

# **Financials**

#### Networth accretion across banks

	AFS Reserve Accretion (INR b)	NW Accretion (INR b)	% of FY24 NW
HDFCB	-	1.3	0%
ICICIBC	20.6	32.1	1%
AXSB	0.0	14.6	1%
KMB	NA	29.1	3%
IIB	NA	1.7	0%
FB	NA	3.4	1%
BANDHAN	0.7	1.1	0%
SBIN	38.7	25.4	1%
ВОВ	NA	30.2	3%
СВК	0.6	18.1	2%
UNBK	0.2	17.2	2%
INBK	2.1	0.0	0%
PNB	0.3	21.3	2%
вом	2.0	2.0	1%
СВОІ	2.5	-10.0	-3%
UCO	0.4	7.9	3%
ЮВ	0.2	0.2	0%
PJSB	0.2	-42.3	-37%
BOI	NA	1.3	0%
IDBI	4.0	14.9	3%

# Assessing the impact of new investment guidelines

Net worth of PSBs increases by average ~2%; investment yields rise 15-40bp

The RBI in Sep'23 released new master directions regarding the classification of an investment portfolio. Previously, banks classified and valued their investment portfolios based on the 2021 regulations, which were primarily founded on a framework introduced in Oct'2000. The revised regulations align investment classification with global standards and incorporate international best practices. With the 1Q earnings season almost over, we revisit the impact of these regulations on major banks under our coverage. In this note, we have analyzed the impact for all of our coverage banks and note that the networth of our coverage public sector banks (PSBs) has improved by average ~2% (highest for BOB at ~3%), while their investment yields improved by around 15-40bp. Among private banks, KMB saw the highest networth accretion at 3%, while the increase for other banks was limited to 1%. We expect volatility in trading gains to subside, while the direct pass-through of unrealized gains (losses) to reserves would support capital ratios when interest rates moderate. Our preferred picks are ICICIBC, HDFCB, SBIN and FB.

### Key changes in investment regulations – A quick recap

Following are some of the key changes between the old and new investment regulations. For details, please refer to Exhibit 11.

#### Investment Classification:

- > **Old**: Investments were classified under HTM, AFS and HFT buckets.
- New: Investments are classified as HTM, AFS and FVTPL (HFT is a separate category under FVTPL), with separate categories for JVs, subsidiaries, and associates.

#### Reclassification Rules:

- Old: Annual reclassification allowed with Board approval.
- New: Reclassification only in exceptional cases with Board and RBI approval.
- Gains/Losses on AFS Securities:
- Old: Gains/losses taken to P&L; net losses provided in P&L; net appreciation ignored.
- **New**: Net gains/losses are credited/debited to the AFS reserve.
- HTM Investment Ceiling:
- > **Old**: HTM investments capped at 25% of total investments.
- New: No limit on HTM investments.
- Holding Period for HFT/FVTPL:
- > **Old**: HFT investments to be sold within 90 days.
- New: No sale period stipulated for FVTPL or HFT.
- Sale of HTM Investments:
- Old: Disclosure of HTM investments' market value if sale/transfer exceeds 5% of book value.
- New: HTM sale exceeding 5% needs RBI approval.
- Acquisition of Investments at Discount/Premium:
- Old: Recognized as one-time gains/losses in P&L.
- New: Discount/premium on HTM and AFS securities amortized over the instrument's life.

MOTILAL OSWAL Financials

#### Accretion in CET-1 across banks

	CET-1 - 1QFY25	Change in CET-1 QoQ (bp)
KMB	21.3%	210
AU SFB	19.5%	70
HDFCB	16.8%	50
IIB	16.2%	33
AXSB	14.1%	32
IDFCB	13.3%	-2
ICICIBC	15.2%	-36
FB	14.2%	-44
RBK	13.9%	-53
BANDHAN	14.1%	-310
ВОВ	13.1%	54
IOB	15.0%	52
СВК	12.1%	47
UCO	14.4%	22
UNBK	13.8%	16
IDBI	20.3%	15
PJSB	14.8%	6
PNB	11.0%	-9
INBK	13.4%	-10
SBIN	10.3%	-11
ВОМ	12.2%	-30

