

# Repco Home Finance

Estimate change	↔
TP change	↓
Rating change	↔

Bloomberg	REPCO IN
Equity Shares (m)	63
M.Cap.(INRb)/(USDb)	24.2 / 0.3
52-Week Range (INR)	595 / 308
1, 6, 12 Rel. Per (%)	-4/-5/-15
12M Avg Val (INR M)	96
Free float (%)	62.9

## Financials & Valuations (INR b)

Y/E March	FY25	FY26E	FY27E
NII	6.8	7.3	8.0
PPP	5.5	5.8	6.4
PAT	4.4	4.3	4.6
EPS (INR)	70.2	69.4	73.1
EPS Gr. (%)	11	-1	5
BV/Sh. (INR)	530	594	663

## Ratios

NIM (%)	5.0	4.9	4.8
C/I ratio (%)	27.5	29.0	28.6
RoAA (%)	3.1	2.8	2.7
RoE (%)	14.2	12.3	11.6
Payout (%)	5.7	6.6	6.6

## Valuation

P/E (x)	5.5	5.6	5.3
P/BV (x)	0.7	0.7	0.6
P/ABV (x)	0.8	0.7	0.6
Div. Yield (%)	1.0	1.2	1.2

## Shareholding pattern (%)

As On	Jun-25	Mar-25	Jun-24
Promoter	37.1	37.1	37.1
DII	23.3	21.1	18.8
FII	11.2	11.2	14.0
Others	28.5	30.5	30.0

FII Includes depository receipts

**CMP: INR387**

**TP: INR430 (+11%)**

**Neutral**

## Muted loan growth; asset quality stable despite seasonality

### Reported NIM stable QoQ; disbursements rose ~22% YoY

- Repco Home Finance's (Repco) 1QFY26 PAT grew 2% YoY to INR1.1b (6% beat). NII in 1QFY26 grew ~8% YoY to ~INR1.8b (in line). Other income was broadly flat YoY at INR150m. Opex rose ~17% YoY to INR530m (~8% lower than MOFSLe).
- PPOP grew ~4% YoY to INR1.4b (~7% beat). Provision writebacks stood at INR27m, translating into 1QFY26 annualized credit costs of -7bp (PY: 4bp and PQ: -65bp).
- GNPA rose ~5bp QoQ to ~3.3%, while NNPA dipped ~10bp QoQ to ~1.2%. The company increased the PCR on S3 loans by ~220bp QoQ to ~62%. Repco shared that the company has not witnessed any unusual trends or significant deterioration in any state. For the new book (originated post Apr'22), GS2 stood at 5% (vs 9.7% for the overall book) and GS3 stood at 1.1% (vs. 3.3% for the overall book).
- Home loans grew ~4% YoY, while other mortgage loans (including top-ups, CRE, and LAP) rose ~15% YoY. Management has guided for disbursements of INR40b in FY26 with a target AUM of INR160b by Mar'26.
- Management shared that momentum has picked up in Karnataka, with notable improvement in Gujarat and Rajasthan during 1Q. The 30-35 new branches opened over the past 2-3 years are now contributing meaningfully, boosting management's confidence in achieving the ~INR40b disbursement target for FY26.
- Repco's valuation at ~0.6x FY27E P/BV is indeed attractive, but we believe the company will continue to fall short of its loan growth guidance due to: 1) its inability to scale up loan growth in core home loans and 2) a greater focus on improving asset quality and profitability, which is detrimental to loan growth.
- We have made very marginal changes to our FY26/FY27 EPS estimates. We model a loan/PAT CAGR of ~9%/2% over FY25-FY27E. For an RoA/RoE of 2.7%/12% in FY27E, **we reiterate our Neutral rating** on the stock with a revised TP of INR430 (based on 0.7x Mar'27E BVPS).

## Loan growth remains muted; disbursements rise 22% YoY

- Disbursements grew ~22% YoY to INR8.3b in 1QFY26. The loan book grew ~7% YoY to ~INR147b. Run-offs were higher, with repayment rates increasing ~280bp YoY to ~18% (PY: ~17.2%).
- As of Jun'25, the proportion of non-salaried customers remained broadly stable at ~52%, while loans for the salaried segment accounted for 48% share. Housing loans accounted for 72% of the loan book, while Home Equity accounted for 28%.
- Management indicated it is experiencing slightly higher BT-OUTs compared to peers (driven by ~100bp repo rate cut), but has managed the situation effectively so far. Repco is retaining quality customers by offering rate reductions or top-up loans. We estimate a slightly lower loan growth of 9%/10% in FY26/FY27.

### Reported NIM stable QoQ; yields dip ~20bp QoQ

- Reported yields/COB declined ~20bp each QoQ to ~12%/8.7%. This led to stable spreads QoQ at ~3.3%. Reported NIM was stable QoQ at 5.2%.
- Cost-to-income ratio declined ~4pp QoQ to ~26.9% (PY: ~24.7% and PQ: ~30.9%).
- Management shared that its cost of borrowings (CoB) has been declining, and with commercial banks yet to pass on MCLR cuts, management expects the CoB decline to continue over the coming quarters. We model an NIM of 4.9%/4.8% for FY26/FY27 (vs. 5% in FY25), primarily due to a moderation in its yields amid higher competitive intensity in a declining interest rate environment.

