MOTILAL OSWAL FINANCIAL SERVICES

16 January 2025
3QFY25 Results Update | Sector: Financials

Axis Bank

Estimate change	↓
TP change	↓
Rating change	↔

Bloomberg	AXSB IN
Equity Shares (m)	3095
M.Cap.(INRb)/(USDb)	3212.9 / 37.1
52-Week Range (INR)	1340 / 996
1, 6, 12 Rel. Per (%)	-4/-15/-13
12M Avg Val (INR M)	11649

Financials & Valuations (INR b)

Y/E March	FY24	FY25E	FY26E
NII	498.9	542.8	580.7
OP	371.2	424.9	467.0
NP	248.6	261.0	277.2
NIM (%)	3.8	3.7	3.6
EPS (INR)	80.7	84.6	89.8
EPS Gr. (%)	14.9	4.8	6.2
BV/Sh. (INR)	487	569	657
ABV/Sh. (INR)	469	550	637
Ratios			
RoA (%)	1.8	1.7	1.6
RoE (%)	18.0	16.0	14.6
Valuations			
P/E(X)	12.9	12.3	11.6
P/E(X)*	11.5	10.9	10.3
P/BV (X)	1.9	1.6	1.4
P/ABV (X)*	2.0	1.7	1.5

* adjusted for subs

Shareholding pattern (%)

As On	Dec-24	Sep-24	Dec-23
Promoter	7.9	7.9	7.9
DII	36.0	31.7	27.9
FII	49.4	54.0	56.1
Others	6.7	6.4	8.0

FII Includes depository receipts

CMP: INR1,038 TP: INR1,175 (+13%) Neutral

Earnings in line; business growth moderates

LCR increases 4% QoQ to 119%

- Axis Bank (AXSB) reported 3QFY25 net profit of INR63b (up 3.8% YoY, in line) as lower opex offset higher provisions. In 9MFY25, earnings grew 8.6% YoY to INR192.6b, and we expect 4QFY25 PAT to come in at INR68.4b.
- NII grew 8.6% YoY/1% QoQ to INR136b (in line). NIMs moderated 6bp QoQ to 3.93%.
- Provisioning expenses stood at INR21.6b (higher than MOFSLe due to high loan loss-related provisions) as AXSB tightened its provisioning rules.
- Loan book grew 8.8% YoY (1.5% QoQ). Deposits grew 9.1% YoY (0.8% QoQ), resulting in a C/D ratio of 92.6%. CASA mix moderated to 39%. Average LCR increased 400bp QoQ.
- Fresh slippages increased to INR54.3b (INR44.4b in 2QFY25, in line). GNPA/ NNPA ratios inched up to 1.46%/0.35%. PCR stood at 76.2%.
- **We cut our FY26E/FY27E earnings by 4-5% and estimate FY26E RoA/RoE of 1.6%/14.6%. While the near-term growth and asset quality performance may remain suppressed, reflecting the stress in the macro environment, we see limited downside risk from the current levels. Retain Neutral with a TP of INR1,175 (1.5x Sep'26E ABV).**

Credit cost spikes on tighter provisioning rules; NIM moderates 6bp QoQ

- AXSB reported a net profit of INR63b (up 3.8% YoY, in line) as lower opex offset higher provisions. In 9MFY25, earnings grew 8.6% YoY to INR192.6b.
- NII grew 8.6% YoY/1% QoQ to INR136b (in line). NIMs moderated 6bp QoQ to 3.93%. Other income grew 7.5% YoY to INR59.7b. Treasury gains stood at INR3.7b (vs. INR11.1b in 2QFY25). Total revenue, thus, grew 8% YoY (down 3% QoQ) to INR195.8b (inline).
- Opex grew 1% YoY (down 5% QoQ) to INR90.4b (7% lower than MOSFLe). The C/I ratio has, thus, improved 79bp QoQ to 46.2%. PPoP grew 15.2% YoY to INR105.3b (in line).
- Loan book grew 8.8% YoY/1.5% QoQ, with retail/corporate loans up 1.2% /1.3% QoQ and SME loans growing 14.1% YoY/3.3% QoQ. Deposits rose 9.1% YoY/0.8% QoQ. CASA mix moderated 200bp QoQ to 39%. The C/D ratio increased to 92.6%, while LCR rose 4% QoQ to 119%.
- Fresh slippages increased to INR54.3b (INR44.4b in 2QFY25, in line). While GNPA/NNPA ratios inched up 2bp/1bp QoQ to 1.46%/0.35%. PCR stood at 76.2%. Credit cost stood at 1.28% vs. 0.90% in 2QFY25. Restructured loans edged lower to 0.12%.

Highlights from the management commentary

- Deposit growth has been lower compared to other private banks, but the bank remains focused on improving the quality and granularity of deposits. The quality of LCR deposits has shown improvement, with the cost of deposits rising by just 3bp in recent quarters.

Nitin Aggarwal - Research Analyst (Nitin.Aggarwal@MotilalOswal.com)
Research Analyst: Dixit Sankharva (Dixit.Sankharva@motilaloswal.com) | **Disha Singhal** (Disha.Singhal@MotilalOswal.com)

- Gross slippages totaled INR54.3b, including INR9.9b due to seasonality. Retail slippages were INR49.2b, CBG INR2.1b, and corporate INR2.5b.
- The balance sheet has been managed in alignment with regulatory expectations, and the bank will continue operating within the current LDR range.

Valuation and view

AXSB reported in-line earnings as lower opex offset higher provisions. However, margin contracted 6bp QoQ. Asset quality deteriorated slightly as slippages increased sequentially, while GNPA/NNPA ratios were broadly stable. Credit cost rose as the bank tightened its provisioning policy. Deposit growth was muted, while advances grew 9% YoY (~5% in 9MFY25), leading to a C/D ratio of 92.6%. Average LCR increased to 119%, with outflow rates improving ~60bp over the last two years. We keenly monitor near-term growth as the C/D ratio is still high, which will constrain credit growth, while continued re-pricing of deposits may keep margins in check. **We cut our FY26E/FY27E earnings by 4-5% and estimate FY26E RoA/RoE of 1.6%/14.6%. While the near-term growth and asset quality performance will likely remain suppressed, reflecting the stress in the macro environment, we see limited downside risk from the current levels. Retain Neutral with a TP of INR1,175 (1.5x Sep'26E ABV).**

Quarterly performance **(INR b)**

	FY24				FY25E				FY24	FY25E	FY25E	V/s our
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4QE			3QE	Est
Net Interest Income	**119.6**	**123.1**	**125.3**	**130.9**	**134.5**	**134.8**	**136.1**	**137.5**	**498.9**	**542.8**	**136.6**	**0%**
% Change (Y-o-Y)	27.4	18.9	9.4	11.5	12.5	9.5	8.6	5.0	16.2	8.8	9.0	
Other Income	50.9	50.3	55.5	67.7	57.8	67.2	59.7	71.1	224.4	255.8	63.5	-6%
Total Income	**170.5**	**173.5**	**180.9**	**198.5**	**192.3**	**202.1**	**195.8**	**208.5**	**723.4**	**798.7**	**200.0**	**-2%**
Operating Expenses	82.3	87.2	89.5	93.2	91.3	94.9	90.4	97.1	352.1	373.8	97.1	-7%
Operating Profit	**88.1**	**86.3**	**91.4**	**105.4**	**101.1**	**107.1**	**105.3**	**111.4**	**371.2**	**424.9**	**103.0**	**2%**
% Change (Y-o-Y)	49.7	11.9	-1.5	14.9	14.7	24.1	15.2	5.7	16.8	14.5	12.7	
Provisions	10.3	8.1	10.3	11.9	20.4	22.0	21.6	19.7	40.6	83.7	17.6	23%
Profit before Tax	**77.8**	**78.2**	**81.1**	**93.5**	**80.7**	**85.1**	**83.8**	**91.7**	**330.6**	**341.2**	**85.4**	**-2%**
Tax	19.8	19.5	20.4	22.2	20.3	15.9	20.7	23.2	82.0	80.2	21.5	-4%
Net Profits	**58.0**	**58.6**	**60.7**	**71.3**	**60.3**	**69.2**	**63.0**	**68.5**	**248.6**	**261.0**	**63.9**	
% Change (Y-o-Y)	40.5	10.0	3.7	7.6	4.1	18.0	3.8	-4.0	15.2	5.0	5.2	
Operating Parameters												
Deposit (INR t)	9.4	9.6	10.0	10.7	10.6	10.9	11.0	11.6	10.7	11.6	11.4	-4%
Loan (INR t)	8.6	9.0	9.3	9.7	9.8	10.0	10.1	10.6	9.7	10.6	10.4	-2%
Deposit Growth (%)	17.2	17.9	18.5	12.9	12.8	13.7	9.1	8.1	12.9	8.1	13.7	
Loan Growth (%)	22.4	22.8	22.3	14.2	14.2	11.4	8.8	9.4	14.2	9.4	11.4	
Asset Quality												
Gross NPA (%)	2.0	1.7	1.6	1.4	1.5	1.4	1.5	1.5	1.5	1.5	1.5	
Net NPA (%)	0.4	0.4	0.4	0.3	0.3	0.3	0.4	0.4	0.3	0.4	0.4	
PCR (%)	79.6	79.5	77.8	78.5	78.1	76.6	76.2	76.7	78.5	76.7	76.3	

