

Insurance Tracker



Premium and YoY growth

| GWP, INR b | Jul'22 | YoY (%) | | | |
|---------------|--------|------------|--|--|--|
| Grand total | 234 | 16 | | | |
| Total public | 81 | 25 | | | |
| Total private | 116 | 16 | | | |
| SAHI | 21 | 24 | | | |
| Bajaj Allianz | 25 | -6 | | | |
| ICICI Lombard | 20 | 29 | | | |
| New India | 30 | 9 | | | |
| STARHEAL | 11 | 9 | | | |

Source: General Insurance Council, MOFSL

Strong performance in Health and Motor drives industry premium

PSU multi-line players see strong 25% growth, followed by SAHIs at 24% and private multi-line players at 16% YoY

- Private multi-line players report a GWP of INR116b in Jul'22, up 16% YoY, in line with its overall industry performance. However, PSU players saw a better than industry performance (up 25% YoY).
- Among key players, ICICIGI reported a strong of 29% YoY, whereas STARHEAL saw a muted performance, with a 9% YoY growth in GWP. Bajaj Allianz saw a 6% YoY decline, whereas New India reported a 9% growth.
- GWP for the overall industry in Jul'22 stood at INR234b (up 16% YoY). Growth was led by a strong performance across segments, with a 20%/12% YoY growth in Health/Motor segments. Crop segment too jumped 21% YoY.

Health business up 20% YoY, led by the Group segment

The Health business grew 20% YoY, with Retail/Group Health up 15%/33%. Health premiums for government schemes remained flat YoY at INR16.3b in Jul'22. The overseas Health segment grew a robust 313% YoY. SAHI reported a 24% YoY growth in Health GWP. Within SAHI, growth in STARHEAL was weaker v/s other peers at 9% YoY due to a sharp 61% decline in the Group Health segment. Within the Retail Health segment, STARHEAL grew at 23%, marginally below SAHIs, which grew 25% YoY. ILOM reported a growth of 39%/46% YoY in the overall Health/Group Health segment in Jul'22. PSU multi-line players saw a 3% decline in the Retail Health segment, whereas growth in the Group business remained healthy at 25% YoY.

Motor segment sees moderate growth

The Motor business grew 12% YoY, led by 15% growth in Motor TP, whereas Motor OD grew at slower pace of 8%. Private multi-line players saw a strong performance in terms of both Motor OD and Motor TP segments, whereas public players saw a 10% YoY decline in OD and 4% growth in the TP segment. ILOM saw a healthy 12% YoY growth in the TP business, whereas the OD business witnessed a 6% decline. Smaller players such as Go Digit/Acko General demonstrated stellar growth (56%/34%) in the overall Motor business in Jul'22.

Performance of key players

SAHIs/private multi-line players gained 47bp/286bp market share over Apr-Jul'22 at the cost of public players, which lost 219bp.

- ILOM reported a growth of 29% YoY.
- Bajaj Allianz reported a decline of 6% YoY.
- New India reported a growth of 9% YoY.
- STARHEAL reported a growth of 9% YoY.



