

PVR-Inox

Estimate change	—
TP change	1
Rating change	

Bloomberg	PVRINOX IN
Equity Shares (m)	98
M.Cap.(INRb)/(USDb)	159.1 / 1.9
52-Week Range (INR)	1830 / 1204
1, 6, 12 Rel. Per (%)	-1/4/-34
12M Avg Val (INR M)	912

Financials & Valuations (INR b)

Y/E March	2024	2025E	2026E
Sales	61.1	63.4	71.5
EBITDA	7.1	7.1	9.7
Adj. PAT	1.1	0.7	2.6
EBITDA Margin (%)	11.7	11.2	13.6
Adj. EPS (INR)	11.7	7.4	26.7
EPS Gr. (%)	LP	-36.8	262.9
BV/Sh. (INR)	747.3	754.7	781.4
Ratios			
Net D:E	1.1	1.0	0.0
RoE (%)	1.6	1.0	3.5
RoCE (%)	2.8	2.4	4.5
Payout (%)	0.0	0.0	0.0
Valuations			
P/E (x)	139.0	219.9	60.6
P/BV (x)	2.2	2.1	2.1
EV/EBITDA (x)	24.1	23.8	17.0
Div Yield (%)	0.0	0.0	0.0

Shareholding pattern (%)

As On	Jun-24	Mar-24	Jun-23
Promoter	27.8	27.8	27.6
DII	38.8	40.2	33.1
FII	18.1	16.8	26.8
Others	15.3	15.2	12.4

FII Includes depository receipts

CMP: INR1,621 TP: INR1,750 (+8%) Neutral

Sequential recovery in 2Q; 3Q likely to be robust

- After weak 1Q due to elections, IPL and T20 Cricket World Cup, PVR-Inox (PVRL) saw a recovery in occupancy to 25.7% in 2QFY25 (from 20.3% in 1Q), though it remained weak YoY due to a high base.
- Revenue recovered sharply QoQ by 36% (in line; down 19% YoY on high base), aided by strong responses to movies like Stree 2 and Kalki 2898 AD.
- EBITDA (pre-Ind-AS 116) bounced back to green at INR1.9b (10% beat) vs. a loss of INR378m in 1Q. Margin expanded to 11.5% (75bp beat).
- We expect 3Q to be robust with the release of several tentpole movies, such as Pushpa 2, Bhool Bhulaiyaa 3, and Singham Again.
- However, PVRL's business remains highly sensitive to occupancy trends, which are dependent on the quality of content (not in PVRL's control). Although the management sounded upbeat about the FY26 content pipeline, we note that even a 200-300bp blip in occupancy could derail the company's screen economics.
- We keep our FY25/FY26 revenue estimates broadly unchanged but revise our EBITDA estimates by +7%/-4%. Reiterate Neutral with a TP of INR1,750 (based on ~15x pre-Ind-AS 116 Dec'26E EBITDA).

Sequential recovery drives EBITDA/PAT beat, but weak YoY on high base

- Consolidated revenue declined 19% YoY (on a high base) but recovered significantly by 36% QoQ to INR16.2b (in line). The recovery was driven by blockbuster movies like Stree 2 and Kalki 2898AD.
- PVRL added 16 screens at two properties and closed 25 screens, which resulted in a net reduction of nine screens in 2QFY25.
- EBITDA (pre Ind-AS 116) stood at INR1.9b (10% beat) vs. a loss of INR378m in 1QFY25 and a profit of INR4.3b in 2QFY24. EBITDA was driven by operating leverage benefits.
- Depreciation increased 4% YoY (9% QoQ, 6% above).
- As a result, PAT came in at INR224m (vs. est. INR188m).
- PVRL incurred a capex of INR2.1b during 1H, which, along with interest payments, led to FCF of INR1.3b (-58% YoY). PVRL used FCF to reduce net debt by INR1.4b in 1HFY25 to INR11.5b.

Occupancy recovers in 2Q; likely to improve further in 3Q

- Admits and occupancy: PVRL's admits improved 27% QoQ (down 20% YoY) to 38.8m (in line) and the occupancy rate improved to 25.7% (vs. 20.3% QoQ and 32.3% YoY). Given a strong content pipeline, occupancy should further improve in 3QFY25.
- **Ticketing**: Ticketing revenue recovered 41% QoQ (- 25% YoY) to INR8.4b, aided by higher occupancy and 9% QoQ improvement in ATP to INR257 (- 7% YoY, in line). Ticketing gross margin improved as the movie exhibition cost accounted for ~39% of ticketing revenue (vs. 41% QoQ, 44% YoY).
- F&B: F&B revenue also recovered 30% QoQ to INR5.2b (down 18% YoY), driven by higher footfalls and 1% QoQ (flat YoY) SPH at INR136 (5% miss). F&B gross margin improved QoQ as COGS accounted for 24.3% of F&B sales (vs. 25% QoQ, 24.1% YoY).

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Advertising and convenience income: Advertising revenue was up 17% QoQ (-7% YoY) at INR1.1b, while convenience revenue was boosted by integration related fees on Paytm's ticketing business sale to Zomato.

Highlights from the management commentary

- **Robust pipeline**: The company expects 3Q to be robust with potential blockbuster movies in the pipeline, such as Singham Again, Bhool Bhulaiyaa 3, Baby John, Pushpa 2, etc.
- Screen additions outlook: PVRL expects to add 110-120 screens in FY25, with net screen additions of ~50. For FY26-27, the management expects to add 80-120 screens, with 15% of them to be in the FOCO model, 35-50% in the assetlight model and the balance in the structured lease model.
- Capex: The management has guided for a capex of INR4b in FY25 (INR2.05b in 1H) and INR4-5b in FY26.
- Re-releases strategy: The new strategy of combining fresh blockbusters with nostalgic re-releases in lean weeks has resonated well, as ~6% of 2Q admissions came from the re-release and PVRL is profitable in re-releases despite lower ATP.

