#### **Market snapshot**

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|                  |          | -        |          |  |  |  |  |
|------------------|----------|----------|----------|--|--|--|--|
| Equities - India | Close    | Chg .%   | CYTD.%   |  |  |  |  |
| Sensex           | 72,996   | 0.7      | 1.0      |  |  |  |  |
| Nifty-50         | 22,124   | 0.5      | 1.8      |  |  |  |  |
| Nifty-M 100      | 47,837   | 0.1      | 3.6      |  |  |  |  |
| Equities-Global  | Close    | Chg .%   | CYTD.%   |  |  |  |  |
| S&P 500          | 5,248    | 0.9      | 10.0     |  |  |  |  |
| Nasdaq           | 16,400   | 0.5      | 9.2      |  |  |  |  |
| FTSE 100         | 7,932    | 0.0      | 2.6      |  |  |  |  |
| DAX              | 18,477   | 0.5      | 10.3     |  |  |  |  |
| Hang Seng        | 5,728    | -1.7     | -0.7     |  |  |  |  |
| Nikkei 225       | 40,763   | 0.9      | 21.8     |  |  |  |  |
| Commodities      | Close    | Chg .%   | CYTD.%   |  |  |  |  |
| Brent (US\$/Bbl) | 85       | -0.9     | 9.7      |  |  |  |  |
| Gold (\$/OZ)     | 2,195    | 0.7      | 6.4      |  |  |  |  |
| Cu (US\$/MT)     | 8,744    | 0.0      | 3.3      |  |  |  |  |
| Almn (US\$/MT)   | 2,252    | 0.0      | -4.0     |  |  |  |  |
| Currency         | Close    | Chg .%   | CYTD.%   |  |  |  |  |
| USD/INR          | 83.4     | 0.1      | 0.2      |  |  |  |  |
| USD/EUR          | 1.1      | 0.0      | -1.9     |  |  |  |  |
| USD/JPY          | 151.3    | -0.2     | 7.3      |  |  |  |  |
| YIELD (%)        | Close    | 1MChg    | CYTD chg |  |  |  |  |
| 10 Yrs G-Sec     | 7.1      | -0.02    | -0.1     |  |  |  |  |
| 10 Yrs AAA Corp  | 7.6      | -0.01    | -0.2     |  |  |  |  |
| Flows (USD b)    | 27-Mar   | MTD      | CYTD     |  |  |  |  |
| FIIs             | 0.3      | 7.28     | -2.7     |  |  |  |  |
| DIIs             | 0.14     | 1.70     | 6.3      |  |  |  |  |
| Volumes (INRb)   | 27-Mar   | MTD*     | YTD*     |  |  |  |  |
| Cash             | 1,295    | 1060     | 1196     |  |  |  |  |
| F&O              | 4,75,624 | 3,73,431 | 3,96,328 |  |  |  |  |
| N                |          |          |          |  |  |  |  |

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28 March 2024

### Today's top research idea

# Titan Company: Glittering track record; long runway for growth

- Demand has remained steady in Jan'24/Feb'24; however, gold inflation in Mar'24 has led to delay in demand (a typical trend in gold inflation months). While the company continues to expand its store network, it is also focusing on better execution at the existing stores (added ~340 jewelry stores in the last two years). TTAN has reduced the gold premium compared to peers in a calibrated manner, which has been compensated with other initiatives to protect operating margin. The management believes that jewelry EBIT margin of 12-13% is sustainable despite rising competition. LGDs have seen success in many developed countries, yet TTAN is not sure it would participate in LGDs. In the long term, TTAN expects to sustain healthy growth on the back of the following structural drivers: (1) increasing urban population to expand the company's target users and store addition opportunity, (2) TTAN's rising consumer base (45-50% new buyers contribution) and multiple jewelry brands for different income groups, (3) fast-changing consumer preferences (unorganized to organized shift), (4) scope of market share gain (still at 7-8%), and (5) rising women/young workforce.
- We model a CAGR of 17% in revenue, 23% in EBITDA, and 26% in PAT during FY24-26. TTAN's valuation is rich but its superior competitive positioning (sourcing, studded ratio, consumer trust, youth-centric, reinvestment) and business moats are not easily replicable. We maintain our BUY rating with a TP of INR4,300 based on 65x FY26E EPS.

### Research covered

| U                    |   |
|----------------------|---|
| Cos/Sector           | Key Highlights                                  |
| Titan Company        | Glittering track record; long runway for growth |
| CreditAccess Grameen | Best placed among peers; dominance to sustain   |
| Automobiles          | 2W/PV retail growth to be led by premiumization |

Note: Flows, MTD includes provisional numbers. \*Average

**Ch** 

Chart of the Day: Titan Company (Glittering track record; long runway for growth)



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Investors are advised to refer through important disclosures made at the last page of the Research Report. Motilal Oswal research is available on www.motilaloswal.com/Institutional-Equities, Bloomberg, Thomson Reuters, Factset and S&P Capital.

#### In the news today

L

Kindly click on textbox for the detailed news link

# 1

#### Govt plans to borrow Rs 7.5 lakh cr from market in H1FY25 including Rs 12,000 cr via Sovereign Green Bonds

The Indian government has released a detailed borrowing calendar for the first half of FY25, ranging from April to September, totaling Rs 7.50 lakh crore.

# 2

#### Cloverdell Investment likely to sell its entire stake in IDFC First Bank via block deals

The floor price set at Rs 75 per share, implying 4 percent discount to current market price.

# 3

BHEL bags Rs 4,000 cr order for 1600 MW thermal project from Adani Power

Bharat Heavy Electricals Ltd secures Rs 4,000 crore order from Adani Power to set up 1,600 MW Raigarh Phase-II Thermal Power Plant in Chhattisgarh, with Unit-1 delivery in 31 months and Unit-2 in 35 months.

# 4

#### Varun Beverages completes acquisition of South African bottler BevCo

Varun Beverages Ltd acquired South Africa's BevCo and subsidiaries. BevCo now operates as VBL's subsidiary. VBL issued a ZAR 1,500 million guarantee for credit facilities. The acquisition expands VBL's presence in Africa's largest soft drinks market.

# 6

#### HCL Tech partners with Oriola to accelerate customer experience through digital transformation

HCLTech will implement a greenfield SAP S/4HANA and analytics environment hosted on Microsoft Azure to transform Oriola's enterprise resource planning (ERP) and enterprise warehouse management (EWM) systems in Sweden and Finland.

# 7

Domestic non-ferrous metal to post stable earnings in FY25, demand growth to remain healthy at ~10%, says ICRA

The domestic demand growth, ICRA said, is expected to remain healthy at ~10 per cent in FY2025 and would significantly outpace the expected growth of ~2 per cent in global demand

# 5

#### India can easily surpass 500 GW RE target before 2030: Official

India is poised to exceed its 500 GW renewable energy target before 2030, according to Ministry of New and Renewable Energy (MNRE) Additional Secretary Sudeep Jain. India currently ranks fourth globally in installed renewable energy capacity.



# **Titan Company**

# BSE SENSEX S&P CNX 72,996 22,124



| Bloomberg             | TTAN IN     |
|-----------------------|-------------|
| Equity Shares (m)     | 888         |
| M.Cap.(INRb)/(USDb)   | 3337.5 / 40 |
| 52-Week Range (INR)   | 3887 / 2467 |
| 1, 6, 12 Rel. Per (%) | 3/5/20      |
| 12M Avg Val (INR M)   | 2968        |
| Free float (%)        | 47.1        |
|                       |             |

#### Financials & Valuations (INR b)

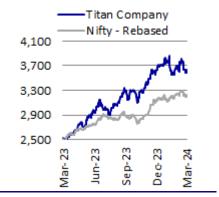
| Y/E March       | 2024E | 2025E | 2026E |
|-----------------|-------|-------|-------|
| Sales           | 511.6 | 603.3 | 705.2 |
| Sales Gr. (%)   | 26.1  | 17.9  | 16.9  |
| EBITDA          | 54.3  | 68.6  | 82.1  |
| EBITDA mrg. (%) | 10.6  | 11.4  | 11.6  |
| Adj. PAT        | 36.2  | 47.0  | 58.0  |
| Adj. EPS (INR)  | 40.7  | 52.8  | 65.2  |
| EPS Gr. (%)     | 10.7  | 29.8  | 23.3  |
| BV/Sh.(INR)     | 161.4 | 199.0 | 243.2 |
| Ratios          |       |       |       |
| RoE (%)         | 27.6  | 29.4  | 29.5  |
| RoCE (%)        | 23.3  | 24.3  | 24.5  |
| Payout (%)      | 28.0  | 38.0  | 39.0  |
| Valuations      |       |       |       |
| P/E (x)         | 92.3  | 71.1  | 57.7  |
| P/BV (x)        | 23.3  | 18.9  | 15.5  |
| EV/EBITDA (x)   | 60.9  | 47.9  | 39.6  |
| Div. Yield (%)  | 0.3   | 0.5   | 0.7   |
|                 |       |       |       |

#### Shareholding pattern (%)

| As On    | Dec-23 | Sep-23 | Dec-22 |
|----------|--------|--------|--------|
| Promoter | 52.9   | 52.9   | 52.9   |
| DII      | 10.5   | 10.1   | 11.3   |
| FII      | 18.9   | 19.1   | 17.5   |
| Others   | 17.8   | 17.9   | 18.3   |
|          |        |        |        |

FII Includes depository receipts

#### Stock Performance (1-year)



#### CMP: INR3,759 TP: INR4,300 (+14%)

Buy

#### Glittering track record; long runway for growth

- We interacted with the senior management team of Titan Co. (TTAN) to gain insights on jewelry industry demand, rising competition, and the company's growth strategy for its business segments, such as jewelry, lab-grown diamonds (LGDs), and non-jewelry. Following are key takeaways:
- Demand has remained steady in Jan'24/Feb'24; however, gold inflation in Mar'24 has led to delay in demand (a typical trend in gold inflation months). While the company continues to expand its store network, it is also focusing on better execution at the existing stores (added ~340 jewelry stores in the last two years). TTAN has reduced the gold premium compared to peers in a calibrated manner, which has been compensated with other initiatives to protect operating margin. The management believes that jewelry EBIT margin of 12-13% is sustainable despite rising competition. LGDs have seen success in many developed countries, yet TTAN is not sure it would participate in LGDs.
- In the long term, TTAN expects to sustain healthy growth on the back of the following structural drivers: (1) increasing urban population to expand the company's target users and store addition opportunity, (2) TTAN's rising consumer base (45-50% new buyers contribution) and multiple jewelry brands for different income groups, (3) fast-changing consumer preferences (unorganized to organized shift), (4) scope of market share gain (still at 7-8%), and (5) rising women/young workforce.
- We model a CAGR of 17% in revenue, 23% in EBITDA, and 26% in PAT during FY24-26. TTAN's valuation is rich but its superior competitive positioning (sourcing, studded ratio, consumer trust, youth-centric, reinvestment) and business moats are not easily replicable. We maintain our BUY rating with a TP of INR4,300 based on 65x FY26E EPS.

#### Consumer-centric approach, strong business moats

TTAN is a consumer-centric company with a focus on building trust by enhancing the consumer experience. It does not compromise on the consumer experience even during the peak days of the festive season. TTAN also has strong bonding with its franchise partners and also supports them during challenging times (as seen during the Covid pandemic).

#### Multiple jewelry brands to cater to large user base

- Over the years, TTAN has captured consumer preference and gained their confidence by implementing a multi-brand strategy in store expansion to cater to all kinds of customers across mid-premium to luxury segments.
- Mia It targets young, working women. It is renowned for its stylish and lightweight jewelry designs offered at affordable prices. The company is aggressively pursuing expansion, with 51 stores added in 9MFY24 and taking the total store count to 162.

- Caratlane It focuses more on lightweight designer jewelry. The studded ratio is normally high at ~70%. It is less preferred by budget-conscious customers. In 9MFY24, TTAN added 40 stores, bringing the total store count to 262 spanning 105 cities across India.
- Zoya It is a high-end jewelry brand specializing in diamonds and precious stones ranging from INR0.5m to INR10m. Currently, Zoya has only eight showrooms but will be stepped up gradually. Despite serving a small customer base, mostly consisting of affluent individuals, its revenue surged to INR2.5b in FY23 from INR1.3b in FY22.

#### Valuation and view

- TTAN has scaled up its emerging jewelry business to ~INR455b in FY24E (88-90% revenue mix) from INR3b in FY03 (40% revenue mix), one of the few consumer companies to have achieved such a feat.
- The company's record performance has been driven by its early-mover advantage in the organized industry and consistent scale-up of business by being more agile in design and consumer engagement.
- TTAN's jewelry and other businesses still have strong long-term growth potential. With a jewelry market share of ~8% in a sizable ~INR5t market, there is significant headroom for growth for TTAN. The gradual recovery in the studded ratio should support margin improvement.
- We are cautious about the near-term consumption trend, but we continue to prefer TTAN for its best-in-class execution track record and its eagerness to expand the user base. Consumer preference for branded jewelers will keep the robust growth rate intact for the category. We reiterate our BUY rating with a TP of INR4,300 (based on 65x FY26E EPS).

|               | FY14 | FY15 | FY16 | FY17 | FY18 | FY19 | FY20 | FY21 | FY22    | FY23  | 9MFY24    |
|---------------|------|------|------|------|------|------|------|------|---------|-------|-----------|
| Stores (No.)  |      |      |      |      |      |      |      |      |         |       |           |
| Tanishq       | 163  | 174  | 193  | 208  | 253  | 287  | 327  | 353  | 389     | 423   | 466       |
| Caratlane     | 0    | 0    | 0    | 15   | 36   | 55   | 92   | 117  | 138     | 222   | 262       |
| Mia           | 0    | 0    | 0    | 32   | 36   | 50   | 38   | 40   | 50      | 111   | 162       |
| ZOYA          | 2    | 2    | 2    | 2    | 3    | 3    | 4    | 4    | 5       | 7     | 8         |
| Total         | 165  | 176  | 195  | 257  | 328  | 395  | 461  | 514  | 582     | 763   | 898       |
| Store Mix (%) |      |      |      |      |      |      |      |      |         |       |           |
| Tanishq       | 99   | 99   | 99   | 81   | 77   | 73   | 71   | 69   | 67      | 55    | 52        |
| Caratlane     |      |      |      | 6    | 11   | 14   | 20   | 23   | 24      | 29    | 29        |
| Mia           |      |      |      | 12   | 11   | 13   | 8    | 8    | 9       | 15    | 18        |
| ZOYA          | 1    | 1    | 1    | 1    | 1    | 1    | 1    | 1    | 1       | 1     | 1         |
| Total         | 100  | 100  | 100  | 100  | 100  | 100  | 100  | 100  | 100     | 100   | 100       |
|               |      |      |      |      |      |      |      |      | Source: | MOFSL | , Company |

#### Jewelry store mix over the period





# CreditAccess Grameen

**BSE SENSEX** 72,996

S&P CNX 22,124

# CreditAccess<sup>®</sup>

| Bloomberg           | CREDAG IN   |
|---------------------|-------------|
| Equity Shares (m)   | 159         |
| M.Cap.(INRb)/(USDb) | 226.7 / 2.7 |
| 52-Week Range (INR) | 1796 / 876  |
| 1,6,12 Rel. Per (%) | -4/-5/28    |
| 12M Avg Val (INR M) | 512         |
| Free float (%)      | 33.3        |
|                     |             |

