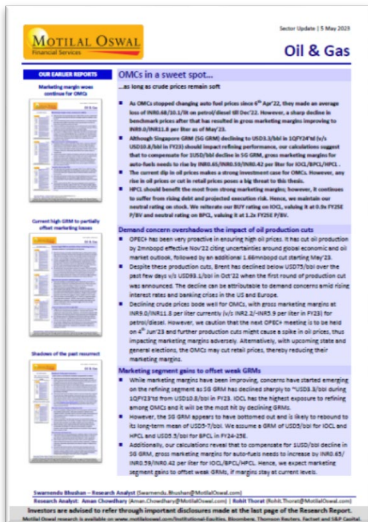
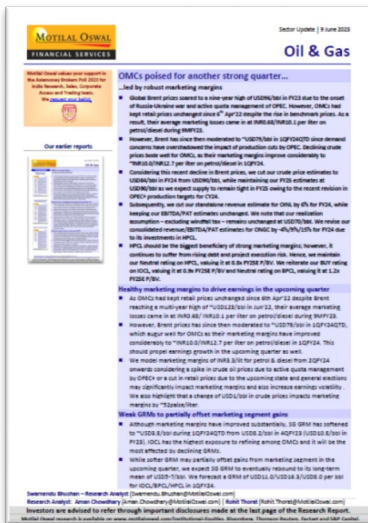


Motilal Oswal values your support in the Asiamoney Brokers Poll 2023 for India Research, Sales, Corporate Access and Trading team. We request your ballot.



OUR EARLIER REPORTS



Dark clouds looming over global GRMs...

...as capacities expand amid slowing demand

- In commodities, forecasting is always fraught with geopolitical risks and strategically driven decisions. Just prior to the implementation of IMO 2020, a popular belief held that due to improved demand of diesel for blending with marine fuel, GRMs would rise. However, SG GRM averaged ~USD1/bbl during Oct'19-Sep'21. We held a contra view ([refer to our IMO report](#)) to this widespread belief.
- Moreover, just when most of the analysts believed that due to the onslaught of EVs, refining capacity additions would slow and we would have a golden age of refining, the latest IEA report presents a completely grim picture for the refiners. Spare global refinery capacity is likely to reach 8mnbopd by CY28 amid capacity additions, slowing oil demand from transportation sector and competition from non-refined products.
- China will play a key role in balancing the global refined product market as ~44% of the upcoming capacity during the next six years and ~40% of global spare capacity in CY28 will be concentrated in China.
- Oversupply may lead to a glut of refined products in global markets that may weaken refining margins structurally over the medium term. IOCL will be the most hit by declining GRMs due to its highest refining leverage among OMCs.

Refined product supply to outpace demand growth

- IEA expects net global refining capacity to expand 4.4mnbopd during CY22-28, far exceeding demand growth, thereby leading to a spare capacity of 8mnbopd in CY28.
- Over the past 50 years, transportation fuels have been the key drivers of refined product growth. However, oil demand from global transportation is likely to peak in CY26 led by improved ICE vehicle efficiencies and increased penetration of EVs. Share of EVs in new car sales is projected to rise to 25% in CY28 from 14% in CY22.
- Refined product demand is expected to be further hit by growing supply of non-refined products such as NGLs, bio-fuels, and CTLs. Share of refined products in total liquid demand is expected to decline to 82.5% in CY28 from 83.3% in CY22.
- Oversupply may lead to a glut of refined products in global markets that may weaken refining margins structurally over the medium term. We assume a GRM of USD5.0/bbl for IOCL and HPCL, USD5.5/bbl for BPCL and USD6.0/bbl for MRPL from 2QFY24. These assumptions, however, would change with the intake of discounted Russian crude.

China to cast a major influence on global GRMs

- China will be the single largest contributor to net global refining capacity growth over CY22-28E accounting for ~44% of additional capacity. Moreover, it will also account for ~40% of global spare refining capacity in CY28E.
- Petrochemicals will be the key demand driver as ~51% of the upcoming global olefin capacity during CY22-28E will be concentrated in China. The country's naphtha demand is set to rise by 1mnbopd while LPG demand is expected to jump by 530kbopd during the same period.
- Chinese government enforces a strict quota system on crude imports as well as exports of refined products; hence, with the largest refining capacity in the world, its policy decisions will play a major role in shaping up the supply-demand dynamics of the global refined product market.

Swarnendu Bhushan – Research Analyst (Swarnendu.Bhushan@MotilalOswal.com)

Research Analyst: Rohit Thorat (Rohit.Thorat@MotilalOswal.com) | Aman Chowdhary (Aman.Chowdhary@MotilalOswal.com)

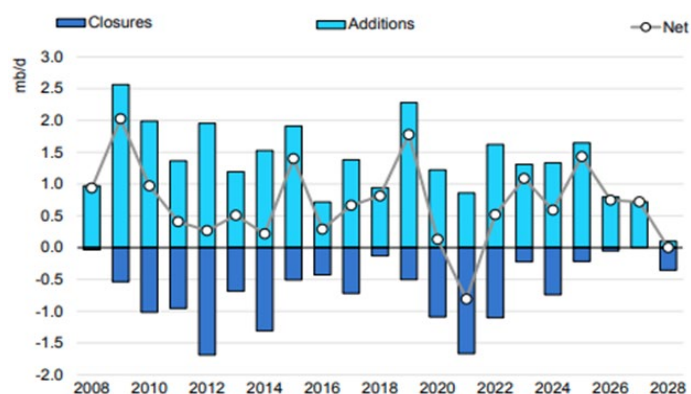
Investors are advised to refer through important disclosures made at the last page of the Research Report.

Motilal Oswal research is available on www.motilaloswal.com/Institutional-Equities, Bloomberg, Thomson Reuters, Factset and S&P Capital.

Valuation and view

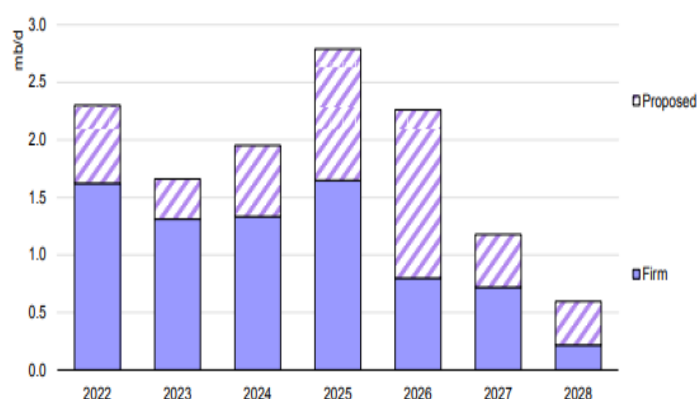
- **RIL:** While upstream production is expected to increase to 30mmscmd in FY24 from 19mmscmd in FY23, concerns remain on refining and petrochem margins going forward. Using SOTP, we value the Refining and Petrochemical segments at 7.5x EV/EBITDA, arriving at a valuation of INR879/share for standalone business. We ascribe an equity valuation of INR800/share to RJio and INR1,354/share to Reliance Retail and adjust for standalone debt to arrive at our **TP of INR2,800. Reiterate BUY.**
- **IOCL** is set to commission various projects over the next two years, driving growth further. Refinery projects, currently underway, are likely to be completed as follows: Panipat refinery (25mmtpa) by Sep'24, Gujarat refinery (18mmtpa) by Aug'23, and Baruni refinery (9mmtpa) by Apr'23, according to the earlier guidance. **IOCL is likely to be hit the most among its peers from a decline in refining margin. We value the stock at 0.9x FY25E P/BV to arrive at our TP of INR112. Reiterate BUY.**
- **BPCL:** The estimated capex for FY24 stands at INR100b. The company recently approved a capex of INR490b for setting up an ethylene cracker at Bina refinery along with expansion of the refinery. BPCL will also be setting up Petroleum Oil Lubricant and Lube Oil Base Stock installations at Rasayani at a capex of ~INR28b. **We value the stock at 1.2x FY25E P/BV to arrive at our TP of INR395. Maintain Neutral.**
- **HPCL:** Completion of various ongoing projects is likely to drive growth over the next 3-5 years such as – Bhatinda refinery expansion, Vizag refinery expansion, and new Rajasthan (Barmer) refinery in FY24. **Despite the growth potential, we maintain our Neutral rating, given its project execution risk at Visakhapatnam and mounting debt levels.** We value the stock at 0.8x FY25E P/BV to arrive at our TP of INR275.
- **MRPL:** Multiple initiatives are in place to improve the contribution from marketing margins in both domestic and export markets along with the B2B segment. However, our doubt still remains strong on the capability of the company to deliver sustainable earnings growth. Considering the above factors, **we maintain our Neutral rating with a TP of INR73, valuing the entity at 4.5x FY25E EBITDA of INR57b.**