Exhibit 1: Overall premium growth and market share

| | | | | GWP | | | | Market share | Market share | | | | |
|--------------------------|--------|-------|------|------------|------------|--------|------------|--------------|--------------|--|--|--|--|
| INR b | Jul'22 | Juľ21 | YoY | Apr-Jul'22 | Apr-Jul'21 | YoY | Apr-Jul'22 | Apr-Jul'21 | YoY (bp) | | | | |
| Acko General | 1.1 | 0.7 | 61% | 4.3 | 2.4 | 79% | 0.6% | 0.4% | 18 | | | | |
| Bajaj Allianz | 25.0 | 26.6 | -6% | 56.0 | 51.3 | 9% | 7.2% | 8.0% | -78 | | | | |
| Cholamandalam MS | 4.9 | 4.0 | 21% | 17.8 | 13.0 | 37% | 2.3% | 2.0% | 26 | | | | |
| Edelweiss | 0.6 | 0.2 | 139% | 1.7 | 0.8 | 98% | 0.2% | 0.1% | 8 | | | | |
| Future Generali | 3.3 | 3.4 | -2% | 12.0 | 10.4 | 15% | 1.5% | 1.6% | -7 | | | | |
| Go Digit | 4.5 | 3.0 | 51% | 19.8 | 10.9 | 82% | 2.5% | 1.7% | 86 | | | | |
| HDFC ERGO | 11.6 | 9.6 | 21% | 42.3 | 33.4 | 27% | 5.4% | 5.2% | 25 | | | | |
| Navi General* | 0.1 | 0.1 | -32% | 0.3 | 0.2 | 65% | 0.0% | 0.0% | 1 | | | | |
| ICICI Lombard | 19.6 | 15.2 | 29% | 73.3 | 57.1 | 28% | 9.4% | 8.9% | 55 | | | | |
| IFFCO-Tokio | 7.0 | 8.0 | -12% | 28.3 | 26.3 | 8% | 3.6% | 4.1% | -44 | | | | |
| Kotak Mahindra | 0.9 | 0.5 | 80% | 3.1 | 1.7 | 82% | 0.4% | 0.3% | 13 | | | | |
| Liberty General | 1.6 | 1.2 | 28% | 6.1 | 4.6 | 33% | 0.8% | 0.7% | 7 | | | | |
| Magma HDI | 2.2 | 1.5 | 45% | 7.6 | 4.5 | 70% | 1.0% | 0.7% | 28 | | | | |
| Raheja QBE | 0.5 | 0.4 | 14% | 1.6 | 1.3 | 23% | 0.2% | 0.2% | 0 | | | | |
| Reliance General | 7.8 | 7.0 | 12% | 32.6 | 27.5 | 18% | 4.2% | 4.3% | -9 | | | | |
| Royal Sundaram | 2.9 | 2.7 | 6% | 10.2 | 8.9 | 14% | 1.3% | 1.4% | -8 | | | | |
| SBI General | 6.8 | 5.2 | 30% | 24.3 | 16.9 | 44% | 3.1% | 2.6% | 51 | | | | |
| Shriram General | 1.9 | 1.4 | 40% | 5.9 | 4.8 | 23% | 0.8% | 0.7% | 1 | | | | |
| Tata AIG | 11.5 | 7.8 | 47% | 40.7 | 28.6 | 42% | 5.2% | 4.4% | 79 | | | | |
| Universal Sompo | 2.2 | 1.7 | 29% | 10.5 | 6.7 | 56% | 1.4% | 1.0% | 30 | | | | |
| Private players | 116.1 | 100.3 | 16% | 398.4 | 311.4 | 28% | 51.2% | 48.3% | 286 | | | | |
| United India | 18.0 | 14.1 | 28% | 61.1 | 50.5 | 21% | 7.8% | 7.8% | 1 | | | | |
| National | 14.9 | 11.3 | 32% | 46.2 | 42.2 | 9% | 5.9% | 6.5% | -62 | | | | |
| New India | 29.9 | 27.4 | 9% | 125.4 | 115.7 | 8% | 16.1% | 17.9% | -185 | | | | |
| Oriental | 17.7 | 11.6 | 52% | 54.1 | 43.1 | 26% | 6.9% | 6.7% | 27 | | | | |
| Public players | 80.5 | 64.4 | 25% | 286.8 | 251.5 | 14% | 36.8% | 39.0% | -219 | | | | |
| Aditya Birla | 2.2 | 1.3 | 73% | 8.5 | 4.9 | 72% | 1.1% | 0.8% | 32 | | | | |
| ManipalCigna | 1.0 | 0.8 | 34% | 3.9 | 2.9 | 35.2% | 0.5% | 0.4% | 5 | | | | |
| Max Bupa | 3.1 | 2.2 | 40% | 11.0 | 8.1 | 35.8% | 1.4% | 1.3% | 16 | | | | |
| Care Insurance | 4.2 | 3.1 | 38% | 15.2 | 10.5 | 44.7% | 2.0% | 1.6% | 32 | | | | |
| Star Health | 10.9 | 10.0 | 9% | 35.6 | 31.9 | 11.5% | 4.6% | 4.9% | -38 | | | | |
| SAHI | 21.5 | 17.4 | 24% | 74.1 | 58.3 | 27.1% | 9.5% | 9.0% | 47 | | | | |
| AIC (Crop) | 14.9 | 18.6 | -20% | 16.1 | 20.6 | -22.1% | 2.1% | 3.2% | -114 | | | | |
| ECGC (Export and Credit) | 0.9 | 0.9 | -2% | 3.5 | 2.9 | 20.2% | 0.4% | 0.4% | 0 | | | | |
| Specialized PSU | 15.9 | 19.5 | -19% | 19.5 | 23.5 | -16.9% | 2.5% | 3.6% | -114 | | | | |
| Industry | 234 | 202 | 16% | 779 | 645 | 21% | 100.0% | 100.0% | 0 | | | | |

