

# **PVR-Inox**

Estimate change	
TP change	
Rating change	<b>←→</b>

Bloomberg	PVRINOX IN
Equity Shares (m)	98
M.Cap.(INRb)/(USDb)	142.8 / 1.7
52-Week Range (INR)	1880 / 1336
1, 6, 12 Rel. Per (%)	-12/-17/-37
12M Avg Val (INR M)	1026

#### Financials & Valuations (INR b)

Y/E March	2023	2024E	2025E
Sales	37.5	64.5	74.1
EBITDA	3.2	9.3	13.4
Adj. PAT	-2.7	2.5	5.2
EBITDA Margin (%)	8.5	14.3	18.1
Adj. EPS (INR)	-27.3	25.1	53.3
EPS Gr. (%)	LP	LP	112.7
BV/Sh. (INR)	748.2	773.2	826.5
Ratios			
Net D:E	1.0	1.0	0.9
RoE (%)	-6.1	3.3	6.7
RoCE (%)	3.5	4.3	7.0
Payout (%)	0.0	0.0	0.0
Valuations			
P/E (x)	-53.5	58.3	27.4
P/BV (x)	2.0	1.9	1.8
EV/EBITDA (x)	49.1	16.8	11.3
Div Yield (%)	0.0	0.0	0.0

#### Shareholding pattern (%)

FII Includes depository receipts

As On	Dec-23	Sep-23	Dec-22
Promoter	27.8	27.8	16.9
DII	39.2	37.2	25.0
FII	21.8	23.3	42.0
Others	11.1	12.4	16.1

CMP: INR1,460 TP: INR1,600 (+10%)

#### **Neutral**

## Occupancies moderate; sustenance to remain a key monitorable

- PVR-Inox's revenue growth moderated 6% YoY to INR15.5b (23% decline QoQ), as ticketing revenue posted a soft performance in the early part of 3QFY24 due to the ICC Cricket World Cup. EBITDA declined 3% YoY with a margin contraction of 130bp YoY. These were dragged by lower occupancies, partially offset by ATP/SPH growth of 14%/8% in 3QFY24.
- The decent performance of movies in Jan'24, coupled with a healthy pipeline of movies across languages, remains key support. However, continued fluctuation within the occupancies could remain a key monitorable, as the business remains highly sensitive to occupancy, and even a 200-300bp blip could derail the screen economics. Reiterate Neutral with a TP of INR1,600.

#### Softness in occupancies hurt margins

- Consolidated revenue grew 6% YoY, while it declined 23% QoQ and stood at INR15.5b (in line) due to a healthy growth in ticketing and ad revenue:
- Ticketing revenue grew 13.7% YoY to INR8.3b, driven by 14% growth in ATP to INR271 and improved occupancies of 25.5%. This was partially hit by a lower number of releases due to the Cricket World cup in the first half of the quarter.
- F&B revenue rose 8.5% YoY to INR4.8b, fueled by a 8% SPH growth and improved footfalls.
- Other operating income witnessed a decline on YoY basis mainly on account of higher film distribution income in 3QFY23 aided by the distribution of various big-ticket movies such as Drishyam 2, Vikram Vedha, and Cirkus.
- Ad revenues grew 23% YoY and stood at INR1.4b.
- EBITDA (pre-IND-AS116) was at INR2b with margin of 13.1%, driven by revenue growth. Sequentially, EBITDA declined ~53% QoQ. Compared to 3QFY20 (pre-Covid), revenue has grown 65% aided by higher screens due to the Inox merger, but still EBITDA has grown only 12%.
- Depreciation/other income grew 36%/24% YoY to INR1.3b (in line)/ INR234m (higher than est). Interest costs, on the other hand, grew by merely 8% YoY to INR451m.
- Resultantly, the company reported a PBT of INR554m, down 41% YoY, dragged by higher depreciation (beat).
- The company, in 3QFY23, reported an exceptional expense related to the merger to the tune of INR244m. Adjusted for this, PAT rose 48% YoY.

#### Highlights from the management commentary

■ The first half of 3QFY24 saw an impact on ticketing revenue due to lower releases because of the World Cup, which reversed post-completion of the tournament. Jan'24 has seen a continued momentum on the back of healthy performances of Hanuman and Fighter.

Aliasgar Shakir - Research Analyst (Aliasgar.Shakir@motilaloswal.com)

- Management retains its screen addition guidance of 160-170 screens for FY24; would also look to close 77 non-operating screens during FY24.
- Lower operating margin despite a healthy growth in operating matrix, was due to lower footfalls that have failed to create an operating leverage.
- Management plans to expand its pilot loyalty program on pan-India basis with better pricing, to improve footfalls.

#### Valuation and view

- Occupancies for 3QFY24 moderated as the quarter witnessed some normalcy across the releases and some impact from the Cricket World Cup. Advertising revenues saw a healthy improvement.
- Sustained occupancies, healthy recovery in advertising revenues, increased risk
  of rising scale, and the traction of movie releases over OTT platforms, as
  highlighted in our report, continue to be our key monitorables.
- The company is currently trading at significant discount of ~30% vs. the pre-Covid level, at EV/EBITDA and P/E valuations of 9x/19x on FY26E basis.
- Sustenance of occupancies and continued traction within ad revenues, on the back of an increasing threat from deep-pocketed OTT players would however remain a key catalyst for growth. We value PVR-Inox at 10x FY26E EV/EBITDA to arrive at our TP of INR1,600. **Reiterate Neutral**.

<b>Quarterly Performance</b>												(INR m)
Y/E March		FY2	3E			FY2	4E		FY23*	FY24E	FY24	Est. Var
	1Q*	2Q*	3Q*	4Q	1Q	2Q	3Q	4Q			3QE	(%)
Net Sales	15,636	10,601	14,556	11,431	13,049	19,999	15,459	16,037	37,506	64,544	15,074	3
YoY Change (%)	2961.1	860.3	131.1	33.9	-16.5	88.7	6.2	40.3	182.1	72.1	60.2	
Total Expenditure	12,513	10,655	12,466	11,378	12,241	15,723	13,434	13,894	34,304	55,292	13,240	1
EBITDA	3,123	-54	2,090	53	808	4,276	2,025	2,143	3,202	9,252	1,834	10
YoY Change (%)	-340.9	-95.7	290.7	-85.4	-74.1	-8,018.5	-3.1	3,943.4	-237.4	188.9	42.8	
Depreciation	894	906	919	1,196	1,111	1,220	1,254	1,244	3,029	4,829	1,238	1
Interest	415	417	418	419	464	486	451	522	1,589	1,923	481	-6
Other Income	260	217	188	216	195	197	234	154	684	780	195	20
PBT before EO expense	2,074	-1,160	941	-1,346	-572	2,767	554	531	-732	3,280	310	79
Extra-Ord expense	0	0	244	108	0	0	0	0	352	0	0	
PBT	2,074	-1,160	697	-1,454	-572	2,767	554	531	-1,084	3,280	310	79
Tax	650	-376	662	1,402	-131	693	142	122	1589.0	825.6	78	82
Rate (%)	31.3	32.4	95.0	-96.4	22.9	25.0	25.6	22.9	-146.6	25.2	25.2	
Reported PAT	1,424	-784	35	-2,856	-441	2,074	412	410	-2,673	2,455	232	78
Adj PAT	1,424	-784	279	412	-441	2,074	412	410	-539	2,455	232	78
YoY Change (%)	-200.3	-50.9	-226.6	-335.7	-131.0	-364.5	47.7	-0.6	-87.1	-555.3	-7.9	

<sup>\*</sup>Restated for merged entity; E: MOFSL Estimates

## Other highlights

### **Screen opening and KPIs:**

- The company's gross debt reduced from INR16.8b as of Sep'23 to INR16.1b in 3QFY24. Net debt increased to INR12.1b from INR11b in Sep'23.
- The company added 29 screens and simultaneously closed 29 screens during the quarter, thereby maintaining the screen size at 1,708 as of Dec'23. It plans to close 77 screens in FY24, of which 62 screens have already been closed.
- ATP/SPH grew 14%/8% YoY and stood at INR271/INR132.

