

# CALPHA STRATEGIST

**'SUIT OF ARMOUR'** 

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WINNING PORTFOLIOS
POWERED BY KNOWLEDGE





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## **Executive Summary**

In our previous edition, we had highlighted that global events could pose a risk to our domestic equity market. The ongoing conflict between Iran and Israel have led to heighted volatility over the last few weeks. The conflict has led to a surge in Oil prices as well as some outflows from FIIs. In the wake of these risks, DIIs and corporate fundamentals are likely to act as a "Suit of Armour" for our market.

India is a net importer of Oil, hence any meaningful surge in prices does have an impact on our economy. It has been historically observed that every rise in oil prices by USD 10 negative impacts our current account deficit (CAD) by 0.3% and consumer price inflation (CPI) by 0.5%.

Recently, the China central bank announced a slew of measures to kick-start a reflation cycle while trying to boost consumption along with measures aimed at stabilizing the domestic property and equity markets. Consequently, the China equity market has witnessed large FII inflows leading to a sharp rally in stock prices.

China's weight in the MSCI Emerging Market Index has declined sharply from ~42% in Sep'20 to currently ~24%. During the same time period, India's weight in the index has increased considerably from ~8% to ~20%. It is reasonable to assume that as and when global events stabilize, India should get a large share of FII inflows over time.

Domestic Institutional Investors (DIIs) have emerged as India's suit of armour post the pandemic and have provided a cushion against any heavy selling from FIIs. In terms of India's shareholding ownership, DIIs now own ~17% which is at par with FIIs. This is also indicative of an important mega-trend viz. financialization of savings by retail investors into equity markets through mutual funds.

Within the mutual fund industry, the aggregate cash balance in actively managed equity funds was ~INR 2 trillion as of end of last month. This is healthy dry powder that is available to be deployed in the equity market going forward, which is likely to cushion valuations.

In terms of valuations Large Caps remain fairly valued while Mid & Small caps on aggregate are relatively far more expensive. Earnings growth at an aggregate level is likely to slow down relative to the hectic pace witnessed in the last few years. Hence, we suggest adopting a staggered investment approach over 3 months for Large cap & Multicap strategies. For select Mid & Small cap strategies, investments should be staggered over the next 6-12 months.

The US Fed implemented a 50-bps rate cut last month, signalling a shift in its monetary policy. The RBI has been watchful of the US Fed's policy stance. In its latest monetary policy, the RBI softened its stance to 'neutral' from 'withdrawal of accommodation' earlier. This indicates that the domestic interest rate easing cycle is likely to commence either late this year or early next year. On the back of favourable demand-supply dynamics and well contained inflation, the yield curve has started to gradually steepen. For incremental investments in fixed income portfolios, we suggest that 30% should be invested in actively & passively managed duration funds, 30-35% should be allocated to conservative Multi Asset Allocation funds, and 30-35% can be invested in a combination of Private Credit strategies, REITs, InVITs and select high yield NCDs.

Gold is an important asset class during times of heightened volatility and should be considered for strategic portfolio allocation.

Happy Investing!

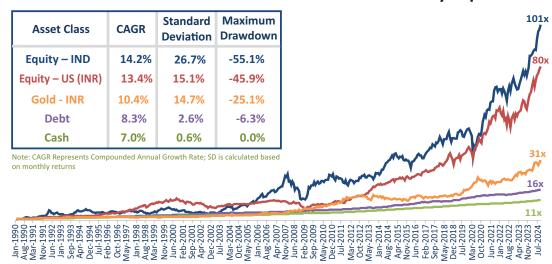
Ashish Shanker

(MD & CEO – Motilal Oswal Wealth Limited)



## **Asset Class Performance**

#### INR 100 invested in 1990 would have become x times by September 2024



Period of Analysis is from 1"Jan 1990 to 30" Sept'24. Indices used: Equity IND is represented by Sensex from 1990 to 2002 and Nifty 50 from 2002 onwards Debt is represented by SBI 1-yr FD rates from 1990 to 2002 and CRISIL Composite bond Index from 2002 onwards Liquid/Cash is represented by SBI 3-month FD rates from 1990 to 2002 and CRISIL Liquid fund Index from 2002 onwards, Gold is represented by Gold USD Spot Price conversion into INR from 1990 to 2003 and MCX Spot Gold price in INR from 2006 till date; Equity US is Represented by S&P500 in INR: Source: AceMF; Bloomberg, Disclaimer: Past Performance is no guarantee of future Results

#### **Asset Classes Perform Differently Over Market Cycles**

1993	1994	1995	1996	CAGR
Equity-IND	Equity-IND	Equity-US	Equity-US	Equity-US
27.9%	17.4%	50.4%	22.6%	20.4%
Gold	Debt	Gold	Debt	Debt
27.1%	13.0%	13.3%	12.0%	12.5%
Equity-US	Cash	Debt	Cash	Cash
16.5%	7.0%	13.0%	9.4%	8.9%
Debt	Equity-US	Cash	Equity-IND	Gold
12.0%	-1.9%	8.8%	-0.8%	8.0%
Cash	Gold	Equity-IND	Gold	Equity-IND
10.3%	-2.3%	-20.8%	-3.2%	4.2%

2001	2002	2003	2004	CAGR
Debt	Gold	Equity-IND	Equity-IND	Equity-IND
8.5%	24.1%	71.9%	10.7%	12.5%
Cash	Debt	Equity-US	Cash	Gold
6.4%	12.7%	20.2%	4.0%	10.7%
Gold	Cash	Gold	Equity-US	Debt
5.9%	6.4%	13.5%	3.8%	7.1%
Equity-US	Equity-IND	Debt	Gold	Cash
-10.1%	2.7%	8.1%	0.5%	5.4%
Equity-IND	Equity-US	Cash	Debt	Equity-US
-17.9%	-23.8%	4.6%	-0.3%	-3.8%

2018	2019	2020	2021	CAGR
Gold	Equity-US	Gold	Equity-US	Equity-US
7.3%	31.9%	28.0%	29.1%	18.4%
Cash	Gold	Equity-US	Equity-IND	Equity-IND
7.6%	23.8%	18.3%	24.1%	16.2%
Debt	Equity-IND	Equity-IND	Cash	Gold
5.9%	12.0%	14.9%	3.6%	11.5%
Equity-IND	Debt	Debt	Debt	Debt
3.2%	10.7%	12.3%	3.4%	7.4%
Equity-US	Cash	Cash	Gold	Cash
2.4%	6.9%	4.6%	-4.2%	5.8%

In Investing, every asset class are cyclical in nature influenced by macro/micro factors Hence, Winners keep Changing

For 2021 Returns are consider till 31<sup>st</sup> Dec'21. Equity-IND is represented by Sensex from 1990 to 2002 & Nifty50 from 2002 onwards; Debt is represented by SBI 1-yr FD rates from 1990 to 2002 & CRISIL Composite Bond Fund Index from 2002 onwards; Cash is represented by SBI 3-month FD rates from 1990 to 2002 & CRISIL Liquid Fund Index from 2002 onwards; Gold is represented by Gold USD Spot Price conversion into INR from 2005 and MCX Spot Gold price in INR from 2006 till date Equity-US is represented by S&P 500 in INR terms;
Period Considered for CAGR analysisis 4 & 5 years
Source: AceMcR, Bloomberg, 2021 performance till 31<sup>st</sup> Dec.
Disclaimer: Past Performance is no guarantee of future Results

#### **Exhibit Low Correlation to Each Other**

Correlation	Equity - IND	Equity – USA (INR)	Gold (INR)	Debt	Cash
Equity - IND	1.00				
Equity – USA (INR)	0.26	1.00			
Gold (INR)	- 0.04	0.03	1.00		
Debt	0.10	- 0.03	- 0.06	1.00	
Cash	- 0.03	0.02	- 0.04	0.33	1.00

Period of Analysis is from 1990 to 30° Sept'24. Indices used: Equity is represented by Sensex from 1990 to 2002 and Nifty 50 from 2002 onwards Debt is represented by SBI 1-yr FD rates from 1990 to 2002 and CRISIL Composite bond Index from 2002 onwards Liquid/Cash is represented by SBI 3-month FD rates from 1990 to 2002 and CRISIL Liquid fund Index from 2002 onward Gold USD Spot Price conversion into INR from 1990 to 2005 and MCX Spot Gold price in INR from 2006 till lidate; Equity US is represented by S&P 500 in INR terms Average: Source: AcetM-Fj Bloomberg. Disclaimer: Past Performance is no guarantee of Inture Results





#### ● Long Term Asset Combinations Performance – 3Y Rolling Returns

20118 101111 710501 00									
Asset Class	Equity-IND	Equity-US	Debt	Cash	Gold	Equal Weighted Portfolio	25% Equities & 75% Debt	50% Equities & 50% Debt	75% Equites & 25% Debt
CAGR from 1990 to 2024*	14.2%	13.4%	8.3%	7.0%	10.3%	11.5%	10.4%	12.1%	13.3%
Standard Deviation	26.6%	15.0%	2.6%	0.6%	14.7%	7.8%	7.6%	14.1%	20.4%
Maximum Drawdown**	-55.1%	-43.2%	-6.3%	0.0%	-23.4%	-10.6%	-12.1%	-26.1%	-40.6%
Minimum Returns - 3Y Rolling	-15.7%	-14.9%	2.4%	4.4%	-7.3%	-1.0%	3.1%	-3.2%	-9.5%
Average Returns - 3Y Rolling	12.9%	13.4%	8.3%	7.0%	10.3%	11.0%	10.1%	11.4%	12.4%
Maximum Returns- 3Y Rolling	59.6%	41.1%	12.7%	10.6%	32.2%	27.1%	22.8%	34.9%	47.2%
Positive Observations (%)-3Y Rolling	85.9%	83.2%	100.0%	100.0%	85.1%	99.2%	100.0%	96.9%	93.7%
Returns Distribution (3Y Rolling Returns)						% Observations			
-20% to -10%	3%	4%							
-10% to 0%	11%	13%			15%	1%		3%	6%
0% to 6%	19%	9%	21%	29%	19%	8%	6%	13%	21%
6% to 10%	14%	8%	52%	66%	15%	31%	52%	30%	16%
10% to 15%	19%	24%	27%	5%	21%	51%	35%	34%	28%
15% to 20%	10%	15%			14%	5%	5%	9%	10%
20% to 30%	9%	15%			16%	5%	2%	10%	9%
Above 30%	14%	12%			1%			1%	9%

<sup>\*</sup>CAGR is for period 1990 to 30" Sep 2024. Equity-IND is represented by Sensex from 1990 to 2002 and Nifty 50 from 2002 onwards; Debt is represented by SBI 1-yr FD rates from 1990 to 2002 and CRISIL Composite bond Index from 2002 onwards; Cash is represented by SBI 3-month FD rates from 1990 to 2002 and CRISIL Liquid fund Index from 2002 onwards; Gold is represented by gold spot price in INR terms. Equity-US is represented by S&P 500 in INR terms; Source: AceMF; Bloomberg

\*\* Maximum Drawdowns are based on absolute returns and the period considered is from CY2000 onwards

Disclaimer: Past Performance is no guarantee of future Results





## **Long Term Investing**

It is common knowledge that investments, when given time to grow, have a much higher chance of reaching their full potential. One of the most successful and well known investors, Peter Lynch, once mentioned "You get recessions, you have stock market declines, if you don't understand that's going to happen, then you're not ready, you won't do well in the markets". Even though these scenarios mentioned are known to investors, why are they not able to ride through the cycle? The problem arises when personal capital is invested, as it is simple human nature to notice every small turbulence that depletes one's capital. Initially an investor may be able to comprehend the situation, but when the bear market last months or even years, portfolio profits and even capital begin to erode. This is when for most investors, patience begins to wear thin and fear sets in. In such a mindset, investors end up making impulsive decisions that are solely based on emotions without realizing that they are doing themselves more harm than good. Therefore we believe that the key ingredient to healthy investment portfolios is to have a long term vision.

The most common question that then arises is: how long is long term? When it comes to computation of tax on capital gains, long term is considered as a holding period of one year for equities and a period of three years for debt instruments. However, from an investment perspective one year is considered as a very short period of time since volatility can be very high and the investor could suffer losses. The fundamental reason for investing for a long period of time is to deal with volatility, which can never be predicted. This is why many successful managers strongly believe in the philosophy of 'Time in the market' as opposed to 'Timing the Market'. In hindsight, even if the entry point might have been wrong, positive returns can still be made by patiently holding onto the investments and benefitting from the subsequent rally. Some managers even try to improve their returns by increasing their investments in periods which are negative or low return phases.

To understand the truth behind these statements, we conducted a small study that tracked the journey of the Nifty 50 Index and two actively managed funds in the last 29 years. We assumed 29 separate investments in each of the funds at the start of every calendar year. The study yielded some very fascinating discoveries of the equity markets.

Nifty 50																															
Years	Yr 1	Yr 2	Yr 3	Yr 4	Yr 5	Yr 6	Yr 7	Yr 8	Yr 9	Yr 10	Yr 11	Yr 12	Yr 13	Yr 14	Yr 15	Yr 16	Yr 17	Yr 18	Yr 19	Yr 20	Yr 21	Yr 22	Yr 23	Yr 24	Yr 25	Yr 26	Yr 27	Yr 28	Yr 29	Yr 30	Value (x)
1995	-23%	-13%	-3%	-7%	5%	1%	-2%	-1%	5%	6%	8%	11%	14%	7%	10%	11%	8%	9%	9%	10%	9%	9%	10%	10%	10%	10%	10%	10%	11%	11%	22
1996	-1%	9%	-1%	13%	7%	3%	3%	10%	10%	12%	14%	17%	10%	13%	14%	11%	12%	11%	12%	11%	11%	12%	11%	11%	12%	12%	12%	12%	12%		28
1997	20%	-1%	18%	9%	3%	3%	11%	11%	14%	16%	19%	10%	14%	15%	12%	12%	12%	13%	12%	12%	12%	12%	12%	12%	13%	12%	13%	13%			29
1998	-18%	17%	5%	0%	0%	10%	10%	13%	16%	19%	10%	14%	14%	11%	12%	12%	13%	12%	11%	12%	12%	12%	12%	12%	12%	12%	13%				24
1999	67%	20%	6%	5%	16%	15%	18%	21%	24%	13%	17%	18%	14%	15%	14%	15%	14%	13%	14%	13%	13%	13%	14%	13%	14%	14%					29
2000	-15%	-15%	-10%	6%	7%	11%	15%	19%	8%	13%	14%	10%	11%	11%	12%	11%	11%	12%	11%	11%	11%	12%	12%	12%	12%						17
2001	-16%	-7%	14%	13%	18%	21%	25%	11%	17%	17%	13%	14%	13%	14%	13%	12%	13%	13%	13%	13%	13%	13%	13%	14%							20
2002	3%	33%	25%	28%	30%	34%	16%	22%	22%	16%	17%	16%	17%	15%	15%	15%	15%	15%	15%	15%	14%	15%	15%								24
2003	72%	38%	37%	38%	41%	18%	25%	24%	17%	18%	17%	18%	16%	15%	16%	15%	15%	15%	16%	15%	15%	16%									24
2004	11%	23%	28%	34%	9%	18%	18%	12%	14%	13%	14%	13%	12%	13%	12%	12%	13%	13%	13%	13%	13%										14
2005	36%	38%	43%	9%	20%	20%	12%	14%	13%	15%	13%	12%	13%	13%	12%	13%	13%	13%	13%	14%											12
2006	40%	47%	1%	16%	17%	8%	11%	10%	13%	11%	10%	12%	11%	11%	11%	12%	12%	12%	12%												9
2007	55%	-14%	9%	12%	3%	7%	7%	10%	8%	8%	9%	9%	9%	9%	10%	10%	11%	11%													7
2008	-52%	-8%	0%	-7%	-1%	0%	4%	3%	3%	6%	5%	6%	7%	8%	7%	8%	9%														4
2009	76%	44%	16%	19%	16%	19%	15%	14%	15%	14%	14%	14%	15%	14%	14%	15%															9
2010	18%	-6%	4%	5%	10%	7%	7%	9%	9%	9%	9%	11%	10%	11%	11%																5
2011	-25%	-2%	1%	8%	5%	5%	8%	7%	8%	9%	10%	9%	10%	11%																	4
2012	28%	17%	21%	14%	12%	15%	13%	13%	13%	14%	13%	14%	14%																		6
2013	7%	18%	10%	9%	12%	11%	11%	11%	13%	12%	13%	13%																			4
2014	31%	12%	9%	14%	11%	12%	12%	13%	12%	13%	14%																				4
2015	-4%	-1%	8%	7%	8%	9%	11%	10%	11%	12%																					3
2016	3%	15%	11%	11%	12%	14%	12%	13%	14%																						3
2017	29%	15%	14%	14%	16%	14%	15%	16%																							3
2018	3%	7%	10%	13%	11%	13%	14%																								2
2019	12%	13%	17%	14%	15%	16%																									2
2020	15%	19%	14%	16%	17%																										2
2021	24%	14%	16%	18%																											2
2022	4%	12%	16%																												1
2023	20%	22%																													1
2024*	19%																														1
Total Observations	30	29	28	27	26	25	24	23	22	21	20	19	18	17	16	15	14	13	12	11	10	9	8	7	6	5	4	3	2	1	
Average	14%	12%	12%	12%	12%	12%	12%	12%	13%	13%	13%	13%	12%	12%	12%	12%	12%	12%	13%	13%	13%	13%	12%	12%	12%	12%	12%	12%	11%	11%	
No of Positive Observations	22	20	24	24	25	25	23	22	22	21	20	19	18	17	16	15	14	13	12	11	10	9	8	7	6	5	4	3	2	1	
% of Positive Observations	73%	60%	86%	89%	96%	100%	06%	06%	1000/	1000/	1000/	1000/	1000/	1000/	1000/	1000/	1000/	1000/	1000/	1000/	1000/	1000/	1000/	1000/	1000/	1000/	1000/	1000/	1000/	1000/	

Disclaimer: Past performance may or may not sustain in the future. \*2024 returns are absolute and till end of Sep'24.

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NIFTY 500																														
Years	Yr 1	Yr 2	Yr 3	Yr 4	Yr 5	Yr 6	Yr 7	Yr 8	Yr 9	Yr 10	Yr 11	Yr 12	Yr 13	Yr 14	Yr 15	Yr 16	Yr 17	Yr 18	Yr 19	Yr 20	Yr 21	Yr 22	Yr 23	Yr 24	Yr 25	Yr 26	Yr 27	Yr 28	Yr 29	Value (x)
1996	-8%	2%	-2%	17%	7%	1%	3%	11%	12%	14%	16%	19%	10%	15%	15%	11%	12%	12%	13%	12%	12%	13%	12%	12%	12%	13%	12%	13%	13%	38
1997	12%	1%	27%	11%	3%	4%	14%	15%	17%	19%	22%	12%	17%	16%	13%	14%	13%	14%	14%	13%	14%	13%	13%	13%	14%	13%	14%	14%		41
1998	-9%	34%	11%	1%	3%	15%	15%	18%	19%	23%	12%	17%	17%	13%	14%	13%	15%	14%	13%	14%	13%	13%	13%	14%	13%	14%	14%			36
1999	98%	22%	5%	6%	20%	20%	22%	23%	27%	14%	20%	19%	15%	16%	15%	16%	15%	15%	16%	15%	14%	14%	15%	14%	15%	15%				40
2000	-24%	-24%	-14%	6%	8%	13%	15%	20%	7%	14%	14%	10%	11%	11%	12%	11%	11%	12%	11%	11%	11%	12%	12%	12%	13%					20
2001	-23%	-8%	19%	19%	22%	24%	29%	12%	19%	18%	13%	15%	14%	15%	14%	14%	15%	14%	13%	14%	14%	14%	14%	15%						27
2002	10%	48%	37%	37%	36%	40%	18%	26%	24%	18%	19%	18%	19%	18%	17%	18%	16%	16%	16%	17%	16%	16%	17%							35
2003	98%	53%	47%	44%	47%	20%	28%	26%	19%	20%	18%	20%	18%	17%	18%	17%	16%	16%	17%	16%	17%	17%								31
2004	18%	27%	29%	37%	8%	19%	18%	11%	13%	12%	14%	13%	12%	14%	13%	12%	13%	14%	13%	14%	14%									16
2005	36%	35%	44%	6%	19%	18%	10%	13%	12%	14%	13%	12%	14%	12%	12%	12%	13%	13%	13%	14%										13
2006	34%	48%	-2%	15%	15%	7%	10%	9%	12%	11%	10%	12%	11%	10%	11%	12%		12%												10
2007		-17%	10%	11%	2%	6%	6%	9%	8%	8%	10%	9%	9%	9%	11%	10%	11%													7
2008	-57%	-10%	-3%	-9%	-2%	-1%	3%	3%	3%	6%	5%	5%	6%	8%	7%	8%	9%													5
2009	89%	47%	16%	20%	16%	20%	17%	15%	17%	15%	14%	14%	16%	15%	15%	16%														11
2010	14%	-9%	3%	3%	9%	8%	7%	10%	9%	9%	9%	11%	10%	11%	12%															6
2011	-27%	-2%	0%	8%	6%	6%	10%	8%	8%	9%	11%	10%	11%	12%																5
2012	32%	17%	23%	17%	14%	18%	14%	13%	14%	15%	14%	15%	16%																	7
2013	4%	19%	12%	10%	15%	12%	11%	12%	14%	13%	14%	15%																		5
2014	38%	17%	12%	18%	13%	12%	13%	15%	14%	15%	16%																			5
2015	-1%	2%	12%	8%	8%	9%	12%	11%	12%	14%																				4
2016	4%	19%	11%	10%	11%	14%	13%	14%	16%																					4
2017	36%	15%	12%	13%	17%	14%	16%	17%																						3
2018	-3%	2%	7%	12%	10%	13%	15%																							3
2019	8%	12%	18%	14%	16%	18%																								3
2020	17%	23%	16%	18%	21%																									2
2021	30%	16%	19%	22%																										2
2022	3%	14%	19%																											2
2023	26%	29%																												2
2024*	25%																													1
Total Observations	29	28	27	26	25	24	23	22	21	20	19	18	17	16	15	14	13	12	11	10	9	8	7	6	5	4	3	2	1	
Average	18%	15%	14%	14%	14%	14%	14%	14%	14%	14%	14%	14%	13%	13%	13%	13%	13%	14%	14%	14%	14%	14%	14%	13%	13%	14%	14%	14%	13%	
No of Positive Observations	21	22	22	25	24	23	23	22	21	20	19	18	17	16	15	14	13	12	11	10	9	8	7	6	5	4	3	2	1	
% of Positive Observations		79%	81%	96%	96%	96%								100%		100%		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	

Disclaimer: Past performance may or may not sustain in the future. \*2024 returns are absolute and till end of Sep'24.

NIFTY MIDCAP 150																				
Years	Yr 1	Yr 2	Yr 3	Yr 4	Yr 5	Yr 6	Yr 7	Yr 8	Yr 9	Yr 10	Yr 11	Yr 12	Yr 13	Yr 14	Yr 15	Yr 16	Yr 17	Yr 18	Yr 19	Value (x)
2006	28%	50%	-8%	13%	14%	5%	10%	8%	13%	12%	12%	15%	12%	11%	12%	14%	13%	15%	16%	16
2007	76%	-22%	9%	11%	1%	7%	5%	11%	11%	10%	14%	11%	10%	11%	13%	13%	14%	15%		12
2008	-65%	-15%	-5%	-13%	-3%	-3%	4%	4%	5%	9%	7%	6%	<b>7</b> %	10%	9%	11%	12%			7
2009	111%	58%	19%	25%	19%	25%	22%	20%	24%	19%	17%	18%	20%	19%	20%	21%				20
2010	18%	-10%	5%	3%	13%	12%	11%	16%	12%	11%	12%	14%	13%	15%	17%					10
2011	-32%	-1%	-2%	11%	11%	10%	15%	11%	10%	11%	14%	13%	15%	17%						8
2012	44%	18%	31%	25%	21%	26%	19%	17%	17%	20%	18%	20%	22%							12
2013	-3%	25%	19%	15%	22%	16%	13%	14%	18%	16%	18%	20%								8
2014	60%	32%	22%	30%	20%	16%	17%	21%	18%	21%	22%									9
2015	8%	7%	21%	11%	9%	11%	16%	14%	17%	19%										5
2016	5%	28%	12%	9%	12%	17%	15%	18%	20%											5
2017	54%	16%	10%	13%	19%	17%	20%	22%												5
2018	-13%	-7%	2%	12%	10%	15%	18%													3
2019	0%	11%	22%	17%	22%	24%														4
2020	24%	35%	23%	28%	30%															4
2021	47%	23%	30%	32%																3
2022	3%	22%	27%																	2
2023	44%	43%																		2
2024*	31%																			1
<b>Total Observations</b>	19	18	17	16	15	14	13	12	11	10	9	8	7	6	5	4	3	2	1	
Average	23%	17%	14%	15%	15%	14%	14%	15%	15%	15%	15%	15%	14%	14%	14%	15%	13%	15%	16%	
No of Positive Observations	14	13	14	15	14	13	13	12	11	10	9	8	7	6	5	4	3	2	1	
% of Positive Observations	74%	72%	82%	94%	93%	93%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	

Disclaimer: Past performance may or may not sustain in the future. \*2024 returns are absolute and till end of Sep'24.

NIFTY SMALLCAP 250																				
Years	Yr 1	Yr 2	Yr 3	Yr 4	Yr 5	Yr 6	Yr 7	Yr 8	Yr 9	Yr 10	Yr 11	Yr 12	Yr 13	Yr 14	Yr 15	Yr 16	Yr 17	Yr 18	Yr 19	Value (x)
2006	31%	60%	-8%	14%	14%	4%	8%	6%	12%	12%	10%	14%	10%	9%	10%	12%	11%	13%	14%	12
2007	95%	-22%	9%	11%	-1%	5%	3%	9%	10%	9%	12%	8%	<b>7</b> %	8%	11%	10%	12%	13%		9
2008	-69%	-19%	-8%	-16%	<b>-7</b> %	-8%	1%	2%	2%	6%	3%	2%	3%	<b>7</b> %	6%	8%	10%			5
2009	114%	58%	17%	22%	15%	23%	21%	18%	22%	16%	13%	14%	17%	16%	18%	19%				15
2010	16%	-14%	1%	-1%	10%	10%	9%	14%	8%	6%	8%	12%	10%	13%	14%					7
2011	-36%	-6%	-7%	8%	9%	7%	13%	7%	5%	7%	11%	10%	13%	14%						6
2012	38%	13%	29%	24%	19%	25%	15%	12%	14%	18%	15%	18%	19%							10
2013	-8%	25%	20%	15%	22%	12%	9%	11%	16%	13%	16%	18%								7
2014	70%	37%	23%	31%	17%	12%	14%	19%	16%	19%	21%									8
2015	10%	5%	20%	6%	3%	7%	13%	11%	14%	16%										4
2016	0%	26%	5%	1%	6%	14%	11%	15%	17%											4
2017	57%	7%	2%	7%	16%	13%	17%	20%												4
2018	-27%	-18%	-6%	8%	5%	12%	15%													3
2019	-8%	7%	23%	15%	22%	24%														3
2020	25%	42%	25%	30%	32%															4
2021	62%	24%	32%	34%																3
2022	-4%	19%	26%																	2
2023	49%	47%																		2
2024*	31%																			1
<b>Total Observations</b>	19	18	17	16	15	14	13	12	11	10	9	8	7	6	5	4	3	2	1	
Average	23%	16%	12%	13%	12%	11%	11%	12%	12%	12%	12%	12%	11%	11%	12%	12%	11%	13%	14%	
No of Positive Observations	13	13	13	14	13	13	13	12	11	10	9	8	7	6	5	4	3	2	1	
% of Positive Observations	68%	72%	76%	88%	87%	93%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	

Disclaimer: Past performance may or may not sustain in the future. \*2024 returns are absolute and till end of Sep'24.