# AFS and general reserve accretion led to increase in networth

The new investment regulations specify that unrealized gains on AFS securities need to be routed to the AFS reserve account, which was ignored hitherto. From 1QFY25 results, we note that the networth of most banks increased by around 1-2%, with KMB and BoB witnessing the highest growth of ~3%. We note that the AFS reserve accretion as a proportion of total investments was the highest for ICICIBC owing to its active trading and treasury, benefitting from the IPO. KMB stands out among its peers due to the highest percentage of its portfolio in the AFS book, leading to higher gains. Additionally, BOB witnessed higher gains among peer PSBs, resulting in a healthy networth accretion.

# Capital ratios improve for banks; PSBs witness up to 54bp boost in CET-1

Unrealized gains on AFS securities need to be routed to the newly formed AFS reserve account and they will be considered under CET-1 capital. With bond yields correcting in 1Q, most banks benefitted from the increase in the value of AFS securities and thus reported a slight accretion in their CET-1 ratios. PSBs reported a CET-1 accretion of around -11bp to +54bp, while it ranged from -53bp to +70bp for private banks (excluding Bandhan and KMB). Among the outliers, KMB reported a healthy accretion in CET-1 by 2.1%, aided by stake sale in Kotak General insurance subsidiary, while Bandhan reported a sharp 3.1% decline in CET-1, affected by the increase in risk-weight in its EEB portfolio.

# New norms drive an uptick in investment yields; PSBs see 15-40bp gain

Investment yields for most banks have increased as they earlier used to shift their high-yielding securities from HTM to AFS in order to book profits. However, new regulations restrict this practice, causing high-yielding assets to remain on the book. Additionally, revised norms now require amortizing discounts and premium over the security's term, contributing to the uptick in investment yields. This change means that investment yields will now follow a normalized trajectory and prevent any abrupt volatility. While many private banks do not disclose investment yield movements, PSBs have reported 3bp to 27bp improvement in investment yields. This has actually helped margins for PSBs as most of them reported a controlled NIM decline despite a continued rise in deposit costs, while the yield on advances also moderated for select PSBs.

# Volatility in trading gains to moderate

PSBs historically have reported high volatility in trading profits depending on the interest rate environment. However, the new regulations are expected to limit this volatility in treasury gains, while banks' reserves/net worth will directly reflect the MTM movement on the AFS portfolio. We believe that banks will now actively manage their FVTPL portfolio to improve their overall treasury performance. This becomes even more critical as the reclassification of investments has been made more stringent and needs prior board/RBI approval.

#### Valuation and sector view

Although the overall guidelines has supported investment yields, capital ratios for banks and aligns investment classification to best practices, we remain watchful of growth outlook and performance on key metrics (margins, credit cost, LCR regulations etc.). During 1QFY25 earnings, we have moderated growth estimates across many banks and estimate ~13% loan growth cagr over FY24-26E. This has resulted in a ~2-3% cut in Private Banks sector earnings growth to low double digit

MOTILAL OSWAL

run-rate during FY25E while PSBs are likely to fare better here. However, robust balance sheets, strong contingency buffers and reasonable sector valuations keeps us positive on the sector, though return outlook remains modest. **Our preferred picks** are ICICIBC, HDFCB, SBIN and FB.

Exhibit 1: AFS + General reserve accretion across key private banks & PSBs during 1QFY25

