

# **InterGlobe Aviation**

#### **BSE SENSEX**

75,157



S&P CNX

22,829

Stock Info

Bloomberg	INDIGO IN
Equity Shares (m)	386
M.Cap.(INRb)/(USDb)	1990.5 / 23.1
52-Week Range (INR)	5265 / 3441
1, 6, 12 Rel. Per (%)	9/18/35
12M Avg Val (INR M)	5567
Free float (%)	50.7

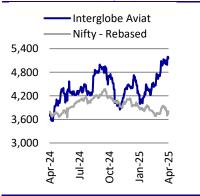
### Financials Snapshot (INR b)

Y/E March	FY25E	FY26E	FY27E
Sales	813.7	859.3	973.8
EBITDA	158.0	222.4	257.2
NP	55.1	99.5	105.0
EPS (INR)	142.8	257.9	272.0
Growth (%)	-32.6	80.6	5.5
BV/Sh (INR)	193.7	452.6	725.7
Ratios			
Net D:E	3.0	0.9	0.2
RoE (%)	117.6	80.1	46.4
RoCE (%)	23.6	30.0	30.6
Payout (%)	0.0	0.0	0.0
Valuations			
P/E (x)	36.1	20.0	18.9
P/BV (x)	26.6	11.4	7.1
Adj.EV/EBITDAR(x)	12.9	9.5	7.9
Div. Yield (%)	0.0	0.0	0.0
FCF Yield (%)	1.2	3.9	5.8

### Shareholding pattern (%)

As On	Dec-24	Sep-24	Dec-23			
Promoter	49.3	49.3	63.1			
DII	21.2	20.7	14.7			
FII	24.8	25.4	18.7			
Others	4.7	4.7	3.5			
FII Includes depository receipts						

### Stock Performance (1-year)



# CMP: INR5,151 TP: INR6,550 (+27%) Upgrade to Buy

# Best domestic consumption play

- We upgrade INDIGO to BUY as we believe that benign Brent crude prices amid the ongoing geopolitical turmoil and favorable domestic demand bode well for the company. We assign a TP of INR6,550 premised on 10x FY27E EV/EBITDAR. The stock currently trades at a P/E of 20x FY26 EPS and 9.7x FY26E EV/EBITDA. We estimate a CAGR of 28%/38% in EBITDA/PAT during FY25-27E.
- We lowered our Brent assumption for FY26-27E to USD65/bbl (from USD70/bbl), based on the following factors: (1) there is going to be a gradual unwinding of OPEC+ voluntary cuts from Apr'25 and (2) IEA projects that global supply is likely to exceed demand and the demand-supply gap is set to widen as voluntary cuts unwind from Apr'25. For INDIGO, aircraft fuel accounts for ~40% of total expenses; therefore, softer crude prices bode well for the company.
- INDIGO has been on an upward trajectory after Covid gaining market share in the domestic market (aided by the insolvency of GoFirst in May'23), expanding its international and cargo business, adding new destinations/routes, signing codeshare agreements, and procuring delivery of aircraft from OEMs. These factors have helped the company maintain profitability for the past two years and will continue to drive its performance in the coming years.

# INDIGO to benefit from an upswing in Indian aviation

- India's aviation sector is on a strong growth trajectory, with domestic passenger traffic expected to double by CY30. This surge is underpinned by a growing middle class, rising income levels, and continued infrastructure development. INDIGO, as the leading carrier, is well-placed to leverage this opportunity through aggressive fleet and route expansion.
- India is quickly becoming a major market in international air travel, as the country is projected to become the 5th largest outbound tourism market by CY27. Over 50 countries now offer visa-free or visa-on-arrival access to Indian travelers, boosting global travel demand. INDIGO is expanding its international footprint by adding new destinations and increasing codeshare alliances with global airlines.
- The Indian government has committed to investing USD25b for airport expansion and modernization by CY27. With the number of operational airports having doubled in the last 10 years, improved infrastructure supports INDIGO's long-term growth. In addition, government policies encouraging domestic aircraft production and Maintenance, Repair and Overhaul (MRO) services create a favorable environment for the airline's consistent expansion.

# Strategic initiatives drive profitability

INDIGO has undertaken an ambitious fleet expansion by placing orders for 925 aircraft set to be delivered by CY35—one of the largest in global aviation history. The inclusion of A321 XLR and A350 wide-body aircraft will strengthen its long-haul and mid-haul capabilities, boosting international reach. This aligns with its broader strategy to grow its global presence and offer greater connectivity options.

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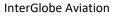
- The airline is also intensifying its push into international markets, with plans to raise its overseas capacity share to 40% by FY30 (~28% currently). By deploying long-range aircraft on underserved global routes and leveraging strategic codeshare agreements, INDIGO aims to establish itself as a go-to carrier for international flyers. At the same time, it continues to outperform domestic peers on operational parameters such as punctuality, aircraft utilization, and cost control, supported by a fuel-efficient fleet and a well-optimized route network.
- Financially, INDIGO has posted strong numbers in FY24/FY25TD, driven by effective cost and revenue management. Additionally, the airline is growing its ancillary revenue through offerings like IndiGo Stretch, the BluChip loyalty program (recently joined hands with Accor), and its cargo business—enhancing profitability while elevating customer experience. In 4QFY25, we expect an EPS (including forex) of INR34.5 as the company maintained its FY25 guidance during its analyst meet in Mar'25.

## INDIGO- an airline for the future

- INDIGO is charting a path to double its operational scale by CY30, aiming for a fleet of over 600 aircraft and targeting 200m passengers annually. Further bolstering its international ambitions, INDIGO is set to begin receiving A350-900 deliveries from CY27, positioning itself for stable long-haul growth.
- Technological upgrades are playing a central role in INDIGO's transformation with the integration of AI-powered tools like 6ESkai, 6E Digi Breathalyzer, and BagWatch. These innovations aim to enhance customer satisfaction, boost employee productivity, and ensure operational precision.
- In FY26, INDIGO anticipates strong capacity growth in early double digits, supported by a steady aircraft delivery rate of more than one per week in CY25, underpinned by confidence in supply chain consistency. It looks to add 14 new destinations in CY25 and increase its employee base to more than 3k.

## Valuation and view

- INDIGO has adopted a completely different operational strategy after Mr. Pieter Elbers joined the company as the new CEO in Sep'22. He has over 30 years of experience working at different positions at KLM Royal Dutch Airlines. His wealth of experience has not only helped INDIGO compete with global majors but also consistently increase its market share in the domestic market. This could also pose as a 'Key Man' Risk.
- INDIGO serves over 100m passengers and adds one aircraft a week (on average). It has expanded its international share to ~28% in FY25 of Available Seat Kilometers (ASK) through strategic airline partnerships. The company focuses on strengthening its global presence via loyalty programs and proactive brandbuilding efforts while continuously refining schedules to enhance reliability and attract a larger share of international travelers.
- The stock is trading at ~20x FY26E EPS of INR257.9 and ~10x FY26E EV/EBITDAR. We upgrade the stock to BUY with a TP of INR6,550, based on 10x FY27E EV/EBITDAR. Key downside risks: 1) delays in wide-body aircraft deliveries or rising AOGs; 2) sharp volatility in crude or rupee could pressure margins if not passed on; 3) a higher share of business-class seating or premium fleet may dilute INDIGO's cost advantages.



