Mar 2025 | Issue 102



## What We Offer - Ongoing Alternate Investment Fund (AIF)



#### **Category 3 AIF**

- Motilal Oswal Select Opportunities Fund Series IV
- Motilal Oswal Hedged Equity Multifactor
- Motilal Oswal Founders Fund
- Motilal Oswal Founders Fund Series V
- Ikigai Emerging Fund
- · Clarus Capital Fund
- Renaissance India Next Fund

#### Category 2 AIF

- MO Alts IREF VI
- First Bridge India Growth Fund
- Neo Infra Income Opportunities Fund
- · Neo Income Plus Fund

# Our bouquet of AIF (CAT 3) offerings



		Launch	AUM	Open/Close		F	Performance	;			rwanagemen
Multi Scheme	Fund Manager	Date	(Rs Cr.)	Ended	3months	6months	1 Year	3 Years	Since Inception	Factsheet	PPT
Motilal Oswal Select Opportunities Series IV	Vaibhav Agrawal	19-Apr-24	771	Close Ended	-18.3	-12.7			11.4	<u>Link</u>	<u>Link</u>
Motilal Oswal Founders Fund	Abhishek Anand	09-Aug-24	239	Open Ended	-19.9				-16.5	<u>Link</u>	<u>Link</u>
Motilal Oswal Founders Fund Series V	Dhaval Mehta	14-Feb-25	42	Close Ended					-4.2	NA	<u>Link</u>
Motilal Oswal Hedged Equity Multifactor*	Bijon Pani	14-Feb-22	521	Open Ended	-16.2	-26.8	-10.6	12.4	11.7	<u>Link</u>	<u>Link</u>
Ikigai Emerging Equity Fund	Pankaj Tibrewal	19-Jun-24	2,498	Open Ended	-17.6	-18.8			-15.1	<u>Link</u>	<u>Link</u>
Clarus Capital Fund	Soumendra Lahiri	04-May-24	2,170	Open Ended	-13.6	-10.5	11.1		22.4	<u>Link</u>	<u>Link</u>
Renaissance India Next Fund	Pankaj Murarka	02-Dec-24	105	Open Ended	-9.1				-18.6	<u>Link</u>	<u>Link</u>

#### MOAMC Select Opportunities Fund Series IV (AIF CAT 3)

- The fund strives to take advantage of possibilities given by strong market dynamics and favourable economic currents, with a primary focus on choosing excellent firms led by skilled leadership.
- The fund would be taking exposure in unlisted opportunities to ensures a compelling potential for success in the medium term.

Large	Mid	Small	Cash
17.4	34.6	48.0	8.4

*Ratio	Portfolio	S&P BSE 500
P/E	-	22.4
P/B	-	3.7

Source: AMC| As on 28th February, 2025 | \*Ratio mentioned is 1yr Trailing.

Fund Manager	AUM (Rs. Crs)
Vaibhav Agrawal	771

Launch Date	19-04-2024
Fund Type	Close Ended

CAGR %	Portfolio	BSE 500
SI	11.4	-2.5

Months	36-48	48-60
Exit Load %	3%	2%

#### # of Holdings Listed % Unlisted % 27 70 30



Top 5 Holdings Weight = 26.7%			
Script	Weight %		
Zepto Ltd	6.2		
Onesource Specialty Pharma Ltd.	5.8		
Swiggy Ltd.	5.6		
Radico Khaitan Ltd.	4.7		
Inox Wind Ltd.	4.4		

Top 5 Sectors Weight =	63.0%
Sector	Weight %
Capital Goods	28.0
Consumer Services	14.1
Consumer Durables	8.2
Information Technology	6.6
Chemicals 6.1	

#### **MOAMC** Founders Fund (AIF CAT 3)

- The fund's primary focus is on choosing excellent firms led by skilled leadership. This ensures a compelling potential for success in the medium term.
- It aims to participate in sectors and themes favoured by strong economic tailwinds & a high probability of success in the medium term.

