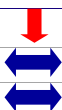


IIFL Finance

Estimate changes

TP change

Rating change



Bloomberg	IIFL IN
Equity Shares (m)	425
M.Cap.(INRb)/(USD\$)	203.1 / 2.3
52-Week Range (INR)	561 / 280
1, 6, 12 Rel. Per (%)	4/29/9
12M Avg Val (INR M)	1076

Financials Snapshot (INR b)

Y/E March	FY25	FY26E	FY27E
NII	53.3	60.3	73.0
Total Income	57.5	74.7	88.0
PPoP	27.9	40.7	48.4
PAT (pre-NCI)	5.8	18.5	25.6
PAT (post-NCI)	3.8	16.5	23.4
EPS (INR)	8.9	38.8	55.0
EPS Gr. (%)	-81	335	42
BV (INR)	292	327	377

Ratios (%)

NIM	6.8	7.0	7.0
C/I ratio	51.5	45.4	45.1
Credit cost	2.8	2.7	2.1
RoA	0.9	2.5	3.0
RoE	3.3	12.5	15.6

Valuations

P/E (x)	53.3	12.3	8.6
P/BV (x)	1.6	1.5	1.3

Shareholding pattern (%)

As On	Jun-25	Mar-25	Jun-24
Promoter	24.9	24.9	24.9
DII	8.1	5.5	7.4
FII	26.6	28.0	30.3
Others	40.4	41.5	37.4

FII Includes depository receipts

CMP: INR476

TP: INR550 (+16%)

Buy

Strong growth in gold loans; credit cost guidance raised

Asset quality stress in MFI, unsecured MSME, and micro-LAP

- IIFL Finance (IIFL)'s 1QFY26 NII was down 10% YoY and ~1% QoQ to ~INR12.9b (~10% miss), potentially due to higher interest income reversals. Other income stood at ~INR3.8b (PQ: INR810b). This included assignment income of ~INR2.3b (which was absent for the last six quarters).
- Net total income grew ~17% YoY to ~INR16.7b. Opex grew ~7% YoY to INR8b (~8% higher than MOFSLe), with the cost-to-income ratio declining to ~48% (PQ: 53% and PY: 52%). PPop stood at INR8.7b and grew ~26% YoY (~7% miss). Consol. PAT (post-NCI) declined ~19% YoY to INR2.3b.
- Credit costs were slightly lower than our estimates and stood at INR5.1b. This translated into annualized credit costs of ~3.65% (PQ: ~2.7%/PY: ~2.1%). Credit costs were elevated in MFI, unsecured lending, and small-ticket LAP.

Consol. AUM rises ~21% YoY; strong 30% QoQ growth in gold loans

- Consol. AUM grew 21% YoY and ~7% QoQ to INR839b. On-book loans grew ~26% YoY. Off-book formed ~32% of the AUM mix, with co-lending forming ~14% of the AUM mix.
- Gold loan AUM stood at ~INR273b and rose ~30% QoQ. Sequential growth in consol. AUM was driven by gold loans (+30%). Home loans grew 1% QoQ, MSME loans declined ~2% QoQ, and Microfinance declined ~10% QoQ.
- Gold loan AUM reached an all-time high, and management guided that the strong growth momentum in Gold Loans will continue over the next three quarters. Yields on gold loans improved sequentially, indicating that growth has been achieved without any trade-off in margins.
- IIFL shared that the robust growth in gold loans was attributed to the limited availability of MFI credit and a steady rise in gold prices over the past year. The company has guided for consolidated AUM growth of 20% in FY26, largely driven by the continued expansion in its gold loan portfolio.
- We estimate gold loans/consolidated AUM to grow ~49%/~21% YoY in FY26, resulting in a consol. AUM CAGR of ~20% over FY25-27E.

NIM dips ~60bp QoQ; calc. yields decline ~55bp QoQ

- Consol. yields/CoB declined ~55bp/5bp QoQ to ~12.7%/~9.7%.
- Calculated NIM dipped ~60bp QoQ. The compression in NIMs was primarily due to interest income reversal from MFI, unsecured MSME, and micro-LAP segments.

