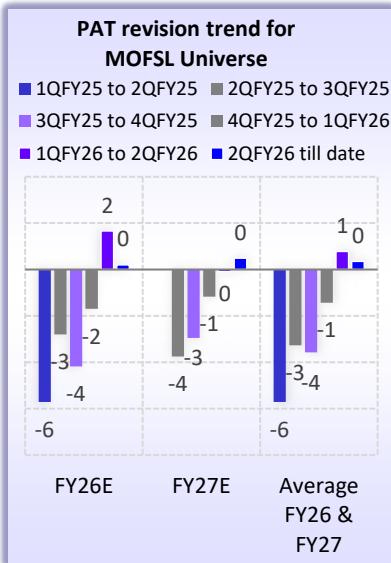


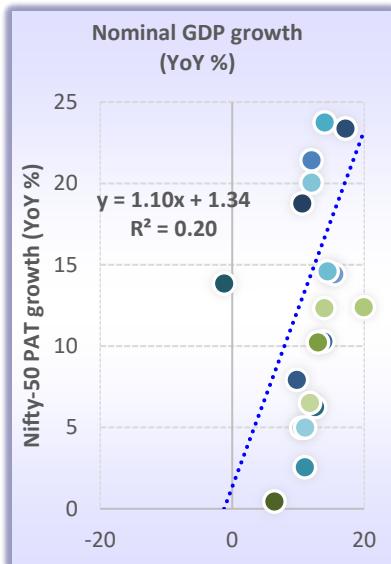
BSE Sensex: 85,525

Nifty-50: 26,177

## MOFSL universe earnings revision trend (%)



## Nominal GDP growth has lesser impact on corporate profit growth



## Earnings cuts give way to earnings raises

## First instance of aggregate earnings upgrade in five quarters

- Our analysis of recent earnings revisions for MOFSL universe reveals that the past **trend of easing earnings cuts' intensity has gradually given way to earnings raises**. For the three months ending 2QFY26 earnings season, the aggregate FY26 PAT estimate of MOFSL universe was raised by 2% – the first instance of an upgrade since the end of 1QFY25 earnings season – comparing favorably to the earlier readings of -6%/-3%/-4%/-2% for the three months ending with earnings season of 2QFY25/3QFY25/ 4QFY25/1QFY26. Mid-caps posted maximum earnings upgrades at 3.1%, while large-caps were also strong at ~2%. Small-caps were the laggards, with continuing downgrades of 5.5%. This momentum has continued post the 2QFY26 earnings season as well. FY27 PAT estimates for the MOFSL universe were albeit flat in 2QFY26 (but raised by 0.5% post 2QFY26). Nonetheless, the trend of easing intensity of earnings cuts has been evident for FY27 estimates as well, with readings of -4%/-3%/-1%/0% in 3QFY25/ 4QFY25/1QFY26/2QFY26.
- Earnings revision trends in the past four months beat our expectations.** In an earlier note in Sep'25 ([Link](#)), we highlighted that the intensity of earnings cuts had been moderating and posited that a large part of the cuts was already behind, with a stable earnings floor likely to lend support to the equity market. In fact, our expectations have been exceeded, with the recent round of overall FY26 MOFSL PAT rise of 2% and various Indian benchmark indices rising between 1%-4% during this period. Even after the end of 2QFY26 earnings season, upgrades to MOFSL PAT estimates have continued – albeit at an understandably modest level of 0.2%/0.5% for aggregate FY26/FY27 PAT est.
- Positive breadth in bigger sectors.** On an overall basis, the sectoral breadth of earnings revision has been more favorable within larger sectors. Key sectors driving positive revisions were Oil & Gas (+13%), Telecom (+30%), PSU Banks (+5%), Insurance (+3%), and NBFC-non lending (+2%), while Utilities was the biggest drag (-8%), followed by Autos (-3%, but mainly owing to TAMO); excluding TAMO, Autos' PAT was in fact revised upwards by 3% and Healthcare (-3%). However, among the smaller sectors, more sectors saw higher aggregate downgrades vs. upgrades, led by Chemicals (-6%), Media (-9%), Staffing (-5%), and Cement (-4%). Within large-cap stocks, sectors with >1% aggregate earnings raise equaled those with earnings cut of <-1% by a ratio of 7:7, with PSU Banks, Insurance, Oil & Gas, Telecom, and Autos (ex-TAMO) posting meaningful upgrades, while the biggest drags were Utilities (-9%), Real Estate (-5%) and Cons Durables (-3%). For mid-cap stocks too, the sectoral revision breadth was balanced at 8:9, but small-cap sectors languished the most with revision ratio of 2:17 and large cuts seen in Pvt Banks (-24%), Insurance (-18%), Retail (-15%), and EMS (-10%).
- Will this trend of earnings upgrade sustain?** The backdrop for earnings has improved vs. last year, engineered by a series of stimulative fiscal and monetary measures. This has contributed to improved earnings revision outcomes over the past two quarters, culminating in an aggregate earnings upgrade in the past

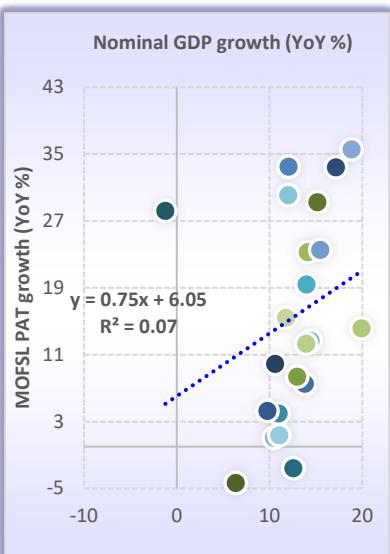
Research Analyst: Abhishek Saraf (Abhishek.Saraf@MotilalOswal.com) | Gautam Duggad (Gautam.Duggad@MotilalOswal.com)

Research Analyst: Deven Mistry (Deven@MotilalOswal.com) | Aanshul Agarawal (Aanshul.Agarawal@Motilaloswal.com)

Investors are advised to refer through important disclosures made at the last page of the Research Report.