Exhibit 1: Net global refining capacity to expand 4.4mnbopd during CY22-28E



Source: IEA, MOFSL

Exhibit 2: Firm and proposed refinery capacity additions

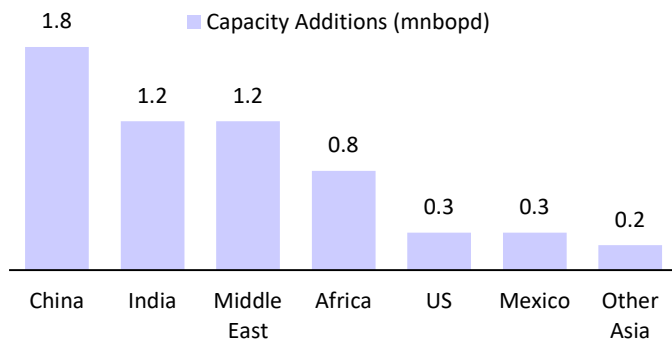


Source: IEA, MOFSL

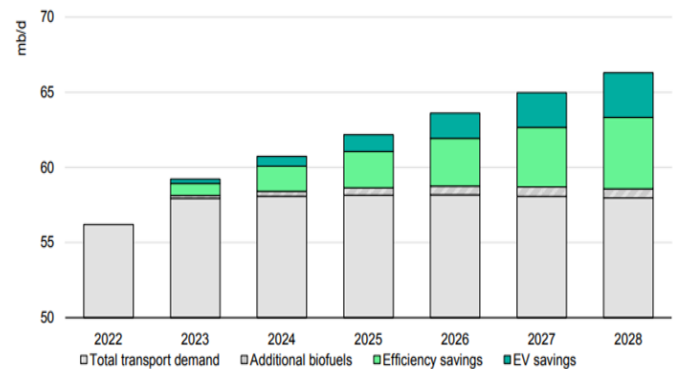
Exhibit 3: Global net refinery capacity additions

	2022	2028E	Change	2022	2028E	Change	2022	2028E
	Total capacity (mnbopd)			Refinery throughput (mnbopd)			Utilisation rates	
US	17.7	17.6	-0.1	15.9	15.2	-0.8	90%	86%
Other North America	3.4	3.8	0.3	2.6	2.8	0.2	74%	73%
Europe	14.6	14.3	-0.2	12.2	11.4	-0.8	84%	80%
FSU	9.1	9.2	0.2	6.5	6.3	-0.2	72%	68%
China	18.2	19.7	1.5	13.7	16.5	2.9	75%	84%
India	5.2	6.2	1.0	5.1	6.2	1.1	98%	100%
Other Asia	14.6	14.5	-0.1	11.0	11.0	0.0	76%	76%
Middle East	10.5	11.4	0.9	8.5	9.8	1.3	80%	86%
Latin America	6.1	6.3	0.2	3.6	3.7	0.1	58%	58%
Africa	3.2	4.0	0.8	1.8	2.4	0.6	55%	60%
World	102.6	107.1	4.5	80.8	85.2	4.4	79%	80%
Atlantic Basin	54.2	55.3	1.1	42.4	41.5	-0.9	78%	75%
East of Suez	48.4	51.7	3.3	38.4	43.7	5.3	79%	84%

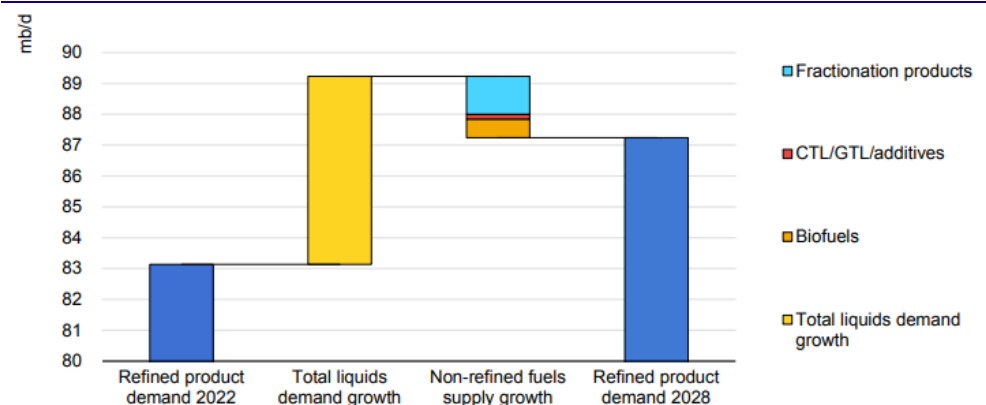
Source: IEA, MOFSL

Exhibit 4: China to lead the refinery capacity additions followed by India and the Middle East

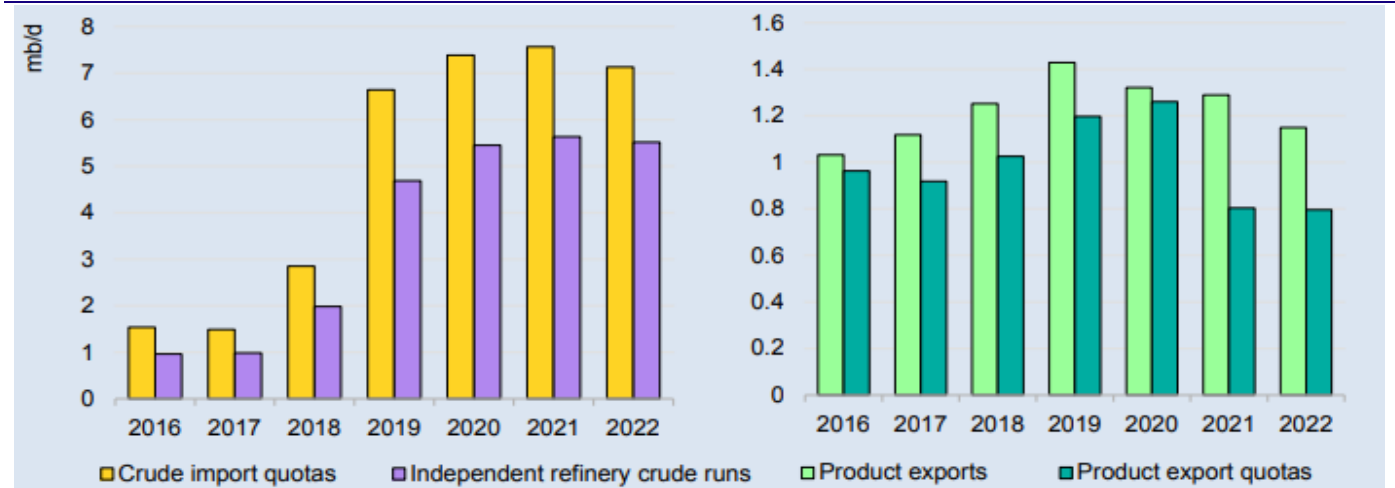
Source: IEA, MOFSL

Exhibit 5: Improved ICE efficiencies and EVs to shun 7.8mnbopd of extra oil demand during CY22-28E

