesel cracks have already normalized by 3Q end. MS/HSD marketing margins declined 22%/39% YoY and 3%/8% QoQ, with MS/HSD marketing margins (over Brent) averaging INR10.3/INR6.3 per lit. Blended marketing margins for IOCL/BPCL/ HPCL are expected at INR5.8/INR6.5/INR6 per lit in 3QFY26.
- The long-term refining GRM outlook remains subdued, with global refining capacity additions outpacing the global rise in demand for refined products. S&P Global expects ~1.35mb/d cumulative net refining capacity to be added over CY25-27 vs. ~0.7mb/d cumulative refined product demand growth. However, delays in refinery start-ups or announcements of new shutdowns can support stronger margin. We maintain our FY27/28 SG GRM assumption at USD5/bbl.

Petchem spreads remain under pressure

Company name
Aegis Logistics
BPCL
Castrol India
GAIL
Gujarat Gas
Gujarat State Petronet
HPCL
Indraprastha Gas
IOCL
Mahanagar Gas
Oil India
ONGC
Petronet LNG
Reliance Industries

- LDPE/ HDPE/PP prices declined 15%/9%/16% YoY in 3Q.
- PX spread over naphtha increased 19% YoY but was down 5% QoQ, while PP spread over naphtha was down 22%/20% YoY/QoQ.

CGDs: USD/INR and HH price volatility key challenges for margin expansion

- The benefit of lower gas costs (amid lower crude oil prices) has been partly offset by two headwinds: 1) 6% YoY INR depreciation in 3Q, and 2) sharp 52% YoY rise in Henry Hub (HH) prices in 3Q. GUJGA and IGL are expected to show a QoQ increase in margin, while MAHGL could see margin decline due to the highest exposure to HH.
- On the volume front, we estimate IGL/MAHGL (incl. UEPL) to clock a 5%/12% YoY increase in volumes in 3Q, as CNG vehicle adoption remained healthy. However, we expect a YoY/QoQ drop in GUJGA's I&C PNG volumes as competition from alternate fuel intensified at Morbi.
- **Zonal tariff reform to benefit IGL:** With the revised unified zonal tariff effective 1st Jan'26, IGL is expected to gain an EBITDA margin benefit of INR0.9/scm, MAHGL would see a contraction of INR0.3/scm, and GUJGA will remain unaffected.

OMCs: Refining and marketing strength to drive QoQ earnings growth

- OMCs are likely to report broadly stable GRMs QoQ in 3Q. Diesel, gasoline and ATF GRMs improved meaningfully QoQ during the quarter, supporting blended refining margins. However, the sharp QoQ decline in crude prices is expected to result in inventory losses, partly offsetting the strength in product cracks. On the marketing side, performance is expected to moderate QoQ, as MS/HSD marketing margins declined 3%/8% QoQ in 3Q. That said, recognition of LPG under-recovery compensation since Nov'25, along with lower QoQ per-cylinder LPG under-recoveries, should provide support to blended marketing margins.

Valuation and view

- **HPCL:** We continue to prefer HPCL among OMCs, given: 1) its high leverage toward marketing, which remains our preferred sub-sector, 2) the reasonable current valuation of 1.4x FY27E P/B, 3) receipt of INR6.6b per month in LPG compensation over Nov'25-Oct'26, which will boost earnings, even as the sharp decline in LPG under-recovery to INR30-40/cyl currently, vs ~INR135/cyl in 1HFY26, improves blended marketing margins, and 4) medium-term auto-fuel marketing margin outlook remains robust amid a weak crude price outlook (USD60/bbl in FY27/28). Further, the start-up of RUF and HRRL, coupled with steady strength in diesel cracks, should meaningfully boost refining earnings.
- **GAIL's** valuations have corrected sharply from their Sep'24 highs, and the stock now trades close to its historical average at ~1.1x one-year forward core P/B, offering limited downside, considering an attractive dividend yield and a robust FCF outlook. Further, the transmission tariff revision, effective from Jan'26, would raise the FY27E PAT by around 7%. Transmission volumes are also set to rebound in FY27 as the impact of multiple one-off disruptions in FY26 wanes, with a recovery in power and fertilizer offtake and normalization of flood-impacted supplies. Government initiatives to further rationalize natural gas (NG) taxation can be a significant long-term positive. We have a BUY rating with a TP of INR215.

- We model **MAHGL**'s volumes to clock an 11% CAGR over FY25-28 and estimate an EBITDA margin of INR8.7-8.9 per scm during the period. While margins may face pressure in the near term amid high HH prices, we believe this has already been factored into the current stock price. MAHGL currently trades at 10.1x FY28E SA P/E. We value MAHGL at 15x Dec'27 P/E, resulting in a TP of INR1,700. We have a BUY rating.