Exhibit 2: Industry segmental performance and product mix

| | | | | GWP | | | Product mix | | | |
|---------------|--------|-------|--------|------------|------------|--------|-------------|------------|----------|--|
| INR b | Jul'22 | Juľ21 | YoY | Apr-Jul'22 | Apr-Jul'21 | YoY | Apr-Jul'22 | Apr-Jul'21 | YoY (bp) | |
| Fire | 21.6 | 20.0 | 8.4% | 106.8 | 95.5 | 11.9% | 13.7% | 14.8% | -110 | |
| Marine total | 4.8 | 3.2 | 47.9% | 19.3 | 14.9 | 29.2% | 2.5% | 2.3% | 16 | |
| Motor total | 61.2 | 54.4 | 12.4% | 218.8 | 178.1 | 22.9% | 28.1% | 27.6% | 47 | |
| Motor OD | 23.6 | 21.9 | 7.8% | 87.7 | 71.3 | 23.0% | 11.3% | 11.1% | 20 | |
| Motor TP | 37.6 | 32.6 | 15.4% | 131.1 | 106.8 | 22.8% | 16.8% | 16.6% | 27 | |
| Health Total | 85.4 | 70.9 | 20.3% | 298.2 | 244.6 | 21.9% | 38.3% | 37.9% | 34 | |
| Health Retail | 29.7 | 25.7 | 15.4% | 101.3 | 90.2 | 12.3% | 13.0% | 14.0% | -98 | |
| Health Group | 38.5 | 28.9 | 33.4% | 159.7 | 124.5 | 28.3% | 20.5% | 19.3% | 119 | |
| Govt. schemes | 16.3 | 16.2 | 1.0% | 33.5 | 29.1 | 15.1% | 4.3% | 4.5% | -21 | |
| Overseas | 0.9 | 0.2 | 312.7% | 3.6 | 0.8 | 367.9% | 0.5% | 0.1% | 35 | |
| Crop | 35.5 | 29.2 | 21.4% | 48.5 | 42.2 | 14.8% | 6.2% | 6.5% | -33 | |
| Others | 25.5 | 23.8 | 7.2% | 87.3 | 69.3 | 26.0% | 11.2% | 10.7% | 46 | |
| Total | 233.9 | 201.6 | 16.1% | 778.9 | 644.6 | 20.8% | 100.0% | 100.0% | 0 | |

Source: General Council of India, MOFSL





Exhibit 3: Growth in Motor OD premium and market share

| | | | N | lotor OD | | | Market share | | | | |
|------------------|--------|--------|-------------|------------|------------|-------------|--------------|------------|----------|--|--|
| INR m | Jul'22 | Juľ21 | YoY | Apr-Jul'22 | Apr-Jul'21 | YoY | Apr-Jul'22 | Apr-Jul'21 | YoY (bp) | | |
| Acko General | 165 | 109 | 52% | 539 | 351 | 53% | 0.6% | 0.5% | 12 | | |
| Bajaj Allianz | 1,786 | 1,743 | 2% | 6,428 | 5,578 | 15% | 7.3% | 7.8% | -50 | | |
| Cholamandalam MS | 1,283 | 1,050 | 22% | 4,536 | 3,209 | 41% | 5.2% | 4.5% | 67 | | |
| Edelweiss | 125 | 92 | 36% | 390 | 290 | 35% | 0.4% | 0.4% | 4 | | |
| Future Generali | 784 | 674 | 16% | 2,507 | 2,118 | 18% | 2.9% | 3.0% | -11 | | |
| Go Digit | 934 | 587 | 59% | 3,323 | 1,862 | 78% | 3.8% | 2.6% | 118 | | |
| HDFC ERGO | 1,676 | 1,287 | 30% | 5,421 | 4,162 | 30% | 6.2% | 5.8% | 34 | | |
| Navi General* | 2 | 8 | -73% | 14.5 | 28 | -49% | 0.0% | 0.0% | -2 | | |
| ICICI Lombard | 3,029 | 3,226 | -6% | 11,505 | 10,279 | 12 % | 13.1% | 14.4% | -130 | | |
| IFFCO-Tokio | 1,369 | 1,401 | -2% | 4,841 | 4,588 | 6% | 5.5% | 6.4% | -92 | | |
| Kotak Mahindra | 188 | 130 | 45% | 730 | 419 | 74% | 0.8% | 0.6% | 24 | | |
| Liberty General | 601 | 454 | 33% | 1,952 | 1,382 | 41% | 2.2% | 1.9% | 29 | | |
| Magma HDI | 500 | 329 | 52% | 1,968 | 989 | 99% | 2.2% | 1.4% | 86 | | |
| Raheja QBE | 265 | 186 | 42% | 858.8 | 616 | 39% | 1.0% | 0.9% | 11 | | |
| Reliance General | 1,221 | 1,309 | -7% | 4,611 | 4,111 | 12% | 5.3% | 5.8% | -51 | | |
| Royal Sundaram | 762 | 844 | -10% | 2,768 | 2,766 | 0% | 3.2% | 3.9% | -72 | | |
| SBI General | 945 | 903 | 5% | 3,658 | 2,740 | 34% | 4.2% | 3.8% | 33 | | |
| Shriram General | 353 | 288 | 22% | 1,083 | 1,041 | 4% | 1.2% | 1.5% | -23 | | |
| Tata AIG | 2,182 | 1,741 | 25% | 7,715 | 5,833 | 32% | 8.8% | 8.2% | 61 | | |
| Universal Sompo | 941 | 539 | 75% | 3,410 | 1,530 | 123% | 3.9% | 2.1% | 174 | | |
| Private players | 19,110 | 16,896 | 13 % | 68,258 | 53,892 | 27% | 77.8% | 75.6% | 223 | | |
| United India | 1,195 | 1,155 | 3% | 4,328 | 3,830 | 13% | 4.9% | 5.4% | -44 | | |
| National | 226 | 1,008 | -78% | 4,271 | 4,164 | 3% | 4.9% | 5.8% | -97 | | |
| New India | 2,387 | 2,128 | 12 % | 8,395 | 6,971 | 20% | 9.6% | 9.8% | -21 | | |
| Oriental | 677 | 691 | -2% | 2,478 | 2,449 | 1% | 2.8% | 3.4% | -61 | | |
| Public players | 4,485 | 4,981 | -10% | 19,471 | 17,415 | 12% | 22.2% | 24.4% | -223 | | |
| Industry | 23,594 | 21,878 | 8% | 87,729 | 71,307 | 23% | 100.0% | 100.0% | 0 | | |