 Motilal Oswal research is available on [www.motilaloswal.com](http://www.motilaloswal.com)/Institutional-Equities, Bloomberg, Thomson Reuters, Factset and S&P Capital.

**Effect on PAT growth of broader universe is lower**



few months. Looking ahead, we currently forecast FY26/FY27 earnings growth of 12%/15% YoY and 15%/16% YoY for Nifty/MOFSL, which appears reasonably well poised, and revisions in either direction should not be too sharp from here, barring possibly for Nifty-50 FY26 PAT.

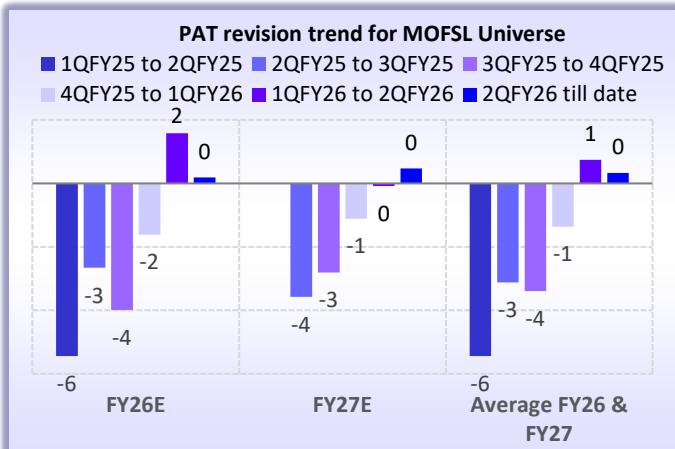
- **Sub-10% nominal GDP growth not necessarily a very big concern for earnings.** In this note, we also attempt to provide some perspective around a top-of-the-mind question for several investors: 'Can corporate earnings grow at mid-teens when nominal GDP growth is expected to be sub-10%?' Our analysis of the past two decades of annual growth data reveals that nominal GDP growth, while important for corporate activities, does not fully explain annual corporate profit growth. There is modest explanatory power of nominal GDP growth for the broader MOFSL universe's annual PAT growth. Even for a narrower, large-cap universe, i.e. Nifty-50, nominal GDP growth explains ~20% of the profit growth for the observed period, as corporate profits get influenced by multiple other factors, like leverage, pricing power, cost pressures, irrational competition, etc. Even in a stretch case, the nominal GDP growth explains less than one-third of corporate profit growth. Hence, we believe that one should look beyond the GDP growth trajectory to assess corporate PAT growth.
- **Share of corporate profits in GDP is not too high:** Corporate profits' share of GDP is not too high in India. In FY24 and FY25, Nifty-500 PAT was 4.7% of GDP, while overall corporate profits (listed + unlisted) stood at 7.3% of GDP, rendering corporate profits more cyclical compared to the steadier GDP growth trajectory. Moreover, the base effect has a greater impact on corporate profits. With FY25 MOFSL PAT growth at 6% YoY, there is a higher likelihood of mid-teens growth in PAT, even as nominal GDP grows at sub-10%.
- **The US economy also displays limited correlation.** We carried out this analysis for the US economy and observed that despite corporate profits forming a higher % of GDP in the US (averaging 11% for CY20-24), the explanatory power of GDP growth for corporate PAT growth was limited in the US as well. In fact, for a developed market like the US, this number was surprisingly low, clearly hinting at multiple other factors determining corporate profit growth.
- **Our view:** We have a positive outlook on Indian equities and believe that Indian markets are well poised to retrace the underperformance of CY2025, supported by better earnings prospects, supportive domestic macros, and improved geopolitical situation. Valuations, particularly for large-caps, are not demanding (Nifty PE at 21.3x vs. LT average of 20.8x), while earnings appear well poised to deliver mid-teens growth over FY26/27. The prevalent concerns of lower nominal GDP materially affecting corporate profit growth appear overblown to us, as corporate earnings are influenced by multiple factors beyond broad economic growth, which possesses limited explanatory power for corporate earnings growth. India could also benefit from the abatement of overexuberance of global AI stocks, which can prompt country rotation towards India within FII portfolios. A lower USDINR level may further offer an attractive entry point. Our key overweight sectors are Diversified Financials, Automobiles, Capital Goods, IT Services, and Telecom, while our key underweight sectors are Energy, Metals, Utilities, and Staples.
- **Top Picks:** Our top large-cap picks are Bharti, ICICI Bank, SBI, Infosys, L&T, M&M, Titan, Eternal, BEL, Indigo, TVS Motors, Tech M, and Indian Hotels. Our top mid-cap picks are: Swiggy, Dixon, Suzlon, Jindal Stainless, Coforge, Keynes, Radico Khaitan, V-Mart, VIP Ind.

