

Federal Bank

Estimate change



TP change

Rating change



Bloomberg	FB IN
Equity Shares (m)	2458
M.Cap.(INRb)/(USD\$)	522.1 / 5.9
52-Week Range (INR)	220 / 173
1, 6, 12 Rel. Per (%)	5/1/6
12M Avg Val (INR M)	1780

Financials & Valuations (INR b)

Y/E Mar	FY25	FY26E	FY27E
NII	94.7	101.7	121.6
OP	61.0	68.0	82.9
NP	40.5	40.3	50.5
NIM (%)	3.2	3.1	3.2
EPS (INR)	16.6	16.4	20.6
EPS Gr. (%)	1.3	-1.0	25.5
BV/Sh. (INR)	136	151	170
ABV/Sh. (INR)	129	143	161

Ratios

ROA (%)	1.2	1.1	1.2
ROE (%)	13.0	11.4	12.8

Valuations

P/E(X)	12.8	13.0	10.3
P/BV (X)	1.6	1.4	1.3
P/ABV (X)	1.6	1.5	1.3

Shareholding Pattern (%)

As On	Jun-25	Mar-25	Jun-24
Promoter	0.0	0.0	0.0
DII	47.7	48.6	44.7
FII	27.6	27.0	29.4
Others	24.7	24.4	25.9

CMP: INR212

TP: INR250 (+18%)

Buy

Strong earnings beat led by surprise NIM performance

Reiterates 55bp credit cost guidance for FY26

- Federal Bank (FB) reported 2QFY26 PAT of INR9.6b (down 10% YoY, up 11% QoQ, 13% beat), led by healthy NIMs (up 12bp QoQ, vs our estimate of 8bp decline).
- NII stood healthy (8% beat to MOFSLe), as NIMs expanded 12bp QoQ to 3.06% amid a faster reduction in CoF. FB remains focused on reorienting its asset mix to improve yields and the CASA mix.
- Advances grew 6% YoY/1% QoQ, led by faster growth in SME (CoB + BuB), CV, and Gold. Deposits grew 7.4% YoY/ 0.5% QoQ, while CASA deposits grew 10.7% YoY/2.7% QoQ. CASA ratio improved to 31.01% (30.35% in 1Q).
- Slippages declined to INR6.8b (down 11.6% YoY), driven by a decline in retail and agri slippage. GNPA/NNPA ratios declined 8bp/ flat QoQ to 1.83%/0.48%.
- We raise our PAT estimate by ~5% for FY26/27E, factoring in NIM expansion as well as slightly lower provisions. We estimate FB to deliver FY27E RoA/RoE of 1.19%/12.8%. **Reiterate BUY with a TP of INR250 (1.5x FY27E ABV).**

Business momentum modest; CASA mix improves to 31%

- FB reported 2QFY26 earnings of INR9.5b (down 10% YoY, up 11% QoQ, 13% beat) amid a healthy uptick in NIMs as well as controlled opex and provisions.
- NII reported a sharp 8% beat as NIMs expanded 12bp QoQ to 3.06%, driven by a reduction in CoF and improving CASA mix.
- Other income declined 2.8% QoQ to INR10.8b (3% lower than MOFSLe) amid lower treasury income, while fee and distribution income continues to report healthy growth.
- Opex grew 9.5% YoY/ 2% QoQ, in line with MOFSLe), while C/I ratio declined 85bp QoQ to 54%. FB expects the C/I ratio to remain in the mid-50s range in the near term. PPOP increased 5% YoY/ 5.6% QoQ to INR16.4b (10% beat).
- On the business front, advances grew 6.2% YoY/1.4% QoQ to INR2.47t, with retail growth being largely flat QoQ. Meanwhile, SME (up 4.9% QoQ), Gold (3.4% QoQ), and CV (3.9% QoQ) continued to grow at a healthy pace. Within retail, credit cards grew faster at 4.5% QoQ (up 18.5% YoY), while housing stood flat and LAP grew 1% QoQ.
- Deposits grew 7.4% YoY/ flat QoQ, driven by SA deposits (up 3.5% QoQ), while the CA book stood flat QoQ. As a result, the CASA mix improved to 31% (vs 30.35% in 1Q), while the LCR ratio declined to 129% (down 3.5% QoQ).
- Slippages declined to INR6.8b (down 11.6% YoY) amid a decline in retail and agri slippages. GNPA/NNPA ratios declined 8bp/remained flat QoQ to 1.83%/0.48%. The bank's credit costs declined 15bp QoQ to 0.5%. Restructured book declined to 0.49% (down 6bp QoQ).

Nitin Aggarwal - Research Analyst (Nitin.Aggarwal@MotilalOswal.com)

Research Analyst: Dixit Sankharva (Dixit.sankharva@motilaloswal.com) | **Disha Singhal** (Disha.Singhal@MotilalOswal.com)

Investors are advised to refer through important disclosures made at the last page of the Research Report.

Motilal Oswal research is available on www.motilaloswal.com/Institutional-Equities, Bloomberg, Thomson Reuters, Factset and S&P Capital.

Highlights from the management commentary

- NIM expanded 12bp QoQ to 3.06%, driven by an 18bp decline in the cost of deposits and moderation in the cost of borrowings. Yield on advances declined 14bp, while a 2bp impact came from optimization of other assets and liabilities, along with a 1bp boost from CRR.
- 50% of the asset book was earlier concentrated in low-yielding segments such as corporate and home loans. A year ago, 53% of the book was repo-linked assets. The bank is undertaking a structural shift in its portfolio mix, which is expected to take time.
- Improvement in RoA will be driven by higher CASA, a better fee mix, and a change in the mix of assets.
- Slippages in the MFI segment have been declining each month, supported by improved collections. Some accounts are also showing reversals, moving from higher to lower buckets.

Valuation and view: Reiterate BUY with a TP of INR250

FB reported a healthy quarter due to better-than-expected NIMs, which were led by a sharper reduction in CoF, an improving CASA mix, and a product mix shift towards mid-yielding assets. Loan growth was modest, driven by traction in the SME segment (CoB + BuB), along with growth in the Gold and CV portfolios, while the MFI book also witnessed some improvement. Deposit growth remained modest; however, faster SA growth led to an improvement in the CASA mix to 31%. NIM witnessed expansion as the bank worked on T+1 loan repricing, and CoF reduction contributed to the 12bp QoQ improvement in NIMs in 2QFY26. The bank expects this momentum to continue, assuming no rate cuts. Asset quality ratios improved, driven by a decline in slippages in agri and retail, leading to a QoQ decline in credit costs. We increase our earnings estimate by 5-5.5% for FY26/27E, factoring in margin expansion as well as slightly lower provisions. We estimate FB to deliver an FY27 RoA/RoE of 1.19%/12.8%. **Reiterate BUY with a TP of INR250 (based on 1.5x FY27E ABV).**