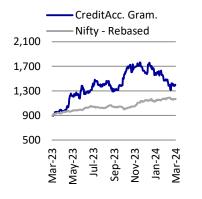
#### Financials & Valuations (INR b)

| Y/E March    | FY24E | FY25E | FY26E |
|--------------|-------|-------|-------|
| NII          | 31.4  | 38.4  | 46.1  |
| Total Income | 34.1  | 41.3  | 49.3  |
| PPoP         | 23.9  | 28.7  | 34.2  |
| PAT          | 14.4  | 17.4  | 20.6  |
| EPS (INR)    | 91    | 110   | 129   |
| EPS Gr. (%)  | 75    | 21    | 18    |
| BV (INR)     | 412   | 522   | 652   |
| Ratios (%)   |       |       |       |
| NIM          | 14.5  | 14.1  | 13.9  |
| C/I ratio    | 30.0  | 30.4  | 30.7  |
| Credit cost  | 2.0   | 1.9   | 2.0   |
| RoA          | 5.8   | 5.5   | 5.2   |
| RoE          | 24.8  | 23.5  | 22.1  |
| Valuations   |       |       |       |
| P/E (x)      | 15.7  | 13.0  | 11.0  |
| P/BV (x)     | 3.5   | 2.7   | 2.2   |

| Shareholding pattern (%) |        |        |        |  |  |  |  |  |  |  |  |  |  |
|--------------------------|--------|--------|--------|--|--|--|--|--|--|--|--|--|--|
| As On                    | Dec-23 | Sep-23 | Dec-22 |  |  |  |  |  |  |  |  |  |  |
| Promoter                 | 66.7   | 66.7   | 73.7   |  |  |  |  |  |  |  |  |  |  |
| DII                      | 15.8   | 15.8   | 12.6   |  |  |  |  |  |  |  |  |  |  |
| FII                      | 12.0   | 11.5   | 9.6    |  |  |  |  |  |  |  |  |  |  |
| Others                   | 5.6    | 11.8   | 4.2    |  |  |  |  |  |  |  |  |  |  |
|                          | •      |        |        |  |  |  |  |  |  |  |  |  |  |

FII Includes depository receipts

#### Stock performance (one-year)



#### CMP: INR1,423

**TP: INR1760 (+27%)** 

Buy

Best placed among peers; dominance to sustain Still gold standard despite expected normalization in RoA

- CREDAG is well prepared to capitalize on the growing opportunity in the microfinance segment by: a) improving its ticket size with customer vintage (~48% borrowers still have a vintage of <3 years); b) adding new borrowers with a strong rural focus; c) improving branch productivity (~300 branches set up over the last two years); and d) expanding into relatively lesspenetrated geographies.
  - CREDAG operates in a joint liability group (JLG) model and differentiates itself in the flexibility it provides to customers through its nuanced approach. The company also provides customers with the flexibility to choose the repayment frequency (weekly/bi-weekly/monthly) based on their cash flows. Weekly center meetings are held with customers, irrespective of their repayment frequencies.
- Tight discipline in processes and practices at CREDAG will ensure strong GLP growth. We expect GLP growth to remain intact and estimate a CAGR of 21%/23% in disbursement/GLP over FY24-26.
- Under the new microfinance guidelines, all microfinance players (including CREDAG) increased their lending rates to rightly price the risks across geographies and product segments. NIM is expected to expand to ~14.5% in FY24 from ~12% in FY22. Since the company now expects to maintain opex at the current lower level, it has cut its incremental lending rate by ~50bp. This, along with a continued rise in CoB (in the near-term), will lead to a decline in NIM to ~14% by FY26E.
- CREDAG has delivered better asset quality than the industry, which shows its ability to underwrite, manage risk and collect relatively better than peers. The company uses stringent policies for asset classification and provisioning (early NPA recognition at 60dpd vs. regulatory allowance of 90dpd). However, the center meeting discipline and construct of the JLG model has undergone a change after Covid, resulting in structurally higher credit costs for the microfinance industry. For CREDAG, we model credit costs of ~2% over FY24-FY26E.
- The current valuation of 2.2x FY26E P/BV is not expensive for a franchise that will continue to deliver healthy investor returns, aided by a strong underlying business model. We estimate a PAT CAGR of ~19% over FY24-FY26E, leading to RoA/RoE of 5.2%/22% in FY26.
- We maintain our BUY rating on the stock with a TP of INR1,760 (based on 2.7x FY26E P/BV). Downside risks: a) relatively higher concentration in its top three states, which contribute ~73% to the GLP mix; and b) macroeconomic uncertainties and external events that may lead to cyclicality in its asset quality.

#### Strong AUM growth aided by branch expansions and customer addition

- CREDAG's extensive presence ensures that the company does not have a concentrated exposure to any geography, mitigating any adverse impact on asset quality due to unfavorable events in a particular geography.
- The management guides for a ~20-25% AUM CAGR in the medium term, with ~8-10% coming from branch additions and 10-12% from customer additions.
- CREDAG is actively pursuing efforts to diversify its operations beyond the top three states and position itself as a well-rounded and diversified microfinance lender. For the company, states like Bihar, UP, WB, AP and Telangana will exhibit faster growth. We model an AUM CAGR of 23% over FY24-FY26E.

#### Impact of regulatory scrutiny on lending rates of microfinance players

- We are given to understand that the RBI is studying the pricing models of various microfinance lenders and it might come up with some guidelines, which would not necessarily include a pricing cap on lending. We believe that there will be little or no incremental impact on CREDAG from the anticipated regulatory scrutiny given that it has already cut its lending rates (aided by lower opex) by ~50bp and is among the lowest cost microfinance lenders in India.
- The full impact of the revised pricing on the portfolio yield will be gradual over the next 18-20 months. However, given that banks have been increasing their MCLR, we expect that CoB will continue to rise for the next two quarters. We expect NIM to moderate to ~14% by FY26E (FY24E: 14.5%)

#### Productivity improvements will help maintain tight control over opex

- The company has added ~300 branches over the last two years. These branches will reach the optimum productivity level in the next two years and contribute to cost efficiencies.
- CREDAG will continue to invest in expanding its distribution and strengthening its technology infrastructure, which will keep the cost income ratio range-bound at current levels of 30-31%.

#### Increase in credit costs for the industry – How is CREDAG placed?

- Like CREADAG, most other industry players acknowledge that, after Covid, credit costs for the microfinance industry have structurally increased. This could be because of relatively lower attendance in center meetings, resulting in lower enforceability of the JLG model in the event of customer default in a group.
- CREDAG has demonstrated superior resilience compared to its peers during stress events such as demonetization and Covid. Further, the company follows a conservative approach in following the asset classification and provisioning norms vs. the industry (recognizes Stage 2 at >15dpd and Stage 3 at >60dpd). We expect the new normal in credit costs for CREDAG at ~2% over FY25/FY26.

#### Valuation and view

- CREDAG's robust execution has been vindicated by its resilience across various credit cycles and external disturbances. Despite expected NIM compression and an expected rise in credit costs, CREDAG can still deliver a PAT CAGR of ~19% over FY24-FY26E and RoA/RoE of 5.2%/22% in FY26.
- We maintain our BUY rating on the stock with a TP of INR1,760 (based on 2.7x FY26E P/BV).



# **Automobiles**

#### **2W/PV retail growth to be led by premiumization** Tractor/CV retails to decline, due to festive mismatch and seasonality

- Our interactions with leading channel partners indicate that there is a sustained recovery in demand for 2Ws. There was a challenging period lasting a week just before Holi, which affected retail growth. Additionally, Mar'23 included other festivals such as Navratras and some regional celebrations (like Gudi Padwa in Maharashtra), resulting in a high base. Despite this, we expect the 2W segment to post a retail growth of 10-12% YoY for the month. In the PV segment, retail growth is expected to be 3-5% YoY, driven by stable demand in UVs and CNG variants. MHCVs are expected to decline 5-7% YoY, while LCVs are expected to remain flat. Tractors are expected to witness a retail decline of 7-9% YoY, with commercial tractor retail demand declining 20-23% YoY. In Mar'24, we estimate a 12%/16%/18% YoY growth in dispatches for 2Ws/PVs/3Ws. CVs/tractors are expected to decline by 7%/18% YoY.
- **2Ws:** Retail sales have remained stable in March and are likely to grow 10-12% YoY. This growth is uniformly spread across regions. A 2W dealer in Maharashtra pointed out that Gudi Padwa (significant for auto retailers) occurred in March last year. This year, it falls in April, resulting in flat retail figures for March. Nonetheless, there are signs of pre-bookings for the festival next month. HMCL's Xtreme 125R feedback: Dealers have started receiving dispatches of Xtreme 125R, but the allocation is just 20% of the actual bookings at some dealerships. The higher fuel efficiency of Xtreme 125R continues to provide an advantage over its rivals. Initial bookings show no material cannibalization with HMCL's other 125cc models. Dealers who have bookings for the bike are quoting a waiting period of one month. Although the initial feedback for the model is positive, it remains to be seen where the sales stabilize in the long run. Dealers have no clarity on the dispatches of HMCL Mavrick 440 from the company, and hence, are unable to quote a waiting period to customers. HMCL's HF Delux is currently offered with a discount of INR3,100 (INR2,600 in the western region), while TVSL's Radeon has a discount ranging from INR2-3k depending on the region. Inventory levels stand at 40-45 days for HMCL and 25-30 days for TVSL/BJAUT/HMSI. EVs are experiencing a pre-buy effect in March as subsidies for major OEM models would be slashed to a flat INR10k/unit from April onwards. We expect dispatches for HMCL/BJAUT/TVSL/RE to grow 5%/15%/23%/7% YoY over last year.
- PVs: Mar'24 retails are expected to grow 3-5% YoY, driven by healthy demand in the UV segment. However, there has been a slowdown in inquiries and bookings due to state elections and a mismatch in festivals. Entry-level demand continues to remain under stress for MSIL and this is evident from the increase in discounts, which are higher by 10-20% YoY. Specifically, discounts for MSIL's Grand Vitara have risen 16% on a MoM basis, reaching around INR87k/60k for strong hybrid/mild hybrid variants. There are no discounts on MSIL's Brezza and TTMT's Nexon. CNG variants of MSIL's portfolio command lower discounts (~25% less) vis-à-vis petrol variants; Ertiga CNG continues to command a waiting period. Most of the TTMT dealers have reported that automatic CNG variants of

"Going forward, given the demographics of our country, 65% of the people being below 35 years of age, first time buying very high still, the public transport not so developed, ownership of transportation will be there and I think we are not at that income level where people can straight away go to the very large cars. So, small cars will see a rebound and calculations show that it will probably be sometime in the second half of 2026."

Mr. Shashank Srivastava, ED, MSIL

Tiago/Tigor are currently in transit and customers prefer waiting for the product and hence bookings are low. For M&M, the waiting period for XUV700/ScorpioN has decreased to 1.5-2 months, while for TTMT's Nexon, it stands at 1-1.5 months. Inventory levels for all the key PV OEMs are at 30-35 days. We expect dispatches to grow ~15%/18%/16.5% YoY for MSIL/TTMT/MM (including pickups).

- CVs: MHCV retails are expected to decline by 5-7% YoY, while LCV retails are expected to remain flat YoY. Demand across various sectors (concrete, oil & gas, construction etc.) continues to be subdued and is expected to pick up from 2QFY25, when the tendering process commences. Additionally, the upcoming national elections have contributed to the overall subdued demand. However, bus demand remains healthy, and we expect healthy volume growth due to seasonal factors. Large fleet operators are benefiting from higher discounting. Inventory levels currently stand at around 4-5 weeks. We expect dispatches for TTMT/AL/VECV to decline ~8%/9%/12% YoY.
- Tractors: Based on our channel checks, retail sales in Mar'24 are projected to decline by 7-9% YoY. Agricultural demand appears to fare better vis-à-vis commercial demand, with tractor retails for agri usage expected to decline by 5-7% YoY; however, retail for non-agri usage is expected to decline by 20-23% YoY. Our interaction with a dealer based in UP indicated that commercial demand in the state has been badly hit over the last two months due to delays in trolley registrations by the RTO department. Sonalika and Swaraj have been aggressive in the market in terms of discounting as they offer 5% higher discounts vis-à-vis peers. The wholesale build-up preceding the Navratri festivities is likely to commence from the end of March. Currently, industry-wide inventory levels stand at 35-40 days. We expect dispatches for MM/ESC to decline ~18%/17% YoY.
- Valuation and view: We are positive on the PV segment, anticipating improved earnings growth, led by better product mix and increased SUV volumes. Although the two-wheeler sector is expected to witness high single-digit volume growth, most of it seems to have been already priced into the recent stock price movements. Also, we expect CV growth to moderate in the near term, particularly closer to elections, with a subsequent acceleration expected from 2HFY25. MM is our top OEM pick. Among auto component stocks, we prefer CRAFTSMA and SAMIL.





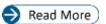
#### Federal Bank : 10% Branch Expansion was a Mega Blockbuster; Shyam Srinivasan, CEO

- FY25 aims for around 100 Branch expansion
- Focus will be in metro cities
- MFI, Gold, Retail credit has grown faster due to lower bae
- Margin expansion is possible going ahead

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#### Yatra Online : Business Travel growing at 1.5-2x of GDP Growth; Dhruv Shringi, CEO

- Demand continues to remain robust supply side constraints keeping prices elevated
- Business travel growing at 1.5-2x of GDP growth
- Corporate travel spends continues to grow across all sectors except IT
- Expect domestic demand to grow at 8-10% on an annualized basis as supply increases
- Foresee Prices going up given solid demand



# Shyam Metalics : Continue to work on forward and backward integration; Sheetij Agarwal , Whole Time Director

- Surjagad-1 iron ore block in Maharashtra will hit commercialization in next 3 years
- Able to backward intergrate our capacities through 450cr aluminium greenfield expansion
- Iron ore block in Maharashtra will give us an opportunity to forward intergrate and build EBITDA Profile across steel value chain



#### Indigo : Aims to double in size by 2030; Pieter Elbers, CEO

- India should have aviation ecosystem that matches size, potential and ambition of the country
- Co taking mitigating measures to tackle aircraft on ground (AOG) situation which is stable now
- Indigo to fly to number of new inti destinations; can expect more condeshare partnerships
- Indigo aims to double in size by 2030, consolidate , expand on global scale
- Despite challenges like supply chain issues, IndiGo remains profitable, eyeing a stronger role in India's aviation ecosystem.