Large	Mid	Small	Cash
15.3	43.0	41.7	2.5

*Ratio	Portfolio	S&P BSE 500
P/E	ı	22.4
P/B	-	3.7

Fund Manager	AUM (Rs. Crs)
Abhishek Anand	239

Launch Date	11-11-2024
Fund Type	Open Ended

CAGR %	Portfolio	BSE 500
SI	-16.5	-12.2

Months	Until 12 months
Exit Load %	1

# of Holdings	Listed %	Unlisted %
25	100	_

Top 5 Holdings Weight = 22.1%		
Script	Weight %	
Zomato Ltd.	5.0	
Radico Khaitan Ltd.	4.2	
Emudhra Ltd.	4.6	
Ptc Industries Ltd.	4.3	
Phoenix Mills Ltd.	4.1	

Top 5 Sectors Weight =	67.2%
Sector	Weight %
Capital Goods	33.0
Consumer Durables	11.1
Information Technology	8.8
Consumer Services	7.5
Realty	6.8

Source: AMC | As on 28th February, 2025 | \*Ratio mentioned is 1yr Trailing.

#### **MOAMC** Founders Fund Series V (AIF CAT 3)

- The fund's main objective would be Capital Preservation & Capital Appreciation.
- It looks to achieve both the objective by focusing on companies which have high ROCE and Earnings Growth where the promoters have a significant skin in the game.

Large	Mid	Small	Cash
18.0	41.8	40.2	5.3

*Ratio	Portfolio	BSE 500
P/E	_	22.4
P/B	-	3.7

Source: AMC| As on 28th February, 2025|\*Ratio mentioned is 1yr Trailing.

Fund Manager	AUM (Rs. Crs)
Dhaval Mehta	42

Launch Date	14-02-2025
Fund Type	Close Ended

CAGR %	Portfolio	BSE 500
SI	-4.2	-4.9

Year	Upto 1 Yr	After 1 Yr
Exit Load %	1	Nil

Fund Manager	AUM (Rs. Crs)
Dhaval Mehta	42

# of Holdings	Listed %	Unlisted %
25	100	_



Top 5 Holdings Weight = 24.2%		
Script	Weight %	
Zomato Ltd. 5.8		
Radico Khaitan Ltd. 4.7		
Phoenix Mills Ltd. 4.7		
Emudhra Ltd. 4.6		
Dixon Technologies India Ltd. 4.5		

Top 5 Sectors Weight =	72.2%
Sector Weight	
Capital Goods	34.1
Consumer Durables 12.4	
Consumer Services 10.0	
Realty 8.4	
Information Technology	7.3

# of Holdings	Listed %	Unlisted %
35	100	1

Top 5 Holdings Weight = 24.5%		
i s		
Script	Weight %	
Indus Towers Ltd	6.1	
Petronet Lng Ltd.	5.2	
Eicher Motors Ltd.	4.9	
Ajanta Pharma Ltd.	4.2	
Emami Ltd.	4.1	

Top 5 Sectors Weight = 42.4%	
Sector	Weight %
Oil, Gas & Consumable Fuels	10.7
Automobile and Auto Components	10.6
Fast Moving Consumer Goods	8.6
Finance	6.4
Telecommunication	6.1

### MOAMC Hedged Equity Multifactor (OPEN ENDED)

(AIF CAT 3)

• The investment objective of the Motilal Oswal Hedged Equity Multifactor Strategy is to invest in a basket of companies based on growth & Momentum using Factor-based investing with Hedge against Tail Risk events.

Large	Mid	Small	Cash
32.5	50.1	17.4	1.8

*Ratio	Portfolio	Nifty 500 TRI
P/E	-	22.5
P/B	-	3.5

Source: AMC| As on 28th February, 2025 | \*Ratio mentioned is 1yr Trailing. The scheme is available in Close Ended Structure as well.

Fund Manager	AUM (Rs. Crs)
Bijon Pani	520

Launch Date	14-02-2022
Fund Type	Open Ended

CAGR %	Portfolio	Nifty 500 TRI
1 Yr	-10.6	-0.1
SI	11.7	11.1

Year	Upto 1 Yr	After 1 Yr
Exit Load %	2	Nil

#### Clarus Capital Fund (AIF CAT 3)

- The investment objective of fund is to invest in sectors that have a stronger ROE metrics than the benchmark index. This would enable the fund to capitalize on long term growth prospects & deliver superior risk adjusted returns.
- The fund would be of companies that are fundamentally strong and high resilient to market volatility.

Large	Mid	Small	Cash
24.0	10.0	66.0	-

*Ratio	Portfolio	BSE 500
P/E	24.5	22.4
P/B	-	3.7

Source: AMC| As on 28<sup>th</sup> February, 2025 | \*Ratio mentioned is 1yr Trailing.

