

# AIF Navigator

Annante

Jan 2025 | Issue 100

### What We Offer – Ongoing Alternate Investment Fund (AIF)

#### Category 3 AIF

- Motilal Oswal Select Opportunities Fund Series IV
- Motilal Oswal Hedged Equity Multifactor
- Motilal Oswal Growth Anchors Fund Series IV
- Ikigai Emerging Fund

#### Category 2 AIF

MOTILAL OSWAL

WEALTH MANAGEMENT

- MO Alts IREF VI
- First Bridge India Growth Fund
- Neo Infra Income Opportunities Fund

### **Our bouquet of AIF (CAT 3) offerings**



#### WEALTH MANAGEMENT

		Laupah	AUM	Open/Class			Performance	9			
Multi Scheme	Fund Manager	Launch Date	(Rs Cr.)	Open/Close Ended	3months	6months	1 Year	3 Years	Since Inception	Factsheet	РРТ
Motilal Oswal Select Opportunities Series IV	Abhishek Anand	19-Apr-24	508	Close Ended	7.8	21.9			43.7	<u>Link</u>	<u>Link</u>
Motilal Oswal Growth Anchors Series IV#	Abhishek Anand	09-Aug-24	241	Close Ended	2.4				11.8	<u>Link</u>	<u>Link</u>
Motilal Oswal Hedged Equity Multifactor*	Bijon Pani	14-Feb-22	598	Open Ended	-8.8	-3.7	18.2		19.8	Link	<u>Link</u>
Ikigai Emerging Equity Fund ^	Pankaj Tibrewal	19-Jun-24	2,700	Open Ended	-3.3				1.29	<u>Link</u>	<u>Link</u>

#### **MOAMC** Select Opportunities Fund Series IV (AIF CAT 3)

- The fund strives to take advantage of possibilities given by strong market dynamics and favourable economic currents, with a primary focus on choosing excellent firms led by skilled leadership.
- The fund would be taking exposure in unlisted opportunities to ensures a compelling potential for success in the medium term.

Large	Mid	Small	Cash
37.7	33.3	28.9	-

*Ratio	Portfolio	S&P BSE 500
P/E	-	25.5
P/B	-	4.1

Source: AMC| As on 31st December, 2024|\*Ratio mentioned is 1yr Trailing.

Fund Manager			AUM (R	s. Crs)
Abhishek Anand		50	)8	
Launch Date		19-04-	19-04-2024	
Fund Type		Close	Ended	
CAGR %	Portfolio		BSE 5	500
SI	43.7		9.6	6
				-

Months	12 – 24	24-36
Exit Load %	2%	1%

MOTILAL OSWAL			
	Unlisted %	Listed %	# of Holdings
WEALTH MANAGEMENT	30	70	26

Top 5 Holdings Weight = 42.3%				
cript	Weight %			
Swiggy Ltd.	13.7			
Zepto Ltd	9.5			
Onesource Pharma	9.1			
PTC Industries Ltd.	5.5			
Zen Technologies Ltd.	4.5			

Top 5 Sectors Weight = 81.4%				
Sector	Weight %			
Capital Goods 2				
Consumer Durables 23.1				
Consumer Services	15.5			
Healthcare	9.1			
Realty	4.8			

# of Holdings	Listed %	Unlisted %
23	100	-

Top 5 Holdings Weight = 27.7%			
Script	Weight %		
Zomato Ltd.	6.6		
Zen Technologies Ltd.	5.6		
Radico Khaitan Ltd.	5.4		
Kalyan Jewellers India Ltd.	5.2		
Premier Energies Ltd.	5.0		

Top 5 Sectors Weight = 78.2%				
Sector	Weight %			
Capital Goods	39.4			
Consumer Durables 14.5				
Consumer Services	10.5			
Realty	7.3			
Chemicals	6.5			

#### **MOAMC** Growth Anchors Fund - Series IV (AIF CAT 3)

- The fund's primary focus is on choosing excellent firms led by skilled leadership. This ensures a compelling potential for success in the medium term.
- It aims to participate in sectors and themes favoured by strong economic tailwinds & a high probability of success in the medium term.

Large	Mid	Small	Cash
13.8	41.8	44.4	-

*Ratio	Portfolio	S&P BSE 500
P/E	-	25.5
P/B	-	4.1

Source: AMC| As on 31st December, 2024|\*Ratio mentioned is 1yr Trailing.

Fund Manager	AUM (Rs. Crs)
Abhishek Anand	241

Launch Date	09-08-2024	
Fund Type	Close Ended	

CAGR %	Portfolio	BSE 500
SI	11.8	-1.9

Months	Until 12 months
Exit Load %	1

#### MOAMC Hedged Equity Multifactor (OPEN ENDED) (AIF CAT 3)

The investment objective of the Motilal Oswal Hedged Equity Multifactor Strategy is to invest in a basket of companies based on growth & Momentum using Factor-based investing with Hedge against Tail Risk events.

Large	Mid	Small	Cash
30.9	52.9	16.2	-

*Ratio	Portfolio	Nifty 500 TRI
P/E	-	25.4
P/B	-	3.9

Source: AMC| As on 31<sup>st</sup> December, 2024|\*Ratio mentioned is 1yr Trailing. The scheme is available in Close Ended Structure as well.