Franklin India Flexi Cap																															
Years	Yr 1	Yr 2	Yr 3	Yr 4	Yr 5	Yr 6	Yr 7	Yr 8	Yr 9	Yr 10	Yr 11	Yr 12	Yr 13	Yr 14	Yr 15	Yr 16	Yr 17	Yr 18	Yr 19	Yr 20	Yr 21	Yr 22	Yr 23	Yr 24	Yr 25	Yr 26	Yr 27	Yr 28	Yr 29	Yr 30	Value (x)
1995	-23%	-19%	-10%	1%	26%	14%	11%	12%	20%	21%	23%	25%	27%	19%	22%	22%	19%	20%	19%	21%	20%	19%	20%	19%	18%	18%	19%	18%	18%	19%	175
1996	-16%	-2%	10%	42%	23%	18%	18%	27%	27%	29%	30%	32%	23%	26%	26%	23%	23%	22%	24%	23%	22%	22%	21%	20%	20%	21%	20%	20%	21%		226
1997	13%	26%	70%	35%	26%	25%	34%	33%	35%	36%	38%	27%	30%	29%	26%	26%	25%	26%	25%	24%	24%	23%	22%	22%	22%	22%	22%	22%			268
1998	39%	108%	43%	29%	27%	38%	36%	38%	39%	40%	28%	32%	31%	27%	27%	25%	27%	26%	24%	25%	23%	22%	22%	23%	22%	22%	23%				236
1999	209%	45%	26%	24%	38%	36%	37%	39%	41%	27%	31%	30%	26%	26%	24%	26%	25%	24%	24%	22%	21%	21%	22%	21%	22%	22%					170
2000	-32%	-20%	-8%	12%	15%	20%	24%	27%	15%	20%	20%	17%	18%	17%	19%	18%	17%	18%	17%	16%	16%	17%	16%	17%	18%						55
2001	-5%	6%	33%	31%	34%	37%	39%	23%	28%	27%	22%	23%	22%	24%	22%	21%	22%	20%	19%	19%	20%	19%	20%	20%							81
2002	19%	57%	47%	47%	47%	49%	28%	33%	31%	26%	26%	24%	26%	25%	23%	24%	22%	21%	20%	21%	21%	21%	22%								85
2003	107%	62%	57%	55%	55%	29%	35%	33%	26%	27%	25%	27%	25%	24%	24%	22%	21%	21%	22%	21%	21%	22%									71
2004	27%	37%	41%	44%	18%	26%	25%	19%	20%	18%	21%	20%	19%	20%	18%	17%	17%	18%	17%	18%	19%										34
2005	48%	48%	51%	16%	25%	24%	17%	19%	18%	21%	19%	18%	19%	17%	16%	16%	17%	17%	17%	18%											27
2006	49%	52%	7%	20%	20%	13%	15%	14%	18%	17%	16%	17%	15%	14%	14%	16%	15%	16%	17%												18
2007	55%	-10%	12%	14%	7%	11%	10%	15%	14%	13%	14%	13%	12%	12%	14%	13%	14%	15%													12
2008	-48%	-5%	3%	-2%	3%	4%	10%	9%	9%	11%	9%	9%	9%	11%	11%	12%	13%														8
2009	73%	44%	20%	23%	19%	25%	22%	19%	21%	18%	16%	16%	18%	17%	18%	19%															15
2010	19%	0%	9%	8%	17%	15%	13%	15%	13%	12%	12%	14%	14%	15%	16%																9
2011	-16%	5%	5%	16%	14%	12%	15%	12%	11%	12%	14%	13%	14%	16%																	7
2012	31%	18%	29%	23%	19%		17%	15%	15%	17%	16%		19%																		9
2013	6%	29%					13%				16%	18%																			7
2014	57%	28%	20%	22%	17%	14%		17%		17%	19%																				6
2015	4%	5%	13%	8%	7%	9%	13%	12%	14%	15%																					4
2016	5%	17%	9%	8%	9%			15%	17%																						4
2017	31%	12%	9%				16%	18%																							4
2018	-4%	-1%	5%			14%	17%																								3
2019	3%	9%	19%		18%	21%																									3
2020	16%		20%		25%																										3
2021			25%	27%																											2
2022		17%	23%																												2
2023	31%	34%																													2
2024*	28%																														1
Total Observations	30	29	28	27	26	25	24	23	22	21	20	19	18	17	16	15	14	13	12	11	10	9	8	7	6	5	4	3	2	1	
Average	26%	22%	22%	22%	21%	21%	21%	21%	21%	21%	21%	21%	20%	20%	20%	20%	20%	20%	20%	21%	21%	21%	20%	20%	20%	21%	21%	20%	20%	19%	
No of Positive Observations	23	22	26	26	26	25	24	23	22	21	20	19	18	17	16	15	14	13	12	11	10	9	8	7	6	5	4	3	2	1	
% of Positive Observations	77%	76%	93%	96%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	

Disclaimer: Past performance may or may not sustain in the future. \*2024 returns are absolute and till end of Sep'24.

	<u> </u>				,		,												_				_			_		_			
HDFC Flexi Cap																															
Years	Yr 1	Yr 2	Yr 3	Yr 4	Yr 5	Yr 6	Yr 7	Yr 8	Yr 9	Yr 10	Yr 11	Yr 12	Yr 13	Yr 14	Yr 15	Yr 16	Yr 17	Yr 18	Yr 19	Yr 20	Yr 21	Yr 22	Yr 23	Yr 24	Yr 25	Yr 26	Yr 27	Yr 28	Yr 29	Yr 30	Value (x
1995	-29%	-26%	-13%	-2%	19%	11%	9%	11%	20%	21%	24%	25%	27%	19%	23%	24%	20%	21%	20%	21%	20%	19%	20%	19%	18%	18%	18%	18%	19%	19%	195
1996	-23%	-3%	9%	35%	22%	17%	18%	28%	28%	31%	32%	33%	24%	28%	28%	24%	24%	23%	25%	23%	22%	23%	22%	21%	20%	21%	21%	21%	22%		274
1997	23%	30%	63%	36%	27%	27%	38%	37%	39%	39%	40%	29%	33%	33%	28%	28%	27%	28%	26%	25%	26%	24%	23%	23%	23%	23%	24%	24%			358
1998	38%	88%	41%	29%	28%	41%	39%	41%	41%	42%	29%	34%	34%	28%	29%	27%	28%	26%	25%	26%	24%	23%	23%	23%	23%	24%	24%				292
1999	156%	43%	26%	25%	41%	39%	42%	41%	42%	28%	34%	34%	28%	28%	26%	28%	26%	25%	25%	24%	23%	22%	22%	22%	23%	23%					212
2000	-20%	-12%	-1%	22%	23%	29%	30%	32%	19%	26%	26%	20%	21%	20%	22%	20%	19%	20%	19%	18%	18%	18%	18%	19%	20%						83
2001	-3%	10%	40%	37%	41%	41%	42%	25%	32%	32%	25%	26%	24%	26%	23%	22%	23%	22%	21%	20%	21%	21%	21%	22%							103
2002	24%	68%	53%	55%	51%	52%	30%	37%	36%	28%	29%	26%	28%	26%	24%	25%	23%	22%	21%	22%	22%	23%	23%								106
2003	126%	70%	67%	59%	58%	30%	39%	38%	29%	29%	27%	29%	26%	24%	25%	23%	22%	21%	22%	22%	23%	23%									86
2004	28%	44%	41%	44%	17%	28%	29%	20%	21%	19%	22%	20%	19%	20%	18%	17%	17%	18%	18%	19%	19%										38
2005	63%	49%	50%	14%	29%	29%	19%	21%	19%	22%	19%	18%	19%	18%	17%	16%	17%	17%	18%	19%											30
2006	36%	44%	2%	21%	23%	13%	16%	14%	18%	15%	15%	16%	15%	14%	14%	15%	15%	16%	17%												18
2007	54%	-12%	17%	20%	9%	12%	11%	16%	13%	13%	15%	13%	13%	12%	14%	14%	15%	16%													13
2008	-50%	2%	10%	-1%	6%	5%	11%	9%	9%	11%	10%	10%	9%	11%	12%	13%	14%														9
2009	106%	63%	25%	27%	22%	27%	22%	20%	22%	19%	18%	17%	18%	18%	20%	20%															17
2010	29%	-3%	8%	7%	15%	12%	11%	14%	12%	11%	11%	13%	13%	15%	16%																8
2011	-27%	-1%	1%	12%	8%	8%	12%	10%	9%	9%	11%	12%	14%	15%																	7
2012	34%	18%	29%	19%	17%	20%	16%	15%	14%	16%	16%	18%	19%																		9
2013	4%	26%	15%				13%	12%		15%	17%	17%																			7
2014	54%	21%	16%	21%	16%	14%	13%	16%	16%	18%	19%																				6
2015	-5%	1%	12%	8%	8%	7%	11%	12%	15%	16%																					4
2016	7%	21%	12%	11%	10%	14%	15%	18%	18%																						4
2017	37%	15%			15%			20%																							4
2018	-4%	2%	3%	11%	12%	16%	18%																								3
2019	7%	7%	16%	16%	21%	22%																									3
2020	6%	20%	20%	25%	25%																										3
2021	36%	27%	32%	31%																											3
2022	18%	29%	29%																												2
2023	41%	35%																													2
2024*	20%																														1
otal Observations	30	29	28	27	26	25	24	23	22	21	20	19	18	17	16	15	14	13	12	11	10	9	8	7	6	5	4	3	2	1	
verage	26%	23%	23%	22%	22%	22%	22%	22%	22%	22%	22%	22%	21%	21%	21%	21%	21%	21%	21%	22%	22%	22%	22%	21%	21%	22%	22%	21%	20%	19%	
o of Positive Observations	22	23	26	25	26	25	24	23	22	21	20	19	18	17	16	15	14	13	12	11	10	9	8	7	6	5	4	3	2	1	
of Positive Observations	73%	79%	93%	93%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	

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In general, we noticed that negative or low return periods were perpetually followed by medium to high return periods. This observation is a simple explanation for understanding that equity returns are nonlinear and tend to be bunched in few years. Another important finding was that approximately 66.67% of the time one year absolute returns were positive. In the case of active funds, there were some further motivating discoveries. In spite of having a poor entry point and suffering negative returns in the first year, the active fund managers were successfully able to produce positive annualized returns on a 5 year period and double digit returns on a 10 year period. The conclusion that we can derive from this analysis is that compounding has a much larger effect on our investment returns than we realize and that we should not get easily spooked by negative returns as they will fade with time.

When looking at these several data points, the bear markets appear to be like minor speed bumps in a consistent rally, but this is a view in hindsight. When investors are in the thick of the fall, an atmosphere of doom gets created in the mind and it becomes very hard go against the primary instinct of selling. For example, when the Nifty 50 Index crashed 52% in CY08 only the very few investors who were able to hold their nerves and brave the storm benefitted from the 71% rally in CY09. As Warren Buffet puts it, "The stock market is a device for transferring money from the impatient to the patient".





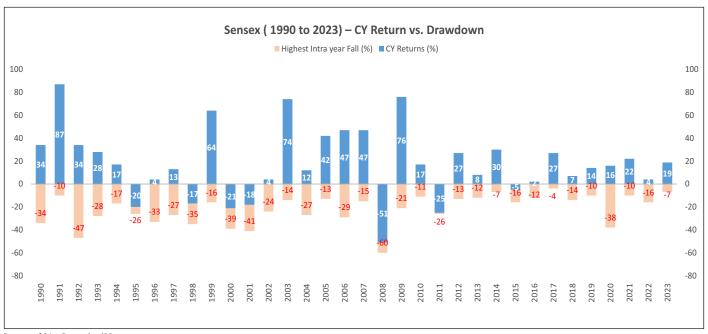
## **Simple Investing Insights**

#### Power of Compounding

	nt Amount			Rate	of compound	ling		
		5%	7%	10%	13%	15%	20%	25%
	1	105	107	110	113	115	120	125
	3	116	123	133	144	152	173	195
	5	128	140	161	184	201	249	305
	7	141	161	195	235	266	358	477
	10	163	197	259	339	405	619	931
No of	12	180	225	314	433	535	892	1,455
Years	15	208	276	418	625	814	1,541	2,842
	20	265	387	673	1,152	1,637	3,834	8,674
	25	339	543	1,083	2,123	3,292	9,540	26,470
	30	432	761	1,745	3,912	6,621	23,738	80,779
	35	552	1,068	2,810	7,207	13,318	59,067	2,46,519
	40	704	1,497	4,526	13,278	26,786	1,46,977	7,52,316

- The above chart depicts how staying invested over longer periods of time leads to multifold returns
- It also shows how rate of compounding impacts the value of investments. For e.g. if an investment is held for 15 years, the value of investment increases by 50% when the rate of return increases from 10% to 13%

#### Intra-year Corrections and Returns



Data as of 31st December'23

- Out of 33 years, while markets always had an interim decline, only in 7 years did the market end the year with negative returns. In other words, for 26 out of 33 years, the markets ended in positive despite the temporary decline in between.
- 10-20% Temporary drawdown is almost a given every year.





#### Chasing Performance Often Leads To Accidents

				Co	ompari	ison of	rank b	pased c	n cons	ecutiv	e 3 yea	ar perio	od				
2010-12	2013-15	2011-13	2014-16	2012-14	2015-17	2013-15	2016-18	2014-16	2017-19	2015-17	2018-20	2016-18	2019-21	2017-19	2020-22	2018-20	2021-23
1	123	1	172	1	20	1	38	1	223	1	132	1	77	1	250	1	122
2	122	2	202	2	4	2	47	2	35	2	222	2	49	2	248	2	108
3	9	3	196	3	16	3	218	3	144	3	204	3	189	3	249	3	97
4	66	4	79	4	1	4	205	4	18	4	189	4	199	4	255	4	149
5	161	5	115	5	17	5	139	5	217	5	232	5	16	5	244	5	111
6	11	6	34	6	6	6	11	6	45	6	201	6	134	6	260	6	190
7	24	7	4	7	115	7	58	7	225	7	31	7	90	7	139	7	208
8	119	8	58	8	7	8	217	8	226	8	233	8	124	8	160	8	211
9	168	9	42	9	49	9	166	9	112	9	192	9	50	9	265	9	216
10	43	10	200	10	59	10	143	10	182	10	200	10	101	10	254	10	218
11	112	11	59	11	33	11	228	11	134	11	84	11	31	11	256	11	90
12	184	12	198	12	38	12	131	12	205	12	228	12	192	12	102	12	214
13	22	13	49	13	24	13	221	13	124	13	180	13	200	13	93	13	187
14	71	14	77	14	67	14	90	14	155	14	162	14	100	14	238	14	34
15	20	15	5	15	152	15	163	15	83	15	235	15	161	15	96	15	197
16	7	16	150	16	15	16	32	16	42	16	76	16	188	16	253	16	112
17	21	17	17	17	105	17	112	17	180	17	118	17	129	17	190	17	121
18	128	18	18	18	103	18	77	18	220	18	236	18	11	18	20	18	192
19	4	19	39	19	47	19	103	19	222	19	216	19	25	19	230	19	191
20	29	20	128	20	27	20	195	20	175	20	220	20	159	20	155	20	194
21	79	21	82	21	68	21	69	21	154	21	142	21	193	21	167	21	220
22	31	22	163	22	167	22	71	22	224	22	184	22	119	22	147	22	115
23	169	23	191	23	35	23	87	23	174	23	115	23	198	23	136	23	204
24	47	24	184	24	70	24	153	24	127	24	147	24	80	24	205	24	162
25	14	25	21	25	74	25	124	25	166	25	17	25	35	25	189	25	160
								Number	of Funds								
174	196	184	202	190	211	196	229	202	230	211	239	204	222	213	268	181	220
								Rank Co	1								
0.:	29	-0.	04	0.4	49	0.0	06	-0.	19	-0.	41	0.	05	-0.	44	0.:	20

Source: MOPWM Research, ACE MF, Ranking based on 3 year CY CAGR performance of fund. ETFs and Index funds not taken in consideration for ranking

Jumping from one top performing fund to another may lead to risk of missing the opportunity of participating in long term wealth creation





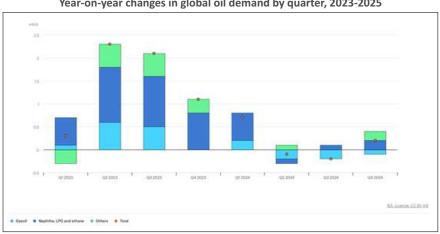
## Deep Dive: China, Oil & the Middle East

#### Introduction

The global oil market is undergoing significant changes, influenced by economic developments in China and geopolitical events in the Middle East. These two regions are key drivers of oil supply and demand, and their evolving dynamics can have multiple implications for global markets.

#### **China's Oil Demand Dynamics**

China's role in driving global oil demand is fading as its consumption growth slows, mainly due to the rise of electric vehicles and the shift from diesel to LNG in the trucking sector. Historically, China has been responsible for nearly half of the global oil demand increase, but its contribution is now significantly lower. OPEC has cut its 2024 global demand growth forecast to 2.03 million barrels per day from 2.11 million bpd and revised China's demand estimate from 700,000 to 653,000 bpd. Similarly, the IEA projects a global increase of just 900,000 bpd due to China's slowdown. China's annual demand growth is now around 200,000 bpd, down from 500,000-600,000 bpd before the pandemic, potentially keeping oil prices stable despite geopolitical events.



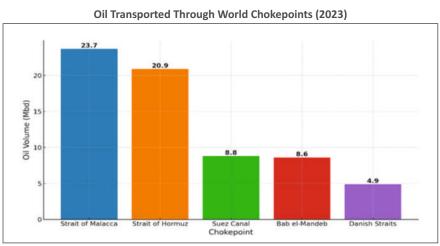
Year-on-year changes in global oil demand by quarter, 2023-2025

Source: IEA

#### The Middle East: Supply and Geopolitical Challenges

The Middle East remains a dominant player in global oil supply, yet its geopolitical landscape is often volatile. The region supplies about 30% of the world's oil, with critical infrastructure running through geopolitically sensitive areas like the Strait of Hormuz, a strategic chokepoint for oil and LNG shipments.

The ongoing tensions centred around Iran and its regional areas & recent confrontations have the potential to disrupt regional stability. Any conflict that might block the Strait of Hormuz could instantly affect 20% of the world's oil supplies. Such blockages would not only spike oil prices but also lead to broader global economic disruptions.







#### How does this affect the Indian Economy?

China's subdued oil demand benefits the Indian economy by putting downward pressure on global oil prices, allowing India to import cheaper crude oil, which in turn helps to lower domestic fuel costs and provide a boost to its economy, especially for industries heavily reliant on energy like manufacturing and transportation. With India needing to import 80% of its oil needs, reports show that a 20% drop in crude prices could result in annual savings of approximately \$13 billion for every \$10/barrel decrease. This would further strengthen the country's external finances, as the Reserve Bank of India (RBI) has already added \$67 billion in foreign reserves in 2024 alone.



## **Section I**

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Risk Return Matrix	19
Our Recommendations	20
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## **Market through Graphs**

#### **Equities**

#### Trend in India's market-cap-to-GDP ratio (%)



Source: MO Institutional Report

- The projections for FY24 and FY25E show a nominal GDP growth of 9.6% and 10.8%. As Sensex and Nifty scale to newer highs, India's market cap-to-GDP ratio is anticipated to be 146% for FY25E.
- This is way above the historical average of 85%, suggesting a bullish outlook for the market relative to GDP

#### **Fixed Income**

#### RBI kept policy rates unchanged; Stance changed to 'Neutral'



Source :Investing.Com, Internal Research

- RBI kept policy rates unchanged; Stance changed to 'Neutral' from 'Withdrawal of Accomodation' – hence signalling a shallow rate easing cycle in the near – medium term
- Having said, upside risks to inflation still remains on back of sticky food inflation and geo political tension
- We maintain our view w.r.t Duration bias so as to capitalize on the likely softening of yields in the next 1-2 years

## **Gold**Central Bank net Gold purchase (Tonnes)



Source: Reuters

- Geopolitical tensions have added to the risk premium for gold, further escalating tensions could continue to boost safe-haven appeal.
- Central bank buying, festive and wedding-related domestic demand could boost sentiments.
- Over the next 2 years, gold could be on track to hit fresh highs in the next couple of years.

#### Summary

A+ Cl	Vie	ew	Recommendations
Asset Class	Short Term	Long Term	Recommendations
Equity	Positive	Positive	Stagger investments over 3 months for Large and Multi cap strategies and over 6-12 months for select Mid and Small cap strategies.
Debt	Biased towards Duration & Multi Asset Funds	Multi Asset Funds	Core allocation towards Actively and Passively managed debt strategies/Bonds and Multi Asset Allocation Funds.
Gold	Positive	Positive	Sovereign Gold Bonds, Gold ETF/FoF





## **Portfolio Commentary**

#### Tactical changes and strategies

- February 2013 Reduced allocation to Gold by 25% and increased to Dynamic Bond Funds based on discussion in the Investment Committee meeting
- April 2013 Reduced further allocation to Gold by 25% and increased to Dynamic Bond Funds based on discussion in the Investment Committee meeting
- May 2013 Exited Gilt Fund's and moved to Short-term Funds (40%), Income Funds (40%) and Dynamic Bond Funds (20%) based on the note released "Yields came tumbling after...to plummet further"
- July 2013 Exited Income Funds and other long duration investments and invested the redemption proceeds in Ultra Short-term Funds based on the note released – "Ride the Tide"
- September 2013 Cash allocation brought back to its strategic weight and invested the balance allocation into gilt funds based on the note released "The Gilt Edge"; Switched 15% of equity allocation to Information Technology (IT) sector funds from large cap and multi cap funds, based on the note released "Information Technology In a position on strength"; Reduced 10% of equity allocation and switched to ultra-short term funds based on the note released "The Bear-nanke Hug- Underweight Equities
- November 2013 Switched 50% of Short-term Funds allocation to Gilt Funds, to increase duration of the portfolio, based on the note released "Time to Rebuild Duration –A Déjà vu"; Deployed Cash in Nifty ETFs, based on the note released "Equity Markets An Update"
- December 2013 Switched all cash positions to gilt funds, to further increase duration of the portfolio
- May 5, 2014 Reduced allocation to Gilts and moved to Ultra Short term Funds to create liquidity in the portfolio; Switched allocation from IT Sector Funds and Nifty ETFs to Infrastructure Funds and Small cap Funds respectively, based on the note released "Good Times Ahead!"
- September 2014 Switched allocation from Cash to Gilt funds, to increase the duration of the portfolio based on the note "Way Ahead for Duration"; Switched allocation from Small & Midcap funds to Large Cap funds, on the back of relatively higher valuations of midcaps as compared to large cap; on the fundamental front, demand side continues to be supportive for gold. We have thereby revised out short term outlook on gold from underweight to neutral stance
- February 2016 Reduced Gilt exposure and allocated the proceeds towards Gold, on the back of better risk reward scenario for gold & bond yields coming below it long term average
- April 2016 Switched allocation from Duration strategies to Accrual strategies, based on the note released "Time to Shift Gears"
- May 2018 In Fixed Income, we reiterate our stance on accrual strategy, however, given the current valuations, tactical allocation to dynamic bond funds can be considered by investors who can withstand interest rate volatility; Increase allocation towards value oriented multi-cap strategies
- November 2018 Recommended arbitrage fund with minimum 6 months investment horizon; put a hold on long duration accrual strategies; Focus on multi cap and staggered investment to mid & small cap strategies; shift to high quality AAA rated high accrual debt funds
- January 2019 We favor a combination of multi cap strategies within Equity MFs and selected high conviction portfolios within the PMS/AIF platform, we recommend high quality accrual funds for incremental investment in fixed income; we have changed our stance to positive for gold in long term
- June 2019 -We favour a combination of Multi cap and Mid & Small cap strategies in MF/PMS/AIF platforms, we change our stance on gold to neutral in long term and maintain neutral stance in short term
- July 2019 Increased allocation to high quality "AAA" accrual strategies to benefit from the corporate bond spreads
- August 2019 Increase allocation to Equity in a staggered manner for the next six months; we have changed our stance to positive for gold in long term
- September 2019 For incremental investment in equities we revise our stance to invest in lumpsum from staggered
- March 2020 For incremental investment in equities we revise our stance to from lumpsum to staggered investment over the next
   6-12months
- March 2020: No incremental allocation towards credit strategies
- April 2020 Biased towards Large cap & Multicap strategies in MF/PMS/AIF platforms for incremental Equity Investment
- May 2020 Recommended arbitrage fund with minimum 6 months investment horizon; put a hold on long duration accrual strategies
- June 2020 For incremental investment in equities we revise our stance to staggered investment over the next 3 6months biased towards Multicap strategies in MF/PMS/AIF platforms





- July 2020 For incremental allocation in equity, we recommend to increase allocation by investing 50% immediately and the balance in a staggered manner in Multicap strategies (MFs, PMS, AIF) over the next 3-6 months
- October 2020 For incremental allocation in equity, we recommend to increase allocation in a staggered manner in Multicap strategies(MFs, PMS, AIF) over the next 3-6months; fixed income allocation can be complemented by tactical investments in select credit oriented funds, high yield NCDs, bonds & MLDs
- November 2020 To enhance the overall portfolio yield, investors with medium to high risk profile can consider 15 20% allocation
  of the overall fixed income portfolio to select MLDs, NCDs and credit oriented strategies
- January 2021 -We change our stance in Gold to neutral in short term from positive
- February 2021 -We recommend to invest 50% in lumpsum and 50% in a staggered manner over the next 3-6 months in Multi cap and select Mid & Small Cap strategies (MFs, PMS, AIF); We recommend a barbell approach where 'Accrual' should precede 'Duration' and the overall portfolio average maturity should be between 2-5 years with sufficient long term investment horizon according to the investor's risk return profile
- June 2021 -We change our short term stance in Gold to Positive from Neutral
- July 2021 In Fixed Income, we recommend a barbell approach where 'Accrual' should precede 'Duration' and the overall portfolio average maturity should be between 4-6 years with long term investment horizon; To enhance the overall portfolio yield, investors with medium to high risk profile can consider 20% 25% allocation of the overall fixed income portfolio to select high yield strategies, MLDs and NCDS. Fixed Income portfolios should also include REITs/InvITs which have highest credit rating & which aim to offer regular (either quarterly or half yearly) &predictable cash flows investment horizon should be at least 4-5 years to mitigate interim mark to market volatility
- February 2022 We recommend to invest 50% in lump sum and 50% in a staggered manner over the next 3 months in Multi cap and select Mid & Small Cap strategies (MFs, PMS, AIF)
- May 2022 In Fixed Income, we recommend a barbell approach where 'Accrual' should precede 'Duration' such that the modified duration of the portfolio does not go beyond 3-4 yrs; To enhance the overall portfolio yield, investors with medium to high risk profile can consider 20% 25% allocation of the overall fixed income portfolio to select high yield strategies, MLDs and NCDS. Fixed Income portfolios should also include REITs/InvITs which have highest credit rating & which aim to offer regular (either quarterly or half yearly) & predictable cash flows investment horizon should be at least 4-5 years to mitigate interim mark to market volatility
- Dec 2022: Increased allocation to Value Oriented Multicap Strategies.
- April 2023 Introduced multi asset strategies in fixed income core portfolio
- October 2023 We recommend to increase duration through High quality (G-Sec/AAA equivalent) roll down strategies through a combination of 7 - 12 years' maturity Bonds/Funds
- December 2023 We recommend to increase allocation in Equities by investing 100% lump-sum for any incremental investment in equities with bias towards Multicap strategies & Large Cap strategies.
- April 2024: In fixed income, we recommend increasing exposure to duration through active and passive strategies.
- May 2024: We recommend increasing allocation in equities by implementing a staggered investment strategy over 3 to 6 months for large & multi cap strategies, and 6 to 12 months for select mid & small-cap strategies. The most optimum lumpsum deployment strategy could be through Multi-Asset & Balanced Advantage category.
- July 2024: On back of tax proposals announced in Union Budget 2024, core fixed income allocation should be tilted towards duration0 strategies as well as multi asset allocation strategies.

## **Investment Committee**

#### **Committee Members**

Ashish Shanker - MD & CEO, Motilal Oswal Wealth Limited

Sandipan Roy - CIO, Motilal Oswal Wealth Limited

Gautam Duggad – Head of Research, Institutional Equities, MOFSL

Nikhil Gupta – Economist, MOFSL

Nitin Shanbhag – Head, Investment Products, Motilal Oswal Wealth Limited

External Speakers: Mr. Pankaj Murarka (Founder & CIO, Renaissance Investment Managers)





## **Temperature Gauge**

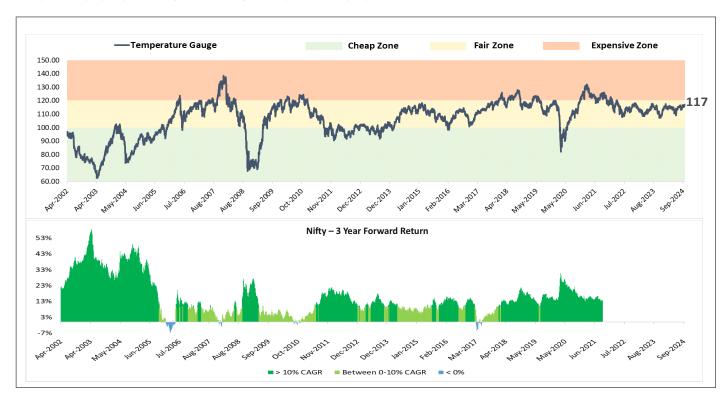
We are cognizant of the fact that investments are tuned to meet your objectives and thus calling for a suitable asset mix basis your investment objective. However the challenge always remains to accurately estimate when the market is cheap or expensive. In order to arrive at the decision of preferring equity over debt or vice versa, we believe **earning yield to bond yield** is an excellent parameter to consider. This ratio indicates the perceived risk differential between equity and bonds.

Historically whenever earnings yield and bond yield spreads are above 0.8, equities are considered to be undervalued.

The earning yield to bond yield parameter along with our in-house indicator of market valuations named as **MOVI – The Motilal Oswal Valuation Index** enables us to arrive at a well-researched and thought through asset class outlook. MOVI is basically an index which is calculated based on the Price to Earnings (PE), Price to Book Value (PB) and Dividend Yield (DY) on the components of Nifty 50. By means of an algorithm the weighted average PE, PB and DY of the components of Nifty 50, one arrives at index. A higher level on the MOVI means markets are expensive and hence one should reduce equity exposure and vice versa.

With the above mentioned input variables, we have crafted a unique model coined as **Temperature Gauge** which help in making investment choices across asset classes.

This qualitative and quantitative process would enable us to construct "winning portfolios" for our clients. In line with our philosophy of providing better insights to you, we hope you find the same informative.