E: MOFSL Estimates

Quarterly snapshot

Profit and Loss (INR b)	FY24				FY25			Change (%)	
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	YoY	QoQ
Interest Income	255.6	266.3	279.6	292.2	300.6	304.2	309.5	11	2
Interest Expenses	136.0	143.1	154.3	161.4	166.1	169.4	173.5	12	2
Net Interest Income	**119.6**	**123.1**	**125.3**	**130.9**	**134.5**	**134.8**	**136.1**	**9**	**1**
Other Income	50.9	50.3	55.5	67.7	57.8	67.2	59.7	8	-11
Trading profits	5.2	-1.0	2.9	10.2	4.1	11.1	3.7	26	-67
Total Income	**170.5**	**173.5**	**180.9**	**198.5**	**192.3**	**202.1**	**195.8**	**8**	**-3**
Operating Expenses	82.3	87.2	89.5	93.2	91.3	94.9	90.4	1	-5
Employee	26.9	26.1	27.1	29.2	31.3	31.2	29.8	10	-4
Others	55.4	61.1	62.3	64.0	60.0	63.8	60.6	-3	-5
Operating Profits	**88.1**	**86.3**	**91.4**	**105.4**	**101.1**	**107.1**	**105.3**	**15**	**-2**
Core Operating Profits	**83.0**	**87.3**	**88.5**	**95.1**	**97.0**	**96.0**	**101.7**	**15**	**6**
Provisions	10.3	8.1	10.3	11.9	20.4	22.0	21.6	110	-2
PBT	**77.8**	**78.2**	**81.1**	**93.5**	**80.7**	**85.1**	**83.8**	**3**	**-2**
Taxes	19.8	19.5	20.4	22.2	20.3	15.9	20.7	2	30
PAT	**58.0**	**58.6**	**60.7**	**71.3**	**60.3**	**69.2**	**63.0**	**4**	**-9**
Balance Sheet (INR t)									
Loans	8.6	9.0	9.3	9.7	9.8	10.0	10.1	9	1
Deposit	9.4	9.6	10.0	10.7	10.6	10.9	11.0	9	1
CASA Deposits	4.3	4.2	4.2	4.6	4.4	4.4	4.3	2	-2
-Savings	3.0	2.9	2.9	3.0	2.9	3.0	2.9	0	-3
-Current	1.3	1.3	1.3	1.6	1.5	1.4	1.4	8	1
Loan Mix (%)									
Large/mid corp.	31.9	31.4	30.6	28.8	29.7	29.1	29.0	-156	-4
SME	10.1	10.7	10.7	10.7	10.6	11.0	11.2	52	20
Retail	58.0	57.9	58.7	60.4	59.7	59.9	59.7	104	-16
Asset Quality (INR b)									
GNPA	181.6	167.6	158.9	151.3	162.1	154.7	158.5	0	2
NNPA	37.0	34.4	35.3	32.5	35.5	36.1	37.7	7	4
Slippages	39.9	32.5	37.2	34.7	47.9	44.4	54.3	46	22
Asset Quality Ratios (%)	**1Q**	**2Q**	**3Q**	**4Q**	**1Q**	**2Q**	**3Q**	**YoY(BQ)**	**QoQ(BQ)**
GNPA	1.96	1.73	1.58	1.43	1.54	1.44	1.46	-12	2
NNPA	0.41	0.36	0.36	0.31	0.34	0.34	0.35	-1	1
PCR	79.6	79.5	77.8	78.5	78.1	76.6	76.2	-162	-46
PCR (inc TWO)	93.0	94.0	94.0	94.0	94.0	94.0	93.0	-100	-100
Slippage Ratio	2.0	1.6	1.8	1.5	2.1	1.9	2.2	48	36
Business Ratios (%)									
CASA	46.0	44.0	42.0	43.0	42.0	41.0	39.0	-300	-200
Loan/Deposit	91.2	93.9	92.8	90.3	92.2	92.0	92.6	-19	56
Other income/Total Income	29.8	29.0	30.7	34.1	30.1	33.3	30.5	-21	-276
Cost to Income	48.3	50.2	49.5	46.9	47.5	47.0	46.2	-326	-79
Cost to Assets	2.3	2.4	2.5	2.6	2.5	2.5	2.5	-1	-4
Tax Rate	25.5	25.0	25.2	23.8	25.2	18.7	24.8	-41	606
Capitalisation Ratios (%)									
Tier-1	14.9	15.1	14.2	14.2	14.5	14.5	15.0	83	47
- CET 1	14.4	14.6	13.7	13.7	14.1	14.1	14.6	90	49
CAR	17.7	17.8	16.6	16.6	16.7	16.6	17.0	38	40
RWA / Total Assets	67.0	67.0	71.0	70.0	73.0	74.0	73.0	200	-100
LCR	123.3	117.9	118.5	120.1	120.3	114.9	119.0	53	411
Profitability Ratios (%)									
Yield on loans	10.3	10.4	10.6	10.3	10.3	10.2	10.1	-43	-10
Yield on Funds	9.4	9.5	9.5	9.4	9.6	9.4	9.3	-19	-15
Cost of funds	5.0	5.2	5.4	5.4	5.4	5.5	5.5	11	1
Margins	4.10	4.11	4.01	4.06	4.05	3.99	3.93	-8	-6
Other Details									
Branches	4,945	5,152	5,252	5,377	5,427	5,577	5,706	454	129
Employees (K)	95	99	100	104	105	103	102	3	-1

Source: Company, MOFSL

Highlights from the management commentary

Opening remarks by the management team

- The provisioning policy is recognized as one of the best among Indian banks.
- The bank has delivered on growth quality and cost of funds, though systemic challenges have affected deposit growth.
- The CET-1 ratio stands at 14.61%.
- Retail asset quality is normalizing.
- The cost of funds increased by only 3bp over three quarters, while quarterly average deposits grew 13% YoY, outperforming most banks.
- Approximately 130 branches were opened during 3Q.
- There is a significant market potential, with salaried customers continuing their engagement with the bank.
- New-to-bank customers grew 42% YoY.
- On retail asset quality, the bank maintains one of the best GNPA ratios among large peers.
- MFI loans account for 1% of retail loans and 0.6–0.7% of total advances.
- The bank continues to uphold top-tier asset quality among large PVBs. A recent bureau report highlights rising delinquencies in unsecured loans.
- The bank remains cautious regarding unsecured loans.
- BB remains strong, with new products launched during 3Q.
- The migration of Citi was completed in 2Q, and from 3Q onward, the focus will shift to growing and cross-selling to these customers.
- Consolidated RoA is 1.8%, and RoE is 16.9%. Leverage on the balance sheet has been reduced.
- Subsidiaries contributed 7bp to the consolidated RoA.
- Expenses decreased by 5%, and the cost-to-assets ratio improved by 7bp since Mar'24.
- The bank added 87bp to CET during 9MFY25, with a CET-1 ratio of 14.61%.
- A higher tax rate this quarter was due to favorable tax orders in the previous quarter.
- The bank is not considering raising Tier-1 capital.
- NIM at 3.93% declined by 6bp QoQ, with 3bp attributed to interest reversal and 3bp to LCR impact.
- RIDF comprises 1.1% of total advances as of 3QFY25 vs. 1.8% in 3QFY24.
- The impact on the cost of funds from CASA decline was offset by higher deposit rates.
- Operating expenses stood at INR9.44, declining 5% QoQ. The bank opened 130 branches in 3Q and 330 in 9MFY25. Technology and digital accounted for 10.2% of total operating expenses, while headcount declined QoQ.
- Net credit costs were INR21.9b, annualized at 80bp, impacted by seasonality.
- Subsidiary ROI is 49%.
- Slippages were primarily in cards and PL, with some slippages in MFI during 3Q, though MFI accounted for only 1% of retail loans.
- Gross slippages totalled INR54.3b, including INR9.9b due to seasonality. Retail slippages were INR49.2b, CBG INR2.1b, and corporate INR2.5b.
- Net slippages totalled INR35.2b, with retail at INR33.9b, CBG at INR1.5b, and corporate at INR-0.23b.