Exhibit 4: Growth in Motor TP premium and market share

| | | | Mo | otor TP | | | N | /larket share | : |
|------------------|--------|--------|------|------------|------------|------|------------|---------------|----------|
| INR m | Jul'22 | Jul'21 | YoY | Apr-Jul'22 | Apr-Jul'21 | YoY | Apr-Jul'22 | Apr-Jul'21 | YoY (bp) |
| Acko General | 354 | 279 | 27% | 1,218 | 847 | 44% | 0.9% | 0.8% | 14 |
| Bajaj Allianz | 2,273 | 2,143 | 6% | 8,289 | 6,975 | 19% | 6.3% | 6.5% | -21 |
| Cholamandalam MS | 2,036 | 1,773 | 15% | 6,992 | 5,568 | 26% | 5.3% | 5.2% | 12 |
| Edelweiss | 299 | 50 | 503% | 621.2 | 153 | 307% | 0.5% | 0.1% | 33 |
| Future Generali | 745 | 803 | -7% | 2,859 | 2,307 | 24% | 2.2% | 2.2% | 2 |
| Go Digit | 1,771 | 1,151 | 54% | 6,928 | 4,069 | 70% | 5.3% | 3.8% | 147 |
| HDFC ERGO | 2,092 | 1,610 | 30% | 6,717 | 5,037 | 33% | 5.1% | 4.7% | 41 |
| Navi General* | 24 | 23 | 7% | 102.8 | 64 | 60% | 0.1% | 0.1% | 2 |
| ICICI Lombard | 3,177 | 2,841 | 12% | 12,516 | 9,796 | 28% | 9.5% | 9.2% | 37 |
| IFFCO-Tokio | 1,494 | 1,450 | 3% | 5,345 | 4,813 | 11% | 4.1% | 4.5% | -43 |
| Kotak Mahindra | 215 | 104 | 107% | 679 | 344 | 98% | 0.5% | 0.3% | 20 |
| Liberty General | 492 | 357 | 38% | 1,640 | 1,129 | 45% | 1.3% | 1.1% | 19 |
| Magma HDI | 991 | 710 | 40% | 3,557 | 2,118 | 68% | 2.7% | 2.0% | 73 |
| Raheja QBE | 94 | 92 | 3% | 324.5 | 300 | 8% | 0.2% | 0.3% | -3 |
| Reliance General | 1,588 | 1,698 | -6% | 5,380 | 5,063 | 6% | 4.1% | 4.7% | -64 |
| Royal Sundaram | 1,060 | 796 | 33% | 3,494 | 2,499 | 40% | 2.7% | 2.3% | 32 |
| SBI General | 1,118 | 953 | 17% | 4,297 | 2,907 | 48% | 3.3% | 2.7% | 56 |
| Shriram General | 1,431 | 973 | 47% | 4,392 | 3,428 | 28% | 3.3% | 3.2% | 14 |
| Tata AIG | 2,585 | 2,019 | 28% | 9,216 | 6,750 | 37% | 7.0% | 6.3% | 71 |
| Universal Sompo | 855 | 327 | 162% | 2,861 | 1,020 | 181% | 2.2% | 1.0% | 123 |
| Private players | 24,694 | 20,150 | 23% | 87,429 | 65,190 | 34% | 66.7% | 61.0% | 564 |
| United India | 3,107 | 3,278 | -5% | 11,555 | 10,956 | 5% | 8.8% | 10.3% | -145 |
| National | 3,481 | 2,892 | 20% | 9,036 | 9,301 | -3% | 6.9% | 8.7% | -182 |
| New India | 4,450 | 4,372 | 2% | 16,187 | 14,845 | 9% | 12.3% | 13.9% | -155 |
| Oriental | 1,859 | 1,879 | -1% | 6,910 | 6,508 | 6% | 5.3% | 6.1% | -82 |
| Public players | 12,897 | 12,420 | 4% | 43,687 | 41,610 | 5% | 33.3% | 39.0% | -564 |
| Industry | 37,591 | 32,570 | 15% | 1,31,116 | 1,06,799 | 23% | 100.0% | 100.0% | 0 |