Asset quality stress in MFI, unsecured MSME, and micro-LAP segments

- GS3 (consol.) rose ~10bp QoQ to ~2.34%, while NS3 rose ~8bp QoQ to ~1.15%. PCR declined ~130bp QoQ to ~52.3%. NPAs during the quarter were impacted by macro trends in MFI, unsecured lending, and small-ticket LAP.
- Management guided for consolidated credit costs (as a % of avg. loan book) of ~3% (vs. ~2.5-2.7% guided earlier) in FY26.

IIFL has taken corrective actions for improving the asset quality, such as:

- **MSME Loans:** IIFL discontinued small-ticket unsecured loans, and it has not been doing new disbursements in 1QFY26. Discontinued AUM (% of total) stood at 2.4%.
- **Housing Finance:** It discontinued the micro-LAP segment, and it is not doing any new disbursement in 1QFY26. Further, the company deployed a dedicated collection team of 300 for Micro LAP. Discontinued AUM (% of total) is 3.1%.
- **Microfinance:** Identified high-stress regions and deployed focused recovery teams. Reducing exposure to borrowers with more than three active lenders.

Highlights from the management commentary

- The company has recalibrated its exposure, gradually exiting riskier segments within MSME and micro LAP to prioritize portfolio stability.
- Within micro-LAP, the company witnessed higher stress in the states of Andhra Pradesh and smaller cities in Maharashtra. Since the exposure of the company is higher in AP, the impact was more pronounced in AP.
- The company received RBI approval to open 10 new branches in Jammu & Kashmir on 23rd May'25 and 500 in locations across India on 28th Jul'25.

Valuation and view

- IIFL reported an operationally weak quarter. Very strong growth in gold loans is the only positive. Loan growth remained tepid across all other segments. The company faced asset quality pressures in its MFI, unsecured business loans, and micro-LAP portfolios, which resulted in elevated credit costs. Additionally, NIMs declined further, potentially impacted by interest income reversals on fresh slippages in the quarter.
- We cut our FY26 EPS estimates by ~5% to factor in higher credit costs during the year. The stock trades at 1.3x FY27E P/BV and ~9x P/E for an estimated RoA/RoE of 3%/16% in FY27. **We have a BUY rating on the stock with a TP of INR550 (based on SoTP valuation; refer to the table below).**

IIFL: SoTP – Mar'27

Particulars	Stake	Value (INR b)	Value (USD b)	INR per share	% To Total	Target Multiple(x)	Basis
IIFL Finance (Standalone)	100	135	1.6	316	57	1.5	PBV
IIFL Home Finance (HFC)	80	91	1.1	214	39	1.5	PBV
IIFL Samasta Finance (MFI)	100	8	0.1	20	4	0.5	PBV
Target Value		234	2.8	550	100		
Current market cap.		202	2.4	476			
Upside (%)		16	16	16			

IIFL (Consolidated): Quarterly Performance (INR m)