**Exhibit 1: Valuation summary** 

Particulars	Valuation
EBITDA FY26E (INR b)	16.9
Multiple	10
EV (INR b)	169
Net Debt (INR b)	12
Target Market cap (INR b)	157
No. of shares	0.1
Target Price	1,600
CMP	1,460
Upside	10%

Source: MOFSL, Company

**Exhibit 2: Valuation summary** 

	FY24E	FY25E
Ticket revenue (INR m)		
Old	35,044	42,300
Actual/New	35,180	41,222
Change (%)	0.4	-2.5
F&B revenue (INR m)		
Old	20,623	25,029
Actual/New	20,509	23,992
Change (%)	-0.6	-4.1
Ad revenue (INR m)		
Old	4,420	5,192
Actual/New	4,649	5,108
Change (%)	5.2	-1.6
Total revenue (INR m)		
Old	64,105	76,333
Actual/New	64,544	74,134
Change (%)	0.7	-2.9
EBITDA (INR m)		
Old	9,006	13,856
Actual/New	9,252	13,399
Change (%)	2.7	-3.3
EBITDA margin (%)		
Old	14.0	18.2
Actual/New	14.3	18.1
Change (bp)	29	-8
PAT (INR m)		
Old	2,271	5,563
Actual/New	2,455	5,221
Change (%)	8.1	-6.2
	So	urce: MOESI Company

Source: MOFSL, Company



## Takeaways from the management interaction

### **Key Highlights:**

- The first half of 3QFY24 saw an impact on ticketing revenue due to lower releases because of the World Cup, which reversed post-completion of the tournament. Jan'24 has seen a continued momentum on the back of healthy performances of Hanuman and Fighter.
- Management retains its screen addition guidance of 160-170 screens for FY24; would also look to close 77 non-operating screens during FY24.
- Lower operating margin despite a healthy growth in operating matrix, was due to lower footfalls that have failed to create an operating leverage.
- Management plans to expand its pilot loyalty program on pan-India basis with better pricing, to improve footfalls.

#### **Detailed Highlights:**

Performance and Outlook:

- Box office collections grew 12% growth YoY, surpassing pre-Covid levels, while developed nations such as the US, South Korea, and China continued to remain below pre-Covid levels.
- The company continues to focus on improving ROCE going forward
- Ad revenue growth sequentially was mainly supported by festive period and long term deals (30-35% of ad revenues) undertaken by companies. Company expects revenues to cross pre-pandemic levels in next 2-3 quarters.
- The film hire cost increase was mainly on account of bonus share (variable cost) to producers for movies exceeding the specified threshold and increased share of 3D movies.
- The lower operating margins during the quarter despite a healthy growth in operating matrix was mainly on account of lower footfalls which has failed to create an operating leverage.
- INR350m of other income was related to write-down of lease for closed properties, which is one-off income for the year.
- Jan'24 has started off in decent note supported by Hanuman and Fighter.
   Company remains optimistic on performance based on healthy lineup of movies across languages.
- The company sees a healthy room for improvement in occupancies going forward with healthy line-up and improved consumption pattern seen.

#### Content:

- The first half of quarter was impacted by cricket world cup due to lower releases, which saw a reversal post-completion of the tournament. Dec'23 was the highest grossing month for the quarter supported by decent performances across movies like Sam Bahadur, Animal, Salaar and Dunki.
- 9MFY24 has seen an average occupancy of 26.2%; the volatility in content supply has led to irregular footfalls and occupancies. This is likely to continue in near term till the content line-up is stream lined.
- Management expects strong 4QFY24 under PVR pictures after seeing a tepid 9MFY24 with improved investments in the content. Will look to scale up the segment in order to expand top-line and profitability.

#### Screen addition and other KPI:

 Added/closed 29 screens each during the quarter. The company maintained its screen addition of 160-170 screens in FY24.

- The company, currently has over 70 screens under fit-puts, of which, four screens have already been opened in Jan'24. Over 40%-45% of new screen additions are expected to take place in South India.
- 50% screen additions would be in Metros, while 20% would be in Tier 1 cities and 30% in Tier 2 and below markets.
- It further plans to close 77 screens for FY24, of which it has already closed 62 screens as a part of rationalizing old non-performing screens.
- It will continue to rationalize screens by 1-2% annually growing forward, thereby closing the gap between gross and net screen opening.
- ATP growth is expected to be driven by healthy pricing seen within the bigticket Bollywood and various regional movies as well.
- Occupancies during the month of Dec'23 stood at 37% which was higher than 3QFY24 average of 25%.

#### Other Highlights:

- The company does not see any impact from OTT, given that these platforms will majorly be used for shows and not movies. Further, the exclusive window of eight weeks would aid in theatrical collections.
- The old loyalty programs of providing points was not working which the company has reformed its program and introduced the passport program. The company plans to come up with a pan India program with much sharper benefits and pricing to improve the footfalls.
- The company has re-iterated its plan on debt reduction which would majorly be through utilization of FCF for the year.
- The company has achieved significant progress in technological synergies through integration of platforms for both the companies in addition to various cost synergies and branding exercises undertaken. The company expects the synergies to improve the operating performance.

Exhibit 3: Consolidated quarterly performance (INR m)

	3QFY23	2QFY24	3QFY24	YoY (%)	QoQ (%)	3QFY24E	v/s est (%)
Revenue	14,556	19,999	15,459	6	-23	15,074	3
Total operating cost	12,466	15,723	13,434	8	-15	13,240	1
EBITDA	2,090	4,276	2,025	-3	-53	1,834	10
EBITDA margin (%)	14.4	21.4	13.1	-126	-828	12.2	-93.2
Depreciation	919	1,220	1,254	36	3	1,238	1
EBIT	1,171	3,056	771	-34	-75	596	29
Interest	418	486	451	8	-7	481	-6
Other Income	188	197	234	24	19	195	20
PBT	941	2,767	554	-41	-80	310	79
Exceptional Items	244	0	0	NM	NM	0	NM
PBT	697	2,767	554	-21	-80	310	79
Tax	662	693	142	-79	-80	78	82
Reported PAT	35	2,074	412	1,077	-80	232	78
Adjusted PAT	279	2,074	412	48	-80	232	78

<sup>\*2</sup>QFY23 numbers restated ; Source: MOFSL, Company

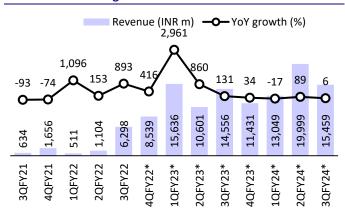
Exhibit 4: KPI snapshot

KPI	3QFY23	2QFY24	3QFY24	YoY (%)	QoQ (%)
Screens	1,604	1,708	1,708	6.5	0.0
Admits ('000)	37,100	48,400	36,500	-1.6	-24.6
Occupancy (%)	26.4%	32.3%	25.2%	-4.5	-22.0
ATP (INR)	238	276	271	13.9	-1.8
SPH (INR)	122	136	132	8.2	-2.9

Source: MOFSL, Company

## **Story in charts**

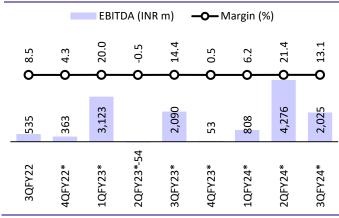
Exhibit 5: Revenue grew 6% YoY



<sup>\*</sup>Merged entity revenue

Source: MOFSL, Company

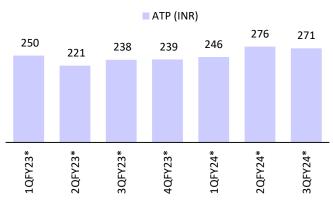
### Exhibit 6: EBITDA margin (Pre-Ind AS116) contracted to 13.1%%



