Apr 2025 | Issue 103



# What We Offer - Ongoing Alternate Investment Fund (AIF)



#### **Category 3 AIF**

- Motilal Oswal Select Opportunities Fund Series IV
- Motilal Oswal Hedged Equity Multifactor
- Motilal Oswal Founders Fund
- Motilal Oswal Founders Fund Series V
- Ikigai Emerging Fund
- · Clarus Capital Fund
- Renaissance India Next Fund

#### **Category 2 AIF**

- MO Alts IREF VI
- First Bridge India Growth Fund
- Neo Infra Income Opportunities Fund
- · Neo Income Plus Fund

# Our bouquet of AIF (CAT 3) offerings



Calagrapa	From al Maria aras ar	Law was als Darks	AUM	Open/Close		F	Performance	(%)			DDT
Scheme	Fund Manager	Launch Date	(Rs Cr.)	Ended	3 months	6 months	1 Year	3 Years	Since Inception	Factsheet	PPT
Motilal Oswal Select Opportunities Series IV	Vaibhav Agrawal	19-Apr-24	921	Close Ended	-14.8	-8.2			22.4	<u>Link</u>	<u>Link</u>
Motilal Oswal Founders Fund	Abhishek Anand	11-Nov-24	292	Open Ended	-16.4				-10.0	<u>Link</u>	<u>Link*</u>
Motilal Oswal Founders Fund Series V	Dhaval Mehta	14-Feb-25	135	Close Ended					2.9	<u>Link</u>	<u>Link</u>
Motilal Oswal Hedged Equity Multifactor^	Bijon Pani	14-Feb-22	550	Open Ended	-11.6	-18.4	-6.8	9.6	9.7	<u>Link</u>	<u>Link</u>
Clarus Capital Fund	Soumendra Lahiri	04-May-24	2,170^	Open Ended	-7.5	-9.4	19.3		24.8	<u>Link</u>	<u>Link</u>
Renaissance India Next Fund IV	Pankaj Murarka	02-Dec-24	121	Open Ended	-10.5				-5.4	<u>Link</u>	<u>Link*</u>
Ikigai Emerging Equity Fund	Pankaj Tibrewal	19-Jun-24	3,100	Open Ended	-11.0	-15.4			-9.6	<u>Link</u>	<u>Link*</u>

#### MOAMC Select Opportunities Fund Series IV (AIF CAT 3)

- The fund strives to take advantage of possibilities given by strong market dynamics and favourable economic currents, with a primary focus on choosing excellent firms led by skilled leadership.
- The fund would be taking exposure in unlisted opportunities to ensures a compelling potential for success in the medium term.

Large	Mid	Small	Cash
20.3	31.8	47.9	-

*Ratio	Portfolio	S&P BSE 500
P/E	-	22.4
P/B	_	3.7

Source: AMC | As on 31st Mar 2025 |\*Ratio mentioned is 1 yr Trailing.

Fund Manager	AUM (Rs. Crs)
Vaibhav Agrawal	921

Launch Date	19-04-2024
Fund Type	Close Ended

CAGR %	Portfolio	BSE 500
SI	22.4	4.6

Months	36-48	48-60
Exit Load %	3%	2%

### # of Holdings Listed % Unlisted % 27 70 30



Top 5 Holdings Weight = 29.9%			
Script	Weight %		
Onesource Specialty Pharma Ltd	6.9		
Zepto Ltd	5.2		
PTC Industries Limited	4.7		
Swiggy Limited	4.6		
Radico Khaitan Ltd.	4.6		

Top 5 Sectors Weight :	= 61.5%
Sector	Weight %
Capital Goods 29.4	
Consumer Services 11.7	
Consumer Durables	8.5
Information Technology 6.1	
Chemicals 5.8	

### **MOAMC** Founders Fund (AIF CAT 3)

- The fund's primary focus is on choosing excellent firms led by skilled leadership. This ensures a compelling potential for success in the medium term.
- It aims to participate in sectors and themes favoured by strong economic tailwinds & a high probability of success in the medium term.