#### **IKIGAI** Emerging Equity Fund (CAT 3)

- The fund looks to invest in high quality businesses which can generate high ROCE and are run by honest promoters.
- The fund follows a broad investment approach of MBV (Management, Business & Valuation) wherein they look to generate a higher risk adjusted return.

Large	Mid	Small	Cash
18.0	37.0	36.9	8.1

*Ratio	Portfolio	Nifty Midcap 100
P/E	-	42.2
P/B	-	5.2

Source: AMC| As on 30<sup>th</sup> November, 2024|\*Ratio mentioned is 1yr Trailing. | Exit

Fund Manager		AUM (R	s. Crs)	
Bijon Pani		59	8	
Launch Date 14-		14-02-	-2022	
Fund Type		Open l	Ended	
CAGR %	Portfo	olio	Nifty 50	0 TRI
1 Yr	18,2		16.1	
SI	19.8	_	16.3	

Year	Upto 1 Yr	After 1 Yr
Exit Load %	2	Nil

s)		Top 5 Holdings Weight = 22
	Script	

# of Holdings

37

schpt	weight &
Muthoot Finance Ltd.	5.0
Indus Towers Ltd.	4.9
Petronet Lng Ltd.	4.8
Ajanta Pharma Ltd.	3.8
Eicher Motors Ltd.	3.8

Unlisted %

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2.3%

Woight %

Listed %

100

Top 5 Sectors Weight = 58.2%			
Sector	Weight %		
Healthcare	32.6		
Oil, Gas & Consumable Fuels	8.0		
Automobile and Auto Components	8.5		
Telecommunication	4.6		
Finance	4.6		

# of Holdings	Listed %	Unlisted %
30-40	100	-

Top 5 Holdings Weight = 15.1%			
Script	Weight %		
Sun Pharma Ltd	3.5		
IPCA Laboratories Ltd 3.2			
Divi's Labs Ltd	2.5		
Biocon Ltd 2.4			
Titan Company Ltd	3.5		

Top 5 Sectors Weight = 83.4%			
Sector	Weight %		
Industrials	21.2		
Materials 19.2			
Consumer Discretionary 18.4			
Financials 14.9			
Cash and Cash Equivalents	9.7		

Fund Manager	AUM (Rs. Crs)
Pankaj Tibrewal	2,700

Launch Date	19-06-24
Fund Type	Open Ended

CAGR %	Portfolio	Nifty Midcap 100
SI	1.3	1.6

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Months	1 Yr	1 Yr Onwards
/ Exit Load %	2%	Nil

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WEALTH MANAGEMENT

### **Overlap of Stocks within offerings - AIF CAT 3**



Stock Universe	# of Stocks
Universe of Stocks	61
Unique # of Stocks	38
# of Stocks common (Count)	23

Strategies (Total No. of stocks)	MOAMC Growth Anch 4 (23)	MOAMC HEMSA (37)	MOAMC SOP 4 (26)
MOAMC Growth Anch 4 (23)	0(0%)	2(8%)	23(98%)
MOAMC HEMSA (37)	2(2%)	35(85%)	2(2%)
MOAMC SOP 4 (26)	23(68%)	2(5%)	3(32%)

### **Our bouquet of AIF (CAT 2) offerings**



Multi Scheme	Туре	Fund Manager	Launch Date	1 <sup>st</sup> Close Date	Upfront Contribution	Tenure after 1 <sup>st</sup> Close	Indicative Pre-tax IRR (%)	Target Corpus (Rs cr)	Commitment Received (Rs cr)	Open/Close Ended	Factsheet	РРТ
MO Alts India Realty Excellence Fund VI (IREF)	Real Estate	Saurabh Rathi	20-08-2023	14-02-2024	37%	7 yrs	20	2,000+750	1,800	Close Ended	<u>Link</u>	<u>Link</u>
First Bridge India Growth Fund	Late Stage	Vishal Gupta	31-03-2023	10-05-2023	45%	8 yrs	25	750+250	700	Close Ended	<u>Link</u>	<u>Link</u>
Neo Infra Income Opportunities Fund	Private Credit	Abishek Goel	July 2023	28-09-2023	50%	7 yrs	18-20	2,000	1,850	Close Ended	<u>Link</u>	<u>Link</u>

\*Tenure after Final Close



### MO Alts IREF VI (AIF CAT 2)

- MO Alts has focussed on real estate investing since 2009, managing over Rs 7,500cr of cumulative AUM across past real estate funds, with 82 exits already done at ~20% IRR
- IREF 6th series aims to invest in 15-40 transactions (50% in high-yield debt) across top quality developers, primarily focusing on Tier 1 cities, early-stage (land-buying stage) and mainly residential projects (minimum 65% of corpus).
- Sponsors and Team of MO Alts have themselves invested Rs 210cr in the fund
- 31st December, 2024 is the expected last date to invest (or once they reach the target corpus)

#### First Bridge India Growth Fund (AIF CAT 2)

- Primarily invests in high-quality businesses led by firstgeneration entrepreneurs,
- Commits/invests substantial capital in companies, ensuring alignment of interests, and maintaining rigorous risk management and governance standards.
- Focuses on Consumer, Financial Services, Manufacturing, Business Services companies
- Aims to ensure that not more than 40% of fund corpus is invested in a single sector and not more than 10% in a single company.