<sup>\*</sup>Merged entity EBITDA

Source: MOFSL, Company

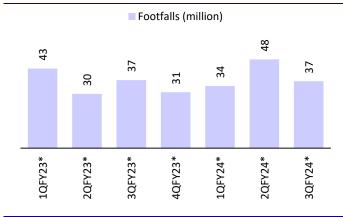
Exhibit 7: ATP contracted QoQ to INR271



\*Merged entity

Source: MOFSL, Company

Exhibit 8: Footfalls moderated to 37m



\*Merged entity; Source: MOFSL, Company

Exhibit 9: Content pipeline – the list of big-ticket releases across languages

Movie	Region/ Language	Date
Argylle	Hollywood	02-02-2024
Teri Baaton me Aisa Uljha	Bollywood	09-02-2024
Lal Salaam	Tamil	09-02-2024
Eagle	Telugu	09-02-2024
Article 370	Bollywood	16-02-2024
Dune Part 2	Hollywood	01-03-2024
Kung Fu Panda 4	Hollywood	15-03-2024
Yodha	Bollywood	15-03-2024
The Crew	Bollywood	22-03-2024
Maidaan	Bollywood	10-04-2024
Bade Miyan Chote Miyan	Bollywood	10-04-2024
Indian 2	Tamil/Telugu	11-04-2024
The Fall Guy	Hollywood	03-05-2024
Kalki 2898 AD	Pan India	09-05-2024

Source: Company

7 31 January 2024

# **Financials and valuations**

Consolidated - Income Statement Y/E March	FY19	FY20	FY21	FY22	FY23	FY24E	FY25E	(INR m) FY26E
Net Sales	30,856	34,144	2,769	13,294	37,506	64,544	74,134	84,622
Change (%)	32.2	10.7	-91.9	380.2	182.1	72.1	14.9	14.1
Total Production Expenses	9,407	9,971	1,156	4,013	11,286	20,414	21,898	24,367
% of Sales	30.5	29.2	41.8	30.2	30.1	31.6	21,898	24,367
Personnel Expenses	3,373	3,938	2,171	2,651	4,389	6,511	7,043	8,039
% of Sales	10.9	11.5	78.4	19.9	11.7	10.1	9.5	9.5
Rent	5,091	5,659	1,196	3,213	7,654	12,142	13,715	15,232
% of Sales	16.5	16.6	43.2	24.2	20.4	18.8	18.5	18.0
Administrative & Other Expenses	7,122	8,815	3,249	5,749	10,975	16,224	18,080	20,051
% of Sales	23.1	25.8	117.4	43.2	29.3	25.1	24.4	23.7
Total Expenditure	24,992	28,383	7,771	15,625	34,304	55,292	60,736	67,689
% of Sales	81.0	83.1	280.7	117.5	91.5	85.7	81.9	80.0
EBITDA	5,863	5,762	-5,003	-2,331	3,202	9,252	13,399	16,933
Margin (%)	19.0	16.9	-180.7	-17.5	8.5	14.3	18.1	20.0
Depreciation	1,913	2,324	2,383	2,642	3,029	4,829	5,411	5,671
EBIT	3,951	3,437	-7,386	-4,973	173	4,423	7,988	11,262
Int. and Finance Charges	1,280	1,521	1,490	1,542	1,589	1,923	1,791	1,701
Other Income	331	378	336	777	684	780	780	780
PBT bef. EO Exp.	3,002	2,294	-8,540	-5,738	-732	3,280	6,977	10,341
EO Expense/(Income)	0	5	0	0	352	0	0	0
PBT after EO Exp.	3,002	2,288	-8,540	-5,738	-1,084	3,280	6,977	10,341
Current Tax	1,017	627	-2,539	-1,548	1,589	826	1,756	2,603
Deferred Tax	79	0	0	0	0	0	0	0
Tax Rate (%)	36.5	27.4	29.7	27.0	-146.6	25.2	25.2	25.2
Less: Minority Interest	-68	-5	3	0	0	0	0	0
Reported PAT	1,838	1,656	-5,998	-4,190	-2,673	2,455	5,221	7,738
Adj. PAT	1,838	1,708	-6,010	-4,190	-539	2,455	5,221	7,738
Change (%)	47.0	-7.1	-451.9	-30.3	-87.1	-555.3	112.7	48.2
Margin (%)	6.0	5.0	-217.1	-31.5	-1.4	3.8	7.0	9.1
Net Profit	1,770	1,652	-5,994	-4,190	-2,673	2,455	5,221	7,738
Consolidated - Balance Sheet								(INR m)
Y/E March	FY19	FY20	FY21	FY22	FY23	FY24E	FY25E	FY26E
Equity Share Capital	467	514	608	610	980	980	980	980
Total Reserves	14,490	14,289	17,726	13,094	72,319	74,773	79,994	87,732
Net Worth	14,957	14,802	18,334	13,704	73,299	75,753	80,974	88,712
Minority Interest	5	3	0	-3	-7	-7	-7	-7
Deferred Liabilities (net)	266	-2,049	-3,987	-5,926	-4,735	-4,735	-4,735	-4,735
Total Loans	11,039	48,723	47,524	51,959	80,519	78,519	76,519	74,519
Lease Liabilities		37,715	36,512	36,907	62,593	62,593	62,593	62,593
Capital Employed	26,267	61,479	61,871	59,734	1,49,076	1,49,530	1,52,751	1,58,489
Gross Block	38,193	71,953	70,227	72,192	1,63,232	1,69,732	1,76,232	1,82,732
Less: Accum. Deprn.	10,769	13,093	15,476	18,118	21,147	25,975	31,386	37,057
Net Fixed Assets	27,425	58,860	54,751	54,074	1,42,086	1,43,757	1,44,846	1,45,675
Right to use Assets		30,047	27,554	26,783	53,746	53,746	53,746	53,746
Capital WIP	2,208	1,547	2,172	645	2,473	2,473	2,473	2,473
Total Investments	111	23	3	5	2	2	2	2
Curr. Assets, Loans&Adv.	8,659	11,799	14,106	12,584	15,436	18,213	21,836	28,872
Inventory	303	307	250	342	664	546	581	648
Account Receivables	1,839	1,893	307	707	1,825	3,537	4,062	4,637
Cash and Bank Balance	341	3,223	7,314	5,781	3,616	3,520	5,006	9,677
Loans and Advances	6,175	6,377	6,235	5,754	9,332	10,610	12,187	13,911
Curr. Liability & Prov.	12,135	10,750	9,161	7,573	10,922	14,915	16,406	18,534
Account Payables	11,920	10,571	8,909	7,448	10,291	14,579	16,228	18,356
Provisions	215	180	252	126	631	336	178	178
Net Current Assets	-3,477	1,049	4,945	5,011	4,515	3,298	5,429	10,338
Net Current Assets	3,477	-,0 .5	.,5 .5	3,011	7,313	3,230	3,423	10,000

