

Estimate change	↔
TP change	↓
Rating change	↔

Bloomberg	APNT IN
Equity Shares (m)	959
M.Cap.(INRb)/(USDb)	2303.5 / 26.5
52-Week Range (INR)	3395 / 2125
1, 6, 12 Rel. Per (%)	5/1/-19
12M Avg Val (INR M)	3318

Financials & Valuations (INR b)			
Y/E March	2026E	2027E	2028E
Sales	357.0	398.4	444.6
Sales Gr. (%)	5.3	11.6	11.6
EBITDA	64.8	74.8	83.6
EBIT Margin (%)	18.1	18.8	18.8
Adj. PAT	43.5	51.9	58.6
Adj. EPS (INR)	45.4	54.1	61.1
EPS Gr. (%)	6.8	19.2	12.9
BV/Sh.(INR)	205.7	217.5	236.0
Ratios			
RoE (%)	22.2	25.6	26.9
RoCE (%)	19.1	21.5	22.5
Payout (%)	90.4	75.8	67.2
Valuation			
P/E (x)	52.9	44.4	39.3
P/BV (x)	11.7	11.0	10.2
EV/EBITDA (x)	34.8	30.0	26.7
Div. Yield (%)	1.7	1.7	1.7

Shareholding Pattern (%)			
As On	Jun-25	Mar-25	Jun-24
Promoter	52.6	52.6	52.6
DII	21.0	15.6	12.4
FII	11.9	12.3	15.3
Others	14.4	19.5	19.7

FII includes depository receipts

CMP: INR2,402 **TP: INR2,500 (+6%)** **Neutral**

Challenges persist, exciting days still far away

- Asian Paints (APNT)'s consolidated revenue growth was flat in 1QFY26, with standalone revenue declining 1% YoY (in line). Domestic volume grew 4% YoY. Demand was subdued, as it was partially hit by the early monsoon, while product mix was unfavorable. APNT is witnessing early green shoots of demand recovery in urban areas, while rural areas remain steady. Demand in Jun and Jul'25 was muted, but management is hopeful for a recovery in Sep'25. International business revenue grew 8.4% (+17.5% in CC terms).
- Consolidated GM improved 20bp YoY due to softening RM prices, while it contracted 130bp QoQ to 42.7%. EBITDA margin contracted 70bp YoY to 18.2%. APNT's EBITDA declined 4% YoY (est. -1%) to INR16.2b.
- Management expects a gradual demand recovery ahead; it alluded to the fact that competitive intensity remains elevated in the space. The company is targeting single-digit growth in both value and volume terms in the near term and maintains its EBITDA margin guidance of 18-20%, supported by formulation and sourcing efficiencies.
- Given the uncertainty in demand and intense competition, the softening of RM prices is not rendering the required confidence in desired earnings. Against this backdrop, we reiterate our **Neutral rating with a TP of INR2,500 (based on 45x Jun'27E EPS)**.

In-line performance; domestic volume up 4% YoY

- Flat performance:** Consol. net sales remained flat YoY at INR89.4b (est. INR90.6b), given the muted demand environment. Decorative business (India) clocked a volume growth of 3.9% (est. 7%, 1.8% in 4QFY25), while revenue dipped 1% YoY. Downtrading was observed in the luxury segment, while both the economy and premium segments displayed healthy growth.
- Contraction in operating margin:** Gross margin inched up 20bp YoY to 42.7% (est. 43.8%). GP was flat YoY at INR38.2b. Employee expenses rose 4% YoY, and other expenses were up 3% YoY. EBITDA margin contracted 70bp YoY to 18.2% (est. 18.5%).
- Better industrial performance:** The Industrial Coatings segment posted an 8.8% YoY revenue growth, led by strong performance in Auto and Protective Coatings. The bath business revenue declined 5% YoY, while that of the kitchen business dipped 2.3%. Teak and Weather Seal revenue declined 32% YoY.
- Healthy international growth:** International business registered a value growth of 8.4% (17.5% growth in CC terms) backed by growth in Asian markets, the UAE, and Egypt.
- Continued dip in profitability:** EBITDA declined 4% YoY to INR16.2b (est. INR16.8b). PBT dipped 6% YoY to INR14.7b (est. INR14.8b). Adj. PAT declined 6% YoY to INR11.2b (est. INR11.3b) for the quarter.