Source: IEA, MOFSL

Exhibit 6: Refined product demand to be further hit by rising supply of non-refined products

Source: IEA, MOFSL

Exhibit 7: China's quotas to have a significant impact on global supply and margins

Source: IEA, MOFSL

Exhibit 8: Capex outlay for IOCL

Projects	Estimated Cost (INR b)
Refining	717
Panipat refinery expansion to 25 MMTPA from 15 MMTPA	346
Barauni refinery expansion to 9 MMTPA from 6 MMTPA	148
Gujarat refinery expansion and Petrochemical & Lube Integration	189
Fuel quality upgradation at Paradip refinery	34
Petrochemicals	276
PX-PTA project at Paradip refinery	138
Ethylene Glycol Project at Paradip refinery	57
Acrylics/ Oxo-Alcohol Project at Dumad	53
Naphtha Cracker Expansion Project at Panipat refinery	16
PX-PTA Expansion at Panipat	13
Pipeline	251
Mundra Panipat Crude Oil Pipeline	90
Ennore-Tuticorin Natural Gas Pipeline	60
Paradip Hyderabad Pipeline Project	33
30" OD Crude Oil Pipeline in H-B section of PHBPL	37
Augmentation of Paradip – Haldia – Durgapur LPG Pipeline and its extension up to Patna and Muzaffarpur	30
Marketing	43
LPG bottling plants & import facilities	29
Integrated Grass root Lube Complex at Chennai	14
CGDs	210
Net Zero Target (by 2046)	2,000
Total	3,497

Source: Company, MOFSL

Exhibit 9: Capex outlay for BPCL

Refining/Petrochemicals (1.2mmtpa cracker at Bina)	500
E&P	250
Marketing	250
Depot/terminals/Ros	250
Renewables	100
CGDs, etc.	400
Total	1,500

Source: Company, MOFSL

Exhibit 10: Capex outlay for HPCL

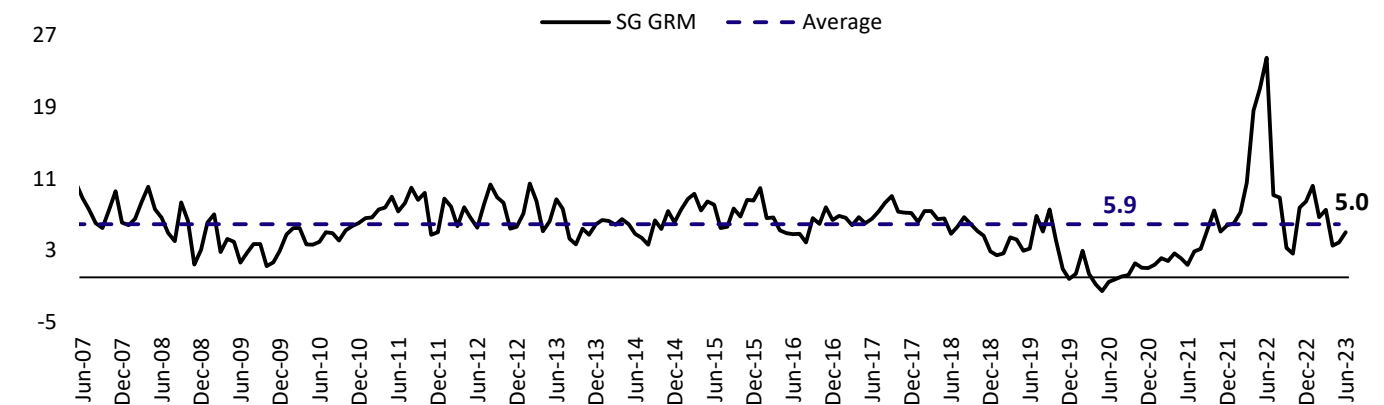
Refining	1,100
Vizag expansion to 15mmtpa from 8.3mmtpa	262
Greenfield 9mmtpa Rajasthan refinery (Barmer)	533
Miscellaneous	305
Marketing & Pipeline	150
Marketing	90
Pipeline	60
Barmer – Palanpur pipeline project	
Renewables/biofuels	175
R&D & Digital	25
CGDs	200
Total	1,650

Source: Company, MOFSL

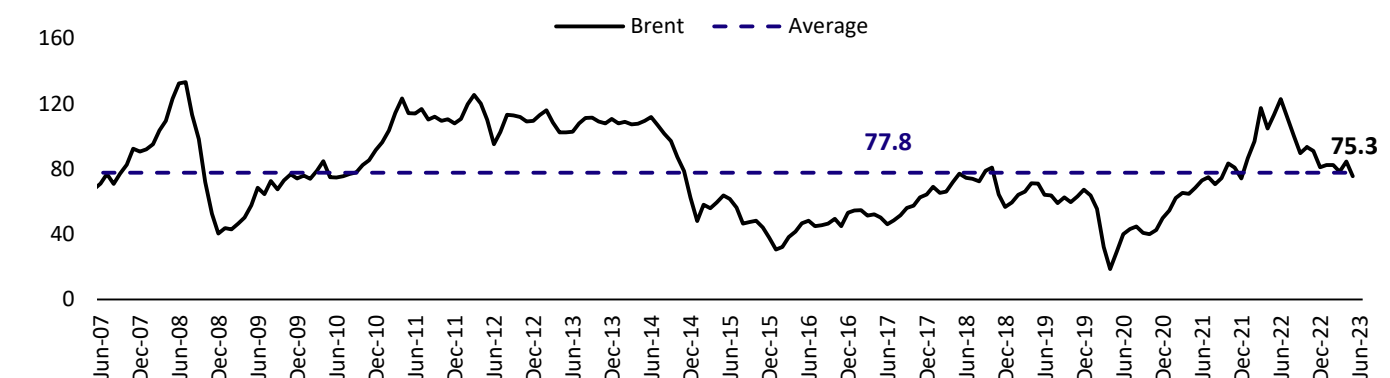
Exhibit 11: Valuation snapshot

Company	Rating	TP (INR)	EPS (INR)			P/E ratio (x)			P/BV ratio (x)			EV/EBITDA ratio (x)			RoE (%)		
			FY23	FY24E	FY25E	FY23	FY24E	FY25E	FY23	FY24E	FY25E	FY23	FY24E	FY25E	FY23	FY24E	FY25E
R I L	BUY	2,800	98.6	108.3	120.4	25.8	23.4	21.1	2.0	1.8	1.7	13.8	12.8	11.2	8.3	8.6	8.8
I O C L	BUY	112	8.5	26.8	12.5	10.8	3.4	7.4	0.9	0.8	0.7	7.2	3.9	6.4	8.6	24.6	10.4
B P C L	Neutral	395	9.4	98.7	40.7	39.5	3.8	9.2	1.5	1.2	1.1	8.3	2.3	4.6	3.7	35.1	12.8
H P C L	Neutral	275	-49.2	109.5	49.1	NA	2.5	5.6	1.2	0.9	0.8	NA	4.2	7.6	-19.0	41.0	15.1
M R P L	Neutral	73	7.3	6.3	6.5	10.6	12.2	11.8	2.8	2.4	2.1	5.7	7.3	6.8	31.0	21.4	19.0

Source: MOFSL

Exhibit 12: Singapore GRM has softened to USD5.0/bbl in Jun'23'td from the peak of USD24.5/bbl in Jun'22