Valuation and view

- Occupancy recovered to ~26% in 2Q, aided by blockbuster releases. Further, given a strong content pipeline, occupancy should remain high in 3Q. PVRL is also looking to improve occupancy through re-releases and alternative content.
- However, PVRL's business remains highly sensitive to occupancy trends, which are dependent on the quality of content (not in PVR's control). Although the management sounded upbeat about the FY26 content pipeline, we note that even a 200-300bp blip in occupancy could derail the company's screen economics.
- Stable occupancy, healthy recovery in advertising revenues, ramp-up of F&B business through ventures like PVR Café and food courts remain the key growth drivers.
- We keep our revenue estimates broadly unchanged, but raise our FY25 EBITDA by 7% (on lower costs) and lower FY26 EBITDA by 4% (on 60bp lower occupancy).
- We retain Neutral with a TP of INR1,750 (based on ~15x pre-Ind-AS 116 Dec'26E EBITDA).

Quarterly Performance												(INR m)
Y/E March		FY2	1			FY	25E		FY24	FY25E	FY25	Est. Var
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE	-		2QE	(%)
Net Sales	13,049	19,999	15,459	12,564	11,907	16,221	20,396	14,868	61,071	63,392	15,718	3
YoY Change (%)	-16.5	88.7	6.2	9.9	-8.8	-18.9	31.9	18.3	16.9	3.8	-21.4	
Total Expenditure	12,241	15,723	13,434	12,552	12,285	14,350	15,760	13,869	53,950	56,264	14,023	2
EBITDA	808	4,276	2,025	12	-378	1,871	4,636	999	7,121	7,128	1,695	10
YoY Change (%)	-74.1	-8,018.50	-3.1	-77.4	-146.8	-56.2	129	8,221.10	36.6	0.1	-60.4	
Depreciation	1,111	1,220	1,254	1,122	1,164	1,266	1,304	1,401	4,707	5,135	1,199	6
Interest	464	486	451	453	451	489	509	479	1,854	1,928	469	4
Other Income	195	197	234	340	179	198	225	298	966	900	225	-12
PBT before EO expense	-572	2,767	554	-1,223	-1,814	314	3,049	-584	1,526	965	252	25
Extra-Ord expense	0	0	0	0	0	0	0	0	0	0	0	
PBT	-572	2,767	554	-1,223	-1,814	314	3,049	-584	1,526	965	252	25
Tax	-131	693	142	-322	-448	90	768	-167	383	242.9	63	42
Rate (%)	22.9	25	25.6	26.3	24.7	28.7	25.2	28.7	25.1	25.2	25.2	
MI & Profit/Loss of Asso. Cos.	0	0	0	0	0	0	0	0	0	0	0	
Reported PAT	-441	2,074	412	-901	-1,366	224	2,281	-416	1,143	722	188	19
Adj PAT	-441	2,074	412	-901	-1,366	224	2,281	-416	1,143	722	188	19
YoY Change (%)	-131	-364.5	47.7	-38.2	209.8	-89.2	453.5	-53.8	-311.6	-36.8	-90.9	

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Exhibit 1: Valuation summary

Particulars	Valuation
EBITDA Dec'26E (INR b)	11.95
Multiple (x)	15
EV (INR b)	179.20
Net Debt (INR b)	8.01
Target Market cap (INR b)	171.19
No. of shares	0.10
Target Price (INR)	1,750
CMP (INR)	1,621
Upside	8%

Source: MOFSL, Company

Exhibit 2: Key estimate changes

FY25E FY26E	FY27E 43,077
Old 33,236 38,485 Actual/New 33,554 38,096 Change (%) 1.0 -1.0	43,077
Actual/New 33,554 38,096 Change (%) 1.0 -1.0	43,077
Change (%) 1.0 -1.0	43,077
LY.R POVONIO (IND m)	
, - , -	27.475
	27,475
3 ()	
Ad revenue (INR m) Old 4.399 5.072	
7	F 162
Actual/New 4,650 4,857	5,162
Change (%) 5.7 -4.2	
Total revenue (INR m)	
Old 62,887 72,362	
Actual/New 63,392 71,541	80,431
Change (%) 0.8 -1.1	
EBITDA (INR m)	
Old 6,666 10,171	
Actual/New 7,128 9,749	12,679
Change (%) 6.9 -4.2	
EBITDA margin (%)	
Old 10.6 14.1	
Actual/New 11.2 13.6	15.8
Change (bp) 65 -43	
PAT (INR m)	
Old 347 2,852	
Actual/New 722 2,621	4,764
Change (%) 108.2 -8.1	
Adj. EPS (INR)	
Old 4 29	
Actual/New 7.4 26.7	48.6
Change (%) 108.2 -8.1	

Source: MOFSL, Company



Key takeaways from the management commentary

2Q box-office collections:

- Indian box office collections jumped 40% QoQ during the quarter. This reflects strong footfall and solid performance of several film releases.
- The resurgence in collections was largely driven by Hindi-language films, which saw an impressive 91% increase in collections compared to the previous quarter. A major contributor to this success was the record-breaking performance of Stree 2, which has now become the highest-grossing Hindi movie of all time. Additionally, Kalki, released at the end of 1Q, continued to perform strongly across both Hindi and Telugu markets, further boosting box-office numbers.
- Internationally, Deadpool & Wolverine made headlines by becoming the highest-grossing rated movie worldwide, generating an astounding USD1.3b in global box-office revenue. Regional hits such as G.O.A.T. (Tamil) and Devara (Telugu) also contributed significantly to the quarter's strong performance.