Oil & gas product prices, cracks, and margins (USD/bbl)

(USD/bbl)	3QFY24	4QFY24	1QFY25	2QFY25	3QFY25	4QFY25	1QFY26	2QFY26	3QFY26	YoY (%)	QoQ (%)
Oil											
WTI	78.4	77.1	80.7	75.2	70.4	71.5	63.9	65.0	59.2	-16%	-9%
Brent	83.8	83.0	84.6	79.8	74.6	75.8	68.0	69.0	63.6	-15%	-8%
Dubai	83.5	81.3	85.3	78.4	73.6	76.9	66.9	70.1	63.9	-13%	-9%
Arab Light-Heavy	2.1	1.8	1.5	1.3	1.9	1.9	1.7	1.7	2.1	11%	26%
Gas											
Henry Hub (USD/mmBtu)	2.7	2.2	2.1	2.1	2.5	4.1	3.2	3.0	3.7	52%	23%
LNG Spot	15.8	9.4	11.2	13.0	13.9	14.0	12.4	11.9	10.9	-22%	-8%
Exchange Rate (INR/USD)	**83.3**	**83.0**	**83.4**	**83.8**	**84.5**	**86.6**	**85.6**	**87.3**	**89.1**	**5%**	**2%**
Product Cracks (v/s Brent)											
Gasoline	26.0	24.3	17.5	13.1	13.8	14.0	15.3	17.7	23.2	68%	31%
Diesel	10.2	17.6	13.8	11.2	10.6	8.5	11.3	10.6	15.1	42%	42%
Jet/Kero	30.4	31.0	22.9	19.2	17.2	21.1	19.7	24.6	27.9	62%	14%
Fuel Oil	-12.3	-11.8	-6.9	-8.0	-5.8	-2.3	0.9	-3.9	-5.9	2%	53%
Singapore GRM	**5.5**	**7.3**	**3.5**	**3.6**	**5.0**	**3.2**	**5.6**	**3.8**	**7.5**	**50%**	**97%**

Source: Company, MOFSL

Summary of 3QFY26 earnings estimates

Sector	CMP (INR)	RECO	SALES (INR m) Dec'25	Var % YoY	Var % QoQ	EBITDA (INR m) Dec'25	Var % YoY	Var % QoQ	NET PROFIT (INR m) Dec'25	Var % YoY	Var % QoQ
Aegis Logistics	726	Neutral	23,343	37%	2%	3,005	29%	3%	1,767	42%	-2%
BPCL	381	Neutral	9,27,357	-18%	-12%	1,15,311	52%	18%	74,892	61%	16%
Castrol India	192	Buy	14,280	5%	5%	4,074	8%	26%	2,964	9%	30%
GAIL	175	Buy	3,15,869	-10%	-10%	29,465	4%	-8%	20,017	40%	-10%
Gujarat Gas	437	Buy	36,273	-13%	-4%	4,862	28%	9%	2,970	34%	6%
Gujarat State Petronet	320	Neutral	2,313	-2%	2%	1,795	-7%	4%	1,238	-9%	-68%
HPCL	496	Buy	9,15,840	-17%	-9%	87,011	35%	14%	51,109	69%	33%
Indraprastha Gas	194	Buy	41,126	9%	2%	4,935	36%	11%	3,755	31%	1%
IOC	167	Neutral	19,30,629	0%	8%	1,58,708	73%	9%	83,570	262%	10%
Mahanagar Gas	1,141	Buy	19,979	14%	-3%	3,086	-2%	-9%	1,844	-18%	-5%
Oil India	429	Neutral	50,265	-4%	-8%	19,757	-7%	7%	9,689	-21%	-38%
ONGC	242	Neutral	3,07,462	-9%	-7%	1,66,914	-12%	-6%	69,281	-16%	-30%
Petronet LNG	291	Buy	1,25,586	3%	14%	11,414	-9%	2%	7,905	-9%	-2%
Reliance Inds.	1,592	Buy	25,58,528	7%	0%	4,79,000	9%	4%	1,87,806	1%	3%
Oil & Gas			**72,68,849**	**-4%**	**-1%**	**10,89,338**	**16%**	**5%**	**5,18,807**	**25%**	**0%**
Oil Ex OMCs			**34,95,023**	**3%**	**-1%**	**7,28,307**	**3%**	**2%**	**3,09,236**	**-2%**	**-10%**

HDFC Bank

BSE SENSEX	S&P CNX
85,762	26,329

Financials Snapshot (INR b)

Y/E March	FY25	FY26E	FY27E
NII	1,227	1,304	1,517
OP	1,001	1,208	1,298
NP	673	750	862
NIM (%)	3.5	3.4	3.5
EPS (INR)	44.0	49.0	56.3
EPS Gr. (%)	9.9	11.4	14.9
BV/Sh. (INR)	328	360	406
ABV/Sh. (INR)	314	345	390
Ratios			
RoA (%)	1.8	1.8	1.9
RoE (%)	14.5	14.2	14.7
Valuations			
P/E(X)	22.7	20.4	17.8
P/E(X)*	19.6	17.6	15.3
P/BV (X)	3.0	2.8	2.5
P/ABV (X)	2.7	2.5	2.2

* adj. for subs

CMP: INR1,000 Buy

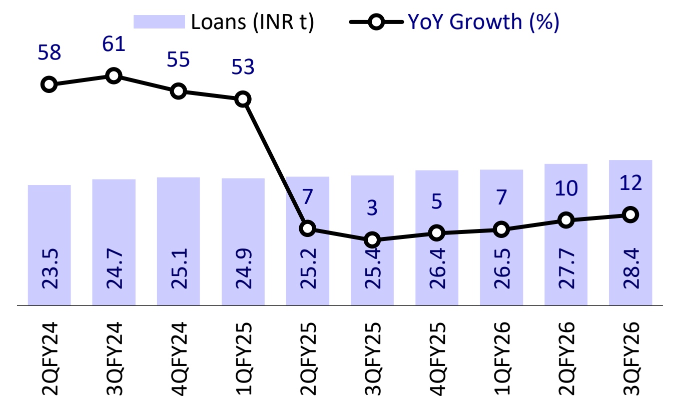
Healthy momentum in advances growth; deposits grow 2.1% QoQ (below est.)| CD inches up

CASA ratio at 33.6%

HDFCB released its 3QFY26 business update. The following are the key takeaways:

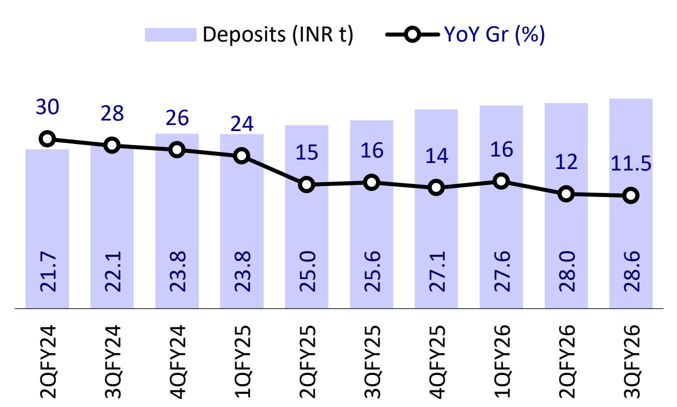
- Gross advances grew 11.9% YoY/2.7% QoQ to INR28.4t. The bank's period-end AUM (grossing up for inter-bank, bills rediscounting, securitization) grew 9.8% YoY/ 2.7% and average AUM grew 9% YoY/2.5% QoQ (largely in line with MOFSLe of 12.6% YoY/3.3% QoQ for net advances).
- The period-end deposits rose 11.5% YoY/2.1% QoQ to INR28.6t. The CASA deposits (period-end) grew 1.2% QoQ (up 10.1% YoY), while the term deposits rose 2.5% QoQ/12.3% YoY (MOFSL estimate for deposits at 12.9% YoY/3.3% QoQ).
- Average deposits increased 11.5% YoY/1.5% QoQ, while average CASA deposits rose 9.9% YoY/ 2.4% QoQ. Average TD grew 13.4% YoY/ 1.1% QoQ.
- HDFCB's advances growth was broadly in line, while deposit growth marginally lagged our estimate. Consequently, on a calculated basis on gross advances, the CD ratio increased to 99.5% (vs. 98.8% in 1QFY26).

Loans grew 11.9% YoY/2.7% QoQ



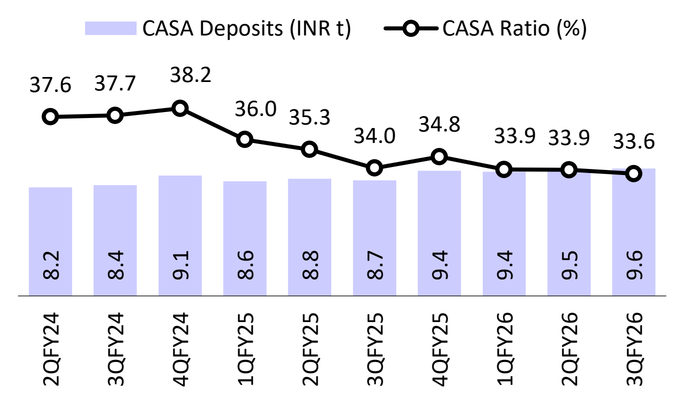
*merged nos Source: MOFSL, Company

Deposits grew 11.5% YoY/2.1% QoQ



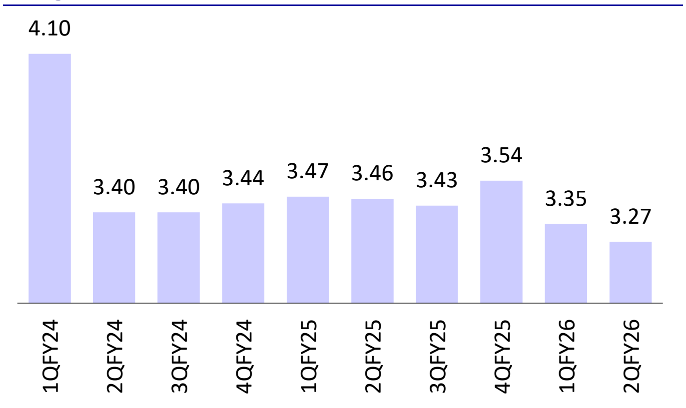
*merged nos Source: MOFSL, Company

CASA deposits grew 1.2% QoQ (up 10.1% YoY)



Source: MOFSL, Company

Margins stood at 3.27% in 2QFY26



Source: MOFSL, Company

Kotak Mahindra Bank

BSE SENSEX	S&P CNX
76,295	23,250

Financials Snapshot (INR b)

Y/E MARCH	FY25	FY26E	FY27E
NII	283.4	301.9	348.8
OP	245.3	224.7	261.0
NP	164.5	140.4	165.6
Cons. NP	221.3	209.0	248.8
NIM (%)	4.8	4.5	4.5
EPS (INR)	82.7	70.6	83.3
EPS Gr. (%)	19.3	(14.7)	18.0
ABV. (INR)	568	598	677
Cons. BV. (INR)	792	869	993
Ratios			
RoA (%)	2.5	1.9	2.0
RoE (%)	15.4	11.7	12.6
Cons. RoE (%)	14.1	12.1	12.6
Valuations			
P/BV (X) (Cons.)	2.8	2.5	2.2
P/ABV (X) (Adj)	2.5	2.4	2.1
P/E(X) (Adj)	17.1	20.1	17.0