E: MOSL Estimates

FY20

FY21

FY22

FY23

FY24E

FY25E

FY26E

FY19

## **Financials and valuations**

Ratios Y/E March

E: MOSL Estimates

Basic (INR)								
EPS	37.9	32.2	-98.7	-68.7	-27.3	25.1	53.3	79.0
Cash EPS	80.2	78.5	-59.7	-25.4	25.4	74.3	108.5	136.9
BV/Share	320.0	288.3	301.7	224.7	748.2	773.2	826.5	905.5
DPS	2.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Payout (%)	6.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Valuation (x)								
P/E	38.5	45.4	NM	-21.3	-53.5	58.3	27.4	18.5
Cash P/E	18.2	18.6	NM	-57.5	57.4	19.6	13.5	10.7
P/BV	4.6	5.1	4.8	6.5	2.0	1.9	1.8	1.6
EV/Sales	5.0	5.5	66.2	14.2	5.9	3.4	2.9	2.5
EV/EBITDA	26.2	32.7	NM	-65.3	49.1	16.8	11.3	8.6
Dividend Yield (%)	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Return Ratios (%)								
RoE	13.8	11.1	-36.2	-26.2	-6.1	3.3	6.7	9.1
RoCE	12.5	10.7	-10.7	-10.5	3.5	4.3	7.0	9.2
RoIC	12.8	11.7	-14.3	-22.5	0.9	4.1	7.3	10.1
Working Capital Ratios								
Asset Turnover (x)	1.2	0.6	0.0	0.2	0.3	0.4	0.5	0.5
Inventory (Days)	4	3	33	9	6	3	3	3
Debtor (Days)	22	20	40	19	18	20	20	20
Creditor (Days)	141	113	1,175	204	100	82	80	79
Working Capital Turnover (Days)	-45	-23	-312	-21	9	-1	2	3
Leverage Ratio (x)								
Current Ratio	0.7	1.1	1.5	1.7	1.4	1.2	1.3	1.6
Debt/Equity	0.7	3.3	2.6	3.8	1.1	1.0	0.9	0.8
								<u>.</u>
Consolidated - Cash Flow Statement								(INR m)
Consolidated - Cash Flow Statement Y/E March	FY19	FY20	FY21	FY22	FY23	FY24E	FY25E	(INR m) FY26E
	<b>FY19</b> 3,002	<b>FY20</b> 896	<b>FY21</b> -9,388	<b>FY22</b> -6,807	<b>FY23</b> -2,089	<b>FY24E</b> 3,280	<b>FY25E</b> 6,977	<u> </u>
Y/E March								FY26E
Y/E March Net Profit / (Loss) Before Tax / EO Depreciation	3,002	896	-9,388	-6,807	-2,089	3,280	6,977	<b>FY26E</b> 10,341
Y/E March Net Profit / (Loss) Before Tax / EO	3,002 1,913	896 5,425	-9,388 5,748	-6,807 6,144	-2,089 3,010	3,280 4,829	6,977 5,411	<b>FY26E</b> 10,341 5,671
Y/E March Net Profit / (Loss) Before Tax / EO Depreciation Interest & Finance Charges	3,002 1,913 1,280	896 5,425 4,730	-9,388 5,748 4,949	-6,807 6,144 4,938	-2,089 3,010 5,600	3,280 4,829 1,923	6,977 5,411 1,791	FY26E 10,341 5,671 1,701
Y/E March Net Profit / (Loss) Before Tax / EO Depreciation Interest & Finance Charges Direct Taxes Paid	3,002 1,913 1,280 -1,097	896 5,425 4,730 -295	-9,388 5,748 4,949 72	-6,807 6,144 4,938 99	-2,089 3,010 5,600	3,280 4,829 1,923 -826	6,977 5,411 1,791 -1,756	FY26E 10,341 5,671 1,701 -2,603
Y/E March Net Profit / (Loss) Before Tax / EO Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC	3,002 1,913 1,280 -1,097 4,007	896 5,425 4,730 -295 -2,647	-9,388 5,748 4,949 72 -803	-6,807 6,144 4,938 99 434	-2,089 3,010 5,600 1 -1,969	3,280 4,829 1,923 -826 1,121	6,977 5,411 1,791 -1,756 -646	FY26E 10,341 5,671 1,701 -2,603 -238
Y/E March Net Profit / (Loss) Before Tax / EO Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC CF from Operations	3,002 1,913 1,280 -1,097 4,007 <b>9,105</b>	896 5,425 4,730 -295 -2,647 <b>8,108</b>	-9,388 5,748 4,949 72 -803 <b>578</b>	-6,807 6,144 4,938 99 434 <b>4,808</b>	-2,089 3,010 5,600 1 -1,969 <b>4,553</b>	3,280 4,829 1,923 -826 1,121 <b>10,327</b>	6,977 5,411 1,791 -1,756 -646 <b>11,777</b>	FY26E 10,341 5,671 1,701 -2,603 -238 14,872
Y/E March Net Profit / (Loss) Before Tax / EO Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC CF from Operations Others	3,002 1,913 1,280 -1,097 4,007 <b>9,105</b> -331	896 5,425 4,730 -295 -2,647 <b>8,108</b> -238	-9,388 5,748 4,949 72 -803 <b>578</b> -4,705	-6,807 6,144 4,938 99 434 <b>4,808</b> -3,140	-2,089 3,010 5,600 1 -1,969 <b>4,553</b> 4,086	3,280 4,829 1,923 -826 1,121 <b>10,327</b> -780	6,977 5,411 1,791 -1,756 -646 <b>11,777</b> -780	FY26E 10,341 5,671 1,701 -2,603 -238 14,872 -780
Y/E March Net Profit / (Loss) Before Tax / EO Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC CF from Operations Others CF from Operating incl EO	3,002 1,913 1,280 -1,097 4,007 <b>9,105</b> -331 <b>8,774</b>	896 5,425 4,730 -295 -2,647 <b>8,108</b> -238 <b>7,870</b>	-9,388 5,748 4,949 72 -803 <b>578</b> -4,705 <b>-4,127</b>	-6,807 6,144 4,938 99 434 <b>4,808</b> -3,140 <b>1,668</b>	-2,089 3,010 5,600 1 -1,969 <b>4,553</b> 4,086 <b>8,639</b>	3,280 4,829 1,923 -826 1,121 <b>10,327</b> -780 <b>9,547</b>	6,977 5,411 1,791 -1,756 -646 <b>11,777</b> -780 <b>10,997</b>	FY26E 10,341 5,671 1,701 -2,603 -238 14,872 -780 14,092
Y/E March Net Profit / (Loss) Before Tax / EO Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC CF from Operations Others CF from Operating incl EO (inc)/dec in FA Free Cash Flow	3,002 1,913 1,280 -1,097 4,007 <b>9,105</b> -331 <b>8,774</b> -14,630	896 5,425 4,730 -295 -2,647 <b>8,108</b> -238 <b>7,870</b> -3,838	-9,388 5,748 4,949 72 -803 578 -4,705 -4,127 -1,166	-6,807 6,144 4,938 99 434 <b>4,808</b> -3,140 <b>1,668</b> -1,245	-2,089 3,010 5,600 1 -1,969 <b>4,553</b> 4,086 <b>8,639</b> -6,339	3,280 4,829 1,923 -826 1,121 <b>10,327</b> -780 <b>9,547</b> -6,500	6,977 5,411 1,791 -1,756 -646 11,777 -780 10,997 -6,500	FY26E 10,341 5,671 1,701 -2,603 -238 14,872 -780 14,092 -6,500
Y/E March Net Profit / (Loss) Before Tax / EO Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC CF from Operations Others CF from Operating incl EO (inc)/dec in FA	3,002 1,913 1,280 -1,097 4,007 <b>9,105</b> -331 <b>8,774</b> -14,630 - <b>5,856</b>	896 5,425 4,730 -295 -2,647 <b>8,108</b> -238 <b>7,870</b> -3,838 <b>4,033</b>	-9,388 5,748 4,949 72 -803 578 -4,705 -4,127 -1,166 -5,293	-6,807 6,144 4,938 99 434 <b>4,808</b> -3,140 <b>1,668</b> -1,245 <b>423</b>	-2,089 3,010 5,600 1 -1,969 4,553 4,086 8,639 -6,339 2,300	3,280 4,829 1,923 -826 1,121 10,327 -780 9,547 -6,500 3,047	6,977 5,411 1,791 -1,756 -646 11,777 -780 10,997 -6,500 4,497	FY26E 10,341 5,671 1,701 -2,603 -238 14,872 -780 14,092 -6,500 7,592
Y/E March Net Profit / (Loss) Before Tax / EO Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC CF from Operations Others CF from Operating incl EO (inc)/dec in FA Free Cash Flow (Pur)/Sale of Investments	3,002 1,913 1,280 -1,097 4,007 <b>9,105</b> -331 <b>8,774</b> -14,630 <b>-5,856</b> 99	896 5,425 4,730 -295 -2,647 <b>8,108</b> -238 <b>7,870</b> -3,838 <b>4,033</b>	-9,388 5,748 4,949 72 -803 578 -4,705 -4,127 -1,166 -5,293	-6,807 6,144 4,938 99 434 <b>4,808</b> -3,140 <b>1,668</b> -1,245 <b>423</b>	-2,089 3,010 5,600 1 -1,969 4,553 4,086 8,639 -6,339 2,300 0	3,280 4,829 1,923 -826 1,121 <b>10,327</b> -780 <b>9,547</b> -6,500 <b>3,047</b> 0	6,977 5,411 1,791 -1,756 -646 11,777 -780 10,997 -6,500 4,497 0 780	FY26E 10,341 5,671 1,701 -2,603 -238 14,872 -780 14,092 -6,500 7,592