## Exhibit 1: Top ideas: MOFSL

Company	Mcap (USDb)	CMP (INR)	EPS (INR)			EPS CAGR (%) FY25-27E	PE (x)			PB (x)			ROE (%)		
			FY25	FY26E	FY27E		FY25	FY26E	FY27E	FY25	FY26E	FY27E	FY25	FY26E	FY27E
<b>Preferred large cap stocks</b>															
Bharti Airtel	142.1	2,096	52.4	67.1	87.4	29.2	40.0	31.3	24.0	8.7	6.7	5.7	24.5	26.4	27.9
ICICI Bank	108.1	1,354	72.8	82.7	95.7	14.7	18.6	16.4	14.1	2.9	2.5	2.2	16.7	16.5	16.5
St Bk of India	100.7	980	95.5	103.8	120.4	12.2	10.3	9.4	8.1	1.6	1.4	1.2	16.9	15.5	15.4
Infosys	75.3	1,640	69.1	74.5	83.3	9.7	23.7	22.0	19.7	8.7	8.7	8.7	33.0	39.6	44.1
Larsen & Toubro	61.8	4,074	130.2	154.9	184.9	19.2	31.3	26.3	22.0	5.1	4.5	3.9	17.2	18.1	19.0
M & M	49.8	3,603	120.5	147.0	175.0	20.5	29.9	24.5	20.6	5.9	5.0	4.2	21.5	22.1	22.0
Titan Company	38.9	3,930	56.8	67.2	79.5	18.3	69.2	58.4	49.5	23.1	18.1	14.4	37.7	34.7	32.4
Bharat Electronics	31.3	393	8.3	9.9	11.5	17.4	47.2	39.8	34.3	11.4	9.1	7.4	24.2	23.0	21.6
Interglobe Aviat	22.0	5,149	170.6	242.8	274.7	26.9	30.2	21.2	18.7	12.7	8.1	5.7	53.0	46.9	36.0
TVS Motor Co.	19.0	3,667	76.2	96.4	121.9	26.5	48.1	38.1	30.1	13.5	10.5	8.1	31.7	31.0	30.5
Tech Mahindra	17.5	1,613	60.1	81.0	93.3	24.7	26.9	19.9	17.3	5.1	4.9	4.7	19.2	25.1	27.8
Indian Hotels	11.5	731	13.0	15.7	17.4	15.8	56.2	46.5	41.9	8.1	6.9	6.0	15.4	16.0	15.3
<b>Preferred Midcap/Smallcap stocks</b>															
Swiggy	11.4	412	-17.2	-8.7	3.8	NM	NM	NM	108.3	13.3	16.0	13.6	-45.5	-30.9	13.6
Dixon Tech.	8.9	13,266	174.9	276.9	363.8	44.2	75.8	47.9	36.5	19.9	14.2	10.3	30.0	34.7	32.8
Suzlon Energy	7.9	53	1.4	2.2	2.5	34.3	38.4	24.3	21.3	8.3	6.2	4.8	25.3	29.1	25.3
Jindal Stainless	7.3	803	38.1	44.5	50.3	14.8	21.1	18.0	16.0	3.4	2.9	2.5	16.1	16.0	15.5
Coforge	6.9	1,845	44.7	59.5	78.6	32.6	41.3	31.0	23.5	8.6	7.6	6.5	17.4	21.0	24.8
Radico Khaitan	4.7	3,194	41.9	53.3	65.5	25.0	76.2	59.9	48.8	13.6	11.5	9.7	17.9	19.2	19.9
Delhivery	3.3	406	3.4	6.3	8.3	55.5	118.6	64.8	49.0	3.1	3.0	2.8	2.7	4.7	5.9
Kaynes Tech	3.0	4,185	83.3	131.9	194.9	52.9	50.2	31.7	21.5	5.6	4.8	3.9	14.2	16.2	20.0
V-Mart Retail	0.7	738	15.1	23.9	34.3	50.8	48.9	30.9	21.5	6.3	5.2	4.2	13.8	18.5	21.7
VIP Inds.	0.6	364	-4.6	7.8	11.9	NM	NM	46.7	30.5	9.3	7.8	6.2	-11.3	18.2	22.5

