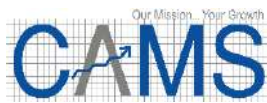


**BSE SENSEX** 82,500  
**S&P CNX** 25,150

**CMP: INR4,128 TP: INR5,000 (+21%) Buy**



Bloomberg	CAMS IN
Equity Shares (m)	49
M.Cap.(INRb)/(USD\$)	204.1 / 2.4
52-Week Range (INR)	5368 / 3030
1, 6, 12 Rel. Per (%)	2/-10/-1
12M Avg Val (INR M)	2108

#### Financials Snapshot (INR b)

Y/E March	2025	2026E	2027E
AAUM (INR t)	44.1	50.3	58.0
Revenue	14.2	15.5	17.4
EBITDA	6.5	7.1	8.1
Margin (%)	45.9	46.0	46.3
PAT	4.6	5.0	5.9
PAT Margin (%)	33	32	34
EPS	94.8	103.0	119.8
EPS Grw. (%)	32.4	8.6	16.3
BVPS	228.4	269.5	317.4
RoE (%)	45.7	41.4	40.8
Div. Payout (%)	46.8	60.0	60.0

#### Valuations

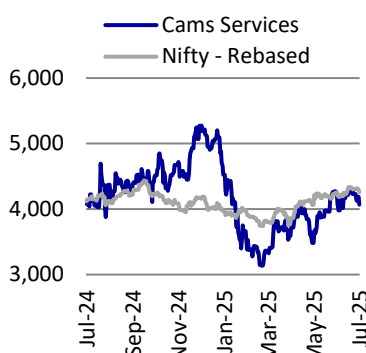
P/E (x)	43.6	40.1	34.5
P/BV (x)	18.1	15.3	13.0
Div. Yield (%)	1.1	1.5	1.7

#### Shareholding pattern (%)

As On	Mar-25	Dec-24	Mar-24
Promoter	0.0	0.0	0.0
DII	16.7	17.3	19.9
FII	55.0	57.6	53.8
Others	28.3	25.0	26.3

FII Includes depository receipts

#### Stock's performance (one-year)



### Non-MF businesses gaining traction; MF yields under pressure

- MF AUM growth has picked up in the recent past, supported by sustained SIP inflows and MTM gains. We expect this momentum to continue, given the rising adoption of MFs as a savings product. Direct investing through discount brokers has also gained traction, and with MF penetration still at just 4%, we expect this trajectory to sustain. CAMS is well-positioned to benefit from this trend.
- CAMS continues to reinforce its position in the **mutual fund** industry, holding ~68% market share and serviced AUM size of INR44.1t (FY25). The company managed about 132 new fund offers in FY25, mobilizing a cumulative amount of INR734b.
- CAMS experienced accelerated **yield compression** in FY25, largely driven by a structural repricing with a large MF client (partial impact in Q4FY25; remainder expected in 1HFY26). Realization dipped to 2.24bp in Q4FY25 (FY25 avg: 2.33bp), implying a 6-7% YoY decline, with normalization expected post-Q2FY26. Yield headwinds are expected to be partly offset by ~12-14% AUM growth, improving traction in non-MF segments (Payments, Alternatives, KRA), and operating leverage.
- CAMS won its first overseas RTA mandate with Ceybank AMC, Sri Lanka, and expanded its presence in the GIFT City, inaugurating a new facility in Oct'24.
- CAMS Pay** witnessed significant growth in UPI-based mandate registrations (up 25% QoQ) in Q4FY25. As UPI AutoPay continues to become the preferred mode for SIPs and recurring purchases, the company is well-placed as a trusted infra partner to AMCs and distributors. With strong backend integrations, CAMS Pay is positioned to become a critical layer in recurring digital payments infrastructure for financial services.
- CAMSRep** reported strong volume growth, driven by rising adoption of e-policies (over 11m) issued via BIMA Central and higher insurer integration (with three insurers live on the platform alongside LIC). Favorable regulations around the dematerialization of life insurance policies have aided this momentum.
- CAMS' KRA** business is emerging as a clear differentiator, with 10-minute KYC processing vs around three hours for peers. WhatsApp-based KYC, API-led integrations, and compliance automation make CAMS a preferred infra provider for intermediaries under evolving SEBI norms.
- Valuation and view:** We have largely maintained our earnings estimates for FY26/FY27, as healthy AUM growth and increasing traction in non-MF segments are expected to offset the decline in yields, as guided by the management. We expect revenue/PAT to post a CAGR of 11%/12% over FY25-27E. We reiterate a BUY rating on the stock with a one-year TP of INR5,000, premised at a P/E multiple of 42x on FY27E earnings.

Research Analyst: Prayesh Jain (Prayesh.Jain@MotilalOswal.com) | Nitin Aggarwal (Nitin.Aggarwal@MotilalOswal.com)

Research Analyst: Kartikeya Mohata (Kartikeya.Mohata@MotilalOswal.com) | Muskan Chopra (Muskan.Chopra@MotilalOswal.com)

**Investors are advised to refer through important disclosures made at the last page of the Research Report.**

Motilal Oswal research is available on [www.motilaloswal.com/Institutional-Equities](http://www.motilaloswal.com/Institutional-Equities), Bloomberg, Thomson Reuters, Factset and S&P Capital.

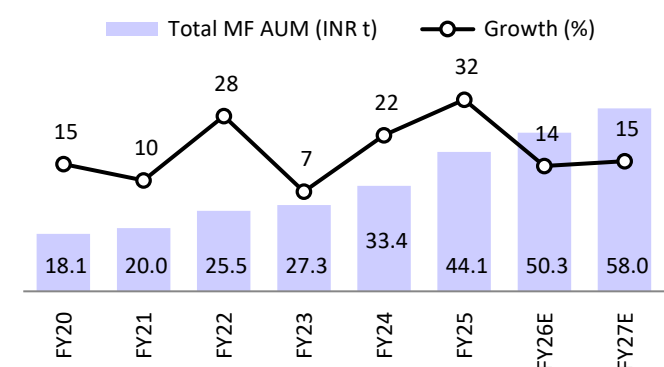
## Market leadership in MF RTA continues

- CAMS continues to maintain its dominant position in the MF RTA industry, holding a market share of ~68% and serviced AUM size of INR44.1t (FY25). It remains the preferred partner for asset managers, with 26 out of 51 AMCs currently on-boarded (five more expected to go live over the next six months).
- In FY25, CAMS's AUM expanded by 34% YoY, in line with overall industry growth, driven primarily by a robust 47% YoY increase in equity assets.
- The platform supported over 723m systematic transactions—marking a 43% YoY increase—with an SIP book size of 57.2m, rising 18% YoY. It processed 892m MF transactions during the year (YoY growth of 49%) and managed ~94.2m live investor folios, recording a 30% YoY increase. The unique investor base grew 26% YoY to 40.4m, faster than the industry growth of 22%.
- CAMS reinforced its tech leadership with a continued emphasis on digitization and user-centric platforms. It initiated a five-year strategic collaboration with Google Cloud to re-architect its core MF platform into a modular, AI-enabled cloud-native ecosystem. This upgrade is expected to improve scalability, digital security, and data analytics capabilities while supporting the evolving demands of AMCs and investors.