Data as on 30<sup>th</sup> September'24

**Source:** Capital Line, Bloomberg Internal Research

**Disclaimer:** The above graph is for informational purpose. Past performance may or may not be sustained in future.





## **3 Yr Forward Returns Of Nifty At Different Levels Of Temperature Gauge Index**

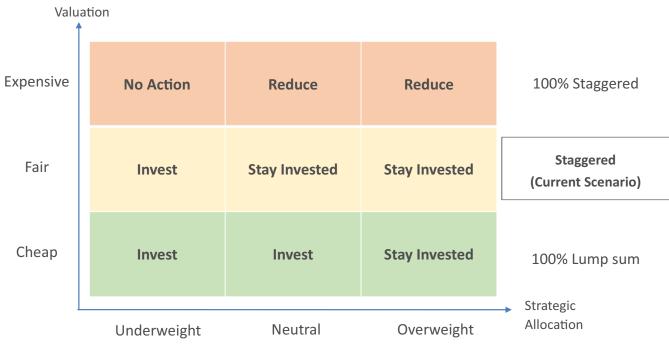
	Nift	y 50	3 Yr Return CAGR						nes in range
	ex in nge	No. of Observations	% of Observations	Min	Max	Average	% Times Positive	6% to 10%	>=10%
65	70	60	1%	24%	57%	43%	100.0%	0%	100%
70	75	202	2%	15%	51%	32%	100.0%	0%	100%
75	80	285	3%	14%	45%	37%	100.0%	0%	100%
80	85	168	2%	15%	43%	34%	100.0%	0%	100%
85	90	207	3%	12%	49%	33%	100.0%	0%	100%
90	95	539	7%	2%	47%	27%	100.0%	2%	97%
95	100	832	10%	1%	44%	18%	100.0%	8%	91%
100	105	714	9%	-2%	30%	13%	98.7%	20%	71%
105	110	810	10%	-4%	22%	10%	83.1%	15%	56%
110	115	1797	22%	-7%	22%	9%	64.5%	28%	22%
115	120	1606	19%	-4%	21%	8%	72.9%	21%	22%
120	125	804	10%	-2%	18%	10%	85.7%	7%	57%
125	130	135	2%	0%	16%	12%	93.3%	4%	74%
130	135	84	1%	-2%	15%	6%	91.7%	0%	36%
135	140	28	0%	-3%	0%	-1%	10.7%	0%	0%

**Data as on 30**th **September'24 Source:** Capital Line, Internal Research

Disclaimer: The above data is for informational purpose. Past performance may or may not be sustained in future

#### **Equity Allocation & Deployment Grid**

#### > Below grid is based on Temperature Gauge Index



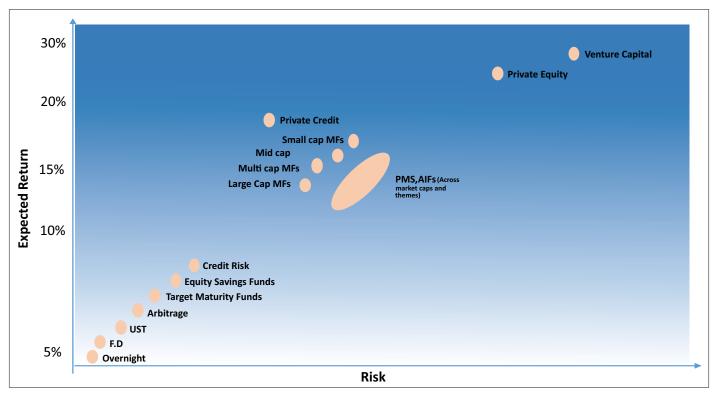
Source: Internal Research

**Disclaimer:** The above data is for informational purpose. Past performance may or may not be sustained in future



## **Risk Return Matrix**

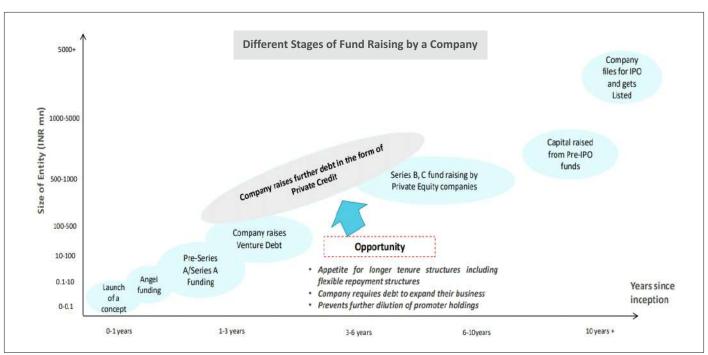
#### Risk & Return Matrix - Investment Solutions



Risk Definitions: Debt products carry credit, liquidity & interest rate risk, Equity products carry capital & volatility risk. Alternates carry liquidity risk.

Expected returns over the next 5-10 years subject to change based on market cycles. Returns are for illustrative purposes only expected returns are on gross basis.

### Private Credit Stages of Fund Raising



Source: Internal Research & Northern Arc AMC

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## **Our Recommendations**

#### **Fixed Income Mutual Funds**

Scheme Name	AUM	3 Month	6 Month	1 Year	3 Years	1 Yea	r Rolling F	Return %	3	3 Year Ro	olling Ret	urn %	Avg Mat	Mod Dur	Gross	Sov, AAA	AA+ &	Unrated
Scheme Name	(Rs in crore)	%	%	%	%	Max.	Min.	Mea	n M	ах.	Min.	Mean	(in years)	(in years)	YTM (%)	Cash %	below %	%
Passive Long Duration Fund								'										
BHARAT Bond ETF - April 2033	5,819	13.4	10.5	10.1	-	10.2	7.0	8.3		-	-	-	8.4	5.9	7.3	100.0	-	-
HDFC NIFTY G-Sec Jun 2036 Index Fund-Reg(G)	787	13.7	11.3	11.2	-	11.3	7.0	8.9		-	-	-	11.7	7.6	6.7	100.0	-	-
HDFC Long Duration Debt Fund-Reg(G)	4,215	14.5	12.0	13.1	-	13.2	6.4	9.8		-	-	-	29.0	11.7	6.5	99.8	-	0.2
Mirae Asset CRISIL IBX Gilt Index - April 2033 Index Fund-Reg(G)	245	14.0	10.8	10.1	-	10.2	6.3	7.8		-	-	-	8.1	6.0	6.6	100.0	-	-
Nippon India Nivesh Lakshya Fund(G)	8,351	14.4	11.8	12.3	6.7	12.4	-1.8	5.4	12	.2	3.2	6.0	21.2	10.4	6.5	99.8	-	0.2
Category Average	-	12.0	9.9	10.1	6.1	-	-	_		-	-	-	-	-	-	-	-	-
CRISIL Composite Bond Index	-	11.3	9.4	9.2	5.9	9.3	0.6	5.2	10	.2	4.2	6.2	-	-	-	-	-	-
Dynamic Bond Fund																		
Bandhan Dynamic Bond Fund-Reg(G)	2,713	13.4	11.2	12.1	6.0	12.1	-0.1	4.5	9	.9	2.6	5.4	28.8	12.1	5.5	100.0	-	-
DSP Strategic Bond Fund-Reg(G)	1,503	14.1	11.3	11.1	6.4	11.1	0.8	5.2	. 9	.8	3.6	5.9	28.7	11.4	6.0	100.0	-	-
Category Average	-	10.1	10.0	9.3	6.0	-	-	-		-	-	-	-	-	-	-	-	-
CRISIL Composite Bond Index	-	11.3	9.4	9.2	5.9	9.3	0.6	5.2	10	.2	4.2	6.2	-	-	-	-	-	-
<b>Active Duration &amp; Credit Strate</b>	gy																	
ICICI Pru All Seasons Bond Fund(G)	12,846	10.2	8.7	8.5	6.4	8.7	2.2	5.9	9	.5	5.3	6.8	6.4	3.9	65	100.0	-	-
CRISIL Composite Bond Index	-	11.3	9.4	9.2	5.9	9.3	0.6	5.2	10	.2	4.2	6.2	-	-	-	-	-	-
Scheme Name	AUM	1 Month	3 Month	6 Month	1 Years	3 Years	3 Month	Rolling R	eturn %	1 Year	r Rolling F	Return %		Mod Dur	Gross	Sov, AAA	AA+ &	Unrated
Scheme Name	(Rs in crore)	%	%	%	%	%	Max.	Min.	Mean	Max.	Min.	Mean	(in years)	(in years)	YTM (%)	Cash %	below %	%
Liquid /Overnight Fund													_	_				
Aditya Birla SL Overnight Fund-Reg(G)	8,823	6.4	6.3	6.5	6.7	5.6	6.6	3.0	5.4	6.7	3.0	5.1	0.0	0.0	6.5	100.0	-	-
HDFC Liquid Fund(G)	64,248	7.1	7.0	7.1	7.3	6.0	7.6	3.1	5.7	7.3	3.1	5.3	0.1	0.1	6.9	98.9	0.8	0.2
HDFC Overnight Fund(G)	9,578	6.3	6.3	6.4	6.6	5.6	6.6	3.0	5.3	6.7	3.0	5.0	0.0	0.0	6.5	100.0	-	-
ICICI Pru Liquid Fund(G)	50,597	7.1	7.1	7.2	7.3	6.0	7.6	3.1	5.7	7.4	3.1	5.4	0.1	0.1	6.9	98.5	1.3	0.2
Category Average	-	6.7	6.9	7.2	7.2	5.8	-	-	-	-	-	-	-	-	-	-	-	-
CRISIL Liquid Debt Index	-	7.0	7.1	7.2	7.4	6.2	7.4	3.4	5.9	7.4	3.5	5.6	-	-	-	-	-	-

Portfolio as on 31<sup>st</sup> August 2024. Returns as on 30<sup>st</sup> September 2024. Past performance may or may not be sustained in future Short Term Roll down Strategy & Target Maturity Funds - 1 and 3 years rolling returns Liquid / Overnight Funds - 3 and 6 months rolling returns for the last 1 year (September 23 – September 24)

Ultra Short Term Funds - 6 months & 1 year rolling returns for the last 1 year (September 23 – September 24), Arbitrage Funds - 6 months & 1 year rolling returns for the last 1 year (expiry to expiry) Returns are annualised except for Equity Savings where returns are absolute





Colonia Nome	AUM	1 Month	3 Month	6 Month	1 Years	3 Years	3 Month	Rolling R	Return %	1 Yea	r Rolling R	eturn %	Avg Mat	Mod Dur	Gross	Sov, AAA	AA+ &	Unrated
Scheme Name	(Rs in crore)	%	%	%	%	%	Max.	Min.	Mean	Max.	Min.	Mean	(in years)	(in years)	YTM (%)	Cash %	below %	%
Ultra Short Term Fund																		
HDFC Ultra Short Term Fund-Reg(G)	14,543	7.3	7.2	7.3	7.3	6.0	7.9	2.8	5.6	7.3	3.3	5.3	0.4	0.4	6.9	92.8	6.9	0.2
ICICI Pru Ultra Short Term Fund Fund(G)	14,968	7.3	7.0	7.2	7.3	6.0	8.0	2.9	5.7	7.4	3.6	5.5	0.4	0.4	6.9	89.2	10.6	0.2
Category Average	-	6.3	6.7	7.0	6.9	5.6	-	-	-	-	-	-	-	-	-	-	-	-
Crisil Liquid Fund Index	-	7.0	7.1	7.2	7.4	6.2	7.2	3.4	4.6	6.6	3.5	4.5	-	-	-	-	-	-
Floating Rate Fund																		
HDFC Floating Rate Debt Fund(G)	15,210	7.0	8.8	8.5	8.0	6.4	9.2	0.5	6.1	8.1	3.1	5.9	4.3	1.4	7.4	84.6	15.1	0.3
ICICI Pru Floating Interest Fund(G)	8,966	5.8	8.4	8.2	7.6	6.0	12.0	-1.3	5.9	8.4	1.9	5.8	6.3	0.9	7.0	79.1	20.5	0.3
Category Average	-	7.3	7.8	8.8	8.2	6.0	-	-	-	-	-	-	-	-	-	-	-	-
Crisil Liquid Fund Index	_	7.0	7.1	7.2	7.4	6.2	7.2	3.4	4.6	6.6	3.5	4.5	-	-	-	_	-	-
Scheme Name	AUM (Rs in crore)	1 Month	3 Month	6 Month	1 Years %	3 Years	3 Mon	th Rollin Min	g Returi		1 Year R Max.	olling Re	turn % Mean	Debt 9	% д	arbitrage 9	6 C	ash %
Arbitrage	(	,,,	,,,,	,,	,,,	,,,												
Edelweiss Arbitrage Fund-Reg(G)	12,305	5.8	6.3	7.1	7.4	6.1	9.0	2.4	. 5	.8	7.9	3.4	5.5	25.3%		74.0%	0	.8%
Invesco India Arbitrage Fund(G)	17,362	5.3	6.5	7.2	7.4	6.3	8.8	2.5	6	0.0	7.9	3.3	5.7	24.8%		73.9%	1	.3%
Kotak Equity Arbitrage Fund(G)	53,423	5.7	6.4	7.2	7.6	6.2	9.1	2.7	5	.9	8.1	3.5	5.7	20.9%		79.6%	-0	.5%
Category Average	-	6.4	6.9	7.1	7.3	5.5	-	-		-	-	-	-	-		-		-
CRISIL Liquid Debt Index	-	7.0	7.1	7.2	7.4	6.2	7.4	3.4	5	.9	7.4	3.5	5.6	-		-		-
Scheme Name			3 Month	6 Month	1 Years	3 Years			g Returi		1 Year R			Equity	Deb	ot Arb	itrage	Cash
	(Rs in crore)	%	%	%	%	%	Max.	Mir	n Me	ean	Max	Min	Mean	%	%		%	%
Equity Savings Fund	11 100	44.6	44.0	42.5	44.0		10.4			-	47.0		0.0	46.20/	47.00	( 61	00/	4.60/
ICICI Pru Equity Savings Fund(G)	11,403	11.6	14.2	12.5	11.0	8.7	18.4	0.7		3.5	17.2	4.7	9.0	16.3%	17.39		.8%	4.6%
Kotak Equity Savings Fund(G)	7,115	7.5	17.5	18.0	20.2	12.5	30.1	-5.7			21.2	4.9	12.1	34.0%	19.69			13.7%
Category Average	-	1.0	5.4	8.1	16.4	9.5	-		-	-	-	-	-	-		-	-	-
CRISIL Short Term Bond Index	-	9.2	9.0	8.2	8.0	6.0	9.8	-3.3	1   5	5.8	8.0	2.6	5.5	-		-	-	-
Nifty Equity Saving																		

Portfolio as on 31<sup>st</sup> August 2024. Returns as on 30<sup>st</sup> September 2024. Past performance may or may not be sustained in future Short Term Roll down Strategy & Target Maturity Funds - 1 and 3 years rolling returns Liquid / Overnight Funds - 3 and 6 months rolling returns for the last 1 year (September 23 – September 24)

Ultra Short Term Funds - 6 months & 1 year rolling returns for the last 1 year (September 23 – September 24), Arbitrage Funds - 6 months & 1 year rolling returns for the last 1 year (expiry to expiry) Returns are annualised except for Equity Savings where returns are absolute





## **Investment Grid**

		MOTILAL OSWAL PRIVATE W	/EALTH (MOPW) - INVE	STMENT GRID OCTOBER, 2024
Asset Class	Holding Period	Theme	Strategy/Platform	Managed Strategies
		One-stop for Equity Mutual Funds	DPMS	4C Advantage (Equity)
DELPHI	3 Years +	Superior alternative to traditional Fixed Income	DPMS	All Weather Strategy (AWS)
		Fund of Fund (FoF) of high-quality boutique equity managers	CAT III AIF	MO Wealth Delphi Equity Fund (Delphi Emerging Star Strategy)
		Stability	Large Cap	Aditya Birla SL Frontline Equity Fund, HDFC Top 100 Fund, Motilal Oswal Large Cap, Nippon India Large Cap Fund
Equity	3 Years +	Sectors agnostic of Market cap and style	Multi-Cap	Buoyant Opportunities Strategy PMS, Motilal Oswal Growth Anchors Plus Fund, Buoyant Opportunities AlF, Marathon Trend Following PMS, Renaissance Opportunities, Renaissance India Next, MO Founders PMS, Alchemy High Growth Select, UNIFI Blended PMS, MO HEMSA, Ikigai Emerging Equity Fund
24,	o idais	Mid & Small Cap strategies	Mid & Small Cap	Bandhan Small Cap Fund, HSBC Small Cap Fund, HDFC Small Cap Fund, Invesco India Small cap Fund, HDFC Mid-Cap Opportunities Fund, Motilal Oswal Midcap Fund
		Focusing on stable returns with lower risk	Balance Advantage Funds	Aditya Birla SL Balanced Advantage Fund, ICICI Pru Balanced Advantage Fund, HDFC Balanced Advantage Fund, Kotak Balanced Advantage Fund
	<1 month	Liquidity Management	Overnight	HDFC Overnight Fund, Aditya Birla Sun Life Overnight Fund
	1 – 3 months	Liquidity Management	Liquid	HDFC Liquid Fund and ICICI Pru Liquid Fund
			Ultra Short Term Fund	HDFC Ultra Short Term Fund, ICICI Pru Ultra Short Term Fund
	6 months- 1 year	Liquidity Management	Arbitrage	Kotak Equity Arbitrage Fund, Edelweiss Arbitrage Fund, Invesco Arbitrage Fund
Fixed Income	9 months – 1 year	Liquidity Management	Floating Rate Funds	HDFC Floating Rate Fund, ICICI Pru Floater Fund
	3 years	Conservative / Moderate Strategy	Equity Saving Funds	ICICI Pru Equity Savings Fund, Kotak Equity Savings Fund
	3 years+	Active Duration Strategies	Dynamic Bond Funds	Bandhan Dynamic Bond Fund, DSP Strategic Bond Fund
	3 years+	Active Duration & Credit Strategy	Dynamic Bond Fund	ICICI Pru All Seasons Bond Fund
	> 8 yrs average maturity	Roll Down Strategies	Hold to Maturity/Tactical Allocation	Mirae Asset CRISIL IBX Gilt Index April 2033 Index Fund, HDFC Nifty GSec June 2036 Index Fund, Bharat Bond ETF/FOF April 2033, HDFC Long Duration Fund, Nippon India Nivesh Lakshaya Fund
Multi Asset	3 years+	Conservative / Moderate Strategy	Multi Asset Allocation Fund	White Oak Multi Asset Allocation Fund, ICICI Multi Asset Fund
	15 Months+	Generate alpha through active management of long and short positions	Long – Short fund	Avendus Absolute Return Fund
Alternatives	3 years+	Hedge against volatility	Gold Funds/ETFs	Sovereign Gold Bonds, Kotak Gold ETF, Kotak Gold Fund
	3 years+	Invest in domestic real estate	REITs	Mindspace REIT, Brookfield REIT, Embassy REIT, Nexus REIT
	3 years+	Invest in Power Transmission/Solar/Road Assets	InvITs	Indigrid InvIT, Bharat Highways InvIT





		MOTILAL OSWAL PRIVATE W	/EALTH (MOPW) - INVE	STMENT GRID OCTOBER, 2024
Asset Class	Holding Period	Theme	Strategy	Managed Strategies
	4 years	Performing Credit strategy lending to Mid-Size Retail and Retail focused businesses, high rated corporate backed entities with group comfort, Education finance, Vehicle financing, Mortgage finance, etc		A K Securitization & Credit Opportunities Fund II
	4 years	AA- rated fund lending to companies characterized by strong counter party, large equity base and low leverage for the purpose of working capital, acquisition, growth financing etc	Private Credit/Mezzanine	Neo Income Plus Fund
	7 years	Investing in Diversified Portfolio of Operating Assets in Road & Renewable Energy Sector in order to generate periodic cash flows and to achieve attractive risk adjusted returns through capital gains upon exit.	(Fixed Income)	Neo Infra Income Opportunities Fund
Alternatives	7 years	Lending to performing credit (ebitda positive) and venture backed growth companies (sector agnostic excl. real estate) to solve objectives like financing assets, working capital, acquisition finance		BlackSoil India Credit Fund II
Atternatives	7 years+	Category II, high yield real estate fund capitalizing on tailwinds to the sector through a diversified portfolio of early stage funding to established developers in residential and other segments	Real Estate	MO IREF VI
	5 Years+	Invest in brownfield projects (operating residential real estate) with end-use largely limited towards working capital, construction completion & last mile financing	Real Estate	Sundaram Alternative Opp series – High Yield Secured Real Estate Fund IV
	9 years+	Strategy is to acquire completed, operating grade A/A+ office spaces/assets in specific micro markets identified	Real Estate	Edelweiss Rental Yield Plus Fund
	8 years+	focus on mid-market investing and with opportunistic investing in early, growth and late stage to capitalize across lifecycle. Sector agnostic approach with focus on consumer, pharma, healthcare, financial services, technology, industrials.	Private Equity	Barings Private Equity India Fund 6
	10 years +	Investing in early growth stage companies which have scalable business model, positive cashflows	Private Equity	India SME Investments – Fund II
	10 years +	India dedicated specialist healthcare private equity fund	Private Equity	Quadria India Fund I



# 





## **Macro Economy**

#### **Major Economies - Snapshot**

	US	Japan	Australia	Germany	France	United Kingdom	Euro Area
GDP YoY	3.0%	-1.0%	1.0%	0.0%	1.0%	0.7%	0.6%
Inflation rate	2.5%	3.0%	3.8%	1.6%	1.2%	2.2%	1.8%
10yr Bond Yield	4.1%	1.0%	4.3%	2.3%	3.0%	4.2%	2.9%
Policy rate	5.0%	0.3%	4.4%	3.7%	3.7%	5.0%	3.7%

#### **Emerging Economies - Snapshot**

	India	Indonesia	Brazil	Mexico	South Korea	China	Russia
GDP YoY	6.7%	5.1%	3.3%	2.1%	2.3%	4.7%	4.1%
Inflation rate	3.7%	1.8%	4.4%	4.6%	1.6%	0.6%	9.1%
10yr Gsec	6.8%	6.8%	12.4%	10.0%	3.1%	2.2%	16.4%
Policy rate	6.5%	6.0%	10.8%	10.5%	3.5%	3.4%	19.0%

Source: Trading Economics

Disciaimer: Data mentioned as latest update made on Trading Economics.

India's investment landscape is experiencing a resurgence after a period of stagnation. The investment to GDP ratio, which had been low since 2011, is now recovering due to post-COVID recovery efforts and increased government expenditure. The country has spent \$14 trillion on investments since independence, with \$8 trillion spent in the last decade alone. As the investment base grows, India is expected to spend another \$8 trillion in the next five years. This significant increase in the size of India's annual investments is drawing attention and highlights the country's growing economic potential and attractiveness as an investment destination.

## Macro Economy: Asset Class Performance – CYTD24

2019	2020	2021	2022	2023	1st Jan'24 to 4th Oct'24 (Abs basis)
NASDAQ	NASDAQ	Equity-IND	Gold	NASDAQ	Equity-IND
38.3%	47.0%	30.2%	13.9%	46.0%	24.8%
Equity-US	Gold	Equity-US	Liquid	Equity-IND	Equity-US
31.9%	28.0%	29.1%	5.1%	25.8%	21.4%
MSCI DM	Equity-US	NASDAQ	Equity-IND	Equity-US	NASDAQ
28.1%	19.0%	23.5%	3.0%	25.7%	21.3%
Gold	MSCI EM	MSCI DM	Real Estate	MSCI DM	Gold
23.8%	18.6%	22.2%	2.8%	22.3%	19.2%
MSCI EM	MSCI DM	Liquid	Debt	Gold	MSCI DM
18.1%	16.8%	3.6%	2.5%	15.4%	17.5%
Debt	Equity-IND	Debt	MSCI DM	MSCI EM	MSCI EM
10.7%	16.7%	3.4%	-10.0%	7.7%	16.1%
Equity-IND	Debt	Real Estate	Equity-US	Debt	Debt
7.7%	12.3%	3.1%	-10.7%	7.3%	9.5%
Liquid	Liquid	MSCI EM	MSCI EM -13.5%	Liquid	Liquid
6.9%	4.6%	-2.9%		7.1%	7.4%
Real Estate	Real Estate	Gold	NASDAQ	Real Estate	Real Estate
3.0%	2.2%	-4.2%	-26.1%	2.0%	4.6%

Note: Price Index values are being considered. Returns for Debt & Liquid are taken on Annualised basis, rest all are on absolute basis

Equity IND - Nifty 50, Equity US - S&P 500 INR, MSCI DM — MSCI World Index (Developed) INR, MSCI EM -MSCI Emerging Index INR, Gold - Gold INR, Debt - CRISIL Composite Bond Index, Liquid - CRISIL Liquid Index, NASDAQ - NASDAQ Composite index INR, Real Estate - RBI House Price Index (3 month returns for CY24 since data for this index is available only till end Jun'24)

Source: Investing.com, RBI, Internal research

Disclaimer: The above chart/data is for informational purpose. Past performance may or may not be sustained in future





#### **Global Market Outlook and Review**

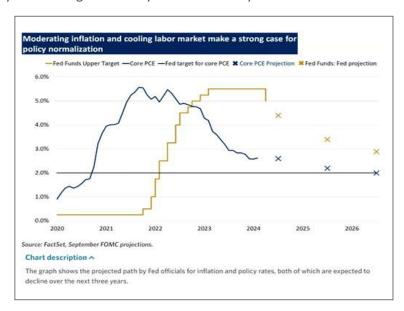
#### Introduction

The global market is currently shaped by a myriad of factors, from central bank policies to geopolitical developments.

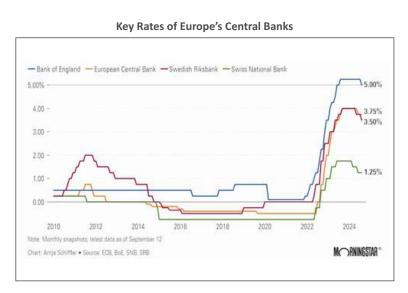
#### **Central Bank Policies and Interest Rates**

#### **United States**

The Federal Reserve has commenced a cutting cycle, highlighted by a 50-basis point reduction in September, responding to an increase in the unemployment rate from 3.4% to 4.2%. This shift reflects a strategic move to alleviate economic pressures and stimulate growth by lowering borrowing costs. The adjustment in rates is crucial as it impacts consumer confidence, which recently saw the largest monthly decline in three years.



Both the European Central Bank and the Bank of England have followed suit in policy relaxation. The ECB reduced rates, bringing them to 3.5%, marking its continued efforts to invigorate the eurozone's sluggish economic activity. The Bank of England made a smaller cut with a 25-basis point reduction. These measures aim to combat muted inflation and slowing economic growth across Europe.



Europe





#### **Equity Markets Performance**

#### **Global Indices**

The UK FTSE All-Share index recorded a positive trend, posting gains such as 7.9% and 13.1% in different quarters. Meanwhile, the MSCI Europe ex-UK index showed mixed returns, highlighting the region's varied economic conditions.



#### **U.S. and European Challenges**

U.S. equities, led by indices like the S&P 500, continue to benefit from the expectation of lower interest rates fostering a favourable investment environment. In Europe, markets remain more reserved due to structural economic issues, particularly in manufacturing-dominant economies like Germany.

#### **Fixed Income and Bond Market Dynamics**

In fixed income, bond markets are responding positively to interest rate adjustments. U.S. Treasuries have benefited from the shift, showing solid performance as investors seek safety amid economic uncertainty. European bond markets have experienced similar trends, with government bonds gaining as expectations for future rate cuts persist.

Investor confidence in credit markets remains strong, with narrowing spreads in investment-grade bonds indicating robust demand. High-yield bonds also attract interest, offering higher returns despite the inherent risks associated with lower credit ratings.

#### **Global Economic Challenges**

Global economic challenges remain significant. Trade tensions, particularly between the U.S. and China, are affecting global supply chains and contributing to manufacturing slowdowns worldwide. These tensions have a direct impact on export-oriented economies, especially within Asia and Europe.

The U.S. elections add another layer of uncertainty, with potential policy changes that could influence economic strategies and investor sentiment. Meanwhile, China's economic policies, including stimulus measures, aim to counteract domestic growth slowdowns and stabilize global trade flows.

#### **Emerging Markets and Global Diversification**

Emerging markets present a complex landscape, with regions like Asia benefiting from structural growth drivers and foreign investments. However, these markets remain sensitive to global economic shifts and local policy changes, necessitating careful consideration in investment strategies.

#### Commodities and Inflation Concerns

Commodity markets are reflective of broader economic trends. Oil prices are influenced by subdued demand expectations, while gold has experienced significant gains as a safe-haven asset amid market uncertainties.

Inflation concerns are moderate but remain a focal point for monetary policy decisions. Central banks are keen to maintain inflation within manageable levels to avoid further economic disruptions while supporting growth through accommodative policies.





#### Indian Economy Outlook and Review

India's economic trajectory has been marked by robust performance in recent years, but the outlook for FY25 suggests a moderation in growth, accompanied by relatively stable inflation and a controlled Current Account Deficit.

Macro indicators	Unit	FY22	FY23	FY24	FY25 Forecasts		FY26 Forecasts	
					MOFSL Jun'24	MOFSL Sep'24	MOFSL Jun'24	MOFSL Sep'24
Nominal GDP <sub>MP</sub>	YoY (%)	18.9	14.2	9.6	10.8	10.0	10.1	10.6
Real GDP <sub>MP</sub>	YoY (%)	9.7	7.0	8.2	6.5	6.1	6.4	6.3
Real GVA <sub>FC</sub>	YoY (%)	9.4	6.7	7.2	6.0	6.3	6.1	6.1
Consumer price index	YoY (%)	5.5	6.6	5.4	4.5	4.5	4.7	5.0
Repo rate (year-end)	p.a. (%)	4.00	6.50	6.50	6.25	6.25	5.75	5.50
USD:INR (average)	unit	74.5	80.4	82.8	84.0	84.0	85.0	84.9
Current a/c balance	% of GDP	(1.2)	(2.0)	(0.7)	(1.2)	(0.8)	(1.3)	(0.6)
Gol's fiscal deficit	% of GDP	6.7	6.4	5.6	5.0	4.9	4.5	4.5

Source: Central Statistics Office (CSO), Reserve Bank of India (RBI), MOFSL

#### **GDP Growth: A Slower Pace Ahead**

India's GDP growth is expected to decelerate after the strong post-pandemic recovery. For FY25, real GDP growth is forecasted at 6.1%, down from the impressive 8.2% recorded in FY24. This marks a significant downward revision from the earlier forecast of 6.5%. 1QFY25 saw GDP growth at 6.7% YoY, lower than the Reserve Bank of India's projection of 7.1%. The slowdown is expected to continue through the year, with growth likely ranging between 5.7% and 6.2% over the next three quarters.

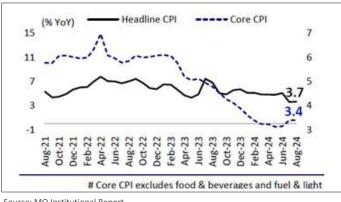
For FY26, growth is expected to stabilize slightly at 6.3%, largely driven by the normalization of exceptional factors (lower deflator, decent fiscal spending, pick up in HHNFS in FY24 due to lower base in FY23) that had propelled growth in FY24.