Fund Manager	AUM (Rs. Crs)
Soumendra Lahiri	2,170

Launch Date	04-May-24
Fund Type	Open Ended

CAGR %	Portfolio	BSE 500
1 Yr	11.1	-0.4
SI	22.4	15.8

Year	1 Yr	2 Yr	3 Yr
Exit Load %	2%	1%	NII

#### # of Holdings Listed % Unlisted % NA 100 -



Top 5 Holdings Weight = 34.0%*	
Script	Weight %
HDFC Bank Ltd	9.0
Tech Mahindra	7.0
Federal Bank	6.0
Axis Bank	6.0
ICICI Bank	6.0

Top 5 Sectors Weight = 58.2%		
Sector	Weight %	
FS – Lending	29.0	
IT	18.0	
Manufacturing	16.0	
FS – Non Lending	14.0	
Healthcare	13.0	

# of Holdings	Listed %	Unlisted %
31	100	-

Top 5 Holdings Weight = 33.3%		
Script	Weight %	
HDFC Bank Ltd	9.6	
Reliance Industries Ltd	7.1	
Tech Mahindra Ltd	6.7	
Infosys Ltd	5.8	
HDFC AMC	4.1	

Top 5 Sectors Weight = 84.1%		
Sector	Weight %	
BFSI	36.9	
T & Tech	18.4	
Consumer Discretionary	11.9	
Pharma & Chemical	9.8	
Diversified	7.1	

#### Renaissance India Next Fund (CAT 3)

- A concentrated portfolio that invests in companies across businesses which are at different states of their business lifecycles.
- Fund follows framework of Sustainable Quality Growth at Reasonable Price (SQGARP).

Large	Mid	Small	Cash
57.0	24.0	17.0	1.0

*Ratio	Portfolio	Nifty 200
P/E	22.5	21.6
P/B	2.7	3.5

Fund Manager	AUM (Rs. Crs)
Pankaj Murarka	105

Launch Date	02-Dec-24
Fund Type	Open Ended

CAGR %	Portfolio	Nifty 200
SI	-18.6	-11.7

Months	2 Yr	2 Yr Onwards
Exit Load %	1%	Nil

<sup>\*</sup> Data as on 31st December, 2024.

#### **IKIGAI** Emerging Equity Fund (CAT 3)

- The fund looks to invest in high quality businesses which can generate high ROCE and are run by honest promoters.
- The fund follows a broad investment approach of MBV (Management, Business & Valuation) wherein they look to generate a higher risk adjusted return.

Large	Mid	Small	Cash
18.0	37.0	36.9	8.1

*Ratio	Portfolio	Nifty Midcap 150
P/E	-	34.5
P/B	_	4.8

Source: AMC| As on 28th February, 2025|\*Ratio mentioned is 1yr Trailing.

Fund Manager	AUM (Rs. Crs)
Pankaj Tibrewal	2,498

Launch Date	19-06-24
Fund Type	Open Ended

CAGR %	Portfolio	Nifty Midcap 150
SI	-15.1	-14.4

Months	1 Yr	1 Yr Onwards
Exit Load %	2%	Nil

# of Holdings	Listed %	Unlisted %
30-40	100	-



Top 5 Holdings Weight = 18.2%*				
Script	Weight %			
Styrenix Performance Materials Ltd	4.1			
Ajanta Pharma Ltd	3.7			
V.S.T Tillers Tractors Ltd	3.6			
Techno Electric	3.6			
IPCA Laboratories Ltd	3.4			

eight %
23.1
20.5
17.8
12.5
10.9

<sup>\* -</sup> Data as on 31st December, 2024.

#### Overlap of Stocks within offerings – AIF CAT 3

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Stock Universe	# of Stocks	
Universe of Stocks	90	
Unique # of Stocks	64	
# of Stocks common (Count)	26	

Strategies (Total No. of stocks)	MO Founders (25)	MO Founders 5 (25)	MOAMC HEMSA (35)	MOAMC SOP 4 (27)	Ren IV (31)
MO Founders (25)	0(0%)	25(92%)	2(9%)	25(92%)	0(0%)
MO Founders 5 (25)	25(95%)	0(0%)	2(7%)	25(95%)	0(0%)
MOAMC HEMSA (35)	2(2%)	2(2%)	32(86%)	2(2%)	1(2%)
MOAMC SOP 4 (27)	25(80%)	25(80%)	2(5%)	2(12%)	0(0%)
Ren IV (31)	0(0%)	0(0%)	1(2%)	0(0%)	30(97%)

