

Capital Goods

Financials Snapshot (INR b) - KPI

Y/E MARCH	FY26E	FY27E	FY28E
Net Sales	228.8	269.4	304.7
EBITDA	20.4	25.1	28.3
PAT	9.7	12.8	14.9
EPS (INR)	57.0	74.9	87.0
GR. (%)	44.8	31.6	16.1
BV/Sh (INR)	471.0	539.3	619.6
Ratios			
ROE (%)	12.8	14.8	15.0
RoCE (%)	11.3	13.0	13.4
Valuations			
P/E (X)	22.8	17.4	15.0
P/BV (X)	2.8	2.4	2.1
EV/EBITDA (X)	11.6	9.4	8.1
Div Yield (%)	0.5	0.5	0.5

Financials Snapshot (INR b) - KEC

Y/E MARCH	FY26E	FY27E	FY28E
Net Sales	254.7	299.3	354.7
EBITDA	20.6	24.3	28.7
PAT	9.3	11.8	14.3
EPS (INR)	34.9	44.2	53.6
GR. (%)	62.6	26.9	21.1
BV/Sh (INR)	229.2	266.0	311.6
Ratios			
ROE (%)	16.2	17.9	18.6
RoCE (%)	15.0	16.1	16.8
Valuations			
P/E (X)	25.3	20.0	16.5
P/BV (X)	3.9	3.3	2.8
EV/EBITDA (X)	12.9	11.1	9.6
Div Yield (%)	0.7	0.8	0.9

Transmission pipeline remains strong

The Central Electricity Authority's (CEA) ordering pipeline has started building up from the last few months after witnessing some moderation during the initial months of FY26. Our interactions with KEC International (KEC) and Kalpataru Projects International (KPI) also suggest that the transmission ordering pipeline remains strong for next few years. Moreover, these companies are targeting HVDC projects, international opportunities, and other non-T&D opportunities to grow. Commodity prices are comfortable and hence, margins should improve from FY26 onward. We maintain our estimates and expect T&D segment to remain a dominant segment for both KEC and KPI. We maintain BUY on KPI (TP: INR1,450) and Neutral on KEC (TP: INR950).

CEA's pipeline building up over last few months

CEA's pipeline has been building up over the last few months and projects worth nearly INR700b have been recommended by NCT to the Ministry of Power in the last six months. Our discussions with key transmission companies also indicate that the addressable market for transmission projects stands at INR1-1.5t over the next 1-1.5 years, driven by 45 ISTS-TBCB projects awarded last year, which have a capex potential of INR1.5t. With execution timelines of 24-54 months, these projects will support a healthy order pipeline and improved revenue visibility for transmission companies. PGCIL aims to have a market share of 50-60% in overall TBCB tendering. PGCIL has also outlined a capex of INR280b for FY26. Competition from other private players is also increasing, with players like Adani Energy Solutions, Resonia (formerly Sterlite Power), and Tata Power already in fray, and new entrants over last two years include Reliance Industries, D.R. Agarwal Infracon, KCC Buildcon and Torrent Power, which are also bidding for TBCB projects. Players like KPI and KEC work with both PGCIL and private players and thus have a strong addressable market over the next few years.

Two HVDC projects finalized in FY25; two more can be finalized in FY26

During FY25, 45 ISTS-TBCB schemes were awarded, including two HVDC schemes. Going ahead for FY26, apart from transmission projects, few HVDC projects, such as KPS III HVDC Transmission (Khavda-South Olepad HVDC) and Leh-Ladakh HVDC project, are likely to be finalized.

KPI: Healthy visibility on execution of strong order book

KPI has benefited from strong traction in its transmission segment and has received order inflows worth INR102b/INR112b/INR145b in FY23/FY24/FY25, constituting 40%/37%/57% of total order inflows. The share of T&D and non-T&D revenue has improved in favor of T&D and stood at 42%/47%/53% in FY23/FY24/FY25. B&F segment revenue has also remained fairly strong for the company as KPI works with marquee developers such as Prestige, Purvankara, DLF, etc. The company is also well positioned to capitalize on the expanding pipeline of metro systems, elevated corridors, and tunneling infrastructure and is gaining from the scale-up in execution of large oil and gas projects in the Middle East. We maintain our estimates for KPI and expect a CAGR of 13%/17% in order inflows/revenue over FY25-28.

KEC: T&D to continue to benefit from strong domestic and international opportunities

KEC's T&D segment remains its primary growth engine, with order inflows continuing to dominate the overall mix. Management sees sustained revenue momentum, supported by strong domestic demand, international opportunities, and a healthy backlog, ensuring visibility for the next 18-24 months. KEC's T&D segment inflows stood at INR90b/INR101b/INR156b in FY23/FY24/FY25, constituting 40%/56%/63% of total order inflows. The share of T&D revenue stood at 50%/53%/59% in FY23/FY24/FY25. KEC is planning to expand its civil segment into B&F and will keep railways and water as low-priority areas. We maintain our estimates for KEC and expect a CAGR of 21%/18% in order inflows/revenue over FY25-28.