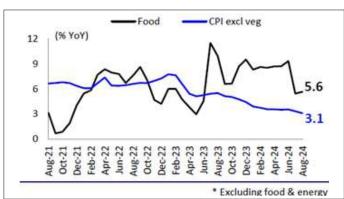
#### Inflation: A Contained Outlook

Despite the moderation in GDP growth, inflation is expected to remain contained, aligning closely with the RBI's projections. Headline CPI inflation for FY25 is projected at 4.5%, consistent with the first half of the fiscal year, where inflation averaged 3.6% in Jul-Aug 2024

Food inflation, a major contributor to the CPI basket, saw an uptick to 5.6% in August 2024. However, excluding vegetables, inflation was at a 60-month low of 3.1%

Core inflation, which excludes volatile components like food and energy, remained steady at 3.4% in August 2024. This suggests stability in non-food inflation. While inflation is likely to rise slightly in the second half of FY25 to around 4.7%, it will remain within the RBI's comfort zone. This could lead to a possible rate cut by February 2025, especially if GDP growth continues to remain sub 6%





Source: MO Institutional Report

#### **External Sector: Controlled CAD and Stable INR**

India's Current Account Deficit is expected to remain manageable, aided by moderating imports, especially of gold, and strong services exports.

The CAD for FY25 is forecasted to be 0.8% of GDP, lower than the earlier estimate of 1.2%. The CAD in FY26 is projected to decline further to 0.6%





This lower CAD expectation is supported by a combination of slowing GDP growth, lower gold imports, and a strong performance in the services sector. The Indian Rupee is expected to remain stable at around INR 84/USD, with foreign exchange reserves likely to increase by USD 50 billion in FY25.

#### **Industrial Production: Manufacturing Recovery Amid Sectoral Variations**

India's industrial sector has shown mixed performance, with the manufacturing sector gaining momentum, while other sectors like mining and electricity experienced slower growth.

Index of Industrial Production growth stood at 4.8% YoY in July 2024, marginally higher than June's 4.7%. This was driven by the manufacturing sector, which grew by 4.6% in July, compared to 3.2% in June.

Mining and electricity output decelerated, contributing to a slowdown in overall industrial activity.

#### Conclusion

India's economy is poised for stability in FY25, with GDP growth expected to moderate to 6.1%, and inflation likely to stay within the RBI's target range. Household participation in financial markets continues to rise, driven by strong equity and mutual fund investments. The external sector remains resilient, with a controlled CAD and stable currency outlook. As the economy navigates these mixed signals, the focus will shift toward balancing growth with inflation management, potentially leading to monetary easing in early CY25.





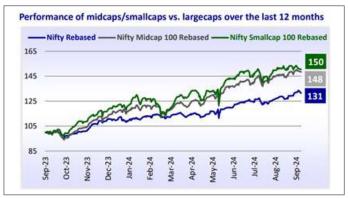
## **Equities**

#### **Indian Equity Market Outlook & Review: October 2024**

#### **Market Performance Overview**

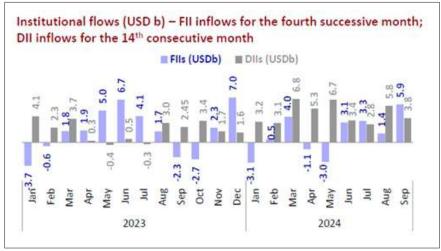
The Indian equity indices have experienced a significant upward trajectory in 2024. By September 2024, the Nifty crossed the 26,000 milestone for the first time, ending the month at 25,811, reflecting a **2.3% month-on-month** growth. Year-to-date (CY24 YTD), Nifty has gained **18.8%**, showcasing resilience and investor confidence despite volatile global conditions.

Large caps have risen **31**%, while midcaps and small caps outperformed, gaining **48**% and **50**% respectively over the last 12 months. India's market capitalization surged by **54.6**% over the last year, significantly outpacing the global market cap growth of **21.8**%.



Source: MO Bulls and Bears

This performance was driven by robust foreign institutional investor (FII) inflows, which hit **USD 5.9 billion** in September 2024, the highest since January 2024. Domestic institutional investors (DII) also remained strong, recording **USD 3.8 billion** during the same month. Overall, DIIs contributed **USD 40.8 billion** in 2024 YTD, far exceeding the **USD 22.3 billion** in 2023.



Source: MO Bulls and Bears

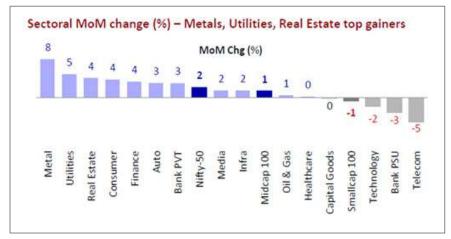
#### **Sectoral Performance**

Key sectors driving the market rally in 2024 include Metals, Utilities, Real Estate, and Financials. Among these. **Metals** gained **8% month-on-month** in September 2024, benefiting from a favourable global environment.

**Utilities** and **Real Estate** grew by **5%** and **4% MoM**, respectively, while Consumer and **Financials** also posted **4% MoM** increases. On the downside, Telecom and **PSU Banks** underperformed, falling by **5%** and **3% MoM**, respectively. The technology sector showed mixed results, with a modest **2% decline MoM** but a positive outlook as companies reposition for future growth.







Source: MO Bulls and Bears

#### **Nifty Earnings: A Closer Look**

The earnings growth for the Nifty-50 in FY25 is expected to moderate, primarily driven by sectors like BFSI, Healthcare, and Utilities. Nifty's earnings are expected to grow by **7**% in FY25 over a high base from FY24, which saw a **26**% growth. The earnings slowdown is mainly attributed to weaker performances in global cyclicals such as Metals and Oil & Gas, which have driven **80**% of the earnings cut.

#### Valuation and Market Sentiment

Indian markets continue to trade at premium valuations compared to their global counterparts. The Nifty-50 is currently trading at **21.5x** its one-year forward earnings, which is **5%** higher than its historical average of **20.4x**. Notably, midcaps and small caps trade at a **59%** and **12% premium** to large caps, respectively. Despite high valuations, investor sentiment remains positive due to factors such as:

- Nifty's PAT CAGR of 12%-25% over the last 3, 5, and 10 years
- Strong government and corporate balance sheets
- Buoyant domestic capital flows

#### **Portfolio Strategy Going Forward**

The equity market outlook remains positive due to deleveraging of corporate balance sheets, an uptick in the capex cycle, and robust earnings expectations for the next two years. However, given the uncertainties in the global context and rich domestic valuations, it is advisable to tread with caution by adopting a strategy which is balanced and resilient. If equity allocation is lower than desired levels, investors can increase allocation by implementing a staggered investment strategy over 3 months for large & multi-cap strategies and 6 to 12 months for select mid & small-cap strategies with accelerated deployment in the event of a meaningful correction.





## **Fixed Income**

#### RBI Remained Status Quo on Policy Rate; Changed Stance to 'Neutral'

The Monetary Policy Committee (MPC) voted to keep the Policy Repo Rate unchanged at 6.5%, with a majority vote of 5 to 1, however unanimously voted to change the stance from "withdrawal of accommodation" to "Neutral". Change in stance was a positive welcome for the market participants, since it signals a shallow rate easing cycle in near to medium term.

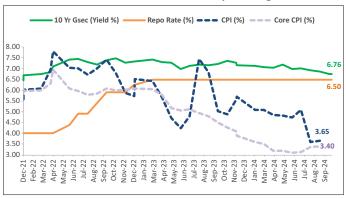
Having said, upside risks to inflation still remains which includes spike in food inflation, uneven weather conditions, geo political tension impact on crude oil.

MPC kept the Real GDP growth and inflation forecasts unchanged for FY25 at 7.2% and 4.5% respectively.

Going forward, RBI would prefer more clarity on following trend/data

- Inflation & Growth dynamics
- Geo Political Developments
- Global Central Bank Stance
- Path of interest rates of developed economies

#### India CPI and Core CPI Inflation is structurally trending downwards...



#### However, food inflation which is ~45% of the CPI index is still high

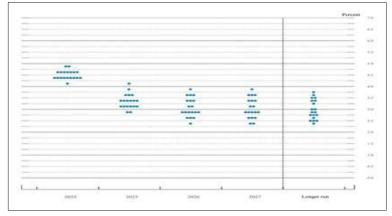


Source: MOSPI, Investing.com, Internal Research

#### FOMC Rate Projections and US/India 10 Yr Yield Curve

- Much of the impact of 50 bps Fed rate cut was factored in the movement of U.S. 10-Year Treasury yield which gradually softened in Sep to 3.71% level before increasing again to 4% levels.
- India's 10 year Gsec continued to remain guided by foreign inflows, strong domestic macros and US Treasury yields to some extent.
- However, recent geo political tension & rise in crude oil prices remains an upside risk for the global yields.

Post a 50 bps Fed rate cut to 4.75% - 5.00%, Federal Policy Rate Median Projection: 4.4% by 2024; 3.4% by 2025, 2.9% by 2026



Source: Federal Reserve





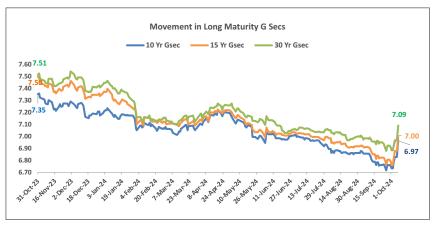
Source: Internal Research, Bloomberg, Investing.com

#### **Current Scenario in Fixed Income in India & Way Forward**

With the stabilization seen in terms GDP growth, cooling down of twin deficits (Fiscal deficit & Current Account deficit) and inflation trending lower, we believe that Indian Economy has entered in a Goldilocks phase. Improving Forex reserves, stable currency and benign 10 year yields also provide additional comfort on the macro front. However, there are certain risks in current scenario like geo political tension and inflation risks which can cause near to medium term volatility in the bond yields

In the last few months, despite stable domestic long term macro fundamentals, the Indian bond market witnessed heightened volatility in line with global markets taking cue from mixed global macro signals, central bank policies across developed markets and rising geopolitical tensions. In last 10 months, yields of long term maturity G-secs eased by 40 – 50 bps albeit interim volatility

However, the medium to longer term trend continues to suggest a softening trajectory – hence, we reiterate our view that core fixed income allocation can remain tilted towards duration through active and passive strategies/bonds so as to capitalize on the evolving fixed income scenario while acknowledging the short-term volatility in yields.

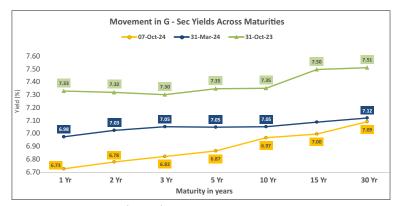


Source: Investing.com, Internal Research

Yields curve has shifted downwards and is gradually moving from a flat to a bull steepening on back of favourable demand supply dynamics and well-contained inflation. The short term yields are softening more than long term yields leading to increase in term spreads







Source: Investing.com, Internal Research

#### **Fixed Income Portfolio Strategy:**

We reiterate our view to have a duration bias in the fixed income portfolio so as to capitalize on the likely softening of yields in the next 1-2 years

- 30% of the portfolio may be invested in
  - Actively managed duration funds to capitalize on evolving fixed income scenario
  - For passive duration allocation, one may invest in long term maturity G-sec papers to benefit from accrual income and potential MTM gains
- 30% 35% of the portfolio shall be allocated to Multi Asset Allocation funds & Equity Savings Funds
  - These funds aim to generate enhanced returns than traditional fixed income with moderate volatility through a combination of Domestic Equity, Arbitrage, Fixed income, International Equity, Gold & other Commodities
- To improve the overall portfolio yield, 30% 35% of the overall fixed income portfolio can be allocated to Private Credit strategies, REITs/InvITs & select high yield NCDs
- **For liquidity management,** investments can be made in Floating Rate (9 to 12 months) & Arbitrage Funds (minimum 3 to 6 months)





## **Gold & Silver**

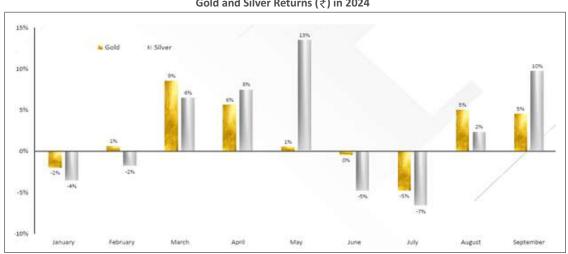
#### **Gold Market Review and Outlook**

#### Introduction

The gold market in 2024 has been dynamic characterized by record-breaking price movements and fluctuating demand from both institutional and consumer fronts.

#### **Market Performance and Trends**

In 2024, gold achieved new peaks, with domestic prices reaching all-time highs alongside international benchmarks. Notably, gold saw a 5% monthly gain recently, contributing to an approximate year-to-date (YTD) increase of 28%. Silver followed this trend, marking an over 8% gain last month. Historical data typically show a downturn in September for these metals, but this year defied expectations, partly due to strategic monetary and policy shifts.

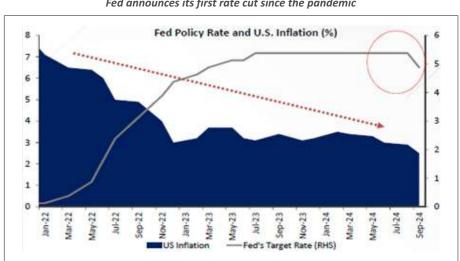


Gold and Silver Returns (₹) in 2024

Source: MO Canvas

#### **Economic Indicators and Influences**

Gold's market buoyancy has been supported by broader economic indicators. The critical policy adjustment was the U.S. Federal Reserve's September move to cut interest rates by 50 basis points, impacting global markets. This decision weakened the U.S. Dollar Index and bond yields, further supporting gold and silver prices. Despite a loose labour market and other mixed economic data, gold continues to benefit as a safe-haven asset in uncertain financial climates.



Fed announces its first rate cut since the pandemic

Source: Reuters





#### **India's Expanding Gold Market**

The Indian gold market has been particularly active, reflecting broader global trends but with local nuances. Following a significant reduction in import duties announced in July, India's gold imports have increased, reaching over 400 tonnes for the year. This duty cut also led to a narrowing of domestic price premiums over international prices.

Indian gold ETFs have enjoyed robust inflows since July. August alone saw record gross inflows of INR 21 billion (~US\$238 million), with net inflows at INR 16 billion (~US\$192 million). This increase signifies a marked 54% year-on-year rise in assets under management for these funds, amounting to INR 374 billion (~US\$4.4 billion).

#### **Going forward**

Looking forward, the global gold market is poised for continued interest despite moderation in central bank purchases. Festive Demand in India and wedding seasons are expected to sustain robust physical demand, especially from rural regions with improving economic conditions due to favourable monsoonal crop yields.

While geopolitical tensions, such as Israel-Hezbollah escalations, continue to cause market uncertainty, such factors generally reinforce gold's appeal as a secure investment.

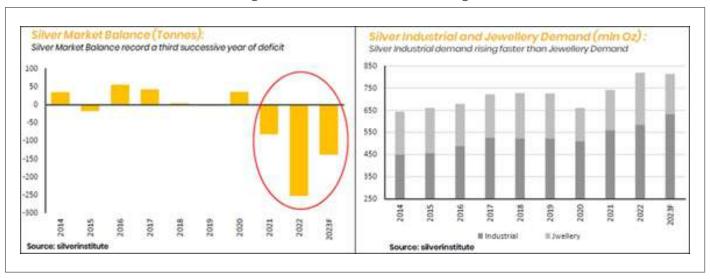




### Silver

### **Demand & Supply**

In the last three years there has been a deficit (demand exceeding supply) for silver which supported the prices. The trend for industrial demand for silver is increasing since 2020 and has reached at all highs.



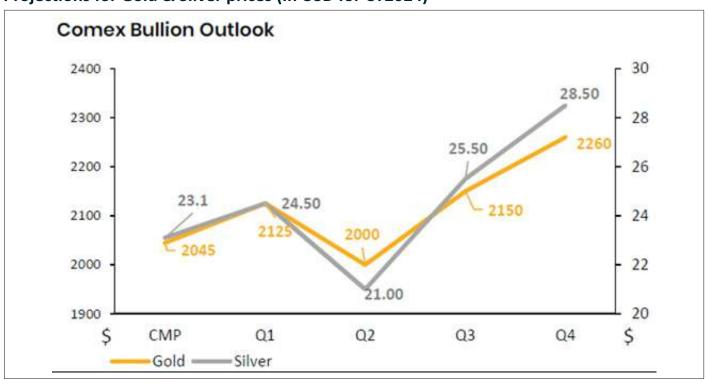
Source: MOFSL

### **Outlook**

As per MOFSL research, Silver has a strong demand outlook based on the following reasons:

- Industrial demand boost
- Boost in Manufacturing and Industrial activity in China
- Potential for pickup in Green tech

### **Projections for Gold & Silver prices (In USD for CY2024)**



Source: MOFSL, CMP as on 5th Jan 2024





### Gold vs. Silver vs. Indian Equity

Asset Class	Equity-IND	Gold	Silver
CAGR from 1990 to 2024*	14.2%	10.4%	7.5%
Standard Deviation	26.8%	14.7%	26.5%
Maximum Drawdown	-55.1%	-25.1%	-54.0%
Maximum Returns - 3Y	59.6%	32.2%	26.3%
Minimum Returns - 3Y	-15.6%	-7.3%	-18.4%
Average Returns - 3Y	12.9%	10.3%	11.8%
Positive Observations (%) - 3\	86.4%	85.1%	76.5%

Correlation	Equity – IND	Gold (INR)	Silver (INR)
Equity - IND	1.00		
Gold (INR)	-0.04	1.00	
Silver (INR)	0.12	0.69	1.00

Returns Distribution	% Observations							
(3Y Rolling Returns)	Equity-IND	Gold	Silver					
-20% to -10%	2.9%	0.0%	9.7%					
-10% to 0%	10.7%	14.9%	14.3%					
0% to 6%	19.9%	19.1%	15.7%					
6% to 10%	14.1%	14.7%	6.9%					
10% to 15%	19.4%	20.7%	12.0%					
15% to 20%	10.2%	14.1%	11.5%					
20% to 30%	9.2%	16.0%	14.7%					
Above 30%	13.6%	0.5%	15.7%					

- Silver exhibits volatility similar to Indian Equities (Based on Std. Deviation on Monthly Returns, Maximum drawdown)
- Hence, While Gold can have a strategic allocation in portfolios,
   Silver should be consider only for tactical allocation

STD is based on monthly returns, \*CAGR is for period 1990 to 30<sup>th</sup> Sep' 24;. Equity-IND is represented by Sensex from 1990 to 2002 and Nifty 50 from 2002 onwards; MCX Spot Gold price in INR from 2006 till date; S&P 500 in INR 1990 onwards; Silver – USD Silver converted in INR. Disclaimer: Past Performance is no guarantee of future Results



### **Section III**

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# **Advisory Approach**

### **Investment Charter – Purpose & Objectives**

Define Investment Objective

- Example: Portfolio designed to provide stability and protection from loss. Primary goal is capital preservation with moderate growth
- Define any liquidity or cash flow requirements from the portfolio

**Risk Tolerance** 

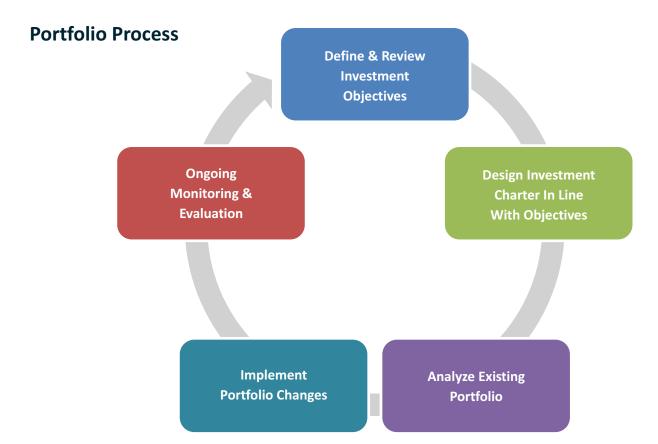
- Degree of risk you are willing to undertake to achieve investment objectives
- Understanding that portfolio returns and portfolio risk are positively correlated

Investment Horizon

- Defining investment horizon, consistent with risk tolerance and return expectations
- The longer the investment tenure, the greater likelihood of achieving investment objectives

Return Expectations

- Return expectations has to be viewed in conjunction with risk undertaken, and the investment horizon
- Ensuring return maximization, for a given level of risk
- Optimizing returns through tax efficiency & legal mechanisms







### **Sample Investment Charter**

### **General Information & Client Profile**

Particulars	<b>Details</b>
Portfolio Characteristics	Portfolio designed to provide stability and protection from loss. Primary goal is capital preservation with moderate growth
Investment Horizon	3 to 5 Years
Liquidity Requirements	5% of the portfolio to be available for redemptions within 2 working days 80% of the portfolio to be available for redemptions within 7 working days
Cash Flow Requirements	No cashflows required from portfolio
Restricted Investments	No exposure to a single issuer real estate NCD
Performance Benchmarking	Fixed Income – CRISIL Short Term Index Liquid Assets – CRISIL Liquid Fund Index
Portfolio Review	Monthly Basis — Portfolio Advisor Quarterly Basis — Head of Investment Advisory Annual Basis — CEO
Review of Guidelines	Guidelines to be reviewed every quarter and / or at the discretion of client / financial advisor

### **Investment Charter – Asset Allocation Guidelines**

Mandate	Criteria	Portfolio Compliance
	Equity (Mutual Funds, Direct Equity, AIFs) – Fixed Income (Mutual Funds, Structures, AIFs, Direct Debt) –	Equity – 3.7%
Asset Allocation	Alternatives (Real Estate, Private Equity, Long Short Funds) – Liquid Assets (Liquid, Ultra Short-Term, and Arbitrage Funds)	Fixed Income – 85.3%
, 13500 , 1110 300 110 11	_	Liquid Assets – 11.0%
Return Expectations <sup>1</sup>	8% to 10% Pre Tax	8.2%
Investment Time Horizon <sup>2</sup>	3 Years to 5 Years	2.4 Years

<sup>&</sup>lt;sup>1</sup>Return expectations for portfolio since inception for active and closed holdings. There is no guarantee that the performance will be achieved. <sup>2</sup>Average age of portfolio holding – Including Closed Holdings

#### **Investment Charter – Exposure Guidelines**

Mandate	Criteria	Portfolio Compliance
Market Cap Limits	Large Cap (Top 100 Companies) — Mid Cap (101 to 250th Company) — Small Cap (251st Company Onwards) —	Large Cap – 48.2% Mid Cap – 23.2% Small Cap – 28.6%
Interest Rate Risk	Modified Duration –	Mod Duration – 1.85
Credit Quality	AAA and Above – AA & Above – A & Below –	60.2% 80.3% 19.8%
Closed Ended Investments	Maximum allocation to closed ended investments –	14%
Mutual Funds & Managed Accounts	Single AMC – Single Scheme –	Fund House A – 19.2% Fund B – 13.7%
Other Instruments	Single Instrument-	Issuer 1 – 8.4% Instrument 1 – 8.4%
Proprietary Products	Own AMC/ Self-Managed Funds/ Structures/ Debt -	AMC 1 – 12.1%

Green indicates compliance, meaning it is matching the criteria, while Blue indicates non-compliance, meaning it is not matching the criteria





### **Our Methodology**

True portfolio of clients and asset allocation is best determined through Financial Planning strategy. If not, the clients can follow a model portfolio approach. Following steps are followed for Model Portfolio construction:

- 1) Investors are classified according to their risk profile viz. Aggressive, Moderately Aggressive, Balanced, Moderately Conservative and Conservative.
- 2) Asset Allocation is done at two levels:
  - (a) Static Based on the risk profile, asset allocation is defined at a broad level:

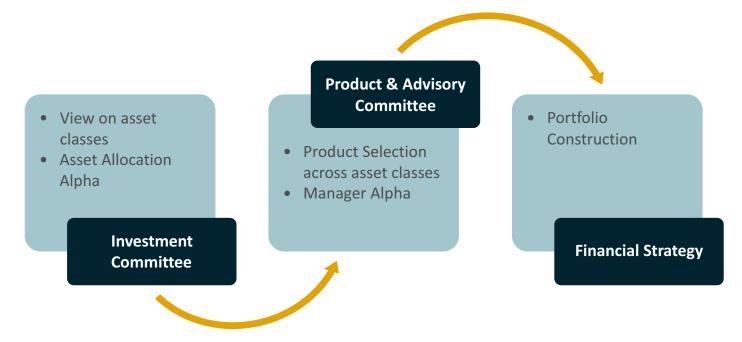
Asset Class / RiskProfile	Equity (%)	Debt (%)	Cash (%)	Gold (%)
Conservative	0.0%	85.0%	10.0%	5.0%
Moderate	20.0%	60.0%	10.0%	5.0%
Balanced	40.0%	40.0%	10.0%	10.0%
Growth	65.0%	20.0%	5.0%	10.0%
Aggressive	85.0%	0.0%	5.0%	10.0%

(b) Dynamic – Asset Allocation based on the market conditions

Since different clients have different risk return preferences, based on our comprehensive risk profiling process we have categorized the clients broadly into 5 categories viz. Conservative (Debt only), Balanced, Aggressive + (High conviction), Aggressive + (PMS/AIF only), Aggressive + (MF only).

### **Advisory Process**

We follow a robust Advisory Process to generate "Alpha" in the client's portfolio. The entire approach is governed by a stringent risk management framework.

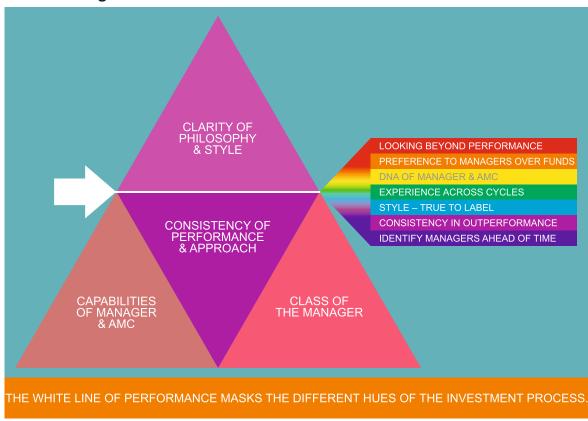




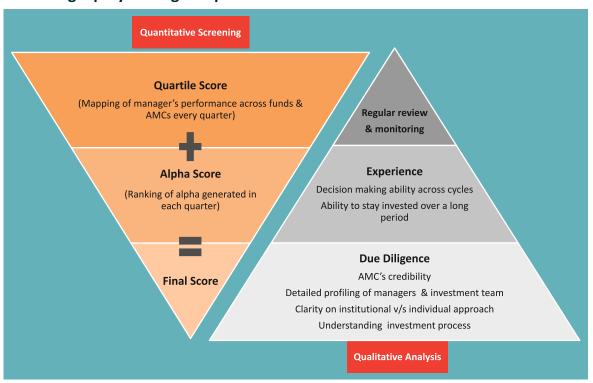


# **4C Manager Selection Framework**

**The 4C Manager Selection Process** 



### **Evaluating Equity Manager Expertise**





### **Evaluating Fixed Income Manager Expertise**

### Calls on Interest rate/ Credit calls

- Capability of being ahead of the curve
- Ability to identify companies having intent & ability to repay
- Not chasing yields by compromise on quality

### Class of the Manager & Fund Size

- Relevant experience in managing strategies
- Years of practice & experience of cycles to take high conviction calls
- High in integrity and transparency

### **Clarity of Philosophy & Style**

- True to label
- Portraying justice to the respective investment strategies

### **Consistency of Approach & Performance**

- Alignment of view & investment
- Consistency in generating sustainable risk adjusted returns





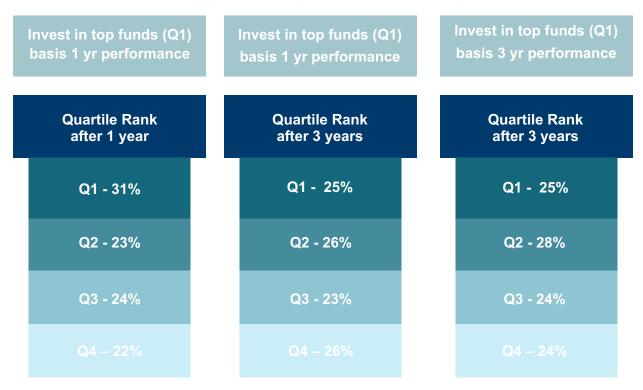
# **Hind-sight Investing**

We are well aware of the disclaimer "past performance is no guarantee of future results". Despite this the most common method of investing in mutual funds remains by looking at the past performance. It's quite intuitive to assume that something that was a good investment in the recent past is still a good investment.

However, it's not that simple. Our study shows that there is a limited probability of getting investment decisions right which are solely based on historical data. Let us illustrate this with some examples of the recent past.

The below table comprises of last 22 years of data which to our mind is comprehensive. Funds were ranked based solely on performance for pre-defined time buckets. As you can see, in the 1 year bucket 35% of the funds continued to be top performers and 65% could not retain their position. Similarly, in the 3 year bucket 74% of the funds could not retain their position.

### Review period: 31<sup>st</sup> Jan 2000 - 31<sup>st</sup> Dec. 2023 Investments in top performing funds based on 1 – 3 yr track record



The top 25% of the funds on basis of performance are assigned Q1, next 25% are assigned Q2 and so on.

If we translate the above numbers in terms of probability, your chance of selecting a top performing fund basis past performance is lesser than winning a coin toss!

Just like we don't drive a car looking at the rear view mirror, investment decisions too should not be based on mere past performance. In fact to our mind one needs to go beyond the norm of return based analysis to arrive at investment decisions.

As the age old adage goes "bet on the jockey, not the horse", the same holds true for investment wherein you lay your bet on the manager and not the fund. So how does one go about it? In line with our philosophy of empowering you, we take this opportunity to provide you an understanding of our "manager selection methodology".