Y/E March	FY25				FY26E				FY25	FY26E	1QFY26E	v/s Est.
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q				
Interest Income	24,721	23,181	22,308	24,833	25,835	27,902	30,134	30,996	95,043	1,14,867	27,067	-5
Interest Expenses	10,340	9,788	9,957	11,694	12,888	13,404	13,873	14,374	41,695	54,538	12,629	2
Net Interest Income	14,381	13,394	12,352	13,139	12,947	14,498	16,261	16,623	53,348	60,329	14,438	-10
YoY Growth (%)	9.7	-6.0	-21.6	-20.2	-10.0	8.2	31.7	26.5	-10.4	13.1	0.4	
Other Income	-43	2,467	1,051	810	3,758	3,243	3,500	3,831	4,202	14,333	3,070	22
Total Income	14,338	15,861	13,402	13,949	16,705	17,742	19,761	20,454	57,550	74,662	17,508	-5
YoY Growth (%)	-1	-2	-21	-10	17	12	47	47	-8.5	29.7	22.1	
Operating Expenses	7,461	7,329	7,478	7,367	8,017	8,348	8,539	9,028	29,634	33,931	7,448	8
Operating Profit	6,878	8,531	5,925	6,582	8,688	9,275	10,710	12,058	27,916	40,731	9,363	-7
YoY Growth (%)	-14.9	-8.9	-38.2	-16.6	26.3	8.7	80.8	83.2	-19.9	45.9	36.1	
Provisions & Loan Losses	2,516	4,063	4,914	3,487	5,125	4,356	3,703	3,228	14,980	16,411	5,929	-14
Profit before Tax	4,362	4,468	1,011	3,095	3,563	4,919	7,008	8,830	7,070	24,319	3,434	4
Exceptional items		-5,865				0						
Tax Provisions	980	-466	193	581	821	1,141	1,626	2,273	1,289	5,862	797	3
PAT (Pre NCI)	3,382	-931	818	2,514	2,742	3,778	5,382	6,556	5,782	18,458	2,637	4
NCI	501	646	410	437	408	429	463	700	1,994	2,000	437	-7
PAT (Post NCI)	2,881	-1,577	408	2,077	2,334	3,349	4,919	5,856	3,788	16,458	2,201	6
YoY Growth (%)	-32	-133	-92	-44	-19	-312	1,106	182	-79	335	-24	
Key Parameters (%)												
Yield on AUM	13.31	13.6	12.9	13.3	12.74							
Cost of funds	9.46	9.7	9.5	9.7	9.78							
Spread	3.8	3.9	3.4	3.5	3.0							
NIM (on AUM)	7.7	7.8	7.1	7.0	6.4							
Credit cost	2.1	3.6	4.2	2.67	3.65							
Cost to Income Ratio (%)	52.0	46.2	55.8	52.8	48.0							
Tax Rate (%)	22.5	-10.4	19.1	18.8	23.1							
Balance Sheet Parameters	-11.8	-3.8			7.1							
Consol. AUM (INR B)	696	670	714	783	839							
Change YoY (%)	2	-8	-8	-1	21							
Disbursements - Core (INR B)	43	73	176	197	191							
Change YoY (%)	-71	-54	6	21	345							
Borrowings (INR B)	414	391	451	509	545							
Change YoY (%)	8	-3	5	11	32							
Borrowings/AUM (%)	59.5	58.4	63.2	65.0	65.0							
Debt/Equity (x)	3.4	3.3	3.7	4.1	4.3							
Asset Quality (%)												
GS 3 (INR M)	10,231	10,687	12,028	12,253	13,170							
G3 %	2.25	2.40	2.42	2.23	2.34							
NS 3 (INR M)	4,982	4,756	4,956	5,685	6,295							
NS3 %	1.11	1.1	1.0	1.0	1.13							
PCR (%)	51.3	55.5	58.8	53.6	52.3							
ECL (%)	2.9	3.2	2.8	2.2	2.1							
Return Ratios - YTD (%)												
ROA (Rep)	2.3	0.8	0.8	0.9	1.6							
ROE (Rep)	10.3	2.3	2.0	3.4	7.6							

E: MOSL Estimates



Highlights from the management commentary

Guidance

- Guided for credit costs to be at ~3% (vs. ~2.5%-2.7% previously) due to elevated credit costs in 1QFY26.
- RoA guidance maintained at 3%
- Target to bring GNPA below 2% in the coming quarters.
- Home loan growth expected at ~15-18%. The company expects gold loan momentum to remain strong.
- Consolidated AUM growth guidance at 20% for FY26.
- 2HFY26 is expected to be materially better across growth, collections, and asset quality.
- Current branch capacity is underutilized; focus will remain on improving productivity before expanding the network.
- The interest income reversal in MFI, MSME, and micro-LAP should reduce going forward, which should result in NIM expansion.

Macro Commentary

- The macro environment remains constructive, offering ample growth opportunities for NBFCs. However, operating conditions continue to pose challenges, particularly in MSME and unsecured/micro-LAP segments.
- The company has recalibrated its exposure, gradually exiting riskier segments within MSME and micro LAP to prioritize portfolio stability.
- 1QFY26 marked a turning point, with a strong revival in gold loans, which reached an all-time high AUM.

Financial Highlights

- Reported PAT at INR2.7b up 9% QoQ but down 19% YoY.
- PPOP stood at INR8.4b, increasing 26% QoQ but declining 31% YoY.
- Consolidated AUM grew 21% YoY and 7% QoQ, led by a strong recovery in gold loans that surpassed pre-embargo levels.
- Retail assets now contribute 98% of total AUM, with key segments being home loans, gold loans, MSME, and MFI.
- GNPA was at 2.3% while NNPA was 1.1%, with a marginal 10bp sequential increase.
- The company has done a direct assignment transaction of INR11b in this quarter.