Margins for transmission EPC players to inch up on strong T&D margins and stable RM prices

In recent months, aluminum/zinc/primary rebar prices have eased by 2%/4%/11% vs. Mar'25 levels, while copper has been flat YTD. A sustained decline in commodity prices is likely to improve margins for transmission EPC players in the future. T&D margins are already in double digits now for KEC and KPI. For KPI, beyond transmission, B&F and oil and gas are also high-growth and high-margin segments, while KEC's T&D margins are already around 10%. Other segments such as water and railways have lower margins; hence, both companies are cautiously bidding for such projects.

Financial outlook

KPI: We expect KPI to report a CAGR of 17%/30% in revenue/PAT over FY25-28, with margins expected to improve 90bp to 9.3%.

KEC: We expect a CAGR of 18%/36% in revenue/PAT over FY25-28, with margin expansion of 120bp to 8.1%

Valuation and view

KPI is currently trading at 22.8x/17.4x/15.0x on FY26E/FY27E/FY28E EPS. **Reiterate BUY** with our SoTP-based **TP of INR1,450**, based on 18x P/E for the core business.

KEC is currently trading at 25.3x/20.0x/16.5x on FY26E/FY27E/FY28E EPS. We **reiterate Neutral** rating with a **TP of INR950**, based on 21x Sep'27E EPS.

Key risks and concerns

Slowdown in execution, lower-than-expected order inflows, sharp rise in commodity prices, an increase in receivables and working capital, increase in promoter pledge are some of the key concerns that can weigh on financials and valuations.

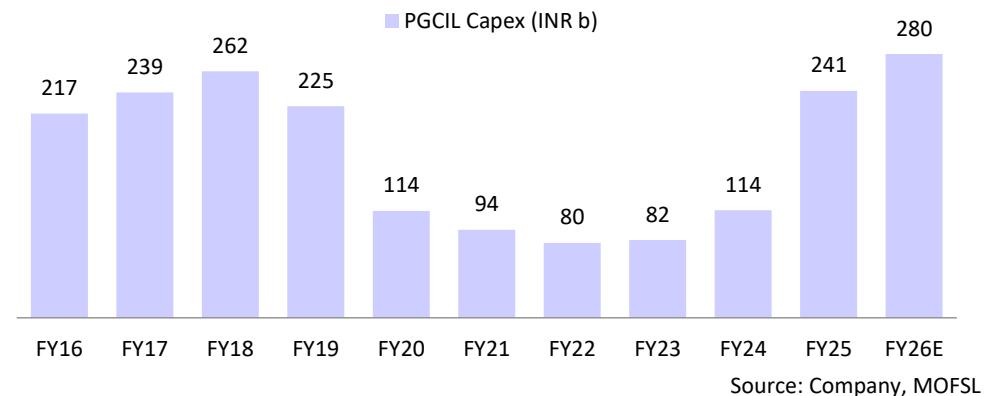
Favorable industry pipeline

Exhibit 1: CEA's near-term pipeline

Transmission Schemes	Mode of implementation	Tentative implementation timeframe	BPC	Est Cost (INR b)
32nd meeting of NCT (Aug'25)				
WR-ER Inter-Regional Network Expansion Scheme-Part A	TBCB	24 months from allocation	RECPDCL	62.7
WR-ER Inter-Regional Network Expansion Scheme-Part C	TBCB	By 31.03.2029	RECPDCL	9.1
NERGS-III Siang Basin	TBCB	By 28.02.2029	PFCCL	18.0
Transmission system for integration of Kurnool-V REZs-Phase-I	TBCB	30 months from SPV transfer	PFCCL	71.9
Transmission system for integration of Ananthapuram-III REZs Phase-I	TBCB	30 months from SPV transfer	PFCCL	45.3
Transmission system for proposed Green Hydrogen / Green Ammonia projects in Vizag area, Andhra Pradesh (Phase-I)"	TBCB	30 months from SPV transfer	RECPDCL	83.9
31st meeting of NCT (July'25)				
Network Expansion Scheme for drawal of power at South Kalamb S/s: Part A	TBCB	24 months from SPV transfer	PFCCL	9.0
Transmission system strengthening for integration of additional RE potential at Davanagere (0.25 GW) and Bellary (2.75 GW)	TBCB	24 Months from SPV transfer	RECPDCL	11.1
Transmission system strengthening at Tumkur-II for integration of additional RE potential (1.5 GW)	TBCB	24 Months from SPV transfer	PFCCL	10.5
30th meeting of NCT (May'25)				
Transmission system for evacuation of power from Rajasthan REZ Ph-IV (Part5: 6 GW) [Barmer Complex] Barmer-II: 6 GW (Solar) (LCC Configuration)	TBCB	54 months from allocation	RECPDCL	249.7
29th meeting of NCT (April'25)				
Inter-Regional Strengthening between SR Grid and ER Grid	TBCB	30 months from SPV transfer	PFCCL	27.1
Inter-Regional Strengthening between SR Grid and WR Grid	TBCB	24 Months from SPV transfer	RECPDCL	10.1
28th meeting of NCT (March'25)				
Transmission System for Kurnool-IV REZ – Phase II (3 GW)	TBCB	24 to 30 months from SPV transfer	PFCCL	32.4
Transmission System for Integration of Ananthapuram-II REZ - Phase-II (3 GW)	TBCB	24 to 30 months from SPV transfer	RECPDCL	33.4
Total estimated cost of projects approved in past 6 months				674

Source: CEA, MOFSL

Exhibit 2: PGCIL capex has been moving up for last few years



Source: Company, MOFSL

Exhibit 3: PGCIL had a market share of 53% in ISTS-TBCB market in FY25; competition from private players has been increasing

