17 November 2025

Morning India

Market snapshot

Equities - India	Close	Chg .%	CYTD.%
Sensex	84,563	0.1	8.2
Nifty-50	25,910	0.1	9.6
Nifty-M 100	60,739	0.1	6.2
Equities-Global	**Close**	**Chg .%**	**CYTD.%**
S&P 500	6,734	-0.1	14.5
Nasdaq	22,901	0.1	18.6
FTSE 100	9,698	-1.1	18.7
DAX	23,877	-0.7	19.9
Hang Seng	9,398	-2.1	28.9
Nikkei 225	50,377	-1.8	26.3
Commodities	**Close**	**Chg .%**	**CYTD.%**
Brent (US$/Bbl)	64	2.4	-14.0
Gold ($/OZ)	4,084	-2.1	55.6
Cu (US$/MT)	10,856	-0.9	25.5
Almn (US$/MT)	2,830	-1.4	12.0
Currency	**Close**	**Chg .%**	**CYTD.%**
USD/INR	88.7	0.1	3.7
USD/EUR	1.2	-0.1	12.2
USD/JPY	154.6	0.0	-1.7
YIELD (%)	**Close**	**1MChg**	**CYTD chg**
10 Yrs G-Sec	6.5	0.01	-0.3
10 Yrs AAA Corp	7.2	0.02	0.0
Flows (USD b)	**14-Nov**	**MTD**	**CYTD**
FIIs	-0.56	-0.62	-16.3
DIIs	0.95	4.66	76.3
Volumes (INRb)	**14-Nov**	**MTD***	**YTD***
Cash	1,212	1172	1071
F&O	2,48,451	2,82,810	2,31,287

Note: Flows, MTD includes provisional numbers. *Average

Today's top research theme

India Strategy: Earnings review 2QFY26 – Midcaps standout in a flattish quarter

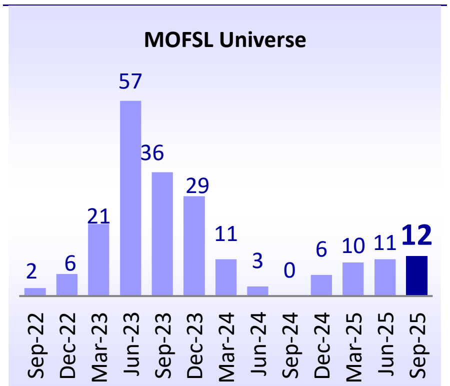
- The 2QFY26 corporate earnings concluded on a healthy note, with overall earnings growth driven by OMCs, Telecom, Metals, Technology, NBFCs – Lending, Cement, and Capital Goods. Conversely, Oil & Gas (ex-OMCs), Automobiles (led by Tata Motors), and Banks (Private and PSU) dragged overall profitability.
- Nifty reported a single-digit earnings growth for the sixth consecutive quarter since the pandemic (Jun'20). Five Nifty companies – Bharti Airtel, Tata Steel, HDFC Bank, Reliance Industries, and TCS – contributed 300% of the incremental YoY accretion in earnings. Conversely, Tata Motors, ONGC, Coal India, Axis Bank, SBI, Interglobe Aviation, Adani Ent., Power Grid, Sun Pharma, Eternal, HUL, Kotak Mahindra Bank, and Tech Mahindra contributed adversely to the earnings.
- Within our MOFSL coverage universe, large-caps (88 companies) posted an earnings growth of 10% YoY – similar to the overall universe. Mid-caps (97 companies) have extended their streak of the past three quarters and yet again delivered a strong earnings growth of 34% YoY (vs. our est. of 23%). In contrast, small-caps (142 companies) continued to experience weakness and a broad-based miss. The small-cap earnings dipped 5% YoY (our est. of 3% growth).
- The Nifty EPS estimate for FY26 was raised by 1.2% to INR1,109.

Research covered

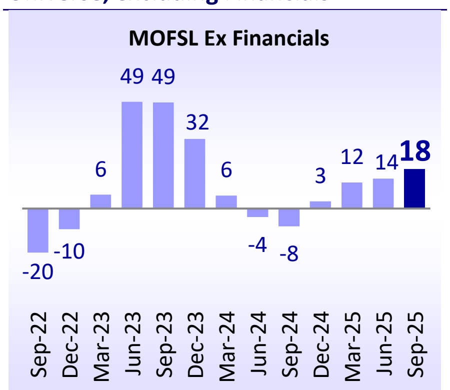
Cos/Sector	Key Highlights
India Strategy	Earnings review 2QFY26 – Midcaps standout in a flattish quarter
India Politics	NDA's landslide victory in Bihar – a watershed moment
Other Updates	Tata Motors PVeh | LG Electronics | Hero Motocorp | Siemens | Marico | MRF | Vishal Mega Mart | HDB Fin. Ser. | Voltas | Apollo Tyres | Indraprastha Gas | IRB Infra. Devl. | Inox Wind | Deepak Nitrite | Sun TV Network | Relaxo Footwear | V I P Inds. | DCB Bank | DreamFolks | Max Healthcare | Oil India | Glenmark Pharma

Chart of the Day: India Strategy (Earnings review 2QFY26 – Midcaps standout in a flattish quarter)

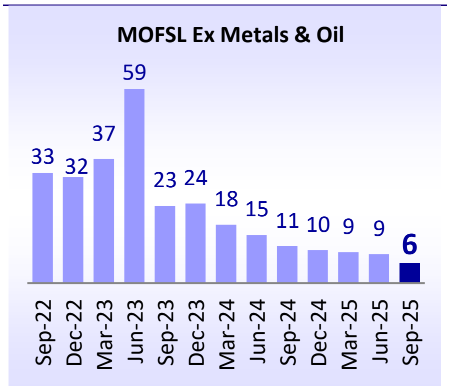
PAT increased 12% YoY for the MOFSL Universe



PAT was up 18% YoY for the MOFSL Universe, excluding Financials



PAT rose 6% YoY for the MOFSL Universe, sans Metals & O&G



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In the news today

Kindly click on textbox for the detailed news link

1

NTPC nuclear projects capacity to range 700-1,600 MW; company identifying locations

State-owned electricity producer NTPC plans to set up nuclear power projects with 700 MW, 1,000 MW and 1,600 MW capacity across various locations in the country, a senior company official said.

2

Godrej Properties to launch properties worth Rs 22,000 crore for sale in H2 FY26

The company sold properties, primarily housing, worth Rs 29,444 crore in 2024-25. The Mumbai Metropolitan Region, Delhi-NCR, Bengaluru, Pune and Hyderabad are its major markets for group housing projects.

3

India's coal imports rise 14% in September

The country's coal import surged by 13.54 per cent to 22.05 million tonnes (MT) in September, driven by increased demand of the dry fuel ahead of the festive season. Imports in September recorded a notable rise from 19.42 MT of coal imported during the same month of the previous financial year.

4

Expect export to grow 25% this year, making Chennai plant global hub: Yamaha Motor India

The company, which exports to around 55 countries from India, will be exploring more international markets in a bid to increase exports from India, Yamaha Motor Co Ltd Senior Executive Officer and Yamaha Motor India Group Chairman, Itaru Otani told PTI.

5

MFIs need to rebuild credibility and confidence to achieve sustainable growth: Study

Microfinance institutions face a critical challenge in rebuilding trust and credibility for sustainable growth. Recent setbacks like demonetisation and the Covid pandemic have impacted repayment discipline and public confidence.

6

FMCG springs a surprise in Q2 before GST 2.0 unboxed; volumes revive, demand sees resurgence

Consumer demand for household products and groceries saw a strong revival in the second quarter. Sales volume increased, driven by household and personal care items. Food and beverage categories also showed growth.

7

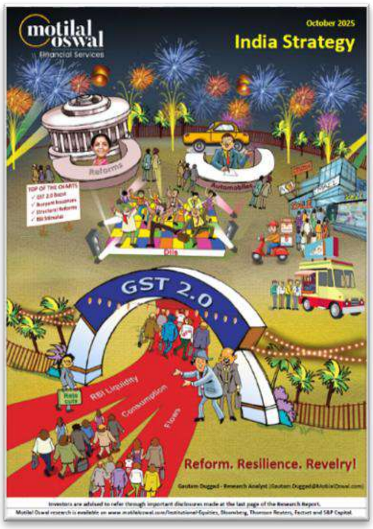
H2 going to be important for volume & value sales for Allied Blenders & Distillers: Managing Director

Home-grown spirits company Allied Blenders and Distillers Ltd is set to launch three new luxury brands in the second half of the fiscal year. This move is expected to drive significant volume and value sales growth.

India Strategy

BSE Sensex: 84,563 **Nifty-50: 25,91**

Refer to our Sep'25 quarter preview

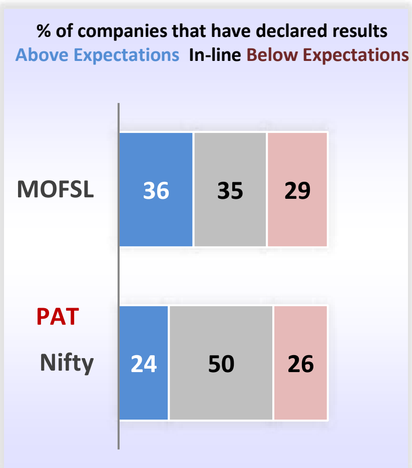


Earnings review 2QFY26: Midcaps standout in a flattish quarter; Nifty EPS sees modest upgrade

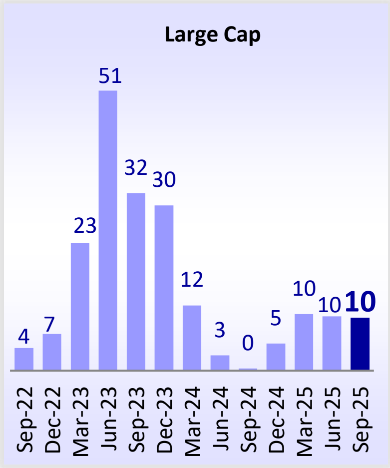
Global Cyclicals outperform

- **Corporate earnings – a third consecutive quarter of double-digit earnings growth:** The 2QFY26 corporate earnings concluded on a healthy note, with overall earnings growth driven by OMCs, Telecom, Metals, Technology, NBFCs – Lending, Cement, and Capital Goods. Conversely, Oil & Gas (ex-OMCs), Automobiles (led by Tata Motors), and Banks (Private and PSU) dragged overall profitability.
- **Metals and OMCs propel earnings growth:** The aggregate earnings of the MOFSL Universe companies grew 12% YoY (vs. our est. of 9% YoY) in 2QFY26. Excluding financials, the earnings jump 18% YoY (vs. our est. of 16% YoY), whereas, excluding global commodities (i.e., Metals and O&G), the MOFSL Universe grew 6% YoY (vs. our est. of 6% YoY). The earnings growth was powered by O&G (OMC's profit up 8.9x YoY), which grew 38% YoY, Telecom (loss-to-profit), Metals (profit surged 25% YoY), Technology (8% YoY), and NBFC - Lending (13% YoY). These five sectors contributed 90% of the incremental YoY accretion in earnings in 2QFY26.
- **A sixth successive quarter of single-digit PAT growth for the Nifty-50:** The Nifty delivered a 2% YoY PAT growth (vs. our est. of +5%). **Nifty reported a single-digit earnings growth for the sixth consecutive quarter since the pandemic (Jun'20).** Five Nifty companies – Bharti Airtel, Tata Steel, HDFC Bank, Reliance Industries, and TCS – contributed 300% of the incremental YoY accretion in earnings. Conversely, Tata Motors, ONGC, Coal India, Axis Bank, SBI, Interglobe Aviation, Adani Ent., Power Grid, Sun Pharma, Eternal, HUL, Kotak Mahindra Bank, and Tech Mahindra contributed adversely to the earnings.
- **Large-caps deliver in-line performance, while mid-caps outperform; small-caps report a miss:** Within our MOFSL coverage universe, **large-caps** (88 companies) posted an earnings growth of 10% YoY – similar to the overall universe. **Mid-caps** (97 companies) have extended their streak of the past three quarters and yet again delivered a strong earnings growth of 34% YoY (vs. our est. of 23%). Multiple mid-cap sectors clocked impressive growth; 16 of 22 sectors under coverage delivered a double-digit PAT growth. Oil & Gas, Metals, NBFC – Lending, PSU Banks, and Real Estate were the major growth drivers, which contributed 70% of the incremental YoY accretion to earnings. In contrast**, small-caps** (142 companies) continued to experience weakness and a broad-based miss, with Private Banks, NBFCs (lending and non-lending), Insurance, Oil & Gas, and Retail posting a YoY earnings dip. The small-cap earnings dipped 5% YoY (our est. of 3% growth), with 40% of the coverage universe missing our estimates. Conversely, within the large-cap/mid-cap universes, 19%/22% of the companies missed our estimates.
- **The beat-miss dynamics:** The beat-miss ratio for the MOFSL Universe was favorable, with 36% of the companies exceeding our estimates, while 29% reported a miss at the PAT level. For the MOFSL Universe, the earnings upgrade-to-downgrade ratio has been largely balanced at 0.9x in 2QFY26 (for FY26E), with the earnings of 84 companies having been upgraded by >3%, while the earnings of 98 companies have been downgraded by >3%.

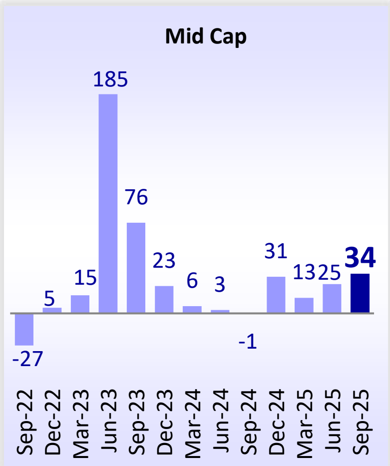
Expectations vs. delivery: 2QFY26



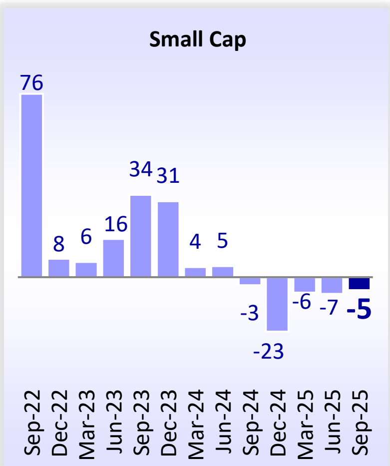
MOFSL Large-cap Universe – PAT growth YoY (%)



MOFSL Mid-cap Universe – PAT growth YoY (%)



MOFSL Small-cap Universe – PAT growth YoY (%)



- **A story of two halves – 1HFY26 and 2HFY26E:** The MOFSL/Nifty Universes delivered +11%/+5% YoY earnings growth in 1HFY26. Excluding Metals and O&G, MOFSL/Nifty reported 7%/5% YoY earnings growth. For 2HFY26, we expect MOFSL/Nifty earnings to report a growth of 15%/11% YoY. Excluding Metals and O&G, MOFSL/Nifty is expected to report a growth of 16%/11% YoY.
- **FY26E earnings highlights:** The MOFSL Universe is likely to deliver sales/EBITDA/ PAT growth of 6%/12%/15% YoY in FY26. The Financials, Oil & Gas, and Metals sectors are projected to be the key growth engines, with 10%, 24%, and 9% YoY earnings growth, respectively. These three sectors are likely to contribute 58% of the incremental YoY accretion in earnings. Further, **we categorized the coverage stocks, based on market capitalization, into large-cap, mid-cap, and small-cap segments**. Notably, our large-cap universe is anticipated to deliver a 12% YoY earnings growth in FY26E, while mid-cap is estimated to deliver 29% YoY growth, and small-cap is estimated to deliver a 25% YoY growth in FY26E.
- **MOFSL Universe estimated PAT experiences an upgrade of 2.3%/0.9% for FY26E/FY27…:** The MOFSL Universe witnessed a rise of 2.3% for FY26, led by Oil & Gas, PSU Banks, Telecom, Insurance, and Metals. The MOFSL Large-cap Universe experienced an upgrade of 2.5% for FY26, while the MOFSL Mid-cap Universe stood out with a 3.4% earnings upgrade for FY26. In contrast, the small-cap universes experienced earnings cuts of 3.9% for FY26.
- **…and Nifty EPS witnesses an upgrade of 1.2%/0.5% for FY26E/FY27E:** The Nifty EPS estimate for FY26 was raised by 1.2% to INR1,109, largely owing to SBI, HDFC Bank, ONGC, Bharti Airtel, and Hindalco. FY27E EPS was also raised by 0.5% to INR1,280 (from INR1,274) due to upgrades in SBI, Tata Steel, Bharti Airtel, HDFC Bank, and ICICI Bank.
- **The top earnings upgrades in FY26E:** SBI (9.3%), ONGC (7.6%), Hindalco (7.2%), Bharti Airtel(7.1%), and Tata Steel (5.8%).
- **The top earnings downgrades in FY26E:** Eternal (-37.9%), Interglobe Aviation (-23.2%), NTPC (-9.2%), Coal India (-6.3%), Power Grid Corp. (-6.1%).
- **Key sectoral highlights –** 1) **Banks:** The banking sector posted a steady quarter, supported by better NIM performance and a healthy pickup in credit growth. Margins were ahead of expectations for most banks, aided by a faster decline in the cost of funds. Several banks have guided for further NIM improvement in 2HFY26, driven by the benefits of the CRR cut, continued deposit re-pricing, and increased loan growth. 2) **NBFC-Lending:** NBFCs reported a mixed performance in 2QFY26 in terms of loan growth and asset quality, with early signs of demand revival visible across the vehicle (PV, Tractors, and 2W) and consumer durables (electronics) segments, while seasonal asset quality pressures persisted, which were more product-specific in nature. 3) **Consumer**: Staple companies witnessed stable demand trends; however, the GST transition and an extended monsoon adversely affected the overall performance during the quarter. The GST impact was more pronounced in personal care categories compared to packaged foods. 4) **Oil & Gas:** Revenue came in line with our estimates. EBITDA was 8% above estimates (up 33% YoY). Excluding OMCs, EBITDA remained in line (up 8% YoY). Adj. PAT was 11% above estimates (up 38% YoY), primarily as OMCs reported strong profitability. Excluding OMCs, APAT was 6% below estimates (-4% YoY). 5) **Technology:** IT companies (within the MOFSL Universe) offered some respite on the already beaten-down expectations in 2QFY26, with median revenue growing 1.5% QoQ CC (-1.1%/-0.6%/+1.7%/+1.6% in

1QFY26/4Q/3Q/2QFY25). 2QFY26 earnings offered some respite, as expectations were already beaten down and the quarter was seasonally strong. 6) **Metals**: Overall earnings remained decent during 2Q. Ferrous companies' revenue rose 12% YoY despite softer realizations (better-than-expected NSR led the earnings beat), while EBITDA jumped 41% YoY on healthy volume and lower costs. This led to a 2.2x YoY surge in APAT in 2Q for ferrous companies. Non-ferrous companies posted earnings growth led by favorable metal prices and steady volumes.

- **Our view:** The 2QFY26 earnings have generally been in line with our expectations, with the intensity of earnings cuts moderating. Although Indian equities have registered a lackluster performance over the past one year, we continue to emphasize that the Indian markets now appear healthier compared to last year. The earnings cycle is bottoming out, with growth expected to accelerate into double digits. Valuations remain reasonable, with the Nifty trading at 21.2x, near its LPA of 20.8x. Any signs of accelerating earnings growth should support valuation expansion. We believe that the cavalry of measures by the government will help reset the trajectory of corporate earnings, as domestic reforms are expected to continue. Additionally, any resolution of the tariff stalemate will be a key external catalyst, in our opinion. Our model portfolio is more aligned towards domestic names, driven by expectations of a domestic economic rebound. While SMID stocks trade at expensive valuations, we continue to focus on this segment, selectively picking high-conviction SMID names in our portfolio.

Exhibit 1: Our preferred ideas

Company	Map (USDb)	CMP	EPS (INR)			EPS CAGR (%)	PE (x)			PB (x)			ROE (%)		
		(INR)	FY26E	FY27E	FY28E	FY25-27	FY26E	FY27E	FY28E	FY26E	FY27E	FY28E	FY26E	FY27E	FY28E
Preferred large-cap stocks															
Bharti Airtel	144.0	2,099	52.4	67.1	87.4	48.8	40.1	31.3	24.0	8.7	6.7	5.7	24.5	26.4	27.9
ICICI Bank	110.5	1,372	72.8	82.7	95.7	11.3	18.8	16.6	14.3	2.9	2.5	2.2	16.7	16.5	16.5
State Bank	100.6	967	95.5	103.8	120.4	9.3	10.1	9.3	8.0	1.6	1.4	1.2	16.9	15.5	15.4
Larsen & Toubro	61.9	3,995	130.2	154.9	184.9	20.4	30.7	25.8	21.6	5.0	4.4	3.9	17.2	18.1	19.0
Mahindra & Mahindra	51.8	3,694	120.5	144.7	167.6	21.1	30.6	25.5	22.0	6.1	5.1	4.3	21.5	21.8	21.2
Ultratech Cement	39.4	11,864	272.7	350.5	423.9	29.9	43.5	33.8	28.0	4.6	4.2	3.8	11.0	13.0	14.3
Titan Company	38.4	3,824	56.8	67.2	79.5	26.1	67.3	56.9	48.1	22.4	17.6	14.0	37.7	34.7	32.4
Bharat Electronics	35.2	427	8.3	9.9	11.5	16.8	51.3	43.3	37.2	12.4	9.9	8.1	24.2	23.0	21.6
Interglobe Aviation	25.7	5,907	170.6	242.8	274.7	13.6	34.6	24.3	21.5	14.6	9.3	6.6	53.0	46.9	36.0
Tata Steel	24.5	174	9.4	14.2	15.7	105.3	18.5	12.3	11.1	2.2	1.9	1.6	12.3	16.4	15.8
TVS Motor	18.1	3,386	76.2	96.4	121.9	30.0	44.4	35.1	27.8	12.5	9.7	7.5	31.7	31.0	30.5
Tech Mahindra	15.9	1,438	60.1	78.0	86.3	27.6	23.9	18.4	16.7	4.5	4.4	4.2	19.2	24.1	25.8
Max Healthcare	12.0	1,101	18.7	24.3	25.6	26.8	58.9	45.3	43.0	8.8	7.5	6.4	16.0	17.9	16.0
Indian Hotels	11.6	720	13.0	15.7	17.4	16.8	55.4	45.8	41.3	7.9	6.8	5.9	15.4	16.0	15.3
Preferred midcap/smallcap stocks															
Swiggy	11.0	393	-17.2	-8.7	3.8	Loss	-22.8	-44.9	103.4	12.7	15.3	13.0	-45.5	-30.9	13.6
Dixon Tech.	10.5	15,419	174.9	276.9	363.8	53.7	88.2	55.7	42.4	23.2	16.5	12.0	30.0	34.7	32.8
Suzlon Energy	8.9	58	1.4	2.2	2.5	41.7	42.0	26.6	23.3	9.1	6.8	5.2	25.3	29.1	25.3
Jindal Stainless	6.8	738	38.1	44.5	50.3	20.8	19.4	16.6	14.7	3.1	2.7	2.3	16.1	16.0	15.5
Coforge	6.8	1,800	44.7	58.7	74.3	52.7	40.3	30.6	24.2	8.4	7.4	6.4	17.4	20.7	23.5
Page Industries	5.0	39,743	715.4	803.0	911.2	10.9	55.6	49.5	43.6	26.2	22.0	18.6	47.1	44.4	42.7
Radico Khaitan	4.9	3,260	41.9	53.3	65.5	43.8	77.8	61.1	49.8	13.9	11.8	9.9	17.9	19.2	19.9
Kaynes Tech	4.8	6,335	83.3	131.9	194.9	73.5	76.0	48.0	32.5	8.5	7.2	5.9	14.2	16.2	20.0
Delhivery	3.7	437	3.4	6.3	8.3	67.0	127.6	69.7	52.8	3.4	3.2	3.0	2.7	4.7	5.9
V-Mart Retail	0.7	834	15.1	23.9	34.3	203.3	55.3	34.9	24.3	7.1	5.9	4.8	13.8	18.5	21.7
VIP Inds.	0.6	398	2.4	9.3	13.4	LP	166.7	42.9	29.6	8.7	7.2	5.8	5.4	18.3	21.6

Note: LP = Loss to profit; Large-cap, Mid-cap, and Small-cap stocks listed above are as per the SEBI categorization

ELECTION

2025

Bihar election outcome

Seats won	2020	2025
NDA	125	202
MGB	110	33
Other	8	8
Total	**243**	**243**

NDA's landslide victory in Bihar – a watershed moment

Another star aligns to boost equity market sentiment

- **A watershed moment for Bihar and Indian politics:** The incumbent NDA posted a staggering and unprecedented victory in the assembly elections of the politically crucial state of Bihar. By winning 202 assembly seats, representing 83% of the total seat count of 243, with a voting share of 46.6%, the coalition has exceeded even the most optimistic of exit polls. The emphatic NDA victory becomes more remarkable against the backdrop of a perceived ascent of a credible opposition leader (Rashtriya Janta Dal's Tejasvi Yadav), the dawn of a promising new party (Jan Suraaj) and a four-term anti-incumbency fatigue for the ruling Janta Dal United. Moreover, this election verdict marks a strong departure from the traditional identity and caste-based Bihar politics to a more aspirational, development, economic growth and governance-based agenda.
- **A verdict for policy continuity and positive market sentiment:** While the incipient market concerns over the strength of the NDA coalition after the 2024 general elections had been allayed after its strong showing in Maharashtra, Haryana and Delhi assembly elections in late 2024 and early 2025, the Bihar results will help to further boost the sentiment of equity markets, in our view. Importantly, the results have coincided with several other enabling factors, such as a cavalry of reforms and growth stimulative measures from the RBI/GoI, improving the earnings environment, a focus on demand stimulation, a 1 yr+ underperformance of Indian equities (Nifty down 1% since Sep'24 vs. 20% gains for MSCI EM) and a sharp FII selloff (USD27.7b since Sep'24). All these factors, in our view, create a strong blend for a likely stable uptrend for Indian equities.
- 2025 Bihar assembly results definitely carry some tectonic socio-economic and political repercussions for its population and economy – this will play out in the long term. In the short term, the market will see it as a good policy and sentiment booster, affording the ruling NDA coalition to operate with greater freedom and flexibility to carry out growth-positive agenda. After the initial reaction to this event, the market's focus will shift back to near-term events, especially the evidence of sustenance of GST2.0-driven consumption boost, further RBI policy moves, macro parameters, and most importantly the corporate earnings growth trend.
- **Earnings environment improving:** The 2QFY26 earnings season, which just concluded, was marked by better traction in the earnings beat. For the MOFSL universe, PAT came in 3% above estimates and sales exceeded estimated by 2%. Better-than-expected growth was distributed across largecaps (+2%) and midpcaps (+8%), while smallcaps saw an underwhelming show (-8%). The season was marked with more positive surprises than earlier and could be a precursor to a steady earnings momentum, particularly in the backdrop of improving demand impulse (engineered by GST 2.0 rate cuts, lower interest rates and personal income tax savings for the tax-paying middle-class consumers).
- **We stay constructive on Indian equities:** We maintain our positive view on Indian equities on the back of an improving earnings momentum, reasonable valuations (Nifty trading at 21.1x, which is slight premium to LPA), the whatever-it-takes approach of policymakers, and robust macro markers, aided by prospects of a thaw in geopolitical relations and likely bottoming of FII selling.

View on elections/politics: Key readings

- Consolidating its political base further, the incumbent NDA has registered an unprecedented landslide victory in the Bihar assembly elections. The alliance has won >80% of the Bihar assembly seats (202 seats out of total 243 seats), securing a staggering improvement over the 2020 elections, when it had won 125 seats. The NDA's vote share has also improved notably to 46.6% from 37.3% in 2020.
- **Verdict to boost sentiment for equity markets:** This result further reaffirms the NDA's dominance in Indian politics, and from an equity market's perspective, it should provide a sentiment boost and lead to continuity in the central government's ability to stay on course with its resolute policymaking stance and provide flexibility to attune policies in line with the economic needs of the hour. Moreover, the result further strengthens the 'double engine' governance narrative, where both the Center and respective state govts., being part of NDA, work in tandem and not at cross-purposes - which tends to be growth positive.
- **Brand Modi remains influential as ever:** PM Narendra Modi was one of the key campaigners from BJP and along with the JDU chief Nitsh Kumar, was a key factor in shaping the development narrative for the elections and a strong pull-factor for higher turnout and decisive mandate for growth and development.
- **Beyond caste arithmetic: A strong mandate for governance, development and progressive reforms:** Bihar has traditionally been an epicenter for identity- and caste-based politics, and the opposition Mahagathbandhan (MGB) did attempt to infuse its poll agenda with similar narrative, in order to capitalize on the conventional political undercurrents. However, with a major vote and seat swing away from MGB, it is now clear that Bihar's electorate is aligning its aspirations toward an economically progressive model and yearns to reap the benefits from the development and economic growth model that a double-engine governance setup offers. In addition, Bihar's state election result is another testament to the fading narrative of anti-incumbency and demonstrates that voters are more inclined to elect a party that shows a greater promise and potential to develop infrastructure, spark higher economic growth and help employment generation – regardless of the incumbency.
- **Opposition conspicuous by absence:** Heading into the election, the opposition coalition leader was seen as a credible alternative but the results have been an antithesis of the build-up to the election as the opposition coalition could muster just 33 seats (vs. 110 in 2020) and flat vote share of 37.9% (vs. 37.2% in 2020). While the RJD lost 50 seats vs. 2020, the Indian National Congress was reduced to only 6 seats and lost vote share by ~1%. The Jan Suraaj Party, which emerged as a promising debutante, did not win any seat.
- **A record voter turnout and women's participation underscore a popular mandate:** In addition to the landmark verdict, this election was punctuated by some key milestones. The voter turnout at 67% was the highest since 1951, with the women voting turnout being much higher at 72% and the male voting turnout at 63% - among the highest gender gap in voting percentage. This voter turnout trend is partly attributable to the multiple women welfare schemes undertaken by the NDA (including the INR10,000 transfer to 13m women under MMRY scheme).
- The NDA's campaign promises, such as 125 units of free electricity per household and an INR1,000 monthly stipend for unemployed youth, also swayed voters. However, beyond such populist schemes, the elections were a strong vote for governance, development and better economic growth potential, driven by different voter constituencies like the women, the youth and rural voters.

Note: Data sourced from the Election Commission of India and multiple media publications.

Tata Motors Passenger Vehicles

Estimate change	
TP change	
Rating change	

Bloomberg	TMPV IN
Equity Shares (m)	3682
M.Cap.(INRb)/(USDb)	1440.5 / 16.2
52-Week Range (INR)	498 / 324
1, 6, 12 Rel. Per (%)	-4/-13/-27
12M Avg Val (INR M)	9651

Financials & Valuations (INR b)

Y/E March	2026E	2027E	2028E
Net Sales	3,747	4,141	4,533
EBITDA	258.1	379.2	448.5
Adj. PAT	54.7	112.9	149.4
Adj. EPS (INR)	14.8	30.6	40.5
EPS Gr. (%)	-70	106	32
BV/Sh. (INR)	316.8	343.9	379.5
Ratios			
Net D/E (x)	0.2	0.1	0.0
RoE (%)	5.1	9.3	11.2
RoCE (%)	3.9	7.1	8.6
Payout (%)	6.2	11.4	12.3
Valuations			
P/E (x)	26.4	12.8	9.7
P/BV (x)	1.2	1.1	1.0
EV/EBITDA (x)	6.3	4.1	3.2
Div. Yield (%)	0.1	0.9	1.3

CMP: INR391 TP: INR312 (-20%) Sell

JLR faces multiple headwinds across regions

US tariffs and China luxury tax to structurally hurt future performance

- Tata Motors Passenger Vehicles Ltd (TMPV) delivered one of its worst financial performance in recent times recording a consolidated loss of INR 55b largely due to significantly weak performance at JLR (EBITDA margin at -1.6% Vs our estimate of 7%) even as India PV business performance was largely in line.
- Given a significantly weak Q2 and a continued impact expected in Q3, management has sharply lowered its FY26 EBIT margin guidance to 0-2% and FCF at GBP -2.2b to -2.5b. The bigger cause of concern is the fact that demand continues to be weak in key regions including China, US and Europe and hence VME is likely to remain elevated, atleast in the near term. While they refrained from giving guidance for FY27, management signaled that both US tariff increases and China's luxury tax are likely to have a structural impact on medium-term profitability. We now lower our EBIT margin assumptions for JLR to 2% for FY26E and expect the same to improve to about 5% by FY28E (earlier estimate of 6.5% for FY28E). Given the significant challenges at JLR, we initiate coverage on the recently demerged India PV business with a Sell rating and a SoTP based TP of INR 312 per share. We lower our target multiple for JLR to 2x EV / EBITDA from 2.5x earlier to reflect the multiple headwinds it is currently facing. We continue to value the India PV business at 15 x EV/EBITDA.

Sharp deterioration in JLR performance

- Tata Motors Passenger Vehicles Ltd (TMPV) delivered one of its worst financial performance in recent times recording a consolidated loss of INR 55b largely due to significantly weak performance at JLR (well below our estimates) even as India PV business performance was largely in line.
- JLR faced one of the most challenging quarters in recent history and posted -1.6% EBITDA margin (well below our estimate of 7%) which was at a multi-year low due to impact of reduced volumes led by the cyber incident, carryover effect of US tariffs (GBP 74m), higher VME (at 6.9% Vs 4% YoY), increased warranty costs, and lower engineering capitalization
- India PV business delivered an in-line performance with EBITDA margins at 5.7%.
- On account of the weak performance at JLR, the consolidated business has posted FCF outflow of INR 83b in Q2.
- Exceptional expenses worth GBP 238m in Q2 include cyber related costs amounting to GBP 196m and voluntary redundancy program costs of GBP 42m. Another exceptional charge (albeit lower) related to the cyber incident is expected in Q3 as well
- Hence, the consolidated auto business posted a FCF outflow of INR 83b.
- Net consolidated automotive debt rose to INR201b, from net cash position of 10b as of March25 end.

Highlights from the management commentary

- Management indicated that Q3 will also see some impact of the cyber incident although production has now normalized in November (October production was just at 17k units). While about 20k of lost production was in Q2, the balance is expected to be accounted in Q3
- Q2 capex stood at GBP 828m. This is below their quarterly run-rate and management expects to pick-up capex spend in H2
- The Range Rover Electric and upcoming Jaguar relaunch remains on schedule, as engineering delays during the shutdown have largely been compensated through accelerated testing and validation
- The consolidated net auto debt has increased sharply to INR 201b from net cash of INR 10b as of FY25 end. Bulk of this increase in debt has been at JLR which has seen net debt rise to INR 208b from net cash of INR 32b
- India PV business has seen a marked revival in demand post GST rate cuts with wholesales growing 10% YoY. TTMT posted over 100k units retails in this festive period (+33% YoY)
- Market share recovered to 12.8% in Q2 and further strengthened to 13.7–14% during the festive period
- Management expects PV ICE profitability to remain muted for one more quarter due to continued pricing pressure led by competitive intensity and commodity inflation, before improving in Q4 driven by Sierra launch as also expectation of price hikes wef Jan26.
- On the back of the positive sentiment in the market, management expects the PV industry to post double digit growth in H2 and thereby end FY26E with mid-single digit growth
- Also, while discounts have continued to be high even post festive, management expects the same to reduce in Q4 as most of the industry peers would start the new year with very lean stock levels
- India PV margins have been under pressure over the last couple of years as the industry mix has shifted more towards compact SUVs (sub 4 mtr), high discounts as also its inability to pass on rising cost pressure. However, they have earmarked a clear long term roadmap to move back to double digit margin.

Valuation and view

While the India PV business performance is in line with expectations, JLR is facing significant challenges in its key markets, even beyond the cyber incident. JLR management has indicated that Q3 will also see some impact of the cyber incident although production has now normalized in November (October production was just at 17k units). While JLR lost 20k units production in Q2, it has lost another 30k units production in Q3. Given a significantly weak Q2 and a continued impact expected in Q3, management has sharply lowered its FY26 EBIT margin guidance to 0-2% and FCF guidance to GBP -2.2b to -2.5b. The bigger cause of concern is the fact that demand continues to be weak in key regions including China, US and Europe and hence VME is likely to remain elevated, atleast in the near term. While they refrained from giving guidance for FY27, management signaled that both US tariff increases and China's luxury tax are likely to have a structural impact on medium-term profitability. We now lower our EBIT margin assumptions for JLR to 2% for FY26E and expect the same to improve to about 5% by FY28E (earlier estimate of 6.5% for FY28E). Given the significant challenges at JLR, we initiate coverage on the recently demerged India PV business with a Sell rating and a SoTP based TP of INR 312 per share. We lower our target multiple for JLR to 2x EV / EBITDA from 2.5x earlier to reflect the multiple headwinds it is currently facing. We continue to value the India PV business at 15 x EV/EBITDA.