Asset Quality Trends

- Gold loan asset quality has strengthened; however, stress persists in micro LAP, unsecured, and small-ticket segments.
- Industry-wide trends in MFI and micro LAP are stabilizing, and a reversal in stress will happen over the next few quarters.
- The company witnessed higher stress in Andhra Pradesh and smaller cities in Maharashtra; however, since the exposure of the company is higher in Andhra, the impact was more there.

Gold Loans

- Gold loan LTV ranges between ~70-75% at origination; however, at the portfolio level, LTV stands at 66%.
- Yield improved to 18.2% from 17.8% QoQ. Growth momentum is expected to sustain, aided by strong economic tailwinds and firm gold prices.
- If the growth is higher in gold loans, then the company will do more co-lending and direct assignment, and at a faster pace.
- The strong growth in gold loans is due to 1) MFI portfolio has gone down from INR4.3t to INR3.5t so many customer who previously took MFI loans are now taking gold loans 2) Gold prices have increased steadily over the past 1 year so loanable value has gone up and 3) Economic momentum has been improving which is leading to better growth.

Home Loans

- Under CLSS, the company has already processed subsidies for 1,600 beneficiaries. Despite operational complexities, the company expects further traction.
- The BLC portfolio in home loans is just INR5b at the AUM level and INR4b at the loan book level. So it's a very small amount in terms of total AUM or at an HFC level. Out of that, 65% customers are below 30dpd, 19% have already gone to NPA.
- Disbursements are shifting towards salaried customers in metros, mainly from Category B/C companies.

MFI

- Disbursements in MFI stood at INR13b in 1QFY26. The company expects disbursements of INR18-20b in 2QFY26
- MFI credit cost guidance is ~6-7% but expected to normalize going forward.

Micro-LAP

- In IIFL Samasta, Micro LAP customers are typically upgraded MFI borrowers with good repayment history, and hence delinquency is lower as compared to the Home loan portfolio.
- Portfolio is fully secured (residential/commercial property), with SARFAESI recovery now underway.
- The disbursements in MSME unsecured and micro LAP portfolios (~5% of total AUM) have been discontinued due to high volatility, vulnerability, and elevated operating costs during the quarter.
- Dedicated recovery teams have been deployed to manage collections from discontinued portfolios.
- The discontinued business, which includes unsecured MSME and micro-LAP, is roughly 5% of the AUM.
- The company is exiting riskier segments in the MSME business, and the MSME book has decreased due to a decline in micro-LAP during the quarter.

Liabilities

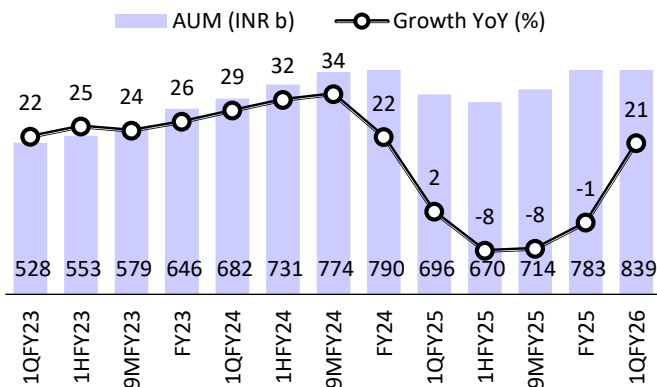
- The company raised INR140b through bonds, term loans, and CPs.
- Cost of funds is expected to ease in 2HFY26 with enhanced co-lending and assignment activity.

Management changes

- Shri B.P. Kanungo (ex-RBI Deputy Governor) and Mrs. M.V. Bhanumathi (ex-IRS officer) joined the Boards of IIFL Finance and IIFL Home Finance, respectively.
- Mr. Manish Mayank has been appointed as Business Head of Gold Loans, bringing 20 years of BFSI experience.
- Mr. Binay Mishra joined as Head – Legal, with a two-decade career across top financial institutions.