Quarterly performance

	FY25				FY26E				FY25	FY26E	FY26E	V/s our
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	Est
Net Interest Income	22.9	23.7	24.3	23.8	23.4	25.0	26.0	27.4	94.7	101.7	23.1	7.9%
% Change (YoY)	19.5	15.1	14.5	8.3	2.0	5.4	7.1	15.2	14.2	7.5	-2.3	
Other Income	9.2	9.6	9.2	10.1	11.1	10.8	11.2	12.1	38.0	45.2	11.2	-3%
Total Income	32.1	33.3	33.5	33.8	34.5	35.8	37.3	39.4	132.7	147.0	34.3	4%
Operating Expenses	17.1	17.7	17.8	19.2	18.9	19.3	19.8	21.0	71.7	79.0	19.4	-1%
Operating Profit	15.0	15.7	15.7	14.7	15.6	16.4	17.5	18.5	61.0	68.0	14.9	10%
% Change (YoY)	15.2	18.2	9.2	32.0	3.7	5.0	11.6	25.9	17.9	11.4	-4.9	
Provisions	1.4	1.6	2.9	1.4	4.0	3.6	3.4	3.2	7.3	14.2	3.6	1%
Profit before Tax	13.6	14.1	12.8	13.3	11.6	12.8	14.1	15.3	53.7	53.8	11.3	14%
Tax	3.5	3.5	3.2	3.0	2.9	3.3	3.6	3.7	13.2	13.5	2.8	15%
Net Profit	10.1	10.6	9.6	10.3	8.6	9.6	10.6	11.6	40.5	40.3	8.4	13%
% Change (YoY)	18.2	10.8	-5.1	13.7	-14.6	-9.6	10.4	12.2	8.9	-0.6	-20.2	
Operating Parameters												
Deposit (INR b)	2,661	2,691	2,664	2,836	2,874	2,889	3,063	3,185	2,836	3,185	2,943	
Loan (INR b)	2,208	2,303	2,304	2,348	2,412	2,447	2,544	2,649	2,348	2,649	2,466	
Deposit Growth (%)	19.6	15.6	11.2	12.3	8.0	7.4	15.0	12.3	12.3	12.3	9.3	
Loan Growth (%)	20.3	19.4	15.7	12.1	9.2	6.2	10.4	12.8	12.1	12.8	7.1	
Asset Quality												
Gross NPA (%)	2.1	2.1	2.0	1.8	1.9	1.8	1.8	1.8	1.8	1.8	1.9	
Net NPA (%)	0.6	0.6	0.5	0.4	0.5	0.5	0.5	0.5	0.5	0.5	0.5	
PCR (%)	71.9	72.9	75.2	76.2	75.2	74.3	74.5	74.9	73.8	74.9	75.1	

E: MOFSL Estimates

Quarterly snapshot

INRb	FY25				FY26		Change (%)	
Profit and Loss	1Q	2Q	3Q	4Q	1Q	2Q	YoY	QoQ
Interest Income	63.3	65.8	68.1	66.5	66.9	67.4	2.5	1
Interest Expense	40.4	42.1	43.8	42.7	43.5	42.5	0.9	-2
Net Interest Income	22.9	23.7	24.3	23.8	23.4	25.0	5.4	6.8
Other Income	9.2	9.6	9.2	10.1	11.1	10.8	12.3	-2.8
Total Income	32.1	33.3	33.5	33.8	34.5	35.8	7.4	3.7
Operating Expenses	17.1	17.7	17.8	19.2	18.9	19.3	9.5	2.1
Employee	7.4	7.8	7.8	7.8	8.0	8.0	3.3	0.7
Others	9.7	9.9	9.9	11.3	11.0	11.3	14.3	3.1
Operating Profits	15.0	15.7	15.7	14.7	15.6	16.4	5.0	5.6
Core Operating Profits	12.4	13.9	14.1	12.6	12.3	14.5	4.5	17.6
Provisions	1.4	1.6	2.9	1.4	4.0	3.6	129.3	-9.3
NPA provisions	1.4	1.7	3.4	1.5	3.8	3.1	82.1	-20.1
PBT	13.6	14.1	12.8	13.3	11.6	12.8	-9.0	10.8
Taxes	3.5	3.5	3.2	3.0	2.9	3.3	-7.0	10.7
PAT	10.1	10.6	9.6	10.3	8.6	9.6	-9.6	10.9
Balance sheet (INR b)								
Loans	2,208	2,303	2,304	2,348	2,412	2,447	6.2	1.4
Deposits	2,661	2,691	2,664	2,836	2,874	2,889	7.4	0.5
CASA Deposits	779	809	803	858	872	896	10.7	2.7
-Savings	164	174	162	206	193	192	10.7	-0.2
-Current	615	635	641	652	680	704	10.7	3.5
Loan mix (%)								
Retail	29.1	28.3	28.1	27.9	27.5	26.9	-137.3	-59
SME	16.8	16.8	17.0	17.1	17.6	18.1	7.9	3.0
Agriculture	3.4	3.3	3.3	3.3	3.3	3.3	-2.2	-0.5
Corporate	35.2	35.8	35.2	35.9	35.6	35.5	-1.0	-0.4
Gold	12.2	12.4	12.9	12.3	12.5	12.6	2.3	1.5
CV/CE	1.7	1.6	1.7	1.9	1.9	2.0	20.7	2.0
MFI	1.7	1.7	1.7	1.7	1.6	1.6	-7.6	0.3
Asset Quality (INR m)								
GNPA	47.4	48.8	45.5	43.8	46.7	45.3	-7.2	-2.9
NNPA	13.3	13.2	11.3	10.4	11.6	11.7	-11.9	0.6
Slippages	4.2	4.3	5.0	4.9	6.6	5.8	34.6	-11.6
Asset Quality Ratios (%)	1Q	2Q	3Q	4Q	1Q	2Q	YoY (Bp)	QoQ (BS)
GNPA	2.11	2.09	1.95	1.84	1.91	1.83	-26	-8
NNPA	0.60	0.57	0.49	0.44	0.48	0.48	-9	0
PCR (Exc TWO)	72	73	75	76	75	74	136	-92
Slippage Ratio	0.8	0.8	0.9	0.9	1.1	1.0	16	-16
Credit Cost	0.3	0.3	0.6	0.3	0.7	0.6	29	-5
Business Ratios (%)								
CASA	29.3	30.1	30.2	30.2	30.4	31.0	94	66
Loan/Deposit	1.1	1.1	1.1	1.0	1.0	0.9	-12	-3
Other income/Total Income	28.5	28.9	27.4	29.7	32.3	30.3	131	-201
Cost to Income	53.2	53.0	53.1	56.7	54.9	54.0	103	-85
Tax Rate	25.6	24.9	25.2	22.4	25.5	25.4	54	-3
Capitalisation Ratios (%)								
Tier I	14.2	13.8	13.8	15.0	14.7	14.4	55	-32
CAR	15.6	15.2	15.2	16.4	16.0	15.7	51	-32
RWA / Total Assets	60.1	60.4	59.6	60.2	61.2	61.9	154	75
LCR	112.6	115.2	118.5	NA	132.5	0.0	NA	NA
Profitability Ratios (%)								
Yield on loans	9.4	9.4	9.4	9.3	9.0	8.9	-49	-18
Yield on Funds	9.5	9.5	9.6	9.0	8.7	8.7	-85	-7
Cost of Funds	5.9	5.9	6.0	6.1	5.9	5.6	-32	-24
Cost of Deposits	5.8	5.9	5.9	6.0	5.8	5.6	-29	-21
Margins	3.16	3.12	3.11	3.12	2.94	3.06	-6	12
Others								
Branches	1,518	1,533	1,550	1,589	1,591	1,595	62	4
ATMs	2,041	2,052	2,054	2,080	2,094	2,082	30	-12