- Net slippages, net of recoveries, amounted to INR22.2b, with retail at INR29.3b, CBG at INR0.5b, and corporate at INR-7.6b.

Opex and other income

- The bank had previously guided for optimizing operating expenses. With 4Q being the strongest quarter, appropriate costs shall be considered.
- Fee income declined in 3Q, as retail fees are linked to incremental disbursements.
- Restoring fee income is not a challenge and can be managed at reasonable levels.

Outlook of the sector

- The macroeconomic environment is showing signs of moderation. Liquidity constraints could continue to impact loan and deposit growth in FY26.
- The bank has made strategic decisions to pay higher prices compared to competitors for the long-term benefit of the franchise.
- For now, prioritizing the right action is more important for the bank.
- A slowdown across the industry is expected in the coming quarters unless there is a shift in the macroeconomic conditions.

Advances and deposits

- Deposit growth has been lower compared to other private banks, but the bank remains focused on improving the quality and granularity of deposits. The quality of LCR deposits has shown improvement, with the cost of deposits rising by just 3bp in recent quarters. QAB growth was 13%, surpassing industry growth rates.
- The bank is committed to accelerating deposit growth. The Citi acquisition has contributed to overall deposit growth, and new products have been introduced to further enhance deposit mobilization.
- QAB deposit growth of 13% reflects the bank's focus on granular deposits rather than large lumpy ones.
- The bank believes its balance sheet is well-calibrated and has no issues maintaining the LDR at current levels.
- While the bank understands the importance of maintaining monthly or quarterly deposit levels, it acknowledges that system-wide liquidity constraints are affecting deposit growth. Efforts are underway to maintain MAB, while sustaining QAB levels.
- The bank aims to grow deposits at the right cost and only if suitable loan growth opportunities are available.
- PL growth stood at 17% YoY and 1% QoQ, down from 23% YoY in 2Q. . The bank is taking corrective actions, and is already seeing early signs of improvement.

LDR

- The bank has submitted its strategy to the RBI and is confident of maintaining the specified range. Discussions with the RBI have indicated comfort with this approach.
- The bank is not pursuing lumpy deposits that are transient, instead it is focusing on growing deposits in a granular manner.

- The balance sheet has been managed in alignment with regulatory expectations, and the bank will continue operating within the current LDR range.

NIMs

- The proportion of the domestic book has increased, and excess liquidity has affected global NIMs.

Asset quality

- Asset quality policy: The bank provides 100% provisioning on retail unsecured exposures at 90 days past due, demonstrating a more prudent approach compared to peer banks. Write-offs in the SME portfolio are rule-based.
- The bank considers the current cycle as reflecting normalized credit costs.
- There is no evidence of unsecured loan issues spilling over to other segments, and no contagious effects related to asset quality challenges have been observed.
- Industry-wide increases in delinquencies for MFI, PL, and CC have been noted. However, the bank’s policy filters ensure new acquisitions are of better quality.
- The bank has focused on two key areas: new acquisitions over the past nine months and improved collection efficiency. In the past 6-9 months, the bank has revamped its collection processes.
- Slippages are primarily in personal loans and cards. The MFI portfolio is small and contributes minimally to overall slippages.
- The challenging macroeconomic environment reflects in individual customer health, with the industry yet to reach its peak impact.
- Seasonality and MFI effects have impacted slippages, with seasonality being the more significant factor. There is no seasonality impact on personal loans or credit cards.
- Recovery from written-off accounts has improved, particularly in 2Q and 3Q, though recoveries remain difficult to predict.
- Portfolio actions have been taken, particularly in cards, where the impact takes longer to materialize. Corrective actions have shown early positive signs, and portfolio growth has moderated due to tightened measures.
- The bank’s provisioning policies are stricter than market norms, underscoring its conservative stance on asset quality.

Miscellaneous

- The bank holds INR50.1b in ECL provisions. It also maintains higher provisions for standard assets, resulting in a mixed impact.

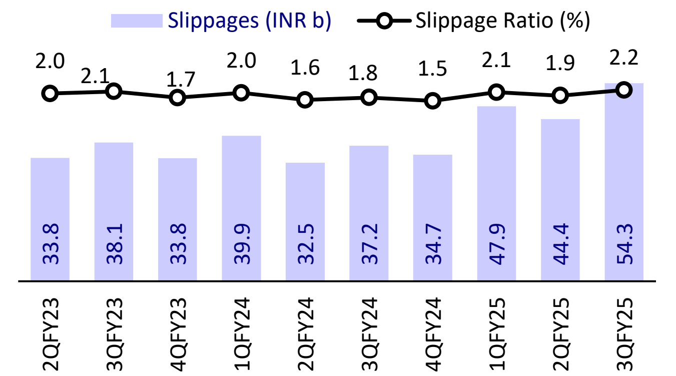
Loan book grew ~8.8% YoY; deposit grew ~9.1% YoY

- Loan book grew 8.8% YoY/1.5% QoQ, with retail/corporate loans up 1.2%/1.3% QoQ and SME loans growing 14.1% YoY/3.3% QoQ. Retail made up ~59.7% of total loans.
- Within retail loans, LAP grew 3.7% QoQ, PL rose 0.7% QoQ, and rural lending increased 4.5% QoQ. Business banking grew 17.5% YoY/1.1% QoQ. Cards declined 1.2% QoQ.
- Around 90% of AXSB's corporate book is now rated A- and above, with 90% of incremental sanctions in 9MFY25 being made to corporates rated A- and above.
- Deposits rose 9.1% YoY/0.8% QoQ. The CASA mix moderated 200bp QoQ to 39%. The C/D ratio stood at 92.6%, while the average LCR increased 4% QoQ to 119%.

PCR at ~76.2%; slippages increased sequentially

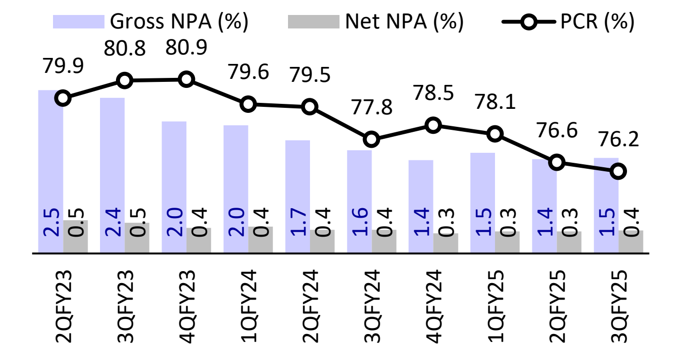
- Reported slippages increased to INR54.3b (INR44.4b in 2QFY25), while recoveries/upgrades stood at INR19.1b and write-offs stood at INR31.3b.
- GNPA/NNPA ratios inched up 2bp/1bp QoQ to 1.46%/0.35%. PCR stood at 76.2%.
- Credit cost stood at 1.28% vs. 0.90% in 2QFY25. Restructured loans edged lower to 0.12%.