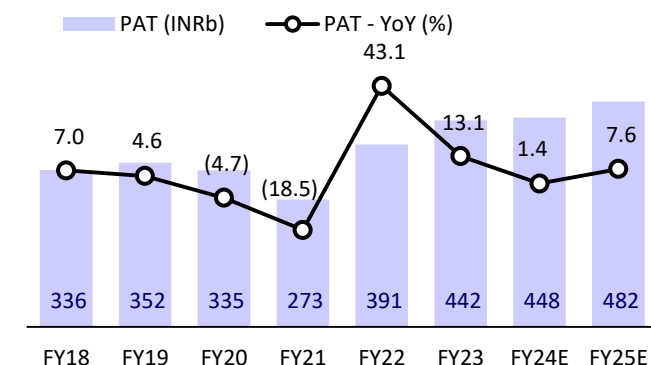
Source: Reuters, MOFSL

Exhibit 13: Brent crude oil prices touched a multi-year high of ~USD123/bbl in Jun'22 before falling to ~USD75/bbl in Jun'23'td

Source: Reuters, MOFSL

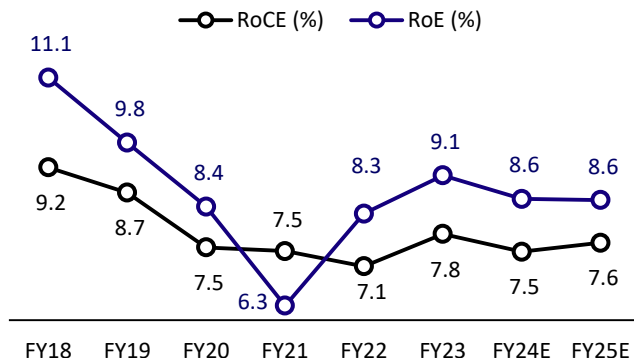
RIL – Financial summary and assumptions (TP: INR2,800) – BUY

Exhibit 14: Standalone PAT profile



Source: Company, MOFSL

Exhibit 15: Return ratios to stabilize going forward



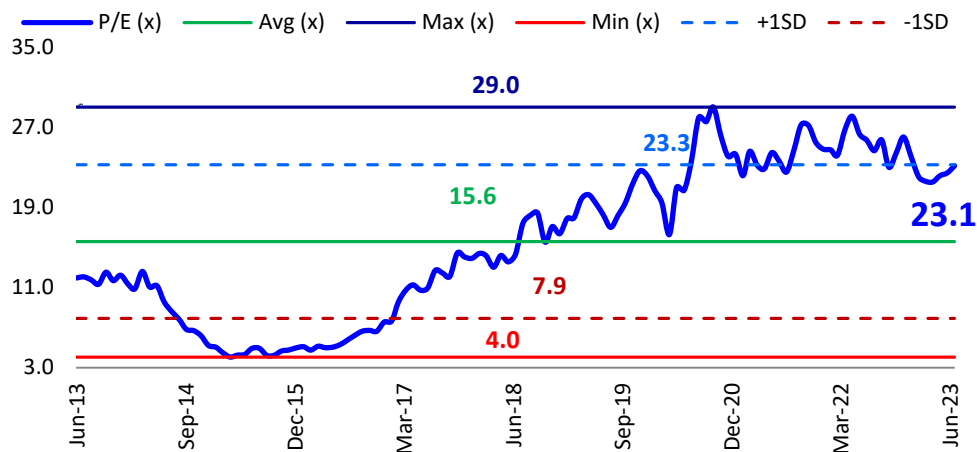
Source: Company, MOFSL

Exhibit 16: Standalone financial summary (INR b)

Y/E march	FY18	FY19	FY20	FY21	FY22	FY23	FY24E	FY25E
Sales	2,900	3,716	3,370	2,457	4,237	5,298	5,318	5,756
EBITDA	517	589	528	335	523	671	715	764
Adj. PAT	336	352	335	273	391	442	448	482
Adj. EPS (INR)	52.2	54.6	52.0	42.4	60.6	68.6	69.5	74.9
BV/Sh.(INR)	511	659	636	771	766	817	882	952
Ratios								
Net D:E	0.3	0.4	0.5	0.3	0.4	0.3	0.3	0.2
RoE (%)	11.1	9.8	8.4	6.3	8.3	9.1	8.6	8.6
RoCE (%)	9.2	8.7	7.5	7.5	7.1	7.8	7.5	7.6
Payout (%)	12.7	13.2	15.0	13.0	12.1	0.0	10.7	10.7
Valuations								
P/E (x)	48.7	46.5	48.8	59.9	41.9	37.0	36.5	33.9
P/BV (x)	5.0	3.9	4.0	3.3	3.3	3.1	2.9	2.7
EV/EBITDA (x)	33.4	30.4	34.6	53.7	34.6	26.7	25.0	23.0
Div. Yield (%)	0.2	0.2	0.2	0.3	0.3	0.0	0.3	0.3
FCF per share	58.0	6.7	84.3	-34.5	76.6	30.2	32.4	68.4

Source: Company, MOFSL

Exhibit 17: RIL's one-year forward P/E ratio at ~48% premium to its long-term average



Source: Company, MOFSL



IOCL – Financial summary and assumptions (TP: INR112) – BUY

Exhibit 18: Key assumptions

Y End: March 31	FY18	FY19	FY20	FY21	FY22	FY23	FY24E	FY25E
Exchange Rate (INR/USD)	64.5	70.0	70.9	74.3	74.5	80.4	82.9	84.1
Brent Crude (USD/bbl)	57.6	70.1	61.2	44.4	80.5	96.1	84.0	90.0
Domestic direct sales refined pdts (MMT)	77	80	79	68	74	84	87	91
YoY (%)	4%	4%	-1%	-13%	8%	14%	4%	4%
Reported GRM (USD/bbl)	8.5	5.4	0.1	5.6	11.3	19.5	9.5	5.0
Singapore GRM (USD/bbl)	7.3	4.9	3.2	0.5	5.0	10.7	5.5	6.0
Prem./(disc) (USD/bbl)	1.2	0.5	(3.1)	5.1	6.3	8.8	4.0	(1.0)
Refining capacity utilization (%)	100%	104%	100%	90%	98%	105%	104%	104%
Total Refinery throughput (MMT)	69.0	71.8	69.4	62.4	67.7	72.3	72.0	72.0
YoY (%)	6%	4%	-3%	-10%	9%	7%	-1%	0%
Marketing Margin (INR/lit)								
Blended gross marketing margin incld inventory	4.4	5.3	6.2	6.8	4.7	(1.1)	6.1	4.2
Consolidated EPS	16.4	12.5	1.8	15.8	18.7	8.5	26.8	12.5

Source: Company, MOFSL

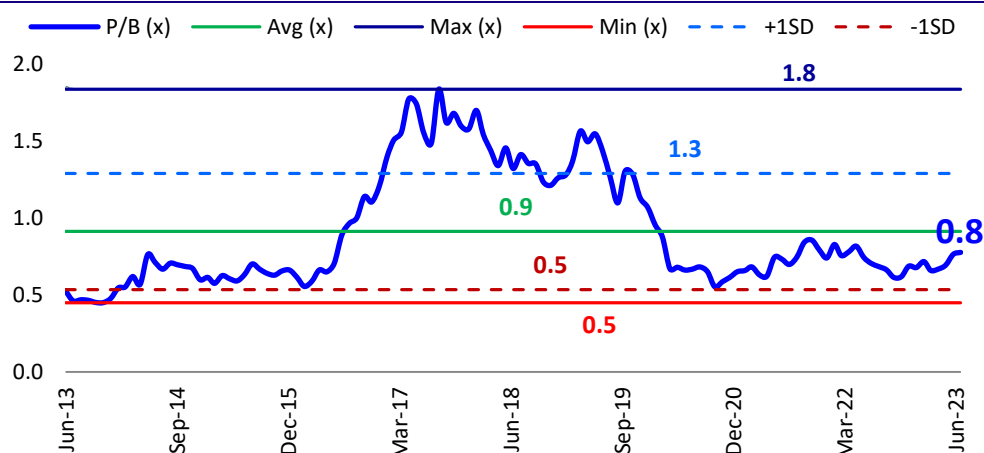
Exhibit 19: Financial summary

(INR b)