1



|                          |              | СМР    | ТР     | % Upside | E           | PS (INR      | )            | EPS (       | Gr. YoY     | (%)         | P/E   | (x)  | P/E        | 3 (x)      | ROE   | : (%)       |
|--------------------------|--------------|--------|--------|----------|-------------|--------------|--------------|-------------|-------------|-------------|-------|------|------------|------------|-------|-------------|
| Company                  | Reco         | (INR)  | (INR)  | Downside |             | FY25E        | FY26E        | FY24E       | FY25E       | FY26E       | FY24E |      |            |            | FY24E | FY25E       |
| Automobiles              |              |        |        |          |             |              |              |             |             |             |       |      |            |            |       |             |
| Amara Raja Ener.         | Neutral      | 770    | 825    | 7        | 51.0        | 55.9         | 58.7         | 19.5        | 9.5         | 5.1         | 15.1  | 13.8 | 2.2        | 2.0        | 15.5  | 15.2        |
| Apollo Tyres             | Buy          | 468    | 620    | 33       | 28.3        | 33.2         | 38.7         | 65.5        | 17.3        | 16.4        | 16.5  | 14.1 | 1.7        | 1.5        | 13.2  | 13.9        |
| Ashok Ley.               | Buy          | 169    | 205    | 21       | 8.3         | 10.3         | 11.5         | 84.8        | 23.1        | 12.2        | 20.3  | 16.5 | 4.8        | 3.9        | 26.2  | 26.2        |
| Bajaj Auto               | Neutral      | 9171   | 6775   | -26      | 277.3       | 310.9        | 348.5        | 29.5        | 12.1        | 12.1        | 33.1  | 29.5 | 9.3        | 8.5        | 29.4  | 30.0        |
| Balkrishna Inds          | Neutral      | 2293   | 2360   | 3        | 67.9        | 91.9         | 112.3        | 30.2        | 35.3        | 22.1        | 33.8  | 24.9 | 5.3        | 4.7        | 16.6  | 20.1        |
| Bharat Forge             | Buy          | 1111   | 1315   | 18       | 25.8        | 37.9         | 42.3         | 121.8       | 46.9        | 11.6        | 43.1  | 29.3 | 6.8        | 5.7        | 16.8  | 21.1        |
| Bosch                    | ,<br>Neutral | 30352  | 23300  | -23      | 602.4       | 740.4        | 823.8        | 24.7        | 22.9        | 11.3        | 50.4  | 41.0 | 7.1        | 6.5        | 15.1  | 16.6        |
| CEAT                     | Buy          | 2674   | 3290   | 23       | 174.6       | 189.5        | 217.6        | 236.5       | 8.5         | 14.9        | 15.3  | 14.1 | 2.6        | 2.3        | 18.8  | 17.3        |
| Craftsman Auto           | Buy          | 4328   | 5395   | 25       | 165.7       | 198.2        | 261.0        | 40.9        | 19.6        | 31.7        | 26.1  | 21.8 | 5.4        | 4.4        | 22.8  | 22.2        |
| Eicher Mot.              | ,<br>Neutral | 3914   | 3930   | 0        | 147.5       | 167.2        | 195.2        | 38.4        | 13.4        | 16.8        | 26.5  | 23.4 | 6.0        | 5.1        | 24.6  | 23.6        |
| Endurance Tech.          | Buy          | 1816   | 2275   | 25       | 47.0        | 60.5         | 75.6         | 35.6        | 28.8        | 24.9        | 38.7  | 30.0 | 5.2        | 4.5        | 14.1  | 16.1        |
| Escorts Kubota           | Neutral      | 2799   | 2765   | -1       | 85.6        | 97.1         | 110.7        | 66.9        | 13.3        | 14.0        | 32.7  | 28.8 | 3.8        | 3.4        | 12.1  | 12.3        |
| Exide Ind                | Neutral      | 304    | 340    | 12       | 12.5        | 15.9         | 18.3         | 17.4        | 27.6        | 15.1        | 24.4  | 19.1 | 2.2        | 2.0        | 8.8   | 10.3        |
| Happy Forgings           | Buy          | 887    | 1125   | 27       | 25.6        | 33.9         | 43.4         | 9.9         | 32.4        | 27.8        | 34.6  | 26.1 | 5.2        | 4.5        | 18.6  | 18.4        |
| Hero Moto                | Buy          | 4571   | 5560   | 22       | 199.5       | 236.9        | 277.2        | 37.0        | 18.8        | 17.0        | 22.9  | 19.3 | 5.0        | 4.5        | 22.9  | 24.7        |
| M&M                      | Buy          | 1879   | 2005   | 7        | 89.0        | 93.8         | 102.3        | 37.0        | 5.4         | 9.1         | 22.5  | 20.0 | 4.4        | 3.7        | 22.5  | 24.7        |
| CIE Automotive           | Buy          | 453    | 540    | 19       | 21.1        | 25.6         | 29.9         | 16.8        | 21.4        | 16.8        | 21.1  | 17.7 | 2.9        | 2.5        | 14.4  | 15.2        |
| Maruti Suzuki            | Buy          | 12520  | 11850  | -5       | 428.0       | 447.4        | 483.0        | 57.5        | 4.5         | 7.9         | 29.3  | 28.0 | 5.4        | 4.2        | 18.2  | 14.8        |
| MRF                      | Sell         | 131885 |        |          |             | 5,360.8      |              |             | 3.4         | 10.6        | 29.5  | 28.0 | 3.3        | 3.0        | 14.0  | 14.8        |
| Samvardh.                | 501          | 131003 | 100700 | , -13    | 5,105.5     | 5,500.8      | 5,525.5      | 105.0       | 5.4         | 10.0        | 23.4  | 24.0 | 5.5        | 5.0        | 14.0  | 12.0        |
| Motherson                | Buy          | 117    | 130    | 11       | 3.5         | 5.0          | 6.4          | 53.4        | 39.9        | 30.1        | 33.1  | 23.7 | 3.3        | 3.0        | 10.3  | 13.2        |
| Motherson Wiring         | g Buy        | 65     | 75     | 15       | 1.4         | 1.9          | 2.2          | 31.6        | 29.2        | 15.6        | 45.0  | 34.9 | 17.1       | 13.6       | 42.5  | 43.5        |
| Sona BLW Precis.         | Neutral      | 681    | 610    | -10      | 9.0         | 11.8         | 14.2         | 32.0        | 31.9        | 20.0        | 75.9  | 57.5 | 15.0       | 12.7       | 21.2  | 23.9        |
| Tata Motors              | Neutral      | 979    | 1000   | 2        | 52.9        | 62.3         | 72.3         | 2,360.1     | 17.7        | 16.1        | 18.5  | 15.7 | 5.9        | 4.2        | 37.2  | 30.8        |
| TVS Motor                | Neutral      | 2124   | 1880   | -11      | 44.7        | 53.8         | 63.1         | 46.8        | 20.5        | 17.4        | 47.6  | 39.5 | 12.8       | 10.0       | 30.5  | 28.4        |
| Tube Investments         |              | 3801   | 4025   | 6        | 56.6        | 70.5         | 85.2         | 39.7        | 24.4        | 20.9        | 67.1  | 53.9 | 15.0       | 12.1       | 24.8  | 24.9        |
| Aggregate                | 24)          | 0001   |        | •        | 0010        | , 010        | 00.1         | 89.9        | 14.5        | 14.1        | 26.5  | 23.2 | 5.4        | 4.5        | 20.4  | 19.4        |
| Banks - Private          |              |        |        |          |             |              |              |             |             |             |       |      |            |            |       |             |
| AU Small Finance         | Buy          | 561    | 720    | 28       | 23.2        | 29.5         | 38.5         | 5.4         | 27          | 30.3        | 24.2  | 19.0 | 3.1        | 2.5        | 13.4  | 14.4        |
| Axis Bank                | Neutral      | 1054   | 1175   | 12       | 78.3        | 89.9         | 107.3        | 9.7         | 14.9        | 19.3        | 13.5  | 11.7 | 2.2        | 1.9        | 17.7  | 17.4        |
| Bandhan Bank             | Neutral      | 181    | 245    | 36       | 20.2        | 25.8         | 30.9         | 48.6        | 27          | 19.9        | 8.9   | 7.0  | 1.3        | 1.2        | 15.7  | 17.7        |
| DCB Bank                 | Neutral      | 118    | 150    | 28       | 16.6        | 19.5         | 23.3         | 11.3        | 17.4        | 19.2        | 7.1   | 6.0  | 0.8        | 0.7        | 11.5  | 12.2        |
| Equitas Small Fin.       |              | 93     | 125    | 35       | 7.2         | 8.4          | 10.9         | 48.6        | 16.8        | 29.3        | 12.9  | 11.0 | 1.8        | 1.6        | 14.7  | 15.3        |
| Federal Bank             | Buy          | 150    | 175    | 17       | 16.7        | 18.5         | 21.7         | 17.2        | 10.3        | 17.6        | 9.0   | 8.1  | 1.3        | 1.1        | 15.1  | 14.5        |
| HDFC Bank                | Buy          | 1441   | 1950   | 35       | 79.8        | 96.2         | 115.8        | 0.6         | 20.6        | 20.4        | 18.1  | 15.0 | 2.5        | 2.2        | 14.6  | 15.8        |
| ICICI Bank               | Buy          | 1084   | 1230   | 13       | 58.2        | 66.0         | 77.1         | 27.2        | 13.3        | 16.8        | 18.6  | 16.4 | 3.2        | 2.8        | 18.9  | 18.3        |
| IDFC First Bk            | Neutral      | 78     | 85     | 9        | 4.5         | 5.8          | 7.7          | 19.1        | 29.3        | 31.1        | 17.2  | 13.3 | 1.6        | 1.5        | 10.5  | 11.7        |
| IndusInd                 | Buy          | 1533   | 1900   | 24       | 116.0       | 140.5        | 170.5        | 20.8        | 21.2        | 21.4        | 13.2  | 10.9 | 1.9        | 1.6        | 15.4  | 16.2        |
| Kotak Mah. Bk            | Neutral      | 1776   | 2000   | 13       | 89.7        | 103.3        | 121.3        | 18.2        | 15.2        | 17.4        | 19.8  | 17.2 | 2.7        | 2.4        | 14.7  | 14.4        |
| RBL Bank                 | Neutral      | 238    | 270    | 13       | 19.0        | 25.8         | 34.9         | 29.2        | 35.5        | 35.1        | 12.5  | 9.2  | 1.0        | 0.9        | 8.1   | 10.3        |
| SBI Cards                | Neutral      | 693    | 850    | 23       | 25.1        | 34.0         | 46.2         | 5.1         | 35.3        | 36.1        | 27.6  | 20.4 | 5.5        | 4.4        | 21.8  | 23.9        |
|                          | Neutrai      | 055    | 050    | 25       | 23.1        | 54.0         | 40.2         | <b>26.1</b> | <b>18.2</b> | <b>19.9</b> | 17.0  | 14.4 | <b>2.6</b> | 2.2        | 15.2  | <b>15.6</b> |
| Aggregate<br>Banks - PSU |              |        |        |          |             |              |              | 20.1        | 10.2        | 13.5        | 17.0  | 14.4 | 2.0        | 2.2        | 13.2  | 13.0        |
| BOB                      | Buy          | 259    | 310    | 20       | 34.3        | 39.8         | 45.7         | 25.8        | 16.1        | 14.9        | 7.6   | 6.5  | 1.2        | 1.1        | 17.8  | 17.8        |
| Canara Bank              | Buy          | 564    | 650    | 15       | 80.3        | 94.5         | 45.7         | 37.3        | 17.7        | 14.9        | 7.0   | 6.0  | 1.2        | 1.1        | 17.8  | 17.8        |
| Indian Bank              | Виу          | 504    | 600    | 20       | 62.0        | 94.5<br>70.6 | 83.1         | 46.2        | 17.7        | 17.7        | 8.1   | 7.1  | 1.2        |            | 19.9  | 19.5        |
| Punjab Natl.Bank         |              | 123    | 115    | -6       | 62.0<br>7.4 | 10.5         | 83.1<br>14.0 | 224.0       | 43.0        | 32.6        | 8.1   | 11.6 | 1.2        | 1.1<br>1.2 | 8.5   | 16.7        |
|                          |              |        |        |          |             |              |              |             |             |             |       |      |            |            |       |             |
| SBI                      | Buy          | 734    | 860    | 17       | 71.2        | 93.3         | 110.6        | 14.2        | 31          | 18.5        | 10.3  | 7.9  | 1.6        | 1.4        | 17.4  | 19.5        |
| Union Bank (I)           | Buy          | 151    | 175    | 16       | 19.9        | 22.6         | 26.7         | 60.9        | 14          | 18.0        | 7.6   | 6.7  | 1.2        | 1.1        | 17.6  | 17.6        |
| Aggregate                |              |        |        |          |             |              |              | 30.6        | 26          | 19          | 10    | 7.6  | 1.4        | 1.3        | 15.1  | 16.6        |
| NBFCs                    | Nauto 1      | 4004   | 1050   | 25       | <b>CO C</b> | 74.2         | 02.1         | 14.2        | 22.5        | 25.0        | 24.0  | 17.0 | 2.0        | 2.4        | 12.0  | 145         |
| AAVAS Financiers         |              | 1321   | 1650   | 25       | 60.6        | 74.2         | 93.4         | 11.3        | 22.6        | 25.8        | 21.8  | 17.8 | 2.8        | 2.4        | 13.6  | 14.5        |
| Aditya Birla Cap         | Buy          | 175    | 230    | 31       | 10.7        | 13.6         | 17.1         | 25.8        | 27.0        | 26.0        | 16.4  | 12.9 | 1.8        | 1.6        | 12.2  | 13.2        |
| Angel One                | Buy          | 2975   | 4000   | 34       | 131.6       | 163.8        | 199.6        | 22.4        | 24.5        | 21.9        | 22.6  | 18.2 | 8.7        | 6.8        | 43.6  | 41.8        |