Key highlights from the management commentary

- The key retailing season is likely to shift to Sep'25, supported by the early festive season and the hope that monsoons will not affect demand.

- **Competition remains intense, and the company is focusing on innovation, brand saliency, regionalization, and other strategic levers to navigate near-term uncertainties.**
- **The company is targeting single-digit growth in both value and volume terms.**
- Raw material prices have softened, especially crude derivatives, but the company is monitoring potential cost increases due to anti-dumping duties on TiO₂ from China—while the impact was not felt in Q1 due to sufficient inventory, a 1.5–2.5% cost increase is expected from Q2 onwards, though the company aims to maintain its EBITDA margin guidance of 18–20% supported by formulation and sourcing efficiencies.
- Management has planned INR7b in capex for FY26, of which INR1b has already been spent in 1Q.

Valuation and view

- We largely maintain our estimates for FY26 and FY27.
- APNT remains focused on innovation, brand saliency, regionalization, and other strategic levers such as new launches across price segments and packaging revamps to stay competitive against both organized and unorganized players. The entry of deep-pocketed new players with notable investment commitments could drive shifts in market share and cost structures across the industry.
- We remain cautious about both value growth and margin for FY26. The stock has not performed well on a YTD basis (up by a mere 4%) as demand and competitive pressure still hover around earnings. **We reiterate our Neutral rating with a TP of INR2,500 (based on 45x Jun'27E EPS).**

Y/E March	Quarterly Performance (Consol.) (INR m)											
	FY25				FY26E				FY25	FY26E	FY26E	Var. (%)
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE			1QE	
Est. Dom. Deco. Vol. growth (%)	7.0	-0.5	1.6	1.8	3.9	7.0	6.0	8.0	2.5	6.2	7.0	
Net Sales	89,697	80,275	85,494	83,589	89,386	84,289	92,334	91,033	3,39,056	3,57,042	90,594	-1.3%
Change (%)	-2.3	-5.3	-6.1	-4.3	-0.3	5.0	8.0	8.9	-4.5	5.3	1.0	
Gross Profit	38,152	32,732	36,291	36,724	38,155	35,823	39,888	40,127	1,43,898	1,53,993	39,680	
Gross Margin (%)	42.5	40.8	42.4	43.9	42.7	42.5	43.2	44.1	42.4	43.1	43.8	
EBITDA	16,938	12,395	16,367	14,362	16,250	13,859	18,433	16,238	60,062	64,779	16,759	-3.0%
Margin (%)	18.9	15.4	19.1	17.2	18.2	16.4	20.0	17.8	17.7	18.1	18.5	
Change (%)	-20.2	-27.8	-20.4	-15.1	-4.1	11.8	12.6	13.1	-20.8	7.9	-1.1	
Interest	554	630	558	528	445	525	500	574	2,270	2,044	525	
Depreciation	2,277	2,420	2,556	3,011	3,009	3,000	3,050	3,069	10,263	12,128	3,000	
Other Income	1,562	1,736	1,430	999	1,928	1,800	1,800	1,057	5,726	6,585	1,600	
PBT	15,669	11,081	14,683	11,822	14,724	12,134	16,683	13,652	53,255	57,193	14,834	-0.7%
Tax	4,168	2,654	3,897	3,214	3,917	3,033	4,171	3,463	13,934	14,584	3,783	
Effective Tax Rate (%)	26.6	23.9	26.5	27.2	26.6	25.0	25.0	25.4	26.2	25.5	25.5	
Adjusted PAT	11,868	8,738	11,284	8,838	11,171	9,287	12,811	10,249	40,728	43,517	11,309	-1.2%
Change (%)	-24.6	-29.1	-23.5	-30.7	-5.9	6.3	13.5	16.0	-26.7	6.8	-4.7	

E: MOFSL Estimates

Standalone performance

- Standalone net sales declined 1% YoY to INR78.6b.
- Gross margin improved 30bp YoY to 43.3%, while EBITDA margin contracted 70bp YoY to 19.3% on account of higher other expenses.
- EBITDA declined 5% YoY to INR15.2b for the quarter.
- PBT dipped 8% YoY to INR14.7b.
- Adj. PAT was down 8% YoY at INR11b.