### Key highlights from the management commentary

- The company has enhanced its recovery efforts by appointing three dedicated recovery managers in each region, introducing a Board-approved one-time settlement (OTS) scheme, holding monthly mega auctions, and increasing the allocation of accounts to recovery agencies. Its vertical collections model has helped reduce bounce rates from 4-5% previously to around 1-2% currently.
- Management indicated that apart from Maharashtra—where additional manpower deployment is required—the company is experiencing healthy growth across all other states.

### Valuation and view

- Repco's quarterly performance was impacted by muted loan growth, despite a healthy growth in disbursements. Nonetheless, its asset quality continued to strengthen, underscoring the company's commitment to building a high-quality portfolio.
- We will continue to focus on management's ability to deliver on the guided metrics of loan growth and profitability. Similar to the previous fiscal year, we expect credit costs to remain benign due to recoveries from NPA and the written-off pool.
- Although the risk-reward appears favorable at the current valuation of ~0.6x FY27E P/BV, we believe the company will have to start delivering stronger loan growth in its core home loan product to command higher valuations. We reiterate our **Neutral rating with a TP of INR430 (based on 0.7x Mar'27E BVPS)**.

### Quarterly performance

(INR M)

Y/E March	FY25				FY26E				FY25	FY26E	1Q FY26E	Act v/s est(%)
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE				
Interest Income	4,007	4,051	4,258	4,166	4,257	4,308	4,375	4,429	16,482	17,369	4,229	1
Interest Expenses	2,330	2,396	2,475	2,458	2,441	2,465	2,519	2,602	9,659	10,028	2,475	-1
<b>Net Income</b>	<b>1,677</b>	<b>1,656</b>	<b>1,783</b>	<b>1,708</b>	<b>1,816</b>	<b>1,843</b>	<b>1,856</b>	<b>1,826</b>	<b>6,823</b>	<b>7,341</b>	<b>1,754</b>	<b>4</b>
YoY Growth (%)	8.5	-2.3	9.0	4.9	8.3	11.3	4.1	6.9	4.9	7.6	4.6	
Other income	155	229	196	184	150	200	220	308	764	878	170	-12
<b>Total Income</b>	<b>1,833</b>	<b>1,884</b>	<b>1,978</b>	<b>1,892</b>	<b>1,966</b>	<b>2,043</b>	<b>2,076</b>	<b>2,135</b>	<b>7,587</b>	<b>8,219</b>	<b>1,924</b>	<b>2</b>
YoY Growth (%)	11.8	6.8	11.2	6.9	7.3	8.4	4.9	12.8	9.1	8.3	5.0	
Operating Expenses	452	517	535	584	530	572	601	677	2,088	2,380	578	-8
YoY Growth (%)	15.4	21.2	30.5	21.0	17.2	10.7	12.4	16.0	22.1	14.0	27.8	
<b>Operating Profits</b>	<b>1,380</b>	<b>1,367</b>	<b>1,443</b>	<b>1,308</b>	<b>1,436</b>	<b>1,470</b>	<b>1,475</b>	<b>1,457</b>	<b>5,499</b>	<b>5,839</b>	<b>1,346</b>	<b>7</b>
YoY Growth (%)	10.7	2.2	5.4	1.6	4.1	7.5	2.2	11.4	4.9	6.2	-2.5	
Provisions	14	-160	3	-233	-27	19	19	28	-376	38	11	-
<b>Profit before Tax</b>	<b>1,366</b>	<b>1,528</b>	<b>1,440</b>	<b>1,541</b>	<b>1,463</b>	<b>1,452</b>	<b>1,456</b>	<b>1,430</b>	<b>5,875</b>	<b>5,801</b>	<b>1,335</b>	<b>10</b>
Tax Provisions	312	403	375	392	384	363	378	337	1,481	1,462	314	22
<b>Profit after tax</b>	<b>1,054</b>	<b>1,125</b>	<b>1,066</b>	<b>1,149</b>	<b>1,080</b>	<b>1,089</b>	<b>1,077</b>	<b>1,093</b>	<b>4,394</b>	<b>4,339</b>	<b>1,021</b>	<b>6</b>
YoY Growth (%)	18.4	14.7	7.2	6.4	2.4	-3.2	1.1	-4.9	11.3	-1.3	-3.1	
Loan growth (%)	8.3	8.1	7.4	7.2	7.2	7.6	8.2	8.7	8.2	9.8	7.3	
Cost to Income Ratio (%)	24.7	27.4	27.0	30.9	26.9	28.0	29.0	31.7	27.5	29.0	30.0	
Tax Rate (%)	22.8	26.3	26.0	25.4	26.2	25.0	26.0	23.5	25.2	25.2	23.5	

### Key Parameters (%)

Yield on loans (Cal)	11.8	11.7	12.1	11.6	11.7	11.6	11.5	11.4	12.1	11.7	
Cost of funds (Cal)	8.6	8.6	8.8	8.8	8.8	8.7	8.7	8.7	8.8	8.6	
Spreads (Cal)	3.2	3.1	3.3	2.8	2.9	2.8	2.9	2.7	3.3	3.1	
NIMs (Reported)	5.1	5.1	5.5	5.2	5.2	0.0	0.0	0.0	5.0	4.9	
Credit Cost	0.04	-0.46	0.01	-0.65	-0.07	0.05	0.05	0.07	-0.3	0.0	
Cost to Income Ratio	24.7	27.4	27.0	30.9	26.9	28.0	29.0	31.7	27.5	29.0	
Tax Rate	22.8	26.3	26.0	25.4	26.2	25.0	26.0	23.5	25.2	25.2	