Source: AMC| As on January, 2025

Fund	Commitment	Target
Manager	Received	Corpus
Saurabh Rathi	1,800 cr	2,000+ 750 cr

Launch Date	20-08-2023
1 <sup>st</sup> Close Date	14-02-2024
Tenure from 1 <sup>st</sup> close	7 years
Extension	+1 yr and +1 yr
Commitment Required	Rs 2 crore
Indicative Pre-tax IRR %	20%
Tax at	Client Level
Exit Load %	No exit option
Redemption	NA.
Fund Type	Close ended

Indicative	Start	Every Qtr
Cumulative Drawdown %	~37%	~15%

#### Opportunity in Real Estate

- With an anticipated decline in interest rates and with only 11 months of RE inventory left, now could be an opportune time to fund real estate projects for high yields, backed by strong security measures.
- Banks and HFCs are not allowed to finance land acquisition and RBI has put major lending restrictions on NBFCs, providing an opportunity for such early stage – debt/ mezzanine oriented funds, targeted towards land acquisition in residential projects.

Fund	Commitment	Target
Manager	Received	Corpus
Vishal Gupta	700 cr	750+250 cr

Launch Date	31-03-2023
I <sup>st</sup> Close Date	10-05-2023
Tenure from 1 <sup>st</sup> close	8 years
Extension	+1 yr and +1 yr
Commitment Required	Rs 1 crore
Indicative Pre-tax IRR %	25%
Tax at	Client Level
Exit Load %	No exit option
Redemption	NA.
Fund Type	Close ended

Company Name	Sector	Amount (in cr)
Mahaveer Finance India Ltd ("MFIL")	Financial Services	70
Bagzone Lifestyle Private Ltd (Lavie)	Consumer businesses	65
OJB Herbals Private Ltd.	Consumer businesses	50

Indicative	Start	Q3 FY25	Q4FY25/Q1FY26
Cumulative Drawdown %	45%	60%	100%



20%

#### **Neo Infra Income Opportunities Fund (AIF CAT 2)**

- Aims to invests in 10 to 12 regular income-generating operating Renewable (especially solar) and Road projects in India.
- Aims to deliver superior risk adjusted returns along with periodic cash distributions to investors.
- ~Rs 8 lakh crore of equity capital is anticipated to be invested in infrastructure over the next 5 years.
- Neo currently manages an AUM of ~USD 550 mn across 5 funds.

Indicative	Start/upfront	31-03-25	30-09-25
Cumulative	50%	25%	25%
Drawdown %	+equalization	20%	20%

Source: AMC| As on January, 2025

Fund Manager	Commitment Received		Target Corpus		
Abhishek Goel	1,850 cr		2000 cr		
Launch Date			July 2023		
1 <sup>st</sup> Close Date			28-09-2023		
Tenure from 1 <sup>st</sup> close			7 years		
Extension			+1 yr and +1 yr		
Commitment Required		Rs 1 crore			
Indicative Pre-tax IRR %		18-20%			
Tax at		Client Level			
Exit Load %		N	No exit option		
Redemption		NA.			
Fund Type		Close ended			

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Operating Solar Platform

	WE	EALTH MANA	GEMENT
lings	Invested Amt (Rs cr)	Indicative Pre-tax IRR	
l InviT	178	17-18%	
InvIT	110	16%	
ne NHAI BOT (Toll) road	100	21%	

**NHAI InvIT :** Private listed InvIT sponsored by NHAI – to be publicly listed by June 2025. It is a diversified portfolio of key stretches of Golden Quadrilateral / East-West corridor aggregating 1525 kms of NHAI highways collecting tolls of ~INR 3000 cr annually

300

**SEIT InvIT :** Private listed InvIT sponsored by Mahindra Group - one of the most reputed Indian It is India's only pureplay renewable energy InvIT with a portfolio of 1.5GW as operational.



## **Thank You!**

#### Motilal Oswal Financial Services Limited (MOFSL)\* Member of NSE, BSE, MCX, NCDEX CIN No.: L67190MH2005PLC153397

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\*Such representations are not indicative of future results.

Investment in securities market are subject to market risks, read all the related documents carefully before investing.

#### **Humbled to receive Multiple Awards**





Consistently featured in 'Fortune 500 (India)' from 2020 to 2023



Featured in 'Forbes Super 50 Companies' in 2017.



Awarded '**Brand of the Year**' at the CNBC TV18 - India Business Leadership Awards 2018.



Inducted into the '**HALL OF FAME**' at the CNBC 10<sup>th</sup> Financial Advisor Awards 2019.



Enters the Limca Book of Records for creating **India's Largest Dealing Room** in 2009. Asia Money Brokers Poll Consistently **ranked among the top 3 for Best Brokerage (India)** for over a decade at the Asiamoney Brokers Poll.