

Renaissance Investment Managers



Mr. Pankaj Murarka

Pankaj has over **25 years of experience** in Indian Equities with excellent performance track record. He has worked with Motilal Oswal, Rare Enterprise (largest Principal Investor in India), Merrill Lynch & Axis AMC.

His last stint was with Axis AMC as CIO, Equities managing and overseeing equity **AUM of \$ 5bn**. Axis AMC emerged as the fastest growing Asset Management Company in India during 5 years from 2011-2016.

Pankaj has managed funds across Large Cap/ Mid Cap/ Small Cap with **stellar track record** of performance across funds.

Pankaj is an avid marathoner and has completed 6 half marathons and 2 ultra-half marathons / endurathon.

Several accolades to his credit:

- Recognized by Outlook Money as a Leading Fund Manager with 5 years of track record of consistent performance in the year 2015
- Best Fund Manager Runner-Up for Axis Mid Cap Fund in 2014 by Outlook Money (from over 40 funds)
- Axis Small Cap Fund Best performing Small Cap fund in 2014 with 84.3% returns



Mr. Pawan Parakh

Pawan has over **15 years of experience** in investment research. He started his capital markets career with Edelweiss Securities as an equity analyst. Over the years, he has worked with several marquee organizations like Deloitte, HSBC and HDFC amongst others.

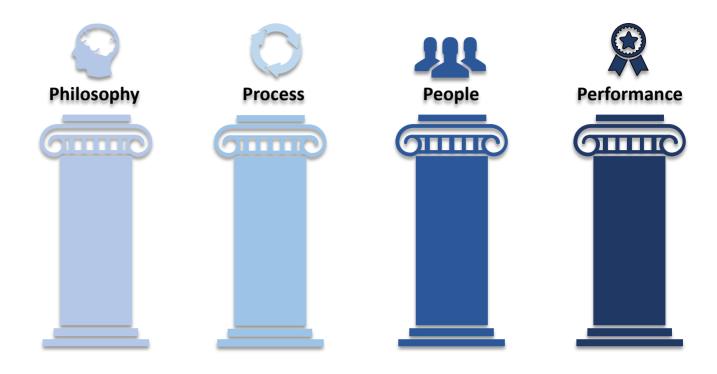
He actively interacts with company managements and industry experts to gauge the upcoming trends/disruptions across various sectors. He likes to travels across the country to gain better understanding of ground realities. He has depicted ability to understand different business models across multiple sectors.

Over the years, he had **hands-on coverage on multiple sectors** and he has been a highly rated analyst by Asiamoney for his research on sectors like Industrials, Infrastructure and Power.

Several accolades to his credit:

• Pawan is a meritorious **Chartered Accountant (all-India 48th Rank-holder)**. He has also cleared all levels of CFA program conducted by CFA Institute (Virginia, USA).







Have a well articulated Investment Philosophy





Growth Biased



Focused on investing into **Quality** business that can deliver **sustainable** high **growth** over medium term to long term.

Be selective in cyclical business

Risk Management is central to Investment Management.



Sustainable Quality Growth At Reasonable Price (SQGARP) ™

Sustainability:

 Companies with sustainable and durable business models

Growth:

 Business that can deliver superior growth over medium to long term

Quality:

- Superior quality businesses as demonstrated by Competitive edge, Pricing power, ROE, FCF
- Good quality and competent management teams

Price:

- Ability to invest at reasonable valuations.
 Fair value approach to valuations.
- Focus on economic value of business

Investment Philosophy Investment Strategy Portfolio Strategy

Proprietary

Framework



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Follow a fine-tuned repeatable process

1) Investment Universe

Identify companies with sustainable earnings growth potential, credible management & long-term growth prospects

2) Research Companies

Analyze fundamentals of the company and industry to assess attractive segments within our universe

3) Stock Selection

Portfolio is constructed bottom-up based on careful analysis and taking advantage of volatility, crisis, or unusual circumstances