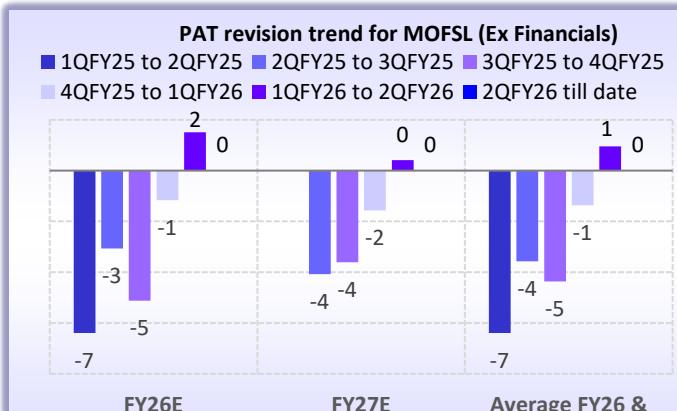
## STORY IN CHARTS

### PAT revision trend for MOFSL Universe (%)



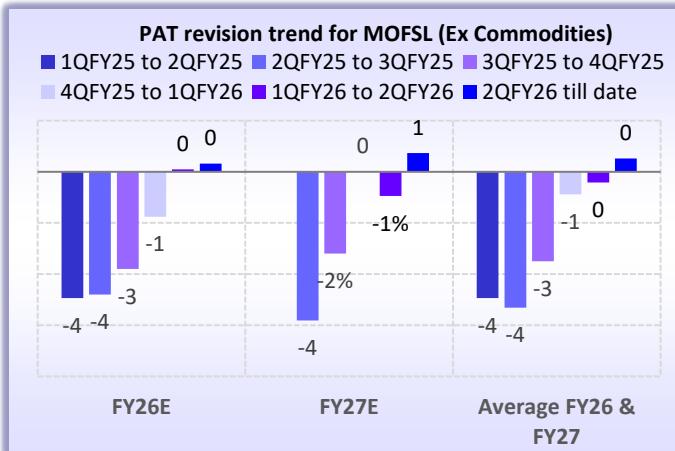
Source: MOFSL estimates

### PAT revision trend for MOFSL Universe (Ex-Financials) %



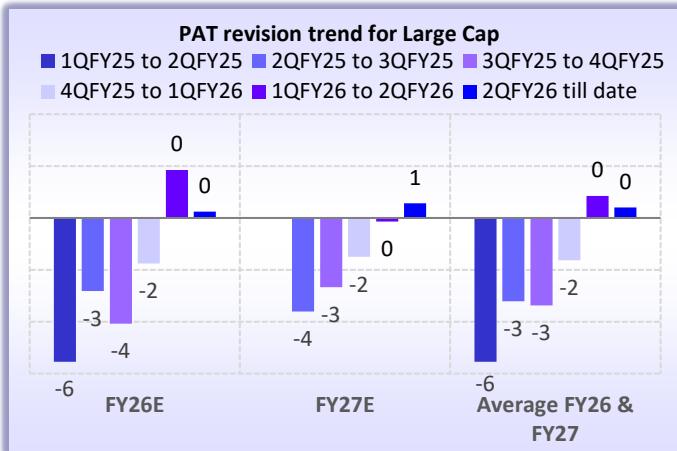
Source: MOFSL estimates

### PAT revision trend for MOFSL Universe (Ex-Commodities) %



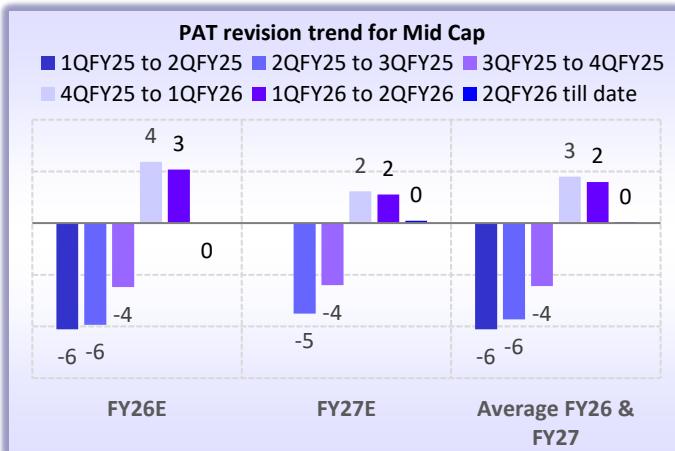
Source: MOFSL estimates

### PAT revision trend for MOFSL Universe (Large Cap) %



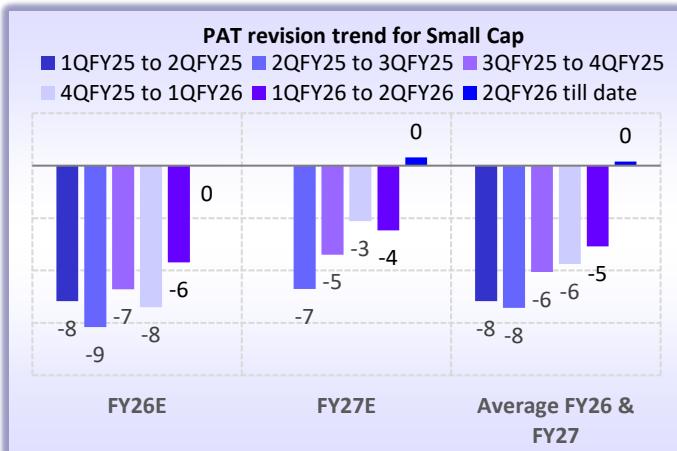
Source: MOFSL estimates

### PAT revision trend for MOFSL Universe (Mid Cap) %



Source: MOFSL estimates

### PAT revision trend for MOFSL Universe (Small Cap) %



Source: MOFSL estimates

## Exhibit 2: Sector-wise trends in earnings revision direction and intensity

Sectors	FY26E						FY27E					
	1QFY25 to 2QFY25		2QFY25 to 3QFY25		3QFY25 to 4QFY25		4QFY25 to 1QFY26		1QFY26 to 2QFY26		2QFY26 till date	
	2QFY25	3QFY25	4QFY25	1QFY26	2QFY26		3QFY25	4QFY25	1QFY26	2QFY26		
Automobiles	-8	-4	-6	-3	-3	0.0	-8	-5	-1	5	0	
Banks-Private	-3	-6	-1	-4	-1	0.0	-6	0	-1	-3	0	
Banks-PSU	-4	-1	-2	-3	5	0.0	-2	-2	1	0	0	
Insurance	-6	2	2	0	3	0.0	3	-2	0	1	0	
NBFC - Lending	-6	0	-4	-1	0	0.0	-2	-3	-1	0	0	
NBFC - Non Lending	4	-2	-5	1	2	0.0	-1	-6	1	4	0	
Capital Goods	0	-5	-2	0	0	-0.1	-6	1	-4	-1	0	
Cement	-13	-9	0	5	-4	0.0	-6	-1	2	-3	0	
Chemicals	-4	-6	-4	0	-6	0.0	-4	-3	-1	-7	0	
Consumer	-5	-4	-2	-3	-1	0.0	-4	-2	-2	0	0	
Consumer Durables	-5	-7	3	-1	-1	0.0	-9	2	-2	0	0	