### Balance Sheet

AUM (INR B)	137.0	139.6	141.6	144.9	146.9	150.3	153.2	157.6	144.9	157.6	
Change YoY (%)	8.3	8.1	7.4	7.2	7.2	7.6	8.2	8.7	7.2	8.7	
AUM Mix (%)											
Non-Salaried	51.6	51.8	52.1	52.2	52.3				51.0	51.3	
Salaried	48.4	48.2	47.9	47.8	47.7				49.0	48.7	
AUM Mix (%)											
Home loans	74.3	73.8	74.0	73.0	72.4				73.0	72.0	
LAP	25.7	26.2	26.0	27.0	27.6				27.0	28.0	
Disbursements (INR B)	6.8	8.7	7.6	9.8	8.3	9.8	9.1	10.8	32.8	38.0	
Change YoY (%)	-0.6	8.8	0.3	9.0	21.8	13.0	20.0	10.8	4.8	15.8	
Borrowings (INR B)	109.1	114.6	110.8	111.5	110.7	114.7	117.9	122.1	111.4	122.1	
Change YoY (%)	10.2	14.1	6.9	4.2	1.5	0.1	6.4	9.5	4.1	9.6	
Loans/Borrowings (%)	125.5	121.8	127.8	130.0	132.6	131.0	130.0	129.1	130.1	129.1	
Borrowings Mix (%)											
Banks	79.8	81.4	82.2	82.9	82.1				75.6	77.7	
NHB	10.6	9.5	8.5	7.9	8.4				13.1	12.0	
Repco Bank	9.6	9.1	9.3	9.2	8.2				11.4	10.3	
NCD	0.0	0.0	0.0	0.0	0.0				0.0	0.0	
CP	0.0	0.0	0.0	0.0	1.3				0.0	0.0	

### Asset Quality

GS 3 (INR B)	5.8	5.5	5.5	4.7	4.9				4.7	4.2	
Gross Stage 3 (% on Assets)	4.25	3.96	3.86	3.26	3.30				3.3	2.6	
NS 3 (INR B)	2.23	2.17	2.09	1.91	1.72				1.9	1.5	
Net Stage 3 (% on Assets)	1.7	1.61	1.53	1.36	1.2				1.4	1.0	
PCR (%)	61.8	60.7	61.8	59.6	64.7				59.6	64.0	

### Return Ratios (%)

ROA (Rep)	3.1	3.3	3.1	3.3	2.9				3.1	2.8	
ROE (Rep)	16.3	16.0	14.6	15.1	14.0				14.2	12.3	

E: MOFSL Estimates



## Highlights from the management commentary

### Guidance

- The company is confident of delivering disbursements of INR40b and grow its loan book to ~INR160b by Mar'26.
- It targets to improve GS3 to 2.5% and Stage 2 to 7-8% by end-FY26.
- Repco will be adding 14 new branches in FY26 and upgrading 12 satellite centers to branches. The total network is expected to reach 247 by the end of the year.
- CoB has been declining; commercial banks have still not passed on MCLR cuts. The company expects to raise an NCD of ~INR5b from debt markets. It has guided for CoBs to continue declining over the next few quarters.

### Asset quality and collections

- The company has not experienced anything unusual or any significant deterioration in any of the states.
- It has strengthened its recovery vertical by appointing three recovery managers in each region. Moreover, it has introduced a special OTS (which was approved by the Board yesterday). It is also conducting mega auctions on a monthly basis. The company plans to allocate more accounts to recovery agencies.
- The implementation of the vertical system in collections has reduced bounce rates to 1-2% from 4-5% earlier.

### Disbursements and loan growth

- Momentum is improving in Karnataka. In Gujarat and Rajasthan, the company experienced substantial improvement in 1Q.
- Repco has opened 30-35 branches over the last 2-3 years, which have now started contributing to the business. Achieving disbursements of INR40b will not be a challenge.
- The Karnataka government is introducing solutions for e-Khata/A-Khata/B-Khata. Repco is processing only those cases where e-Khata is available.
- Except for Maharashtra (where the company needs to deploy more manpower), it is seeing healthy growth across all other states.
- Disbursements in Karnataka grew ~10-12% YoY and 7-8% YoY in Telangana.

### Competitive landscape and balance transfers

- The company is retaining customers by offering a reduction in RoI or top-ups. Although it is experiencing pressure on BT-OUT, it has managed the situation effectively so far.
- Repco witnessed a BT-OUT of INR600-650m, and BT-IN stood at ~INR800-850m in 1QFY26.

### Financial performance

- Repco achieved the highest-ever disbursements and sanctions in 1Q.
- AUM stood at INR146.9b and grew 7% YoY. The company reflects strong regional contribution, with Tamil Nadu and Karnataka contributing 60% and 12% to quarterly disbursements.
- The share of Home Equity stood at 28%, and HL stood at 72%.
- GNPA stood at 3.3% (PY: 4.3%) and NNPA stood at 1.19%. The new loan book has shown strong performance, with GS3 at 1.1%.