4) Portfolio Management

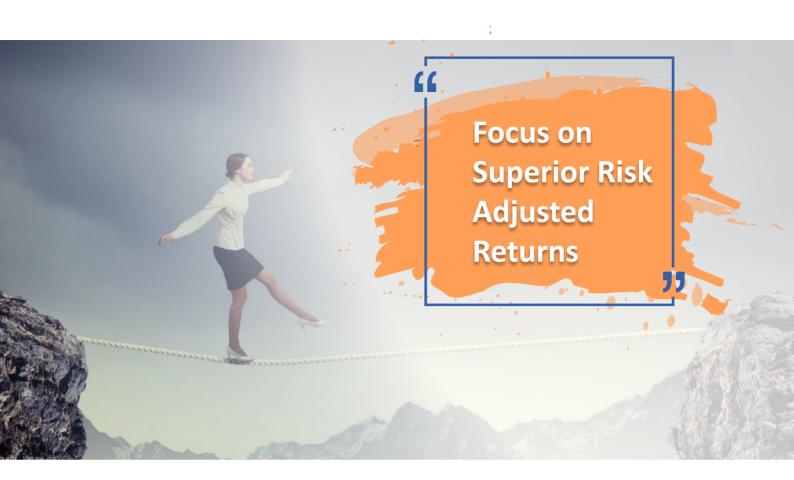
In order to ensure investment objectives are met, ensure effective governance, active involvement and timely intervention



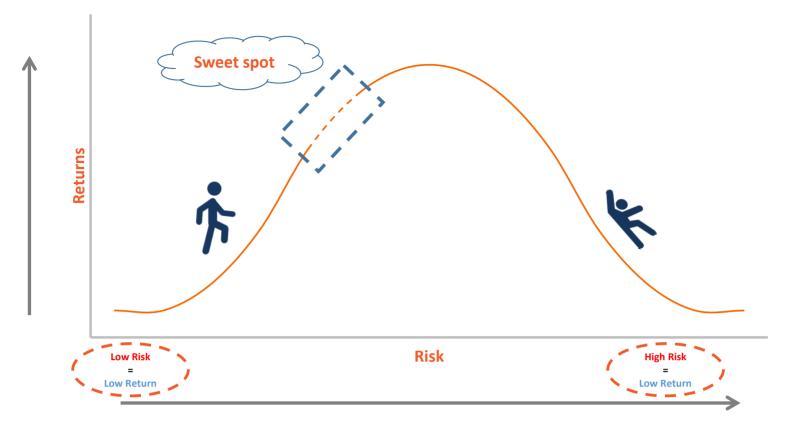
The fund managers will strive to manage the following risks:

Type of Risk	Risk Description	Risk Management Strategy		
Quality Risk	Investing in unsustainable/ weak companies	Experienced investment professionals to help limit investment universe to carefully selected high quality business		
Price Risk	Overpaying for a company	Detailed in-house research to enable "Fair Value" based investment recommendations		
Management Risk	Inability for management to drive growth	Assess quality of team and their focus on creating shareholder value		
Financial Risk	Overleverage or dependent on a critical revenue stream Monitor overall financial risk and investee company			
Event Risk	Risk due to company or sector specific event	Effective and timely response to uncertain events enabled through in-depth understanding of businesses		
Investment Philosophy	Investment Strategy	Portfolio Strategy		