**AFS** General % of total NW % of total Accretion % of FY24 % of total Reserve % of FY24 Reserve % of FY24 investinvestinvest-Accretion NW Accretion NW NW ments ments (INR b) ments (INR b) (INR b) **HDFCB** NA 0.0% 0.0% 0.0% NA 1.3 1.3 0.0% NΑ **ICICIBC** 11.6 32.1 20.6 0.9% 0.4% 0.5% 0.2% 1.3% 0.7% **AXSB** 0.0% 0.0% 14.6 1.0% 0.5% 14.6 1.0% 0.5% 0.0 **KMB** NA NA NA NA NA NA 29.1 3.0% 1.8% IIB 0.0% 1.7 1.7 NA NΑ 0.3% 0.2% 0.3% 0.2% FΒ NA NA NA NA NA NA 3.4 1.2% 0.5% **BANDHAN** 0.7 0.3% 0.2% 0.3 0.2% 0.1% 1.1 0.5% 0.3% 25.4 **SBIN** 1.0% 0.2% 38.7 -13.3 -0.4% -0.1% 0.7% 0.2% **BOB** NA NA NΑ NΑ NA NΑ 30.2 2.7% 0.8% CBK 0.6 0.1% 0.0% 17.5 2.0% 0.5% 18.1 2.1% 0.5% UNBK 0.2 0.0% 0.0% 17.0 1.8% 0.5% 17.2 1.8% 0.5% 2.1 0.4% 0.1% -2.1 -0.4% 0.0 0.0% INBK -0.1% 0.0% PNB 0.5% 21.3 0.3 0.0% 0.0% 21.0 2.0% 2.0% 0.5% **BOM** 2.0 0.9% 0.3% NA NA NA 2.0 0.9% 0.3% **CBOI** 0.8% 0.2% -12.4 -3.8% -0.9% -10.0 -3.1% -0.7% 2.5 UCO 0.1% 0.4 0.0% 7.5 2.7% 0.4% 7.9 2.9% 0.4% IOB 0.2 0.1% 0.0% NΑ NA NA 0.2 0.1% 0.0% -42.5 -37.3% -42.3 PJSB 0.2 0.2% 0.0% -9.5% -37.1% -9.5% BOI NA NA NΑ NA NΑ NA 1.3 0.2% 0.1% IDBI 4.0 0.8% 0.3% 10.9 2.0% 0.9% 14.9 2.8% 1.3%

Source: MOFSL, Company

Among private banks, KMB saw the maximum increase in net worth by 3%, led by reserve accretion of INR29b.

Punjab Sind Bank and Central Bank reported a decline in general reserves due to a change in valuation methodology related to the treatment of zero coupon bonds.

Exhibit 2: Capital ratios improve for most banks; PSBs witness CET-1 boost of up to 54bp

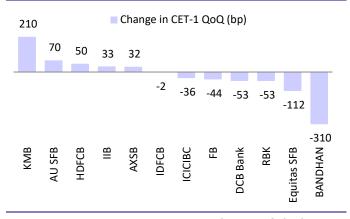
Banks	NW accretion (INR b)	% of NW	CET 1 -1QFY25	QoQ Change (bp)	CRAR - 1QFY25
Private*					
HDFCB	1.3	0%	16.8%	50	19.3%
ICICIBC	32.1	1%	15.2%	-36	16.0%
AXSB	14.6	1%	14.1%	32	16.7%
KMB	29.1	3%	21.3%	210	22.4%
IIB	1.7	0%	16.2%	33	17.6%
FB	3.4	1%	14.2%	-44	15.6%
BANDHAN	1.1	0%	14.1%	-310	15.7%
IDFCB	5.3	2%	13.3%	-2	15.9%
RBK	0.8	1%	13.9%	-53	15.6%
Public					
SBIN	25.4	1%	10.3%	-11	13.9%
ВОВ	30.2	3%	13.1%	54	16.8%
СВК	18.1	2%	12.1%	47	16.4%
UNBK	17.2	2%	13.8%	16	17.0%
INBK	0.0	0%	13.4%	-10	16.5%
PNB	21.3	2%	11.0%	-9	15.8%
вом	2.0	1%	12.2%	-30	17.0%
UCO	7.9	3%	14.4%	22	17.1%
PJSB	-42.3	-37%	14.8%	6	17.3%
IDBI	14.9	3%	20.3%	15	22.4%

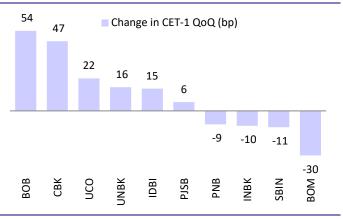
Source: MOFSL, Company; \*Investment book break-up for private bank is as on FY24