CMP: INR2,192 — Buy

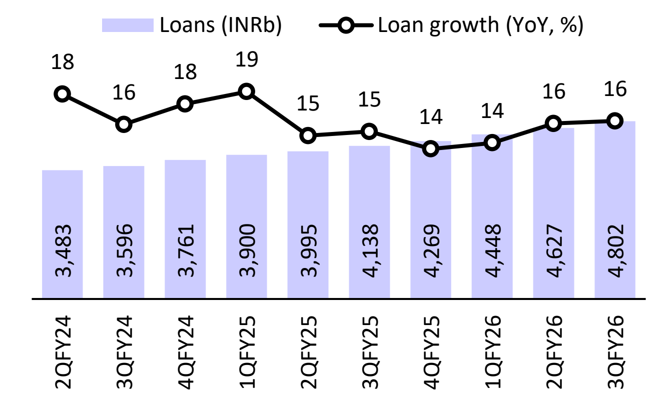
Business growth largely in line; CD ratio increases to 88.5%

CASA ratio declined to 41.3%

Kotak released its 3QFY26 business update. Following are the key takeaways:

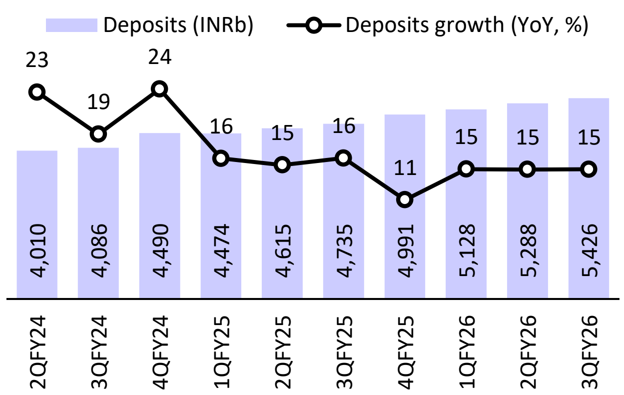
- **Net advances saw healthy growth of 16% YoY/3.8% QoQ to INR4.8t (largely in line with MOFSLe of 15.5% YoY/3.3% QoQ).**
- **Average net advances grew strongly by 16.2% YoY/4% QoQ.**
- **Deposits (period-end) rose 14.6% YoY/2.6% QoQ to INR5.43t. CASA deposits (period-end) grew by 0.2% QoQ/11.9% YoY. CASA ratio thus declined to 41.3% from 42.3% in 2QFY26 (MOFSLe for deposit growth at 15.3% YoY/3.2% QoQ).**
- **Average deposits grew by 14.7% YoY/3.1% QoQ, while average CASA grew by 9% YoY/4.9% QoQ.**
- **KMB's loan growth remained largely in line with MOFSLe, with advances growth marginal ahead of estimates and deposits growth marginally lower than estimates. As a result, the bank's CD ratio rose to 88.5% from 87.5% in 2QFY26.**

Loans grew by 16% YoY/ 3.8% QoQ



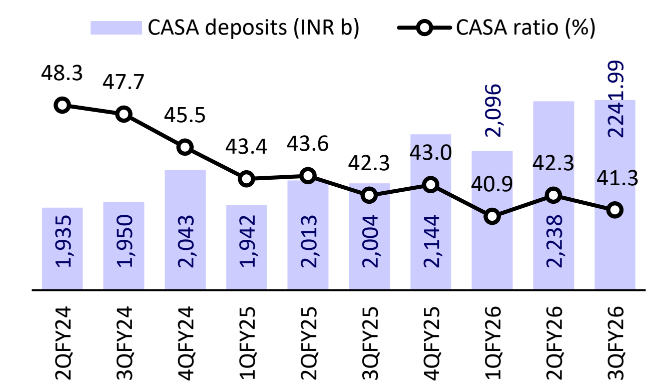
Source: MOFSL, Company

Deposits grew at 14.6% YoY/ 2.6% QoQ



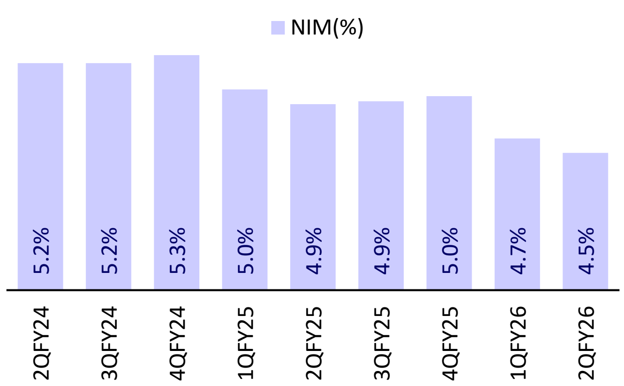
Source: MOFSL, Company

CASA deposits grew 0.2% QoQ (up 11.9% YoY)



Source: MOFSL, Company

Margins stood at 4.54% in 2QFY26



Source: MOFSL, Company

Axis Bank

BSE SENSEX	S&P CNX
85,440	26,250

Financials & Valuations (INR b)

Y/E March	FY25	FY26E	FY27E
NII	543.5	570.8	675.1
OP	421.0	447.1	529.6
NP	263.7	244.8	308.8
NIM (%)	3.7	3.5	3.7
EPS (INR)	85.3	79.0	99.7
EPS Gr. (%)	5.7	-7.3	26.1
BV/Sh. (INR)	577	646	733
ABV/Sh. (INR)	547	623	710
Ratios			
RoA (%)	1.7	1.4	1.6
RoE (%)	15.9	12.9	14.5
Valuations			
P/E(X)	15.1	16.3	12.9
P/E(X)*	13.5	14.5	11.5
P/BV (X)	2.0	1.8	1.6