- Total provisions for NPA stood at ~INR3.14b, with S3 PCR at ~65%. Stage 2 stood at 9.7% (PY: 11.7%).
- Core profitability remained strong, with spreads and NIM of 3.27% and 5.23%, respectively.
- There was a notable improvement in its cost-income ratio.
- PAT stood at INR1.08b (PQ: INR1.05b).
- RoA/RoE stood at 2.9%/14%.

### Liabilities

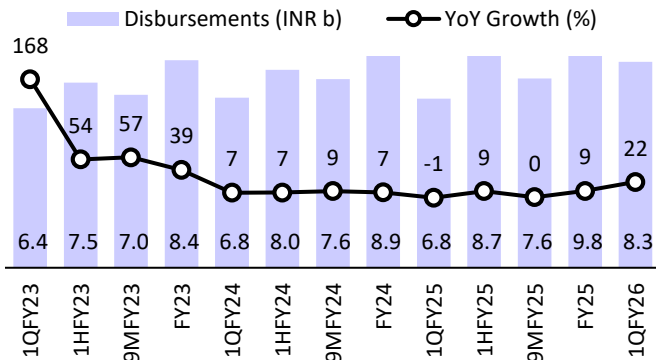
- CoF stood at 8.7%, and the company has started diversifying its borrowings. Repco issued CP worth of INR1.5b in 1QFY26.
- Total borrowings stood at INR110.7b as of Jun'25.
- The current borrowing mix stood at 82% from banks, 8% from NHB, 8% from Repco Bank, and 1% from CP.

### Others

- The company initiated the introduction of new loan schemes during the year.
- Major changes implemented by the management included: 1) Strengthening verticalization, 2) improving TAT, 3) enhancing recovery efforts with special OTS schemes, and 4) undertaking initiatives to improve employee morale.
- Software systems have been successfully upgraded, resolving initial issues. Additionally, the new mobile apps for field personnel have been rolled out.
- BoD approved to include P.K. Vaidyanathan (CDO) to the Board.
- Repco has partnered with developers for APF but is engaging only in projects that are RERA-approved.
- The company is making efforts to improve the productivity of its sales team.

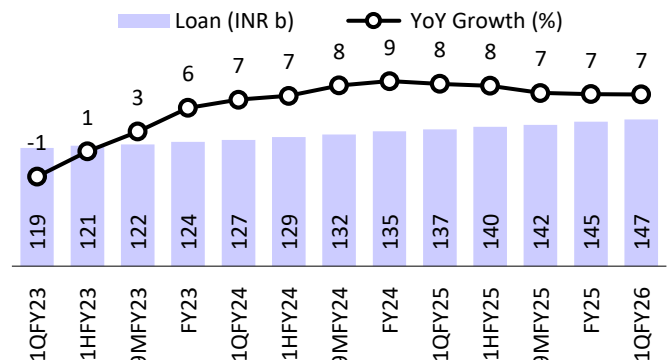
## Key exhibits

**Exhibit 1: Disbursements grew ~22% YoY**



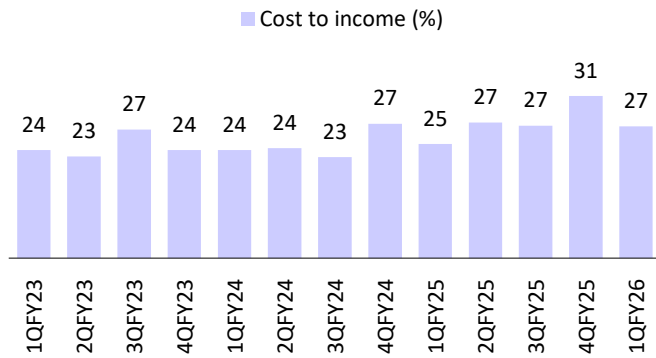
Source: MOFSL, Company

**Exhibit 2: Loan book grew 7% YoY**



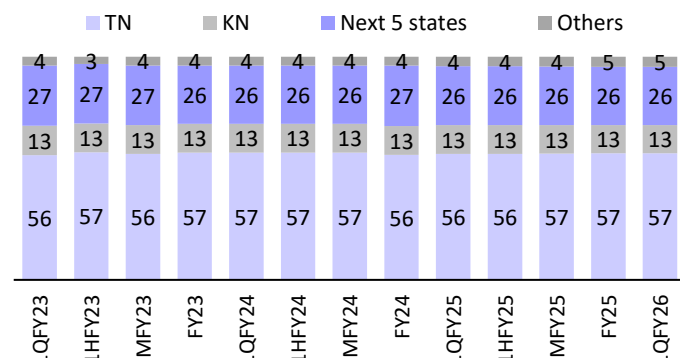
Source: MOFSL, Company;