EMS	6	-6	-3	2	-3	0.0	-2	-3	7	1	0	
Healthcare	-1	-2	-3	-3	-3	0.0	-2	-3	-2	-3	0	
Infrastructure	-4	3	-11	-3	-4	0.0	3	-7	3	-4	0	
Logistics	-3	-4	4	-2	-1	0.0	-4	1	-1	-1	0	
Media	1	-14	-2	-4	-9	0.0	-16	-3	-6	-8	0	
Metals	-4	-4	-7	-4	-1	0.0	-3	-3	-3	-2	0	
Oil & Gas	-16	0	-9	-2	13	0.1	-3	-6	-8	6	1	
Real Estate	5	0	3	3	-3	0.0	10	4	3	1	0	
Retail	-14	-4	-5	-6	-1	0.0	-6	-6	-6	-1	0	
Staffing	-6	-5	-22	-3	-5	0.0	-5	-23	-3	-5	0	
Technology	1	-2	-5	1	0	-0.3	-2	-6	1	-1	2	
Telecom	-22	-57	-2	89	30	0.0	-26	2	28	4	0	
Utilities	-1	-2	-2	-8	6.2	-1	-2	2	-3	5		
Others	6	-4	-11	2	1	0.1	-10	-7	-2	-5	0	
MOFSL Universe	-6	-3	-4	-2	2	0.2	-4	-3	-1	-0.1	0.5	
MOFSL (Ex Commodities)	-4	-4	-3	-1	0	0.2	-4	-2	0	-1	0.5	
Ex Financials	-7	-3	-5	-1	2	0.3	-4	-4	-2	0	0.8	
MOFSL (Ex Commodities + BFSI)	-3	-4	-4	-0.2	-1.5	0.5	-5	-3	0	-0.5	1.0	
Large Cap	-6	-3	-4	-2	2	0.2	-4	-3	-2	0	0.6	
Mid Cap	-6	-6	-4	4	3	0.0	-5	-4	2	2	0.1	
Small Cap	-8	-9	-7	-8	-6	0.0	-7	-5	-3	-4	0.5	

Source: MOFSL; Note: PAT revision is taken from the end of one earnings season to the end of the following earnings season to depict the greater recency effect of the concluded earnings season. Earnings revision between two quarters is calculated for like-for-like stocks, depending on whether a particular stock was under MOFSL coverage in both quarters.

## Exhibit 3: PAT growth expected to pick up to 15% for MOFSL universe

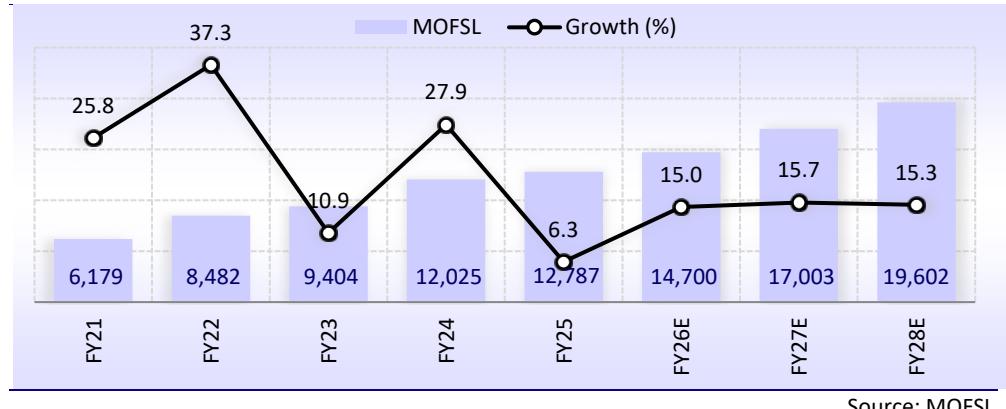
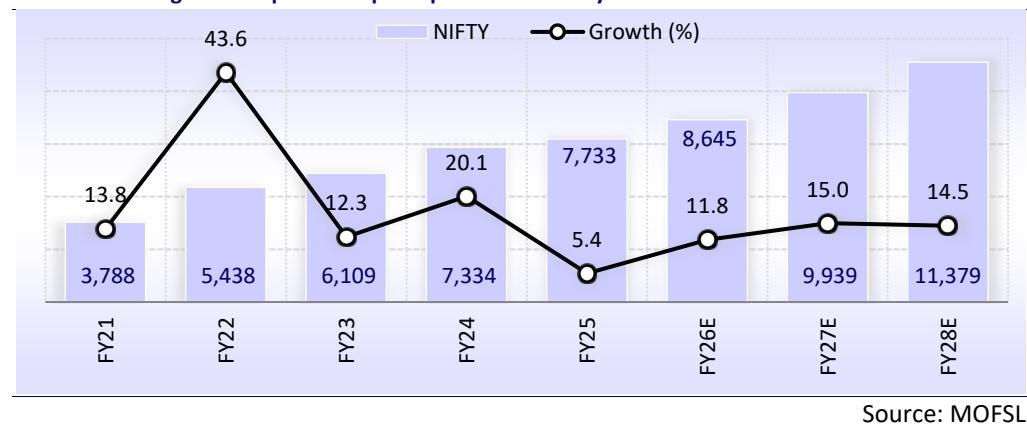