Quarterly Performance (India PV business) **(INR m)**

Y/E March	FY25				FY26E				FY25	FY26E
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE		
Total Volumes (nos)	**138,800**	**130,500**	**139,829**	**147,004**	**124,809**	**144,397**	**159,125**	**155,766**	**556,268**	**584,102**
Change (%)	-1.1	-6.1	0.9	-5.5	-10.1	10.6	13.8	6.0	-3.0	5.0
Avg Realization (INR)	**856,772**	**903,065**	**902,245**	**870,384**	**881,587**	**951,266**	**956,380**	**959,023**	**882,470**	**939,831**
Change (%)	-7.1	2.5	-3.8	-6.6	2.9	5.3	6.0	10.2	-3.9	6.5
Net Operating income	**118,920**	**117,850**	**126,160**	**127,950**	**110,030**	**137,360**	**152,184**	**149,383**	**490,890**	**548,957**
Change (%)	-7.7	-3.9	-4.3	-100.0	-7.5	16.6	20.6	16.8	-6.8	11.8
EBITDA	**6,860**	**7,250**	**9,590**	**9,930**	**4,350**	**7,860**	**9,614**	**10,844**	**33,630**	**32,668**
EBITDA Margins (%)	5.8	6.2	7.6	7.8	4.0	5.7	6.3	7.3	6.9	6.0
Non-Operating Income	1,640	1,640	1,710	1,720	1,640	1,370	1,400	1,495	6,710	5,905
Interest	450	-220	460	40	270	360	370	370	670	1,370
Depreciation & Amort.	6,510	7,050	7,550	7,880	7,380	7,600	7,650	7,700	28,990	30,330
EO Exp/(Inc)	**0**	**0**	**0**	**0**	**0**	**0**	**0**	**0**	0	0
PBT after EO Exp	**1,730**	**2,290**	**2,860**	**3,890**	**-1,290**	**1,550**	**2,994**	**4,269**	**10,830**	**6,873**

Financials restated wef FY25, hence prior year financials not comparable

Quarterly Performance (JLR) **(GBP m)**

Y/E March	FY25				FY26E				FY25	FY26E
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE		
Total Volumes (nos)	**110,454**	**97,223**	**111,237**	**115,501**	**92,886**	**74,365**	**87,482**	**136,139**	**434,415**	**390,872**
Change (%)	4.0	-10.9	-2.4	-4.3	-15.9	-23.5	-21.4	17.9	-3.5	-10.0
Avg Realization (GBP)	**74,400**	**74,167**	**71,686**	**69,355**	**75,659**	**74,057**	**74,267**	**74,846**	**72,240**	**74,769**
Change (%)	0.5	4.7	-1.8	-2.8	1.7	-0.1	3.6	7.9	0.0	3.5
Net Sales	**7,273**	**6,475**	**7,486**	**7,727**	**6,604**	**4,900**	**5,996**	**9,469**	**28,961**	**26,970**
Change (%)	5.4	-5.6	1.5	-1.7	-9.2	-24.3	-19.9	22.5	-0.1	-6.9
RM Cost (% of Sales)	58	58	58	59	62	64	63	63	58	63
Staff Costs (% of sales)	12	13	11	12	13	16	14	10	12	13
Other Exp (% of sales)	20.6	24.0	22.8	20.2	22.5	28.5	26.0	18.5	21.8	23.0
Total Cost	**6,124**	**5,716**	**6,426**	**6,544**	**5,988**	**4,978**	**5,837**	**8,203**	**24,810**	**25,005**
EBITDA	**1,149**	**759**	**1,060**	**1,183**	**616**	**-78**	**160**	**1,267**	**4,151**	**1,964**
EBITDA Margins (%)	15.8	11.7	14.2	15.3	9.3	-1.6	2.7	13.4	14.3	7.3
Interest	43	45	33	30	10	23	40	53	151	126
Depreciation & Amort.	510	434	377	356	356	345	340	342	1,677	1,383
Product Dev. Expenses	449	435	459	449	443	346	358	449	1,792	1,596
EO Exp/(Inc)	-8	0	0	23	4	238	0	0	15	242
PBT after EO Exp	**701**	**398**	**523**	**852**	**347**	**-723**	**-223**	**871**	**2,474**	**272**

Hero MotoCorp

Estimate change	↓
TP change	↔
Rating change	↔

Bloomberg	HMCL IN
Equity Shares (m)	200
M.Cap.(INRb)/(USDb)	1108.1 / 12.5
52-Week Range (INR)	5717 / 3323
1, 6, 12 Rel. Per (%)	-4/31/10
12M Avg Val (INR M)	3343

Financials & Valuations (INR b)

Y/E March	2026E	2027E	2028E
Sales	429.6	469.6	513.4
EBITDA	62.9	71.1	78.0
Adj. PAT	49.3	56.5	63.1
Adj. EPS (INR)	246.3	282.3	315.0
EPS Gr. (%)	9.0	14.6	11.6
BV/Sh. (INR)	1,061	1,143	1,228
Ratios			
RoE (%)	24.0	25.6	26.6
RoCE (%)	23.5	25.1	26.1
Payout (%)	71.0	70.8	73.0
Valuations			
P/E (x)	22.5	19.6	17.6
P/BV (x)	5.2	4.8	4.5
Div. Yield (%)	3.2	3.6	4.2
FCF Yield (%)	4.8	5.1	5.7

Shareholding Pattern (%)

As On	Sep-25	Jun-25	Sep-24
Promoter	34.7	34.7	34.8
DII	26.4	27.8	27.0
FII	28.8	27.0	29.6
Others	10.1	10.4	8.7

FII includes depository receipts

CMP: INR5,539 TP: INR6,500 (+17%) Buy

Steady quarter

Pickup in rural demand bodes well for HMCL

- Hero MotoCorp's (HMCL) 2QFY26 PAT at INR13.9b came in slightly below our est. of INR14.4b, largely due to lower other income. Margins expanded on the back of revenue growth and operational efficiencies.
- We expect HMCL to deliver a volume CAGR of ~6% over FY26-28, driven by new launches and a ramp-up in exports. HMCL will also benefit from a gradual rural recovery, given strong brand equity in the economy and executive segments. We project a CAGR of ~8%/11%/12% in revenue/EBITDA/PAT over FY25-28. At ~22.5x/19.6x FY26E/27E EPS, the stock appears attractively valued. **We reiterate our BUY rating with a TP of INR6,503 (based on 20x Sep'27E EPS + INR141/397 for Hero FinCorp/Ather post-20% Holdco discount).**

Earnings in line with estimates

- Net revenue grew ~16% YoY to INR121.3b (in line with estimate).
- Net realization grew 4.2% YoY/2.4% QoQ to INR72k (vs. est. of INR70k).
- Volumes were up 11.3% YoY and 23.7% QoQ, aided by a pickup in demand in rural regions. Festive season performance (Aug-Nov'25) was strong, with 16.2% growth in ICE Vahan registrations, outpacing industry growth of 14.7% and leading to a 40bp market share gain. Growth was driven by entry, deluxe, and scooter segments.
- Gross margins remained flat YoY at 33.3% (vs. est. 32.8%). Aluminum prices were up, whereas steel prices declined.
- EBITDA margins were up 50bp YoY at 15% (in line) on account of better operational efficiencies and improved volumes.
- EBITDA grew 20.3% YoY to INR18.2b, broadly in line with our estimate.
- However, lower-than-expected other income of INR2.3b led to adj. PAT of INR13.9b, slightly below our estimate of INR14.4b.

Highlights from the management commentary

- HMCL achieved nearly 1 million retail sales on Vahan in Oct'25, expanding its market share to 31.6% (+3.7% YoY). Management highlighted that demand has remained buoyant even after the festive season.
- Management expects the industry to post 8-10% growth in 2H. Further, it expects pickup in demand to last for 2-3 years, as seen during similar excise rate cuts in the past.
- Market share gains in EVs were particularly strong in urban and metro markets, with VIDA achieving a 20%+ market share in 49 towns, including in metros like Delhi and Mumbai. Further, HMCL is among the top 2 EV players in about 56 towns.
- Global business showcased one of its strongest performances in recent years, with dispatches growing 77% YoY, almost 3x the industry growth rate. This momentum is expected to continue in the coming quarters as per management.

Valuation and view

- We expect HMCL to deliver a volume CAGR of ~6% over FY26-28, driven by new launches and a ramp-up in exports. HMCL will also benefit from a gradual rural recovery, given strong brand equity in the economy and executive segments.
- We project a CAGR of ~8%/11%/12% in revenue/EBITDA/PAT over FY25-28. At ~22.5x/19.6x FY26E/27E EPS, the stock appears attractively valued. **We reiterate our BUY rating with a TP of INR6,500 (based on 20x Sep'27E EPS + INR141/397 for Hero FinCorp/Ather after 20% Holdco discount).**

Qty performance (S/A) **(INR b)**

Y/E March	FY25				FY26E				FY25	FY26E	FY26	Var.
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	(%)
Total Volumes ('000 nos)	1,535	1,520	1,464	1,381	1,367	1,691	1,492	1,463	5,899	6,013	1,691	
Growth YoY (%)	13.5	7.3	0.3	-0.9	-10.9	11.3	1.9	6.0	4.9	7.0	11.3	
Net Realization	66,076	68,851	69,755	71,991	70,069	71,724	71,848	72,024	68,945	71,451	70,228	
Growth YoY (%)	1.9	3.3	4.7	5.3	6.0	4.2	3.0	0.0	3.5	7.2	2.0	
Net Op Revenues	**1,01,437**	**1,04,632**	**1,02,108**	**99,387**	**95,789**	**121,264**	**107,214**	**105,383**	**4,06,719**	**429,649**	**118,735**	**2.1**
Growth YoY (%)	15.7	10.8	5.0	4.4	-5.6	15.9	5.0	6.0	8.6	14.7	13.5	
RM Cost (% sales)	67.7	66.7	65.8	65.5	66.7	66.7	66.4	66.5	66.6	66.6	67.2	
Staff Cost (% sales)	6.0	6.2	6.5	6.8	6.5	5.8	6.5	6.6	6.4	6.3	5.6	
Other Exp (% sales)	11.9	12.6	13.3	13.5	12.3	12.5	12.5	12.5	12.8	12.4	12.0	
EBITDA	**14,598**	**15,159**	**14,765**	**14,156**	**13,817**	**18,234**	**15,669**	**15,146**	**57,832**	**62,866**	**18,031**	**1.1**
EBITDA Margins (%)	14.4	14.5	14.5	14.2	14.4	15.0	14.6	14.4	14.2	14.6	15.2	
Other Income	2,317	2,830	3,175	2,237	3,037	2,328	2,750	2,672	10,559	10,787	3,100	
Interest	48	49	55	47	56	57	60	67	199	240	55	
Depreciation	1,932	1,937	1,969	1,921	1,928	1,970	2,000	2,111	7,759	8,008	1,950	
PBT before EO Exp/(Inc)	**14,935**	**16,003**	**15,916**	**14,425**	**14,870**	**18,537**	**16,359**	**15,640**	**60,434**	**65,405**	**19,126**	
Effective Tax Rate (%)	24.8	24.8	24.4	25.1	24.3	24.9	24.5	24.6	25.1	24.6	24.5	
Adj. PAT	**11,226**	**12,035**	**12,028**	**10,809**	**11,257**	**13,928**	**12,344**	**11,786**	**45,255**	**49,315**	**14,432**	**-3.5**
Growth (%)	18.7	14.2	12.1	6.4	0.3	15.7	2.6	9.0	10.7	20.6	19.9	

LG Electronics India

Estimate change	↓
TP change	⟷
Rating change	⟷

Bloomberg	LGEL IN
Equity Shares (m)	679
M.Cap.(INRb)/(USDb)	1098.1 / 12.4
52-Week Range (INR)	1749 / 1580
1, 6, 12 Rel. Per (%)	-7/-/-
12M Avg Val (INR M)	10628
Free float (%)	15.0

Financials & Valuations (INR b)

Y/E MARCH	FY26E	FY27E	FY28E
Sales	251.6	278.9	310.2
EBITDA	27.4	34.1	39.3
Adj. PAT	19.6	24.7	28.5
EBITDA Margin (%)	10.9	12.2	12.7
Cons. Adj. EPS (INR)	28.9	36.4	42.0
EPS Gr. (%)	(11.1)	26.0	15.6
BV/Sh. (INR)	106.7	130.4	157.7
Ratios			
Net D:E	(0.7)	(0.6)	(0.5)
RoE (%)	29.6	30.7	29.2
RoCE (%)	31.0	31.8	30.1
Payout (%)	35.0	35.0	35.0
Valuations			
P/E (x)	56.1	44.5	38.5
P/BV (x)	15.2	12.4	10.3
EV/EBITDA (x)	38.3	30.7	26.5
Div Yield (%)	0.6	0.8	0.9
FCF Yield (%)	1.2	0.8	1.2

CMP: INR1,618 TP: INR1,890 (+17%) Buy

Margin under pressure amid external headwinds

Margin recovery will be led by localization and premium mix

- LG Electronics India's (LGEIL) 2QFY26 revenue inched up ~1% YoY to INR61.7b. However, EBITDA declined ~28% YoY to INR5.5b. OPM contracted 3.5pp YoY to 8.9% due to external factors (under absorption of fixed cost, rising commodity prices, and higher recycling costs). PAT declined ~27% YoY to INR3.9b.
- Management highlighted that it is entering its next phase of growth, with a clear strategy anchored in its Make for India, Make in India, Make India Global vision. 1HFY26 was impacted by a cool summer, early monsoons, currency volatility, US tariffs, and the GST rate cut, which temporarily delayed purchases; however, sales recovered quickly once GST changes took effect, supported by the festive and wedding season demand. Looking ahead, it expects growth to be driven by premiumization, deeper penetration through the newly launched LG essential series, expansion of premium appliances and TVs, and a stronger push in B2B segments, such as HVAC, and in information displays.
- We cut our EPS estimates ~13% for FY26E to factor in margin pressure in 2Q and ~7% for FY26-FY27E (each). The stock is trading at 45x/39x FY27/FY28E EPS. We value LGEIL at 45x FY28E EPS to arrive at our TP of INR1,890. **Reiterate Buy.**

Revenue up ~1% YoY; OPM contracts 3.5pp to ~9%

- LGEIL's consol. revenue/EBITDA/Adj PAT stood at INR61.7b/INR5.5b/INR3.9b (+1%/-28%/-27% YoY) and OPM contracted 3.5pp YoY to ~9% in 2QFY26.
- Segmental highlights: **a) Home appliances & air solutions** (**H&A) segment** – Revenue was flat YoY at INR39.5b, and EBIT declined ~32% YoY to INR3.2b. EBIT margin contracted 3.9pp YoY at 8.2%; **b) Home entertainment (HE)** – revenue rose ~3% YoY to INR22.3b, while EBIT declined 10% YoY to INR2.8b. EBIT margin contracted 1.8pp YoY to 12.6%.
- In 1HFY26, Revenue/EBITDA/ PAT stood at INR124.4b/INR12.6b/INR9.0b, which was -1%/-26%/-26% YoY. OPM contracted 3.5pp YoY to ~10%. OCF stood at INR10.3b vs INR14.2b in 1HFY25. Capex stood at INR5.9b vs INR1.5b. FCF stood at INR4.4b vs INR12.7b in 1HFY25.

Key highlights from the management commentary

- LGEIL expects margin expansion to be driven by higher localization, enhanced operational efficiencies, and a higher premium products mix. The new product categories will boost volumes, enabling fixed-cost absorption.
- The washing machine market share stood at 33.4%, and the refrigerator share rose to 29.9%, up 1% YoY. In the RAC category, share improved by 0.5% to 17.4% vs. YTD Sep'24.

- The market share in TVs rose to ~28%, supported by premiumization and strong traction in large-screen formats. OLED market share reached ~62%, confirming LG's leadership in premium televisions.

Valuation and view

- LGEIL's 2QFY26 earnings were below our estimates due to margin pressure amid external factors. Management expects margins to improve going forward, with multiple initiatives taken by the company. Additionally, the company is pursuing a two-track strategy of continuing LG Essential while launching a new premium range to target niche demand and unlock growth in underpenetrated markets. This will also widen the price spectrum and help improve the asset turnover of the upcoming Sri City plan.
- We estimate LGEIL's revenue/EBITDA/PAT CAGR at 8%/8%/9% over FY25-28. We estimate the H&A segment's margin to be at ~13% (each) in FY27/FY28 vs. ~11% in FY26, while the HE segment's margin is projected at ~15%/16% in FY27/FY28 vs. ~14% in FY26. We anticipate a recovery in operating profit margin in FY27/28, driven by increased domestic sourcing of components, a focus on B2B and export markets, and growth in AMC revenue. The stock is trading reasonably at 45x/39x FY27/FY28E EPS. We value LGEIL at 45x FY28E EPS to arrive at our TP of INR1,890. **Reiterate BUY.**

Quarterly Performance (Consolidated)

	FY25				FY26E				FY25	FY26E	YoY	QoQ
Y/E March	**1Q**	**2Q**	**3Q**	**4Q**	**1Q**	**2Q**	**3QE**	**4QE**				
Sales	**64,088**	**61,139**	**43,970**	**74,465**	**62,629**	**61,740**	**46,608**	**80,630**	**2,43,666**	**2,51,613**	1%	-1%
Change (%)	-	-			-2.3	1.0	6.0	8.3	-	3.3		
Adj EBITDA	**9,581**	**7,570**	**3,517**	**10,434**	**7,163**	**5,476**	**4,326**	**10,466**	**31,101**	**27,430**	-28%	-24%
Change (%)	-	-			-25.2	-27.7	23.0	0.3	-	-11.8		
Adj EBITDA margin (%)	14.9	12.4	8.0	14.0	11.4	8.9	9.3	13.0	12.8	10.9	(351)	(257)
Depreciation	967	973	920	943	902	935	954	1,150	3,804	3,941	-4%	4%
Interest	69	65	80	91	85	90	88	95	306	359	37%	6%
Other Income	580	668	698	695	744	798	810	859	2,640	3,211	19%	7%
Extra-ordinary items	-	-	-	-	-	-	-	-	-	-		
PBT	**9,124**	**7,199**	**3,214**	**10,094**	**6,920**	**5,249**	**4,094**	**10,080**	**29,631**	**26,342**	-27%	-24%
Tax	2,328	1,842	823	2,606	1,787	1,354	1,044	2,569	7,598	6,754		
Effective Tax Rate (%)	25.5	25.6	25.6	25.8	25.8	25.8	25.5	25.5	25.6	25.6		
Reported PAT	**6,796**	**5,357**	**2,391**	**7,488**	**5,133**	**3,894**	**3,050**	**7,511**	**22,033**	**19,588**	-27%	-24%
Change (%)	-	-			(24.5)	(27.3)	27.5	0.3	-	-11.1		
Adj PAT	**6,796**	**5,357**	**2,391**	**7,488**	**5,133**	**3,894**	**3,050**	**7,511**	**22,033**	**19,588**	-27%	-24%
Change (%)	-	-			(24.5)	(27.3)	27.5	0.3	-	-11.1		

Segmental Performance (INR m)

Y/E March	FY25				FY26E				FY25	FY26E	YoY	QoQ
	1Q	**2Q**	**3Q**	**4Q**	**1Q**	**2Q**	**3QE**	**4QE**				
Sales												
Home Appliance and Air Solution division	50,609	39,537	30,920	61,612	49,086	39,481	32,775	66,117	1,82,679	1,87,459	0%	-20%
Home entertainment division	13,479	21,607	13,050	12,853	13,547	22,262	13,833	14,512	60,988	64,155	3%	64%
EBIT												
Home Appliance and Air Solution division	7,571	4,807	2,190	8,867	5,643	3,245	3,114	8,619	23,434	20,620	-32%	-42%
Home entertainment division	2,337	3,121	1,760	2,091	2,125	2,810	1,798	2,249	9,309	8,982	-10%	32%
EBIT Margin (%)												
Home Appliance and Air Solution division	15.0	12.2	7.1	14.4	11.5	8.2	9.5	13.0	12.8	11.0	(394)	(328)
Home entertainment division	17.3	14.4	13.5	16.3	15.7	12.6	13.0	15.5	15.3	14.0	(182)	(306)

Siemens

Estimate changes	
TP change	
Rating change	

Bloomberg	SIEM IN
Equity Shares (m)	356
M.Cap.(INRb)/(USDb)	1098.3 / 12.4
52-Week Range (INR)	3995 / 2270
1, 6, 12 Rel. Per (%)	-4/-2/-18
12M Avg Val (INR M)	2234

Financials Snapshot (INR b)

Y/E MAR	18M26E	12M27E	12M28E
Net Sales	266.4	205.5	233.4
EBITDA	31.7	27.9	33.5
PAT	26.5	23.0	27.3
EPS (INR)	74.3	64.6	76.7
GR. (%)	30.9	-13.1	18.7
BV/Sh (INR)	505.7	570.3	646.9
Ratios			
ROE (%)	14.7	11.3	11.8
RoCE (%)	15.0	11.5	12.0
Valuations			
P/E (X)	41.5	47.7	40.2
P/BV (X)	6.1	5.4	4.8
EV/EBITDA (X)	33.1	35.9	29.5

Shareholding pattern (%)

As On	Sep-25	Jun-25	Sep-24
Promoter	75.0	75.0	75.0
DII	8.0	7.3	6.9
FII	7.0	7.7	8.7
Others	10.0	10.1	9.4

FII includes depository receipts

CMP: INR3,084 TP: INR3,350 (+9%) Neutral

Performance – a mixed bag

Siemens (SIEM) delivered a revenue beat, while profitability came in slightly below our estimate. Segment-wise, smart infra and mobility did well in terms of revenue, while the digital industry remained weak on both revenue and margin fronts. This resulted in a lower-than-estimated overall EBITDA margin. Order inflows grew 10% YoY and stood at INR48b for the quarter. The company has changed the financial year to the Apr-Mar period. However, on a like-for-like comparison basis, its order inflow growth stood at 20% YoY for the trailing 12-month period, while the trailing 12M PAT has declined YoY even after adjusting for higher other income last year on property sales. Due to weaker-than-expected margins, we cut our future margin assumptions and roll forward our TP to INR3,350, premised on 45x P/E Dec'27 estimates. We reiterate our Neutral rating on the stock as we await a broad-based scale-up in inflows and execution. Our estimates already bake in margin improvements across segments.

Beat on revenue, but a slight miss on PAT

SIEM delivered a revenue beat, while profitability came in slightly below our estimate. Revenue grew 16% YoY to INR51.7b, which was above our estimate of INR48b. The YoY growth was led by strong growth across Smart Infra and Mobility segments, while the Digital Industries segment was broadly flat, though it has improved sequentially. Absolute EBITDA at INR6.2b increased 13% YoY, in line with our estimate. However, EBITDA margin contracted 30bp YoY to 11.9% vs. our estimate of 13.4%. Margin was lower than our estimate, mainly due to higher-than-expected employee cost and other expenses. PAT declined 7% YoY to INR5b, a slight 6% miss vs. our estimate due to a one-time gain of INR690m from the sale of property in the same period last year. Order inflow was up 10% YoY to INR48b, leading to a 6% increase in the order book to INR423b. For the period of 12M-Sep'25, on a like-for-like basis, revenue grew 8% YoY, while EBITDA dipped 5% YoY, and adj. PAT declined 3% YoY (adj. PAT for 12M-Sep'24 stood at ~INR17b after adjusting the INR2.9b gain from the sale of property).

Segmental performance led by smart infrastructure and mobility business

The smart infrastructure and mobility segment continues to be the key growth driver for Siemens. Smart infrastructure revenue grew 20% YoY to INR27b, while EBIT margin contracted 30bp YoY to 13.1%. Mobility revenue grew 29% YoY to INR11b, with margins improving 290bp YoY to 11.1%. This was above our estimate of 9.8%. The digital industries segment was broadly flat at INR11b, though it has improved sequentially. However, the volumes were hit by a lower reach in the order backlog from the previous year and muted private sector Capex. The EBIT margin of Digital Industries remained weak and contracted 240bp YoY to 7%. The LVM segment was up 5% YoY at INR3b, with an EBIT margin of 1.8% during the quarter.

Government capex remains supportive, private capex still lags

The company expects the government's continued emphasis on infrastructure and the recent improvement in capex execution to remain supportive for demand. Better discipline in railway investments and rising power requirements driven by AI and data center expansion, along with plans to double national generation and transmission capacity over the next few years, should translate into steady opportunities across grid upgrades, distribution improvements, and smart energy systems. The private sector capex remains subdued, although SIEM may still benefit gradually as manufacturing becomes more complex in areas such as electronics, semiconductors, batteries, data centers, and pharma, where automation and digital solutions are becoming more relevant. Smart infrastructure and EV charging are expanding at a measured pace, and easing semiconductor supply pressures are helping stabilize order momentum in the digital industries segment. The company is also integrating AI into its operations and product offerings to enhance efficiency and support future demand, although the overall pace of adoption will likely be gradual.

Financial outlook

We cut our estimates by 2%/3%/1% in 18MFY26E/12MFY27E/12MFY28E to factor in weaker than expected margins in 4Q18MFY26. We expect revenue/EBITDA/PAT to grow at a CAGR of 11%/14%/9% over FY24 (Sep-ending)-FY28 (Mar-ending). Overall, we expect the smart infrastructure segment to maintain its growth trajectory, and we expect a gradual improvement in digital industries and mobility. The EBIT margins of both these divisions are lower than Smart Infrastructure's margins.

Valuation and view

The stock is currently trading at 47.7x/40.2x P/E on FY27/28E earnings. We reiterate our Neutral rating on the stock with a revised TP of INR3,350, based on 45x Dec'27E earnings.

Key risks and concerns

Key risks: 1) slowdown in order inflows from key government-focused segments, 2) aggression in bids to procure large-sized projects would adversely impact margins, and 3) related-party transactions with parent group entities at lower-than-market valuations to weigh on the stock performance.

Quarterly performance (Consol) **(INR m)**

Income Statement	12FY24 (Y/E Sep)				18FY26E (Y/E Mar)						12M24	18M26E	FY26E	Est
Y/E March	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	5QE	6QE			4QE	Var %
Net Sales	**37,095**	**41,524**	**37,626**	**44,572**	**35,872**	**42,590**	**43,468**	**51,712**	**44,364**	**48,414**	**1,60,817**	**2,66,420**	**47,966**	**8**
Change (%)					-3.3	2.6	15.5	16.0	23.7	13.7		65.7	7.6	
Expenses	32,565	35,155	32,773	39,122	31,863	37,915	38,254	45,541	38,953	42,186	1,39,615	2,34,713	41,553	10
EBITDA	**4,530**	**6,369**	**4,853**	**5,450**	**4,009**	**4,675**	**5,214**	**6,171**	**5,410**	**6,228**	**21,202**	**31,707**	**6,413**	**(4)**
Change (%)					-11.5	-26.6	7.4	13.2	35.0	33.2		49.5	17.7	
As of % Sales	12.2	15.3	12.9	12.2	11.2	11.0	12.0	11.9	12.2	12.9	13.2	11.9	13	
Depreciation	605	629	697	625	689	686	711	716	698	716	2,556	4,216	744	(4)
Interest	28	212	46	154	34	23	49	45	33	34	440	218	34	32
Other Income	1,618	3,253	1,569	2,331	1,723	1,515	1,241	1,224	1,299	1,331	8,771	8,333	1,192	3
PBT pre EO items	**5,515**	**8,781**	**5,679**	**7,002**	**5,009**	**5,481**	**5,695**	**6,634**	**5,978**	**6,809**	**26,977**	**35,606**	**6,827**	**(3)**
Extra-ordinary Items	0	0	0	0	0	0	0	0	0	0	0	0	0	
PBT	**5,515**	**8,781**	**5,679**	**7,002**	**5,009**	**5,481**	**5,695**	**6,634**	**5,978**	**6,809**	**26,977**	**35,606**	**6,827**	**(3)**
Tax	1,399	2,289	1,309	1,776	1,288	1,402	1,461	1,780	1,506	1,716	6,773	9,153	1,648	8
Effective Tax Rate (%)	25.4	26.1	23.0	25.4	25.7	25.6	25.7	26.8	25.2	25.2	25.1	25.7	24	
Reported PAT	**4,116**	**6,492**	**4,370**	**5,226**	**3,721**	**4,079**	**4,234**	**4,854**	**4,472**	**5,093**	**20,204**	**26,453**	**5,179**	**(6)**
Adj PAT	**4,116**	**6,492**	**4,370**	**5,226**	**3,721**	**4,079**	**4,234**	**4,854**	**4,472**	**5,093**	**20,204**	**26,453**	**5,179**	**(6)**
Margin (%)	11.1	15.6	11.6	11.7	10.4	9.6	9.7	9.4	10.1	10.5	12.6	9.9	10.8	
Change (%)	NA	NA	NA	NA	-9.6	-37.2	-3.1	-7.1	20.2	24.9		30.9	(0.9)	

INR m	12FY24 (Y/E Sep)				18FY26E (Y/E Mar)						12M24	18M26E
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	5QE	6QE		
Segmental revenue												
Smart infrastructure	18,523	21,655	19,700	22,701	19,549	22,718	23,790	27,247	24,026	26,220	82,579	1,43,550
Mobility	6,597	7,573	6,168	8,823	6,364	7,309	8,273	11,352	8,099	8,838	29,161	50,235
Digital industry	10,379	10,419	9,644	10,519	7,901	10,253	9,156	10,655	9,949	10,857	40,961	58,771
Low Voltage Motors	2,219	2,171	2,370	2,606	2,290	2,380	2,395	2,731	2,488	2,715	9,366	14,999
Others	161	275	215	385	239	459	460	563	341	372	1,036	2,434
Less : Intersegmental	-784	-569	-471	-462	-471	-529	-606	-836	-539	-588	-2,286	-3,569
Total Revenues	**37,095**	**41,524**	**37,626**	**44,572**	**35,872**	**42,590**	**43,468**	**51,712**	**44,364**	**48,414**	**1,60,817**	**2,66,420**
Segmental EBIT												
Smart infrastructure	1,964	3,097	2,772	3,046	2,351	3,444	3,194	3,557	3,123	3,540	10,879	19,209
Margin %	*10.6*	*14.3*	*14.1*	*13.4*	*12.0*	*15.2*	*13.4*	*13.1*	*13.0*	*13.5*	*13.2*	*13.4*
Mobility	492	698	160	723	513	458	319	1,264	648	795	2,073	3,997
Margin %	*7.5*	*9.2*	*2.6*	*8.2*	*8.1*	*6.3*	*3.9*	*11.1*	*8.0*	*9.0*	*7.1*	*8.0*
Digital industry	1,313	1,721	908	988	484	468	988	751	796	923	4,930	4,410
Margin %	*12.7*	*16.5*	*9.4*	*9.4*	*6.1*	*4.6*	*10.8*	*7.0*	*8.0*	*8.5*	*12.0*	*7.5*
Low Voltage Motors	142	214	278	151	109	191	6	48	124	217	785	696
Margin %	*6.4*	*9.9*	*11.7*	*5.8*	*4.8*	*8.0*	*0.3*	*1.8*	*5.0*	*8.0*	*8.4*	*4.6*
Others	14	10	38	27	11	54	32	36	20	37	89	191
Less- Demerger related expenses	0	0	0	-110	-148	-626	-36	-201	0	0	-110	-1,011
Total EBIT	**3,925**	**5,740**	**4,156**	**4,825**	**3,320**	**3,989**	**4,503**	**5,455**	**4,712**	**5,512**	**18,646**	**27,491**
Margin %	*10.6*	*13.8*	*11.0*	*10.8*	*9.3*	*9.4*	*10.4*	*10.5*	*10.6*	*11.4*	*11.6*	*10.3*

2024 data is for 12 months Sep Y/E; 2026 data is for 18 months Mar Y/E

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2QFY26 Results Update | Sector: Consumer

Marico

Estimate changes	⟷
TP change	⟷
Rating change	⟷

Bloomberg	MRCO IN
Equity Shares (m)	1298
M.Cap.(INRb)/(USDb)	958.8 / 10.8
52-Week Range (INR)	761 / 578
1, 6, 12 Rel. Per (%)	1/-3/15
12M Avg Val (INR M)	1431

Financials & Valuations (INR b)

Y/E March	2026E	2027E	2028E
Sales	137.0	154.5	166.8
Sales Gr. (%)	26.5	12.8	7.9
EBITDA	23.4	28.6	31.9
EBITDA Margin. %	17.1	18.5	19.1
Adj. PAT	17.5	21.0	23.4
Adj. EPS (INR)	13.6	16.3	18.1
EPS Gr. (%)	9.6	20.1	11.3
BV/Sh.(INR)	31.9	34.7	38.3
Ratios			
RoE (%)	43.3	49.0	49.7
RoCE (%)	38.9	44.1	44.9
Payout (%)	92.1	82.8	79.9
Valuations			
P/E (x)	54.4	45.3	40.7
P/BV (x)	23.2	21.3	19.3
EV/EBITDA (x)	40.2	32.7	29.2
Div. Yield (%)	1.7	1.8	2.0

Shareholding Pattern (%)

As of	Sep-25	Jun-25	Sep-24
Promoter	58.9	59.0	59.2
DII	12.0	12.7	11.2
FII	24.5	23.7	25.0
Others	4.6	4.5	4.6

FII includes depository receipts

CMP: INR739 TP: INR850 (+15%) Buy

Improving growth trajectory; all eyes on GM recovery

- Marico (MRCO) reported a consolidated revenue growth of 31% YoY (in line) in 2QFY26. Domestic revenue growth was 35% YoY with volume growth of 7%. The GST transition and trade pipeline adjustments impacted revenue growth by ~2%. International growth was 19% YoY (+20% CC).
- Domestic revenue growth was driven by strong core category growth and sustained success for its new growth drivers. Parachute coconut oil (PCNO) posted a 59% YoY value growth with a 3% volume decline, primarily driven by price hikes. Copra prices have already corrected by about 15% from the peak levels seen in 2Q, and management expects a more meaningful softening from March onward.
- Value-added Hair Oils (VAHO) sustained growth recovery and registered 16% revenue growth. Excluding the Amla segment, where the company continues to face intense competition, VAHO recorded **double-digit volume growth**. Saffola oil clocked flattish volume growth, with revenue growing 19% YoY, led by pricing. Foods delivered 12% YoY growth. Premium Personal Care sustained its healthy growth trajectory.
- Gross margin contracted 810bp YoY to 42.6% (est. 45.2%); it was at a 16-quarter low and was hit by a surge in copra prices. EBITDA margin contracted 350bp YoY to 16.1%. EBITDA grew 7% (est. 7%). Management expects to deliver double-digit EBITDA growth in 2HFY26 and foresees 200–250 bps margin expansion in FY27 as RM prices start to ease.
- Revenue growth is expected to remain in double digits in FY26 in the medium term (unlike other FMCG peers), driven by pricing, expanded direct reach, and strong performance in Foods and Premium Personal Care.
- Although rising input costs may weigh on near-term margins, the outlook for 2HFY26 remains positive. The company aims to deliver a double-digit PAT CAGR over the next two years, and we project 13% PAT CAGR over FY25–28E. Given the sustained growth trajectory, we believe the stock's premium valuation is likely to be sustained. **We reiterate our BUY rating on the stock with a TP of INR850 (based on 50x Sep'27E EPS).**

In-line earnings despite a sharp dip in GM; volume growth at 7% YoY

- **Sustaining strong revenue growth**: Consolidated net sales grew by 31% YoY to INR34.8b (est: INR34.2b) in 2QFY26. Domestic revenue growth was 35% YoY, and volumes grew 7% YoY (est. +6% YoY). Marico witnessed steady demand trends in India during the quarter, except for the transitional disruption in trade channels ahead of the implementation of new GST rates in September. International business delivered 20% CC growth, led by Bangladesh/MENA/Vietnam/ South Africa, which posted 22%/27%/6%/1% CC growth.

- **Pressure on margins continued:** Consolidated gross margin contracted by a sharp 810bp YoY to 42.6% (est. 45.2%), as sharp inflation in key commodities (copra). Copra and vegetable prices remained at elevated levels, while crude oil derivatives remained range-bound.
- During 2QFY26, MRCO's employee expenses rose 2% YoY, ad spending was up 19% YoY, and other expenses also increased 10% YoY. EBITDA margin contracted by 350bp YoY to 16.1% in 2QFY26 (est. 16.6%). EBITDA grew by 7% YoY (est. 7%).
- MRCO's EBITDA/PBT/PAT grew 7%/8%/7% YoY to INR5.6b/INR5.5b/INR4.2b/ (est. INR5.6b/INR5.5b/INR4.2b).
- In 1HFY26, revenue/EBITDA/APAT grew 27%/6%/8%.

Highlights from the management commentary

- MRCO highlighted that volume growth should be better than 2Q in the coming quarters, supported by distribution gains and improved consumer offtake.
- Copra prices are likely to meaningfully correct from March onwards and will be rangebound for the next 2-3 months. Historically, whenever the industry enters a deflationary cycle after a prolonged inflationary period, the company sees 200–250bp margin expansion, and it expects a similar improvement in FY27.
- Towards the end of the quarter, True Elements expanded its ready-to-eat range with new high-protein, high-fiber protein bars and overnight oats, introduced across online channels.
- The profitability of these brands has improved steadily, with Beardo expected to surpass a double-digit EBITDA margin this year and Plix delivering single-digit EBITDA while scaling rapidly.