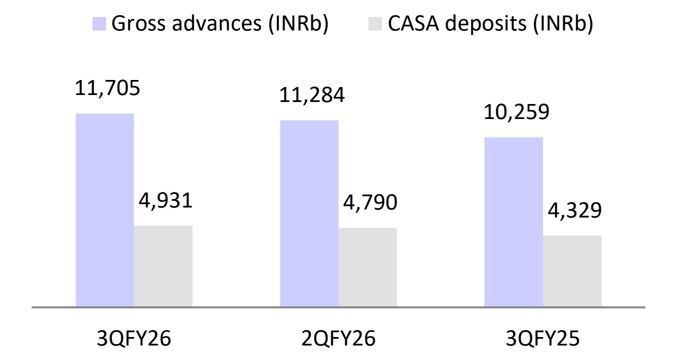
CMP: INR1,287 Neutral

Deposit growth healthy at 4.8% QoQ | CD ratio declines QoQ

Axis Bank released its 3QFY26 business update. Following are the key takeaways:

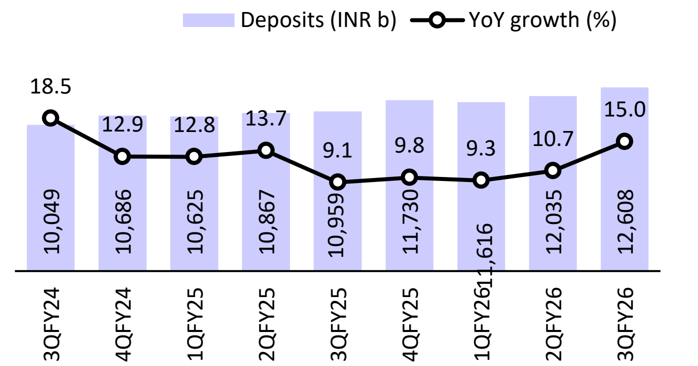
- Gross advances grew by 14.1% YoY/3.7% QoQ to INR11.7t. (inline to the MOSLe of net advances growth at 14.1% YoY/ 3.7% QoQ).
- Deposits grew 15% YoY/4.8% QoQ to INR12.6t. (better than MOSLe of growth of 12.6% YoY/ 2.6% QoQ).
- Deposits growth was led by term deposits, which grew 15.8% YoY/6% QoQ to INR7.7t. CASA book grew 13.9% YoY/2.9% QoQ to INR4.9t.
- Overall deposit growth stood better than our estimate, while deposits growth stood largely inline. As a result, the calculated CD ratio (on gross advances) declined to 93% vs 93.8% in 2QFY26.

Gross advances grew 14% YoY (up 3.7% QoQ)



Source: MOFSL, Company

Deposits grew 15% YoY (up 6% QoQ)



Source: MOFSL, Company

Trent

BSE SENSEX	S&P CNX
85,440	26,250

Financial Valuations (INR b)

INRb	FY26E	FY27E	FY28E
Net Sales	203.1	234.6	270.5
EBITDA	35.9	41.6	47.9
Adj. PAT	18.6	20.9	23.9
EBITDA Margin (%)	17.7	17.7	17.7
Adj. EPS (INR)	52.4	58.9	67.2
EPS Gr. (%)	21.3	12.4	14.1
BV/Sh. (INR)	214.5	271.1	336.0
Ratios			
Net D:E	0.0	-0.1	-0.2
RoE (%)	29.6	25.9	23.7
RoCE (%)	19.4	16.8	15.4
Div. Payout (%)	10.5	10.2	9.7
Valuations			
EV/EBITDA (x)	84.6	75.2	65.9
P/E (x)	43.9	37.6	32.3
EV/Sales (x)	7.8	6.7	5.8

CMP: INR4,430 — Buy

Revenue growth weaker than our estimate

- Trent's reported revenue from sale of products (net of GST) grew 17% YoY to INR52.2b in 3QFY26. The implied net standalone revenue stood at INR52.9b (up ~17% YoY, slightly weaker vs. our last published estimate of 20% YoY growth).
- After several quarters of revenue growth deceleration, Trent's revenue growth remained steady at ~17% YoY (similar to 2QFY26).
- Revenue growth is primarily driven by a ~28% YoY increase in store count, with revenue per store declining ~11% YoY (vs. ~9% YoY fall in 1HFY26), indicating continued cannibalization in store-level sales.

The pace of store additions remains intact, especially in Westside

- The pace of store additions remained robust, with 77 net store additions, bringing the total fashion format store count to 1,178 (up 28% YoY).
- **Westside** recorded yet another highest quarterly net store addition at 17 (13 in 2Q), taking the total store count to 278 (+17% YoY).
- Zudio added 48 net stores in 3Q (89 in 9MFY26 vs. 90 in 9MFY25) to reach 854 stores (+34% YoY).
- Trent's other fashion format store count declined by two QoQ to 32 (-6% YoY).
- We note that store additions typically pick up pace in 4Q, and all eyes would be on further scale-up of Trent's fashion footprint as it remains the biggest growth driver amid weak SSSG.
- Trent's stock price had run up in the last few days (up ~9% since 19th Dec'25) on expectations of a pick-up in revenue growth. A weaker-than-expected number could weigh on the recent stock price recovery as earnings downgrades are likely to continue in the near term.