Upcoming releases:

- Expects 3Q to be robust with several potential blockbuster movies in the pipeline such as –
- 'Singham Again' and 'Bhool Bhulaiyaa 3' in November
- 'Baby John' and 'Pushpa 2' in December
- Additionally, the regional film slate includes 'Kanguva', 'Game Changer' and 'Viduthalai Part 2'. Hollywood also has a robust lineup, with films like 'Venom: The Last Dance', 'Gladiator 2', 'Kraven the Hunter', and 'Mufasa: The Lion King' set to captivate audiences.
- The recent release of 'Vicky Vidya Ka Woh Wala Video' and 'Jigra'.

Re-releases strategy

- > PVRL's new strategy of combining fresh blockbusters with nostalgic rereleases has resonated strongly with audiences in the lean weeks.
- Rereleases are more of experimental (and profitable). Releases are as per the festive behavior and supported by producers. PVRL expects the re-releases to continue in 3Q as well.
- About 6% of 2Q admissions came from the re-release (such as Tumbbad, Laila Majnu, Rehnaa Hai Terre Dil Mein, and Veer Zaara), with PVRL's share ranging from 60-90% in re-release box-office collections.
- > The cost for re-releasing films is lower compared to new films, thus gross margin are higher. The average ticket size also tends to be lower for re-release. Thus, in value terms, the gross profit is similar, but in % terms, it is higher.

Rentals and other fixed costs

- Average rentals on properties are higher. Since they are in a sharing model, rent sharing was higher in 2QFY24. This led to a flat rental cost in 2QFY25.
- PVRL is in process of negotiating rentals with developers and is optimizing other cost items such as power, other utilities, etc.

Screen addition

Screen addition outlook: The company expects to add 110-120 screens in FY25, with net screen additions of ~50. The management expects to add 80-120 screens annually. The new screens would be ~15% in the FOCO model, 35-50% in the asset-light model and the balance in the structured lease model.

- Expects to incur a capex of INR4b in FY25 (INR2.05b in 1H) and INR4-5b in FY26.
- The company is also closing the underperformance screen and opening new screens in the asset-light mode.

Others

- ➤ Impact of OTT: Producers had slowed down movie production in the aftermath of Covid-19, as consumer preference was evolving. But it has increased in the last 12-18 months.
- Net Debt: The company generated free cash flow and reduced net debt by INR1.41b. The gross debt remained the same. The management aims to use FCF to reduce debt.
- Food court: The food court partnership with Devyani is on track. The first food court is expected to open by Dec'24
- > **PVR Café:** The idea is on track, but there is still a lot of work to be done. The management is yet to crack the model and is looking at the option of setting up cloud kitchens. There are multiple challenges that need to be addressed.
- Footfall: The National Cinema Day on 20th Sep'24 saw a strong response. PVRL saw ~1m guests during that day, marking one of the biggest days during FY25.
- > Admission per film is back to 2019 levels.

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Exhibit 3: Consolidated quarterly performance (INR m)

Quarterly performance (INR m)	2QFY24	1QFY25	2QFY25	YoY (%)	QoQ (%)	2QFY25E	vs. est (%)
Revenue	19,999	11,907	16,221	-19	36	15,718	3
Total operating cost	15,723	12,285	14,350	-9	17	14,023	2
EBITDA	4,276	-378	1,871	-56	-595	1,695	10
EBITDA margin (%)	21.4	-3.2	11.5	-985	1,471	10.8	-75.2
Depreciation	1,220	1,164	1,266	4	9	1,199	6
EBIT	3,056	-1,542	605	-80	-139	496	22
Interest	486	451	489	1	8	469	4
Other Income	197	179	198	1	11	225	-12
РВТ	2,767	-1,814	314	-89	-117	252	25
Exceptional Items	0	0	0	NM	NM	0	NM
РВТ	2,767	-1,814	314	-89	-117	252	25
Tax	693	-448	90	-87	-120	63	42
Reported PAT	2,074	-1,366	224	-89	-116	188	19
Adjusted PAT	2,074	-1,366	224	-89	-116	188	19

Source: MOFSL, Company

Exhibit 4: Revenue breakup

	2QFY24	1QFY25	2QFY25	YoY (%)	QoQ (%)
Net Box Office	11,193	5,935	8,376	-25.2	41.1
Food & Beverages	6,412	4,018	5,232	-18.4	30.2
Advertising	1,176	934	1,093	-7.1	17.0
Convenience income	685	438	650	-5.1	48.4
Other operating	730	761	1,068	46.3	40.3

Exhibit 5: KPI snapshot

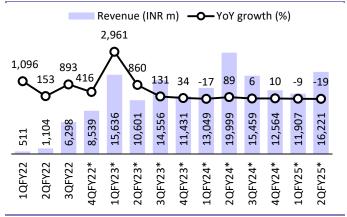
KPI	2QFY24	1QFY25	2QFY25	YoY (%)	QoQ (%)
Screens	1,708	1,754	1,745	2.2	-0.5
Admits ('000)	48,400	30,400	38,800	-19.8	27.6
Occupancy (%)	32.3%	20.3%	25.7%	-20.4	26.6
ATP (INR)	276	235	257	-6.9	9.4
SPH (INR)	136	134	136	0.0	1.5

Exhibit 6: Operating expenses (INR m)