# Our bouquet of AIF (CAT 2) offerings



Multi Scheme	Туре	Fund Manager	Launch Date	1 <sup>st</sup> Close Date	Upfront Contribution	Tenure after 1 <sup>st</sup> Close	Indicative Pre-tax IRR (%)	Target Corpus (Rs cr)	Commitment Received (Rs cr)	Open/Close Ended	Factsheet	PPT
MO Alts India Realty Excellence Fund VI (IREF)	Real Estate	Saurabh Rathi	20-08-2023	14-02-2024	47%	7 yrs	20	2,000+750	1,835	Close Ended	<u>Link</u>	<u>Link</u>
First Bridge India Growth Fund	Late Stage	Vishal Gupta	31-03-2023	10-05-2023	60%	8 yrs	25	750+250	700	Close Ended	<u>Link</u>	<u>Link</u>
Neo Infra Income Opportunities Fund	Private Credit	Abishek Goel	July 2023	28-09-2023	40%	7 yrs	16-18	2,000	1,950	Close Ended	<u>Link</u>	<u>Link</u>
Neo Income Plus Fund	Private Credit	Ashutosh Ojha	May 2024	23-07-2024	75%	4 yrs	13-15	300+400	600	Close Ended	<u>Link</u>	<u>Link</u>

#### MO Alts IREF VI (AIF CAT 2)

- MO Alts has focussed on real estate investing since 2009, managing over Rs 7,500cr of cumulative AUM across past real estate funds, with 82 exits already done at ~20% IRR
- IREF 6th series aims to invest in 15-40 transactions (50% in high-yield debt) across top quality developers, primarily focusing on Tier 1 cities, early-stage (land-buying stage) and mainly residential projects (minimum 65% of corpus).
- Sponsors and Team of MO Alts have themselves invested Rs 210cr in the fund

Source: AMC| As on 28th February, 2025

Fund	Commitment	Target
Manager	Received	Corpus
Saurabh Rathi	1,835 cr	2,000+ 750 cr

Launch Date	20-08-2023
1st Close Date	14-02-2024
Tenure from 1st close	7 years
Extension	+1 yr and +1 yr
Commitment Required	Rs 2 crore
Indicative Pre-tax IRR %	20%
Tax at	Client Level
Exit Load %	No exit option
Redemption	NA.
Fund Type	Close ended

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Indicative	Start	Every Qtr
Cumulative Drawdown %	~47%	~15%

#### Opportunity in Real Estate

- With an anticipated decline in interest rates and with only 11 months of RE inventory left, now could be an opportune time to fund real estate projects for high yields, backed by strong security measures.
- Banks and HFCs are not allowed to finance land acquisition and RBI has put major lending restrictions on NBFCs, providing an opportunity for such early stage – debt/ mezzanine oriented funds, targeted towards land acquisition in residential projects.

#### First Bridge India Growth Fund (AIF CAT 2)

- Primarily invests in high-quality businesses led by firstgeneration entrepreneurs,
- Commits/invests substantial capital in companies, ensuring alignment of interests, and maintaining rigorous risk management and governance standards.
- Focuses on Consumer, Financial Services, Manufacturing, Business Services companies
- Aims to ensure that not more than 40% of fund corpus is invested in a single sector and not more than 10% in a single company.

Fund	Commitment	Target
Manager	Received	Corpus
Vishal Gupta	700 cr	750+250 cr

Launch Date	31-03-2023
1 <sup>st</sup> Close Date	10-05-2023
Tenure from 1st close	8 years
Extension	+1 yr and +1 yr
Commitment Required	Rs 1 crore
Indicative Pre-tax IRR %	25%
Tax at	Client Level
Exit Load %	No exit option
Redemption	NA.
Fund Type	Close ended

		Amount (in cr)
Mahaveer Finance India Ltd ("MFIL")	Financial Services	70
Bagzone Lifestyle Private Ltd (Lavie)	Consumer businesses	65
OJB Herbals Private Ltd.	Consumer businesses	50

Indicative	Start	Q1 FY26	Q3FY26
Cumulative Drawdown %	60%	15%	25%

Source: AMC| As on January, 2025

#### Neo Infra Income Opportunities Fund (AIF CAT 2)

- · Aims to invests in 10 to 12 regular income-generating operating Renewable (especially solar) and Road projects in India.
- · Aims to deliver superior risk adjusted returns along with periodic cash distributions to investors.
- ~Rs 8 lakh crore of equity capital is anticipated to be invested in infrastructure over the next 5 years.
- Neo currently manages an AUM of ~USD 550 mn across 5 funds.