Y/E March	(INR m)				
	FY25				FY26
	1Q	2Q	3Q	4Q	1Q
Net Sales	79,756	68,684	73,205	71,924	78,685
Change (%)	-1.7	-6.5	-7.5	-5.1	-1.3
Gross Profit	34,288	28,416	31,785	32,516	34,082
Gross Margin (%)	43.0	41.4	43.4	45.2	43.3
EBITDA	15,959	11,222	15,084	13,242	15,200
Margin (%)	20.0	16.3	20.6	18.4	19.3
Change (%)	-20.2	-29.2	-20.5	-14.8	-4.8
Interest	327	390	328	340	303
Depreciation	1,983	2,073	2,214	2,694	2,693
Other Income	2,245	1,816	2,265	1,380	2,477
PBT	15,893	10,574	14,807	11,588	14,682
Tax	4,001	2,553	3,721	2,847	3,685
Effective Tax Rate (%)	25.2	24.1	25.1	24.6	25.1
Adjusted PAT	11,892	8,021	11,086	8,741	10,996
Change (%)	-21.2	-30.9	-23.2	-27.7	-7.5

Exhibit 1: RM deflation, coupled with sourcing & formulation efficiencies, supported GM



Sources: Company reports



Highlights from the management commentary

India Business

- APNT's 1Q demand was hit by early monsoons, though early signs of recovery are visible in urban areas, while rural demand remained stable.
- June experienced weak demand due to heavy monsoons, and a similar pattern observed in 1Q is continuing in July.
- The key retailing season is expected to shift to September, supported by the early festive season and the hope that monsoons will not affect demand.
- Lower inflation and supportive government policies are likely to aid overall demand recovery. Green shoots of demand are visible across the industry.
- Competition remains intense, and the company is focusing on innovation, brand saliency, regionalization, and other strategic levers to navigate near-term uncertainties.
- The company continues to build scale in its Industrial Business segment by leveraging technical expertise and expanding distribution reach.
- The 1Q product mix was led by economy emulsions, Smartcare waterproofing, exterior textures, and wood finishes, while luxury emulsions underperformed.
- Downtrading was observed in the luxury segment, while both the economy and premium segments displayed healthy growth.
- The company expanded its distribution footprint, now catering to over 0.17m retail touchpoints.
- The projects and institutional business saw some deceleration in segments like co-operative housing societies and factories, though demand remained strong from builders and government projects.
- The company continues to focus on service differentiation through Beautiful Homes Painting Service and Trusted Contractor Service, with a strong emphasis on NPS.
- Innovation remains a core focus, with new product launches contributing ~14% of overall 1Q revenues.
- The Home Décor business now contributes 4% to overall decorative revenues.
- The recent job cuts in IT companies are not expected to materially impact paint demand, as repainting demand is need-based and the premium housing segment, where most IT employees reside on rent, will be stable.
- The company offers additional quantity in paints like new variants of the Ultra range with 10% additional coverage, which does not directly help the consumers but helps the channel partners, i.e., contractors, to push new product offerings, which improve their margins and enhance engagement.
- Northern, Western, and Eastern regions performed well, while the Southern region saw weaker performance.
- The company is targeting single-digit growth in both value and volume terms.

Segmental Information

- White Teak (decorative and designer lighting) net sales decline 32% YoY, impacted by BIS-related challenges and subdued retail demand.
- Weatherseal (uPVC windows and doors) posted net sales growth of 32% YoY, driven by an expanded product portfolio, wider reach, and synergies with the Beautiful Homes Network.

- The Kitchen business saw a revenue decline of ~2% in 1Q due to weak demand conditions.
- The Bath business reported a revenue decline of ~5%, also hit by muted demand.
- PPG Asian Paints (PPGAP) delivered double-digit revenue growth, benefiting from strong performance in the Automotive and General Industrial segments.
- Asian Paints PPG (APPPG) posted modest revenue growth of 5%, driven by the Protective Coatings segment.

International Business

- The company reported 1Q revenue growth of 8.4% in INR terms, with constant currency growth at 17.5%, led by strong performance in Asian markets, the UAE, and Egypt.
- Performance in Ethiopia was adversely impacted by currency devaluation.
- Profitability improved during the quarter, supported by operational efficiencies and favorable raw material costs.