## Key highlights of FY25:

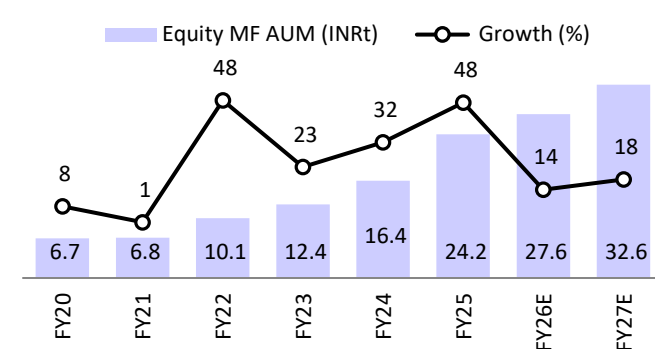
- Appointed as the RTA by three newly licensed mutual fund AMCs, including the soon-to-be-launched Jio BlackRock
- Secured a critical migration mandate from an existing AMC that was previously served by a competitor, signaling strong client confidence in CAMS' scalable technology and service quality.
- Won its first overseas RTA mandate with Ceybank AMC, Sri Lanka, and expanded its presence at GIFT City, Gujarat, by inaugurating a larger facility in Oct'24.

**Exhibit 1: AAUM serviced rising consistently on the back of equity AAUM growth**



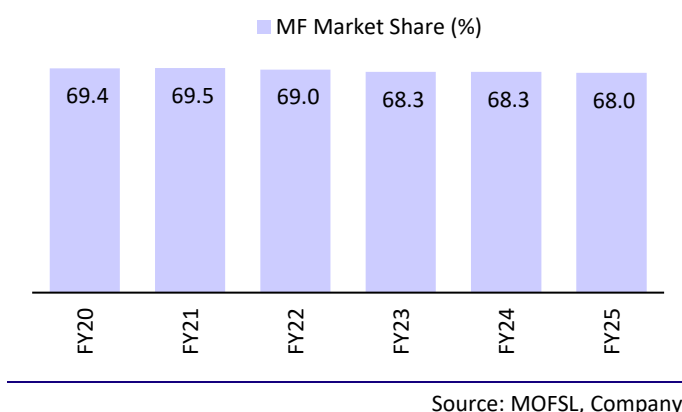
Source: MOFSL, Company

**Exhibit 2: Equity AAUM growth trends**

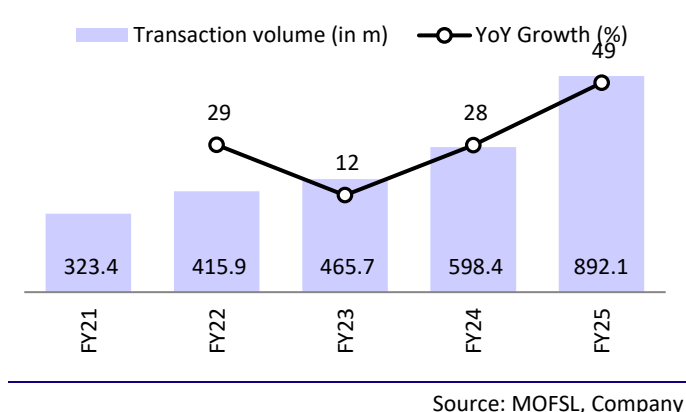


Source: MOFSL, Company

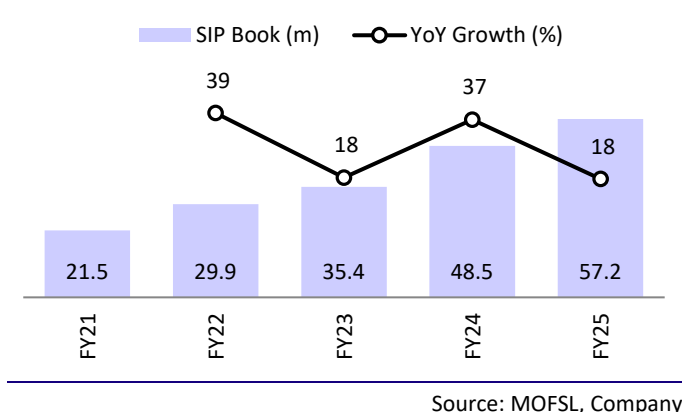
**Exhibit 3: MF market share stable despite market volatility**



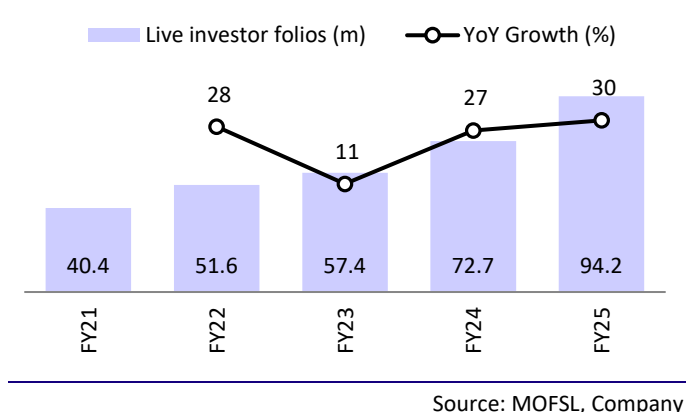
**Exhibit 4: Transaction volumes rose steeply in FY25**



**Exhibit 5: SIP book rising consistently**



**Exhibit 6: Live folios on an uptrend**



### CAMS KRA – Gaining momentum driven by tech initiatives

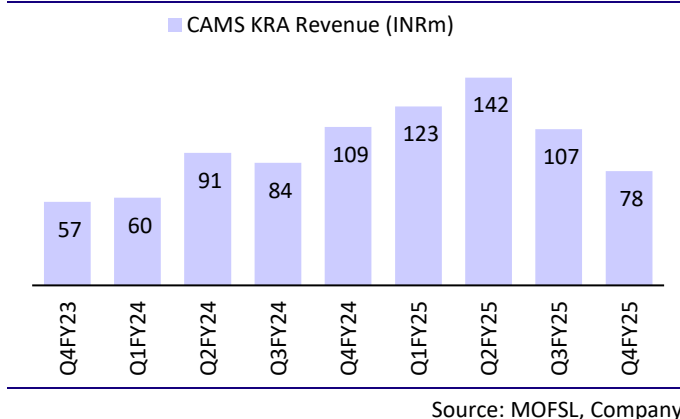
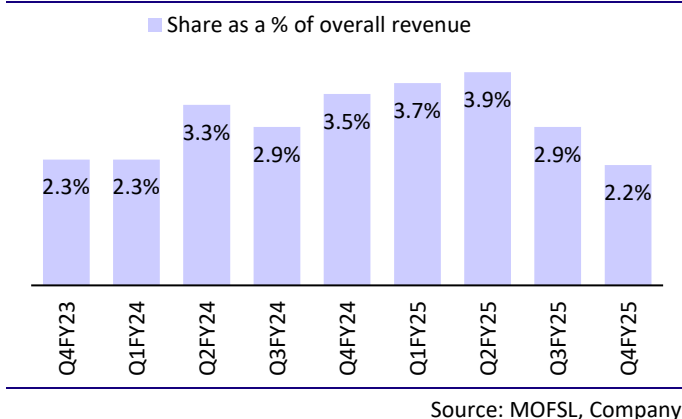
- CAMS KRA, India's second-largest KYC registration agency with a market share of 20%, continued its rapid expansion in FY25, driven by AI-led innovation and process automation.
- Flagship offerings such as the 10-minute digital KYC solution (with the second-best competitor offering a process that takes three hours), along with the launch of WhatsApp-based KYC, have enhanced on-boarding efficiency and client experience. It went live with three leading brokerages in 4QFY25 and added over 20 new financial institutions and fintechs as its customers in FY25.
- FY25 marked a milestone year for CAMS KRA, with the business achieving an all-time high revenue of INR450m, rising 31% YoY. This strong growth was primarily driven by higher PAN additions, increased onboarding volumes, and strong enterprise client wins across fintechs and broking platforms. Of the six non-MF businesses, the KRA business stands out as the only segment delivering margins comparable to or exceeding those of the core mutual fund RTA business.
- Monthly volumes increased 2.27x, underlining the sharp rise in adoption and throughput across the KYC lifecycle.