Indicative	Start/upfront	31-03-25	30-09-25
Cumulative	40%	30%	30%
Drawdown %	+equalization	30%	30%

Source: AMCI As on February, 2025

#### Neo Income Plus Fund (AIF CAT 2)

- · The fund focuses on performing credit and private credit markets, which are often unavailable to retail investors and invest in companies which are non-bankable to generate superior risk-adjusted returns.
- Performing Credit opportunity is a Large and Growing space in India with an estimated annual demand of 30,000 cr p.a.
- The fund has a CRISIL AA- rating but the investee companies in which they would be investing will be mostly unrated papers.

Indicative	Start/upfront	31-06-25
Cumulative	75%	05%
Drawdown %	+equalization	25%

Fund	Commitment	Target
Manager	Received	Corpus
Abhishek Goel	1,950 cr	2000 cr

Launch Date	July 2023	
1st Close Date	28-09-2023	
Tenure from 1st close	7 years	
Extension	+1 yr and +1 yr	
Commitment Required	Rs 1 crore	
Indicative Pre-tax IRR %	16-18%	
Tax at	Client Level	
Exit Load %	No exit option	
Redemption	NA.	
Fund Type Close ende		

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aunch Date	July 2023	
<sup>st</sup> Close Date	28-09-2023	
Tenure from 1st close	7 years	
Extension	+1 yr and +1 yr	
Commitment Required	Rs 1 crore	
ndicative Pre-tax IRR %	16-18%	
Tax at	Client Level	
Exit Load %	No exit option	
Redemption	NA.	
- und Type	Close ended	

		wealth M
Holdings	Invested Amt (Rs cr)	Indicative Pre-tax IRR
NHAI InviT	178	17-18%
SEIT InviT	110	16%
4 lane NHAI BOT (Toll) road	100	21%
Operating Solar Platform	300	20%

**NHAI InvIT:** Private listed InvIT sponsored by NHAI – to be publicly listed by June 2025. It is a diversified portfolio of key stretches of Golden Quadrilateral / East-West corridor aggregating 1525 kms of NHAI highways collecting tolls of ~INR 3000 cr annually

SEIT InvIT: Private listed InvIT sponsored by Mahindra Group - one of the most reputed Indian It is India's only pureplay renewable energy InvIT with a portfolio of 1.5GW as operational.

Fund	Commitment	Target
Manager	Received	Corpus
Ashutosh Ojha	600 cr	300+ 400 cr

Launch Date	May-24	
1 <sup>st</sup> Close Date	23 <sup>rd</sup> July 2024	
Tenure from 1st close	4 years	
Extension	NA	
Commitment Required	Rs 1 crore	
Indicative Pre-tax IRR %	13-15%	
Tax at	Client Level	
Exit Load %	No exit option	
Redemption	NA.	
Fund Type	Close ended	

Industry (Investment Type)	Invested Amt (Rs cr)	Indicative Pre-tax IRR
Retailer (Working Capital)	60	15%
Financial Services (Lending)	50	14
Financial Services (Lending)	40	17%
Financial Services (Growth)	65	18%
Distillery & Bottling (Acquisition & General Use)	70	15%
Investments at Negotiation Stage		
Renewable Player (Expansion)	70	18%
Consumer Retail (Acquisiton)	70	17%

Source: AMCI As on February, 2025



# **Thank You!**

Motilal Oswal Financial Services Limited (MOFSL)\* Member of NSE, BSE, MCX, NCDEX CIN No.: L67190MH2005PLC153397

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\*Such representations are not indicative of future results.
Investment in securities market are subject to market risks, read all the related documents carefully before investing.

#### **Humbled to receive Multiple Awards**





Consistently featured in 'Fortune 500 (India)' from 2020 to 2023



Featured in 'Forbes Super 50 Companies' in 2017.



Awarded 'Brand of the Year' at the CNBC TV18 - India Business Leadership Awards 2018.



Inducted into the 'HALL OF FAME' at the CNBC 10<sup>th</sup> Financial Advisor Awards 2019.



Enters the Limca Book of Records for creating **India's Largest Dealing Room** in 2009.



Consistently ranked among the top 3 for Best Brokerage (India) for over a decade at the Asiamoney Brokers Poll.