Y/E March Net Profit / (Loss) Before Tax / EO Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC CF from Operations Others CF from Operating incl EO (inc)/dec in FA Free Cash Flow (Pur)/Sale of Investments Others	3,002 1,913 1,280 -1,097 4,007 <b>9,105</b> -331 <b>8,774</b> -14,630 <b>-5,856</b> 99 2,739	896 5,425 4,730 -295 -2,647 <b>8,108</b> -238 <b>7,870</b> -3,838 <b>4,033</b> 0 -66	-9,388 5,748 4,949 72 -803 578 -4,705 -4,127 -1,166 -5,293 0 -1,720	-6,807 6,144 4,938 99 434 <b>4,808</b> -3,140 <b>1,668</b> -1,245 <b>423</b> 0 1,217	-2,089 3,010 5,600 1 -1,969 4,553 4,086 8,639 -6,339 2,300 0 581	3,280 4,829 1,923 -826 1,121 <b>10,327</b> -780 <b>9,547</b> -6,500 <b>3,047</b>	6,977 5,411 1,791 -1,756 -646 11,777 -780 10,997 -6,500 4,497	FY26E 10,341 5,671 1,701 -2,603 -238 14,872 -780 14,092 -6,500 7,592 0 780
Y/E March Net Profit / (Loss) Before Tax / EO Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC CF from Operations Others CF from Operating incl EO (inc)/dec in FA Free Cash Flow (Pur)/Sale of Investments Others CF from Investments	3,002 1,913 1,280 -1,097 4,007 <b>9,105</b> -331 <b>8,774</b> -14,630 -5,856 99 2,739 -11,793	896 5,425 4,730 -295 -2,647 <b>8,108</b> -238 <b>7,870</b> -3,838 <b>4,033</b> 0 -66 <b>-3,903</b>	-9,388 5,748 4,949 72 -803 578 -4,705 -4,127 -1,166 -5,293 0 -1,720 -2,886	-6,807 6,144 4,938 99 434 <b>4,808</b> -3,140 <b>1,668</b> -1,245 <b>423</b> 0 1,217 -28	-2,089 3,010 5,600 1 -1,969 4,553 4,086 8,639 -6,339 2,300 0 581 -5,759	3,280 4,829 1,923 -826 1,121 10,327 -780 9,547 -6,500 3,047 0 780 -5,720	6,977 5,411 1,791 -1,756 -646 11,777 -780 10,997 -6,500 4,497 0 780 -5,720	FY26E 10,341 5,671 1,701 -2,603 -238 14,872 -780 14,092 -6,500 7,592 0 780 -5,720
Y/E March Net Profit / (Loss) Before Tax / EO Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC CF from Operations Others CF from Operating incl EO (inc)/dec in FA Free Cash Flow (Pur)/Sale of Investments Others CF from Investments Issue of Shares	3,002 1,913 1,280 -1,097 4,007 <b>9,105</b> -331 <b>8,774</b> -14,630 -5,856 99 2,739 -11,793	896 5,425 4,730 -295 -2,647 8,108 -238 7,870 -3,838 4,033 0 -66 -3,903 5,041 -674	-9,388 5,748 4,949 72 -803 578 -4,705 -4,127 -1,166 -5,293 0 -1,720 -2,886 10,931	-6,807 6,144 4,938 99 434 <b>4,808</b> -3,140 <b>1,668</b> -1,245 <b>423</b> 0 1,217 -28 183	-2,089 3,010 5,600 1 -1,969 4,553 4,086 8,639 -6,339 2,300 0 581 -5,759	3,280 4,829 1,923 -826 1,121 10,327 -780 9,547 -6,500 3,047 0 780 -5,720	6,977 5,411 1,791 -1,756 -646 11,777 -780 10,997 -6,500 4,497 0 780 -5,720 0	FY26E 10,341 5,671 1,701 -2,603 -238 14,872 -780 14,092 -6,500 7,592 0 780 -5,720 0
Y/E March Net Profit / (Loss) Before Tax / EO Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC CF from Operations Others CF from Operating incl EO (inc)/dec in FA Free Cash Flow (Pur)/Sale of Investments Others CF from Investments Issue of Shares (Inc)/Dec in Debt	3,002 1,913 1,280 -1,097 4,007 <b>9,105</b> -331 <b>8,774</b> -14,630 <b>-5,856</b> 99 2,739 <b>-11,793</b> 0 4,425	896 5,425 4,730 -295 -2,647 8,108 -238 7,870 -3,838 4,033 0 -66 -3,903 5,041	-9,388 5,748 4,949 72 -803 578 -4,705 -4,127 -1,166 -5,293 0 -1,720 -2,886 10,931 1,768	-6,807 6,144 4,938 99 434 <b>4,808</b> -3,140 <b>1,668</b> -1,245 <b>423</b> 0 1,217 -28 183 1,553	-2,089 3,010 5,600 1 -1,969 4,553 4,086 8,639 -6,339 2,300 0 581 -5,759 305 1,260	3,280 4,829 1,923 -826 1,121 10,327 -780 9,547 -6,500 3,047 0 780 -5,720 0	6,977 5,411 1,791 -1,756 -646 11,777 -780 10,997 -6,500 4,497 0 780 -5,720 0 -2,000	FY26E 10,341 5,671 1,701 -2,603 -238 14,872 -780 14,092 -6,500 7,592 0 780 -5,720 0 -2,000
Y/E March Net Profit / (Loss) Before Tax / EO Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC CF from Operations Others CF from Operating incl EO (inc)/dec in FA Free Cash Flow (Pur)/Sale of Investments Others CF from Investments Issue of Shares (Inc)/Dec in Debt Interest Paid	3,002 1,913 1,280 -1,097 4,007 <b>9,105</b> -331 <b>8,774</b> -14,630 <b>-5,856</b> 99 2,739 <b>-11,793</b> 0 4,425 -1,280	896 5,425 4,730 -295 -2,647 8,108 -238 7,870 -3,838 4,033 0 -66 -3,903 5,041 -674 -1,151 -360	-9,388 5,748 4,949 72 -803 578 -4,705 -4,127 -1,166 -5,293 0 -1,720 -2,886 10,931 1,768 -982	-6,807 6,144 4,938 99 434 4,808 -3,140 1,668 -1,245 423 0 1,217 -28 183 1,553 -1,246 0	-2,089 3,010 5,600 1 -1,969 4,553 4,086 8,639 -6,339 2,300 0 581 -5,759 305 1,260 -1,442 0	3,280 4,829 1,923 -826 1,121 10,327 -780 9,547 -6,500 3,047 0 780 -5,720 0 -2,000 -1,923	6,977 5,411 1,791 -1,756 -646 11,777 -780 10,997 -6,500 4,497 0 780 -5,720 0 -2,000 -1,791	FY26E 10,341 5,671 1,701 -2,603 -238 14,872 -780 14,092 -6,500 7,592 0 780 -5,720 0 -2,000 -1,701
Y/E March  Net Profit / (Loss) Before Tax / EO  Depreciation Interest & Finance Charges  Direct Taxes Paid (Inc)/Dec in WC  CF from Operations Others  CF from Operating incl EO (inc)/dec in FA  Free Cash Flow (Pur)/Sale of Investments Others  CF from Investments Issue of Shares (Inc)/Dec in Debt Interest Paid Dividend Paid	3,002 1,913 1,280 -1,097 4,007 <b>9,105</b> -331 <b>8,774</b> -14,630 <b>-5,856</b> 99 2,739 <b>-11,793</b> 0 4,425 -1,280 -113	896 5,425 4,730 -295 -2,647 8,108 -238 7,870 -3,838 4,033 0 -66 -3,903 5,041 -674 -1,151 -360 -4,965	-9,388 5,748 4,949 72 -803 578 -4,705 -4,127 -1,166 -5,293 0 -1,720 -2,886 10,931 1,768 -982 0 -962	-6,807 6,144 4,938 99 434 4,808 -3,140 1,668 -1,245 423 0 1,217 -28 183 1,553 -1,246 0 -2,658	-2,089 3,010 5,600 1 -1,969 4,553 4,086 8,639 -6,339 2,300 0 581 -5,759 305 1,260 -1,442 0 -7,059	3,280 4,829 1,923 -826 1,121 10,327 -780 9,547 -6,500 3,047 0 780 -5,720 0 -2,000 -1,923 0 0	6,977 5,411 1,791 -1,756 -646 11,777 -780 10,997 -6,500 4,497 0 780 -5,720 0 -2,000 -1,791 0 0	FY26E 10,341 5,671 1,701 -2,603 -238 14,872 -780 14,092 -6,500 7,592 0 780 -5,720 0 -2,000 -1,701 0 0