Exhibit 1: Slippages increased to INR54.3b in 3QFY25



Source: MOFSL, Company

Exhibit 2: GNPA/NNPA ratios stood at 1.46%/0.35%



Source: MOFSL, Company

Story in charts

Exhibit 3: Loans/deposits grew 8.8%/9.1% YoY

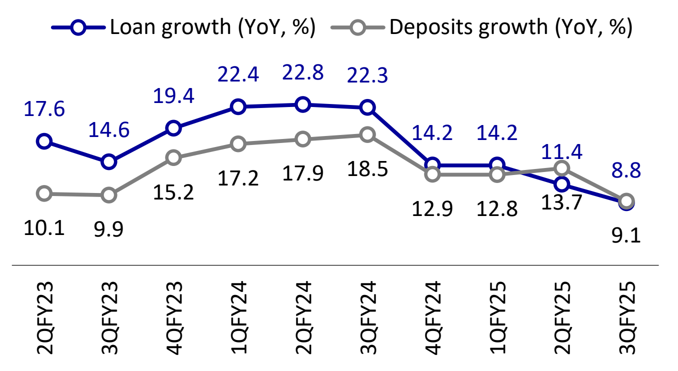


Exhibit 4: CASA ratio moderated to 39% in 3QFY25

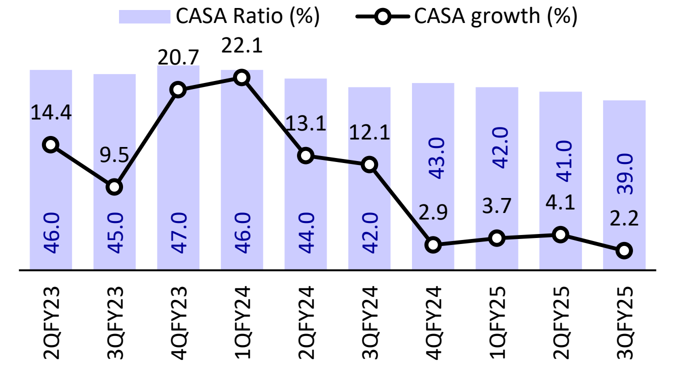


Exhibit 5: Fee income as a % of assets stood at 1.4%

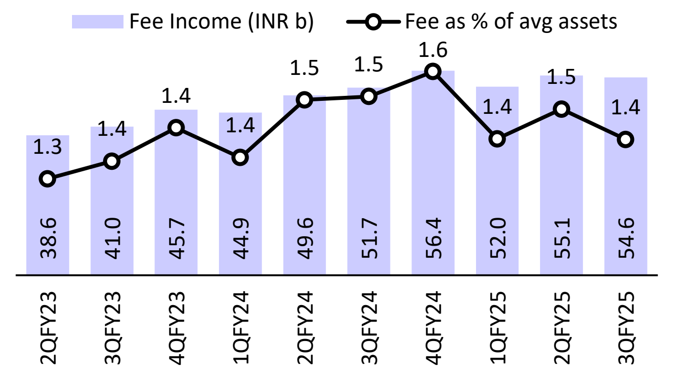


Exhibit 6: NIM moderated 6bp QoQ; CoF increased 1bp QoQ

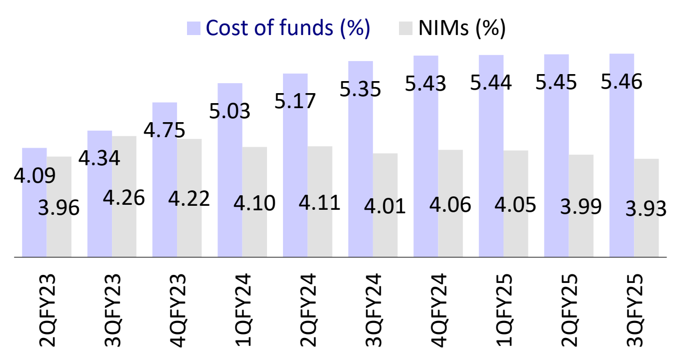


Exhibit 7: C/D ratio at 92.6%; LCR increased to 119%

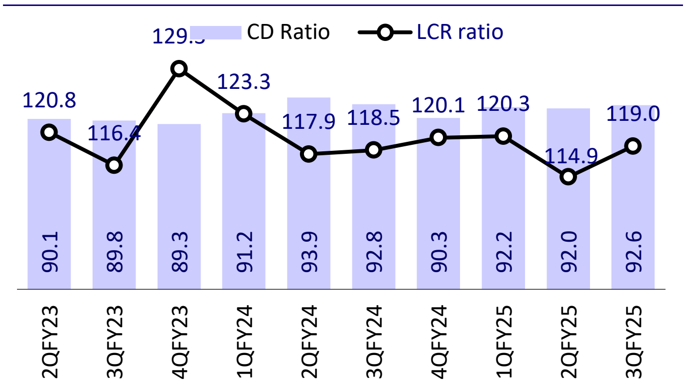


Exhibit 8: C/I ratio moderated to 46.2% in 3QFY25

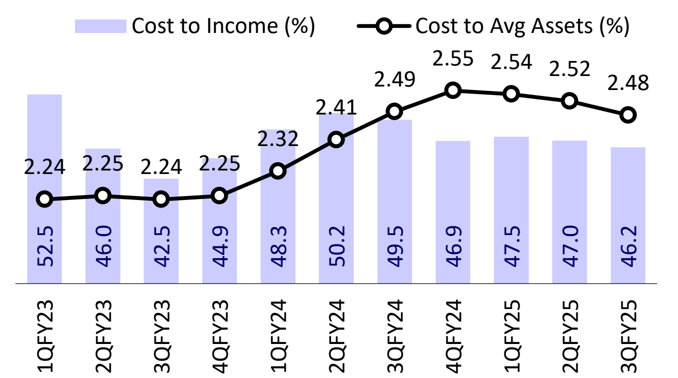
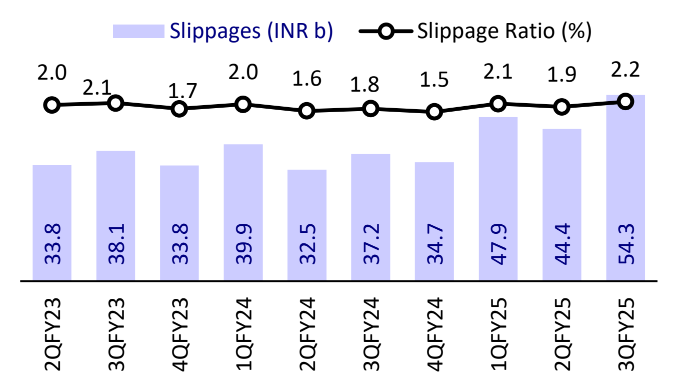
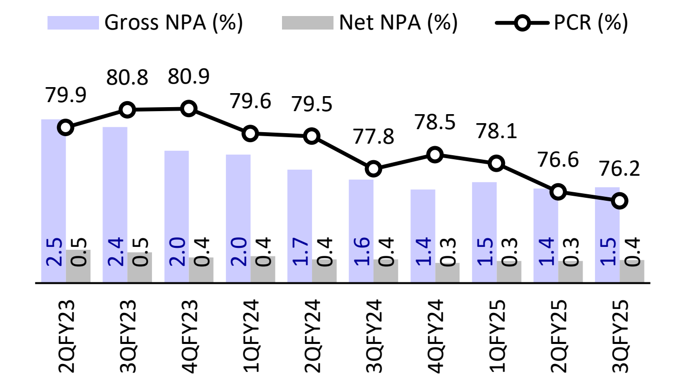