Costs and margins

- Gross margin was supported by sourcing and formulation efficiencies, along with raw material deflation, despite an adverse product mix and increased discounting.
- Raw material prices have softened, especially crude derivatives, but the company is monitoring potential cost increases due to anti-dumping duties on TiO2 from China.
- The impact of TiO2 duties was not felt in 1Q due to sufficient inventory, but a 1.5%–2.5% cost increase is expected from 2Q onwards.
- Despite cost pressures, the company aims to maintain its EBITDA margin guidance of 18–20%, supported by formulation and sourcing efficiencies.

Capex

- Backward integration projects for VAM-VAE and white cement are progressing on schedule and are expected to enhance cost efficiency and support differentiated product development.
- The company has planned INR7b capex for FY26, out of which 1b has already been spent in 1Q.
- The white cement plant has been commissioned and is expected to become operational in the next quarter.
- The VAM plant is expected to commence operations between 1QFY27 and 2QFY27.

Key exhibits

Exhibit 2: Domestic business volume up 3.9% YoY in 1QFY26

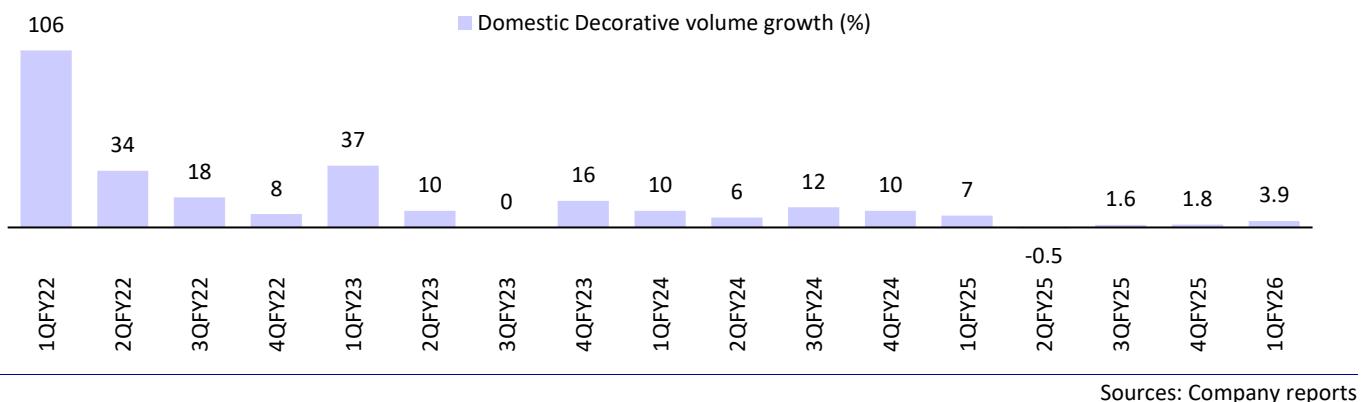