Sources: MOFSL, Company



Highlights from the management commentary

Opening remarks

- Top 20 borrowers and depositors concentration as a % of total portfolio stood at 7.09% and 5.47%, respectively.
- The company aims to strengthen NIM through CASA.
- Remittance market share has climbed back from 18.5% to 21% currently.
- CASA and retail deposits showed healthy growth of 11% YoY.
- In the higher yield segment, growth in the cards segment continued but remained cautious on MFI.
- VF and LAP is regaining growth momentum.
- Retail gold loan growth has been strong at 7% QoQ, excluding the digi biz segment, which bank is running down as per RBI's guidance.
- Fee income grew 13% QoQ and fee to avg asset crossed 1% for the first time.
- Full-year guidance for credit costs is expected to remain at ~55bp.
- On the draft guidelines of ECL, no substantial impact will be seen. Less than 20bp impact is expected on capital.
- The significantly higher fundamental credit cost is not expected from ECL guidelines on a continuous basis.
- Yes Bank's stake has been taken into AFS reserve, and a slight loss was observed that directly flowed to reserves.
- Acquisition is done by the bank's own team. The number of organic cards is growing. ~90% is existing customers, which increases stickiness.
- The mix between organic and fintech strategy will provide a balanced profit. These are early days from RoA perspective.
- LCR stood at 129% and ~15.7% is CRAR without profit.
- The bank follows a T+1 approach, and mostly, the entire 100bp impact has been taken in 1Q.
- NIM expanded 12bp QoQ vs the bank's guidance of a moderation in the trend.
- Slippages moderated to INR5.84b vs INR6.58b in 1QFY26.
- Credit cost for 2QFY26 stood at 50bps vs 65bps in 1QFY26.
- CASA ratio stood at 31.01%, better than last year, led by a healthy CA momentum.
- The bank opened 62 branches in the year and was highly strategic on choosing the locations.
- RoA stood at 1.09% and RoE at 11.01% in 2QFY26.

Loans and deposits

- 50% of asset book was concentrated in the low yielding segments of corporate and home loans. A year ago, 53% of the book was repo-linked assets. The bank is trying to undertake a structural shift, which takes time.
- The bank created an additional INR460m management overlay for standard retail assets, but has not classified it as a proactive measure for connected borrowers (e.g. promoter and their private limited companies).
- The bank has grown at a healthy pace in its chosen areas of growth, like gold loans and cards. They are expected to grow further going forward as well.
- As growth picks up, the bank's CASA momentum should pick up to maintain the momentum.
- In the CASA ratio, even a 1% improvement makes a difference to the cost of fund. A reduction in wholesale deposits and increase in retail deposits have led to a decrease in the cost of funds for bank.

- The government business is also doing well, with some CA growth attributed to this. Yet, to launch collections on the corporate side, wealth proportions are in the pipeline.
- The company's goal is to grow the balance sheet and profitability simultaneously. In a situation where the corporate cycle is not favorable, yields will be low.
- The bank wants to grow its mid-corporate segment.
- Trade and forex, wealth, and cards are the key drivers of income. The core wealth business is yet to go live, so there is some runway ahead.
- Growth in profit and assets needs the right balance. The bank will remain agile and will adapt to the situation.
- The bank remains more optimistic on the growth of the mid-yielding segments. It aims to increase the asset yield with a change in the mix.
- An improvement in RoA will be driven by CASA, improvement in the fee mix, and a change in the mix of assets.
- The lower end of the business banking/MSME is property secured, but in the upper end, not the entire portion is secured.
- The bank's objective is to get the right pricing for the risk it takes.

Yields, costs, and margins

- NIM expanded 12bp QoQ to 3.06% as the cost of deposits declined 18bp and cost of borrowing also moderated. The yield on advances declined 14bps, and a 2bp impact was due to the optimization of other asset and liabilities, along with a 1bp CRR impact.
- Deposits were repriced in 12-14 months period for the bank and will occur for more than 6 months.
- The bank follows T+1 repricing, which is done on repo-linked. Hence, for the last quarter, most of the repo cut effect was.
- NIM is expected to move in an upward direction going forward.
- No one-off was seen in interest income.
- The wealth vertical has been declining, which will add to the fees. On the transaction banking side, a dedicated team is being built, which will lead to healthy fees.

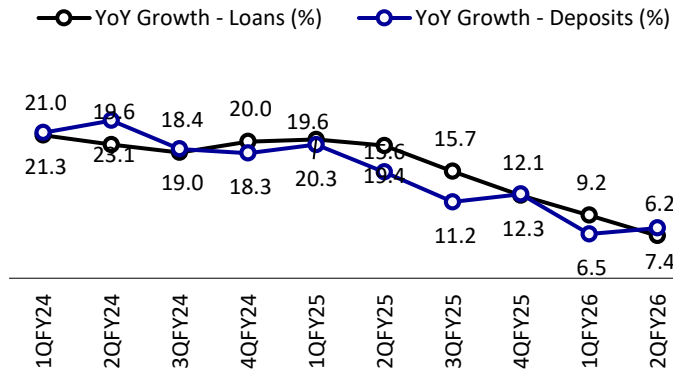
Asset quality

- MFI stress is easing but still persists. The remaining of the asset book stood healthy on the asset quality side.
- Credit costs excluding MFI witnessed a slight decline.
- Slippages have reduced each month for the MFI segment, and collections have improved. Some reversal was seen, with the bank moving from higher to lower bucket.
- BC book has been largely steady in the past quarters, amounting to INR33b (1.7% in total).
- No change was seen in the write-off policy, and the bank is consistently following it.
- GNPA ratio improved 8bp QoQ, while net NPA ratio held stable at 1.83%/0.48%. PCR moderated 92bp QoQ to ~74%.