#### Standalone Quarterly performance

Standalone Quarterly performa		FY2	4		FY25					(INR b FY25E
Y/E March	1Q	2Q		4Q	1Q	2Q	.J 3Q	4QE	FY24	11250
Net Sales	166.8	149.4	194.5	178.3	195.7	169.7	221.1	227.2	689.0	813.7
YoY Change (%)	29.8	19.6	30.3	25.9	17.3	13.6	13.7	27.5	26.6	18.1
EBITDAR	51.6	23.9	54.4	43.7	57.7	23.8	59.2	46.3	173.7	187.0
Margin (%)	30.9	16.0	28.0	24.5	29.5	14.0	26.8	20.4	25.2	23.0
Net Rentals	1.9	2.0	3.0	3.9	6.2	7.6	7.6	7.5	10.8	29.0
EBITDA	49.7	22.0	51.4	39.8	51.5	16.2	51.6	38.8	162.9	158.0
Margin (%)	29.8	14.7	26.4	22.4	26.3	9.5	23.3	17.1	23.6	19.4
Depreciation	14.0	15.5	16.6	18.0	18.7	20.8	22.2	22.4	64.1	84.0
Interest	9.5	10.2	11.0	11.0	11.6	12.4	13.1	13.5	41.7	50.5
Other Income	4.8	5.6	6.1	6.8	6.8	7.9	8.8	10.8	23.3	34.4
РВТ	30.9	1.9	30.0	17.7	28.0	-9.1	25.2	13.8	80.4	57.9
Тах	0.0	0.0	0.0	-1.2	0.8	0.8	0.8	0.4	-1.2	2.7
Rate (%)	0.0	0.0	0.0	-7.0	2.7	-8.7	3.1	3.1	-1.5	4.7
Reported PAT	30.9	1.9	30.0	18.9	27.3	-9.9	24.4	13.3	81.7	55.1
EPS	80.0	4.9	77.7	49.1	70.6	-25.6	63.3	34.5	211.6	142.8
YoY Change (%)	LP	LP	111.4	106.8	-11.7	PL	-18.6	-29.6	LP	-32.5
Operational Data										
ASK (b)	32.7	35.3	36.5	34.8	36.3	38.2	40.8	41.8	139.3	157.1
YoY Change (%)	19%	27%	27%	14%	11%	8%	12%	20%	22%	13%
Load factor (%)	88.7	83.3	85.8	86.2	86.8	82.7	87.0	90.8	85.9	86.9
RPK (b)	29.0	29.4	31.3	30.0	31.5	31.6	35.5	37.9	119.7	136.5
YoY Change (%)	32%	34%	28%	17%	9%	7%	13%	26%	27%	14%
Yield (INR/RPK)	5.18	4.44	5.48	5.19	5.24	4.55	5.43	5.14	5.07	5.09

Source: MOFSL

#### Exhibit 1: Sensitivity on FY26E & FY27E EBITDA (INR b) to Brent (USD/bbl)

Brent	EPS	(INR)	Change vs. I	base case (%)
(USD/bbl)	FY26E	FY27E	FY26E	FY27E
50	281	323	26%	26%
55	261	301	18%	17%
60	242	279	9%	9%
65	222	257	Base	case
70	203	235	-9%	-9%
75	183	213	-18%	-17%
80	164	192	-26%	-26%

Source: MOFSL

#### Exhibit 2: ATF price down 11% YoY and 6% QoQ in Apr'25

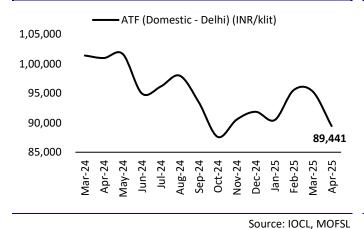
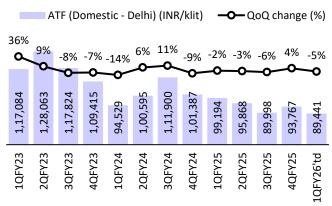


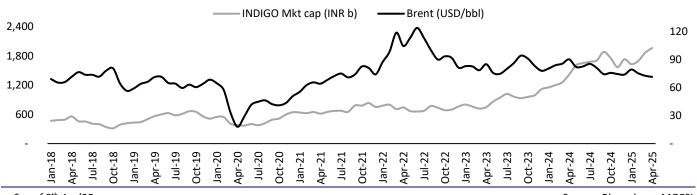
Exhibit 3: ATF price down 10% YoY (-5% QoQ) in 1QFY26'td



Source: IOCL, MOFSL



#### Exhibit 4: INDIGO market cap (INR b) movement in correlation to movement in Brent (USD/bbl)



\*as of 9<sup>th</sup> Apr'25

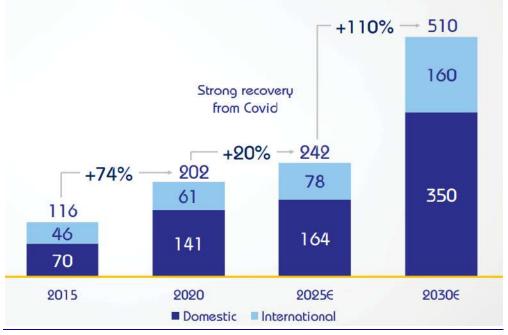
Source: Bloomberg, MOFSL

#### Exhibit 5: Consumption is being driven by favorable demographics



Source: Company, MOFSL

#### Exhibit 6: Passenger traffic poised to double by CY30



Source: Company, MOFSL



#### Exhibit 7: INDIGO is leader in the domestic aviation market

Domesti	c share (%)		IndiGo	Air	India grou	р	Akasa	Spic 🖉	eJet	Others		
0.4	0.4	0.5	0.5	0.5	0.5	0.5	0.5	0.6	0.6	0.6	1.2	1.1
5.2 4.5	5.3 4.4	4.7 4.4	4.0 4.8	3.8 4.8	3.1 4.7	2.3 4.5	2.0 4.4	2.5 4.5	3.1 4.7	3.3 4.6	<sup>3.2</sup> 4.7	3.2 4.7
29.8	29.5	29.9	29.0	30.1	29.8	30.3	30.0	29.2	28.0	27.1	25.7	27.3
			64.6		62.0	62.4	(2.0	(2.2.2	62.6	64.4	65.2	62.7
60.1	60.5	60.6	61.6	60.8	62.0	62.4	63.0	63.3	63.6	04.4	05.2	63.7
Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	/-24	Dec-24	Jan-25	Feb-25
Feb	Маі	Apı	May	Jur	Ju	Auε	Sep	Oct	Nov	Ded	Jar	Feb