### Key highlights of FY25:

- Achieved an all-time high revenue of INR450m, rising 31% YoY.
- On-boarded over 20 clients, particularly from the digital-first brokerage and fintech segments. These partnerships are expected to contribute significantly to

incremental PAN registrations and KYC traffic in FY26, thereby driving scale-linked revenue growth.

- Launched the 'Am I Validated?' campaign in Mar'25 to raise awareness about the importance of KYC validation among capital market investors, significantly improving investor engagement and platform visibility.

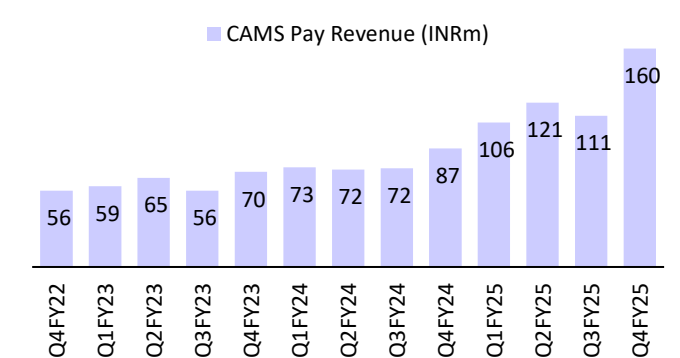
**Exhibit 7: KRA business revenue trend in INRm**

**Exhibit 8: Share of KRA business as a % of overall revenue**


### Beyond mutual funds: A full-stack payment aggregator

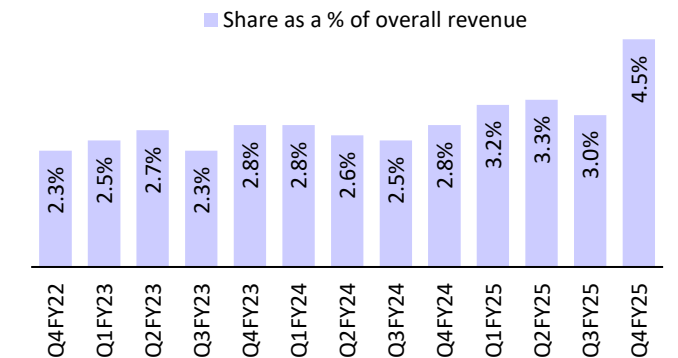
- CAMS Pay operates as an RBI-regulated Payment Aggregator (PA), providing comprehensive digital transaction infrastructure to financial institutions across mutual funds, insurance, NBFCs, and educational services.
- Positioned as a high-trust backend utility for recurring payment mandates, CAMS Pay plays a critical role in enabling seamless fund collections, mandate registrations, UPI AutoPay, and reconciliation workflows.
- While CAMS Pay was initially focused on servicing mutual fund transactions, the business has diversified into new verticals such as NBFCs, insurance, and education. Management expects the mutual fund segment's contribution to fall below 50% over time, reflecting the platform's broadening applicability and multi-sector adoption.
- FY25 was a standout year for CAMS Pay, which recorded a 69% YoY revenue growth, underpinned by robust traction across verticals.
- With the growing adoption of UPI AutoPay for SIPs and insurance premiums, coupled with deeper digitization of institutional payments, CAMS Pay is strategically positioned to benefit from these trends.

### Key highlights of FY25:

- Received final authorization from RBI to operate as an online payments aggregator, consolidating its compliance credentials and market legitimacy.
- Successfully expanded into non-CAMS-served AMCs, signaling broader industry adoption of its standalone payments aggregator infrastructure.
- Secured notable mandates in insurance (BIMA ASBA for premium payment with three clients), mutual funds, and the education sector, extending reach beyond capital markets.
- Empaneled LIC for payment gateway services, leading to a significant uptick in transaction volumes.

**Exhibit 9: CAMS Pay business revenue trend in INRm**


Source: MOFSL, Company

**Exhibit 10: Share of CAMS Pay business as a % of overall revenue**


Source: MOFSL, Company

**Exhibit 11: CAMS Pay key parameters:**

Particulars	FY24	FY25
UPI AutoPay mandate registrations per month	1.4m+	1m+
NACH active mandate registrations	10m+	4.9m+
Worth of monthly transactions (NACH + Digital) (INRm)	80b+	122b+
Daily SIP transactions processed to date (INR)	4m+	65.6m+
Worth of UPI transactions (INR)	18b+	40.6b+

Source: MOFSL, Company

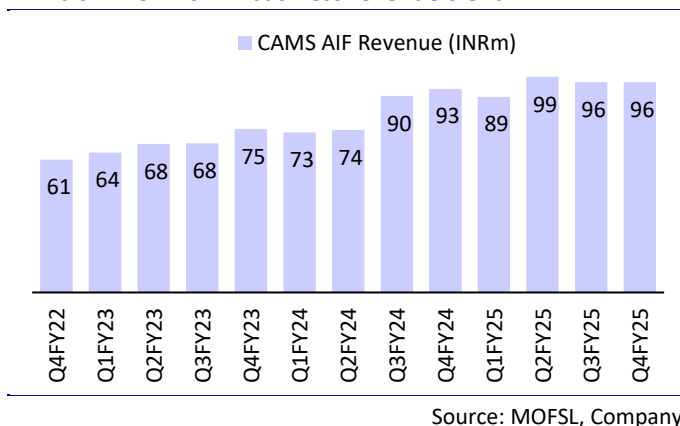
### Leading the alternatives ecosystem with technology

- CAMS has firmly positioned itself as the market leader in fund administration and investor services for AIFs and PMS, servicing over 200 fund houses and 480 schemes, with assets under service exceeding INR2.5t. The company has built a scalable and robust infrastructure platform tailored to the high-compliance and customized needs of this premium segment.
- The company's investment in Fintuple Technologies has enhanced its AIF and PMS capabilities with cutting-edge, API-driven solutions. It made its first foray into NPS with Nivruti to develop the back-office platform for a leading pension fund's PoP business. Its in-house platform, WealthServ, continued to scale with over 200 sign-ups and more than 7.2k investors on-boarded. The solution integrates account lifecycle management with regulatory reporting and has been well adopted across AIF clients.
- Client addition continues to remain strong in GIFT City with the launch of retail schemes by AMCs. CAMS GIFT City now serves over 30 clients with assets of ~USD1.2b.
- The AIF and PMS segment is expected to grow at a pace of 15-20% annually, with revenue realizations in the range of 1.5-2%.
- CAMS is aggressively scaling its AIF and PMS infrastructure, aiming to support not only domestic growth but also offshore and GIFT City-based fund flows. With increasing institutional demand for white-labeled administration platforms, regulatory digitization, and bespoke reporting needs, the company sees strong multi-year growth visibility.