Exhibit 3: Consolidated sales flat YoY at INR89.4b in 1QFY26

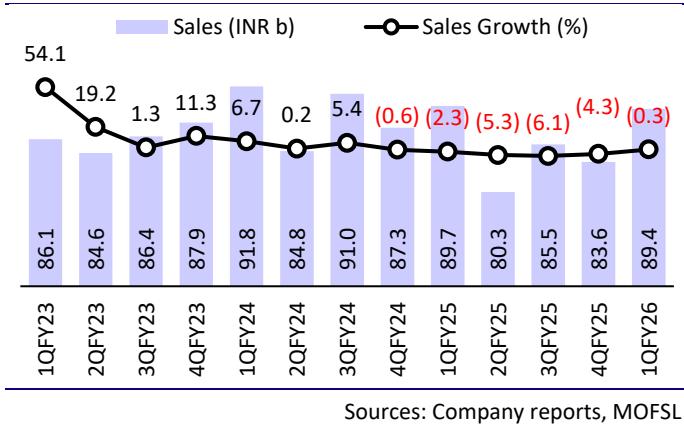


Exhibit 4: Gross margin improved 20bp YoY to 42.7%

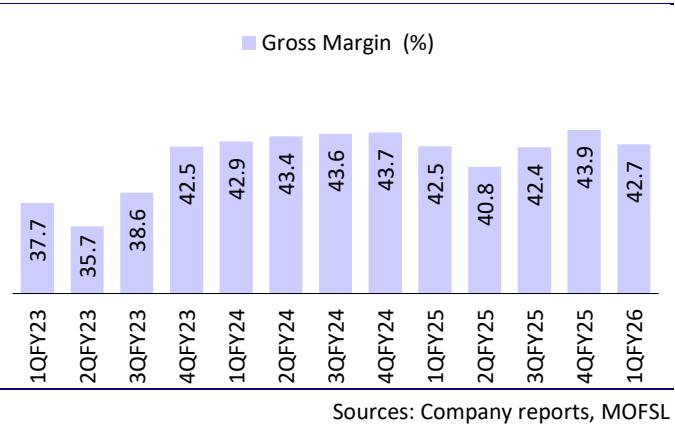


Exhibit 5: EBITDA margin contracted 70bp YoY to 18.2%

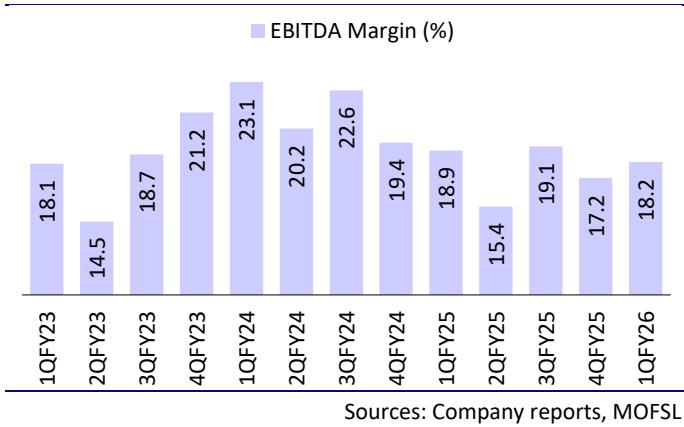
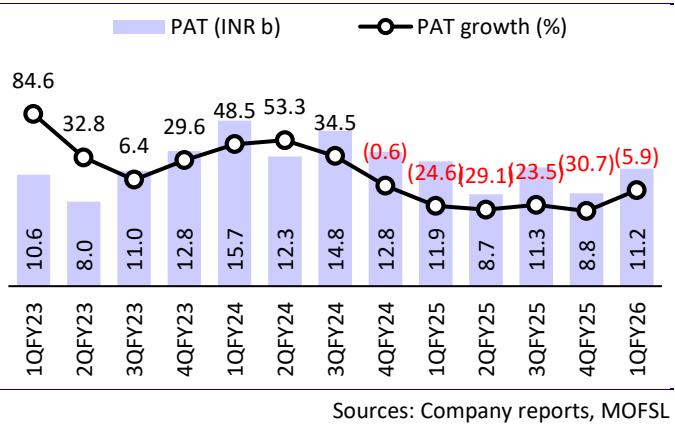


Exhibit 6: PAT declined ~6% YoY to INR11.2b in 1QFY26



Valuation and view

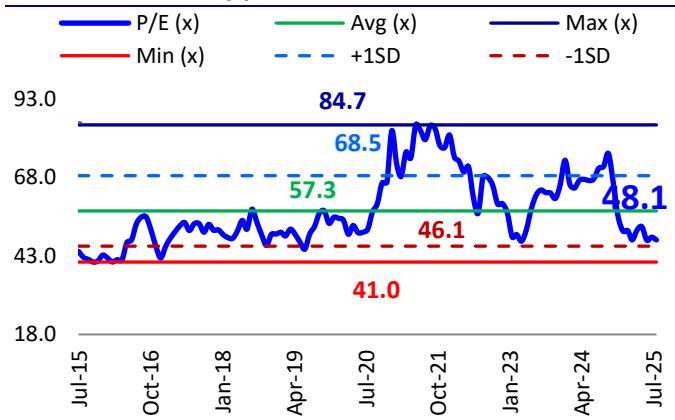
- We largely maintain our estimates for FY26 and FY27.
- APNT remains focused on innovation, brand saliency, regionalization, and other strategic levers such as new launches across price segments and packaging revamps to stay competitive against both organized and unorganized players. The entry of deep-pocketed new players with notable investment commitments could drive shifts in market share and cost structures across the industry.
- We remain cautious about both value growth and margin for FY26. The stock has not performed well on a YTD basis (up by a mere 4%) as demand and competitive pressure still hover around earnings. **We reiterate our Neutral rating with a TP of INR2,500 (based on 45x Jun'27E EPS).**

Exhibit 7: We largely maintain our estimates for FY26 and FY27.