MOTILAL OSWAL

Exhibit 3: Accretion in CET-1 ratio across private banks

Exhibit 4: Accretion in CET-1 ratio across PSBs



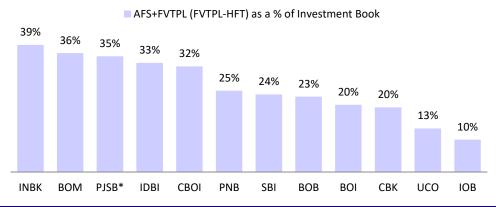


Source: MOFSL, Company

Source: MOFSL, Company

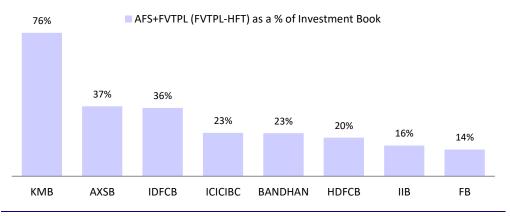
Exhibit 5: PSBs have 20-40% of their investments classified under AFS+FVTPL (including FVTPL-HFT)

Most PSBs reported a rise in the mix of AFS + FVTPL (inc. FVTPL-HFT) book during 1QFY25.



\* Data for AFS book only, Source: MOFSL, Company

Exhibit 6: Most private banks have 15-40% of their investment book in AFS+FVTPL (inc. FVTPL-HFT) category

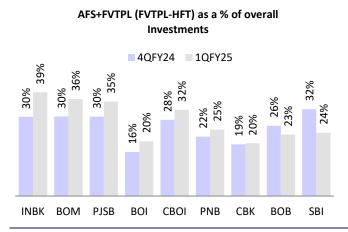


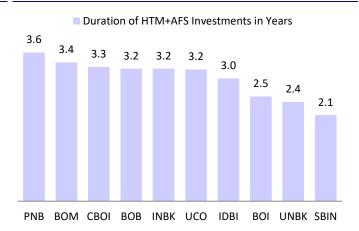
Note: Data as on FY24, Source: MOFSL, Company

MOTILAL OSWAL **Financials** 

Exhibit 7: Mix of AFS + FVTPL (inc. FVTPL-HFT) investments increased for several PSBs during 1QFY25

# **Exhibit 8: Duration of AFS+HFT investment book among PSBs** stands at >2 years





Source: MOFSL, Company

Source: MOFSL, Company

Yield on advances declined for PSBs, while the cost of deposits saw a steady rise.

	Yield on	QoQ	Cost of	QoQ
	Advances (%)	Change, bp	Deposits (%)	Change, bp
SBIN	8.8%	-8	5.0%	19
ВОВ	9.0%	-26	5.1%	2
СВК	8.7%	-5	5.7%	20
UNBK	8.7%	-15	5.4%	-5
INBK	8.7%	-12	5.1%	4
PNB	8.3%	-11	5.1%	1
ВОМ	9.0%	-18	4.5%	-8
СВОІ	8.7%	-19	4.7%	-7
UCO	8.8%	-30	4.8%	-3
PJSB	8.7%	3	5.6%	-7
BOI	8.6%	13	4.8%	11

Exhibit 9: Advances yield moderated for most PSBs while funding cost inched up

Source: MOFSL, Company

Exhibit 10: ...however sharp improvement in investment yield limit margin decline

Yield on NIMs QoQ QoQ Change, bp Investments (%) Change, bp (%) **SBIN** 7.20% 20 3.2% -6 7.07% BOB 16 3.3% -15 CBK 6.94% 3 2.9% -15 UNBK NA 3.1% -4 NA INBK 7.15% 27 3.4% 0 PNB 24 3.1% -3 7.06% **BOM** 6.99% 41 4.0% 0 many banks. CBOI 6.86% 6 3.6% -1 UCO 5 6.77% 33 3.3% PJSB 7.05% 23 2.7% 37 BOI 7.13% 32 3.1% 15

Source: MOFSL, Company

Sharp improvements in investment yield limited any major compression in margins even as funding cost remains tight while YoA moderated across