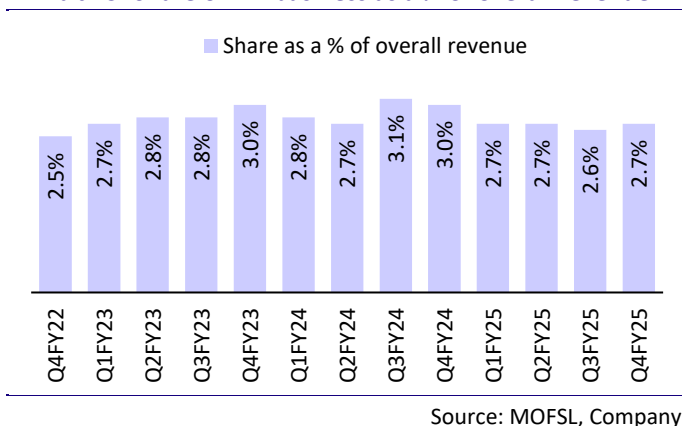
### Key highlights of FY25:

- 52 new mandates secured, including 20 from first-time clients, reflecting rising market acceptance of CAMS' AIF solution suite.
- Expanded presence in GIFT City, with a new full-service fund administration office inaugurated in Oct'24.
- Successfully enabled onboarding of international investors through the GIFT City setup.
- Launched a new web portal for angel fund investors, catering to the early-stage investment segment.
- Delivered new functionality within WealthServ, including real-time compliance modules and onboarding enhancements

**Exhibit 12: CAMS AIF business revenue trend in INRm**



**Exhibit 13: Share of AIF business as a % of overall revenue**



**Exhibit 14: CAMS AIF key parameters:**

Particulars	FY22	FY23	FY24	FY25
Schemes Serviced	280+	380+	450+	480+
Fund Houses	120+	130+	170+	200+
Assets Under Service (INRt)	1.4	1.5	2.2	2.5

Source: MOFSL, Company

### CAMSRep strengthens e-insurance dominance

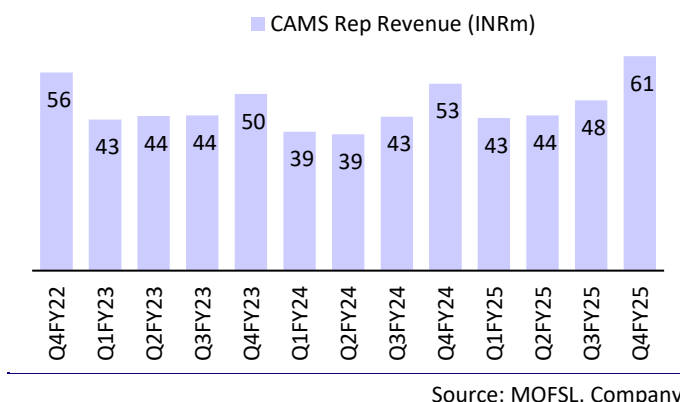
- CAMSRep is India's largest insurance repository platform with a market share of >40%, offering digital custody, servicing, and lifecycle management of insurance policies through its secure e-Insurance Account (eIA) platform.
- CAMSRep currently serves 16 leading insurers and has further expanded its footprint in FY25 by onboarding three additional insurers onto its digital policy platform, Bima Central, which facilitates real-time policy management and premium collections.
- A key strategic milestone was the onboarding of LIC, India's largest life insurer, marking its first issuance of dematerialized insurance policies. This engagement is expected to materially accelerate the growth of CAMSRep's digital policyholder base and solidify its leadership in the insurance repository space.
- BIMA Central: This solution has seen early traction with integration from ICICI Prudential Life, enabling real-time updates and servicing. CAMSRep is now working to extend integrations with more insurers and introduce features such as digital lien marking and policy assignments for loans.

- IRDAI's push for full-scale dematerialization of insurance policies has created a structural tailwind for repository businesses. As more general (non-life) insurers are brought under e-KYC and policy digitization mandates, CAMSRep is expected to witness expanded addressable market and higher user registrations.
- Management expects this segment to achieve profitability by the end of FY26, with revenue projected to scale from the current base of under INR200m to approximately INR500m, driven by operating leverage and expanding client adoption.

#### Key highlights of FY25:

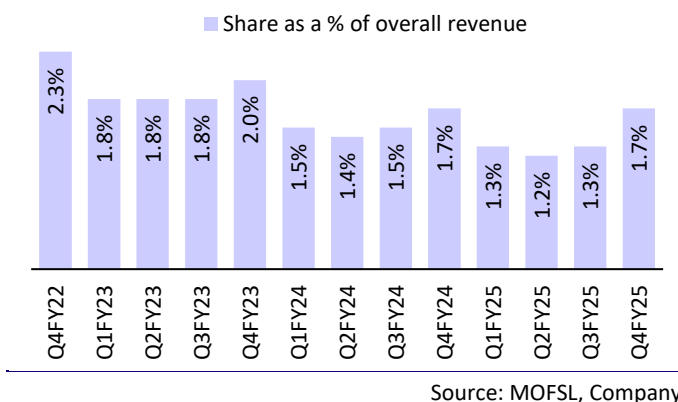
- Crossed the 10m e-policies mark and serves ~8.5m eIA accounts.
- Achieved >40% market share in insurance repository based on the number of policies.
- Three insurers are live with integrated services on Bima Central, with Star Union Dai-chi Life as the latest addition to the list.
- Facilitated over 90k monthly transactions across servicing channels.
- Maintains 9% international user base and 55% penetration in Tier 2 and 3 cities.
- Expanded capacity with the opening of a new delivery center in Turbhe, Mumbai.
- Launched Bima Central, which crossed 0.6m unique active users, with net mobile app downloads crossing 50k.

**Exhibit 15: CAMSRep business revenue trend in INRm**



Source: MOFSL, Company

**Exhibit 16: Share of Rep business as a % of overall revenue**



Source: MOFSL, Company

**Exhibit 17: CAMSRep key parameters:**

Particulars	FY23	FY24	FY25
e-Insurance (eIA) accounts	1.1m+	6m+	8m+
E-insurance policies under service	1.4m+	7.2m+	10m+

Source: MOFSL, Company

#### CAMS Finserv emerges as key AA platform

- CAMS Finserv is among the first RBI-licensed account aggregator platforms and is actively promoting the adoption of consent-based financial data sharing across banks, financial institutions, fintechs, and end users.
- It has 94 FIPs live (26 Banks, 3 CRAs, 40 AMCs, 2 Depositories, 22 Insurers, and GST). It had 154 FIUs live (24% market share at the end of FY25) and total sign-ups of 283 (Brokers – 80, Bank/NBFCs – 75, AMCs/RIAs – 52, HFC – 13, Insurance – 21).



### Key highlights of FY25:

- Market share improved to 11.6% in FY25 from 8.6% in FY24, a 35% YoY gain.
- Regarded as the preferred AA platform vendor within the ecosystem, servicing banks, NBFCs, CRAs, MFs, and insurers.
- Fully integrated across the financial stack: supports lending, wealth management, risk monitoring, and credit analytics use cases.