Exhibit 5: Growth in Motor premium and market share

| | | | Мо | tor Total | | | Market share | | | |
|------------------|--------|--------|------|------------|------------|-------------|--------------|------------|----------|--|
| INR m | Jul'22 | Juľ21 | YoY | Apr-Jul'22 | Apr-Jul'21 | YoY | Apr-Jul'22 | Apr-Jul'21 | YoY (bp) | |
| Acko General | 520 | 387 | 34% | 1,756 | 1,199 | 47% | 0.8% | 0.7% | 13 | |
| Bajaj Allianz | 4,059 | 3,886 | 4% | 14,717 | 12,554 | 17 % | 6.7% | 7.0% | -32 | |
| Cholamandalam MS | 3,319 | 2,823 | 18% | 11,527 | 8,777 | 31% | 5.3% | 4.9% | 34 | |
| Edelweiss | 424 | 141 | 200% | 1011.3 | 442 | 129% | 0.5% | 0.2% | 21 | |
| Future Generali | 1,529 | 1,476 | 4% | 5,366 | 4,425 | 21% | 2.5% | 2.5% | -3 | |
| Go Digit | 2,705 | 1,738 | 56% | 10,251 | 5,931 | 73% | 4.7% | 3.3% | 135 | |
| HDFC ERGO | 3,768 | 2,897 | 30% | 12,138 | 9,199 | 32% | 5.5% | 5.2% | 38 | |
| Navi General* | 27 | 31 | -13% | 117.3 | 93 | 27% | 0.1% | 0.1% | 0 | |
| ICICI Lombard | 6,206 | 6,068 | 2% | 24,022 | 20,075 | 20% | 11.0% | 11.3% | -29 | |
| IFFCO-Tokio | 2,863 | 2,851 | 0% | 10,187 | 9,401 | 8% | 4.7% | 5.3% | -62 | |
| Kotak Mahindra | 402 | 233 | 72% | 1,409 | 763 | 85% | 0.6% | 0.4% | 22 | |
| Liberty General | 1,093 | 811 | 35% | 3,592 | 2,511 | 43% | 1.6% | 1.4% | 23 | |
| Magma HDI | 1,491 | 1,039 | 44% | 5,524 | 3,108 | 78% | 2.5% | 1.7% | 78 | |
| Raheja QBE | 359 | 278 | 29% | 1183.3 | 916 | 29% | 0.5% | 0.5% | 3 | |
| Reliance General | 2,809 | 3,006 | -7% | 9,992 | 9,175 | 9% | 4.6% | 5.2% | -59 | |
| Royal Sundaram | 1,822 | 1,639 | 11% | 6,262 | 5,265 | 19% | 2.9% | 3.0% | -9 | |
| SBI General | 2,063 | 1,856 | 11% | 7,955 | 5,647 | 41% | 3.6% | 3.2% | 46 | |
| Shriram General | 1,784 | 1,262 | 41% | 5,475 | 4,469 | 23% | 2.5% | 2.5% | -1 | |
| Tata AIG | 4,767 | 3,760 | 27% | 16,931 | 12,583 | 35% | 7.7% | 7.1% | 67 | |
| Universal Sompo | 1,796 | 866 | 108% | 6,271 | 2,549 | 146% | 2.9% | 1.4% | 143 | |
| Private players | 43,804 | 37,047 | 18% | 1,55,687 | 1,19,082 | 31% | 71.1% | 66.9% | 428 | |
| United India | 4,302 | 4,432 | -3% | 15,882 | 14,786 | 7% | 7.3% | 8.3% | -104 | |
| National | 3,707 | 3,899 | -5% | 13,307 | 13,465 | -1% | 6.1% | 7.6% | -148 | |
| New India | 6,837 | 6,500 | 5% | 24,582 | 21,816 | 13% | 11.2% | 12.2% | -102 | |
| Oriental | 2,537 | 2,570 | -1% | 9,387 | 8,957 | 5% | 4.3% | 5.0% | -74 | |
| Public players | 17,382 | 17,401 | 0% | 63,158 | 59,025 | 7% | 28.9% | 33.1% | -428 | |
| Industry | 61,186 | 54,448 | 12% | 2,18,845 | 1,78,106 | 23% | 100.0% | 100.0% | 0 | |