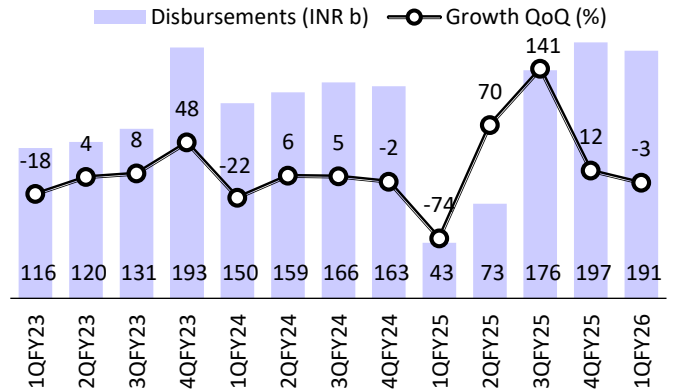
Key exhibits

Exhibit 1: Consol. AUM grew ~21% YoY



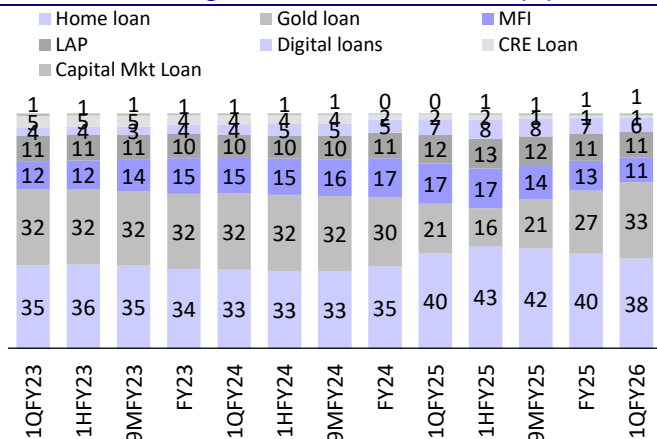
Source: MOFSL, Company

Exhibit 2: Disbursements declined ~3% QoQ



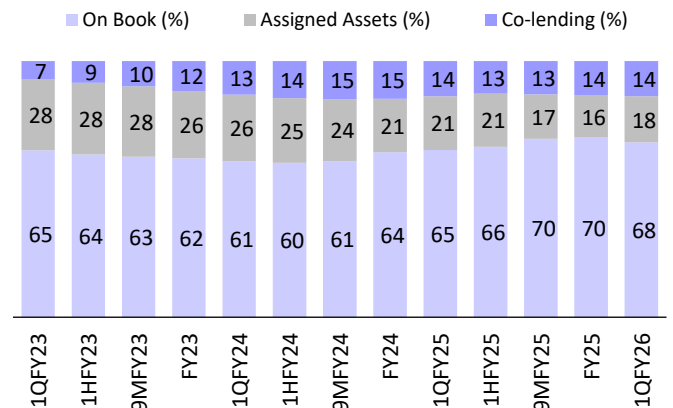
Source: MOFSL, Company

Exhibit 3: Share of gold loans continued to rise (%)



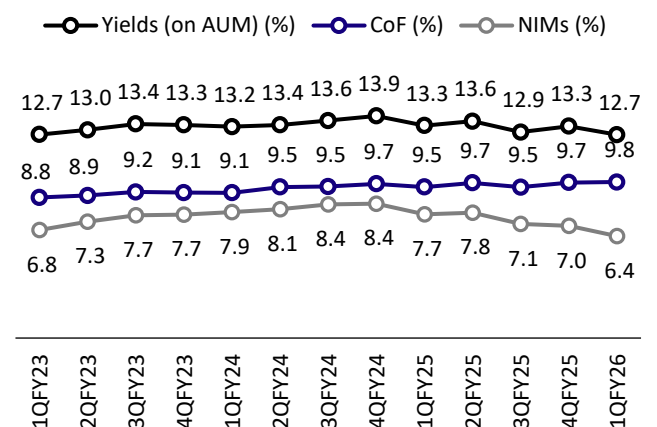
Source: MOFSL, Company

Exhibit 4: Off-book loans formed 32% of the AUM mix (%)