Trent (INR m)	1HFY25	3QFY25	1HFY26	3QFY26	3QFY26E	YoY	vs. est	9MFY25	9MFY26
Standalone revenue (excl. GST)	**80,273**	**45,347**	**95,053**	**52,867**	**54,417**	**17**	**-2.8**	**1,25,620**	**1,47,920**
YoY	47.9	36.9	18.4	16.6	20				17.8
Revenue from sale of products*	79,020	44,660	93,840	52,200		**17**		1,23,680	1,46,040
YoY			18.8	16.9					18.1
Other operating income	1,253	687	1,213	667		**-3**		1,940	1,880
Fashion stores	**831**	**907**	**1,101**	**1,164**	**1178**	**28**	**-1.2**	**907**	**1,164**
Westside	226	238	261	278	276	17	0.7	238	278
Zudio	577	635	806	854	856	34	-0.2	635	854
Other formats	28	34	34	32	46	-6	-30.4	34	32
Annualized net revenue per store	**196**	**209**	**177**	**187**	**191**	**-11**	**-2.2**	**195**	**178.7**
YoY			-9.3	-10.5	-8.5				-8.3

*other operating revenue for 3Q is our estimate

Dabur

BSE SENSEX	S&P CNX
85,440	26,250

Financials Snapshot (INR b)			
Y/E Mar	2026E	2027E	2028E
Sales	133.1	144.9	156.4
Sales Gr. (%)	5.9	8.9	7.9
EBITDA	25.0	27.7	30.3
EBITDA Margins (%)	18.8	19.1	19.4
Adj. PAT	19.2	21.6	23.7
Adj. EPS (INR)	10.8	12.2	13.4
EPS Gr. (%)	6.7	12.4	9.7
BV/Sh.(INR)	65.4	67.2	68.6
Ratios			
RoE (%)	17.2	18.4	19.7
RoCE (%)	15.9	16.9	18.1
Payout (%)	87.7	90.3	93.5
Valuations			
P/E (x)	48.1	42.8	39.0
P/BV (x)	8.0	7.8	7.6
EV/EBITDA (x)	33.5	29.9	27.1
Div. Yield (%)	1.8	2.1	2.4

CMP: INR521 — Neutral

Consol. sales to grow mid-single digits, operating profit and PAT to grow at higher pace

DABUR released its business update for 3QFY26. Here are the key highlights:

Demand trends

- During the quarter, Dabur witnessed early signs of demand recovery, aided by GST rate revisions.
- In Oct'25, distributors and retailers focused on liquidating the existing high-priced inventory in the channel. After trade stabilization, consumer sentiment improved in urban and rural areas.
- Rural demand continued to outperform urban demand in 3Q as well.

Commentary on segmental performance

- **Home & Personal Care:** The segment is expected to grow in double digits on the back of strong growth in hair oils and the oral care category. Dabur Amla franchise, Dabur Almond, Dabur Anmol, Dabur Red Toothpaste and Meswak are likely to record healthy volume-led growth. A majority of the portfolio continued to outpace category growth and is expected to register market share gains in 3QFY26.
- **Healthcare:** The business is expected to witness a sequential improvement in growth, supported by ~10% growth in Dabur Honey and 15%+ YoY growth in both Honitus and Health Juices. Hajmola franchise and Ethicals portfolio may post mid-single-digit growth. For Dabur Chyawanprash, primary sales growth is expected to be muted, while secondary sales should remain positive, supporting potential market share gains. Aided by an extended winter, DABUR expects Chyawanprash to gain momentum in Jan'26. Overall, healthcare business is expected to report low-single-digit growth.
- **Foods & Beverages (F&B):**
  - **Culinary:** Expected to post double-digit growth.
  - **Beverages:** Nectars & Drinks portfolio is expected to report muted performance due to adverse seasonality. However, DABUR's strategy of focusing on the premium 'Real Activ' range is working well, as this portfolio is expected to report growth of 30%+ each in 100% Activ juices and Coconut water. The beverage portfolio gained market share during the quarter.
  - Among channels, organized trade maintains its strong growth momentum, with e-commerce (including quick commerce) expected to grow in double digits.

International business

- Key geographies like MENA, Turkey, the Namaste business and Bangladesh have performed well. Overall, the international business is expected to post near double-digit growth in INR terms.

Consolidated performance and outlook

- Consolidated revenue is expected to grow in mid-single digits in 3QFY26. Operating profit and PAT are likely to grow ahead of revenue growth.
- Favorable macroeconomic conditions and recent tax reforms are expected to support a sustainable recovery in demand and improvement in revenue trajectory in the coming quarters.

Quarterly Performance (Consolidated) (INR m)

Y/E March	FY25				FY26				FY25	FY26E
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE		
Domestic FMCG vol. growth (%)	**5.2**	**-7.0**	**1.2**	**-5.0**	**-1.0**	**2.0**	**5.0**	**12.0**	**-1.4**	**4.5**
Net sales	**33,491**	**30,286**	**33,553**	**28,301**	**34,046**	**31,913**	**36,057**	**31,073**	**1,25,631**	**1,33,089**
YoY change (%)	7.0	-5.5	3.1	0.6	1.7	5.4	7.5	9.8	1.3	5.9
Gross profit	**16,005**	**14,943**	**16,124**	**13,211**	**16,013**	**15,778**	**17,596**	**14,762**	**60,282**	**64,149**
Margin (%)	47.8	49.3	48.1	46.7	47.0	49.4	48.8	47.5	48.0	48.2
EBITDA	**6,550**	**5,526**	**6,819**	**4,269**	**6,678**	**5,881**	**7,392**	**5,070**	**23,163**	**25,021**
Margins (%)	19.6	18.2	20.3	15.1	19.6	18.4	20.5	16.3	18.4	18.8
YoY growth (%)	8.3	-16.4	2.1	-8.6	2.0	6.4	8.4	18.8	-3.5	8.0
Depreciation	1,091	1,110	1,086	1,169	1,141	1,154	1,194	1,172	4,456	4,661
Interest	327	474	442	393	346	397	375	357	1,635	1,475
Other income	1,294	1,515	1,280	1,412	1,440	1,401	1,400	1,462	5,501	5,703
PBT	**6,427**	**5,457**	**6,571**	**4,119**	**6,630**	**5,731**	**7,223**	**5,003**	**22,573**	**24,588**
Tax	1,481	1,284	1,418	992	1,543	1,282	1,769	1,428	5,175	6,023
Rate (%)	23.0	23.5	21.6	24.1	23.3	22.4	24.5	28.5	22.9	24.5
Adjusted PAT	**5,084**	**4,333**	**5,306**	**3,284**	**5,222**	**4,608**	**5,615**	**3,777**	**18,006**	**19,222**
YoY change (%)	7.7	-17.2	1.6	-8.2	2.7	6.4	5.8	15.0	-4.0	6.7