Source: DGCA, MOFSL

**Exhibit 8: Reiterating its strategic pillars** 



Source: Company, MOFSL



#### Exhibit 9: Strengthening growth with a solid aircraft order book

Source: Company, MOFSL



#### Exhibit 10: Path to CY30



Source: Company, MOFSL

#### Exhibit 11: Key guidance for FY26



Source: Company, MOFSL

#### Exhibit 12: INDIGO trades at a premium to global peers

CY24    CY28    CY28 <th< th=""><th>Region / Company</th><th></th><th>P/E (x)</th><th></th><th></th><th>P/B (x)</th><th>)</th><th>EV/</th><th>EBITD</th><th>4 (x)</th><th></th><th>EV/ Sales</th><th>s (x)</th><th>EV/</th><th>EBIDTA</th><th>AR (x)</th></th<>	Region / Company		P/E (x)			P/B (x)	)	EV/	EBITD	4 (x)		EV/ Sales	s (x)	EV/	EBIDTA	AR (x)
Air China Ltd  31.1  8.9  1.9  2.5  2.2  9.6  8.7  6.7  1.7  1.7  1.6  10.1  8.3    Cathay Pacific Airways Ltd  6.4  6.0  5.6  1.2  1.0  0.9  4.6  4.4  4.3  1.1  1.0  1.0  4.4  4.3    Alliance Aviation Services Ltd  8.2  6.1  5.7  1.2  0.8  0.7  4.7  4.0  3.7  1.3  1.2  1.1  4.4  4.5    Singapore Airlines Ltd  10.1  7.8  12.3  1.3  1.1  1.1  4.6  5.0  5.3  1.2  1.1  1.1  4.4  5.8    Japan Airlines Co Ltd  13.3  9.8  8.8  1.4  1.0  1.0  5.1  4.0  3.7  0.9  0.7  0.6  4.2  3.8    Air New Zealand Ltd  12.3  1.3  1.1  0.9  7.7  5.5  5.3  1.6  1.1  1.0  5.8  5.2    Bangkok Airways PCL  12.4  8.2  7.6  3.0  1.5 <t< th=""><th>Region/ Company</th><th>CY24</th><th>CY25E</th><th>CY26E</th><th>CY24</th><th>CY25E</th><th>CY26E</th><th>CY24</th><th>CY25E</th><th>CY26E</th><th>CY24</th><th>CY25E</th><th>CY26E</th><th>CY24</th><th>CY25E</th><th>CY26E</th></t<>	Region/ Company	CY24	CY25E	CY26E	CY24	CY25E	CY26E	CY24	CY25E	CY26E	CY24	CY25E	CY26E	CY24	CY25E	CY26E
Cathay Pacific Airways Ltd  6.4  6.0  5.6  1.2  1.0  0.9  4.6  4.4  4.3  1.1  1.0  1.0  4.4  4.3    Alliance Aviation Services Ltd  8.2  6.1  5.7  1.2  0.8  0.7  4.7  4.0  3.7  1.3  1.2  1.1  4.8    ANA Holdings Inc  9.6  9.0  9.3  1.4  1.1  1.0  4.9  3.7  1.3  1.2  1.1  4.4  5.8    Singapore Airlines Ltd  10.1  7.8  1.23  1.3  1.1  1.1  4.6  5.0  5.3  1.2  1.1  1.4  4.5  5.8    Japan Airlines Co Ltd  13.3  6.9  2.0  1.3  1.1  8.3  7.4  1.6  1.7  1.6  8.4  9.0    Asia Aviation PCL  10.2  5.2  5.0  3.1  1.1  0.9  7.7  5.5  5.3  1.6  1.1  1.0  5.2  5.3    Bangkok Airways PCL  12.4  8.2  7.6  1.5  1.4  8.0 <td< th=""><th>APAC</th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th></td<>	APAC															
Alliance Aviation Services Ltd  8.2  6.1  5.7  1.2  0.8  0.7  4.7  4.0  3.7  1.3  1.2  1.1  4.8    ANA Holdings Inc  9.6  9.0  9.3  1.4  1.1  1.0  4.9  4.2  3.9  0.8  0.6  0.6  4.2    Singapore Airlines Ltd  10.1  7.8  12.3  1.3  1.1  1.1  4.6  5.3  1.2  1.1  1.1  4.4  5.8    Japan Airlines Co Ltd  13.3  6.9  2.0  1.3  1.1  8.3  8.3  7.4  1.6  1.7  1.6  8.4  9.0    Air New Zealand Ltd  10.2  5.2  5.0  3.1  1.1  0.9  7.7  5.5  5.3  1.6  1.1  1.0  5.8  5.2    Bangkok Airways PCL  12.4  8.2  7.6  3.0  1.5  1.4  8.0  2.2  6.0  2.1  1.4  1.4  5.6  5.3    InterGlobe Aviation Ltd*  16.8  30.1  25.0  6.3  1.2  6.0	Air China Ltd		31.1	8.9	1.9	2.5	2.2	9.6	8.7	6.7	1.7	1.7	1.6	10.1	8.3	8.0
ANA Holdings Inc  9.6  9.0  9.3  1.4  1.1  1.0  4.9  4.2  3.9  0.8  0.6  0.6  4.2    Singapore Airlines Ltd  10.1  7.8  12.3  1.3  1.1  1.1  4.6  5.0  5.3  1.2  1.1  1.1  4.4  5.8    Japan Airlines Co Ltd  13.3  9.8  8.8  1.4  1.0  1.0  5.1  4.0  3.7  0.9  0.7  0.6  4.2  3.8    Air New Zealand Ltd  12.3  13.6  11.2  0.9  0.9  0.9  3.3  3.4  3.1  0.5  0.5  0.5  3.5    China Southern Airlines Cottd  10.2  5.2  5.0  3.1  1.1  0.9  7.7  5.5  5.3  1.6  1.1  1.0  5.8  5.2    Bangkok Airways PCL  12.4  8.2  7.6  3.0  1.5  1.4  8.0  6.2  6.0  2.1  1.4  1.4  1.4  5.6  5.3    InterGlobe Aviation Ltd*  16.8  30.1  25.1	Cathay Pacific Airways Ltd	6.4	6.0	5.6	1.2	1.0	0.9	4.6	4.4	4.3	1.1	1.0	1.0	4.4	4.3	4.3
Singapore Airlines Ltd  10.1  7.8  12.3  1.1  1.1  4.6  5.0  5.3  1.2  1.1  1.4  4.6  5.0  5.3  1.2  1.1  1.4  4.4  5.8    Japan Airlines Co Ltd  13.3  9.8  8.8  1.4  1.0  1.0  5.1  4.0  3.7  0.9  0.7  0.6  4.2  3.8    Air New Zealand Ltd  12.3  13.6  11.2  0.9  0.9  0.9  3.5  3.4  3.1  0.5  0.5  0.5  3.5    China Southern Airlines Co Ltd  10.2  5.2  5.0  3.1  1.1  0.9  7.7  5.5  5.3  1.6  1.1  1.0  5.8  5.2    Bangkok Airways PCL  12.4  8.2  7.6  3.0  1.5  1.4  8.0  6.1  1.4  1.4  4.6  5.3    InterGlobe Aviation Ltd*  16.8  30.1  25.0  6.8  2.5  1.2  1.8  1.0  1.8  1.0  1.5  1.3  1.0  1.6  1.8  1.0  1.1 <td>Alliance Aviation Services Ltd</td> <td>8.2</td> <td>6.1</td> <td>5.7</td> <td>1.2</td> <td>0.8</td> <td>0.7</td> <td>4.7</td> <td>4.0</td> <td>3.7</td> <td>1.3</td> <td>1.2</td> <td>1.1</td> <td>4.8</td> <td></td> <td></td>	Alliance Aviation Services Ltd	8.2	6.1	5.7	1.2	0.8	0.7	4.7	4.0	3.7	1.3	1.2	1.1	4.8		