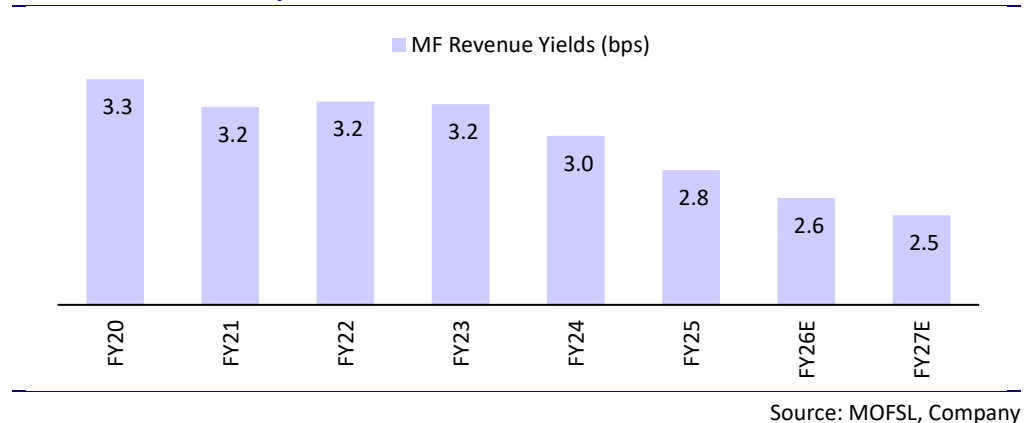
### Yields currently under pressure; stability ahead

- CAMS witnessed accelerated yield compression in FY25, primarily due to two factors:
- **Repricing with a large client:** A key mutual fund customer underwent a renegotiation, impacting asset-based fees across multiple schemes in a staggered fashion. This led to a significant structural price reset, with ~50% of the impact absorbed in Q4FY25 and the remaining expected in Q1 and Q2 of FY26.
- **Negative AUM mix shift:** A sequential decline in the share of equity assets—which carry higher yields—contributed to further compression in 4QFY25.
- As a result, the quarterly realization rate (yield) dipped to 2.24bp in Q4FY25, compared to a full-year average of 2.33bp, marking a 6-7% YoY decline.
- Management expects further moderation in yields during the first half of FY26, with a guided exit yield of ~2.14bp by Q4FY26. This would imply an additional 4-4.5% drop on a sequential basis from the current run-rate. The cumulative impact of repricing is expected to normalize by Q2FY26, after which yields are likely to stabilize.

### Mitigants to yield pressure:

- **Volume growth and AUM expansion:** Market recovery (mark-to-market gains) and continued AUM growth of 12-14% are expected to provide a partial cushion through scale benefits.
- **Improving non-MF contribution:** High-growth non-MF verticals (e.g. Payments, Alternatives, KRA) with improving margins are expected to support blended margin resilience.
- **Operating leverage and cost control:** These are expected to absorb part of the impact of yield pressure.

### Exhibit 18: MF revenue yields trend downwards





### Acquisition plans: Ready to seize opportunities

- CAMS maintains a strong balance sheet with cash reserves of ~INR7b.
- Over the past year, the company has actively explored inorganic opportunities, with a strategic focus on non-mutual fund businesses—particularly assets with revenue potential exceeding INR1b.
- Target sectors include technology platforms, digital infrastructure, and BFSI adjacencies, including integrated payment aggregators, eKYC providers, and bank/insurance-focused solutions.
- Management indicated its willingness to deploy INR4-5b for the right opportunity and emphasized that any equity raise would be contingent on a significantly large-scale acquisition.

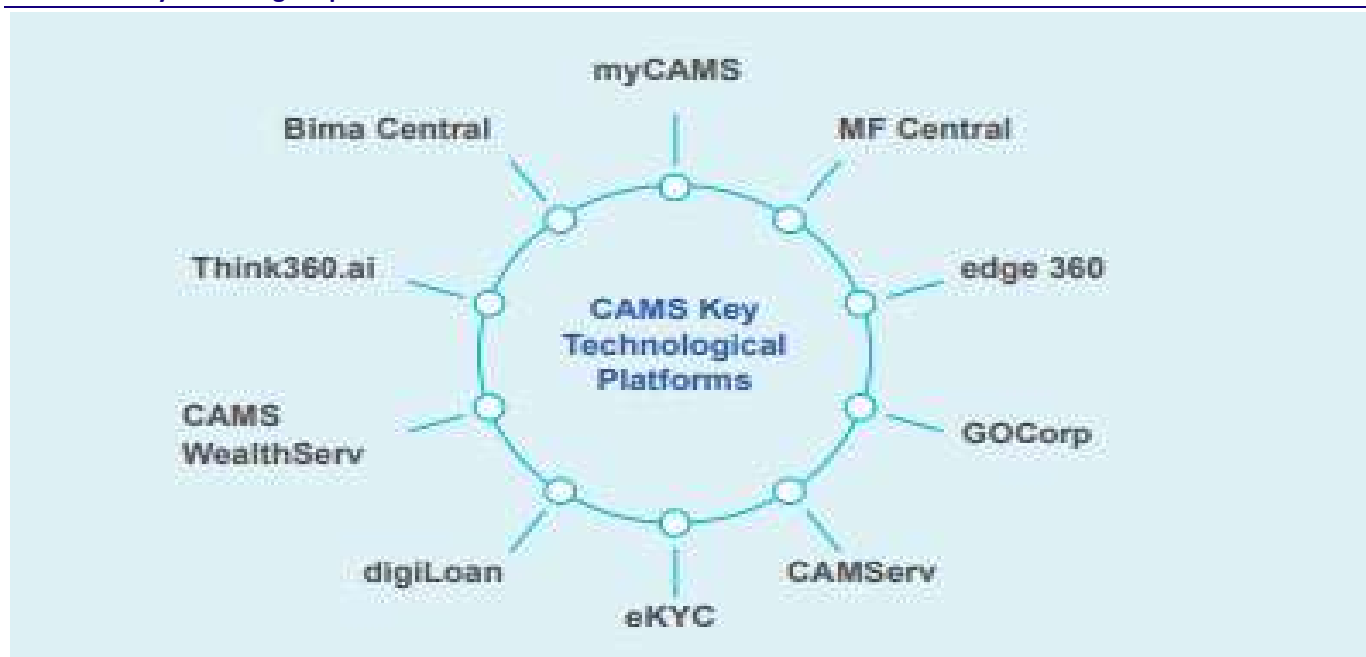
### CAMS key technological platforms

- **myCAMS** is India's largest mobile app and portal for individual mutual fund investors, with over 2m downloads and daily logins exceeding 75k. It enables seamless investment tracking and transaction execution across multiple mutual funds, leveraging a unique digital common platform. The app's value proposition is bolstered by its integration with banks and NBFCs for enhanced transactional ease and is ranked among the top four financial apps in India.
- **digiLoan** facilitates mutual fund-linked lending by enabling investors to pledge units digitally to avail loans from over 25 banks and NBFCs. It provides a seamless loan journey through a CAS-based process flow, with real-time lien marking and invocation via APIs. This innovation bridges liquidity access for investors while providing a secure mechanism for financiers.
- **MF Central**: Jointly developed by CAMS and KFinTech, MF Central is a unified service platform offering investors a consolidated view of mutual fund holdings across AMCs. With a strong focus on digital self-servicing, it simplifies non-commercial transactions, complaint resolution, and investor servicing. The platform has handled over 0.2m consolidated account statements and processed more than 5.7m transactions to date.
- **edge360** is a distributor-focused digital ecosystem offering streamlined tools for onboarding, transacting, and managing mutual fund distribution. With over 90k registered distributors, the platform completed 0.8m transactions in FY25 and processed a total volume of 3.5m. Recent enhancements include ISP registration, account validation, and real-time data tools.
- **GOCorp** is a corporate investment platform designed to facilitate institutional investing in mutual funds managed by CAMS. With INR2.6t in AUM serviced and over 8.4k registered users, GOCorp offers a centralized interface for fund access across AMCs, custodians, and intermediaries. It is positioned as the largest portal for corporate investors in mutual funds.
- **CAMServ** is CAMS' self-service chatbot platform, offering 24x7 assistance to investors, distributors, and intermediaries for both financial and non-financial mutual fund transactions. The platform is integrated across key channels, including WhatsApp, web, and mobile, supporting services such as NAV access, transaction status, and redemptions.
- CAMS' **eKYC** platform enables streamlined digital onboarding through Aadhaar-based and offline KYC modes. It is integrated with major platforms and supports FATCA validation and video KYC features, with over 2.5k intermediaries on-

boarded. The solution is compliant with SEBI guidelines and offers seamless re-KYC for investors with invalid PANs.