Exhibit 9: Slippages increased to INR54.3b in 3QFY25



Source: MOFSL, Company

Exhibit 10: GNPA/NNPA ratios stood at 1.46%/0.35%



Source: MOFSL, Company

Subsidiaries' performance and consolidated earnings snapshot

Exhibit 11: Axis AMC: Equity QAAUM as a % of total at 59%

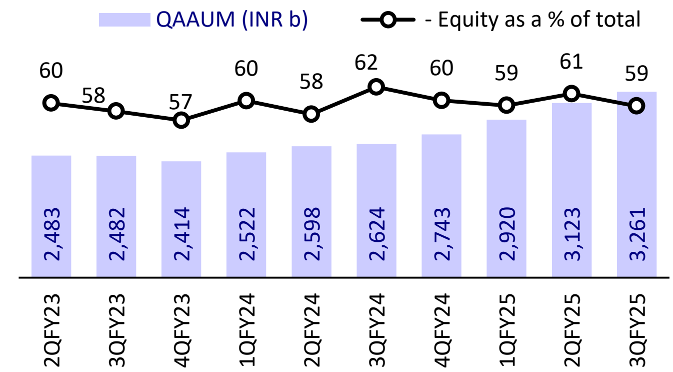


Exhibit 12: Axis AMC: PAT grew 24% YoY to INR1.3b

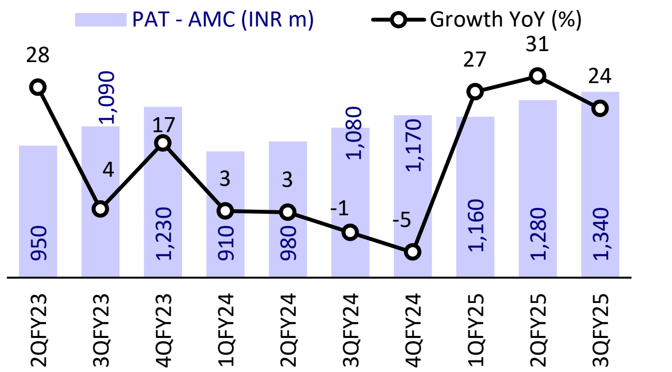


Exhibit 13: Axis Finance: AUF grew 25% YoY to INR370b

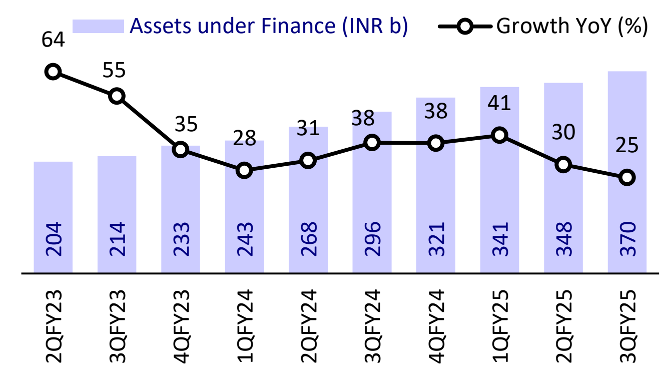


Exhibit 14: Axis Finance: PAT at INR1.8b; RoE at 15.0%

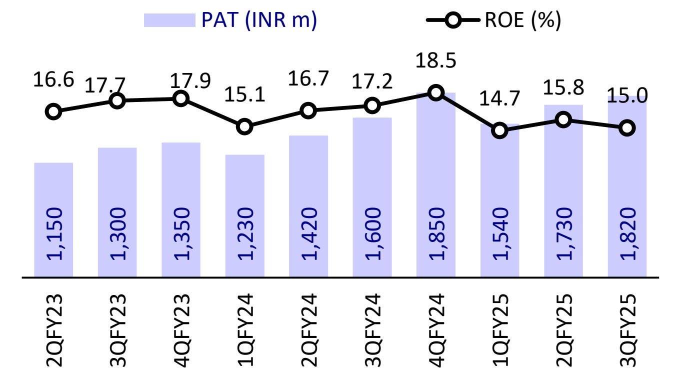


Exhibit 15: Axis Capital: Revenue grew 40% YoY to INR1.9b

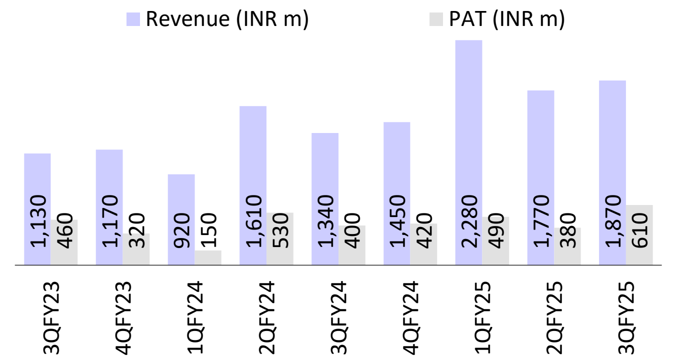


Exhibit 16: Axis Securities: Revenue/PAT grew 36%/13% YoY

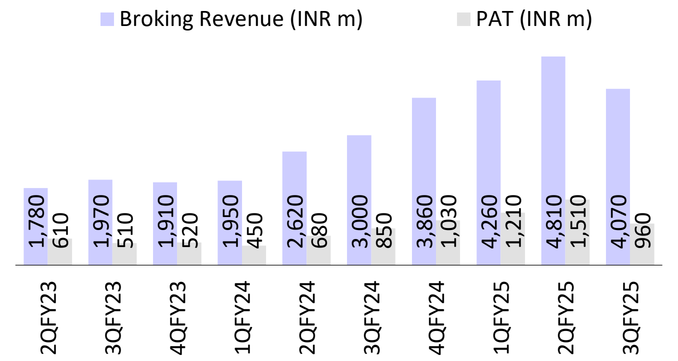
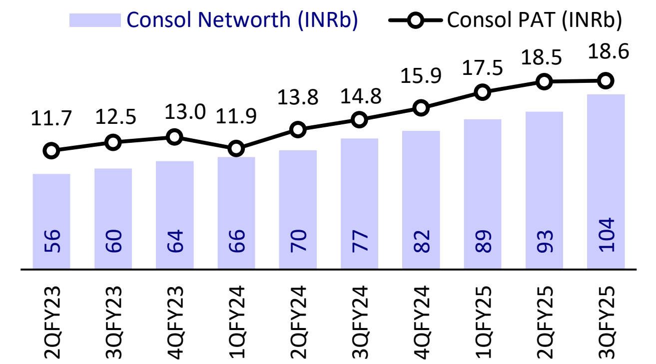


Exhibit 17: Consol entity's net worth increased to INR104b



Source: MOFSL, Company

Exhibit 18: Axis Bank consolidated profits

INRb	3QFY24	2QFY25	3QFY25	YoY (%)	QoQ (%)
Stand bank	60.7	69.2	63.0	3.8	-8.9
Axis Finance	1.6	1.7	1.8	13.8	5.2
Axis AMC	1.1	1.3	1.3	24.1	4.7
Axis Cap	0.4	0.4	0.6	52.5	60.5
Axis Securities	0.9	1.5	1.0	12.9	-36.4
Axis Trustee	0.2	0.1	0.0	-77.7	-33.3
Total	**64.8**	**74.1**	**67.8**		
Consol. RoA %	1.8	1.9	1.7	-4	-21
Consol. RoE %	18.1	18.1	15.8	-229	-230

Source: MOFSL, Company

Valuation and view: Reiterate Neutral with a TP of INR1,175

- AXSB reported in-line earnings as lower opex offset higher provisions. However, margin contracted 6bp QoQ. Asset quality deteriorated slightly as slippages increased sequentially, while GNPA/NNPA ratios were broadly stable. Credit cost stood higher as the bank tightened its provisioning policy.
- Deposit growth was muted, while advances grew 9% YoY (~5% in 9mFY25), leading to a C/D ratio of 92.6%. Average LCR rose to 119%, with outflow rates improving ~60bp over the last two years. We keenly monitor near-term growth as the C/D ratio is still high, which will constrain credit growth, while continued re-pricing of deposits may keep margins in check.
- We cut our FY26E/FY27E earnings by 4-5% and estimate FY26E RoA/RoE of 1.6%/14.6%. While the near-term growth and asset quality performance will likely remain suppressed, reflecting the stress in the macro environment, we see limited downside risk from the current levels. Retain Neutral with a TP of INR1,175 (1.5x Sep'26E ABV).

Exhibit 19: Changes to our estimates

INR b	Old Est.			Revised Est.			Chg %/bps		
	FY25	FY26	FY27	FY25	FY26	FY27	FY25	FY26	FY27
Net Interest Income	546.8	601.9	689.8	542.8	580.7	658.0	-0.7	-3.5	-4.6
Other Income	258.1	299.4	347.3	255.8	294.2	338.3	-0.9	-1.7	-2.6
Total Income	**804.9**	**901.3**	**1,037.1**	**798.7**	**874.9**	**996.3**	**-0.8**	**-2.9**	**-3.9**
Operating Expenses	384.1	425.4	487.6	373.8	407.9	457.1	-2.7	-4.1	-6.3
Operating Profits	**420.7**	**475.9**	**549.5**	**424.9**	**467.0**	**539.2**	**1.0**	**-1.9**	**-1.9**
Provisions	76.1	88.3	103.1	83.7	97.4	110.2	10.1	10.2	6.9
PBT	**344.7**	**387.5**	**446.4**	**341.2**	**369.6**	**429.0**	**-1.0**	**-4.6**	**-3.9**
Tax	81.0	96.9	111.6	80.2	92.4	107.3	-1.0	-4.6	-3.9
PAT	**263.7**	**290.7**	**334.8**	**261.0**	**277.2**	**321.8**	**-1.0**	**-4.6**	**-3.9**
Loans	10,780	12,224	13,972	10,558	11,740	13,208	-2.1	-4.0	-5.5
Deposits	11,979	13,693	15,746	11,552	12,961	14,659	-3.6	-5.3	-6.9
Margins (%)	3.7	3.6	3.6	3.7	3.6	3.6	3	1	4
Credit Cost (%)	0.7	0.7	0.8	0.8	0.8	0.9	9	11	10
RoA (%)	**1.69**	**1.66**	**1.68**	**1.70**	**1.64**	**1.70**	**1**	**(2)**	**2**
RoE (%)	**16.1**	**15.3**	**15.1**	**16.0**	**14.6**	**14.7**	**(15)**	**(64)**	**(44)**
EPS	85.4	94.2	108.5	84.6	89.8	104.2	-1.0	-4.6	-3.9
BV	569.9	662.7	769.5	569.0	657.5	760.1	-0.2	-0.8	-1.2
ABV	550.2	641.0	744.2	550.5	637.3	738.4	0.0	-0.6	-0.8