Large	Mid	Small	Cash
17.9	38.0	44.1	_

*Ratio	Portfolio	S&P BSE 500
P/E	-	22.4
P/B	-	3.7

Fund Manager	AUM (Rs. Crs)
Abhishek Anand	299

Launch Date	11-11-2024
Fund Type	Open Ended

CAGR %	Portfolio	BSE 500
SI	-10.0	-5.8

Months	Until 12 months
Exit Load %	1

# of Holdings	Listed %	Unlisted %
26	100	_

Top 5 Holdings Weight = 24.7%		
Script	Weight %	
PTC Industries Limited	5.9	
Zomato Limited	4.7	
Suzlon Energy Ltd	4.4	
Radico Khaitan Ltd.	5.2	
Onesource Specialty Pharma	4.5	

Top 5 Sectors Weight = 69.6%		
Sector	Weight %	
Capital Goods	36.4	
Consumer Durables	10.6	
Consumer Services	8.5	
Chemicals	7.1	
Information Technology	6.9	

#### **MOAMC** Founders Fund Series V (AIF CAT 3)

- The fund's main objective would be Capital Preservation & Capital Appreciation.
- It looks to achieve both the objective by focusing on companies which have high ROCE and Earnings Growth where the promoters have a significant skin in the game.

Large	Mid	Small	Cash
19.7	36.4	43.8	-

*Ratio	Portfolio	BSE 500
P/E	-	22.4
P/B	-	3.7

Source: AMC | As on 31st Mar 2025 |\*Ratio mentioned is 1 yr Trailing.

Fund Manager	AUM (Rs. Crs)
Dhaval Mehta	135

Launch Date	14-02-2025
Fund Type	Close Ended

CAGR %	Portfolio	BSE 500
SI	2.9	2.1

Year	Upto 1 Yr	After 1 Yr
Exit Load %	1	Nil

### # of Holdings Listed % Unlisted % 26 100 -



Top 5 Holdings Weight = 24.2%		
Script	Weight %	
PTC Industries Limited	5.8	
Gujarat Fluorochemicals Limited	5.0	
Radico Khaitan Ltd.	4.6	
Zomato Limited	4.5	
Piramal Enterprises Limited	4.4	

Top 5 Sectors Weight = 68.8%		
Sector	Weight %	
Capital Goods	35.3	
Consumer Durables 10.3		
Consumer Services	8.4	
Chemicals 7.6		
Information Technology	7.2	

EN ENDED)	# of Holdings	Listed %	Unlisted %
EN ENDED)	38	100	_
	_		

Top 5 Holdings Weight = 21.1%		
Script	Weight %	
Indus Towers Ltd	5.4	
Muthoot Finance Limited	4.3	
Marico Ltd	3.9	
Interglobe Aviation Limited	3.8	
Alkem Laboratories Limited	3.8	

Top 5 Sectors Weight = 58.2%		
Sector	Weight %	
Healthcare	26.0	
Fast Moving Consumer Goods	9.8	
inance	8.8	
Oil, Gas & Consumable Fuels	7.3	
Metals & Mining	6.3	

# MOAMC Hedged Equity Multifactor (OPEN ENDED) (AIF CAT 3) Fund Manager AUM (

 The investment objective of the Motilal Oswal Hedged Equity Multifactor Strategy is to invest in a basket of companies based on growth & Momentum using Factor-based investing with Hedge against Tail Risk events.

Large	Mid	Small	Cash
26.4	47.1	14.5	10.6

*Ratio	Portfolio	Nifty 500 TRI
P/E	ı	22.5
P/B	ı	3.5

Fund Manager	AUM (Rs. Crs)
Bijon Pani	550

Launch Date	14-02-2022
Fund Type	Open Ended

CAGR %	Portfolio	Nifty 500 TRI
1 Yr	-6.8	6.4
3 Yr	9.6	13.9
SI	9.7	13.3

Year	Upto 1 Yr	After 1 Yr
Exit Load %	2	Nil

#### Clarus Capital Fund (AIF CAT 3)

- The investment objective of fund is to invest in sectors that have a stronger ROE metrics than the benchmark index. This would enable the fund to capitalize on long term growth prospects & deliver superior risk adjusted returns.
- The fund would be of companies that are fundamentally strong and high resilient to market volatility.