(Methodology notes: Date range period 2000-2023, calendar year returns, all open-ended equity schemes, AUM cut off 250cr as on 31st Dec 2023)





# **Decoding Investment Style**

# Past performance is just the tip of the iceberg - A consistent and a transparent portfolio management approach contributes to the sustainable long term returns

As investors and advisors, we tend to get swayed by the recent past performance while making our investment decisions and overlook the underlying philosophy and process which would contribute towards the future returns. Moreover, history suggests that the process for selecting funds only on the basis of past performance may not be a full proof procedure in the future. Thus, we believe that in generating sustainable long term performance, skill plays a major role rather than luck and to assess the skills of a fund manager, it becomes pertinent to understand the consistency in their fund management approach.

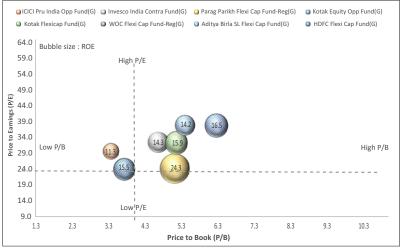
Like any sportsman who demonstrates their styles in different terrains, we are of the view that every manager has a different style and approach for stock picking and portfolio construction. Through our detailed due diligence process, we aim to understand the capabilities, consistency and experience of the Fund manager and substantiate their investment style with their past and current investments.

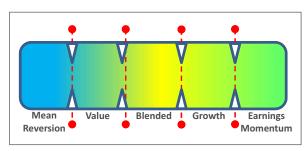
Through our analysis and research, we have devised a 'Fund Stylometer' which basically states that an investment style oscillates between two extremes of investing i.e. Suit of Armour and Earnings Momentum while the other blended styles of investment like Value, Blended and Growth lies in between the two extremes. When a manager sticks to picking stocks which are out of favor or below their average valuations and expect these stocks to revert back, then these managers are demonstrating a Suit of Armour investment style. For example, ICICI Fund Managers are known for their value style of investing. On the other hand, if the manager foresees a sustainable growth in the earnings of a company and is ready to pay a premium for the stock, then the fund manager belongs to growth style of investing. For example, Motilal Oswal Fund Managers believe in 'QGLP' and exhibit earnings momentum investment style.

In an investment world where more choices may lead to more confusion, it is important to understand the style of the Fund Manager rather than the standalone performance of the funds. Also, since different managers exhibit their strengths in different market conditions, it is viable to construct a portfolio with appropriate combination of investment styles which in turn would minimize duplication and over diversification.

To put into the perspective of quantifiable numbers, we have exhibited the styles of the managers through portfolio attributes (P/E, P/B and RoE) over a period of three years, as shown in the bubble chart. **The bubble chart aims to show the relative positioning of each fund with respect to their investment style with the peers and benchmark.** For example, a fund with relatively low P/B and low P/E would represent a Suit of Armour style of investing, while a fund with relatively high P/B, high P/E and higher RoE would represent earnings momentum style. Except for a few funds, most of the funds represent a blended investment style which is a mix of value and growth style

#### Positioning of Multi Cap Funds (Sample)





Period: Nov. 2022 - Dec. 2022

Note: Over a period of 3 years, X Axis represents monthly average of P/B , Y Axis represents monthly average of P/E , Size of the bubble represents monthly average of RoE





# **Estate Planning**

#### Can I draft a will that benefits my family as per my terms?

You can draft a will for all your assets. The will should have details of the beneficiaries and details of all assets and investments. The will should then specify the distribution of assets as per your wishes.

Do remember to update your will periodically to reflect changes in your assets, beneficiaries, or other circumstances. (iStock)

#### Case Study:

I am 54-years-old and live with my wife and son. I own the house we live in as well as the adjacent house in which my mother resides. Additionally, I have investments in PPF (public provident fund) account, and various other assets. I am planning to write a will with my wife as the sole beneficiary. In case she predeceases me, I want the assets to go to my son. I want my mother to retain the flat till her demise, whereupon my son should get custody of that house. How do I accomplish all this with a will?

As per your query, we assume that you are is a Hindu. Further, we understand that there is no right or interest of any other person in your properties and that the same were held only by you. We further understand that these are self-earned and self-created.

#### In a situation like this, the first option is creating a will.

You can draft a will for all your assets. The will should have details of the beneficiaries and details of all assets and investments. The will should then specify the distribution of assets as per your wishes.

With reference to the flat where your mother is residing, you should specify the property and insert a "life interest" clause to create a living interest for your mother. The life interest clause should specify clearly that you want your mother to enjoy the property for her lifetime. The property on which such a life interest is created cannot be sold, mortgaged or alienated by any method by any other person for the lifetime of your mother, thus will allow your mother to enjoy the property without any complications.

The will should be dated and signed by you and attested by at least two witnesses (preferably younger to you), appoint the executor in the will and have the same registered (this is optional).

In case of your demise, the executor has to seek probate on your will and distribute the assets as per your wishes.

#### The second option is to create a private family trust.

However, you would either have to transfer the property in the trust which will attract stamp duty levied at the market rate or make a provision in your will that the property gets bequeathed to the private trust upon your demise.

Here, the trust can have the terms where your mother will have the right to enjoy the property during her lifetime and only then will that be given to your wife or son.

A private trust is an effective vehicle to ensure a proper succession plan and does not require probate to transfer/benefit from the property.

Do remember to update your will periodically to reflect changes in your assets, beneficiaries, or other circumstances.

Neha Pathak is head of trust and Estate Planning, Motilal Oswal Private Wealth.

#### Source:

https://www.livemint.com/money/personal-finance/creating-a-will-to-secure-the-future-a-guide-for-hindu-individuals-with-multiple-beneficiaries-and-assets-11692723401041.html



## **Section IV**

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# **Managed Strategies - PMS & AIF**

Name of the Fund	Motilal Oswal Value Migra	tion PMS	Motilal Oswal Value Migration AIF		Motilal Oswal NTDOP	PMS	Motilal Oswal Vision 20	)30 AIF	Nifty 50 TRI	-	Nifty 500 TRI	
Category	Multi Cap		Multi cap		Multi cap		Multi cap					
Fund Manager	Vaibhav Agarwal		Vaibhay Agarwal	Vaibhav Agarwal		Vaibhav Agarwal		Vaibhav Agarwal				
Inception Date	18-02-2003		07-09-2020		03-08-2007		12-05-2022					
AUM (in Rs cr) as on Aug	2543		92		6493		797					
2024 Investment Style	Growth		Growth				Growth					
Number of Stocks	25		24		31		36		50		500	
Returns (%)												
1 Month	3.0		3.0		2.3		1.7		1.4		1.0	
3 Month	18.5		20.8		17.1		13.3		12.5		12.9	
6 Month	26.6		30.8		20.3		17.5		15.8		18.9	
1 Year	59.2		65.5		44.8		42.3		32.6		41.6	
3 Year	23.9		27.4		14.6				15.2		18.9	
5 Year	23.0		2711		18.6				19.4		22.7	
Risk Measures (3Y)	23.0				10.0				13.1		22.7	
Standard Deviation (%)	6.8				6.1				5.3		6.8	
Beta	0.9				0.8				0.8		1.0	
1 Year Rolling Return (%)	0.5				0.0				0.0		1.0	
Postive observations	87.8		97.1		73.5				93.9		97.3	
	23.3		23.5		20.2				21.6		14.8	
Average Return Minimum Return	-6.9		-3.2		-12.1				-1.6		-3.1	
Maximum Return	61.8		67.0		67.1				72.5		29.0	
	01.8		67.0		07.1				72.5		29.0	
3 Year Rolling Return (%)	07.2				00.4				00.6		07.2	
Postive observations	97.3				90.4				98.6		97.3	
Average Return	11.6				11.0				14.5		14.8	
Minimum Return	-3.7				-4.6				-0.8		-3.1	
Maximum Return	24.7				20.5				27.8		29.0	
Valuations												
PE	61.7		60.8		47.7		57.9		24.2		27.6	
PB	8.8		8.6		4.6		5.7		3.8		4.1	
ROE (%)	14.3		14.2		9.7		9.8		15.7		14.8	
Portfolio Composition-												1
	Kalyan Jewellers India Ltd.	7.1	Kalyan Jewellers India Limited	7.2	Piramal Enterprises Ltd.	5.2	Piramal Enterprises Limited	4.2	HDFC Bank Ltd.	11.0	HDFC Bank Ltd.	6.4
	Suzlon Energy Ltd.	7.0	Suzlon Energy Ltd	7.0	Inox Wind Ltd.	4.2	Suzlon Energy Ltd	4.0	Reliance Industries Ltd.	9.1	Reliance Industries Ltd.	5.3
	Zomato Ltd.	6.6	Zomato Limited	6.7	Suzlon Energy Ltd.	4.2	Inox Wind Limited	3.7	ICICI Bank Ltd.	7.7	ICICI Bank Ltd.	4.5
	Apar Industries Ltd.	5.2	Apar Industries Ltd	5.1	JSW Energy Ltd.	4.1	Zomato Limited	3.6	Infosys Ltd.	6.3	Infosys Ltd.	3.6
	Inox Wind Ltd.	5.0	Inox Wind Limited	5.1	Zomato Ltd.	4.1	Jsw Energy Limited	3.5	ITC Ltd.	4.1	ITC Ltd.	2.4
	Prestige Estates Projects Ltd.	5.0	Prestige Estates Projects Limited	5.0	Mahindra & Mahindra Financial Services Ltd.	4.0	Kalyan Jewellers India Limited	3.3	Tata Consultancy Services Ltd.	4.1	Tata Consultancy Services Ltd.	2.4
Top 10 Stocks (%)	Trent Ltd.	4.7	Trent Ltd.	4.7	BSE Ltd.	3.9	Prestige Estates Projects Limited	3.2	Larsen & Toubro Ltd.	3.9	Larsen & Toubro Ltd.	2.2
	Angel One Ltd.	4.3	Religare Enterprises Ltd.	4.6	Kalyan Jewellers India Ltd.	3.9	Mahindra And Mahindra Financial Services Limited	3.1	Bharti Airtel Ltd.	3.8	Bharti Airtel Ltd.	2.2
	Kaynes Technology India Ltd.	4.2	Angel One Limited	4.4	Bharat Heavy Electricals Ltd.	3.6	Bse Limited	2.9	Axis Bank Ltd.	3.0	Axis Bank Ltd.	1.7
	Bharat Electronics Ltd.	4.2	Bharat Electronics Ltd	4.2	Voltas Ltd.	3.5	Bharat Heavy Electricals Ltd	2.9	State Bank Of India	2.8	State Bank Of India	1.6
	Others	46.7	Others	45.9	Others	59.4	Others	65.7	Others	44.2	Others	67.5
	Industrials	35.8	Industrials	35.9	Industrials	27.7	Industrials	23.2	Financial Services	0.3	Financial Services	0.3
	Consumer Discretionary	30.9	Consumer Discretionary	31.2	Financial Services	26.5	Financial Services	21.5	Information Technology	0.1	Consumer Discretionary	0.2
Top 5 Sectors (%)	Financial Services	16.8	Financial Services	17.4	Consumer Discretionary	23.1	Consumer Discretionary	19.8	Energy	0.1	Information Technology	0.1
100 3 3001013 (/0)	Commodities	5.9	Commodities	6.2	Commodities	5.9	Commodities	4.7	Consumer Discretionary	0.1	Energy	0.1
	Information Technology	3.6	Information Technology	3.6	Information Technology	5.8	Information Technology	4.6	Fast Moving Consumer Goods	0.1	Industrials	0.1
Concentration (%)												
Top 5	30.9		31.1		21.8		19.0		38.3		22.3	
Top 10	53.3		54.1		40.6		34.3		55.8		32.5	
Market Capitalisation												
Large Cap (%)	22.2		22.3		35.0		28.8		100.0		71.9	
Mid Cap (%)	40.6		40.8		34.4		28.8		0.0		18.2	
	36.0		36.9		27.0		22.4		0.0		9.8	
Small Cap (%)	30.0		36.9 8,04,849		14,13,346		11,64,206		75,31,384		47,49,121	

<sup>\*</sup>PE PB for Indices are from Bloomberg - \* Portfolio & Returns on 31" August, 2024, Past performance may or may not be sustained in future \*\*Rolling Returns on a monthly basis: 1 Year time period – August 20 – August 24, 3 Year time period – August 18 – August 24 Standard Deviation, 1Yr & 3 Yr rolling returns and ROE are in %. Beta, PE & PB are trailing and in multiples (x)





	1								1			
Name of the Fund	Motilal Oswal BOP PN	/IS	Motilal Oswal Founders PMS		Motilal Oswal Founders AIF Motilal Oswal Founders AIF S			AIF S2	Nifty 50 TRI		Nifty 500 TRI	
Category	Multi Cap		Multi Cap		Multi Cap		Multi Cap					
Fund Manager	Atul Mehra		Vaibhav Agarwal		Vaibhav Agarwal		Vaibhav Agarwal					
Inception Date	18-12-2017		16-03-2023		01-02-2023		01-08-2023					
AUM (in Rs cr) as on AUGUST 2024	1539		1786		1928		906					
Investment Style	Growth		Growth		Growth		Growth					
Number of Stocks as on												
AUGUST 2024	25		26		26		27		50		500	
Returns (%)												
1 Month	3.3		4.0		3.8		3.4		1.4		1.0	
3 Month	18.2		23.5		22.8		20.6		12.5		12.9	
6 Month	26.7		30.7		30.7		26.1		15.8		18.9	
1 Year	42.1		59.3		56.4		57.2		32.6		41.6	
3 Year	20.3		33.3		30.4		37.2		15.2		18.9	
5 Year	21.7								19.4		22.7	
Risk Measures (3Y)	21.7								15.4		22.1	
	4.1								F 2		C 0	
Standard Deviation (%)	4.1								5.3		6.8	
Beta	0.8								0.8		1.0	
1 Year Rolling Return (%)	21.2											
Positive Observations	91.8								93.9		97.3	
Average Return	22.1						-		21.6		14.8	
Minimum Return	-4.8						-		-1.6		-3.1	
Maximum Return	64.0								72.5		29.0	
3 Year Rolling Return (%)												
Positive Observations	100.0								98.6		97.3	
Average Return	16.1								14.5		14.8	
Minimum Return	8.9								-0.8		-3.1	
Maximum Return	23.0								27.8		29.0	
Valuations												
PE	61.0		73.7		76.5		89.2		24.2		27.6	
PB	8.7		6.7		6.6		7.7		3.8		4.1	
ROE (%)	14.2		9.0		8.6		8.7		15.7		14.8	
Portfolio Composition-												
	Kalyan Jewellers India Ltd.	6.8	Zomato Ltd.	6.8	Zomato Limited	6.6	Zomato Limited	5.6	HDFC Bank Ltd.	11.0	HDFC Bank Ltd.	6.4
	Suzlon Energy Ltd.	6.7	Suzlon Energy Ltd.	6.5	Suzlon Energy Ltd	6.2	Kalyan Jewellers India Limited	5.5	Reliance Industries Ltd.	9.1	Reliance Industries Ltd.	5.3
	Zomato Ltd.	6.6	Kalyan Jewellers India Ltd.	6.1	Kalyan Jewellers India Limited	5.8	Suzlon Energy Ltd	4.8	ICICI Bank Ltd.	7.7	ICICI Bank Ltd.	4.5
	Inox Wind Ltd.	5.1	Inox Wind Ltd.	5.8	Inox Wind Limited	5.0	Inox Wind Limited	4.7	Infosys Ltd.	6.3	Infosys Ltd.	3.6
	Prestige Estates Projects Ltd.	5.1	Prestige Estates Projects Ltd.	5.0	Trent Ltd.	4.6	Ptc Industries Limited	4.5	ITC Ltd.	4.1	ITC Ltd.	2.4
Top 10 Stocks (%)	Trent Ltd.	4.7	Trent Ltd.	4.7	Prestige Estates Projects Limited	4.5	Zen Technologies Limited	4.5	Tata Consultancy Services Ltd.	4.1	Tata Consultancy Services Ltd.	2.4
	Apar Industries Ltd.	4.7	PTC Industries Ltd.	4.5	Ptc Industries Limited	4.4	Radico Khaitan Ltd.	4.4	Larsen & Toubro Ltd.	3.9	Larsen & Toubro Ltd.	2.2
	Angel One Ltd.	4.4	Piramal Enterprises Ltd.	4.3	Piramal Enterprises Limited	4.4	Trent Ltd.	4.2	Bharti Airtel Ltd.	3.8	Bharti Airtel Ltd.	2.2
	Kaynes Technology India Ltd.	4.2	Apar Industries Ltd.	4.2	Apar Industries Ltd	4.3	Phoenix Mills Ltd.	4.2	Axis Bank Ltd.	3.0	Axis Bank Ltd.	1.7
	Religare Enterprises Ltd.	4.2	Dixon Technologies (India) Ltd.	4.2	Dixon Technologies India Limited	4.2	Kaynes Technology India Limited	4.1	State Bank Of India	2.8	State Bank Of India	1.6
	Others	47.6	Others	48.1	Others	49.9	Others	53.6	Others	44.2	Others	67.5
	Industrials	35.4	Consumer Discretionary	38.5	Consumer Discretionary	37.3	Consumer Discretionary	33.2	Financial Services	0.3	Financial Services	0.3
	Consumer Discretionary	30.9	Industrials	34.6	Industrials	34.8	Industrials	_	Information Technology	0.1	Consumer Discretionary	0.2
T F-0 - 10/1	Financial Services	17.8	Financial Services	10.7	Financial Services	9.9	Financial Services	7.5	Energy	0.1	Information Technology	0.1
Top 5 Sectors (%)	Commodities	6.0	Commodities	6.2	Commodities	6.9	Commodities	6.3	Consumer Discretionary	-	Energy	0.1
	Information Technology	3.7	Information Technology	3.4	Information Technology	4.1	Fast Moving Consumer Goods	4.4	Fast Moving Consumer Goods		Industrials	0.1
Concentration (%)		_						_		_		<u> </u>
Top 5	30.3		30.1		28.2		25.0		38.3		22.3	
Top 10	52.4		51.9		50.1		46.4		55.8		32.5	
Market Capitalisation	54.4		51.5		50.1		70.9		55.0		32.3	
Large Cap (%)	22.6		15.5		14.8		12.2		100.0		71.9	
Mid Cap (%)	38.6		40.6		38.6		34.4		100.0 0.0		18.2	
Small Cap (%)	37.5		42.8						<del> </del>			
	J/.J		74.0		46.0		43.6		0.0		9.8	
Wt. Avg Market Cap (in Rs Cr)	7,99,313		6,88,988		6,69,052		5,82,466		75,31,384		47,49,121	

<sup>\*</sup>PE PB for Indices are from Bloomberg - \* **Portfolio & Returns on 31**<sup>st</sup> **August, 2024,** Past performance may or may not be sustained in future \*\*Rolling Returns on a monthly basis: 1 Year time period – August 20 – August 24, 3 Year time period – August 18 – August 24 Standard Deviation, 1Yr & 3 Yr rolling returns and ROE are in %. Beta, PE & PB are trailing and in multiples (x)





Name of the Fund	Motilal Oswal Business Ad Fund	dvantage	Abakkus All Cap PMS		Helios India Rising PMS		Marathon Trend Following PMS		Nifty 50 TRI		Nifty 500 TRI	
Category	Multi Cap		Multi Cap		Multi Cap		Multi Cap					
Fund Manager	Vaibhav Agarwal		Sunil Singhania		Dinshaw Irani		Atul Suri					
Inception Date	31-08-2020		30-10-2020		16-03-2020		01-04-2023					
AUM (in Rs cr) as on AUGUST 2024	839		7116		1504		439					
Investment Style	Growth		GARP		GARP		Growth					
Number of Stocks as on					39							
AUGUST 2024	31		29	29			21		50		500	
Returns (%)												
1 Month	5.5		1.5		1.7		0.5		1.4		1.0	
3 Month	20.7		9.2		10.9		10.7		12.5		12.9	
6 Month	29.2		13.1		8.4		17.6		15.8		18.9	
1 Year	64.4		32.2		41.1		40.2		32.6		41.6	
3 Year	24.8		20.0		17.7				15.2		18.9	
5 Year									19.4		22.7	
Risk Measures (3Y)												
Standard Deviation (%)									5.3		6.8	
Beta									0.8		1.0	
1 Year Rolling Return (%)												
Positive Observations	69.4				81.0				93.9		97.3	
Average Return	25.9				26.7				21.6		14.8	
Minimum Return	-17.0				-6.3		-		-1.6		-3.1	
Maximum Return	74.3				61.7				72.5		29.0	
3 Year Rolling Return (%)									***			
Positive Observations									98.6		97.3	
Average Return									14.5		14.8	
Minimum Return									-0.8		-3.1	
Maximum Return									27.8		29.0	
Valuations	50.0		25.7		25.6		20.0		24.2		27.6	
PE	50.8		25.7 3.7		35.6		39.0		24.2		27.6	
PB	5.6				5.1		7.6		3.8		4.1	
ROE (%) Portfolio Composition-	11.1		14.6		14.3		19.5		15.7		14.0	
Portiono Composition-	Kirloskar Oil Engines	Ι	Sun Pharmaceutical			Г				Г		Ι
	Limited  Kalyan Jewellers India	4.7	Industries Limited Jindal Stainless Limited	5.6	State Bank Of India Hdfc Bank Ltd	6.8	Trent Ltd. Persistent Systems Ltd	5.5	HDFC Bank Ltd.  Reliance Industries Ltd.	9.1	HDFC Bank Ltd.  Reliance Industries Ltd.	5.3
	Limited	4.0	Jilidai Staililess Ellilited	J.2	Titule Dalik Eta	0.7	reisistent systems Etu	J.J	incliance muustnes Ltu.	3.1	incliance industries Ltu.	5.5
	Angel One Limited	4.6	Hcl Technologies Limited	5.1	Zomato Ltd	6.3	Apar Industries Ltd	5.2	ICICI Bank Ltd.	7.7	ICICI Bank Ltd.	4.5
	Zomato Limited	4.5	Ntpc Limited	5.0	Icici Bank Ltd	6.3	Sun Pharmaceuticals Industries Limited	5.0	Infosys Ltd.	6.3	Infosys Ltd.	3.6
	Inox Wind Limited	3.9	State Bank Of India	4.9	Adani Ports And Special Economic Zone Ltd	4.0	Kei Industries Ltd.	4.9	ITC Ltd.	4.1	ITC Ltd.	2.4
Top 10 Stocks (%)	Piramal Enterprises Limited	3.9	Max Financial Services Limited	4.7	Varun Beverages Ltd	3.9	Abb India Limited	4.8	Tata Consultancy Services Ltd.	4.1	Tata Consultancy Services Ltd.	2.4
	Suzlon Energy Ltd	3.8	Polycab India Limited	4.4	Bharti Airtel Ltd	3.9	Siemens Ltd	4.8	Larsen & Toubro Ltd.	3.9	Larsen & Toubro Ltd.	2.2
	Prestige Estates Projects		Larsen And Toubro									1
	Limited	3.8	Limited	4.3	Tata Consultancy Services Ltd	3.6	Kpit Technologies Limited	4.8	Bharti Airtel Ltd.	3.8	Bharti Airtel Ltd.	2.2
	Limited  Bharat Heavy Electricals  Ltd	3.8	Limited Indusind Bank Limited	4.3	1	3.6	Kpit Technologies Limited  Rural Electrification  Corporation Limited	4.8	Bharti Airtel Ltd.  Axis Bank Ltd.	3.8	Bharti Airtel Ltd.  Axis Bank Ltd.	2.2
	Bharat Heavy Electricals				Services Ltd		Rural Electrification					
	Bharat Heavy Electricals Ltd	3.7 3.5 59.1	Indusind Bank Limited Aditya Birla Capital Limited Others	4.0 4.0 52.8	Services Ltd Reliance Industries Ltd Kpit Technologies Ltd Others	3.4 3.2 51.9	Rural Electrification Corporation Limited Federal Bank Limited Others	4.8 4.7 50.3	Axis Bank Ltd. State Bank Of India Others	3.0 2.8 44.2	Axis Bank Ltd. State Bank Of India Others	1.7 1.6 67.5
	Bharat Heavy Electricals Ltd Voltas Limited Others Industrials	3.7 3.5 59.1 30.7	Indusind Bank Limited  Aditya Birla Capital  Limited  Others  Financial Services	4.0 4.0 52.8 31.8	Services Ltd  Reliance Industries Ltd  Kpit Technologies Ltd  Others  Financial Services	3.4 3.2 51.9 34.3	Rural Electrification Corporation Limited Federal Bank Limited Others Industrials	4.8 4.7 50.3 32.6	Axis Bank Ltd. State Bank Of India Others Financial Services	3.0 2.8 44.2 0.3	Axis Bank Ltd. State Bank Of India Others Financial Services	1.7 1.6 67.5 0.3
	Bharat Heavy Electricals Ltd  Voltas Limited  Others Industrials Consumer Discretionary	3.7 3.5 59.1 30.7 28.3	Indusind Bank Limited Aditya Birla Capital Limited Others Financial Services Commodities	4.0 4.0 52.8 31.8 11.9	Services Ltd  Reliance Industries Ltd  Kpit Technologies Ltd  Others  Financial Services  Consumer Discretionary	3.4 3.2 51.9 34.3 16.5	Rural Electrification Corporation Limited Federal Bank Limited Others Industrials Financial Services	4.8 4.7 50.3 32.6 18.7	Axis Bank Ltd.  State Bank Of India  Others  Financial Services  Information Technology	3.0 2.8 44.2 0.3 0.1	Axis Bank Ltd.  State Bank Of India  Others  Financial Services  Consumer Discretionary	1.7 1.6 67.5 0.3 0.2
	Bharat Heavy Electricals Ltd Voltas Limited Others Industrials	3.7 3.5 59.1 30.7	Indusind Bank Limited  Aditya Birla Capital  Limited  Others  Financial Services	4.0 4.0 52.8 31.8	Services Ltd  Reliance Industries Ltd  Kpit Technologies Ltd  Others  Financial Services	3.4 3.2 51.9 34.3	Rural Electrification Corporation Limited Federal Bank Limited Others Industrials	4.8 4.7 50.3 32.6	Axis Bank Ltd. State Bank Of India Others Financial Services	3.0 2.8 44.2 0.3	Axis Bank Ltd. State Bank Of India Others Financial Services	1.7 1.6 67.5 0.3
Top 5 Sectors (%)	Bharat Heavy Electricals Ltd  Voltas Limited  Others Industrials Consumer Discretionary	3.7 3.5 59.1 30.7 28.3	Indusind Bank Limited Aditya Birla Capital Limited Others Financial Services Commodities	4.0 4.0 52.8 31.8 11.9	Services Ltd  Reliance Industries Ltd  Kpit Technologies Ltd  Others  Financial Services  Consumer Discretionary	3.4 3.2 51.9 34.3 16.5	Rural Electrification Corporation Limited Federal Bank Limited Others Industrials Financial Services	4.8 4.7 50.3 32.6 18.7	Axis Bank Ltd.  State Bank Of India  Others Financial Services Information Technology Energy  Consumer Discretionary	3.0 2.8 44.2 0.3 0.1	Axis Bank Ltd.  State Bank Of India  Others  Financial Services  Consumer Discretionary	1.7 1.6 67.5 0.3 0.2
	Bharat Heavy Electricals Ltd  Voltas Limited  Others Industrials Consumer Discretionary Financial Services	3.7 3.5 59.1 30.7 28.3 19.4	Indusind Bank Limited Aditya Birla Capital Limited Others Financial Services Commodities Industrials	4.0 4.0 52.8 31.8 11.9 11.5	Services Ltd  Reliance Industries Ltd  Kpit Technologies Ltd  Others  Financial Services  Consumer Discretionary Information Technology Fast Moving Consumer	3.4 3.2 51.9 34.3 16.5 9.2	Rural Electrification Corporation Limited Federal Bank Limited Others Industrials Financial Services Information Technology	4.8 4.7 50.3 32.6 18.7 10.1	Axis Bank Ltd.  State Bank Of India  Others  Financial Services Information Technology Energy	3.0 2.8 44.2 0.3 0.1	Axis Bank Ltd.  State Bank Of India  Others  Financial Services  Consumer Discretionary  Information Technology	1.7 1.6 67.5 0.3 0.2
Top 5 Sectors (%)  Concentration (%)	Bharat Heavy Electricals Ltd  Voltas Limited  Others Industrials Consumer Discretionary Financial Services Healthcare	3.7 3.5 59.1 30.7 28.3 19.4 2.9	Indusind Bank Limited  Aditya Birla Capital Limited Others Financial Services Commodities Industrials  Healthcare	4.0 4.0 52.8 31.8 11.9 11.5 7.4	Services Ltd  Reliance Industries Ltd  Kpit Technologies Ltd  Others  Financial Services  Consumer Discretionary Information Technology Fast Moving Consumer  Goods	3.4 3.2 51.9 34.3 16.5 9.2 7.2	Rural Electrification Corporation Limited Federal Bank Limited Others Industrials Financial Services Information Technology Healthcare	4.8 4.7 50.3 32.6 18.7 10.1 9.6	Axis Bank Ltd.  State Bank Of India  Others Financial Services Information Technology Energy Consumer Discretionary Fast Moving Consumer	3.0 2.8 44.2 0.3 0.1 0.1	Axis Bank Ltd.  State Bank Of India  Others  Financial Services  Consumer Discretionary  Information Technology  Energy	1.7 1.6 67.5 0.3 0.2 0.1
Concentration (%) Top 5	Bharat Heavy Electricals Ltd  Voltas Limited  Others Industrials Consumer Discretionary Financial Services  Healthcare  Energy  22.3	3.7 3.5 59.1 30.7 28.3 19.4 2.9	Indusind Bank Limited Aditya Birla Capital Limited Others Financial Services Commodities Industrials Healthcare Information Technology	4.0 4.0 52.8 31.8 11.9 11.5 7.4	Services Ltd  Reliance Industries Ltd  Kpit Technologies Ltd  Others  Financial Services  Consumer Discretionary Information Technology Fast Moving Consumer  Goods  Utilities	3.4 3.2 51.9 34.3 16.5 9.2 7.2	Rural Electrification Corporation Limited Federal Bank Limited Others Industrials Financial Services Information Technology Healthcare Consumer Discretionary	4.8 4.7 50.3 32.6 18.7 10.1 9.6	Axis Bank Ltd.  State Bank Of India  Others Financial Services Information Technology Energy Consumer Discretionary Fast Moving Consumer Goods  38.3	3.0 2.8 44.2 0.3 0.1 0.1	Axis Bank Ltd.  State Bank Of India  Others Financial Services Consumer Discretionary Information Technology Energy Industrials	1.7 1.6 67.5 0.3 0.2 0.1
Concentration (%) Top 5 Top 10	Bharat Heavy Electricals Ltd  Voltas Limited  Others Industrials Consumer Discretionary Financial Services  Healthcare  Energy	3.7 3.5 59.1 30.7 28.3 19.4 2.9	Indusind Bank Limited  Aditya Birla Capital Limited Others Financial Services Commodities Industrials  Healthcare  Information Technology	4.0 4.0 52.8 31.8 11.9 11.5 7.4	Services Ltd  Reliance Industries Ltd  Kpit Technologies Ltd  Others  Financial Services  Consumer Discretionary Information Technology Fast Moving Consumer Goods  Utilities	3.4 3.2 51.9 34.3 16.5 9.2 7.2	Rural Electrification Corporation Limited Federal Bank Limited Others Industrials Financial Services Information Technology Healthcare Consumer Discretionary	4.8 4.7 50.3 32.6 18.7 10.1 9.6	Axis Bank Ltd.  State Bank Of India  Others Financial Services Information Technology Energy Consumer Discretionary Fast Moving Consumer Goods	3.0 2.8 44.2 0.3 0.1 0.1	Axis Bank Ltd.  State Bank Of India  Others Financial Services Consumer Discretionary Information Technology Energy Industrials	1.7 1.6 67.5 0.3 0.2 0.1
Concentration (%) Top 5 Top 10 Market Capitalisation	Bharat Heavy Electricals Ltd  Voltas Limited  Others Industrials Consumer Discretionary Financial Services Healthcare Energy  22.3 40.9	3.7 3.5 59.1 30.7 28.3 19.4 2.9	Indusind Bank Limited Aditya Birla Capital Limited Others Financial Services Commodities Industrials Healthcare Information Technology	4.0 4.0 52.8 31.8 11.9 11.5 7.4	Services Ltd  Reliance Industries Ltd  Kpit Technologies Ltd  Others  Financial Services  Consumer Discretionary Information Technology Fast Moving Consumer  Goods  Utilities  30.1  48.1	3.4 3.2 51.9 34.3 16.5 9.2 7.2	Rural Electrification Corporation Limited Federal Bank Limited Others Industrials Financial Services Information Technology Healthcare Consumer Discretionary  25.8 49.7	4.8 4.7 50.3 32.6 18.7 10.1 9.6	Axis Bank Ltd.  State Bank Of India  Others Financial Services Information Technology Energy Consumer Discretionary Fast Moving Consumer Goods  38.3 55.8	3.0 2.8 44.2 0.3 0.1 0.1	Axis Bank Ltd.  State Bank Of India  Others Financial Services Consumer Discretionary Information Technology Energy Industrials  22.3 32.5	1.7 1.6 67.5 0.3 0.2 0.1
Concentration (%) Top 5 Top 10 Market Capitalisation Large Cap (%)	Bharat Heavy Electricals Ltd  Voltas Limited  Others Industrials Consumer Discretionary Financial Services Healthcare Energy  22.3 40.9 18.7	3.7 3.5 59.1 30.7 28.3 19.4 2.9	Indusind Bank Limited Aditya Birla Capital Limited Others Financial Services Commodities Industrials Healthcare Information Technology  25.8 47.3 39.0	4.0 4.0 52.8 31.8 11.9 11.5 7.4	Services Ltd  Reliance Industries Ltd  Kpit Technologies Ltd  Others  Financial Services  Consumer Discretionary Information Technology Fast Moving Consumer Goods  Utilities  30.1 48.1 58.2	3.4 3.2 51.9 34.3 16.5 9.2 7.2	Rural Electrification Corporation Limited Federal Bank Limited Others Industrials Financial Services Information Technology Healthcare Consumer Discretionary  25.8 49.7	4.8 4.7 50.3 32.6 18.7 10.1 9.6	Axis Bank Ltd.  State Bank Of India  Others Financial Services Information Technology Energy  Consumer Discretionary Fast Moving Consumer Goods  38.3 55.8	3.0 2.8 44.2 0.3 0.1 0.1	Axis Bank Ltd.  State Bank Of India  Others Financial Services Consumer Discretionary Information Technology Energy Industrials  22.3 32.5 71.9	1.7 1.6 67.5 0.3 0.2 0.1
Concentration (%) Top 5 Top 10 Market Capitalisation Large Cap (%) Mid Cap (%)	Bharat Heavy Electricals Ltd  Voltas Limited  Others Industrials Consumer Discretionary Financial Services  Healthcare Energy  22.3 40.9 18.7 27.8	3.7 3.5 59.1 30.7 28.3 19.4 2.9	Indusind Bank Limited Aditya Birla Capital Limited Others Financial Services Commodities Industrials Healthcare Information Technology  25.8 47.3 39.0 25.1	4.0 4.0 52.8 31.8 11.9 11.5 7.4	Services Ltd  Reliance Industries Ltd  Kpit Technologies Ltd  Others  Financial Services  Consumer Discretionary Information Technology Fast Moving Consumer Goods  Utilities  30.1 48.1 58.2 13.0	3.4 3.2 51.9 34.3 16.5 9.2 7.2	Rural Electrification Corporation Limited Federal Bank Limited Others Industrials Financial Services Information Technology Healthcare Consumer Discretionary  25.8 49.7 57.3 19.6	4.8 4.7 50.3 32.6 18.7 10.1 9.6	Axis Bank Ltd.  State Bank Of India  Others Financial Services Information Technology Energy  Consumer Discretionary Fast Moving Consumer Goods  38.3 55.8  100.0 0.0	3.0 2.8 44.2 0.3 0.1 0.1	Axis Bank Ltd.  State Bank Of India  Others Financial Services Consumer Discretionary Information Technology Energy Industrials  22.3 32.5 71.9 18.2	1.7 1.6 67.5 0.3 0.2 0.1
Concentration (%) Top 5 Top 10 Market Capitalisation Large Cap (%)	Bharat Heavy Electricals Ltd  Voltas Limited  Others Industrials Consumer Discretionary Financial Services Healthcare Energy  22.3 40.9 18.7	3.7 3.5 59.1 30.7 28.3 19.4 2.9	Indusind Bank Limited Aditya Birla Capital Limited Others Financial Services Commodities Industrials Healthcare Information Technology  25.8 47.3 39.0	4.0 4.0 52.8 31.8 11.9 11.5 7.4	Services Ltd  Reliance Industries Ltd  Kpit Technologies Ltd  Others  Financial Services  Consumer Discretionary Information Technology Fast Moving Consumer Goods  Utilities  30.1 48.1 58.2	3.4 3.2 51.9 34.3 16.5 9.2 7.2	Rural Electrification Corporation Limited Federal Bank Limited Others Industrials Financial Services Information Technology Healthcare Consumer Discretionary  25.8 49.7	4.8 4.7 50.3 32.6 18.7 10.1 9.6	Axis Bank Ltd.  State Bank Of India  Others Financial Services Information Technology Energy  Consumer Discretionary Fast Moving Consumer Goods  38.3 55.8	3.0 2.8 44.2 0.3 0.1 0.1	Axis Bank Ltd.  State Bank Of India  Others Financial Services Consumer Discretionary Information Technology Energy Industrials  22.3 32.5 71.9	1.7 1.6 67.5 0.3 0.2 0.1