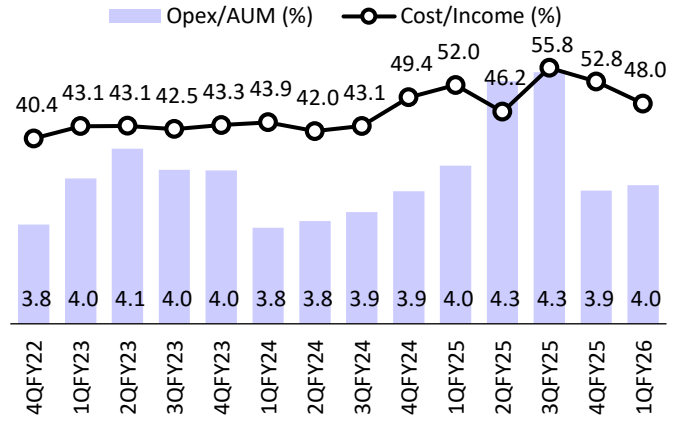
Source: MOFSL, Company

Exhibit 5: Yields declined ~55bp QoQ

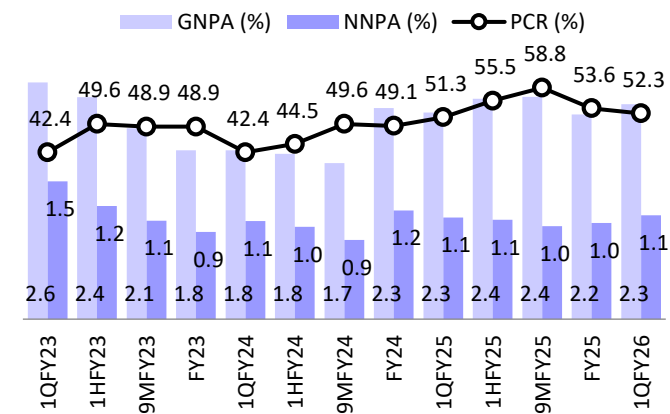


Source: MOFSL, Company

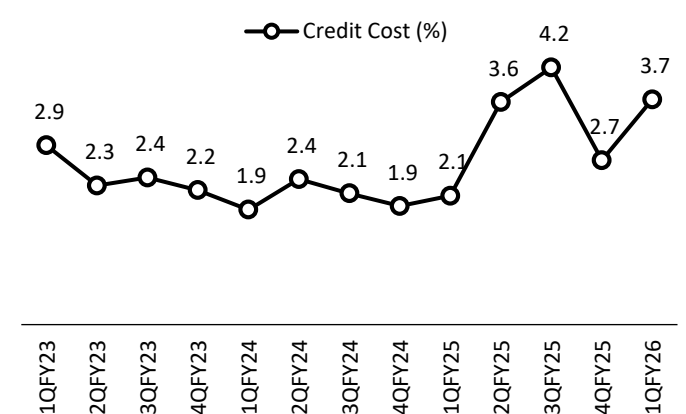
Exhibit 6: Cost/Income ratio declined to 48%



Source: MOFSL, Company

Exhibit 7: GS3/NS3 rose ~10bp QoQ


Source: MOFSL, Company

Exhibit 8: Credit costs rose to ~3.7%


Source: MOFSL, Company

Exhibit 9: We cut our FY26 EPS estimates by ~5% to factor in higher opex and higher credit costs

INR M	Old Est.		New Est.		% change	
	FY26	FY27	FY26	FY27	FY26	FY27
NII	58,879	69,187	60,329	73,050	2.5	5.6
Other Income	14,625	15,480	14,333	14,948	-2.0	-3.4
Total Income	73,505	84,667	74,662	87,998	1.6	3.9
Operating Expenses	32,459	37,935	33,931	39,648	4.5	4.5
Operating Profits	41,046	46,732	40,731	48,350	-0.8	3.5
Provisions	15,688	13,824	16,411	14,931	4.6	8.0
PBT	25,358	32,908	24,319	33,419	-4.1	1.6
Tax	6,059	7,712	5,862	7,856	-3.3	1.9
PAT (pre-NCI)	19,298	25,195	18,458	25,563	-4.4	1.5
NCI	2,000	2,200	2,000	2,200	0.0	0.0
PAT (post-NCI)	17,298	22,995	16,458	23,363	-4.9	1.6
AUM	9,76,806	11,55,235	9,50,332	11,23,191	-2.7	-2.8
Borrowings	6,22,635	7,11,559	6,12,501	7,02,983	-1.6	-1.2
RoA	2.6	2.9	2.5	3.0	-3.6	2.6
RoE	13.1	15.3	12.5	15.6	-4.6	2.0