Developer/TSP	No. of schemes	Annual Tariff	
		INR m	% share
Power Grid Corporation of India Ltd	26	1,05,721	53.4
Adani Energy Solutions Ltd	6	56,539	28.6
Resonia (formerly, Sterlite Power)	2	17,635	8.9
Dineshchandra R. Agarwal Infracon Pvt Ltd	1	5,556	2.8
Tata Power	2	5,459	2.8
IndiGrid Infrastructure Trust	2	2,105	1.1
Apraava Energy	1	1,845	0.9
G R Infraprojects Ltd	2	1,615	0.8
Techno Electric & Engineering Co Ltd	2	794	0.4
Reliance Industries Ltd	1	596	0.3
Grand Total (for ten developers)	45	1,97,864	100.0

Source: T&D India, MOFSL

Exhibit 4: Over next one year, we envisage Khavda-South Olepad and Leh-Kaithal to be finalized from the pipeline of HVDC projects

Capacity	Project	Technology	Anticipated commissioning
6 GW	Bhadla-Fatehpur (already awarded)	LCC	2028-29
2.5 GW	Khavda-South OLPAD	VSC	2028-29
5 GW	Leh-Kaithal	VSC	2029-30
6 GW	Bikaner-Begunia	LCC	2029-30
6 GW	Barmer-South Kalamb	LCC	2029-30
500 MW	India-Sri Lanka	VSC	2031-32
250 MW	Paradeep-Port Blair	VSC	2031-32
500 MW	Imphal-Tamu (Myanmar)	VSC	2031-32