<sup>\*</sup>PE PB for Indices are from Bloomberg - \* **Portfolio & Returns on 31**<sup>st</sup> **August, 2024,** Past performance may or may not be sustained in future \*\*Rolling Returns on a monthly basis: 1 Year time period – August 20 – August 24, 3 Year time period – August 18 – August 24 Standard Deviation, 1Yr & 3 Yr rolling returns and ROE are in %. Beta, PE & PB are trailing and in multiples (x)





Name of the Fund	Old Bridge All Cap P	MS	Old Bridge Long Term Eq	uity AIF	Invesco DAWN		Invesco RISE PMS	6	Nifty 50 TRI		Nifty 500 TRI	
Category	Multi Cap		Multi Cap		Multi Cap		Multi Cap					
Fund Manager	Kenneth Andrade		Kenneth Andrade		Neelesh Dhamnaski	ar	Neelesh Dhamnaska	ar				
Inception Date	31-08-2016		22-05-2019		28-08-2017		18-04-2016					
AUM (in Rs cr) as on												
AUGUST 2024	1650		1600		336		417					
Investment Style	Value		Value		Value		Value					
Number of Stocks as on	value		value		value		value					
	10		10		26		26		50		500	
AUGUST 2024												
Returns (%)			4.4				0.0		4.4		1.0	
1 Month	4.4		1.1		0.1		-0.6		1.4		1.0	
3 Month	22.3		15.5		9.5		10.0		12.5		12.9	
6 Month	25.9		23.4		20.9		19.6		15.8		18.9	
1 Year	48.2		46.2		46.8		45.6		32.6		41.6	
3 Year	23.3		22.8		21.4		22.2		15.2		18.9	
5 Year	30.6		28.2		22.8		24.7		19.4		22.7	
Risk Measures (3Y)												
Standard Deviation (%)	12.2				8.6		8.8		5.3		6.8	
Beta	1.6				1.4		1.2		0.8		1.0	
1 Year Rolling Return (%)												
Positive Observations	83.0		83.0		95.9		89.8		93.9		97.3	
Average Return	34.3		32.9		25.6		26.4		21.6		14.8	
Minimum Return	-9.3		-8.5		-4.6		-5.4		-1.6		-3.1	
	<del> </del>		104.6		69.7		75.4		72.5		29.0	
Maximum Return	99.3		104.6		69.7		/5.4		/2.5		29.0	
3 Year Rolling Return (%)	07.0				010		67.7		00.0			
Positive Observations	87.9				91.8		87.7		98.6		97.3	
Average Return	17.1				15.9		11.6		14.5		14.8	
Minimum Return	-6.7				-3.3 29.7		-8.3		-0.8		-3.1	
Maximum Return	37.7						27.4		27.8		29.0	
Valuations												
PE	68.2		50.5		27.0		25.2		24.2		27.6	
PB	12.0		9.1		4.6		4.0		3.8		4.1	
ROE (%)	17.6		18.0		16.9		15.8		15.7		14.8	
Portfolio Composition-												
	Aurobindo Pharma Ltd. Indian Energy Exchange Ltd	7.8 6.0	Aurobindo Pharma Limited Indian Energy Exchange Limited	7.5 6.8	Rural Electrification Corp Limited ICICI Bank Ltd.	6.4	Tata Motors Ltd.  Karur Vysya Bank Ltd.	6.7	HDFC Bank Ltd.  Reliance Industries Ltd.	11.0 9.1	HDFC Bank Ltd.  Reliance Industries Ltd.	6.4 5.3
	InterGlobe Aviation Limited	5.5	Interglobe Aviation Limited	6.7	Tata Motors Ltd.	5.4	Mahindra & Mahindra Ltd.	6.2	ICICI Bank Ltd.	7.7	ICICI Bank Ltd.	4.5
	Shriram Finance Limited	5.5	Shriram Finance Limited	6.3	Hindustan Aeronautics Ltd.	5.1	Bharti Airtel Ltd.	5.3	Infosys Ltd.	6.3	Infosys Ltd.	3.6
	Marksans Pharma Ltd.	5.2	Action Construction Equipment Limited	6.0	Zomato Ltd.	5.1	Craftsman Automation Ltd.	4.9	ITC Ltd.	4.1	ITC Ltd.	2.4
Top 10 Stocks (%)	Prestige Estates Projects Ltd	5.2	Prestige Estates Projects Limited	5.5	Infosys Ltd.	4.9	Phoenix Mills Ltd.	4.5	Tata Consultancy Services Ltd.	4.1	Tata Consultancy Services Ltd.	2.4
	Syngene International Limited	4.4	Marksans Pharma Ltd	5.4	Axis Bank Ltd.	4.5	Multi Commodity Exchange of India Ltd.	4.5	Larsen & Toubro Ltd.	3.9	Larsen & Toubro Ltd.	2.2
	Ramkrishna Forgings Ltd.	4.3	Syngene International Limited	5.3	UltraTech Cement Ltd.	4.4	Rolex Rings Ltd.	4.4	Bharti Airtel Ltd.	3.8	Bharti Airtel Ltd.	2.2
	Glenmark Life Sciences Ltd	4.1	Redington India Limited	5.2	HDFC Bank Ltd.	4.2	Indian Bank	4.0	Axis Bank Ltd.	3.0	Axis Bank Ltd.	1.7
					Larsen & Toubro Ltd.	4.1	Equitas Small Finance Bank Ltd.	3.9	State Bank Of India	2.8	State Bank Of India	1.6
	Others	52.0	Others	45.4	Others	49.9	Others	49.3	Others	44.2	Others	67.5
	Healthcare	21.6	Healthcare	18.2	Financial Services	26.7	Consumer Discretionary	33.8	Financial Services	0.3	Financial Services	0.3
	Financial Services	11.6	Financial Services	13.1	Consumer Discretionary	16.1	Financial Services	21.7	Information Technology	0.1	Consumer Discretionary	0.2
Ton E Costor- (n/)	Services	5.5	Services	11.9	Commodities	14.0	Industrials	9.6	Energy	0.1	Information Technology	0.1
Top 5 Sectors (%)	Consumer Discretionary	5.2	Industrials	6.0	Industrials	11.4	Commodities	6.6	Consumer Discretionary	0.1	Energy	0.1
	Industrials	4.3	Consumer Discretionary	5.5	Information Technology	4.9	Healthcare	5.9	Fast Moving Consumer Goods	0.1	Industrials	0.1
Concentration (%)												
Top 5	30.1		33.2		28.1		29.4		38.3		22.3	
Top 10	48.0		54.6		50.1		50.7		55.8		32.5	
Market Capitalisation												
Large Cap (%)	11.1		13.0		68.8		29.9		100.0		71.9	
							04.0		0.0			
Mid Cap (%)	17.4		18.3		11.3		24.8		0.0		18.2	
	17.4 15.3		18.3 23.4		8.7		40.0		0.0		9.8	

<sup>\*</sup>PE PB for Indices are from Bloomberg - \* **Portfolio & Returns on 31**<sup>st</sup> **August, 2024,** Past performance may or may not be sustained in future \*\*Rolling Returns on a monthly basis: 1 Year time period – August 20 – August 24, 3 Year time period – August 18 – August 24 Standard Deviation, 1Yr & 3 Yr rolling returns and ROE are in %. Beta, PE & PB are trailing and in multiples (x)





Name of the Fund	Alchemy High Growth	PMS	Alchemy High Growth Sele	ect Stock	Alchemy ALOT AIF		Motilal Oswal Mid to Me	ga AIF-1	Nifty 50 TRI		Nifty 500 TRI	
Category	Multi Cap		Multi Cap		Multi Cap		Mid & Small cap					
Fund Manager	Alok Agarwal		Hiren Ved		Alok Agarwal		Rakesh Tarawey					
Inception Date	08-05-2002		19-12-2008		03-01-2018		26-07-2021					
AUM (in Rs cr) as on AUGUST 2024	1061		4668		608		1431					
Investment Style	GARP		GARP		GARP		Growth					
Number of Stocks as on AUGUST 2024	24		26		27		27		50		500	
Returns (%)												
1 Month	-4.2		2.8		1.6		4.2		1.4		1.0	
3 Month	4.0		15.3		13.8		48.0		12.5		12.9	
6 Month	17.2		24.7		25.7		55.6		15.8		18.9	
1 Year	48.1		49.2		45.3		85.7		32.6		41.6	
3 Year	17.0		20.8		23.0		24.5		15.2		18.9	
5 Year	16.5		21.9		26.8				19.4		22.7	
Risk Measures (3Y)												
Standard Deviation (%)	8.4		8.6		6.8				5.3		6.8	
Beta	1.0		1.2		1.4				0.8		1.0	
1 Year Rolling Return (%)												
Positive Observations	68.1		78.7		89.4				93.9		97.3	
Average Return	19.8		25.7		31.0				21.6		14.8	
Minimum Return	-19.1		-15.3		-11.8				-1.6		-3.1	
Maximum Return	56.3		78.1		80.8		ĺ		72.5		29.0	
3 Year Rolling Return (%)	30.0		75.2		30.0				. 210		25.0	
Positive Observations	79.7		88.4		100.0				98.6		97.3	
Average Return	8.5		13.9		21.9				14.5		14.8	
Minimum Return	-7.7		-4.0		5.9				-0.8		-3.1	
Maximum Return	21.8		28.8						27.8		29.0	
Valuations	21.0		20.0	28.8					27.0		25.0	
PE	59.7		64.5		53.0		46.1		24.2		27.6	
PB	9.1		8.9		7.7		5.7		3.8		4.1	
ROE (%)	15.3		13.8		14.5		12.3		15.7		14.8	
Portfolio Composition-	15.5		15.0		14.5		12.5		15.7		14.0	
	Hindustan Aeronautics Ltd	9.9	Dixon Technologies India Ltd	9.5	Trent Ltd	11.8	Trent Ltd.	8.2	HDFC Bank Ltd.	11.0	HDFC Bank Ltd.	6.4
	Prestige Estates Projects Ltd	6.9	Multi Commodity Exchange Of India Ltd	5.4	Dixon Technologies India Ltd	10.4	Tvs Motor Company Limited	6.4	Reliance Industries Ltd.	9.1	Reliance Industries Ltd.	5.3
	Bharat Electronics Ltd	6.9	Trent Ltd	5.2	Abb India Ltd	8.6	Kalyan Jewellers India Limited	6.2	ICICI Bank Ltd.	7.7	ICICI Bank Ltd.	4.5
	Sobha Ltd	6.3	United Spirits Ltd	5.1	Kddl Ltd	7.9	Indian Bank	5.6	Infosys Ltd.	6.3	Infosys Ltd.	3.6
	Suzlon Energy Ltd	6.1	Info Edge India Ltd	4.9	United Spirits Ltd	7.3	Suzlon Energy Ltd	5.4	ITC Ltd.	4.1	ITC Ltd.	2.4
	Tvs Motor Company Ltd	5.2	Dlf Ltd	4.9	Info Edge India Ltd	6.3	Apar Industries Ltd	4.9	Tata Consultancy Services Ltd.	4.1	Tata Consultancy Services Ltd.	2.4
	Natco Pharma Ltd	5.1	Dynamatic Technologies	4.9	Hindustan Aeronautics	5.4	Global Health Limited	4.6	Larsen & Toubro Ltd.	3.9	Larsen & Toubro Ltd.	2.2
	Rail Vikas Nigam Ltd	5.0	Ltd Zomato Ltd	4.9	Aia Engineering Ltd	E 2	Kei Industries Ltd.	// 1	Bharti Airtel Ltd.	20	Bharti Airtel Ltd.	2.2
	nan vikas ivigami Llu	5.0	ZOTIIdlO Llu	4.9	MIA ENGINEERING LIU	5.3	nei iliuustiies Ltū.	4.1	onarti Airtei Llü.	3.8	onarti Airtei Llü.	4.4
	Jsw Energy Ltd	4.8	Kpit Technologies Ltd	4.4	Rural Electrification Corp	3.6	Bse Limited	4.0	Axis Bank Ltd.	3.0	Axis Bank Ltd.	1.7
	Ircon International Ltd	4.2	Sun Pharmaceutical Industries Ltd	4.3	Ce Info Systems Ltd	3.4	Polycab India Limited	3.7	State Bank Of India	2.8	State Bank Of India	1.6
	Others	39.6	Others	46.6	Others	30.1	Others	46.8	Others	44.2	Others	67.5
	Industrials	35.0	Consumer Discretionary	38.4	Consumer Discretionary	42.3	Consumer Discretionary	29.1	Financial Services	0.3	Financial Services	0.3
	Consumer Discretionary	29.1	Industrials	22.3	Industrials	20.6	Industrials	22.7	Information Technology	0.1	Consumer Discretionary	0.2
Top 5 Sectors (%)	Utilities	12.9	Healthcare	10.0	Information Technology	11.5	Financial Services	21.1	Energy	0.1	Information Technology	0.1
100 5 500015 (70)	Healthcare	5.1	Financial Services	9.9	Financial Services	10.1	Information Technology	6.3	Consumer Discretionary	0.1	Energy	0.1
	Services	2.8	Fast Moving Consumer Goods	8.0	Fast Moving Consumer Goods	7.3	Healthcare	4.6	Fast Moving Consumer Goods	0.1	Industrials	0.1
	JCI VICC3		00000									
Concentration (%)	JCI VICCS											
Concentration (%) Top 5	36.1	ļ	30.1		45.9		31.9		38.3		22.3	
		ļ					31.9 53.2		38.3 55.8		22.3	
Top 5	36.1		30.1		45.9							
Top 5 Top 10	36.1		30.1		45.9							
Top 5 Top 10 Market Capitalisation	36.1 60.4		30.1 53.4		45.9 69.9		53.2		55.8		32.5	
Top 5 Top 10 Market Capitalisation Large Cap (%)	36.1 60.4 41.0		30.1 53.4 54.7		45.9 69.9 41.9		53.2 24.0		55.8		32.5 71.9	

<sup>\*</sup>PE PB for Indices are from Bloomberg - \* **Portfolio & Returns on 31**<sup>st</sup> **August, 2024,** Past performance may or may not be sustained in future \*\*Rolling Returns on a monthly basis: 1 Year time period – August 20 – August 24, 3 Year time period – August 18 – August 24 Standard Deviation, 1Yr & 3 Yr rolling returns and ROE are in %. Beta, PE & PB are trailing and in multiples (x)





Name of the Fund	Buoyant Opportunities S PMS	Strategy	Buoyant Opportunitie	s AIF	Renaissance Opportunities	s PMS	Renaissance India Next	PMS	Nifty 50 TRI		Nifty 500 TRI	
Category	Multi Cap		Multi Cap		Multi cap		Multi cap					
Fund Manager	Jigar Mistry, Viral Berawala Khivasara	a, Sahin	Jigar Mistry, Viral Beraw Sahin Khivasara	ala,	Pankaj Murarka		Pankaj Murarka					
Inception Date	01-06-2016		19-11-2022		01-12-2017		19-04-2018					
AUM (in Rs cr) as on												
AUGUST 2024	3887		991.59		390.69		292.3					
Investment Style	GARP		GARP		GARP		GARP					
Number of Stocks as on AUGUST 2024	33		43		25		27		50		500	
Returns (%)												
1 Month	0.8		0.7		1.2		4.1		1.4		1.0	
3 Month	12.1 17.3		11.4 15.6		14.9		20.2		12.5		12.9	
6 Month 1 Year	29.7		24.1		20.0 40.3		27.2 53.5		15.8 32.6		18.9 41.6	
3 Year	24.6		27.1		25.1		33.4		15.2		18.9	
5 Year	31.1				24.7		30.5		19.4		22.7	
Risk Measures (3Y)												
Standard Deviation (%)	14.9				8.0		12.7		5.3		6.8	
Beta	2.0				1.6		2.9		0.8		1.0	
1 Year Rolling Return (%)												
Positive Observations	95.9				95.9		87.8		93.9		97.3	
Average Return	39.3				28.4		39.5		21.6		14.8	
Minimum Return Maximum Return	-8.9 120.8				-9.0 82.7		-23.5		-1.6 72.5		-3.1	
3 Year Rolling Return (%)	120.8				82./		127.2		72.5		29.0	
Positive Observations	84.4				100.0		100.0		98.6		97.3	
Average Return	20.7				20.1		27.9		14.5		14.8	
Minimum Return	-5.6				3.7		2.1		-0.8		-3.1	
Maximum Return	50.3						51.4		27.8		29.0	
Valuations												
PE	31.1		28.0		28.0		26.6		24.2		27.6	
PB	4.1		3.5		4.5		4.0		3.8		4.1	
ROE (%)	13.1		12.6		15.9		15.1		15.7		14.8	
Portfolio Composition-							Motilal Oswal Financial			1		
	Icici Bank Limited Ramkrishna Forgings	5.9	Hdfc Bank Ltd	7.5	Hdfc Bank Ltd	7.2	Services Ltd	7.9	HDFC Bank Ltd.	11.0	HDFC Bank Ltd.	6.4
	Limited State Bank Of India	5.3	Icici Bank Ltd	4.7	Tech Mahindra Ltd	6.5	Tech Mahindra Ltd	6.3	Reliance Industries Ltd.	9.1	Reliance Industries Ltd.	5.3
	Limited	5.1	State Bank Of India	3.9	Bharti Airtel Ltd	6.3	Infosys Ltd	5.8	ICICI Bank Ltd.	7.7	ICICI Bank Ltd.	4.5
	Hdfc Bank Limited	5.0	Dalmia Bharat Ltd	3.6	State Bank Of India	6.3	Hindustan Petroleum Corporation Ltd	5.2	Infosys Ltd.	6.3	Infosys Ltd.	3.6
Top 10 Stocks (%)	Vedanta Ltd	3.5	Ramkrishna Forgings Ltd	3.6	Infosys Ltd	5.9	Hdfc Asset Management Company Limited	4.6	ITC Ltd.	4.1	ITC Ltd.	2.4
	Hindustan Unilever Ltd.	3.5	Indus Towers Ltd	3.5	Hdfc Asset Management Company Limited	5.2	Pnb Housing Finance Ltd	4.5	Tata Consultancy Services Ltd.	4.1	Tata Consultancy Services Ltd.	2.4
	Max Financial Services Limited	3.4	Lic Housing Finance Ltd	3.4	Info Edge (India) Ltd	5.0	State Bank Of India	4.2	Larsen & Toubro Ltd.	3.9	Larsen & Toubro Ltd.	2.2
	Religare Enterprises Ltd	3.3	Hindustan Unilever Ltd	3.1	Icici Bank Ltd	4.9	Icici Prudential Life Insurance Company Ltd	4.2	Bharti Airtel Ltd.	3.8	Bharti Airtel Ltd.	2.2
	Dalmia Bharat Limited	3.3	Religare Enterprises Ltd	2.8	Sun Pharmaceutical Industries Ltd	4.9	Sun Pharmaceutical Industries Ltd	4.1	Axis Bank Ltd.	3.0	Axis Bank Ltd.	1.7
	Axis Bank Limited	3.1	Axis Bank Ltd	2.8	Cummins India Ltd	4.4	Cummins India Ltd	3.9	State Bank Of India	2.8	State Bank Of India	1.6
	Others	58.6	Others	61.3	Others Financial Services	43.5	Others Financial Services	49.4	Others	0.3	Others	67.5
	Financial Services Commodities	35.7 11.9	Financial Services Commodities	35.9 15.6	Consumer Discretionary	23.6 17.7	Consumer Discretionary	31.2 17.0	Financial Services Information Technology	0.3	Financial Services  Consumer Discretionary	0.3
	Industrials	11.2	Industrials	11.4	Information Technology	15.4	Information Technology	15.0	Energy	0.1	Information Technology	0.2
Top 5 Sectors (%)	Healthcare	6.6	Healthcare	10.9	Healthcare	13.2	Industrials	10.4	Consumer Discretionary	0.1	Energy	0.1
	Fast Moving Consumer	6.2	Consumer Discretionary	7.0	Industrials	11.6	Healthcare	10.3	Fast Moving Consumer	0.1	Industrials	0.1
	Goods	0.2	Consumer Discretionally	7.0	iniuustiiais	11.0	i icaltilcale	10.3	Goods	0.1	iliuusti lais	0.1
Concentration (%)												
Top 5	24.8		23.2		32.1		29.8		38.3		22.3	
Top 10	41.4		38.7		56.5		50.6		55.8		32.5	
Market Capitalisation Large Cap (%)	36.7		45.7		63.0		30.2		100.0		71.9	
Mid Cap (%)	19.2		21.3		24.5		40.3		0.0		18.2	
Small Cap (%)	26.8		28.0		12.0		28.8		0.0		9.8	
Wt. Avg Market Cap (in Rs Cr)	1		28,78,530		39,59,738		19,00,319		75,31,384		47,49,121	
	I .		I		1		1		1		1	

<sup>\*</sup>PE PB for Indices are from Bloomberg - \* **Portfolio & Returns on 31**<sup>st</sup> **August, 2024,** Past performance may or may not be sustained in future \*\*Rolling Returns on a monthly basis: 1 Year time period – August 20 – August 24, 3 Year time period – August 18 – August 24 Standard Deviation, 1Yr & 3 Yr rolling returns and ROE are in %. Beta, PE & PB are trailing and in multiples (x)