	2QFY24	1QFY25	2QFY25	YoY (%)	QoQ (%)	2QFY25E	v/s est (%)
Movie exhibition cost	4,954	2,451	3,257	-34.3	32.9	3,458	-5.8
Consumption of food and beverages	1,544	1,005	1,330	-13.9	32.3	1,313	1.3
Employee expenses	1,679	1,643	1,773	5.6	7.9	1,808	-1.9
Other Expenses	7,546	7,186	7,990	5.9	11.2	7,445	7.3
Total	15,723	12,285	14,350	-8.7	16.8	14,023	2.3
Opex (% of revenue)							
Movie exhibition cost	24.8	20.6	20.1	-469	-51	22.0	-192
Consumption of food and beverages	7.7	8.4	8.2	48	-24	8.4	-15
Employee expenses	8.4	13.8	10.9	253	-287	11.5	-5 <i>7</i>
Other Expenses	37.7	60.4	49.3	1153	-1109	47.4	189
Rent	15.6	25.4	19.3	364	-616		
Other Expenses	22.1	34.9	30.0	789	-494		

Story in charts

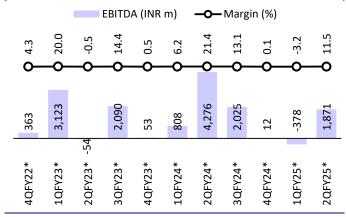
Exhibit 7: Revenue down 19% YoY/up 36% QoQ



^{*}Merged entity revenue

Source: MOFSL, Company

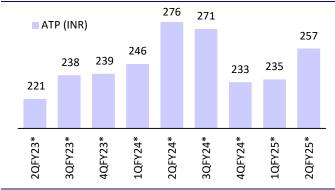
Exhibit 8: EBITDA margin (Pre-Ind AS116) rose to 11.5%



^{*}Merged entity EBITDA

Source: MOFSL, Company

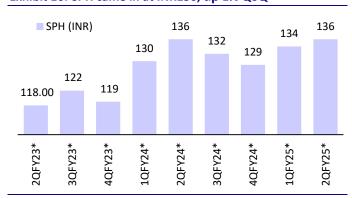
Exhibit 9: ATP came in at INR257, up 9% QoQ