Y/E March	FY18	FY19	FY20	FY21	FY22	FY23	FY24E	FY25E
Sales	4,214.9	5,281.6	4,837.6	3,639.5	5,893.4	8,417.6	8,742.6	10,395.2
EBITDA	416.3	352.2	168.4	405.9	477.4	307.0	647.0	392.9
Adj. PAT	226.3	172.7	24.1	217.6	257.3	117.0	368.5	172.2
Adj. EPS (INR)	16.4	12.5	1.8	15.8	18.7	8.5	26.8	12.5
EPS growth (%)	11.0	(23.7)	(86.0)	801.4	18.2	(54.5)	214.8	(53.3)
BV/share (INR)	82.7	81.7	69.3	81.2	97.0	101.5	116.5	124.3
Ratios								
Net D:E ratio	0.5	0.8	1.3	0.9	0.9	1.0	0.8	0.7
RoE (%)	21.0	15.3	2.3	21.0	21.0	8.6	24.6	10.4
RoCE (%)	14.3	10.6	2.4	10.0	12.4	8.2	14.3	6.9
Payout (%)	54.6	57.5	NM	59.2	52.6	35.3	44.0	37.0
Valuations								
P/E ratio (x)	4.2	4.9	10.0	3.9	4.9	10.8	3.4	7.4
P/BV ratio (x)	1.1	1.1	1.3	1.1	0.9	0.9	0.8	0.7
EV/EBITDA ratio (x)	3.6	5.0	12.4	4.7	4.3	7.2	3.9	6.4
Div. yield (%)	12.1	10.1	4.6	13.0	13.7	4.9	12.8	5.0
FCF yield (%)	26.4	2.9	(5.3)	52.3	23.2	29.0	28.6	12.7

Source: Company, MOFSL

Exhibit 20: IOCL's one-year forward P/B ratio at ~11% discount to its long-term average



Source: Company, MOFSL



BPCL – Financial summary and assumptions (TP: INR395) – Neutral

Exhibit 21: Key assumptions

Y End: March 31	FY18	FY19	FY20	FY21	FY22	FY23	FY24E	FY25E
Exchange Rate (INR/USD)	64.5	70.0	70.9	74.3	74.5	80.4	82.9	84.1
Crude cost (USD/bbl)	57.1	70.1	61.2	44.4	80.5	96.1	84.0	90.0
Domestic Market Sales (mmt)	41.2	43.1	43.1	38.7	42.5	48.9	50.9	52.9
YoY (%)	9%	5%	0%	-10%	10%	15%	4%	4%
Reported GRM (USD/bbl)	6.9	4.6	2.5	4.1	9.5	20.3	12.2	5.5
Singapore GRM (USD/bbl)	7.3	4.9	3.2	0.5	5.0	10.7	5.5	6.0
Prem/(disc) (USD/bbl)	(0.4)	(0.3)	(0.7)	3.6	4.5	9.6	6.7	(0.5)
Refinery throughput (mmt)	28.5	31.0	31.9	26.4	34.1	38.5	40.0	40.0
YoY (%)	12%	9%	3%	-17%	29%	13%	4%	0%
Marketing Margin (INR/ltr)								
Blended gross marketing margin incld inventory	4.0	4.8	4.7	6.9	5.0	(1.4)	6.1	4.1
Consolidated EPS	46.8	40.7	23.8	63.2	52.0	9.4	98.7	40.7

Source: Company, MOFSL

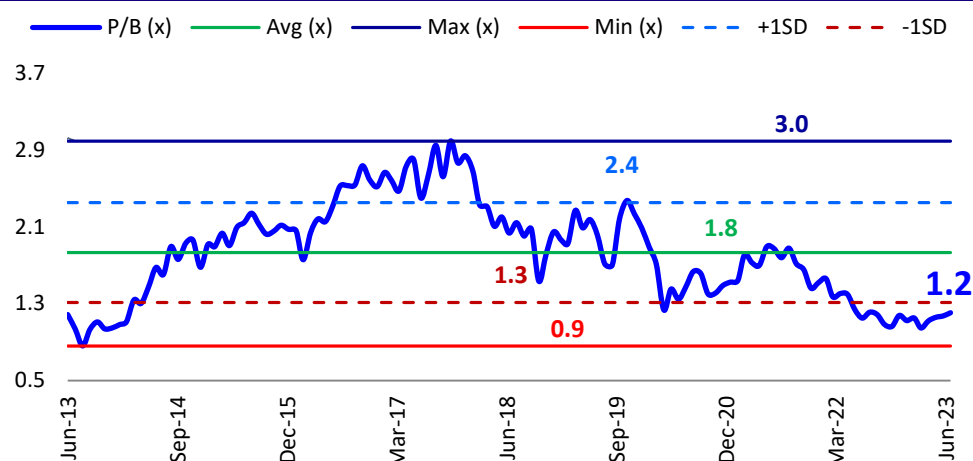
Exhibit 22: Financial summary

(INR b)

Y/E March	FY18	FY19	FY20	FY21	FY22	FY23	FY24E	FY25E
Sales	2,357.7	2,982.3	2,845.7	2,301.6	3,467.9	4,731.9	4,017.7	4,287.8
EBITDA	151.8	158.1	100.2	211.0	188.5	93.8	342.8	169.1
Adj. PAT	97.9	85.3	49.8	132.4	108.9	19.7	206.6	85.1
EPS (INR)	46.8	40.7	23.8	63.2	52.0	9.4	98.7	40.7
EPS growth (%)	3.0	-12.9	-41.6	165.6	-17.8	-81.9	947.8	-58.8
BV/share (INR)	175.0	185.2	174.6	255.9	248.0	255.7	306.8	329.2
Ratios								
Net D:E ratio	1.0	1.1	1.5	0.6	1.0	1.1	0.8	0.7
RoE (%)	29.0	22.6	13.2	29.4	20.6	3.7	35.1	12.8
RoCE (%)	13.7	11.8	9.1	15.9	10.9	-0.4	19.0	7.8
Payout (%)	52.5	54.6	110.2	95.5	28.7	98.2	48.3	44.9
Valuation								
P/E ratio (x)	8.0	9.1	15.6	5.9	7.2	39.5	3.8	9.2
P/BV ratio (x)	2.1	2.0	2.1	1.5	1.5	1.5	1.2	1.1
EV/EBITDA ratio (x)	4.8	4.6	7.3	3.7	4.1	8.3	2.3	4.6
Div. yield (%)	6.0	5.4	4.7	21.2	4.3	2.7	12.8	4.9
FCF yield (%)	4.5	-0.5	-5.9	18.5	15.2	5.1	22.4	14.6

Source: Company, MOFSL

Exhibit 23: BPCL's one-year forward P/B ratio at ~33% discount to its long-term average