E: MOFSL Estimates

IndusInd Bank

BSE SENSEX	S&P CNX
85,440	26,250

Financials Snapshot (INR b)

Y/E MARCH	FY25	FY26E	FY27E
NII	190.3	175.3	194.5
OP	106.6	81.9	93.0
NP	25.8	5.8	34.1
NIM (%)	3.6	3.2	3.4
EPS (INR)	33.1	7.4	43.8
EPS Gr. (%)	-71.4	-77.5	488.7
BV/Sh. (INR)	830	828	862
ABV/Sh. (INR)	800	799	831
Ratios			
RoA (%)	0.5	0.1	0.6
RoE (%)	4.0	0.9	5.2
Valuations			
P/E (X)	25.5	113.4	19.3
P/BV (X)	1.0	1.0	1.0
P/ABV (X)	1.1	1.1	1.0

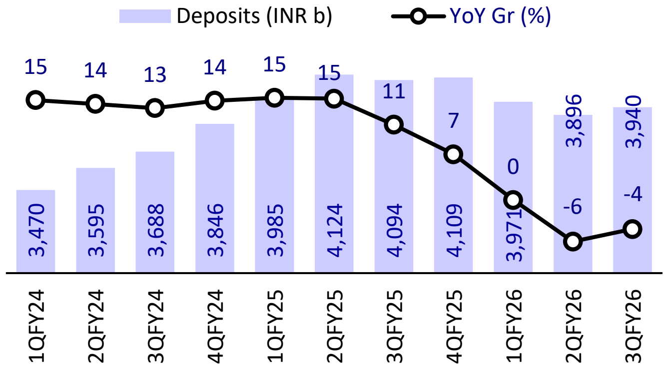
CMP: INR900 — Neutral

Advances de-growth inline; deposits growth better vs estimates

IndusInd Bank (IIB) released its quarterly update, highlighting the key business numbers for 3QFY26. Following are the key takeaways:

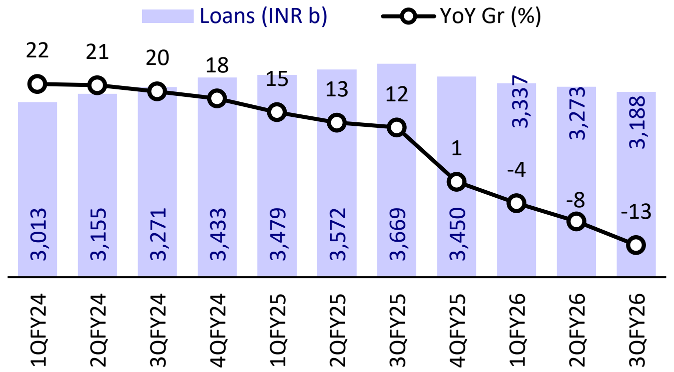
- IndusInd reported a drop in net advances by 2.2% QoQ (down 13% YoY), to INR3.19t. (Inline to MOSLe of decline in net advances at 2.3% QoQ/ 13.2% YoY).
- Deposits grew by 1.1% QoQ (down 3.8% YoY), while CASA ratio too declined to 30.3% vs 30.7% as of 2QFY26. (Better than our estimate of decline in deposits at 6.6% YoY/ 1.8% QoQ).
- Retail deposits and deposits from small business customers amounted to INR1.85t vs INR1.84t as of 2QFY26.

Deposits grew 1.1% YoY/down 3.8% QoQ in 3QFY26



Source: MOSL, Company

Loans de-grew 2.2% QoQ (down 13% YoY) in 3QFY26



Source: MOSL, Company

L&T Finance

BSE SENSEX	S&P CNX
83,239	25,405

Financials Snapshot (INR b)

Y/E March	FY26E	FY27E	FY28E
Net Income	97.2	122.5	149.3
PPP	65.7	85.4	105.8
PAT	29.3	39.8	50.2
EPS (INR)	11.8	15.9	20.1
EPS Gr. (%)	11.0	35.7	26.2
BV/Sh. (INR)	111	124	141
Ratios			
NIM (%)	9.3	9.6	9.6
C/I ratio (%)	40.9	38.3	37.0
RoA (%)	2.3	2.6	2.7
RoE (%)	11.0	13.5	15.2
Payout (%)	26.0	25.0	25.0
Valuations			
P/E (x)	27.2	20.1	15.9
P/BV (x)	2.9	2.6	2.3
Div. Yield (%)	1.0	1.2	1.6