*Merged entity

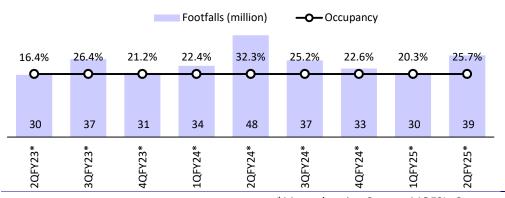
Source: MOFSL, Company

Exhibit 10: SPH came in at INR136, up 1% QoQ



*Merged entity; Source: MOFSL, Company

Exhibit 11: Footfall/occupancy improved to 39m/25.7%



*Merged entity; Source: MOFSL, Company

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Financials and valuations

FY20	FY21	FY22	FY23	FY24	FY25F	FY26F	(INR m) FY27E
							80,43
							12.4
							25,000
							7,956
							14,886
							19,909
							67,751
•							12,679
							15.8
							5,465
							7,215
							1,814
							966
							6,366
							C
							6,366
							1,602
							C
	29.7	27.0	1443.0	25.1	25.2	25.2	25.2
			0				C
1,656	-5,998	-4,190	-2,122	1,143		2,621	4,764
1,708	-6,010	-4,190	-540	1,143	722	2,621	4,764
5.0	-217.1	-31.5	-1.0	1.9	1.1	3.7	5.9
1,652	-5,994	-4,190	-2,122	1,143	722	2,621	4,764
						(INR m)	
FY20	FY21	FY22	FY23	FY24	FY25E	FY26E	FY27E
514	608	610	980	980	980	980	980
14,289	17,726	13,094	72,319	72,254	72,976	75,597	80,361
14,802	18,334	13,704	73,299	73,234	73,956	76,577	81,341
3	0	-3	-7	-3	-3	-3	-3
-2,049	-3,987	-5,926	-4,735	-4,881	-4,881	-4,881	-4,881
48,723	47,524	51,959	80,519	83,035	81,035	79,035	77,035
37,715	36,512	36,907	62,593	65,858	65,858	65,858	65,858
61,479	61,871	59,734	1,49,076	1,51,385	1,50,107	1,50,728	1,53,492
58,860	54,751	54,074	1,42,086	1,44,781	1,43,896	1,43,089	1,42,124
			53,746			54,917	54,917
			2,473				2,464
	3	5	2				161
11,799	14,106	12,584	15,436	15,890	17,539	21,010	26,756
11./ //				725	675		
		342	400	/23	0/5	796	L
307	250	342 707	1,825				
307 1,893	250 307	707	1,825	2,346	2,084	2,352	C
307 1,893 3,223	250 307 7,314	707 5,781	1,825 3,616	2,346 4,038	2,084 4,359	2,352 6,102	13,53 ⁴
307 1,893 3,223 6,377	250 307 7,314 6,235	707 5,781 5,754	1,825 3,616 9,332	2,346 4,038 8,781	2,084 4,359 10,421	2,352 6,102 11,760	13,534 13,222
307 1,893 3,223 6,377 10,750	250 307 7,314 6,235 9,161	707 5,781 5,754 7,573	1,825 3,616 9,332 10,922	2,346 4,038 8,781 11,911	2,084 4,359 10,421 13,953	2,352 6,102 11,760 15,995	13,534 13,222 18,012
307 1,893 3,223 6,377 10,750 10,571	250 307 7,314 6,235 9,161 8,909	707 5,781 5,754 7,573 7,448	1,825 3,616 9,332 10,922 10,291	2,346 4,038 8,781 11,911 11,214	2,084 4,359 10,421 13,953 13,775	2,352 6,102 11,760 15,995 15,817	13,534 13,222 18,012 17,835
307 1,893 3,223 6,377 10,750	250 307 7,314 6,235 9,161	707 5,781 5,754 7,573	1,825 3,616 9,332 10,922	2,346 4,038 8,781 11,911	2,084 4,359 10,421 13,953	2,352 6,102 11,760 15,995	13,534 13,222 18,012
	5.0 1,652 FY20 514 14,289 14,802 3 -2,049 48,723 37,715	34,144 2,769 10.7 -91.9 9,971 1,156 3,938 2,171 5,659 1,196 8,815 3,249 28,383 7,771 5,762 -5,003 16.9 -180.7 2,324 2,383 3,437 -7,386 1,521 1,490 378 336 2,294 -8,540 5 0 2,288 -8,540 627 -2,539 0 0 27.4 29.7 -5 3 1,656 -5,998 1,708 -6,010 5.0 -217.1 1,652 -5,994 FY20 FY21 514 608 14,289 17,726 14,802 18,334 3 0 -2,049 -3,987 48,723 47,524 37,715 36,512 61,479 61,871 58,860 54,751 30,047 27,554 1,547 2,172	34,144 2,769 13,294 10.7 -91.9 380.2 9,971 1,156 4,013 3,938 2,171 2,651 5,659 1,196 3,213 8,815 3,249 5,749 28,383 7,771 15,625 5,762 -5,003 -2,331 16.9 -180.7 -17.5 2,324 2,383 2,642 3,437 -7,386 -4,973 1,521 1,490 1,542 378 336 777 2,294 -8,540 -5,738 5 0 0 2,288 -8,540 -5,738 627 -2,539 -1,548 0 0 0 27.4 29.7 27.0 -5 3 0 1,656 -5,998 -4,190 5.0 -217.1 -31.5 1,652 -5,994 -4,190 514 608 610 14,289 17,726 13,094 <t< td=""><td>34,144 2,769 13,294 52,224 10.7 -91.9 380.2 292.8 9,971 1,156 4,013 14,408 3,938 2,171 2,651 5,375 5,659 1,196 3,213 10,426 8,815 3,249 5,749 16,803 28,383 7,771 15,625 47,012 5,762 -5,003 -2,331 5,212 16.9 -180.7 -17.5 10.0 2,324 2,383 2,642 3,915 3,437 -7,386 -4,973 1,297 1,521 1,490 1,542 1,668 378 336 777 881 2,294 -8,540 -5,738 510 5 0 0 352 2,288 -8,540 -5,738 158 627 -2,539 -1,548 2,280 0 0 0 0 27.4 29.7 27.0 1443.0 -5 3 0 0 <td< td=""><td>34,144 2,769 13,294 52,224 61,071 10.7 -91.9 380.2 292.8 16.9 9,971 1,156 4,013 14,408 19,107 3,938 2,171 2,651 5,375 6,573 5,659 1,196 3,213 10,426 11,928 8,815 3,249 5,749 16,803 16,342 28,383 7,771 15,625 47,012 53,950 5,762 -5,003 -2,331 5,212 7,121 16.9 -180.7 -17.5 10.0 11.7 2,324 2,383 2,642 3,915 4,707 3,437 -7,386 -4,973 1,297 2,414 1,521 1,490 1,542 1,668 1,854 378 336 777 881 966 2,294 -8,540 -5,738 158 1,526 627 -2,539 -1,548 2,280 383 