Exhibit 6: Growth in Health premium and market share

| | | | O۱ | erall Health | | | Market share | | | | |
|------------------|--------|--------|------|--------------|------------|------|--------------|------------|----------|--|--|
| INR m | Jul'22 | Jul'21 | YoY | Apr-Jul'22 | Apr-Jul'21 | YoY | Apr-Jul'22 | Apr-Jul'21 | YoY (bp) | | |
| Acko General | 548 | 265 | 107% | 2,258 | 1,056 | 114% | 0.8% | 0.4% | 33 | | |
| Bajaj Allianz | 2,776 | 9,477 | -71% | 10,451 | 14,992 | -30% | 3.5% | 6.1% | -262 | | |
| Cholamandalam MS | 498 | 356 | 40% | 1,880 | 1,259 | 49% | 0.6% | 0.5% | 12 | | |
| Edelweiss | 114 | 90 | 26% | 438.5 | 290 | 51% | 0.1% | 0.1% | 3 | | |
| Future Generali | 651 | 494 | 32% | 2,121 | 1,648 | 29% | 0.7% | 0.7% | 4 | | |
| Go Digit | 469 | 436 | 8% | 2,215 | 2,171 | 2% | 0.7% | 0.9% | -14 | | |
| HDFC ERGO | 4,189 | 3,429 | 22% | 14,993 | 12,065 | 24% | 5.0% | 4.9% | 10 | | |
| Navi General* | 35 | 24 | 46% | 147 | 36 | 311% | 0.0% | 0.0% | 3 | | |
| ICICI Lombard | 3,870 | 2,790 | 39% | 17,402 | 12,624 | 38% | 5.8% | 5.2% | 68 | | |
| IFFCO-Tokio | 2,267 | 1,197 | 89% | 6,516 | 6,555 | -1% | 2.2% | 2.7% | -49 | | |
| Kotak Mahindra | 340 | 184 | 85% | 1,065 | 664 | 60% | 0.4% | 0.3% | 9 | | |
| Liberty General | 211 | 134 | 58% | 1,344 | 874 | 54% | 0.5% | 0.4% | 9 | | |
| Magma HDI | 174 | 116 | 50% | 618 | 316 | 96% | 0.2% | 0.1% | 8 | | |
| Raheja QBE | 5 | 3 | 50% | 39.8 | 19 | 109% | 0.0% | 0.0% | 1 | | |
| Reliance General | 1,065 | 639 | 67% | 5,752 | 4,664 | 23% | 1.9% | 1.9% | 2 | | |
| Royal Sundaram | 418 | 386 | 8% | 1,676 | 1,356 | 24% | 0.6% | 0.6% | 1 | | |
| SBI General | 1,740 | 1,039 | 68% | 5,779 | 3,460 | 67% | 1.9% | 1.4% | 52 | | |
| Shriram General | 1 | 8 | -83% | 4 | 34 | -88% | 0.0% | 0.0% | -1 | | |
| Tata AIG | 2,141 | 1,180 | 81% | 7,284 | 3,976 | 83% | 2.4% | 1.6% | 82 | | |
| Universal Sompo | 172 | 308 | -44% | 1,088 | 1,297 | -16% | 0.4% | 0.5% | -17 | | |
| Private players | 21,685 | 22,554 | -4% | 83,069 | 69,354 | 20% | 27.9% | 28.4% | -49 | | |
| United India | 9,379 | 5,903 | 59% | 28,530 | 21,328 | 34% | 9.6% | 8.7% | 85 | | |
| National | 6,779 | 4,929 | 38% | 20,524 | 18,225 | 13% | 6.9% | 7.5% | -57 | | |
| New India | 16,174 | 14,650 | 10% | 65,514 | 58,712 | 12% | 22.0% | 24.0% | -203 | | |
| Oriental | 10,490 | 6,093 | 72% | 28,933 | 20,524 | 41% | 9.7% | 8.4% | 131 | | |
| Public players | 42,822 | 31,574 | 36% | 1,43,502 | 1,18,789 | 21% | 48.1% | 48.6% | -44 | | |
| Aditya Birla | 2,045 | 1,123 | 82% | 7,931 | 4,461 | 78% | 2.7% | 1.8% | 84 | | |
| ManipalCigna | 1,017 | 763 | 33% | 3,828 | 2,841 | 35% | 1.3% | 1.2% | 12 | | |
| Max Bupa | 3,077 | 2,192 | 40% | 10,760 | 7,930 | 36% | 3.6% | 3.2% | 37 | | |
| Care Insurance | 3,965 | 2,827 | 40% | 14,033 | 9,755 | 44% | 4.7% | 4.0% | 72 | | |
| Star Health | 10,742 | 9,893 | 9% | 35,045 | 31,472 | 11% | 11.8% | 12.9% | -111 | | |
| SAHI | 20,846 | 16,798 | 24% | 71,598 | 56,458 | 27% | 24.0% | 23.1% | 93 | | |
| Industry | 85,353 | 70,926 | 20% | 2,98,169 | 2,44,601 | 22% | 100.0% | 100.0% | 0 | | |