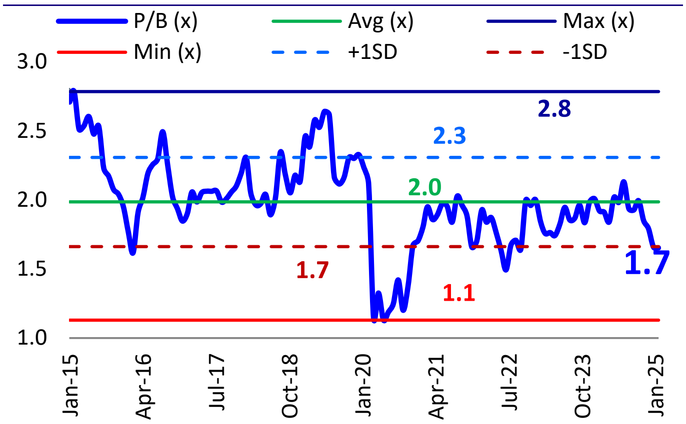
Source: Company, MOFSL

Exhibit 20: SoTP-based pricing

Name	Stake	Attributed Value (INR b)	Value per Share	% of total value	Rationale
Axis Bank	**100.0**	**3,270.6**	**1,057**	**90.0**	**1.5x Sep' 26E ABV**
Axis Finance	100.0	137.0	44	3.8	2.0x Sep' 26E Networth
Axis Capital	100.0	38.9	13	1.1	15x Sep' 26E PAT
Axis Securities	100.0	74.1	24	2.0	15x Sep' 26E PAT
Axis Mutual Fund	75.0	146.0	47	4.0	27x Sep' 26E PAT
Max Life Insurance	20.0	60.8	20	1.7	2.1x Sep' 26E EV
Total Value of Subs		**456.7**	**148**	**12.6**	
Less: 20% holding disc		91.3	30	2.5	
Value of Subs (Post Holding Disc)		**365.4**	**118**	**10.0**	
Target Price		**3,635.9**	**1,175**		

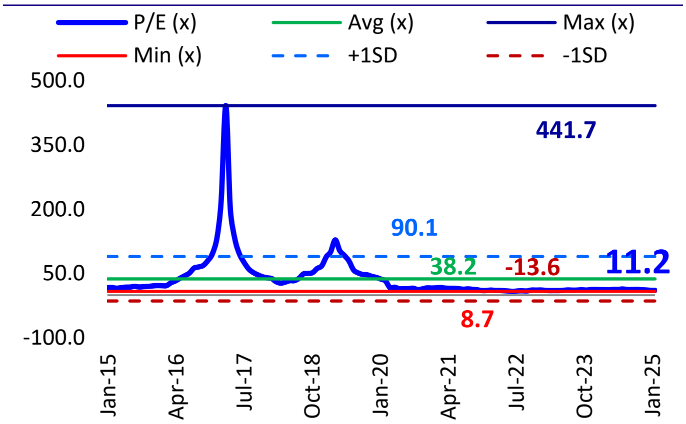
Source: Company, MOFSL

Exhibit 21: One-year forward P/B ratio



Source: MOFSL, Company

Exhibit 22: One-year forward P/E ratio



Source: MOFSL, Company

Exhibit 23: DuPont Analysis: Return ratios to see a moderation

Y/E MARCH	FY22	FY23	FY24	FY25E	FY26E	FY27E
Interest Income	6.23	6.83	7.83	8.15	7.94	7.86
Interest Expense	3.17	3.39	4.26	4.62	4.51	4.38
Net Interest Income	**3.06**	**3.45**	**3.57**	**3.53**	**3.44**	**3.48**
Fee income	1.28	1.32	1.48	1.52	1.59	1.63
Trading and others	0.13	-0.02	0.13	0.14	0.15	0.16
Non-Interest income	**1.41**	**1.30**	**1.61**	**1.66**	**1.74**	**1.79**
Total Income	**4.47**	**4.74**	**5.18**	**5.19**	**5.18**	**5.27**
Operating Expenses	**2.18**	**2.19**	**2.52**	**2.43**	**2.41**	**2.42**
-Employee cost	0.70	0.70	0.78	0.80	0.80	0.81
-Others	1.48	1.49	1.74	1.63	1.61	1.61
Operating Profit	**2.29**	**2.55**	**2.66**	**2.76**	**2.76**	**2.85**
Core Operating Profit	**2.16**	**2.57**	**2.53**	**2.62**	**2.61**	**2.69**
Provisions	**0.68**	**0.23**	**0.29**	**0.54**	**0.58**	**0.58**
PBT	**1.61**	**2.32**	**2.37**	**2.22**	**2.19**	**2.27**
Tax	0.40	0.59	0.59	0.52	0.55	0.57
RoA	**1.20**	**1.73**	**1.78**	**1.70**	**1.64**	**1.70**
Leverage (x)	10.0	10.4	10.2	9.4	8.9	8.6
RoE	**12.0**	**18.0**	**18.1**	**16.0**	**14.6**	**14.7**

Source: Company, MOFSL

Financials and valuations

Income Statement						(INRb)
Y/E March	**FY22**	**FY23**	**FY24**	**FY25E**	**FY26E**	**FY27E**
Interest Income	673.8	851.6	1,093.7	1,253.6	1,342.1	1,485.1
Interest Expense	342.4	422.2	594.7	710.8	761.4	827.1
Net Interest Income	**331.3**	**429.5**	**498.9**	**542.8**	**580.7**	**658.0**
-growth (%)	13.3	29.6	16.2	8.8	7.0	13.3
Non Interest Income	152.2	161.4	224.4	255.8	294.2	338.3
Total Income	**483.5**	**590.9**	**723.4**	**798.7**	**874.9**	**996.3**
-growth (%)	16.5	22.2	22.4	10.4	9.5	13.9
Operating Expenses	236.1	273.0	352.1	373.8	407.9	457.1
Pre Provision Profits	**247.4**	**317.9**	**371.2**	**424.9**	**467.0**	**539.2**
-growth (%)	7.0	28.5	16.8	14.5	9.9	15.5
Core PPoP	**233.6**	**320.6**	**353.3**	**403.4**	**441.1**	**508.2**
-growth (%)	5.5	37.2	10.2	14.2	9.4	15.2
Provisions	73.6	28.8	40.6	83.7	97.4	110.2
PBT	**173.8**	**289.0**	**330.6**	**341.2**	**369.6**	**429.0**
Tax	43.6	73.3	82.0	80.2	92.4	107.3
Tax Rate (%)	25.1	25.3	24.8	23.5	25.0	25.0
Extraordinary expense	-	123.5	-	-	-	-
PAT	**130.3**	**92.2**	**248.6**	**261.0**	**277.2**	**321.8**
-growth (%)	97.7	(29.2)	169.6	5.0	6.2	16.1

Balance Sheet						
Y/E March	**FY22**	**FY23**	**FY24**	**FY25E**	**FY26E**	**FY27E**
Equity Share Capital	6.1	6.2	6.2	6.2	6.2	6.2
Reserves & Surplus	1,145.6	1,248.0	1,504.4	1,750.2	2,023.2	2,340.0
Net Worth	**1,151.7**	**1,254.2**	**1,510.6**	**1,756.4**	**2,029.3**	**2,346.1**
Deposits	**8,219.7**	**9,469.5**	**10,686.4**	**11,552.0**	**12,961.4**	**14,659.3**
-growth (%)	17.8	15.2	12.9	8.1	12.2	13.1
- CASA Deposits	**3,700.1**	**4,465.4**	**4,594.0**	**4,620.8**	**5,262.3**	**6,054.3**
-growth (%)	16.4	20.7	2.9	0.6	13.9	15.1
Borrowings	1,851.3	1,863.0	1,968.1	2,018.6	2,105.2	2,232.6
Other Liabilities & Prov.	531.5	586.6	606.9	655.5	708.6	766.7
Total Liabilities	**11,754.3**	**13,173.3**	**14,772.1**	**15,982.5**	**17,804.5**	**20,004.7**
Current Assets	1,109.9	1,064.1	1,144.5	1,139.9	1,280.7	1,435.8
Investments	**2,756.0**	**2,888.1**	**3,315.3**	**3,580.5**	**3,974.3**	**4,491.0**
-growth (%)	21.9	4.8	14.8	8.0	11.0	13.0
Loans	**7,079.5**	**8,453.0**	**9,650.7**	**10,557.8**	**11,740.3**	**13,207.9**
-growth (%)	15.2	19.4	14.2	9.4	11.2	12.5
Fixed Assets	45.7	47.3	56.8	62.5	71.9	82.0
Other Assets	763.3	720.6	604.7	641.7	737.3	788.0
Total Assets	**11,754.3**	**13,173.3**	**14,772.1**	**15,982.5**	**17,804.5**	**20,004.7**