**Exhibit 3: C/I ratio declined ~4pp QoQ**



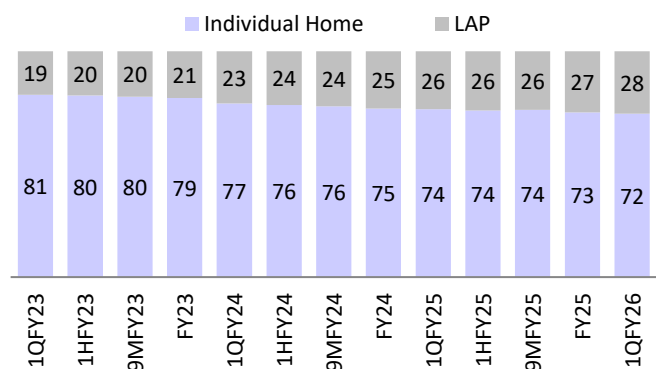
Source: MOFSL, Company

**Exhibit 4: Geographical loan mix (%)**



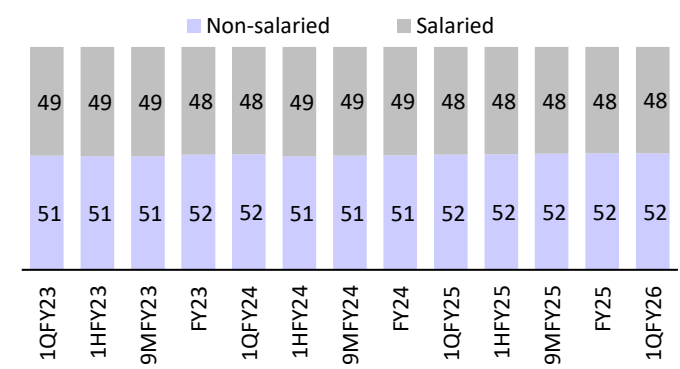
Source: MOFSL, Company

**Exhibit 5: Share of home loans declined QoQ**



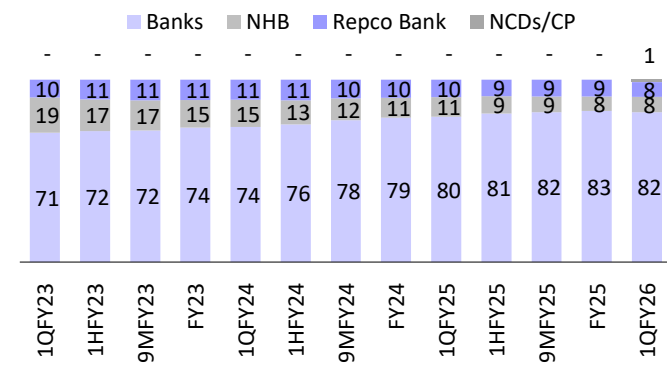
Source: MOFSL, Company

**Exhibit 6: Share of salaried customers was stable QoQ (%)**



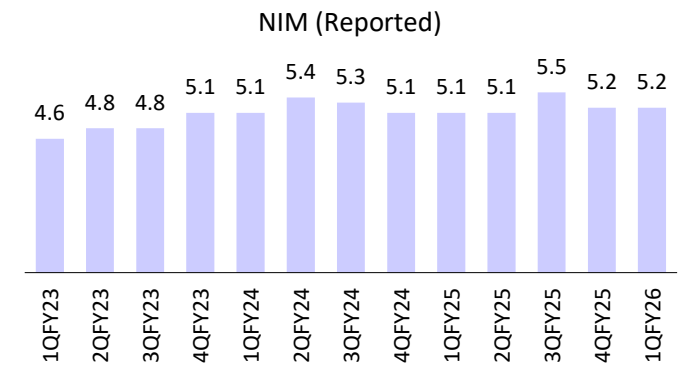
Source: MOFSL, Company

**Exhibit 7: Bank borrowings in the mix declined ~80bp QoQ (%)**



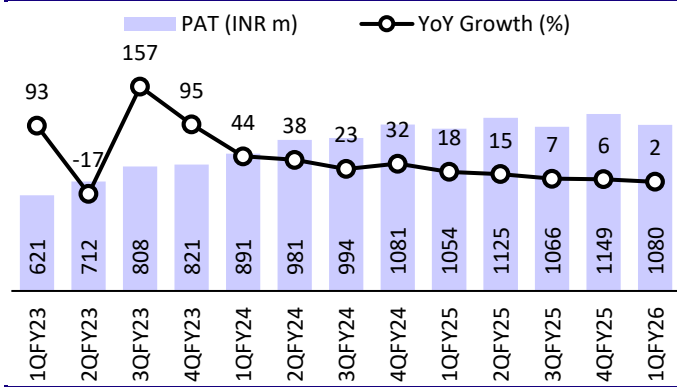
Source: MOFSL, Company

**Exhibit 8: Reported NIMs remained stable QoQ at ~5.2%**



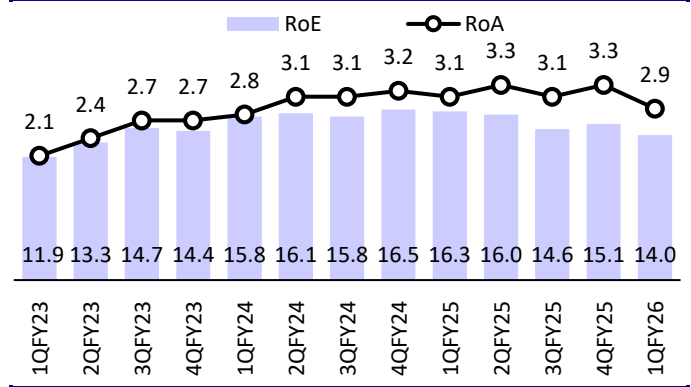
Source: MOFSL, Company, Reported

**Exhibit 9: PAT grew ~2% YoY to INR1.1b**



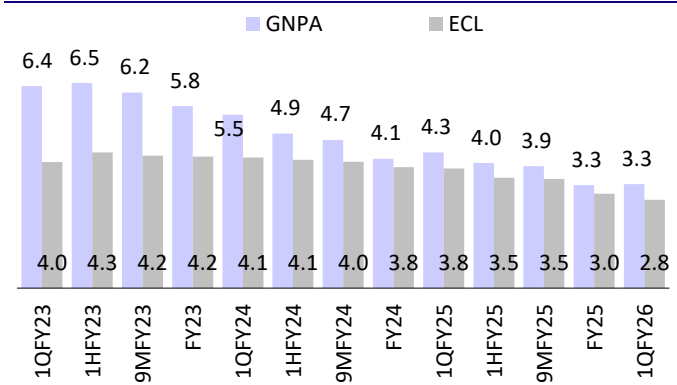
Source: MOFSL, Company

**Exhibit 10: RoE/RoA trends (%)**



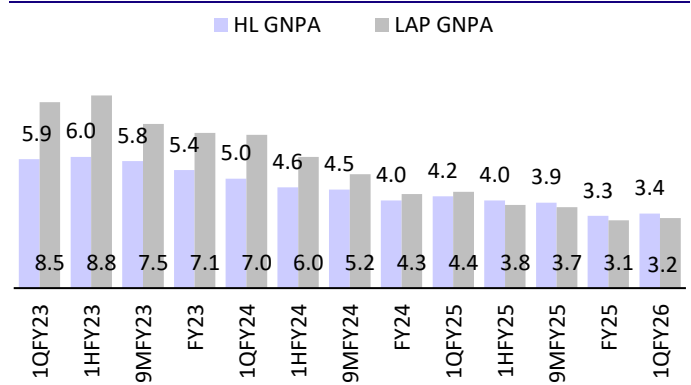
Source: MOFSL, Company

**Exhibit 11: GNPA rose QoQ to 3.3%, while ECL/EAD declined to ~2.8%**



Source: MOFSL, Company;

**Exhibit 12: GNPA in the LAP segment rose ~10bp QoQ (%)**



Source: MOFSL, Company;



## Valuation and view

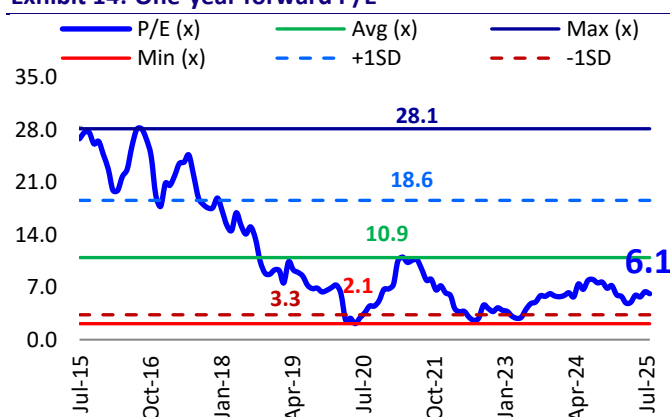
- Repco's quarterly performance was impacted by muted loan growth, despite a healthy growth in disbursements. Nonetheless, asset quality continued to strengthen, underscoring the company's commitment to building a high-quality portfolio.