Japan Airlines Co Ltd  13.3  9.8  8.8  1.4  1.0  0.1  0.1  0.0  0.1  0.0  0	ANA Holdings Inc	9.6	9.0	9.3	1.4	1.1	1.0	4.9	4.2	3.9	0.8	0.6	0.6		4.2	4.1
Air New Zealand Ltd  12.3  13.6  11.2  0.9  0.9  0.9  3.5  3.4  3.1  0.5  0.5  0.5  3.5    China Southern Airlines Co Ltd  13.3  6.9  2.0  1.3  1.1  8.3  8.3  7.4  1.6  1.7  1.6  8.4  9.0    Asia Aviation PCL  10.2  5.2  5.0  3.1  1.1  0.9  7.7  5.5  5.3  1.6  1.1  1.0  5.8  5.2    Bangkok Airways PCL  12.4  8.2  7.6  3.0  1.5  1.4  8.0  6.2  6.0  2.1  1.4  1.4  5.6  5.3    InterGlobe Aviation Ltd*  16.8  30.1  2.5  6.8  2.1  1.4  1.4  1.4  1.4  5.6  5.3    North America  Marrica  South America  Southage Group Inc  8.9  6.2  3.8  1.0  6.2  4.3  3.8  1.0  0.7  0.6  3.7  4.8    Delta Air Lines Inc  10.3  6.1  5.1  2.6  1.3	Singapore Airlines Ltd	10.1	7.8	12.3	1.3	1.1	1.1	4.6	5.0	5.3	1.2	1.1	1.1	4.4	5.8	5.8
China Southern Airlines Co Ltd  13.3  6.9  2.0  1.3  1.1  8.3  8.3  7.4  1.6  1.7  1.6  8.4  9.0    Asia Aviation PCL  10.2  5.2  5.0  3.1  1.1  0.9  7.7  5.5  5.3  1.6  1.1  1.0  5.8  5.2    Bangkok Airways PCL  12.4  8.2  7.6  3.0  1.5  1.4  8.0  6.2  6.0  2.1  1.4  1.4  5.6  5.3    InterGlobe Aviation Ltd*  16.8  30.1  25.0  68.6  25.1  12.8  9.2  12.6  10.8  2.3  2.8  2.5  13.1  11.5    North America    6.3  6.1  5.2  0.8  0.7  0.6  3.7  4.8    Delta Air Lines Inc  10.3  6.1  5.1  2.6  1.3  1.0  6.2  4.3  3.8  1.0  0.7  0.7  3.4  4.0    United Air Lines Inc  9.2  5.2  4.3  2.5  1.1  0.9  5.8 <td< td=""><td>Japan Airlines Co Ltd</td><td>13.3</td><td>9.8</td><td>8.8</td><td>1.4</td><td>1.0</td><td>1.0</td><td>5.1</td><td>4.0</td><td>3.7</td><td>0.9</td><td>0.7</td><td>0.6</td><td>4.2</td><td>3.8</td><td>3.6</td></td<>	Japan Airlines Co Ltd	13.3	9.8	8.8	1.4	1.0	1.0	5.1	4.0	3.7	0.9	0.7	0.6	4.2	3.8	3.6
Asia Aviation PCL  10.2  5.2  5.0  3.1  1.1  0.9  7.7  5.5  5.3  1.6  1.1  1.0  5.8  5.2    Bangkok Airways PCL  12.4  8.2  7.6  3.0  1.5  1.4  8.0  6.2  6.0  2.1  1.4  1.4  5.6  5.3    InterGlobe Aviation Ltd*  16.8  30.1  25.0  68.6  25.1  12.8  9.2  12.6  10.8  2.3  2.8  2.5  13.1  11.5    North America     5.2  3.8    6.3  6.1  5.2  0.8  0.7  0.6  3.7  4.8    Delta Air Lines Inc  10.3  6.1  5.1  2.6  1.3  1.0  6.2  4.3  3.8  1.0  0.7  0.7  3.4  4.0    United Airlines Holdings Inc  9.2  5.2  4.3  2.5  1.1  0.9  5.8  3.9  3.5  0.9  0.6  0.6  3.0  4.1    Southwest Airlines Co  36.7  16.0	Air New Zealand Ltd	12.3	13.6	11.2	0.9	0.9	0.9	3.5	3.4	3.1	0.5	0.5	0.5	3.5		
Bangkok Airways PCL  12.4  8.2  7.6  3.0  1.5  1.4  8.0  6.2  6.0  2.1  1.4  1.4  5.6  5.3    InterGlobe Aviation Ltd*  16.8  30.1  25.0  68.6  25.1  12.8  9.2  12.6  10.8  2.3  2.8  2.5  13.1  11.5    North America    6.3  6.1  5.2  0.8  0.7  0.6  3.7  4.8    Delta Air Lines Inc  10.3  6.1  5.1  2.6  1.3  1.0  6.2  4.3  3.8  1.0  0.7  0.6  3.7  4.8    Delta Air Lines Inc  10.3  6.1  5.1  2.6  1.3  1.0  6.2  4.3  3.8  1.0  0.7  0.6  3.0  4.1    Southwest Airlines Co  36.7  16.0  9.6  1.9  1.5  1.3  8.6  4.7  3.4  0.7  0.5  0.4  3.3  4.2    JetBlue Airways Corp  1.1  0.5  0.5  95.5  10.7  7.3  0.9	China Southern Airlines Co Ltd		13.3	6.9	2.0	1.3	1.1	8.3	8.3	7.4	1.6	1.7	1.6	8.4	9.0	8.8
InterGlobe Aviation Ltd*  16.8  30.1  25.0  68.6  25.1  12.8  9.2  12.6  10.8  2.3  2.8  2.5  13.1  11.5    Morth America  American Airlines Group Inc  8.9  6.2  3.8	Asia Aviation PCL	10.2	5.2	5.0	3.1	1.1	0.9	7.7	5.5	5.3	1.6	1.1	1.0	5.8	5.2	5.0
North America    American Airlines Group Inc    8.9    6.2    3.8     6.3    6.1    5.2    0.8    0.7    0.6    3.7    4.8      Delta Air Lines Inc    10.3    6.1    5.1    2.6    1.3    1.0    6.2    4.3    3.8    1.0    0.7    0.6    3.7    4.8      Delta Air Lines Inc    10.3    6.1    5.1    2.6    1.3    1.0    6.2    4.3    3.8    1.0    0.7    0.6    3.0    4.1      Southwest Airlines Co    36.7    16.0    9.6    1.9    1.5    1.3    8.6    4.7    3.4    0.7    0.5    0.4    3.3    4.2      Air Canada    11.9    5.8    4.6    3.2    1.8    1.4    4.3    2.9    2.6    0.6    0.4    0.4    3.1    2.5      JetBlue Airways Corp    1.1    0.5    0.5    95.5    10.7    7.3    0.9    0.7    0.7    9.7    6.6	Bangkok Airways PCL	12.4	8.2	7.6	3.0	1.5	1.4	8.0	6.2	6.0	2.1	1.4	1.4	5.6	5.3	5.1