Exhibit 7: Growth in Retail Health premium and market share

| | | Ret | ail Health | | | Market share | | | | |
|------------------|--------|--------|------------|------------|------------|--------------|------------|------------|----------|--|
| INR m | Jul'22 | Juľ21 | YoY | Apr-Jul'22 | Apr-Jul'21 | YoY | Apr-Jul'22 | Apr-Jul'21 | YoY (bp) | |
| Acko General | 2 | 2 | 40% | 6 | 6 | 3% | 0.0% | 0.0% | 0 | |
| Bajaj Allianz | 764 | 779 | -2% | 2,584 | 2,769 | -7% | 2.5% | 3.1% | -52 | |
| Cholamandalam MS | 408 | 257 | 59% | 1,424 | 794 | 79% | 1.4% | 0.9% | 52 | |
| Edelweiss | 9 | 7 | 40% | 29.8 | 28 | 7% | 0.0% | 0.0% | 0 | |
| Future Generali | 142 | 121 | 18% | 484 | 448 | 8% | 0.5% | 0.5% | -2 | |
| Go Digit | 39 | 23 | 70% | 129 | 88 | 46% | 0.1% | 0.1% | 3 | |
| HDFC ERGO | 2,764 | 2,462 | 12% | 9,626 | 8,870 | 9% | 9.5% | 9.8% | -33 | |
| Navi General* | 29 | -1 | -2136% | 105.8 | 0 | 0% | 0.1% | 0.0% | 10 | |
| ICICI Lombard | 854 | 772 | 11% | 2,972 | 2,732 | 9% | 2.9% | 3.0% | -10 | |
| IFFCO-Tokio | 167 | 164 | 2% | 579 | 647 | -11% | 0.6% | 0.7% | -15 | |
| Kotak Mahindra | 94 | 88 | 7% | 281 | 296 | -5% | 0.3% | 0.3% | -5 | |
| Liberty General | 52 | 42 | 22% | 168 | 138 | 21% | 0.2% | 0.2% | 1 | |
| Magma HDI | 33 | 30 | 12% | 107 | 90 | 19% | 0.1% | 0.1% | 1 | |
| Raheja QBE | 2 | 1 | 55% | 7.1 | 6 | 16% | 0.0% | 0.0% | 0 | |
| Reliance General | 204 | 143 | 43% | 745 | 552 | 35% | 0.7% | 0.6% | 12 | |
| Royal Sundaram | 183 | 184 | 0% | 650 | 694 | -6% | 0.6% | 0.8% | -13 | |
| SBI General | 473 | 335 | 41% | 1,554 | 951 | 63% | 1.5% | 1.1% | 48 | |
| Shriram General | 1 | 8 | -83% | 4 | 34 | -88% | 0.0% | 0.0% | -3 | |
| Tata AIG | 548 | 402 | 36% | 1,913 | 1,382 | 38% | 1.9% | 1.5% | 36 | |
| Universal Sompo | 93 | 121 | -23% | 343 | 404 | -15% | 0.3% | 0.4% | -11 | |
| Private players | 6,861 | 5,938 | 16% | 23,710 | 20,928 | 13% | 23.4% | 23.2% | 20 | |
| United India | 1,163 | 1,189 | -2% | 4,215 | 4,365 | -3% | 4.2% | 4.8% | -68 | |
| National | 1,881 | 1,917 | -2% | 6,922 | 7,193 | -4% | 6.8% | 8.0% | -114 | |
| New India | 2,396 | 2,398 | 0% | 8,353 | 8,784 | -5% | 8.2% | 9.7% | -149 | |
| Oriental | 1,439 | 1,557 | -8% | 5,277 | 5,807 | -9% | 5.2% | 6.4% | -123 | |
| Public players | 6,879 | 7,062 | -3% | 24,766 | 26,148 | -5% | 24.4% | 29.0% | -454 | |
| Aditya Birla | 744 | 587 | 27% | 2,496 | 2,139 | 17% | 2.5% | 2.4% | 9 | |
| ManipalCigna | 466 | 391 | 19% | 1,561 | 1,382 | 13% | 1.5% | 1.5% | 1 | |
| Max Bupa | 2,455 | 1,755 | 40% | 8,532 | 6,328 | 35% | 8.4% | 7.0% | 140 | |
| Care Insurance | 2,170 | 1,768 | 23% | 7,490 | 6,224 | 20% | 7.4% | 6.9% | 49 | |
| Star Health | 10,077 | 8,187 | 23% | 32,793 | 27,076 | 21% | 32.4% | 30.0% | 235 | |
| SAHI | 15,912 | 12,687 | 25% | 52,872 | 43,148 | 23% | 52.2% | 47.8% | 435 | |
| Industry | 29,652 | 25,686 | 15% | 1,01,348 | 90,224 | 12% | 100.0% | 100.0% | 0 | |