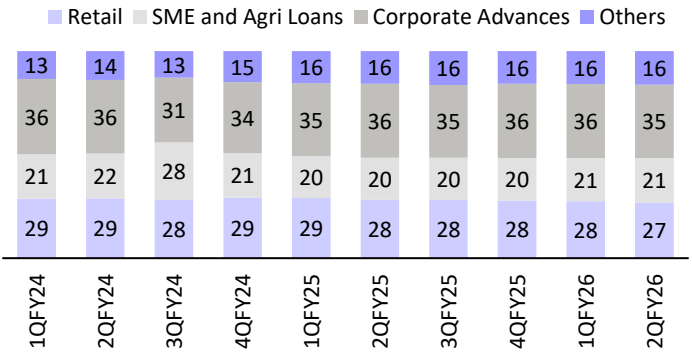
Guidance

- Credit cost guidance stands at 55bps for FY26.
- NIM is expected to move in an upward direction going forward.

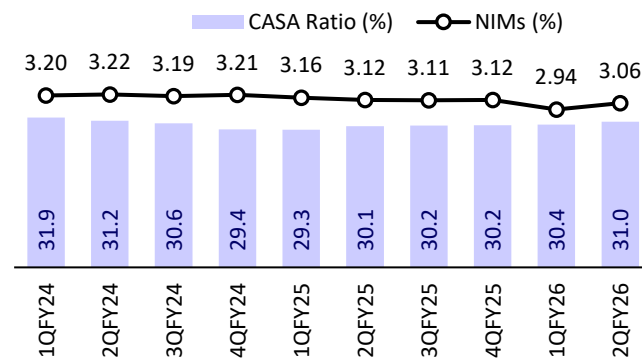
Story in charts

Exhibit 1: Advances/deposits grew 6.2%/7.4% YoY


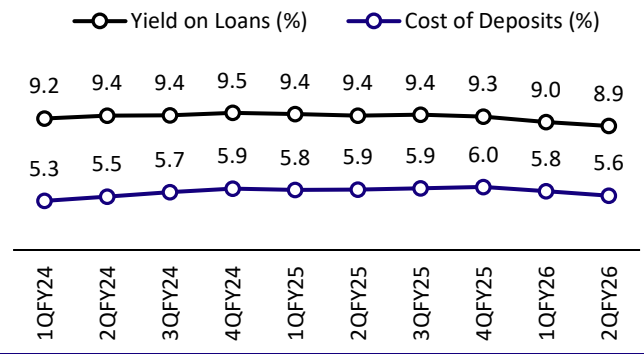
Sources: MOFSL, Company

Exhibit 2: Retail book mix stood at 27% and corporate at 35%


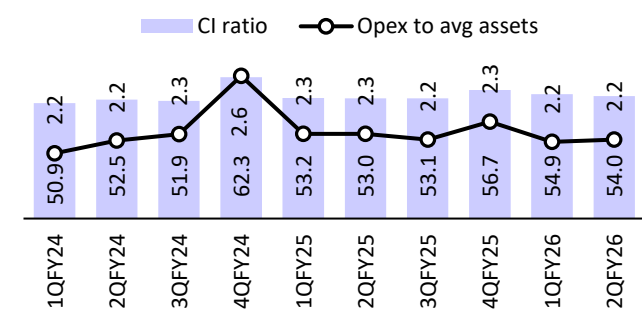
Sources: MOFSL, Company

Exhibit 3: NIM expanded to 3.06%; CASA stood at 31%


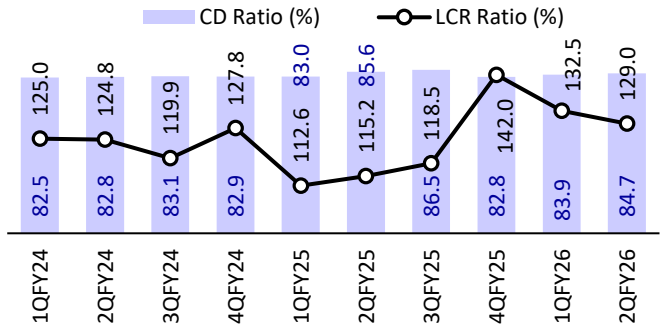
Sources: MOFSL, Company

Exhibit 4: YoA declined 18bp QoQ; CoD dipped 21bp QoQ


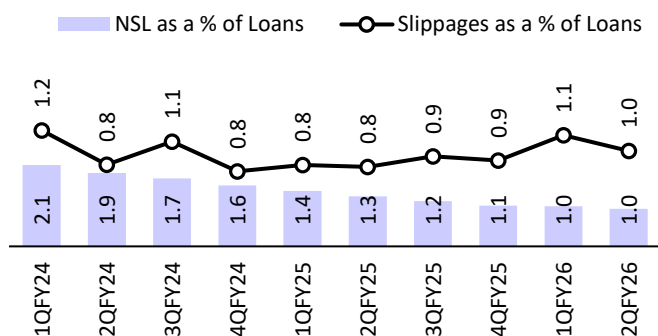
Sources: MOFSL, Company

Exhibit 5: C/I ratio decreased to 54% in 2QFY26


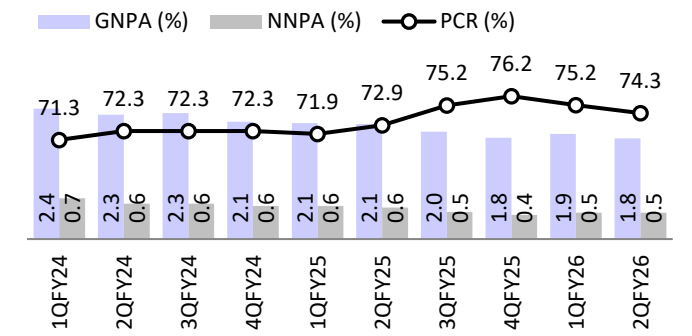
Sources: MOFSL, Company

Exhibit 6: LCR ratio stood at 129%; CD ratio at 84.7%


Sources: MOFSL, Company

Exhibit 7: Net Stressed Loan (NSL) as a % of loans stood at 1.0%, while slippages stood at 1.0%


Sources: MOFSL, Company

Exhibit 8: GNPA/NNPA ratios increased to 1.83%/0.48%; calculated PCR at ~74.3%


Sources: MOFSL, Company

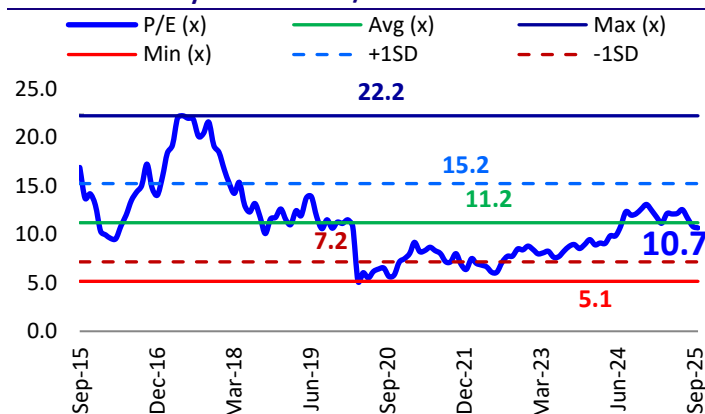
Valuation and view: Reiterate BUY with a TP of INR250