Y/E March  Net Profit / (Loss) Before Tax / EO  Depreciation Interest & Finance Charges  Direct Taxes Paid (Inc)/Dec in WC  CF from Operations Others  CF from Operating incl EO (inc)/dec in FA  Free Cash Flow (Pur)/Sale of Investments Others  CF from Investments Issue of Shares (Inc)/Dec in Debt Interest Paid Dividend Paid Others	3,002 1,913 1,280 -1,097 4,007 <b>9,105</b> -331 <b>8,774</b> -14,630 <b>-5,856</b> 99 2,739 <b>-11,793</b> 0 4,425 -1,280 -113	896 5,425 4,730 -295 -2,647 8,108 -238 7,870 -3,838 4,033 0 -66 -3,903 5,041 -674 -1,151 -360 -4,965 -2,110	-9,388 5,748 4,949 72 -803 578 -4,705 -4,127 -1,166 -5,293 0 -1,720 -2,886 10,931 1,768 -982 0 -962 10,755	-6,807 6,144 4,938 99 434 4,808 -3,140 1,668 -1,245 423 0 1,217 -28 183 1,553 -1,246 0 -2,658 -2,168	-2,089 3,010 5,600 1 -1,969 4,553 4,086 8,639 -6,339 2,300 0 581 -5,759 305 1,260 -1,442 0 -7,059 -6,935	3,280 4,829 1,923 -826 1,121 10,327 -780 9,547 -6,500 3,047 0 780 -5,720 0 -2,000 -1,923 0	6,977 5,411 1,791 -1,756 -646 11,777 -780 10,997 -6,500 4,497 0 780 -5,720 0 -2,000 -1,791 0 0 -3,791	FY26E 10,341 5,671 1,701 -2,603 -238 14,872 -780 14,092 -6,500 7,592 0 780 -5,720 0 -2,000 -1,701 0 0 -3,701
Y/E March Net Profit / (Loss) Before Tax / EO Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC CF from Operations Others CF from Operating incl EO (inc)/dec in FA Free Cash Flow (Pur)/Sale of Investments Others CF from Investments Issue of Shares (Inc)/Dec in Debt Interest Paid Dividend Paid Others CF from Fin. Activity Inc/Dec of Cash	3,002 1,913 1,280 -1,097 4,007 9,105 -331 8,774 -14,630 -5,856 99 2,739 -11,793 0 4,425 -1,280 -113 0 3,033 14	896 5,425 4,730 -295 -2,647 8,108 -238 7,870 -3,838 4,033 0 -66 -3,903 5,041 -674 -1,151 -360 -4,965 -2,110 1,857	-9,388 5,748 4,949 72 -803 578 -4,705 -4,127 -1,166 -5,293 0 -1,720 -2,886 10,931 1,768 -982 0 -962 10,755 3,742	-6,807 6,144 4,938 99 434 4,808 -3,140 1,668 -1,245 423 0 1,217 -28 183 1,553 -1,246 0 -2,658 -2,168 -528	-2,089 3,010 5,600 1 -1,969 4,553 4,086 8,639 -6,339 2,300 0 581 -5,759 305 1,260 -1,442 0 -7,059 -6,935 -4,055	3,280 4,829 1,923 -826 1,121 10,327 -780 9,547 -6,500 3,047 0 780 -5,720 0 -2,000 -1,923 0 0 -3,923	6,977 5,411 1,791 -1,756 -646 11,777 -780 10,997 -6,500 4,497 0 780 -5,720 0 -2,000 -1,791 0 0 -3,791 1,486	FY26E 10,341 5,671 1,701 -2,603 -238 14,872 -780 14,092 -6,500 7,592 0 780 -5,720 0 -2,000 -1,701 0 0 -3,701 4,671
Y/E March Net Profit / (Loss) Before Tax / EO Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC CF from Operations Others CF from Operating incl EO (inc)/dec in FA Free Cash Flow (Pur)/Sale of Investments Others CF from Investments Issue of Shares (Inc)/Dec in Debt Interest Paid Dividend Paid Others CF from Fin. Activity Inc/Dec of Cash Add: Beginning Balance	3,002 1,913 1,280 -1,097 4,007 9,105 -331 8,774 -14,630 -5,856 99 2,739 -11,793 0 4,425 -1,280 -113 0 3,033 14 328	896 5,425 4,730 -295 -2,647 8,108 -238 7,870 -3,838 4,033 0 -66 -3,903 5,041 -674 -1,151 -360 -4,965 -2,110 1,857 -74	-9,388 5,748 4,949 72 -803 578 -4,705 -4,127 -1,166 -5,293 0 -1,720 -2,886 10,931 1,768 -982 0 -962 10,755 3,742 1,783	-6,807 6,144 4,938 99 434 4,808 -3,140 1,668 -1,245 423 0 1,217 -28 183 1,553 -1,246 0 -2,658 -2,168 -528 5,524	-2,089 3,010 5,600 1 -1,969 4,553 4,086 8,639 -6,339 2,300 0 581 -5,759 305 1,260 -1,442 0 -7,059 -6,935 -4,055 4,996	3,280 4,829 1,923 -826 1,121 10,327 -780 9,547 -6,500 3,047 0 780 -5,720 0 -2,000 -1,923 0 0 -3,923 -96 941	6,977 5,411 1,791 -1,756 -646 11,777 -780 10,997 -6,500 4,497 0 780 -5,720 0 -2,000 -1,791 0 0 -3,791 1,486 845	FY26E 10,341 5,671 1,701 -2,603 -238 14,872 -780 14,092 -6,500 7,592 0 780 -5,720 0 -2,000 -1,701 0 0 -3,701 4,671 2,331
Y/E March Net Profit / (Loss) Before Tax / EO Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC CF from Operations Others CF from Operating incl EO (inc)/dec in FA Free Cash Flow (Pur)/Sale of Investments Others CF from Investments Issue of Shares (Inc)/Dec in Debt Interest Paid Dividend Paid Others CF from Fin. Activity Inc/Dec of Cash Add: Beginning Balance Closing Balance	3,002 1,913 1,280 -1,097 4,007 9,105 -331 8,774 -14,630 -5,856 99 2,739 -11,793 0 4,425 -1,280 -113 0 3,033 14	896 5,425 4,730 -295 -2,647 8,108 -238 7,870 -3,838 4,033 0 -66 -3,903 5,041 -674 -1,151 -360 -4,965 -2,110 1,857 -74 1,783	-9,388 5,748 4,949 72 -803 578 -4,705 -4,127 -1,166 -5,293 0 -1,720 -2,886 10,931 1,768 -982 0 -962 10,755 3,742 1,783 5,524	-6,807 6,144 4,938 99 434 4,808 -3,140 1,668 -1,245 423 0 1,217 -28 183 1,553 -1,246 0 -2,658 -2,168 -528 5,524 4,996	-2,089 3,010 5,600 1 -1,969 4,553 4,086 8,639 -6,339 2,300 0 581 -5,759 305 1,260 -1,442 0 -7,059 -6,935 -4,055 4,996 941	3,280 4,829 1,923 -826 1,121 10,327 -780 9,547 -6,500 3,047 0 780 -5,720 0 -2,000 -1,923 0 0 -3,923 -96 941 845	6,977 5,411 1,791 -1,756 -646 11,777 -780 10,997 -6,500 4,497 0 780 -5,720 0 -2,000 -1,791 0 0 -3,791 1,486 845 2,331	FY26E 10,341 5,671 1,701 -2,603 -238 14,872 -780 14,092 -6,500 7,592 0 780 -5,720 0 -2,000 -1,701 0 0 -3,701 4,671 2,331 7,002
Y/E March Net Profit / (Loss) Before Tax / EO Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC CF from Operations Others CF from Operating incl EO (inc)/dec in FA Free Cash Flow (Pur)/Sale of Investments Others CF from Investments Issue of Shares (Inc)/Dec in Debt Interest Paid Dividend Paid Others CF from Fin. Activity Inc/Dec of Cash Add: Beginning Balance	3,002 1,913 1,280 -1,097 4,007 9,105 -331 8,774 -14,630 -5,856 99 2,739 -11,793 0 4,425 -1,280 -113 0 3,033 14 328	896 5,425 4,730 -295 -2,647 8,108 -238 7,870 -3,838 4,033 0 -66 -3,903 5,041 -674 -1,151 -360 -4,965 -2,110 1,857 -74	-9,388 5,748 4,949 72 -803 578 -4,705 -4,127 -1,166 -5,293 0 -1,720 -2,886 10,931 1,768 -982 0 -962 10,755 3,742 1,783	-6,807 6,144 4,938 99 434 4,808 -3,140 1,668 -1,245 423 0 1,217 -28 183 1,553 -1,246 0 -2,658 -2,168 -528 5,524	-2,089 3,010 5,600 1 -1,969 4,553 4,086 8,639 -6,339 2,300 0 581 -5,759 305 1,260 -1,442 0 -7,059 -6,935 -4,055 4,996	3,280 4,829 1,923 -826 1,121 10,327 -780 9,547 -6,500 3,047 0 780 -5,720 0 -2,000 -1,923 0 0 -3,923 -96 941	6,977 5,411 1,791 -1,756 -646 11,777 -780 10,997 -6,500 4,497 0 780 -5,720 0 -2,000 -1,791 0 0 -3,791 1,486 845	FY26E 10,341 5,671 1,701 -2,603 -238 14,872 -780 14,092 -6,500 7,592 0 780 -5,720 0 -2,000 -1,701 0 0 -3,701 4,671 2,331