Valuation and view

- We slightly cut our FY26E EPS due to the recent copra inflation, but we maintain our FY27 and FY28 EPS estimates.
- The improvement in market share gain, accelerated growth in foods and premium personal care, healthy growth in the international business, and normalization of prices are likely to help MRCO deliver a better revenue print in FY26.
- To improve its distribution reach, MRCO has also started Project SETU, which helps drive growth in GT through a transformative expansion of its direct reach.
- We model a 15%/14% revenue and EBITDA CAGR during FY25-28E and **reiterate our BUY rating on the stock with a TP of INR850 (based on 50x Sep'27E EPS).**

Quarterly Performance

(INR m)

Y/E March	FY25				FY26				FY25	FY26E	FY26	Var.
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	(%)
Domestic volume growth (%)	4.0	5.0	6.0	7.0	9.0	7.0	7.2	6.1	5.5	7.3	6.0	
Net Sales	**26,430**	**26,640**	**27,940**	**27,300**	**32,590**	**34,820**	**35,689**	**33,922**	**1,08,310**	**1,37,021**	**34,168**	1.9%
YoY Change (%)	6.7	7.6	15.4	19.8	23.3	30.7	27.7	24.3	12.2	26.5	28.3	
Gross Profit	**13,810**	**13,530**	**13,830**	**13,260**	**15,290**	**14,850**	**15,400**	**14,887**	**54,430**	**60,426**	**15,444**	-3.8%
Gross margin (%)	52.3	50.8	49.5	48.6	46.9	42.6	43.2	43.9	50.3	44.1	45.2	
EBITDA	**6,260**	**5,220**	**5,330**	**4,580**	**6,550**	**5,600**	**5,971**	**5,257**	**21,390**	**23,378**	**5,563**	0.7%
Margins (%)	23.7	19.6	19.1	16.8	20.1	16.1	16.7	15.5	19.7	17.1	16.3	
YoY Change (%)	9.1	5.0	3.9	3.6	4.6	7.3	12.0	14.8	5.6	9.3	6.6	
Depreciation	410	410	440	520	450	470	485	527	1,780	1,932	465	
Interest	170	110	130	120	100	120	125	132	530	477	120	
Other Income	370	400	420	470	560	490	500	562	1,660	2,112	550	
PBT	**6,050**	**5,100**	**5,180**	**4,410**	**6,560**	**5,500**	**5,861**	**5,159**	**20,740**	**23,080**	**5,528**	-0.5%
Tax	1,310	1,190	1,120	960	1,430	1,180	1,319	1,264	4,580	5,193	1,244	
Rate (%)	21.7	23.3	21.6	21.8	21.8	21.5	22.5	24.5	22.1	22.5	22.5	
Adjusted PAT	**4,640**	**3,915**	**3,990**	**3,430**	**5,040**	**4,200**	**4,448**	**3,822**	**15,975**	**17,510**	**4,219**	-0.4%
YoY Change (%)	8.7	10.9	4.2	7.9	8.6	7.3	11.5	11.4	7.9	9.6	7.8	
Reported PAT	**4,640**	**4,230**	**3,990**	**3,430**	**5,040**	**4,200**	**4,448**	**3,822**	**16,290**	**17,510**	**4,219**	

E: MOFSL Estimates

MRF

Estimate change	↓
TP change	↓
Rating change	↔

CMP: INR157,400 TP: INR121,162 (-23%) Sell

Margins improve due to low input costs

Demand to accelerate in 2HFY25, fueled by the GST rate cuts

- MRF's 2QFY26 PAT at INR5.1b was in line with our estimate. While the EBITDA margin at 15% was ahead of our estimate of 14.2% due to lower input costs, revenue came in below our estimate due to a temporary GST-led destocking impact on distributors.
- Following the recent rally, the stock currently trades at 32.5x/27.6x FY26E/ FY27E EPS above its 10-year LPA of ~25x, which appears expensive when compared to peers. Hence, we **reiterate our Sell rating** on the stock with a TP of INR121,162 (valuing it at 20x Sep'27E EPS).

PAT below our estimate due to margin pressure

- The company's standalone revenue grew 7% YoY (-4% QoQ) to INR72.5b, below our estimate of INR75.7b.
- Sales are lower in 2Q due to seasonality. However, OE sales continued to have strong double-digit growth. Exports also performed well despite tariff issues. Towards the second half of 2QFY26, the GST cuts had a temporary impact on replacement sales, although a reduction in GST augurs well for the industry in the coming quarters.
- MRF's gross margin at 36.4% was above our estimate of 35% due to reduced input costs. Gross margins were largely flat YoY but up 200bp QoQ. This in turn led to a higher-than-estimated EBITDA margin at 15%, up ~60bp YoY (vs. our estimate of 14.2%).
- MRF's EBITDA grew 12% YoY and 5% QoQ to INR10.9b (vs. our estimate of INR 10.7b).
- As a result, PAT was up 12% YoY to INR5.1b (vs. our estimate of INR5b).
- The Board declared an interim dividend of INR3 per share.

Valuation and view

- MRF's competitive positioning in the sector has weakened over the past few years, which is reflected in the dilution of its pricing power in the PCR and TBR segments. MRF is likely to continue to focus on recovering its lost share across segments. This is anticipated to limit margin upside, even in a falling input cost scenario. Overall, we expect MRF to post 13% earnings CAGR over FY25-28.
- Following the recent rally, the stock currently trades at 32.5x/27.6x FY26E/ FY27E EPS above its 10-year LPA of ~25x, which appears expensive when compared to peers. Hence, we **reiterate our Sell rating** on the stock with a TP of INR121,162 (valuing it at 20x Sep'27E EPS).

Bloomberg	MRF IN
Equity Shares (m)	4
M.Cap.(INRb)/(USD	667.6 / 7.5
52-Week Range	163600 / 100500
1, 6, 12 Rel. Per (%)	-3/7/20
12M Avg Val (INR	1047

Financials & valuations (INR b)

INR b	FY26E	FY27E	FY28E
Sales	302.9	333.4	363.3
EBITDA	44.6	50.0	54.4
Adj. PAT	20.6	24.2	27.2
EPS (INR)	4,848	5,698	6,418
EPS Growth (%)	10.0	17.5	12.6
BV/Share (INR)	48,153	53,501	59,569
Ratios			
RoE (%)	10.6	11.2	11.4
RoCE (%)	10.1	10.8	11.0
Payout (%)	6.2	6.1	5.5
Valuations			
P/E (x)	32.5	27.6	24.5
P/BV (x)	3.3	2.9	2.6
Div. Yield (%)	0.2	0.2	0.2
FCF yield (%)	4.8	3.7	4.2

Shareholding pattern (%)

As On	Sep-25	Jun-25	Sep-24
Promoter	27.8	27.8	27.8
DII	12.4	11.7	11.7
FII	18.3	18.7	18.7
Others	41.6	41.9	41.9

FII Includes depository receipts

Standalone - Quarterly												(INR m)
Y/E March	FY25				FY26E				FY25	FY26E	2QE	VAR
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE				(%)
Net Sales	**70,778**	**67,604**	**68,832**	**69,438**	**75,603**	**72,497**	**74,338**	**75,127**	**276,652**	**2,97,565**	**75,716**	**-4**
YoY Change (%)	11.9	11.1	13.8	11.7	6.8	7.2	8.0	8.2	12.1	7.6	12.0	
Total Expenditure	59,400	57,869	60,814	59,011	65,259	61,599	63,113	63,845	237,094	2,53,817	64,964	
EBITDA	**11,378**	**9,734**	**8,018**	**10,428**	**10,343**	**10,898**	**11,225**	**11,282**	**39,559**	**43,748**	**10,752**	**1**
Margins (%)	16.1	14.4	11.6	15.0	13.7	15.0	15.1	15.0	14.3	14.7	14.2	
Depreciation	3,943	4,079	4,143	4,310	4,270	4,433	4,470	4,575	16,474	17,747	4,380	
Interest	754	667	711	782	822	708	760	722	2,914	3,011	800	
Other Income	827	1,121	966	1,115	1,255	1,067	1,050	1,065	4,029	4,437	1,125	
PBT before EO expense	**7,509**	**6,109**	**4,130**	**6,451**	**6,507**	**6,824**	**7,045**	**7,050**	**24,199**	**27,426**	**6,697**	
Extraordinary expense	0	0	0	0	0	0	0	0	0	0	0	
PBT	**7,509**	**6,109**	**4,130**	**6,451**	**6,507**	**6,824**	**7,045**	**7,050**	**24,199**	**27,426**	**6,697**	
Tax	1,883	1,555	1,063	1,472	1,665	1,708	1,818	1,803	5,974	6,994	1,681	
Rate (%)	25.1	25.4	25.7	22.8	25.6	25.0	25.8	25.6	24.7	25.5	25.1	
Reported PAT	**5,625**	**4,554**	**3,067**	**4,978**	**4,842**	**5,116**	**5,227**	**5,247**	**18,225**	**20,433**	**5,016**	
Adj PAT	**5,625**	**4,554**	**3,067**	**4,978**	**4,842**	**5,116**	**5,227**	**5,247**	**18,225**	**20,433**	**5,016**	**2**
YoY Change (%)	-3.3	-20.4	-39.6	6.1	-13.9	12.3	70.4	5.4	-14.4	12.1	10.1	
Margins (%)	7.9	6.7	4.5	7.2	6.4	7.1	7.0	7.0	6.6	6.9	6.6	

E: MOFSL Estimates

Key Performance Indicators	FY25				FY26E				FY25	FY26E	2QE
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q			
RM Costs (% of sales)	62.7	63.5	66.9	63.9	65.7	63.6	63.8	64.1	60.3	64.3	65.1
Staff Costs (% of sales)	6.3	6.9	6.6	6.6	6.1	6.6	6.5	6.3	7.1	6.4	6.2
Other costs (% of sales)	14.9	15.2	14.9	14.4	14.5	14.7	14.6	14.6	15.5	14.6	14.5
Gross margin (%)	37.3	36.5	33.1	36.1	34.3	36.4	36.2	35.9	39.7	35.7	34.9
EBITDA margin (%)	16.1	14.4	11.6	15.0	13.7	15.0	15.1	15.0	17.1	14.7	14.2

Vishal Mega Mart

Estimate change	↑
TP change	↑
Rating change	↔

Bloomberg	VMM IN
Equity Shares (m)	4671
M.Cap.(INRb)/(USDb)	639.7 / 7.2
52-Week Range (INR)	158 / 96
1, 6, 12 Rel. Per (%)	-9/1/-
12M Avg Val (INR M)	4035

Financials & Valuations (INR b)

Y/E March	FY26E	FY27E	FY28E
Sales	129.7	155.9	186.5
EBITDA	19.1	23.4	28.4
NP	8.5	10.8	13.7
EBITDA Margin (%)	14.7	15.0	15.2
Adj. EPS (INR)	1.8	2.3	2.9
EPS Gr. (%)	32.0	27.9	26.5
BV/Sh. (INR)	15.7	18.0	20.9
Ratios			
Net D:E	0.0	0.0	-0.1
RoE (%)	12.4	13.8	15.1
RoCE (%)	10.5	11.3	12.1
Payout (%)	0.0	0.0	0.0
Valuations			
P/E (x)	76.1	59.5	47.1
EV/EBITDA (x)	34.3	27.7	22.4
EV/Sales (x)	5.0	4.2	3.4

Shareholding pattern (%)

As On	Sep-25	Jun-25	Sep-24
Promoter	54.1	54.2	76.0
DII	25.4	27.3	6.4
FII	15.4	12.9	4.6
Others	5.1	5.6	13.0

FII Includes depository receipts

CMP: INR138 TP: INR180 (+30%) Buy

Another superlative quarter on all fronts

- Vishal Mega Mart (VMM) delivered another strong quarter, with ~22% YoY revenue growth, led by 25 net store additions (+15% YoY) and robust ~12.8% adjusted SSSG, benefiting from an early festive season.
- Gross/EBITDA/pre-IndAS EBITDA margins expanded 5bp/80bp/100bp YoY, driven by operating leverage and robust cost controls.
- Management estimated the SSSG boost of ~150-200bp from the shift in the festive season. However, it remains optimistic about improvement in consumer sentiment, following the recent policy measures. The company reiterated its focus on maintain gross margins and investing the surplus to improve product proposition and drive growth, while operating leverage should aid EBITDA margin expansion.
- We believe that VMM's unique business model, characterized by: 1) its wide presence in Tier 2+ cities (742 stores in 493 cities), 2) well-diversified exposure to key consumption baskets, 3) a strong and affordable own brands portfolio (~75% revenue share), and 4) one of the lowest cost structures, provides it with strong moats against competition.
- We raise our FY26-28E EBITDA and PAT by ~1-4%, driven by higher operating leverage. We model a CAGR of 20%/23%/30% in revenue/EBITDA/PAT over FY25-28E, driven by ~13% CAGR in store additions and double-digit SSSG.
- We **reiterate our BUY rating with a revised TP of INR180**, premised on DCF implied ~43x Dec'27E pre-Ind AS 116 EV/EBITDA (implying ~31x Dec'27E reported EBITDA and ~65x Dec'27E P/E).

Yet another strong quarter with 20%+ growth and margin expansion

- 2QFY26 consolidated revenue at INR29.8b grew 22% YoY (our est. +21% YoY), driven by ~12.8% adj. SSSG (vs. 11.4% in 1Q).
  - Among key categories, Apparel revenue grew 25% YoY, followed by 23%/18% YoY growth in GM/FMCG.
  - Revenue from private labels grew ~26% YoY, while third-party brands revenue grew ~14% YoY.
  - Driven by the shift in Pujo to 2Q, east markets significantly outperformed, with salience rising to ~32% (vs. 25% contribution to VMM's store count).
- VMM added 25 net new stores (28 openings, 3 closures) in 2Q, bringing the total store count to 742 in 493 cities (19/33 cities added in 2Q/1H) with total retail areas of ~12.8m sqft (up ~11% YoY).
  - Store addition was skewed toward South with 15 net store additions in 2Q.
- Gross profit at INR8.4b grew ~23% YoY as gross margin expanded ~5bp YoY to 28.3%, driven by a higher share of higher-margin Apparel (up ~95bp YoY, FMCG down ~105bp YoY) and increase in private label mix (up 200bp YoY to 73.5%).
- Employee/other expenses increased 16%/17% YoY.

- Reported EBITDA rose ~32% YoY to INR3.95b (~5% beat) as reported EBITDA margin expanded ~80bp YoY to 13.2%, driven by operating leverage.
- Pre-IndAS 116 EBITDA grew ~40% YoY to INR2.4b, with EBITDA margin expanding ~100bp YoY to 8.1%.
- Reported PAT at INR1.5b (8% beat) rose ~47% YoY, driven primarily by higher EBITDA.

1HFY26 results: Healthy 20%+ growth with margin expansion

- Consolidated revenue at INR61.2b grew ~22% YoY, driven by ~12.1% adj. SSSG and ~11% store area additions.
  - Revenue from private labels grew 25% YoY, while third-party brands' revenue was up ~14% YoY.
  - Among key categories, GM revenue grew ~23% YoY, followed by 22%/19% growth for Apparel/ FMCG.
  - VMM added 46 net new stores (51 opened, 5 closures) in 1H.
- Gross profit at INR17.3b grew ~22% YoY as gross margin expanded 10bp YoY to 28.3%.
  - Share of apparel inched up ~25bp YoY to 44.9%, while GM rose ~35bp YoY to 28.2%.
  - Revenue contribution from own brands increased ~185bp YoY to ~74.7%.
- Reported EBITDA at INR8.5b was up ~28% YoY as margin expanded ~67bp YoY to 13.9%, driven by operating leverage.
- Pre-IndAS 116 EBITDA grew ~36% YoY to INR5.5b, with EBITDA margin expanding ~95bp YoY to 9%.
- Reported PAT surged 41% YoY, driven by robust EBITDA growth and higher other income (up 78% YoY).
- Based on our estimates, the implied run-rate for revenue/EBITDA/PAT growth for 2HFY26 is 21%/22%/30%.

FCF generation moderated YoY primarily due to reduction in payables

- Core working capital days inched up to ~5 (vs. -6 YoY), driven largely by a reduction in payable days to 62 (vs. ~75 YoY).
- OCF (post leases and interest) declined to INR4.9b (vs. INR7.3b YoY), due to unfavorable working capital movements.
- Capex stood at ~INR1.4b (vs. INR1.17b YoY), leading to lower FCF generation of INR3.5b (vs. INR6b YoY).

Highlights from the management commentary

- **Demand trends:** 2Q benefitted from the shift in Durga Puja (from 3Q last year) and, to some extent, Chhath. However, this was offset by weather disruptions and five-day closure in Assam. Management estimated that the early festive season could have boosted SSSG by ~150-200bp, though weather-related seasonality (winters if festive season is later) also plays a part.
- **Demand outlook:** The company remains optimistic about an improvement in consumer demand, led by higher disposable income after GST rationalization, income tax rate cuts and good monsoons.

- **Margins:** Management reiterated its endeavor to keep gross margin broadly stable, with any surplus likely to be reinvested in the business to drive growth. However, EBITDA margin is likely to inevitably expand, primarily driven by operating leverage.
- **Store additions:** While management has not given any explicit guidance, accelerated store additions remain high on the agenda. VMM's initial forays in Kerala and pilots in Gujarat have seen encouraging response, prompting the company to increase its store addition plans in these states.
- **Quick commerce (QC):** VMM offers hyperlocal delivery in 695 stores across 460 cities and has ~11m registered customers on its QC platform (with ~20% of QC customers are new to VMM). Management indicated that QC contribution varies from 1.5% to 9.5% of store sales, depending on the presence of other QC players in any city. Further, FMCG accounts for ~75% of the typical basket in QC orders (vs. its ~27-28% contribution to in-store sales).

Valuation and view

- We believe the company's diversified category mix, ownership of opening price points, significant contribution from its own brands, and lean cost structure provide it with a strong moat against intense competition from both offline and online value retailers. Refer to our recent Initiating Coverage note for our detailed thesis on VMM.
- We raise our FY26-28E EBITDA and PAT by ~1-4%, driven by higher operating leverage. We model a CAGR of 20%/23%/30% in revenue/EBITDA/PAT over FY25-28E, driven by ~13% CAGR in store additions and double-digit SSSG.
- We **reiterate our BUY rating with a revised TP of INR180**, premised on DCF implied ~43x Dec'27E pre-IND AS 116 EV/EBITDA (implying ~31x Dec'27E reported EBITDA and ~65x Dec'27E P/E).

Consolidated - Quarterly earnings

	FY25				FY26E				FY25	FY26E	2QE	Var. (%)
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q				
Revenue	**25,963**	**24,362**	**31,359**	**25,479**	**31,403**	**29,815**	**37,373**	**31,137**	**1,07,163**	**1,29,728**	**29,507**	**1.0**
YoY Change (%)	0.0	19.3	19.5	23.2	21.0	22.4	19.2	22.2	20.2	21.1	21.0	
Gross Profit	**7,331**	**6,872**	**9,123**	**7,201**	**8,913**	**8,431**	**10,913**	**8,841**	**30,527**	**37,098**	**8,365**	**0.8**
Gross margin	28.2	28.2	29.1	28.3	28.4	28.3	29.2	28.4	28.5	28.6	28.4	-7
Total Expenditure	22,307	21,338	26,309	21,908	26,811	25,869	31,352	26,630	91,862	1,10,663	25,732	0.5
EBITDA	**3,656**	**3,025**	**5,050**	**3,571**	**4,592**	**3,946**	**6,021**	**4,507**	**15,302**	**19,066**	**3,775**	**4.5**
EBITDA margins (%)	14.1	12.4	16.1	14.0	14.6	13.2	16.1	14.5	14.3	14.7	12.8	3
Depreciation	1,383	1,405	1,407	1,707	1,591	1,691	1,737	1,780	5,902	6,800	1,687	0.3
Interest	342	342	315	493	411	412	429	542	1,492	1,795	416	-0.8
Other Income	77	132	190	186	170	202	217	278	586	861	212	-4.8
PBT before EO expense	**2,008**	**1,409**	**3,519**	**1,557**	**2,760**	**2,044**	**4,072**	**2,462**	**8,493**	**11,332**	**1,885**	**8.4**
PBT	**2,008**	**1,409**	**3,519**	**1,557**	**2,760**	**2,044**	**4,072**	**2,462**	**8,493**	**11,332**	**1,885**	**8.4**
Tax	506	369	892	406	699	521	1,025	611	2,173	2,856	475	9.7
Rate (%)	25.2	26.2	25.3	26.1	25.3	25.5	25.2	24.8	25.6	25.2	25.2	1.2
Reported PAT	**1,501**	**1,040**	**2,627**	**1,151**	**2,061**	**1,523**	**3,047**	**1,851**	**6,320**	**8,477**	**1,411**	**8.0**
Adj PAT	**1,501**	**1,040**	**2,627**	**1,151**	**2,061**	**1,523**	**3,047**	**1,851**	**6,320**	**8,477**	**1,411**	**8.0**
YoY Change (%)	0	0	28	88	37	46	16	61	37	34.1	36	

HDB Financial Services

BSE SENSEX	S&P CNX
84,563	25,910

CMP: INR731 **TP: INR800 (+9%)** **Neutral**

Poised for an improved 2H with receding asset-quality headwinds

Credit cost pressure to gradually ease; expect NIM expansion to continue in 2HFY26

- Over the past year, HDB Financial (HDB) has navigated a phase of consolidation, reflected in subdued disbursement momentum, modest AUM growth, and emerging asset-quality pressure across a few of its key product segments. The company management has prioritized stability over scale, reinforcing collections, tightening underwriting frameworks, and retaining a conservative stance toward unsecured lending. This approach has positioned HDB to recalibrate its growth engine with greater resilience as the operating environment normalizes.
- The softness in the company's performance was shaped by multiple factors, including rising asset-quality stress in unsecured business loans and CV portfolios, prolonged monsoons that curtailed fleet utilization and increased vehicle idling, and a broader, muted macro environment. However, with early indicators of stabilization now emerging and the momentum seen after the GST rate cut expected to be sustained, we expect a measured recovery in both AUM growth and asset quality through 2HFY26, supported by improving collections and a normalizing operating backdrop.
- Growth momentum is set to improve in 2HFY26, aided by multiple tailwinds such as GST rate cuts, festive-season demand, and a healthy kharif harvest that will bolster rural cash flows. Demand across vehicle and consumer-durable segments began to firm up from the last week of Sep'25, with this positive traction sustaining through Oct'25 as well.
- As the monsoon-related disruptions subside and the macros improve, the asset quality pressure is expected to ease somewhat. Credit costs (which have been relatively elevated for the last few quarters) are expected to moderate as some of its stressed business segments, such as unsecured business loans and CV, stabilize. We model credit costs of 2.4%/2% in FY26E/FY27E.
- HDB has benefited from the declining interest rate environment, with NIM expanding by ~40bp over 1HFY26. While much of the CoF advantage has already been realized, there still remains some potential for a NIM expansion in 2H since the borrowing costs will continue to ease modestly. We estimate NIM of 8.1% each in FY26E/FY27E.
- HDB currently trades at 2.5x FY27E P/BV. We estimate a CAGR of 12%/17%/24% in disbursement/AUM/PAT over FY25-28, with RoA/RoE of ~2.5%/16% in FY28. **We reiterate our Neutral rating with a TP of INR800 (premised on 2.5x Sep'27E BVPS).** With valuations largely factoring in medium-term growth potential, we will look for clearer evidence of stronger execution on loan growth, the ability to better navigate industry/product cycles, and structural (not just cyclical) improvement in return ratios.

Stock Info

Bloomberg	HDBFS IN
Equity Shares (m)	830
M.Cap.(INRb)/(USDb)	606.5 / 6.8
52-Week Range (INR)	892 / 705
1, 6, 12 Rel. Per (%)	-4/-/-
12M Avg Val (INR M)	2617
Free float (%)	25.8

Financials Snapshot (INR b)

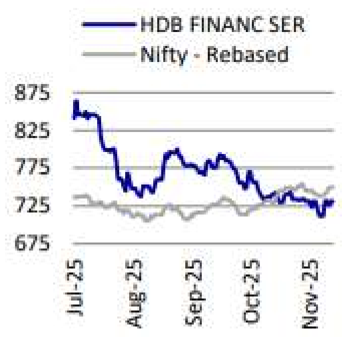
Y/E March	FY25	FY26E	FY27E
NII	74.5	89.3	102.3
PPP	49.7	61.0	70.4
PAT	21.8	26.1	33.9
EPS (INR)	27.3	31.4	40.8
EPS Gr. (%)	-11.9	15	30
BV/Sh. (INR)	199	252	293
Ratios (%)			
NIM	7.8	8.1	8.1
C/I ratio	42.8	41.2	40.9
RoA	2.2	2.3	2.5
RoE	14.7	14.2	15.0
Valuation			
P/E (x)	26.7	23.2	17.9
P/BV (x)	3.7	2.9	2.5
NII	0.4	0.5	0.7

Shareholding pattern (%)

As On	Sep-25	Jun-25
Promoter	74.2	74.2
DII	10.9	5.2
FII	3.4	4.3
Others	11.5	16.3

FII Includes depository receipts

Stock Performance (1-year)



Growth to pick up in 2HFY26 driven by multiple tailwinds

- HDB's loan growth has remained subdued over the past year, driven by muted disbursements as the company tightened credit filters amid elevated delinquencies in the unsecured MSME and CV segments. During this period, management prioritized stemming asset-quality weakness and reinforced its collections infrastructure and tempered loan growth to restore portfolio stability.
- However, the macro environment is now expected to turn more supportive, with early signs of stabilization in unsecured MSME loans, a healthy monsoon supporting rural incomes, and lower GST rates spurring consumption. We expect HDB's loan growth momentum to revive in 2HFY26, led by stronger traction in auto finance, two-wheelers, and the consumer durable segment.
- While volumes and demand were healthy in October, aided by festive tailwinds and GST rate reductions, the key monitorable remains whether this momentum will sustain over the medium term or taper off within the next 4-6 months. We model loan growth of 13% in FY26 and expect it to pick up thereafter, with a loan CAGR of 17% over FY25-FY28E.

NIM could remain range-bound but with an upward bias

- HDB's blended yields are well-supported by a diversified product mix, with higher-yield unsecured loans offsetting the lower-yield secured book. About 77% of HDB's loan book is on a fixed rate, which will support yields in a declining interest rate environment. Also, the company's emphasis on direct origination, efforts to pivot the loan mix towards higher-yield products, and deeper presence in underserved markets should further strengthen its pricing power.
- About 33% of HDB's liabilities are on floating rates, within which ~90-95% of its bank borrowings are linked to EBLR and have been repriced already in line with market/external benchmarks. The company will continue to benefit from HDFC Bank's strong parentage and AAA credit rating.
- HDB has seen a meaningful expansion in NIM, which has risen by ~40bp over the last two quarters, largely supported by a benefit in its cost of borrowings (CoB). Although most of the CoB benefit from its floating-rate borrowings has already been realized, there is still room for incremental NIM improvement as borrowing costs continue to gradually decline. We model NIMs of ~8.1% each in FY26/FY27E (vs. 7.8% in FY25).

Operating efficiencies to drive improvement in cost ratios

- HDB has made substantial investments in building its physical infrastructure, including a wide branch network and employee base, over the past few years. These investments have contributed to elevated operating expense ratios (opex/avg. assets) and a relatively high cost-to-income ratio.
- HDB's expanding scale, increasing digital origination, and centralized processing framework are expected to drive continued operating leverage over the medium term. This will be driven by enhanced productivity, increased process automation, and better cost absorption across the expanding branch network, collectively providing a structural boost to profitability. We model a ~15bp decline in opex-to-average assets to 3.6% by FY28E.

Asset quality pressure to ebb, and credit costs set to moderate in 2H

- Over the past year, HDB's credit costs have remained elevated, primarily due to stress in the unsecured business loans and CV segment. Further, in 1HFY26, the company also reported higher stress in CV segments primarily due to monsoon/flood-related disruptions, which resulted in higher vehicle idling and led to higher slippages.

- Asset quality trends have now started to exhibit signs of stabilization. The business loans segment, which started improving in 1Q, continued to normalize through 2QFY26. The CV segment will also start recovering now as seasonal disruptions abate. There is a sequential improvement in the portfolio delinquencies, and recent incremental disbursements reflect improved underwriting and risk discipline.
- We expect credit costs to begin moderating from 3QFY26 as stress in the unsecured segment has largely peaked, with early signs of stabilization visible. With monsoon-related disruptions now behind and a favorable outlook on improvement in rural cash flows, asset quality should exhibit improvement in 2H. We estimate credit costs at ~2.4%/2.0% for FY26E/FY27E.

Valuation and view

- HDBFIN has spent the past year in consolidation mode – strengthening portfolio quality, tightening underwriting, and stabilizing operations. Focused efforts on improving collections and reinforcing risk controls are now yielding results. Asset quality has stabilized, disbursements are improving, and early signs of revival are visible across key retail segments. With operating efficiencies improving and credit costs normalizing, HDB is positioned to shift from consolidation to steady, profitable growth in the coming quarters.
- HDB currently trades at 2.5x FY27E P/BV. We estimate a CAGR of 12%/17%/24% in disbursement/AUM/PAT over FY25-28, with RoA/RoE of ~2.7%/16% in FY28E. Reiterate Neutral with a TP of INR800 (premised on 2.5x Sep'27E BVPS). With valuations largely factoring in medium-term financial performance, we will look for clearer evidence of stronger execution on loan growth, the ability to better navigate industry/product cycles, and structural (not just cyclical) improvement in return ratios.
- **Key risks:** 1) HDBFIN's focus on low- to middle-income and self-employed segments exposes it to higher credit sensitivity during economic slowdowns, despite its secured portfolio mix; 2) execution risk remains in translating scale into sustained profitability, as operating efficiency metrics currently lag peers; 3) rising competition in semi-urban and rural lending and potential yield compression.

Valuation metrics of vehicle financiers and diversified financiers within our coverage

Val summary	Rating	CMP (INR)	TP (INR)	Mkt. Cap (INRb)	EPS (INR)		BV (INR)		RoA (%)		RoE (%)		P/E (x)		P/BV (x)	
					FY26E	FY27E	FY26E	FY27E	FY26E	FY27E	FY26E	FY27E	FY26E	FY27E	FY26E	FY27E
HDB Financial	**Neutral**	**731**	**800**	**607**	**31.4**	**40.8**	**252**	**293**	**2.3**	**2.5**	**14.2**	**15.0**	**23.2**	**17.9**	**2.9**	**2.5**
Cholamandalam	Buy	1,714	1,935	1,439	59.8	78.2	356	432	2.4	2.6	18.9	19.8	28.7	21.9	4.8	4.0
MMFS	Buy	308	350	430	20.2	24.7	179	196	2.0	2.1	12.6	13.2	15.2	12.5	1.7	1.6
Shriram Finance	Buy	809	860	1,530	51.7	61.8	343	392	3.2	3.3	16.1	16.8	15.7	13.1	2.4	2.1
BAF	Neutral	1,018	1,160	6,240	32.7	41.4	183	218	3.9	4.0	19.3	20.6	31.2	24.6	5.6	4.7
Poonawalla	Buy	469	605	371	8.7	21.8	128	148	1.5	2.5	7.6	15.8	53.9	21.5	3.7	3.2
ABCL	Buy	331	380	866	15.2	19.5	129	145	0.0	0.0	12.3	14.2	21.8	17.0	2.6	2.3
LTFH	Buy	294	330	729	11.9	16.1	112	125	2.3	2.6	11.1	13.6	24.6	18.3	2.6	2.4
Piramal Finance	Buy	1,489	1,460	320	63.7	106.8	1,255	1,346	1.4	1.9	5.2	8.2	23.4	14.0	1.2	1.1
MAS Financial	Buy	310	380	55	20.0	24.8	158	181	2.7	2.8	13.4	14.6	15.5	12.5	2.0	1.7
IIFL Finance	Buy	548	635	228	34.7	47.0	323	365	2.1	2.3	11.3	13.6	15.8	11.7	1.7	1.5

Voltas

Estimate change	↓
TP change	↔
Rating change	↔

Bloomberg	VOLT IN
Equity Shares (m)	331
M.Cap.(INRb)/(USDb)	447 / 5
52-Week Range (INR)	1860 / 1135
1, 6, 12 Rel. Per (%)	-6/3/-31
12M Avg Val (INR M)	2383
Free float (%)	69.7

Financials & Valuations (INR b)

Y/E MARCH	FY26E	FY27E	FY28E
Sales	146.9	165.7	188.2
EBITDA	8.7	12.7	15.6
Adj. PAT	6.2	9.8	12.2
EBITA Margin (%)	5.9	7.7	8.3
Cons. Adj. EPS (INR)	18.6	29.7	37.0
EPS Gr. (%)	(26.7)	59.2	24.8
BV/Sh. (INR)	209.2	234.2	263.8
Ratios			
Net D:E	0.1	(0.0)	(0.1)
RoE (%)	8.9	12.7	14.0
RoCE (%)	10.1	12.8	13.8
Payout (%)	25.0	25.0	25.0
Valuations			
P/E (x)	72.6	45.6	36.5
P/BV (x)	6.5	5.8	5.1
EV/EBITDA (x)	51.9	35.1	28.4
Div Yield (%)	0.3	0.5	0.7
FCF Yield (%)	0.2	2.0	2.0

Shareholding pattern (%)

As of	Sep-25	Jun-25	Sep-24
Promoter	30.3	30.3	30.3
DII	35.8	33.4	37.5
FII	20.3	21.2	18.1
Others	13.6	15.2	14.2

FII includes depository receipts

CMP: INR1,351 TP: INR1,390 (+3%) Neutral

Disappointing performance; recovery expected in 2HFY26

Sequential market share gains in RAC

- Voltas (VOLT)'s revenue declined ~10% YoY to INR23.5b (in line) in 2QFY26, driven by a 23%/5% dip in UCP/PES segments, while EMPS revenue grew ~10% YoY. EBITDA declined ~57% YoY to INR704m (~33% below our estimates, led by a loss in the UCP segment vs. our estimate of ~3% EBIT margin). Overall, OPM stood at ~3.0%, down 3.2pp YoY (1.7pp below our estimate). PAT declined ~74% YoY to INR343m (~61% below our estimate).
- Management indicated that the UCP segment had an unusual quarter, with muted retail offtake during the lean season and delayed consumer purchases due to the GST-rate cut announcement. This led to higher inventory (currently at around two months). Despite this, it maintained its market leadership in the RAC segment and gained market share sequentially (at 18.5% vs. 17.8% in 1Q). It is optimistic for a recovery in the UCP segment in 2HFY26 and expects the channel to start stocking up for the upcoming season. It is also fully ready with the new products with the upcoming transition in new energy labeling effective Jan'26.
- We cut our EPS by ~19% for FY26E to account for the underperformance in 2QFY26 and by ~3-5% for FY27/FY28E. **We reiterate our Neutral rating** on the stock with a TP of INR1,390, based on 45x Dec'27E EPS for the UCP segment, 20x Dec'27E EPS for the PES and EMPS segments (each), and INR20/sh for Voltbek.

UCP revenue dips ~23% YoY; UCP loss at INR458m

- VOLT's consolidated revenue/EBITDA/PAT stood at INR23.5b/INR704m/INR343m (down 10%/57%/74% YoY and +4/-33%/-61% vs. our estimates) in 2QFY26. Depreciation/interest costs grew 49%/47% YoY, whereas 'other income' declined 39% YoY.
- Segmental highlights: **1) UCP** – Revenue dipped 23% YoY to INR12.2b, and loss stood at INR458m vs. EBIT of INR1.2b in 2QFY25; **2) EMPS** – Revenue rose 10% YoY to INR9.7b, PBIT grew ~99% YoY to INR920m, and EBIT margin surged 4.3pp YoY to 9.5%; **3) PES** – Revenue dipped 5% YoY to INR1.4b, EBIT rose ~11% YoY to INR439m, and EBIT margin expanded 4.6pp YoY to 31.6%.
- In 1HFY26, revenue/EBITDA/adj. PAT stood at INR62.9b/INR2.5b/INR1.7b (down 17%/58%/63% YoY). UCP/PES segment revenue declined ~24%/11% YoY to INR40.8b/INR2.7b, whereas EMPS segment revenue grew ~3% YoY to INR18.9b. UCP EBIT declined by ~87% YoY to INR586m, and EBIT margin contracted 6.8pp YoY to 1.4%. It reported an operating cash outflow of INR10.7b vs. OCF of INR1.2b in 1HFY25, due to lower profitability and a surge in working capital. Its net cash balance declined to INR15.7b as of Sep'25 from INR28.5b in Mar'25.

Key highlights from the management commentary

- VOLT's market share in RAC stood at 18.5% in 2QFY26 vs. 17.8**% for 1QFY26 (vs. 16.0% in 4QFY25).**

- The order book stood at INR62b (INR48b domestic and INR14b international) and a healthy bid pipeline. The order book is well diversified across MEP, electrical, water, and solar verticals.
- Voltas Beko remains central to VOLT's long-term strategy of diversification and premiumization, supporting its transition into a full-fledged home appliances player offering complete cooling and home solutions.