Large	Mid	Small	Cash
24.0	10.0	65.0	0.2

*Ratio	Portfolio	BSE 500
P/E	26.0	22.4
P/B	-	3.7

Source: AMC | As on 31st Mar 2025 |\*Ratio mentioned is 1 yr Trailing. NP = Data not provided by the AMC

Fund Manager	AUM (Rs. Crs)
Soumendra Lahiri	2,170

Launch Date	04-05-24
Fund Type	Open Ended

CAGR %	Portfolio	BSE 500
1 Yr	19.3	6.0
SI	24.8	19.4

Year	1 Yr	2 Yr	3 Yr
Exit Load %	2%	1%	NII

## # of Holdings Listed % Unlisted % NA 100 -



Top 5 Holdings Weight = NP		
Script	Weight %	
Aadhar Housing	NP	
Axis Bank	NP	
Federal Bank	NP	
HDFC Bank	NP	
Healthcare Global	NP	

Top 5 Sectors Weight = 91.0%		
Sector Weight		
FS – Lending	30.0	
İT	19.0	
Manufacturing	15.0	
Healthcare	14.0	
FS – Non Lending 13.0		

### Renaissance India Next Fund (CAT 3)

- A concentrated portfolio that invests in companies across businesses which are at different states of their business lifecycles.
- Fund follows framework of Sustainable Quality Growth at Reasonable Price (SQGARP).

Large	Mid	Small	Cash
57.0	23.0	20.0	-

*Ratio	Portfolio	Nifty 200
P/E	23.0	22.0
P/B	2.9	3.6

Fund Manager	AUM (Rs. Crs)
Pankaj Murarka	121

Launch Date	02-12-24
Fund Type	Open Ended

CAGR %	Portfolio	Nifty 200
SI	-13.0	-5.4

Months	Upto 2 Yr	2 Yr Onwards
Exit Load %	1%	Nil

# of Holdings	Listed %	Unlisted %
35	100	-

Top 5 Holdings Weight = 29.3%		
Script	Weight %	
HDFC Bank Ltd	8.8	
Reliance Industries Ltd	6.0	
Tech Mahindra Ltd	5.6	
Infosys Ltd	4.8	
HDFC Asset Management Company	4.1	

Top 5 Sectors Weight = 74.4%		
Sector	Weight %	
BFSI	36.1	
Consumer Discretionary	11.3	
IT & Tech	11.1	
Pharma & Chemical	9.5	
Auto & Logistic	6.4	

### **IKIGAI** Emerging Equity Fund (CAT 3)

- The fund looks to invest in high quality businesses which can generate high ROCE and are run by honest promoters.
- The fund follows a broad investment approach of MBV (Management, Business & Valuation) wherein they look to generate a higher risk adjusted return.

Large	Mid	Small	Cash
12.1	42.0	44.0	1.9

*Ratio	Portfolio	Nifty Midcap 150
P/E	24.0	34.5
P/B	-	4.8

Fund Manager	AUM (Rs. Crs)
Pankaj Tibrewal	3,100

Launch Date	19-06-24
Fund Type	Open Ended

CAGR %	Portfolio	Nifty Midcap 150
SI	-9.5	-8.1

Months	1 Yr	1 Yr Onwards
Exit Load %	2%	Nil

# of Holdings	Listed %	Unlisted %
30-40	100	-



Top 5 Holdings Weight = 18.1%		
Script	Weight %	
Styrenix Performance Materials	4.5	
Ajanta Pharma	4.3	
VST Tiller Tractors	3.4	
IPCA Laboratotries	3.2	
HDFC Bank	2.7	

Top 5 Sectors Weight = 86.3%				
Sector	Weight %			
Materials	25.6			
Industrials	19.0			
Consumer Discretionary	17.6			
Financials	12.5			
Health Care	11.6			