- We will continue to focus on the management's ability to deliver on the guided metrics of loan growth and profitability. Similar to the previous fiscal year, we expect credit costs to remain benign due to recoveries from NPA and the written-off pool.
- Although the risk-reward appears favorable at the current valuation of ~0.6x FY27E P/BV, we believe the company will have to start delivering stronger loan growth in its core home loan product to command higher valuations. We reiterate our **Neutral rating with a TP of INR430 (based on 0.7x Mar'27E BVPS)**.

**Exhibit 13: We have made minor changes to our FY26/FY27 EPS estimates**

INR b	Old Est.		New Est.		Change (%)	
	FY26E	FY27E	FY26E	FY27E	FY26E	FY27E
NII	7.2	8.0	7.3	8.0	1.3	-0.6
Other Income	0.9	1.0	0.9	1.0	-5.7	-1.5
<b>Total Income</b>	<b>8.2</b>	<b>9.0</b>	<b>8.2</b>	<b>9.0</b>	<b>0.5</b>	<b>-0.7</b>
Operating Expenses	2.4	2.6	2.4	2.6	-1.1	-1.1
<b>Operating Profits</b>	<b>5.8</b>	<b>6.4</b>	<b>5.8</b>	<b>6.4</b>	<b>1.1</b>	<b>-0.5</b>
Provisions	0.1	0.3	0.0	0.3	-69.9	12.4
<b>PBT</b>	<b>5.6</b>	<b>6.2</b>	<b>5.8</b>	<b>6.1</b>	<b>2.7</b>	<b>-1.0</b>
Tax	1.4	1.6	1.5	1.5	2.7	-1.0
<b>PAT</b>	<b>4.2</b>	<b>4.6</b>	<b>4.3</b>	<b>4.6</b>	<b>2.7</b>	<b>-1.0</b>
Loan book	155	170	155	171	0.1	0.3
NIM (%)	4.8	4.9	4.9	4.8		
Spreads (%)	3.1	3.1	3.1	3.1		
<b>ROAA (%)</b>	<b>2.8</b>	<b>2.7</b>	<b>2.8</b>	<b>2.7</b>		
<b>RoAE (%)</b>	<b>12.0</b>	<b>11.8</b>	<b>12.3</b>	<b>11.6</b>		