Valuation and view

- Voltas' 2QFY26 performance came in below expectations, primarily due to weakness in the UCP segment, which reported losses. The management sounded confident of a positive demand outlook, as the GST reduction and efficiency transition are expected to unlock pent-up consumer demand. It believes that with the season going to pick up, inventory will also ebb over a period of time. While the company gained market share sequentially, it remained lower on a YoY basis.
- We estimate VOLT's revenue/EBITDA/PAT CAGR at 7%/12%/13% over FY25-28. We estimate the UCP revenue to decline ~9% YoY in FY26, due to a weak 1HFY26, and estimate ~15% YoY growth in FY27, on a low base. UCP margin should also improve in 2HFY26 and FY27 with a recovery in demand and positive operating leverage. We maintain our Neutral rating on the stock with a TP of INR1,390, based on 45x Dec'27E EPS for the UCP segment, 20x Dec'27E EPS for the PES and EMPS segments (each), and INR20/share for Voltbek.

Quarterly performance **(INR m)**

Y/E March	FY25				FY26				FY25	FY26E	MOFSL	Var.
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	
Sales	**49,210**	**26,191**	**31,051**	**47,676**	**39,386**	**23,473**	**32,844**	**51,160**	**1,54,128**	**1,46,863**	22,478	**4**
Change (%)	46.5	14.2	18.3	13.4	(20.0)	(10.4)	5.8	7.3	23.5	(4.7)	(14.2)	
Adj. EBITDA	**4,238**	**1,622**	**1,974**	**3,328**	**1,785**	**704**	**1,955**	**4,256**	**11,162**	**8,701**	1,053	**(33)**
Change (%)	128.6	130.8	594.5	74.6	(57.9)	(56.6)	(0.9)	27.9	135.2	(22.1)	(35.1)	
Adj. EBITDA margin (%)	8.6	6.2	6.4	7.0	4.5	3.0	6.0	8.3	7.2	5.9	4.7	(169)
Depreciation	134	164	179	141	185	244	252	231	618	912	189	**29**
Interest	98	136	155	233	135	200	210	205	621	750	140	**43**
Other Income	803	1,055	591	797	821	646	750	845	3,245	3,062	850	**(24)**
Extra-ordinary items	0	0	0	-	-	-	-	-	0	0	0	
PBT	**4,809**	**2,377**	**2,231**	**3,751**	**2,286**	**906**	**2,243**	**4,665**	**13,168**	**10,100**	1,574	**(42)**
Tax	1,165	726	599	1,075	621	226	601	1,279	3,565	2,727	422	**(46)**
Effective Tax Rate (%)	24.2	30.5	26.8	28.7	27.2	25.0	26.8	27.4	27.1	27.0	26.8	
Share of profit of associates/JV's	(294)	(323)	(324)	(320)	(259)	(365)	(330)	(326)	(1,260)	(1,280)	(290)	**26**
Reported PAT	**3,350**	**1,328**	**1,308**	**2,357**	**1,406**	**315**	**1,312**	**3,060**	**8,343**	**6,093**	862	**(63)**
Change (%)	159.1	262.1	NA	102.4	(58.0)	(76.3)	0.3	29.8	231.1	-27.0	(35.1)	
Minority Interest	8	(12)	(14)	(53)	2	(28)	(14)	(31)	(71)	(71)	(12)	
Adj. PAT	**3,342**	**1,340**	**1,321**	**2,410**	**1,405**	**343**	**1,326**	**3,091**	**8,414**	**6,164**	874	**(61)**
`Change (%)	158.5	265.3	NM	132.2	(58.0)	(74.4)	0.3	28.2	251.5	-26.7	(35)	

Note: 4QFY24 and FY24 Adj. PAT is after adjusting tax related to the earlier period

Apollo Tyres

Estimate change	↑
TP change	↑
Rating change	↔

Bloomberg	APTY IN
Equity Shares (m)	635
M.Cap.(INRb)/(USDb)	329.4 / 3.7
52-Week Range (INR)	557 / 368
1, 6, 12 Rel. Per (%)	5/4/-1
12M Avg Val (INR M)	649

Financials & valuations (INR b)

Y/E March	FY26E	FY27E	FY28E
Sales	284.4	306.9	329.9
EBITDA	42.3	46.4	50.8
Adj. PAT	15.8	19.8	22.7
EPS (INR)	24.9	31.2	35.7
EPS Growth (%)	27.3	25.3	14.4
BV/Share (INR)	305.2	333.6	367.6
Ratios			
RoE (%)	10.5	12.2	12.7
RoCE (%)	14.6	16.3	17.7
Payout (%)	36.6	27.2	23.8
P/E (x)	20.8	16.6	14.5
P/BV (x)	1.7	1.6	1.4
Div. Yield (%)	1.3	1.6	1.6
FCF Yield (%)	6.5	6.4	7.3

Shareholding Pattern (%)

As On	Sep-25	Jun-25	Sep-24
Promoter	37.0	37.0	37.4
DII	29.5	29.1	27.1
FII	12.2	12.5	14.5
Others	21.4	21.5	21.0

FII includes depository receipts

CMP: INR519 TP: INR603 (+16%) Buy

Healthy performance improvement in India and Europe

Demand outlook remains positive in India, muted in Europe

- Apollo Tyres' (APTY) 2QFY26 consolidated PAT (adjusted for one-offs) at INR3.9b was broadly in line with our estimate of INR3.7b. While EBITDA margins for both India and Europe beat our estimates, the PAT upside was limited by a higher-than-expected tax rate.
- Given the better-than-expected performance in 2Q and an expectation of benign input costs going forward, we increase our EPS estimates by 4%/7% over FY26/FY27E. We factor in a 170bp expansion in APTY's margin during our forecast period, driving a 22% PAT CAGR over a corrected base. Valuations at 16.6x FY27E appear attractive, especially when compared to those of peers. **We reiterate our BUY rating on APTY** with a TP of INR603 (valued at 18x Sep'27E consol. EPS).

Healthy performance improvement in India and Europe

- Consolidated revenue grew ~6.1% YoY to INR68.3b (below the estimate of INR70b).
- Gross margin grew 50bp YoY (+120bp QoQ) to 45.3% (above the estimate of 44.8%), primarily due to cooling rubber prices.
- EBITDA grew 16.3% YoY to INR10.2b, beating our estimate of INR9.6b. Consequently, margins beat our estimate, coming in at 14.9%, an increase of 130bp YoY. The margin beat was driven by better than expected margins at both India and Europe.
- However, due to a one-time expense of INR1.8b on associated costs for the closure of its Netherlands plant, reported PAT came significantly lower than our estimate at INR2.6b. However, adjusted for this one-time expense, PAT came in at INR3.9b, which was broadly in line with our estimates.
- S/A business revenue was in line with estimates at INR47.1b, growing ~6% YoY (flat QoQ). EBITDA margin grew 220bp YoY to 15.3%, beating our estimate of 14%, mainly due to lower RM and other costs.
- EU revenue grew 4% YoY to EUR177m in 2Q. Margins, while up 190bp QoQ, declined 210bp YoY and remained below management's target levels.
- Net debt in 2Q stood at INR26b, flat compared to FY25 levels, while net debt/EBITDA came in at 0.8x.
- Capex for 1H stood at INR5b, and FCF stood at INR3b.

Highlights from the management commentary

- Overall, the company anticipates volume growth to continue, supported by a strong export recovery and balanced growth in both replacement and OEM channels, wherein replacement is expected to record a mid to high single-digit volume growth in 2H. Volumes will be supported by higher demand following GST rate cuts. On the OEM side, management is seeing a pickup in demand from CV OEMs compared to PV OEMs post-festive season.

- Given the benign RM environment and an improving mix towards replacement and exports, the company expects profitability to improve in 3Q.
- Despite the weak environment, management expects low single-digit growth to return in Europe as markets gradually stabilize.
- Consol. net debt stood at INR26b, flat vs FY25, while net debt-to-equity stood at 0.8x. India's net debt stood at INR27b, flat vs Mar'25, while net debt/EBITDA stood at 1.1x.

Valuation and view

Given the better-than-expected performance in 2Q and an expectation of benign input costs going forward, we increase our EPS estimates by 4%/7% over FY26/FY27E. We factor in a 170bp expansion in APTY's margin during our forecast period, driving a 22% PAT CAGR over a corrected base. Valuations at 16.6x FY27E appear attractive, especially when compared to those of peers. **We reiterate our BUY rating on APTY** with a TP of INR603 (valued at 18x Sep'27E consol. EPS).

Cons - Qty Earnings Model (INR m)

Y/E March	FY25				FY26E				FY25	FY26E	2QE	VAR
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE				
Net Revenues	**63,349**	**64,370**	**69,280**	**64,236**	**65,608**	**68,311**	**76,265**	**74,203**	**261,234**	**2,84,387**	**69,968**	**-2**
YoY Change (%)	1.4	2.5	5.0	2.6	3.6	6.1	10.1	15.5	2.9	12.1	8.7	
EBITDA	**9,093**	**8,779**	**9,470**	**8,374**	**8,677**	**10,207**	**12,330**	**11,110**	**35,715**	**42,324**	**9,581**	**7**
Margins (%)	14.4	13.6	13.7	13.0	13.2	14.9	16.2	15.0	13.7	14.9	13.7	
Depreciation	3,695	3,759	3,759	3,771	3,776	3,834	3,910	4,032	14,984	15,552	3,850	
Interest	1,070	1,197	1,105	1,094	1,006	1,010	1,020	1,051	4,466	4,087	950	
Other Income	308	217	81	275	189	297	155	373	881	1,014	230	
PBT before EO expense	**4,636**	**4,040**	**4,686**	**3,785**	**4,085**	**5,660**	**7,555**	**6,400**	**17,146**	**23,700**	**5,011**	**13**
Extra-Ord expense	404	52	42	1,188	3,702	1,800	0	0	1,687	5,502	0	
PBT	**4,232**	**3,988**	**4,644**	**2,596**	**383**	**3,860**	**7,555**	**6,400**	**15,460**	**18,198**	**5,011**	**-23**
Tax Rate (%)	28.6	25.4	27.4	29.0	66.5	33.2	31.0	33.8	27.5	33.2	26.0	
MI & Profit/Loss of Asso. Cos.	0	-1	-2	-3	-1	-1	-1	-2	-7	-4	-1	
Reported PAT	**3,020**	**2,975**	**3,372**	**1,846**	**129**	**2,580**	**5,214**	**4,237**	**11,213**	**12,160**	**3,709**	**-30**
Adj PAT	**3,313**	**3,012**	**3,403**	**2,708**	**2,812**	**3,886**	**5,214**	**4,237**	**12,436**	**15,836**	**3,709**	**5**
YoY Change (%)	-18.4	-37.6	-32.9	-41.8	-15.1	29.0	53.2	56.5	-33.2	27.3	23.2	
Margins (%)	5.2	4.7	4.9	4.2	4.3	5.7	6.8	5.7	4.8	5.6	5.3	
Standalone (India)												
Net Revenues	**45,916**	**44,617**	**45,398**	**45,805**	**47,254**	**47,149**	**48,576**	**49,733**	**181,736**	**1,92,711**	**47,294**	**0**
YoY Change (%)	4.0	1.2	4.8	4.4	2.9	5.7	7.0	8.6	3.6	6.0	6.0	
EBITDA	**6,331**	**5,389**	**5,035**	**5,152**	**6,447**	**7,206**	**7,578**	**7,579**	**21,907**	**28,810**	**6,574**	**10**
Margins (%)	13.8	12.1	11.1	11.2	13.6	15.3	15.6	15.2	12.1	15.0	13.9	
Adj PAT	**2,264**	**1,675**	**1,251**	**1,438**	**2,233**	**2,795**	**3,074**	**3,095**	**6,657**	**11,200**	**2,420**	**16**
YoY Change (%)	-27.1	-52.2	-59.2	-8.8	-1.4	66.9	145.7	115.2	-40.8	68.2	44.5	
Europe (EUR m)												
Net Revenues	**146**	**171**	**183**	**176**	**146**	**177**	**184**	**177**	**676**	**684**	**169**	**5**
YoY Change (%)	1.4	1.2	4.0	-3.3	0.0	3.5	0.5	0.4	0.8	1.9	-1.2	
Margins (%)	13.7	14.8	17.7	14.3	10.8	12.7	15.7	14.4	15.2	13.5	11.5	

Source: MOFSL Estimates

Indraprastha Gas

Estimate change	⟷
TP change	⟷
Rating change	⟷

Bloomberg	IGL IN
Equity Shares (m)	1400
M.Cap.(INRb)/(USDb)	297.7 / 3.4
52-Week Range (INR)	229 / 153
1, 6, 12 Rel. Per (%)	-3/-2/-5
12M Avg Val (INR M)	1195

Financials & Valuations (INR b)

Y/E March	FY26E	FY27E	FY28E
Sales	162.1	173.9	186.6
EBITDA	20.6	23.9	25.9
Adj. PAT	15.0	17.5	18.9
Adj. EPS (INR)	10.7	12.5	13.5
EPS Gr. (%)	2.1	16.7	7.9
BV/Sh.(INR)	72.7	80.1	88.1
Ratios			
Net D:E	-0.2	-0.2	-0.3
RoE (%)	15.4	16.4	16.0
RoCE (%)	14.8	15.7	15.5
Payout (%)	40.5	40.5	40.5
Valuation			
P/E (x)	19.9	17.0	15.8
P/BV (x)	2.9	2.7	2.4
EV/EBITDA (x)	13.3	11.3	10.3
Div. Yield (%)	2.0	2.4	2.6
FCF Yield (%)	2.6	3.4	4.0

Shareholding Pattern (%)

As On	Sep-25	Jun-25	Sep-24
Promoter	45.0	45.0	45.0
DII	29.1	29.0	28.2
FII	17.2	16.8	19.3
Others	8.7	9.2	7.5

FII includes depository receipts

CMP: INR213 TP: INR250 (+18%) Buy

Margin expansion ahead!

- **In 2QFY26, Indraprastha Gas (IGL)'s EBITDA/scm margin came in 9% below our estimate at INR5.2, primarily driven by higher gas costs due to the rising share of R-LNG in gas sourcing. Total volumes were slightly below at 9.3mmscmd (our est.: 9.7mmscmd). The resulting EBITDA/PAT was 13%/7% below our estimate at INR4.4b/INR3.7b.**
- **Our earnings assumptions are conservative: We model an EBITDA/scm of INR6.0/ INR6.5/INR6.5 in FY26/FY27/FY28 vs. medium-term guidance of INR7-8. Further, we estimate 7% CAGR volume growth over FY25-28 vs. 10% YoY growth guided by management. Upside risks: 1) strong growth in new GAs (rising at 20%+ YoY), 2) majority of the GAs now reaching EBITDA positive levels, 3) margin expansion led by a change in taxation in the ONGC-GAIL contract and zonal tariff regulation, and 4) IGL's foray into natural gas distribution in Saudi Arabia, having a volume potential of 4.5-5mmscmd.**
- **Trades at par with a one-year fwd. mean – 1 S.D. P/E: IGL currently trades at 17.2x 1yr. fwd. P/E (at par with its mean – 1 S.D. P/E). However, we believe that earnings have bottomed out now. We estimate a CAGR of 9%/9% in EBITDA/PAT over FY25-28. We value IGL at 16x Dec'27E SA P/E and add INR49/sh as the value of JVs to arrive at our TP of INR250/sh. At a 2.4% FY27E dividend yield and a 9% EPS growth, we believe the valuation remains attractive. Reiterate BUY.**

Margin and volume growth guidance maintained

- In the 2QFY26 earnings call, IGL's management maintained its **EBITDA margin guidance of INR7-8 per scm in the long term.** Management believes that the change in taxation in the ONGC-GAIL contract and the change in zonal tariff regulation will support margins. IGL has no exposure to spot LNG, which will reduce margin volatility. Additionally, the majority of its R-LNG term contracts are linked to HH prices, further enhancing stability.
- **Management expects an exit rate of 10mmscmd in FY26 and maintains its long-term volume growth target of 10% YoY**, driven by strong CNG PV sales. CNG volume, adjusted for DTC buses, grew 10% YoY in 2QFY26.
- **Other key takeaways from the 2Q earnings call:** 1) the company will incur a core capex of INR12-14b p.a. in FY26/FY27 (INR5.8b spent in 1HFY26). An additional INR7-8b could be spent on some diversification; 2) the 2Q gas sourcing split for priority segment sale: APM/NW gas/HP-HT/RLNG: 41%/13%/10%/37%; 3) outside Delhi GAs, the OMC trade margin contract includes a 5% YoY escalation clause. 4) IGL sees a very big opportunity in Saudi Arabia for I-PNG supply. IGL plans to generate revenue of INR1-1.5b and volumes of around 4-5mmscmd in the five cities of Saudi Arabia.

Miss due to lower-than-estimated EBITDA/scm margin; volumes in line

- IGL's total volumes were slightly below our estimate at 9.31mmscmd (our est.: 9.66mmscmd), up 3% YoY.
  - CNG and PNG volumes stood 4%/3% below est.
- EBITDA/scm came in 9% below our est. at INR5.2.
  - Realization decreased ~INR0.1/scm QoQ, and gas costs increased ~INR1.5 per scm QoQ, while opex declined ~INR0.6 per scm QoQ.
- The resulting EBITDA was 13% below our estimate at INR4.4b (-17% YoY).
- IGL's PAT came in 7% below our estimate at INR3.7b (-14% YoY), as other income came in above our estimates.

Valuation and view

- IGL currently trades at 17.2x 1-year fwd. P/E, at par with its mean – 1 S.D. P/E. However, we believe that earnings have bottomed out now. We estimate EBITDA margin to improve to INR6/INR6.5/INR6.5 per scm and volumes to clock 7% CAGR over FY25-28E. Resultant EBITDA and PAT are estimated to clock a CAGR of 9% each over FY25-28E.
- We value IGL at 16x Dec'27E SA P/E and add INR49/sh as the value of JVs to arrive at our TP of INR250/sh. At 2.4% FY27E dividend yield and 9% EPS growth, we believe the valuation is attractive. **Reiterate BUY.**

Standalone Quarterly performance (INR m)

Y/E March	FY25				FY26E				FY25	FY26	FY26	Var.
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	(%)
Net Sales	35,206	36,973	37,591	39,506	39,139	40,233	41,670	41,086	1,49,275	1,62,128	42,919	-6%
Change (%)	3.3	6.9	5.9	9.8	11.2	8.8	10.9	4.0	6.6	8.6	16.1	
EBITDA	5,819	5,359	3,636	4,972	5,118	4,428	5,668	5,421	19,786	20,634	5,062	-13%
EBITDA (INR/scm)	7.4	6.5	4.3	6.0	6.2	5.2	6.4	6.1	6.0	6.0	5.7	-9%
Change (%)	-9.4	-18.4	-34.9	-4.8	-12.0	-17.4	55.9	9.0	-16.4	4.3	-5.5	
Depreciation	1,143	1,184	1,216	1,198	1,238	1,279	1,299	1,252	4,741	5,068	1,248	3%
Interest	22	23	21	26	22	22	21	24	92	88	23	
Other Income	727	1,493	1,288	908	901	1,626	1,325	693	4,416	4,545	1,565	4%
PBT before EO	5,380	5,645	3,687	4,656	4,758	4,754	5,673	4,838	19,369	20,023	5,357	-11%
Tax	1,366	1,334	829	1,164	1,199	1,029	1,428	1,385	4,693	5,040	1,348	-24%
Rate (%)	25.4	23.6	22.5	25.0	25.2	21.6	25.2	28.6	24.2	25.2	25.2	
PAT	4,015	4,311	2,858	3,492	3,559	3,725	4,245	3,453	14,676	14,983	4,009	-7%
PAT (INR/scm)	5.1	5.2	3.4	4.2	4.3	4.3	4.8	3.9	4.2	4.0	4.5	-4%
Change (%)	-8.4	-19.4	-27.1	-8.8	-11.3	-13.6	48.5	-1.1	-16.0	2.1	-7.0	
EPS (INR)	2.9	3.1	2.0	2.5	2.5	2.7	3.0	2.5	7.0	17.3	2.9	-7%
Gas volumes (mmscmd)												
CNG	6.45	6.78	6.70	6.71	6.79	6.97	7.10	7.14	6.66	7.00	7.26	-4%
PNG	2.18	2.24	2.41	2.47	2.34	2.34	2.56	2.65	2.32	2.48	2.41	-3%
Total	8.63	9.02	9.11	9.18	9.13	9.31	9.66	9.80	8.98	9.47	9.66	-4%

Inox Wind

Estimate change	↔
TP change	↑
Rating change	↔

Bloomberg	INXW IN
Equity Shares (m)	1728
M.Cap.(INRb)/(USDb)	257 / 2.9
52-Week Range (INR)	211 / 128
1, 6, 12 Rel. Per (%)	-2/-18/-31
12M Avg Val (INR M)	1480

Financials Snapshot (INR b)

Y/E March	FY26E	FY27E	FY28E
Sales	64.2	101.0	117.5
EBITDA	11.8	17.6	21.2
Adj. PAT	6.8	11.7	13.5
EPS (INR)	3.9	6.7	7.8
EPS Gr. (%)	12.7	70.9	15.9
BV/Sh. (INR)	33.2	39.9	47.7
Ratios			
ND/Equity	0.3	0.2	0.1
ND/EBITDA	1.2	0.7	0.4
RoE (%)	12.7	18.5	17.8
RoIC (%)	2.8	4.1	4.2
Valuations			
P/E (x)	37.7	22.0	19.0
EV/EBITDA (x)	23.4	15.7	12.9

Shareholding Pattern (%)

As On	Sep-25	Jun-25	Sep-24
Promoter	44.2	44.2	48.3
DII	9.9	9.1	9.3
FII	13.4	13.8	15.8
Others	32.6	32.9	26.7

CMP: INR149 TP: INR190 (+28%) Buy

Moderate performance; stable outlook ahead

- **INOX Wind's (IWL)** 2QFY26 deliveries at 202MW were in line with our estimate, whereas revenue came in below our estimate by 8% at INR11.2b (+53% YoY, +35% QoQ). EBITDA stood at INR2.3b (+32% YoY, +24% QoQ), exceeding our estimate by 4%. EBITDA margin was 20% (our est. 18%). APAT at INR0.9b missed our est. by 14%.
- **Execution outlook and order book strength:** In 1HFY26, IWL reported deliveries of 350MW and received new orders of 400MW. For FY26, we build in 1.3GW of deliveries and 1GW of total new orders. With EBITDA margin of 21% in 1HFY26, we see scope for an upgrade in our FY26/FY27 margin estimates of 18%/17%, should the company sustain this performance. The current order book stands at 3.2GW, and IWL remains a key contender for the upcoming 1.6GW NTPC tender.
- **IGL's expansion and EBITDA upside:** Inox Green's (IGL) O&M portfolio has expanded to 12.5 GW, including 6.5GW of recently acquired wind assets, which management expects to be consolidated in FY27. After consolidation, we estimate IGL to deliver EBITDA of ~INR4b assuming a realization of INR0.9m/MW for wind O&M portfolio with a 50% EBITDA margin, and 0.2m/MW for the solar O&M portfolio with a 15% EBITDA margin (FY25 EBITDA: INR0.5b).
- **Valuation:** We maintain a BUY rating and arrive at a TP of INR190 by applying a target P/E of 24x to FY28E EPS, which represents a 20% discount to our target multiple for SUEL.

EBITDA beats estimates; revenue misses

Financial Performance:

- Consolidated revenue grew 53% YoY/35% QoQ to INR11.2b (8% miss).
- EBITDA rose 32% YoY/24% QoQ to INR2.3b (4% beat), with EBITDA margin of 20% vs. our estimate of 18%.
- APAT was flat YoY and down 13% QoQ at INR0.9b (14% below our estimate).

Operational Performance:

- Execution stood at 202MW, in line with our estimate of 200MW.
- The WTG order book stood at 3,235MW (56% Turnkey; 44% WTG).
- IGL's O&M portfolio expanded to ~12.5GW (10GW wind, 2.5GW solar).

Highlights of 2QFY26 performance

- IWL executed 202MW in 2Q and ~350 MW in 1H, and management remains confident of achieving the 1,200MW execution target for FY26.
- New orders of 380MW were secured in 1H from new and existing customers.
- FY26 capex guidance is ~INR2b.
- IWL is expanding its manufacturing footprint in South India through a new blade and tower facility on 70 acres allotted by KIADB with an investment of ~INR4b. The facility is expected to become operational in 2026.
- IGL's O&M portfolio has scaled to 12.5GW (10GW wind; 2.5GW solar), including the recently acquired 6.5GW of operational wind O&M assets. After statutory approvals, these acquisitions will be consolidated into IGL's financials in FY27.

Valuation and view

- We maintain a BUY rating with a TP of INR190. We arrive at our TP of INR190 by applying a target P/E of 24x to FY28E EPS, which is at a 20% discount to our target multiple for SUEL.

Consolidated performance (INR m)

Y/E March	FY25				FY26E				FY25	FY26E	FY26	Var	YoY	QoQ
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	(%)	(%)	(%)
Net Sales	**6,388**	**7,322**	**9,113**	**12,748**	**8,263**	**11,192**	**19,307**	**25,410**	**35,571**	**64,171**	**12,167**	**-8**	**53**	**35**
YoY Change (%)	*83%*	*98%*	*81%*	*142%*	*29%*	*53%*	*112%*	*99%*			*66%*			
EBITDA	**1,361**	**1,729**	**2,037**	**2,543**	**1,837**	**2,277**	**3,570**	**4,163**	**7,572**	**11,847**	**2,185**	**4**	**32**	**24**
Margin (%)	*21%*	*24%*	*22%*	*20%*	*22%*	*20%*	*18%*	*16%*	*21%*	*18%*	*18%*			
Depreciation	416	444	473	477	487	508	554	571	1,823	2,120	551	-8	15	4
Interest	582	443	345	348	338	508	482	639	1,690	1,966	477	7	15	50
Other Income	117	95	835	358	363	433	375	329	1,444	1,500	330	31	356	19
PBT before EO expense	**480**	**938**	**2,055**	**2,076**	**1,376**	**1,694**	**2,909**	**3,282**	**5,503**	**9,261**	**1,487**			
Extra-Ord income/(exp.)	0	0	-135	0	0	0	0	0	-135	0	0			
PBT	**480**	**938**	**1,920**	**2,076**	**1,376**	**1,694**	**2,909**	**3,282**	**5,368**	**9,261**	**1,487**	**14**	**81**	**23**
Tax	8	36	804	173	402	488	640	507	1,018	2,037	320	53	1,259	21
Rate (%)	*2%*	*4%*	*42%*	*8%*	*29%*	*29%*	*22%*	*15%*	*19%*	*22%*	*22%*			
Share of JV & associates	0	0	0	0	0	0	0	0	0	0	0			
Profit from continued operations	**472**	**902**	**1,116**	**1,903**	**973**	**1,206**	**2,269**	**2,775**	**4,350**	**7,223**	**1,167**			
Profit from Discontinued Operations before tax	23	-7	-15	0	0	0	0	0	0	0	0			
Tax Credit from (Discontinued operations)	10	7	9	0	0	0	0	0	26	0	0			
Minority Interest	-14	-27	-50	-15	-85	289	115	87	-106	406	102			
Reported PAT	**518**	**929**	**1,160**	**1,918**	**1,059**	**917**	**2,154**	**2,688**	**4,482**	**6,818**	**1,065**	**-14**	**-1**	**-13**
Adj PAT	**486**	**929**	**1,244**	**1,918**	**1,059**	**917**	**2,154**	**2,688**	**4,565**	**6,818**	**1,065**	**-14**	**-1**	**-13**
YoY Change (%)	*LP*	*LP*	*3813%*	*201%*	*118%*	*-1%*	*73%*	*40%*	*LP*	*49%*	*15%*			
Margin (%)	*8%*	*13%*	*14%*	*15%*	*13%*	*8%*	*11%*	*11%*	*13%*	*11%*	*9%*			

Valuation table

Valuation		
EPS- FY28	INR	7.8
Valuation multiple	(x)	24
Target Price	**INR**	**190**
CMP	INR	149
Upside / (Downside)	**%**	**28%**

Source: MOFSL

14 November 2025

2QFY26 Results Update | Sector: Logistics

IRB Infrastructure

Estimate change	↔
TP change	↑
Rating change	↑

Bloomberg	IRB IN
Equity Shares (m)	6039
M.Cap.(INRb)/(USDb)	259.4 / 2.9
52-Week Range (INR)	62 / 41
1, 6, 12 Rel. Per (%)	-1/-18/-20
12M Avg Val (INR M)	774

Financials & Valuations (INR b)

Y/E Mar	2026E	2027E	2028E
Sales	94.3	114.3	130.2
EBITDA	44.6	55.5	65.0
PAT	13.0	16.6	23.3
EBITDA (%)	47.2	48.6	49.9
EPS (INR)	2.2	2.8	3.9
EPS Gr. (%)	92.9	27.6	39.7
BV/Sh. (INR)	34.6	37.0	40.5
Ratios			
Net D/E	0.8	0.6	0.5
RoE (%)	6.4	7.7	9.9
RoCE (%)	7.2	8.2	9.6
Payout (%)	16.7	13.1	9.4
Valuations			
P/E (x)	19.9	15.6	11.2
P/BV (x)	1.2	1.2	1.1
EV/EBITDA (x)	9.4	7.2	5.8
Div Yield (%)	0.7	0.7	0.7

Shareholding pattern (%)

As On	Sep-25	Jun-25	Sep-24
Promoter	30.4	30.4	30.4
DII	9.6	10.2	8.1
FII	43.4	43.6	46.0
Others	16.6	15.8	15.5

FII Includes depository receipts

CMP: INR43 TP: INR52 (+20%) Upgrade to Buy

Steady operating performance; outlook improves

- Revenue grew 10% YoY to INR17.5b in 2QFY26 (in line). Revenue included a gain from InvITs & related assets as per fair value measurement and dividend/interest income from InvITs & related assets.
- EBITDA margins came in at 52.8% (vs. our estimate of 48.5%) in 2QFY26 (+450bp YoY and +740bp QoQ). EBITDA grew ~21% YoY to INR9.2b (8% above our estimate). APAT rose 41% to INR1.4b (in line).
- Construction revenue stood at INR8.2b (-18.4% YoY); BOT revenue stood at INR6.27b (+8% YoY). InvIT & related assets revenue stood at INR3b (INR1.3b in 2QFY25). IRB declared an interim dividend of INR0.07 per equity share.
- IRB's order book stood at INR320b (excl. GST) as of end-Sep'25, of which the O&M order book was INR305b and the EPC order book was INR15b.
- IRB posted decent results, and its emphasis on InvIT investments and asset monetization ensures a stable income stream and supports long-term value creation. A robust order book, increasing toll collections, and marquee projects such as the Ganga Expressway underpin growth. Although order inflows are currently subdued, the company anticipates a pickup in ordering momentum in 2HFY26. With recent asset monetization, IRB is now in a far better position to undertake more projects. We maintain our estimates for FY26/FY27 and roll forward our valuation to FY28. Backed by attractive valuations, a strong order book, and a robust tender pipeline driven by BOT projects, we expect revenue to register a CAGR of 20% over FY25-28E. We upgrade our rating to BUY with an SoTP-based target price of INR52.

Steady execution with resilient toll growth; strong order pipeline and capital release enhance bidding outlook

- In 2QFY26, IRB reported steady operational performance, as EBITDA growth was supported by resilient toll collections and stable contributions from its BOT and InvIT portfolios.
- The order book stood at INR320b as of Sep'25, largely led by O&M (INR305b). Further asset monetization to the Public InvIT has released capital of ~INR49b, allowing enhanced bidding capacity in the sector with the upcoming opportunity of ~INR550b.
- BOT assets and InvIT investments continued to deliver robust profitability, while construction margins moderated as some projects got completed.
- The Vadodara-Mumbai Expressway (Package 7) HAM project achieved its provisional commercial operation date (PCOD) on 31st May'25. The first annuity payment from NHAI is due in Nov'25. The project is now eligible for biannual annuity payments for the next 15 years, generating INR1.7-1.8b annually.

Key takeaways from the management commentary

- The next two years' executable order book (EPC + O&M) is ~INR43b.
- While NHAI awarding activity remains muted, BOT bidding is expected to pick up by Dec'25.
- Construction revenue for FY26 is expected to be INR43-45b, with EPC margins of 20-23%, including O&M. The order book stands at INR320b, and the company is evaluating a bid pipeline of INR550b by Dec'25.
- The contribution from O&M revenue is expected to rise. O&M execution is likely to rise to 50% of the order book in the future (from ~25-30% currently).
- IRB aims to maintain its 25-30% market share in BOT and TOT projects, despite intense competition in EPC and HAM segments. The company is not looking to add projects from other infrastructure sectors.

Valuation and view

- The government's focus on BOT and TOT projects presents significant opportunities. IRB's strong order book and strategic asset monetization position it well to capture these opportunities. Moreover, NHAI's tightened RFP norms now emphasize awarding projects to technically and financially strong contractors, thus reducing competition in the industry.
- We retain our estimates for FY26/FY27 and roll forward our valuation to FY28. Backed by attractive valuations, a strong order book, and a robust tender pipeline driven by BOT projects, we expect revenue to register a CAGR of 20% over FY25-28E. We upgrade our rating to BUY with an SoTP-based TP of INR52.

Quarterly performance (INR m)

Y/E March	FY25				FY26E				FY25	FY26E	FY26	Var
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	%
Net Sales	**18,529**	**15,858**	**20,254**	**21,492**	**20,990**	**17,510**	**25,861**	**29,987**	**76,135**	**94,348**	**17,623**	**(1)**
YoY Change (%)	13.4	(9.1)	2.9	4.3	13.3	10.4	27.7	39.5	2.8	23.9	11.1	
EBITDA	**8,570**	**7,667**	**9,842**	**9,979**	**9,520**	**9,246**	**12,439**	**13,372**	**36,059**	**44,577**	**8,547**	**8**
Margins (%)	46.3	48.3	48.6	46.4	45.4	52.8	48.1	44.6	47.4	47.2	48.5	
Depreciation	2,550	2,312	2,651	2,863	2,692	2,621	2,750	2,862	10,376	10,925	2,730	
Interest	4,387	4,342	4,614	4,576	4,620	4,510	4,750	4,916	17,919	18,795	4,680	
Other Income	1,187	1,658	649	686	656	493	885	1,311	4,181	3,345	850	
PBT before EO expense	**2,820**	**2,671**	**3,227**	**3,225**	**2,864**	**2,608**	**5,824**	**6,905**	**11,944**	**18,201**	**1,987**	
Extra-Ord expense	-	-	58,041	-	-	-	-	-	58,041	-	-	
PBT	**2,820**	**2,671**	**61,268**	**3,225**	**2,864**	**2,608**	**5,824**	**6,905**	**69,985**	**18,201**	**1,987**	
Tax	887	835	1,008	1,078	839	1,200	1,864	2,551	3,808	5,151	636	
Rate (%)	31.4	31.3	1.6	33.4	29.3	46.0	32.0	36.9	5.4	28.3	32.0	
Share of profit in Associates	(534)	(837)	-	-	-	-	-	-	(1,371)	-	-	
Reported PAT	**1,400**	**999**	**60,261**	**2,147**	**2,025**	**1,408**	**3,960**	**4,354**	**64,806**	**13,050**	**1,351**	
Adj PAT	**1,400**	**999**	**2,219**	**2,147**	**2,025**	**1,408**	**3,960**	**4,354**	**6,765**	**13,050**	**1,351**	**4**
YoY Change (%)	4.6	4.3	18.4	13.7	44.6	41.0	78.4	102.8	11.7	92.9	35.3	
Margins (%)	7.6	6.3	11.0	10.0	9.6	8.0	15.3	14.5	8.9	13.8	7.7	

Deepak Nitrite

Estimate change	⟷
TP change	⟷
Rating change	⟷

Bloomberg	DN IN
Equity Shares (m)	136
M.Cap.(INRb)/(USDb)	237.5 / 2.7
52-Week Range (INR)	2779 / 1700
1, 6, 12 Rel. Per (%)	-4/-17/-44
12M Avg Val (INR M)	540

Financials & Valuations (INR b)

Y/E March	FY26E	FY27E	FY28E
Sales	82.6	92.1	100.0
EBITDA	10.3	13.7	15.4
PAT	6.4	8.3	8.7
EPS (INR)	47.3	61.0	63.5
EPS Gr. (%)	-7.5	29.1	4.1
BV/Sh.(INR)	435.4	487.5	541.7
Ratios			
Net D:E	0.3	0.6	0.9
RoE (%)	11.4	13.2	12.3
RoCE (%)	9.1	9.2	7.2
Payout (%)	14.7	14.7	14.7
Valuations			
P/E (x)	36.8	28.5	27.4
P/BV (x)	4.0	3.6	3.2
EV/EBITDA (x)	24.4	20.0	19.7
Div. Yield (%)	0.4	0.5	0.5
FCF Yield (%)	-2.5	-8.6	-12.0

Shareholding Pattern (%)

As On	Sep-25	Jun-25	Sep-24
Promoter	49.3	49.3	49.2
DII	22.7	22.6	22.3
FII	6.2	6.7	6.7
Others	21.8	21.4	21.8

FII includes depository receipts

CMP: INR1,741 TP: INR1,530 (-12%) Sell

Muted operating performance amid macro challenges

- **Operating performance in line with estimate**
- Deepak Nitrite (DN) reported a weak operating performance, with EBITDA declining 31% YoY to INR2b in 2QFY26. Gross margin contracted 440bp YoY to 27.6% and EBITDA margin contracted 390bp, driven by macro headwinds, pricing trends, and tariff developments.
- Amid a volatile geopolitical environment and shifting global trade dynamics, we expect a recovery in 2H, led by the ramp-up of new capacities, improved volumes from market seeding of new products and SKUs, and the company's strategic initiatives to pivot into non-traditional geographies and debottleneck certain capacities.
- We broadly retain our estimates for FY26/FY27/FY28 and estimate a CAGR of 6%/12%/8% in revenue/EBITDA/PAT over FY25-28E. We value the stock at 25x FY27E EPS to arrive at our TP of INR1,530. Reiterate Sell.