Financials and Valuation

Income Statement						(INR m)	
Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E
Interest Income	54,212	61,345	73,693	98,386	95,043	1,14,867	1,29,573
Interest Expenses	26,258	29,910	32,218	38,829	41,695	54,538	56,523
Net Interest Income	27,954	31,435	41,474	59,557	53,348	60,329	73,050
Change (%)	26	12	32	44	-10	13	21
-NII on on-book	20,934	23,713	30,183	41,538	39,876	46,812	55,166
-NII on off-book	7,020	7,722	11,291	18,019	13,390	13,517	17,884
Other Operating Income	4,186	7,202	8,896	931	3,941	13,491	13,788
Other Income	1,499	1,689	1,883	2,410	262	842	1,160
Total Income	33,639	40,326	52,253	62,899	57,550	74,662	87,998
Change (%)	37	20	30	20	-9	30	18
Total Operating Expenses	11,904	15,918	22,466	28,067	29,634	33,931	39,648
Change (%)	-6	34	41	25	6	14	17
Employee Expenses	7,231	9,307	13,295	16,849	18,888	21,158	24,915
Depreciation	1,057	1,217	1,526	1,808	1,886	1,905	2,235
Other Operating Expenses	3,617	5,394	7,645	9,410	8,861	10,868	12,499
Operating Profit	21,734	24,408	29,787	34,832	27,916	40,731	48,350
Change (%)	82	12	22	17	-20	46	19
Provisions and write-offs	11,686	9,048	8,661	9,113	14,980	16,411	14,931
PBT	10,048	15,359	21,125	25,719	12,935	24,319	33,419
Exceptional Items					-5,865	0	0
Tax Provisions	2,440	3,477	5,050	5,977	1,289	5,862	7,856
Tax Rate (%)	24.3	22.6	23.9	23.2	10.0	24.1	23.5
PAT (pre-NCI)	7,608	11,882	16,076	19,742	5,782	18,458	25,563
Change (%)	51	56	35	23	-71	219	38
Non-Controlling Interest (NCI)	-7	-4	-1,072	-2,107	-1,994	-2,000	-2,200
PAT (post-NCI)	7,601	11,879	15,003	17,635	3,788	16,458	23,363
Change (%)	51	56	26	18	-79	335	42

Balance Sheet						(INR m)	
Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E
Equity Share Capital	758	759	761	763	849	849	849
Reserves & Surplus	53,177	63,879	89,160	1,05,607	1,23,273	1,38,033	1,59,273
Non-controlling interest		59.0	12,101	14,195	15,428	17,428	19,628
Net Worth	53,934	64,697	1,02,021	1,20,564	1,39,550	1,56,310	1,79,750
Borrowings	3,22,645	3,57,255	3,96,040	4,66,992	5,10,680	6,12,501	7,02,983
Change (%)	16.4	10.7	10.9	17.9	9.4	19.9	14.8
Other Liabilities	30,090	37,150	31,951	36,655	26,212	29,876	34,525
Total Liabilities	4,06,669	4,59,102	5,30,012	6,24,212	6,76,442	7,98,686	9,17,258
Cash and Bank	47,841	81,569	58,390	42,457	41,918	47,672	54,168
Investments	316	11,922	35,110	40,590	44,380	53,581	61,587
Loans	3,35,332	3,36,929	4,00,011	5,09,523	5,53,643	6,57,275	7,54,486
Change (%)	17.5	0.5	18.7	27.4	8.7	18.7	14.8
Fixed Assets	4,102	4,777	5,708	6,569	6,315	6,998	8,114
Other Assets	19,079	23,908	30,794	25,072	30,187	33,159	38,903
Total Assets	4,06,669	4,59,104	5,30,013	6,24,212	6,76,442	7,98,686	9,17,258

E: MOFSL Estimates

Financials and Valuation

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E
AUM	4,46,891	5,12,097	6,46,376	7,89,599	7,83,413	9,50,332	11,23,191
Change (%)	18	15	26	22	-1	21	18
On-book/Off-book Mix (%)							
On-book AUM (%)	75	67	62	64	70	70	66
Assignments (%)	25	28	26	21	16	18	21
Co-lending (%)	0	6	12	15	14	12	13
Total (%)	100	100	100	100	100	100	100
Disbursements	2,78,300	3,83,090	5,59,630	6,38,263	4,88,325	7,60,300	8,54,562
Change (%)		38	46	14	-23	56	12