Name of the Fund	Motilal Oswal Mid to Meg	a PMS	MO HEMSA		Abakkus EOA PMS		Abakkus EOF AIF		Nifty 50 TRI		Nifty 500 TRI	
		a 1 1913							Miley 50 TM		Nitry 300 Titl	
Category	Multi cap		Multi cap  Bijon Pani, Pratik Oswal		Mid & Small cap Sunil Singhania, Aman		Mid & Small cap Sunil Singhania, Amar					
Fund Manager	Rakesh Tarawey		Devanshu Tayal	,	Chowhan		Chowhan					
Inception Date	24-12-2019		14-02-2022		26-08-2020		26-08-2020					
AUM (in Rs cr) as on AUGUST 2024	1744		290.0		4855.1		3759					
Investment Style	Growth		Growth		GARP		GARP					
Number of Stocks as on	28		38		31		33		50		500	
AUGUST 2024 Returns (%)												
1 Month	4.2		-1.3		4.6		5.1		1.4		1.0	
3 Month 6 Month	20.7 25.9		10.3 14.3		19.3 25.7		14.6 19.5		12.5 15.8		12.9 18.9	
1 Year	54.2		69.6		37.8		36.9		32.6		41.6	
3 Year	19.7				25.1		25.9		15.2		18.9	
5 Year Risk Measures (3Y)									19.4		22.7	
Standard Deviation (%)									5.3		6.8	
Beta  1 Year Polling Poturn (%)									0.8		1.0	
1 Year Rolling Return (%) Positive Observations	75.6				78.4		80.6		93.9		97.3	
Average Return	35.7				37.5		38.6		21.6		14.8	
Minimum Return Maximum Return	-21.4 101.3				-7.6 109.9		-7.6 109.9		-1.6 72.5		-3.1 29.0	
3 Year Rolling Return (%)	101.3				103.3		109.9		/2.5		29.0	
Positive Observations									98.6		97.3	
Average Return Minimum Return									14.5 -0.8		14.8 -3.1	
Maximum Return									27.8		29.0	
Valuations	46.2		22.5		24.4		20.4		24.2		27.6	
PE PB	46.2 6.2		22.5 4.0		24.4 3.7		28.4 4.1		24.2 3.8		27.6 4.1	
ROE (%)	13.4		17.6		15.0		14.4		15.7		14.8	
Portfolio Composition-							Conda Europea And					
	Trent Ltd.  Kalyan Jewellers India	8.3	Oil India Limited  Rural Electrification	8.0	Anup Engineering Limited Sarda Energy And	6.0	Sarda Energy And Minerals Limited Technocraft Industries	6.4	HDFC Bank Ltd.		HDFC Bank Ltd.	6.4
	Ltd.	6.7	Corporation Limited	5.4	Minerals Limited	5.4	India Limited	5.0	Reliance Industries Ltd.	9.1	Reliance Industries Ltd.	5.3
	TVS Motor Company Ltd.	6.5	Ajanta Pharma Limited  Alkem Laboratories	4.9	Ion Exchange India Limited Pnb Housing Finance	5.3	Ion Exchange India Limited	4.9	ICICI Bank Ltd.	7.7	ICICI Bank Ltd.	4.5
	Suzlon Energy Ltd.	5.5	Limited	4.2	Limited	5.0	Jindal Stainless Limited	4.9	Infosys Ltd.	6.3	Infosys Ltd.	3.6
	Indian Bank	5.4	Petronet Lng Limited	4.2	Jindal Stainless Limited	4.7	Jubilant Pharmova Limited	4.7	ITC Ltd.	4.1	ITC Ltd.	2.4
Top 10 Stocks (%)	Global Health Ltd.	4.5	Nmdc Ltd	3.8	Federal Bank Limited	4.6	The Anup Engineering Limited	4.5	Tata Consultancy Services Ltd.	4.1	Tata Consultancy Services Ltd.	2.4
	BSE Ltd.	4.0	Muthoot Finance Limited	3.7	Granules India Limited	4.2	Dynamatic Technologies Limited	4.2	Larsen & Toubro Ltd.	3.9	Larsen & Toubro Ltd.	2.2
	KEI Industries Ltd.	4.0	Oracle Financial Services Software Limited	3.6	Time Technoplast Limited	4.0	Carysil Limited	3.7	Bharti Airtel Ltd.	3.8	Bharti Airtel Ltd.	2.2
	Apar Industries Ltd.	3.9	Crompton Greaves Consumer Electricals Ltd	3.6	Lt Foods Limited	4.0	Hg Infra Engineering Limited	3.6	Axis Bank Ltd.	3.0	Axis Bank Ltd.	1.7
	Samvardhana Motherson International Ltd.	3.7	Dr Reddys Laboratories Ltd	3.6	H G Infra Engineering Limited	3.8	Canara Bank	3.6	State Bank Of India	2.8	State Bank Of India	1.6
	Others	47.7	Others	54.9	Others	_	Others	54.5	Others	44.2	Others	67.5
	Consumer Discretionary Industrials	29.6 21.5	Consumer Discretionary Healthcare	27.2 20.8	Financial Services Industrials	32.1 22.6		27.1 20.6	Financial Services Information Technology	0.3	Financial Services  Consumer Discretionary	0.3
Top 5 Sectors (%)	Financial Services	18.0	Financial Services	14.5	Commodities	11.8	Commodities	14.2	Energy	0.1	Information Technology	0.1
	Information Technology	10.7	Energy	13.5	Consumer Discretionary Fast Moving Consumer	8.4	Consumer Discretionary Fast Moving Consumer	11.8	Consumer Discretionary Fast Moving Consumer	0.1	Energy	0.1
	Healthcare	4.5	Commodities	8.3	Goods	7.0	Goods	6.0	Goods	0.1	Industrials	0.1
Concentration (%)	22.2		26.7		26.2		25.9		20.2		22.2	
Top 5 Top 10	32.2 52.3		26.7 45.1		26.3 47.0		45.5		38.3 55.8		22.3 32.5	
Market Capitalisation												
Large Cap (%)	21.6 45.5		28.0 51.3		2.4 12.8		0.0 12.1		100.0		71.9 18.2	
Mid Cap (%) Small Cap (%)	45.5 25.1		19.3		74.5		73.6		0.0		9.8	
Wt. Avg Market Cap (in Rs Cr)			8,00,260		1,91,948		1,39,393		75,31,384		47,49,121	
VVI. AVE IVIAINEL CAP (III KS CF)	3,00,022		0,00,200		1,31,340		1,33,333		, 3,31,304		77,43,141	

<sup>\*</sup>PE PB for Indices are from Bloomberg - \* **Portfolio & Returns on 31**<sup>st</sup> **August, 2024,** Past performance may or may not be sustained in future \*\*Rolling Returns on a monthly basis: 1 Year time period – August 20 – August 24, 3 Year time period – August 18 – August 24 Standard Deviation, 1Yr & 3 Yr rolling returns and ROE are in %. Beta, PE & PB are trailing and in multiples (x)





							1		1		1	
Name of the Fund	Unifi Blended PN	15	Unifi BCAD PMS	5	Unifi Blend AIF	:	Renaissance Midcap	PMS	Nifty Small cap 25	0 TRI	Nifty Mid cap 150	TRI
Category	Mid & Small cap		Mid & Small cap		Mid & Small cap		Mid & Small cap					
Fund Manager	E Prithvi Raj		Aejas Lakhani		E Prithvi Raj		Pankaj Murarka					
Inception Date	31-05-2017		30-04-2018		31-05-2021		01-11-2017					
AUM (in Rs cr) as on	01 00 2017		30 0 1 2020		01 03 2021		01 11 2017					
AUGUST 2024	16938		3175		2780		162					
Investment Style	GARP		GARP		GARP		GARP					
Number of Stocks as on												
AUGUST 2024	22		28		30		26		250		150	
Returns (%)												
1 Month	0.2		-0.3		-0.3		1.9		1.4		0.4	
3 Month	11.9		11.1		7.0		17.0		16.6		13.8	
6 Month	11.8		9.7		9.2		21.2		21.8		23.4	
1 Year	31.8		28.7		26.4		41.0		53.3		50.1	
3 Year	17.5		16.7		17.1		31.1		28.1		27.9	
5 Year	33.1		25.0				26.9		33.5		31.9	
Risk Measures (3Y)												
Standard Deviation (%)	9.9		4.3				10.4		15.7		11.1	
Beta	1.1		0.9				2.0		2.2		1.6	
1 Year Rolling Return (%)	01.5		07.2				02.0		05.7		00.0	
Positive Observations Average Return	91.5 37.4		87.2 28.2				93.9 32.7		85.7 41.1		98.0 36.0	
Minimum Return	-2.9		-5.9				-1.9		-6.0		-0.4	
Maximum Return	126.8		74.9				90.8		127.9		101.6	
3 Year Rolling Return (%)			. 115				35.5		22715		101.0	
Positive Observations	100.0		100.0				97.8		78.1		91.8	
Average Return	27.3		23.3				21.1		15.0		17.8	
Minimum Return	4.9		11.4				0.0		-16.1		-6.8	
Maximum Return	46.4		30.9				38.6		42.2		37.3	
Valuations												
PE	24.0		19.4		19.0		30.1		29.0		38.3	
PB	3.8		3.0		3.1		4.3		4.0		4.8	
ROE (%)	16.0		15.3		16.1		14.2		14.0		12.6	
Portfolio Composition-						_						
	Bank Of Baroda	8.6	Itc Ltd	10.0	ltc Ltd	8.4	Hindustan Petroleum Corporation Ltd	5.8	Crompton Greaves Consumer Electricals Ltd.	1.6	Suzion Energy Ltd.	2.4
	Redington India Ltd	7.1	Bank Of Baroda  Glenmark Life Sciences	7.7	State Bank Of India	7.5	Power Finance Corporation Ltd	5.8	Multi Commodity Exchange Of India Ltd.	1.4	Max Healthcare Institute Ltd.	1.9
	Ncc Ltd Narayana Hrudayalaya	6.4	Limited	6.8	Bank Of Baroda	6.7	Inox Wind Ltd	5.3	Glenmark Pharmaceuticals Ltd. Central Depository	1.4	The Indian Hotels Company Ltd.	1.7
	Ltd  Bayer Cropscience India	5.5	Redington India Ltd	6.6	Redington India Ltd	6.4	Cummins India Ltd  Aditya Birla Fashion And	5.2	Services (India) Ltd.	1.4	Persistent Systems Ltd.	1.6
	L L	5.1	State Bank Of India	6.5	Hcl Technologies Ltd	5.8	Retail Ltd	5.1	Exide Industries Ltd.	1.2	Lupin Ltd.	1.6
Top 10 Stocks (%)	Itc Ltd	5.1	Hcl Technologies Ltd	5.7	Narayana Hrudayalaya Ltd	5.2	Nuvama Wealth Management Ltd	4.6	Blue Star Ltd.	1.2	PB Fintech Ltd.	1.6
	H.G. Infra Engineering Ltd	4.8	Narayana Hrudayalaya Ltd	5.2	Karur Vysya Bank Ltd	5.1	Birlasoft Ltd	4.4	Computer Age Management Services Ltd.	1.1	Cummins India Ltd.	1.5
	State Bank Of India	4.8	Rbl Bank Ltd	4.3	Ncc Ltd	4.6	Jubilant Foodworks Ltd	4.4	Amara Raja Energy & Mobility Ltd.	1.0	Dixon Technologies (India) Ltd.	1.5
	Star Health And Allied Insurance Company Limited	3.5	Globus Spirits Ltd	3.4	Crompton Greaves	4.6	Alembic Pharmaceuticals Ltd	4.1	Karur Vysya Bank Ltd.	0.9	The Federal Bank Ltd.	1.4
	Jindal Saw Ltd	3.4	Marksans Pharma Ltd	3.3	Indian Energy Exchnge Ltd	4.4	Strides Pharma Science Limited	4.1	Cyient Ltd.	0.9	CG Power and Industrial Solutions Ltd.	1.3
	Others	45.9	Others	40.4	Others	46.0	Others	51.2	Financial Comits	- 0.2	Others	85.3
	Financial Services	18.5	Financial Services	21.3 17.8	Financial Services	28.8	Financial Services	27.6	Financial Services	0.2	Consumer Discretionary Financial Services	0.2
	Industrials Fast Moving Consumer	18.5	Healthcare	1/.8	Healthcare	12.5	Consumer Discretionary	21.6	Consumer Discretionary	0.2		0.2
Top 5 Sectors (%)	Goods	8.5	Industrials	13.5	Industrials	10.0	Healthcare	16.9	Industrials	0.2	Industrials	0.2
	Commodities	7.4	Fast Moving Consumer Goods	13.4 9.2	Information Technology	9.8	Information Technology	11.4	Commodities	0.1	Healthcare	0.1
Concentration (%)	Services	7.1	Services	9.2	Commodities	8.9	Industrials	10.5	Healthcare	0.1	Commodities	0.1
Top 5	32.5		37.7		34.8		27.2		7.0		9.1	
Top 10	54.1		59.6		54.0		48.8		12.0		16.3	
Market Capitalisation												
Large Cap (%)	18.4		30.0		35.3		5.8		0.4		6.0	
Mid Cap (%)	5.8		2.0		13.3		44.1		13.3		86.0	
Small Cap (%)	54.6		67.9		51.3		47.5		86.2		7.8	
Wt. Avg Market Cap (in Rs Cr)	8,85,166		15,80,689		17,43,214		4,30,382		2,05,258		6,47,116	

<sup>\*</sup>PE PB for Indices are from Bloomberg - \* **Portfolio & Returns on 31**<sup>st</sup> **August, 2024,** Past performance may or may not be sustained in future \*\*Rolling Returns on a monthly basis: 1 Year time period – August 20 – August 24, 3 Year time period – August 18 – August 24 Standard Deviation, 1Yr & 3 Yr rolling returns and ROE are in %. Beta, PE & PB are trailing and in multiples (x)





# **Managed Strategies - MF**

Name of the Fund	Aditya Birla SL Fr Equity Fun		HDFC Top 100 Fun	d	Nippon India Large Co	ap Fund	Motilal Oswal Large C	ap Fund	Nifty 50 TRI	-	Nifty 500 TRI	
Category	Large Cap		Large Cap		Large Cap		Large Cap		-		-	
Fund Manager	Mahesh Pati	I	Rahul Baijal		Sailesh Raj Bhan, Ashu	tosh	Atul Mehra,Santosh S	ingh	-		-	
Inception Date	30-08-200	2	03-09-1996		08-08-2007		06-02-2024		-		-	
AUM (in Rs cr) as on			İ									
Aug 2024	30,607		37,783		32,884		1,139		-		-	
Investment Style	GARP		GARP		GARP		Growth		-		-	
Number of Stocks	77		45		64		38		50		500	
Returns (%)												
1 Month	2.5		2.0		2.0		3.8		2.3		2.2	
3 Month	8.7		8.4		6.6		11.6		7.8		7.8	
6 Month	20.1		16.8		17.1		29.5		16.6		20.5	
1 Year	38.0		37.8		39.1		-		33.0		41.5	
3 Year	16.6		20.1		22.2		-		14.9		18.4	
5 Year	19.7		20.2		22.2		-		19.0		22.3	
Risk Measures (3Y)												
Standard Deviation	6.9		8.6		9.1				5.4		6.9	
(%)	0.5		0.0		3.1		-		5.4		0.5	
Beta	1.2		1.5		1.5		-		1.0		1.0	
1 Year Rolling												
Return (%)												
Postive	97.9		97.9		97.9		_		97.9		95.7	7
observations							-					
Average Return	24.0		27.3		29.1		-		23.2		27.0	
Minimum Return	-1.8		-2.3		-3.1		-		-1.6		-1.2	
Maximum Return	70.2		104.3		69.7		-		72.5		77.6	
3 Year Rolling												
Return (%)												
Postive observations	93.1		90.3		90.3				98.6		97.2	
							-					
Average Return	12.6		13.6		14.6		-		14.5		14.9	
Minimum Return	-5.1		-11.2		-4.4		-		-0.8		-3.1	
Maximum Return	27.0		37.9		31.4		-		27.8		29.0	
Valuations			22.0						212		0.7.0	
PE	26.6		22.8		27.3		29.3		24.2		27.6	
PB	4.2		3.9		4.2		4.5		3.8		4.1	
ROE (%)	15.6		17.0		15.5		15.4		15.7		14.8	
Portfolio												
Composition-	LIDEC Barrie Ltd	7.5	ICICI DI- I+-I	0.0	LIDEC Barrie Ltd	1 00	UDEC Developed	I 60	UDEC Developed	11.0	UDEC Developed	I c 4
	HDFC Bank Ltd. ICICI Bank Ltd.	7.5	ICICI Bank Ltd.	9.8	HDFC Bank Ltd.	9.0	HDFC Bank Ltd.	6.9	HDFC Bank Ltd.	11.0	HDFC Bank Ltd.	6.4
	ICICI Bank Ltd.	7.4	HDFC Bank Ltd.	8.7	Reliance Industries	6.2	ICICI Bank Ltd.	5.9	Reliance Industries	9.1	Reliance Industries	5.3
	Informal ted	_	NTPC Ltd.		ICICI Bank Ltd.	+	Reliance Industries		Ltd. ICICI Bank Ltd.		ICICI Bank Ltd.	_
	Infosys Ltd.	6.5	NIPC LLU.	6.0	ICICI BATIK LLU.	6.0	Ltd.	5.9	ICICI Dalik LLU.	7.7	ICICI Balik Llu.	4.5
	Reliance	<del>                                     </del>	Larsen & Toubro Ltd.		ITC Ltd.	+	Infosys Ltd.	+	Infosys Ltd.		Infosys Ltd.	
	Industries Ltd.	5.3	Laiseii & ioubio Ltu.	5.7	ITC Ltu.	5.8	iiiiosys Ltu.	4.2	IIIIOSYS Ltu.	6.3	illiosys Ltu.	3.6
	Larsen & Toubro	_	Bharti Airtel Ltd.		Infosys Ltd.	+	Cholamandalam	+	ITC Ltd.		ITC Ltd.	
	Ltd.	4.6	bilarti Airtei Ltu.	5.0	iiiiosys Ltu.	5.0		3.5	IIC Ltd.	4.1	ITC Ltd.	2.4
	Ltd.	4.0		3.0		3.0	Financial Holdings	3.3		4.1		2.4
Top 10 Stocks	Bharti Airtel Ltd.	_	Infosys Ltd.		State Bank Of India	+	Ltd. Tech Mahindra Ltd.	+	Tata Consultancy		Tata Consultancy	+
	Briarti Airtei Ltu.	3.4	illiosys Ltu.	5.0	State bank of india	4.0	lech Maninura Ltu.	3.2	Services Ltd.	4.1	Services Ltd.	2.4
	NTPC Ltd.		Reliance Industries		Larsen & Toubro Ltd.	+	LTIMindtree Ltd.		Larsen & Toubro Ltd.		Larsen & Toubro Ltd.	
	NIFC LLU.	2.9	Ltd.	4.6	Larsen & loublo Ltu.	3.6	Li ilviiilatiee Lta.	3.2	Laiseir & Toubio Ltu.	3.9	Laiseii & ioubio Ltu.	2.2
	Axis Bank Ltd.		ITC Ltd.		Axis Bank Ltd.		Bajaj Holdings &	+	Bharti Airtel Ltd.		Bharti Airtel Ltd.	
	, Als bullk Etu.	2.9	Ltu.	4.2	, MIS BUILK ELU.	3.6	Investment Ltd.	3.2	Sharti Airter Etd.	3.8	S.Iur G Fill CI LLU.	2.2
	Mahindra &		Coal India Ltd.		Tata Consultancy		Vedant Fashions Ltd.	1	Axis Bank Ltd.		Axis Bank Ltd.	
	Mahindra Ltd.	2.8		3.8	Services Ltd.	3.2	l	3.2		3.0		1.7
	ITC Ltd.	2.7	Axis Bank Ltd.	3.6	Bajaj Finance Ltd.	3.0	Larsen & Toubro Ltd.	3.0	State Bank Of India	2.8	State Bank Of India	1.6
	Others	53.9	Others	43.5	Others	50.8	Others	57.9	Others	44.2	Others	67.5
	Financial Services	31.0	Financial Services	31.9	Financial Services	33.1	Financial Services	30.7	Financial Services	32.6	Financial Services	27.3
	Consumer		Consumer		Consumer		Information		Information		Consumer	
	Discretionary	16.8	Discretionary	10.6	Discretionary	12.8	Technology	13.4	Technology	14.2	Discretionary	15.6
	Information		Energy		Information		Consumer	+	Energy		Information	
Top 5 Sectors (%)	Technology	9.7	Lifeigy	9.3	Technology	10.6	Discretionary	12.4	Lifeigy	12.0	Technology	9.6
100 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	Fast Moving		Information		Fast Moving		Industrials		Consumer		Energy	
	Consumer Goods	7.3	Technology	8.7	Consumer Goods	10.1	austrials	5.9	Discretionary	10.8	2.10187	8.7
	Energy	_	Fast Moving Consumer		Industrials	+	Energy	1	Fast Moving Consumer		Industrials	
	Lifeigy	6.7	Goods	8.5	Illuustilais	9.1	Lifeigy	5.9	Goods	7.7	illuusti lais	8.6
Concentration (%)			Goods						Goods			-
Top 5	31.3		35.2		31.9		26.4		38.3		22.3	
Top 10	46.1		56.5		49.2		42.1		55.8		32.5	
Market	40.1		30.3		47.2		42.1		33.0		32.3	
							70.6		100.0		71.9	
Capitalisation	83 E		03 8		Q2 /I							
Capitalisation Large Cap (%)	83.5		93.8		82.4		79.6					
Capitalisation Large Cap (%) Mid Cap (%)	7.1		93.8		9.9		8.8		-		18.2	
Capitalisation Large Cap (%) Mid Cap (%) Small Cap (%)	7.1 6.1		3.2		9.9 6.5		8.8 10.0		-		18.2 9.8	
Capitalisation Large Cap (%) Mid Cap (%)	7.1 6.1		3.2		9.9		8.8		-		18.2	

<sup>\*</sup> Portfolio as on 31<sup>st</sup> August, 2024 \* Returns on 30<sup>th</sup> September 2024, Past performance may or may not be sustained in future
\*\*Rolling Returns on a monthly basis: 1 Year time period – September 20 – September 24, 3 Year time period – September 18 – September 24 Standard Deviation, 1Yr & 3 Yr rolling returns and ROE are in %. Beta, PE & PB are in trailing and in multiples (x)





			1		1							
Name of the Fund	360 ONE Flexicap F	und	Bandhan Sterling Valu	e Fund	Franklin India Flexi Ca	p Fund	HDFC Flexi Cap Fu	nd	Nifty 50 TRI		Nifty 500 TRI	
Category	Multi Cap		Multi Cap		Multi Cap		Multi Cap		-		-	
Fund Manager	Mayur Patel,Rohit Vaidyana	than	Daylynn Pinto		R. Janakiraman,Rajas	ia	Roshi Jain		-		-	
Inception Date	30-06-2023		07-03-2008		29-09-1994		01-01-1995		-		-	
AUM (in Rs cr) as on Aug 2024	987		10,412		17,843		63,436		-		-	
Investment Style	Growth		GARP		GARP		GARP		-		-	
Number of Stocks	48		66		54		45		50		500	
Returns (%)												
1 Month	2.2		1.7		1.8		2.9		2.3		2.2	
3 Month	7.6		7.4		8.1		8.2		7.8		7.8	
6 Month	29.4		19.5		21.2		21.5		16.6		20.5	
1 Year	55.7		40.8		43.9		46.1		33.0		41.5	
3 Year	-		23.4		21.2		25.7		14.9		18.4	
5 Year Risk Measures (3Y)	-		28.0		24.5		24.9		19.0		22.3	
Standard Deviation												
(%)	-		13.8		9.5		10.4		5.4		6.9	
Beta	-		2.0		1.3		1.4		1.0		1.0	
1 Year Rolling Return (%)												
Postive observations	-		100.0		100.0		97.9		97.9		95.7	
Average Return	-		38.7		30.8		32.4		23.2		27.0	
Minimum Return	-		1.6		0.6		-3.0		-1.6		-1.2	
Maximum Return	-		118.0		84.9		76.0		72.5		77.6	
3 Year Rolling Return (%)			84 7									
Postive observations	-		84.7		90.3		90.3		98.6		97.2	
Average Return	-		16.4		14.3		15.8		14.5		14.9	
Minimum Return	-		-12.2		-7.2		-5.6		-0.8		-3.1	
Maximum Return	-		45.0		32.5		34.8		27.8		29.0	
Valuations												
PE	31.9		25.9		27.1		25.8		24.2		27.6	
PB	5.8 18.1		3.8 14.6		4.2 15.6		4.0 15.5		3.8 15.7		4.1 14.8	
ROE (%) Portfolio	10.1		14.0		15.0		15.5		13.7		14.0	
Composition-												
	HDFC Bank Ltd.	6.2	HDFC Bank Ltd.	4.9	ICICI Bank Ltd.	7.5	ICICI Bank Ltd.	9.3	HDFC Bank Ltd.	11.0	HDFC Bank Ltd.	6.4
	Tata Motors Ltd.	4.4	Reliance Industries Ltd.	4.5	HDFC Bank Ltd.	7.3	HDFC Bank Ltd.	9.2	Reliance Industries Ltd.	9.1	Reliance Industries Ltd.	5.3
	Infosys Ltd.	3.6	Axis Bank Ltd.	4.0	Infosys Ltd.	5.0	Axis Bank Ltd.	8.3	ICICI Bank Ltd.	7.7	ICICI Bank Ltd.	4.5
	Indus Towers Ltd. ICICI Bank Ltd.	3.4	ICICI Bank Ltd. CG Power and Industrial	3.5	Bharti Airtel Ltd. Larsen & Toubro Ltd.	5.0	Cipla Ltd.  HCL Technologies Ltd.	5.0	Infosys Ltd. ITC Ltd.	6.3	Infosys Ltd. ITC Ltd.	3.6
	ICICI Dalik Liu.	3.3	Solutions Ltd.	2.3	Laiseii & ioubio Ltu.	4.4	nct leciliologies ttu.	4.9	TIC LLu.	4.1	inc tiu.	2.4
	Cholamandalam		Jindal Steel & Power Ltd.		Axis Bank Ltd.		SBI Life Insurance		Tata Consultancy		Tata Consultancy	$\vdash$
Top 10 Stocks	Investment and Finance	3.2		2.3		3.5	Company Ltd.	4.7	Services Ltd.	4.1	Services Ltd.	2.4
	Company Ltd. Dixon Technologies	$\vdash$	NTPC Ltd.	-	HCL Technologies Ltd.	-	Bharti Airtel Ltd.	-	Larsen & Toubro Ltd.		Larsen & Toubro Ltd.	
	(India) Ltd.	3.0	WIT C Ltd.	2.2	Tree recimologies eta.	3.5	bilarti Airter Eta.	4.5	Larseri & Toubio Etu.	3.9	Laisen & Toubio Eta.	2.2
	Larsen & Toubro Ltd.	2.8	Tata Consultancy Services Ltd.	2.2	State Bank Of India	3.2	Kotak Mahindra Bank Ltd.	4.2	Bharti Airtel Ltd.	3.8	Bharti Airtel Ltd.	2.2
	REC Ltd.	2.8	ITC Ltd.	2.2	Tata Motors Ltd.	3.1	Maruti Suzuki India Ltd.	3.3	Axis Bank Ltd.	3.0	Axis Bank Ltd.	1.7
	NTPC Ltd.	2.8	Hero MotoCorp Ltd.	2.1	Reliance Industries Ltd.	3.0	Infosys Ltd.	2.8	State Bank Of India	2.8	State Bank Of India	1.6
	Others	64.5	Others	69.8	Others	54.4	Others	43.8	Others	44.2	Others	67.5
	Financial Services	21.2	Financial Services	24.9	Financial Services	26.8	Financial Services	38.4	Financial Services	32.6	Financial Services	27.3
	Consumer Discretionary	20.9	Consumer Discretionary	14.8 8.7	Consumer Discretionary	17.5 10.8	Healthcare	12.9 12.5	Information Technology	14.2 12.0	Consumer Discretionary	15.6 9.6
Top 5 Sectors (%)	Industrials Information Technology	9.0	Information Technology Energy	7.9	Information Technology Industrials	9.4	Consumer Discretionary Information Technology	10.3	Energy  Consumer Discretionary	10.8	Information Technology Energy	8.7
	Telecommunication		Industrials		Telecommunication		Telecommunication		Fast Moving Consumer		Industrials	$\vdash$
		7.5		7.7		6.2		4.5	Goods	0.8		8.6
Concentration (%)												
Top 5	20.9		19.2		29.3		36.7		38.3		22.3	
Top 10	35.5		30.2		45.6		56.2		55.8		32.5	
Market Capitalisation												
Large Cap (%)	42.7		60.5		69.8		74.1		100.0		71.9	
Mid Cap (%)	26.6		15.8		15.6		4.0		-		18.2	
Small Cap (%)	26.8		17.0		10.6		8.3		-		9.8	
Wt. Avg Market Cap	25,89,429		37,99,498		45,87,681		40,90,712		75,31,384		47,49,121	
(in Rs Cr)	23,03,423		37,33,430		43,07,001		40,30,712		13,31,304		47,43,121	

<sup>\*</sup> Portfolio as on 31<sup>st</sup> August, 2024 \* Returns on 30<sup>th</sup> September 2024, Past performance may or may not be sustained in future

\*\*Rolling Returns on a monthly basis: 1 Year time period – September 20 – September 24, 3 Year time period – September 18 – September 24

Standard Deviation, 1Yr & 3 Yr rolling returns and ROE are in %. Beta, PE & PB are in trailing and in multiples (x)