Phenolics and Intermediates segments continue to face margin headwinds

- 2Q revenue declined 6% YoY to INR19b (est. INR19.3b), primarily due to a 3% and 8% decline in the Advanced Intermediates and Phenolic segments to INR5.9b/INR13.3b.
- Gross margin came in at 27.6% (down 440bp YoY), while EBITDAM stood at 10.7% (down 390bp YoY). Employee costs as a % of sales stood at 5.2% (vs. 4.8% in 2QFY25), while other expenses stood at 11.6% (vs. 12.6% in 2QFY25).
- EBITDA declined 31% YoY to INR2b (our est. INR2b), while EBIT for the Advanced Intermediates/Phenolic segments declined 47%/52% YoY to INR1.1b/INR230m.
- EBIT margins for Advanced Intermediates/Phenolic contracted 390bp/630bp to 3.9%/8.6% in 2QFY26.
- Reported PAT declined 39% YoY to INR1.2b (in line with est.), down 39% YoY.
- In 1HFY26, its revenue/EBITDA/Adj. PAT declined 10%/35%/42% to INR38b/INR4b/INR2b.

Highlights from the management commentary

- **Guidance and outlook:** The global environment remains difficult due to rising geopolitical tensions and trade barriers. While near-term conditions are challenging, the company expects 2H performance to be better, led by the ramp-up of new capacities and the launch of new products. Key projects are progressing well, with the Nitric Acid unit and Methyl isobutyl ketone (MIBK) and Methyl Isobutyl Carbino (MIBC) unit expected to be operational by 4QFY26.
- **Strategic initiatives:** The company is addressing the macro headwinds by expanding into new geographies, increasing its focus on the Indian business, investing in upstream capabilities, debottlenecking capacities, and protecting wallet share. Profitability pressures are being contained through diversified energy sourcing, overhead control, and continued cost optimization.

- **Polycarbonate**: The company's fully integrated Polycarbonate complex (India's first) is progressing as planned and is targeted for commissioning in **Jan-Mar'28**, supported by Petronet LNG tie-ups and strong regulatory tailwinds. While upstream capacity is being built, the company is already supplying polycarbonate-based compounds to electronics and auto customers to secure early validation. This will enable a seamless, cost-efficient integration once domestic polycarbonate production comes online.
- **Product development:** The company has launched seven products developed in-house in 2Q across life sciences and effect chemicals, all of which are undergoing customer validation (typically 3-5 months) with full ramp-up expected by the end of 4QFY26 or mid-1QFY27.
-

Valuation and view

- Despite capacity expansion, new projects, process optimization, and a focus on innovation and sustainability, we expect DN's performance to be weighed down by industry-wide challenges. Persistent oversupply from China and rapidly evolving geopolitical developments continue to exert pricing pressure and weigh on operational performance.
- We broadly retain our estimates for FY26/FY27/FY28 and estimate a CAGR of 6%/12%/8% in revenue/EBITDA/PAT over FY25-28E. We value the stock at 25x FY27E EPS to arrive at our TP of INR1,530. Reiterate Sell.

Consolidated - Quarterly Snapshot (INR m)

Y/E March	FY25				FY26				FY25	FY26E	FY26	Var.
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	(%)
Gross Sales	**21,668**	**20,320**	**19,034**	**21,797**	**18,899**	**19,019**	**20,963**	**23,738**	**82,819**	**82,618**	**19,229**	**-1%**
YoY Change (%)	*22.5*	*14.3*	*-5.3*	*2.5*	*-12.8*	*-6.4*	*10.1*	*8.9*	*7.8*	*-0.2*	*-5.4*	
Total Expenditure	*18,577*	*17,345*	*17,349*	*18,631*	*17,003*	*16,976*	*18,127*	*20,178*	*71,901*	*72,285*	*17,299*	
Gross Margin (%)	*30.8%*	*32.0%*	*26.8%*	*30.6%*	*28.0%*	*27.6%*	*30.7%*	*32.0%*	*30.1%*	*29.7%*	*27.5%*	
EBITDA	**3,092**	**2,975**	**1,685**	**3,166**	**1,896**	**2,043**	**2,836**	**3,559**	**10,918**	**10,333**	**1,930**	**6%**
Margin (%)	*14.3*	*14.6*	*8.9*	*14.5*	*10.0*	*10.7*	*13.5*	*15.0*	*13.2*	*12.5*	*10.0*	
Depreciation	475	485	482	513	513	533	550	580	1,954	2,175	525	
Interest	58	63	61	93	81	79	107	113	275	380	102	
Other Income	188	213	210	228	246	200	225	249	839	919	237	
PBT before EO expense	**2,748**	**2,640**	**1,352**	**2,788**	**1,547**	**1,630**	**2,404**	**3,115**	**9,528**	**8,697**	**1,540**	
Extra-Ord expense	0	0	0	0	0	0	0	0	0	0	0	
PBT	**2,748**	**2,640**	**1,352**	**2,788**	**1,547**	**1,630**	**2,404**	**3,115**	**9,528**	**8,697**	**1,540**	
Tax	723	698	371	762	425	443	606	774	2,554	2,248	389	
Rate (%)	*26.3*	*26.4*	*27.4*	*27.3*	*27.5*	*27.2*	*25.2*	*24.8*	*26.8*	*25.9*	*25.2*	
Reported PAT	**2,025**	**1,942**	**981**	**2,025**	**1,122**	**1,187**	**1,797**	**2,341**	**6,974**	**6,448**	**1,151**	**3%**
Adj PAT	**2,025**	**1,942**	**981**	**2,025**	**1,122**	**1,187**	**1,797**	**2,341**	**6,974**	**6,448**	**1,151**	**3%**
YoY Change (%)	*35.1*	*-5.3*	*-51.4*	*3.4*	*-44.6*	*-38.9*	*83.2*	*15.6*	*-7.3*	*-7.5*	*-40.73*	
Margin (%)	*9.3*	*9.6*	*5.2*	*9.3*	*5.9*	*6.2*	*8.6*	*9.9*	*8.4*	*7.8*	*6.0*	

15 November 2025

2QFY26 Results Update | Sector: Media

Sun TV Network

Estimate change	↓
TP change	↓
Rating change	↔

Bloomberg	SUNTV IN
Equity Shares (m)	394
M.Cap.(INRb)/(USDb)	221.9 / 2.5
52-Week Range (INR)	784 / 506
1, 6, 12 Rel. Per (%)	-4/-15/-33
12M Avg Val (INR M)	230

Financials & Valuations (INR b)

Y/E March	FY26E	FY27E	FY28E
Sales	41.4	43.0	44.6
EBITDA	21.5	22.2	22.6
Adj. PAT	15.6	17.0	18.2
EBITDA Margin (%)	52.1	51.6	50.8
Adj. EPS (INR)	39.6	43.1	46.1
EPS Gr. (%)	-8.8	8.8	7.1
BV/Sh. (INR)	314.3	342.4	373.5
Ratios			
Net D:E	-0.8	-0.8	-0.9
RoE (%)	12.6	12.6	12.3
RoCE (%)	13.2	13.2	12.9
Payout (%)	37.9	34.8	32.5
Valuations			
P/E (x)	14.2	13.0	12.2
P/B (x)	1.8	1.6	1.5
EV/EBITDA (x)	6.5	9.1	8.3
Div. Yield (%)	2.7	2.7	2.7
FCF Yield (%)	4.7	5.1	5.1

Shareholding Pattern (%)

As On	Sep-25	Jun-25	Sep-24
Promoter	75.0	75.0	75.0
DII	10.2	10.4	10.0
FII	6.7	6.9	7.2
Others	8.1	7.7	7.8

FII includes depository receipts

CMP: INR563 | TP: INR630 (+12%) | Neutral

Movie segment drives growth; core business remains weak

- Sun TV Network (SUNTV) reported a weak 2QFY26, with ad revenue declining 13% YoY amid weak consumer sentiment and cut back in ad spends by FMCG players on linear TV.
- Reported revenue was boosted by a strong performance at the box-office from SUNTV 's movie, Coolie. However, higher amortization costs and operating deleverage led to a sharp ~28% miss on EBIT (up by a modest 3% YoY) and adj. PAT (down 10% YoY).
- SUNTV acquired a 100% stake in The Hundred franchise 'Northern Superchargers' for GBP100m. We view this as an expensive acquisition, given the current media rights value and competition from other UK sports, which limits the potential for significant long-term improvement in media rights.
- We increase SUNTV's FY26-27E EBITDA by ~3%, as higher film revenue offsets our ~7-8% cut in advertising revenue. However, we cut our FY26E/27E PAT by 9%/3%, due to the higher amortization of film-related costs and operating deleverage.
- We expect SUNTV's revenue/EBITDA/PAT to increase by a modest 5%/3%/2% over FY25-28, as weaker ad revenue continues to weigh on core business margins.
- At ~13.2x one-year forward P/E, valuations remain ~16% below historical averages. However, an improvement in the core business's ad revenue remains key for re-rating.
- We value SUNTV on an SoTP basis: 10x Dec'27 EV/sales for SRH, ~5x EV/EBITDA for the core TV business, 0.5x investments for Northern Superchargers, and 1x for cash/dividends (~INR 78b), for our **revised TP of INR630** (implies ~14x Dec'27E P/E). **We reiterate our Neutral rating.**

Core performance remained weak; ad revenue declined 13% YoY

- Overall revenue grew 30% YoY to INR11.7b (16% beat), primarily driven by higher collections from the Coolie movie.
  - Domestic advertising revenue at INR2.9b (8% miss) declined 13% YoY (vs. -11% YoY for Zee).
  - Domestic subscription revenue at INR4.8b (5% beat) grew 9% YoY (vs. +5.5% YoY for Zee).
  - Film revenue came in at INR3.8b, driven by the box-office success of Coolie.
- Operating expenses grew 13% YoY to INR4.2b, led by a 13%/21% YoY surge in programming costs/other expenses.
- Employee expenses rose by modest ~3% YoY.
- EBITDA grew 42% YoY to INR7.5b (25% beat) as margins expanded to 64% (vs. 58.8% in 2QFY25), driven by film revenue.
- However, since film-related costs are booked as amortization, EBIT provides a more appropriate basis for comparison.

- Depreciation and amortization doubled YoY to INR4b, led by the amortization of movie production costs.
- As a result, EBIT grew by a modest ~4% YoY to INR3.5b (28% miss on our estimates), as the core business's performance remained weak.
- Adjusted net profit declined 10% YoY to INR3.6b (28% miss) due to weaker EBIT, lower other income, and a higher tax rate.
- SUNTV declared an interim dividend of INR3.75/share. (1H dividend at INR8.75/share vs. INR10/share YoY).
- For 1HFY26, SUNTV's revenue grew 11% YoY, driven by Coolie, while EBIT/PAT declined 6%/7%% YoY due to weaker ad revenue and operating deleverage.
- 1HFY26's OCF grew 3.5% YoY to INR9.5b as ~11% growth in reported EBITDA was offset by the buildup of working capital. Capex increased sharply to INR5.5b (vs. INR1.7b YoY), which led to an FCF generation of INR4b (-46% YoY). SUNTV paid a dividend of ~INR2b and invested ~INR11.9b to purchase the franchise rights for Northern Superchargers, a Leeds (UK)-based cricket team in The Hundred.
- SUNTV's net cash moderated to INR58b (from INR61b at end-Mar'25).

Valuation and view

- The shift in FMCG ad spends toward digital continues to pose a structural headwind for linear TV broadcasters, such as SUNTV, over the medium term. A sustained recovery in ad revenue remains crucial for a potential re-rating.
- Further, we continue to believe that the Star-Viacom merger is a double whammy for SUNTV due to: 1) heightened competition for ad revenue from deep-pocketed players in the core business amid a structural shift from linear to digital, and 2) a potential downward revision in IPL media rights in the next renewal cycle (from FY29), which would significantly impact the valuation for SUNTV's IPL franchise (SRH).
- A potential transaction at a premium for Royal Challengers Bangalore (RCB) could be a sentimental positive in the near-to-medium term. However, we believe IPL teams' valuations are due for a correction (vs. our ascribed 10x EV/sales), given reduced competition for media rights renewal.
- We increase SUNTV's FY26-27E EBITDA by ~3%, as higher film revenue offsets our ~7-8% cut in advertising revenue. However, we cut our FY26E/27E PAT by 9%/3% due to higher amortization of film-related costs and operating deleverage.
- We expect SUNTV's revenue/EBITDA/PAT to increase by a modest 5%/3%/2% over FY25-28, as weaker ad revenue continues to weigh on core business margins.
- At ~13.2x one-year forward P/E, valuations remain ~16% below historical averages. However, an improvement in the core business's ad revenue remains key for re-rating.
- We value SUNTV on an SoTP basis: 10x Dec'27 EV/sales for SRH, ~5x EV/EBITDA for the core TV business, 0.5x investments for Northern Superchargers, and 1x for cash/dividends (~INR 78b), for our **revised TP of INR630** (implies ~14x Dec'27E P/E). **We reiterate our Neutral rating.**

Standalone - Quarterly Earnings Model **(INR m)**

Y/E March	FY25				FY26E				FY25	FY26	FY26E	Est Var
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q			2QE	(%)
Revenue	**12,761**	**9,002**	**7,936**	**9,090**	**12,568**	**11,690**	**7,914**	**9,179**	**38,789**	**41,352**	**10,051**	**16**
YoY Change (%)	-3.2	-11.6	-10.4	-2.0	-1.5	29.9	-0.3	1.0	-6.5	6.6		
Total Expenditure	5,697	3,712	3,615	4,822	6,396	4,191	3,977	5,246	17,845	19,809	4,071	**3**
EBITDA	**7,064**	**5,290**	**4,321**	**4,269**	**6,172**	**7,499**	**3,937**	**3,934**	**20,944**	**21,542**	**5,980**	**25**
YoY Change (%)	-10.2	-26.1	-24.7	-16.1	-12.6	41.8	-8.9	-7.8	-19.0	2.9		
Depreciation	1,089	1,914	1,089	1,125	1,029	3,992	1,198	1,220	5,217	7,439	1,132	253
Interest	14	32	27	26	25	24	27	23	98	100	32	-25
Other Income	1,402	1,640	1,341	2,269	1,805	1,314	1,522	2,210	6,651	6,851	1,813	-28
PBT	**7,363**	**4,984**	**4,546**	**5,386**	**6,923**	**4,797**	**4,234**	**4,900**	**22,280**	**20,854**	**6,629**	**-28**
Tax	1,894	1,002	1,074	1,029	1,636	1,225	1,065	1,323	5,000	5,249	1,668	
Rate (%)	25.7	20.1	23.6	22.1	23.6	25.5	25.2	31.8	23.2	26.1	25.2	
Reported PAT	**5,469**	**3,982**	**3,472**	**4,357**	**5,287**	**3,572**	**3,169**	**3,577**	**17,280**	**15,605**	**4,961**	**-28**
YoY Change (%)	-6.2	-12.7	-20.6	5.2	-3.3	-10.3	-8.7	-20.3	-8.8	-9.9		

E: MOFSL Estimates

Relaxo Footwears

Estimate change	↓
TP change	↓
Rating change	↔

Bloomberg	RLXF IN
Equity Shares (m)	249
M.Cap.(INRb)/(USDb)	106.1 / 1.2
52-Week Range (INR)	694 / 375
1, 6, 12 Rel. Per (%)	-3/-5/-47
12M Avg Val (INR M)	152

Financials & Valuations (INR b)

INRb	FY26E	FY27E	FY28E
Net Sales	26.8	28.6	30.3
Gross Profit	15.7	16.8	17.7
EBITDA	3.9	4.3	4.7
Adj. PAT	1.8	2.1	2.4
Gross Margin (%)	58.6	58.6	58.7
EBITDA Margin (%)	14.5	15.0	15.5
Adj. EPS (INR)	7.4	8.5	9.5
EPS Gr. (%)	8.4	14.6	11.6
BV/Sh. (INR)	89.9	96.2	103.4
Ratios			
Net D:E	-0.1	-0.2	-0.2
RoE (%)	8.5	9.1	9.5
RoCE (%)	8.3	8.9	9.2
RoIC (%)	8.8	10.2	11.2
Valuations			
P/E (x)	57.3	50.0	44.8
EV/EBITDA (x)	26.6	23.7	21.5
EV/Sales (X)	3.8	3.6	3.3
Div. Yield (%)	0.4	0.5	0.6

Shareholding Pattern (%)

As On	Sep-25	Jun-25	Sep-24
Promoter	71.3	71.3	71.3
DII	9.9	10.0	10.0
FII	3.0	2.9	3.4
Others	15.8	15.9	15.3

FII includes depository receipts

CMP: INR425 | TP: INR370 (-13%) | Sell

Tepid performance continues; hopeful of recovery from 4Q

- Relaxo Footwears' (RLXF) 2QFY26 results reflect persistent volume pressure amid muted demand trends and transient impact from the GST implementation. However, margins remained resilient, with EBITDA margin stable YoY on the back of robust cost controls.
- Management indicated that the GST transition impact could continue till Dec'25, with distributors focusing on clearing old inventory. However, it remains hopeful of recovery from 4Q onward as GST rationalization improves the company's price competitiveness (vs. unorganized players).
- We cut our FY26-28 EBITDA by 8-9% and EPS by 10-11%, considering continued weaker performance.
- Overall, we build in a CAGR of 3%/7%/12% in revenue/EBITDA/PAT over FY25-28E, but note downside risks from prolonged demand weakness.
- Despite recent corrections, valuations remain rich at ~50x FY27E P/E. **We reiterate Sell with a revised TP of INR375,** based on 40x Dec'27E EPS.

Weak performance with 7-8% decline in revenue and EBITDA

- Revenue declined ~8% YoY to INR6.3b (8% miss) in 2Q, owing to persistent weakness in mass market segments and transitory impact of the GST 2.0 implementation.
- Volume declined ~5% YoY to 41m pairs, while ASP was stable QoQ (-3% YoY) at INR151.
- Gross profit declined ~8% YoY to INR3.8b (8% miss) and gross margin was stable YoY at 61% (~25bp miss).
- Employee costs and other expenses declined by 6% and 8% YoY, respectively.
- EBITDA at INR812m declined ~7% YoY (13% miss). EBITDA margin was stable YoY at 12.9% (~85bp miss) due to operating deleverage.
- Other income grew 85% YoY to INR123m (25% ahead of our est. of INR98m).
- As a result, PBT at INR488m declined by a modest ~2% YoY (15% miss).
- Reported PAT at INR362m declined ~2% YoY (16% miss), with margins expanding ~35bp YoY to 5.8%.

1HFY26 performance remains disappointing

- Revenues at INR12.8b declined 10% YoY as volume fell ~10% YoY to 84m pairs, while ASP declined ~1% YoY to INR151.
- Gross profit fell ~10% YoY to INR7.9b as margins were largely flat at 61.4%.
- However, tighter cost control, employee (-5% YoY) and other expenses (-16% YoY) cushioned profitability.
- EBITDA at INR1.8b declined by a modest 3% YoY, with margins at 14.1% expanding 100bp YoY.

- Pre-Ind AS EBITDA stood at INR1.5b (down 5% YoY), with margins at ~11.5% (up ~60bp YoY).
- Reported PAT at INR851m grew 5% YoY, as lower EBITDA was offset by higher other income (up 95% YoY) and flat depreciation YoY.
- Inventory/receivable days were stable at 85/39, while payable days increased to 37 (from 32 YoY). Core WC stood at 87 days (vs. 94 days in 1HFY25). In absolute terms, CWC declined 17% YoY to INR6b, led by 11% decline in Inventory.
- OCF (after lease payments) increased 80% YoY to INR2b, largely owing to working capital release of INR0.8b (vs. build-up of INR0.2b YoY).
- Capex rose ~20% YoY to INR782m.
- FCF generation stood at INR1.2b (vs. modest INR0.4b in 1HFY25), driven largely by favorable WC movement.
- For 2HFY26, we estimate a revenue/EBITDA/PAT growth of 3%/6%/12%.

Key highlights from the management commentary

- The GST rationalization on footwear (to 5% for <INR2.5k) improved competitiveness of organized players such as Relaxo (vs. the unorganized market) in the mass and mid-market segments.
- However, the general trade (GT) channel was impacted by distributor down-stocking to clear out old inventory. Management expects this slowness in GT to be transitory.
- EBITDA margins were stable, supported by operational efficiencies and disciplined cost control.
- Management expects demand to strengthen over the next 2-3 quarters as distribution expands and revised price inventory flows through.
- The company continues to focus on volume-led growth to regain its market share while maintaining sustainable profitability.

Valuation and view

- RLXF's operating performance remained subdued due to weak demand in the mass and mid-market segments and transient impact of GST implementation, particularly in general trade.
- However, over the medium term, GST rationalization should improve RLXF's competitiveness vs. the unorganized players. Further, the company's steady focus on backend efficiencies and cost optimization should support operating margin improvement going forward.
- While the company is focused on improving its product mix (higher share of closed footwear) to boost growth in the near term, the volume revival in open footwear is equally crucial for growth and profitability.
- We cut our FY26-28E EBITDA by 8-9% and EPS by 10-11%, driven by continued weaker performance.
- Overall, we build in a CAGR of 3%/7%/12% in revenue/EBITDA/PAT over FY25-28E, but note downside risks from prolonged demand weakness.
- Despite recent corrections, valuations remain rich at ~50x FY27 P/E for relatively subdued growth prospects. **We maintain Sell rating with a revised TP of INR375 (earlier INR400),** based on 40x Dec'27E EPS.

Consolidated - Quarterly Earnings Summary **(INR m)**

Y/E March	FY25				FY26E				FY25	FY26	FY26E	Est
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q			1QE	Var (%)
Gross Sales	**7,482**	**6,794**	**6,669**	**6,952**	**6,545**	**6,285**	**6,801**	**7,212**	**27,896**	**26,843**	**6,793**	**-7**
YoY Change (%)	1.3	-5.0	-6.4	-7.0	-12.5	-7.5	2.0	3.8	-4.3	-3.8	0.0	
Total RM Cost	2,847	2,648	2,861	3,134	2,498	2,450	2,907	3,271	11,489	11,127	2,632	-7
Gross Profit	**4,635**	**4,146**	**3,808**	**3,818**	**4,047**	**3,835**	**3,893**	**3,941**	**16,407**	**15,717**	**4,161**	**-8**
Margins (%)	62.0	61.0	57.1	54.9	61.8	61.0	57.3	54.6	58.8	58.6	61.3	bps
Total Expenditure	6,493	5,917	5,835	5,831	5,550	5,474	5,883	6,058	24,076	22,965	5,859	-7
EBITDA	**989**	**877**	**834**	**1,121**	**995**	**812**	**918**	**1,155**	**3,820**	**3,879**	**934**	**-13**
Margins (%)	13.2	12.9	12.5	16.1	15.2	12.9	13.5	16.0	13.7	14.5	13.8	-6 bps
Depreciation	391	398	402	394	397	394	405	466	1,584	1,662	404	-3
Interest	49	50	54	54	52	52	52	51	207	207	52	0
Other Income	54	66	68	81	113	123	115	108	270	458	98	25
PBT before EO expense	**603**	**496**	**446**	**754**	**659**	**488**	**575**	**746**	**2,299**	**2,468**	**575**	**-15**
PBT	**603**	**496**	**446**	**754**	**659**	**488**	**575**	**746**	**2,299**	**2,468**	**575**	**-15**
Tax	160	128	116	192	170	127	145	180	596	622	145	-12
Rate (%)	26.5	25.9	26.0	25.4	25.8	26.0	25.2	24.2	25.9	25.2	25.2	3.1
Reported PAT	**444**	**367**	**330**	**562**	**489**	**362**	**430**	**565**	**1,703**	**1,846**	**430**	**-16**
YoY Change (%)	-21.2	-16.9	-14.4	-8.4	10.2	-1.6	30.3	0.6	-15.0	8.4	17.2	
Margins (%)	5.9	5.4	4.9	8.1	7.5	5.8	6.3	7.8	6.1	6.9	6.3	-9 bps

E: MOFSL Estimates

Valuation based on Dec'27E

(INR)	INR/share
EPS	9.2
Target P/E ratio (x)	40
Equity value (INR/share)	**370**
CMP (INR/share)	425
Upside/downside (%)	**-13%**

Source: MOFSL, Company

VIP Industries

Estimate change	↓
TP change	↓
Rating change	↔

Bloomberg	VIP IN
Equity Shares (m)	142
M.Cap.(INRb)/(USDb)	56.6 / 0.6
52-Week Range (INR)	524 / 248
1, 6, 12 Rel. Per (%)	-9/13/-25
12M Avg Val (INR M)	307
Free float (%)	50.3

Financials & Valuations (INR b)

Y/E MARCH	FY25	FY26E	FY27E
Sales	21.8	21.5	23.9
EBITDA	0.8	0.0	3.1
Adj. PAT	-0.7	-0.7	1.1
EPS (INR)	-5.3	-4.6	7.8
EPS Gr.%	-307.3	-11.9	-267.9
BV/Sh. (INR)	43.4	38.9	46.8
Ratios			
Net D:E	1.1	1.1	0.6
RoE (%)	-11.5	-11.3	18.2
RoCE (%)	-0.2	0.3	13.0
Payout (%)	0.0	0.0	0.0
Valuations			
P/E (x)	-75.7	-85.9	51.2
P/B (x)	9.2	10.2	8.5
EV/EBITDA (x)	77.2	2672.9	19.4
Div. yield (%)	0.0	0.0	0.0

Shareholding pattern (%)

As On	Sep-25	Jun-25	Sep-24
Promoter	49.7	51.7	51.7
DII	16.1	13.8	12.3
FII	7.0	7.3	7.8
Others	27.3	27.2	28.2

CMP: INR398 TP: INR490 (+23%) Buy

Strategy reset leads to weak performance; turnaround in FY27

VIP Industries' 2QFY26 print was below our estimates. Consolidated revenue declined 25.3% YoY and the company reported losses at the EBITDA/PAT level. The revenue decline was on account of 1) its focus on secondary sales by rationalizing trade discounting; 2) low uptick in BBD sales on e-com platforms as demand was skewed towards products owing to higher GST cuts, 3) lower trade discounting in MT/GT channels, and 4) lower realization. VIP cut its inventory by INR677m in 1H, and we expect to liquidate the remaining slow-moving inventory (INR250-300m) in the next quarter. In addition, VIP identified certain non-core assets (INR1.2b) for potential liquidation in the near term. With Multiples Private Equity acquiring a controlling stake, there is strong confidence in the brand's revival potential. We expect the refreshed strategy to be anchored to 1) augmenting supply-chain efficiency with a focus on secondary sales, 2) enhancing employee productivity, 3) divesting low-profitability brands, 4) expanding its retail footprint to high-throughput locations, and 5) realigning e-commerce discounting.

Subdued performance; limited discounts during BBD sales

VIP's 2Q consol. revenue declined to INR4b. Though the demand conditions was strong, the demand was skewed towards the products with higher GST cuts, impacting BBD sales on e-com platforms. VIP's decision to rationalize discounting and push secondary sales led to a severe impact on primary sales. Further, a slower offtake n in GT/MT dragged down revenue in 2Q. VIP reduced its inventory by INR677m in 1H, and we expect to liquidate the remaining slow-moving inventory (INR250-300m) in the next quarter. We believe as festive season picks up, coupled with strong marriage season ahead revenue momentum to stabilize in 4Q, supporting revenue growth of 11%+ in FY27-28.

Gross margins falls to 30.6% due to higher provisions

Gross margins fell to 30.6% (-1,445bp YoY), impacted by the INR550m soft inventory provisions taken in 2Q. We believe management opted for a one-time provision rather than increasing discounts on the e-commerce channel. EBITDA loss came in at INR1b, settling the EBITDA margin at -26.2% (-2578bp YoY) despite lower other expenses (-6.2%) and lower employee costs (-8.5%). In addition, VIP identified certain non-core assets (INR1.2b) for potential liquidation in the near term. With new management prioritizing inventory cleanup and re-establishing price discipline, we anticipate EBITDA to be under pressure in FY26.

Valuation and view: Reiterate BUY, expect turnaround in FY27

We expect VIP to continue gaining share and delivering industry-beating growth, leveraging the strategic drivers, which include: 1) a celebrity-led campaign to drive brand recall, 2) product upgrades with distinctive features – smart Bag-Tag, 3) store rationalization – a closure of low-RoI EBOs, and 4) Bangladesh plant turnaround. Despite near-term weakness in performance, we are optimistic about VIP's growth story, yet given weak 1H performance, we cut FY26E/FY27E earnings by 294.0%/ 16.1% and retain BUY with a revised TP of INR490 (implying 50x Sep'27E EPS). Risks: local competition, significant rise in input costs, prolonged disruption in Bangladesh facility (refer to our IC note dated Sep'25).

Quarterly performance INR m

Y/E March	FY25				FY26				FY25	FY26E	2QFY26E	v/s Est
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE				%
Net Sales	**6,389**	**5,443**	**5,011**	**4,942**	**5,614**	**4,063**	**5,963**	**5,832**	**21,784**	**21,464**	**5,794**	**-30%**
YoY Change (%)	0.4	-0.3	-8.3	-4.3	-12.1	-25.3	19.0	18.0	-3.0	-1.5	6.5	
Gross Profit	**2,832**	**2,453**	**2,331**	**2,317**	**2,527**	**1,244**	**2,981**	**2,584**	**9,938**	**9,337**	**2,665**	**-53%**
Total Expenditure	5,896	5,464	4,725	4,877	5,368	5,127	5,426	5,520	20,961	21,441	5,458.1	-6%
EBITDA	**493**	**-22**	**286**	**65**	**247**	**-1,064**	**537**	**304**	**823**	**23**	**336**	**-417%**
Margin (%)	7.7	-0.4	5.7	1.3	4.4	-26.2	9.0	5.2	3.8	0.1	5.8	
Depreciation	292	296	300	303	316	330	290	281	1,191	1,216	271	
Interest	185	201	177	169	167	176	181	179	732	703	177	
Other Income	21	27	25	38	46	107	407	512	109	1,073	36	
PBT before EO items	**37**	**-492**	**-167**	**-369**	**-190**	**-1,463**	**473**	**357**	**-991**	**-823**	**-75**	
Extraordinary Inc / (Exp)	0	36	0	43	19	43	0	0	78	0	0	
PBT	**37**	**-456**	**-167**	**-326**	**-171**	**-1,419**	**473**	**357**	**-912**	**-823**	**-75**	
Tax	-3	-126	-43	-53	-40	12	114	-251	-224	-165	-17	
Rate (%)	-8.9	27.5	25.6	16.2	23.2	-0.9	24.0	-70.3	24.6	20.0	23.0	
JV and Associates	0	0	0	0	0	0	0	0			0	
Reported PAT	**40**	**-330**	**-124**	**-274**	**-131**	**-1,431**	**360**	**607**	**-688**	**-658**	**-58**	
Adj PAT	**40**	**-356**	**-124**	**-309**	**-146**	**-1,475**	**360**	**607**	**-747**	**-658**	**-58**	**2446%**
YoY Change (%)	-87.4	-368.4	-273.7	29.5	-461.0	313.8	-389.5	-296.4	-307.4	-11.9	-84.5	
Margin (%)	0.6	-6.5	-2.5	-6.3	-2.6	-36.3	6.0	10.4	-3.4	-3.1	-1.0	

Exhibit 2: Changes to our estimates (INR m)

INR m	Old			New			Change (%)		
	FY26E	FY27E	FY28E	FY26E	FY27E	FY28E	FY26E	FY27E	FY28E
Revenue	23,438	25,931	28,735	21,464	23,853	26,529	-8.4	-8.0	-7.7
EBITDA	2,142	3,382	4,226	23	3,115	3,894	-98.9	-7.9	-7.8
EBITDA margin %	9.1	13.0	14.7	0.1	13.1	14.7			
PAT	339	1,317	1,909	-658	1,105	1,691	-294.0	-16.1	-11.4
EPS	2.4	9.3	13.4	-4.6	7.8	11.9	-294.0	-16.1	-11.4

Source: MOFSL, Company

DCB Bank

BSE SENSEX	S&P CNX
84,563	25,910

DCB BANK

Stock Info

Bloomberg	DCBB IN
Equity Shares (m)	315
M.Cap.(INRb)/(USDb)	55.3 / 0.6
52-Week Range (INR)	177 / 101
1, 6, 12 Rel. Per (%)	34/20/44
12M Avg Val (INR M)	286

Financials & Valuations (INR b)

Y/E MARCH	FY25	FY26E	FY27E
NII	21.1	24.4	29.3
OP	10.4	13.4	16.4
NP	6.2	7.6	9.5
NIM (%)	3.3	3.1	3.2
EPS (INR)	19.6	23.6	29.5
EPS Gr. (%)	14.3	20.5	25.2
BV/Sh. (INR)	176	193	220
ABV/Sh. (INR)	163	177	204
Ratios			
RoA (%)	0.9	0.9	1.0
RoE (%)	12.1	13.2	14.6
Valuations			
P/E (x)	8.9	7.4	5.9
P/BV (x)	1.0	0.9	0.8
P/ABV (X)	1.1	1.0	0.9

Shareholding pattern (%)

As On	Sep-25	Jun-25	Sep-24
Promoter	14.7	14.7	14.7
DII	31.9	31.8	26.7
FII	10.5	11.7	11.1
Others	42.9	41.8	47.6

FII Includes depository receipts

CMP: INR176 TP: INR210 (+20%) Buy

Growth outlook steady; RoE target at 13.5%/14.5% for FY27/FY28

We estimate 24% CAGR in earnings over FY26-28

- **DCB Bank (DCBB) has been delivering healthy loan growth and has guided for a steady growth rate of 18-20% over the coming years. The bank continues to focus on granular retail loans with a retail mix (ex-Agri) at 65% of the total portfolio.**
- **NIMs improved 3bp QoQ to 3.23% in 2QFY26, aided by a reduction in deposit costs. NIMs are expected to improve gradually, supported by lower funding costs and limited yield compression, though further rate cuts remain a factor to watch out for.**
- **With healthy business growth, operating leverage and margin improvement, we expect DCBB to report steady traction in the balance sheet and earnings growth.**
- **Its operational focus and technology-led efficiencies will help DCBB keep cost ratios below 2.5%. As operating leverage improves, the bank targets RoE of ~13.5% by FY26-27 and ~14.5% by FY27-28 (without factoring in any capital raise).**
- **Notwithstanding a sharp rally in recent months, the valuations remain attractive at 0.8x FY27E ABV for a potential RoA of ~1% and ~24% earnings CAGR estimated over FY26-28E. We reiterate our BUY rating with a revised TP of INR210 (premised on 1.0x FY27E ABV).**

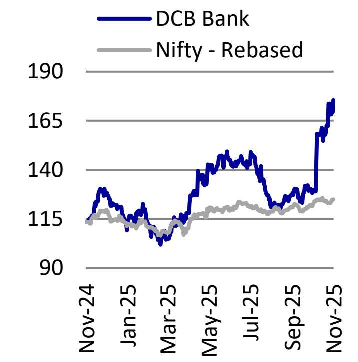
Loan growth to be healthy at 18-20%; focus remains on granularity

DCBB is set to maintain a robust growth trajectory, with expectations of annual growth of 18-20% while remaining adequately capitalized with CAR in the range of 15.50% to 17.0% in the next two years. The bank reported 19% YoY growth in advances in 2Q. This growth is fueled by strength in co-lending and strategic initiatives such as optimizing business from its existing branch network and enhancing digital capabilities to improve customer experience. The bank has focused on expanding granular retail loans to drive profitable growth. However, mortgage disbursements slowed as the bank raised ticket sizes and prioritized LAP over home loans, thereby improving yields. Co-lending partnerships contribute 16% to advances and the bank intends to maintain this mix at this level. Overdraft is a key differentiator and will continue to drive growth over the coming years. We estimate loan CAGR of ~19% over FY26-28E.