Source: Company, MOFSL



HPCL – Financial summary and assumptions (TP: INR275) – Neutral

Exhibit 24: Key assumptions

Particulars	FY18	FY19	FY20	FY21	FY22	FY23	FY24E	FY25E
Exchange Rate (INR/USD)	64.5	70.0	70.9	74.3	74.5	80.4	82.9	84.1
Brent Crude (USD/bbl)	57.6	70.1	61.2	44.4	80.5	96.1	84.0	90.0
Market Sales (MMT)	37	39	40	37	39	43	43	44
YoY (%)	6	5	2	(8)	7	11	(2)	4
GRM (USD/bbl)	7.4	5.0	1.0	3.9	7.2	12.1	6.7	5.0
Singapore GRM (USD/bbl)	7.3	4.9	3.2	0.5	5.0	10.7	5.5	6.0
Prem/(disc) (USD/bbl)	0	0	(2)	3	2	1	1.3	(1.0)
Total Refinery throughput (MMT)	18.3	18.4	17.2	16.4	14.0	19.1	23.0	24.0
YoY (%)	3%	1%	-7%	-4%	-15%	37%	20%	4%
Refining capacity utilization (%)	116%	117%	109%	104%	88%	85%	94%	98%
Blended marketing margin incld inventory (INR/lit)	3.6	4.3	4.0	6.3	4.3	(0.8)	6.6	4.6
Consolidated EPS	50.9	47.2	25.7	75.1	51.4	-49.2	109.5	49.1

Source: Company, MOFSL

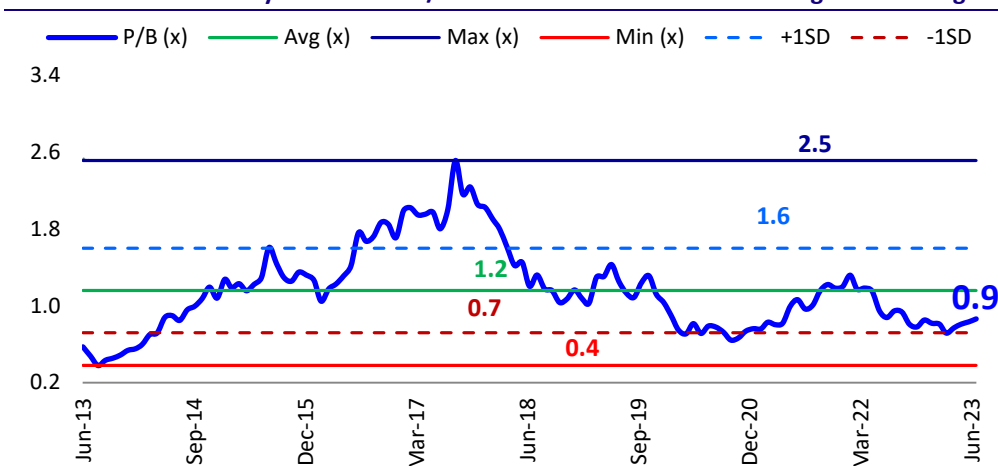
Exhibit 25: Financial summary

(INR b)

Y/E March	FY18	FY19	FY20	FY21	FY22	FY23	FY24E	FY25E
Sales	2,195.1	2,754.9	2,690.9	2,332.5	3,499.1	4,407.1	4,082.9	4,298.3
EBITDA	107.1	115.3	56.6	160.0	102.4	-72.1	245.4	140.5
Adj. PAT	72.2	66.9	36.4	106.6	72.9	-69.8	155.4	69.7
Adj. EPS (INR)	50.9	47.2	25.7	75.1	51.4	-49.2	109.5	49.1
EPS growth (%)	-12.4	-7.3	-45.6	192.8	-31.6	PL	LP	-55.2
BV/share (INR)	179.9	214.2	218.3	268.4	291.8	227.4	307.2	343.5
Ratios								
Net D:E ratio	0.8	0.8	1.3	1.1	1.1	2.1	1.5	1.4
RoE (%)	31.0	23.9	11.9	30.9	18.4	-19.0	41.0	15.1
RoCE (%)	15.8	12.9	12.0	14.9	8.3	-7.8	15.1	6.4
Payout (%)	42.0	43.0	76.0	30.3	27.2	0.0	27.1	26.0
Valuations								
P/E ratio (x)	5.4	5.8	10.7	3.6	5.3	NA	2.5	5.6
P/BV ratio (x)	1.5	1.3	1.3	1.0	0.9	1.2	0.9	0.8
EV/EBITDA ratio (x)	5.4	5.6	13.8	5.1	8.2	NA	4.2	7.6
Div. yield (%)	6.2	5.8	3.6	8.3	5.1	0.0	10.8	4.7
FCF yield (%)	11.1	-7.0	-21.4	16.0	9.7	-32.9	23.6	0.5

Source: Company, MOFSL

Exhibit 26: HPCL's one-year forward P/B ratio at ~25% discount to its long-term average

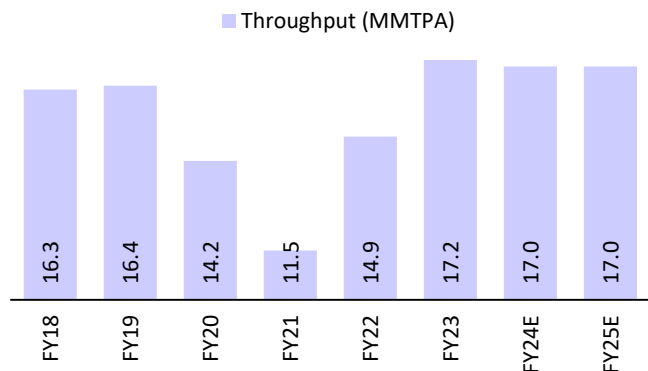


Source: Company, MOFSL



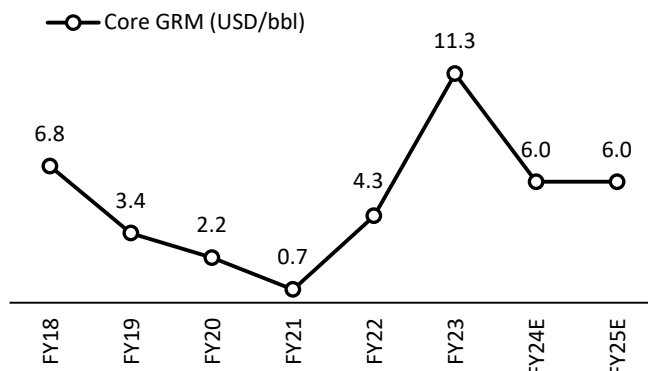
MRPL – Financial summary and assumptions (TP: INR73) – Neutral

Exhibit 27: Expect throughput of ~17mmt...



Source: Company, MOFSL

Exhibit 28: ...with core GRM of ~USD6bbl during FY24-25



Source: Company, MOFSL

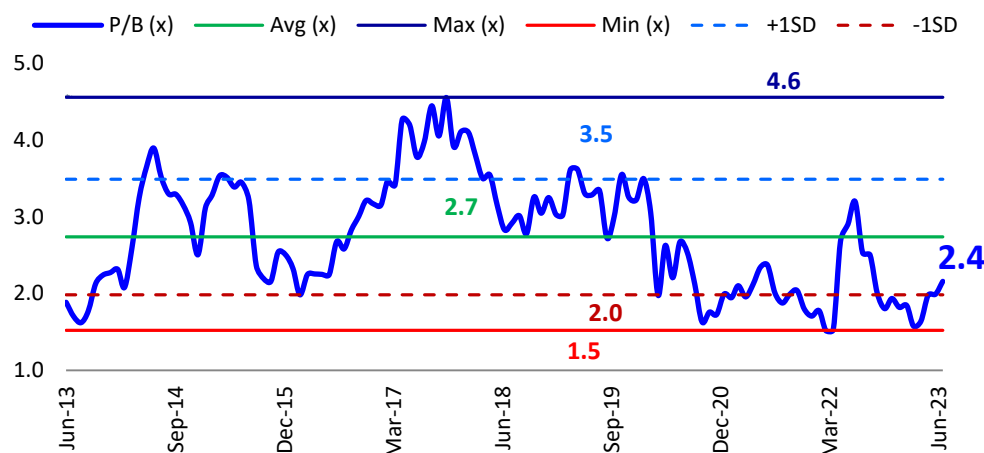
Exhibit 29: Financial summary

(INR b)