Asset Quality	**FY22**	**FY23**	**FY24**	**FY25E**	**FY26E**	**FY27E**
GNPA	218.2	186.0	151.3	159.2	189.5	220.7
NNPA	56.1	37.3	32.5	37.0	44.4	50.3
Slippages	201.1	146.5	144.3	181.9	200.7	224.5
GNPA Ratio (%)	3.01	2.16	1.55	1.49	1.59	1.65
NNPA Ratio (%)	0.79	0.44	0.34	0.35	0.38	0.38
Slippage Ratio (%)	3.0	1.9	1.6	1.8	1.8	1.8
Credit Cost (%)	0.8	0.4	0.4	0.8	0.8	0.9
PCR (Excl Tech. write off) (%)	74.3	80.0	78.5	76.7	76.6	77.2

E: MOFSL Estimates

Financials and valuations

Ratios

Y/E March	FY22	FY23	FY24	FY25E	FY26E	FY27E
Yield and Cost Ratios (%)						
Avg. Yield-Earning Assets	**6.7**	**7.3**	**8.2**	**8.5**	**8.3**	**8.2**
Avg. Yield on loans	7.5	8.3	9.6	9.8	9.5	9.3
Avg. Yield on Investments	5.9	6.5	6.6	6.9	6.8	6.7
Avg. Cost-Int. Bear. Liab.	**3.7**	**3.9**	**5.0**	**5.4**	**5.3**	**5.2**
Avg. Cost of Deposits	3.5	3.6	4.5	5.1	5.0	4.9
Avg. Cost of Borrowings	4.6	5.6	7.3	7.3	7.0	6.8
Interest Spread	**3.0**	**3.3**	**3.3**	**3.1**	**3.0**	**3.0**
Net Interest Margin	**3.3**	**3.7**	**3.8**	**3.7**	**3.6**	**3.6**
Capitalisation Ratios (%)						
CAR	18.5	17.6	16.6	17.4	17.8	18.0
Tier I	16.4	14.6	14.2	15.2	15.9	16.3
- CET-1	15.2	14.0	13.7	14.8	15.3	15.8
Tier II	2.1	3.1	2.4	2.1	1.9	1.7
Business Ratios (%)						
Loans/Deposit Ratio	86.1	89.3	90.3	91.4	90.6	90.1
CASA Ratio	45.0	47.2	43.0	40.0	40.6	41.3
Cost/Avg Assets	2.2	2.2	2.5	2.4	2.4	2.4
Cost/Total Income	48.8	46.2	48.7	46.8	46.6	45.9
Cost/Core Income	50.3	46.0	49.9	48.1	48.0	47.4
Int. Expense/Int.Income	50.8	49.6	54.4	56.7	56.7	55.7
Fee Income/Total Income	24.7	24.7	25.9	25.3	26.7	26.9
Non Int. Inc./Total Income	31.5	27.3	31.0	32.0	33.6	34.0
Empl. Cost/Total Expense	32.2	32.1	31.0	33.1	33.3	33.6
Efficiency Ratios (INRm)						
Employee per branch (in nos)	18.0	18.7	19.4	20.1	20.3	20.5
Staff cost per employee	0.9	1.0	1.0	1.1	1.1	1.1
CASA per branch	777.7	909.4	854.4	810.7	862.9	927.8
Deposits per branch	1,727.6	1,928.6	1,987.4	2,026.8	2,125.3	2,246.5
Business per Employee (INR m)	178.3	195.0	194.9	192.7	199.3	208.2
Profit per Employee (INR m)	1.5	2.3	2.4	2.3	2.2	2.4
Profitability Ratios and Valuation (%)						
RoE	12.0	17.9	18.0	16.0	14.6	14.7
RoA	1.2	1.7	1.8	1.7	1.6	1.7
RoRWA	1.7	2.4	2.3	2.2	2.1	2.2
Book Value (INR)	375.2	406.2	486.7	569.0	657.5	760.1
-growth	13.1	8.3	19.8	16.9	15.5	15.6
Price-BV (x)	**2.5**	**2.3**	**1.9**	**1.6**	**1.4**	**1.2**
Adjusted BV (INR)	354.1	388.2	468.8	550.5	637.3	738.4
Price-ABV (x)	**2.6**	**2.4**	**2.0**	**1.7**	**1.5**	**1.3**
EPS (INR)	42.5	70.2	80.7	84.6	89.8	104.2
-growth	89.7	65.3	14.9	4.8	6.2	16.1
Price-Earnings (x)	**24.6**	**14.9**	**12.9**	**12.3**	**11.6**	**10.0**
Price-Earnings (x) - Adj. Subs	**21.8**	**13.2**	**11.5**	**10.9**	**10.3**	**8.9**
Dividend Per Share (INR)	1.0	1.0	1.0	1.1	1.4	1.6
Dividend Yield	**0.1**	**0.1**	**0.1**	**0.1**	**0.1**	**0.2**

E: MOSL Estimates

NOTES

Explanation of Investment Rating	
Investment Rating	**Expected return (over 12-month)**
BUY	>=15%
SELL	< - 10%
NEUTRAL	> - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

*In case the recommendation given by the Research Analyst is inconsistent with the investment rating legend for a continuous period of 30 days, the Research Analyst shall within following 30 days take appropriate measures to make the recommendation consistent with the investment rating legend.

Disclosures:
The following Disclosures are being made in compliance with the SEBI Research Analyst Regulations 2014 (herein after referred to as the Regulations).

Motilal Oswal Financial Services Ltd. (MOFSL) is a SEBI Registered Research Analyst having registration no. INH000000412. MOFSL, the Research Entity (RE) as defined in the Regulations, is engaged in the business of providing Stock broking services, Depository participant services & distribution of various financial products. MOFSL is a listed public company, the details in respect of which are available on www.motilaloswal.com. MOFSL (erstwhile Motilal Oswal Securities Limited - MOSL) is registered with the Securities & Exchange Board of India (SEBI) and is a registered Trading Member with National Stock Exchange of India Ltd. (NSE) and Bombay Stock Exchange Limited (BSE), Multi Commodity Exchange of India Limited (MCX) and National Commodity & Derivatives Exchange Limited (NCDEX) for its stock broking activities & is Depository participant with Central Depository Services Limited (CDSL) National Securities Depository Limited (NSDL),NERL, COMRIS and CCRL and is member of Association of Mutual Funds of India (AMFI) for distribution of financial products and Insurance Regulatory & Development Authority of India (IRDA) as Corporate Agent for insurance products. Details of associate entities of Motilal Oswal Financial Services Ltd. are available on the website at http://onlinereports.motilaloswal.com/Dormant/documents/Associate%20Details.pdf

Details of pending Enquiry Proceedings of Motilal Oswal Financial Services Limited are available on the website at https://galaxy.motilaloswal.com/ResearchAnalyst/PublishViewLitigation.aspx

MOFSL, it's associates, Research Analyst or their relatives may have any financial interest in the subject company. MOFSL and/or its associates and/or Research Analyst or their relatives may have actual beneficial ownership of 1% or more securities in the subject company at the end of the month immediately preceding the date of publication of the Research Report or date of the public appearance. MOFSL and its associate company(ies), their directors and Research Analyst and their relatives may have any other potential conflict of interests at the time of publication of the research report or at the time of public appearance, however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.

In the past 12 months, MOFSL or any of its associates may have:
a) received any compensation/other benefits from the subject company of this report
b) managed or co-managed public offering of securities from subject company of this research report,
c) received compensation for investment banking or merchant banking or brokerage services from subject company of this research report,
d) received compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company of this research report.

- MOFSL and it's associates have not received any compensation or other benefits from the subject company or third party in connection with the research report.
- Subject Company may have been a client of MOFSL or its associates during twelve months preceding the date of distribution of the research report.
- Research Analyst may have served as director/officer/employee in the subject company.
- MOFSL and research analyst may engage in market making activity for the subject company.

MOFSL and its associate company(ies), and Research Analyst and their relatives from time to time may have:
a) a long or short position in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein.
(b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies) or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.
Above disclosures include beneficial holdings lying in demat account of MOFSL which are opened for proprietary investments only. While calculating beneficial holdings, It does not consider demat accounts which are opened in name of MOFSL for other purposes (i.e holding client securities, collaterals, error trades etc.). MOFSL also earns DP income from clients which are not considered in above disclosures.
To enhance transparency, MOFSL has incorporated a Disclosure of Interest Statement in this document. This should, however, not be treated as endorsement of the views expressed in the report. MOFSL and / or its affiliates do and seek to do business including investment banking with companies covered in its research reports. As a result, the recipients of this report should be aware that MOFSL may have a potential conflict of interest that may affect the objectivity of this report.