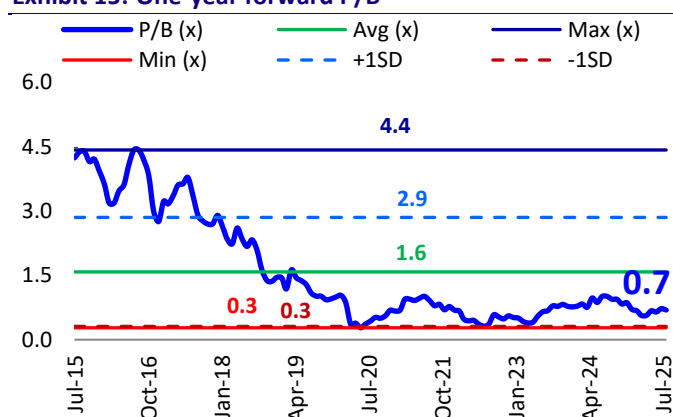
Source: MOFSL, Company

**Exhibit 14: One-year forward P/E**



Source: MOFSL, Company

**Exhibit 15: One-year forward P/B**



Source: MOFSL, Company



## Financials and valuations

Income statement									(INR M)
Y/E March	FY19	FY20	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E
Interest Income	11,634	13,174	13,518	12,804	12,570	14,960	16,482	17,369	18,702
Interest Expended	7,200	8,250	8,072	6,899	7,011	8,456	9,659	10,028	10,730
<b>Net Interest Income</b>	<b>4,434</b>	<b>4,924</b>	<b>5,446</b>	<b>5,905</b>	<b>5,560</b>	<b>6,504</b>	<b>6,823</b>	<b>7,341</b>	<b>7,973</b>
Change (%)	1.7	11.0	10.6	8.4	-5.8	17.0	4.9	7.6	8.6
Other Operating Income	318	337	404	262	421	448	764	878	1,010
<b>Net Income</b>	<b>4,752</b>	<b>5,261</b>	<b>5,850</b>	<b>6,166</b>	<b>5,981</b>	<b>6,952</b>	<b>7,587</b>	<b>8,219</b>	<b>8,982</b>
Change (%)	3.1	10.7	11.2	5.4	-3.0	16.2	9.1	8.3	9.3
Operating Expenses	984	1,065	1,144	1,241	1,458	1,710	2,088	2,380	2,569
<b>Operating Income</b>	<b>3,768</b>	<b>4,196</b>	<b>4,706</b>	<b>4,926</b>	<b>4,523</b>	<b>5,242</b>	<b>5,499</b>	<b>5,839</b>	<b>6,414</b>
Change (%)	-1.4	11.4	12.1	4.7	-8.2	15.9	4.9	6.2	9.8
Provisions/write offs	170	594	808	2,331	516	-5	-376	38	296
<b>PBT</b>	<b>3,598</b>	<b>3,602</b>	<b>3,898</b>	<b>2,595</b>	<b>4,008</b>	<b>5,247</b>	<b>5,875</b>	<b>5,801</b>	<b>6,117</b>
Tax	1,252	798	1,022	680	1,047	1,300	1,481	1,462	1,542
Tax Rate (%)	34.8	22.2	26.2	26.2	26.1	24.8	25.2	25.2	25.2
<b>PAT</b>	<b>2,346</b>	<b>2,804</b>	<b>2,876</b>	<b>1,915</b>	<b>2,961</b>	<b>3,947</b>	<b>4,394</b>	<b>4,339</b>	<b>4,576</b>
Change (%)	16.7	19.5	2.6	-33.4	54.6	33.3	11.3	-1.3	5.5
<b>PAT adjusted for EO</b>	<b>2,346</b>	<b>2,804</b>	<b>2,876</b>	<b>1,915</b>	<b>2,961</b>	<b>3,947</b>	<b>4,394</b>	<b>4,339</b>	<b>4,576</b>
Change (%)	16.7	19.5	2.6	-33.4	54.6	33.3	11.3	-1.3	5.5
Proposed Dividend	181	181	156	157	169	188	250	285	301