11 August 2024 5 MOTILAL OSWAL

#### Exhibit 11: Key changes in revised Investment Regulations vs previous methodology

#### **New 2023 Regulations** Old 2021 regulations 1. Classification of investments Bank should classify their entire investment portfolio (except Banks used to classify their entire investment portfolio investments in their own subsidiaries, joint ventures and associates) (including SLR securities and non-SLR securities) under three under three categories - Held to Maturity (HTM), Available for Sale categories, viz., Held to Maturity (HTM), Available for Sale (AFS) and Fair Value through Profit and Loss (FVTPL) (AFS) and Held for Trading (HFT) All Investments in own subsidiaries, joint ventures and associates Investment in equity of subsidiaries and joint ventures would would be held in a distinct category - which is separate from other be eligible for inclusion in HTM category. investment categories (i.e., HTM, AFS and FVTPL) 2. Reclassification between investment categories Reclassification after transitioning would be permitted only in exceptional circumstances. Such reclassification would require a Reclassification were permitted freely between different prior approval of the Board of Directors and the department of categories once in a year with prior approval of the Board. supervision of RBI 3. Gains/ Losses on AFS securities The valuation gains and losses held under AFS need to be aggregated Profit or loss on sale of investments in the AFS category is and the net appreciation or depreciation should directly get credited required to be taken to the Profit and Loss Account. or debited to a reserve named 'AFS reserve' without routing through Net depreciation on AFS investments is currently required to the Profit and Loss Account be provided in P&L account and net appreciation is to be Any discount or premium on the acquisition of debt securities under ignored. AFS needs to be amortized over the remaining life of the instrument 4. Ceiling of Investments in the HTM category There is no limit on the investments that can be made under the Investments under the HTM category should not exceed 25% of a bank's total investments. HTM category. 5. Holding period for the HFT/ FVTPL category The FVTPL category or the HFT sub-category do not stipulate a Investments classified under HFT should be sold within 90 period within which investments in that category need to be sold days. 6. Sale of Investments in the HTM category Banks needs to disclose the market value of the investments Investments under HTM category should not exceed 5%, any excess held in the HTM category if the sales/ transfers exceeds 5% of sale of 5% would require prior approval from the RBI. the book value 7. Acquisition of Investments at discount/ premium For HTM, Any discount or premium on securities under HTM should be amortized over the remaining life of the instrument The discount or premium would be recognized as a one-time For AFS, Any discount or premium on the acquisition of debt gains or losses in the P&L account. securities under AFS needs to be amortized over the remaining life of the instrument

Source: MOFSL, RBI

Investment in securities market are subject to market risks. Read all the related documents carefully before investing

Explanation of Investment Rating		
Investment Rating	Expected return (over 12-month)	
BUY	>=15%	
SELL	<-10%	
NEUTRAL	< - 10 % to 15%	
UNDER REVIEW	Rating may undergo a change	
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation	

\*In case the recommendation given by the Research Analyst is inconsistent with the investment rating legend for a continuous period of 30 days, the Research Analyst shall be within following 30 days take appropriate measures to make the recommendation consistent with the investment rating legend Disclosures

The following Disclosures are being made in compliance with the SEBI Research Analyst Regulations 2014 (herein after referred to as the Regulations).

Motilal Oswal Financial Services Ltd. (MOFSL) is a SEBI Registered Research Analyst having registration no. INH000000412. MOFSL, the Research Éntity (RE) as defined in the Regulations, is engaged in the business of providing Stock broking services, Depository participant services & distribution of various financial products. MOFSL is a listed public company, the details in respect of which are available on www.motilaloswal.com. MOFSL (erstwhile Motilal Oswal Securities Limited - MOSL) is registered with the Securities & Exchange Board of India (SEBI) and is a registered Trading Member with National Stock Exchange of India Ltd. (NSE) and Bombay Stock Exchange Limited (BSE), Multi Commodity Exchange of India Limited (MCX) and National Commodity & Derivatives Exchange Limited (NCDEX) for its stock broking activities & is Depository participant with Central Depository Services Limited (CDSL) National Securities Depository Limited (NSDL), NERL, COMRIS and CCRL and is member of Association of Mutual Funds of India (AMFI) for distribution of financial products and Insurance Regulatory & Development Authority of India (IRDA) as Corporate Agent for insurance products. Details of associate entities of Motilal Oswal Financial Services Limited are available on the website at http://onlinereports.motilaloswal.com/Dormant/documents/List%20of%20Associate%20companies.pdf