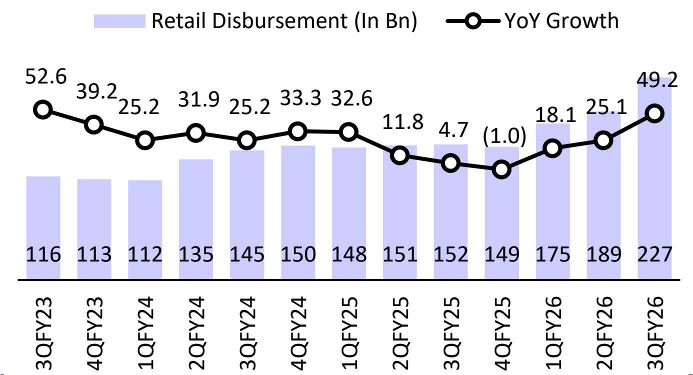
CMP: INR320 — Buy

Retail loans grow ~21% YoY with healthy disbursements

Strong growth in rural business finance, urban finance, and gold loans

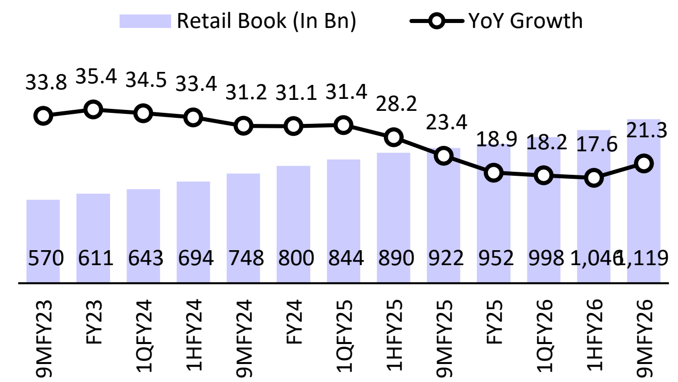
- LTF's 3QFY26 retail disbursements grew ~49% YoY/20% QoQ to INR227b (PQ: INR189b).
- Rural business disbursements grew 47% YoY. Farmer Finance disbursements rose 11% YoY, Urban Finance disbursements increased 48% YoY, and SME disbursements grew ~24% YoY. Gold loan disbursements stood at INR14b (PQ: 9.8b) during the quarter.
- Retail loan book grew 21% YoY and 7% QoQ to INR1.12t.
- Retail loan mix was stable QoQ at ~98% and well ahead of Lakshya's FY26 retail mix target of over 80%. This implies that the wholesale book could have declined to ~INR22b.

Retail disbursements grew ~49% YoY



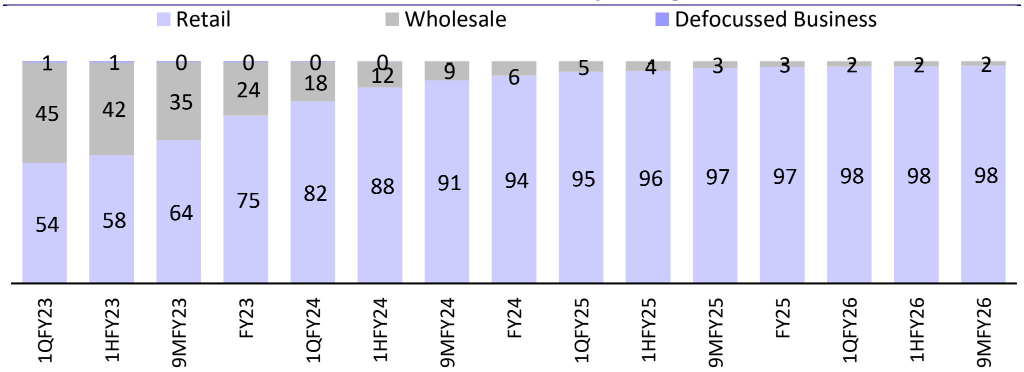
Source: MOFSL, Company

Retail loans grew ~21% YoY



Source: MOFSL, Company

Wholesale mix declined to ~2% from 12% around two years ago



Source: MOFSL, Company

Piramal Finance : Gets AA+ Rating From CRISIL | No Need For Divestment; Jairam Sridharan, MD & CEO

- Capital adequacy of 20.50%, don't need new capital
- Expect Cost of Funds to fall by 50-80 bps over time
- Confident of achieving +25% AUM growth
- Net Interest Margin will reach 7% in FY27

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Bajaj Auto : Healthy Recovery In Most Export Markets; Rakesh Sharma, ED

- Have seen a healthy recovery in most export markets
- Expect to maintain export growth momentum & have monthly sales over 2 lakh units
- Hope new products will boost growth in the coming quarters

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PNB Bank : Net Interest Margin Around 2.7-2.8% Range; Ashok Chandra

- Might surpass the credit growth guidance
- Rs 2 lakh crore in corporate sanctions still in the pipeline
- Can hold net interest margin around 2.7-2.8% range vs 2.8-2.9% guided earlier

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Yes Bank : Demand Is Coming Across All The Sectors; Prashant Kumar, MD & CEO

- Q3 numbers in-line with strategic objectives, optimistic on FY26 outlook
- Demand is coming across all the sectors, including corporates
- With private capex picking up, corporate can show better demand

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BCCL IPO : Targeting Production Of 46 Mt In The Near Term; Manoj Kumar Agarwal, CMD

- Currently produce near 40.5 mt of coking coal
- Targeting production of 46 mt in the near term & 54 mt by FY30
- Hold near 8 bn tonnes of reserves, providing over 100 years of mine life

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BUY	>=15%
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NEUTRAL	> - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

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