### Balance sheet

Y/E March	FY19	FY20	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E
Capital	626	626	626	626	626	626	626	626	626
Reserves & Surplus	14,648	17,243	19,967	21,730	24,536	28,314	32,510	36,564	40,839
<b>Net Worth</b>	<b>15,274</b>	<b>17,869</b>	<b>20,593</b>	<b>22,356</b>	<b>25,162</b>	<b>28,940</b>	<b>33,136</b>	<b>37,189</b>	<b>41,464</b>
Loans from Banks	0	0	0	0	0	0	0	0	0
Bonds/Debentures	0	0	0	0	0	0	0	0	0
Borrowings	92,774	1,01,090	1,01,974	96,920	99,241	1,07,010	1,11,391	1,22,080	1,33,385
<b>Borrowings</b>	<b>92,774</b>	<b>1,01,090</b>	<b>1,01,974</b>	<b>96,920</b>	<b>99,241</b>	<b>1,07,010</b>	<b>1,11,391</b>	<b>1,22,080</b>	<b>1,33,385</b>
Change (%)	14.1	9.0	0.9	-5.0	2.4	7.8	4.1	9.6	9.3
Other liabilities	1,522	987	1,093	698	832	1,103	1,496	1,870	2,244
<b>Total Liabilities</b>	<b>1,09,570</b>	<b>1,19,946</b>	<b>1,23,659</b>	<b>1,19,974</b>	<b>1,25,234</b>	<b>1,37,053</b>	<b>1,46,022</b>	<b>1,61,140</b>	<b>1,77,093</b>
<b>Loans</b>	<b>1,08,379</b>	<b>1,15,884</b>	<b>1,18,356</b>	<b>1,12,918</b>	<b>1,19,622</b>	<b>1,30,371</b>	<b>1,41,092</b>	<b>1,54,924</b>	<b>1,70,897</b>
Change (%)	12.3	6.9	2.1	-4.6	5.9	9.0	8.2	9.8	10.3
<b>Investments</b>	<b>363</b>	<b>321</b>	<b>345</b>	<b>440</b>	<b>477</b>	<b>494</b>	<b>2,112</b>	<b>1,901</b>	<b>1,806</b>
Change (%)	51.5	-11.6	7.4	27.7	8.4	3.4	328.0	-10.0	-5.0
Net Fixed Assets	155	372	314	353	396	576	807	1,009	1,211
Other assets	673	3,369	4,645	6,263	4,740	5,612	2,011	3,306	3,180
<b>Total Assets</b>	<b>1,09,570</b>	<b>1,19,946</b>	<b>1,23,659</b>	<b>1,19,974</b>	<b>1,25,234</b>	<b>1,37,053</b>	<b>1,46,022</b>	<b>1,61,140</b>	<b>1,77,093</b>

E: MOFSL Estimates

## Financials and valuations

### Ratios

Y/E March	FY19	FY20	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E
<b>Spreads Analysis (%)</b>									
Avg Yield on Loans	11.4	11.7	11.5	11.1	10.8	12.0	12.1	11.7	11.5
Avg. Cost of Borrowings	8.3	8.5	8.0	6.9	7.1	8.2	8.8	8.6	8.4
Interest Spread	3.1	3.2	3.6	4.1	3.6	3.7	3.2	3.0	3.0
Net Interest Margin	4.3	4.4	4.6	5.1	4.8	5.2	5.0	4.9	4.8
<b>Profitability Ratios (%)</b>									
RoE	16.5	16.9	15.0	8.9	12.5	14.6	14.2	12.3	11.6
RoA	2.3	2.4	2.4	1.6	2.4	3.0	3.1	2.8	2.7
Int. Expended/Int.Earned	61.9	62.6	59.7	53.9	55.8	56.5	58.6	57.7	57.4
Other Inc./Net Income	6.7	6.4	6.9	4.2	7.0	6.4	10.1	10.7	11.2
<b>Efficiency Ratios (%)</b>									
Op. Exps./Net Income	20.7	20.2	19.6	20.1	24.4	24.6	27.5	29.0	28.6
Empl. Cost/Op. Exps.	59.5	62.4	62.3	63.4	60.3	59.7	57.4	58.4	59.6
<b>Asset Quality (%)</b>									
Gross NPAs	3,258	5,117	4,485	8,198	7,187	5,516	4,729	4,165	4,165
Gross NPAs to Adv.	3.0	4.3	3.7	7.0	5.8	4.1	3.3	2.6	2.4
Net NPAs	1,507	3,287	2,714	5,587	3,621	1,919	1,910	1,499	1,416
Net NPAs to Adv.	1.4	2.8	2.3	4.9	3.0	1.5	1.4	1.0	0.8

VALUATION	FY19	FY20	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E
Book Value (INR)	244.1	285.6	329.2	357.1	402.2	462.6	529.7	594.5	662.8
<b>Price-BV (x)</b>		<b>1.4</b>	<b>1.2</b>	<b>1.1</b>	<b>1.0</b>	<b>0.8</b>	<b>0.7</b>	<b>0.7</b>	<b>0.6</b>
EPS (INR)	37.5	44.8	46.0	30.6	47.3	63.1	70.2	69.4	73.1
EPS Growth YoY	16.7	19.5	2.6	-33.4	54.7	33.3	11.3	-1.3	5.5
<b>Price-Earnings (x)</b>		<b>8.6</b>	<b>8.4</b>	<b>12.6</b>	<b>8.2</b>	<b>6.1</b>	<b>5.5</b>	<b>5.6</b>	<b>5.3</b>
Dividend per share (INR)	2.5	2.5	2.5	2.5	2.7	3.0	4.0	4.6	4.8
<b>Dividend yield (%)</b>		<b>0.6</b>	<b>0.6</b>	<b>0.6</b>	<b>0.7</b>	<b>0.8</b>	<b>1.0</b>	<b>1.2</b>	<b>1.2</b>

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