- FB reported a healthy quarter due to better-than-expected NIM, which were led by a sharper reduction in CoF, improving CASA mix, and a product mix shift towards mid-yielding assets.
- Loan growth was modest, driven by traction in the SME segment (CoB + BuB), along with growth in the Gold and CV portfolios, while the MFI book also witnessed some improvement. Deposit growth remained modest, although faster SA growth led to an improvement in the CASA mix to 31%.
- NIM witnessed an expansion, as the bank worked on T+1 loan repricing, and CoF reduction contributed to the 12bp QoQ improvement in NIMs in 2QFY26. The bank expects the momentum to continue, assuming no rate cuts.
- Asset quality ratios improved amid a decline in slippages in agri as well as retail, leading to a QoQ decline in credit costs.
- **We increase our earnings estimates by 5-5.5% for FY26/27E, factoring in margin expansion as well as slightly lower provisions. We estimate FB to deliver an FY27 RoA/RoE of 1.19%/12.8%. Reiterate BUY with a TP of INR250 (based on 1.5x FY27E ABV).**

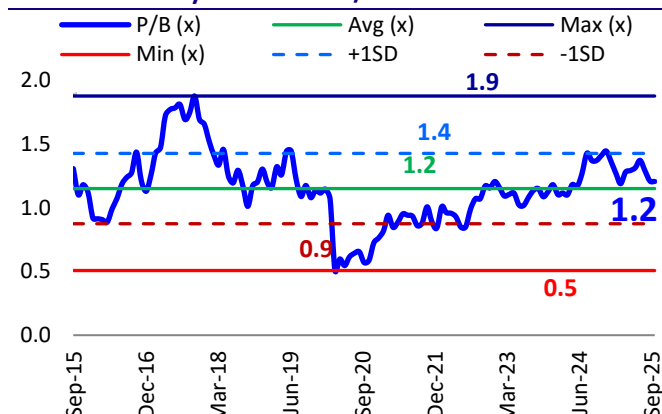
Exhibit 9: Changes to our estimates

(INR b)	Old Estimates			Revised Estimates			Change (%)/bps		
	FY26	FY27	FY28	FY26	FY27	FY28	FY26	FY27	FY28
Net Interest Income	98.8	118.9	151.7	101.7	121.6	152.9	3.0	2.3	0.8
Other Income	45.6	52.9	62.4	45.2	53.4	63.0	-0.8	0.9	0.9
Total Income	144.4	171.8	214.2	147.0	175.0	215.9	1.8	1.8	0.8
Operating Expenses	79.0	92.4	108.6	79.0	92.0	108.6	0.0	-0.3	0.0
Operating Profits	65.4	79.5	105.5	68.0	82.9	107.3	3.9	4.4	1.7
Provisions	14.2	15.6	21.0	14.2	15.5	20.7	-0.3	-0.9	-1.2
PBT	51.2	63.9	84.6	53.8	67.5	86.6	5.1	5.6	2.4
Tax	12.8	16.0	21.2	13.5	16.9	21.7	5.1	5.6	2.4
PAT	38.3	47.8	63.3	40.3	50.5	64.9	5.1	5.6	2.4
Loans	2,658	3,084	3,608	2,649	3,057	3,564	-0.4	-0.9	-1.2
Deposits	3,185	3,638	4,198	3,185	3,638	4,198	0.0	0.0	0.0
Margins (%)	2.97	3.11	3.42	3.06	3.20	3.47	9	9	6
Credit Cost (%)	0.54	0.50	0.58	0.54	0.50	0.58	0	0	0
RoA (%)	1.03	1.13	1.30	1.08	1.19	1.33	5	6	3
RoE (%)	10.9	12.2	14.3	11.4	12.8	14.5	52	58	16
EPS	15.6	19.5	25.8	16.4	20.6	26.4	5.1	5.6	2.4
BV	150.1	168.0	192.1	150.9	169.9	194.6	0.5	1.1	1.3
ABV	142.2	158.9	181.7	143.0	160.8	184.3	0.6	1.2	1.4

Sources: MOFSL, Company

Exhibit 10: One-year forward P/E ratio


Source: MOFSL, Company

Exhibit 11: One-year forward P/B ratio


Source: MOFSL, Company

Exhibit 12: DuPont analysis: Expect return ratios to improve gradually

Y/E March	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
Interest Income	6.47	6.98	7.80	8.02	7.33	7.30	7.44
Interest Expense	3.65	3.98	4.89	5.14	4.60	4.44	4.31
Net Interest Income	2.82	3.01	2.92	2.88	2.73	2.86	3.13
Core Fee Income	0.85	0.96	0.99	1.03	1.08	1.12	1.15
Trading and others	0.14	0.01	0.10	0.12	0.13	0.14	0.14
Non Interest income	0.99	0.97	1.08	1.16	1.21	1.26	1.29
Total Income	3.81	3.97	4.00	4.04	3.95	4.12	4.42
Operating Expenses	2.03	1.98	2.18	2.18	2.12	2.17	2.22
-Employee cost	1.10	0.90	1.00	0.94	0.93	0.95	0.97
-Others	0.93	1.08	1.18	1.24	1.19	1.22	1.25
Operating Profits	1.78	1.99	1.82	1.86	1.82	1.95	2.20
Core Operating Profits	1.64	1.98	1.72	1.73	1.69	1.82	2.05
Provisions	0.58	0.31	0.07	0.22	0.38	0.36	0.42
PBT	1.20	1.68	1.75	1.63	1.44	1.59	1.77
Tax	0.31	0.43	0.44	0.40	0.36	0.40	0.44
RoA	0.89	1.25	1.31	1.23	1.08	1.19	1.33
Leverage (x)	12.1	11.9	11.2	10.5	10.6	10.8	10.9
RoE	10.8	14.9	14.7	13.0	11.4	12.8	14.5

Sources: MOFSL, Company

Financials and valuations

Income Statement						(INRb)
Y/E March	FY23	FY24	FY25	FY26E	FY27E	FY28E
Interest Income	168.0	221.9	263.7	272.9	310.0	363.3
Interest Expense	95.7	138.9	169.0	171.2	188.4	210.4
Net Interest Income	72.3	82.9	94.7	101.7	121.6	152.9
-growth (%)	21.3	14.7	14.2	7.5	19.5	25.7
Non Interest Income	23.3	30.8	38.0	45.2	53.4	63.0
Total Income	95.6	113.7	132.7	147.0	175.0	215.9
-growth (%)	18.8	18.9	16.7	10.8	19.0	23.4
Operating Expenses	47.7	62.0	71.7	79.0	92.0	108.6
Pre Provision Profits	47.9	51.7	61.0	68.0	82.9	107.3
-growth (%)	27.6	7.9	17.9	11.4	22.0	29.4
Provisions (excl tax)	7.5	2.0	7.3	14.2	15.5	20.7
PBT	40.4	49.8	53.7	53.8	67.5	86.6
Tax	10.3	12.6	13.2	13.5	16.9	21.7
Tax Rate (%)	25.6	25.3	24.5	25.1	25.1	25.1
PAT	30.1	37.2	40.5	40.3	50.5	64.9
-growth (%)	59.3	23.6	8.9	-0.6	25.5	28.3