Retail mix healthy; productivity to improve further

DCBB continues to strengthen its retail portfolio, with retail loans (ex-Agri) forming ~65% of the loan book, reflecting the bank's emphasis on granular, customer-focused lending. This retail-heavy mix aligns with the bank's strategy of leveraging branch-level productivity for sustainable growth. To increase business per branch, the bank has focused on enhancing digital capabilities and improving operational efficiency while maintaining strong cost controls. DCBB is comfortable with 60:40 mix in BL:HL ratio (at sourcing) and will maintain this going forward. Deposits grew in line with advances (19% YoY) with continued focus on retail deposits. CD ratio remained comfortable at ~82%, providing adequate room for growth. We estimate deposit CAGR of 18% over FY26-28E.

Stock Performance (1-year)



NIM to show positive bias; estimate 21% CAGR in NII over FY26-28E

DCBB's NIM is expected to remain resilient and improve further, supported by the full pass-through of repo rate cuts, ongoing benefits from lower deposit costs as older high-rate term deposits mature, and strategic actions such as a reduction in term deposits, CD issuances at more favorable rates, and sourcing fresh borrowings at significantly lower costs. While portions of the older hybrid stock portfolio shifting to floating rates may see some yield moderation, minimal compression in yields on new sourcing should help DCBB sustain lending yields. With these factors cushioning funding costs and stabilizing asset yields, DCBB's NIM appears poised to remain stable to slightly expansionary, as reflected in the 3bp QoQ increase to 3.23% in 2Q, though we remain watchful of further rate cuts. DCBB expects NII-to-average assets at 3.15-3.20% for the next two years.

Operating leverage and cost discipline to aid profitability

Operational improvements remain central to the bank's strategy, with healthy core fee income from third-party distribution and trade fees further supporting revenue growth. The bank has reduced its employee base by 9% YoY to 10.7k. Though selective hiring will resume, it will be supported by rising business volumes. Overall costs are set to increase, but income is expected to grow at a faster pace, keeping cost-asset ratio comfortable below 2.5% and fee income-to-avg asset stable at 1-1.05% over the next two years. We expect C/I ratio to moderate to ~58% by FY27E.

Asset quality outlook stable; guides credit costs to remain below 40-45bp

DCBB's asset quality outlook remains stable, supported by moderating fresh slippages and marginal improvements in GNPA/NNPA ratios to 2.91%/1.21% in 2Q. While PCR eased slightly to 59.2%, credit costs remained contained at 31bp in 2Q, with full-year credit costs expected to remain below 45bp. The bank continues to prioritize strengthening recoveries and managing slippages, targeting a slippage ratio of 2.5%, though it is focusing more on enhancing productivity than aggressively reducing slippages. GNPA pressure remains elevated in AIB (due to the MFI book), but improvements in the unsecured DA book provide comfort. DCBB's steady collections and ongoing portfolio improvements position it well to maintain healthy asset quality, enabling controlled credit costs. We estimate GNPA/NNPA ratios at 2.60%/1.03% for FY27E.

Valuation and view

DCBB has seen a healthy momentum in loan growth, supported by growing focus on gold loans and co-lending partnerships, and the bank expects annual growth of 18-20%. Despite repo rate cuts, NIMs expanded 3bp QoQ in 2Q and management expects further improvement on a calibrated basis. With healthy business growth, operating leverage and margin improvement, we expect DCBB to report steady traction in the balance sheet and earnings growth. Management has guided for RoE of ~13.5% by FY26-27 and ~14.5% by FY27-28 (without factoring in any capital raise). Notwithstanding a sharp rally in recent months, the valuations remain attractive at 0.8x FY27E ABV for a potential RoA of ~1% and ~24% earnings CAGR estimated over FY26-28E. **We reiterate our BUY rating with a revised TP of INR210 (premised on 1.0x FY27E ABV).**

DreamFolks

Estimate change	↓
TP change	↓
Rating change	↔

Bloomberg	DREAMFOL IN
Equity Shares (m)	53
M.Cap.(INRb)/(USDb)	6.4 / 0.1
52-Week Range (INR)	439 / 99
1, 6, 12 Rel. Per (%)	-23/-59/-82
12M Avg Val (INR M)	78

Financials & Valuations (INR b)

Y/E Mar	FY25	FY26E	FY27E
Sales	12.9	8.9	6.2
EBIT	0.9	0.8	0.7
NP	0.7	0.7	0.7
EPS (INR)	11.9	12.3	12.6
EPS growth (%)	-5.0	3.2	2.8
BV/Sh (INR)	57.0	69.1	82.1
Ratios			
RoE (%)	24.2	20.1	17.2
RoCE (%)	22.0	16.2	13.7
Valuations			
P/E (x)	10.3	10.0	9.7
P/BV (x)	2.1	1.8	1.5

Shareholding Pattern (%)

As On	Sep-25	Jun-25	Sep-24
Promoter	65.7	65.7	66.0
DII	0.0	3.1	7.9
FII	0.0	0.7	3.6
Others	34.3	30.5	22.6

FII includes depository receipts

CMP: INR120 TP: INR140 (+16%) Buy

Challenging reset

Rail and global lounge initiatives emerge as initial rebuilding

- **DreamFolks (DFS) posted a sharp revenue decline of 41% QoQ / 35% YoY to INR2.0b in 2QFY26**, reflecting the significant disruption following the suspension of domestic lounge services (~90% of revenue). EBITDA was down **56% QoQ/48% YoY** to **INR120m**, and EBITDA margin contracted to **5.8%** (-190bp QoQ/-150bp YoY). **Consolidated PAT stood at INR112m**, declining **30% YoY and 47% QoQ**, with a **5.5%** margin. For 1HFY26, DFS's revenue/EBITDA declined 13.0%/15.0% YoY. We expect its revenue/EBITDA to dip 49.0%/7.0% YoY in 2HFY26.
- DFS reported a weak quarter, with revenue down **41% QoQ / 35% YoY** due to the suspension of domestic lounge services. Recent developments at the company make us cautious about its growth visibility. Domestic lounge services, contributing ~90% of revenue, have been suspended following the loss of key contracts, which has created a major gap in the business and reduced near-term visibility.
- During the quarter, DFS announced the acquisition of Ten11 Hospitality LLP, giving it access to railway lounges in Chennai, Mumbai, and Vadodara. This is the company's first step toward expanding into rail lounges and running directly rather than relying on a third party. While this business is still small, it provides a new avenue to rebuild scale over time.
- Management indicated that the full impact of lounge disruptions will be visible from the next quarter. The outlook for non-lounge services and the ramp-up of railway lounges will be key areas to track. We expect it will take a couple of quarters for the company to stabilize operations and for a clearer picture to emerge around revenue recovery.
- DFS still has established relationships, and it has experience in running travel-related services. However, the current phase will require rebuilding the business mix. We remain watchful as the company navigates this transition and evaluates how rail lounges and non-lounge services can support growth going forward.
- Given the ongoing disruption, we retain our cautious view while monitoring how the business mix evolves over the next few quarters. We value DFS at **INR140/**sh (14% potential upside), based on **11x FY27E EPS**. **Reiterate BUY**.

DFS turns to rail lounges with Ten11 acquisition

- DFS's 2QFY26 revenue was down 41% QoQ/35% YoY to INR2.0b.
- EBITDA was down 56% QoQ and 48% YoY to INR120m in 2QFY26. EBITDA margin stood at 5.8%, down 190bp/150bp QoQ/YoY.
- DFS's consolidated PAT stood at INR112m (down 30% YoY/47% QoQ), with a PAT margin of 5.5%.
- On the strategic front, DFS announced the acquisition of **Ten11 Hospitality LLP**, which operates key railway lounges in **Chennai, Mumbai, and Vadodara** (with Chennai operational and the remaining locations expected to commence soon).

- Recent developments make us cautious about DFS's near-term growth visibility. The suspension of domestic lounge services - contributing ~90% of revenue - following the loss of key contracts with **Adani Digital** and **Semolina Kitchens** has materially disrupted the business model.
- Management's commentary around the evolving situation and the trajectory of its non-lounge offerings will be important to watch, with the full impact of disruptions likely from the next quarter. We believe **it will take a couple of quarters for clarity to emerge** on both the non-lounge and rail lounge businesses.

Key highlights from the management commentary

- The quarter marked a period of strategic transition as the company exited the domestic airport lounge program and realigned its model toward diversified travel and lifestyle services.
- Global lounge access continues to scale meaningfully, supported by rising international travel trends and DreamFolks' expanded touchpoint network.
- The company highlighted that 3Q revenues will decline, reflecting the absence of domestic airport business contributions.
- Contracts with banking partners remain active; however, some of the replacement programs (railways, lifestyle bundles, etc.) will go live over the coming months.
- Global lounge revenue doubled YoY and contributed ~13% to the quarter's revenue, with strong traction in international markets.
- The company acquired Ten11 Hospitality, giving it direct operational presence at Chennai, Mumbai (going live in 10–15 days), and Vadodara (in a couple of months). Chennai Lounge is already operational.
- Railway lounges typically operate on a 5–7 year lease model where the operator builds and maintains the lounge.
- Railway lounges will cater not only to cardholders but also to walk-in customers, expanding the revenue pool.

Valuation and view

- The suspension of domestic lounge services and the resulting loss of scale create limited visibility in the near term. The company is shifting its focus toward non-lounge and rail lounge services, but these areas will take time to meaningfully contribute. Given the ongoing disruption, we maintain a cautious view while monitoring how the business mix evolves over the next few quarters. We value DFS at **INR140** per share (14% potential upside), based on **11x FY27E EPS**. **Reiterate BUY**.

Consolidated - Quarterly performance

Y/E March	FY25				FY26				FY25	FY26E
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE		
Gross Sales	**3,208**	**3,169**	**3,401**	**3,142**	**3,490**	**2,055**	**1,747**	**1,572**	**12,919**	**8,864**
YoY Change (%)	20.5	12.2	11.5	11.7	8.8	-35.1	-48.6	-50.0	13.8	-31.4
GPM (%)	11.7	12.4	11.2	11.2	13.3	14.2	20.0	20.0	11.6	16.0
Employee benefit expenses (%)	3.2	3.6	3.2	3.1	4.1	5.5	5.0	5.0	13.2	19.6
EBITDA	**229**	**231**	**230**	**200**	**269**	**120**	**210**	**189**	**889**	**787**
Margins (%)	7.1	7.3	6.7	6.4	7.7	5.8	12.0	12.0	6.9	8.9
Depreciation	9.0	9.3	9.9	10.2	7.9	8.1	8.7	7.9	38.3	32.6
EBIT	**220**	**222**	**220**	**190**	**262**	**111**	**201**	**181**	**851**	**755**
Margins (%)	6.9	7.0	6.5	6.1	7.5	5.4	11.5	11.5	6.6	8.5
Interest	3	8	4	23	2	2	2	2	38	8
Other Income	17	8	19	41	26	41	44	39	86	150
PBT	**234**	**221**	**235**	**208**	**285**	**150**	**243**	**219**	**899**	**897**
Tax	63	61	66	59	72	38	61	55	248	226
Rate (%)	26.8	27.4	28.0	28.4	25.4	25.3	25.0	25.0	27.6	25.2
PAT	**171**	**160**	**169**	**149**	**213**	**112**	**182**	**164**	**650**	**671**
YoY Change (%)	32.3	-9.3	-15.5	-16.6	24.0	-29.9	7.6	9.8	-5.2	3.2
Margins (%)	5.3	5.1	5.0	4.8	6.1	5.5	10.4	10.4	5.0	7.6

Max Healthcare

BSE SENSEX	S&P CNX
84,563	25,910

Conference Call Details

Date: 17 November 2025

Time: 11:30 am IST

Dial-in details:

Diamond Pass Link

Financials & Valuations (INR b)

Y/E March	FY26E	FY27E	FY28E
Sales	100.5	125.9	128.8
EBITDA	26.3	33.9	35.0
Adjusted PAT	18.1	23.6	24.9
EBIT Margin (%)	21.6	23.0	22.0
Cons. Adj EPS (INR)	18.7	24.3	25.6
EPS Growth (%)	23.7	30.0	5.5
BV/Share (INR)	124.9	147.2	172.8
Ratios			
Net D-E	0.1	(0.0)	(0.1)
RoE (%)	16.0	17.9	16.0
RoCE (%)	14.4	16.4	14.2
Payout (%)	11.0	8.2	0.0
Valuations			
P/E (x)	61.0	46.9	44.5
EV/EBITDA (x)	42.3	32.5	30.9
Div. Yield (%)	0.2	0.2	0.0
FCF Yield (%)	1.0	1.2	1.4
EV/Sales (x)	11.1	8.7	8.4

CMP: INR1,101

Broadly in-line performance

- In 2QFY26, Max network revenue (including the trust business) grew 21.4% YoY to INR25.7b (our est. INR26.0b).
- EBITDA margin slightly contracted by 10bp YoY to 26.7% (our est. 25.4%).
- EBITDA grew 21.2% YoY to INR6.9b (our est. INR 6.6b).
- In 2Q, Max recorded a one-time gain of INR1.5b from the merger accounting of CRL and JHL (both WoS).
- Adjusting for this one-time gain, ETR would be 21%.
- Accordingly, adj. PAT would be INR4.3b (our est: INR4.4b).
- EBITDA per bed (annualized) stood at INR7.3m for the quarter. Excluding recently added beds, EBITDA per bed was INR7.6m, up 7.4% YoY.
- In 1HFY26, revenue/EBITDA/PAT grew 24%/23%/17% YoY to INR50.2b/ INR13.0b/INR8.0b.

Key operating updates

- Hospital business, ARPOB stood at INR77.3k in 2Q (+1.4% YoY). Excluding added beds, ARPOB stood INR78.7k, up 3.3% YoY.
- Occupancy came in at 77% (vs. 79%/76% in 2QFY25/1QFY26), with occupied bed days (OBDs) up by +19% YoY and +4% QoQ.
- The payor mix changed as the cash segment's revenue share rose 20bp YoY to 35.5%, institutional revenue share increased 300bp YoY to 21.5%, international revenue share grew 30bp YoY to 9.2%, and TPA and Corporate segment's revenue share declined 350bp YoY to 33.8%.
- Max Lab's revenue was INR540m (+16% YoY).
- Max Home's gross revenue was INR630m (+20% YoY).
- International patient revenue was INR2.3b (up by +25% YoY).
- Free cash from operations was INR2.9b vs. INR4.6b in 2QFY25 and INR3.9b in 1QFY26.

Other Updates

- Operational bed capacity as of Sep'25 end stood at 4,760, after adding 53 beds at MSSH Mohali, 24 at MSSH Shalimar Bagh and 30 at MSSH Dwarka, and reducing 100 beds following the divestment of Jaypee Hospital, Chitta.
- A 160-bed hospital is commissioned in Mohali. The 268-bed brownfield tower at Nanavati-Max would be commissioned next week.
- Net debt was INR20.7b as of 2Q end vs. INR15.8b as of FY25 end.
- To date, the network has performed 3,989 liver transplants, 5,276 kidney transplants and 2,151 bone marrow transplants.
- More than 670 clinical research projects have been completed so far, with ~150 currently underway.

Consolidated - Quarterly Earning Model

Y/E March	FY25				FY26E				FY25	FY26	% var
(INRm)	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q		2QE	
Gross Sales	**19,310**	**21,190**	**22,690**	**23,020**	**24,510**	**25,720**	**24,739**	**25,516**	**86,210**	**25,992**	**-1.0**
YoY Change (%)	19.1	23.3	34.9	28.5	26.9	21.4	9.0	10.8	26.5	34.6	
Total Expenditure	14,370	15,520	16,520	16,950	18,340	18,850	18,332	18,703	63,360	19,390	
EBITDA	**4,940**	**5,670**	**6,170**	**6,070**	**6,170**	**6,870**	**6,408**	**6,813**	**22,850**	**6,602**	**4.1**
Margins (%)	25.6	26.8	27.2	26.4	25.2	26.7	25.9	26.7	26.5	25.4	
Depreciation	900	970	1,060	1,140	1,170	1,220	1,064	1,097	4,070	1,043	
Interest	80	50	350	360	340	410	279	219	840	319	
Other Income	40	60	110	240	80	80	120	130	450	100	
PBT before EO expense	**4,000**	**4,710**	**4,870**	**4,810**	**4,740**	**5,320**	**5,185**	**5,627**	**18,390**	**5,341**	**-0.4**
Extra-Ord expense	190	270	1,000	180	330	180	0	0	1,640	0	
PBT	**3,810**	**4,440**	**3,870**	**4,630**	**4,410**	**5,140**	**5,185**	**5,627**	**16,750**	**5,341**	**-3.8**
Tax	870	950	710	870	960	-410	1,011	1,120	3,400	988	
Rate (%)	22.8	21.4	18.3	18.8	21.8	-8.0	19.5	19.9	20.3	18.5	
Minority Interest & Profit/Loss of Asso. Cos.	0	0	0	0	0	0	0	0	0	0	
Reported PAT	**2,940**	**3,490**	**3,160**	**3,760**	**3,450**	**5,550**	**4,174**	**4,507**	**13,350**	**4,353**	
Adj PAT	**3,087**	**3,702**	**3,977**	**3,906**	**3,708**	**4,254**	**4,174**	**4,507**	**14,648**	**4,353**	**-2.3**
YoY Change (%)	1.0	4.9	16.5	17.7	20.1	14.9	5.0	15.4	10.0	41.0	
Margins (%)	16.0	17.5	17.5	17.0	15.1	16.5	16.9	17.7	17.0	16.7	
EPS	**3.2**	**3.8**	**4.1**	**4.0**	**3.8**	**4.4**	**4.3**	**4.6**	**15.1**	**4.5**	**-2.3**

E: MOFSL Estimates

Oil India

BSE SENSEX	S&P CNX
84,563	25,910

CMP: INR437 Neutral

Higher-than-expected opex leads to a miss

- **OINL's revenue came in line with our estimate at INR54.6b.**
- Oil & gas sales came in 4%/2% below our estimate at 0.83mmt/ 0.66bcm.
- Oil production was down 3% YoY at 848mmt. Gas production was flat YoY at 804bcm.
- Oil realization was USD68.2/bbl (our estimate of USD67.8/bbl).
- **Adj. EBITDA was 16% below our estimate at INR18.4b (-16% YoY).**
- During the quarter, OINL exited from one overseas block in Gabon and booked impairment expenses of INR1.9b and a penalty towards the unfinished work program of INR444m.
- The crude oil forward pumping tariff was revised with effect from FY19 for M/s NRL. The total amount arising from this revision up to 30 Sep'25 is ~INR2.9b (including arrears of about INR2.6b up to 31 Mar'25), and this has been recognized in 2QFY26.
- Exploration cost write-offs/provisions/impairments for 2QFY26 stood at INR9.8b (INR4.6b in 1QFY26).
- **Reported PAT was 38% below our estimate at INR10.4b.**
- **Numaligarh refinery's 2Q performance:**
- PAT stood at INR7.2b (vs. PAT of INR1.8b during 2QFY25), as GRM stood at USD10.6/bbl.
- Crude throughput stood at 752.9tmt (up 10% YoY), and distillate yield was at 86.2% (vs. 84.1% in 2QFY25).
- The Board declared an interim dividend of INR3.5/share (FV: INR10/sh).

Conference Call

Date: 17 Nov'25
Time: 10:30am IST
Dial in: +91 22 6280 1342/ +91 22 7115 8243

Standalone Quarterly Performance (INR m)

Y/E March	FY25				FY26E					Var.	YoY	QoQ
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE	2QE	(%)	(%)	(%)
Net Sales	**58,397**	**55,190**	**52,397**	**55,189**	**50,125**	**54,566**	**54,315**	**50,861**	**54,219**	**1%**	**-1%**	**9%**
Change (%)	*25.7*	*-6.7*	*-9.9*	*-4.1*	*-14.2*	*-1.1*	*3.7*	*-7.8*	*-1.8*			
EBITDA	**24,660**	**21,832**	**21,327**	**19,842**	**19,137**	**18,442**	**23,590**	**20,186**	**21,884**	**-16%**	**-16%**	**-4%**
% of Net Sales	*42.2*	*39.6*	*40.7*	*36.0*	*38.2*	*33.8*	*43.4*	*39.7*	*40.4*			
Change (%)	*5.9*	*-12.3*	*1.3*	*-15.0*	*-22.4*	*-15.5*	*10.6*	*1.7*	*0.2*			
D,D&A	4,558	5,036	5,268	4,325	5,315	5,777	5,597	4,423	5,541			
Interest	1,970	2,299	2,442	1,952	1,534	2,603	2,621	2,539	2,467			
OI (incl. Oper. other inc.)	1,617	8,556	1,886	6,639	1,761	8,307	1,869	6,586	8,481			
PBT before exceptional	**19,750**	**23,054**	**15,503**	**20,203**	**14,050**	**18,368**	**17,241**	**19,810**	**22,357**	**-18%**	**-20%**	**31%**
Exceptional item	0	0	0	0	3,074	5,193	0	0	0			
PBT after exceptional	**19,750**	**23,054**	**15,503**	**20,203**	**10,976**	**13,176**	**17,241**	**19,810**	**22,357**	**-41%**	**-43%**	**20%**
Tax	5,082	4,713	3,285	4,288	2,841	2,736	4,340	7,570	5,627			
Rate (%)	*25.7*	*20.4*	*21.2*	*21.2*	*20.2*	*14.9*	*25.2*	*38.2*	*25.2*			
PAT	**14,668**	**18,341**	**12,218**	**15,915**	**8,135**	**10,440**	**12,902**	**12,240**	**16,730**	**-38%**	**-43%**	**28%**
Change (%)	*-9.1*	*-3.9*	*-22.9*	*-21.6*	*-23.6*	*-14.8*	*5.6*	*-23.1*	*-8.8*			
Adj. EPS (INR)	**9.0**	**11.3**	**7.5**	**9.8**	**6.9**	**9.6**	**7.9**	**7.5**	**10.3**	**-7%**	**-15%**	**39%**
Key Assumptions (USD/bbl)												
Gas Price Realization (USD/bbl)	6.5	6.5	6.5	6.5	6.7	6.8	7.0	7.0	6.8	0%	4%	1%
Gross Oil Realization	74.6	73.9	73.8	74.5	66.2	68.2	68.2	68.2	67.8	1%	-8%	3%
Oil sales (mmt)	0.83	0.84	0.83	0.85	0.82	0.83	0.88	0.95	0.86	-4%	-1%	1%
Gas sales (bcm)	0.68	0.65	0.68	0.67	0.70	0.66	0.69	0.67	0.67	-2%	2%	-5%
Net Oil Realization	**74.6**	**73.9**	**73.8**	**74.5**	**66.2**	**68.2**	**68.2**	**68.2**	**67.8**	1%	-8%	3%

Glenmark Pharmaceuticals

BSE SENSEX	S&P CNX
84,404	25,878

Conference Call Details

Date: 16 November 2025
Time: 8:30 am IST
Dial-in details:
Diamond Pass Link

Financials & Valuations (INR b)

Y/E March	FY26E	FY27E	FY28E
Sales	130.5	148.0	164.4
EBITDA	13.7	31.7	36.3
Adjusted PAT	4.6	19.8	23.2
EBIT Margin (%)	6.2	17.7	18.5
Cons. Adj EPS (INR)	16.3	70.2	82.3
EPS Growth (%)	-65.9	331.4	17.3
BV/Share (INR)	326.3	392.2	470.3
Ratios			
Net D-E	0.0	-0.1	-0.2
RoE (%)	5.1	19.5	19.1
RoCE (%)	7.4	19.4	19.8
Payout (%)	6.1	6.0	5.1
Valuations			
P/E (x)	120.4	27.9	23.8
EV/EBITDA (x)	40.5	17.1	14.4
Div. Yield (%)	0.2	0.2	0.2
FCF Yield (%)	3.2	2.6	3.6
EV/Sales (x)	4.3	3.7	3.2

CMP: INR1898

Weak set of numbers, adjusted for one-time income

- GNP sales decreased 30.8% YoY to INR23.8b (our est. INR35.2b). The reported revenue of INR60b comprised one-time income from Abbvie amounting to INR36.7b (USD525m less one-time charge of USD93m). Adjusting for the same, revenue for the quarter was INR23.8b.
- Domestic formulation sales decreased by 87.1% YoY to INR1.6b (7% of revenue). GST transition led to a one-time reduction in distributor inventory levels, postponement of orders, and high impact of freight and reverse logistics. Secondary sales grew 10.8% YoY for 2QFY26.
- NA sales grew 7.4%YoY to INR8b (33% of revenue; USD89m down 8% YoY in CC terms). Emerging Markets sales decreased 6.5% YoY to INR6.5b (28% of revenue). Europe revenue grew by 8.5% YoY to INR7.5b (31% of revenue).
- Adj. for one-time income from Abbvie, gross margin contracted 2200bp YoY to 46.8%. A sharp reduction in India sales and lower EM sales impacted gross margin.
- GNP faced an operational loss of INR8.7b due to lower GM and higher opex (other expenses up 1,600bp YoY and employee costs up 1,400bp YoY as a % of sales).
- GNP had other income of INR2b. Considering Abbvie income, GNP reported a PAT of INR6.1b. Adj. for Abbvie income, GNP witnessed a net loss of INR9b for the quarter.

Other key highlights

- Growth in India was impacted by a one-time reduction in distributor inventory levels/postponement of orders and higher freight costs.
- Other exceptional items comprise: a) provision on certain inventories of INR5.9b post-GST 2.0, b) change in inventory model, receivable, and other current assets (INR4.9b), and c) impairment of INR2b.
- As of Sep'25, marketing applications for RYALTRIS have been submitted in more than 90 countries worldwide, and the product has been commercialized in 49 markets.
- Organon, Glenmark's partner in Thailand, is preparing to launch RYALTRIS® in 4QFY26.
- Glenmark and its partner Grand Pharmaceuticals (China) are preparing to launch RYALTRIS® in China by 1HFY27.
- Glenmark has filed QiNHAYO Marketing Authorization Applications in 14 markets to date; the first commercial launch is expected in FY26.
- Glenmark entered into an exclusive license and collaboration agreement with Hengrui Pharma for Trastuzumab Rezetecan (SHR-A1811), a next-generation HER2-targeting antibody drug conjugate (ADC).
- The company is expecting approval of Winlevi in other European markets and is targeting to initiate the commercial launch in licensed EU territories by the end of FY26.

Quarterly performance

Y/E March	FY25				FY26E				FY25	FY26E	Estimate	
(INRm)	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	% Var
Net Revenues (Core)	**32,442**	**34,338**	**33,876**	**32,562**	**32,644**	**23,769**	**36,968**	**37,112**	**1,33,217**	**1,30,494**	**35,199**	**-32.5**
YoY Change (%)	6.9	7.1	35.1	6.3	0.6	-30.8	9.1	14.0	12.8	-2.0	2.5	
EBITDA	**6,102**	**6,019**	**6,002**	**5,610**	**5,805**	**-8,704**	**8,096**	**8,499**	**23,734**	**13,696**	**5,913**	**-247.2**
YoY Change (%)	39.5	19.1	-515.5	11.2	-4.9	-244.6	34.9	51.5	82.2	-42.3	-1.8	
Margins (%)	18.8	17.5	17.7	17.2	17.8	-36.6	21.9	22.9	17.8	10.5	16.8	
Depreciation	1,178	1,203	1,227	1,252	1,299	1,412	1,468	1,474	4,860	5,653	1,285	
EBIT	**4,924**	**4,816**	**4,775**	**4,358**	**4,506**	**10,116**	**6,628**	**7,025**	**18,874**	**8,043**	**4,628**	
YoY Change (%)	66.7	32.4	-263.8	23.5	-8.5	-310.0	38.8	61.2	161.9	-57.4	-3.9	
Margins (%)	15.2	14.0	14.1	13.4	13.8	-42.6	17.9	18.9	14.2	6.2	13.1	
Interest	396	485	523	667	582	665	250	-2	2,071	1,495	450	
Other Income	315	324	311	117	264	2,006	135	140	1,067	2,546	130	
PBT before EO Exp.	**4,843**	**4,656**	**4,563**	**3,808**	**4,188**	**-8,775**	**6,513**	**7,167**	**17,870**	**9,093**	**4,308**	**-303.7**
One-off loss/(gain)	220	-70	0	3,728	3,232	18,449	0	0	3,878	-15,217	-42,140	
PBT after EO Exp.	**4,623**	**4,726**	**4,563**	**80**	**956**	**9,674**	**6,513**	**7,167**	**13,992**	**24,310**	**46,448**	**-79.2**
Tax	1,221	1,181	1,083	36	486	3,570	1,628	1,828	3,521	7,512	11,705	
Rate (%)	26.4	25.0	23.7	45.0	50.9	36.9	25.0	25.5	25.2	30.9	25.2	
Rep.PAT	**3,402**	**3,545**	**3,480**	**44**	**470**	**6,104**	**4,885**	**5,339**	**10,471**	**16,798**	**34,743**	**-82.4**
Minority Interest	0	3	1	-3	1	1	0	-2	0	0	-1	
Rep. PAT after Minority Int.	**3,403**	**3,542**	**3,480**	**47**	**469**	**6,104**	**4,885**	**5,341**	**10,471**	**16,798**	**34,744**	
Adj PAT	**3,565**	**3,490**	**3,480**	**2,932**	**3,140**	**-8,776**	**4,885**	**5,341**	**13,466**	**4,591**	**3,224**	**NA**
YoY Change (%)	220.9	149.8	-199.8	74.6	-11.9	NA	40.4	82.2	1,821.0	-65.9	-7.6	
Margins (%)	11.0	10.2	10.3	9.0	9.6	-36.9	13.2	14.4	10.1	3.5	9.2	

Muthoot Finance : Planning to open 150 Belstar branches by the end of FY26; George Alexander Muthoot, MD

- Expects to see some growth in MFI portfolio in H1 FY27
- People are realizing the importance of ornaments
- Company sees a lot of demand for gold loans
- AUM growth guidance increased to 30-35% vs 15% given earlier

Read More

LG Electronics : Already surpassed the toughest phase of GST Transition; Sanjay Chitkara, COO

- Market share has improved in refrigerators, air conditioners
- There is no business weakness, the industry has faced headwinds recently
- Optimistic that things will fall in place going ahead
- Home appliances and air solutions saw muted performance

Read More

Rainbow Children's Medicare : Plan to add periodic specialties to make it a proper hub for Northeast; Ramesh Kancharla, CMD

- Focus aggressively on North & East India as growth markets, citing rising birth-rates and less competition than the South.
- Beyond 55% occupancy, company's EBITDA conversion is very significant
- Scaled international patient business from ~1% of revenue toward ~10% over five years through quaternary-care capability and outbound catchment.
- Maintained focus on high-complexity specialties (liver, kidney, bone-marrow transplants) as a differentiator to support margin and volume growth.

Read More

PG Electroplast : Experiencing a ramp up in the AC business; Vikas Gupta, MD

- Prioritising the current ramp-up of new manufacturing capacities to meet upcoming demand peaks
- Tightening working capital management and inventory turnover
- Focus on margin recovery by managing input cost pass-through
- Monitor product-segment mix shift toward higher value & niche segments (e.g., EV plastics, high-spec components)

Read More

Capacite Infraprojects : H2 will be better than H1, will stick to 20% growth guidance; Subir Malhotra, Whole-time director

- Will exceed order inflow guidance by a huge margin for FY26
- Have a lot of orders from the real estate sector
- Expects to reduce debt by further 10% in FY26
- Maintained growth guidance of 20% for FY26

Read More

Company	Reco	CMP (INR)	TP (INR)	% Upside Downside	EPS (INR) FY26E	FY27E	FY28E	EPS Gr. YoY (%) FY26E	FY27E	FY28E	P/E (x) FY26E	FY27E	P/B (x) FY26E	FY27E	ROE (%) FY26E	FY27E
Automobiles																
Amara Raja Ener.	Neutral	965	940	-3	42.7	50.1	57.8	-11.5	17.4	15.5	22.6	19.3	2.2	2.0	10.1	10.8
Apollo Tyres	Buy	519	603	16	24.9	31.2	35.7	27.3	25.3	14.4	20.8	16.6	1.7	1.6	10.5	12.2
Ashok Ley.	Buy	148	165	11	6.2	7.2	8.3	12.9	15.5	15.8	23.9	20.7	6.6	5.7	29.4	29.6
Bajaj Auto	Neutral	8837	9070	3	338.9	370.8	407.5	13.2	9.4	9.9	26.1	23.8	7.0	6.4	28.1	28.1
Balkrishna Inds	Neutral	2330	2257	-3	78.0	96.7	107.3	-19.1	24.0	11.0	29.9	24.1	3.9	3.4	13.7	15.1
Bharat Forge	Neutral	1397	1286	-8	25.9	35.4	45.0	21.3	36.2	27.4	53.8	39.5	6.6	5.9	12.8	15.8
Bosch	Neutral	36950	36289	-2	822.2	973.8	1,110.6	20.5	18.4	14.0	44.9	37.9	7.1	6.5	16.6	17.8
CEAT	Buy	3984	4523	14	161.3	210.5	241.8	32.1	30.5	14.9	24.7	18.9	3.3	2.9	14.1	16.4
Craftsman Auto	Neutral	6740	6542	-3	159.2	233.6	311.6	72.8	46.7	33.4	42.3	28.9	5.0	4.3	12.5	16.0
Eicher Mot.	Sell	6691	5846	-13	193.1	215.7	245.0	11.8	11.7	13.6	34.7	31.0	7.5	6.5	23.1	22.4
Endurance Tech.	Buy	2685	3215	20	67.4	81.5	97.1	14.7	20.8	19.2	39.8	33.0	5.8	5.1	15.6	16.5
Escorts Kubota	Neutral	3548	3672	3	107.5	125.5	136.7	6.9	16.7	8.9	33.0	28.3	3.8	3.5	12.1	12.9
Exide Ind	Neutral	381	404	6	15.3	16.7	17.7	21.1	9.1	5.7	24.8	22.8	2.1	1.9	8.4	8.5
Happy Forgings	Buy	1035	1200	16	30.1	37.5	51.4	5.9	24.9	36.9	34.4	27.6	4.7	4.1	14.4	15.8
Hero Moto	Buy	5530	6500	18	246.3	282.3	315.0	9.0	14.6	11.6	22.5	19.6	5.2	4.8	24.0	25.6
Hyundai Motor	Buy	2355	2801	19	73.6	87.5	105.6	6.0	18.9	20.7	32.0	26.9	9.3	7.4	32.4	30.6
M&M	Buy	3694	4122	12	120.5	144.7	167.6	22.1	20.1	15.8	30.6	25.5	6.1	5.1	21.5	21.8
CIE Automotive	Buy	429	502	17	21.5	23.2	25.7	-1.0	8.2	10.8	20.0	18.4	2.3	2.1	11.8	11.7
Maruti Suzuki	Buy	15679	18712	19	484.4	616.5	720.0	9.1	27.3	16.8	32.4	25.4	4.7	4.1	14.5	16.2
MRF	Sell	157432	121162	-23	4,847.9	5,697.8	6,418.4	10.0	17.5	12.6	32.5	27.6	3.3	2.9	10.6	11.2
Samvardh. Motherson	Buy	110	129	17	3.5	4.9	5.9	-2.9	41.1	20.3	31.7	22.5	3.1	2.9	10.2	13.3
Motherson Wiring	Buy	48	55	15	1.0	1.4	1.7	9.0	37.3	21.7	48.2	35.1	16.1	12.8	35.9	40.5
Sona BLW Precis.	Neutral	486	448	-8	11.2	12.4	13.9	13.8	10.6	11.7	43.2	39.0	5.0	4.6	11.9	12.2
TVS Motor	Buy	3386	4159	23	76.2	96.4	121.9	33.6	26.5	26.5	44.4	35.1	12.5	9.7	31.7	31.0
Tube Investments	Buy	3070	3680	20	43.2	48.6	53.2	12.0	12.5	9.5	71.0	63.1	10.0	8.8	15.0	14.8
Aggregate								**-2.0**	**24.2**	**17.2**	**29.5**	**23.8**	**4.6**	**4.0**	**15.5**	**16.9**
Banks - Private																
AU Small Finance	Buy	891	925	4	35.2	47.5	62.6	18.0	35	31.8	25.3	18.7	3.4	2.9	14.3	16.7
Axis Bank	Neutral	1243	1300	5	78.3	99.0	119.6	-8.2	26.4	20.8	15.9	12.5	1.9	1.7	12.8	14.4
Bandhan Bank	Neutral	155	175	13	9.8	18.2	23.5	-42.5	86	29.1	15.8	8.5	1.0	0.9	6.4	11.3
DCB Bank	Buy	175	165	-6	23.5	30.9	38.5	20.0	31.7	24.3	7.5	5.7	0.9	0.8	13.2	15.3
Equitas Small Fin.	Buy	60	70	17	0.2	5.7	9.0	-83.9	2,630.3	58.9	288.5	10.6	1.2	1.1	0.4	10.5
Federal Bank	Buy	236	260	10	16.4	19.9	24.4	-1.2	21.6	22.4	14.4	11.9	1.6	1.3	11.4	12.1
HDFC Bank	Buy	989	1175	19	49.1	54.7	64.7	11.5	11.5	18.3	20.2	18.1	2.7	2.4	14.3	14.3
ICICI Bank	Buy	1372	1700	24	72.8	82.7	95.7	9.0	13.6	15.8	18.8	16.6	2.9	2.5	16.7	16.5
IDFC First Bk	Neutral	80	80	0	2.7	5.3	7.7	29.8	92.3	45.9	29.2	15.2	1.5	1.4	5.1	9.3
IndusInd	Neutral	848	800	-6	13.7	49.8	73.5	-58.5	262.5	47.6	61.7	17.0	1.0	1.0	1.7	5.8
Kotak Mah. Bk	Buy	2075	2500	20	105.3	126.0	152.4	-5.4	19.6	21.0	19.7	16.5	2.4	2.1	11.7	12.7
RBL Bank	Buy	318	350	10	16.8	14.5	20.0	47.2	-13.9	37.9	18.9	22.0	1.2	1.1	6.5	7.5
Aggregate								**4.4**	**19.9**	**20.3**	**19.4**	**16.2**	**2.5**	**2.2**	**12.9**	**13.5**
Banks - PSU																
BOB	Neutral	287	290	1	37.2	41.3	48.2	-1.6	11.0	16.7	7.7	6.9	1.1	0.9	14.6	14.7
Canara Bank	Buy	146	153	5	21.4	22.9	25.6	14.0	6.9	12.1	6.8	6.4	1.2	1.1	19.5	18.6
Indian Bank	Buy	869	900	4	93.1	96.4	107.2	14.9	3.5	11.2	9.3	9.0	1.6	1.4	18.6	17.0
Punjab Natl.Bank	Buy	122	135	11	14.4	18.9	22.1	-2.5	31.4	16.5	8.5	6.4	1.0	0.9	13.2	15.4
SBI	Buy	967	1075	11	95.5	103.8	120.4	9.9	9	16.0	10.1	9.3	1.6	1.4	16.9	15.5
Union Bank (I)	Neutral	153	155	2	21.8	24.0	27.5	-7.3	10	14.4	7.0	6.4	1.0	0.9	14.7	14.4
Aggregate								**7.2**	**12**	**15**	**9**	**8.1**	**1.4**	**1.2**	**15.2**	**15.1**
NBFCs																
AAVAS Financiers	Neutral	1711	1800	5	83.5	99.4	119.9	15.2	19.0	20.6	20.5	17.2	2.7	2.3	14.1	14.5
Aditya Birla Cap	Buy	331	380	15	15.2	19.5	25.3	18.9	28.2	29.7	21.8	17.0	2.6	2.3	12.3	14.2
Bajaj Fin.	Neutral	1018	1160	14	32.7	41.4	52.5	21.0	26.6	27.0	31.2	24.6	5.6	4.7	19.3	20.6
Bajaj Housing	Neutral	108	120	12	3.2	3.8	4.7	23.8	19.1	23.6	33.5	28.1	4.0	3.5	12.6	13.2