American Airlines Group Inc8.96.23.86.36.15.20.80.70.63.74.8Delta Air Lines Inc10.36.15.12.61.31.06.24.33.81.00.70.73.44.0United Airlines Holdings Inc9.25.24.32.51.10.95.83.93.50.90.60.63.04.1Southwest Airlines Co36.716.09.61.91.51.38.64.73.40.70.50.43.34.2Air Canada11.95.84.63.21.81.44.32.92.60.60.40.43.12.5JetBlue Airways Corp1.10.50.595.510.77.30.90.70.79.76.6Alaska Air Group Inc13.18.05.91.81.00.96.65.35.01.71.31.35.75.4Allegiant Travel Co22.38.25.81.60.60.569.84.43.71.20.80.747.73.7EuropeDeutsche Lufthansa AG5.35.34.20.60.65.35.01.71.31.35.75.4Allegiant Travel Co22.38.25.81.60.60.569.84.43.71.20.80.747.73.7Europe <t< td=""><td>InterGlobe Aviation Ltd*</td><td>16.8</td><td>30.1</td><td>25.0</td><td>68.6</td><td>25.1</td><td>12.8</td><td>9.2</td><td>12.6</td><td>10.8</td><td>2.3</td><td>2.8</td><td>2.5</td><td>13.1</td><td>11.5</td><td>10.5</td></t<>	InterGlobe Aviation Ltd*	16.8	30.1	25.0	68.6	25.1	12.8	9.2	12.6	10.8	2.3	2.8	2.5	13.1	11.5	10.5
Delta Air Lines Inc  10.3  6.1  5.1  2.6  1.3  1.0  6.2  4.3  3.8  1.0  0.7  0.7  3.4  4.0    United Airlines Holdings Inc  9.2  5.2  4.3  2.5  1.1  0.9  5.8  3.9  3.5  0.9  0.6  0.6  3.0  4.1    Southwest Airlines Co  36.7  16.0  9.6  1.9  1.5  1.3  8.6  4.7  3.4  0.7  0.5  0.4  3.3  4.2    Air Canada  11.9  5.8  4.6  3.2  1.8  1.4  4.3  2.9  2.6  0.6  0.4  0.4  3.1  2.5    JetBlue Airways Corp  1.1  0.5  0.5  95.5  10.7  7.3  0.9  0.7  0.7  9.7  6.6    Alaska Air Group Inc  13.1  8.0  5.9  1.8  1.0  0.9  6.6  5.3  5.0  1.7  1.3  1.3  5.7  5.4    Allegiant Travel Co  22.3  8.2  5.8  1.6  0.6  0.5	North America															
United Airlines Holdings Inc  9.2  5.2  4.3  2.5  1.1  0.9  5.8  3.9  3.5  0.9  0.6  0.6  3.0  4.1    Southwest Airlines Co  36.7  16.0  9.6  1.9  1.5  1.3  8.6  4.7  3.4  0.7  0.5  0.4  3.3  4.2    Air Canada  11.9  5.8  4.6  3.2  1.8  1.4  4.3  2.9  2.6  0.6  0.4  0.4  3.1  2.5    JetBlue Airways Corp  1.1  0.5  0.5  95.5  10.7  7.3  0.9  0.7  0.7  9.7  6.6    Alaska Air Group Inc  13.1  8.0  5.9  1.8  1.0  0.9  6.6  5.3  5.0  1.7  1.3  1.3  5.7  5.4    Allegiant Travel Co  22.3  8.2  5.8  1.6  0.6  0.5  69.8  4.4  3.7  1.2  0.8  0.7  47.7  3.7    Europe  Deutsche Lufthansa AG  5.3  5.3  4.2  0.6  0.6<	American Airlines Group Inc	8.9	6.2	3.8				6.3	6.1	5.2	0.8	0.7	0.6	3.7	4.8	4.6
Southwest Airlines Co  36.7  16.0  9.6  1.9  1.5  1.3  8.6  4.7  3.4  0.7  0.5  0.4  3.3  4.2    Air Canada  11.9  5.8  4.6  3.2  1.8  1.4  4.3  2.9  2.6  0.6  0.4  0.4  3.1  2.5    JetBlue Airways Corp  1.1  0.5  0.5  95.5  10.7  7.3  0.9  0.7  0.7  9.7  6.6    Alaska Air Group Inc  13.1  8.0  5.9  1.8  1.0  0.9  6.2  4.3  3.5  1.0  0.6  0.6  4.7  3.8    SkyWest Inc  12.9  8.8  7.9  1.7  1.0  0.9  6.6  5.3  5.0  1.7  1.3  1.3  5.7  5.4    Allegiant Travel Co  22.3  8.2  5.8  1.6  0.6  0.5  69.8  4.4  3.7  1.2  0.8  0.7  47.7  3.7    Europe  Deutsche Lufthansa AG  5.3  5.3  4.2  0.6  0.6  0	Delta Air Lines Inc	10.3	6.1	5.1	2.6	1.3	1.0	6.2	4.3	3.8	1.0	0.7	0.7	3.4	4.0	3.8
Air Canada  11.9  5.8  4.6  3.2  1.8  1.4  4.3  2.9  2.6  0.6  0.4  0.4  3.1  2.5    JetBlue Airways Corp  1.1  0.5  0.5  95.5  10.7  7.3  0.9  0.7  0.7  9.7  6.6    Alaska Air Group Inc  13.1  8.0  5.9  1.8  1.0  0.9  6.2  4.3  3.5  1.0  0.6  0.6  4.7  3.8    SkyWest Inc  12.9  8.8  7.9  1.7  1.0  0.9  6.6  5.3  5.0  1.7  1.3  1.3  5.7  5.4    Allegiant Travel Co  22.3  8.2  5.8  1.6  0.6  0.5  69.8  4.4  3.7  1.2  0.8  0.7  47.7  3.7    Europe  Deutsche Lufthansa AG  5.3  5.3  4.2  0.6  0.6  0.5  3.3  2.9  2.6  0.4  0.3  0.3  3.1  2.8    Air France-KLM  6.7  2.1  1.8  1.9  3.1  2.8	United Airlines Holdings Inc	9.2	5.2	4.3	2.5	1.1	0.9	5.8	3.9	3.5	0.9	0.6	0.6	3.0	4.1	3.9
JetBlue Airways Corp  1.1  0.5  0.5  95.5  10.7  7.3  0.9  0.7  0.7  9.7  6.6    Alaska Air Group Inc  13.1  8.0  5.9  1.8  1.0  0.9  6.2  4.3  3.5  1.0  0.6  0.6  4.7  3.8    SkyWest Inc  12.9  8.8  7.9  1.7  1.0  0.9  6.6  5.3  5.0  1.7  1.3  1.3  5.7  5.4    Allegiant Travel Co  22.3  8.2  5.8  1.6  0.6  0.5  69.8  4.4  3.7  1.2  0.8  0.7  47.7  3.7    Europe    Deutsche Lufthansa AG  5.3  5.3  4.2  0.6  0.6  0.5  3.3  2.9  2.6  0.4  0.3  0.3  3.1  2.8    Air France-KLM  6.7  2.1  1.8  1.9  3.1  2.8  2.6  0.4  0.4  0.4  3.1  2.9    International Consolidated Air  6.6  4.3  4.0  2.9  1.7 <t< td=""><td>Southwest Airlines Co</td><td>36.7</td><td>16.0</td><td>9.6</td><td>1.9</td><td>1.5</td><td>1.3</td><td>8.6</td><td>4.7</td><td>3.4</td><td>0.7</td><td>0.5</td><td>0.4</td><td>3.3</td><td>4.2</td><td>3.5</td></t<>	Southwest Airlines Co	36.7	16.0	9.6	1.9	1.5	1.3	8.6	4.7	3.4	0.7	0.5	0.4	3.3	4.2	3.5
Alaska Air Group Inc  13.1  8.0  5.9  1.8  1.0  0.9  6.2  4.3  3.5  1.0  0.6  0.6  4.7  3.8    SkyWest Inc  12.9  8.8  7.9  1.7  1.0  0.9  6.6  5.3  5.0  1.7  1.3  1.3  5.7  5.4    Allegiant Travel Co  22.3  8.2  5.8  1.6  0.6  0.5  69.8  4.4  3.7  1.2  0.8  0.7  47.7  3.7    Europe  Deutsche Lufthansa AG  5.3  5.3  4.2  0.6  0.6  0.5  3.3  2.9  2.6  0.4  0.3  0.3  3.1  2.8    Air France-KLM  6.7  2.1  1.8  1.9  3.1  2.8  2.6  0.4  0.4  0.4  3.1  2.9    International Consolidated Air  6.6  4.3  4.0  2.9  1.7  1.3  3.8  2.9  2.7  0.8  0.6  0.6  3.1  2.9    International Consolidated Air  6.6  4.3  4.0  2.	Air Canada	11.9	5.8	4.6	3.2	1.8	1.4	4.3	2.9	2.6	0.6	0.4	0.4	3.1	2.5	2.5