- **WealthServ** is a digital processing and servicing platform tailored for AIF and PMS investors, offering a comprehensive suite of services including portfolio dashboards, transaction modules, and client reporting. In FY25, over 185 mandates were processed with over 200 client onboardings, establishing WealthServ as a preferred choice for the Alternatives segment.
- **Think360.ai**, a CAMS subsidiary, is a full-stack data science and AI platform delivering decision intelligence for the BFSI sector. It offers solutions in underwriting, fraud detection, and analytics through advanced ML tools, with over 190 clients and over 200m customer profiles. Products include AIDA for decision orchestration and KoRi for KYC and AML analytics.
- **Bima Central**, developed by CAMSRep, serves as a digital hub for policyholders, insurers, and intermediaries, enabling centralized access to insurance information. It plays a key role in digital transformation within the insurance ecosystem and helps address challenges in post-issuance servicing.

**Exhibit 19: Key technological platforms of CAMS**



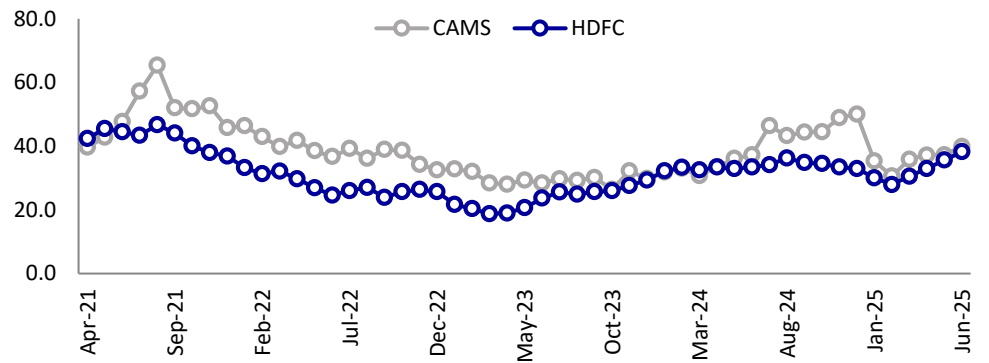
Source: MOFSL, Company

#### **FY27 to witness strong recovery post a weak FY26; reasonable valuations**

- We expect CAMS to report 8% EPS growth in FY26, primarily led by yield pressure in its core MF business following a re-negotiated contract with a leading AMC.
- The non-MF business, on the other hand, is expected to sustain the strong momentum witnessed over the past few years. During FY22-25, non-MF revenue clocked a CAGR of 28% vs MF revenue CAGR of 15%. For FY25-27, we expect non-MF revenue CAGR of 21% vs MF revenue CAGR of 9%.
- We expect EBITDA margins to remain flattish in FY26, as scale benefits from non-MF businesses are likely to be offset by margin pressure in the MF segment.

- Over the past four years, CAMS has traded at an average of 25% premium to HDFC AMC on one-year forward P/E. However, the discount has now narrowed to only 5%. With respect to KFin, the discount is now at 28%—close to peak levels.
- We reiterate our BUY rating on CAMS with a one-year TP of INR5,000 based on 42x FY27E EPS.

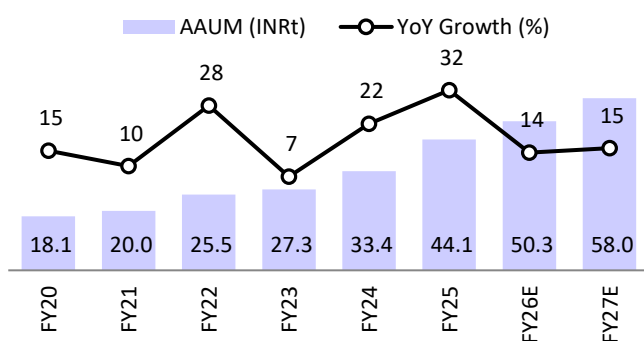
**Exhibit 20: One-year forward P/E CAMS vs HDFC AMC**