|                         |                 | СМР   | ТР    | % Upside EPS (INR) |       |       |       | FPS     | Gr. YoY | (%)  | P/E (x) P/B (x) |       |      |      | ROE (%) |             |  |
|-------------------------|-----------------|-------|-------|--------------------|-------|-------|-------|---------|---------|------|-----------------|-------|------|------|---------|-------------|--|
| Company                 | Reco            | (INR) | (INR) | Downside           |       | •     |       |         |         |      |                 |       |      |      |         |             |  |
| Bajaj Fin.              | Buy             | 7023  | 8500  | 21                 | 235.7 | 303.9 | 384.2 | 23.8    | 28.9    | 26.4 | 29.8            | 23.1  | 5.7  | 4.7  | 22.3    | 22.2        |  |
| Cams Services           | Buy             | 2926  | 3450  | 18                 | 70.2  | 86.9  | 106.7 | 20.8    | 23.9    | 22.7 | 41.7            | 33.7  | 15.9 | 13.6 | 40.8    | 43.6        |  |
| Can Fin Homes           | Neutral         | 756   | 815   | 8                  | 57.3  | 64.1  | 73.3  | 22.7    | 11.9    | 14.4 | 13.2            | 11.8  | 2.3  | 2.0  | 19.1    | 18.0        |  |
| Cholaman.Inv.&Fn        |                 | 1129  | 1470  | 30                 | 41.1  | 56.5  | 70.1  | 26.8    | 37.6    | 23.9 | 27.5            | 20.0  | 4.8  | 3.9  | 20.4    | 21.8        |  |
| CreditAccess            | Buy             | 1419  | 1760  | 24                 | 91.0  | 110.0 | 129.0 | 75.1    | 20.9    | 17.3 | 15.7            | 13.0  | 3.5  | 2.7  | 24.8    | 23.5        |  |
| Fusion Micro            | Buy             | 467   | 720   | 54                 | 51.7  | 70.4  | 87.6  | 34.1    | 36.1    | 24.5 | 9.0             | 6.6   | 1.6  | 1.3  | 20.1    | 22.1        |  |
| HDFC Life Insur.        | Neutral         | 626   | 700   | 12                 | 7.4   | 11.3  | 14.0  | 17.7    | 51.6    | 24.3 | 84.2            | 55.5  | 2.9  | 2.5  | 17.8    | 17.5        |  |
| Home First Fin.         | Buy             | 913   | 1180  | 29                 | 34.5  | 41.9  | 54.2  | 33.1    | 21.5    | 29.3 | 26.4            | 21.8  | 3.8  | 3.3  | 15.6    | 16.4        |  |
| ICICI Pru Life          | Buy             | 599   | 580   | -3                 | 2.4   | 3.3   | 4.8   | -56.9   | 33.7    | 46.7 | 246.3           | 184.3 | 2.1  | 1.8  | 16.4    | 16.6        |  |
| ICICI Lombard           | ,<br>Buy        | 1663  | 1900  | 14                 | 39.7  | 48.6  | 55.4  | 12.7    | 22.4    | 14.1 | 41.9            | 34.2  | 7.0  | 6.2  | 17.7    | 19.2        |  |
| ICICI Securities        | Under<br>Review | 741   | -     |                    | 50.7  | 56.0  | 63.8  | 45.5    | 10.4    | 14.0 | 14.6            | 13.2  | 7.0  | 5.9  | 52.2    | 48.3        |  |
| IIFL Finance            | Buy             | 352   | 560   | 59                 | 49.8  | 56.0  | 69.6  | 26.2    | 12.5    | 24.3 | 7.1             | 6.3   | 1.3  | 1.1  | 19.4    | 18.5        |  |
| 360 ONE WAM             | ,<br>Buy        | 667   | 850   | 27                 | 21.5  | 25.7  | 30.9  | 16.2    | 19.6    | 20.2 | 31.1            | 26.0  | 7.3  | 6.9  | 24.0    | 27.3        |  |
| IndoStar                | Buy             | 188   | 245   | 30                 | 7.8   | 17.3  | 28.1  | -52.9   | 121.5   | 62.7 | 24.1            | 10.9  | 0.8  | 0.7  | 3.4     | 7.0         |  |
| L&T Fin Holdings        | ,<br>Buy        | 159   | 200   | 26                 | 9.8   | 11.8  | 15.5  | 50.4    | 19.7    | 31.7 | 16.2            | 13.5  | 1.7  | 1.6  | 10.8    | 12.0        |  |
| Life Insurance<br>Corp. | Buy             | 894   | 1270  | 42                 | 58.5  | 61.4  | 67.3  | 1.6     | 4.9     | 9.7  | 15.3            | 14.6  | 0.8  | 0.7  | 20.3    | 12.6        |  |
| LIC Hsg Fin             | Buy             | 592   | 755   | 28                 | 88.4  | 87.3  | 94.1  | 68.3    | -1.3    | 7.9  | 6.7             | 6.8   | 1.1  | 1.0  | 16.8    | 14.8        |  |
| Manappuram Fin.         | •               | 174   | 230   | 32                 | 26.5  | 30.5  | 36.3  | 49.6    | 15.2    | 18.8 | 6.6             | 5.7   | 1.3  | 1.1  | 21.1    | 20.3        |  |
| MAS Financial           | Buy             | 279   | 390   | 40                 | 15.0  | 19.2  | 23.8  | 22.3    | 28.4    | 23.9 | 18.6            | 14.5  | 2.7  | 2.3  | 15.6    | 17.2        |  |
| Max Financial           | ,<br>Neutral    | 1017  | 1040  | 2                  | 19.7  | 17.0  | 22.9  | 113.8   | -13.3   | 34.2 | 51.7            | 59.7  | 2.3  | 1.9  | 19.7    | 18.8        |  |
| M&M Fin.                | Buy             | 274   | 340   | 24                 | 14.8  | 22.6  | 28.0  | -8.1    | 53.1    | 23.9 | 18.5            | 12.1  | 1.9  | 1.8  | 10.8    | 15.2        |  |
| Muthoot Fin             | Neutral         | 1477  | 1440  | -2                 | 100.4 | 114.8 | 131.1 | 16.0    | 14.4    | 14.1 | 14.7            | 12.9  | 2.4  | 2.1  | 17.8    | 17.7        |  |
| Piramal Enterp.         | Buy             | 839   | 1100  | 31                 | -70.1 | 77.7  | 109.2 | -193.5  | LP      | 40.5 | NM              | 10.8  | 0.7  | 0.6  | -5.4    | 6.2         |  |
| PNB Housing             | Buy             | 631   | 1025  | 63                 | 56.1  | 73.1  | 91.3  | -9.4    | 30.2    | 25.0 | 11.2            | 8.6   | 1.1  | 1.0  | 11.2    | 12.0        |  |
| Poonawalla<br>Fincorp   | Buy             | 476   | 580   | 22                 | 13.0  | 18.5  | 26.6  | 67.5    | 42.7    | 43.6 | 36.7            | 25.7  | 4.4  | 3.9  | 13.5    | 16.0        |  |
| Repco Home Fin          | Neutral         | 401   | 490   | 22                 | 61.8  | 66.6  | 71.7  | 30.7    | 7.6     | 7.7  | 6.5             | 6.0   | 0.9  | 0.8  | 14.3    | 13.5        |  |
| Spandana<br>Sphoorty    | Buy             | 847   | 1400  | 65                 | 72.0  | 89.6  | 113.5 | 4,023.7 | 24.4    | 26.7 | 11.8            | 9.5   | 1.7  | 1.4  | 15.2    | 16.2        |  |
| Shriram Finance         | Buy             | 2383  | 2700  | 13                 | 193.3 | 222.5 | 265.5 | 21.0    | 15.1    | 19.3 | 12.3            | 10.7  | 1.8  | 1.6  | 15.7    | 15.9        |  |
| SBI Life Insurance      | Buy             | 1479  | 1700  | 15                 | 18.4  | 21.7  | 24.6  | 7.0     | 17.9    | 13.3 | 80.4            | 68.2  | 2.6  | 2.2  | 21.6    | 20.6        |  |
| Star Health Insu        | Buy             | 552   | 730   | 32                 | 15.7  | 20.1  | 25.5  | 47.6    | 28.0    | 26.8 | 35.2            | 27.5  | 4.3  | 3.7  | 13.0    | 14.5        |  |
| Aggregate               |                 |       |       |                    |       |       |       | -1.5    | 29.0    | 23.1 | 19.6            | 15.2  | 2.8  | 2.4  | 14.4    | <b>16.0</b> |  |
| Chemicals               |                 |       |       |                    |       |       |       |         |         |      |                 |       |      |      |         |             |  |
| Alkyl Amines            | Neutral         | 1844  | 2125  | 15                 | 28.3  | 37.8  | 58.2  | -36.7   | 33.7    | 54.0 | 65.2            | 48.8  | 7.4  | 6.6  | 11.8    | 14.3        |  |
| Atul                    | Neutral         | 5786  | 6795  | 17                 | 111.8 | 141.7 | 179.3 | -33.8   | 26.7    | 26.5 | 51.8            | 40.8  | 3.4  | 3.2  | 6.9     | 8.1         |  |
| Clean Science           | Neutral         | 1347  | 1420  | 5                  | 21.6  | 27.0  | 33.1  | -22.3   | 25.0    | 22.7 | 62.4            | 49.9  | 11.9 | 10.0 | 20.8    | 21.8        |  |
| Deepak Nitrite          | Neutral         | 2156  | 2185  | 1                  | 58.9  | 77.1  | 90.9  | -5.8    | 31.0    | 17.8 | 36.6            | 28.0  | 6.1  | 5.1  | 18.1    | 20.0        |  |
| Fine Organic            | Sell            | 4082  | 3460  | -15                | 106.7 | 102.2 | 97.7  | -44.6   | -4.2    | -4.4 | 38.3            | 39.9  | 6.8  | 5.9  | 19.5    | 15.8        |  |
| Galaxy Surfact.         | Buy             | 2291  | 3500  | 53                 | 89.6  | 103.6 | 121.0 | -16.6   | 15.5    | 16.9 | 25.6            | 22.1  | 3.8  | 3.3  | 15.8    | 16.1        |  |
| Navin Fluorine          | Neutral         | 3134  | 2950  | -6                 | 47.9  | 68.0  | 89.7  | -36.7   | 42.0    | 31.8 | 65.4            | 46.1  | 6.4  | 5.7  | 10.3    | 13.2        |  |
| NOCIL                   | Neutral         | 250   | 250   | 0                  | 7.6   | 10.3  | 13.2  | -15.1   | 35.5    | 29.0 | 33.0            | 24.3  | 2.6  | 2.4  | 8.0     | 10.2        |  |
| Vinati Organics         | Buy             | 1506  | 1900  | 26                 | 30.5  | 38.7  | 50.5  | -25.1   | 26.6    | 30.5 | 49.3            | 39.0  | 6.2  | 5.5  | 13.4    | 15.0        |  |
| Aggregate               |                 |       |       |                    |       |       |       | -25.4   | 24.8    | 21.4 | 43.8            | 35.1  | 5.4  | 4.8  | 12.4    | 13.7        |  |
| Capital Goods           |                 |       |       |                    |       |       |       |         |         |      |                 |       |      |      |         |             |  |
| ABB India               | Buy             | 6280  | 5800  | -8                 | 58.9  | 70.2  | 85.4  | 81.9    | 19.2    | 21.6 | 106.6           | 89.4  | 22.4 | 18.3 | 22.9    | 22.5        |  |
| Bharat Electronics      | Neutral         | 200   | 190   | -5                 | 4.8   | 5.5   | 6.2   | 17.5    | 14.6    | 11.9 | 41.3            | 36.1  | 9.3  | 8.1  | 22.5    | 22.4        |  |
| Cummins India           | Buy             | 2967  | 2910  | -2                 | 55.6  | 65.2  | 77.7  | 23.6    | 17.3    | 19.2 | 53.4            | 45.5  | 13.8 | 12.4 | 27.2    | 28.6        |  |
| Hitachi Energy          | Sell            | 6991  | 4500  | -36                | 24.7  | 66.0  | 104.9 | 11.6    | 167.1   | 58.9 | 282.9           | 105.9 | 22.5 | 18.5 | 7.9     | 17.5        |  |
| Kalpataru Proj.         | Buy             | 1064  | 1000  | -6                 | 35.6  | 56.0  | 67.0  | 18.3    | 57.3    | 19.6 | 29.9            | 19.0  | 2.9  | 2.6  | 10.3    | 14.4        |  |
| KEC International       | Neutral         | 679   | 670   | -1                 | 13.7  | 28.3  | 41.6  | 100.7   | 105.8   | 46.9 | 49.4            | 24.0  | 4.3  | 3.7  | 9.0     | 16.5        |  |
| Kirloskar Oil           | Buy             | 860   | 940   | 9                  | 24.9  | 32.8  | 42.0  | 33.6    | 31.7    | 28.0 | 34.5            | 26.2  | 4.8  | 4.2  | 14.7    | 17.2        |  |
| Larsen & Toubro         | Buy             | 3706  | 4200  | 13                 | 93.5  | 121.1 | 149.7 | 23.3    | 29.5    | 23.7 | 39.6            | 30.6  | 5.7  | 5.1  | 14.5    | 17.6        |  |
| Siemens                 | Buy             | 5285  | 4950  | -6                 | 55.1  | 68.0  | 81.2  | 55.5    | 23.5    | 19.4 | 95.9            | 77.7  | 14.4 | 12.7 | 15.9    | 17.3        |  |





|                  |         | СМР   | ТР    | % Upside             |       | PS (INR | 9     | EDC 4   | Gr. YoY | (%)          | P/E         | (v)         | P/B        | (v)  | POP   | E (%) |
|------------------|---------|-------|-------|----------------------|-------|---------|-------|---------|---------|--------------|-------------|-------------|------------|------|-------|-------|
| Company          | Reco    | (INR) | (INR) | % Upside<br>Downside |       | FY25E   |       |         |         | (%)<br>FY26E |             |             |            |      |       |       |
| Thermax          | Neutral | 4188  | 3060  | -27                  | 50.4  | 62.6    | 73.1  | 25.9    | 24.1    | 16.8         | 83.1        | 66.9        | 10.8       | 9.6  | 13.8  | 15.2  |
| Triveni Turbine  | Buy     | 545   | 570   | -27                  | 8.1   | 10.6    | 14.2  | 33.1    | 31.3    | 33.7         | 67.6        | 51.5        | 18.3       | 14.6 | 30.1  | 31.6  |
| Aggregate        | Duy     | 545   | 570   | 5                    | 0.1   | 10.0    | 17.2  | 27.6    | 27.7    | <b>22.1</b>  | <b>50.5</b> | <b>39.5</b> | <b>7.9</b> | 7.0  | 15.7  | 17.6  |
| Cement           |         |       |       |                      |       |         |       | 27.0    | 27.17   |              | 50.5        | 33.3        | 7.5        | 7.0  | 10.7  | 17.0  |
| Ambuja Cem.      | Neutral | 602   | 550   | -9                   | 12.8  | 11.9    | 13.6  | 1.2     | -7.6    | 14.7         | 46.8        | 50.7        | 3.9        | 3.1  | 14.4  | 10.8  |
| ACC              | Neutral | 2457  | 2550  | 4                    | 102.8 | 120.6   | 132.2 | 95.3    | 17.3    | 9.6          | 23.9        | 20.4        | 2.9        | 2.6  | 13.0  | 13.5  |
| Birla Corp.      | Buy     | 1428  | 1800  | 26                   | 52.0  | 74.0    | 88.2  | 1,009.0 | 42.3    | 19.2         | 27.5        | 19.3        | 1.7        | 1.6  | 6.5   | 8.7   |
| Dalmia Bhar.     | Buy     | 1956  | 2800  | 43                   | 45.1  | 64.9    | 89.1  | 23.4    | 44.0    | 37.2         | 43.4        | 30.1        | 2.3        | 2.1  | 5.3   | 7.3   |
| Grasim Inds.     | Buy     | 2206  | 2670  | 21                   | 94.3  | 96.0    | 105.6 | -4.2    | 1.8     | 9.9          | 23.4        | 23.0        | 3.0        | 2.9  | 4.6   | 2.9   |
| India Cem        | Sell    | 213   | 185   | -13                  | -6.8  | 6.2     | 7.7   | -55.6   | LP      | 24.0         | NM          | 34.1        | 1.2        | 1.2  | -3.8  | 3.5   |
| J K Cements      | Buy     | 4054  | 5050  | 25                   | 108.9 | 129.8   | 161.3 | 97.3    | 19.2    | 24.2         | 37.2        | 31.2        | 5.8        | 5.1  | 16.8  | 17.4  |
| JK Lakshmi Ce    | Buy     | 865   | 1030  | 19                   | 37.2  | 45.4    | 54.2  | 22.1    | 22.1    | 19.4         | 23.3        | 19.0        | 3.2        | 2.8  | 14.6  | 15.7  |
| Ramco Cem        | Neutral | 815   | 970   | 19                   | 18.2  | 30.7    | 37.3  | 25.2    | 68.9    | 21.3         | 44.8        | 26.5        | 2.7        | 2.5  | 6.2   | 9.7   |
| Shree Cem        | Neutral | 25977 | 27700 | 7                    | 658.6 | 625.4   | 671.4 | 102.4   | -5.1    | 7.4          | 39.4        | 41.5        | 4.6        | 4.2  | 12.3  | 10.6  |
| Ultratech        | Buy     | 9625  | 12000 | 25                   | 242.1 | 305.1   | 366.4 | 38.0    | 26.0    | 20.1         | 39.8        | 31.5        | 4.6        | 4.1  | 12.2  | 13.8  |
| Aggregate        |         |       |       |                      |       |         |       | 29.5    | 17.6    | 16.1         | 33.9        | 28.8        | 3.5        | 3.1  | 10.5  | 10.7  |
| Consumer         |         |       |       |                      |       |         |       |         |         |              |             |             |            |      |       |       |
| Asian Paints     | Neutral | 2830  | 3340  | 18                   | 58.7  | 61.3    | 67.2  | 32.8    | 4.4     | 9.6          | 48.2        | 46.2        | 15.7       | 14.2 | 33.9  | 32.3  |
| Britannia        | Neutral | 4920  | 5500  | 12                   | 89.0  | 101.1   | 113.0 | 10.8    | 13.7    | 11.8         | 55.3        | 48.7        | 30.4       | 26.4 | 57.7  | 58.1  |
| Colgate          | Neutral | 2657  | 2400  | -10                  | 48.5  | 50.2    | 54.4  | 24.7    | 3.5     | 8.2          | 54.7        | 52.9        | 37.5       | 33.2 | 72.4  | 66.5  |
| Dabur            | Buy     | 521   | 635   | 22                   | 10.6  | 12.2    | 13.6  | 9.1     | 15.3    | 11.3         | 49.3        | 42.8        | 9.4        | 8.6  | 19.9  | 21.0  |
| Emami            | Buy     | 436   | 600   | 37                   | 18.9  | 20.8    | 21.5  | 22.6    | 9.8     | 3.4          | 23.1        | 21.0        | 7.3        | 6.5  | 33.8  | 32.7  |
| Godrej Cons.     | Buy     | 1235  | 1500  | 21                   | 19.7  | 22.6    | 26.5  | 14.5    | 15.1    | 16.8         | 62.8        | 54.5        | 8.4        | 7.6  | 14.0  | 14.7  |
| HUL              | Buy     | 2240  | 2900  | 29                   | 44.5  | 49.0    | 53.6  | 2.5     | 10.1    | 9.4          | 50.3        | 45.7        | 10.3       | 10.0 | 20.6  | 22.2  |
| ITC              | Buy     | 428   | 515   | 20                   | 16.4  | 17.2    | 18.5  | 9.1     | 5.0     | 7.3          | 26.1        | 24.9        | 7.6        | 7.5  | 29.4  | 30.4  |
| Indigo Paints    | Buy     | 1271  | 1800  | 42                   | 31.6  | 39.6    | 47.5  | 30.0    | 25.3    | 20.1         | 40.2        | 32.1        | 6.7        | 5.8  | 18.0  | 19.4  |
| Jyothy Lab       | Neutral | 446   | 500   | 12                   | 10.0  | 11.1    | 12.5  | 57.8    | 11.3    | 12.1         | 44.6        | 40.0        | 9.4        | 8.6  | 22.4  | 22.5  |
| Marico           | Buy     | 495   | 625   | 26                   | 11.3  | 12.7    | 14.1  | 12.3    | 11.8    | 10.9         | 43.6        | 39.1        | 16.3       | 15.6 | 37.9  | 40.9  |
| Nestle           | Neutral | 2567  | 2400  | -7                   | 40.4  | 36.6    | 40.9  | 60.0    | -9.4    | 11.7         | 63.5        | 70.1        | 84.9       | 73.8 | 145.0 | 112.6 |
| Page Inds        | Neutral | 34440 | 35500 | 3                    | 510.4 | 636.4   | 724.7 | -0.3    | 24.7    | 13.9         | 67.5        | 54.1        | 24.0       | 20.4 | 35.6  | 37.7  |
| Pidilite Ind.    | Neutral | 2990  | 2650  | -11                  | 37.4  | 43.4    | 48.8  | 48.2    | 16.2    | 12.3         | 80.0        | 68.8        | 18.3       | 16.0 | 24.5  | 24.8  |
| P&G Hygiene      | Neutral | 16500 | 16000 | -3                   | 241.1 | 271.3   | 310.0 | 26.0    | 12.5    | 14.2         | 68.4        | 60.8        | 52.3       | 44.6 | 79.5  | 79.3  |
| Tata Consumer    | Buy     | 1089  | 1370  | 26                   | 14.8  | 18.5    | 20.6  | 29.8    | 25.1    | 11.2         | 73.8        | 59.0        | 5.9        | 4.5  | 8.3   | 9.2   |
| United Brew      | Sell    | 1696  | 1500  | -12                  | 16.9  | 26.8    | 30.5  | 35.9    | 58.3    | 13.7         | 100.2       | 63.3        | 10.7       | 9.8  | 11.0  | 16.1  |
| United Spirits   | Neutral | 1138  | 1150  | 1                    | 16.7  | 19.0    | 21.4  | 31.7    | 13.9    | 12.2         | 68.1        | 59.8        | 11.5       | 9.6  | 16.9  | 16.1  |
| Varun Beverages  | Buy     | 1382  | 1600  | 16                   | 15.8  | 19.8    | 26.3  | 37.3    | 25.3    | 32.5         | 87.4        | 69.7        | 25.9       | 19.5 | 34.2  | 31.9  |
| Aggregate        |         |       |       |                      |       |         |       | 15.6    | 8.1     | 9.6          | 45.0        | 41.6        | 11.6       | 10.7 | 25.7  | 25.8  |
| EMS              |         |       |       |                      |       |         |       |         |         |              |             |             |            |      |       |       |
| Avalon Tech      | Buy     | 493   | 610   | 24                   | 4.8   | 11.4    | 17.4  | -46.7   | 136.7   | 52.2         | 102.2       | 43.2        | 5.7        | 5.0  | 5.7   | 12.3  |
| Cyient DLM       | Buy     | 702   | 830   | 18                   | 8.0   | 14.4    | 23.5  | 100.6   | 79.6    | 63.3         | 87.5        | 48.7        | 5.8        | 5.2  | 11.0  | 11.2  |
| Data Pattern     | Neutral | 2456  | 2020  | -18                  | 33.1  | 43.5    | 58.1  | 49.4    | 31.5    | 33.5         | 74.3        | 56.5        | 10.2       | 8.7  | 14.7  | 16.6  |
| Kaynes Tech      | Buy     | 2787  | 3300  | 18                   | 28.3  | 45.1    | 63.4  | 72.7    | 59.5    | 40.5         | 98.6        | 61.8        | 14.4       | 11.7 | 15.8  | 20.9  |
| Syrma SGS Tech.  | Buy     | 474   | 720   | 52                   | 7.0   | 10.6    | 18.1  | 3.4     | 51.2    | 71.2         | 67.9        | 44.9        | 5.0        | 4.5  | 7.7   | 10.6  |
| Aggregate        |         |       |       |                      |       |         |       | 34.4    | 55.1    | <b>49.0</b>  | 81.8        | 52.7        | 8.2        | 7.1  | 10.0  | 13.5  |
| Healthcare       |         |       |       |                      |       |         |       |         |         |              |             |             |            |      |       |       |
| Alembic Phar     | Neutral | 984   | 910   | -8                   | 29.0  | 34.8    | 39.5  | 32.7    | 20.0    | 13.6         | 33.9        | 28.3        | 4.0        | 3.6  | 12.3  | 13.2  |
| Alkem Lab        | Neutral | 4999  | 5160  | 3                    | 164.0 | 180.9   | 196.0 | 54.6    | 10.3    | 8.4          | 30.5        | 27.6        | 5.7        | 4.9  | 20.1  | 19.1  |
| Ajanta Pharma    | Buy     | 2183  | 2515  | 15                   | 66.5  | 79.1    | 92.1  | 35.1    | 18.9    | 16.5         | 32.8        | 27.6        | 6.9        | 5.8  | 22.8  | 22.9  |
| Apollo Hospitals | Buy     | 6230  | 7400  | 19                   | 64.5  | 95.7    | 135.2 | 33.9    | 48.4    | 41.3         | 96.6        | 65.1        | 12.3       | 10.4 | 14.0  | 17.9  |
| Aurobindo        | Neutral | 1070  | 1080  | 1                    | 51.2  | 60.3    | 69.4  | 33.2    | 17.9    | 15.1         | 20.9        | 17.7        | 2.1        | 1.9  | 10.6  | 11.3  |
| Biocon           | Neutral | 257   | 240   | -6                   | 2.1   | 8.5     | 13.6  | -65.8   | 298.2   | 60.1         | 120.2       | 30.2        | 1.7        | 1.6  | 1.4   | 5.4   |
| Cipla            | Buy     | 1466  | 1600  | 9                    | 53.0  | 57.7    | 64.4  | 40.4    | 8.9     | 11.6         | 27.7        | 25.4        | 4.5        | 3.9  | 16.1  | 15.2  |
| Divis Lab        | Neutral | 3365  | 3440  | 2                    | 56.5  | 77.4    | 93.8  | -12.9   | 36.9    | 21.1         | 59.5        | 43.5        | 6.5        | 5.9  | 11.3  | 14.2  |
| Dr Reddy's       | Neutral | 6048  | 5540  | -8                   | 317.8 | 322.9   | 338.8 | 29.9    | 1.6     | 4.9          | 19.0        | 18.7        | 3.6        | 3.1  | 20.7  | 17.7  |
| ERIS Lifescience | Neutral | 841   | 930   | 11                   | 31.1  | 32.4    | 43.2  | 11.9    | 4.2     | 33.3         | 27.1        | 26.0        | 4.6        | 4.1  | 18.2  | 16.6  |