Investment in securities market are subject to market risks. Read all the related documents carefully before investing

## NOTES

Explanation of Investment Rating		
Investment Rating	Expected return (over 12-month)	
BUY	>=15%	
SELL	<-10%	
NEUTRAL	< - 10 % to 15%	
UNDER REVIEW	Rating may undergo a change	
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation	

\*In case the recommendation given by the Research Analyst is inconsistent with the investment rating legend for a continuous period of 30 days, the Research Analyst shall be within following 30 days take appropriate measures to make the recommendation consistent with the investment rating legend. Disclosures

The following Disclosures are being made in compliance with the SEBI Research Analyst Regulations 2014 (herein after referred to as the Regulations).

Motilal Oswal Financial Services Ltd. (MOFSL) is a SEBI Registered Research Analyst having registration no. INH00000412. MOFSL, the Research Entity (RE) as defined in the Regulations, is engaged in the business of providing Stock broking services, Depository participant services & distribution of various financial products. MOFSL is a listed public company, the details in respect of which are available on om. MOFSL (erstwhile Motilal Oswal Securities Limited - MOSL) is registered with the Securities & Exchange Board of India (SEBI) and is a registered Trading Member with National Stock Exchange of India Ltd. (NSE) and Bombay Stock Exchange Limited (BSE), Multi Commodity Exchange of India Limited (MCX) and National Commodity & Derivatives Exchange Limited (NCDEX) for its stock broking activities & is Depository participant with Central Depository Services Limited (CDSL) National Securities Depository Limited (NSDL), NERL, COMRIS and CCRL and is member of Association of Mutual Funds of India (AMFI) for distribution of financial products and Insurance Regulatory & Development Authority of India (IRDA) as Corporate Agent for insurance products. Details of associate entities of Motilal Oswal Financial Services Limited are available on the website at http MOFSL and its associate company(ies), their directors and Research Analyst and their relatives may; (a) from time to time, have a long or short position in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein. (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies) or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions., however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.

MOFSL and / or its affiliates do and seek to do business including investment banking with companies covered in its research reports. As a result, the recipients of this report should be aware that MOFSL may have a potential conflict of interest that may affect the objectivity of this report. Compensation of Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions. Details of pending Enquiry Proceedings of Motilal Oswal Financial Services Limited are available on the website at laxy.motilaloswal.com/ResearchAnalyst/PublishViewLitigation.aspx

A graph of daily closing prices of securities is available at www.nseindia.com, www.bseindia.com. Research Analyst views on Subject Company may vary based on Fundamental research and Technical Research. Proprietary trading desk of MOFSL or its associates maintains arm's length distance with Research Team as all the activities are segregated from MOFSL research activity and therefore it can have an independent view with regards to Subject Company for which Research Team have expressed their views.

#### Regional Disclosures (outside India)

This report is not directed or intended for distribution to or use by any person or entity resident in a state, country or any jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL & its group companies to registration or licensing requirements within such jurisdictions.

For Hong Kong:
This report is distributed in Hong Kong by Motilal Oswal capital Markets (Hong Kong) Private Limited, a licensed corporation (CE AYY-301) licensed and regulated by the Hong Kong Securities and Futures

| Company Commission (SFC) pursuant to the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) "SFO". As per SEBI (Research Analyst Regulations) 2014 Motifal Oswal Securities (SEBI Reg. No. INH00000412) has an agreement with Motilal Oswal capital Markets (Hong Kong) Private Limited for distribution of research report in Hong Kong. This report is intended for distribution only to "Professional Investors" as defined in Part I of Schedule 1 to SFO. Any investment or investment activity to which this document relates is only available to professional investor and will be engaged only with professional investors." Nothing here is an offer or solicitation of these securities, products and services in any jurisdiction where their offer or sale is not qualified or exempt from registration. The Indian Analyst(s) who compile this report is/are not located in Hong Kong & are not conducting Research Analysis in Hong Kong.

Motilal Oswal Financial Services Limited (MOFSL) is not a registered broker - dealer under the U.S. Securities Exchange Act of 1934, as amended (the "1934 act") and under applicable state laws in the United States. In addition MOFSL is not a registered investment adviser under the U.S. Investment Advisers Act of 1940, as amended (the "Advisers Act" and together with the 1934 Act, the "Acts), and under applicable state laws in the United States. Accordingly, in the absence of specific exemption under the Acts, any brokerage and investment services provided by MOFSL, including the products and services described herein are not available to or intended for U.S. persons. This report is intended for distribution only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the Exchange Act and interpretations thereof by SEC (henceforth referred to as "major institutional investors"). This document must not be acted on or relied on by persons who are not major institutional investors. Any investment or investment activity to which this document relates is only available to major institutional investors and will be engaged in only with major institutional investors. In reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act") and interpretations thereof by the U.S. Securities and Exchange Commission ("SEC") in order to conduct business with Institutional Investors based in the U.S., MOFSL has entered into a chaperoning agreement with a U.S. registered broker-dealer, Motilal Oswal Securities International Private Limited. ("MOSIPL"). Any business interaction pursuant to this report will have to be executed within the provisions of this chaperoning agreement.

The Research Analysts contributing to the report may not be registered /qualified as research analyst with FINRA. Such research analyst may not be associated persons of the U.S. registered broker-dealer, MOSIPL, and therefore, may not be subject to NASD rule 2711 and NYSE Rule 472 restrictions on communication with a subject company, public appearances and trading securities held by a research analyst account.