Balance Sheet						
Y/E March	FY23	FY24	FY25	FY26E	FY27E	FY28E
Share Capital	4.2	4.9	4.9	4.9	4.9	4.9
Equity Share Capital	4.2	4.9	4.9	4.9	4.9	4.9
Reserves & Surplus	210.8	286.1	329.3	365.6	412.2	472.9
Net Worth	215.1	290.9	334.2	370.6	417.2	477.8
Deposits	2,133.9	2,525.3	2,836.5	3,185.4	3,637.7	4,197.9
-growth (%)	17.4	18.3	12.3	12.3	14.2	15.4
- CASA Dep	701.2	746.5	863.8	1,006.6	1,229.5	1,486.1
-growth (%)	3.9	6.5	15.7	16.5	22.2	20.9
Borrowings	193.2	180.3	237.3	311.4	370.6	441.0
Other Liabilities & Prov.	61.3	86.6	82.1	91.1	105.7	122.6
Total Liabilities	2,603.4	3,083.1	3,490.0	3,958.5	4,531.1	5,239.3
Current Assets	176.9	189.6	308.6	323.1	338.7	366.5
Investments	489.8	608.6	662.5	788.3	908.1	1,050.7
-growth (%)	25.0	24.2	8.9	19.0	15.2	15.7
Loans	1,744.5	2,094.0	2,348.4	2,649.0	3,056.9	3,564.3
-growth (%)	20.4	20.0	12.1	12.8	15.4	16.6
Fixed Assets	9.3	10.2	14.8	17.3	19.5	21.9
Other Assets	182.9	180.7	155.9	180.8	207.9	235.9
Total Assets	2,603.4	3,083.1	3,490.0	3,958.5	4,531.1	5,239.3

Asset Quality						
GNPA	41.8	45.3	43.8	49.5	56.2	64.6
NNPA	13.2	13.8	11.5	12.4	14.2	16.0
Slippages	17.2	17.4	18.5	25.0	28.5	33.1
GNPA Ratio (%)	2.4	2.1	1.8	1.8	1.8	1.8
NNPA Ratio (%)	0.8	0.7	0.5	0.5	0.5	0.4
Slippage Ratio (%)	1.1	0.9	0.8	1.0	1.0	1.0
Credit Cost (%)	0.5	0.1	0.3	0.5	0.5	0.6
PCR (Excl Tech. write off) (%)	68.4	69.6	73.8	74.9	74.8	75.3

E: MOFSL Estimates

Financials and valuations

Ratios

Y/E March	FY23	FY24	FY25	FY26E	FY27E	FY28E
Yield and Cost Ratios (%)						
Avg. Yield-Earning Assets	8.0	8.8	8.9	8.2	8.1	8.2
Avg. Yield on loans	8.4	9.2	9.5	8.6	8.6	8.8
Avg. Yield on Investments	6.5	6.9	7.3	6.8	6.6	6.6
Avg. Cost-Int. Bear. Liab.	4.5	5.5	5.8	5.2	5.0	4.9
Avg. Cost of Deposits	4.4	5.5	5.7	5.2	5.0	4.9
Avg. Cost of Borrowings	5.5	6.4	7.1	5.2	5.1	5.0
Interest Spread	3.6	3.2	3.1	3.0	3.1	3.4
Net Interest Margin	3.5	3.3	3.2	3.1	3.2	3.5

Capitalization Ratios (%)

CAR	14.8	16.5	16.8	16.7	15.9	15.2
Tier I	13.0	14.8	15.3	15.3	14.7	14.3
-CET-1	13.0	14.8	15.3	13.8	13.3	13.3
Tier II	1.8	1.6	1.5	1.4	1.2	1.0

Business Ratios (%)

Loans/Deposit Ratio	81.8	82.9	82.8	83.2	84.0	84.9
CASA Ratio	32.9	29.6	30.5	31.6	33.8	35.4
Cost/Assets	1.8	2.0	2.1	2.0	2.0	2.1
Cost/Total Income	49.9	54.5	54.0	53.8	52.6	50.3
Cost/Core Income	50.0	55.9	55.7	55.6	54.4	52.0
Int. Expense/Int. Income	57.0	62.6	64.1	62.7	60.8	57.9
Fee Income/Net Income	24.1	24.7	25.6	27.5	27.2	25.9
Non Int. Inc./Net Income	24.4	27.1	28.6	30.8	30.5	29.2
Empl. Cost/Op. Exps.	45.6	45.6	43.1	43.8	43.6	43.6

Efficiency Ratios (INRm)

Employee/branch (in nos)	9.8	10.1	10.1	10.0	9.9	9.9
Staff cost/employee	1.6	1.9	1.9	2.0	2.3	2.5
CASA per branch	511.1	496.3	543.6	597.6	688.7	785.2
Deposits per branch	1,555.3	1,679.1	1,785.1	1,891.2	2,037.5	2,218.1
Business per Employee	288.2	303.7	321.8	344.9	376.9	416.2
PAT per Employee	2.2	2.4	2.5	2.4	2.8	3.5

Valuation

RoE	14.9	14.7	13.0	11.4	12.8	14.5
RoA	1.3	1.3	1.2	1.1	1.2	1.3
RoRWA	1.9	1.9	1.9	1.6	1.8	1.9
Book Value (INR)	102	119	136	151	170	195
-growth (%)	13.7	17.6	13.9	10.9	12.6	14.5
Price-BV (x)	2.1	1.8	1.6	1.4	1.3	1.1
Adjusted BV (INR)	94.1	112.8	129.2	143.0	160.8	184.3
Price-ABV (x)	2.3	1.9	1.6	1.5	1.3	1.2
EPS (INR)	14.3	16.3	16.6	16.4	20.6	26.4
-growth (%)	54.8	14.5	1.3	-1.0	25.5	28.3
Price-Earnings (x)	14.9	13.0	12.8	13.0	10.3	8.0
Dividend Per Share (INR)	1.8	1.0	1.2	1.6	1.6	1.7
Dividend Yield (%)	0.8	0.5	0.6	0.8	0.8	0.8
E: MOFSL Estimates						

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

Explanation of Investment Rating	
Investment Rating	Expected return (over 12-month)
BUY	>=15%
SELL	< - 10%
NEUTRAL	< - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

*In case the recommendation given by the Research Analyst is inconsistent with the investment rating legend for a continuous period of 30 days, the Research Analyst shall be within following 30 days take appropriate measures to make the recommendation consistent with the investment rating legend.