Terms & Conditions:
This report has been prepared by MOFSL and is meant for sole use by the recipient and not for circulation. The report and information contained herein is strictly confidential and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of MOFSL. The report is based on the facts, figures and information that are considered true, correct, reliable and accurate. The intent of this report is not recommendatory in nature. The information is obtained from publicly available media or other sources believed to be reliable. Such information has not been independently verified and no guaranty, representation of warranty, express or implied, is made as to its accuracy, completeness or correctness. All such information and opinions are subject to change without notice. The report is prepared solely for informational purpose and does not constitute an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments for the clients. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. MOFSL will not treat recipients as customers by virtue of their receiving this report.

Analyst Certification
The views expressed in this research report accurately reflect the personal views of the analyst(s) about the subject securities or issues, and no part of the compensation of the research analyst(s) was, is, or will be directly or indirectly related to the specific recommendations and views expressed by research analyst(s) in this report.

Disclosure of Interest Statement	**Axis Bank**
Analyst ownership of the stock	No

A graph of daily closing prices of securities is available at www.nseindia.com, www.bseindia.com. Research Analyst views on Subject Company may vary based on Fundamental research and Technical Research. Proprietary trading desk of MOFSL or its associates maintains arm's length distance with Research Team as all the activities are segregated from MOFSL research activity and therefore it can have an independent view with regards to subject company for which Research Team have expressed their views.

Regional Disclosures (outside India)
This report is not directed or intended for distribution to or use by any person or entity resident in a state, country or any jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL & its group companies to registration or licensing requirements within such jurisdictions.

For Hong Kong:
This report is distributed in Hong Kong by Motilal Oswal capital Markets (Hong Kong) Private Limited, a licensed corporation (CE AYY-301) licensed and regulated by the Hong Kong Securities and Futures Commission (SFC) pursuant to the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) "SFO". As per SEBI (Research Analyst Regulations) 2014 Motilal Oswal Financial Services Limited (SEBI Reg No. INH000000412) has an agreement with Motilal Oswal capital Markets (Hong Kong) Private Limited for distribution of research report in Hong Kong. This report is intended for distribution only to "Professional Investors" as defined in Part I of Schedule 1 to SFO. Any investment or investment activity to which this document relates is only available to professional investor and will be engaged only with professional investors." Nothing here is an offer or solicitation of these securities, products and services in any jurisdiction where their offer or sale is not qualified or exempt from registration. The Indian Analyst(s) who compile this report is/are not located in Hong Kong & are not conducting Research Analysis in Hong Kong.

For U.S.
MOTILAL Oswal Financial Services Limited (MOFSL) is not a registered broker - dealer under the U.S. Securities Exchange Act of 1934, as amended (the"1934 act") and under applicable state laws in the United States. In addition MOFSL is not a registered investment adviser under the U.S. Investment Advisers Act of 1940, as amended (the "Advisers Act" and together with the 1934 Act, the "Acts), and under applicable state laws in the United States. Accordingly, in the absence of specific exemption under the Acts, any brokerage and investment services provided by MOFSL, including the products and

services described herein are not available to or intended for U.S. persons. This report is intended for distribution only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the Exchange Act and interpretations thereof by SEC (henceforth referred to as "major institutional investors"). This document must not be acted on or relied on by persons who are not major institutional investors. Any investment or investment activity to which this document relates is only available to major institutional investors and will be engaged in only with major institutional investors. In reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act") and interpretations thereof by the U.S. Securities and Exchange Commission ("SEC") in order to conduct business with Institutional Investors based in the U.S., MOFSL has entered into a chaperoning agreement with a U.S. registered broker-dealer, Motilal Oswal Securities International Private Limited. ("MOSIPL"). Any business interaction pursuant to this report will have to be executed within the provisions of this chaperoning agreement.

The Research Analysts contributing to the report may not be registered /qualified as research analyst with FINRA. Such research analyst may not be associated persons of the U.S. registered broker-dealer, MOSIPL, and therefore, may not be subject to NASD rule 2711 and NYSE Rule 472 restrictions on communication with a subject company, public appearances and trading securities held by a research analyst account.

For Singapore

In Singapore, this report is being distributed by Motilal Oswal Capital Markets Singapore Pte Ltd ("MOCMSPL") (Co. Reg. NO. 201129401Z) which is a holder of a capital markets services license and an exempt financial adviser in Singapore. Persons in Singapore should contact MOCMSPL in respect of any matter arising from, or in connection with this report/publication/communication. This report is distributed solely to persons who qualify as "Institutional Investors", of which some of whom may consist of "accredited" institutional investors as defined in section 4A(1) of the Securities and Futures Act of Singapore .Accordingly, if a Singapore person is not, or ceases to be, such an investor, they must immediately discontinue any use of this Report and inform MOCMSPL .

Disclaimer:

The report and information contained herein is strictly confidential and meant solely for the selected recipient and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent. This report and information herein is solely for informational purpose and may not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Nothing in this report constitutes investment, legal, accounting and tax advice or a representation that any investment or strategy is suitable or appropriate to your specific circumstances. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient. This may not be taken in substitution for the exercise of independent judgment by any recipient. Each recipient of this document should make such investigations as it deems necessary to arrive at an independent evaluation of an investment in the securities of companies referred to in this document (including the merits and risks involved), and should consult its own advisors to determine the merits and risks of such an investment. The investment discussed or views expressed may not be suitable for all investors. Certain transactions -including those involving futures, options, another derivative products as well as non-investment grade securities - involve substantial risk and are not suitable for all investors. No representation or warranty, express or implied, is made as to the accuracy, completeness or fairness of the information and opinions contained in this document. The Disclosures of Interest Statement incorporated in this document is provided solely to enhance the transparency and should not be treated as endorsement of the views expressed in the report. This information is subject to change without any prior notice. The Company reserves the right to make modifications and alternations to this statement as may be required from time to time without any prior approval. MOFSL, its associates, their directors and the employees may from time to time, effect or have effected an own account transaction in, or deal as principal or agent in or for the securities mentioned in this document. They may perform or seek to perform investment banking or other services for, or solicit investment banking or other business from, any company referred to in this report. Each of these entities functions as a separate, distinct and independent of each other. The recipient should take this into account before interpreting the document. This report has been prepared on the basis of information that is already available in publicly accessible media or developed through analysis of MOFSL. The views expressed are those of the analyst, and the Company may or may not subscribe to all the views expressed therein. This document is being supplied to you solely for your information and may not be reproduced, redistributed or passed on, directly or indirectly, to any other person or published, copied, in whole or in part, for any purpose. This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL to any registration or licensing requirement within such jurisdiction. The securities described herein may or may not be eligible for sale in all jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction. Neither the Firm, not its directors, employees, agents or representatives shall be liable for any damages whether direct or indirect, incidental, special or consequential including lost revenue or lost profits that may arise from or in connection with the use of the information. The person accessing this information specifically agrees to exempt MOFSL or any of its affiliates or employees from, any and all responsibility/liability arising from such misuse and agrees not to hold MOFSL or any of its affiliates or employees responsible for any such misuse and further agrees to hold MOFSL or any of its affiliates or employees free and harmless from all losses, costs, damages, expenses that may be suffered by the person accessing this information due to any errors and delays.

This report is meant for the clients of Motilal Oswal only.

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors.
Registered Office Address: Motilal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai-400025; Tel No.: 022 - 71934200 / 71934263; www.motilaloswal.com.
Correspondence Address: Palm Spring Centre, 2nd Floor, Palm Court Complex, New Link Road, Malad (West), Mumbai- 400 064. Tel No: 022 71881000. Details of Compliance Officer: Neeraj Agarwal, Email Id: na@motilaloswal.com, Contact No.:022-40548085.

Grievance Redressal Cell:

Contact Person	Contact No.	Email ID
Ms. Hemangi Date	022 40548000 / 022 67490600	query@motilaloswal.com
Ms. Kumud Upadhyay	022 40548082	servicehead@motilaloswal.com
Mr. Ajay Menon	022 40548083	am@motilaloswal.com

Registration details of group entities.: Motilal Oswal Financial Services Ltd. (MOFSL): INZ000158836 (BSE/NSE/MCX/NCDEX); CDSL and NSDL: IN-DP-16-2015; Research Analyst: INH000000412 . AMFI: ARN .: 146822. IRDA Corporate Agent – CA0579. Motilal Oswal Financial Services Ltd. is a distributor of Mutual Funds, PMS, Fixed Deposit, Insurance, Bond, NCDs and IPO products.

Customer having any query/feedback/ clarification may write to query@motilaloswal.com. In case of grievances for any of the services rendered by Motilal Oswal Financial Services Limited (MOFSL) write to grievances@motilaloswal.com, for DP to dpgrievances@motilaloswal.com.