Source: MOFSL, Company

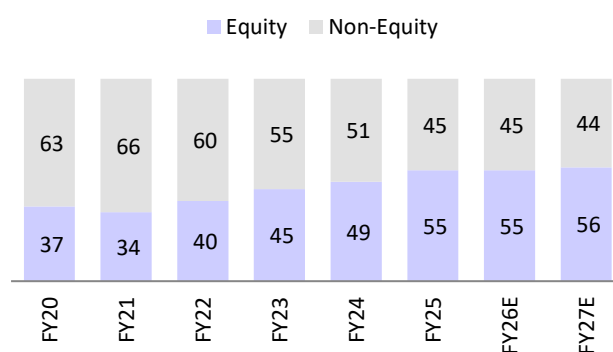
## Story in charts

**Exhibit 21: AAUM serviced consistently rising**



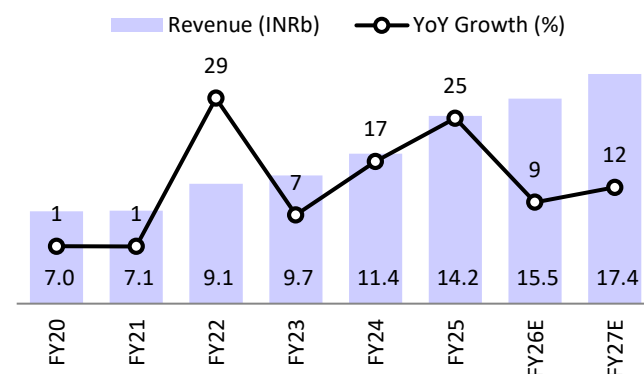
Source: MOFSL, Company

**Exhibit 22: Share of equity in overall AAUM declined in FY25**



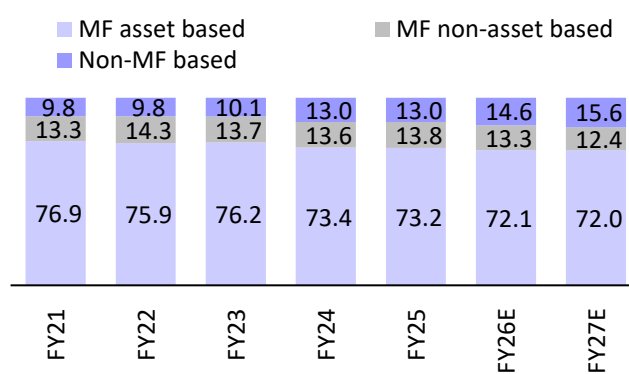
Source: MOFSL, Company

**Exhibit 23: Growth in revenue aligned with AAUM growth**



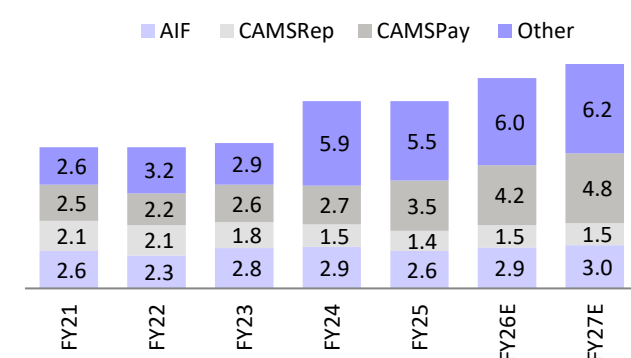
Source: MOFSL, Company

**Exhibit 24: Revenue mix remains largely stable (%)**



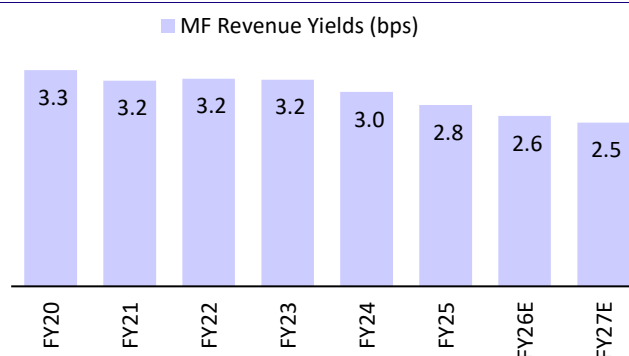
Source: MOFSL, Company

**Exhibit 25: Revenue mix trends in the non-MF segment (%)**



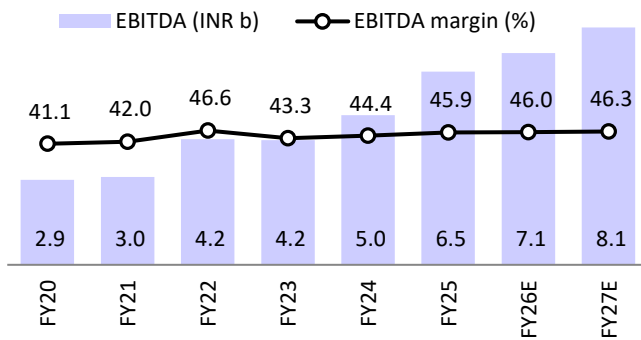
Source: MOFSL, Company

**Exhibit 26: Yields continue to show a downward trend**



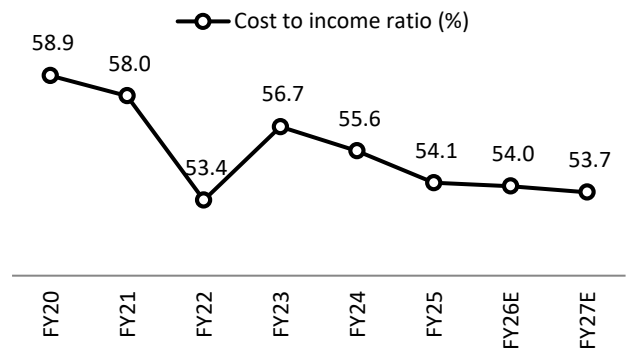
Source: MOFSL, Company

**Exhibit 27: Margins expand despite a decline in yields**



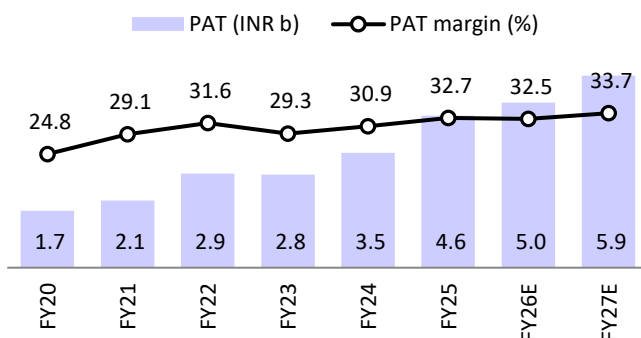
Source: MOFSL, Company

**Exhibit 28: CIR remains in the range of 53-55%**



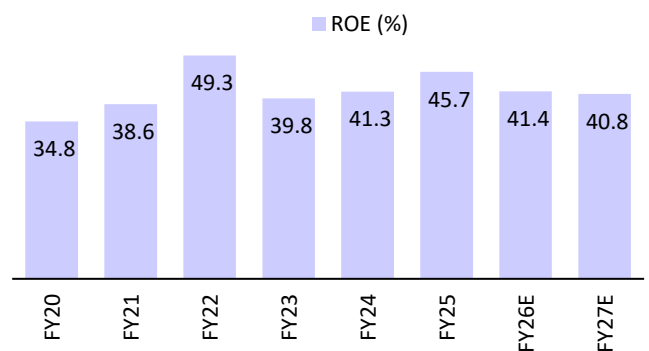
Source: MOFSL, Company

**Exhibit 29: PAT margins remain over 30%**



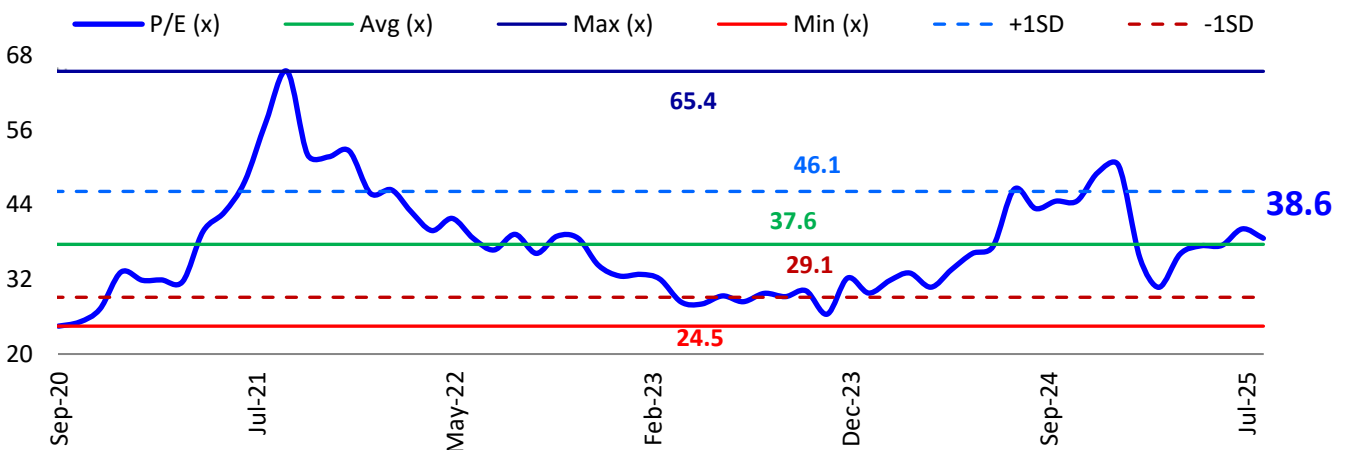
Source: MOFSL, Company

**Exhibit 30: ROE stood at 45.7% in FY25**



Source: MOFSL, Company

**Exhibit 31: One-year forward P/E**



Source: MOFSL, Company

## Financials and valuations

### Income Statement

								INR m
Y/E March	2020	2021	2022	2023	2024	2025	2026E	2027E
Revenue	6,996	7,055	9,097	9,718	11,365	14,225	15,536	17,408
Change (%)	1	1	29	7	17	25	9	12
Employee expense	2,580	2,624	3,218	3,581	3,972	4,691	5,066	5,573
Other expenses	1,544	1,471	1,638	1,925	2,345	3,012	3,323	3,781
Operating Expenses	4,124	4,094	4,855	5,506	6,316	7,703	8,389	9,353
<b>EBITDA</b>	<b>2,873</b>	<b>2,961</b>	<b>4,241</b>	<b>4,212</b>	<b>5,049</b>	<b>6,522</b>	<b>7,147</b>	<b>8,055</b>
Change (%)	18	3	43	-1	20	29.2	9.6	12.7
Dep/Interest/Provisions	582	513	587	679	787	862	1,071	1,164
Other Income	217	298	173	268	406	526	655	935
<b>PBT</b>	<b>2,508</b>	<b>2,745</b>	<b>3,827</b>	<b>3,802</b>	<b>4,668</b>	<b>6,187</b>	<b>6,730</b>	<b>7,825</b>
Change (%)	25	9	39	-1	23	32.5	8.8	16.3
Tax	773	692	957	956	1,159	1,540	1,682	1,956
Tax Rate (%)	31	25	25	25	25	24.9	25.0	25.0
<b>PAT</b>	<b>1,735</b>	<b>2,053</b>	<b>2,870</b>	<b>2,846</b>	<b>3,510</b>	<b>4,647</b>	<b>5,047</b>	<b>5,869</b>
Change (%)	33	18	40	-1	23	32.4	8.6	16.3
Dividend	594	2,488	1,895	1,850	2,064	2,175	3,028	3,521

### Balance Sheet

								INR m
Y/E March	2020	2021	2022	2023	2024	2025	2026E	2027E
Equity Share Capital	488	488	489	490	491	494	494	494
Reserves & Surplus	5,001	4,671	5,987	7,335	8,665	10,695	12,710	15,058
<b>Net Worth</b>	<b>5,489</b>	<b>5,159</b>	<b>6,476</b>	<b>7,825</b>	<b>9,156</b>	<b>11,189</b>	<b>13,204</b>	<b>15,552</b>
Borrowings	0	0	0	0	0	0	0	0
Other Liabilities	2,542	3,260	3,094	3,151	4,986	4,785	5,258	5,801
<b>Total Liabilities</b>	<b>8,030</b>	<b>8,419</b>	<b>9,571</b>	<b>10,976</b>	<b>14,142</b>	<b>15,975</b>	<b>18,462</b>	<b>21,353</b>
Cash and Bank balance	504	1,803	1,510	1,524	2,111	2,562	1,778	1,411
Investments	3,056	2,355	3,170	3,298	4,066	4,246	6,546	9,346