Source: Industry, MOFSL

Exhibit 5: We expect 10% CAGR in KPI's T&D order inflows over FY25-28

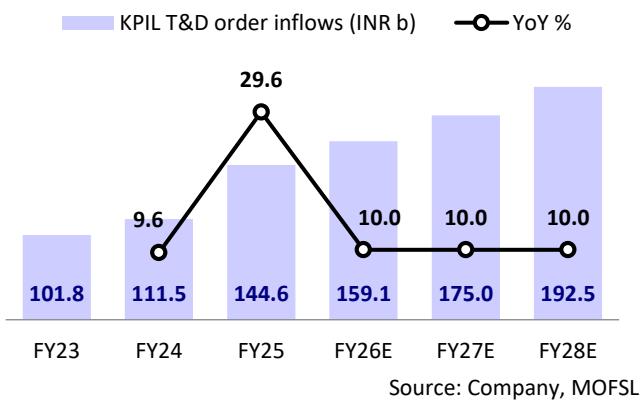


Exhibit 6: We expect 20% CAGR in KEC's T&D order inflows over FY25-28

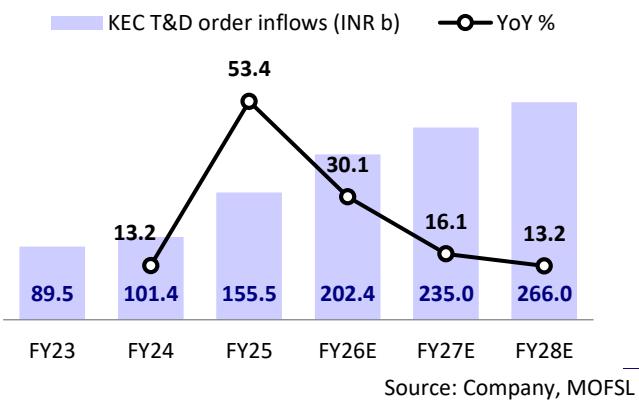


Exhibit 7: We expect 13% CAGR in KPI's total order inflows over FY25-28

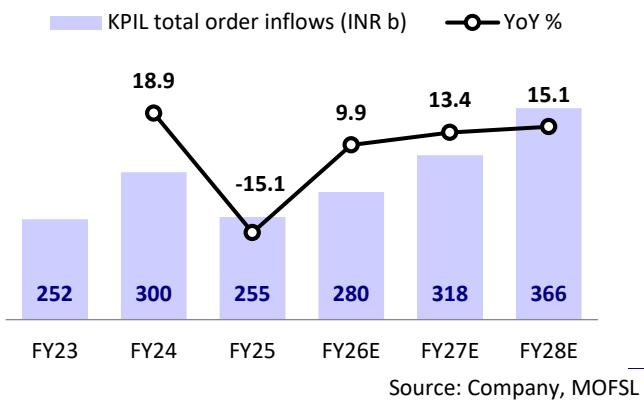


Exhibit 8: We expect 20% CAGR in KEC's total order inflows over FY25-28

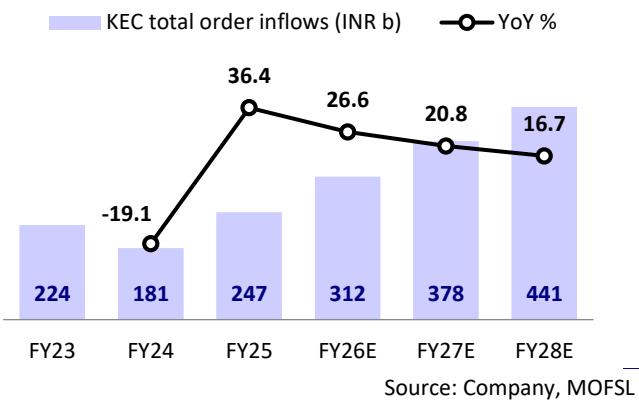


Exhibit 9: KPI has a strong order book of INR655b

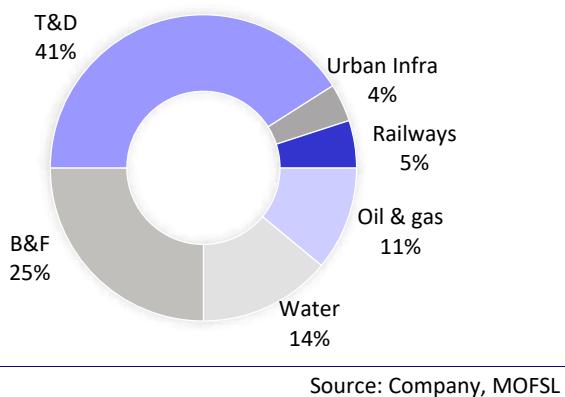
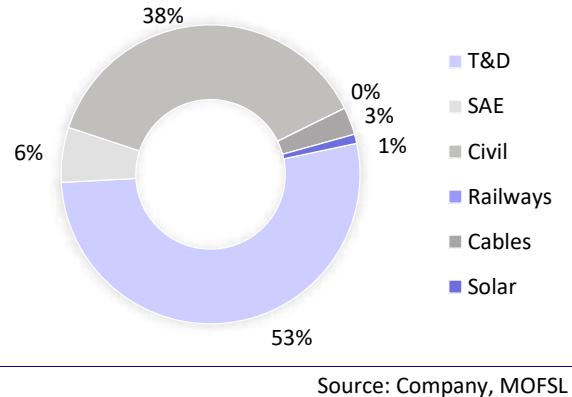


Exhibit 10: KEC too has a diversified order book of INR344b



Commodity prices remain benign

Exhibit 11: Primary rebar price trend (INR/ton)

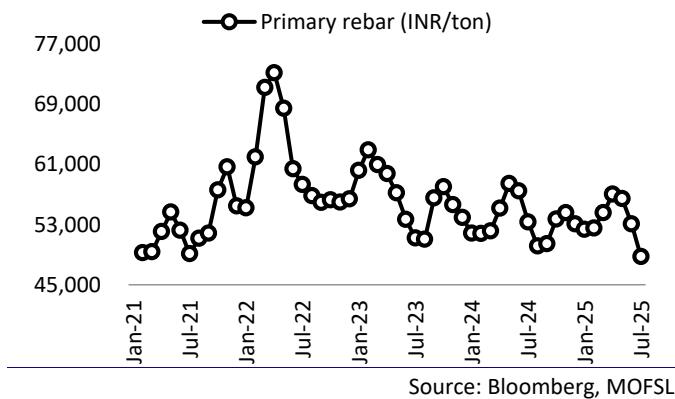


Exhibit 12: Aluminum price trend (USD/ton)

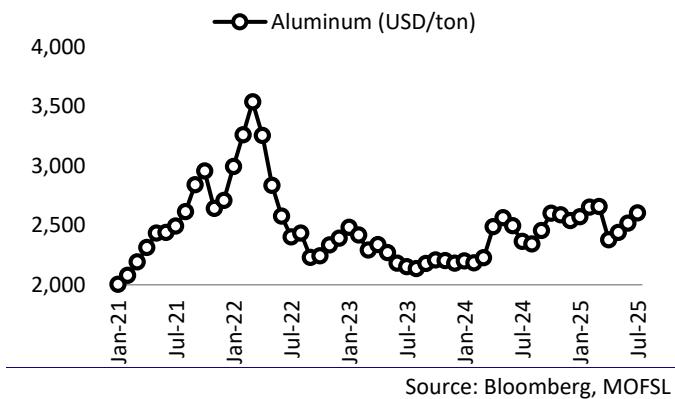


Exhibit 13: Copper price trend (USD/ton)

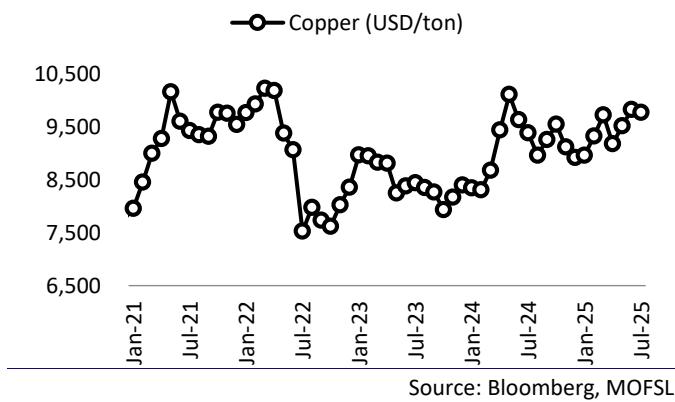


Exhibit 14: Zinc price trend (USD/ton)