# Overlap of Stocks within offerings – AIF CAT 3

Stock Universe # of Stocks
Universe of Stocks 90

Unique # of Stocks 64 # of Stocks common (Count) 26

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Wealth Management

Strategies (Total No. of stocks)	MO Founders (26)	MO Founders IV (26)	MOAMC HEMSA (38)	MOAMC SOP IV (27)	Renaissance INP IV (35)
MO Founders (26)	0(0%)	-	-	-	-
MO Founders IV (26)	26(96%)	0(0%)	-	-	-
MOAMC HEMSA (38)	2(2%)	2(2%)	34(81%)	-	-
MOAMC SOP IV (27)	25(80%)	25(80%)	2(8%)	2(10%)	-
Renaissance IV (35)	1(0%)	1(0%)	2(4%)	1(0%)	32(96%)

# Our bouquet of AIF (CAT 2) offerings



Scheme	Туре	Fund Manager	Launch Date	1 <sup>st</sup> Close Date	Upfront Contribution	Tenure after 1 <sup>st</sup> Close	Indicative Pre-tax IRR (%)	Target Corpus (Rs cr)	Commitment Received (Rs cr)	Open/Close Ended	Factsheet	PPT
MO Alts India Realty Excellence Fund VI (IREF)^	Real Estate	Saurabh Rathi	20-08-2023	14-02-2024	47%	7 years	20	2,000+750	1,835	Close Ended	<u>Link*</u>	<u>Link*</u>
First Bridge India Growth Fund	Late Stage	Vishal Gupta	31-03-2023	10-05-2023	60%	8 years	25	750+250	750	Close Ended	<u>Link*</u>	<u>Link*</u>
Neo Infra Income Opportunities Fund	Private Credit	Abishek Goel	July 2023	28-09-2023	40%	7 years	16-18	2,000	2100	Close Ended	<u>Link</u>	<u>Link</u>
Neo Income Plus Fund	Private Credit	Ashutosh Ojha	May 2024	23-07-2024	100%	4 years	13-15	300+400	680	Close Ended	<u>Link</u>	<u>Link</u>

#### MO Alts IREF VI (AIF CAT 2)

- MO Alts has focussed on real estate investing since 2009, managing over Rs 7,500cr of cumulative AUM across past real estate funds, with 82 exits already done at ~20% IRR
- IREF 6th series aims to invest in 15-40 transactions (50% in high-yield debt) across top quality developers, primarily focusing on Tier 1 cities, early-stage (land-buying stage) and mainly residential projects (minimum 65% of corpus).
- Sponsors and Team of MO Alts have themselves invested Rs 210cr in the fund

Source: AMC| As on 28<sup>th</sup> Feb 2025

Fund	Commitment	Target
Manager	Received	Corpus
Saurabh Rathi	1,835 cr	2,000+ 750 cr

20-08-2023
14-02-2024
7 years
+1 yr and +1 yr
Rs 2 crore
20%
Client Level
No exit option
NA
Close ended



Indicative	Start	Every Qtr
Cumulative Drawdown %	~47%	~15%

#### Opportunity in Real Estate

- With declines in interest rate and with only 11 months of RE inventory left, now could be an opportune time to fund real estate projects for high yields, backed by strong security measures.
- Banks and HFCs are not allowed to finance land acquisition and RBI has put major lending restrictions on NBFCs, providing an opportunity for such early stage – debt/ mezzanine oriented funds, targeted towards land acquisition in residential projects.

### First Bridge India Growth Fund (AIF CAT 2)

- Primarily invests in high-quality businesses led by firstgeneration entrepreneurs,
- Commits/invests substantial capital in companies, ensuring alignment of interests, and maintaining rigorous risk management and governance standards.
- Focuses on Consumer, Financial Services, Manufacturing, Business Services companies
- Aims to ensure that not more than 40% of fund corpus is invested in a single sector and not more than 10% in a single company.