Disclosures

The following Disclosures are being made in compliance with the SEBI Research Analyst Regulations 2014 (herein after referred to as the Regulations).

Motilal Oswal Financial Services Ltd. (MOFSL) is a SEBI Registered Research Analyst having registration no. INH000000412 and BSE enlistment no. 5028. MOFSL, the Research Entity (RE) as defined in the Regulations, is engaged in the business of providing Stock broking services, Depository participant services & distribution of various financial products. MOFSL is a listed public company, the details in respect of which are available on www.motilaloswal.com. MOFSL is registered with the Securities & Exchange Board of India (SEBI) and is a registered Trading Member with National Stock Exchange of India Ltd. (NSE) and Bombay Stock Exchange Limited (BSE), Multi Commodity Exchange of India Limited (MCX) and National Commodity & Derivatives Exchange Limited (NCDEX) for its stock broking activities & is Depository participant with Central Depository Services Limited (CDSL) National Securities Depository Limited (NSDL), NERL, COMRIS and CCRL and is member of Association of Mutual Funds of India (AMFI) for distribution of financial products and Insurance Regulatory & Development Authority of India (IRDA) as Corporate Agent for insurance products and is a member of Association of Portfolio Managers in India (APMI) for distribution of PMS products. Details of associate entities of Motilal Oswal Financial Services Ltd. are available on the website at <http://online.reports.motilaloswal.com/Dormant/documents/Associate%20Details.pdf>

MOFSL and its associate company(ies), their directors and Research Analyst and their relatives may; (a) from time to time, have a long or short position in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein. (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies) or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.

MOFSL and / or its affiliates do and seek to do business including investment banking with companies covered in its research reports. As a result, the recipients of this report should be aware that MOFSL may have a potential conflict of interest that may affect the objectivity of this report. Compensation of Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions. Details of pending Enquiry Proceedings of Motilal Oswal Financial Services Limited are available on the website at <https://galaxy.motilaloswal.com/ResearchAnalyst/Publish/ViewLitigation.aspx>

A graph of daily closing prices of securities is available at www.nseindia.com, www.bseindia.com. Research Analyst views on Subject Company may vary based on Fundamental research and Technical Research. Proprietary trading desk of MOFSL or its associates maintains arm's length distance with Research Team as all the activities are segregated from MOFSL research activity and therefore it can have an independent view with regards to Subject Company for which Research Team have expressed their views.

Regional Disclosures (outside India)

This report is not directed or intended for distribution to or use by any person or entity resident in a state, country or any jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL & its group companies to registration or licensing requirements within such jurisdictions.

For Hong Kong:

This report is distributed in Hong Kong by Motilal Oswal capital Markets (Hong Kong) Private Limited, a licensed corporation (CE AYY-301) licensed and regulated by the Hong Kong Securities and Futures Commission (SFC) pursuant to the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) "SFO". As per SEBI (Research Analyst Regulations) 2014 Motilal Oswal Securities (SEBI Reg. No. INH000000412) has an agreement with Motilal Oswal capital Markets (Hong Kong) Private Limited for distribution of research report in Hong Kong. This report is intended for distribution only to "Professional Investors" as defined in Part I of Schedule 1 to SFO. Any investment or investment activity to which this document relates is only available to professional investor and will be engaged only with professional investors." Nothing here is an offer or solicitation of these securities, products and services in any jurisdiction where their offer or sale is not qualified or exempt from registration. The Indian Analyst(s) who compile this report is/are not located in Hong Kong & are not conducting Research Analysis in Hong Kong.

For U.S.

Motilal Oswal Financial Services Limited (MOFSL) is not a registered broker - dealer under the U.S. Securities Exchange Act of 1934, as amended (the "1934 act") and under applicable state laws in the United States. In addition MOFSL is not a registered investment adviser under the U.S. Investment Advisers Act of 1940, as amended (the "Advisers Act" and together with the 1934 Act, the "Acts"), and under applicable state laws in the United States. Accordingly, in the absence of specific exemption under the Acts, any brokerage and investment services provided by MOFSL, including the products and services described herein are not available to or intended for U.S. persons. This report is intended for distribution only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the Exchange Act and interpretations thereof by SEC (henceforth referred to as "major institutional investors"). This document must not be acted on or relied on by persons who are not major institutional investors. Any investment or investment activity to which this document relates is only available to major institutional investors and will be engaged in only with major institutional investors. In reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act") and interpretations thereof by the U.S. Securities and Exchange Commission ("SEC") in order to conduct business with Institutional Investors based in the U.S., MOFSL has entered into a chaperoning agreement with a U.S. registered broker-dealer, Motilal Oswal Securities International Private Limited. ("MOSIPL"). Any business interaction pursuant to this report will have to be executed within the provisions of this chaperoning agreement.

The Research Analysts contributing to the report may not be registered /qualified as research analyst with FINRA. Such research analyst may not be associated persons of the U.S. registered broker-dealer, MOSIPL, and therefore, may not be subject to NASD rule 2711 and NYSE Rule 472 restrictions on communication with a subject company, public appearances and trading securities held by a research analyst account.

For Singapore

In Singapore, this report is being distributed by Motilal Oswal Capital Markets (Singapore) Pte. Ltd. ("MOCMSPL") (UEN 201129401Z), which is a holder of a capital markets services license and an exempt financial adviser in Singapore. This report is distributed solely to persons who (a) qualify as "institutional investors" as defined in section 4A(1)(c) of the Securities and Futures Act of Singapore ("SFA") or (b) are considered "accredited investors" as defined in section 2(1) of the Financial Advisers Regulations of Singapore read with section 4A(1)(a) of the SFA. Accordingly, if a recipient is neither an "institutional investor" nor an "accredited investor", they must immediately discontinue any use of this Report and inform MOCMSPL.

In respect of any matter arising from or in connection with the research you could contact the following representatives of MOCMSPL. In case of grievances for any of the services rendered by MOCMSPL write to grievances@motilaloswal.com.

Nainesh

Rajani

Email: nainesh.rajani@motilaloswal.com

Contact: (+65) 8328 0276

Specific Disclosures

- Research Analyst and/or his/her relatives do not have a financial interest in the subject company(ies), as they do not have equity holdings in the subject company(ies). MOFSL has financial interest in the subject company(ies) at the end of the week immediately preceding the date of publication of the Research Report: No.
Nature of Financial interest is holding equity shares or derivatives of the subject company
- Research Analyst and/or his/her relatives do not have actual/beneficial ownership of 1% or more securities in the subject company(ies) at the end of the month immediately preceding the date of publication of Research Report.
MOFSL has actual/beneficial ownership of 1% or more securities of the subject company(ies) at the end of the month immediately preceding the date of publication of Research Report: No
- Research Analyst and/or his/her relatives have not received compensation/other benefits from the subject company(ies) in the past 12 months.
MOFSL may have received compensation from the subject company(ies) in the past 12 months.
- Research Analyst and/or his/her relatives do not have material conflict of interest in the subject company at the time of publication of research report.
MOFSL does not have material conflict of interest in the subject company at the time of publication of research report.
- Research Analyst has not served as an officer, director or employee of subject company(ies).
- MOFSL has not acted as a manager or co-manager of public offering of securities of the subject company in past 12 months.
- MOFSL has not received compensation for investment banking /merchant banking/brokerage services from the subject company(ies) in the past 12 months.
- MOFSL may have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company(ies) in the past 12 months.
- MOFSL may have received compensation or other benefits from the subject company(ies) or third party in connection with the research report.
- MOFSL has not engaged in market making activity for the subject company.