Name of the Fund	Helios Flexi Cap I	und	ICICI Pru India Opp	Fund	Kotak Equity Opp I	Fund	Motilal Oswal Large & Mid	lcap Fund	Nifty 50 TRI		Nifty 500 TRI	
Category	Multi Cap		Multi Cap		Multi Cap		Multi Cap		-		-	
Fund Manager	Alok Bahl,Pratik Sing	h	Sankaran Naren,Roshan Ch	utkey	Harsha Upadhyaya		Ajay Khandelwal,Niket S	hah	-		-	
Inception Date	21-02-2000		15-01-2019		09-09-2004		17-10-2019		-		-	
AUM (in Rs cr) as on Aug 2024	1,907		23,840		25,293		5,811		-		-	
Investment Style	Growth		GARP		GARP		Growth		-		-	
Number of Stocks	53		61		68		27		50		500	
Returns (%)												
1 Month	1.8		2.3		2.6		5.7		2.3		2.2	
3 Month	6.2		11.3		5.6		14.1		7.8		7.8	
6 Month 1 Year	19.9		21.6 50.6		23.1 43.5		32.7 64.6		16.6 33.0		20.5 41.5	
3 Year	-		27.1		22.0		26.9		14.9		18.4	
5 Year	-		29.8		24.2		-		19.0		22.3	
Risk Measures (3Y)												
Standard Deviation (%)			7.5		7.2		4.7		5.4		6.9	
	-											
Beta	-		1.6		1.0		0.9		1.0		1.0	
1 Year Rolling Return (%)												
Postive observations	-		97.9		100.0		87.2		97.9		95.7	
Average Return	-		37.6		27.7		32.2		23.2		27.0	
Minimum Return	-		-11.9		0.1		-15.2		-1.6		-1.2	
Maximum Return	-		95.6		71.4		71.9		72.5		77.6	
3 Year Rolling Return (%)												
			100.0		97.2		100.0		98.6		97.2	
Postive observations	-				15.5		25.1		14.5		14.9	
Average Return Minimum Return	-		16.5	28.9			14.7		-0.8		-3.1	
Maximum Return	-		42.6		-2.2 28.7		32.6		27.8		29.0	
Valuations												
PE	31.7		27.1		26.7		67.5		24.2		27.6	
РВ	4.7		3.7		3.9		9.0		3.8		4.1	
ROE (%)	14.8		13.6		14.8		13.4		15.7		14.8	
Portfolio Composition-												
	HDFC Bank Ltd.	8.3	HDFC Bank Ltd.	9.2	HDFC Bank Ltd.	5.2	Trent Ltd.	7.4	HDFC Bank Ltd.	11.0	HDFC Bank Ltd.	6.4
	ICICI Bank Ltd.	6.9	Sun Pharmaceutical Industries Ltd.	5.5	State Bank Of India	3.5	Zomato Ltd.	7.1	Reliance Industries Ltd.	9.1	Reliance Industries Ltd.	5.3
	Zomato Ltd.	4.4	ICICI Bank Ltd.	4.8	Zomato Ltd.	3.4	Kalyan Jewellers India Ltd.	6.4	ICICI Bank Ltd.	7.7	ICICI Bank Ltd.	4.5
	Reliance Industries Ltd.	4.2	Axis Bank Ltd.	4.6	Bharat Electronics Ltd.	3.3	Suzlon Energy Ltd.	5.3	Infosys Ltd.	6.3	Infosys Ltd.	3.6
	State Bank Of India	4.1	Kotak Mahindra Bank Ltd.	2.8	ICICI Bank Ltd.	3.2	Prestige Estates Projects Ltd.	5.1	ITC Ltd.	4.1	ITC Ltd.	2.4
Top 10 Stocks	Tata Consultancy Services Ltd.	3.4	Alkem Laboratories Ltd.	2.6	Infosys Ltd.	2.9	Inox Wind Ltd.	4.5	Tata Consultancy Services Ltd.	4.1	Tata Consultancy Services Ltd.	2.4
	Varun Beverages Ltd.	2.4	Infosys Ltd.	2.6	Axis Bank Ltd.	20	Samvardhana Motherson	2.0	Larsen & Toubro Ltd.	2.0	Larsen & Toubro Ltd.	2.2
		3.1		2.6		2.9	International Ltd.	3.9		3.9		2.2
	Axis Bank Ltd.	3.0	IndusInd Bank Ltd.	2.5	Reliance Industries Ltd.	2.9	Mankind Pharma Ltd.	3.8	Bharti Airtel Ltd.	3.8	Bharti Airtel Ltd.	2.2
	Adani Ports and Special Economic Zone Ltd.	2.9	ICICI Lombard General Insurance Company Ltd.	2.4	Larsen & Toubro Ltd.	2.7	Hindustan Aeronautics Ltd.	3.6	Axis Bank Ltd.	3.0	Axis Bank Ltd.	1.7
	Bharti Airtel Ltd.	2.8	Maruti Suzuki India Ltd.	2.3	Bharat Forge Ltd.	2.7	Bharti Airtel Ltd.	3.5	State Bank Of India	2.8	State Bank Of India	1.6
	Others	60.0	Others	60.9	Others	67.3	Others	49.5	Others	44.2	Others	67.5
	Financial Services	35.2	Financial Services	36.0	Financial Services	19.3	Consumer Discretionary	37.2	Financial Services	32.6	Financial Services	27.3
	Consumer Discretionary	11.9	Healthcare	14.7	Industrials	17.8	Industrials	27.9	Information Technology	14.2	Consumer Discretionary	15.6
Top 5 Sectors (%)	Information Technology	9.4	Consumer Discretionary	9.6	Consumer Discretionary	16.2	Financial Services	13.6	Energy	12.0	Information Technology	9.6
	Healthcare Industrials	8.1	Commodities	7.8	Commodities	13.6	Healthcare Telecommunication	6.0	Consumer Discretionary	10.8	Energy Industrials	8.7
	illuustriais	7.4	Fast Moving Consumer Goods	4.3	Energy	11.7	Telecommunication	3.5	Fast Moving Consumer Goods	7.7	illuustriais	8.6
Concentration (%)												
Top 5	27.9		26.9		18.6		31.3		38.3		22.3	
Top 10	40.0		39.1		32.7		50.5		55.8		32.5	
Market Capitalisation												
Large Cap (%)	62.7		58.2		56.3		34.9		100.0		71.9	
Mid Cap (%)	14.2		19.0		36.4		40.5		-		18.2	
Small Cap (%)	21.8		9.8		5.8		20.3		-		9.8	
Wt. Avg Market Cap (in Rs Cr)	45,74,092		35,21,731		34,45,456		14,34,215		75,31,384		47,49,121	

<sup>\*</sup> Portfolio as on 31<sup>st</sup> August, 2024 \* Returns on 30<sup>th</sup> September 2024, Past performance may or may not be sustained in future

\*\*Rolling Returns on a monthly basis: 1 Year time period – September 20 – September 24, 3 Year time period – September 18 – September 24

Standard Deviation, 1Yr & 3 Yr rolling returns and ROE are in %. Beta, PE & PB are in trailing and in multiples (x)





Name of the Fund	Mirae Asset Multicap	Fund	Parag Parikh Flexi Cap	Fund	HDFC Mid-Cap Opportuni	ities Fund	Motilal Oswal Midca	Fund	Nifty 500 TRI		Nifty Midcap 150 T	RI
Category	Multi Cap		Multi Cap		Mid Cap		Mid Cap		-		-	
	Ankit Jain		Rajeev Thakkar,Rukur		Chirag Setalvad		Niket Shah,Rakesh She	****	-		-	
Fund Manager				1				etty				
Inception Date	21-08-2023		28-05-2013		25-06-2007		24-02-2014		-		-	$\overline{}$
AUM (in Rs cr) as on Aug 2024	3,403		78,490		75,296		15,940		-		-	
Investment Style	GARP		Value		GARP		Growth		-		-	
Number of Stocks	80		53		73		20		500		150	
Returns (%)												
1 Month	1.2		3.1		2.7		5.5		2.2		1.8	
3 Month	6.9		8.0		8.4		12.6		7.8		7.3	
6 Month	22.1		17.9		24.1		35.8		20.5		26.0	
1 Year	41.7		40.0		47.3		71.8		41.5		48.2	
3 Year	-		18.2		28.8		36.8		18.4		26.1	
5 Year	_		26.3		30.4		33.1		22.3		31.5	
Risk Measures (3Y)			25.5		5011		55.1		ELIO		5215	
Misk Weasures (51)												
Standard Deviation (%)	-		6.7		12.0		14.4		6.9		11.3	
Beta	-		0.8		1.1		1.2		1.0		1.0	
1 Year Rolling Return (%)												
Postive observations	-		89.4		100.0		100.0		95.7		97.9	
Average Return	-		29.5		37.1		39.0		27.0		38.0	
Minimum Return	-		-7.2		1.1		2.8		-1.2		-0.4	
Maximum Return	-		80.9		88.1		71.8		77.6		101.6	
3 Year Rolling Return (%)												
Postive observations	-		100.0		91.7		88.9		97.2		91.7	
Average Return	-		18.9		16.9		17.5		14.9		18.0	
Minimum Return	-		2.4		-7.8		-7.4		-3.1		-6.8	
Maximum Return			33.1		36.9		40.9		29.0		37.3	
Valuations												
PE	27.0		19.1		26.0		75.0		27.6		38.3	
PB	4.1		3.7		3.7		7.2		4.1		4.8	
ROE (%)	15.0		19.1		14.4		9.6		14.8		12.6	-
	15.0		15.1		24.4		5.0		14.0		12.0	
Portfolio Composition-												
	HDFC Bank Ltd.	4.2	HDFC Bank Ltd.	8.0	The Indian Hotels	3.8	Kalyan Jewellers India	9.6	HDFC Bank Ltd.	6.4	Suzlon Energy Ltd.	2.4
	Axis Bank Ltd.		Power Grid Corporation		Company Ltd.  Max Financial Services		Ltd. Polycab India Ltd.		Reliance Industries Ltd.		Max Healthcare Institute	$\vdash$
		3.9	Of India Ltd.	6.7	Ltd.	3.4	,	9.0		5.3	Ltd.	1.9
	Larsen & Toubro Ltd.	2.9	Bajaj Holdings & Investment Ltd.	6.6	The Federal Bank Ltd.	3.2	Persistent Systems Ltd.	8.8	ICICI Bank Ltd.	4.5	The Indian Hotels Company Ltd.	1.7
	State Bank Of India	2.5	ITC Ltd.		lpca Laboratories Ltd.	2.	JIO Financial Services		Infosys Ltd.	2.5	Persistent Systems Ltd.	1.
		2.6		5.6		3.1	Ltd.	6.6		3.6		1.6
Ton 10 Charles	Tata Motors Ltd.	2.2	Coal India Ltd.	5.6	Hindustan Petroleum  Corporation Ltd.	2.8	Coforge Ltd.	6.4	ITC Ltd.	2.4	Lupin Ltd.	1.6
Top 10 Stocks	Delhivery Ltd.	2.0	ICICI Bank Ltd.	E 2	Balkrishna Industries	2.7	Tube Investments of	5.7	Tata Consultancy	2.4	PB Fintech Ltd.	1.6
		2.0		5.2	Ltd.	2./	India Ltd.	5./	Services Ltd.	2.4		1.6
	Gland Pharma Ltd.	2.0	Maruti Suzuki India Ltd.	4.8	Apollo Tyres Ltd.	2.7	Voltas Ltd.	5.5	Larsen & Toubro Ltd.	2.2	Cummins India Ltd.	1.5
	Whirlpool Of India Ltd.	1.9	HCL Technologies Ltd.	4.2	Aurobindo Pharma Ltd.	2.7	Zomato Ltd.	4.0	Bharti Airtel Ltd.	2.2	Dixon Technologies	1.5
	Wipro Ltd.		Axis Bank Ltd.	4.2	Indian Bank		Balkrishna Industries	4.0	Axis Bank Ltd.		(India) Ltd. The Federal Bank Ltd.	1.5
	HCL Technologies Ltd.	1.9	Kotak Mahindra Bank	3.5	Tata Communications	2.7	Ltd. KPIT Technologies Ltd.		State Bank Of India	1.7	CG Power and Industrial	1.4
		1.9	Ltd.	2.5	Ltd.	2.7		3.4		1.6	Solutions Ltd.	1.3
	Others	74.5	Others	47.2	Others	70.1	Others	45.8	Others	67.5	Others	85.3
	Financial Services	24.3	Financial Services	33.7	Financial Services	23.8	Consumer Discretionary	30.9	Financial Services	27.3	Consumer Discretionary	20.3
	Consumer Discretionary	18.8	Utilities	6.7	Consumer Discretionary	18.8	Industrials	12.1	Consumer Discretionary	15.6	Financial Services	18.2
Top 5 Sectors (%)	Information Technology	9.2	Energy	6.6	Healthcare	13.1	Information Technology	11.2	Information Technology	9.6	Industrials	17.3
	Healthcare	8.9	Consumer Discretionary	6.4	Industrials	11.0	Financial Services	6.6	Energy	8.7	Healthcare	11.2
	Commodities	8.0	Information Technology	6.4	Commodities	7.1	Healthcare	4.4	Industrials	8.60	Commodities	10.7
Concentration (%)												
Top 5	15.8		32.6		16.3		31.6		22.3		7.5	
Top 10	25.5		52.8		29.9		54.2		32.5		14.7	
Market Capitalisation												
Large Cap (%)	42.9		58.6		7.3		10.6		100.0		6.0	
Mid Cap (%)	27.0		6.5		66.0		66.0		18.2		86.0	
Small Cap (%)	29.2		5.5		18.8		1.6		9.8		7.8	
Wt. Avg Market Cap (in	27.44.504		21 40 200		F 45 420		C 22 400		47 40 424		C 47 44C	
Rs Cr)	27,14,581		31,46,266		5,15,128		6,23,400		47,49,121		6,47,116	

<sup>\*</sup> Portfolio as on 31<sup>st</sup> August, 2024 \* Returns on 30<sup>th</sup> September 2024, Past performance may or may not be sustained in future

\*\*Rolling Returns on a monthly basis: 1 Year time period – September 20 – September 24, 3 Year time period – September 18 – September 24

Standard Deviation, 1Yr & 3 Yr rolling returns and ROE are in %. Beta, PE & PB are in trailing and in multiples (x)





Name of the Fund	Bandhan Small Cap F	und	HDFC Small Cap Fun	ıd	HSBC Small Cap Fu	ınd	Invesco India Smallca	n Fund	Nifty Midcap 150	TRI	Nifty Smallcap 250 T	'RI
	Small Cap	uliu	Small Cap	iu	Small Cap	illu	Small Cap	) i uliu	renty whiceap 150	IIVI	rentry Smancap 230 1	M
Category	Зпап сар				Siliali Cap		Siliali Cap				-	
Fund Manager	Manish Gunwani,Kirthi Ja	ain	Chirag Setalvad		Venugopal Manghat,Cheenu	ı Gupta	Taher Badshah,Aditya Khe	mani	-		-	
Inception Date AUM (in Rs cr) as on Aug	25-02-2020		03-04-2008		12-05-2014		30-10-2018		-		-	
2024 Investment Style	7,534 GARP		33,894 GARP		16,983 GARP		5,093 GARP					
Number of Stocks	152		87		97		75		150		250	
Returns (%)												
1 Month	2.9		-0.1		1.9		3.3		1.8		1.4	
3 Month	18.0		7.1		5.3		10.7		7.3		7.9	
6 Month 1 Year	41.4 72.1		20.6 35.2		28.6 44.4		31.1 59.9		26.0 48.2		29.0 51.5	
3 Year	29.1		24.5		27.8		27.2		26.1		26.3	
5 Year	-		29.4		31.7		33.2		31.5		32.7	
Risk Measures (3Y)												
Standard Deviation (%)	2.4		13.9		15.5		4.7		11.3		15.8	
Beta	0.4		0.8		1.0		0.7		1.0		1.0	
1 Year Rolling Return (%)												
Postive observations	79.5		97.9		100.0		93.6		97.9		85.1	
Average Return Minimum Return	42.7 -6.6		42.0 -2.0		43.8 1.0		39.1 -7.6		38.0 -0.4		43.5 -6.0	
Maximum Return	107.4		117.5		112.7		90.2		101.6		127.9	
3 Year Rolling Return (%)	100.0		87.5		84.7		100.0		91.7		77.8	
Postive observations  Average Return	30.4		18.6		19.0		29.2		18.0		15.3	
Minimum Return	26.3		-8.2		-10.8		20.1		-6.8		-16.1	
Maximum Return	34.5		47.1		46.3		38.5		37.3		42.2	
Valuations	24.4		24.7		25.5		44.1		20.2		20.0	
PE PB	24.1 3.6		21.7		35.5 5.4		44.1 7.4		38.3 4.8		29.0 4.0	
ROE (%)	15.1		16.4		15.3		16.9		12.6		14.0	
Portfolio Composition-												
	PCBL Ltd. Cholamandalam	3.1	Firstsource Solutions Ltd.  Bank Of Baroda	5.3	Apar Industries Ltd. Techno Electric &	3.0	Aditya Birla Real Estate Ltd. Kalyan Jewellers India	3.3	Suzion Energy Ltd.  Max Healthcare Institute	2.4	Crompton Greaves Consumer Electricals Ltd. Multi Commodity Exchange	1.6
	Financial Holdings Ltd.	2.4	Sum of Surous	3.2	Engineering Company Ltd.	2.5	Ltd.	3.2	Ltd.	1.9	Of India Ltd.	1.4
	LT Foods Ltd.	2.4	eClerx Services Ltd.	3.2	Trent Ltd.	2.4	Jyoti CNC Automation Ltd.	2.9	The Indian Hotels Company Ltd.	1.7	Glenmark Pharmaceuticals Ltd.	1.4
	Indus Towers Ltd.	2.1	Aster DM Healthcare Ltd.	2.7	KPIT Technologies Ltd.	2.3	360 One Wam Ltd.	2.8	Persistent Systems Ltd.	1.6	Central Depository Services (India) Ltd.	1.4
	Shaily Engineering Plastics Ltd.	1.8	Sonata Software Ltd.	2.7	Aditya Birla Real Estate Ltd.	2.3	Triveni Turbine Ltd.	2.2	Lupin Ltd.	1.6	Exide Industries Ltd.	1.2
Top 10 Stocks	REC Ltd.	1.7	Eris Lifesciences Ltd.	2.6	KEI Industries Ltd.	2.2	Multi Commodity Exchange Of India Ltd.	2.2	PB Fintech Ltd.	1.6	Blue Star Ltd.	1.2
	Apar Industries Ltd.	1.7	Power Mech Projects Ltd.	2.4	Neuland Laboratories Ltd.	2.2	Central Depository Services (India) Ltd.	2.1	Cummins India Ltd.	1.5	Computer Age Management Services Ltd.	1.1
	The Karnataka Bank Ltd.	1.6	The Great Eastern Shipping Company Ltd.	2.2	Sonata Software Ltd.	2.1	Global Health Ltd.	2.1	Dixon Technologies (India) Ltd.	1.5	Amara Raja Energy & Mobility Ltd.	1.0
	Arvind Ltd.	1.6	Fortis Healthcare Ltd.	2.0	NCC Ltd.	2.1	Angel One Ltd.	2.1	The Federal Bank Ltd.	1.4	Karur Vysya Bank Ltd.	0.9
	TVS Holdings Ltd.	1.6	Gabriel India Ltd.	1.9	Brigade Enterprises Ltd.	2.1	Mrs. Bectors Food Specialities Ltd.	2.0	CG Power and Industrial Solutions Ltd.	1.3	Cyient Ltd.	0.9
	Others	80.0	Others	71.8	Others	76.7	Others	78.0	Others	85.3	Others	88.0
	Financial Services	2.0	Consumer Discretionary	2.0	Industrials	3.1	Financial Services	2.2	Consumer Discretionary	20.3	Financial Services	2.1
Top 5 Sectors (%)	Consumer Discretionary	1.8	Industrials	1.8	Consumer Discretionary	2.7	Consumer Discretionary	2.0	Financial Services	18.2	Consumer Discretionary	1.9
	Industrials	1.0	Services	1.7	Financial Services	1.3	Industrials	1.5	Industrials	17.3	Industrials	1.8
	Healthcare Commodities	0.9	Financial Services Healthcare	9.9 0.9	Commodities Healthcare	0.8	Healthcare Commodities	0.9	Healthcare Commodities	11.2	Commodities Healthcare	1.0
Concentration (%)	Commountes	0.7	ricultitale	0.5	riculticale	0.3	Commodities	0.0	Commountes	1.1	ricultitale	1.0
Top 5	11.8		17.1		12.5		11.5		7.5		7.0	
Top 10	20.0		28.2		23.3		22.0		14.7		12.0	
Market Capitalisation												
Large Cap (%)	6.3		3.9		2.4		4.4		6.0		0.4	
Mid Cap (%) Small Cap (%)	15.7 66.9		11.0 78.0		21.7 74.1		32.7 61.1		86.0 7.8		13.3	
Wt. Avg Market Cap (in Rs Cr)												
AAF INIGINGE CAD (ILL KS CL)	3,86,663		1,98,438		3,06,816		2,91,463		6,47,116		2,05,258	

<sup>\*</sup> Portfolio as on 31<sup>st</sup> August, 2024 \* Returns on 30<sup>th</sup> September 2024, Past performance may or may not be sustained in future

\*\*Rolling Returns on a monthly basis: 1 Year time period – September 20 – September 24, 3 Year time period – September 18 – September 24

Standard Deviation, 1Yr & 3 Yr rolling returns and ROE are in %. Beta, PE & PB are in trailing and in multiples (x)





Name of the Fund	Aditya Birla SL Balanced Adv Fund	vantage	ICICI Pru Balanced Advanta	ge Fund	HDFC Balanced Advanta	nge Fund	Kotak Balanced Advanta	ge Fund	CRISIL Hybrid 35+65 - Ag	ggressive
Category	Balanced Advantage		Balanced Advantage		Balanced Advantage	e	Balanced Advantage		-	
Fund Manager	Mohit Sharma,Vishal Gajw	<i>r</i> ani	Manish Banthia,Sankaran Na	aren	Gopal Agrawal,Srinivas Ramamurthy	san	Rohit Tandon,Hiten Sha	ah	-	
Inception Date	25-04-2000		30-12-2006		11-09-2000		03-08-2018		-	
AUM (in Rs cr) as on Aug	7.500		64.402		05 204		16,000			
2024	7,560		61,103		95,391		16,988		-	
Investment Style	Growth		GARP		GARP		GARP		-	
Number of Stocks	113		89		149		92		-	
Returns (%)										
1 Month	1.9		1.4		0.4		1.5		1.7	
3 Month	6.3		6.0		4.3		6.0		6.0	
6 Month	14.6		10.8		14.0		13.6		13.9	
1 Year	26.5 12.5		23.7 13.8		34.0 22.7		25.1 12.1		28.7 13.6	
5 Year	14.2		14.4		21.6		13.5		16.8	
Risk Measures (3Y)	14.2		14.4		21.0		13.3		10.0	
Standard Deviation (%)	3.7		3.5		8.5		1.7		3.7	
Beta	1.0		0.9		1.9		0.7		1.0	
1 Year Rolling Return (%)										
Postive observations	93.6		100.0		97.9		97.9		100.0	
Average Return	15.7		16.3		28.2		14.2		18.6	
Minimum Return	-4.1		5.8		-0.1		-2.9		0.7	
Maximum Return	43.5		44.7		60.1		42.3		49.8	
3 Year Rolling Return (%)										
Postive observations	98.6		100.0		95.8		100.0		100.0	
Average Return	10.1		11.0		14.8		11.8		12.8	
Minimum Return	-1.4		0.4		-1.9		9.1		1.9	
Maximum Return	17.9		19.8		30.2		17.4		20.4	
Valuations										
PE	26.7		28.7		19.5		26.9		-	
РВ	4.1		4.6		3.3		4.3		-	
ROE (%)	15.2		16.0		16.8		16.0		-	
Portfolio Composition-										
	HDFC Bank Ltd.	4.9	TVS Motor Company Ltd.	5.0	HDFC Bank Ltd.	6.1	HDFC Bank Ltd.	5.9	-	-
	Reliance Industries Ltd.	4.8	ICICI Bank Ltd.	4.5	ICICI Bank Ltd.	3.6	ICICI Bank Ltd.	3.7	-	-
	ICICI Bank Ltd.	4.2	Maruti Suzuki India Ltd.	4.3	State Bank Of India	3.3	Infosys Ltd.	3.5	-	-
	Infosys Ltd.	3.9	HDFC Bank Ltd.	3.7	Coal India Ltd.	3.2	Reliance Industries Ltd.	2.9	-	-
	Larsen & Toubro Ltd. ITC Ltd.	2.3	Infosys Ltd.	3.3	NTPC Ltd.	3.1	Interglobe Aviation Ltd.  Adani Ports and Special	2.2	-	-
Ton 10 Shorks		2.3	Larsen & Toubro Ltd.	2.7	Infosys Ltd.	2.7	Economic Zone Ltd.	2.2		-
Top 10 Stocks	NTPC Ltd.	2.0	ITC Ltd.	2.7	Larsen & Toubro Ltd.	2.5	Tata Consultancy	1.9	-	-
	Adani Ports and Special	1.8	Reliance Industries Ltd.	2.2	Reliance Industries Ltd.	2.3	Services Ltd. Axis Bank Ltd.	1.9	-	-
	Economic Zone Ltd.	1.5	NTPC Ltd.	2.1	ITC Ltd.	2.3	Larsen & Toubro Ltd.	1.9	-	-
	State Bank Of India Sun Pharmaceutical	1.3	Sun Pharmaceutical		Axis Bank Ltd.		Mahindra & Mahindra		-	+
	Industries Ltd.	1.3	Industries Ltd.	1.9		1.9	Ltd.	1.7		-
	Others	71.0	Others	67.7	Others	69.1	Others	72.3	-	-
	Financial Services	18.6	Financial Services	17.8	Financial Services	22.0	Financial Services	18.3	-	-
	Consumer Discretionary	10.6	Consumer Discretionary	17.7	Industrials	9.1	Consumer Discretionary	10.0	-	-
T F C 100	Information Technology	7.4	Information Technology	6.8	Energy	9.1	Information Technology	8.0	-	-
Top 5 Sectors (%)	Energy	7.0	Fast Moving Consumer Goods	5.2	Information Technology	4.8	Commodities	6.2	-	-
	Fast Moving Consumer	5.6	Commodities	4.9	Utilities	4.1	Energy	5.4	-	-
Concentration (%)	Goods					1				
Top 5	20.1		20.8		19.3		18.3		-	
Top 10	29.0		32.3		30.9		27.7		-	
Market Capitalisation										
Large Cap (%)	55.9		61.8		51.5		53.3		-	
Mid Cap (%)	11.4		6.4		6.2		10.2		-	
Small Cap (%)	4.2		1.7		6.8		5.5		-	
Wt. Avg Market Cap (in	37,61,033		34,53,100		34,43,139		34,75,949		_	
Rs Cr)	37,01,033		3-,33,100		34,43,133		34,73,343			

<sup>\*</sup> Portfolio as on 31<sup>st</sup> August, 2024 \* Returns on 30<sup>th</sup> September 2024, Past performance may or may not be sustained in future

\*\*Rolling Returns on a monthly basis: 1 Year time period – September 20 – September 24, 3 Year time period – September 18 – September 24
Standard Deviation, 1Yr & 3 Yr rolling returns and ROE are in %. Beta, PE & PB are in trailing and in multiples (x)





# **Client Onboarding Checklist**

Client Name:					
General Infomation					
Do you have a single window view to all of you	ır assets, liabilities,	investments?		Yes	/ No
Is the family aware of your investments?				Yes	/ No
Do you have any family in foreign locations?				Yes	/ No
Is there any transfer to India or from India to fa	amily member abro	pad?		Yes	/ No
Do you hold any foreign assets or investments	?			Yes	/ No
Do you have any family member with special r	equirement? Have	you planned for t	them?	Yes	/ No
Type of Investments:					
Stocks Bonds AIF	PMS	Real Estate	Mutual Fund Fixed Deposit		
Do you have joint holder? Yes	/ No		Were you a joint holder with someone? Yes	/ No	
Do you have Nominees? Yes	/ No		Need assistance to transfer joint holding? Yes	/ No	
Do you need to update nominee? Yes	/ No				
Physical Shares:			Loans:		
Do you own physical shares that needs to be converted to demat?	Yes	/ No	Do you have existing loans?	Yes	/ No
Do you own physical Mutual Funds that needs to be converted to demat?	Yes	/ No	Is there a change, top-up requirement?	Yes	/ No
PPF & EPF:			Are there any receivables?	Yes	/ No
Do you know the status of your PPF or EPF?	Yes	/ No	Is your family aware of the receivables?	Yes	/ No
	Emergencie	s: Have you	planned for emergencies?		
Life Insurance:			Medical Insurance:		
Insurance?	Yes	/ No	Medical Insurance?	Yes	/ No
Is your family aware of it?	Yes	/ No	Do you think it is adequate?	Yes	/ No
Will:			Real Estate:		
Do you have a Will?	Yes	/ No	Do you have multiple real estate?	Yes	/ No
Do you need to update your Will?	Yes	/ No	Have you planned for liquidity / transfer?	Yes	/ No
Family situation:					
Are there any Dependents, potential inheritan	ce, global mobility	considerations?		Yes	/ No
Other Questions:					
Digital assets, such as domain names and digit	al art?		Is your family aware of Lockers?		
Is your family aware of the Bank accounts?			Is your family aware of Income sources?		
How are your vehicles held?					

Intentionally left blank





# **Investment Charter Template**

### **General Information & Client Profile**

Particulars	Details
Portfolio Characteristics	
Investment Horizon	
Liquidity Requirements	
Cash Flow Requirements	
Restricted Investments	
Performance Benchmarking	
Portfolio Review	
Review of Guidelines	

### **Investment Charter – Asset Allocation Guidelines**

Mandate	Criteria	Portfolio Compliance
Asset Allocation	Equity (Mutual Funds, Direct Equity, AIFs) — Fixed Income (Mutual Funds, Structures, AIFs, Direct Debt) — Alternatives (Real Estate, Private Equity, Long Short Funds) — Liquid Assets (Liquid, Ultra Short-Term, and Arbitrage Funds) —	
Return Expectations <sup>1</sup>		
Investment Time Horizon <sup>2</sup>		

<sup>&</sup>lt;sup>1</sup>Return expectations for portfolio since inception for active and closed holdings. There is no guarantee that the performance will be achieved. <sup>2</sup>Average age of portfolio holding – Including Closed Holdings

#### **Investment Charter – Exposure Guidelines**

Mandate	Criteria	Portfolio Compliance
Market Cap Limits	Large Cap (Top 100 Companies) – Mid Cap (101 to 250th Company) – Small Cap (251st Company Onwards) –	
Interest Rate Risk	Modified Duration –	
Credit Quality	AAA and Above – AA & Above – A & Below –	
Closed Ended Investments	Maximum allocation to closed ended investments –	
Mutual Funds & Managed Accounts	Single AMC – Single Scheme –	
Other Instruments	Single Issuer - Single Instrument-	
Proprietary Products	Own AMC/ Self-Managed Funds/ Structures/ Debt -	



# **Readers Speak**























#### **Motilal Oswal Wealth Limited**

CIN: U67110MH2002PLC135075

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Tel No.: 022 7193 4200/63; Website: www.motilaloswalpwm.com

Registration details: SEBI PMS Regn No: INP000004409; AMFI Regn No: ARN87554

Please read disclosure document as issued by company from time to time.

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