Exhibit 4: PAT growth expected to pick up to 12% for Nifty-50

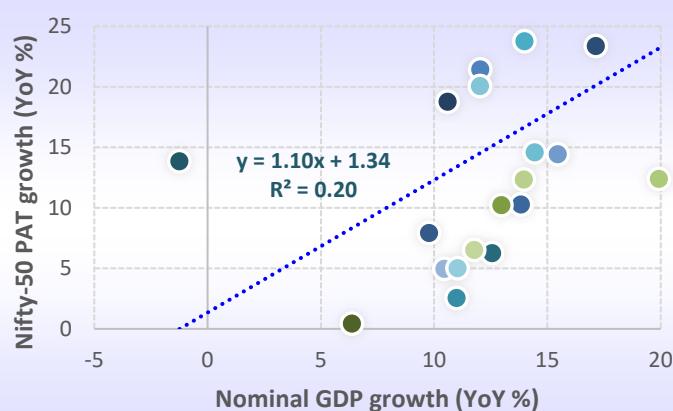


Source: MOFSL

Exhibit 5: Sector-wise and market cap-wise PAT revisions

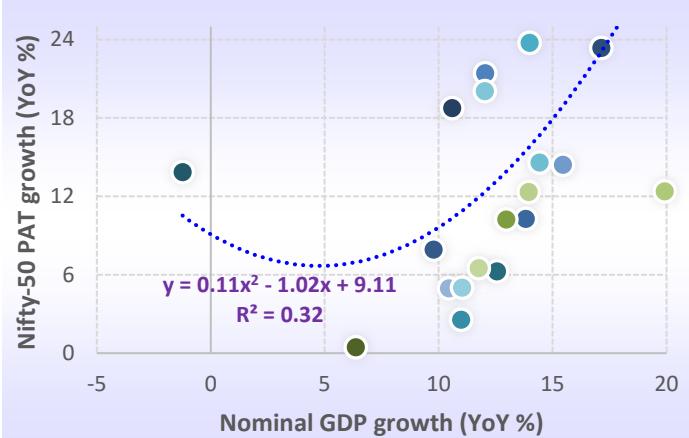
	FY26E				FY27E			
	Overall	Large Cap	Mid Cap	Small Cap	Overall	Large Cap	Mid Cap	Small Cap
Automobiles	-3	-4	2	-1	5	5	4	0
Autos- ex TAMO	3	3	na	na	7	9	na	na
Banks-Private	-1	1	-20	-24	-3	-3	-4	-6
Banks-PSU	5	5	3	0	0	0	-1	0
Insurance	3	5	-7	-18	1	1	0	-11
NBFC - Lending	0	-2	5	0	0	-1	5	-5
NBFC - Non Lending	2	0	0	-4	4	0	0	-1
Capital Goods	0	0	4	-7	-1	-1	1	-3
Cement	-4	-3	-6	-6	-3	-4	-1	-3
Chemicals	-6	0	0	-9	-7	0	0	-8
Consumer	-1	0	-3	-6	0	0	-1	-4
Consumer Durables	-1	-4	-1	14	0	-2	1	9
EMS	-3	0	0	-10	1	0	0	-2
Healthcare	-3	0	-10	-9	-3	-2	-1	-6
Infrastructure	-4	0	0	-4	-4	0	0	-4
Logistics	-1	0	-4	0	-1	0	-4	0
Media	-9	0	0	-9	-8	0	0	-8
Metals	-1	-3	13	0	-2	-3	3	0
Oil & Gas	13	13	20	-2	6	5	14	-2
Real Estate	-3	-5	1	-7	1	8	-2	-3
Retail	-1	1	-2	-15	-1	1	0	-11
Staffing	-5	0	0	-5	-5	0	0	-5
Technology	0	0	1	-3	-1	-2	1	-1
Telecom	30	8	-3	0	4	4	4	0
Utilities	-8	-9	-4	3	-3	-3	-7	6
Others	1	1	3	-2	-5	-11	3	0
<b>MOFSL Universe</b>	<b>2</b>	<b>2</b>	<b>3</b>	<b>-6</b>	<b>0</b>	<b>0</b>	<b>2</b>	<b>-4</b>
<b>Ex-Commodities</b>	<b>0</b>	<b>1</b>	<b>-1</b>	<b>-6</b>	<b>-1</b>	<b>-1</b>	<b>0</b>	<b>-4</b>
<b>Ex-Financials</b>	<b>2</b>	<b>1</b>	<b>6</b>	<b>-5</b>	<b>0</b>	<b>0</b>	<b>2</b>	<b>-3</b>