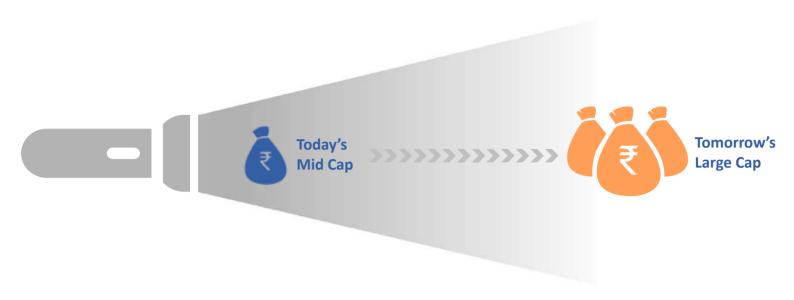




RENAISSANCE MIDCAP PORTFOLIO

BUSINESS LEADERSHIP FUND



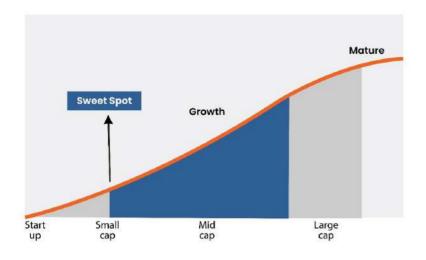


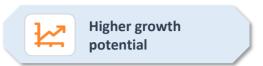


An opportunity to buy great businesses at an early stage in their lifecycle

Renaissance Midcap Portfolio – Business Leadership Fund

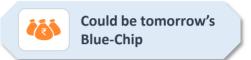




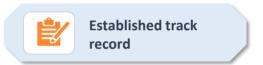














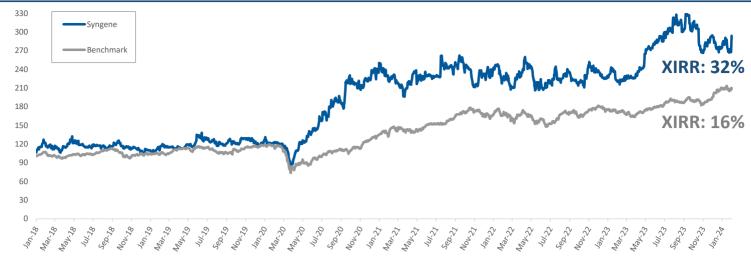






A focused Portfolio of Good quality growth oriented midcap business which can potentially deliver superior growth over long term

Portfolio Case Study: Leading CRAM's player - Syngene International



Data as on 31st January 2024

India's **leading CRAM's** with key strength in discovery services

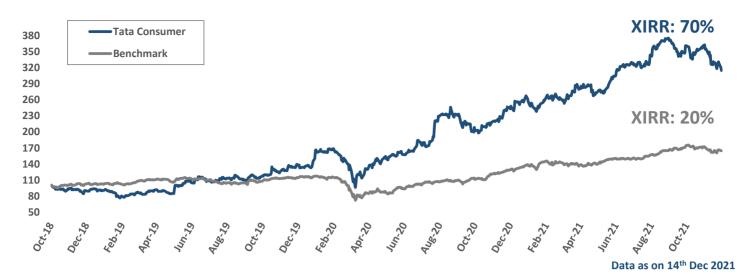
Operates **dedicated research centres for Global majors** like Abbott, Baxter etc.
which serves as validation for quality
services

Long standing customer relationship lend stability to business model of the company

Syngene's constant growth ahead of the market has made him a very prominent player all over Asia

Portfolio Case Study: Leading FMCG Player – Tata Consumer Products





2nd market Leader with 20-22% share in India

Present in diversified segments like Tea, Coffee, Staples, Snacks & Water

Expanding their Product Basket every year

Strong brand name "Starbucks" under its portfolio through JV

New MD with proven track record

Expansion of Distribution reach for overall consumer business with merger of Salt business



	Focused Portfolio of around 25 Companies
2	Sustainable High Growth Companies
3	Focused on Companies with Business Leadership
4	Low Mortality Portfolio
5	Long Term Approach – Buy and Hold



PORTFOLIO ATTRIBUTES

ANALYTICS & COMPOSITION

SNAPSHOT

Renaissance Midcap Portfolio – Analytics and Composition



Top Holdings Company	Weight (%)	
Inox Wind Ltd	5.75%	
Power Finance Corporation Ltd	5.57%	
Cummins India Ltd	5.14%	
Hindustan Petroleum Corporation Ltd	5.12%	
One 97 Communications Ltd	5.03%	

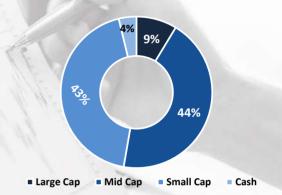
Risk Attributes (Last 12 Months)

Ratio	Portfolio	Index
Std Dev	12.64%	12.26%
Information Ratio	-1.42	-
Sharpe Ratio	3.45	4.26
Beta	0.91	1.00
Treynors Ratio	0.48	-
Up/ Down Capture	88%/91%	

Top Sectoral Weights

Sector	Weight (%)		
BFSI	27.17%		
Industrials	14.10%		
Consumer Discretionary	13.13%		
IT & Tech	9.92%		
Auto & Logistics	9.86%		

Market Cap Allocation



Data as on 31st January 2024

Portfolio Performance Snapshot



Strategy	3 Months	1 Year	2 Years CAGR	3 Years CAGR	5 Years CAGR
<u>Midcap</u>	19.80%	50.68%	28.02%	32.07%	22.98%
Nifty Midcap 100 TRI	25.08%	59.34%	27.73%	33.62%	24.64%
Nifty 50 TRI	14.00%	24.35%	13.27%	18.19%	16.30%

Data as on 31st January 2024



Disclaimer:

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Statutory Details:

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Risk Factors:

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THANK YOU

HAPPY INVESTING