MOFSL and its associate company(ies), their directors and Research Analyst and their relatives may; (a) from time to time, have a long or short position in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein. (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies) or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.

MOFSL and / or its affiliates to and seek to do business including investment banking with companies covered in its research reports. As a result, the recipients of this report should be aware that MOFSL may have a potential conflict of interest that may affect the objectivity of this report. Compensation of Research Analysts is not based on any specific merchant banking, investment banking or brokerage transactions. Details of pending Enquiry Proceedings Motilal Oswal Financial Services xy.motilaloswal.com/ResearchAnalyst/PublishViewLitigation.aspx

A graph of daily closing prices of securities is available at www.nseindia.com, www.bseindia.com. Research Analyst views on Subject Company may vary based on Fundamental research and Technical Research. Proprietary trading desk of MOFSL or its associates maintains arm's length distance with Research Team as all the activities are segregated from MOFSL research activity and therefore it can have an independent view with regards to Subject Company for which Research Team have expressed their views.

#### Regional Disclosures (outside India)

This report is not directed or intended for distribution to or use by any person or entity resident in a state, country or any jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL & its group companies to registration or licensing requirements within such jurisdictions.

#### For Hong Kong:

This report is distributed in Hong Kong by Motilal Oswal capital Markets (Hong Kong) Private Limited, a licensed corporation (CE AYY-301) licensed and regulated by the Hong Kong Securities and Futures Commission (SFC) pursuant to the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) "SFO". As per SEBI (Research Analyst Regulations) 2014 Motilal Oswal Securities (SEBI Reg. No. INH000000412) has an agreement with Motilal Oswal capital Markets (Hong Kong) Private Limited for distribution of research report in Hong Kong. This report is intended for distribution only to "Professional Investors" as defined in Part I of Schedule 1 to SFO. Any investment or investment activity to which this document relates is only available to professional investor and will be engaged only with professional investors." Nothing here is an offer or solicitation of these securities, products and services in any jurisdiction where their offer or sale is not qualified or exempt from registration. The Indian Analyst(s) who compile this report is/are not located in Hong Kong & are not conducting Research Analysis in Hong Kong.

#### For U.S.

Motilal Oswal Financial Services Limited (MOFSL) is not a registered broker - dealer under the U.S. Securities Exchange Act of 1934, as amended (the 1934 act and under applicable state laws in the United States. In addition MOFSL is not a registered investment adviser under the U.S. Investment Advisers Act of 1940, as amended (the "Advisers Act" and together with the 1934 Act, the "Acts), and under applicable state laws in the United States. Accordingly, in the absence of specific exemption under the Acts, any brokerage and investment services provided by MOFSL, including the products and services described herein are not available to or intended for U.S. persons. This report is intended for distribution only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the Exchange Act and interpretations thereof by SEC (henceforth referred to as "major institutional investors"). This document must not be acted on or relied on by persons who are not major institutional investors. Any investment or investment activity to which this document relates is only available to major institutional investors and will be engaged in only with major institutional investors. In reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act") and interpretations thereof by the U.S. Securities and Exchange Commission ("SEC") in order to conduct business with Institutional Investors based in the U.S., MOFSL has entered into a chaperoning agreement with a U.S. registered broker-dealer, Motilal Oswal Securities International Private Limited. ("MOSIPL"). Any business interaction pursuant to this report will have to be executed within the provisions of this chaperoning agreement.

The Research Analysts contributing to the report may not be registered /qualified as research analyst with FINRA. Such research analyst may not be associated persons of the U.S. registered broker-dealer, MOSIPL, and therefore, may not be subject to NASD rule 2711 and NYSE Rule 472 restrictions on communication with a subject company, public appearances and trading securities held by a research analyst account.