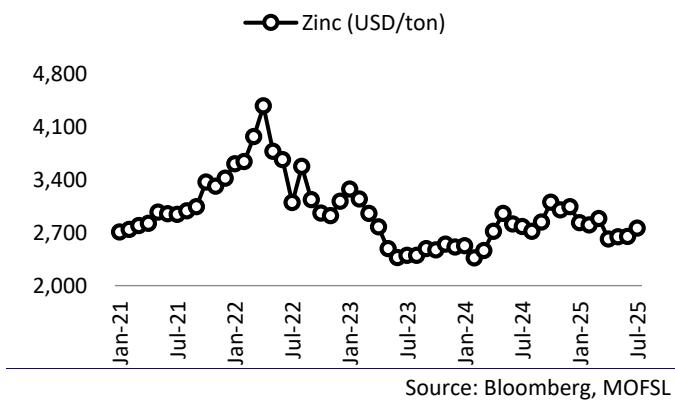
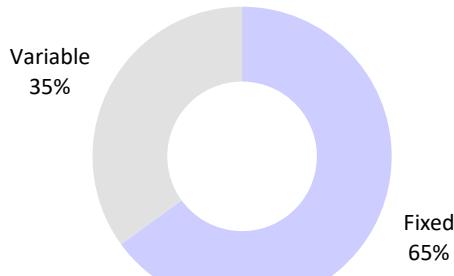


Exhibit 15: KPI's fixed vs. variable contracts in overall order book

% split of type of contracts in order book



Source: Bloomberg, MOFSL

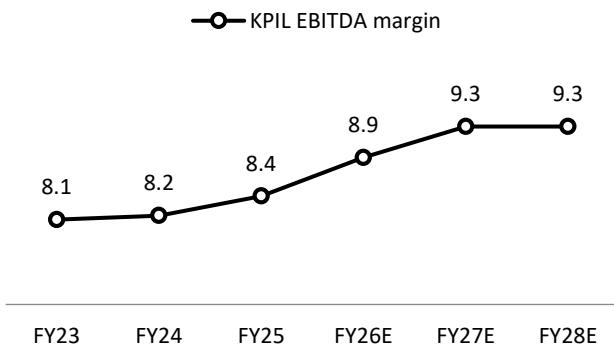
Exhibit 16: KEC's fixed vs. variable contracts in overall order book

% split of type of contracts in order book



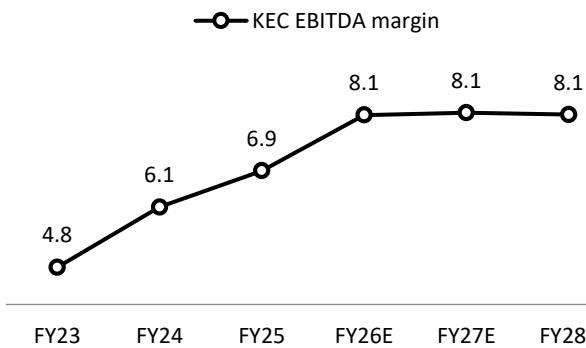
Source: Bloomberg, MOFSL

Exhibit 17: KPI margin to expand 90bp over FY25-28



Source: Bloomberg, MOFSL

Exhibit 18: KEC margin to expand 120bp over FY25-28



Source: Bloomberg, MOFSL

Exhibit 19: We maintain KPI TP of INR1,450 based on SOTP valuation

	Earnings/ book	Valn multiple	Value	KPI share	Value for KPI share	Per share value	Valuation basis
	INR m	(X)	INR m	(%)	INR m	INR	
Kalpataru consolidated valuation							
Core construction business	13,029	18	2,34,519	100.0	2,34,519	1,373	18x two-year fwd EPS
Investments in subsidiaries			10,483		10,483	61	At P/BV
Road projects total			1,504		1,504	9	At FCFE
Total value			246,506		246,506	1,443	

Source: MOFSL

Financials and valuations (KPI)

Standalone - Income Statement							
	(INR m)						
Y/E March	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
Total Income from Operations	1,24,071	1,43,370	1,67,600	1,88,879	2,28,842	2,69,362	3,04,742
Change (%)	NA	15.6	16.9	12.7	21.2	17.7	13.1
Total Expenditure	1,13,265	1,31,760	1,53,940	1,73,009	2,08,470	2,44,306	2,76,395
% of Sales	91.3	91.9	91.8	91.6	91.1	90.7	90.7
EBITDA	10,807	11,610	13,660	15,870	20,372	25,056	28,348
Margin (%)	8.7	8.1	8.2	8.4	8.9	9.3	9.3
Depreciation	2,720	2,950	3,680	3,749	4,447	5,128	5,809
EBIT	8,087	8,660	9,980	12,121	15,925	19,929	22,539
Int. and Finance Charges	2,436	2,940	3,370	3,807	3,622	3,402	3,182
Other Income	984	1,120	1,130	979	1,159	1,185	1,199
PBT bef. EO Exp.	6,635	6,840	7,740	9,294	13,462	17,712	20,557
EO Items	-1,632	540	-350	-330	0	0	0
PBT after EO Exp.	5,003	7,380	7,390	8,964	13,462	17,712	20,557
Total Tax	1,491	2,070	2,060	2,485	3,734	4,912	5,701
Tax Rate (%)	29.8	28.0	27.9	27.7	27.7	27.7	27.7
Reported PAT	3,512	5,310	5,330	6,479	9,729	12,799	14,855
Adjusted PAT	4,657	4,921	5,582	6,718	9,729	12,799	14,855
Change (%)	NA	5.7	13.4	20.3	44.8	31.6	16.1
Margin (%)	3.8	3.4	3.3	3.6	4.3	4.8	4.9