Y/E March	FY18	FY19	FY20	FY21	FY22	FY23	FY24E	FY25E
Sales	540.1	704.2	559.6	319.6	697.3	1,088.6	904.2	977.0
EBITDA	44.8	26.9	(25.5)	7.0	49.3	78.4	56.4	57.7
Adj. PAT	17.9	3.6	(41.4)	(7.6)	29.8	26.4	23.0	23.7
Adj. EPS (INR)	4.9	1.0	(11.4)	(2.1)	8.2	7.3	6.3	6.5
EPS growth (%)	(13.3)	(79.7)	(1,242.1)	(81.6)	(491.7)	(11.4)	(13.1)	3.3
BV/share (INR)	31.3	31.3	20.6	11.7	19.8	27.1	31.9	36.9
Ratios								
Net D:E ratio	0.9	1.2	2.3	5.6	2.9	1.7	1.1	0.8
RoE (%)	16.1	3.2	(44.0)	(13.0)	52.1	31.0	21.4	19.0
RoCE (%)	9.9	4.4	(10.6)	(1.1)	15.3	15.6	12.5	12.5
Payout (%)	303.8	226.2	-	-	-	23.4	23.4	23.4
Valuations								
P/E ratio (x)	15.6	77.0	NA	NA	9.4	10.6	12.2	11.8
P/BV ratio (x)	2.5	2.5	3.7	6.6	3.9	2.8	2.4	2.1
EV/EBITDA ratio (x)	8.6	15.6	NA	74.2	9.9	5.7	7.3	6.8
Div. yield (%)	16.5	2.5	-	-	-	1.9	1.6	1.7
FCF yield (%)	10.4	0.9	(4.4)	(13.3)	14.6	20.3	15.0	13.4

Source: Company, MOFSL

Exhibit 30: MRPL's one-year forward P/BV ratio at ~11% discount to its long-term average



Source: Company, MOFSL

Investment in securities market are subject to market risks. Read all the related documents carefully before investing

Explanation of Investment Rating	
Investment Rating	Expected return (over 12-month)
BUY	>=15%
SELL	< - 10%
NEUTRAL	< - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

*In case the recommendation given by the Research Analyst is inconsistent with the investment rating legend for a continuous period of 30 days, the Research Analyst shall be within following 30 days take appropriate measures to make the recommendation consistent with the investment rating legend.

Disclosures

The following Disclosures are being made in compliance with the SEBI Research Analyst Regulations 2014 (herein after referred to as the Regulations).

Motilal Oswal Financial Services Ltd. (MOFSL) is a SEBI Registered Research Analyst having registration no. INH000000412. MOFSL, the Research Entity (RE) as defined in the Regulations, is engaged in the business of providing Stock broking services, Depository participant services & distribution of various financial products. MOFSL is a listed public company, the details in respect of which are available on www.motilaloswal.com. MOFSL (erstwhile Motilal Oswal Securities Limited - MOSL) is registered with the Securities & Exchange Board of India (SEBI) and is a registered Trading Member with National Stock Exchange of India Ltd. (NSE) and Bombay Stock Exchange Limited (BSE), Multi Commodity Exchange of India Limited (MCX) and National Commodity & Derivatives Exchange Limited (NCDEX) for its stock broking activities & is Depository participant with Central Depository Services Limited (CDSL) National Securities Depository Limited (NSDL), NERL, COMRIS and CCRL and is member of Association of Mutual Funds of India (AMFI) for distribution of financial products and Insurance Regulatory & Development Authority of India (IRDA) as Corporate Agent for insurance products. Details of associate entities of Motilal Oswal Financial Services Limited are available on the website at

<http://online.reports.motilaloswal.com/Dormant/documents/List%20of%20Associate%20companies.pdf>

MOFSL and its associate company(ies), their directors and Research Analyst and their relatives may; (a) from time to time, have a long or short position in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein. (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies) or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.

MOFSL and / or its affiliates do and seek to do business including investment banking with companies covered in its research reports. As a result, the recipients of this report should be aware that MOFSL may have a potential conflict of interest that may affect the objectivity of this report. Compensation of Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions. Details of pending Enquiry Proceedings of Motilal Oswal Financial Services Limited are available on the website at <https://galaxy.motilaloswal.com/ResearchAnalyst/PublishViewLitigation.aspx>

A graph of daily closing prices of securities is available at www.nseindia.com, www.bseindia.com. Research Analyst views on Subject Company may vary based on Fundamental research and Technical Research. Proprietary trading desk of MOFSL or its associates maintains arm's length distance with Research Team as all the activities are segregated from MOFSL research activity and therefore it can have an independent view with regards to Subject Company for which Research Team have expressed their views.

Regional Disclosures (outside India)

This report is not directed or intended for distribution to or use by any person or entity resident in a state, country or any jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL & its group companies to registration or licensing requirements within such jurisdictions.

For Hong Kong:

This report is distributed in Hong Kong by Motilal Oswal capital Markets (Hong Kong) Private Limited, a licensed corporation (CE AYY-301) licensed and regulated by the Hong Kong Securities and Futures Commission (SFC) pursuant to the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) "SFO". As per SEBI (Research Analyst Regulations) 2014 Motilal Oswal Securities (SEBI Reg. No. INH000000412) has an agreement with Motilal Oswal capital Markets (Hong Kong) Private Limited for distribution of research report in Hong Kong. This report is intended for distribution only to "Professional Investors" as defined in Part I of Schedule 1 to SFO. Any investment or investment activity to which this document relates is only available to professional investor and will be engaged only with professional investors." Nothing here is an offer or solicitation of these securities, products and services in any jurisdiction where their offer or sale is not qualified or exempt from registration. The Indian Analyst(s) who compile this report is/are not located in Hong Kong & are not conducting Research Analysis in Hong Kong.

For U.S.

Motilal Oswal Financial Services Limited (MOFSL) is not a registered broker - dealer under the U.S. Securities Exchange Act of 1934, as amended (the "1934 act") and under applicable state laws in the United States. In addition MOFSL is not a registered investment adviser under the U.S. Investment Advisers Act of 1940, as amended (the "Advisers Act") and together with the 1934 Act, the "Acts), and under applicable state laws in the United States. Accordingly, in the absence of specific exemption under the Acts, any brokerage and investment services provided by MOFSL, including the products and services described herein are not available to or intended for U.S. persons. This report is intended for distribution only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the Exchange Act and interpretations thereof by SEC (henceforth referred to as "major institutional investors"). This document must not be acted on or relied on by persons who are not major institutional investors. Any investment or investment activity to which this document relates is only available to major institutional investors and will be engaged in only with major institutional investors. In reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act") and interpretations thereof by the U.S. Securities and Exchange Commission ("SEC") in order to conduct business with Institutional Investors based in the U.S., MOFSL has entered into a chaperoning agreement with a U.S. registered broker-dealer, Motilal Oswal Securities International Private Limited. ("MOSIPL"). Any business interaction pursuant to this report will have to be executed within the provisions of this chaperoning agreement.

The Research Analysts contributing to the report may not be registered /qualified as research analyst with FINRA. Such research analyst may not be associated persons of the U.S. registered broker-dealer, MOSIPL, and therefore, may not be subject to NASD rule 2711 and NYSE Rule 472 restrictions on communication with a subject company, public appearances and trading securities held by a research analyst account.