The associates of MOFSL may have:

- financial interest in the subject company
- actual/beneficial ownership of 1% or more securities in the subject company at the end of the month immediately preceding the date of publication of the Research Report or date of the public appearance.
- received compensation/other benefits from the subject company in the past 12 months
- any other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.
- acted as a manager or co-manager of public offering of securities of the subject company in past 12 months
- be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies)
- received compensation from the subject company in the past 12 months for investment banking / merchant banking / brokerage services or from other than said services.
- Served subject company as its clients during twelve months preceding the date of distribution of the research report.

The associates of MOFSL has not received any compensation or other benefits from third party in connection with the research report

Above disclosures include beneficial holdings lying in demat account of MOFSL which are opened for proprietary investments only. While calculating beneficial holdings, It does not consider demat accounts which are opened in name of MOFSL for other purposes (i.e holding client securities, collaterals, error trades etc.). MOFSL also earns DP income from clients which are not considered in above disclosures.

Analyst Certification

The views expressed in this research report accurately reflect the personal views of the analyst(s) about the subject securities or issues, and no part of the compensation of the research analyst(s) was, is, or will be directly or indirectly related to the specific recommendations and views expressed by research analyst(s) in this report.

Terms & Conditions:

This report has been prepared by MOFSL and is meant for sole use by the recipient and not for circulation. The report and information contained herein is strictly confidential and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of MOFSL. The report is based on the facts, figures and information that are considered true, correct, reliable and accurate. The intent of this report is not recommendatory in nature. The information is obtained from publicly available media or other sources believed to be reliable. Such information has not been independently verified and no guaranty, representation of warranty, express or implied, is made as to its accuracy, completeness or correctness. All such information and opinions are subject to change without notice. The report is prepared solely for informational purpose and does not constitute an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments for the clients. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. MOFSL will not treat recipients as customers by virtue of their receiving this report.

Disclaimer:

The report and information contained herein is strictly confidential and meant solely for the selected recipient and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent. This report and information herein is solely for informational purpose and may not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Nothing in this report constitutes investment, legal, accounting and tax advice or a representation that any investment or strategy is suitable or appropriate to your specific circumstances. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient. This may not be taken in substitution for the exercise of independent judgment by any recipient. Each recipient of this document should make such investigations as it deems necessary to arrive at an independent evaluation of an investment in the securities of companies referred to in this document (including the merits and risks involved), and should consult its own advisors to determine the merits and risks of such an investment. The investment discussed or views expressed may not be suitable for all investors. Certain transactions -including those involving futures, options, another derivative products as well as non-investment grade securities - involve substantial risk and are not suitable for all investors. No representation or warranty, express or implied, is made as to the accuracy, completeness or fairness of the information and opinions contained in this document. The Disclosures of Interest Statement incorporated in this document is provided solely to enhance the transparency and should not be treated as endorsement of the views expressed in the report. This information is subject to change without any prior notice. The Company reserves the right to make modifications and alternations to this statement as may be required from time to time without any prior approval. MOFSL, its associates, their directors and the employees may from time to time, effect or have effected an own account transaction in, or deal as principal or agent in or for the securities mentioned in this document. They may perform or seek to perform investment banking or other services for, or solicit investment banking or other business from, any company referred to in this report. Each of these entities functions as a separate, distinct and independent of each other. The recipient should take this into account before interpreting the document. This report has been prepared on the basis of information that is already available in publicly accessible media or developed through analysis of MOFSL. The views expressed are those of the analyst, and the Company may or may not subscribe to all the views expressed therein. This document is being supplied to you solely for your information and may not be reproduced, redistributed or passed on, directly or indirectly, to any other person or published, copied, in whole or in part, for any purpose. This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL to any registration or licensing requirement within such jurisdiction. The securities described herein may or may not be eligible for sale in all jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction. Neither the Firm, nor its directors, employees, agents or representatives shall be liable for any damages whether direct or indirect, incidental, special or consequential including lost revenue or lost profits that may arise from or in connection with the use of the information. The person accessing this information specifically agrees to exempt MOFSL or any of its affiliates or employees from, any and all responsibility/liability arising from such misuse and agrees not to hold MOFSL or any of its affiliates or employees responsible for any such misuse and further agrees to hold MOFSL or any of its affiliates or employees free and harmless from all losses, costs, damages, expenses that may be suffered by the person accessing this information due to any errors and delays.

This report is meant for the clients of Motilal Oswal only.

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

Registration granted by SEBI, enlistment as RA with Exchange and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors

Registered Office Address: Motilal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai-400025; Tel No.: 022 - 71934200 / 71934263; www.motilaloswal.com.

Correspondence Address: Palm Spring Centre, 2nd Floor, Palm Court Complex, New Link Road, Malad (West), Mumbai- 400 064. Tel No: 022 71881000. Details of Compliance Officer: Neeraj Agarwal,

Email Id: na@motilaloswal.com, Contact No.:022-40548085.

Grievance Redressal Cell:

Contact Person	Contact No.	Email ID
Ms. Hemangi Date	022 40548000 / 022 67490600	query@motilaloswal.com
Ms. Kumud Upadhyay	022 40548082	servicehead@motilaloswal.com
Mr. Ajay Menon	022 40548083	am@motilaloswal.com
Mr. Neeraj Agarwal	022 40548085	na@motilaloswal.com
Mr. Siddhartha Khemka	022 50362452	po.research@motilaloswal.com

Registration details of group entities.: Motilal Oswal Financial Services Ltd. (MOFSL): INZ000158836 (BSE/NSE/MCX/NCDEX); CDSL and NSDL: IN-DP-16-2015; Research Analyst: INH000000412, BSE enlistment no. 5028 : AMFI: ARN : 146822. IRDA Corporate Agent – CA0579, APMI: APRN00233. Motilal Oswal Financial Services Ltd. is a distributor of Mutual Funds, PMS, Fixed Deposit, Insurance, Bond, NCDs and IPO products.

Customer having any query/feedback/ clarification may write to query@motilaloswal.com. In case of grievances for any of the services rendered by Motilal Oswal Financial Services Limited (MOFSL) write to grievances@motilaloswal.com, for DP to dpgrievances@motilaloswal.com.