Company	Reco	CMP (INR)	TP (INR)	% Upside Downside	EPS (INR) FY26E	FY27E	FY28E	EPS Gr. YoY (%) FY26E	FY27E	FY28E	P/E (x) FY26E	FY27E	P/B (x) FY26E	FY27E	ROE (%) FY26E	FY27E
Can Fin Homes	Neutral	883	915	4	75.9	79.5	92.8	18.0	4.7	16.7	11.6	11.1	2.0	1.7	18.4	16.7
Cholaman.Inv.&Fn	Buy	1714	1935	13	59.8	78.2	96.9	18.2	30.7	23.9	28.7	21.9	4.8	4.0	18.9	19.8
CreditAccess	Buy	1370	1690	23	51.7	88.4	116.3	55.4	70.9	31.6	26.5	15.5	2.8	2.4	11.2	16.6
Fusion Finance	Buy	171	215	26	-2.0	17.5	24.8	-98.4	LP	41.1	NM	9.7	1.1	1.0	-1.6	11.1
Five-Star Business	Buy	643	710	10	40.3	45.2	54.6	10.6	12.3	20.6	16.0	14.2	2.5	2.2	17.3	16.5
IIFL Finance	Buy	548	635	16	34.7	47.0	62.2	289.0	35.3	32.5	15.8	11.7	1.7	1.5	11.3	13.6
HDB Financial	Neutral	731	800	9	31.4	40.8	50.5	15.0	29.8	23.6	23.2	17.9	2.9	2.5	14.2	15.0
Home First Finan	Buy	1200	1450	21	53.2	64.2	76.0	25.4	20.8	18.3	22.6	18.7	2.9	2.5	16.1	14.4
IndoStar	Buy	237	285	20	39.2	13.9	20.9	914.7	-64.4	50.1	6.1	17.0	0.9	0.9	16.5	5.1
L&T Finance	Buy	294	330	12	11.9	16.1	20.2	12.6	34.9	25.4	24.6	18.3	2.6	2.4	11.1	13.6
LIC Hsg Fin	Neutral	568	630	11	99.3	103.3	111.9	0.7	4.0	8.3	5.7	5.5	0.8	0.7	14.2	13.3
Manappuram Fin.	Neutral	281	305	8	11.3	19.2	24.9	-20.3	69.4	29.8	24.8	14.7	1.7	1.5	7.5	11.3
MAS Financial	Buy	310	380	23	20.0	24.8	30.2	18.7	24.0	21.6	15.5	12.5	2.0	1.7	13.4	14.6
M&M Fin.	Buy	308	350	13	20.2	24.7	28.4	6.5	22.4	14.6	15.2	12.5	1.7	1.6	12.6	13.2
Muthoot Fin	Neutral	3727	3800	2	215.0	244.2	275.1	66.0	13.6	12.7	17.3	15.3	4.2	3.4	26.9	24.7
Piramal Enterp.	#N/A	#N/A	#N/A		#N/A	#N/A	#N/A		#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
PNB Housing	Buy	915	1080	18	88.2	96.4	117.3	18.4	9.3	21.7	10.4	9.5	1.3	1.1	12.8	12.4
Poonawalla Fincorp	Buy	469	605	29	8.7	21.8	32.0	-783.5	150.2	46.9	53.9	21.5	3.7	3.2	7.6	15.8
PFC	Buy	375	485	29	57.9	61.4	69.2	10.1	6.0	12.7	6.5	6.1	1.2	1.0	19.6	18.2
REC	Buy	358	465	30	65.9	70.6	80.8	10.4	7.0	14.5	5.4	5.1	1.0	0.9	20.7	19.2
Repco Home Fin	Neutral	415	465	12	70.4	75.0	84.6	0.2	6.6	12.8	5.9	5.5	0.7	0.6	12.5	11.9
Spandana Sphoorty	Neutral	276	280	1	-86.6	27.3	45.8	-40.4	LP	67.8	NM	10.1	1.1	0.9	-29.0	10.2
Shriram Finance	Buy	809	860	6	51.7	61.8	72.9	17.4	19.7	17.8	15.7	13.1	2.4	2.1	16.1	16.8
Aggregate								**23.2**	**19.9**	**20.9**	**17.1**	**14.3**	**2.6**	**2.2**	**15.1**	**15.7**
NBFC-Non Lending																
360 ONE WAM	Buy	1065	1400	31	31.1	36.9	43.7	20.4	18.7	18.4	34.3	28.9	5.3	4.4	16.5	17.0
Aditya Birla AMC	Buy	734	1100	50	37.1	42.3	48.1	14.8	14.0	13.8	19.8	17.4	5.0	4.5	26.9	27.3
Anand Rathi Wealth	Neutral	3023	2800	-7	46.8	59.8	73.5	29.3	27.9	22.8	64.7	50.5	25.7	18.2	47.0	42.0
Angel One	Buy	2746	2900	6	91.1	136.0	187.2	-29.9	49.4	37.6	30.2	20.2	3.7	3.3	14.0	18.7
BSE	Neutral	2828	2800	-1	57.9	64.4	75.1	78.4	11.2	16.7	48.9	43.9	18.4	14.0	37.7	31.8
Cams Services	Buy	3934	4900	25	95.0	112.1	131.9	0.2	17.9	17.7	41.4	35.1	14.8	12.6	38.4	38.8
CDSL	Neutral	1626	1520	-7	24.3	28.8	33.7	-3.2	18.6	17.2	67.0	56.5	16.9	14.9	26.9	28.1
HDFC AMC	Buy	5414	6800	26	134.6	153.2	177.1	16.8	13.8	15.6	40.2	35.3	13.1	12.0	33.9	35.3
KFin Technologies	Neutral	1084	1300	20	21.8	26.4	31.6	12.0	21.0	19.8	49.7	41.1	12.9	11.2	27.4	29.2
MCX	Neutral	9663	10700	11	206.0	257.7	277.0	87.1	25.1	7.5	46.9	37.5	23.5	20.9	52.7	58.9
NSDL	Neutral	1140	1270	11	19.5	23.6	28.2	14.5	20.7	19.9	58.4	48.4	9.6	8.0	17.8	18.1
Nippon Life AMC	Buy	864	1060	23	23.9	27.9	32.0	17.0	17.1	14.5	36.2	30.9	12.7	12.4	35.4	40.6
Nuvama Wealth	Buy	7338	9100	24	306.8	362.7	430.0	10.8	18.2	18.5	23.9	20.2	6.5	5.7	29.2	30.2
Prudent Corp.	Neutral	2531	2800	11	54.0	69.4	90.1	14.3	28.4	29.9	46.9	36.5	60.5	46.9	29.2	29.0
UTI AMC	Buy	1163	1700	46	54.7	78.1	90.4	-14.4	42.9	15.7	21.3	14.9	2.8	2.6	13.2	18.0
Aggregate								**18.6**	**20.4**	**17.6**	**39.5**	**32.8**	**10.2**	**8.8**	**25.8**	**26.8**
Insurance																
HDFC Life Insur.	Buy	773	910	18	8.4	10.0	11.5	0.2	18.9	14.7	92.0	77.4	2.6	2.2	15.4	16.5
ICICI Lombard	Buy	2007	2300	15	62.5	72.6	82.9	22.7	16.1	14.3	32.1	27.7	6.0	5.1	19.9	19.9
ICICI Pru Life	Buy	630	720	14	8.7	11.0	13.2	6.6	26.1	19.9	72.0	57.1	1.7	1.5	11.7	13.0
Life Insurance Corp.	Buy	909	1080	19	87.8	96.3	104.5	15.3	9.7	8.6	10.4	9.4	0.7	0.6	11.7	11.5
Max Financial	Buy	1674	2100	25	6.9	13.6	15.1	-26.6	96.3	10.9	241.9	123.2	2.4	2.0	18.3	19.7
Niva Bupa Health	Buy	77	92	20	0.4	1.5	3.0	-68.2	293.3	104.5	205.8	52.3	3.6	3.4	2.0	6.7
SBI Life Insurance	Buy	1999	2240	12	24.1	25.7	28.0	-0.3	6.7	9.0	83.1	77.9	2.4	2.0	18.1	18.3
Star Health Insu	Buy	523	570	9	11.4	16.3	21.7	3.9	42.6	33.3	45.9	32.2	4.0	3.6	9.1	11.7
Chemicals																
Alkyl Amines	Neutral	1774	1900	7	36.7	42.4	46.4	1.0	15.4	9.5	48.3	41.9	5.9	5.4	12.8	13.4
Atul	Buy	5915	7520	27	216.8	250.5	270.7	28.1	15.5	8.1	27.3	23.6	2.8	2.6	10.9	11.4
Clean Science	Neutral	922	960	4	26.3	32.1	37.8	5.6	22.2	17.9	35.1	28.7	5.9	5.1	18.2	19.0
Deepak Nitrite	Sell	1741	1530	-12	47.3	61.0	63.5	-7.5	29.1	4.1	36.8	28.5	4.0	3.6	11.4	13.2

Company	Reco	CMP (INR)	TP (INR)	% Upside Downside	EPS (INR) FY26E	FY27E	FY28E	EPS Gr. YoY (%) FY26E	FY27E	FY28E	P/E (x) FY26E	FY27E	P/B (x) FY26E	FY27E	ROE (%) FY26E	FY27E
Ellenbarrie Industrial	Buy	441	610	38	9.8	13.6	17.0	65.5	38.9	24.7	45.0	32.4	6.0	5.1	18.1	17.0
Fine Organic	Sell	4509	3820	-15	138.3	143.0	164.3	8.8	3.4	14.9	32.6	31.5	5.3	4.6	17.6	15.6
Galaxy Surfact.	Buy	2144	2570	20	79.7	94.1	107.7	-7.3	18.1	14.5	26.9	22.8	3.0	2.7	11.4	12.4
Navin Fluorine	Neutral	6025	5400	-10	108.2	129.8	149.4	86.0	19.9	15.1	55.7	46.4	8.1	7.1	17.2	16.3
NOCIL	Neutral	176	170	-3	3.7	4.9	6.1	-42.3	31.8	24.8	47.3	35.9	1.6	1.6	3.5	4.5
PI Inds.	Buy	3561	4260	20	102.1	110.7	126.0	-6.6	8.4	13.9	34.9	32.2	4.7	4.2	14.4	13.8
SRF	Buy	2839	3650	29	68.1	91.8	105.7	47.9	34.7	15.1	41.7	30.9	6.0	5.2	15.2	17.9
Tata Chemicals	Neutral	833	900	8	29.0	44.5	60.0	75.9	53.4	34.9	28.7	18.7	1.0	0.9	3.4	5.1
Vinati Organics	Buy	1665	2100	26	52.1	60.9	71.2	30.0	17.0	17.0	32.0	27.3	5.3	4.6	17.8	18.0
Aggregate								**13.9**	**19.5**	**11.9**	**37.9**	**31.7**	**4.5**	**4.0**	**11.9**	**12.7**
Capital Goods																
ABB India	Buy	4954	5800	17	79.1	89.3	104.4	-10.6	12.9	16.8	62.6	55.5	13.5	12.4	22.6	23.4
Bharat Electronics	Buy	427	500	17	8.3	9.9	11.5	15.0	18.6	16.2	51.3	43.3	12.4	9.9	24.2	23.0
Bharat Dynamics	Buy	1613	2000	24	28.3	37.9	52.0	88.6	33.9	37.3	57.1	42.6	12.3	9.9	21.5	23.3
Cummins India	Buy	4284	4950	16	87.6	98.5	114.9	22.2	12.5	16.7	48.9	43.5	14.8	13.1	32.3	31.9
Hind.Aeronautics	Buy	4729	5800	23	142.9	161.0	197.8	14.3	12.7	22.9	33.1	29.4	7.6	6.4	22.8	21.7
Hitachi Energy	Sell	21466	18000	-16	203.2	266.4	334.5	162.4	31.1	25.5	105.6	80.6	17.8	14.5	17.8	18.9
Kalpataru Proj.	Buy	1253	1500	20	52.7	73.5	85.6	33.9	39.6	16.4	23.8	17.1	2.7	2.3	11.9	14.7
KEC International	Buy	792	920	16	31.1	40.3	50.9	44.9	29.8	26.1	25.5	19.6	3.5	3.1	14.6	16.7
Kirloskar Oil	Buy	1092	1400	28	35.5	44.6	52.3	23.5	25.5	17.3	30.7	24.5	4.7	4.1	16.2	17.7
Larsen & Toubro	Buy	3995	4500	13	130.2	154.9	184.9	21.9	19.0	19.4	30.7	25.8	5.0	4.4	17.2	18.1
Siemens	Neutral	3083	3350	9	74.3	64.6	76.7	30.9	-13.1	18.7	41.5	47.7	6.1	5.4	14.7	11.3
Siemens Energy	Buy	3260	3800	17	32.4	41.5	61.4	65.3	28.2	47.8	100.6	78.5	26.6	19.8	26.4	25.3
Thermax	Sell	3005	3000	0	62.2	72.2	86.5	11.7	16.1	19.8	48.3	41.6	6.2	5.5	13.5	14.0
Triveni Turbine	Buy	541	640	18	11.8	14.0	16.8	4.4	19.0	19.8	45.9	38.6	11.6	9.5	27.7	27.1
Zen Technologies	Neutral	1436	1400	-2	21.6	40.5	53.3	-26.0	87.6	31.8	66.6	35.5	6.9	5.8	10.9	17.7
Aggregate								**21.1**	**17.0**	**20.9**	**40.6**	**34.7**	**7.6**	**6.5**	**18.7**	**18.8**
Cement																
Ambuja Cem.	Buy	563	740	31	11.4	14.9	17.9	41.2	30.9	19.8	49.4	37.8	2.4	2.3	5.1	6.3
ACC	Neutral	1840	2040	11	88.2	116.3	136.1	23.9	31.9	17.0	20.9	15.8	1.7	1.5	8.5	10.1
Birla Corp.	Buy	1178	1600	36	70.2	85.1	95.1	66.2	21.3	11.7	16.8	13.8	1.2	1.1	7.5	8.4
Dalmia Bhar.	Buy	2032	2660	31	68.0	72.8	84.7	83.5	7.0	16.4	29.9	27.9	2.1	2.0	7.1	7.2
Grasim Inds.	Buy	2780	3410	23	84.4	105.4	127.0	13.9	24.9	20.5	32.9	26.4	3.3	3.2	-4.3	-1.1
India Cem	Sell	393	300	-24	-1.2	3.8	11.3	-95.2	LP	195.1	NM	102.9	1.3	1.3	-0.4	1.2
JSW Cement	Neutral	126	138	9	2.4	2.9	3.6	-518.6	22.7	25.8	53.7	43.8	2.8	2.6	7.5	6.1
J K Cements	Buy	5555	7000	26	146.1	187.9	217.1	41.1	28.6	15.6	38.0	29.6	6.0	5.1	17.1	18.7
JK Lakshmi Ce	Buy	820	1100	34	41.3	51.0	51.3	70.7	23.3	0.6	19.9	16.1	2.6	2.3	13.9	15.1
Ramco Cem	Neutral	981	1060	8	16.0	24.6	34.6	309.6	53.6	40.3	61.1	39.8	3.0	2.8	5.0	7.3
Shree Cem	Neutral	26748	30030	12	529.5	561.8	676.6	56.7	6.1	20.4	50.5	47.6	4.3	4.0	8.7	8.7
Ultratech	Buy	11864	14460	22	272.7	350.5	423.9	31.4	28.5	20.9	43.5	33.8	4.6	4.2	11.0	13.0
Aggregate								**42.2**	**26.0**	**20.4**	**39.1**	**31.1**	**3.2**	**3.0**	**8.3**	**9.7**
Consumer																
Asian Paints	Neutral	2906	3000	3	46.8	54.1	61.9	10.1	15.7	14.5	62.2	53.7	14.0	13.3	22.9	25.4
Britannia	Buy	5802	7150	23	108.4	126.4	143.5	18.0	16.6	13.5	53.5	45.9	27.4	22.4	55.2	53.7
Colgate	Buy	2174	2850	31	51.9	57.8	63.0	1.0	11.5	8.9	41.9	37.6	37.4	37.6	87.0	99.7
Dabur	Neutral	525	525	0	10.8	12.2	13.4	6.7	12.4	9.7	48.5	43.1	8.0	7.8	17.2	18.4
Emami	Buy	520	675	30	20.3	21.9	23.6	0.2	7.8	7.8	25.6	23.7	7.6	6.9	31.2	30.3
Godrej Cons.	Buy	1149	1400	22	21.3	25.9	30.1	15.2	21.6	16.0	53.9	44.3	9.4	9.1	17.8	20.8
HUL	Buy	2427	3050	26	45.8	52.1	56.4	3.3	13.8	8.2	53.0	46.5	11.3	11.0	21.6	24.0
ITC	Buy	408	515	26	16.8	18.5	19.8	5.4	9.6	7.4	24.2	22.1	7.0	6.8	29.6	31.3
Indigo Paints	Buy	1299	1400	8	33.2	38.5	44.5	11.4	16.0	15.5	39.1	33.7	5.4	4.6	14.5	14.7
Jyothy Lab	Neutral	311	350	13	10.3	11.7	13.0	1.3	13.0	11.1	30.1	26.6	5.4	5.0	18.3	19.5
L T Foods	Buy	413	550	33	20.5	26.9	31.8	17.6	31.3	18.1	20.1	15.3	3.3	2.8	17.3	19.6
Marico	Buy	739	850	15	13.6	16.3	18.1	9.6	20.1	11.3	54.5	45.3	23.2	21.3	43.3	49.0
Nestle	Neutral	1269	1300	2	16.9	20.1	22.5	5.4	19.6	11.8	75.3	63.0	56.5	51.8	77.9	85.8

Company	Reco	CMP (INR)	TP (INR)	% Upside Downside	EPS (INR) FY26E	EPS (INR) FY27E	EPS (INR) FY28E	EPS Gr. YoY (%) FY26E	EPS Gr. YoY (%) FY27E	EPS Gr. YoY (%) FY28E	P/E (x) FY26E	P/E (x) FY27E	P/B (x) FY26E	P/B (x) FY27E	ROE (%) FY26E	ROE (%) FY27E
Page Inds	Buy	39743	47500	20	715.4	803.0	911.2	9.6	12.2	13.5	55.6	49.5	26.2	22.0	47.1	44.4
Pidilite Ind.	Neutral	1461	1500	3	23.9	27.6	31.6	15.7	15.5	14.3	61.1	52.9	13.5	12.0	23.4	24.0
P&G Hygiene	Neutral	13032	14000	7	268.1	296.7	330.1	36.9	10.7	11.2	48.6	43.9	46.4	38.3	105.7	95.7
Radico Khaitan	Buy	3260	3600	10	41.9	53.3	65.5	62.5	27.3	22.8	77.8	61.1	13.9	11.8	17.9	19.2
Tata Consumer	Buy	1158	1450	25	17.0	20.1	22.1	21.1	18.8	9.5	68.3	57.5	5.1	4.8	8.2	9.2
United Brew	Neutral	1811	1750	-3	16.4	26.9	34.8	-7.2	64.0	29.6	110.6	67.4	10.4	9.6	9.7	14.9
United Spirits	Neutral	1429	1575	10	23.0	25.6	28.2	16.8	11.1	10.2	62.1	55.9	10.9	9.1	17.5	16.3
Varun Beverages	Buy	459	580	26	9.1	10.7	12.8	18.3	18.4	18.9	50.6	42.7	8.2	7.2	17.3	18.0
Aggregate								**8.5**	**14.2**	**10.7**	**45.4**	**39.7**	**10.9**	**10.2**	**24.0**	**25.6**
Consumer Durables																
Havells India	Neutral	1469	1640	12	24.5	31.2	37.5	4.5	27.2	20.4	59.9	47.1	9.9	8.7	16.5	18.4
KEI Industries	Buy	4111	4960	21	92.2	108.5	128.9	26.5	17.7	18.8	44.6	37.9	5.9	5.2	14.2	14.6
LG Electronics	Buy	1619	1890	17	28.9	36.4	42.0	-11.1	26.0	15.6	56.1	44.5	15.2	12.4	29.6	30.7
Polycab India	Buy	7628	9110	19	176.2	199.0	237.5	31.2	12.9	19.4	43.3	38.3	9.6	8.1	22.2	21.1
R R Kabel	Neutral	1373	1470	7	39.7	43.2	50.9	44.2	8.6	17.9	34.5	31.8	6.2	5.3	19.2	17.9
Voltas	Neutral	1351	1390	3	18.6	29.7	37.0	-26.7	59.2	24.8	72.5	45.5	6.5	5.8	8.9	12.7
Aggregate								**7.3**	**22.6**	**19.0**	**51.4**	**41.9**	**9.3**	**8.0**	**18.2**	**19.1**
EMS																
Amber Enterp.	Buy	7379	8400	14	90.4	158.0	224.9	25.6	74.7	42.3	81.6	46.7	7.2	6.2	10.8	14.3
Avalon Tech	Buy	1045	1330	27	15.3	25.2	34.1	59.6	65.0	35.3	68.3	41.4	9.7	7.8	15.3	20.9
Cyient DLM	Buy	429	550	28	9.5	16.8	23.7	2.4	76.0	41.1	44.9	25.5	3.3	2.9	7.6	12.0
Data Pattern	Neutral	3102	2950	-5	46.2	64.3	82.6	16.6	39.3	28.4	67.2	48.2	9.9	8.2	15.8	18.6
Dixon Tech.	Buy	15419	22500	46	174.9	276.9	363.8	49.3	58.3	31.4	88.2	55.7	23.2	16.5	30.0	34.7
Kaynes Tech	Buy	6335	8200	29	83.3	131.9	194.9	90.2	58.3	47.7	76.0	48.0	8.5	7.2	14.2	16.2
Syrma SGS Tech.	Buy	894	960	7	14.7	23.7	30.9	52.7	60.5	30.5	60.6	37.8	5.3	4.6	11.9	14.1
Aggregate								**49.3**	**59.4**	**36.4**	**77.4**	**48.6**	**10.7**	**8.8**	**13.8**	**18.1**
Healthcare																
Alembic Phar	Neutral	903	1020	13	36.2	44.9	53.7	24.2	24.1	19.7	25.0	20.1	3.1	2.7	12.8	14.2
Alkem Lab	Neutral	5725	5560	-3	207.4	187.6	209.3	14.5	-9.5	11.6	27.6	30.5	5.0	4.5	19.3	15.5
Ajanta Pharma	Buy	2523	3000	19	83.0	98.7	111.0	11.1	18.9	12.5	30.4	25.6	6.9	5.7	24.9	24.5
Apollo Hospitals	Buy	7419	9015	22	130.1	155.6	193.1	29.4	19.6	24.1	57.0	47.7	10.3	8.5	20.5	20.2
Aurobindo	Buy	1222	1350	10	62.4	78.3	94.6	2.3	25.4	20.9	19.6	15.6	2.0	1.8	10.6	11.9
Biocon	Buy	411	480	17	4.0	8.7	11.4	97.4	115.4	30.8	101.9	47.3	2.2	2.1	2.2	4.6
Blue Jet Health	Buy	576	770	34	20.5	25.7	32.3	16.5	25.2	25.8	28.1	22.5	6.8	5.3	27.4	26.6
Cipla	Neutral	1532	1500	-2	61.3	61.8	68.7	-2.3	0.9	11.1	25.0	24.8	3.5	3.1	13.8	12.4
Divis Lab	Neutral	6511	6925	6	92.6	114.7	137.1	14.0	23.9	19.5	70.3	56.8	10.3	9.2	15.5	17.1
Dr Reddy’s	Neutral	1245	1250	0	68.9	63.1	68.5	2.4	-8.4	8.6	18.1	19.7	2.7	2.4	15.8	12.7
Dr Agarwal's Hea	Buy	524	600	15	4.0	5.2	7.9	50.5	31.1	50.4	131.2	100.1	8.3	7.6	6.5	7.9
ERIS Lifescience	Neutral	1550	1530	-1	35.7	50.8	61.1	39.3	42.4	20.2	43.4	30.5	6.5	5.5	16.0	19.5
Gland Pharma	Buy	1831	2310	26	54.2	68.0	80.4	27.8	25.5	18.3	33.8	26.9	3.0	2.7	9.3	10.6
Glenmark	Buy	1898	2400	26	16.3	70.2	82.3	-65.9	331.4	17.3	116.6	27.0	5.8	4.8	5.1	19.5
GSK Pharma	Neutral	2478	2800	13	59.8	69.3	78.5	10.9	15.9	13.2	41.4	35.7	16.8	13.1	40.6	36.7
Global Health	Buy	1176	1480	26	22.6	29.6	35.6	16.9	31.1	20.1	52.0	39.7	8.2	7.0	16.7	19.0
Granules India	Buy	547	650	19	23.5	31.2	38.1	19.2	32.7	22.2	23.3	17.5	3.1	2.7	14.3	16.4
IPCA Labs	Buy	1495	1600	7	43.3	52.6	62.2	20.3	21.4	18.4	34.5	28.4	4.8	4.2	14.8	15.9
Laxmi Dental	Buy	311	410	32	8.4	11.4	13.7	77.2	34.6	20.5	36.9	27.4	6.7	5.4	20.0	21.8
Laurus Labs	Buy	998	1110	11	13.4	16.8	19.6	131.5	25.0	16.8	74.3	59.4	10.3	9.0	14.7	16.2
Lupin	Neutral	2055	2100	2	101.3	98.9	101.4	40.8	-2.4	2.5	20.3	20.8	4.1	3.5	23.1	18.1
Mankind Pharma	Buy	2267	2800	24	46.0	59.5	72.3	-8.0	29.4	21.5	49.3	38.1	5.9	5.3	12.6	14.7
Max Healthcare	Buy	1101	1350	23	18.7	24.3	25.6	23.7	30.0	5.5	58.9	45.3	8.8	7.5	16.0	17.9
Piramal Pharma	Buy	194	240	24	-0.3	1.4	3.5	-148.9	LP	146.9	NM	135.1	2.9	2.8	-0.5	2.3
Rubicon Research	Buy	714	780	9	13.6	18.3	24.6	66.8	34.5	33.9	52.4	38.9	9.7	8.0	25.6	22.5
Sun Pharma	Buy	1756	1960	12	49.2	57.5	64.7	4.4	16.8	12.6	35.7	30.6	5.2	4.6	15.4	16.0
Torrent Pharma	Neutral	3840	3770	-2	70.0	84.6	104.2	21.2	20.8	23.1	54.8	45.4	7.1	5.9	28.4	28.6
Zydus Lifesciences	Neutral	944	990	5	44.9	44.5	48.6	-2.4	-1.0	9.4	21.0	21.2	3.3	2.9	17.2	14.7

Company	Reco	CMP (INR)	TP (INR)	% Upside Downside	EPS (INR) FY26E	FY27E	FY28E	EPS Gr. YoY (%) FY26E	FY27E	FY28E	P/E (x) FY26E	FY27E	P/B (x) FY26E	FY27E	ROE (%) FY26E	FY27E
Aggregate								**8.2**	**15.6**	**14.8**	**35.9**	**31.0**	**5.0**	**4.4**	**13.8**	**14.1**
Infrastructure																
G R Infraproject	Buy	1098	1360	24	76.5	102.5	115.7	2.4	34.0	12.9	14.4	10.7	1.2	1.1	9.0	10.9
IRB Infra	Buy	43	52	21	2.2	2.8	3.9	92.9	27.6	39.7	19.9	15.6	1.2	1.2	6.4	7.7
KNR Constructions	Neutral	168	190	13	6.5	11.2	15.2	-53.3	71.4	35.5	25.7	15.0	1.1	1.1	4.6	7.4
Aggregate											**18.5**	**13.9**	**1.2**	**1.1**	**6.6**	**8.2**
Logistics																
Adani Ports	Buy	1512	1770	17	62.6	73.3	82.3	24.9	17.0	12.3	24.1	20.6	4.4	3.8	19.9	19.7
Blue Dart Express	Buy	5998	7900	32	139.6	197.1	204.9	35.4	41.2	3.9	43.0	30.4	7.5	6.2	18.8	22.3
Concor	Buy	519	670	29	17.8	22.2	25.8	4.7	24.7	16.3	29.1	23.4	3.0	2.8	10.6	12.4
Delhivery	Buy	437	570	31	3.4	6.3	8.3	52.3	83.0	32.1	127.6	69.7	3.4	3.2	2.7	4.7
JSW Infra	Buy	281	360	28	7.5	8.9	12.6	7.3	18.6	42.1	37.6	31.7	5.4	4.7	15.3	15.8
Mahindra Logistics	Neutral	341	330	-3	2.5	17.2	22.3	-149.9	595.7	29.3	137.7	19.8	2.8	2.5	3.3	13.4
Transport Corp.	Buy	1120	1500	34	61.5	66.9	76.2	14.9	8.8	14.0	18.2	16.7	3.4	2.9	19.8	18.2
TCI Express	Neutral	614	720	17	26.1	33.2	36.3	16.5	27.4	9.1	23.5	18.5	2.8	2.5	12.5	14.4
VRL Logistics	Buy	280	350	25	12.6	14.8	16.5	20.6	17.4	11.6	22.2	18.9	4.0	3.8	19.2	20.6
Aggregate											**27.5**	**23.0**	**4.3**	**3.7**	**15.5**	**16.1**
Media																
PVR Inox	Neutral	1084	1245	15	25.1	31.0	39.3	-262.6	23.6	26.5	43.2	34.9	1.5	1.4	3.4	4.1
Sun TV	Neutral	563	630	12	39.6	43.1	46.1	-8.8	8.8	7.1	14.2	13.1	1.8	1.6	12.6	12.6
Zee Ent.	Neutral	100	100	0	6.3	7.5	8.8	-22.8	18.6	17.1	15.9	13.4	0.8	0.8	5.2	5.9
Aggregate								**2.9**	**12.8**	**11.9**	**17.6**	**15.6**	**1.3**	**1.3**	**7.6**	**8.1**
Metals																
Coal India	Buy	387	440	14	51.3	57.7	60.3	-10.6	12.4	4.6	7.5	6.7	2.1	1.8	27.6	27.0
Hindalco	Buy	803	920	15	74.1	75.0	79.1	-0.9	1.1	5.5	10.8	10.7	1.6	1.4	15.8	13.9
Hind. Zinc	Neutral	487	510	5	27.5	32.2	35.1	11.3	17.3	8.8	17.7	15.1	10.4	7.2	70.0	56.4
JSPL	Buy	1077	1240	15	58.8	87.1	97.9	41.9	48.1	12.5	18.3	12.4	2.1	1.8	12.1	15.8
JSW Steel	Buy	1167	1350	16	44.2	72.4	89.9	184.0	63.7	24.2	26.4	16.1	3.2	2.7	12.8	18.0
Jindal Stainless	Buy	738	870	18	38.1	44.5	50.3	25.0	16.8	12.9	19.4	16.6	3.1	2.7	16.1	16.0
Nalco	Neutral	262	250	-5	25.6	24.2	24.5	-10.7	-5.5	1.4	10.2	10.8	2.2	1.9	23.7	18.7
NMDC	Buy	77	88	15	8.6	9.5	10.2	15.8	10.4	7.3	8.9	8.1	1.9	1.7	23.5	22.2
SAIL	Neutral	142	150	6	8.4	13.2	14.2	158.3	57	8.0	17.0	10.8	1.0	0.9	5.7	8.5
Tata Steel	Buy	174	210	21	9.4	14.2	15.7	179.4	51	10.5	18.5	12.3	2.2	1.9	12.3	16.4
Vedanta	Neutral	525	540	3	41.6	46.8	54.5	19.8	12	16.5	12.6	11.2	4.3	3.6	36.7	34.8
Aggregate								**18.8**	**21.8**	**10.4**	**13.6**	**11.1**	**2.4**	**2.1**	**17.6**	**18.6**
Oil & Gas																
Aegis Logistics	Neutral	793	770	-3	23.3	24.3	26.0	23.2	4.1	7.4	34.0	32.7	5.4	4.9	16.7	15.7
BPCL	Neutral	371	395	6	49.1	37.5	31.3	54.2	-23.6	-16.6	7.6	9.9	1.6	1.4	23.3	15.4
Castrol India	Buy	193	260	35	9.6	9.7	10.7	2.7	1.1	10.2	20.0	19.8	7.7	7.2	40.1	37.5
GAIL	Buy	184	205	12	13.9	14.9	16.0	-3.6	7.5	7.3	13.2	12.3	1.5	1.4	12.4	12.2
Gujarat Gas	Buy	404	500	24	17.2	18.3	21.3	3.2	6.8	16.1	23.5	22.0	3.0	2.8	13.4	13.1
Gujarat St. Pet.	Neutral	302	311	3	13.5	13.3	14.3	-5.5	-1.4	7.4	22.3	22.6	1.5	1.4	6.9	6.5
HPCL	Buy	481	590	23	78.6	63.5	46.6	148.3	-19.2	-26.6	6.1	7.6	1.6	1.4	29.3	19.9
IOC	Neutral	171	152	-11	18.6	14.6	10.6	140.0	-21.7	-27.2	9.2	11.7	1.1	1.1	13.1	9.4
IGL	Buy	213	250	18	10.7	12.5	13.5	2.1	16.7	7.9	19.9	17.0	2.9	2.7	15.4	16.4
Mahanagar Gas	Buy	1254	1700	36	98.5	102.8	113.8	-7.3	4.4	10.7	12.7	12.2	1.9	1.7	15.7	15.0
Oil India	Neutral	437	426	-3	32.0	28.3	28.3	-15.0	-11.3	-0.1	13.7	15.4	1.5	1.4	11.0	9.1
ONGC	Neutral	248	250	1	33.3	31.7	31.9	9.1	-4.8	0.5	7.4	7.8	0.9	0.8	11.8	10.5
PLNG	Buy	274	390	42	22.2	31.1	26.4	-15.3	40.3	-15.2	12.3	8.8	1.9	1.7	16.3	20.4
Reliance Ind.	Buy	1519	1700	12	55.6	61.2	67.8	8.0	10.1	10.8	27.3	24.8	2.3	2.1	8.6	8.7
Aggregate								**24.2**	**-3.1**	**-1.0**	**15.8**	**16.3**	**1.8**	**1.6**	**11.1**	**9.9**
Real Estate																
Anant Raj	Buy	616	793	29	13.7	12.0	30.0	10.3	-12.4	150.3	45.1	51.4	3.9	3.6	8.6	7.0
Brigade Enterpr.	Buy	944	1494	58	38.1	54.0	78.1	35.9	41.7	44.6	24.7	17.5	3.5	3.0	15.3	18.4
DLF	Buy	766	1002	31	17.4	17.3	18.1	-1.5	-0.6	4.5	44.0	44.3	3.0	2.8	9.7	8.9