For Singapore

In Singapore, this report is being distributed by Motilal Oswal Capital Markets Singapore Pte Ltd ("MOCMSPL") (Co. Reg. NO. 201129401Z) which is a holder of a capital markets services license and an exempt financial adviser in Singapore. As per the approved agreement under Paragraph 9 of Third Schedule of Securities and Futures Act (CAP 289) and Paragraph 11 of First Schedule of Financial Advisors Act (CAP 110) provided to MOCMSPL by Monetary Authority of Singapore. Persons in Singapore should contact MOCMSPL in respect of any matter arising from, or in connection with this report/publication/communication. This report is distributed solely to persons who qualify as "Institutional Investors", of which some of whom may consist of "accredited" institutional investors as defined in section 4A(1) of the Securities and Futures Act, Chapter 289 of Singapore ("the SFA"). Accordingly, if a Singapore person is not or ceases to be such an institutional investor, such Singapore Person must immediately discontinue any use of this Report and inform MOCMSPL.

Specific Disclosures

- 1 MOFSL, Research Analyst and/or his relatives does not have financial interest in the subject company, as they do not have equity holdings in the subject company.
- 2 MOFSL, Research Analyst and/or his relatives do not have actual/beneficial ownership of 1% or more securities in the subject company
- 3 MOFSL, Research Analyst and/or his relatives have not received compensation/other benefits from the subject company in the past 12 months
- 4 MOFSL, Research Analyst and/or his relatives do not have material conflict of interest in the subject company at the time of publication of research report
- 5 Research Analyst has not served as director/officer/employee in the subject company
- 6 MOFSL has not acted as a manager or co-manager of public offering of securities of the subject company in past 12 months
- 7 MOFSL has not received compensation for investment banking/ merchant banking/brokerage services from the subject company in the past 12 months
- 8 MOFSL has not received compensation for other than investment banking/merchant banking/brokerage services from the subject company in the past 12 months
- 9 MOFSL has not received any compensation or other benefits from third party in connection with the research report
- 10 MOFSL has not engaged in market making activity for the subject company

The associates of MOFSL may have:

- financial interest in the subject company
- actual/beneficial ownership of 1% or more securities in the subject company at the end of the month immediately preceding the date of publication of the Research Report or date of the public appearance.
- received compensation/other benefits from the subject company in the past 12 months
- any other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.
- acted as a manager or co-manager of public offering of securities of the subject company in past 12 months
- be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies)
- received compensation from the subject company in the past 12 months for investment banking / merchant banking / brokerage services or from other than said services.
- Served subject company as its clients during twelve months preceding the date of distribution of the research report.

The associates of MOFSL has not received any compensation or other benefits from third party in connection with the research report

Above disclosures include beneficial holdings lying in demat account of MOFSL which are opened for proprietary investments only. While calculating beneficial holdings, it does not consider demat accounts which are opened in name of MOFSL for other purposes (i.e holding client securities, collaterals, error trades etc.). MOFSL also earns DP income from clients which are not considered in above disclosures.

Analyst Certification

The views expressed in this research report accurately reflect the personal views of the analyst(s) about the subject securities or issues, and no part of the compensation of the research analyst(s) was, is, or will be directly or indirectly related to the specific recommendations and views expressed by research analyst(s) in this report.

Terms & Conditions:

This report has been prepared by MOFSL and is meant for sole use by the recipient and not for circulation. The report and information contained herein is strictly confidential and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of MOFSL. The report is based on the facts, figures and information that are considered true, correct, reliable and accurate. The intent of this report is not recommendatory in nature. The information is obtained from publicly available media or other sources believed to be reliable. Such information has not been independently verified and no guaranty, representation of warranty, express or implied, is made as to its accuracy, completeness or correctness. All such information and opinions are subject to change without notice. The report is prepared solely for informational purpose and does not constitute an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments for the clients. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. MOFSL will not treat recipients as customers by virtue of their receiving this report.

Disclaimer:

The report and information contained herein is strictly confidential and meant solely for the selected recipient and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent. This report and information herein is solely for informational purpose and may not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Nothing in this report constitutes investment, legal, accounting and tax advice or a representation that any investment or strategy is suitable or appropriate to your specific circumstances. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient. This may not be taken in substitution for the exercise of independent judgment by any recipient. Each recipient of this document should make such investigations as it deems necessary to arrive at an independent evaluation of an investment in the securities of companies referred to in this document (including the merits and risks involved), and should consult its own advisors to determine the merits and risks of such an investment. The investment discussed or views expressed may not be suitable for all investors. Certain transactions -including those involving futures, options, another derivative products as well as non-investment grade securities - involve substantial risk and are not suitable for all investors. No representation or warranty, express or implied, is made as to the accuracy, completeness or fairness of the information and opinions contained in this document. The Disclosures of Interest Statement incorporated in this document is provided solely to enhance the transparency and should not be treated as endorsement of the views expressed in the report. This information is subject to change without any prior notice. The Company reserves the right to make modifications and alterations to this statement as may be required from time to time without any prior approval. MOFSL, its associates, their directors and the employees may from time to time, effect or have effected an own account transaction in, or deal as principal or agent in or for the securities mentioned in this document. They may perform or seek to perform investment banking or other services for, or solicit investment banking or other business from, any company referred to in this report. Each of these entities functions as a separate, distinct and independent of each other. The recipient should take this into account before interpreting the document. This report has been prepared on the basis of information that is already available in publicly accessible media or developed through analysis of MOFSL. The views expressed are those of the analyst, and the Company may or may not subscribe to all the views expressed therein. This document is being supplied to you solely for your information and may not be reproduced, redistributed or passed on, directly or indirectly, to any other person or published, copied, in whole or in part, for any purpose. This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL to any registration or licensing requirement within such jurisdiction. The securities described herein may or may not be eligible for sale in all jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction. Neither the Firm, not its directors, employees, agents or representatives shall be liable for any damages whether direct or indirect, incidental, special or consequential including lost revenue or lost profits that may arise from or in connection with the use of the information. The person accessing this information specifically agrees to exempt MOFSL or any of its affiliates or employees from, any and all responsibility/liability arising from such misuse and agrees not to hold MOFSL or any of its affiliates or employees responsible for any such misuse and further agrees to hold MOFSL or any of its affiliates or employees free and harmless from all losses, costs, damages, expenses that may be suffered by the person accessing this information due to any errors and delays.

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors.

Registered Office Address: Motilal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai-400025; Tel No.: 022 - 71934200 / 71934263;

www.motilaloswal.com. Correspondence Address: Palm Spring Centre, 2nd Floor, Palm Court Complex, New Link Road, Malad (West), Mumbai- 400 064. Tel No: 022 71881000.

Details of Compliance Officer: Neeraj Agarwal, Email Id: na@motilaloswal.com, Contact No.:022-40548085.

Grievance Redressal Cell:

Contact Person	Contact No.	Email ID
Ms. Hemangi Date	022 40548000 / 022 67490600	query@motilaloswal.com
Ms. Kumud Upadhyay	022 40548082	servicehead@motilaloswal.com
Mr. Ajay Menon	022 40548083	am@motilaloswal.com

Registration details of group entities.: Motilal Oswal Financial Services Ltd. (MOFSL): INZ000158836 (BSE/NSE/MCX/NCDEX); CDSL and NSDL: IN-DP-16-2015; Research Analyst: INH000000412. AMFI: ARN : 146822. IRDA Corporate Agent – CA0579. Motilal Oswal Financial Services Ltd. is a distributor of Mutual Funds, PMS, Fixed Deposit, Insurance, Bond, NCDs and IPO products.

Customer having any query/feedback/ clarification may write to query@motilaloswal.com. In case of grievances for any of the services rendered by Motilal Oswal Financial Services Limited (MOFSL) write to grievances@motilaloswal.com, for DP to dpgrievances@motilaloswal.com.