Standalone - Balance Sheet							
	(INR m)						
Y/E March	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
Equity Share Capital	298	325	325	342	342	342	342
Total Reserves	49,073	52,872	57,176	71,508	80,099	91,762	1,05,483
Net Worth	49,371	53,197	57,500	71,849	80,441	92,104	1,05,824
Total Loans	26,551	29,346	32,635	33,923	31,923	29,923	27,923
Deferred Tax Liabilities	-880	-1,338	-1,411	-1,953	-1,953	-1,953	-1,953
Capital Employed	75,042	81,206	88,724	1,03,820	1,10,411	1,20,075	1,31,795
Gross Block	23,789	27,708	29,881	36,196	42,196	48,196	54,196
Less: Accum. Deprn.	10,574	10,941	13,524	17,272	21,719	26,847	32,656
Net Fixed Assets	13,214	16,767	16,358	18,924	20,476	21,349	21,540
Goodwill on Consolidation	201	201	201	201	201	201	201
Capital WIP	203	484	320	265	265	265	265
Total Investments	8,929	8,741	8,593	11,630	11,630	11,630	11,630
Curr. Assets, Loans&Adv.	1,22,897	1,47,237	1,70,200	1,98,667	2,34,000	2,70,441	3,06,113
Inventory	9,193	10,874	12,397	13,708	16,608	19,549	22,117
Account Receivables	43,239	51,246	55,244	72,985	82,158	96,705	1,09,407
Cash and Bank Balance	9,886	8,581	8,488	15,885	18,814	17,154	19,557
Loans and Advances	8,163	8,608	10,885	9,767	11,834	13,929	15,758
Other Current Assets	52,416	67,928	83,187	86,322	1,04,586	1,23,105	1,39,274
Curr. Liability & Prov.	70,401	92,224	1,06,947	1,25,866	1,56,160	1,83,810	2,07,953
Other Current Liabilities	65,676	87,673	1,01,990	1,19,455	1,48,392	1,74,667	1,97,610
Provisions	4,725	4,551	4,957	6,411	7,768	9,143	10,344
Net Current Assets	52,496	55,012	63,253	72,801	77,840	86,631	98,160
Appl. of Funds	75,042	81,205	88,724	1,03,820	1,10,411	1,20,075	1,31,795

Financials and valuations (KPI)

Ratios

Y/E March	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
Basic (INR)							
EPS	27.3	28.8	32.7	39.3	57.0	74.9	87.0
Cash EPS	43.2	46.1	54.2	61.3	83.0	105.0	121.0
BV/Share	289.1	311.5	336.7	420.7	471.0	539.3	619.6
DPS	6.8	7.0	7.0	7.6	6.7	6.7	6.7
Payout (%)	31.6	21.4	21.3	20.1	11.7	8.9	7.7
Valuation (x)							
P/E	47.7	45.2	39.8	33.1	22.8	17.4	15.0
Cash P/E	30.1	28.2	24.0	21.2	15.7	12.4	10.8
P/BV	4.5	4.2	3.9	3.1	2.8	2.4	2.1
EV/Sales	1.8	1.6	1.4	1.3	1.0	0.9	0.8
EV/EBITDA	21.1	20.0	17.2	15.1	11.6	9.4	8.1
Dividend Yield (%)	0.5	0.5	0.5	0.6	0.5	0.5	0.5
FCF per share	9.7	-8.7	24.9	16.9	39.0	28.6	51.1
Return Ratios (%)							
RoE	10.7	9.6	10.1	10.4	12.8	14.8	15.0
RoCE	9.2	8.9	9.3	9.7	11.3	13.0	13.4
RoIC	10.1	10.4	10.7	11.9	14.8	16.9	17.0
Working Capital Ratios							
Fixed Asset Turnover (x)	5.2	5.2	5.6	5.2	5.4	5.6	5.6
Asset Turnover (x)	1.7	1.8	1.9	1.8	2.1	2.2	2.3
Inventory (Days)	27	28	27	26	26	26	26
Debtor (Days)	127	130	120	141	131	131	131
Leverage Ratio (x)							
Current Ratio	1.7	1.6	1.6	1.6	1.5	1.5	1.5
Interest Cover Ratio	3.3	2.9	3.0	3.2	4.4	5.9	7.1
Net Debt/Equity	0.2	0.2	0.3	0.1	0.0	0.0	-0.0

Standalone - Cashflow Statement

(INR M)