**Exhibit 6: Limited explanatory power of GDP gth on Nifty PAT gth**



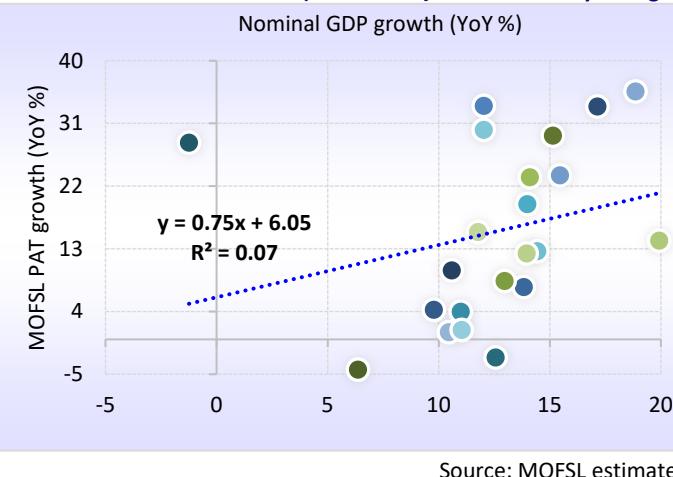
Source: MOFSL estimates

**Exhibit 7: Fit increases in stretch test, but still not too significantly**



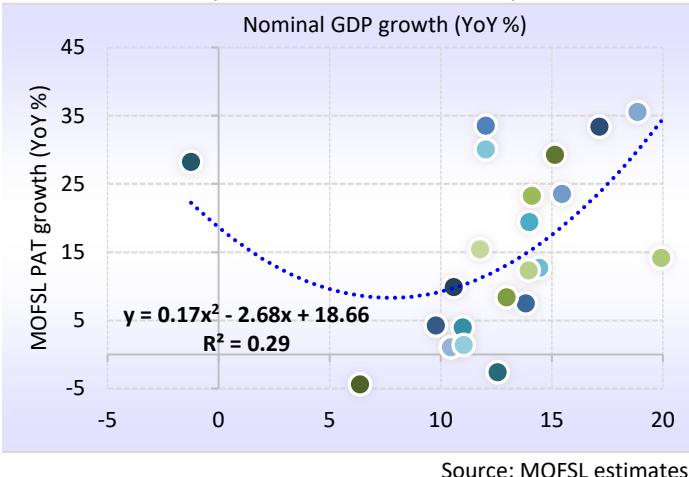
Source: MOFSL estimates

**Exhibit 8: Broader universe (MOFSL PAT) less defined by GDP gth**



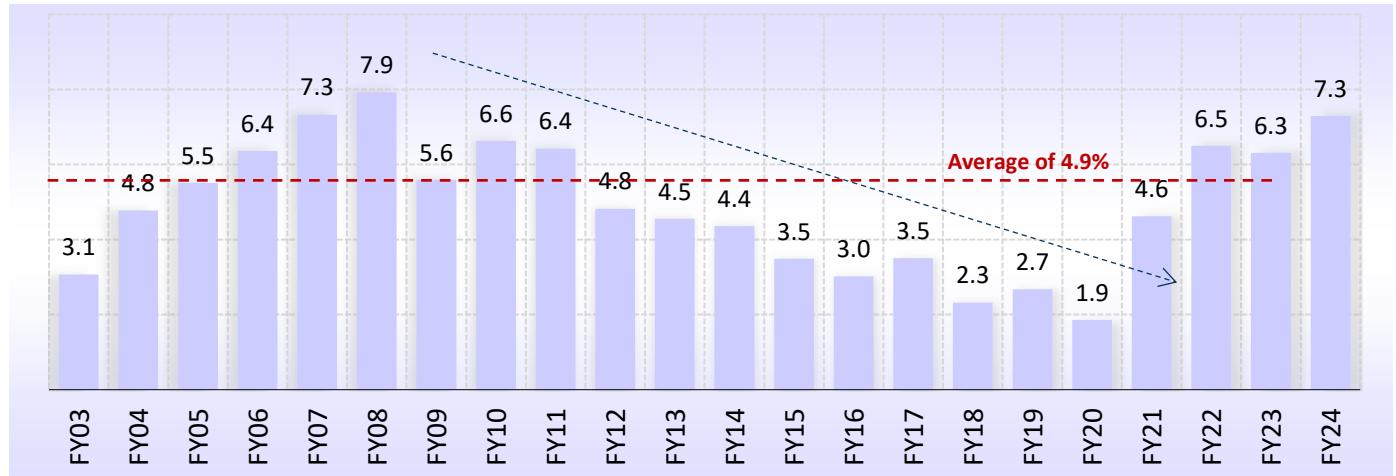
Source: MOFSL estimates

**Exhibit 9: Here too, even in the stretch situation, fit is <30%**



Source: MOFSL estimates

**Exhibit 10: India, inc. profits to GDP, has averaged 4% over the past two decades**



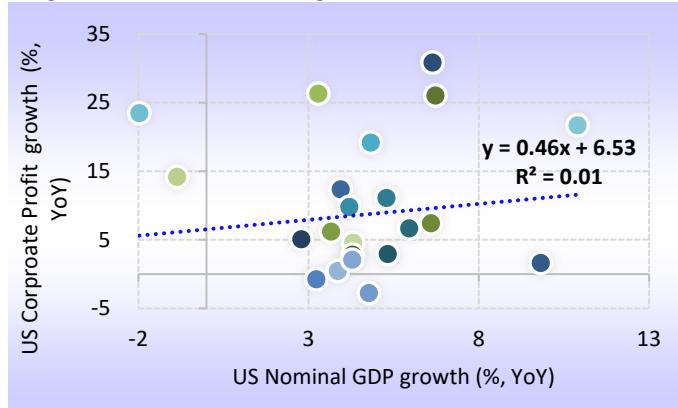
Source: MOFSL; Note: PAT estimates change is calculated LFL, i.e. stocks that were under MOFSL coverage in both quarters