0</td><td>34,144 2,769 13,294 52,224 61,071 63,392 10.7 -91.9 380.2 292.8 16.9 3.8 9,971 1,156 4,013 14,408 19,107 18,899 3,938 2,171 2,651 5,375 6,573 7,036 5,659 1,196 3,213 10,426 11,928 12,691 8,815 3,249 5,749 16,803 16,342 17,638 28,383 7,771 15,625 47,012 53,950 56,264 5,762 -5,003 -2,331 5,212 7,121 7,128 16.9 -180.7 -17.5 10.0 11.7 11.2 2,324 2,383 2,642 3,915 4,707 5,135 3,437 -7,386 -4,973 1,297 2,414 1,993 1,521 1,490 1,542 1,668 1,854 1,928 378 336 777 881 966 900</td><td>34,144 2,769 13,294 52,224 61,071 63,392 71,541 10.7 -91.9 380.2 292.8 16.9 3.8 12.9 9,971 1,156 4,013 14,408 19,107 18,899 22,033 3,938 2,171 2,651 5,375 6,573 7,036 7,482 5,659 1,196 3,213 10,426 11,928 12,691 13,640 8,815 3,249 5,749 16,803 16,342 17,638 18,637 28,383 7,771 15,625 47,012 53,950 56,264 61,792 5,762 -5,003 -2,331 5,212 7,121 7,128 9,749 16.9 -180.7 -17.5 10.0 11.7 11.2 13,640 3,3437 -7,386 -4,973 1,297 2,414 1,993 4,441 1,521 1,490 1,542 1,668 1,854 1,928 1,904 378</td></td<></td></t<>	34,144 2,769 13,294 52,224 10.7 -91.9 380.2 292.8 9,971 1,156 4,013 14,408 3,938 2,171 2,651 5,375 5,659 1,196 3,213 10,426 8,815 3,249 5,749 16,803 28,383 7,771 15,625 47,012 5,762 -5,003 -2,331 5,212 16.9 -180.7 -17.5 10.0 2,324 2,383 2,642 3,915 3,437 -7,386 -4,973 1,297 1,521 1,490 1,542 1,668 378 336 777 881 2,294 -8,540 -5,738 510 5 0 0 352 2,288 -8,540 -5,738 158 627 -2,539 -1,548 2,280 0 0 0 0 27.4 29.7 27.0 1443.0 -5 3 0 0 <td< td=""><td>34,144 2,769 13,294 52,224 61,071 10.7 -91.9 380.2 292.8 16.9 9,971 1,156 4,013 14,408 19,107 3,938 2,171 2,651 5,375 6,573 5,659 1,196 3,213 10,426 11,928 8,815 3,249 5,749 16,803 16,342 28,383 7,771 15,625 47,012 53,950 5,762 -5,003 -2,331 5,212 7,121 16.9 -180.7 -17.5 10.0 11.7 2,324 2,383 2,642 3,915 4,707 3,437 -7,386 -4,973 1,297 2,414 1,521 1,490 1,542 1,668 1,854 378 336 777 881 966 2,294 -8,540 -5,738 158 1,526 627 -2,539 -1,548 2,280 383 0</td><td>34,144 2,769 13,294 52,224 61,071 63,392 10.7 -91.9 380.2 292.8 16.9 3.8 9,971 1,156 4,013 14,408 19,107 18,899 3,938 2,171 2,651 5,375 6,573 7,036 5,659 1,196 3,213 10,426 11,928 12,691 8,815 3,249 5,749 16,803 16,342 17,638 28,383 7,771 15,625 47,012 53,950 56,264 5,762 -5,003 -2,331 5,212 7,121 7,128 16.9 -180.7 -17.5 10.0 11.7 11.2 2,324 2,383 2,642 3,915 4,707 5,135 3,437 -7,386 -4,973 1,297 2,414 1,993 1,521 1,490 1,542 1,668 1,854 1,928 378 336 777 881 966 900</td><td>34,144 2,769 13,294 52,224 61,071 63,392 71,541 10.7 -91.9 380.2 292.8 16.9 3.8 12.9 9,971 1,156 4,013 14,408 19,107 18,899 22,033 3,938 2,171 2,651 5,375 6,573 7,036 7,482 5,659 1,196 3,213 10,426 11,928 12,691 13,640 8,815 3,249 5,749 16,803 16,342 17,638 18,637 28,383 7,771 15,625 47,012 53,950 56,264 61,792 5,762 -5,003 -2,331 5,212 7,121 7,128 9,749 16.9 -180.7 -17.5 10.0 11.7 11.2 13,640 3,3437 -7,386 -4,973 1,297 2,414 1,993 4,441 1,521 1,490 1,542 1,668 1,854 1,928 1,904 378</td></td<>	34,144 2,769 13,294 52,224 61,071 10.7 -91.9 380.2 292.8 16.9 9,971 1,156 4,013 14,408 19,107 3,938 2,171 2,651 5,375 6,573 5,659 1,196 3,213 10,426 11,928 8,815 3,249 5,749 16,803 16,342 28,383 7,771 15,625 47,012 53,950 5,762 -5,003 -2,331 5,212 7,121 16.9 -180.7 -17.5 10.0 11.7 2,324 2,383 2,642 3,915 4,707 3,437 -7,386 -4,973 1,297 2,414 1,521 1,490 1,542 1,668 1,854 378 336 777 881 966 2,294 -8,540 -5,738 158 1,526 627 -2,539 -1,548 2,280 383 0	34,144 2,769 13,294 52,224 61,071 63,392 10.7 -91.9 380.2 292.8 16.9 3.8 9,971 1,156 4,013 14,408 19,107 18,899 3,938 2,171 2,651 5,375 6,573 7,036 5,659 1,196 3,213 10,426 11,928 12,691 8,815 3,249 5,749 16,803 16,342 17,638 28,383 7,771 15,625 47,012 53,950 56,264 5,762 -5,003 -2,331 5,212 7,121 7,128 16.9 -180.7 -17.5 10.0 11.7 11.2 2,324 2,383 2,642 3,915 4,707 5,135 3,437 -7,386 -4,973 1,297 2,414 1,993 1,521 1,490 1,542 1,668 1,854 1,928 378 336 777 881 966 900	34,144 2,769 13,294 52,224 61,071 63,392 71,541 10.7 -91.9 380.2 292.8 16.9 3.8 12.9 9,971 1,156 4,013 14,408 19,107 18,899 22,033 3,938 2,171 2,651 5,375 6,573 7,036 7,482 5,659 1,196 3,213 10,426 11,928 12,691 13,640 8,815 3,249 5,749 16,803 16,342 17,638 18,637 28,383 7,771 15,625 47,012 53,950 56,264 61,792 5,762 -5,003 -2,331 5,212 7,121 7,128 9,749 16.9 -180.7 -17.5 10.0 11.7 11.2 13,640 3,3437 -7,386 -4,973 1,297 2,414 1,993 4,441 1,521 1,490 1,542 1,668 1,854 1,928 1,904 378