SkyWest Inc  12.9  8.8  7.9  1.7  1.0  0.9  6.6  5.3  5.0  1.7  1.3  1.3  5.7  5.4    Allegiant Travel Co  22.3  8.2  5.8  1.6  0.6  0.5  69.8  4.4  3.7  1.2  0.8  0.7  47.7  3.7    Europe  Deutsche Lufthansa AG  5.3  5.3  4.2  0.6  0.6  0.5  3.3  2.9  2.6  0.4  0.3  0.3  3.1  2.8    Air France-KLM  6.7  2.1  1.8  1.9  3.1  2.8  2.6  0.4  0.4  0.4  3.1  2.9    International Consolidated Air  6.6  4.3  4.0  2.9  1.7  1.3  3.8  2.9  2.7  0.8  0.6  0.6  3.1  2.9    easyJet PLC  8.6  6.2  5.8  1.3  1.0  0.9  2.7  2.0  1.9  0.4  0.3  0.3  2.3  2.0    Ryanair Holdings PLC  12.5  12.6  9.9  3.1  2	JetBlue Airways Corp				1.1	0.5	0.5	95.5	10.7	7.3	0.9	0.7	0.7	9.7	6.6	5.1
Allegiant Travel Co  22.3  8.2  5.8  1.6  0.6  0.5  69.8  4.4  3.7  1.2  0.8  0.7  47.7  3.7    Europe  Deutsche Lufthansa AG  5.3  5.3  4.2  0.6  0.6  0.5  3.3  2.9  2.6  0.4  0.3  0.3  3.1  2.8    Air France-KLM  6.7  2.1  1.8  1.9  3.1  2.8  2.6  0.4  0.4  0.4  3.1  2.9    International Consolidated Air  6.6  4.3  4.0  2.9  1.7  1.3  3.8  2.9  2.7  0.8  0.6  0.6  3.1  2.9    easyJet PLC  8.6  6.2  5.8  1.3  1.0  0.9  2.7  2.0  1.9  0.4  0.3  0.3  2.3  2.0    Ryanair Holdings PLC  12.5  12.6  9.9  3.1  2.7  2.2  7.2  6.9  5.7  1.7  1.4  1.3  6.2  7.0    Wizz Air Holdings Plc  6.9  13.6  6.2 <t< td=""><td>Alaska Air Group Inc</td><td>13.1</td><td>8.0</td><td>5.9</td><td>1.8</td><td>1.0</td><td>0.9</td><td>6.2</td><td>4.3</td><td>3.5</td><td>1.0</td><td>0.6</td><td>0.6</td><td>4.7</td><td>3.8</td><td>3.5</td></t<>	Alaska Air Group Inc	13.1	8.0	5.9	1.8	1.0	0.9	6.2	4.3	3.5	1.0	0.6	0.6	4.7	3.8	3.5
Europe    Europe    Substrate    Substrat    Substrate    Subst	SkyWest Inc	12.9	8.8	7.9	1.7	1.0	0.9	6.6	5.3	5.0	1.7	1.3	1.3	5.7	5.4	5.2
Deutsche Lufthansa AG  5.3  5.3  4.2  0.6  0.6  0.5  3.3  2.9  2.6  0.4  0.3  0.3  3.1  2.8    Air France-KLM  6.7  2.1  1.8  1.9  3.1  2.8  2.6  0.4  0.4  0.4  3.1  2.9    International Consolidated Air  6.6  4.3  4.0  2.9  1.7  1.3  3.8  2.9  2.7  0.8  0.6  0.6  3.1  2.9    easyJet PLC  8.6  6.2  5.8  1.3  1.0  0.9  2.7  2.0  1.9  0.4  0.3  0.3  2.3  2.0    Ryanair Holdings PLC  12.5  12.6  9.9  3.1  2.7  2.2  7.2  6.9  5.7  1.7  1.4  1.3  6.2  7.0    Wizz Air Holdings Plc  6.9  13.6  6.2  14.1  5.9  0.0  6.8  5.3  3.9  1.6  1.2  1.0  5.4  4.9	Allegiant Travel Co	22.3	8.2	5.8	1.6	0.6	0.5	69.8	4.4	3.7	1.2	0.8	0.7	47.7	3.7	3.0
Air France-KLM  6.7  2.1  1.8  1.9  3.1  2.8  2.6  0.4  0.4  3.1  2.9    International Consolidated Air  6.6  4.3  4.0  2.9  1.7  1.3  3.8  2.9  2.7  0.8  0.6  0.6  3.1  2.9    easyJet PLC  8.6  6.2  5.8  1.3  1.0  0.9  2.7  2.0  1.9  0.4  0.3  0.3  2.3  2.0    Ryanair Holdings PLC  12.5  12.6  9.9  3.1  2.7  2.2  7.2  6.9  5.7  1.7  1.4  1.3  6.2  7.0    Wizz Air Holdings Plc  6.9  13.6  6.2  14.1  5.9  0.0  6.8  5.3  3.9  1.6  1.2  1.0  5.4  4.9	Europe															
International Consolidated Air  6.6  4.3  4.0  2.9  1.7  1.3  3.8  2.9  2.7  0.8  0.6  0.6  3.1  2.9    easyJet PLC  8.6  6.2  5.8  1.3  1.0  0.9  2.7  2.0  1.9  0.4  0.3  0.3  2.3  2.0    Ryanair Holdings PLC  12.5  12.6  9.9  3.1  2.7  2.2  7.2  6.9  5.7  1.7  1.4  1.3  6.2  7.0    Wizz Air Holdings Plc  6.9  13.6  6.2  14.1  5.9  0.0  6.8  5.3  3.9  1.6  1.2  1.0  5.4  4.9	Deutsche Lufthansa AG	5.3	5.3	4.2	0.6	0.6	0.5	3.3	2.9	2.6	0.4	0.3	0.3	3.1	2.8	2.5
easyJet PLC  8.6  6.2  5.8  1.3  1.0  0.9  2.7  2.0  1.9  0.4  0.3  0.3  2.3  2.0    Ryanair Holdings PLC  12.5  12.6  9.9  3.1  2.7  2.2  7.2  6.9  5.7  1.7  1.4  1.3  6.2  7.0    Wizz Air Holdings Plc  6.9  13.6  6.2  14.1  5.9  0.0  6.8  5.3  3.9  1.6  1.2  1.0  5.4  4.9	Air France-KLM	6.7	2.1	1.8			1.9	3.1	2.8	2.6	0.4	0.4	0.4	3.1	2.9	2.8
Ryanair Holdings PLC    12.5    12.6    9.9    3.1    2.7    2.2    7.2    6.9    5.7    1.7    1.4    1.3    6.2    7.0      Wizz Air Holdings Plc    6.9    13.6    6.2    14.1    5.9    0.0    6.8    5.3    3.9    1.6    1.2    1.0    5.4    4.9	International Consolidated Air	6.6	4.3	4.0	2.9	1.7	1.3	3.8	2.9	2.7	0.8	0.6	0.6	3.1	2.9	2.7
Wizz Air Holdings Plc    6.9    13.6    6.2    14.1    5.9    0.0    6.8    5.3    3.9    1.6    1.2    1.0    5.4    4.9	easyJet PLC	8.6	6.2	5.8	1.3	1.0	0.9	2.7	2.0	1.9	0.4	0.3	0.3	2.3	2.0	1.8
	Ryanair Holdings PLC	12.5	12.6	9.9	3.1	2.7	2.2	7.2	6.9	5.7	1.7	1.4	1.3	6.2	7.0	5.9
	Wizz Air Holdings Plc	6.9	13.6	6.2	14.1	5.9	0.0	6.8	5.3	3.9	1.6	1.2	1.0	5.4	4.9	3.8
Controladora Vuela Cia de Avia    6.1    4.4    1.3    0.8    3.7    3.2    1.2    1.1    1.0    3.1    2.9	Controladora Vuela Cia de Avia		6.1	4.4		1.3	0.8	3.8	3.7	3.2	1.2	1.1	1.0	3.1	2.9	2.9