Net Fixed Assets	3,090	2,840	3,141	3,413	3,889	4,497	5,011	4,931
Current Assets	1,380	1,421	1,750	2,740	4,076	4,670	5,128	5,666
<b>Total Assets</b>	<b>8,030</b>	<b>8,419</b>	<b>9,571</b>	<b>10,975</b>	<b>14,142</b>	<b>15,975</b>	<b>18,462</b>	<b>21,353</b>

E: MOFSL Estimates

Y/E March	2020	2021	2022	2023	2024	2025	2026E	2027E
<b>AAAUM (INR b)</b>	<b>18,149</b>	<b>19,984</b>	<b>25,500</b>	<b>27,300</b>	<b>33,400</b>	<b>44,100</b>	<b>50,274</b>	<b>57,962</b>
Change (%)	14.6	10.1	27.6	7.1	22.3	32.0	14.0	15.3
Equity	6,706	6,806	10,100	12,400	16,400	24,200	27,588	32,554
Non-Equity	11,443	13,178	15,400	14,900	17,000	19,900	22,686	25,408

E: MOFSL Estimates

## Financials and valuations

Cashflow							INR m	
Y/E March	2020	2021	2022	2023	2024	2025	2026E	2027E
Profit after Tax	1,734	2,053	2,870	2,846	3,510	4,647	5,047	5,869
Adjustments	-126	199	729	754	261	-99	417	230
Change in Working Capital	(237)	697	(129)	(17)	1,493	-692	352	378
<b>Cashflow from Operating activities</b>	<b>1,371</b>	<b>2,950</b>	<b>3,470</b>	<b>3,583</b>	<b>5,264</b>	<b>3,856</b>	<b>5,816</b>	<b>6,476</b>
Other Income	217	298	173	268	406	526	655	935
Change in Current Investments	-751	701	-815	-128	-767	-180	-2,300	-2,800
Change in Fixed Asset	174	-63	-791	-875	-1,181	-1,386	-1,500	-1,000
Others	-128	-20	-365	-910	-991	-109	-341	-372
<b>Cashflow from Investing activities</b>	<b>-489</b>	<b>915</b>	<b>-1,798</b>	<b>-1,645</b>	<b>-2,532</b>	<b>-1,148</b>	<b>-3,487</b>	<b>-3,237</b>
Interest Expense	-97	-79	-71	-76	-82	-85	-85	-85
Dividend Expense	-716	-2,488	-1,895	-1,850	-2,064	-2,175	-3,028	-3,521
<b>Cashflow from Financing activities</b>	<b>-813</b>	<b>-2,567</b>	<b>-1,966</b>	<b>-1,926</b>	<b>-2,146</b>	<b>-2,260</b>	<b>-3,113</b>	<b>-3,606</b>
Net Cashflow	69	1,298	(293)	13	586	448	(784)	(367)
Opening Cashflow	435	504	1,803	1,510	1,524	2,111	2,562	1,778
<b>Closing Cashflow</b>	<b>504</b>	<b>1,803</b>	<b>1,510</b>	<b>1,524</b>	<b>2,111</b>	<b>2,562</b>	<b>1,778</b>	<b>1,411</b>

Valuations	2020	2021	2022	2023	2024	2025	2026E	2027E
BVPS (INR)	112	105	132	160	187	228	270	317
Change (%)	22.1	-6.0	25.5	20.8	17.0	22.2	18.0	17.8
Price-BV (x)	<b>36.9</b>	<b>39.3</b>	<b>31.3</b>	<b>25.9</b>	<b>22.1</b>	<b>18.1</b>	<b>15.3</b>	<b>13.0</b>
EPS (INR)	35.4	41.9	58.6	58.1	71.6	94.8	103.0	119.8
Change (%)	32.5	18.4	39.8	-0.8	23.3	32.4	8.6	16.3
Price-Earnings (x)	<b>116.8</b>	<b>98.7</b>	<b>70.6</b>	<b>71.2</b>	<b>57.7</b>	<b>43.6</b>	<b>40.1</b>	<b>34.5</b>
DPS (INR)	12.1	50.8	38.7	37.8	42.1	44.4	61.8	71.9
Dividend Yield (%)	<b>0.3</b>	<b>1.2</b>	<b>0.9</b>	<b>0.9</b>	<b>1.0</b>	<b>1.1</b>	<b>1.5</b>	<b>1.7</b>

E: MOFSL Estimates

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BUY	>=15%
SELL	< - 10%
NEUTRAL	< - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

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Nainesh Rajani

Email: [nainesh.rajan@motilaloswal.com](mailto:nainesh.rajan@motilaloswal.com)

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Contact Person	Contact No.	Email ID
Ms. Hemangi Date	022 40548000 / 022 67490600	query@motilaloswal.com
Ms. Kumud Upadhyay	022 40548082	servicehead@motilaloswal.com
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