Ratios

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E
Spreads Analysis (%)							
Avg. Yield on Loans	17.5	18.3	20.0	21.6	17.9	19.0	18.4
Avg Cost of Funds	8.8	8.8	8.6	9.0	8.5	9.7	8.6
Spread of loans	8.7	9.5	11.4	12.6	9.3	9.3	9.8
NIM (as % of total AUM)	6.8	6.6	7.2	8.3	6.8	7.0	7.0
On-book NIM (% of on-book AUM)	6.8	7.0	8.1	9.1	7.5	7.7	7.8

Profitability Ratios (%)

RoE	15.0	20.0	19.4	18.0	3.3	12.5	15.6
RoA	2.0	2.7	3.3	3.4	0.9	2.5	3.0
Int. Expended / Int.Earned	48.4	48.8	43.7	39.5	43.9	47.5	43.6
Other Inc. / Net Income	16.9	22.0	20.6	5.3	7.3	19.2	17.0

Efficiency Ratios (%)

Op. Exps. / Avg AUM	2.9	3.3	3.9	3.9	3.8	3.9	3.8
Op. Exps. / Net Income	35	39	43	45	51	45	45
Empl. Cost/Op. Exps.	61	58	59	60	64	62	63

Asset-Liability Profile (%)

Debt-Equity Ratio	6.0	5.5	4.4	4.4	4.1	4.4	4.4
Assets/Equity	7.5	7.1	5.9	5.9	5.4	5.8	5.7

Asset Quality (%)

GNPA (INR m)	6,620	10,740	7,380	11,692	12,253	12,731	13,404
GNPA (%)	2.1	3.2	1.8	2.3	2.2	1.9	1.8
NNPA (INR m)	2,986	6,218	3,771	5,951	5,685	5,612	5,874
NNPA (%)	1.0	1.8	1.1	1.2	1.0	0.9	0.8
PCR (%)	55	42	49	49	54	56	56
Credit costs	3.8	2.7	2.4	2.0	2.8	2.7	2.1

Valuations

	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E
Book Value (INR)	142	170	236	279	292	327	377
BV Growth (%)	13	20	39	18	5	12	15
P/BV	3.3	2.8	2.0	1.7	1.6	1.5	1.3
EPS (INR)	20	31	39	46	9	39	55
EPS Growth (%)	51	56	26	17	-81	335	42
P/E	23.7	15.2	12.1	10.3	53.3	12.3	8.6
Dividend	3.0	3.5	4.0	4.0	4.0	5.0	6.0
Dividend yield	0.6	0.7	0.8	0.8	0.8	1.1	1.3

E: MOFSL Estimates

Du-Pont (% of avg. assets)	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E
Interest Income	14.4	14.2	14.9	17.0	14.6	15.6	15.1
Interest Expended	7.0	6.9	6.5	6.7	6.4	7.4	6.6
NIM	7.5	7.3	8.4	10.3	8.2	8.2	8.5
Other income	1.5	2.1	2.2	0.6	0.6	1.9	1.7
Total income	9.0	9.3	10.6	10.9	8.8	10.1	10.3
Operating cost	3.2	3.7	4.5	4.9	4.6	4.6	4.6
PPOP	5.8	5.6	6.0	6.0	4.3	5.5	5.6
Provision	3.1	2.1	1.8	1.6	2.3	2.2	1.7
PBT	2.7	3.5	4.3	4.5	2.0	3.3	3.9
Tax	0.7	0.8	1.0	1.0	0.2	0.8	0.9
ROA (pre-NCI)	2.0	2.7	3.3	3.4	1.8	2.5	3.0
NCI	0.0	0.0	0.2	0.4	0.3	0.3	0.3
ROA (post-NCI)	2.0	2.7	3.0	3.1	1.5	2.2	2.7
Avg. leverage (x)	7.4	7.3	6.4	5.9	5.6	5.6	5.7
RoE	15.0	20.0	19.4	18.0	8.4	12.5	15.6

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