#### For Singapore

In Singapore, this report is being distributed by Motilal Oswal Capital Markets (Singapore) Pte. Ltd. ("MOCMSPL") (UEN 201129401Z), which is a holder of a capital markets services license and an exempt financial adviser in Singapore. This report is distributed solely to persons who (a) quality as "institutional investors" as defined in section 4A(1)(c) of the Securities and Futures Act of Singapore ("SFA") or (b) are considered "accredited investors" as defined in section 2(1) of the Financial Advisers Regulations of Singapore read with section 4A(1)(a) of the SFA. Accordingly, if a recipient is neither an "institutional investor" nor an "accredited investor", they must immediately discontinue any use of this Report and inform MOCMSPL

In respect of any matter arising from or in connection with the research you could contact the following representatives of MOCMSPL. In case of grievances for any of the services rendered by MOCMSPL write to <u>grievances@motilaloswal.com</u>. Nainesh Rajani

Email: nainesh.rajani@motilaloswal.com

Contact: (+65) 8328 0276

#### Specific Disclosures

- MOFSL, Research Analyst and/or his relatives does not have financial interest in the subject company, as they do not have equity holdings in the subject company.
- MOFSL, Research Analyst and/or his relatives do not have actual/beneficial ownership of 1% or more securities in the subject company
- MOFSL, Research Analyst and/or his relatives have not received compensation/other benefits from the subject company in the past 12 months
- MOFSL, Research Analyst and/or his relatives do not have material conflict of interest in the subject company at the time of publication of research report
- Research Analyst has not served as director/officer/employee in the subject company
- MOFSL has not acted as a manager or co-manager of public offering of securities of the subject company in past 12 months
- MOFSL has not received compensation for investment banking/merchant banking/brokerage services from the subject company in the past 12 months
- 8 MOFSL has not received compensation for other than investment banking/merchant banking/brokerage services from the subject company in the past 12 months
- MOFSL has not received any compensation or other benefits from third party in connection with the research report 10 MOFSL has not engaged in market making activity for the subject company

#### The associates of MOFSL may have:

- financial interest in the subject company
- actual/beneficial ownership of 1% or more securities in the subject company at the end of the month immediately preceding the date of publication of the Research Report or date of the public
- received compensation/other benefits from the subject company in the past 12 months
- any other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.
- acted as a manager or co-manager of public offering of securities of the subject company in past 12 months
- be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies)
- received compensation from the subject company in the past 12 months for investment banking / merchant banking / brokerage services or from other than said services.

- Served subject company as its clients during twelve months preceding the date of distribution of the research report.

The associates of MOFSL has not received any compensation or other benefits from third party in connection with the research report

Above disclosures include beneficial holdings lying in demat account of MOFSL which are opened for proprietary investments only. While calculating beneficial holdings, it does not consider demat accounts which are opened in name of MOFSL for other purposes (i.e holding client securities, collaterals, error trades etc.). MOFSL also earns DP income from clients which are not considered in above disclosures.

Analyst Certification

The views expressed in this research report accurately reflect the personal views of the analyst(s) about the subject securities or issues, and no part of the compensation of the research analyst(s) was, is, or will be directly or indirectly related to the specific recommendations and views expressed by research analyst(s) in this report.

#### Terms & Conditions:

This report has been prepared by MOFSL and is meant for sole use by the recipient and not for circulation. The report and information contained herein is strictly confidential and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of MOFSL. The report is based on the facts, figures and information that are considered true, correct, reliable and accurate. The intent of this report is not recommendatory in nature. The information is obtained from publicly available media or other sources believed to be reliable. Such information has not been independently verified and no guaranty, representation of warranty, express or implied, is made as to its accuracy, completeness or correctness. All such information and opinions are subject to change without notice. The report is prepared solely for informational purpose and does not constitute an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments for the clients. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. MOFSL will not treat recipients as customers by virtue of their receiving this report.