\*FY for INDIGO

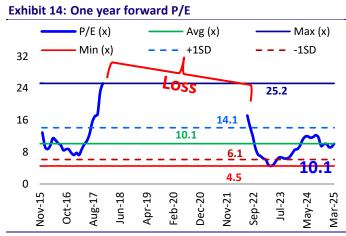
Source: Bloomberg, MOFSL



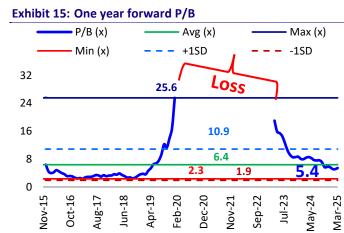
#### Exhibit 13: IndiGo – Key assumptions

Y/E March	FY20	FY21	FY22	FY23	FY24	FY25E	FY26E	FY27E
Capacity								
ASK (million)	96,300	45,471	70,400	1,14,400	1,39,300	1,57,060	1,75,561	1,93,587
ASK YoY (%)	19%	-53%	55%	63%	22%	13%	12%	10%
Load Factor (%)	86%	69%	73%	82%	86%	87%	90%	93%
RPK (million)	82,600	31,595	51,700	93,900	1,19,700	1,36,524	1,58,005	1,79,068
RPK YoY (%)	18%	-62%	64%	82%	27%	14%	16%	13%
Revenue Calculation								
Ticket Revenue (INR m)	3,14,682	1,18,735	2,19,239	4,81,759	6,07,980	6,94,909	7,22,081	8,18,339
Yield (INR/RPK)	3.81	3.76	4.24	5.13	5.08	5.09	4.57	4.57
Ancillary revenues (incl. others)	42,878	27,671	40,070	62,706	81,063	1,18,829	1,37,195	1,55,484
Total Revenue (INR m)	3,57,560	1,46,406	2,59,309	5,44,465	6,89,043	8,13,739	8,59,277	9,73,824
Fuel Cost								
Exchange rate (INR/USD)	71	74	75	80	83	85	86	86
ATF Prices (INR/lit)	63	43	74	116	102	95	78	80
YoY (%)	-6%	-32%	71%	57%	-12%	-7%	-17%	2%
Aircraft fuel expenses (INR m)	1,26,316	38,868	98,117	2,39,320	2,42,468	2,69,771	2,53,915	2,84,635
Spreads								
RASK	3.7	3.2	3.7	4.8	4.9	5.2	4.9	5.0
CASK	3.7	4.5	4.6	4.8	4.4	4.8	4.3	4.3
RASK-CASK	0.0	-1.3	-0.9	0.0	0.6	0.4	0.6	0.7
CASK-ex fuel	2.4	3.6	3.2	2.7	2.6	3.1	2.8	2.8
RASK-CASK (ex-fuel)	1.3	-0.4	0.5	2.1	2.3	2.1	2.1	2.2

Source: Company, MOFSL







Source: Company, MOFSL



# **Financials and Valuation**

#### Standalone - Income Statement

Standalone - Income Statement								(INR b)
Y/E March	FY20	FY21	FY22	FY23	FY24	FY25E	FY26E	FY27E
Total Income from Operations	357.6	146.4	259.3	544.5	689.0	813.7	859.3	973.8
YoY Chg (%)	25.5	-59.1	77.1	110.0	26.6	18.1	5.6	13.3
EBITDAR	45.3	2.6	8.4	68.1	173.7	187.0	232.9	268.9
Margin (%)	12.7	1.7	3.2	12.5	25.2	23.0	27.1	27.6
Aircraft & Engine Lease Rentals	5.0	2.8	3.1	3.3	10.8	29.0	10.5	11.6
EBITDA	40.4	-0.3	5.3	64.8	162.9	158.0	222.4	257.2
Margin (%)	11.3	-0.2	2.0	11.9	23.6	19.4	25.9	26.4
Depreciation	39.7	47.0	50.7	51.0	64.1	84.0	96.5	103.4
EBIT	0.6	-47.2	-45.4	13.8	98.9	74.0	125.9	153.8
Int. and Finance Charges	18.8	21.4	23.6	31.3	41.7	50.5	51.3	52.3
Other Income	15.4	10.4	7.2	14.3	23.3	34.4	37.0	38.7
РВТ	-2.8	-58.3	-61.7	-3.2	80.4	57.9	111.5	140.3
PBT after EO Exp.	-2.8	-58.3	-61.7	-3.2	80.4	57.9	111.5	140.3
Тах	-0.3	0.0	0.0	0.0	-1.2	2.7	12.0	35.3
Tax Rate (%)	9.8	0.0	0.0	0.0	-1.5	4.8	10.8	25.2
Reported PAT	-2.5	-58.3	-61.7	-3.2	81.7	55.1	99.5	105.0
Change (%)	PL	Loss	Loss	Loss	Loss	-32.5	80.6	5.5
Margin (%)	-0.7	-39.8	-23.8	-0.6	11.9	6.8	11.6	10.8
Standalone - Balance Sheet								(INR b)
Y/E March	FY20	FY21	FY22	FY23	FY24	FY25E	FY26E	FY27E
Equity Share Capital	3.8	3.8	3.9	3.9	3.9	3.9	3.9	3.9
Total Reserves	54.8	-3.1	-64.2	-66.9	15.5	70.6	170.1	275.1
Not \A/orth	F0.0	0.7	<b>CO A</b>	<b>CD 0</b>	10.2	74.4	174.0	270.0