Y/E March	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
OP/(Loss) before Tax	3,504	5,320	5,330	6,480	13,462	17,712	20,557
Depreciation	2,720	2,948	3,679	3,749	4,447	5,128	5,809
Interest & Finance Charges	2,436	2,939	3,370	3,807	3,622	3,402	3,182
Direct Taxes Paid	-2,067	-2,534	-2,033	-2,356	-3,734	-4,912	-5,701
(Inc)/Dec in WC	-5,355	-4,512	-5,796	-5,189	-5,133	-10,452	-9,126
CF from Operations	1,236	4,160	4,550	6,489	12,664	10,877	14,720
Others	2,529	1,434	2,587	1,882	0	0	0
CF from Operating incl EO	3,765	5,594	7,136	8,371	12,664	10,877	14,720
(Inc)/Dec in FA	-2,113	-7,078	-2,889	-5,493	-6,000	-6,000	-6,000
Free Cash Flow	1,653	-1,485	4,247	2,878	6,664	4,877	8,720
(Pur)/Sale of Investments	-712	-269	-208	-2,520	0	0	0
Others	-37	2,880	-1,568	272	0	0	0
CF from Investments	-2,862	-4,467	-4,665	-7,740	-6,000	-6,000	-6,000
Issue of Shares	0	0	0	9,822	0	0	0
Inc/(Dec) in Debt	4,908	2,460	-800	1,770	-2,000	-2,000	-2,000
Interest Paid	-2,517	-3,120	-3,163	-3,570	-3,622	-3,402	-3,182
Dividend Paid	-261	-1,022	-1,137	-1,300	-1,137	-1,137	-1,137
Others	859	-549	3,311	-1,298	0	0	0
CF from Fin. Activity	2,989	-2,231	-1,789	5,424	-6,759	-6,539	-6,319
Inc/Dec of Cash	3,892	-1,104	682	6,054	-94	-1,661	2,401
Opening Balance	4,787	9,887	8,581	8,488	15,885	18,814	17,154
Other adjustments	1,208	-202	-775	1,342	3,024	1	2
Closing Balance	9,887	8,581	8,488	15,885	18,814	17,154	19,557

Financials and valuations (KEC)

Consolidated - Income Statement									(INR M)
Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E	
Total Income from Operations	1,31,142	1,37,423	1,72,817	1,99,142	2,18,467	2,54,674	2,99,255	3,54,673	
Change (%)	9.6	4.8	25.8	15.2	9.7	16.6	17.5	18.5	
Raw Materials	96,076	1,04,582	1,36,208	1,55,848	1,69,103	1,96,608	2,31,025	2,73,808	
Gross Profit	35,065	32,840	36,609	43,294	49,364	58,066	68,230	80,865	
Employees Cost	11,151	11,219	14,749	14,406	15,402	18,424	21,649	25,658	
Other Expenses	12,503	12,587	13,562	16,742	18,923	19,056	22,238	26,507	
Total Expenditure	1,19,730	1,28,388	1,64,520	1,86,996	2,03,428	2,34,088	2,74,912	3,25,973	
% of Sales	91.3	93.4	95.2	93.9	93.1	91.9	91.9	91.9	
EBITDA	11,412	9,034	8,297	12,146	15,039	20,586	24,343	28,700	
Margin (%)	8.7	6.6	4.8	6.1	6.9	8.1	8.1	8.1	
Depreciation	1,525	1,579	1,615	1,854	1,837	2,084	2,339	2,632	
EBIT	9,886	7,456	6,683	10,292	13,202	18,501	22,004	26,068	
Int. and Finance Charges	2,627	3,160	5,386	6,551	6,636	6,538	6,684	7,411	
Other Income	299	134	313	524	709	509	509	509	
PBT bef. EO Exp.	7,559	4,430	1,610	4,265	7,275	12,473	15,830	19,167	
EO Items	0	-436	0	0	0	0	0	0	
PBT after EO Exp.	7,559	3,994	1,610	4,265	7,275	12,473	15,830	19,167	
Total Tax	2,032	674	-151	797	1,568	3,193	4,052	4,907	
Tax Rate (%)	26.9	16.9	-9.4	18.7	21.5	25.6	25.6	25.6	
Reported PAT	5,527	3,320	1,761	3,468	5,707	9,280	11,777	14,260	
Adjusted PAT	5,527	3,683	1,761	3,468	5,707	9,280	11,777	14,260	
Change (%)	-2.3	-33.4	-52.2	97.0	64.6	62.6	26.9	21.1	
Margin (%)	4.2	2.7	1.0	1.7	2.6	3.6	3.9	4.0	

Consolidated - Balance Sheet									(INR M)
Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E	
Equity Share Capital	514	514	514	514	532	532	532	532	
Total Reserves	33,083	35,685	37,200	40,443	52,942	60,492	70,272	82,403	
Net Worth	33,597	36,199	37,714	40,957	53,475	61,024	70,805	82,935	
Total Loans	18,434	28,627	31,945	38,123	37,011	37,011	39,011	42,511	
Deferred Tax Liabilities	-68	-1,703	-3,273	-3,537	-4,372	-4,372	-4,372	-4,372	
Capital Employed	51,963	63,123	66,386	75,544	86,114	93,664	1,05,444	1,21,075	
Gross Block	22,307	24,933	26,430	28,550	30,509	34,189	38,421	43,288	
Less: Accum. Deprn.	10,485	12,053	13,286	14,988	16,825	18,909	21,248	23,880	
Net Fixed Assets	11,821	12,880	13,143	13,561	13,684	15,280	17,173	19,407	
Goodwill on Consolidation	2,154	2,497	2,685	2,721	2,782	2,782	2,782	2,782	
Capital WIP	179	25	115	139	385	385	385	385	
Total Investments	11	126	0	0	0	0	0	0	
Curr. Assets, Loans&Adv.	1,25,696	1,45,720	1,67,470	1,70,356	2,00,421	2,28,998	2,61,888	3,06,481	
Inventory	8,422	10,665	11,372	12,133	11,405	16,746	19,677	24,293	
Account Receivables	1,01,498	1,16,659	1,34,966	1,35,133	1,63,095	1,84,900	2,17,267	2,57,502	
Cash and Bank Balance	2,492	2,619	3,442	2,733	6,559	7,022	3,598	2,272	
Loans and Advances	13,284	15,777	17,691	20,357	19,362	20,330	21,346	22,413	
Curr. Liability & Prov.	87,897	98,125	1,17,027	1,11,234	1,31,158	1,53,781	1,76,784	2,07,981	
Other Current Liabilities	87,107	97,109	1,15,841	1,10,037	1,29,953	1,51,688	1,74,324	2,05,065	
Provisions	790	1,015	1,186	1,197	1,206	2,093	2,460	2,915	
Net Current Assets	37,799	47,596	50,443	59,122	69,263	75,217	85,104	98,500	
Appl. of Funds	51,963	63,123	66,386	75,544	86,114	93,664	1,05,444	1,21,075	