MOTILAL OSWAL PVR

Financials and valuations

Ratios								
Y/E March	FY20	FY21	FY22	FY23	FY24	FY25E	FY26E	FY27E
Basic (INR)	1120		1122	1123	1124	11232	11202	112/2
EPS EPS	32.2	-98.7	-68.7	-21.7	11.7	7.4	26.7	48.6
Cash EPS	78.5	-59.7	-25.4	34.4	59.7	59.8	80.9	104.4
BV/Share	288.3	301.7	224.7	748.2	747.3	754.7	781.4	830.0
DPS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Payout (%)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Valuation (x)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
P/E	50.4	NM	-23.6	-74.8	139.0	219.9	60.6	33.3
Cash P/E	20.6	NM	-63.9	47.0	27.2	27.1	20.0	15.5
P/BV	5.6	5.4	7.2	2.2	2.2	2.1	2.1	2.0
EV/Sales	6.0	71.9	15.4	4.5	3.9	3.7	3.2	2.8
EV/EBITDA	35.5	NM	-72.1	33.2	24.1	23.8	17.0	12.3
Dividend Yield (%)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Return Ratios (%)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
RoE	11.1	-36.2	-26.2	-4.9	1.6	1.0	3.5	6.0
RoCE	10.7	-30.2	-20.2	-48.8	2.8	2.4	4.5	6.7
RolC	11.7	-10.7	-22.5	-36.0	2.3	1.9	4.3	7.3
	11.7	-14.5	-22.5	-30.0	2.5	1.9	4.3	7.3
Working Capital Ratios	0.6	0.0	0.2	0.4	0.4	0.4	0.5	0.5
Asset Turnover (x)	3	33	9	5	4	4	4	
Inventory (Days)	20	40	19	13	14	12	12	0
Debtor (Days)	113		204	72	67	79	81	81
Creditor (Days)	-23	1,175 -312	-21	6	0	-4	-6	-22
Working Capital Turnover (Days)	-23	-312	-21	0	U	-4	-0	-22
Leverage Ratio (x)	1.1	1 г	1 7	1 /	1.2	1.3	1.3	1 5
Current Ratio	1.1 3.3	1.5	1.7	1.4	1.3			1.5
Debt/Equity	3.3	2.6	3.8	1.1	1.1	1.1	1.0	0.9
Consolidated - Cash Flow Statement								(INR m)
Y/E March	FY20	FY21	FY22	FY23	FY24	FY25E	FY26E	FY27E
Net Profit / (Loss) Before Tax / EO	896	-9,388	-6,807	-2,089	-439	965	3,503	6,366
Depreciation	5,425	5,748	6,144	3,010	4,524	5,135	5,308	5,465
Interest & Finance Charges	4,730	4,949	4,938	5,600	7,913	1,928	1,904	1,814
Direct Taxes Paid	-295	72	99	1	326	-243	-882	-1,602
(Inc)/Dec in WC	-2,647	-803	434	-1,969	890	714	314	3,704
CF from Operations	8,108	578	4,808	4,553	13,214	8,499	10,147	15,747
Others	-238	-4,705	-3,140	4,086	6,576	-900	-966	-966
CF from Operating incl EO	7,870	- 4,127	1,668	8,639	19,790	7,599	9,181	14,781
(inc)/dec in FA	-3,838	-1,166	-1,245	-6,339	-6,269	-4,250	-4,500	-4,500
Free Cash Flow		-1,100	-1,243	-0,333	-0,203	-4,230	-4,500	-4,500
	7 N 2 2	-5 202	//22	2 300	12 521	2 2/10	A 691	10 291
	4,033	- 5,293	423	2,300	13,521	3,349	4,681	10,281
(Pur)/Sale of Investments	0	0	0	0	-161		•	
(Pur)/Sale of Investments Others	0 -66	0 -1,720	0 1,217	0 581	-161 164	900	966	966
(Pur)/Sale of Investments Others CF from Investments	0 -66 -3,903	0 -1,720 -2,886	0 1,217 - 28	0 581 -5,759	-161 164 - 6,266	900 -3,350	966 -3,534	966 - 3,534
(Pur)/Sale of Investments Others CF from Investments Issue of Shares	0 -66 -3,903 5,041	0 -1,720 - 2,886 10,931	0 1,217 - 28 183	0 581 -5,759 305	-161 164 -6,266 188	900 - 3,350 0	966 - 3,534 0	966 -3,534 0
(Pur)/Sale of Investments Others CF from Investments Issue of Shares (Inc)/Dec in Debt	0 -66 - 3,903 5,041 -674	0 -1,720 - 2,886 10,931 1,768	0 1,217 -28 183 1,553	0 581 - 5,759 305 1,260	-161 164 -6,266 188 -732	900 - 3,350 0 -2,000	966 - 3,534 0 -2,000	966 - 3,534 0 -2,000
(Pur)/Sale of Investments Others CF from Investments Issue of Shares (Inc)/Dec in Debt Interest Paid	0 -66 - 3,903 5,041 -674 -1,151	0 -1,720 -2,886 10,931 1,768 -982	0 1,217 -28 183 1,553 -1,246	0 581 - 5,759 305 1,260 -1,442	-161 164 - 6,266 188 -732 -1,792	900 - 3,350 0 -2,000 -1,928	966 - 3,534 0 -2,000 -1,904	966 - 3,534 0 -2,000 -1,814
(Pur)/Sale of Investments Others CF from Investments Issue of Shares (Inc)/Dec in Debt Interest Paid Dividend Paid	0 -66 -3,903 5,041 -674 -1,151	0 -1,720 -2,886 10,931 1,768 -982	0 1,217 -28 183 1,553 -1,246	0 581 - 5,759 305 1,260 -1,442	-161 164 -6,266 188 -732 -1,792	900 - 3,350 0 -2,000 -1,928	966 - 3,534 0 -2,000 -1,904	966 - 3,534 0 -2,000 -1,814