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|                         |              | СМР        | ТР         | % Upside |       | EPS (INR | <u>.</u> | FDC           | Gr. YoY | (%)         | P/E          | (x)  | D/0        | 3 (x)      | RUI          | E (%) |
|-------------------------|--------------|------------|------------|----------|-------|----------|----------|---------------|---------|-------------|--------------|------|------------|------------|--------------|-------|
| Company                 | Reco         | (INR)      | (INR)      | Downside |       | •        |          |               | FY25E   |             |              |      |            |            |              |       |
| Gland Pharma            | Buy          | 1820       | 2240       | 23       | 51.8  | 65.3     | 74.5     | 2.8           | 25.9    | 14.2        | 35.1         | 27.9 | 3.4        | 3.0        | 10.2         | 11.5  |
| Glenmark                | Neutral      | 963        | 820        | -15      | 1.5   | 37.7     | 45.9     | -88.3         | 2,336.7 |             | 623.2        | 25.6 | 2.8        | 2.5        | 0.5          | 10.3  |
| GSK Pharma              | Neutral      | 1882       | 2200       | 15       | 40.8  | 43.4     | 47.1     | 13.4          | 6.5     | 8.5         | 46.2         | 43.3 | 16.1       | 14.2       | 34.9         | 32.7  |
| Global Health           | Buy          | 1340       | 1460       | 9        | 18.6  | 24.0     | 28.0     | 53.4          | 28.6    | 16.8        | 71.9         | 55.9 | 12.7       | 10.7       | 19.0         | 20.7  |
| Granules India          | Buy          | 430        | 475        | 11       | 18.6  | 25.6     | 33.0     | -13.7         | 37.6    | 28.9        | 23.1         | 16.8 | 3.2        | 2.7        | 14.8         | 17.5  |
| IPCA Labs               | Neutral      | 1198       | 1080       | -10      | 22.2  | 35.5     | 46.9     | 6.5           | 60.1    | 32.2        | 54.1         | 33.8 | 4.8        | 4.3        | 9.2          | 13.3  |
| Laurus Labs             | Buy          | 392        | 440        | -10      | 3.9   | 11.8     | 15.3     | -73.9         | 206.5   | 29.5        | 101.7        | 33.2 | 4.8<br>5.0 | 4.5        | 5.0          | 14.2  |
|                         | Neutral      | 1598       | 1480       | -7       | 42.4  | 47.2     | 55.2     | 392.3         | 11.4    | 17.0        | 37.7         | 33.9 | 5.0        | 4.4        | 14.3         | 13.9  |
| Lupin<br>Max Healthcare |              | 804        | 930        | -7       | 42.4  | 18.1     | 22.1     | 26.5          | 23.9    | 21.9        | 54.9         | 44.3 | 8.2        | 6.9        | 16.2         | 17.0  |
|                         | Buy          |            |            |          |       |          |          |               | 116.6   |             | 54.9<br>86.7 |      |            | 0.9<br>1.7 | 2.5          |       |
| Piramal Pharma          | Buy          | 122        | 165        | 35       | 1.4   | 3.1      | 4.8      | -334.1        |         | 56.0        |              | 40.0 | 1.8        |            |              | 4.9   |
| Sun Pharma              | Buy          | 1608       | 1635       | 2        | 40.1  | 47.3     | 56.6     | 12.2          | 17.9    | 19.5        | 40.1         | 34.0 | 6.0        | 5.2        | 16.1         | 16.5  |
| Torrent Pharma          | Neutral      | 2564       | 2540       | -1       | 48.4  | 65.4     | 81.6     | 30.2          | 35.1    | 24.7        | 53.0         | 39.2 | 10.5       | 5.2        | 22.6         | 26.7  |
| Zydus Lifesciences      | Neutral      | 1000       | 820        | -18      | 34.4  | 36.2     | 36.8     | 53.7          | 5.1     | 1.6         | 29.0         | 27.6 | 4.8        | 4.2        | 18.2         | 16.3  |
| Aggregate               |              |            |            |          |       |          |          | 24.1          | 21.8    | 17.2        | 37.6         | 30.9 | 5.0        | 4.4        | 13.2         | 14.2  |
| Infrastructure          |              |            |            |          |       |          | -        |               | -       |             |              |      |            |            |              |       |
| G R Infraproject        | Buy          | 1272       | 1390       | 9        | 69.4  | 72.8     | 97.1     | -21.2         | 4.9     | 33.4        | 18.3         | 17.5 | 2.1        | 1.9        | 12.1         | 11.3  |
| IRB Infra               | Neutral      | 59         | 60         | 2        | 1.1   | 1.6      | 2.2      | -6.0          | 45.6    | 33.7        | 52.6         | 36.1 | 2.6        | 2.4        | 5.0          | 6.9   |
| KNR Construction        | s Buy        | 248        | 320        | 29       | 15.2  | 16.7     | 19.9     | 3.0           | 9.9     | 18.9        | 16.3         | 14.8 | 2.2        | 1.9        | 14.5         | 13.9  |
| Aggregate               |              |            |            |          |       |          |          |               |         |             | 30.7         | 25.3 | 2.4        | 2.2        | 7.8          | 8.7   |
| Logistics               |              |            |            |          |       |          |          |               |         |             |              |      |            |            |              |       |
| Adani Ports             | Buy          | 1324       | 1600       | 21       | 43.0  | 50.0     | 60.3     | 23.0          | 16.1    | 20.7        | 30.8         | 26.5 | 5.4        | 4.7        | 18.9         | 19.0  |
| Blue Dart Express       | Buy          | 6023       | 7850       | 30       | 125.8 | 191.5    | 245.8    | -18.6         | 52.3    | 28.4        | 47.9         | 31.5 | 10.1       | 8.3        | 22.3         | 28.9  |
| Concor                  | Buy          | 867        | 990        | 14       | 21.0  | 25.0     | 29.8     | 9.2           | 19.3    | 19.0        | 41.4         | 34.7 | 4.4        | 4.2        | 11.0         | 12.4  |
| JSW Infra               | Buy          | 248        | 300        | 21       | 5.6   | 7.5      | 10.3     | 2.5           | 35.0    | 37.4        | 44.6         | 33.0 | 6.8        | 5.9        | 20.0         | 19.1  |
| Mahindra Logistic       | s Neutral    | 402        | 380        | -5       | -6.5  | 7.1      | 17.1     | -276.3        | LP      | 141.8       | NM           | 56.8 | 5.7        | 5.4        | -8.7         | 9.8   |
| Transport Corp.         | Buy          | 805        | 1150       | 43       | 44.0  | 51.8     | 67.9     | 5.8           | 17.6    | 31.2        | 18.3         | 15.6 | 3.1        | 2.6        | 18.0         | 17.9  |
| TCI Express             | Buy          | 1002       | 1450       | 45       | 35.7  | 41.3     | 48.4     | -1.7          | 15.4    | 17.4        | 28.0         | 24.3 | 5.5        | 4.6        | 21.1         | 20.6  |
| VRL Logistics           | Buy          | 546        | 820        | 50       | 10.2  | 20.0     | 29.2     | -45.6         | 96.0    | 45.5        | 53.4         | 27.3 | 4.8        | 4.4        | 9.1          | 16.7  |
| Aggregate               |              |            |            |          |       |          |          |               |         |             | 33.2         | 27.5 | 5.3        | 4.7        | 16.1         | 17.0  |
| Media                   |              |            |            |          |       |          |          |               |         |             |              |      |            |            |              |       |
| PVR Inox                | Neutral      | 1326       | 1600       | 21       | 25.1  | 53.3     | 79.0     | -191.8        | 112.7   | 48.2        | 52.9         | 24.9 | 1.7        | 1.6        | 3.3          | 6.7   |
| Sun TV                  | Buy          | 596        | 750        | 26       | 47.1  | 49.4     | 51.2     | 10.7          | 5.0     | 3.7         | 12.7         | 12.1 | 2.4        | 2.2        | 18.6         | 17.9  |
| Zee Ent.                | Neutral      | 141        | 175        | 24       | 4.7   | 6.8      | 10.1     | -1.2          | 44.8    | 48.6        | 30.1         | 20.8 | 1.3        | 1.2        | 4.2          | 5.9   |
| Aggregate               |              |            |            |          |       |          |          | 22.8          | 22.4    | 20.6        | 19.4         | 15.8 | 1.7        | 1.6        | 9.0          | 10.3  |
| Metals                  |              |            |            |          |       |          |          |               |         |             |              |      |            |            |              |       |
| Coal India              | Buy          | 431        | 520        | 21       | 47.2  | 44.6     | 54.6     | 3.3           | -5.6    | 22.4        | 9.1          | 9.7  | 3.7        | 3.1        | 40.8         | 32.4  |
| Hindalco                | Buy          | 558        | 600        | 8        | 45.7  | 57.9     | 60.4     | 0.9           | 26.7    | 4.3         | 12.2         | 9.6  | 1.6        | 1.4        | 13.7         | 15.2  |
| Hind. Zinc              | Neutral      | 294        | 310        | 6        | 18.3  | 23.4     | 26.4     | -26.4         | 28.0    | 12.6        | 16.1         | 12.5 | 8.7        | 6.5        | 56.7         | 59.1  |
| JSPL                    | Buy          | 834        | 900        | 8        | 59.8  | 57.3     | 82.1     | 64.3          | -4.3    | 43.3        | 13.9         | 14.6 | 1.9        | 1.7        | 14.5         | 12.3  |
| JSW Steel               | ,<br>Neutral | 818        | 910        | 11       | 43.5  | 65.4     | 73.6     | 195.8         | 50.3    | 12.6        | 18.8         | 12.5 | 2.7        | 2.3        | 15.1         | 19.7  |
| Nalco                   | Neutral      | 152        | 140        | -8       | 7.6   | 9.2      | 11.9     | -3.1          | 21.7    | 29.6        | 20.0         | 16.5 | 2.0        | 1.9        | 10.3         | 11.8  |
| NMDC                    | Buy          | 199        | 280        | 41       | 21.1  | 24.9     | 28.3     | 26.3          | 17.9    | 13.6        | 9.4          | 8.0  | 2.2        | 1.9        | 25.3         | 25.7  |
| SAIL                    | Neutral      | 134        | 130        | -3       | 3.5   | 8.9      | 11.5     | -24.7         | 155     | 29.1        | 38.2         | 15.0 | 1.0        | 0.9        | 2.6          | 6.4   |
| Tata Steel              | Neutral      | 153        | 130        | -15      | 4.0   | 10.8     | 12.9     | -43.6         | 172     | 19.0        | 38.3         | 14.1 | 2.1        | 1.9        | 5.2          | 14.0  |
| Vedanta                 | Neutral      | 272        | 270        | -15      | 11.8  | 20.3     | 23.4     | -58.2         | 72      | 15.5        | 23.0         | 13.4 | 3.8        | 4.0        | 13.4         | 29.2  |
| Aggregate               | ui           | <i>L1L</i> | 270        | -        | 11.0  | 20.5     | 23.4     | - <u>J8.2</u> | 28.6    | <b>17.8</b> | <b>15.0</b>  | 11.7 | <b>2.3</b> | <b>2.1</b> | 15.4<br>15.5 | 17.9  |
| Oil & Gas               |              |            |            |          |       |          |          | 1.0           | 20.0    | 17.0        | 13.0         | 11./ | 2.5        | 2.1        | 10.0         | 11.5  |
| Aegis Logistics         | Neutral      | 395        | 345        | -13      | 13.9  | 15.7     | 16.6     | -5.2          | 13.1    | 5.5         | 28.5         | 25.2 | 3.6        | 3.3        | 13.2         | 13.7  |
| BPCL                    | Neutral      | 595        | 345<br>475 | -13      |       | 74.3     | 74.6     |               |         | 0.4         | 4.5          |      | 1.8        | 1.6        | 45.2         | 21.6  |
|                         |              |            |            |          | 131.1 |          |          | 1,291.4       |         |             |              | 8.0  |            |            |              |       |
| Castrol India           | Buy          | 190        | 230        | 21       | 8.7   | 9.2      | 10.4     | 6.0           | 5.0     | 13.7        | 21.7         | 20.7 | 8.9        | 8.3        | 43.1         | 41.5  |
| GAIL                    | Buy          | 180        | 215        | 19       | 12.9  | 13.5     | 16.7     | 60.5          | 4.3     | 23.9        | 13.9         | 13.4 | 1.8        | 1.6        | 14.5         | 13.7  |
| Gujarat Gas             | Buy          | 542        | 675        | 25       | 15.0  | 22.0     | 24.8     | -32.3         | 46.5    | 13.1        | 36.1         | 24.7 | 4.8        | 4.2        | 14.0         | 18.3  |
| Gujarat St. Pet.        | Buy          | 353        | 450        | 27       | 22.6  | 19.0     | 19.8     | 34.6          | -15.6   | 4.2         | 15.7         | 18.5 | 2.0        | 1.8        | 13.1         | 10.2  |
| HPCL                    | Buy          | 471        | 530        | 13       | 106.7 | 80.5     | 80.9     | -317.0        | -24.5   | 0.5         | 4.4          | 5.8  | 1.5        | 1.3        | 40.1         | 24.1  |
| IOC                     | Buy          | 166        | 165        | -1       | 33.2  | 16.7     | 16.1     | 290.4         | -49.6   | -3.9        | 5.0          | 9.9  | 1.4        | 1.3        | 30.0         | 13.4  |
|                         |              |            |            |          |       |          |          |               |         |             |              |      |            |            |              |       |