INR b	New		Old		Change (%)	
	FY26E	FY27E	FY26E	FY27E	FY26E	FY27E
Sales	357.0	398.4	358.9	400.5	-0.5	-0.5
EBITDA	64.8	74.8	65.1	75.2	-0.5	-0.5
PAT	43.5	51.9	43.8	52.3	-0.6	-0.8

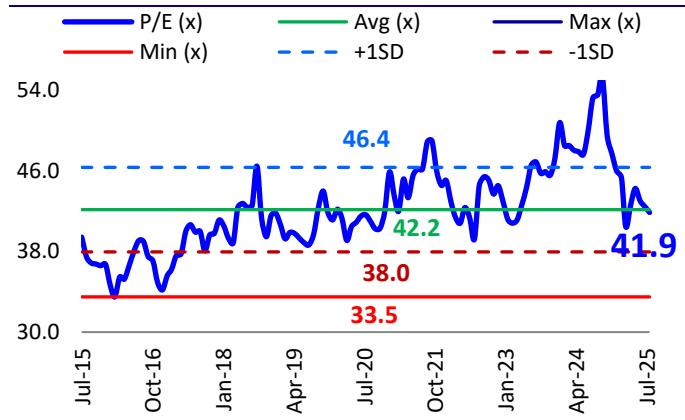
Sources: Company reports, MOFSL

Exhibit 8: P/E ratio (x) for APNT



Sources: Bloomberg, company reports, MOFSL

Exhibit 9: P/E ratio for the Consumer sector



Sources: Bloomberg, company reports, MOFSL

Financials and valuations

Income Statement consol.										(INR m)	
Y/E March	FY19	FY20	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E	
Net Sales	1,92,401	2,02,113	2,17,128	2,91,013	3,44,886	3,54,947	3,39,056	3,57,042	3,98,425	4,44,643	
Change (%)	14.4	5.0	7.4	34.0	18.5	2.9	-4.5	5.3	11.6	11.6	
Raw Materials	1,12,646	1,13,835	1,20,972	1,83,008	2,11,565	2,00,902	1,95,158	2,03,049	2,26,063	2,52,210	
Gross Profit	79,756	88,278	96,156	1,08,005	1,33,321	1,54,045	1,43,898	1,53,993	1,72,362	1,92,433	
Margin (%)	41.5	43.7	44.3	37.1	38.7	43.4	42.4	43.1	43.3	43.3	
Operating Expenses	42,100	46,660	47,600	59,969	70,723	78,195	83,836	89,214	97,587	1,08,876	
EBITDA	37,655	41,618	48,556	48,036	62,598	75,850	60,062	64,779	74,776	83,557	
Change (%)	17.8	10.5	16.7	-1.1	30.3	21.2	-20.8	7.9	15.4	11.7	
Margin (%)	19.6	20.6	22.4	16.5	18.2	21.4	17.7	18.1	18.8	18.8	
Depreciation	6,221	7,805	7,913	8,164	8,580	8,530	10,263	12,128	12,558	13,488	
Int. and Fin. Charges	1,053	1,023	916	954	1,445	2,052	2,270	2,044	1,619	1,619	
Other Income	2,330	3,043	3,031	3,800	3,865	6,880	5,726	6,585	7,375	8,260	
Profit before Taxes	32,712	35,833	42,758	42,719	56,438	72,148	53,255	57,193	67,974	76,710	
Change (%)	8.2	9.5	19.3	-0.1	32.1	27.8	-26.2	7.4	18.9	12.9	
Margin (%)	17.0	17.7	19.7	14.7	16.4	20.3	15.7	16.0	17.1	17.3	
Tax	9,428	9,501	11,218	11,644	15,108	17,847	13,756	14,584	17,333	19,561	
Deferred Tax	1,553	-953	-242	-614	-173	54	178	0	0	0	
Tax Rate (%)	33.6	23.9	25.7	25.8	26.5	24.8	26.2	25.5	25.5	25.5	
PAT Before Minority	21,731	27,284	31,782	31,689	41,503	54,247	39,321	42,609	50,641	57,149	
Minority Interest	-407	-507	-286	-316	-939	-1,330	-1,407	-909	-1,249	-1,414	
Adjusted PAT	22,138	27,791	32,068	32,005	42,442	55,577	40,728	43,517	51,890	58,563	
Change (%)	9.2	25.5	15.4	-0.2	32.6	30.9	-26.7	6.8	19.2	12.9	
Margin (%)	11.5	13.8	14.8	11.0	12.3	15.7	12.0	12.2	13.0	13.2	
Exceptional/Prior Period inc	-58	-50	0	-1,157	-489	0	-3,631	0	0	0	
Reported PAT	22,080	27,742	32,068	30,848	41,953	55,577	37,097	43,517	51,890	58,563	