Company	Reco	CMP	TP	% Upside	EPS (INR)			EPS Gr. YoY (%)			P/E (x)		P/B (x)		ROE (%)	
		(INR)	(INR)	Downside	FY26E	FY27E	FY28E	FY26E	FY27E	FY28E	FY26E	FY27E	FY26E	FY27E	FY26E	FY27E
Godrej Propert.	Buy	2201	2843	29	82.3	80.0	126.4	78.4	-2.8	57.9	26.7	27.5	3.3	3.0	13.4	11.5
Kolte Patil Dev.	Buy	415	488	18	21.5	52.2	76.6	53.6	142.4	46.7	19.3	7.9	2.6	2.0	17.1	28.6
Oberoi Realty	Neutral	1752	1779	2	78.8	99.7	109.3	28.7	26.6	9.6	22.2	17.6	3.5	2.9	16.9	18.2
Lodha Developers	Buy	1209	1888	56	37.0	40.6	43.1	33.6	9.8	6.2	32.7	29.8	5.1	4.5	16.9	16.0
Mahindra Lifespace	Neutral	392	447	14	2.7	12.8	15.1	-32.4	380.6	17.6	146.9	30.6	2.5	2.3	2.2	7.8
SignatureGlobal	Buy	1112	1383	24	55.7	125.3	184.8	674.8	124.7	47.5	20.0	8.9	10.4	4.8	70.0	73.6
Sri Lotus	Buy	173	250	44	6.1	12.0	15.8	30.5	97.7	31.6	28.6	14.5	4.3	3.3	20.5	26.0
Sunteck Realty	Buy	446	574	29	9.4	8.4	15.8	-8.5	-10.5	88.5	47.5	53.0	1.9	1.9	4.1	3.6
Sobha	Buy	1574	1877	19	33.7	50.6	72.4	281.0	49.9	43.2	46.7	31.1	3.4	3.1	7.6	10.5
Prestige Estates	Buy	1745	2295	31	27.5	32.1	35.7	116.0	16.6	11.3	63.5	54.4	4.3	4.0	6.9	7.5
Phoenix Mills	Buy	1737	2003	15	46.1	50.2	69.5	67.4	9.0	38.3	37.7	34.6	5.2	4.5	14.7	14.0
Aggregate								**37.2**	**18.7**	**25.7**	**35.2**	**29.7**	**4.1**	**3.7**	**11.7**	**12.3**
Retail																
Aditya Birla Fashion	Neutral	78	90	15	-5.1	-5.6	-4.6	-16.2	Loss	Loss	NM	NM	1.3	1.4	-9.7	-11.6
Aditya Birla Lifestyle	Neutral	134	155	15	1.8	2.2	2.6	35.7	27.4	16.1	76.6	60.1	11.0	9.3	15.5	16.8
Avenue Supermarts	Buy	4054	5000	23	45.0	53.9	64.8	8.1	19.9	20.2	90.1	75.2	10.8	9.5	12.8	13.4
United Foodbrands	Neutral	189	215	14	-14.0	-13.4	-12.4	102.5	Loss	Loss	NM	NM	2.4	2.9	-17.8	-20.4
Bata India	Neutral	1027	985	-4	16.3	21.4	25.6	-16.1	31.3	19.9	63.0	48.0	7.9	7.3	12.9	15.8
Campus Activewe.	Buy	272	315	16	4.7	5.8	7.4	17.5	24.9	27.1	58.5	46.9	9.6	8.2	16.4	17.5
Devyani Intl.	Buy	138	180	30	-0.1	1.2	2.2	-172.0	LP	88.9	NM	118.4	27.6	36.1	-1.9	26.4
Go Fashion (I)	Buy	541	750	39	16.6	21.8	25.9	-4.0	31.4	18.9	32.6	24.8	3.8	3.4	11.0	12.8
Jubilant Food.	Neutral	615	650	6	5.3	8.1	10.7	48.4	53.2	31.4	116.2	75.9	20.3	20.0	17.4	26.4
Kalyan Jewellers	Buy	495	675	36	11.2	14.3	17.0	43.4	27.6	18.9	44.2	34.6	9.0	7.7	22.1	24.1
Metro Brands	Buy	1098	1400	27	14.9	17.8	20.9	6.9	19.1	17.7	73.7	61.9	14.8	12.8	22.1	22.8
P N Gadgil Jewellers	Buy	642	825	28	25.1	29.5	34.8	44.4	17.4	17.8	25.5	21.7	4.6	3.8	19.8	19.1
Raymond Lifestyle	Buy	1125	1405	25	35.2	54.5	66.7	113.5	54.6	22.5	31.9	20.7	0.7	0.7	4.8	7.1
Restaurant Brand	Buy	63	120	90	-3.2	-1.4	-0.2	-19.6	Loss	Loss	NM	NM	5.2	5.9	-23.4	-12.4
Relaxo Footwear	Sell	427	370	-13	7.4	8.5	9.5	8.4	14.6	11.6	57.5	50.2	4.8	4.4	8.5	9.1
Sapphire Foods	Buy	246	350	42	-0.3	2.0	3.1	-128.6	LP	54.6	NM	122.2	5.7	5.4	-0.7	4.6
Senco Gold	Neutral	335	375	12	17.7	18.5	22.6	43.4	4.2	22.4	18.9	18.1	2.5	2.2	13.8	12.8
Shoppers Stop	Neutral	461	520	13	1.4	-0.4	-1.3	127.4	PL	Loss	331.0	NM	10.8	11.0	4.4	-1.3
Titan Company	Buy	3824	4500	18	56.8	67.2	79.5	34.3	18.4	18.2	67.3	56.9	22.4	17.6	37.7	34.7
Trent	Buy	4389	6000	37	52.4	58.9	67.2	21.3	12.4	14.1	83.8	74.5	20.5	16.2	29.6	25.9
Vedant Fashions	Neutral	627	725	16	16.3	17.2	18.6	1.6	5.6	8.1	38.5	36.5	7.9	7.1	19.9	18.9
Vishal Mega Mart	Buy	137	180	32	1.8	2.3	2.9	32.0	27.9	26.5	75.4	59.0	8.7	7.6	12.4	13.8
V-Mart Retail	Buy	834	1085	30	15.1	23.9	34.3	481.0	58.4	43.7	55.3	34.9	7.1	5.9	13.8	18.5
Westlife Foodworld	Neutral	549	675	23	-0.2	2.0	5.4	-129.3	LP	165.1	NM	269.7	13.8	13.1	-0.6	5.0
Aggregate								**29.4**	**24.1**	**22.2**	**77.1**	**63.2**	**11.0**	**9.8**	**14.3**	**15.6**
Technology																
Cyient	Sell	1132	1050	-7	60.7	75.5	93.6	9.5	24.4	24.1	18.7	15.0	2.2	2.1	11.4	13.5
HCL Tech.	Buy	1594	1800	13	65.9	73.6	77.0	3.2	11.6	4.6	24.2	21.7	6.3	6.4	25.8	29.3
Hexaware Tech.	Buy	688	850	24	23.3	26.9	31.1	20.8	15.5	15.6	29.5	25.5	6.9	6.1	25.2	25.6
Infosys	Neutral	1503	1650	10	69.1	72.4	76.7	8.4	4.7	5.9	21.7	20.7	6.5	6.5	29.9	31.3
KPIT Technologies	Buy	1224	1500	23	28.4	36.5	43.5	-2.1	28.2	19.2	43.0	33.6	9.4	7.9	24.1	25.8
LTI Mindtree	Buy	5804	6650	15	185.8	207.1	234.1	19.6	11.5	13.0	31.2	28.0	6.6	5.8	22.6	22.1
L&T Technology	Neutral	4085	4400	8	128.4	154.6	176.6	7.9	20.4	14.2	31.8	26.4	6.2	5.4	20.9	21.9
Mphasis	Neutral	2771	2900	5	100.3	111.2	124.8	12.4	10.9	12.2	27.6	24.9	5.1	4.7	19.1	19.6
Coforge	Buy	1800	2400	33	44.7	58.7	74.3	77.3	31.4	26.5	40.3	30.6	8.4	7.4	17.4	20.7
Persistent Sys	Buy	6102	6550	7	119.1	147.0	172.7	32.0	23.4	17.5	51.3	41.5	12.8	10.8	27.1	28.3
TCS	Buy	3105	3500	13	141.8	149.5	156.1	5.6	5.5	4.4	21.9	20.8	11.4	11.0	53.1	53.8
Tata Elxsi	Sell	5263	4400	-16	105.4	136.6	156.3	-16.4	29.6	14.4	50.0	38.5	9.9	9.0	21.3	24.5
Tata Technologies	Sell	680	570	-16	16.8	19.8	22.5	1.4	17.7	13.5	40.4	34.4	6.9	6.5	18.0	19.4
Tech Mah	Buy	1438	1900	32	60.1	78.0	86.3	25.3	29.8	10.7	23.9	18.4	4.5	4.4	19.2	24.1
Wipro	Sell	245	200	-18	12.5	12.6	13.1	-0.2	1.2	3.6	19.6	19.3	3.0	3.0	15.7	15.6
Zensar Tech	Neutral	725	730	1	31.7	34.1	36.5	11.8	7.4	7.2	22.8	21.3	3.7	3.4	17.2	17.0

Company	Reco	CMP (INR)	TP (INR)	% Upside Downside	EPS (INR) FY26E	EPS (INR) FY27E	EPS (INR) FY28E	EPS Gr. YoY (%) FY26E	EPS Gr. YoY (%) FY27E	EPS Gr. YoY (%) FY28E	P/E (x) FY26E	P/E (x) FY27E	P/B (x) FY26E	P/B (x) FY27E	ROE (%) FY26E	ROE (%) FY27E
Aggregate								**7.2**	**8.2**	**6.5**	**23.7**	**21.9**	**6.9**	**6.6**	**29.0**	**30.3**
Telecom																
Bharti Airtel	Buy	2099	2365	13	52.4	67.1	87.4	72.8	28.1	30.3	40.1	31.3	8.7	6.7	24.5	26.4
Bharti Hexacom	Neutral	1777	1975	11	37.2	53.5	69.7	45.1	43.9	30.2	47.8	33.2	12.2	9.9	28.1	32.9
Indus Towers	Neutral	413	390	-6	25.9	30.1	30.3	41.3	15.9	0.8	15.9	13.7	2.8	2.7	19.0	19.8
Vodafone Idea	Neutral	11	10	-13	-2.4	-2.5	-2.0	-37.8	Loss	Loss	NM	NM	-0.4	-0.3	NM	NM
Tata Comm	Neutral	1874	1750	-7	42.0	61.5	75.3	46.0	46.6	22.5	44.7	30.5	15.6	11.7	37.1	44
Aggregate								**LP**	**83.3**	**72.0**	**114**	**62**	**18.6**	**15.6**	**16.3**	**25.0**
Utilities																
Acme Solar	Buy	251	385	54	8.7	10.6	24.5	92.5	22.2	130.7	28.8	23.6	3.0	2.7	11.0	12.0
Indian Energy Exchange	Neutral	138	150	9	5.3	5.4	5.8	13.1	3.4	6.4	26.1	25.3	9.5	8.3	39.4	35.1
Inox Wind	Buy	149	168	13	3.9	6.7	7.8	12.7	70.9	15.9	37.7	22.1	4.5	3.7	12.7	18.5
JSW Energy	Buy	529	655	24	10.9	15.3	23.8	1.8	41.0	55.3	48.7	34.6	3.2	2.9	6.7	8.8
NTPC	Neutral	328	372	13	22.5	27.7	31.1	8.4	23.0	12.3	14.6	11.9	1.7	1.5	11.9	13.4
Power Grid Corpn	Neutral	271	300	11	17.6	19.0	19.9	5.3	8.3	4.7	15.4	14.3	2.5	2.4	17.0	17.2
Suzlon Energy	Buy	58	74	29	1.4	2.2	2.5	27.1	57.9	14.2	42.0	26.6	9.1	6.8	25.3	29.1
Tata Power Co.	Buy	388	500	29	13.5	17.2	19.8	9.9	28.0	15.1	28.8	22.5	3.2	2.8	11.5	13.2
Waaree Energies	Buy	3348	4000	19	137.3	158.2	177.5	110.9	15.2	12.2	24.4	21.2	7.2	5.4	34.6	29.3
Aggregate								**12.9**	**20.5**	**13.5**	**19**	**16**	**2.6**	**2.3**	**13.2**	**14.4**
Others																
APL Apollo Tubes	Buy	1765	2100	19	42.0	54.9	64.5	54.0	30.6	17.3	42.0	32.1	9.4	7.5	24.8	25.9
Astral	Buy	1515	1880	24	22.4	28.9	35.5	14.8	29.5	22.8	67.8	52.3	7.5	6.4	15.6	17.7
Cello World	Buy	626	720	15	16.5	22.3	25.5	7.7	35.3	14.3	37.9	28.0	5.3	4.6	14.5	17.9
Coromandel Intl	Buy	2204	2800	27	78.6	100.8	114.0	28.3	28.2	13.2	28.0	21.9	5.0	4.2	19.2	20.8
Dreamfolks Services	Buy	122	160	32	12.3	12.6	0.0	3.2	2.8	-100.0	9.9	9.6	1.8	1.5	20.1	17.2
EPL	Buy	200	260	30	13.2	16.5	19.2	16.7	24.8	16.6	15.2	12.1	2.4	2.1	17.0	18.8
Eternal	Buy	304	410	35	0.8	2.7	5.6	32.2	246.9	107.7	390.4	112.6	8.8	8.1	2.3	7.5
Godrej Agrovet	Buy	567	790	39	26.0	35.3	39.7	16.2	35.7	12.4	21.8	16.1	6.2	4.9	24.2	34.1
Gravita India	Buy	1741	2200	26	55.3	72.3	90.1	30.7	30.7	24.7	31.5	24.1	5.2	4.3	18.0	19.5
Indiamart Inter.	Buy	2450	2900	18	81.9	93.7	109.1	-10.6	14.3	16.4	29.9	26.1	5.7	5.0	20.7	20.3
Indian Hotels	Buy	720	880	22	13.0	15.7	17.4	12.8	20.9	10.9	55.4	45.8	7.9	6.8	15.4	16.0
Info Edge	Neutral	1324	1300	-2	16.2	18.5	19.7	35.6	14.6	6.4	81.9	71.5	3.0	2.9	3.7	4.1
Interglobe	Buy	5907	7300	24	170.6	242.8	274.7	-9.3	42.4	13.1	34.6	24.3	14.6	9.3	53.0	46.9
Kajaria Ceramics	Buy	1123	1451	29	33.6	38.4	44.6	91.4	14.2	16.2	33.4	29.3	5.8	5.1	17.3	17.6
Lemon Tree Hotel	Buy	157	200	28	3.4	4.3	4.8	38.5	25.8	11.2	45.6	36.2	8.6	7.0	20.9	21.3
MTAR Tech	Buy	2624	2900	11	33.3	59.1	85.5	93.7	77.5	44.6	78.8	44.4	9.7	8.0	13.1	19.7
One 97	Neutral	1300	1200	-8	13.1	19.0	29.2	-156.1	45.5	53.5	99.4	68.3	5.5	5.4	5.6	8.1
Prince Pipes	Buy	313	430	37	8.3	14.3	20.0	111.5	71.9	40.5	37.8	22.0	0.9	0.8	5.7	9.2
Quess Corp	Neutral	212	280	32	14.8	16.7	19.2	-2.4	12.9	14.7	14.3	12.7	2.6	3.0	21.8	28.5
SBI Cards	Neutral	876	1000	14	24.8	35.4	43.7	22.9	42.8	23.7	35.4	24.8	5.2	4.4	15.9	19.3
Safari Inds.	Buy	2241	2700	21	42.2	49.8	59.1	44.6	17.8	18.7	53.0	45.0	9.6	8.1	19.7	19.5
SIS	Buy	335	410	22	30.7	37.8	41.6	39.4	23.1	10.2	10.9	8.9	0.8	0.7	16.7	17.2
Supreme Inds.	Buy	3710	4850	31	78.5	107.8	129.6	3.8	37.2	20.3	47.2	34.4	7.6	6.6	16.8	20.5
Swiggy	Buy	393	550	40	-17.2	-8.7	3.8	26.3	Loss	LP	NM	NM	12.7	15.3	-45.5	-30.9
Team Lease Serv.	Buy	1712	2000	17	89.9	105.9	122.9	38.6	17.8	16.0	19.0	16.2	2.7	2.3	14.9	15.2
Time Technoplast	Buy	206	289	41	10.3	12.8	15.6	20.1	24.7	21.8	20.0	16.1	2.8	2.5	14.1	15.4
Updater Services	Neutral	203	230	13	17.7	21.0	23.2	-0.1	18.5	10.5	11.4	9.7	1.3	1.1	11.6	12.2
UPL	Neutral	759	740	-3	41.9	57.2	66.1	67.4	36.7	15.6	18.1	13.3	1.2	1.1	10.6	13.4
VIP Inds.	Buy	398	530	33	2.4	9.3	13.4	-145.4	288.2	44.9	166.7	42.9	8.7	7.2	5.4	18.3
VA Tech Wabag	Buy	1409	1900	35	62.8	73.1	87.9	31.9	16.3	20.2	22.4	19.3	3.5	3.0	15.6	15.6

Index	1 Day (%)	1M (%)	12M (%)
Sensex	**0.1**	**3.1**	**9.0**
Nifty-50	**0.1**	**3.0**	**10.1**
Nifty Next 50	**-0.1**	**2.3**	**3.5**
Nifty 100	**0.1**	**2.9**	**8.9**
Nifty 200	**0.1**	**3.1**	**9.5**
Company	**1 Day (%)**	**1M (%)**	**12M (%)**
Automobiles	**-0.5**	**2.2**	**18.9**
Amara Raja Ener.	-0.1	-3.4	-23.1
Apollo Tyres	-3.4	7.9	9.1
Ashok Leyland	-1.4	9.5	36.3
Bajaj Auto	-0.3	-2.9	-6.7
Balkrishna Inds	-0.4	4.4	-14.9
Bharat Forge	0.6	14.2	5.1
Bosch	-1.3	-2.9	9.0
CEAT	-0.5	14.8	43.7
Craftsman Auto	-1.2	4.2	43.8
Eicher Motors	-2.3	-2.8	37.1
Endurance Tech.	-0.2	-3.2	13.1
Escorts Kubota	-1.4	-1.6	1.5
Exide Inds.	0.3	-3.1	-8.9
Happy Forgings	0.4	14.9	-4.2
Hero Motocorp	0.5	-0.6	20.3
Hyundai Motor	-2.4	-2.3	33.4
M & M	0.0	6.9	31.8
CIE Automotive	-0.5	4.1	-9.1
Maruti Suzuki	-0.4	-3.5	42.5
MRF	-0.6	-0.2	30.6
Sona BLW Precis.	-0.7	7.2	-27.4
Motherson Sumi	0.7	4.6	-0.4
Motherson Wiring	1.2	8.9	18.1
TVS Motor Co.	-1.9	-3.4	41.3
Tube Investments	1.2	-1.0	-10.8
Banks-Private	**0.2**	**1.8**	**14.6**
AU Small Fin. Bank	0.4	15.3	55.2
Axis Bank	1.3	5.5	8.8
Bandhan Bank	0.3	-4.9	-7.6
DCB Bank	3.6	36.0	54.6
Equitas Sma. Fin	2.5	8.6	-4.1
Federal Bank	0.2	9.7	19.9
HDFC Bank	0.3	1.3	16.9
ICICI Bank	-0.9	-0.8	9.2
IDFC First Bank	0.5	10.5	26.8
IndusInd Bank	-1.8	13.0	-16.6
Kotak Mah. Bank	0.2	-3.4	21.8
RBL Bank	1.0	9.3	105.9
SBI Cards	-0.3	-4.5	28.0
Banks-PSU	**1.2**	**10.6**	**29.4**
BOB	1.3	8.7	18.8
Canara Bank	1.8	16.7	49.8
Indian Bank	-0.1	13.1	61.7
Punjab Natl.Bank	0.9	6.0	22.8
St Bk of India	1.5	10.4	20.3

Index	1 Day (%)	1M (%)	12M (%)
Nifty 500	**0.1**	**2.8**	**8.5**
Nifty Midcap 100	**0.1**	**4.1**	**12.4**
Nifty Smallcap 100	**0.4**	**1.7**	**3.7**
Nifty Midcap 150	**0.0**	**3.4**	**11.1**
Nifty Smallcap 250	**0.2**	**1.0**	**1.7**
Union Bank (I)	0.6	11.5	34.1
NBFCs	**0.3**	**2.5**	**18.5**
Aditya Birla Capital Ltd	-0.1	11.2	75.4
AAVAS Financiers	-1.5	7.1	3.7
Bajaj Fin.	1.3	-0.1	55.5
Bajaj Housing	-0.1	0.3	-17.1
Cholaman.Inv.&Fn	0.2	4.2	42.2
Can Fin Homes	2.3	12.7	7.5
CreditAcc. Gram.	0.8	-0.3	54.5
Fusion Microfin.	1.6	-10.6	-0.3
Five-Star Bus.Fi	0.2	25.1	-0.6
HDB FINANC SER	-0.1	-1.2	
Home First Finan	2.8	-1.7	14.4
Indostar Capital	0.9	2.8	-6.6
IIFL Finance	1.8	12.8	29.6
L&T Finance	0.7	11.9	113.9
LIC Housing Fin.	0.0	0.3	-6.7
MCX	0.7	2.9	62.4
M & M Fin. Serv.	-0.4	7.4	23.5
Muthoot Finance	9.8	15.8	109.8
Manappuram Fin.	2.7	-0.9	80.7
MAS Financial Serv.	0.7	3.0	5.2
Piramal Finance	5.0		
PNB Housing	0.3	8.6	1.3
Power Fin.Corpn.	0.5	-5.9	-17.6
REC Ltd	-0.3	-3.3	-28.7
Repco Home Fin	-0.7	6.4	-9.6
Shriram Finance	-0.6	20.0	43.4
Spandana Sphoort	9.1	11.0	-20.7
Nippon Life Ind.	-2.5	-1.9	27.0
UTI AMC	-1.1	-15.0	-11.3
Nuvama Wealth	-0.4	2.7	9.1
Prudent Corp.	0.8	-2.9	-15.4
NBFC-Non Lending			
360 One	-1.9	-5.4	1.4
Aditya AMC	-2.3	-13.5	-8.4
Anand Rathi Wea.	-1.7	-4.5	55.6
Angel One	1.2	14.2	1.8
BSE	2.4	15.5	86.5
C D S L	0.0	1.2	10.4
Cams Services	-0.2	4.2	-14.1
HDFC AMC	-1.2	-3.2	26.5
KFin Technolog.	0.1	-2.4	10.9
MCX	0.7	2.9	62.4
N S D L	-0.7	-1.2	
Nippon Life Ind.	-2.5	-1.9	27.0
Nuvama Wealth	-0.4	2.7	9.1
Prudent Corp.	0.8	-2.9	-15.4

Company	1 Day (%)	1M (%)	12M (%)
UTI AMC	-1.1	-15.0	-11.3
Insurance			
HDFC Life Insur.	-1.1	4.1	11.5
ICICI Pru Life	0.0	5.4	-9.2
ICICI Lombard	-1.4	8.1	7.6
Life Insurance	0.7	0.8	0.1
Max Financial	-1.6	4.3	36.4
Niva Bupa Health	0.6	-0.9	3.4
SBI Life Insuran	0.7	10.2	28.1
Star Health Insu	4.3	11.8	10.0
Chemicals			
Alkyl Amines	-0.2	-3.5	-9.1
Atul	0.5	1.7	-19.0
Clean Science	-2.2	-12.0	-29.1
Deepak Nitrite	1.1	-1.1	-34.0
Ellen.Indl.Gas	0.0	-3.5	
Fine Organic	3.4	-1.2	-5.3
Galaxy Surfact.	-3.0	-2.2	-21.4
Navin Fluo.Intl.	-0.4	22.8	81.7
NOCIL	-1.2	-4.0	-33.7
P I Inds.	-0.3	0.2	-16.5
SRF	-2.5	-6.7	27.0
Tata Chemicals	-1.0	-8.9	-21.3
Vinati Organics	0.3	-0.7	-9.2
Capital Goods	**0.2**	**3.3**	**7.2**
A B B	0.8	-3.3	-25.9
Bharat Dynamics	6.3	8.4	63.1
Bharat Electron	1.7	6.1	51.9
Cummins India	-1.9	8.6	28.6
Hind.Aeronautics	-0.4	-0.4	15.7
Hitachi Energy	0.2	23.0	82.2
K E C Intl.	0.9	-7.7	-21.3
Kalpataru Proj.	1.0	-1.5	4.5
Kirloskar Oil	0.7	25.6	-4.0
Larsen & Toubro	0.0	6.9	13.6
Siemens	0.6	-0.7	-7.9
Siemens Ener	-1.2	1.9	
Thermax	-0.6	-3.3	-39.9
Triveni Turbine	1.0	3.1	-17.6
Zen Technologies	4.9	5.3	-18.8
Cement			
Ambuja Cem.	0.7	-0.1	3.4
ACC	-0.2	-1.2	-15.9
Birla Corp.	-0.9	0.6	8.4
Dalmia Bhar.	-0.7	-8.2	18.6
Grasim Inds.	0.2	0.3	10.3
India Cem	-0.4	2.1	10.6
JSW Cement	-1.8	-6.5	
J K Cements	-1.3	-17.4	38.9
JK Lakshmi Cem.	-0.7	-0.6	17.7
The Ramco Cement	-0.7	-2.2	8.6
Shree Cement	-0.6	-9.4	11.3
UltraTech Cem.	-0.5	-1.6	10.7

Company	1 Day (%)	1M (%)	12M (%)
Consumer	**0.6**	**2.5**	**-0.4**
Asian Paints	0.9	25.4	17.0
Britannia Inds.	-0.8	0.1	18.1
Colgate-Palm.	-0.1	-1.3	-19.8
Dabur India	0.5	7.7	3.3
Emami	-0.4	-2.2	-19.1
Godrej Consumer	1.2	4.1	-2.4
Hind. Unilever	0.8	-3.0	1.6
ITC	0.6	2.9	-7.4
Indigo Paints	0.7	24.6	-13.4
Jyothy Lab.	0.3	0.1	-27.2
L T Foods	0.6	1.4	16.2
Marico	2.3	4.3	24.7
Nestle India	-0.3	8.2	16.5
Page Industries	0.5	-1.7	-12.4
Pidilite Inds.	-1.5	-2.1	-3.4
P & G Hygiene	1.1	-8.4	-16.9
Radico Khaitan	2.3	12.0	44.9
Tata Consumer	0.3	3.5	25.2
United Breweries	-0.1	2.8	-4.0
United Spirits	0.6	9.8	-0.9
Varun Beverages	1.4	4.0	-20.2
Consumer Durables	**0.4**	**6.4**	**3.6**
Havells	0.2	1.4	-9.2
KEI Industries	0.0	-5.7	7.9
LG Electronics	-3.3	-4.3	
Polycab India	-1.2	0.3	21.1
R R Kabel	0.1	9.3	-10.1
Voltas	1.0	-2.9	-20.9
EMS			
Amber Enterp.	3.6	-10.1	20.5
Avalon Tech	0.3	-9.5	34.5
Cyient DLM	-1.9	-8.4	-31.9
Data Pattern	3.2	12.4	43.1
Dixon Technolog.	0.6	-7.3	4.4
Kaynes Tech	-0.7	-8.4	14.3
Syrma SGS Tech.	0.8	11.5	63.3
Healthcare	**0.6**	**3.5**	**4.9**
Ajanta Pharma	-1.0	5.5	-11.8
Alembic Pharma	-1.3	-1.3	-12.1
Alkem Lab	-0.1	4.2	3.6
Apollo Hospitals	-0.3	-4.4	8.2
Aurobindo	1.0	8.7	-2.1
Biocon	-1.4	16.9	22.4
Blue Jet Health	-0.9	-12.3	9.0
Cipla	0.4	-1.3	2.2
Divis Lab	-1.2	-0.8	13.2
Dr Agarwals Health	-0.2	0.6	
Dr Reddy’s	0.9	0.7	1.6
ERIS Lifescience	2.1	-3.1	14.6
Gland Pharma	0.0	-4.7	3.2
Glenmark	0.8	0.1	23.6
Global Health	-2.2	-13.1	9.6
Granules	-1.5	-3.8	2.7

Company	1 Day (%)	1M (%)	12M (%)
GSK Pharma	-0.6	-10.3	0.9
IPCA Labs	13.6	13.3	-3.7
Laurus Labs	0.2	13.8	105.6
Laxmi Dental	-0.1	-0.6	
Lupin	0.1	6.1	2.0
Mankind Pharma	0.4	-7.0	-12.7
Max Healthcare	0.5	-5.0	9.6
Piramal Pharma	0.1	0.9	-24.9
Rubicon Research	9.1		
Sun Pharma	1.1	6.2	-0.6
Torrent Pharma	0.5	9.2	24.0
Zydus Lifesci.	0.0	-3.6	-1.4
Infrastructure	**0.2**	**5.3**	**14.1**
G R Infraproject	-1.0	-13.2	-30.0
IRB Infra.Devl.	1.4	1.9	-10.1
KNR Construct.	-1.2	-9.4	-44.4
Logistics			
Adani Ports	0.9	5.9	19.6
Blue Dart Exp.	-0.8	9.6	-21.7
Delhivery	0.5	-7.0	32.0
Container Corpn.	-1.0	-1.6	-17.4
JSW Infrast	-0.2	-9.0	-3.3
Mahindra Logis.	1.0	-2.5	-4.7
Transport Corp.	-1.3	-6.7	-3.9
TCI Express	-0.1	-5.6	-27.3
VRL Logistics	-0.2	5.9	8.1
Media	**0.0**	**-4.4**	**-23.1**
PVR INOX	-0.8	-2.0	-25.9
Sun TV	-0.2	-1.4	-22.9
Zee Ent.	0.3	-8.0	-13.0
Metals	**-0.9**	**3.7**	**18.9**
Hindalco	-1.0	5.7	28.1
Hind. Zinc	-1.6	-3.7	-1.7
JSPL	-1.1	8.1	22.7
JSW Steel	-1.4	1.7	24.4
Jindal Stainless	-0.2	-4.9	6.2
Nalco	-2.3	17.3	19.4
NMDC	-1.1	0.6	5.0
SAIL	-1.9	10.3	27.0
Tata Steel	-1.4	2.2	26.3
Vedanta	-0.8	9.4	21.2
Oil & Gas	**-0.5**	**6.8**	**10.2**
Aegis Logistics	-1.2	-2.0	-1.6
BPCL	-1.0	11.6	24.5
Castrol India	0.1	-3.0	1.1
GAIL	-0.1	4.6	-2.9
Gujarat Gas	-1.6	-5.4	-17.0
Gujarat St. Pet.	0.3	-4.8	-14.0
HPCL	-1.0	8.7	29.2
IOCL	-0.7	12.1	27.1
IGL	-1.1	0.5	4.8
Mahanagar Gas	1.7	-4.2	-4.5
Oil India	0.6	5.5	-8.1
ONGC	-1.3	1.2	-1.3

Company	1 Day (%)	1M (%)	12M (%)
PLNG	-1.9	-1.2	-12.8
Reliance Ind.	0.5	10.4	19.8
Real Estate	**-0.1**	**5.9**	**-0.6**
Anant Raj	0.1	-6.3	-8.7
Brigade Enterpr.	-0.7	3.2	-13.8
DLF	0.0	3.2	0.3
Godrej Propert.	-0.5	6.7	-15.4
Kolte Patil Dev.	-0.3	-0.2	16.9
Mahindra Life.	1.5	6.5	-9.7
Macrotech Devel.	-0.7	5.9	-1.0
Oberoi Realty Ltd	0.5	11.5	-11.5
SignatureGlobal	0.9	11.2	-14.6
Sri Lotus	1.6	-4.1	
Sobha	-1.3	9.4	2.6
Sunteck Realty	-0.8	4.8	-9.8
Phoenix Mills	1.2	6.8	24.2
Prestige Estates	-0.6	8.8	12.8
Retail			
Aditya Bir. Fas.	-1.4	-2.1	-25.4
A B Lifestyle	0.0	-2.4	
Avenue Super.	-0.2	-3.6	6.0
United Foodbrands	-1.7	-15.2	-62.9
Bata India	-1.8	-8.6	-21.4
Campus Activewe.	1.0	-4.0	-0.7
Devyani Intl.	-0.4	-13.8	-15.8
Go Fashion (I)	-1.9	-20.1	-50.6
Jubilant Food	7.3	5.4	1.2
Kalyan Jewellers	-0.7	5.5	-24.2
Metro Brands	-0.6	-7.6	-2.8
P N Gadgil Jewe.	-2.9	0.9	-6.7
Raymond Lifestyl	0.4	-5.3	-46.8
Relaxo Footwear	-0.8	-0.2	-37.1
Restaurant Brand	-0.8	-9.9	-26.1
Sapphire Foods	-1.2	-11.2	-19.9
Senco Gold	1.5	6.0	-37.9
Shoppers St.	0.9	-10.3	-26.0
Titan Co.	-0.3	8.2	20.3
Trent	1.5	-4.9	-32.1
Vedant Fashions	-0.1	-6.7	-52.6
V-Mart Retail	-1.1	-4.1	-8.5
Vishal Mega Mart	-0.9	-6.0	
Westlife Food	-1.7	-9.2	-22.0
Technology	**-1.0**	**3.1**	**-14.4**
Cyient	-1.9	-1.8	-37.2
HCL Tech.	-0.2	6.6	-14.2
Hexaware Tech.	-1.1	-4.5	
Infosys	-2.5	0.9	-19.4
KPIT Technologi.	-1.3	5.7	-9.9
LTIMindtree	-0.6	6.2	-3.1
L&T Technology	-1.7	-1.6	-21.0
Mphasis	-1.8	1.0	-2.4
Coforge	-0.6	5.8	11.4
Persistent Sys	-0.6	14.3	6.8
TCS	0.0	4.9	-25.1

Company	1 Day (%)	1M (%)	12M (%)
Tata Technolog.	-0.9	-1.2	-29.4
Tata Elxsi	-0.8	-1.3	-17.4
Tech Mah	-0.8	-2.0	-14.7
Wipro	-0.4	-1.6	-13.8
Zensar Tech	-0.5	-4.1	2.7
Telecom	0.6	9.6	13.2
Bharti Airtel	0.4	7.9	35.5
Indus Towers	1.1	21.8	29.8
Idea Cellular	4.5	30.9	49.0
Tata Comm	-0.8	0.1	7.1
Utilities	0.2	-0.6	-8.0
ACME Solar Hold.	-0.2	-11.2	9.5
Coal India	1.0	1.6	-5.6
Indian Energy Ex	-0.7	1.1	-14.8
Inox Wind	0.1	1.0	-20.6
JSW Energy	0.1	-2.3	-27.8
NTPC	0.5	-2.4	-11.8
Power Grid Corpn	0.5	-5.6	-13.1
Suzlon Energy	0.2	6.9	1.7
Tata Power Co.	-0.1	-0.8	-4.0
Waaree Energies	0.4	-3.9	14.8
Others			
APL Apollo Tubes	0.0	2.4	20.1
Astral	-2.4	6.7	-12.5
Cello World	0.3	3.6	-22.5
Coromandel Intl	-0.3	1.2	28.4
Dreamfolks Servi	-4.5	-19.9	-71.9
EPL Ltd	-1.9	-3.8	-24.9
Eternal Ltd	2.0	-12.7	12.6
Godrej Agrovet	-3.0	-13.6	-22.3
Gravita India	1.4	10.0	-17.0
Havells	0.2	1.4	-9.2
Indiamart Inter.	-1.0	5.0	7.3
Indian Hotels	0.4	0.0	-2.8
Info Edge	-1.8	0.1	-14.8
Interglobe	0.1	2.6	51.8
Kajaria Ceramics	-0.4	-9.0	-2.7
Lemon Tree Hotel	0.9	-3.2	28.5
MTAR Technologie	1.9	23.4	67.1
One 97	-0.6	4.4	68.9
Prince Pipes	-0.3	-4.2	-29.1
Quess Corp	-1.4	-9.5	-32.0
Safari Inds.	-0.4	2.8	-3.8
SIS	-0.1	1.2	-12.5
Supreme Inds.	-3.2	-11.0	-18.3
Swiggy	2.6	-10.7	-8.7
Time Technoplast	2.8	-4.5	6.2
Team Lease Serv.	1.7	-0.8	-37.5
Updater Services	3.1	-15.1	-47.8
UPL	0.1	13.2	50.4
Voltas	1.0	-2.9	-20.9
V I P Inds.	0.7	-5.5	-14.6
Va Tech Wabag	-0.1	0.7	-15.8

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SELL	< - 10%
NEUTRAL	> - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

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