|                                |            | СМР        | ТР          | % Upside |               | EPS (INR   | )          | FDS (          | Gr. YoY      | (%)          | P/E            | (x)           | P/E          | (x)          | ROF          | E (%)        |
|--------------------------------|------------|------------|-------------|----------|---------------|------------|------------|----------------|--------------|--------------|----------------|---------------|--------------|--------------|--------------|--------------|
| Company                        | Reco       | (INR)      | (INR)       | Downside |               |            |            |                |              |              |                |               |              |              |              |              |
| IGL                            | Sell       | 426        | 350         | -18      | 25.9          | 24.6       | 26.4       | 25.2           | -4.9         | 7.3          | 16.5           | 17.3          | 3.6          | 3.1          | 23.4         | 19.2         |
| Mahanagar Gas                  | Buy        | 1369       | 1665        | 22       | 135.0         | 114.9      | 120.3      | 68.8           | -14.9        | 4.8          | 10.1           | 11.9          | 2.7          | 2.4          | 29.4         | 21.5         |
| MRPL                           | Sell       | 220        | 135         | -39      | 17.6          | 14.4       | 14.1       | 16.5           | -17.8        | -2.2         | 12.5           | 15.2          | 3.2          | 2.7          | 27.9         | 19.2         |
| Oil India                      | Buy        | 599        | 650         | 8        | 64.0          | 69.4       | 77.1       | 1.9            | 8.3          | 11.2         | 9.4            | 8.6           | 1.7          | 1.5          | 21.0         | 18.2         |
| ONGC                           | Buy        | 262        | 315         | 20       | 39.3          | 44.3       | 48.6       | 29.3           | 12.7         | 9.9          | 6.7            | 5.9           | 1.1          | 1.0          | 17.0         | 17.1         |
| PLNG                           | Neutral    | 264        | 295         | 12       | 22.7          | 23.1       | 25.1       | 5.2            | 1.6          | 8.6          | 11.6           | 11.4          | 2.4          | 2.1          | 21.5         | 19.6         |
| Reliance Ind.                  | Buy        | 2988       | 3210        | 7        | 100.9         | 120.7      | 138.8      | 2.3            | 19.7         | 15.0         | 29.6           | 24.7          | 2.2          | 2.0          | 8.0          | 8.9          |
| Aggregate                      |            |            |             |          |               |            |            | 73.2           | -7.6         | 9.6          | 13.4           | 14.5          | 1.9          | 1.7          | 14.3         | 12.0         |
| Real Estate                    |            |            |             |          |               |            |            |                |              |              |                |               |              |              |              |              |
| Brigade Enterpr.               | Buy        | 923        | 1250        | 35       | 14.7          | 36.9       | 41.5       | 21.4           | 151.4        | 12.4         | 62.9           | 25.0          | 5.4          | 4.5          | 8.9          | 19.5         |
| DLF                            | Neutral    | 881        | 850         | -3       | 10.3          | 16.2       | 17.6       | -9.4           | 57.1         | 8.2          | 85.2           | 54.2          | 4.0          | 3.7          | 6.6          | 9.8          |
| Godrej Propert.                | Buy        | 2277       | 2855        | 25       | 27.1          | 46.2       | 47.4       | 21.1           | 70.8         | 2.4          | 84.1           | 49.2          | 6.4          | 5.7          | 7.8          | 12.2         |
| Oberoi Realty                  | Neutral    | 1514       | 1390        | -8       | 40.7          | 45.1       | 60.6       | -22.3          | 10.9         | 34.3         | 37.2           | 33.5          | 4.0          | 3.6          | 11.5         | 11.4         |
| Macrotech Devel.               | Buy        | 1152       | 1295        | 12       | 14.8          | 24.6       | 35.7       | -7.4           | 66.3         | 45.3         | 78.0           | 46.9          | 8.1          | 7.1          | 10.8         | 16.1         |
| Mahindra<br>Lifespace          | Neutral    | 565        | 600         | 6        | 1.5           | 8.2        | 6.9        | -50.9          | 462.5        | -16.6        | 385.5          | 68.5          | 4.8          | 4.5          | 1.2          | 6.7          |
| Sunteck Realty                 | Buy        | 395        | 640         | 62       | 9.1           | 16.4       | 22.8       | 8,869.3        | 80.9         | 39.4         | 43.7           | 24.1          | 2.0          | 1.9          | 4.7          | 8.0          |
| Sobha                          | Buy        | 1429       | 1700        | 19       | 14.0          | 40.8       | 83.6       | 29.8           | 190.8        | 104.7        | 101.7          | 35.0          | 5.3          | 4.7          | 5.3          | 14.2         |
| Prestige Estates               | Buy        | 1190       | 1465        | 23       | 20.6          | 21.1       | 26.5       | 7.0            | 2.7          | 25.1         | 57.8           | 56.3          | 3.9          | 3.7          | 7.2          | 6.8          |
| Phoenix Mills                  | Neutral    | 2724       | 2245        | -18      | 59.4          | 72.4       | 100.1      | 45.2           | 21.9         | 38.4         | 45.9           | 37.6          | 5.2          | 4.6          | 11.9         | 12.9         |
| Aggregate                      |            |            |             |          |               |            |            | 8.7            | 49.5         | 25.3         | 68.1           | 45.5          | 5.4          | 4.9          | 8.0          | 10.8         |
| Retail                         |            |            |             |          |               |            |            |                |              |              |                |               |              |              |              |              |
| Avenue<br>Supermarts           | Buy        | 4419       | 4700        | 6        | 39.8          | 54.8       | 73.9       | 8.6            | 37.7         | 34.8         | 110.9          | 80.6          | 15.3         | 12.9         | 14.9         | 17.4         |
| Aditya Birla                   | Neutral    | 205        | 260         | 27       | -6.7          | -6.2       | -6.5       | 858.9          | Loss         | Loss         | NM             | NM            | 7.2          | 5.4          | -21.0        | -18.8        |
| Fashion                        |            | 1266       | 4 4 0 0     | 0        | 22.4          | 20.0       | 42.2       | 7.0            | 22.4         | 27.4         | 50.0           |               | 10.2         | 0.4          | 40.0         | 20.0         |
| Bata India                     | Neutral    | 1366       | 1480        | 8        | 23.1          | 30.8       | 42.3       | -7.8           | 33.1         | 37.4         | 59.0           | 44.4          | 10.3         | 8.4          | 18.9         | 20.8         |
| Barbeque-Nation                | Neutral    | 503        | 675         | 34       | -3.3          | 3.3        | 5.1        | -184.9         | LP           | 56.8         | NM             | 154.2         | 5.0          | 4.9          | -3.4         | 3.2          |
| Campus Activewe.               | •          | 218<br>152 | 285         | 31       | 2.7           | 4.0        | 5.2        | -30.2<br>-62.1 | 48.2         | 32.2         | 81.6           | 55.1<br>102.0 | 10.5<br>22.1 | 8.8          | 12.9         | 16.0<br>22.0 |
| Devyani Intl.                  | Buy        | 455        | 195<br>480  | 28       | 0.9           | 1.5<br>5.4 | 2.4<br>7.2 | -82.1          | 71.0<br>32.2 | 58.0         | 174.4<br>111.6 |               | 14.7         | 22.8         | 11.7         |              |
| Jubilant Food.<br>Metro Brands | Neutral    | 455        | 480<br>1380 | 6<br>21  | 4.1<br>11.7   | 5.4        | 20.5       | -30.7          | 32.2         | 33.2<br>27.0 | 97.7           | 84.4<br>70.8  | 14.7         | 14.7<br>15.0 | 13.2<br>19.3 | 17.4<br>23.3 |
| Raymond                        | Buy<br>Buy | 1806       | 2350        | 30       | 99.1          | 120.4      | 151.8      | 4.9            | 21.5         | 27.0         | 18.2           | 15.0          | 2.7          | 2.3          | 19.5         | 16.3         |
| Relaxo Footwear                | Neutral    | 775        | 850         | 10       | 8.6           | 120.4      | 151.8      | 38.4           | 33.0         | 35.1         | 90.3           | 67.9          | 9.6          | 8.7          | 17.8         | 13.4         |
| Restaurant Brands              |            | 102        | 140         | 38       | -3.4          | -0.9       | 0.8        | -30.5          | Loss         | LP           | 90.3<br>NM     | NM            | 7.4          | 8.0          | -22.1        | -7.0         |
| Sapphire Foods                 | Buy        | 1604       | 1600        | 0        | 10.4          | 15.9       | 25.4       | -39.5          | 52.7         | 60.3         | 154.5          | 101.2         | 7.5          | 6.7          | 5.1          | 7.0          |
| Shoppers Stop                  | Neutral    | 773        | 695         | -10      | 12.4          | 15.0       | 14.2       | -14.4          | 20.9         | -5.5         | 62.2           | 51.5          | 19.5         | 14.2         | 36.9         | 31.9         |
| Titan Company                  | Buy        | 3761       | 4300        | 14       | 40.7          | 52.8       | 65.2       | 10.7           | 29.7         | 23.5         | 92.3           | 71.1          | 23.3         | 18.9         | 27.6         | 29.4         |
| Trent                          | Buy        | 3873       | 4200        | 8        | 24.4          | 35.0       | 45.4       | 119.3          | 43.5         | 29.7         | 158.7          | 110.6         | 37.2         | 27.3         | 28.6         | 30.5         |
| V-Mart Retail                  | Neutral    | 2104       | 2100        | 0        | -55.8         | 16.2       | 57.6       | 1,187.8        | LP           | 255.5        | NM             | 129.8         | 5.1          | 4.9          | NM           | 3.8          |
| Vedant Fashions                | Neutral    | 938        | 1200        | 28       | 17.0          | 21.7       | 26.5       | -3.8           | 27.4         | 22.4         | 55.2           | 43.3          | 14.3         | 12.0         | 27.1         | 29.1         |
| Westlife                       | Neutral    | 785        | 775         | -1       | 4.9           | 8.0        | 12.5       | -30.8          | 61.1         | 57.0         | 158.6          | 98.5          | 17.9         | 16.0         | 12.4         | 17.2         |
| Foodworld                      |            |            |             |          |               |            |            | 0.0            | 40.2         | 20.0         | 110.6          | 79.0          | 16 7         | 12.0         | 15.1         | 177          |
| Aggregate<br>Technology        |            |            |             |          |               |            |            | 0.9            | 40.2         | 30.8         | 110.6          | 78.9          | 16.7         | 13.9         | 15.1         | 17.7         |
| Cyient                         | Buy        | 1941       | 2400        | 24       | 69.4          | 86.0       | 112.0      | 32.5           | 24.0         | 30.2         | 28.0           | 22.6          | 5.7          | 5.2          | 21.2         | 24.2         |
| HCL Tech.                      | Виу        | 1941       | 1880        | 24       | 58.9          | 67.5       | 78.3       | 7.5            | 14.5         | 16.1         | 26.3           | 22.6          | 5.7<br>6.5   | 5.2<br>6.6   | 21.2         | 24.2         |
| Infosys                        | Buy        | 1547       | 1880        | 18       | 58.9          | 67.5       | 78.3       | 3.1            | 14.5         | 16.1         | 25.0           | 22.9          | 8.1          | 8.1          | 32.5         | 37.1         |
| LTI Mindtree                   | Neutral    | 4929       | 6600        | 34       | 59.3<br>157.9 | 179.2      | 220.0      | 4.0            | 14.2         | 22.7         | 31.2           | 21.9          | 8.1<br>7.5   | 6.5          | 26.0         | 25.3         |
| L&T Technology                 | Buy        | 5447       | 6220        | 14       | 125.0         | 175.2      | 177.7      | 13.1           | 20.9         | 17.6         | 43.6           | 36.0          | 11.0         | 9.5          | 25.9         | 23.3         |
| Mphasis                        | Neutral    | 2399       | 2600        | 8        | 82.2          | 94.5       | 112.7      | -5.5           | 15.0         | 19.3         | 29.2           | 25.4          | 5.3          | 4.9          | 18.9         | 20.2         |
| Coforge                        | Neutral    | 5554       | 6600        | 19       | 140.6         | 190.3      | 220.3      | -5.5           | 35.3         | 19.5         | 39.5           | 29.2          | 9.9          | 4.9<br>8.5   | 26.3         | 31.1         |
| Persistent Sys                 | Neutral    | 8093       | 8110        | 0        | 140.0         | 190.5      | 219.2      | 17.7           | 21.3         | 23.4         | 55.3           | 45.6          | 13.2         | 11.1         | 26.1         | 26.8         |
| TCS                            | Buy        | 3838       | 4250        | 11       | 125.7         | 146.8      | 170.1      | 9.0            | 16.8         | 15.9         | 30.5           | 26.1          | 15.2         | 16.5         | 51.5         | 61.9         |
| Tech Mah                       | Neutral    | 1254       | 1360        | 8        | 40.4          | 50.9       | 68.0       | -29.5          | 26.1         | 33.8         | 31.1           | 24.6          | 3.9          | 3.8          | 12.7         | 15.6         |
| Wipro                          | Neutral    | 472        | 520         | 10       | 20.6          | 22.9       | 27.3       | -29.5          | 11.5         | 19.2         | 23.0           | 24.0          | 3.4          | 3.4          | 14.7         | 16.7         |
|                                | nculial    | +/2        | 520         | 10       | 20.0          | 22.3       | 27.3       | 0.0            | 11.5         | 19.2         | 23.0           | 20.0          | 5.4          | 5.4          | 14./         | 10.7         |