Balance Sheet										(INR m)	
Y/E March	FY19	FY20	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E	
Share Capital	959	959	959	959	959	959	959	959	959	959	
Reserves	93,746	1,00,342	1,27,104	1,37,156	1,58,963	1,86,324	1,93,039	1,96,320	2,07,634	2,25,455	
Net Worth	94,706	1,01,302	1,28,063	1,38,116	1,59,922	1,87,283	1,93,998	1,97,279	2,08,593	2,26,415	
Loans	6,156	3,401	3,402	7,757	9,722	11,071	8,638	7,711	7,710	7,710	
Other Liability	12,137	11,984	11,538	11,362	13,158	17,306	18,609	20,817	23,356	26,277	
Minority Interest	3,613	4,035	4,229	3,875	4,537	6,954	6,592	7,501	8,750	10,163	
Capital Employed	1,16,611	1,20,722	1,47,232	1,61,109	1,87,339	2,22,614	2,27,837	2,33,308	2,48,409	2,70,564	
Gross Block	66,983	69,895	71,910	73,895	78,693	89,061	1,17,532	1,32,532	1,42,532	1,52,532	
Less: Accum. Depn.	13,942	19,573	24,807	30,191	35,362	40,349	45,964	58,092	70,650	84,138	
Net Fixed Assets	53,041	50,322	47,103	43,705	43,331	48,712	71,568	74,440	71,882	68,394	
Capital WIP	2,097	1,402	1,830	4,264	10,196	26,984	12,545	12,545	12,545	12,545	
Right to Use Assets	8,711	9,201	8,456	9,058	12,089	18,563	18,437	18,437	18,437	18,437	
Investments	25,686	20,189	47,368	32,475	42,617	45,879	47,248	54,335	62,485	71,858	
Current	11,745	5,125	32,671	21,807	26,970	32,034	32,450	38,797	46,170	54,727	
Non-current	13,941	15,064	14,697	10,668	15,647	13,845	14,798	15,538	16,315	17,130	
Curr. Assets, L&A	69,740	77,066	95,770	1,37,654	1,47,276	1,54,679	1,51,559	1,53,863	1,72,224	1,98,368	
Inventory	31,499	33,898	37,986	61,530	62,106	59,234	67,193	66,517	74,227	82,838	
Account Receivables	19,134	17,994	26,051	38,738	46,391	48,908	43,224	44,019	49,121	54,819	
Cash and Bank Balance	4,449	7,828	6,108	8,643	8,438	10,840	7,820	5,240	3,289	7,057	
Others	14,659	17,345	25,626	28,743	30,340	35,696	33,323	38,087	45,588	53,654	
Curr. Liab. and Prov.	45,878	40,658	56,322	68,475	70,455	76,394	75,716	82,508	91,360	1,01,233	
Account Payables	23,943	21,366	33,787	41,643	36,354	38,313	38,480	41,166	45,832	51,133	
Other Liabilities	19,617	16,860	19,538	23,952	31,051	35,230	33,986	37,385	41,124	45,236	
Provisions	2,318	2,432	2,996	2,880	3,049	2,850	3,249	3,957	4,404	4,864	
Net Current Assets	23,863	36,408	39,449	69,179	76,821	78,285	75,843	71,355	80,865	97,135	
Godwill on Cons.	3,213	3,200	3,026	2,429	2,285	4,192	2,196	2,196	2,196	2,196	
Application of Funds	1,16,611	1,20,722	1,47,232	1,61,109	1,87,339	2,22,614	2,27,837	2,33,308	2,48,409	2,70,564	