Financials and valuations (KEC)

Ratios

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
Basic (INR)								
EPS	20.8	13.8	6.6	13.0	21.4	34.9	44.2	53.6
Cash EPS	26.5	19.8	12.7	20.0	28.3	42.7	53.0	63.5
BV/Share	126.2	136.0	141.7	153.9	200.9	229.2	266.0	311.6
DPS	4.0	4.0	3.0	4.0	5.5	6.5	7.5	8.0
Payout (%)	23.2	32.1	45.4	30.7	25.7	18.6	17.0	14.9
Valuation (x)								
P/E	42.5	63.8	133.6	67.8	41.2	25.3	20.0	16.5
Cash P/E	33.3	44.7	69.7	44.2	31.2	20.7	16.7	13.9
P/BV	7.0	6.5	6.2	5.7	4.4	3.9	3.3	2.8
EV/Sales	1.9	1.9	1.5	1.4	1.2	1.0	0.9	0.8
EV/EBITDA	22.0	28.9	31.8	22.3	17.7	12.9	11.1	9.6
Dividend Yield (%)	0.5	0.5	0.3	0.5	0.6	0.7	0.8	0.9
FCF per share	20.1	-21.2	11.3	-0.4	17.9	32.8	12.2	17.7
Return Ratios (%)								
RoE	18.0	10.6	4.8	8.8	12.1	16.2	17.9	18.6
RoCE	14.8	10.8	11.4	11.8	12.9	15.0	16.1	16.8
RoIC	15.1	11.3	11.9	12.4	13.6	16.6	17.4	17.6
Working Capital Ratios								
Fixed Asset Turnover (x)	5.9	5.5	6.5	7.0	7.2	7.4	7.8	8.2
Asset Turnover (x)	2.5	2.2	2.6	2.6	2.5	2.7	2.8	2.9
Inventory (Days)	23	28	24	22	19	24	24	25
Debtor (Days)	282	310	285	248	272	265	265	265
Leverage Ratio (x)								
Current Ratio	1.4	1.5	1.4	1.5	1.5	1.5	1.5	1.5
Interest Cover Ratio	3.8	2.4	1.2	1.6	2.0	2.8	3.3	3.5
Net Debt/Equity	0.5	0.7	0.8	0.9	0.6	0.5	0.5	0.5

Consolidated - Cash Flow Statement

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	(INR M) FY28E
OP/(Loss) before Tax	7,559	4,430	1,610	4,265	7,275	12,473	15,830	19,167
Depreciation	1,525	1,579	1,615	1,854	1,837	2,084	2,339	2,632
Interest & Finance Charges	2,627	3,160	5,386	6,551	6,636	6,538	6,684	7,411
Direct Taxes Paid	-2,032	-674	151	-797	-1,568	-3,193	-4,052	-4,907
(Inc)/Dec in WC	-2,405	-9,669	-2,026	-9,387	-6,315	-5,491	-13,312	-14,721
CF from Operations	7,274	-1,174	6,736	2,486	7,866	12,411	7,488	9,582
Others	-595	-1,636	-1,569	-264	-835	0	0	0
CF from Operating incl EO	6,679	-2,809	5,166	2,222	7,031	12,411	7,488	9,582
(Inc)/Dec in FA	-1,322	-2,826	-2,156	-2,333	-2,266	-3,680	-4,232	-4,867
Free Cash Flow	5,357	-5,635	3,010	-111	4,764	8,731	3,256	4,715
(Pur)/Sale of Investments	214	-116	126	0	0	0	0	0
CF from Investments	-1,107	-2,942	-2,030	-2,333	-2,266	-3,680	-4,232	-4,867
Issue of Shares	1,378	347	553	840	8,274	0	0	0
Inc/(Dec) in Debt	-2,184	10,193	3,317	6,179	-1,112	0	2,000	3,500
Interest Paid	-2,627	-3,160	-5,386	-6,551	-6,636	-6,538	-6,684	-7,411
Dividend Paid	-1,284	-1,065	-799	-1,065	-1,464	-1,730	-1,997	-2,130
CF from Fin. Activity	-4,716	6,315	-2,314	-598	-938	-8,268	-6,680	-6,040
Inc/Dec of Cash	855	564	822	-709	3,826	463	-3,424	-1,326
Opening Balance	1,637	2,492	2,619	3,442	2,733	6,559	7,022	3,598
Other Bank Balances			-436					
Closing Balance	2,492	2,619	3,442	2,733	6,559	7,022	3,598	2,272

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