#### Disclaimer:

The report and information contained herein is strictly confidential and meant solely for the selected recipient and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent. This report and information herein is solely for informational purpose and may not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Nothing in this report constitutes investment, legal, accounting and tax advice or a representation that any investment or strategy is suitable or appropriate to your specific circumstances. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient. This may not be taken in substitution for the exercise of independent judgment by any recipient. Each recipient of this document should make such investigations as it deems necessary to arrive at an independent evaluation of an investment in the securities of companies referred to in this document (including the merits and risks involved), and should consult its own advisors to determine the merits and risks of such an investment. The investment discussed or views expressed may not be suitable for all investors. Certain transactions -including those involving futures, options, another derivative products as well as non-investment grade securities - involve substantial risk and are not suitable for all investors. No representation or warranty, express or implied, is made as to the accuracy, completeness or fairness of the information and opinions contained in this document. The Disclosures of Interest Statement incorporated in this document is provided solely to enhance the transparency and should not be treated as endorsement of the views expressed in the report. This information is subject to change without any prior notice. The Company reserves the right to make modifications and alternations to this statement as may be required from time to time without any prior approval. MOFSL, its associates, their directors and the employees may from time to time, effect or have effected an own account transaction in, or deal as principal or agent in or for the securities mentioned in this document. They may perform or seek to perform investment banking or other services for, or solicit investment banking or other business from, any company referred to in this report. Each of these entities functions as a separate, distinct and independent of each other. The recipient should take this into account before interpreting the document. This report has been prepared on the basis of information that is already available in publicly accessible media or developed through analysis of MOFSL. The views expressed are those of the analyst, and the Company may or may not subscribe to all the views expressed therein. This document is being supplied to you solely for your information and may not be reproduced, redistributed or passed on, directly or indirectly, to any other person or published, copied, in whole or in part, for any purpose. This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL to any registration or licensing requirement within such jurisdiction. The securities described herein may or may not be eligible for sale in all jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction. Neither the Firm, not its directors, employees, agents or representatives shall be liable for any damages whether direct or indirect, incidental, special or consequential including lost revenue or lost profits that may arise from or in connection with the use of the information. The person accessing this information specifically agrees to exempt MOFSL or any of its affiliates or employees from, any and all responsibility/liability arising from such misuse and agrees not to hold MOFSL or any of its affiliates or employees responsible for any such misuse and further agrees to hold MOFSL or any of its affiliates or employees free and harmless from all losses, costs, damages, expenses that may be suffered by the person accessing this information due to any errors and delays.

This report is meant for the clients of Motilal Oswal only.

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors.

Registered Office Address: Motilal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai-400025; Tel No.: 022 - 71934200 / 71934263; www.motilaloswal.com.

Correspondence Address: Palm Spring Centre, 2nd Floor, Palm Court Complex, New Link Road, Malad (West), Mumbai- 400 064. Tel No: 022 71881000. Details of Compliance Officer: Neeraj Agarwal, Email Id: na@motilaloswal.com, Contact No::022-40548085.

Grievance Redressal Cell:

Contact Person	Contact No.	Email ID
Ms. Hemangi Date	022 40548000 / 022 67490600	query@motilaloswal.com
Ms. Kumud Upadhyay	022 40548082	servicehead@motilaloswal.com
Mr. Ajay Menon	022 40548083	am@motilaloswal.com

Registration details of group entities.: Motilal Oswal Financial Services Ltd. (MOFSL): INZ000158836 (BSE/NSE/MCX/NCDEX); CDSL and NSDL: IN-DP-16-2015; Research Analyst: INH000000412 . AMFI: ARN .: 146822. IRDA Corporate Agent – CA0579. Motilal Oswal Financial Services Ltd. is a distributor of Mutual Funds, PMS, Fixed Deposit, Insurance, Bond, NCDs and IPO products. Customer having any query/feedback/ clarification may write to query@motilaloswal.com. In case of grievances for any of the services rendered by Motilal Oswal Financial Services Limited (MOFSL) write to grievances@motilaloswal.com, for DP to dpgrievances@motilaloswal.com.