For Singapore
In Singapore, this report is being distributed by Motilal Oswal Capital Markets Singapore Pte Ltd ("MOCMSPL") (Co. Reg. NO. 201129401Z) which is a holder of a capital markets services license and an exempt financial adviser in Singapore. As per the approved agreement under Paragraph 9 of Third Schedule of Securities and Futures Act (CAP 289) and Paragraph 11 of First Schedule of Financial Advisors Act (CAP 110) provided to MOCMSPL by Monetary Authority of Singapore. Persons in Singapore should contact MOCMSPL in respect of any matter arising from, or in connection with this report/publication/communication. This report is distributed solely to persons who qualify as "Institutional Investors", of which some of whom may consist of "accredited" institutional investors as defined in section 4A(1) of the Securities and Futures Act, Chapter 289 of Singapore ("the SFA"). Accordingly, if a Singapore person is not or ceases to be such an institutional investor, such Singapore Person must immediately discontinue any use of this Report and inform MOCMSPL.

#### Specific Disclosures

- MOFSL, Research Analyst and/or his relatives does not have financial interest in the subject company, as they do not have equity holdings in the subject company.
- MOFSL, Research Analyst and/or his relatives do not have actual/beneficial ownership of 1% or more securities in the subject company
- MOFSL, Research Analyst and/or his relatives have not received compensation/other benefits from the subject company in the past 12 months
- MOFSL, Research Analyst and/or his relatives do not have material conflict of interest in the subject company at the time of publication of research report
- Research Analyst has not served as director/officer/employee in the subject company MOFSL has not acted as a manager or co-manager of public offering of securities of the subject company in past 12 months 6
- MOFSL has not received compensation for investment banking/ merchant banking/brokerage services from the subject company in the past 12 months MOFSL has not received compensation for other than investment banking/merchant banking/brokerage services from the subject company in the past 12 months
- 8
- MOFSL has not received any compensation or other benefits from third party in connection with the research report
- MOFSL has not engaged in market making activity for the subject company

#### The associates of MOFSL may have:

- financial interest in the subject company
- actual/beneficial ownership of 1% or more securities in the subject company at the end of the month immediately preceding the date of publication of the Research Report or date of the public
- received compensation/other benefits from the subject company in the past 12 months
- any other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.
- acted as a manager or co-manager of public offering of securities of the subject company in past 12 months
- be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies)
- received compensation from the subject company in the past 12 months for investment banking / merchant banking / brokerage services or from other than said services.
- Served subject company as its clients during twelve months preceding the date of distribution of the research report

11 31 January 2024

The associates of MOFSL has not received any compensation or other benefits from third party in connection with the research report

Above disclosures include beneficial holdings lying in demat account of MOFSL which are opened for proprietary investments only. While calculating beneficial holdings, It does not consider demat accounts which are opened in name of MOFSL for other purposes (i.e holding client securities, collaterals, error trades etc.). MOFSL also earns DP income from clients which are not considered in above disclosures.

Analyst Certification

The views expressed in this research report accurately reflect the personal views of the analyst(s) about the subject securities or issues, and no part of the compensation of the research analyst(s) was, is, or will be directly or indirectly related to the specific recommendations and views expressed by research analyst(s) in this report.

#### Terms & Conditions:

This report has been prepared by MOFSL and is meant for sole use by the recipient and not for circulation. The report and information contained herein is strictly confidential and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of MOFSL. The report is based on the facts, figures and information that are considered true, correct, reliable and accurate. The intent of this report is not recommendatory in nature. The information is obtained from publicly available media or other sources believed to be reliable. Such information has not been independently verified and no guaranty, representation of warranty, express or implied, is made as to its accuracy, completeness or correctness. All such information and opinions are subject to change without notice. The report is prepared solely for informational purpose and does not constitute an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments for the clients. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. MOFSL will not treat recipients as customers by virtue of their receiving this report.

#### Disclaimer

The report and information contained herein is strictly confidential and meant solely for the selected recipient and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent. This report and information herein is solely for informational purpose and may not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Nothing in this report constitutes investment, legal, accounting and tax advice or a representation that any investment or strategy is suitable or appropriate to your specific circumstances. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient. This may not be taken in substitution for the exercise of independent judgment by any recipient. Each recipient of this document should make such investigations as it deems necessary to arrive at an independent evaluation of an investment in the securities of companies referred to in this document (including the merits and risks involved), and should consult its own advisors to determine the merits and risks of such an investment. The investment discussed or views expressed may not be suitable for all investors. Certain transactions -including those involving futures, options, another derivative products as well as non-investment grade securities - involve substantial risk and are not suitable for all investors. No representation or warranty, express or implied, is made as to the accuracy, completeness or fairness of the information and opinions contained in this document. The Disclosures of Interest Statement incorporated in this document is provided solely to enhance the transparency and should not be treated as endorsement of the views expressed in the report. This information is subject to change without any prior notice. The Company reserves the right to make modifications and alternations to this statement as may be required from time to time without any prior approval. MOFSL, its associates, their directors and the employees may from time to time, effect or have effected an own account transaction in, or deal as principal or agent in or for the securities mentioned in this document. They may perform or seek to perform investment banking or other services for, or solicit investment banking or other business from, any company referred to in this report. Each of these entities functions as a separate, distinct and independent of each other. The recipient should take this into account before interpreting the document. This report has been prepared on the basis of information that is already available in publicly accessible media or developed through analysis of MOFSL. The views expressed are those of the analyst, and the Company may or may not subscribe to all the views expressed therein. This document is being supplied to you solely for your information and may not be reproduced, redistributed or passed on, directly or indirectly, to any other person or published, copied, in whole or in part, for any purpose. This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL to any registration or licensing requirement within such jurisdiction. The securities described herein may or may not be eligible for sale in all jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction. Neither the Firm, not its directors, employees, agents or representatives shall be liable for any damages whether direct or indirect, incidental, special or consequential including lost revenue or lost profits that may arise from or in connection with the use of the information. The person accessing this information specifically agrees to exempt MOFSL or any of its affiliates or employees from, any and all responsibility/liability arising from such misuse and agrees not to hold MOFSL or any of its affiliates or employees responsible for any such misuse and further agrees to hold MOFSL or any of its affiliates or employees free and harmless from all losses, costs, damages, expenses that may be suffered by the person accessing this information due to any errors and delays. This report is meant for the clients of Motilal Oswal only.

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors.

Registrated Office Address: Motilal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai-400025; Tel No.: 022 - 71934200 / 71934263; www.motilaloswal.com.

Correspondence Address: Palm Spring Centre, 2nd Floor, Palm Court Complex, New Link Road, Malad (West), Mumbai-400 064. Tel No: 022 71881000. Details of Compliance Officer: Neeraj Agarwal, Email Id: na@motilaloswal.com, Contact No.:022-40548085.

Grievance Redressal Cell:

OTTO TATION TO A TOWN OF THE TOWN		
Contact Person	Contact No.	Email ID
Ms. Hemangi Date	022 40548000 / 022 67490600	query@motilaloswal.com
Ms. Kumud Upadhyay	022 40548082	servicehead@motilaloswal.com
Mr. Aiay Menon	022 40548083	am@motilaloswal.com

Registration details of group entities.: Motilal Oswal Financial Services Ltd. (MOFSL): INZ000158836 (BSE/NSE/MCX/NCDEX); CDSL and NSDL: IN-DP-16-2015; Research Analyst: INH000000412 . AMFI: ARN .: 146822. IRDA Corporate Agent – CA0579. Motilal Oswal Financial Services Ltd. is a distributor of Mutual Funds, PMS, Fixed Deposit, Insurance, Bond, NCDs and IPO products. Customer having any query/feedback/ clarification may write to query@motilaloswal.com. In case of grievances for any of the services rendered by Motilal Oswal Financial Services Limited (MOFSL) write to grievances@motilaloswal.com, for DP to dpgrievances@motilaloswal.com.