E: MOFSL Estimates

Financials and valuations

Ratios

Y/E March	FY19	FY20	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
Basic (INR)										
EPS	23.1	29.0	33.4	33.4	44.2	57.9	42.5	45.4	54.1	61.1
Cash EPS	29.6	37.1	41.7	41.9	53.2	66.8	53.2	58.0	67.2	75.1
BV/Share	98.7	105.6	133.5	144.0	166.7	195.2	202.2	205.7	217.5	236.0
DPS	10.7	21.8	4.9	18.2	25.6	44.0	44.0	41.0	41.0	41.0
Payout %	46.4	75.3	14.5	54.4	58.0	75.9	103.6	90.4	75.8	67.2
Valuation (x)										
P/E	104.1	82.9	71.8	72.0	54.3	41.5	56.6	52.9	44.4	39.3
Cash P/E	81.2	64.7	57.6	57.4	45.2	35.9	45.2	41.4	35.7	32.0
EV/Sales	11.9	11.3	10.4	7.8	6.6	6.4	6.7	6.3	5.6	5.0
EV/EBITDA	60.5	54.8	46.4	47.3	36.1	29.8	37.6	34.8	30.0	26.7
P/BV	24.3	22.7	18.0	16.7	14.4	12.3	11.9	11.7	11.0	10.2
Dividend Yield (%)	0.4	0.9	0.2	0.8	1.1	1.8	1.8	1.7	1.7	1.7
Return Ratios (%)										
RoE	24.8	28.4	28.0	24.0	28.5	32.0	21.4	22.2	25.6	26.9
RoCE	21.0	23.6	24.2	21.0	24.4	27.2	18.2	19.1	21.5	22.5
RoIC	22.1	23.2	24.1	20.6	25.1	28.6	18.7	18.5	20.7	21.6
Working Capital Ratios										
Debtor (Days)	36	32	44	49	49	50	47	45	45	45
Asset Turnover (x)	1.6	1.7	1.5	1.8	1.8	1.6	1.5	1.5	1.6	1.6
Leverage Ratio										
Debt/Equity (x)	0.1	0.0	0.0	0.1	0.1	0.1	0.0	0.0	0.0	0.0

Cash Flow Statement

(INR m)

Y/E March	FY19	FY20	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
OP/(loss) before Tax	33,107	36,283	43,044	41,877	56,888	73,478	51,031	57,193	67,974	76,710
Depreciation	4,307	7,819	7,913	8,164	8,580	8,530	10,263	12,128	12,558	13,488
Net interest	-282	96	165	-125	102	151	265	-4,542	-5,756	-6,641
Others	-896	-401	-1,426	-342	-972	-2,873	-2,152	0	0	0
Direct Taxes Paid	-9,820	-10,108	-10,797	-11,757	-14,943	-18,351	-13,955	-14,584	-17,333	-19,561
(Incr)/Decr in WC	-4,274	-7,371	-2,065	-27,952	-7,721	101	-5,702	1,908	-11,460	-12,502
CF from Operations	22,143	26,319	36,834	9,865	41,934	61,036	39,751	52,103	45,982	51,494
Incr in FA	-11,336	-3,669	-2,543	-4,987	-12,475	-21,939	-17,952	-15,000	-10,000	-10,000
Free Cash Flow	10,807	22,650	34,291	4,878	29,460	39,097	21,799	37,103	35,982	41,494
Pur of Investments	1,602	-2,536	-3,679	973	1,813	283	-9	-7,087	-8,150	-9,373
Others	-3,177	7,918	-25,829	14,761	-10,077	-7,153	3,293	6,585	7,375	8,260
CF from Invest.	-12,911	1,713	-32,050	10,747	-20,739	-28,809	-14,668	-15,502	-10,775	-11,112
Incr in Debt	631	-2,614	257	3,247	2,382	31	-130	-927	0	0
Dividend Paid	-10,487	-21,207	-4,994	-17,628	-19,361	-25,509	-31,402	-39,327	-39,327	-39,327
Net interest Paid	-512	-1,009	-893	-936	-1,420	-1,906	-2,032	-2,044	-1,619	-1,619
Others	1,539	178	-875	-2,759	-3,003	-2,441	5,461	3,117	3,788	4,333
CF from Fin. Activity	-8,830	-24,652	-6,504	-18,076	-21,401	-29,825	-28,103	-39,181	-37,158	-36,613
Incr/Decr of Cash	402	3,380	-1,721	2,536	-205	2,402	-3,020	-2,580	-1,951	3,769
Add: Opening Balance	4,047	4,449	7,828	6,108	8,643	8,438	10,840	7,820	5,240	3,289
Closing Balance	4,449	7,828	6,108	8,643	8,438	10,840	7,820	5,240	3,289	7,057

E: MOFSL Estimates

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