Exhibit 8: Growth in Group Health premium and market share

| | | | Group | Health | | | ı | Market share | e |
|------------------|--------|--------|-------|------------|------------|------|------------|--------------|-------------|
| INR m | Jul'22 | Jul'21 | YoY | Apr-Jul'22 | Apr-Jul'21 | YoY | Apr-Jul'22 | Apr-Jul'21 | YoY (bp) |
| Acko General | 544.2 | 263 | 107% | 2,243 | 1,048 | 114% | 1.4% | 0.8% | 56 |
| Bajaj Allianz | 1,615 | 1,149 | 40% | 5,895 | 4,595 | 28% | 3.7% | 3.7% | 0 |
| Cholamandalam MS | 89 | 99 | -10% | 454 | 464 | -2% | 0.3% | 0.4% | -9 |
| Edelweiss | 86.3 | 80 | 8% | 355.2 | 255 | 39% | 0.2% | 0.2% | 2 |
| Future Generali | 502 | 372 | 35% | 1,615 | 1,197 | 35% | 1.0% | 1.0% | 5 |
| Go Digit | 424 | 412 | 3% | 2,063 | 2,081 | -1% | 1.3% | 1.7% | -38 |
| HDFC ERGO | 1,400 | 963 | 45% | 5,265 | 3,178 | 66% | 3.3% | 2.6% | 74 |
| Navi General* | 6.9 | -10 | -168% | 41.2 | 0 | 0% | 0.0% | 0.0% | 3 |
| ICICI Lombard | 2,862 | 1,956 | 46% | 13,696 | 9,695 | 41% | 8.6% | 7.8% | 79 |
| IFFCO-Tokio | 2,098 | 1,032 | 103% | 5,941 | 4,656 | 28% | 3.7% | 3.7% | -2 |
| Kotak Mahindra | 245.5 | 96 | 156% | 783 | 369 | 112% | 0.5% | 0.3% | 19 |
| Liberty General | 133.2 | 78 | 71% | 1,094 | 700 | 56% | 0.7% | 0.6% | 12 |
| Magma HDI | 141.3 | 87 | 63% | 511 | 226 | 126% | 0.3% | 0.2% | 14 |
| Raheja QBE | 3.1 | 2 | 48% | 32.7 | 13 | 153% | 0.0% | 0.0% | 1 |
| Reliance General | 787 | 488 | 61% | 4,203 | 2,917 | 44% | 2.6% | 2.3% | 29 |
| Royal Sundaram | 231 | 202 | 15% | 1,010 | 660 | 53% | 0.6% | 0.5% | 10 |
| SBI General | 1,265 | 703 | 80% | 4,213 | 2,508 | 68% | 2.6% | 2.0% | 62 |
| Shriram General | 0 | 0 | 0% | 0 | 0 | 0% | 0.0% | 0.0% | 0 |
| Tata AIG | 1,332 | 720 | 85% | 4,381 | 2,341 | 87% | 2.7% | 1.9% | 86 |
| Universal Sompo | 79.2 | 187 | -58% | 745 | 892 | -16% | 0.5% | 0.7% | -25 |
| Private players | 13,844 | 8,879 | 56% | 54,540 | 37,791 | 44% | 34.1% | 30.4% | 37 9 |
| United India | 4,537 | 3,406 | 33% | 14,622 | 12,315 | 19% | 9.2% | 9.9% | -74 |
| National | 3,122 | 3,001 | 4% | 10,024 | 10,342 | -3% | 6.3% | 8.3% | -203 |
| New India | 8,199 | 6,598 | 24% | 46,273 | 38,959 | 19% | 29.0% | 31.3% | -232 |
| Oriental | 4,008 | 2,862 | 40% | 16,102 | 11,873 | 36% | 10.1% | 9.5% | 55 |
| Public players | 19,865 | 15,867 | 25% | 87,022 | 73,488 | 18% | 54.5% | 59.0% | -454 |
| Aditya Birla | 1,301 | 536 | 143% | 5,435 | 2,322 | 134% | 3.4% | 1.9% | 154 |
| ManipalCigna | 550 | 371 | 48% | 2,263 | 1,447 | 56% | 1.4% | 1.2% | 25 |
| Max Bupa | 617 | 438 | 41% | 2,214 | 1,602 | 38% | 1.4% | 1.3% | 10 |
| Care Insurance | 1,666 | 1,039 | 60% | 5,997 | 3,455 | 74% | 3.8% | 2.8% | 98 |
| Star Health | 664 | 1,706 | -61% | 2,246 | 4,396 | -49% | 1.4% | 3.5% | -212 |
| SAHI | 4,798 | 4,090 | 17% | 18,155 | 13,221 | 37% | 11.4% | 10.6% | 75 |
| Industry | 38,508 | 28,836 | 34% | 1,59,717 | 1,24,501 | 28% | 100.0% | 100.0% | 0 |





NOTES





| Explanation of Investment Rating | | | | | | |
|----------------------------------|----------------------------------------------------------------------------------------------|--|--|--|--|--|
| Investment Rating | Expected return (over 12-month) | | | | | |
| BUY | >=15% | | | | | |
| SELL | < - 10% | | | | | |
| NEUTRAL | > - 10 % to 15% | | | | | |
| UNDER REVIEW | Rating may undergo a change | | | | | |
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