Equity Share Capital	3.8	3.8	3.9	3.9	3.9	3.9	3.9	3.9
Total Reserves	54.8	-3.1	-64.2	-66.9	15.5	70.6	170.1	275.1
Net Worth	58.6	0.7	-60.4	-63.0	<b>19.3</b>	74.4	174.0	279.0
Total Loans	159.3	227.9	289.6	344.8	397.6	427.4	410.3	393.9
Capital Employed	217.9	228.6	229.2	281.7	416.9	501.8	584.3	672.8
Gross Block	228.0	295.3	370.7	485.4	633.3	766.4	911.4	1,058.7
Less: Accum. Deprn.	60.2	107.2	157.9	208.9	272.9	356.9	453.4	556.8
Net Fixed Assets	167.8	188.2	212.8	276.5	360.4	409.5	458.0	501.9
Capital WIP	1.3	0.7	1.2	0.2	0.0	14.8	17.8	18.3
Total Investments	95.0	72.9	80.3	115.1	164.5	164.5	164.5	164.5
Curr. Assets, Loans&Adv.	156.4	<b>168.0</b>	164.3	198.6	295.8	357.3	411.0	517.0
Inventory	2.9	3.2	4.1	5.9	6.2	7.6	7.6	8.5
Account Receivables	2.6	2.2	3.3	5.2	6.4	7.6	8.0	9.1
Cash and Bank Balance	108.3	112.3	101.2	118.1	167.1	205.1	250.7	335.4
Loans and Advances	42.7	50.4	55.7	69.4	116.0	137.0	144.7	164.0
Curr. Liability & Prov.	202.6	201.2	229.4	308.7	403.8	444.3	467.0	529.0
Account Payables	15.7	15.6	31.5	32.1	31.9	38.8	38.7	43.6
Other Current Liabilities	167.5	164.2	184.6	260.7	344.2	405.6	428.3	485.4
Provisions	19.5	21.4	13.2	15.9	27.7	0.0	0.0	0.0
Net Current Assets	-46.2	-33.1	-65.1	-110.1	-108.0	-87.0	-56.0	-12.0
Appl. of Funds	217.9	228.6	229.2	281.7	416.9	501.8	584.3	672.8



# **Financials and Valuation**

Ratios								
Y/E March	FY20	FY21	FY22	FY23	FY24	FY25E	FY26E	FY27E
Basic (INR)								
EPS	-6.4	-151.2	-160.1	-8.2	211.8	142.8	257.9	272.0
Cash EPS	96.9	-29.4	-28.7	124.5	379.1	361.9	509.9	542.1
BV/Share	152.5	1.8	-157.0	-164.0	50.3	193.7	452.6	725.7
DPS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Payout incl. tax (%)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Valuation (x)								
P/E	-801.9	-34.1	-32.2	-628.3	24.4	36.1	20.0	19.0
Cash P/E	53.3	-175.4	-179.8	41.5	13.6	14.3	10.1	9.5
P/BV	33.8	2,797.8	-32.9	-31.5	102.7	26.6	11.4	7.1
EV/Sales	5.7	14.4	8.4	4.1	3.2	2.7	2.5	2.1
EV/EBITDAR	45.1	826.5	259.0	32.6	12.8	12.9	9.6	7.9
EV/EBITDA	50.6	-8,279.5	411.2	34.2	13.6	14.0	9.7	8.0
Dividend Yield (%)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FCF Yield (%)	-3.4	-3.6	-2.5	6.4	10.0	1.2	3.9	5.8
FCF per share	-177.0	-184.5	-128.7	332.8	514.6	63.1	199.6	297.0
Return Ratios (%)								
RoE	-3.9	-196.5	206.9	5.1	-373.7	117.6	80.1	46.4
RoCE	9.3	-16.5	-16.7	11.0	35.5	23.6	30.0	30.6
RoIC	-2.5	-168.6	-101.7	29.2	150.4	69.6	83.6	75.3
Working Capital Ratios								
Fixed Asset Turnover (x)	1.6	0.5	0.7	1.1	1.1	1.1	0.9	0.9
Asset Turnover (x)	1.6	0.6	1.1	1.9	1.7	1.6	1.5	1.4
Inventory (Days)	3	8	6	5	4	3	3	3
Debtor (Days)	3	5	5	3	3	10	12	12
Creditor (Days)	18	39	46	25	23	17	16	16
Working Cap. Turnover (Days)	-158	-363	-234	-153	-146	-131	-130	-130
Standalone - Cash Flow Statement								(INR b)
Y/E March	FY20	FY21	FY22	FY23	FY24	FY25E	FY26E	FY27E
OP/(Loss) before Tax	-2.8	-58.3	-61.7	-3.2	80.4	57.9	111.5	140.3
Depreciation	39.7	47.0	50.7	51.0	64.1	84.0	96.5	103.4
Interest & Finance Charges	3.4	11.1	16.3	31.1	41.7	16.1	14.4	13.5
Direct Taxes Paid	0.0	0.0	0.0	-3.9	-5.1	-2.7	-12.0	-35.3
(Inc)/Dec in WC	92.5	-3.8	21.4	31.2	43.4	17.8	14.6	40.6
CF from Operations	132.8	-4.0	26.7	106.2	224.5	173.0	224.9	262.6
CF from Operating incl EO	132.8	-4.0	26.7	127.0	211.8	173.0	224.9	262.6
(Inc)/Dec in FA	-201.2	-67.2	-76.4	1.4	-13.2	-148.7	-147.9	-147.9
Free Cash Flow	-68.3	-71.2	-49.7	128.4	198.6	24.3	77.0	114.7
(Pur)/Sale of Investments	-29.8	22.1	-7.4	-43.5	-109.1	0.0	0.0	0.0
Others	15.4	10.4	7.2	1.6	4.8	34.4	37.0	38.7
CF from Investments	-215.6	-34.8	-76.5	-40.6	-117.6	-114.3	-111.0	-109.2
Inc/(Dec) in Debt	137.3	68.6	61.7	-16.7	-2.8	29.8	-17.1	-16.4
Interest Paid	-18.8	-21.4	-23.6	-26.7	-35.0	-50.5	-51.3	-52.3
Dividend Paid	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
CF from Fin. Activity	105.0	42.7	38.8	-84.3	-99.8	-20.7	-68.4	-68.7
Inc/Dec of Cash	22.2	4.0	-11.1	2.2	-5.5	38.0	45.6	84.7
Opening Balance	86.1	108.3	112.3	10.1	12.4	6.9	44.9	90.5
Closing Balance	108.3	112.3	101.2	12.4	6.9	44.9	90.5	175.2

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NOTES



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BUY	>=15%
SELL	< - 10%
NEUTRAL	< - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

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