(Pur)/Sale of Investments Others CF from Investments Issue of Shares (Inc)/Dec in Debt Interest Paid Dividend Paid Others	0 -66 -3,903 5,041 -674 -1,151 -360 -4,965	0 -1,720 -2,886 10,931 1,768 -982 0 -962	0 1,217 -28 183 1,553 -1,246 0 -2,658	0 581 -5,759 305 1,260 -1,442 0 -7,059	-161 164 - 6,266 188 -732 -1,792 0	900 - 3,350 0 -2,000 -1,928 0	966 - 3,534 0 -2,000 -1,904 0	966 -3,534 0 -2,000 -1,814 0
(Pur)/Sale of Investments Others CF from Investments Issue of Shares (Inc)/Dec in Debt Interest Paid Dividend Paid Others CF from Fin. Activity	0 -66 -3,903 5,041 -674 -1,151 -360 -4,965 -2,110	0 -1,720 -2,886 10,931 1,768 -982 0 -962 10,755	0 1,217 -28 183 1,553 -1,246 0 -2,658 -2,168	0 581 -5,759 305 1,260 -1,442 0 -7,059 -6,935	-161 164 -6,266 188 -732 -1,792 0 -10,589 -12,925	900 -3,350 0 -2,000 -1,928 0 0 -3,928	966 -3,534 0 -2,000 -1,904 0 0 -3,904	966 -3,534 0 -2,000 -1,814 0 0 -3,814
(Pur)/Sale of Investments Others CF from Investments Issue of Shares (Inc)/Dec in Debt Interest Paid Dividend Paid Others CF from Fin. Activity Inc/Dec of Cash	0 -66 -3,903 5,041 -674 -1,151 -360 -4,965 -2,110 1,857	0 -1,720 -2,886 10,931 1,768 -982 0 -962 10,755 3,742	0 1,217 -28 183 1,553 -1,246 0 -2,658 -2,168	0 581 -5,759 305 1,260 -1,442 0 -7,059 -6,935 -4,055	-161 164 -6,266 188 -732 -1,792 0 -10,589 -12,925 599	900 -3,350 0 -2,000 -1,928 0 0 -3,928 321	966 -3,534 0 -2,000 -1,904 0 -3,904 1,742	966 -3,534 0 -2,000 -1,814 0 0 -3,814 7,433
(Pur)/Sale of Investments Others CF from Investments Issue of Shares (Inc)/Dec in Debt Interest Paid Dividend Paid Others CF from Fin. Activity Inc/Dec of Cash Add: Beginning Balance	0 -66 -3,903 5,041 -674 -1,151 -360 -4,965 -2,110 1,857 -74	0 -1,720 -2,886 10,931 1,768 -982 0 -962 10,755 3,742 1,783	0 1,217 -28 183 1,553 -1,246 0 -2,658 -2,168 -528 5,524	0 581 -5,759 305 1,260 -1,442 0 -7,059 -6,935 -4,055 4,996	-161 164 -6,266 188 -732 -1,792 0 -10,589 -12,925 599 941	900 -3,350 0 -2,000 -1,928 0 0 -3,928 321 1,540	966 -3,534 0 -2,000 -1,904 0 -3,904 1,742 1,861	966 -3,534 0 -2,000 -1,814 0 0 -3,814 7,433 3,604
(Pur)/Sale of Investments Others CF from Investments Issue of Shares (Inc)/Dec in Debt Interest Paid Dividend Paid Others CF from Fin. Activity Inc/Dec of Cash Add: Beginning Balance Closing Balance	0 -66 -3,903 5,041 -674 -1,151 -360 -4,965 -2,110 1,857 -74 1,783	0 -1,720 -2,886 10,931 1,768 -982 0 -962 10,755 3,742 1,783 5,524	0 1,217 -28 183 1,553 -1,246 0 -2,658 -2,168 -528 5,524 4,996	0 581 -5,759 305 1,260 -1,442 0 -7,059 -6,935 -4,055 4,996 941	-161 164 -6,266 188 -732 -1,792 0 -10,589 -12,925 599 941 1,540	900 -3,350 0 -2,000 -1,928 0 0 -3,928 321 1,540 1,861	966 -3,534 0 -2,000 -1,904 0 0 -3,904 1,742 1,861 3,604	966 -3,534 0 -2,000 -1,814 0 0 -3,814 7,433 3,604 11,036
(Pur)/Sale of Investments Others CF from Investments Issue of Shares (Inc)/Dec in Debt Interest Paid Dividend Paid Others CF from Fin. Activity Inc/Dec of Cash Add: Beginning Balance	0 -66 -3,903 5,041 -674 -1,151 -360 -4,965 -2,110 1,857 -74	0 -1,720 -2,886 10,931 1,768 -982 0 -962 10,755 3,742 1,783	0 1,217 -28 183 1,553 -1,246 0 -2,658 -2,168 -528 5,524	0 581 -5,759 305 1,260 -1,442 0 -7,059 -6,935 -4,055 4,996	-161 164 -6,266 188 -732 -1,792 0 -10,589 -12,925 599 941	900 -3,350 0 -2,000 -1,928 0 0 -3,928 321 1,540	966 -3,534 0 -2,000 -1,904 0 -3,904 1,742 1,861	966 -3,534 0 -2,000 -1,814 0 0 -3,814 7,433 3,604

Investment in securities market are subject to market risks. Read all the related documents carefully before investing

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NOTES

Explanation of Investment Rating				
Investment Rating	Expected return (over 12-month)			
BUY	>=15%			
SELL	<-10%			
NEUTRAL	< - 10 % to 15%			
UNDER REVIEW	Rating may undergo a change			
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation			

*In case the recommendation given by the Research Analyst is inconsistent with the investment rating legend for a continuous period of 30 days, the Research Analyst shall be within following 30 days take appropriate measures to make the recommendation consistent with the investment rating legend. Disclosures

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