|                        |         | СМР   | ТР    | % Upside |       | EPS (INR | k)    | EPS          | Gr. YoY   | (%)   | P/E       | (x)   | P/E   | 3 (x) | ROE    | : (%) |
|------------------------|---------|-------|-------|----------|-------|----------|-------|--------------|-----------|-------|-----------|-------|-------|-------|--------|-------|
| Company                | Reco    | (INR) | (INR) | Downside | FY24E | FY25E    | FY26E | FY24E        | FY25E     | FY26E | FY24E     | FY25E | FY24E | FY25E | FY24E  | FY25E |
| Zensar Tech            | Neutral | 606   | 570   | -6       | 27.3  | 24.6     | 28.5  | 89.8         | -9.7      | 15.9  | 22.2      | 24.6  | 4.1   | 3.7   | 19.6   | 15.8  |
| Aggregate              |         |       |       |          |       |          |       | 4.3          | 15.4      | 17.5  | 29.7      | 25.7  | 8.8   | 8.7   | 29.7   | 34.0  |
| Telecom                |         |       |       |          |       |          |       |              |           |       |           |       |       |       |        |       |
| Bharti Airtel          | Buy     | 1225  | 1310  | 7        | 18.9  | 32.6     | 40.6  | 29.4         | 72.8      | 24.4  | 64.9      | 37.5  | 6.5   | 5.5   | 11.5   | 15.8  |
| Indus Towers           | Neutral | 283   | 210   | -26      | 20.4  | 20.7     | 23.3  | 128.7        | 1.5       | 12.7  | 13.9      | 13.7  | 2.9   | 2.4   | 23.0   | 19.0  |
| Vodafone Idea          |         | 13    |       |          | -11.3 | -9.5     | -8.4  | 10.6         | Loss      | Loss  | NM        | NM    | -0.4  | -0.3  | NM     | NM    |
| Tata Comm              | Neutral | 1971  | 1750  | -11      | 44.6  | 54.6     | 78.2  | -26.6        | 22.5      | 43.1  | 44.2      | 36.1  | 24.1  | 15.8  | 66.1   | 53    |
| Aggregate              |         |       |       |          |       |          |       | Loss         | Loss      | LP    | -59       | -439  | 30.6  | 33.4  | -52.1  | -7.6  |
| Others                 |         |       |       |          |       |          |       |              |           |       |           |       |       |       |        |       |
| APL Apollo Tubes       | Buy     | 1474  | 1770  | 20       | 28.7  | 43.2     | 59.3  | 23.9         | 50.8      | 37.3  | 51.4      | 34.1  | 11.2  | 8.7   | 23.9   | 28.7  |
| BSE                    | Neutral | 2464  | 2725  | 11       | 62.2  | 65.0     | 77.9  | 296.1        | 4.5       | 19.9  | 39.6      | 37.9  | 12.5  | 11.4  | 31.7   | 30.1  |
| Cello World            | Buy     | 772   | 1100  | 42       | 15.7  | 19.6     | 24.2  | 25.3         | 25.0      | 23.3  | 49.1      | 39.3  | 24.2  | 15.0  | 49.1   | 38.1  |
| Coromandel Intl        | Buy     | 1072  | 1260  | 18       | 54.9  | 67.2     | 71.5  | -19.8        | 22.4      | 6.4   | 19.5      | 16.0  | 3.5   | 3.0   | 19.0   | 20.0  |
| DreamFolks<br>Services | Buy     | 481   | 650   | 35       | 13.2  | 16.6     | 21.6  | -1.2         | 25.6      | 30.5  | 36.5      | 29.0  | 11.1  | 8.0   | 37.4   | 33.0  |
| EPL                    | Buy     | 180   | 275   | 53       | 8.2   | 11.2     | 13.8  | 13.5         | 37.3      | 22.6  | 22.0      | 16.0  | 2.7   | 2.5   | 12.7   | 16.2  |
| Godrej Agrovet         | Neutral | 485   | 525   | 8        | 18.7  | 21.6     | 24.0  | 43.9         | 15.3      | 11.6  | 26.0      | 22.5  | 3.7   | 3.4   | 14.9   | 15.9  |
| Havells India          | Buy     | 1488  | 1510  | 1        | 19.0  | 24.7     | 30.1  | 10.6         | 29.9      | 22.2  | 78.4      | 60.3  | 12.6  | 11.1  | 16.1   | 18.4  |
| Indiamart Inter.       | Buy     | 2685  | 3000  | 12       | 51.9  | 65.6     | 86.2  | 11.8         | 26.5      | 31.4  | 51.8      | 40.9  | 7.0   | 6.2   | 14.3   | 15.9  |
| Indian Hotels          | Buy     | 586   | 615   | 5        | 8.8   | 11.0     | 13.0  | 24.8         | 25.0      | 18.4  | 66.6      | 53.3  | 9.1   | 7.9   | 14.6   | 15.9  |
| Interglobe             | Neutral | 3545  | 3510  | -1       | 199.9 | 234.4    | 239.2 | -<br>2,533.4 | 17        | 2     | 17.7      | 15    | 97.1  | 13.1  | -314.6 | 152.6 |
| Info Edge              | Neutral | 5473  | 4950  | -10      | 63.6  | 68.4     | 81.6  | 99.8         | 7.6       | 19.2  | 86.1      | 80.0  | 6.0   | 5.6   | 0.0    | 0.0   |
| Kajaria Ceramics       | Buy     | 1147  | 1600  | 39       | 28.7  | 34.8     | 41.2  | 34.1         | 21.5      | 18.3  | 40.0      | 32.9  | 7.2   | 6.6   | 18.2   | 20.4  |
| Lemon Tree Hotel       | Buy     | 133   | 170   | 28       | 1.6   | 3.1      | 4.2   | 6.4          | 90.8      | 36.0  | 82.4      | 43.2  | 10.6  | 8.5   | 13.7   | 21.8  |
| MCX                    | Neutral | 3362  | 3950  | 17       | 20.0  | 91.6     | 112.7 | -31.6        | 358.7     | 23.0  | 168.3     | 36.7  | 11.4  | 10.8  | 6.8    | 30.2  |
| One 97                 | Neutral | 397   | 530   | 34       | -17.7 | -21.6    | 0.1   | -36.8        | Loss      | LP    | NM        | NM    | 2.0   | 2.1   | -8.8   | -11.3 |
| Quess Corp             | Neutral | 516   | 600   | 16       | 20.6  | 33.6     | 46.4  | 79.4         | 63.5      | 38.0  | 25.1      | 15.4  | 2.2   | 2.0   | 11.8   | 17.9  |
| PI Inds.               | Buy     | 3840  | 4350  | 13       | 108.6 | 120.7    | 140.1 | 34.3         | 11.1      | 16.1  | 35.3      | 31.8  | 6.7   | 5.6   | 20.8   | 19.3  |
| SIS                    | Buy     | 419   | 590   | 41       | 21.4  | 34.5     | 45.1  | -7.9         | 61.3      | 30.6  | 19.6      | 12.1  | 1.1   | 0.9   | 12.8   | 17.9  |
| SRF                    | Neutral | 2523  | 2250  | -11      | 46.0  | 72.8     | 87.6  | -39.6        | 58.2      | 20.4  | 54.8      | 34.7  | 6.7   | 5.8   | 12.7   | 17.8  |
| Tata Chemicals         | Neutral | 1111  | 900   | -19      | 48.6  | 38.1     | 51.6  | -47.0        | -21.6     | 35.5  | 22.9      | 29.2  | 1.4   | 1.3   | 6.1    | 4.6   |
| Team Lease Serv.       | Buy     | 2836  | 3450  | 22       | 70.0  | 104.1    | 150.9 | 7.5          | 48.7      | 45.0  | 40.5      | 27.2  | 5.2   | 4.4   | 13.3   | 16.9  |
| UPL                    | Neutral | 456   | 530   | 16       | 0.4   | 26.5     | 53.2  | -99.3        | 6,008.4   | 101.0 | 1,052.6   | 17.2  | 0.9   | 0.8   | 0.1    | 7.4   |
| Updater Services       | Buy     | 332   | 465   | 40       | 10.6  | 16.1     | 21.8  | 56.5         | ,<br>51.6 | 35.6  | ,<br>31.3 | 20.7  | 2.5   | 2.2   | 11.2   | 11.6  |
| Voltas                 | Buy     | 1094  | 1230  | 12       | 8.6   | 18.0     | 28.2  | -25.2        | 110.1     | 56.6  | 127.7     | 60.7  | 6.5   | 5.9   | 5.1    | 9.8   |
| Zomato                 | Buy     | 180   | 170   | -5       | 0.4   | 1.1      | 2.7   | -134.7       |           | 140.0 | 434.1     | 161.8 | 7.8   | 7.4   | 1.8    | 4.7   |
|                        | /       |       |       | -        |       |          |       |              |           |       |           |       |       |       |        |       |

### Index and MOFSL Universe stock performance

| Index              | 1 Day (%) | 1M (%) | 12M (%) |
|--------------------|-----------|--------|---------|
| Sensex             | 0.7       | -0.1   | 26.6    |
| Nifty-50           | 0.5       | -0.3   | 30.2    |
| Nifty Next 50      | 0.2       | 1.3    | 60.5    |
| Nifty 100          | 0.4       | -0.1   | 34.7    |
| Nifty 200          | 0.4       | -0.5   | 38.4    |
| Company            | 1 Day (%) | 1M (%) | 12M (%) |
| Automobiles        | 0.5       | 1.7    | 75.7    |
| Amara Raja Ener.   | -0.5      | -7.7   | 38.1    |
| Apollo Tyres       | -0.8      | -9.7   | 52.3    |
| Ashok Leyland      | 0.2       | -2.9   | 25.6    |
| Bajaj Auto         | 2.3       | 8.3    | 140.6   |
| Balkrishna Inds    | 1.1       | 0.1    | 18.3    |
| Bharat Forge       | -1.7      | -5.7   | 46.8    |
| Bosch              | -1.1      | 5.1    | 65.4    |
| CEAT               | 1.9       | -7.0   | 95.3    |
| Craftsman Auto     | 3.8       | 1.6    | 43.9    |
| Eicher Motors      | 0.1       | -2.2   | 35.6    |
| Endurance Tech.    | 3.0       | -2.2   | 52.4    |
| Escorts Kubota     | 1.7       | -2.0   | 51.9    |
| Exide Inds.        | 0.0       | -6.6   | 76.5    |
| Happy Forgings     | 0.1       | -5.4   | 70.0    |
| Hero Motocorp      | -2.1      | 3.2    | 98.1    |
| M & M              | 0.9       | -3.6   | 65.3    |
| CIE Automotive     | 1.8       | -1.8   | 32.8    |
| Maruti Suzuki      | 2.1       | 8.8    | 51.1    |
| MRF                | -0.1      | -10.6  | 57.1    |
| Sona BLW Precis.   | -2.6      | -1.0   | 64.4    |
| Motherson Sumi     | 0.0       | 1.0    | 82.9    |
| Motherson Wiring   | 0.8       | -9.3   | 38.1    |
| Tata Motors        | -0.8      | 1.7    | 137.5   |
| TVS Motor Co.      | 1.9       | -0.5   | 102.9   |
| Tube Investments   | 1.7       | 7.0    | 52.5    |
| Banks-Private      | 0.6       | 0.4    | 17.4    |
| AU Small Fin. Bank | -0.3      | -4.9   | -1.0    |
| Axis Bank          | 1.2       | -4.9   | 26.3    |
| Bandhan Bank       | -0.5      | -10.1  | -8.6    |
| DCB Bank           | -0.8      | -10.1  | 14.3    |
| Equitas Sma. Fin   | 0.2       | 8.2    | 92.3    |
| Federal Bank       | 0.2       | -2.9   | 19.4    |
| HDFC Bank          | 1.1       | 1.4    | -8.1    |
| ICICI Bank         | 0.0       | 2.2    | 27.7    |
| IDFC First Bank    | 0.0       | -6.6   |         |
| IndusInd Bank      |           |        | 46.7    |
| Kotak Mah. Bank    | 1.0       | 2.7    | 51.4    |
|                    | 1.2       | 4.0    | 4.1     |
| RBL Bank           | -0.9      | -10.3  | 74.5    |
| SBI Cards          | -0.6      | -5.4   | -3.6    |
| Banks-PSU          | -1.0      | -2.5   | 91.0    |
| BOB                | -1.1      | -4.3   | 60.5    |
| Canara Bank        | -1.3      | -1.3   | 103.6   |
| Indian Bank        | -2.3      | -6.9   | 84.5    |
| Punjab Natl.Bank   | -1.0      | -0.5   | 169.5   |
| St Bk of India     | -0.9      | -2.2   | 43.7    |
| Union Bank (I)     | 0.8       | 3.5    | 143.7   |

| Index                                | 1 Day (%) | 1M (%)         | 12M (%) |
|--------------------------------------|-----------|----------------|---------|
| Nifty 500                            | 0.4       | -1.0           | 40.8    |
| Nifty Midcap 100                     | 0.1       | -2.5           | 62.6    |
| Nifty Smallcap 100                   | 1.0       | -5.6           | 73.8    |
| Nifty Midcap 150                     | 0.1       | -2.1           | 59.3    |
| Nifty Smallcap 250                   | 0.8       | -5.9           | 66.5    |
| NBFCs                                | 0.4       | 1.2            | 18.0    |
| Angel Broking                        | 9.2       | 1.9            | 164.2   |
| Aditya Birla Capital Ltd             | -0.9      | -6.5           | 20.2    |
| Bajaj Fin.                           | 1.6       | 7.1            | 25.6    |
| Cholaman.Inv.&Fn                     | 1.0       | 2.9            | 57.9    |
| Can Fin Homes                        | 0.4       | -4.3           | 45.6    |
| Cams Services                        | -3.3      | -6.9           | 41.7    |
| CreditAcc. Gram.                     | 1.5       | -4.3           | 58.4    |
| Fusion Microfin.                     | 0.7       | -14.9          | 22.0    |
| Home First Finan                     | 2.2       | 1.5            | 34.9    |
|                                      | -4.4      | -16.1          | 62.4    |
| Indostar Capital<br>IIFL Finance     | 9.5       | -16.1<br>-42.1 | -16.8   |
| L&T Fin.Holdings                     | 9.5       | -42.1          | 95.3    |
| -                                    | -0.2      | -5.9<br>-9.0   | 84.4    |
| LIC Housing Fin.<br>M & M Fin. Serv. | -0.2      |                |         |
| Muthoot Finance                      | -         | -5.0           | 25.8    |
|                                      | -0.3      | 14.2           | 53.0    |
| Manappuram Fin.                      | -0.6      | -2.7           | 52.2    |
| MAS Financial Serv.                  | -1.3      | -13.2          | 5.8     |
| ICICI Sec                            | 0.5       | -9.7           | 75.2    |
| 360 One                              | 2.7       | -10.7          | 55.8    |
| PNB Housing                          | 0.3       | -11.9          | 62.5    |
| Repco Home Fin                       | -1.5      | -9.2           | 133.3   |
| Shriram Finance                      | 0.6       | 0.6            | 97.3    |
| Spandana Sphoort                     | 6.5       | -12.0          | 69.4    |
| Insurance                            | 0.4       |                | 27.4    |
| HDFC Life Insur.                     | -0.1      | 7.7            | 27.1    |
| ICICI Pru Life                       | -0.1      | 15.5           | 42.8    |
| ICICI Lombard                        | 0.9       | -3.7           | 54.8    |
| Life Insurance                       | -0.6      | -14.2          | 64.0    |
| Max Financial                        | 2.8       | 8.6            | 63.3    |
| SBI Life Insuran                     | -0.5      | -4.1           | 34.6    |
| Star Health Insu                     | 2.3       | -4.8           | 1.8     |
| Chemicals                            | 2.2       | 445            | 47.0    |
| Alkyl Amines                         | -2.3      | -14.5          | -17.2   |
| Atul                                 | -0.3      | -7.0           | -17.1   |
| Clean Science                        | 2.6       | -7.7           | 5.0     |
| Deepak Nitrite                       | 0.8       | -4.7           | 20.3    |
| Fine Organic                         | 0.9       | -4.8           | -2.7    |
| Galaxy Surfact.                      | -0.6      | -6.3           | -1.1    |
| Navin Fluo.Intl.                     | 0.3       | 0.5            | -25.0   |
| NOCIL                                | 1.5       | -8.0           | 22.5    |
| Vinati Organics                      | -3.6      | -9.6           | -13.2   |
| Capital Goods                        | 0.2       | -8.7           | 122.1   |
| ABB                                  | 5.9       | 15.2           | 88.9    |
| Bharat Electron                      | 0.0       | -2.9           | 117.4   |
| Cummins India                        | 0.0       | 7.8            | 87.2    |
| Hitachi Energy                       | 0.3       | 19.6           | 122.6   |
| K E C Intl.                          | 0.9       | -2.6           | 49.5    |