**Exhibit 11: Nifty 500 profit as % of GDP picked up in recent years, but still a modest number**



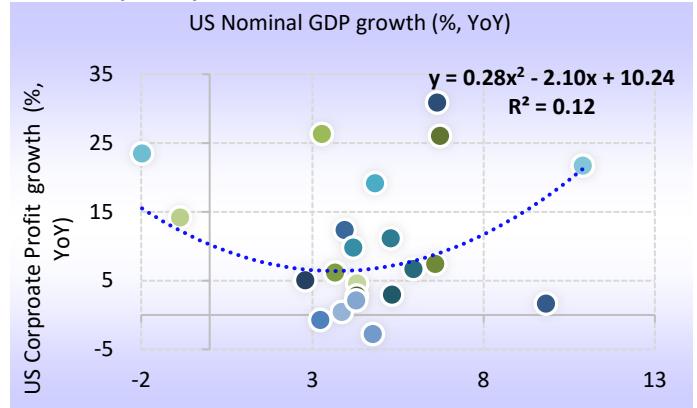
Source: MOFSL; Note: PAT estimates change is calculated LFL, i.e. stocks that were under MOFSL coverage in both quarters

**Exhibit 12: US Corporate profits growth also displays limited alignment with nominal GDP growth**



Source: US BEA, FRED, St. Louis Fed; MOFSL

**Exhibit 13: Limited explanatory power of nominal GDP growth on US corporate profits**



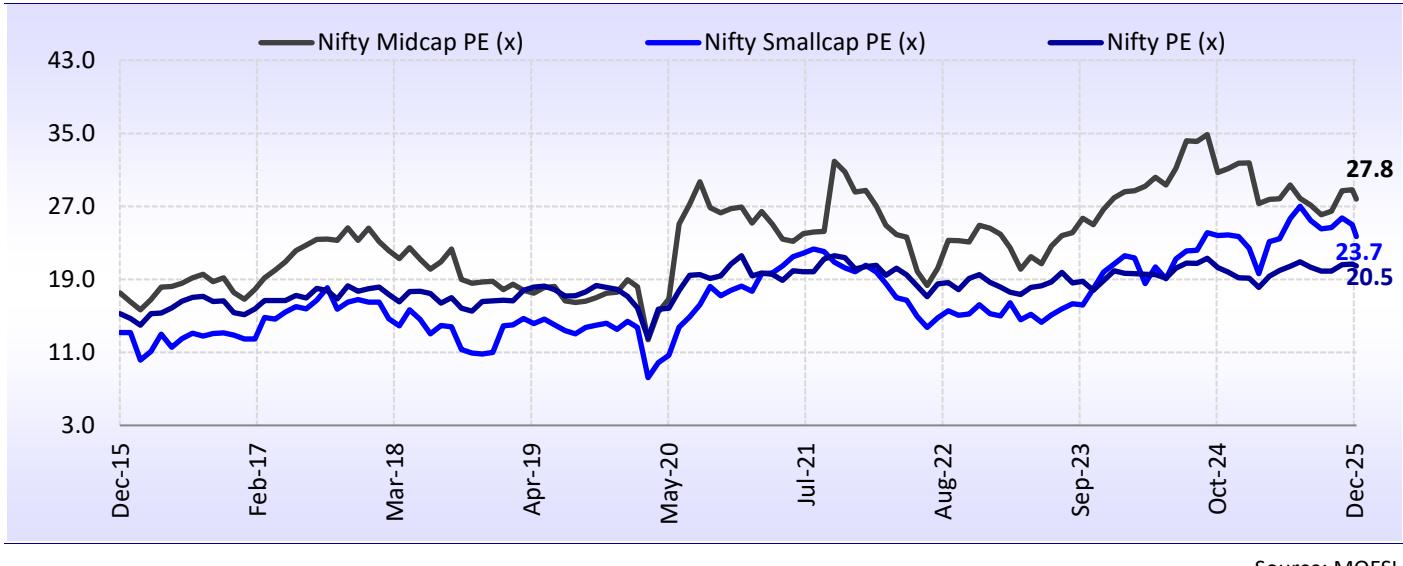
Source: US BEA, FRED, St. Louis Fed; MOFSL

**Exhibit 14: US corporate profits as a % of GDP have been much higher than India's average**



Source: MOFSL; US Federal Reserve

**Exhibit 15: Nifty 50 trading close to LPA, small-cap at a significant premium**



Source: MOFSL

**Investment in securities market are subject to market risks. Read all the related documents carefully before investing.**

## NOTES

Explanation of Investment Rating	
Investment Rating	Expected return (over 12-month)
BUY	>=15%
SELL	< - 10%
NEUTRAL	< - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

\*In case the recommendation given by the Research Analyst is inconsistent with the investment rating legend for a continuous period of 30 days, the Research Analyst shall be within following 30 days take appropriate measures to make the recommendation consistent with the investment rating legend.

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