Fund	Commitment	Target
Manager	Received	Corpus
Vishal Gupta	750 cr	750+250 cr

31-03-2023
10-05-2023
8 years
+1 yr and +1 yr
Rs 1 crore
25%
Client Level
No exit option
NA
Close ended

Company Name	Sector	Amount (in cr)
Mahaveer Finance India Ltd ("MFIL")	Financial Services	97
Bagzone Lifestyle Private Ltd (Lavie)	Consumer businesses	65
Oshea Herbals Private Ltd.	Consumer businesses	60
LEAP India	Consumer businesses	50

Indicative	Start	Every Quarter
Cumulative Drawdown %	60%	7-8%

Source: AMC | As on 31st Mar 2025

#### Neo Infra Income Opportunities Fund (AIF CAT 2)

- Aims to invests in 10 to 12 regular income-generating operating Renewable (especially solar) and Road projects in India.
- Aims to deliver superior risk adjusted returns along with periodic cash distributions to investors.
- ~Rs 8 lakh crore of equity capital is anticipated to be invested in infrastructure over the next 5 years.
- Neo currently manages an AUM of ~USD 550 mn across 5 funds.

Indicative	Start/upfront	30-04-25	30-06-25
Cumulative Drawdown %	40% + equalization	15-20%	Rest

Source: AMC | As on 31st Mar 2025

Fund Manager	Commitment Received		Target Corpus	
Abhishek Goel	2100 cr		2000 cr	
Launch Date	Launch Date		July 2023	
1st Close Date	1 <sup>st</sup> Close Date		28-09-2023	
Tenure from 1st close		7 years		
Extension		+1 yr and +1 yr		
Commitment	Commitment Required		Rs 1 crore	
Indicative Pre-tax IRR %		16-18%		
Tax at		Client Level		
Exit Load %		No exit option		

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Holdings	Invested Amt (Rs cr)	Indicative Pre-tax IRR	
NHAI HAM road in North India – DAK 5	300	~22%	
430 MWp solar portfolio	300	~20%	
NHAI HAM road in North India – DAK 2	220	~22%	
NHAI InviT	198	~18%	

### Neo Income Plus Fund (AIF CAT 2)

- The fund focuses on performing credit and private credit markets, which are often unavailable to retail investors and invest in companies which are non-bankable to generate superior risk-adjusted returns.
- Performing Credit opportunity is a Large and Growing space in India with an estimated annual demand of 30,000 cr p.a.
- The fund has a CRISIL AA- rating but the investee companies in which they would be investing will be mostly unrated papers.

Indicative	Start/upfront	
Cumulative Drawdown %	100% + equalization	

Source: AMC	l As on 31 <sup>st</sup> Mar 2025
Soul CE. AIVIC	AS 011 31 WILL 2023

Commitment	Target
Received	Corpus
600 or	300+400
000 CI	cr

NA.

Close ended

Redemption

Fund Type

Launch Date	May-24	
1st Close Date	23 <sup>rd</sup> July 2024	
Tenure from 1st close	4 years	
Extension	NA	
Commitment Required	Rs 1 crore	
Indicative Pre-tax IRR %	13-15%	
Tax at	Client Level	
Exit Load %	No exit option	
Redemption	NA.	
Fund Type	Close ended	

Industry (Investment Type)	Invested Amt (Rs cr)	Indicative Pre-tax IRR
Retailer (Working Capital)	60	~14-16%
Financial Services (Lending)	50	~14-15%
Financial Services (Lending)	40	~16-18%
Financial Services (Growth)	65	~17-18%
Distillery & Bottling (Acquisition & General Use)	70	~15-16%
Investments at Negotiation Stage		
Consumer Retail (Acquisition)	70	~16-18%
Hospitality & leisure	70	~14-15%



# **Thank You!**

Motilal Oswal Financial Services Limited (MOFSL)\* Member of NSE, BSE, MCX, NCDEX CIN No.: L67190MH2005PLC153397

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\*Such representations are not indicative of future results.
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### **Humbled to receive Multiple Awards**





Consistently featured in 'Fortune 500 (India)' from 2020 to 2023



Featured in 'Forbes Super 50 Companies' in 2017.



Awarded 'Brand of the Year' at the CNBC TV18 - India Business Leadership Awards 2018.



Inducted into the 'HALL OF FAME' at the CNBC 10<sup>th</sup> Financial Advisor Awards 2019.



Enters the Limca Book of Records for creating **India's Largest Dealing Room** in 2009.



Consistently ranked among the top 3 for Best Brokerage (India) for over a decade at the Asiamoney Brokers Poll.