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### Index and MOFSL Universe stock performance

| Company                          | 1 Day (9/)              | 1 0 4 (0/)           | 1204 (0/)              |
|----------------------------------|-------------------------|----------------------|------------------------|
| Company<br>Kalastary Drei        | <b>1 Day (%)</b><br>0.2 | <b>1M (%)</b><br>8.2 | <b>12M (%)</b><br>92.3 |
| Kalpataru Proj.<br>Kirloskar Oil | 1.0                     | -5.9                 | 125.6                  |
| L&T                              | 1.0                     | 5.7                  | 72.1                   |
|                                  |                         | 15.3                 |                        |
| Siemens                          | 3.7                     |                      | 60.8                   |
| Thermax<br>Trices i Terrhine     | 2.1                     | 13.2                 | 91.6                   |
| Triveni Turbine                  | 1.6                     | 18.9                 | 76.1                   |
| Cement                           |                         | 0.2                  | <u> </u>               |
| Ambuja Cem.                      | 1.1                     | -0.3                 | 62.6                   |
| ACC                              | 0.2                     | -8.1                 | 45.6                   |
| Birla Corp.                      | 0.8                     | -19.1                | 58.5                   |
| Dalmia Bhar.                     | -0.2                    | -5.5                 | 4.7                    |
| Grasim Inds.                     | -1.5                    | 0.1                  | 35.9                   |
| India Cem                        | 1.6                     | -9.4                 | 23.5                   |
| J K Cements                      | 0.2                     | -10.0                | 42.8                   |
| JK Lakshmi Ce                    | 0.7                     | -8.1                 | 20.7                   |
| Ramco Cem                        | 0.8                     | -6.2                 | 9.7                    |
| Shree Cem                        | 1.0                     | -1.0                 | 1.4                    |
| Ultratech                        | 0.2                     | -3.3                 | 29.2                   |
| Consumer                         | -0.3                    | -1.4                 | 18.5                   |
| Asian Paints                     | 0.6                     | -1.0                 | 1.0                    |
| Britannia                        | -0.8                    | 0.3                  | 16.7                   |
| Colgate-Palm.                    | -3.2                    | 5.0                  | 77.2                   |
| Dabur                            | 0.1                     | -2.6                 | -3.7                   |
| Emami                            | 0.6                     | -6.7                 | 25.2                   |
| Godrej Cons.                     | 3.0                     | -2.4                 | 28.4                   |
| HUL                              | 0.0                     | -6.9                 | -10.4                  |
| ITC                              | 0.1                     | 4.1                  | 12.6                   |
| Indigo Paints                    | -0.9                    | -10.6                | 27.1                   |
| Jyothy Lab                       | 4.3                     | -4.4                 | 141.6                  |
| Marico                           | -0.4                    | -5.4                 | 3.1                    |
| Nestle                           | -0.8                    | -1.2                 | 35.9                   |
| Page Inds                        | -0.5                    | -3.5                 | -8.1                   |
| Pidilite Ind.                    | -0.3                    | 9.5                  | 27.2                   |
| P&G Hygiene                      | -0.3                    | 1.5                  | 19.8                   |
| Tata Consumer                    | -1.9                    | -7.8                 | 56.0                   |
| United Brew                      | -0.9                    | 0.5                  | 20.1                   |
| United Spirits                   | 1.2                     | -1.2                 | 52.0                   |
| Varun Beverages                  | -1.3                    | -5.7                 | 103.7                  |
| EMS                              |                         |                      |                        |
| Kaynes Tech                      | -1.1                    | -5.1                 | 194.5                  |
| Avalon Tech                      | 2.3                     | -5.9                 |                        |
| Syrma SGS Tech.                  | 0.1                     | -9.8                 | 85.0                   |
| Cyient DLM                       | 2.8                     | -19.2                |                        |
| Data Pattern                     | 4.6                     | -3.7                 | 82.8                   |
| Healthcare                       | -0.2                    | -1.6                 | 57.9                   |
| Alembic Phar                     | 1.8                     | -6.2                 | 101.4                  |
| Alkem Lab                        | 0.0                     | -0.8                 | 55.0                   |
| Apollo Hospitals                 | -1.4                    | -5.9                 | 44.3                   |
| Ajanta Pharma                    | -1.3                    | 3.3                  | 86.6                   |
| Aurobindo                        | 1.6                     | 2.4                  | 109.3                  |
| Biocon                           | -0.4                    | -6.9                 | 24.2                   |
| Zydus Lifesci.                   | -0.4                    | 6.0                  | 107.4                  |
| Cipla                            | -1.7                    | -1.6                 | 64.6                   |
| Cipia                            | -0.0                    | -1.0                 | 04.0                   |

| Company                             | 1 Day (%) | 1M (%)     | 12M (%)                  |
|-------------------------------------|-----------|------------|--------------------------|
| Divis Lab                           | -0.7      | -4.9       | 19.0                     |
| Dr Reddy's                          | -1.5      | -6.3       | 34.7                     |
| ERIS Lifescience                    | -0.3      | -3.6       | 47.7                     |
| Gland Pharma                        | 1.6       | -0.1       | 44.3                     |
| Glenmark                            | 0.5       | 3.8        | 119.1                    |
| Global Health                       | 3.9       | -7.1       | 183.1                    |
| Granules                            | -0.8      | -8.1       | 51.6                     |
| GSK Pharma                          | -2.2      | -13.3      | 48.2                     |
| IPCA Labs                           | 0.4       | 0.9        | 52.6                     |
| Laurus Labs                         | -1.4      | -1.9       | 31.7                     |
| Lupin                               | -0.9      | -1.4       | 142.9                    |
| Max Healthcare                      | 3.5       | -5.6       | 74.6                     |
| Piramal Pharma                      | 3.1       | -10.2      | 92.9                     |
| Sun Pharma                          | 0.4       |            | 63.1                     |
| Infrastructure                      | 1.1       | 1.4<br>0.7 |                          |
|                                     |           |            | 64.5                     |
| Torrent Pharma                      | -2.2      | -4.2       | 63.8                     |
| G R Infraproject<br>IRB Infra.Devl. | -0.1      | -0.2       | <u>    29.2</u><br>152.2 |
|                                     |           | -11.0      |                          |
| KNR Construct.                      | -1.5      | -11.9      | -0.4                     |
| Logistics                           |           | 0.5        | 110.2                    |
| Adani Ports                         | 1.4       | -0.5       | 110.3                    |
| Blue Dart Exp.                      | 1.2       | -2.4       | -0.7                     |
| Container Corpn.                    | -0.2      | -10.9      | 49.6                     |
| JSW Infrast                         | 3.4       | -0.9       | 12.0                     |
| Mahindra Logis.                     | -1.9      | -9.6       | 12.9                     |
| Transport Corp.                     | -2.7      | -3.2       | 33.1                     |
| TCI Express                         | 0.0       | -15.2      | -32.3                    |
| VRL Logistics                       | -1.2      | -6.9       | -13.9                    |
| Media                               | -0.6      | -15.6      | 7.8                      |
| PVR INOX                            | 0.3       | -5.2       | -11.9                    |
| Sun TV                              | 1.6       | -4.0       | 45.2                     |
| Zee Ent.                            | 1.5       | -18.3      | -32.9                    |
| Metals                              | -0.1      | 1.9        | 51.8                     |
| Hindalco                            | -0.2      | 9.4        | 43.0                     |
| Hind. Zinc                          | -0.4      | -5.2       | -10.8                    |
| JSPL                                | -0.5      | 7.3        | 54.4                     |
| JSW Steel                           | -0.5      | -0.1       | 24.2                     |
| Nalco                               | -0.2      | -2.4       | 97.7                     |
| NMDC                                | -2.2      | -11.6      | 85.3                     |
| SAIL                                | 2.3       | 6.6        | 64.6                     |
| Tata Steel                          | 0.2       | 5.9        | 49.3                     |
| Vedanta                             | 1.1       | 2.9        | -0.4                     |
| Oil & Gas                           | 0.1       | -3.0       | 58.1                     |
| Aegis Logistics                     | 0.8       | -5.3       | 3.9                      |
| BPCL                                | -0.8      | -4.8       | 72.6                     |
| Castrol India                       | 1.6       | -7.5       | 75.7                     |
| GAIL                                | -0.1      | -0.1       | 73.5                     |
| Gujarat Gas                         | -1.4      | -3.0       | 13.0                     |
| Gujarat St. Pet.                    | 1.0       | -3.0       | 31.5                     |
| HPCL                                | -0.3      | -11.1      | 99.4                     |
| IOC                                 | -0.7      | -4.1       | 115.6                    |
| IGL                                 | 1.6       | 0.8        | -1.1                     |
| Mahanagar Gas                       | 1.0       | -9.4       | 43.3                     |
|                                     |           |            |                          |



| Company           | 1 Day (%)  | 1M (%)       | 12M (%) |
|-------------------|------------|--------------|---------|
| MRPL              | -1.8       | -6.7         | 332.1   |
| Oil India         | -2.1       | 4.3          | 139.6   |
| ONGC              | -1.4       | -2.8         | 74.2    |
| PLNG              | -0.7       | -6.3         | 18.4    |
| Reliance Ind.     | 3.6        | 0.5          | 46.5    |
| Real Estate       | 0.9        | -3.6         | 137.9   |
| Brigade Enterpr.  | 1.5        | -9.8         | 98.5    |
| DLF               | 0.8        | -3.9         | 152.4   |
| Godrej Propert.   | 0.2        | -8.7         | 122.1   |
| Mahindra Life.    | 2.1        | -6.5         | 71.7    |
| Macrotech Devel.  | -0.9       | 0.1          | 188.7   |
| Oberoi Realty Ltd | 1.3        | 9.4          | 83.7    |
| Sobha             | 0.0        | -11.8        | 233.8   |
| Sunteck Realty    | 0.2        | -16.5        | 37.7    |
| Phoenix Mills     | 0.3        | -4.2         | 105.8   |
| Prestige Estates  | 3.5        | -1.6         | 194.8   |
| Retail            |            |              |         |
| Aditya Bir. Fas.  | -1.0       | -10.5        | -1.9    |
| Avenue Super.     | -1.5       | 14.8         | 33.7    |
| Bata India        | -0.4       | -4.9         | -2.3    |
| Campus Activewe.  | -1.6       | -12.7        | -34.2   |
| Barbeque-Nation   | -1.9       | -16.5        | -18.9   |
| Devyani Intl.     | -2.1       | -3.5         | 10.0    |
| Jubilant Food     | -2.4       | -5.9         | 3.4     |
| Metro Brands      | 0.6        | 1.5          | 48.1    |
| Raymond           | 2.6        | -1.9         | 53.3    |
| Relaxo Footwear   | -4.8       | -1.9<br>-7.0 | -3.2    |
| Restaurant Brand  | -4.8       | -7.0         | -5.2    |
|                   |            |              |         |
| Sapphire Foods    | 1.0<br>0.8 | 7.0<br>5.2   | 37.6    |
| Shoppers St.      | 1.7        |              |         |
| Titan Co.         |            | 2.9          | 50.7    |
| Trent             | -0.2       | -1.6         | 191.7   |
| V-Mart Retail     | 1.6        | 7.1          | -4.3    |
| Vedant Fashions   | 1.8        | -5.0         | -14.5   |
| Westlife Food     | 3.8        | -0.7         | 17.1    |
| Technology        | -0.6       | -8.3         | 24.3    |
| Cyient            | 0.1        | -5.4         | 92.7    |
| HCL Tech.         | -1.0       | -6.8         | 47.0    |
| Infosys           | -0.6       | -10.8        | 6.8     |
| LTIMindtree       | -1.0       | -9.5         | 8.1     |
| L&T Technology    | 0.5        | 1.0          | 61.3    |
| Mphasis           | 1.2        | -10.5        | 39.6    |
| Coforge           | 0.0        | -15.4        | 52.6    |
| Persistent Sys    | 0.3        | -4.9         | 85.5    |
| TCS               | -0.9       | -6.4         | 23.0    |
| Tech Mah          | 0.0        | -3.3         | 13.7    |
| Wipro             | -1.6       | -11.1        | 30.7    |
| Zensar Tech       | 1.1        | 11.3         | 131.2   |
| Telecom           | 0.5        | -0.3         | 65.3    |
| Bharti Airtel     | 1.0        | 8.6          | 60.8    |
| Indus Towers      | 0.0        | 18.0         | 91.1    |
| Idea Cellular     | 0.0        | -16.1        | 119.8   |
| Tata Comm         | 1.3        | 3.3          | 61.9    |
|                   |            |              |         |

| Company          | 1 Day (%) | 1M (%) | 12M (%) |
|------------------|-----------|--------|---------|
| Utiltites        | 0.7       | -1.4   | 83.7    |
| Coal India       | -1.5      | -2.7   | 106.1   |
| NTPC             | 0.8       | -1.3   | 93.6    |
| Power Grid Corpn | 0.1       | -7.6   | 63.7    |
| Others           |           |        |         |
| APL Apollo Tubes | -1.0      | 0.1    | 23.9    |
| BSE              | 6.6       | 2.8    | 497.3   |
| Cello World      | 1.3       | -11.3  |         |
| Coromandel Intl  | 0.9       | 3.2    | 22.1    |
| Dreamfolks Servi | 0.1       | -0.4   | 17.7    |
| EPL Ltd          | -0.1      | -6.1   | 10.5    |
| Indiamart Inter. | -0.2      | -1.0   | 6.6     |
| Godrej Agrovet   | -1.0      | -6.4   | 21.6    |
| Havells          | 0.1       | 1.3    | 27.4    |
| Indian Hotels    | 3.0       | -0.6   | 92.1    |
| Interglobe       | 1.6       | 11.4   | 93.4    |
| Info Edge        | 5.0       | 2.4    | 53.6    |
| Kajaria Ceramics | 0.1       | -9.9   | 12.2    |
| Lemon Tree Hotel | 0.1       | -6.5   | 79.5    |
| MCX              | -0.2      | -9.8   | 126.1   |
| One 97           | -0.4      | -7.2   | -36.1   |
| Piramal Enterp.  | -2.1      | -7.9   | 29.3    |
| PI Inds.         | 1.0       | 4.4    | 31.1    |
| Quess Corp       | 3.0       | -3.8   | 49.7    |
| SIS              | -4.9      | -2.8   | 23.1    |
| SRF              | -2.2      | 5.4    | 5.7     |
| Tata Chemicals   | 2.1       | 15.4   | 16.3    |
| Team Lease Serv. | -0.4      | -7.6   | 23.7    |
| UPL              | -2.1      | -6.0   | -35.0   |
| Updater Services | 4.7       | -5.9   |         |
| Voltas           | -0.7      | -2.2   | 32.8    |
| Zomato Ltd       | -1.7      | 11.3   | 258.2   |
|                  |           |        |         |

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| Explanation of Investment Rating |  |
|----------------------------------|--|
| Investment Rating                | Expected return (over 12-month)  |
| BUY                              | >=15%  |
| SELL                             | < - 10%  |
| NEUTRAL                          | > - 10 % to 15%  |
| UNDER REVIEW                     | Rating may undergo a change  |
| NOT RATED                        | We have forward looking estimates for the stock but we refrain from assigning recommendation |

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